## z10 to zBC12 Upgrade RFQ Number ISC0008

## for State of West Virginia



Presented by



08/27/13 09:46:39 AM West Virginia Purchasing Division

### Your



## **Project Team**

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## REQUEST FOR QUOTATION ISCP0008 Enterprise Server Upgrade

#### **Upgrade Highlights**

## Z10 to zBC12 Upgrade Highlights

- 300 Additional MIPS +37.6%
- 120 Gb Additional Memory + 500%
- New zIIP (673 MIPS to 1064 MIPS) + 58.1%
- Additional IFL
- New IFL (673 MIPS to 1064 MIPS) +58.1%
- Upgraded OSA Cards GBE, 10 GBE, 1000BaseT
- Upgraded Crypto Express Card
- Improved IBM Software Pricing eWLC to AEWLC
- Improved IBM Maintenance Costs

#### **CONTACT INFORMATION:**

VENDOR NAME:

CDW Government LLC

VENDOR CONTACT:

Gary S Kirdzik

CONTACT PHONE NUMBER:

330-913-9428

CONTACT EMAIL ADDRESS:

garykir@cdw.com



# REQUEST FOR QUOTATION ISCP0008 - Enterprise Server Upgrade ISCP0008 PRICING PAGE

COST OF UPGRADE (includes a 36 month warranty)	\$825,418
COST OF INSTALLATION	Included
COST OF SHIPPING	\$2,500
COST OF DE-INSTALLATION AND REMOVAL (of Removed parts)	\$2,950
GRAND TOTAL COST	\$830,868

#### **CONTACT INFORMATION:**

**VENDOR NAME:** 

**CDW Government LLC** 

VENDOR CONTACT:

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CONTACT PHONE NUMBER:

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**CONTACT EMAIL ADDRESS:** 

garykir@cdw.com



## **State of West Virginia**

RFP # ISCP0008



#### z10-V02 MO Upgrade to z12BC-U02/S02 (873MIPS)

(Upgrade to 1097/873 MIPS & 144Gb memory & 2 IFL's) Per RFQ# ISCP0008 per Spec#3.1, 3.2 and Attachment 'C'

<b>Hardware</b>	Description	Qty	Net	
	Upgrade to Installed z10 2098 (MO)		<b>Extended Cost</b>	
2828-H06	IBM zNext BC	1		Quick Facts:
0092	HMC	1		- 1097 Entitled MIPS
0165	Fanout Airflow	2		- 873 Active MIPS - 144 Gb Memory
0169	PCle Fanout	2		- 0 ESCON
0400	PCle interconnect	4		- 16 FICON LX Ports
0409	FICON Express8S 10KM LX 2 ports	8		- 4 1000BaseT Ports
0414	OSA-Express5S GbE SX 2 ports	1		- 2 GbE Ports SX - 4 10GBE Ports
0416	OSA-Express5S 10 GbE SR 1 port	4		- 2 Crypto Exp4s Ports
0417	OSA-Express5S 1000BASE-T 2 ports	2		- 2 IFL's
0865	Crypto Express4S	2		- 1 zIIP
1147	Model H06	1		
1609	32 GB Mem DIMM (10/feature)	1		NOTE: PARTS REMOVED AND
1903	8 GB Memory Capacity Incr	17		USED FOR NET PRICING CREDIT
3008	BPD Pair Air Model	1		OR FEATURE CONVERSIONS
3628	144 GB Memory	1		BECOME IBM PROPERTY AND
3759	Universal Lift Tool/Ladder	1		MUST BE RETURNED TO IBM
3863	CPACF Enablement	1		WITHIN 60 DAYS OF
4009	PCIe I/O Drawer-A	1		INSTALLATION
5784	CP-S	2		
5794	IFL	2		
5798	zIIP	1		
5951	2-Way Processor S02 - 873 MIPS / 109 MSU's	1		
6096	Flat Panel Display	1		
7921	Side Covers	1		
8987	14ft 200V 30A 3 Ph Cord	1		
9117	U02 Capacity Marker - 1097 MIPS / 137 MSU's	1		
9896	On/Off COD authorization	1		
9898	Perm upgr authorization	1		
9900	On-Line CoD Buying (Flag)	1		
9969	Site Tool Kit	1		
IBMSerElite	36 mo IBM Warranty (24 x 7)	1		
Net z10	(V02) to zBC12 (U02)Upgrade Price with 36 mo Warranty:		\$825,418	
	Cost of zBC12 Upgrade Installation:		Included	
	Cost of Shipping:		\$2,500	
Co	ost of De-Installation and Return to IBM (of Removed Parts)		\$2,950	
			4000.000	
	Grand Total Cost:		\$830,868	

Software Note: All IBM Software Listed in Exhibit 'B' is supported on the proposed zBC12 upgraded sysem

Cost of Additional IFL includes zVM 6.3 License & S&S

IBM Incentive: This upgrade qualifies for an incentive directly from the manufacturer, IBM, that will extend a \$25,000 credit to the State

of West Virginia for use towards IBM Services or Services delivered by CDW. Upgrade needs to install by October 31st 2013.

Note: IBM zSeries z12BC includes shipping, installation by IBM / CDW

MO = Migration Offering / z10 Parts Removed and Used for Net Pricing need to be returned to IBM within 60 days.





