



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

NUMBER
HOUSE14

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
ROBERTA WAGNER
304-558-0067

V
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*709040703 304-485-4000
 WINANS SANITARY SUPPLY CO INC
 PO BOX E
 PARKERSBURG WV 26102-2175

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ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED
12/03/2013

BID OPENING DATE: **01/02/2014** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		485-15		
				OPEN-END BLANKET CONTRACT		
				BLANKET CONTRACT TO FURNISH HOUSEKEEPING SUPPLIES		
***** THIS IS THE END OF RFQ HOUSE14 ***** TOTAL:						
				01/23/14 09:22:16AM West Virginia Purchasing Division		

RECEIVED DEC 05 2013

SIGNATURE _____ TELEPHONE (304) 485-4000 DATE 01/10/2014
 TITLE Vice President FEIN 550451730
 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

INSTRUCTIONS TO VENDORS SUBMITTING BIDS

1. **REVIEW DOCUMENTS THOROUGHLY:** The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.
2. **MANDATORY TERMS:** The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.
3. **PREBID MEETING:** The item identified below shall apply to this Solicitation.

A pre-bid meeting will not be held prior to bid opening.

A **NON-MANDATORY PRE-BID** meeting will be held at the following place and time:

A **MANDATORY PRE-BID** meeting will be held at the following place and time:

Purchasing Division - Building 15
2019 Washington Street, East
Charleston, WV 25305

December 17, 2013 - Tuesday @ 11 a.m.

All Vendors submitting a bid must attend the mandatory pre-bid meeting. Failure to attend the mandatory pre-bid meeting shall result in disqualification of the Vendor's bid. No one person attending the pre-bid meeting may represent more than one Vendor.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. The State will not accept any other form of proof or documentation to verify attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing. Additionally, the person attending the pre-bid meeting should include the Vendor's E-Mail address, phone number, and Fax number on the attendance sheet. It is the Vendor's responsibility to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

All Vendors should arrive prior to the starting time for the pre-bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in, but are charged with knowing all matters discussed at the pre-bid.

Questions submitted at least five business days prior to a scheduled pre-bid will be discussed at the pre-bid meeting if possible. Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

4. **VENDOR QUESTION DEADLINE:** Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are non-binding.

Question Submission Deadline: December 18, 2013 - end of business

Submit Questions to: Roberta A. Wagner

2019 Washington Street, East

Charleston, WV 25305

Fax: 304-558-4115

Email: roberta.a.wagner@wv.gov

5. **VERBAL COMMUNICATION:** Any verbal communication between the Vendor and any State personnel is not binding, including that made at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.
6. **BID SUBMISSION:** All bids must be signed and delivered by the Vendor to the Purchasing Division at the address listed below on or before the date and time of the bid opening. Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason. The bid delivery address is:

Department of Administration, Purchasing Division

2019 Washington Street East

Charleston, WV 25305-0130

The bid should contain the information listed below on the face of the envelope or the bid may not be considered:

SEALED BID

BUYER: _____
 SOLICITATION NO.: _____
 BID OPENING DATE: _____
 BID OPENING TIME: _____
 FAX NUMBER: _____

In the event that Vendor is responding to a request for proposal, the Vendor shall submit one original technical and one original cost proposal plus _____ convenience copies of each to the Purchasing Division at the address shown above. Additionally, the Vendor should identify the bid type as either a technical or cost proposal on the face of each bid envelope submitted in response to a request for proposal as follows:

BID TYPE: Technical
 Cost

7. **BID OPENING:** Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when time stamped by the official Purchasing Division time clock.

Bid Opening Date and Time: January 2, 2014 - Thursday @ 1:30 P.M.

Bid Opening Location: Department of Administration, Purchasing Division
 2019 Washington Street East
 Charleston, WV 25305-0130

8. **ADDENDUM ACKNOWLEDGEMENT:** Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.
9. **BID FORMATTING:** Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.

GENERAL TERMS AND CONDITIONS:

1. **CONTRACTUAL AGREEMENT:** Issuance of a Purchase Order signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

2. **DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.
 - 2.1 **"Agency" or "Agencies"** means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

 - 2.2 **"Contract"** means the binding agreement that is entered into between the State and the Vendor to provide the goods and services requested in the Solicitation.

 - 2.3 **"Director"** means the Director of the West Virginia Department of Administration, Purchasing Division.

 - 2.4 **"Purchasing Division"** means the West Virginia Department of Administration, Purchasing Division.

 - 2.5 **"Purchase Order"** means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the successful bidder and Contract holder.

 - 2.6 **"Solicitation"** means the official solicitation published by the Purchasing Division and identified by number on the first page thereof.

 - 2.7 **"State"** means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

 - 2.8 **"Vendor" or "Vendors"** means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

3. **CONTRACT TERM; RENEWAL; EXTENSION:** The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:



Term Contract

Initial Contract Term: This Contract becomes effective on _____ upon award
and extends for a period of one (1) year(s).

Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal must be submitted to the Purchasing Division Director thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Renewal of this Contract is limited to two (2) successive one (1) year periods. Automatic renewal of this Contract is prohibited. Notwithstanding the foregoing, Purchasing Division approval is not required on agency delegated or exempt purchases. Attorney General approval may be required for vendor terms and conditions.

Reasonable Time Extension: At the sole discretion of the Purchasing Division Director, and with approval from the Attorney General's office (Attorney General approval is as to form only), this Contract may be extended for a reasonable time after the initial Contract term or after any renewal term as may be necessary to obtain a new contract or renew this Contract. Any reasonable time extension shall not exceed twelve (12) months. Vendor may avoid a reasonable time extension by providing the Purchasing Division Director with written notice of Vendor's desire to terminate this Contract 30 days prior to the expiration of the then current term. During any reasonable time extension period, the Vendor may terminate this Contract for any reason upon giving the Purchasing Division Director 30 days written notice. Automatic extension of this Contract is prohibited. Notwithstanding the foregoing, Purchasing Division approval is not required on agency delegated or exempt purchases, but Attorney General approval may be required.

Release Order Limitations: In the event that this contract permits release orders, a release order may only be issued during the time this Contract is in effect. Any release order issued within one year of the expiration of this Contract shall be effective for one year from the date the release order is issued. No release order may be extended beyond one year after this Contract has expired.



Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within _____ days.

One Time Purchase: The term of this Contract shall run from the issuance of the Purchase Order until all of the goods contracted for have been delivered, but in no event shall this Contract extend for more than one fiscal year.

Other: See attached.

4. **NOTICE TO PROCEED:** Vendor shall begin performance of this Contract immediately upon receiving notice to proceed unless otherwise instructed by the Agency. Unless otherwise specified, the fully executed Purchase Order will be considered notice to proceed
5. **QUANTITIES:** The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.
- Open End Contract:** Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.
- Service:** The scope of the service to be provided will be more clearly defined in the specifications included herewith.
- Combined Service and Goods:** The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.
- One Time Purchase:** This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.
6. **PRICING:** The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification.
7. **EMERGENCY PURCHASES:** The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.
8. **REQUIRED DOCUMENTS:** All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.

BID BOND: All Vendors shall furnish a bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.

PERFORMANCE BOND: The apparent successful Vendor shall provide a performance bond in the amount of . The performance bond must be issued and received by the Purchasing Division prior to Contract award. On construction contracts, the performance bond must be 100% of the Contract value.

LABOR/MATERIAL PAYMENT BOND: The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be issued and delivered to the Purchasing Division prior to Contract award.

In lieu of the Bid Bond, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide certified checks, cashier's checks, or irrevocable letters of credit. Any certified check, cashier's check, or irrevocable letter of credit provided in lieu of a bond must be of the same amount and delivered on the same schedule as the bond it replaces. A letter of credit submitted in lieu of a performance and labor/material payment bond will only be allowed for projects under \$100,000. Personal or business checks are not acceptable.

MAINTENANCE BOND: The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Purchasing Division prior to Contract award.

WORKERS' COMPENSATION INSURANCE: The apparent successful Vendor shall have appropriate workers' compensation insurance and shall provide proof thereof upon request.

INSURANCE: The apparent successful Vendor shall furnish proof of the following insurance prior to Contract award and shall list the state as a certificate holder:

Commercial General Liability Insurance:
or more.

Builders Risk Insurance: builders risk – all risk insurance in an amount equal to 100% of the amount of the Contract.

The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed above.

LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section entitled Licensing, of the General Terms and Conditions, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits prior to Contract award, in a form acceptable to the Purchasing Division.

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications prior to Contract award regardless of whether or not that requirement is listed above.

9. **LITIGATION BOND:** The Director reserves the right to require any Vendor that files a protest of an award to submit a litigation bond in the amount equal to one percent of the lowest bid submitted or \$5,000, whichever is greater. The entire amount of the bond shall be forfeited if the hearing officer determines that the protest was filed for frivolous or improper purpose, including but not limited to, the purpose of harassing, causing unnecessary delay, or needless expense for the Agency. All litigation bonds shall be made payable to the Purchasing Division. In lieu of a bond, the protester may submit a cashier's check or certified check payable to the Purchasing Division. Cashier's or certified checks will be deposited with and held by the State Treasurer's office. If it is determined that the protest has not been filed for frivolous or improper purpose, the bond or deposit shall be returned in its entirety.
10. **ALTERNATES:** Any model, brand, or specification listed herein establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.
11. **EXCEPTIONS AND CLARIFICATIONS:** The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or

other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.

12. LIQUIDATED DAMAGES: Vendor shall pay liquidated damages in the amount
for

This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy.

13. ACCEPTANCE/REJECTION: The State may accept or reject any bid in whole, or in part. Vendor's signature on its bid signifies acceptance of the terms and conditions contained in the Solicitation and Vendor agrees to be bound by the terms of the Contract, as reflected in the Purchase Order, upon receipt.

14. REGISTRATION: Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee if applicable.

15. COMMUNICATION LIMITATIONS: In accordance with West Virginia Code of State Rules §148-1-6.6, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.

16. FUNDING: This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available.

17. PAYMENT: Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears, to the Agency at the address on the face of the purchase order labeled "Invoice To."

