



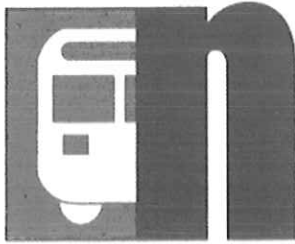
**State of West Virginia
Department of Administration
Purchasing Division**

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

NATIONAL



BUS SALES
MidAtlantic Region

P.O. Box 6549 ■ Marietta, GA 30065-0549
800 Pickens Drive Ext. ■ Marietta, GA 30062
GA - (770) 422-8920 ■ FAX - (770) 422-9007
Toll Free (800) 282-7981 Ext. 59

2075 West Main Street ■ Waynesboro, VA 22980
FAX ■ Home Office (540) 337-4619

VA - (540) 943-3430 ■ Cell - (540) 256-3246
MidAtlantic Representative - Andrew W. Clawson
aclawson@nationalbussales.com

PTR 12032

**2013 Braun Paratransit Van
Original**



ANDREW W. CLAWSON
Regional Area Representative
Commercial Bus Division

RECEIVED

2012 AUG 16 PM 12:01

WV PURCHASING
DIVISION

NATIONAL



BUS SALES

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Regional Area Representative - Andrew Clawson

August 14, 2012

Mr. Paul Reynolds
Department of Administration
Purchasing Division
2019 Washington Street, East
P.O. Box 50130
Charleston, WV 25305-0130

Ref: PTR 12032

Dear Mr. Paul Reynolds:

National Bus Sales and Leasing, Inc. appreciates this opportunity to submit a bid for paratransit vehicles to the State of West Virginia. Our offering, a Braun Paratransit Van, meets the intent and letter of your specifications as well as amendments #1, #2, #3, #4, #5, #6, and #7. Our exceptions to the requirements are noted at the beginning of page 5.

Section

Required Documentation

- 4.1 National Bus Sales certifies that each vehicle will be delivered with the documentation required per 4.1.1-4.1.12.
- 8.5.1 Bid offering – Current model year Ford E350 chassis with Braun Paratransit Conversion. Major components include a 5.4 L V8 gasoline engine, a Carrier dual compressor air conditioning system and a Braun NHTSA compliant Vista wheelchair lift. See enclosed Braun Paratransit literature at Enclosure 1 and a list of equipment for the 2WC Unit at Enclosure 2.
- 8.5.3 Curb weight – See Cert of Origin for GVWR at Enclosure 3 and shipping weight for each floorplan at Enclosure 4.
- 8.5.5 Warranty Locations – National Bus Sales & Leasing, Inc. is responsible to coordinate all warranty repairs through our Customer Service Center at 1-800-282-7981 29 or at our website, www.nationalbussales.com.

See table below for compliance with Part 3, section 2.2.1

2. 2.1 Warranty Service and coverage is provided separately for the following bus components:

- A. Chassis – Nearest Ford dealer that is truck certified (E350/450).
- B. Conversion – Nearest facility authorized by National Bus on behalf of Braun Corporation. Note: If repairs required fall within the capability of the transit system, authorization and reimbursement can be made directly to the operator.
- C. Major Components – Lift and A/C dealers closest to transit facility.

As a courtesy to the State of West Virginia, the following list of chassis providers is included:

- | | |
|---------------------------------|-------------------|
| A. Chassis – Northern Panhandle | Sam Yanen Ford |
| (304) 845 – 4244 | Moundsville, WV |
| B. Chassis – Eastern Panhandle | Kent Parsons Ford |
| (304) 263 – 3344 | Martinsburg, WV |
| C. Chassis – Central | Chenowith Ford |
| (304) 623 – 6501 | Clarksburg, WV |
| D. Chassis – Southern | Bert Wolfe Ford |
| (304) 340 – 7278 | Charleston, WV |

As a courtesy to the State of West Virginia, the following list of conversion service providers is included:

- | | |
|---------------------------------|-----------------------|
| A. Chassis – Northern Panhandle | National Bus |
| (800) 282 – 7981 | Customer Service Ctr |
| B. Chassis – Eastern Panhandle | Martz Auto Repair |
| (304) 267 – 9137 | Martinsburg, WV |
| C. Chassis – Central | Seller's Truck N Auto |
| (304) 622 – 5876 | Clarksburg, WV |
| D. Chassis – Southern | National Bus |
| (800) 282 – 7981 | Customer Service Ctr |

The only authorized full service Braun dealer in the state is:

- A. WV Truck and Trailer
Nitro, WV (304) 755 – 0113
- B. All other lift repair authorizations require calling Braun directly at 1-800 THE LIFT with problem and lift serial number.