### State of West Virginia

	z12BC	MIPS Ta	ble													CDW	
	1-WAY			2-WAY			3-WAY			4-WAY			5-WAY			6-WAY	
Model	MSU	MIPS	Model	MSU	MIPS	Model	MSU	MIPS	Model	MSU	MIPS	Model	MSU	MIPS	Model	MSU	MIPS
A01	6	50	A02	11	91	A03	16	130	A04	21	166	A05	25	201	A06	29	233
B01	7	59	B02	14	108	B03	19	153	B04	25	196	B05	30	237	B06	34	275
C01	9	70	C02	16	128	C03	23	182	C04	29	233	C05	35	281	C06	41	326
D01	10	80	D02	18	146	D03	26	208	D04	33	266	D05	40	321	D06	47	373
E01	11	88	E02	20	161	E03	29	229	E04	37	293	E05	44	353	E06	51	410
F01	12	98	F02	22	179	F03	32	255	F04	41	326	F05	49	393	F06	57	457
G01	14	110	G02	25	201	G03	36	286	G04	46	366	G05	55	442	G06	64	512
H01	16	130	H02	30	237	H03	42	338	H04	54	433	H05	65	522	H06	76	606
101	19	150	102	34	274	103	49	390	104	62	499	105	75	602	106	87	699
J01	21	172	J02	40	314	J03	56	447	J04	72	573	J05	86	691	J06	100	801
K01	24	193	K02	44	352	K03	63	502	K04	80	643	K05	97	775	K06	112	899
L01	27	216	L02	49	394	L03	70	562	L04	90	719	L05	108	867	L06	125	1006
M01	30	242	M02	55	442	M03	78	629	M04	101	806	M05	121	972	M06	140	1127
N01	34	272	N02	62	496	N03	88	707	N04	113	906	N05	136	1092	N06	158	1267
001	38	303	O02	69	553	003	98	788	004	125	1009	O05	151	1216	006	176	1412
P01	42	340	P02	78	621	P03	110	884	P04	141	1132	P05	170	1365	P06	197	1584
Q01	48	381	Q02	87	695	Q03	123	991	Q04	158	1269	Q05	190	1530	Q06	221	1775
R01	53	427	R02	97	779	R03	138	1110	R04	177	1422	R05	213	1714	R06	247	1989
S01	60	478	S02	109	872	S03	155	1243	S04	198	1591	S05	238	1919	S06	276	2227
T01	67	536	T02	122	978	T03	174	1394	T04	221	1785	T05	267	2152	T06	309	2497
U01	75	601	U02	137	1097	U03	194	1563	U04	248	2001	U05	299	2413	U06	347	2800
V01	84	674	V02	153	1230	V03	218	1753	V04	278	2244	V05	335	2706	V06	388	3140
W01	95	756	W02	172	1380	W03	244	1966	W04	312	2517	W05	376	3035	W06	436	3522
X01	106	847	X02	192	1546	X03	273	2203	X04	349	2820	X05	421	3400	X06	489	3946
Y01	118	950	Y02	216	1734	Y03	306	2470	Y04	392	3163	Y05	473	3814	Y06	548	4426
Z01	133	1064	Z02	241	1942	Z03	343	2767	Z04	439	3543	Z05	529	4272	Z06	614	4958



#### **CERTIFICATION AND SIGNATURE PAGE**

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

**CDW Government LLC** 

(Company)

(Authorized Signature)

Gary S Kirdzik, Field Solutions Executive

(Representative Name, Title)

330-913-9428

914-265-8209

(Phone Number)

(Fax Number)

August 26, 2013

(Date)

#### INSTRUCTIONS TO VENDORS SUBMITTING BIDS

- REVIEW DOCUMENTS THOROUGHLY: The attached documents contain a solicitation for bids.
  Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.
- 2. MANDATORY TERMS: The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

3.	PREB	ID MEETING: The item identified below shall apply to this Solicitation.
		A pre-bid meeting will not be held prior to bid opening.
		A NON-MANDATORY PRE-BID meeting will be held at the following place and time:
		A MANDATORY PRE-BID meeting will be held at the following place and time:

All Vendors submitting a bid must attend the mandatory pre-bid meeting. Failure to attend the mandatory pre-bid meeting shall result in disqualification of the Vendor's bid. No one person attending the pre-bid meeting may represent more than one Vendor.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. The State will not accept any other form of proof or documentation to verify attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing. Additionally, the person attending the pre-bid meeting should include the Vendor's E-Mail address, phone number, and Fax number on the attendance sheet. It is the Vendor's responsibility to locate the attendance sheet and provide the required

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information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

All Vendors should arrive prior to the starting time for the pre-bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in, but are charged with knowing all matters discussed at the pre-bid.

Questions submitted at least five business days prior to a scheduled pre-bid will be discussed at the pre-bid meeting if possible. Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

4. VENDOR QUESTION DEADLINE: Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are non-binding.

Question Submission Deadline: Monday, August 19, 2013 at 5:00 PM EST

Submit Questions to:

Krista S. Ferrell, Buyer Supervisor

2019 Washington Street, East Charleston, WV 25305

Fax: 304-558-4115

Email: krista.s.ferrell@wv.gov

- 5. VERBAL COMMUNICATION: Any verbal communication between the Vendor and any State personnel is not binding, including that made at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.
- 6. BID SUBMISSION: All bids must be signed and delivered by the Vendor to the Purchasing Division at the address listed below on or before the date and time of the bid opening. Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason. The bid delivery address is:

Department of Administration, Purchasing Division 2019 Washington Street East Charleston, WV 25305-0130

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The bid should contain the information listed below on the face of the envelope or the bid may not be considered: SEALED BID BUYER: SOLICITATION NO.: BID OPENING DATE: BID OPENING TIME: FAX NUMBER: In the event that Vendor is responding to a request for proposal, the Vendor shall submit one original technical and one original cost proposal plus n/a convenience copies of each to the Purchasing Division at the address shown above. Additionally, the Vendor should identify the bid type as either a technical or cost proposal on the face of each bid envelope submitted in response to a request for proposal as follows: Technical Cost BID TYPE: 7. BID OPENING: Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when time stamped by the official Purchasing Division time clock. Bid Opening Date and Time: Tuesday, August 27, 2013 at 1:30 PM EST



Bid Opening Location:

Department of Administration, Purchasing Division

2019 Washington Street East Charleston, WV 25305-0130

- 8. ADDENDUM ACKNOWLEDGEMENT: Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.
- 9. BID FORMATTING: Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.