18. UNIT PRICE: Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.

19. DELIVERY: All quotations are considered freight on board destination ("F.O.B. destination") unless alternate shipping terms are clearly identified in the bid. Vendor's listing of shipping terms that contradict the shipping terms expressly required by this Solicitation may result in bid disqualification.

20. INTEREST: Interest attributable to late payment will only be permitted if authorized by the West Virginia Code. Presently, there is no provision in the law for interest on late payments.

21. PREFERENCE: Vendor Preference may only be granted upon written request and only in accordance with the West Virginia Code § 5A-3-37 and the West Virginia Code of State Rules. A Resident Vendor Certification form has been attached hereto to allow Vendor to apply for the preference. Vendor's

failure to submit the Resident Vendor Certification form with its bid will result in denial of Vendor Preference. Vendor Preference does not apply to construction projects.

- 22. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES:** For any solicitations publicly advertised for bid on or after July 1, 2012, in accordance with West Virginia Code §5A-3-37(a)(7) and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority-owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to submission of its bid to receive the preferences made available to resident vendors. Preference for a non-resident small, women-owned, or minority-owned business shall be applied in accordance with W. Va. CSR § 148-22-9.
- 23. TAXES:** The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 24. CANCELLATION:** The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-7.16.2.
- 25. WAIVER OF MINOR IRREGULARITIES:** The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.6.
- 26. TIME:** Time is of the essence with regard to all matters of time and performance in this Contract.
- 27. APPLICABLE LAW:** This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect.
- 28. COMPLIANCE:** Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendors acknowledge that they have reviewed, understand, and will comply with all applicable law.
- 29. PREVAILING WAGE:** On any contract for the construction of a public improvement, Vendor and any subcontractors utilized by Vendor shall pay a rate or rates of wages which shall not be less than the fair minimum rate or rates of wages (prevailing wage), as established by the West Virginia Division of Labor under West Virginia Code §§ 21-5A-1 et seq. and available at <http://www.sos.wv.gov/administrative-law/wagerates/Pages/default.aspx>. Vendor shall be responsible for ensuring compliance with prevailing wage requirements and determining when prevailing wage

requirements are applicable. The required contract provisions contained in West Virginia Code of State Rules § 42-7-3 are specifically incorporated herein by reference.

- 30. ARBITRATION:** Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.
- 31. MODIFICATIONS:** This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary, no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). **No Change shall be implemented by the Vendor until such time as the Vendor receives an approved written change order from the Purchasing Division.**
- 32. WAIVER:** The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.
- 33. SUBSEQUENT FORMS:** The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.
- 34. ASSIGNMENT:** Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments. Notwithstanding the foregoing, Purchasing Division approval may or may not be required on certain agency delegated or exempt purchases.
- 35. WARRANTY:** The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.
- 36. STATE EMPLOYEES:** State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.
- 37. BANKRUPTCY:** In the event the Vendor files for bankruptcy protection, the State of West Virginia may deem this Contract null and void, and terminate this Contract without notice.

38. [RESERVED]

- 39. CONFIDENTIALITY:** The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/default.html>.
- 40. DISCLOSURE:** Vendor's response to the Solicitation and the resulting Contract are considered public documents and will be disclosed to the public in accordance with the laws, rules, and policies governing the West Virginia Purchasing Division. Those laws include, but are not limited to, the Freedom of Information Act found in West Virginia Code § 29B-1-1 et seq.

If a Vendor considers any part of its bid to be exempt from public disclosure, Vendor must so indicate by specifically identifying the exempt information, identifying the exemption that applies, providing a detailed justification for the exemption, segregating the exempt information from the general bid information, and submitting the exempt information as part of its bid but in a segregated and clearly identifiable format. Failure to comply with the foregoing requirements will result in public disclosure of the Vendor's bid without further notice. A Vendor's act of marking all or nearly all of its bid as exempt is not sufficient to avoid disclosure and WILL NOT BE HONORED. Vendor's act of marking a bid or any part thereof as "confidential" or "proprietary" is not sufficient to avoid disclosure and WILL NOT BE HONORED. In addition, a legend or other statement indicating that all or substantially all of the bid is exempt from disclosure is not sufficient to avoid disclosure and WILL NOT BE HONORED. Vendor will be required to defend any claimed exemption for nondisclosure in the event of an administrative or judicial challenge to the State's nondisclosure. Vendor must indemnify the State for any costs incurred related to any exemptions claimed by Vendor. Any questions regarding the applicability of the various public records laws should be addressed to your own legal counsel prior to bid submission.

- 41. LICENSING:** In accordance with West Virginia Code of State Rules §148-1-6.1.7, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.
- 42. ANTITRUST:** In submitting a bid to, signing a contract with, or accepting a Purchase Order from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired

by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

- 43. VENDOR CERTIFICATIONS:** By signing its bid or entering into this Contract, Vendor certifies (1) that its bid was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid for the same material, supplies, equipment or services; (2) that its bid is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this RFQ in its entirety, understands the requirements, terms and conditions, and other information contained herein. Vendor's signature on its bid also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency.

The individual signing this bid on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

- 44. PURCHASING CARD ACCEPTANCE:** The State of West Virginia currently utilizes a Purchasing Card program, administered under contract by a banking institution, to process payment for goods and services. The Vendor must accept the State of West Virginia's Purchasing Card for payment of all orders under this Contract unless the box below is checked.

Vendor is not required to accept the State of West Virginia's Purchasing Card as payment for all goods and services.

- 45. VENDOR RELATIONSHIP:** The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, *etc.* and the filing of all necessary documents, forms and returns pertinent to all of the foregoing. Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

- 46. INDEMNIFICATION:** The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered

by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

- 47. PURCHASING AFFIDAVIT:** In accordance with West Virginia Code § 5A-3-10a, all Vendors are required to sign, notarize, and submit the Purchasing Affidavit stating that neither the Vendor nor a related party owe a debt to the State in excess of \$1,000. The affidavit must be submitted prior to award, but should be submitted with the Vendor's bid. A copy of the Purchasing Affidavit is included herewith.
- 48. ADDITIONAL AGENCY AND LOCAL GOVERNMENT USE:** This Contract may be utilized by and extends to other agencies, spending units, and political subdivisions of the State of West Virginia; county, municipal, and other local government bodies; and school districts ("Other Government Entities"). This Contract shall be extended to the aforementioned Other Government Entities on the same prices, terms, and conditions as those offered and agreed to in this Contract. If the Vendor does not wish to extend the prices, terms, and conditions of its bid and subsequent contract to the Other Government Entities, the Vendor must clearly indicate such refusal in its bid. A refusal to extend this Contract to the Other Government Entities shall not impact or influence the award of this Contract in any manner.
- 49. CONFLICT OF INTEREST:** Vendor, its officers or members or employees, shall not presently have or acquire any interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.
- 50. REPORTS:** Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:
- Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.
 - Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at purchasing.requisitions@wv.gov.
- 51. BACKGROUND CHECK:** In accordance with W. Va. Code § 15-2D-3, the Director of the Division of Protective Services shall require any service provider whose employees are regularly employed on the grounds or in the buildings of the Capitol complex or who have access to sensitive or critical information

to submit to a fingerprint-based state and federal background inquiry through the state repository. The service provider is responsible for any costs associated with the fingerprint-based state and federal background inquiry.

After the contract for such services has been approved, but before any such employees are permitted to be on the grounds or in the buildings of the Capitol complex or have access to sensitive or critical information, the service provider shall submit a list of all persons who will be physically present and working at the Capitol complex to the Director of the Division of Protective Services for purposes of verifying compliance with this provision.

The State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check.

Service providers should contact the West Virginia Division of Protective Services by phone at (304)558-9911 for more information.

52. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process.

The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:

- a. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
- b. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

53. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a “substantial labor surplus area”, as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products.

This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

REQUEST FOR QUOTATION
[HOUSE14] [Statewide Housekeeping Supplies]

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** This Request for Quotation is to establish a statewide contract to supply mops, buckets, brooms and household cleaners for all West Virginia State Agencies and Political Subdivisions. It is the intention to award one contract. However, it may be split, if it is judged to be in the best interest of the State of West Virginia.
2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in Section 2 of the General Terms and Conditions.
 - 2.1 **Agency” or “Agencies”** means any public entity seeking to procure Eligible Items under this contract.
 - 2.2 **“Adjustment to Price to Account for Concentrated Product”** refers to the percentage to which the unit price will be reduced to account for a concentrated product being offered by Vendor and is calculated as described in section 4.3.
 - 2.3 **“Contract”** means the binding agreement that is entered into between the Purchasing Division, on behalf of the State, and the Vendor to provide Eligible Items as specified herein.
 - 2.4 **“Catalog”** means the price list or sales catalog that includes all items that Vendor can and will sell under this Contract.
 - 2.5 **“Catalog Price”** means the lowest price listed for an Eligible Item in Vendor’s Catalog. (Ex. A box of scouring pads priced at \$4.00 per box has a catalog price of \$4.00. A case of scouring pad boxes priced at \$40.00 has a catalog price of \$40.00).
 - 2.6 **“Discount Percentage”** means the percentage discount that Vendor will apply to all Agency purchases of Eligible Items.
 - 2.7 **“Discounted Price”** means the price that the Vendor will charge Agencies for the purchase of Eligible Items under this Contract. The Discounted Price is the Catalog Price reduced by the Discount Percentage.

