



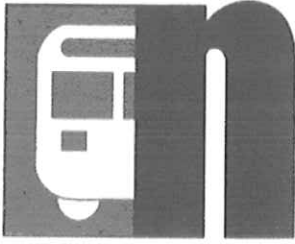
**State of West Virginia
Department of Administration
Purchasing Division**

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

NATIONAL



BUS SALES

MidAtlantic Region

P.O. Box 6549 ■ Marietta, GA 30065-0549

800 Pickens Drive Ext. ■ Marietta, GA 30062

GA - (770) 422-8920 ■ FAX - (770) 422-9007

Toll Free (800) 282-7981 Ext. 59

2075 West Main Street ■ Waynesboro, VA 22980

FAX ■ Home Office (540) 337-4619

VA - (540) 943-3430 ■ Cell - (540) 256-3246

MidAtlantic Representative – Andrew W. Clawson

aclawson@nationalbussales.com

PTR 12033



**Dodge Grand Caravan SE
w/ Braun Entervan Conversion**

**ANDREW W. CLAWSON
MidAtlantic Representative
Commercial Bus Division**

RECEIVED

2012 AUG -8 AM 10:02

WV PURCHASING
DIVISION

NATIONAL



BUS SALES

MidAtlantic Region

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Regional Representative – Andrew W. Clawson

August 8, 2012

Mr. Paul Reynolds
Department of Administration
Purchasing Division
2019 Washington Street, East
P.O. Box 50130
Charleston, WV 25305-0130

Ref: PTR 12033

Dear Mr. Paul Reynolds:

National Bus Sales and Leasing, Inc. appreciates this opportunity to submit a bid for transit vehicles to the State of West Virginia. Our offering, a 2013 Braun Entervan, meets the intent and letter of your specifications with the following documentation, clarifications and explanations:

Section

Required Documentation

- 4.1 National Bus Sales certifies that each vehicle will be delivered with the documentation required per 4.1.1-4.1.12. Unlike buses, these vehicles do have window stickers.
- 8.5.1 Bid offering – 2013 model year Dodge Grand Caravan SE chassis with Braun Entervan Conversion. Major components include a 3.6L gasoline engine, 6-Speed Automatic Transmission and Braun Entervan Conversion. See enclosed Braun Entervan literature at Enclosure A, a 2012 Chassis Window Sticker at Enclosure B as an example only. We do not have a 2013 window sticker and have included a 2013 configuration preview at Enclosure C. The additional items added by Braun to meet the WV specifications are:

Freedman 3PT Foldaway Seat
QRT Deluxe tiedown belts
First Aid Kit WV
Fire Ext.
Tri-Angle Flare Kit
Blood Borne Kit
Belt Cutter

All Required Decals
Interior mounted spare tire mount
Fire Blanket

- 8.5.2 Curb weight – See Cert of Origin for GVWR at Enclosure D. The shipping weights can be found at Enclosure E along with various floorplan configurations.
- 8.5.3 Please See Floorplan configurations at Enclosure E.
- 8.5.5 Warranty Locations – National Bus Sales & Leasing, Inc. is responsible to coordinate all warranty repairs through our Customer Service Center at 1-800-282-7981 29 or at our website, www.nationalbussales.com. See table below for compliance with Part 3, 2.2.1
- 2.2.1 Warranty Service and coverage is provided separately for the following bus components:
- A. Chassis – Nearest Dodge dealer.
 - B. Conversion – Nearest facility authorized by National Bus on behalf of the Braun Corporation. Note: If repairs required fall within the capability of the transit system, authorization and reimbursement can be made directly to the operator.

As a courtesy to the State of West Virginia, the following list of chassis providers is included:

A. Chassis – Northern Panhandle (304) 243 – 1999	Elmo Grove Dodge Chrysler Jeep Wheeling, WV
B. Chassis – Eastern Panhandle (304) 263 – 8821	Miller’s Chrysler Jeep Martinsburg, WV
C. Chassis – Central (304) 372 – 2901	Ripley Chrysler Dodge Ripley, WV
D Chassis – Southern (304) 252 – 6496	Charlie Earehart Dodge Jeep Beckley, WV

As a courtesy to the State of West Virginia, the only authorized full service Braun dealer in the state is listed below:

- A. WV Truck and Trailer
Nitro, WV (304) 755 – 0113
- B. All other lift repair authorizations require calling Braun directly at 1-800 THE LIFT with problem and lift serial number.