#### GENERAL TERMS AND CONDITIONS:

- CONTRACTUAL AGREEMENT: Issuance of a Purchase Order signed by the Purchasing Division
  Director, or his designee, and approved as to form by the Attorney General's office constitutes
  acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's
  signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions
  contained in this Contract.
- 2. DEFINITIONS: As used in this Solicitation / Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation / Contract.
  - 2.1 "Agency" or "Agencies" means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.
  - 2.2 "Contract" means the binding agreement that is entered into between the State and the Vendor to provide the goods and services requested in the Solicitation.
  - 2.3 "Director" means the Director of the West Virginia Department of Administration, Purchasing Division.
  - 2.4 "Purchasing Division" means the West Virginia Department of Administration, Purchasing Division.
  - 2.5 "Purchase Order" means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the successful bidder and Contract holder.
  - **2.6 "Solicitation"** means the official solicitation published by the Purchasing Division and identified by number on the first page thereof.
  - 2.7 "State" means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.
  - 2.8 "Vendor" or "Vendors" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.



3.	TRACT TERM; RENEWAL; EXTENSION: The term of this Contract shall be determined in dance with the category that has been identified as applicable to this Contract below:
	Term Contract
	Initial Contract Term: This Contract becomes effective on
	and extends for a period of year(s).
	Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal must be submitted to the Purchasing Division Director thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Renewal of this Contract is limited to successive one (1) year periods. Automatic renewal of this Contract is prohibited. Notwithstanding the foregoing, Purchasing Division approval is not required on agency delegated or exempt purchases. Attorney General approval may be required for vendor terms and conditions.
	Reasonable Time Extension: At the sole discretion of the Purchasing Division Director, and with approval from the Attorney General's office (Attorney General approval is as to form only), this Contract may be extended for a reasonable time after the initial Contract term or after any renewal term as may be necessary to obtain a new contract or renew this Contract. Any reasonable time extension shall not exceed twelve (12) months. Vendor may avoid a reasonable time extension by providing the Purchasing Division Director with written notice of Vendor's desire to terminate this Contract 30 days prior to the expiration of the ther current term. During any reasonable time extension period, the Vendor may terminate this Contract for any reason upon giving the Purchasing Division Director 30 days written notice. Automatic extension of this Contract is prohibited.  Notwithstanding the foregoing. Purchasing Division approval is not required on agency delegated or exempt purchases, but Attorney General approval may be required.
	Release Order Limitations: In the event that this contract permits release orders, a release order may only be issued during the time this Contract is in effect. Any release order issued within one year of the expiration of this Contract shall be effective for one year from the date the release order is issued. No release order may be extended beyond one year after this Contract has expired.
	Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within days.



		Order until all of the goods contracted for have been delivered, but in no event shall this Contract extend for more than one fiscal year.
	$\checkmark$	Other: See attached.
4.	receiv	ICE TO PROCEED: Vendor shall begin performance of this Contract immediately upon ing notice to proceed unless otherwise instructed by the Agency. Unless otherwise specified, the executed Purchase Order will be considered notice to proceed
5.	•	NTITIES: The quantities required under this Contract shall be determined in accordance with tegory that has been identified as applicable to this Contract below.
		Open End Contract: Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.
		Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.
	$\checkmark$	Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.
		One Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

- 6. PRICING: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification.
- 7. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.
- 8. REQUIRED DOCUMENTS: All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.

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	BID BOND: All Vendors shall furnish a bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.
	PERFORMANCE BOND: The apparent successful Vendor shall provide a performance bond in the amount of . The performance bond must be issued and received by the Purchasing Division prior to Contract award. On construction contracts, the performance bond must be 100% of the Contract value.
	<b>LABOR/MATERIAL PAYMENT BOND:</b> The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be issued and delivered to the Purchasing Division prior to Contract award.
certific or irre same : labor/r	of the Bid Bond, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide ed checks, cashier's checks, or irrevocable letters of credit. Any certified check, cashier's check vocable letter of credit provided in lieu of a bond must be of the same amount and delivered on the schedule as the bond it replaces. A letter of credit submitted in lieu of a performance and material payment bond will only be allowed for projects under \$100,000. Personal or business are not acceptable.
	MAINTENANCE BOND: The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Purchasing Division prior to Contract award.
	WORKERS' COMPENSATION INSURANCE: The apparent successful Vendor shall have appropriate workers' compensation insurance and shall provide proof thereof upon request.
	<b>INSURANCE:</b> The apparent successful Vendor shall furnish proof of the following insurance prior to Contract award and shall list the state as a certificate holder:
	Commercial General Liability Insurance: or more.
	Builders Risk Insurance: builders risk – all risk insurance in an amount equal to 100% of the amount of the Contract.
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contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed above.
LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section entitled Licensing, of the General Terms and Conditions, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits prior to Contract award, in a form acceptable to the Purchasing Division.

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications prior to Contract award regardless of whether or not

The apparent successful Vendor shall also furnish proof of any additional insurance requirements

9. LITIGATION BOND: The Director reserves the right to require any Vendor that files a protest of an award to submit a litigation bond in the amount equal to one percent of the lowest bid submitted or \$5,000, whichever is greater. The entire amount of the bond shall be forfeited if the hearing officer determines that the protest was filed for frivolous or improper purpose, including but not limited to, the purpose of harassing, causing unnecessary delay, or needless expense for the Agency. All litigation bonds shall be made payable to the Purchasing Division. In lieu of a bond, the protester may submit a cashier's check or certified check payable to the Purchasing Division. Cashier's or certified checks will be deposited with and held by the State Treasurer's office. If it is determined that the protest has not been filed for frivolous or improper purpose, the bond or deposit shall be returned in its entirety.

that requirement is listed above.

