



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

NUMBER:
PRI14437

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
TARA LYLE 304-558-2544

RFQ COPY

TYPE NAME/ADDRESS HERE
 Konica Minolta Business Solutions
 661 Andersen Drive Suite 110
 Building 7
 Pittsburgh, PA 15220
 Drew Lehman
 dlehman@kmb.konicaminolta.us

WV PRISON INDUSTRIES
 NORTHERN REGIONAL JAIL AND
 CORRECTIONAL FACILITY
 12TH ST. & GRAVE CREEK ROAD
 MOUNDSVILLE, WV
 26041 304-843-4079

DATE PRINTED
10/25/2013

BID OPENING DATE: 11/19/2013

BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 2 SEE ATTACHED PAGES. END OF ADDENDUM NO. 2						
0001	1	EA		985-26-22-001 DIGITAL MULTIFUNCTION IMAGING SYSTEM	\$16,298.08	\$16,298.08
0002	1	EA		962-46 DELIVERY AND INSTALLATION	No Charge	No Charge
0003	8	HR		952-90 TRAINING	\$75.00	\$600.00
0004	1	LS		939-27-07-001 MONTHLY MAINTENANCE CHARGE 0-150,000 COPIES	\$480.00 Includes staples	\$480.00 Includes Staples

11/19/13 12:11:20PM
 West Virginia Purchasing Division

SIGNATURE	TELEPHONE	DATE
TITLE	FBN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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SHIP TO
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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0005	1	LS		939-27-07-001	.0032	.0032
PER COPY MAINTENANCE OVERAGE CHARGE (150,001 AND UP)						
0006	1	EA		985-26-22-001	\$1,624.00	\$1,624.00
POD DECK LITE, OR EQUAL						
0007	1	EA		985-26-22-001	NO BID	NO BID
DIMENSION 425 COMPUTER TO PLATE, OR EQUAL						
					BizHub PRO 951	\$16,298.08
					LU-410 Paper Deck	\$ 1,624.00
					8 Hrs. of training	\$ 600.00
					Grand Total	\$18,522.08
					Service cost per month	\$480.00
***** THIS IS THE END OF RFQ PRI14437 ***** TOTAL:						

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

SOLICITATION NUMBER: PRI14437
Addendum Number: 1

000003

The purpose of this addendum is to modify the solicitation identified as PRI14437 ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

1. The bid opening date has moved from 10/15/2013 to 10/29/2013.
2. Responses to vendor questions will be issued under separate addendum.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

SOLICITATION NUMBER: PRI14437
Addendum Number: 2

000003

The purpose of this addendum is to modify the solicitation identified as PRI14437 ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

1. The bid opening date has moved from 10/29/2013 to 11/19/2013. The bid opening time remains at 1:30 pm.
2. Responses to vendor questions attached.
3. There will be a second round of vendor questions. See Attachment A for more information.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

000004

ATTACHMENT AQuestions:

Q1: Can we just bid on the copier or do we have to be able to sell both to bid

A1: To replace Section 4.1, Contract Award, in its entirety and replace with the following:

4.1 **Contract Award:** The Contract is intended to provide Agencies with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages. The intention is to award one contract, however, if judged to be in the best interest of the State of West Virginia, the award may be split.

Q2: What is the purpose of the 425

A2: To produce metal printing plates to mount on presses. To eliminate the need for negatives, stripping and burning of plates. To upgrade our operation to increase productivity.

Q3: What are the hardware and software components.

A3: Hardware:

- a) Dimension 425 Excel
- b) Firestation Controller and Flat panel display
- c) Dimension air management system
- d) Offline plate washer (2 stage)
- e) Combo plate punch
- f) PC Computer for momentum RIP
- g) Epsom 7800 Proofer

Software:

- a) Harlequin momentum RIP with version 8.0 Genesis
- b) Plug in for RIP trapping
- c) Compatible with present Harlequin RIP

Q4: Is New Dimension a 3rd party provider of the 425 offering.

A4: No. Presstek is the manufacturer.

000005

Q5: Does this produce plate ready images for offset.

A5: Yes.

Q6: Can you give us a more accurate monthly volume other than 0 to 150,000?

A6: This volume range is for the base bid. All clicks over 150,001 shall be billed as overage.

Q7: Can we bid on the copier only? We are not a computer company and do not sell anything close to Dimension 425 Computer to Plate.

A7: See Response for Question No. 1 above.