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[HOUSE14] [Statewide Housekeeping Supplies]

- 2.8 “**Discounted Unit Price**” means the discounted price of one Unit of an Eligible Item purchased under this Contract. The Discounted Unit Price will only be used for evaluation purposes.
- 2.9 “**Eligible Item**” means any household cleaners, mops, buckets, brooms and any housekeeping supplies that Vendor can and will provide through its Catalog under this Contract.
- 2.10 “**Ounces of Product (recommended in dilution formula)**” means the number of concentrated ounces of product that the manufacturer recommends combining with water in its most diluted, but still effective, formula.
- 2.11 “**Ounces of Water (recommended in dilution formula)**” means the number of ounces of water that the manufacturer recommends combining with concentrated product in its most diluted, but still effective, formula.
- 2.12 “**Pricing Page**” or “**Pricing Pages**” means the schedule of prices, Discount Percentage, estimated usage, and totals attached hereto as Exhibit A and used to evaluate the RFQ.
- 2.13 “**Purchasing Division**” means the West Virginia Department of Administration Purchasing Division.
- 2.14 “**State**” means the State of West Virginia and/or any of its agencies, commissions, boards, etc.
- 2.15 “**RFQ**” means the official request for quotation published by the Purchasing Division and identified as HOUSE14.
- 2.16 “**Total Bid Cost**” means the sum of the Item Total Cost column on the Pricing Pages shown below the Item Total Cost and identified as the Total Bid Cost.
- 2.17 “**Unit**” means the amount of an Eligible Item identified on the Pricing Pages in the Unit column. The Unit will only be utilized for bid evaluation purposes.
- 2.18 “**Unit Price**” means the price of an individual unit of an Eligible Item as shown on the Pricing Pages.

REQUEST FOR QUOTATION
[HOUSE14] [Statewide Housekeeping Supplies]

2.19 “Unit Price (Adjusted for Concentrated Product)” means the Unit Price multiplied by the Adjustment to Price to Account for Concentrated Product.

2.20 “Units Provided for Catalog Price” means the total number of units of an Eligible Item contained in the package advertised for sale in Vendor’s Catalog that corresponds with the Catalog Price. (Ex. A box of 20 scouring pads advertised in Vendor’s catalog for \$4.00 has a Units Provided for Catalog Price of 20. A case of scouring pads advertised in the Vendor’s catalog for \$40.00, each containing 12 boxes with 20 scouring pads per box, yields a Units Provided for Catalog Price of 240).

2.21 “Vendor” or “Vendors” means the successful bidder(s).

3. GENERAL REQUIREMENTS:

3.1 Mandatory Eligible Item Requirements: Eligible Items must meet or exceed the mandatory requirements listed below.

3.1.1 Eligible Items must be listed in a current catalog(s) that contains a product line broad enough to meet requirements of this RFQ in meeting the needs of the State of West Virginia.

3.1.2 Eligible Items must be sold to Agency factoring in the percentage discount listed on the HOUSE13 Pricing Pages.

3.1.3 Vendors must be a manufacturer or a regular stocking licensed dealer for the products offered at the time of the bid and must submit verification upon request.

3.1.4 Eligible Items 74, 75, 76, 77 & 78 on the Pricing Pages identified as fine and medium synthetic floor brushes must:

3.1.4.1 be designed for the sweeping of smooth floor surfaces,

3.1.4.2 have a block made of lacquer finished hardwood, close grain species,

3.1.4.3 have two handle holes equal distance from each end at approximately 45 degree angle, tapered with 3/4" #5 acme thread,

REQUEST FOR QUOTATION
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3.1.4.4 have Bristles of .012 or .014 flagged or split-tip polystyrene synthetic fiber inserted in 3/16" hole,

3.1.4.5 be supplied without handles.

3.1.5 Eligible Items 81 & 82 on the Pricing Pages identified as medium rough floor brushes must:

3.1.5.1 be designed for the sweeping of medium floor surfaces,

3.1.5.2 have a block made of lacquer finished hardwood, close grain species,

3.1.5.3 have two handle holes equal distance from each end at approximately 35 degree angle, tapered with 3/4" #5 acme thread,

3.1.5.4 have Bristle trim length of + or - 1/4"

3.1.5.5 must be Polymer solvent resistant synthetic fiber with a diameter of .30" and length of 3 1/4" bassine fiber,

3.1.5.6 be stiff high quality fiber and have a length of 4",

3.1.5.7 be supplied without handles.

3.1.6 Eligible Items 83 & 84 on the Pricing Pages identified as rough floor brushes.

3.1.6.1 be designed for the sweeping of rough floor surfaces,

3.1.6.2 have a block made of lacquer finished hardwood, close grain species, with minimum dimension of 1 1/8" thick, 3 1/2" wide x length given to each item,

3.1.6.3 have two handle holes equal distance from each end at approximately 45 degree angle,

3.1.6.4 shall have a fiber length of +/- 1/4" ,

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3.1.6.5 must be Copolymer solvent resistant synthetic fiber with 5 1/8" in length,

3.1.6.6 African sherbo bassine fiber shall be 6 1/4" in length,

3.1.6.7 be supplied without handles.

3.1.7 Eligible Items 86, 87 & 88 on Pricing Pages identified as cut-end wet mop heads;

3.1.7.1 must be four-ply, cut-end natural yarn, absorbent cotton and with heavy duty vinyl mesh headbands,

3.1.7.2 must be premium standard head.

3.1.8 Eligible Items 89, 90 & 91 on Pricing Pages identified as cut-end wet mop heads;

3.1.8.1 must be four-ply, cut-end natural yarn, absorbent rayon heavy duty vinyl mesh headbands.

3.1.8.2 must be premium standard mesh.

4. CONTRACT AWARD, PERCENTAGE DISCOUNT, CATALOG:

4.1 Contract Award: The Contract is intended to provide the State with a discounted price on all Eligible Items. The Contract shall be awarded to the Vendor that meets the RFQ specifications and provides the lowest Total Bid Cost on the Pricing Pages.

Notwithstanding the foregoing, the Purchasing Division reserves the right to award this Contract to multiple Vendors if it deems such action necessary, and to disqualify a Vendor if that Vendor's bid fails to include sufficient items to meet the State's needs.

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- 4.2 Discount Percentage:** Vendor shall attach a current catalog/price list to their bid. Vendor shall quote a **Single Discount Percentage** (please list a Single Discount Percentage on page 13 of the pricing page) that will reduce the lowest price shown in the Catalog for every Eligible Item. The resulting Discounted Price shall be the price Agencies pay for purchases of that Eligible Item under this Contract.

Vendor shall not incorporate Discount Percentages into its Catalog unless the Vendor clearly shows the Catalog Price and then separately lists the applicable Discount Percentage and the Discounted Price for each Eligible Item.

The Discount Percentage and subsequent Discounted Price derived from that discount must take into account any and all fees, charges, or other miscellaneous costs that Vendor may require, including delivery charges as indicated below, because those fees, charges, or other miscellaneous costs will not be paid separately. The Agency shall only pay the appropriate Discounted Price for items purchased under this Contract.

- 4.3 Pricing Pages:** Vendors are **strongly encouraged** to complete the Pricing Pages electronically in Microsoft Excel. Doing so will reduce the number of calculations required and the possibility for calculation errors as explained below:

4.3.1. Information Requested. Vendor should complete the Pricing Page by filling in any blank spaces with the information requested. The information requested on the Pricing Pages for each frequently purchased Eligible Item includes the Vendor's Eligible Item manufacturer, the manufacturer's number for each Eligible Item, Ounces of Product (recommended in dilution formula), Ounces of Water (recommended in dilution formula), Adjustment to Price to Account for Concentrated Product, Catalog Prices, Units Provided for Catalog Price, Unit Prices, , Unit Price (Adjusted for Concentrated Products), Discounted Unit Prices, and item total costs. The Vendor should also include the Total Bid Cost, Discount Percentage for all Eligible Items and Contract Coordinator contact information. Vendor should complete all columns as failure to complete the Pricing Pages in their entirety may result in Vendor's bid being disqualified.

4.3.2. Pricing Page Calculations. The pricing pages require Vendor to insert its Ounces of Product, Ounces of Water, Catalog Price, Units Provided for Catalog Price, and Discount Percentage for each Eligible Item listed thereon. That information, along with information that is already included on the Pricing Pages will be used to calculate the Unit Price, Discounted Unit Price, Item Total Cost, and Total Bid Cost. If Vendor completes the Pricing Pages electronically using the Microsoft Excel version

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from the Purchasing division, these calculations will be automatically completed.

- a. **Adjustment to Price to Account for Concentrated Product** – The Adjustment to Price to Account for Concentrated Product is a percentage calculated by dividing the Ounce of Product by the sum of the Ounces of Product and Ounces of Water recommended in the dilution formula. **Do not use this column for non-concentrated items or bleach.** Vendors must submit verification from the manufacture of the dilution ratios used in this column.

Example: 1 oz. of product diluted with a 4 oz. of water would lead to 1 oz. of product divided by 5 total oz. and an Adjustment to Price to Account for concentrated Product of 20%.

- b. **Unit Price Calculation** – The Unit Price is calculated by dividing the Catalog Price by the Units Provided for Catalog Price.

Example: \$10 per box divided by 10 scouring pads per box equals a Unit Price of \$1.

- c. **Unit Price Adjusted for Concentrated Product** – The Unit Price Adjusted for Concentrated Product is calculated by multiplying the Unit Price by the Adjustment to Price (to Account for Concentrated Products only).

Example: If the Adjustment to Price for Concentrated Product is 20% and the Unit Price is \$1.00 the Unit Price Adjusted For Concentrated Product \$0.20.

- d. **Discounted Unit Price** – The Discounted Unit Price is calculated by applying the appropriate Discount Percentage to the Unit Price.

Example: \$1 Unit Price reduced by 10% Discount Percentage equals a \$0.90 Discounted Unit Price.

- e. **Item Total Cost** – The Item Total Cost is calculated by multiplying the estimated unit quantity by the Discounted Unit Price.

Example: An estimated unit quantity of 10,000 scouring pads multiplied by a Discounted Unit Price of \$0.90 equals a \$9,000 item total cost for that item.

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- f. **Total Bid Cost** – The total Bid Cost is calculated by adding the item total cost for every item listed on the Pricing Pages.

Example: Item Total Costs of \$9,000 and \$1,000 would equal to a Total Bid Cost of \$10,000. (assuming that the Pricing Pages contained only two items).