- 10. ALTERNATES: Any model, brand, or specification listed herein establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.
- 11. EXCEPTIONS AND CLARIFICATIONS: The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or

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other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.

12. LIQUIDATED DAMAGES: Vendor shall pay liquidated damages in the amount for

This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy.

- 13. ACCEPTANCE/REJECTION: The State may accept or reject any bid in whole, or in part. Vendor's signature on its bid signifies acceptance of the terms and conditions contained in the Solicitation and Vendor agrees to be bound by the terms of the Contract, as reflected in the Purchase Order, upon receipt.
- 14. REGISTRATION: Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee if applicable.
- 15. COMMUNICATION LIMITATIONS: In accordance with West Virginia Code of State Rules §148-1-6.6, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.
- 16. FUNDING: This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available.
- 17. PAYMENT: Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears, to the Agency at the address on the face of the purchase order labeled "Invoice To."
- 18. UNIT PRICE: Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.
- 19. DELIVERY: All quotations are considered freight on board destination ("F.O.B. destination") unless alternate shipping terms are clearly identified in the bid. Vendor's listing of shipping terms that contradict the shipping terms expressly required by this Solicitation may result in bid disqualification.
- 20. INTEREST: Interest attributable to late payment will only be permitted if authorized by the West Virginia Code. Presently, there is no provision in the law for interest on late payments.
- 21. PREFERENCE: Vendor Preference may only be granted upon written request and only in accordance with the West Virginia Code § 5A-3-37 and the West Virginia Code of State Rules. A Resident Vendor Certification form has been attached hereto to allow Vendor to apply for the preference. Vendor's

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- failure to submit the Resident Vendor Certification form with its bid will result in denial of Vendor Preference. Vendor Preference does not apply to construction projects.
- 22. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES: For any solicitations publicly advertised for bid on or after July 1, 2012, in accordance with West Virginia Code §5A-3-37(a)(7) and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority-owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to submission of its bid to receive the preferences made available to resident vendors. Preference for a non-resident small, women-owned, or minority owned business shall be applied in accordance with W. Va. CSR § 148-22-9.
- 23. TAXES: The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 24. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-7.16.2.
- 25. WAIVER OF MINOR IRREGULARITIES: The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.6.
- 26. TIME: Time is of the essence with regard to all matters of time and performance in this Contract.
- 27. APPLICABLE LAW: This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect.
- 28. COMPLIANCE: Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendors acknowledge that they have reviewed, understand, and will comply with all applicable law.
- 29. PREVAILING WAGE: On any contract for the construction of a public improvement, Vendor and any subcontractors utilized by Vendor shall pay a rate or rates of wages which shall not be less than the fair minimum rate or rates of wages (prevailing wage), as established by the West Virginia Division of Labor under West Virginia Code 21-5A-1 88 seq. and available http://www.sos.wv.gov/administrative-law/wagerates/Pages/default.aspx. Vendor shall be responsible for ensuring compliance with prevailing wage requirements and determining when prevailing wage



- requirements are applicable. The required contract provisions contained in West Virginia Code of State Rules § 42-7-3 are specifically incorporated herein by reference.
- 30. ARBITRATION: Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.
- 31. MODIFICATIONS: This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary, no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only).

  No Change shall be implemented by the Vendor until such time as the Vendor receives an approved written change order from the Purchasing Division.
- 32. WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.
- 33. SUBSEQUENT FORMS: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.
- 34. ASSIGNMENT: Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments. Notwithstanding the foregoing, Purchasing Division approval may or may not be required on certain agency delegated or exempt purchases.
- 35. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.
- 36. STATE EMPLOYEES: State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.
- 37. BANKRUPTCY: In the event the Vendor files for bankruptcy protection, the State of West Virginia may deem this Contract null and void, and terminate this Contract without notice.

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#### 38. [RESERVED]

- 39. CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <a href="http://www.state.wv.us/admin/purchase/privacy/default.html">http://www.state.wv.us/admin/purchase/privacy/default.html</a>.
- 40. DISCLOSURE: Vendor's response to the Solicitation and the resulting Contract are considered public documents and will be disclosed to the public in accordance with the laws, rules, and policies governing the West Virginia Purchasing Division. Those laws include, but are not limited to, the Freedom of Information Act found in West Virginia Code § 29B-1-1 et seq.

If a Vendor considers any part of its bid to be exempt from public disclosure, Vendor must so indicate by specifically identifying the exempt information, identifying the exemption that applies, providing a detailed justification for the exemption, segregating the exempt information from the general bid information, and submitting the exempt information as part of its bid but in a segregated and clearly identifiable format. Failure to comply with the foregoing requirements will result in public disclosure of the Vendor's bid without further notice. A Vendor's act of marking all or nearly all of its bid as exempt is not sufficient to avoid disclosure and WILL NOT BE HONORED. Vendor's act of marking a bid or any part thereof as "confidential" or "proprietary" is not sufficient to avoid disclosure and WILL NOT BE HONORED. In addition, a legend or other statement indicating that all or substantially all of the bid is exempt from disclosure is not sufficient to avoid disclosure and WILL NOT BE HONORED. Vendor will be required to defend any claimed exemption for nondiclosure in the event of an administrative or judicial challenge to the State's nondisclosure. Vendor must indemnify the State for any costs incurred related to any exemptions claimed by Vendor. Any questions regarding the applicability of the various public records laws should be addressed to your own legal counsel prior to bid submission.