Other Information:

1. The bid opening has been extended from 10/29/2013 to 11/19/2013.
2. There will be a second round for vendors to submit questions.

VENDOR QUESTION DEADLINE: Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are non-binding.

Question Submission Deadline: October 31, 2013 at 5:00 pm

Submit Questions to: Tara Lyle, File 32
2019 Washington Street, East
Charleston, WV 25305

Fax: 304-558-4115

Email: Tara.L.Lyle@wv.gov

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: PRI14437

000006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

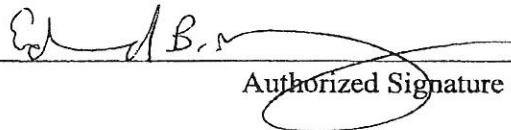
(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Konica Minolta Business Solutions

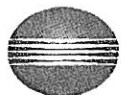
Company

 BRANCH MANAGER
Authorized Signature

November 19, 2013

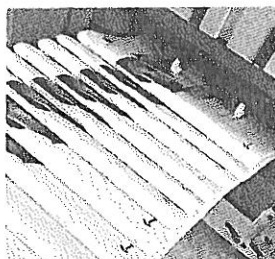
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

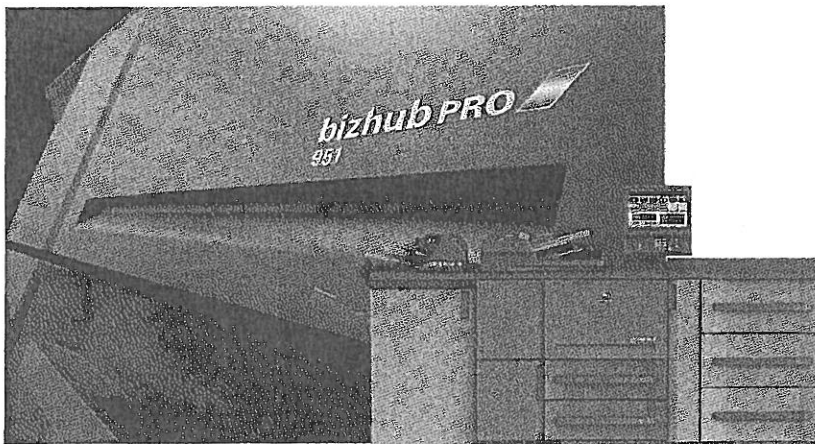


KONICA MINOLTA

With the bizhub PRO 951, Konica Minolta provides both print professionals and high-volume corporate users with an ideal B&W printing solution for rising volume, tight turnaround windows and even tighter budgets. You'll have high-resolution imaging, massive paper and toner supplies for longer unattended print runs, tandem print capability for 190 ppm productivity across two printers, and a monthly duty cycle up to 1,500,000 pages for long-running reliability – all the performance you need to keep your print customers coming back for more. Lightning-fast built-in print control, simple on-board touch screen operation and modular finishing options expand your productivity – and lower maintenance requirements help reduce your total cost of ownership. For real value in high-speed, high-volume B&W printing, count on Konica Minolta.



**GREATER OUTPUT,
HIGHER SPEED,
LOWER COST
OF OPERATION.**



bizhub PRO 951

PRODUCTION PRINTER/COPIER/SCANNER

- 95 PPM PRINT/COPY OUTPUT – UP TO 5,700 IMPRESSIONS PER HOUR
- TANDEM PRINTING CAPABILITY FOR OUTPUT SPEEDS UP TO 190 PPM
- 1,500,000-PAGE MONTHLY DUTY CYCLE MEETS HIGH-VOLUME DEMANDS
- BUILT-IN PRINT CONTROLLER, LARGE 15" ON-BOARD TOUCH-SCREEN
- ADVANCED LED TECHNOLOGY FOR 1,200 X 1,200 DPI RESOLUTION
- SIMITRI HD TONER WITH BIOMASS FUSES AT LOWER TEMPERATURES
- 9,000-SHEET MAXIMUM PAPER CAPACITY FOR LONG UNATTENDED RUNS
- SUPPORTS MEDIA SIZES FROM 4" X 6" CARDS TO 12" X 18" SHEETS
- ACCEPTS MEDIA UP TO 350 GSM, DUPLEX CAPABILITY UP TO 300 GSM
- RELIABLE AIR-ASSISTED PAPER-FEEDING FOR WORRY-FREE PRINTING
- ALL-IN-ONE STAPLE FINISHER WITH MODULAR KITS FOR SADDLE-STITCHING, HOLE-PUNCHING AND POST-INSERTION
- IN-LINE RING BINDER*, GBC PUNCHING UNIT AND Z-FOLDING OPTIONS