4.3.3. Estimated Quantities Only. The Pricing Pages contain a list of frequently purchased items and estimated unit quantity that will be purchased. The estimated unit quantity for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

4.3.4. Corrections of Errors. Notwithstanding anything contained herein, the Purchasing Division may correct errors on the Pricing Pages. Vendors are **strongly encouraged** to complete the Pricing Pages electronically in Microsoft Excel. Doing so will reduce the number of, and the possibility for, calculation errors and to prevent errors in the evaluation.

4.3.5. Electronic Version. The Pricing Pages were created as a Microsoft Excel document and Vendor can request an electronic copy for bid purposes by sending an email request to the following address: [roberta.a.wagner@wv.gov]

The Purchasing Division's electronic version of the Pricing Pages contain the formulas for calculating the Unit Price, Discounted Unit Price, item total cost, and Total Bid Cost. Those items will be automatically populated by the Microsoft Excel Program when Vendor inserts its Catalog Price, Units Provided for Catalog Price, and Discount Percentage. Utilizing the Microsoft Excel will greatly reduce the number of calculations that Vendor will have to make and the possibilities for error. The Purchasing Division reserves the right to take Vendor's Pricing Pages and insert the appropriate numbers into the Microsoft Excel spreadsheet if Vendor chooses to complete the Pricing Pages in any other way.

The State requires a **SINGLE PERCENTAGE DISCOUNT** from the price list/eligible items, but will consider bids containing different percentage discounts for different brands, list or any eligible items. **ALL items on the pricing page must be from the same catalog.** Vendors may submit alternate bids using an additional catalog but all items on that pricing page must also be from the same catalog.

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5. CATALOGS:

- 5.1 Submission.** Vendor must submit two (2) dated copies of its Catalog prior to award of this Contract for evaluation purposes. Vendor shall also mail the Catalog free of charge to any Agency desiring to use this contract. Copies of the Catalog may be requested in an electronic format and should be provided in that format if possible. Vendor's Catalog will be used by Agencies to order Eligible Items under this Contract.

Vendors must identify all items on the Pricing Pages by circling or highlighting those items in its Catalog and earmarking or tabbing the pages for those items, to assist in the evaluation and verification of the bids and pricing. Vendor must provide the Catalog containing identified items with its bid. Notwithstanding the foregoing, the Purchasing Division reserves the right to request that Vendor correct identification errors or omissions in the identification of items in the Catalog. Vendor's failure to identify all items may result in Vendor's bid being disqualified. If any discrepancies exist between the Pricing Pages and the actual price listed in the Catalog, the actual price shall prevail and the Pricing Pages may be corrected by the Purchasing Division buyer for evaluation purposes.

- 5.2 Catalog Modification.** The Purchasing Division may permit Vendor to update its Catalog at each renewal date. Determination of whether or not to allow a Catalog update is at the sole discretion of the Purchasing Division. Any request by Vendor to update its Catalog must include a detailed listing of the following: (1) any Eligible Items being removed, Discounted Unit Prices for those items, Agencies quantity usage of those items, and total spent by Agencies on those items; (2) any Eligible Items being added to the Catalog and the Discounted Unit Price of those items; (3) all changes in the Discounted Unit Price to Eligible Items, estimated usage relating to items that have changed in price, and the total impact of the price change on the State; and (4) justification for updating its Catalog. The Purchasing Division may waive the detailed listing requirement if it finds that doing so is in the best interest of the State. Unless an updated catalog is approved, the Eligible Items available under this Contract and prices for those items shall remain unchanged during the term of this Contract. Also, the discount from the list shall remain the same during the entire contract period, including the renewals.

If the Purchasing Division extends the offer to renew and the new catalogs have significant price increases, Purchasing may decline and rebid the commodity.

In the event that multiple vendors are awarded a contract under the RFQ, The first priority vendor shall not be permitted to include in its updated Catalog items being

REQUEST FOR QUOTATION
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sold by a vendor that is lower in ordering priority without the consent of that lower priority vendor.

6. ORDERING AND PAYMENT:

- 6.1 Ordering:** Vendor shall accept orders by regular mail, facsimile, e-mail, or any other written forms of communication. Vendor may, but is not required to, accept on-line orders through a secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how Agencies may utilize the on-line ordering system. Any on-line ordering system must have the capability to restrict prices and available items to conform to the Catalog originally submitted with this RFQ. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.

Vendor shall provide the Purchasing Division with access to its internet ordering portal/website, if one will be used under this Contract, to allow the Purchasing Division to ensure that the requirements of this Contract are being met.

- 6.2 Invoicing and Payment:** Vendor shall indicate the discount received on each invoice submitted for payment. Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia. Methods of acceptable payment must include the West Virginia Purchasing Card. Payment in advance is not permitted under this Contract.

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7. DELIVERY AND RETURN:

7.1 Delivery Time and Place: Vendor shall deliver standard orders within ten (10) working days after orders are received. Vendor shall deliver emergency orders within one (1) working day after orders are received. Vendor shall ship all orders in accordance with the above schedule and shall not hold orders until a minimum delivery quantity is met. All deliveries must be made during normal working hours for the delivery locations. All shipment of products requiring a material safety data sheet (MSDS) shall include a MSDS with the product.

7.2 Late Delivery: The Agency placing the order under this Contract must be notified in writing if orders will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for:

- a.) cancellation of the delayed order, and/or
- b.) obtaining the items ordered from a third party.

Any Agency seeking to obtain items from a third party under this provision must first obtain approval of the Purchasing Division.

7.3 Delivery Payment/Risk of Loss: Standard order delivery shall be F.O.B. destination to the Agency's location. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency orders provided that Vendor invoices those delivery costs as a separate charge with the original freight bill attached to the invoice.

The minimum order for pre-paid shipping to one, in-state destination shall be \$200.00. For orders less than \$200.00, transportation charges (if any) will be invoiced as a separate charge with the original freight bill attached to the invoice. Agencies may make purchases that fall under the \$200.00 limit from a local source under the authority delegated from the Purchasing Division without violating the terms of this Contract, provided that such purchases does not exceed Purchasing Division's spending and bidding limits.

Note: Stringing orders to circumvent purchasing regulations is expressly prohibited.

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- 7.4 Quality Assurance:** Verification of product quality is the responsibility of the Vendor. Upon request, Vendor shall provide the State with test data, certifications, or samples of any Eligible Item. Vendor is responsible for all costs associated with submitting these items. Vendor shall ensure that any request under this provision is fulfilled within five (5) days unless the State agrees otherwise in writing.
- 7.5 Return of Unacceptable Items:** Items that Agency deems unacceptable shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.
- 7.6 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

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8. MISCELLANEOUS:

- 8.1 No Substitutions:** Vendor shall supply only Eligible Items contained in its Catalog submitted in response to the RFQ or an updated Catalog approved by the Purchasing Division as described above. Vendor shall not supply substitute items. **Substitution of products will be a ground for cancellation of the contract.**
- 8.2 Vendor Supply:** Vendor must carry sufficient inventory of the Eligible Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Eligible Items contained in its bid response.
- 8.3 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- Reports will be sent to: purchasing.requisitions@wv.gov
- 8.4 Mandatory Requirements:** The terms "must", "will", "shall", "minimum", "maximum", or "is/are required" identify as a mandatory contract requirement. Decisions regarding compliance with any mandatory requirements shall be at the sole discretion of the Purchasing Division. Failure on the part of the Vendor to meet any of the mandatory specifications shall result in disqualification of the bid.
- 8.5 Waiver:** The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in remain in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.
- 8.6 References to Price Changes:** Any reference in Vendors documents submitted in response to the RFQ to prices being subject to change are null and void. All price changes shall be in accordance to **Item 5.2.**

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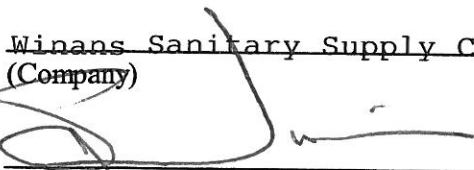
- 8.7 Pricing Pages:** If you do not have enough space on the pricing pages, please attach another sheet stating the product description, manufacturer number and size. Please note: the cost you intend to bid on the specification or alternate must be provided on the pricing sheet.
- 8.8 Alternates or Equal Items:** If an alternate or equal item is provided instead of the brand name, the alternate or equal must meet or exceed the specifications for the brand name item.
- 8.9 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Samuel A. Winans, Vice President
Telephone Number: (304)485-4000
Fax Number: (304)485-7570
Email Address: Sam.Winans@winansservices.com

CERTIFICATION AND SIGNATURE PAGE

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

Winans Sanitary Supply Co., Inc.
(Company)



(Authorized Signature)

Samuel A Winans, Vice President
(Representative Name, Title)

P-(304)485-4000 / F-(304)485-7570
(Phone Number) (Fax Number)

01/10/2014
(Date)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: HOUSE14

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

Addendum No. 1

Addendum No. 6

Addendum No. 2

Addendum No. 7

Addendum No. 3

Addendum No. 8

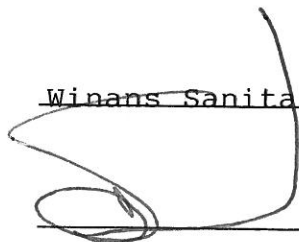
Addendum No. 4

Addendum No. 9

Addendum No. 5

Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Winans Sanitary Supply Co., Inc.
Company

Authorized Signature

January 10, 2014
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Winans Sanitary Supply Co., Inc.

Authorized Signature: _____ Date: 10.20.14

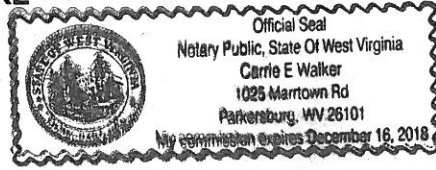
State of West Virginia

County of Wood, to-wit:

Taken, subscribed, and sworn to before me this 13th day of January, 2014.

My Commission expires December 16, 2018.

AFFIX SEAL HERE



NOTARY PUBLIC Carrie E. Walker

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:

Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,

Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,

Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

2. Application is made for 2.5% resident vendor preference for the reason checked:

Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

3. Application is made for 2.5% resident vendor preference for the reason checked:

Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

4. Application is made for 5% resident vendor preference for the reason checked:

Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.

Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Samuel Azo Winans

Signed: 

Date: 01/10/2014

Title: Vice President



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

NUMBER
HOUSE14

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
ROBERTA WAGNER 304-558-0067

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE

SHIP TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED
12/26/2013

BID OPENING DATE: 01/14/2014 BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM NO. 1		
				SEE ATTACHED PAGES.		
				END OF ADDENDUM NO. 1		
0001	1	EA	485-15	BLANKET CONTRACT TO FURNISH HOUSEKEEPING SUPPLIES		
				***** THIS IS THE END OF RFQ HOUSE14 ***** TOTAL:		

SIGNATURE	TELEPHONE	DATE
	(304) 485-5000	01/10/2014
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Vice President	550451730	

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

SOLICITATION NUMBER: HOUSE14
Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as HOUSE14 ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

1. The bid opening date has moved from 01/02/2014 to 01/14/2014. The bid opening time remains at 1:30 pm.
2. Responses to vendor questions will be issued under separate addendum.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: HOUSE14

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

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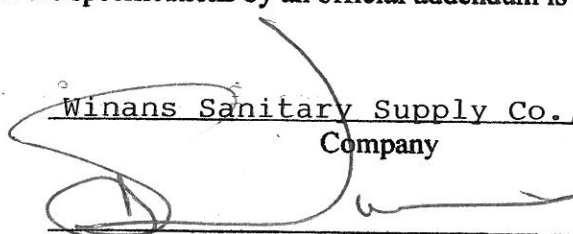
Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

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Winans Sanitary Supply Co., Inc.
 Company


 Authorized Signature

January 10, 2014

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

ADDENDUM ACKNOWLEDGEMENT FORM
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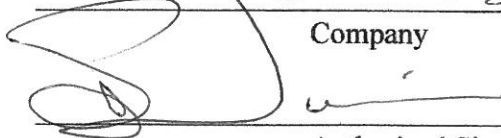
(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
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<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

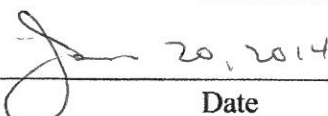
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WINNERS CENTRAL SUPPLY CO. INC. ←

Company



Authorized Signature



Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
 Revised 6/8/2012

January 23, 2014

Winan's Sanitary Supply Co., Inc

Pricing Pages ~ 12

HOUSE14 Pricing Pages

Vendors should complete all columns.				Please provide additional information for items 16, 23 & 26.												
Eligible Item Description				Dilution Ratio				Discounted Unit Price Calculation					Bid Total Calculation			
*** Conversion Unit: 1 gallon = 128 ounces				For Use with Concentrated Formulas Only Lowest Manufacturer's Recommended Dilution												
Item	Description	Preferred Size/Wt	Equal To	Manufacturer and Manufacturer Number	Ounces of Product (recommended in dilution formula)	Ounces of Water (recommended in dilution formula)	Adjustment to Price to Account for Concentrated Product	Catalog Price	Units Provided for Catalog Price	Unit Price	Unit Price (Adjusted for Concentrated Product)	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
1	Cleaner, General, Ammonia Liquid Household-type product with a 6% minimum concentration of NH3.	1 gallon	Majestic	KIK	4.00	128.00	3.03%	\$ 12.0000	4	\$ 3.000	\$ 0.0909	\$ 0.0727	1 oz.	2560	\$ 0.0727	\$ 186.18
2	Liquid Bleach Household-type product with minimum concentration of 5.25% sodium hypochlorite.	1 gallon	Majestic	KIK	1.50	128.00	1.16%	\$ 11.5000	6	\$ 1.917	\$ 0.0222	\$ 0.0178	1 oz.	384000	\$ 0.0178	\$ 6,820.08
3	Bleach-free liquid, commercial grade, Pro-quatarnary, all-purpose disinfectant cleaner, no-rinse formula	1 gallon	Clorox/Oasis 144 Ammonium Sanitizer	Simoniz SynKleen	2.00	128.00	1.54%	\$ 37.0000	4	\$ 9.250	\$ 0.1423	\$ 0.1138	1 oz.	512	\$ 0.1138	\$ 58.29
4	All Purpose Cleaner/Degreaser	1 gallon	Winans Warrior/Canberra Husky 903 Kitchen Degreaser	Simoniz Blue Butyl	4.25	128.00	3.21%	\$ 28.2500	4	\$ 7.063	\$ 0.2270	\$ 0.1816	1 oz.	7680	\$ 0.1816	\$ 1,394.45
5	Cleaner, General All Purpose Dry Cleaner non-phosphate formulated powder product designed to be added to water to perform various cleaning tasks. Product may be used to clean floors, walls, and equipment.	1 - (90 CT tubes)	Drackett Easy Pak	Drackett Easy Pak		384.00		\$ 61.5000	2	\$ 30.750	\$ 30.7500	\$ 24.6000	1 tube	1350	\$ 24.6000	\$ 33,210.00
6	Multi-Purpose Cleaner, liquid, odor eliminator and disinfectant, 32 oz spray bottle.	1 - 32oz	OdoBan/Spartan NABC	Winans Foamy BRC				\$ 24.5000	384	\$ 0.064	\$ 0.0638	\$ 0.0510	1 oz.	1664	\$ 0.0510	\$ 84.93
7	Cleaner, liquid, use where soft to medium water hardness, alkaline.	1 - 32oz	Oasis 272	Simoniz Fresh n Up	32.00		100.00%	\$ 28.0000	384	\$ 0.073	\$ 0.0729	\$ 0.0583	1 oz.	1600	\$ 0.0583	\$ 93.33
8	Cleaner, wipes, disinfecting.	1 - (75 ct)	Clorox	Drwalk Disinfecting Wipes				\$ 32.2500	450	\$ 0.072	\$ 0.0717	\$ 0.0573	1 ct.	52500	\$ 0.0573	\$ 3,010.00
9	Stainless Polish Towels, premoistened for polishing metal surfaces.	1 - (70 ct)	Supper	Dymon				\$ 94.0000	420	\$ 0.224	\$ 0.2238	\$ 0.1790	1 ct.	5600	\$ 0.1790	\$ 1,002.67
10	Floor Cleaner, damp mop, neutral disinfectant, germ killing properties	1 gallon	Spartan Chemical DMQ	WinansAFBC	4.00	128.00	3.03%	\$ 25.8000	128	\$ 0.202	\$ 0.0061	\$ 0.0049	1 oz.	15360	\$ 0.0049	\$ 75.05
11	Floor cleaner, neutral PH, concentrate, cleaning ability equal to 409 or Fantastic.	1 gallon	Winans Valloshire	Winans Valloshine	2.00	128.00	1.54%	\$ 17.0000	128	\$ 0.133	\$ 0.0020	\$ 0.0016	1 oz.	32000	\$ 0.0016	\$ 52.31
12	Floor finish, wax, water based, non-yellowing, slip-resistant surface, superior gloss.	5 gal	Buckeye	Simoniz Finish First	1.00		100.00%	\$ 48.0000	640	\$ 0.075	\$ 0.0750	\$ 0.0600	1 oz.	32000	\$ 0.0600	\$ 1,920.00
13	Baseboard Stripper, does not contain ammonia	1 - 20oz	SFR	Slsty Baseboard Stripper				\$ 49.4000	240	\$ 0.206	\$ 0.2058	\$ 0.1647	1 oz.	400	\$ 0.1647	\$ 65.87
14	Pre-measured floor cleaner - neutral PH.	1 - (90 ct)	Drackett Easy Pak	Drackett Easy Pak	0.50	364.00	0.14%	\$ 69.0000	2	\$ 34.500	\$ 0.0473	\$ 0.0379	1 ct.	9000	\$ 0.0379	\$ 340.74

HOUSE14 Pricing Pages

Vendors should complete all columns.				Please provide additional information for items 16, 23 & 26.												
Eligible Item Description				Dilution Ratio				Discounted Unit Price Calculation					Bid Total Calculation			
*** Conversion Unit: 1 gallon = 128 ounces				For Use with Concentrated Formulas Only Lowest Manufacturer's Recommended Dilution												
Item	Description	Preferred Size/Wt	Equal To	Manufacturer and Manufacturer Number	Ounces of Product (recommended in dilution formula)	Ounces of Water (recommended in dilution formula)	Adjustment to Price to Account for Concentrated Product	Catalog Price	Units Provided for Catalog Price	Unit Price	Unit Price (Adjusted for Concentrated Product)	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
15	General dry granular phosphate all purpose cleaner. Formulated for the cleaning of all non-porous surfaces such as floors, bathroom fixtures and other hard surfaces. No rinsing is required after use of the cleaner.	1 - 27oz	Spic & Span	Spic & Span	2.00	128.00	1.54%	\$ 115.0000	12	\$ 9.583	\$ 0.1474	\$ 0.1179	1 oz.	2700	\$ 0.1179	\$ 318.46
16	General liquid pine oil with hospital grade disinfectant. Provide EPA Registration Number:	1 gallon	Canberra Husky Pine	Simoniz Pine Quat	4.00	128.00	3.03%	\$ 22.0000	128	\$ 0.172	\$ 0.0052	\$ 0.0042	1 oz.	89600	\$ 0.0042	\$ 373.33
17	General ammoniated liquid concentrate window cleaner, which is to be diluted with water to produce a cleaning solution that will not streak or leave a film residue on the surface of the glass.	1 gallon	Cello Glass & Window Cleaner Ammoniated	Simoniz Brite Plus	12.80	128.00	9.09%	\$ 22.9000	128	\$ 0.179	\$ 0.0163	\$ 0.0130	1 oz.	8960	\$ 0.0130	\$ 116.58
18	General non-ammoniated liquid window cleaner, which is to be diluted with water to produce a cleaning solution that will not streak or leave a film residue on the surface of the glass.	1 gallon	Brillo	Brillo	12.80	128.00	9.09%	\$ 28.5000	128	\$ 0.223	\$ 0.0202	\$ 0.0162	1 oz.	8960	\$ 0.0162	\$ 145.09
19	Non-phosphate laundry detergent for washing of clothing in warm water. Detergent will leave the fabric soft and will not irritate super sensitive skin.	50 lb box	Cello Concentrated Laundry Detergent	Simoniz Clothesline Free	2.00	1920.00	0.10%	\$ 28.0000	50	\$ 0.560	\$ 0.0006	\$ 0.0005	1 lb.	25000	\$ 0.0005	\$ 11.65
20	General oil base soap furniture cleaner in a spray pump bottle. Cleaner, for wooden furniture. Formulated to clean wooden paneling and furniture. Use of this soap enhances the appearance of natural wood surfaces. (Equal to Murphy Oil Soap)	1 - 32 oz	Murphy's Oil Soap Spray	Murphy's Oil Soap Spray				\$ 63.0000	384	\$ 0.164	\$ 0.1641	\$ 0.1313	1 Oz.	3200	\$ 0.1313	\$ 420.00
21	Spray furniture polish; formulated to remove dust, fingerprints, and light soil from finished surfaces with a light or gentle pressure being applied to a wiping cloth. Polish shall not leave a residue when wiped from the surface.	1 - 20 oz aerosol	Cello Lemon Kist	Winans Radiance				\$ 40.0000	240	\$ 0.167	\$ 0.1667	\$ 0.1333	1 oz.	2000	\$ 0.1333	\$ 266.67
22	Lemon Scented Spray furniture polish; formulated to remove dust, fingerprints, and light soil from finished surfaces with a light or gentle pressure being applied to a wiping cloth. Polish shall not leave a residue when wiped from the surface.	1 - 20 oz aerosol	Chase Spray Pak Furniture Polish	C Lemon Furniture Polish				\$ 40.5000	240	\$ 0.169	\$ 0.1688	\$ 0.1350	1 oz.	2000	\$ 0.1350	\$ 270.00