- 41. LICENSING: In accordance with West Virginia Code of State Rules §148-1-6.1.7, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.
- 42. ANTITRUST: In submitting a bid to, signing a contract with, or accepting a Purchase Order from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the

Revised 07/25/2013

purchasing agency tenders the initial payment to Vendor.

43. VENDOR CERTIFICATIONS: By signing its bid or entering into this Contract, Vendor certifies (1) that its bid was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid for the same material, supplies, equipment or services; (2) that its bid is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this RFQ in its entirety; understands the requirements, terms and conditions, and other information contained herein. Vendor's signature on its bid also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency.

The individual signing this bid on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

44. PURCHASING CARD ACCEPTANCE: The State of West Virginia currently utilizes a Purchasing Card program, administered under contract by a banking institution, to process payment for goods and services. The Vendor must accept the State of West Virginia's Purchasing Card for payment of all orders under this Contract unless the box below is checked.



Vendor is not required to accept the State of West Virginia's Purchasing Card as payment for all goods and services.

- 45. VENDOR RELATIONSHIP: The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms and returns pertinent to all of the foregoing. Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.
- 46. INDEMNIFICATION: The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered

N/S

by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

- 47. PURCHASING AFFIDAVIT: In accordance with West Virginia Code § 5A-3-10a, all Vendors are required to sign, notarize, and submit the Purchasing Affidavit stating that neither the Vendor nor a related party owe a debt to the State in excess of \$1,000. The affidavit must be submitted prior to award, but should be submitted with the Vendor's bid. A copy of the Purchasing Affidavit is included herewith.
- 48. ADDITIONAL AGENCY AND LOCAL GOVERNMENT USE: This Contract may be utilized by and extends to other agencies, spending units, and political subdivisions of the State of West Virginia; county, municipal, and other local government bodies; and school districts ("Other Government Entities"). This Contract shall be extended to the aforementioned Other Government Entities on the same prices, terms, and conditions as those offered and agreed to in this Contract. If the Vendor does not wish to extend the prices, terms, and conditions of its bid and subsequent contract to the Other Government Entities, the Vendor must clearly indicate such refusal in its bid. A refusal to extend this Contract to the Other Government Entities shall not impact or influence the award of this Contract in any manner.
- 49. CONFLICT OF INTEREST: Vendor, its officers or members or employees, shall not presently have or acquire any interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.
- 50. REPORTS: Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:
  - Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

    Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at purchasing.requisitions@wv.gov.
- 51. BACKGROUND CHECK: In accordance with W. Va. Code § 15-2D-3, the Director of the Division of Protective Services shall require any service provider whose employees are regularly employed on the grounds or in the buildings of the Capitol complex or who have access to sensitive or critical information to submit to a fingerprint-based state and federal background inquiry through the state
  Revised 07/25/2013

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repository. The service provider is responsible for any costs associated with the fingerprint-based state and federal background inquiry.

After the contract for such services has been approved, but before any such employees are permitted to be on the grounds or in the buildings of the Capitol complex or have access to sensitive or critical information, the service provider shall submit a list of all persons who will be physically present and working at the Capitol complex to the Director of the Division of Protective Services for purposes of verifying compliance with this provision.

The State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check.

Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

- 52. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:
  - a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
  - b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or
    - such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process.

The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:

- a. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
- b. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.
- 53. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance

with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products.

This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

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## ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: ISCP0008

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

	Numbers Received: ox next to each addendum rece	ived)	
	Addendum No. 1		Addendum No. 6
	Addendum No. 2		Addendum No. 7
	Addendum No. 3		Addendum No. 8
	Addendum No. 4		Addendum No. 9
	Addendum No. 5		Addendum No. 10
further unders discussion hel	tand that any verbal represental d between Vendor's representa	tion madatives an	denda may be cause for rejection of this bid. I de or assumed to be made during any oral d any state personnel is not binding. Only the fications by an official addendum is binding.
V/A			COW Government LC Company Authorized Signature  8/36/13 Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

# z10 to zBC12 Upgrade RFQ Number ISC0008

for State of West Virginia



Presented by



### Your



## **Project Team**

#### Mark Carter

CDW Direct
Solution Architect
SLS-S/L Central Field 3
(513) 677-4105 Work
(513) 532-5252 Mobile
Mark.Carter@cdw.com
9349 WaterStone Boulevard Ste 150
Cincinnati, OH 45249
Mark.Carter@cdw.com IM

#### Gary S Kirdzik

CDW Direct Field Solutions Executive (440) 746-7455 Work (330) 913-9428 Mobile garykir@cdw.com

6650 W. Snowville Rd. Unit A Brecksville, OH 44141 www.cdw.com

## REQUEST FOR QUOTATION ISCP0008 Enterprise Server Upgrade

#### **Upgrade Highlights**

## Z10 to zBC12 Upgrade Highlights

- 300 Additional MIPS +37.6%
- 120 Gb Additional Memory + 500%
- New zIIP (673 MIPS to 1064 MIPS) + 58.1%
- Additional IFL
- New IFL (673 MIPS to 1064 MIPS) +58.1%
- Upgraded OSA Cards GBE, 10 GBE, 1000BaseT
- Upgraded Crypto Express Card
- Improved IBM Software Pricing eWLC to AEWLC
- Improved IBM Maintenance Costs

#### **CONTACT INFORMATION:**

**VENDOR NAME:** 

**CDW Government LLC** 

**VENDOR CONTACT:** 

Gary S Kirdzik

CONTACT PHONE NUMBER:

