



**State of West Virginia
Department of Administration
Purchasing Division**

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

Original



**Response to:
Request for Proposal**

**VoIP13
TECHNICAL RESPONSE**

for



Presented by:

Chad Stepp
Account Executive

(304) 410-5659
chad.stepp@ftr.com

01/23/13 01:14:49 PM
West Virginia Purchasing Division

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January 23, 2013

State of West Virginia
Department of Administration – Purchasing Division
Attn: Krista Ferrell
2019 Washington Street East
Charleston, WV 25305

Dear Ms. Ferrell,

On behalf of Frontier Communications, thank you for giving us the opportunity to propose **Frontier's Host VOIP** for the State of West Virginia. Frontier commits to being the conscientious and dedicated partner that can deliver the solutions and changes State of West Virginia requires going forward, ensuring you a secure and profitable future.

With Frontier, you can consolidate your communications with one provider, giving you advantages such as:

- **One Company** for any issues impacting your network services. This will prevent State of West Virginia from having to deal with multiple vendors for upgrading or troubleshooting.
- **Direct Access** to dedicated account management, engineering, and billing resources. This means dealing with people who know State of West Virginia, your network, and you.
- **Leading Edge, Reliable Services** backed by Frontier technicians and around-the-clock network monitoring.

The reliability and security of State of West Virginia's network is Frontier's first priority. Your account team includes experienced engineers and technicians, and we are available to serve you before, during and after installation. Should you have any questions or would like additional information, please do not hesitate to contact me.

Sincerely,

A handwritten signature in dark ink, appearing to read "Chad Stepp", is written over a light gray horizontal line.

Chad Stepp
Frontier Account Executive
chad.stepp@ftr.com
(304) 410-5659