HOUSE14 Pricing Pages

Vendors should complete all columns.				Please provide additional information for items 16, 23 & 26.												
Eligible Item Description				Dilution Ratio				Discounted Unit Price Calculation					Bid Total Calculation			
*** Conversion Unit: 1 gallon = 128 ounces				For Use with Concentrated Formulas Only Lowest Manufacturer's Recommended Dilution												
Item	Description	Preferred Size/Wt	Equal To	Manufacturer and Manufacturer Number	Ounces of Product (recommended in dilution formula)	Ounces of Water (recommended in dilution formula)	Adjustment to Price to Account for Concentrated Product	Catalog Price	Units Provided for Catalog Price	Unit Price	Unit Price (Adjusted for Concentrated Product)	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
23	Germicidal disinfectant deodorant spray. Disinfectant spray must be non-toxic, non-allergenic, and must be EPA approved as being effective against saphylococcus aurex, pseudomonas aerugin tuberculosis and micrococcus. Provide EPA Registration #	1 - 20oz aerosol	Winans STAT	Winans STAT				\$ 42.2000	240	\$ 0.176	\$ 0.1758	\$ 0.1407	1 oz.	10000	\$ 0.1407	\$ 1,406.67
24	22 ounce Windex (or equal) spray bottle	1 - 22oz	Windex	Winans Glass X				\$ 24.5000	384	\$ 0.064	\$ 0.0638	\$ 0.0510	1 oz.	6600	\$ 0.0510	\$ 336.88
25	Window squeegees 12" with 4" brass handle.	1											1	50		
25A	Floor squeegee 24" straight without handle.	1											1	30		
26	Non-caustic Aerosol Oven Cleaner, formulated to remove burnt on grease and other residues commonly occurring in a kitchen. User must comply with all instructions for the safe use of this material. Provide % Active Ingredient:	1 - 12 oz aerosol	Mr. Muscle	Mr. Muscle				\$ 39.0000	114	\$ 0.342	\$ 0.3421	\$ 0.2737	1 oz.	180	\$ 0.2737	\$ 49.26
27	Liquid Enzyme Drain Opener Liquid Bacteria digester and spotter; must be environmentally acceptable, eliminate odor and form a digesting bio-film on drain lines and traps; must be non-pathogenic.	1 gallon	Canberra Husky BioEnzymatic Drain Opener	Winans Organic Destroyer				\$ 35.5000	512	\$ 0.069	\$ 0.0693	\$ 0.0555	1 oz.	12800	\$ 0.0555	\$ 710.00
28	Non-Acid Bowl Cleaner (Spartan NABC or equal); must be safe and effective acid free bathroom cleaner, disinfectant, deodorant, mildew stat, virucide; fungicidal	1 x 32oz	Canberra Baseline Non Acid Bowl Cleaner	Baseline Non Acid Bowl cleaner				\$ 18.2000	384	\$ 0.047	\$ 0.0474	\$ 0.0379	1 oz.	9600	\$ 0.0379	\$ 364.00
29	General purpose foampad cleaner.	1 pack (6 ct)	Mr. Clean Magic Erasers	Tolco Mela scrub				\$ 41.0000	48	\$ 0.854	\$ 0.8542	\$ 0.6833	1 pad	1200	\$ 0.6833	\$ 820.00
30	Scouring pad, nylon with sponge; kitchen cleaning aid	each	Microtron #74	Disco				\$ 39.0000	40	\$ 0.975	\$ 0.9750	\$ 0.7800	1 pad	100	\$ 0.7800	\$ 78.00
31	Kitchen Scouring Pad Nylon 6"x9"	1 - (60 ct)	Microtron	Disco				\$ 21.0000	60	\$ 0.350	\$ 0.3500	\$ 0.2800	1 pad	12000	\$ 0.2800	\$ 3,360.00
32	Kitchen Scouring Pad Non-Detergent Stainless Steel; (Disco D104A or equal)	1 - (72 ct)	Continental	Disco				\$ 75.4500	72	\$ 1.048	\$ 1.0479	\$ 0.8383	1 pad	3600	\$ 0.8383	\$ 3,018.00

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33	Detergent Kitchen Scouring Pad/detergent (Brillo hotel or equal) Must be constructed of durable material and is to be used as an abrasive pad for the removal of difficult soils or grease from metal surfaces or other nonporous surfaces. Pad may be impregnated with detergent or may have other materials included with the pad to meet a special requirement of the purchaser.	1 (12 case of 10)	Brillo Hoel Size Soap pad	Brillo Hotel Size soap Pads				\$ 37.0000	120	\$ 0.308	\$ 0.3083	\$ 0.2467	1 pad	1800	\$ 0.2467	\$ 444.00
34	Chlorinated Scouring Powder (Comet or Equal) Formulated for the fast removal of stain and soils from non-porous surfaces. This product is not intended for use on glassware, fiberglass or plastic materials.	1 - 21oz can	Ajax	Ajax				\$ 28.1000	504	\$ 0.056	\$ 0.0558	\$ 0.0446	1 oz.	2520	\$ 0.0446	\$ 112.40
35	Kitchen Grill Block Scraper (DISCO GB-12 or equal)	1 block - (12 per box)	Continental	Disco				\$ 23.5000	12	\$ 1.958	\$ 1.9583	\$ 1.5667	1 scraper	50	\$ 1.5667	\$ 78.33
36	Toilet Cleaner 9% Hypochloric Acid Must be formulated for the removal of rust and urine stains from toilet bowls. Container shall have a directional spout to aid in the application of the cleaner to the surface of the toilet bowl. Users are to read and comply with all instructions for the safe usage of this product.	1 - 32oz	Canberra Baseline Bowl Cleaner	Baseline 9% HCl Bowl Cleaner				\$ 21.0000	384	\$ 0.055	\$ 0.0547	\$ 0.0438	1 oz.	3200	\$ 0.0438	\$ 140.00
37	Toilet Cleaner 20% Hypochloric Acid Must be formulated for the removal of rust and urine stains from toilet bowls. Container shall have a directional spout to aid in the application of the cleaner to th surface of the toilet bowl. Users are to read and comply with all instructions for the safe usage of this product.	1 - 32oz	Winans Super Bowl	Winans Super Bowl				\$ 23.0000	384	\$ 0.060	\$ 0.0599	\$ 0.0479	1 oz.	6400	\$ 0.0479	\$ 306.67
38	Biodegradable Drain Opener Cleaner pre-measured packet. Must be non-toxic, formulated to open clogged sink and toilet drains without harm to the user, plastic pipes, and spetic tank systems. 100% biodegradable	1 - 32oz	Cello Fumeless Drain Opener	ans Fumeless Drain Opener				\$ 25.2000	384	\$ 0.066	\$ 0.0656	\$ 0.0525	1 oz.	1600	\$ 0.0525	\$ 84.00

