

"ORIGINAL"

A COST PROPOSAL TO



The State of West Virginia Public Employees Insurance Agency

for

RFP# PEI013002

Security Risk and Vulnerability Assessment

July 25, 2013

Presented by:

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West Virginia Purchasing Division



Nature of Proposal

Verizon Business Network Services Inc. submits this RFP response on behalf of its affiliate MCI Communications Services, Inc. d/b/a Verizon Business Services referred to herein as (individually and collectively as "Verizon Business" or simply "Verizon"). In compliance with the WV Purchasing Division's Policies and Procedures Handbook Section 7.2.19, Verizon submits alternative terms and conditions as reflected in Verizon's Service Agreement, Statement of Work and its associated Attachments, which are incorporated into Verizon's response. In addition, Verizon is willing to sign a Agreement Addendum (WV-96) upon award after consulting with the WV State Attorney General's Office and reaching mutual agreement on modified terms. Notwithstanding anything to the contrary contained in the RFP documents, the pricing quoted in Verizon's response is based upon Verizon's RFP response and exceptions included herein. This RFP response is submitted with the understanding that neither party shall be obligated to provide or purchase any of the services described herein until a mutual understanding is reached and a specific agreement is signed by authorized individuals of both parties.

Confidentiality Statement

This RFP response may contain confidential and proprietary information and is submitted in confidence solely for the purpose of evaluating the products and services proposed herein. In accordance with RFP section 40, Disclosure, Verizon has conspicuously labeled any applicable portions of this RFP response as "Proprietary" or "Confidential" that contain trade secret, commercial and financial information as exemptions from public disclosure, which Verizon believes should not be disclosed under any Public Information Act Notice.

Attachment C: Cost Sheet

Cost information below as detailed in the Request for Proposal and submitted in a separate sealed envelope. All cost(s) should be clearly marked.

The State of West Virginia, WV PEIA, WV CHIP, and the WV Office of Technology will not be responsible for and/or billed for any other products, services, and/or fees not included in this Cost Sheet. Total cost(s) shall be inclusive for a lump sum, "turn-key" solution. No separate costs will be reimbursed. Vendors shall include all necessary components to complete the scope of work of the project.

Price quotes must include all required and optional software, hardware and services and must be held constant for 180 days or until contract is signed with the successful vendor.

PRODUCT AND/OR SERVICE	COST - In U.S. Dollars
Cost of the Security Risk and Vulnerability Assessment – including the three (3) identified locations: WV PEIA Offices and systems WV CHIP Offices and systems WV Office of Technology Offices Please provide the total "lump sum" price for the project.	
TOTAL COST	\$502,040.00