



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

NUMBER
WEH14104

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
BOB KILPATRICK 304-558-0067

RFQ COPY

VENDOR

M*Modal
 Attention: ~~Kristine Desmond~~
 5000 Meridian Blvd.
 Suite #200
 Franklin, TN 37067

*Joan
Rein*

SHIP TO

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL

 454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

DATE PRINTED
03/27/2014

BID OPENING DATE: 04/23/2014

BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
THE WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WVDHHR WELCH COMMUNITY HOSPITAL, IS SOLICITING BIDS TO PROVIDE FOR THE ONE-TIME PURCHASE OF VOICE RECOGNITION SOFTWARE, TO INCLUDE FIFTEEN (15) PHYSICIAN LICENSES, FOR DIRECT TRANSCRIPTION INTO PATIENT MEDICAL RECORDS, AND INCLUDING INSTALLATION, TRAINING AND MAINTENANCE, PER ATTACHED SPECIFICATIONS. ATTACHMENTS INCLUDE: 1. INSTRUCTIONS TO VENDORS SUBMITTING BIDS. 2. GENERAL TERMS AND CONDITIONS. 3. WEH14104 SPECIFICATIONS, INCLUDING PRICING PAGE 4. CERTIFICATION AND SIGNATURE PAGE. 5. PURCHASING AFFIDAVIT. 6. VENDOR PREFERENCE CERTIFICATE						
0001	1	EA		920-04		
				DRAGON VOICE RECOGNITION SOFTWARE OR EQUAL		
0002	15	EA		920-04		
				PHYSICIANS LICENSES		

04/23/14 09:31:25AM
West Virginia Purchasing Division

see attached proposal for breakdown

\$1500. \$27,500.⁰⁰

SIGNATURE		TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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0003	15	EA		920-04	\$ 335.10	\$ 5025.10
		OR EQUAL				
0004	1	EA		920-04		\$ 6626.27
		MAINTENANCE, SERVICE WARRANTY (YEAR 1)				
0005	1	EA		920-04		\$ 6825.07
		MAINTENANCE, SERVICE WARRANTY (YEAR 2)				
0006	1	EA		920-04		\$ 7029.79
		MAINTENANCE, SERVICE WARRANTY (YEAR 3)				
0007	1	EA		920-04	\$ 160	\$ 160.10
		TRAINING				

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0008	1	EA		920-04		598.99
				DELIVERY		
0009	1	EA		920-04		4.40
				INSTALLATION		
				<i>Implementation</i>		
***** THIS IS THE END OF RFQ WEH14104 *****						TOTAL: 32,403.99
						<i># per attached PDF print for break down</i>

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

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Welch Community Hospital
454 McDowell Street
Welch, WV 24801
Bob Kilpatrick * (304) 558-0067

4/21/14

Qty	Prod. ID	Description	Unit Price Product	Ext. Price Product	Unit Price Maintenance	Ext. Price Maintenance
Fluency Software						
<u>Fluency Direct (6 Year Term License)</u>						
15	820-2100	Fluency Direct User License	\$ 1,500.00	\$ 22,500.00	\$ 390.00	\$ 5,850.00
1	820-1000	Fluency Direct Server License	\$ -	\$ -	\$ -	\$ -
<u>Peripherals</u>						
15	825-1020	Philips Speechmic Premium PB LFH3500	\$ 335.00	\$ 5,025.00	\$ 51.75	\$ 776.25
<u>M*Modal Professional Services</u>						
1	990-8701	Implementation Hours	\$ 500.00	\$ 500.00		
15	990-8701	User Setup Fees (per user)	\$ 200.00	\$ 3,000.00		
1	990-8701	Fluency Connector	\$ 640.00	\$ 640.00		
4	990-3124	Web-based training (per hour)	\$ 160.00	\$ 640.00		
<u>Shipping and Handling Charges</u>						
1		UPS Ground	\$98.99	\$ 98.99		

Total Investment	\$32,403.99
1st Year SW Maintenance & CIA	\$5,850.00
1st Year HW Maintenance	\$776.25
2nd Year SW Maintenance & CIA	\$6,025.50
2nd Year HW Maintenance	\$799.54
3rd Year SW Maintenance & CIA	\$6,206.27
3rd Year HW Maintenance	\$823.52
4th Year SW Maintenance & CIA	\$6,392.45
4th Year HW Maintenance	\$848.23
5th Year SW Maintenance & CIA	\$6,584.23
5th Year HW Maintenance	\$873.68
6th Year SW Maintenance & CIA	\$6,781.75
6th Year HW Maintenance	\$899.89

This quote is valid until June 20, 2014
Maintenance price is an estimate only.

REQUEST FOR QUOTATION
WEH14104 Dragon Voice Recognition Software or Equal

10. MISCELLANEOUS:

10.1. Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: DAWN SHARPSTEEN
Telephone Number: 615/798-4227
Fax Number: 855/220-2174
Email Address: DAWN.SHARPSTEEN@
MODAL.COM