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39	Drain Opener Caustic Cleaner Must be a finely ground aluminum chip or flake formulation (minimum of 1% NaOH; minimum 96% Na2CO3), designed to open sinks and toilet drains. This product is highly caustic and must be used with caution. User is to read and comply with all instructions for use.	1 - 18 oz can	Drano	Drano				\$ 67.8500	108	\$ 0.628	\$ 0.6282	\$ 0.5026	1 oz.	360	\$ 0.5026	\$ 180.93
40	409 Spray and Wipe Cleaner (or equal)	1 - 32 oz	Winans Spray N Wipe	Winans Spray and Wipe	32.00		100.00%	\$ 21.5000	384	\$ 0.056	\$ 0.0560	\$ 0.0448	1 oz.	3200	\$ 0.0448	\$ 143.33
41	Tub and Tile Cleaner, 1 gallon, non-abrasive disinfectant; formulated to remove soap scum and soil from ceramic tile and plastic surfaces without scratching. Non-aerosol formulation is ready to use.	1 gallon	Winans Shower Room Cleaner	Winans Shower Room Cleaner	13.50	128.00	9.54%	\$ 43.8100	512	\$ 0.086	\$ 0.0082	\$ 0.0065	1 oz.	6400	\$ 0.0065	\$ 41.80
42	Tub and Tile Cleaner Foam Aerosol Spray must be formulated to remove soap scum and soil from ceramic tile and plastic surfaces without scratching.	1 - 20oz aerosol	Champion SprayPak Foaming Germicidal	Winans Medi Clean				\$ 33.5000	228	\$ 0.147	\$ 0.1469	\$ 0.1175	1 oz.	10000	\$ 0.1175	\$ 1,175.44
43	Disinfectant Heavy Duty Bathroom Cleaner, Liquid Concentrate. 24 oz. spray can.	1 - 24 oz aerosol	Professional Lysol	Foaming Bathroom Cleaner				\$ 48.9500	288	\$ 0.170	\$ 0.1700	\$ 0.1360	1 oz.	4800	\$ 0.1360	\$ 652.67
44	Spray Bottle w/ Trigger - 22 ounce transparent bottle intended for the convenient handling and dispensing of various cleaning liquids (Indicate if Trigger comes with the Spray Bottle, if not see next item)	1 ct - 22oz. spray bottle	Tolco	Continental 922h/922b (trigger included)				\$ 1.2500	1	\$ 1.250	\$ 1.2500	\$ 1.0000	1 ct.	6600	\$ 1.0000	\$ 6,600.00
45	Trigger Sprayer for 22 oz. Bottle	1 ct. Trigger	Tolco										1 ct.	700		
46	Spray Bottle - 32 ounce transparent bottle intended for the convenient handling and dispensing of various cleaning liquids (Indicate if Trigger comes with the Spray Bottle, if not see next item)	1 ct - 32oz. trigger spray bottle	Tolco	Continental 922h/932b				\$ 1.2500	1	\$ 1.250	\$ 1.2500	\$ 1.0000	1 ct.	3000	\$ 1.0000	\$ 3,000.00
47	Trigger Sprayer for 32 oz. Bottle	1 ct. Trigger	Tolco										1 ct.	4000		
48	Brass and Chrome Polish; cleaner must be suitable for the cleaning of brass and chrome fixtures and leave the cleaned surface with a high gloss finish.	1 - 20oz aerosol	Cello Solarine	Brasso				\$ 25.5000	64	\$ 0.398	\$ 0.3984	\$ 0.3188	1 oz.	600	\$ 0.3188	\$ 191.25
49	Urinal Blocks with Para - must eliminate odors at their source;	1 - 3oz	Fresh	123PS 12-3 oz. blocks/sleeve				\$ 5.6800	12	\$ 0.473	\$ 0.4733	\$ 0.3787	1 oz.	4800	\$ 0.3787	\$ 1,817.60

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50	Urinal Blocks, non Para - must eliminate odors at their source;	1 - 3oz	Fresh	sh 20 Toss 12 - 3 oz blocks				\$ 21.6000	12	\$ 1.800	\$ 1.8000	\$ 1.4400	1 oz.	1600	\$ 1.4400	\$ 2,304.00
51	Toilet Bowl Blocks with Para - must eliminate odors at their source	1 - 4oz	Fresh	124BB 12 - 4 oz. bowl blocks				\$ 10.2000	12	\$ 0.850	\$ 0.8500	\$ 0.6800	1 oz.	2000	\$ 0.6800	\$ 1,360.00
52	Toilet Bowl Blocks, non Para - must eliminate odors at their source	1 pc. (12/box)	Fresh	resh 12 FF 12 - 4 oz.box				\$ 20.5200	12	\$ 1.710	\$ 1.7100	\$ 1.3680	1 block	65	\$ 1.3680	\$ 88.92
53	Urinal Screen-Para Urinal screen with cleaner block	1 pc. (12/box)	Krystal/KRY PBS	Fresh 123USPB				\$ 20.7900	12	\$ 1.733	\$ 1.7325	\$ 1.3860	1 screen	200	\$ 1.3860	\$ 277.20
54	Urinal Screen (non-parabowl block) Flexible Screen	1 pc. (12/box)	Krystal/FRS 12-SANI	Fresh 12 Sani				\$ 23.3900	12	\$ 1.949	\$ 1.9492	\$ 1.5593	1 screen	200	\$ 1.5593	\$ 311.87
55	Simple Orange Product must be heavy duty, non-butyl, orange citrus degreaser that removes grease, grime, and tough stains; concentrated product; environmetnally friendly; biodegradable, non toxic, non flammable, non-corrosive, non-abrasive	1 gallon	Simple Orange	Winans Simple Orange	2.50	128.00	1.92%	\$ 24.7900	128	\$ 0.194	\$ 0.0037	\$ 0.0030	1 oz.	25600	\$ 0.0030	\$ 75.98
56	Cleaner, liquid spray, eliminates gooey, sticky, gummy, greasy problems, 32 oz spray.	1 - 32oz	Goo Gone	Moestenbocer Lift Off				\$ 80.0000	192	\$ 0.417	\$ 0.4167	\$ 0.3333	1 oz.	320	\$ 0.3333	\$ 106.67
57	Rinse Free, non ammoniated, emulsifier floor stripper, equal to Cello mop and strip	Sgal	Canberra Baseline	Winans Baseline Strippi	8.00	128.00	5.88%	\$ 37.5000	640	\$ 0.059	\$ 0.0034	\$ 0.0028	1 oz.	32000	\$ 0.0028	\$ 88.24
58	Spic and Span (or equal) Disinfecting all-purpose spray and glass cleaner	1 - 32oz	Spic n Span All purpose Spray & Glass Cleaner	an all Purpose Disinfecting Spray				\$ 47.5000	256	\$ 0.186	\$ 0.1855	\$ 0.1484	1 oz.	8000	\$ 0.1484	\$ 1,187.50
59	Fire resistant, heavy duty plastic wastebaskets with rolled top edge. Without cover, will not burn, non-metallic type, UL Classified Rectangular and round styles. (40 quart)	each	Rubbermaid #2544	Rubbermaid 2544				\$ 55.0000	1	\$ 55.000	\$ 55.0000	\$ 44.0000	1 pc.	10	\$ 44.0000	\$ 440.00

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60	Refuse container, step-on style, for use in public laboratories, kitchens and hospitals. Containers to have a smooth easy to clean white finish complete with lid on top, controlled by foot pedal. (18 gallon)	each	Rubbermaid #6145	Continental 18WH				\$ 71.7400	1	\$ 71.740	\$ 71.7400	\$ 57.3920	1 pc.	75	\$ 57.3920	\$ 4,304.40
61	Refuse container, step-on style, for use in public laboratories, kitchens and hospitals. Containers to have a smooth easy to clean white finish complete with lid on top, controlled by foot pedal. (12 gallon)	each	Rubbermaid #6144	Continental 12WH				\$ 69.1200	1	\$ 69.120	\$ 69.1200	\$ 55.2960	1 pc.	50	\$ 55.2960	\$ 2,764.80
62	Wastebasket, fire resistant, heavy duty plastic; rolled top edge, without cover, will not burn, non-metallic type, ul classified. Rectangular and round styles. (28 Quart)	each	Rubbermaid #2543	Continental 2927				\$ 28.0000	1	\$ 28.000	\$ 28.0000	\$ 22.4000	1 pc.	50	\$ 22.4000	\$ 1,120.00
63	Round garbage containers with covers: Heavy Duty, institutional quality, seamless construction. Boil proof and steam cleanable (235 degrees F.) Molded handles; heavy duty base of container shall accept manufacturer's dolly. (32 gallon)	each	Rubbermaid 2632/2631	Continental 3200/3201				\$ 28.0800	1	\$ 28.080	\$ 28.0800	\$ 22.4640	1 pc.	30	\$ 22.4640	\$ 673.92
64	Round garbage containers' covers (for 32 gallon): Heavy Duty, institutional quality, seamless construction. Boil proof and steam cleanable (235 degrees F.)	each	Rubbermaid 2632/2631	Contico 3201				\$ 7.0000	1	\$ 7.000	\$ 7.0000	\$ 5.6000	1 pc.	30	\$ 5.6000	\$ 168.00
65	Round Garbage containers with covers; heavy duty; institutional quality; seamless construction. Boil proof and steam cleanable (235 degees F.) Molded handles; heavy duty base of container shall accept manufacturer's dolly. (55 gallon)	each	Rubbermaid 2655/2654	Contico 5500/5501				\$ 75.6000	1	\$ 75.600	\$ 75.6000	\$ 60.4800	1 pc.	25	\$ 60.4800	\$ 1,512.00
66	Round garbage containers' covers (for 55 gallon): Heavy Duty, institutional quality, seamless construction. Boil proof and steam cleanable (235 degrees F.)	each	Rubbermaid 2655/2654	Contico 5501				\$ 15.1200	1	\$ 15.120	\$ 15.1200	\$ 12.0960	1 pc.	20	\$ 12.0960	\$ 241.92
67	Conversion dolly with casters for above	each	Rubbermaid #2640	Contico 3255				\$ 24.8400	1	\$ 24.840	\$ 24.8400	\$ 19.8720	1 pc.	25	\$ 19.8720	\$ 496.80
68	Square big wheel container; general refuse container with swing back top. Unit desinged with large wheels for movement of container over curbs and steps.	each	Rubbermaid #3559	Contico 5850				\$ 95.7700	1	\$ 95.770	\$ 95.7700	\$ 76.6160	1 pc.	25	\$ 76.6160	\$ 1,915.40