330-913-9428

CONTACT EMAIL ADDRESS:

garykir@cdw.com



# REQUEST FOR QUOTATION ISCP0008 - Enterprise Server Upgrade ISCP0008 PRICING PAGE

COST OF UPGRADE (includes a 36 month warranty)	\$825,418
COST OF INSTALLATION	Included
COST OF SHIPPING	\$2,500
COST OF DE-INSTALLATION AND REMOVAL (of Removed parts)	\$2,950
GRAND TOTAL COST	\$830,868

#### **CONTACT INFORMATION:**

**VENDOR NAME:** 

**CDW Government LLC** 

VENDOR CONTACT:

Gary S Kirdzik

CONTACT PHONE NUMBER:

330-913-9428

CONTACT EMAIL ADDRESS:

garykir@cdw.com



### **State of West Virginia**

RFP # ISCP0008



#### z10-V02 MO Upgrade to z12BC-U02/S02 (873MIPS)

(Upgrade to 1097/873 MIPS & 144Gb memory & 2 IFL's) Per RFQ# ISCP0008 per Spec#3.1, 3.2 and Attachment 'C'

<b>Hardware</b>	Description	Qty	Net	
	Upgrade to Installed z10 2098 (MO)		<b>Extended Cost</b>	
2828-H06	IBM zNext BC	1		Quick Facts:
0092	HMC	1		- 1097 Entitled MIPS
0165	Fanout Airflow	2		- 873 Active MIPS - 144 Gb Memory
0169	PCIe Fanout	2		- 0 ESCON
0400	PCIe interconnect	4		- 16 FICON LX Ports
0409	FICON Express8S 10KM LX 2 ports	8		- 4 1000BaseT Ports
0414	OSA-Express5S GbE SX 2 ports	1		- 2 GbE Ports SX - 4 10GBE Ports
0416	OSA-Express5S 10 GbE SR 1 port	4		- 2 Crypto Exp4s Ports
0417	OSA-Express5S 1000BASE-T 2 ports	2		- 2 IFL's
0865	Crypto Express4S	2		- 1 zIIP
1147	Model H06	1		
1609	32 GB Mem DIMM (10/feature)	1		NOTE: PARTS REMOVED AND
1903	8 GB Memory Capacity Incr	17		USED FOR NET PRICING CREDIT
3008	BPD Pair Air Model	1		OR FEATURE CONVERSIONS
3628	144 GB Memory	1		BECOME IBM PROPERTY AND
3759	Universal Lift Tool/Ladder	1		MUST BE RETURNED TO IBM
3863	CPACF Enablement	1		WITHIN 60 DAYS OF
4009	PCIe I/O Drawer-A	1		INSTALLATION
5784	CP-S	2		
5794	IFL	2		
5798	zIIP	1		
5951	2-Way Processor S02 - 873 MIPS / 109 MSU's	1		
6096	Flat Panel Display	1		
7921	Side Covers	1		
8987	14ft 200V 30A 3 Ph Cord	1		
9117	U02 Capacity Marker - 1097 MIPS / 137 MSU's	1		
9896	On/Off COD authorization	1		
9898	Perm upgr authorization	1		
9900	On-Line CoD Buying (Flag)	1		
9969	Site Tool Kit	1		
IBMSerElite	36 mo IBM Warranty (24 x 7)	1		
Net z10	(V02) to zBC12 (U02)Upgrade Price with 36 mo Warranty:		\$825,418	
	Cost of zBC12 Upgrade Installation:		Included	
	Cost of Shipping:		\$2,500	
Co	ost of De-Installation and Return to IBM (of Removed Parts)		\$2,950	
	Grand Total Cost:		\$830,868	

Software Note: All IBM Software Listed in Exhibit 'B' is supported on the proposed zBC12 upgraded sysem

Cost of Additional IFL includes zVM 6.3 License & S&S

IBM Incentive: This upgrade qualifies for an incentive directly from the manufacturer, IBM, that will extend a \$25,000 credit to the State of West Virginia for use towards IBM Services or Services delivered by CDW. Upgrade needs to install by October 31st 2013.

Note: IBM zSeries z12BC includes shipping, installation by IBM / CDW

MO = Migration Offering / z10 Parts Removed and Used for Net Pricing need to be returned to IBM within 60 days.





## State of West Virginia

	z12BC	MIPS Ta	ble													CDW	
	1-WAY			2-WAY			3-WAY			4-WAY			5-WAY			6-WAY	
Model	MSU	MIPS	Model	MSU	MIPS	Model	MSU	MIPS	Model	MSU	MIPS	Model	MSU	MIPS	Model	MSU	MIPS
A01	6	50	A02	11	91	A03	16	130	A04	21	166	A05	25	201	A06	29	233
B01	7	59	B02	14	108	B03	19	153	B04	25	196	B05	30	237	B06	34	275
C01	9	70	C02	16	128	C03	23	182	C04	29	233	C05	35	281	C06	41	326
D01	10	80	D02	18	146	D03	26	208	D04	33	266	D05	40	321	D06	47	373
E01	11	88	E02	20	161	E03	29	229	E04	37	293	E05	44	353	E06	51	410
F01	12	98	F02	22	179	F03	32	255	F04	41	326	F05	49	393	F06	57	457
G01	14	110	G02	25	201	G03	36	286	G04	46	366	G05	55	442	G06	64	512
H01	16	130	H02	30	237	H03	42	338	H04	54	433	H05	65	522	H06	76	606
101	19	150	102	34	274	103	49	390	104	62	499	105	75	602	106	87	699
J01	21	172	J02	40	314	J03	56	447	J04	72	573	J05	86	691	J06	100	801
K01	24	193	K02	44	352	K03	63	502	K04	80	643	K05	97	775	K06	112	899
L01	27	216	L02	49	394	L03	70	562	L04	90	719	L05	108	867	L06	125	1006
M01	30	242	M02	55	442	M03	78	629	M04	101	806	M05	121	972	M06	140	1127
N01	34	272	N02	62	496	N03	88	707	N04	113	906	N05	136	1092	N06	158	1267
O01	38	303	O02	69	553	003	98	788	004	125	1009	O05	151	1216	006	176	1412
P01	42	340	P02	78	621	P03	110	884	P04	141	1132	P05	170	1365	P06	197	1584
Q01	48	381	Q02	87	695	Q03	123	991	Q04	158	1269	Q05	190	1530	Q06	221	1775
R01	53	427	R02	97	779	R03	138	1110	R04	177	1422	R05	213	1714	R06 -	247	1989
S01	60	478	S02	109	872	S03	155	1243	S04	198	1591	S05	238	1919	S06	276	2227
T01	67	536	T02	122	978	T03	174	1394	T04	221	1785	T05	267	2152	T06	309	2497
U01	75	601	U02	137	1097	U03	194	1563	U04	248	2001	U05	299	2413	U06	347	2800
V01	84	674	V02	153	1230	V03	218	1753	V04	278	2244	V05	335	2706	V06	388	3140
W01	95	756	W02	172	1380	W03	244	1966	W04	312	2517	W05	376	3035	W06	436	3522
X01	106	847	X02	192	1546	X03	273	2203	X04	349	2820	X05	421	3400	X06	489	3946
Y01	118	950	Y02	216	1734	Y03	306	2470	Y04	392	3163	Y05	473	3814	Y06	548	4426
Z01	133	1064	Z02	241	1942	Z03	343	2767	Z04	439	3543	Z05	529	4272	Z06	614	4958