- 8.5.6 Nearest Depot for parts supply:
- | | |
|--|--|
| National Bus Sales & Leasing, Inc.
P.O. Box 6549
Marietta, GA 30065-0549 | National Bus Sales & Leasing, Inc.
800 Pickens Drive Ext.
Marietta, GA 30063 |
|--|--|

8.5.7 Please see Enclosure F for Undercoating Description.

- 8.5.8 Assembly Point
- Braun Ability
The Braun Corporation
631 W. 11th St.
Winamac, IN 46996

- 8.5.9 End User Reference list enclosed at Enclosure G.
- 8.10 Copy of Altoona Executive Summary enclosed at Enclosure H.
- 8.11 Buy America Waiver Information enclosed at Enclosure I.
- 8.11.2 Pre-Award Component and Subcomponent parts of Rolling Stock enclosed at Enclosure I.
- 8.11.2 FMVSS Certification enclosed at Enclosure J.

- 29 National Bus Sales understands they are responsible to coordinate and help conduct a 2 day training sessions per year for the duration of the contract. It is National's responsibility to coordinate component representatives to assist in the training (i.e. wheelchair ramp, securement systems and air-conditioning) The Division of Public Transit has in the past arranged for suitable location, scheduled the training and publicized training event state wide

- 17.0 Freedman 3 PT Fold Away Seat- Information enclosed at Enclosure K

- 19.2.2 Paint scheme – See enclosure L for color choices for graphics.

- Option 1 Security Camera System by REI . Model # R40001 while supplies last. Model #SD40 will replace the #R40001 later this year. Both will be priced the same. See Enclosure M and N for literature and details.

- Option 2 Security Camera Playback system will be a desk top standalone PC with 17" flat screen monitor and Bus-Watch software installed. PC brand and specifications to be determined at time of purchase. See enclosure O for software item number.

- Misc. Option 3 was identified in Addendum 4, but not included on revised Price Sheet. Dodge chassis manuals are now only available electronically. Subscriptions can be purchased in 5 vehicle blocks for \$2750 per year from National through this contract or directly from local Dodge dealers at a reduced rate of \$2500.

Part 3

- 2.1 Warranty on completed vehicle follows:
 - Chassis: 3 year or 36,000 miles
 - Power Train: 5 Year/100,000 Mile
 - Braun Conversion: 3 year/36,000 miles
 - Warranty Information is enclosed at Enclosure P

- 2.2 Warranty on basic vehicle structure
 - Corrosion: 5 year/100,000 Miles

- 2.3 As stated in 2.1. See Enclosure P

Part 5

All required forms 1-10 and Purchasing Affidavit are signed and are at Enclosure Q.

Miscellaneous enclosures at Enclosure R, S, T, and U.

- ISO 9001:2008
- Braun Corporation DBE information
- ADA Certification
- Certification of Restrictions of Lobbying

Please contact us immediately at (800) 282-7981 if any additional documentation is required.
Thanks again for your consideration!

Sincerely,



Andrew Clawson
Regional Representative
aclawson@nationalbussales.com



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 PTR12033

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 PAUL REYNOLDS
 304-558-0468

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE
 National Bus Sales and Leasing, Inc.
 P.O. Box 6549
 Marietta, GA 30065-0549

SHIP TO

DIVISION OF PUBLIC TRANSIT
 BUILDING 5, ROOM 906
 1900 KANAWHA BOULEVARD, EAST
 CHARLESTON, WV
 25305-0432 304-558-0428

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
05/18/2012	Net 30 Days	Drive Away	Charleston, WV	Included in Bid Price
BID OPENING DATE: 06/28/2012		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001		EA		556-40	\$35,741 ⁰⁰	\$35,741 ⁰⁰
COACH, TRANSIT (MINI) HANDICAPPED THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA STATE DIVISION OF PUBLIC TRANSIT IS SOLICITING BIDS FOR ADA COMPLIANT LOWERED FLOOR MINIVAN WITH AIR CONDITIONING, WHEELCHAIR RAMP, AND WHEELCHAIR SECUREMENT SYSTEM PER THE ATTACHED SPECIFICATIONS. MANDATORY PRE-BID A MANDATORY PRE-BID WILL BE HELD ON 05/29/12, AT 10AM RM 122, 1900 KANAWHA BLVD, E. CHARLESTON, WV 25305. ALL INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING. FAILURE TO ATTEND THE MANDATORY PRE-BID SHALL RESULT IN DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER. AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATORY PRE-BID. FAILURE TO PROVIDE YOUR COMPANY AND REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESPONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE SHEET. THE PURCHASING DIVISION AND THE STATE AGENCY WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER-S FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. IN ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUD						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 540-729-3751	DATE 8/6/12
TITLE Regional Area Representative	FEIN 58-1216021	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

PRICE SHEET

Price for each complete van:

\$ 35,741⁰⁰ each

OPTION PAGE

OPTION 1: SECURITY CAMERA SYSTEM

\$ 2,470⁰⁰ each

OPTION 2: SECURITY CAMERA PLAYBACK SYSTEM

\$ 2,434⁰⁰ each

TOTAL

\$ 40,645⁰⁰

This bid will be awarded on lowest responsible bid on a base vehicle with 2 wheelchair spaces meeting specifications.