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69	Water pails; hot dipped in molten zinc after forming; raised bottom, plain galvanized wire gail, heavy stamp riveted or wing ears. (10 quart)	each	Impact	Impact 410				\$ 16.7500	1	\$ 16.750	\$ 16.7500	\$ 13.4000	1 pc.	25	\$ 13.4000	\$ 335.00
70	Water Pail; heavy duty plastic with rounded edges and a heavy wire bail. (10 quart)	each	Rubbermaid #2963	Contico 8110				\$ 5.2000	1	\$ 5.200	\$ 5.2000	\$ 4.1600	1 pc.	100	\$ 4.1600	\$ 416.00
71	Water Pail; heavy duty plastic with rounded edges and heavy wire bail. (14 quart)	each	Rubbermaid #2614	Contico 8114				\$ 7.2500	1	\$ 7.250	\$ 7.2500	\$ 5.8000	1 pc.	150	\$ 5.8000	\$ 870.00
72	Waste receptacles, self-closing counter balance door closure. Round tp style; durable cnstruction for indoor or outdoor use. Factory mutual approved for fire safety. (18 gallon)	each	Continental	Contico 1305				\$ 105.0000	1	\$ 105.000	\$ 105.0000	\$ 84.0000	1 pc.	50	\$ 84.0000	\$ 4,200.00
73	Buffing pad for burnishing with 1500 RPM up 3000 RPM.	1 - 20" pc.	Americo	Americo				\$ 16.6000	5	\$ 3.320	\$ 3.3200	\$ 2.6560	1 pc.	100	\$ 2.6560	\$ 265.60
Specifications for Fine & Medium Sweeping (without handles)																
Broom-brush specifications : Please refer to General Requirements on page 3 of the Specifications																
74	Brush, floor, fine and medium, 14" synthetic fiber	each	Marino #BF2195F14	Marino BF2195F14				\$ 13.0000	1	\$ 13.000	\$ 13.0000	\$ 10.4000	1 pc.	10	\$ 10.4000	\$ 104.00
75	Brush, floor, fine and medium, 18" synthetic fiber	each	Weiler #77013	Better Brush 100118				\$ 6.5000	1	\$ 6.500	\$ 6.5000	\$ 5.2000	1 pc.	10	\$ 5.2000	\$ 52.00
76	Brush, floor, fine and medium, 24" synthetic fiber	each	Weiler #77014	Better Brush 100124				\$ 8.5000	1	\$ 8.500	\$ 8.5000	\$ 6.8000	1 pc.	150	\$ 6.8000	\$ 1,020.00
77	Brush, floor, fine and medium, 30" synthetic fiber	each	Flatt #70126	Better Brush 100130				\$ 28.0000	1	\$ 28.000	\$ 28.0000	\$ 22.4000	1 pc.	10	\$ 22.4000	\$ 224.00

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78	Brush, floor, fine and medium, 36" synthetic fiber	each	Marino #BR2195F36	Better Brush				\$ 22.5000	1	\$ 22.500	\$ 22.5000	\$ 18.0000	1 pc.	30	\$ 18.0000	\$ 540.00
79	Handle for fine & medium sweeping: Handle is constructed of close grain species of hardwood with a smooth lacquer finish. Handle length is 0" and has a diameter of 1 1/8". Sturdy tapered cut threaded end with a 3/4" #5 acme thread to fit the fine and medium brushes.	each	Wieler #75513	Weiler 75513				\$ 4.0000	1	\$ 4.000	\$ 4.0000	\$ 3.2000	1 pc.	350	\$ 3.2000	\$ 1,120.00
80	Bi-level rotating joint Scrub Brush for floor with Crimped Polypropylene that rotates 360 degrees with threaded handles. Rubbermaid 6337	each		Better Brush				\$ 9.5000	1	\$ 9.500	\$ 9.5000	\$ 7.6000	1 pc.	150	\$ 7.6000	\$ 1,140.00
Specifications for Medium & Rough Sweeping (without handles)																
Broom-brush specifications : Please refer to General Requirements on page 4 of the Specifications																
81	Brush, floor, medium and rough, 14" bassine	each	Flatt #70200	Better Brush				\$ 12.0000	1	\$ 12.000	\$ 12.0000	\$ 9.6000	1 pc.	50	\$ 9.6000	\$ 480.00
82	Brush, floor, medium and rough, 24" bassine	each	Flatt #77033	Better Brush				\$ 8.0500	1	\$ 8.050	\$ 8.0500	\$ 6.4400	1 pc.	150	\$ 6.4400	\$ 966.00
Specifications for Rough Sweeping (without handles)																
Broom-brush specifications : Please refer to General Requirements on page 4 of the Specifications																
83	Brush, floor, rough, 16" African Shero	each	Flatt #70203	Better Brush				\$ 7.9500	1	\$ 7.950	\$ 7.9500	\$ 6.3600	1 pc.	400	\$ 6.3600	\$ 2,544.00
84	Brush, floor, rough, 16" synthetic fiber	each	Flatt #70211	Better Brush				\$ 8.7500	1	\$ 8.750	\$ 8.7500	\$ 7.0000	1 pc.	300	\$ 7.0000	\$ 2,100.00

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85	Handle for rough sweeping must be constructed of close grain species of hardwood with a smooth lacquer finish. Handle length is 54" and has a diameter of 1 1/8". Sturdy tapered end to fit the rough sweeping floor brush.	each	flatt #75519	Carolina 7360				\$ 2.7000	1	\$ 2.700	\$ 2.7000	\$ 2.1600	1 pc.	500	\$ 2.1600	\$ 1,080.00	
Premium standard mops specifications : Please refer to General Requirements on page 5 of the Specifications																	
86	Standard mop with 16 ounce capacity	1 - 16oz	UNS 2316C	Carolina 1612				\$ 28.8000	12	\$ 2.400	\$ 2.4000	\$ 1.9200	1 pc.	70	\$ 1.9200	\$ 134.40	
87	Standard mop with 20 ounce capacity	1 - 20oz	UNS 220C	Carolina 2016				\$ 30.0000	12	\$ 2.500	\$ 2.5000	\$ 2.0000	1 pc.	40	\$ 2.0000	\$ 80.00	
88	Standard mop with 24 ounce capacity	1 - 24oz	UNS 224C	Carolina 2420				\$ 33.0000	12	\$ 2.750	\$ 2.7500	\$ 2.2000	1 pc.	480	\$ 2.2000	\$ 1,056.00	
Premium standard mops specifications : Please refer to General Requirements on page 5 of the Specifications																	
89	Standard mop with 16 ounce capacity	1 - 16oz	UNS 216R	Carolina 1612R				\$ 32.4000	12	\$ 2.700	\$ 2.7000	\$ 2.1600	1 pc.	45	\$ 2.1600	\$ 97.20	
90	Standard mop with 20 ounce capacity	1 - 20oz	UNS 220R	Carolina 2016R				\$ 38.6400	12	\$ 3.220	\$ 3.2200	\$ 2.5760	1 pc.	70	\$ 2.5760	\$ 180.32	
91	Standard mop with 24 ounce capacity	1 - 24oz	UNS 224R	Carolina 2420R				\$ 45.2400	12	\$ 3.770	\$ 3.7700	\$ 3.0160	1 pc.	20	\$ 3.0160	\$ 60.32	
92	Super loop head; 5 inch vinyl mesh 12/CS - small	1 - 5" (small)		Carolina 1273				\$ 43.2000	12	\$ 3.600	\$ 3.6000	\$ 2.8800	1 mesh	25	\$ 2.8800	\$ 72.00	
93	Super loop head; 5 inch vinyl mesh 12/CS - medium	1 - 5" (medium)		Carolina 1274				\$ 52.2000	12	\$ 4.350	\$ 4.3500	\$ 3.4800	1 mesh	40	\$ 3.4800	\$ 139.20	
94	Dust mop heads; size 18 X 6 1/2; blue color slot top clip on closer	1 - (18X6 1/2)		Carolina 9062				\$ 48.0000	12	\$ 4.000	\$ 4.0000	\$ 3.2000	1 pc.	25	\$ 3.2000	\$ 80.00	
95	Toilet bowl Mop - made of plastic handles and a non-absorbant acrylic head.	each		Contico 790				\$ 0.7500	1	\$ 0.750	\$ 0.7500	\$ 0.6000	1 pc.	1500	\$ 0.6000	\$ 900.00	
96	Looped end mop heads with wide bands at the top. 16oz and 24oz - medium	1 - pc. (medium)		Carolina 1274				\$ 52.2000	12	\$ 4.350	\$ 4.3500	\$ 3.4800	1 pc.	50	\$ 3.4800	\$ 174.00	
97	Looped end mop heads with wide bands at the top. 16oz and 24oz - large	1 - pc. (large)		Carolina 1276				\$ 64.0000	12	\$ 5.333	\$ 5.3333	\$ 4.2667	1 pc.	100	\$ 4.2667	\$ 426.67	

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Item	Description	Preferred Size/Wt	Equal To	Manufacturer and Manufacturer Number	Ounces of Product (recommended in dilution formula)	Ounces of Water (recommended in dilution formula)	Adjustment to Price to Account for Concentrated Product	Catalog Price	Units Provided for Catalog Price	Unit Price	Unit Price (Adjusted for Concentrated Product)	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost	
98	Wet mop handles fiberglass small and large. Side release gate for fast and easy mop change.	each		Carolina 7220				\$ 8.7000	1	\$ 8.700	\$ 8.7000	\$ 6.9600	1 pc.	500	\$ 6.9600	\$ 3,480.00	
99	Dust mop heads; 4-ply cotton blend with looped ends. 24" x 5"	1 - (24"X5")		Carolina				\$ 66.0000	12	\$ 5.500	\$ 5.5000	\$ 4.4000	1 pc.	25	\$ 4.4000	\$ 110.00	
100	Dust mop frame and handle swivel and snap. 24" x 5"	1 - (24"X5")		Carolina				\$ 11.5500	1	\$ 11.550	\$ 11.5500	\$ 9.2400	1 pc.	85	\$ 9.2400	\$ 785.40	
101	Floor Wax, High millage floor finish or equal. High solids, low odor, ultra high speed floor finish for heavy foot traffic.	5 gal		Winans Diamondshine				\$ 65.0000	1	\$ 65.000	\$ 65.0000	\$ 52.0000	1 oz.	120	\$ 52.0000	\$ 6,240.00	
	Mop Buckets																
102	35 Qt. Yellow with a down press wringer.	each		Contico 335-37				\$ 105.0000	1	\$ 105.000	\$ 105.0000	\$ 84.0000	1 pc.	50	\$ 84.0000	\$ 4,200.00	
															TOTAL BID COST		\$ 130,456.63
<p>NOTE: ITEMS THAT ARE INTENDED FOR DILUTED USE MUST INCLUDE MANUFACTURER'S INFORMATION ON DILUTION RATIO.</p>																	
		(SINGLE) DISCOUNT PERCENTAGE:		20%													

