



Request for Proposal to Provide Financial Advisory Services
RFP# SEC136050
Cost Sheet

George K. Baum & Company
May 2, 2013

DAVID ADAMS

Senior Vice President
adams@gkbaum.com

North Carolina Public Finance

112 S. Tyron Street, Suite 1600
Charlotte, North Carolina 28284
p. (704) 376-0200 f. (704) 374-5865

Municipal Division Headquarters

1400 Wewatta Street, Suite 800
Denver, Colorado 80202
p. (303) 292-1600 f. (303) 391-5579

05/02/13 09:50:28 AM
West Virginia Purchasing Division



George K. Baum & Company
INVESTMENT BANKERS SINCE 1925

May 1, 2013

Request for Proposal
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Title	Estimated Hours (per year)	Billable Rate (per hour)	Total
Senior Advisor	1000 per year	\$250	\$250,000
Associate Advisor	1000 per year	\$150	\$150,000
Grand Total			\$400,000

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When we are engaged by an issuer to serve as underwriter or placement agent for a specific municipal securities transaction, we act as a principal in a commercial, arm's length transaction with that issuer, and not as its financial advisor or fiduciary for that transaction. As an underwriter or placement agent, we have certain financial and other interests that differ from those of the issuer.

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