Output File Name: C:\econfig\UserData\State of WV 2828 MO July 2013.csv

Date: 07/16/2013 Time: 20:53:59

CFREPORT: 1 New Initial Order

Currency: USD

Hardware Price File: US Dollars--System z and S/390 06/26/2013

Actual IBM Config. (Paul)

**********	HARDWARE	***********
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Product	Description	Qty	Purchase	Maint
2828-H06	IBM zNext BC	1	N/A	
0019	Manage Firmware Suite	1	N/A	
0033	Service Docs Optional Print	1	N/A	
0092	HMC	1	N/A	
0165	Fanout Airflow	2	N/A	
0169	PCle Fanout	2	N/A	
0400	PCIe interconnect	4	N/A	
0409	FICON Express8S 10KM LX 2 ports	8	N/A	
0414	OSA-Express5S GbE SX 2 ports	1	N/A	
0416	OSA-Express5S 10 GbE SR 1 port	4	N/A	
0417	OSA-Express5S 1000BASE-T 2 ports	2	N/A	
0660	Month Indicator	7	N/A	
0661	Day Indicator	16	N/A	
0662	Hour Indicator	21	N/A	
0663	Minute Indicator	48	N/A	
0865	Crypto Express4S	2	N/A	
1147	Model H06	1	N/A	
1609	32 GB Mem DIMM (10/feature)	1	N/A	
1903	8 GB Memory Capacity Incr	17	N/A	
3008	BPD Pair Air Model	1	N/A	
3628	144 GB Memory	1	N/A	
3759	Universal Lift Tool/Ladder	1	N/A	
3863	CPACF Enablement	1	N/A	
4009	PCIe I/O Drawer-A	1	N/A	
5786	CP-U	2	N/A	
5794	IFL	2	N/A	
5798	zIIP	1	N/A	
5953	2-Way Processor U02	1	N/A	
6096	Flat Panel Display	1	N/A	
7921	Side Covers	1	N/A	
8987	14ft 200V 30A 3 Ph Cord	1	N/A	
8P2713	A frame, no height reduction (2098)	1	N/A	
8P2779	Migration Offering Machine	1	N/C	
9000	Multi Order Ship Flag	1	N/A	
9004	Downgraded PUs Per Request	1	N/A	
9117	U02 Capacity Marker	1	N/A	
9896	On/Off COD authorization	1	N/A	
9898	Perm upgr authorization	1	N/A	
9900	On-Line CoD Buying (Flag)	1	N/A	
9969	Site Tool Kit	1	N/A	

2828-H06 Price



2819-HBC	Site Preparation/Install Support	1	N/A
0660	Month Indicator	7	6999993
0661	Day Indicator	16	15999984
0662	Hour Indicator	21	20999979
0663	Minute Indicator	48	47999952
9879	Site prep	1	999999
		-	=======
	2819-HBC Price		
*******	**************************************	******	*****
	GIAND TOTALS		
N/O - Not O	ffered		
	Not Available in Price Database		
N/C - No Cha			
	Maintenance Price		
W/D - WITH			
	7 Full Coverage		
P - ESA 9x5	Prime Coverage		
Parts remove	ed as a result of a model upgrade become the p	roperty of IBM.	
*******	******** ERROR AND WARNING MESSAG	iES **********	*****
INFORMATIO	NAL: Version: 20130113		
C:19	775159 N:8213479		
ID1:r	mark.carter@cdw.com		
ID2:b	pakriva@us.ibm.com		
Regio	on:US - Business Partner		
***	************	*****	
* Co	onfiguration Customer *		
	ontrol Number *		
* **	*********		
* *	* * *		
* *	19775159 * * 8213479 * *		
* *	* * * *		
* **	**********	i.	
*	*		
* 8.4~	chine: 2828-H06 Serial: NEW1		
	chine: 2828-nub Serial: NEWI		



\* Customer Service Representative:

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Date: 07/16/2013 Time: 20:53:59