*Not available at time of launch



bizhub PRO 951

PRODUCTION PRINTER/COPIER/SCANNER



COUNT ON KONICA MINOLTA

SPECIFICATIONS

Type	Console Type
Print / Copy Process	LED Electrostatic Process
Development System	Dry Dual Component Magnetic Brush Development
Print Speed / Monthly Duty Cycle	95ppm / 1,500,000 Pages
Resolution / Gradation	1200 x 1200 dpi / 256 Gray shades
Standard Memory / HDD	512MB DDR2 RAM (System memory), 768MB SDR-DRAM (Display memory) / 250GB or higher
Warm-up Time	Approx. 6.5 minutes
Print / Copy Quantity	1-9,999
Magnification	Zoom Range: 25%-400%
Original Size	Reversing Duplexing Document Feeder: up to 11" x 17" maximum/100 Sheets/Mixed Original Detection
Paper Size / Paper Weight	All Trays: up to 12" x 18" maximum/up to 256 gsm; PFU Tray 4 or LU-409/410: up to 350 gsm
Standard / Maximum Paper Supply	1,500-Sheet Universal Paper Drawers x 2 / 9,000 Sheets maximum
Power Requirements (Engine)	208-240V, 60Hz, 16A Dedicated Line
Dimensions (W x D x H) / Weight	39" x 35.9" x 48.5" (Main Body + ADF only) / 820.1 lbs. (Engine only)
Exposure Modes	Text, Text/Photo, Photo, Dot Matrix
Available Functions	Auto Zoom, Auto Paper Select, Auto Low Power, Auto Reset, Auto Shut Off, Color Mode, Combine Originals, Copy Density, Cover Sheet Feeding, Custom Size Paper Setting, Folding, Frame Center Erase, Image Centering, Image Repeat, Interrupt Copying, Job List, Manual Shut Off, Mode Memory, Non-Image Area Erase, Page Margin, Power Save, Proof Copy, Remote Monitor, Reserve Job, Rotation, Separate Scan Mode, Simplex Duplex, Stamp, Staple, Tab Paper, Weekly Timer, Z-Folded Original Setting, Zoom
• Available Options	FS-532 100-Sheet Stapling Finisher, GP-501 Multi-Punch Unit, GP-502 In-Line Punch Unit*, LU-409 4,500-Sheet Large Capacity Unit (letter/portrait), LU-410 4,000-Sheet Large Capacity Unit (up to 12"x18"), PF-706 6,000-Sheet Paper Feed Unit (up to 12"x18"), PI-502 Post Inserter (for FS-532), PK-522 2/3-hole Punch Kit (for FS-532), RH-101 Removable Hard Disk, SD-51Q Fold/Saddle-Stitch Module (for FS-532), ZU-608 Z-Fold/Punch Unit

KONICA MINOLTA EMBEDDED IMAGE CONTROLLER (STANDARD)

Processor / Memory	Intel® Pentium® G6950 2.8GHz Processor / 2GB RAM
Hard Disk Drive	250GB SATA; 2GB SSD (Controller system stored)
Engine I/F	Serial 768Kbps, C7000 Video Clock (Print): 56.135MHz
Page Description Language /PDF Support	Adobe® Postscript® 3™ (CPSI 3010), TIFF, PCL5c/6, XPS / PDF v1.7, PDFX-1a, PDFX-3
Variable Data Handling	PPML 2.1
Font Support	Adobe Roman 136 fonts, PCL 81 fonts
OS Support (Software) Applications	Windows 2000, Windows XP, Windows Vista, Windows 2003 Server, PS (PPD, Visual), Windows Server 2008 / PS (PPD, Visual), XPS, Mac OS X 10.4-10.6, 10.7, PDE (Visual) PageScope Direct Print, PageScope EMS Plug-in, PageScope Web Connection, PageScope Account Manager, PageScope Net Care Device Manager, Net Backup Tool, Font Management Utility, Print Status Notifier, Print Utility for UNIX, Printgroove POD QUEUE

• OPTIONAL • STANDARD

*Not available at time of launch



KONICA MINOLTA

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.
100 Williams Drive
Ramsey, NJ 07446

www.CountOnKonicaMinolta.com
www.kmbs.konicaminolta.us

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bizhub PRO

Simitri HD
High Definition Professional Format



Item #: 951SS
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