CFREPORT: 1 New Initial Order

Currency: USD

Hardware Price File: US Dollars--System z and S/390 06/26/2013

Upgrade Price File: US Dolla UPG-Syste 06/26/2013

#### 

Product	Description	Serial	Qty	Maint
2828-H06	IBM zNext BC	00000NEW1	1	
0019	Manage Firmware Suite		1	
0033	Service Docs Optional Print		1	
0092	НМС		1	
0165	Fanout Airflow		2	
0169	PCle Fanout		2	
0400	PCIe interconnect		4	
0409	FICON Express8S 10KM LX 2 ports		8	
0414	OSA-Express5S GbE SX 2 ports		1	
0416	OSA-ExpressSS 10 GbE SR 1 port		4	
0417	OSA-Express5S 1000BASE-T 2 ports		2	
0660	Month Indicator		7	
0661	Day Indicator		16	
0662	Hour Indicator		21	
0663	Minute Indicator		48	
0865	Crypto Express4S		2	
1147	Model H06		1	
1609	32 GB Mem DIMM (10/feature)		1	
1903	8 GB Memory Capacity Incr		17	
3008	BPD Pair Air Model		1	
3628	144 GB Memory		1	
3759	Universal Lift Tool/Ladder		1	
3863	CPACF Enablement		1	
4009	PCle I/O Drawer-A		1	
5786	CP-U		2	
5794	IFL		2	
5798	zIIP		1	
5953	2-Way Processor U02		1	
6096	Flat Panel Display		1	
7921	Side Covers		1	
8987	14ft 200V 30A 3 Ph Cord		1	
8P2713	A frame, no height reduction (2098)		1	
8P2779	Migration Offering Machine		1	
9000	Multi Order Ship Flag		1	
9004	Downgraded PUs Per Request		1	
9117	U02 Capacity Marker		1	
9896	On/Off COD authorization		1	
9898	Perm upgr authorization		1	
9900	On-Line CoD Buying (Flag)		1	
9969	Site Tool Kit		1	

2828-H06 Price



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Product	Description	Serial	Qty	Maint
2828-H06	IBM zNext BC	00000NEW1	1	
0001	MTU 1 - D	COCCONTANT	8	
0019	Manage Firmware Suite		1	
0033	Service Docs Optional Print		1	
0092	HMC		1	
0165	Fanout Airflow		2	
0169	PCIe Fanout		2	
0400	PCIe interconnect		4	
0409	FICON Express8S 10KM LX 2 ports		8	
0414	OSA-Express5S GbE SX 2 ports		1	
0416	OSA-ExpressSS GBE SX 2 ports OSA-ExpressSS 10 GbE SR 1 port		4	
0417	OSA-Express5S 10 GBE SK 1 ports		2	
0660	Month Indicator		7	
0661	Day Indicator		16	
0662	Hour Indicator		21	
0663	Minute Indicator			
0865	Crypto Express4S		48	
1147	Model H06		2	
1609	32 GB Mem DIMM (10/feature)		1	
1903	8 GB Memory Capacity Incr		1	
3008	BPD Pair Air Model		17	
3628			1	
3759	144 GB Memory Universal Lift Tool/Ladder		1	
3863	CPACF Enablement		1	
4009			1	
Contrato Albertania	PCIe I/O Drawer-A		1	
5784	CP-S		2	
5794	IFL AUD		2	
5798	zIIP		1	
5951 6096	2-Way Processor S02		1	
7921	Flat Panel Display		1	
	Side Covers		1	
8987	14ft 200V 30A 3 Ph Cord		1	
8P2713	A frame, no height reduction (2098)		1	
8P2779	Migration Offering Machine		1	
9000	Multi Order Ship Flag		1	
9001	Multi Order Rec Only Flag-NB		1	
9004	Downgraded PUs Per Request		1	
9117	U02 Capacity Marker		1	
9896	On/Off COD authorization		1	
9898	Perm upgr authorization		1	
9900	On-Line CoD Buying (Flag)		1	
9969	Site Tool Kit		1	

2828-H06 Price



Product	Description	Serial	Qty	Maint
Action list fo	r 2828-H0600000NEW1			
2828-H06	IBM zNext BC	00000NEW1	1	
Additions:				
0001	MTU 1 - D		8	
5784	CP-S		2	
9001	Multi Order Rec Only Flag-NB		1	
Removals:				
5786	CP-U		2	
******	****** HARDWARE UPGRADE FEATURE CONVERS	ION *******	*****	
Product	Description		Qty	
Additions:				

MULT

MULT

1

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(NOTE: PARTS REMOVED AND USED FOR NET PRICING CREDIT OR FEATURE CONVERSIONS BECOME IBM PROPERTY AND MUST BE RETURNED TO IBM) &&& - PLEASE CONTACT YOUR MARKETING SUPPORT REPRESENTATIVE FOR THIS PRICING INFORMATION

#### 2828-H06 Price

2-Way Processor S02

2-Way Processor U02

N/O - Not Offered

5951

Removals: 5953

\*\* Conversion Charge:

N/A - Price Not Available in Price Database

N/C - No Charge

A - Annual Maintenance Price

W/D - WITHDRAWN

F - ESA 24x7 Full Coverage

P - ESA 9x5 Prime Coverage

Parts removed as a result of a model upgrade become the property of IBM.



#### **CERTIFICATION AND SIGNATURE PAGE**

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

CDIM	Caronant	110
CDVV	Government	LLU

A WILL

(Company)

(Authorized Signature

Gary S Kirdzik, Field Solutions Executive

(Representative Name, Title)

330-913-9428

914-265-8209

(Phone Number)

(Fax Number)

August 26, 2013

(Date)

	ISCP0008
RFQ No.	

#### STATE OF WEST VIRGINIA Purchasing Division

## **PURCHASING AFFIDAVIT**

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

#### **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

### 

MATTHEW LUTHERAN
NOTARY PUBLIC
MY COMMISSION EXPIRES AUG. 31, 2014

Purchasing Affidavit (Revised 07/01/2012)