The following are authorized air conditioning repair facilities in the state are:

SELLERS TRUCK 'N' AUTO 1129 E. PIKE ST CLARKSBURG
304-622-5876
MOUNTAINEER THERMO-KING 2252 ROXALANA RD DUNBAR
304-744-7344
FLEET SERVICE CO. 3007 CHAPLINE ST WHEELING
304-232-6140
WEST VIRGINIA TRUCK & TRAILER 1 JAIN DR. CROSS LANES
304-755-0113
HEMLOCK FLEET SERVICE 609 DIVISION ST PARKERSBURG
304-422-3166

- 8.5.6 Nearest Depot for parts supply:
National Bus Sales & Leasing, Inc. National Bus Sales & Leasing, Inc.
P.O. Box 6549 800 Pickens Drive Ext.
Marietta, GA 30065-0549 Marietta, GA 30062
- 8.5.8 Assembly Point
The Braun Corporation
631 W. 11th Street
Winamac, Indiana 46996
- 8.5.9 End User Reference list enclosed at Enclosure 5.
- 24 National Bus Sales understands they are responsible to coordinate and help conduct (2) all day training sessions per year for the duration of the contract. It is National's responsibility to coordinate component representatives to assist in the training (i.e. wheelchair lift, securement systems and air-conditioning) The Division of Public Transit has in the past arranged for suitable location, scheduled the training and publicized training event state wide
- 5.1 Base bid is a Ford Gasoline Engine, 5.4 V8 Warranty is by Ford Motor Corporation – 3yr/36,000 miles. See Ford Vehicle Report and E-Series Brochure prepared for the state of WV at Enclosure 6 and 7 for additional information.
- 5.4 High idle system – Gasoline engines are equipped with Braun installed Intermotive Gateway High Lock idle controller. See enclosure 8. This system is integrated with an ADA compliant wheelchair interlock required by FMVSS 403/404.
- 9.1 See Enclosure 6 for Ford 4 Speed Automatic Transmission details. Warranty – 3yr/36,000 miles Ford
- 11.1 Suspension system – See Enclosure 6. Warranty – 3yr/36,000 miles Ford
- 13.1 Brakes shall conform to:
Dual Hydraulic with Vacuum Assist
13.58"x1.51" Disc Type
13.59x1.35" Disc Type
All Wheel Anti Lock Brakes
See Enclosure 6. Warranty – 3yr/36,000 miles Ford
- 15.1 Ford OEM Tires - LT245/75R 16E BSW All Season Tire - Brand TBD. Warranty is limited to manufacturing defect and covered under Ford warranty umbrella. See enclosure 6 for additional details.
- 16.1 Alternator for Gas chassis will be ordered from Ford on the E350 van chassis. A single 225-amp alternator will be provided. Ford option # - (63N).
Warranty – 3yr/36,000 miles. See Enclosure 6.
- 18.1 Braun Corporation Water Test Procedures at Enclosure 9.

- 19.1 Braun APD 206 Transit Door System. Electric Operated Door – Control switch is remotely controlled from the driver's area. Covered under Braun Conversion Warranty- 2 Years/ Unlimited Miles. See Enclosure 10 literature and description.
- 19.4 Undercoating – The Braun Corporation will apply undercoating in accordance with Ford's QVM program. The undercoating will be covered under a separate 5 year limited warranty. See enclosure 11.
- 21 Auxiliary heater is a Braun Corporation installed Pro- AIR model # 435. It is a floor mounted heater that is controlled independently from the dash heater. Features include a plastic encased hot water radiator with a two-speed fan remotely controlled from the driver's area. Two are installed. See Enclosure 12. Minimum warranty is 2 year / unlimited mileage.
- 24.1 Floor information at enclosure 13. Minimum warranty - 2 year / unlimited miles
- 25.1 Passenger Seating – All literature has been downloaded from the Freedman website - www.freedmanseating.com . See Enclosure 14 for literature and FMVSS 210 certification.
- 25.2 Ford OEM Driver's Seat –The seat will have Level 3 cloth upholstery and a single fold up armrest on the driver's right side. The Ford driver's door provides the second armrest. The seat will be mounted to the Ford OEM power pedestal, which meets all FMVSS standards and is electronically linked to the Ford driver restraint system and the Ford air bag system. See Enclosure 6.
- 26.9 Back-up camera system to be provided: Voyager 5.6" LCD. See Enclosure 15
- 28 Air conditioning system – Ford OEM dash installed air-conditioning is standard with the Ford E350 chassis. Braun installs the rear AC prior to the interior finish stage of the conversion. For this specification, Freon lines will be connected to an auxillary compressor in addition to a stand-alone Carrier TM-16 compressor. A Carrier ceiling mounted evaporator and a two fan - skirt mounted condenser will function independently of the Ford system. Thermostat and fan speed control wiring are remotely located to the driver's area. See enclosure 16.
- 29 See enclosed Transpec literature at enclosure 17. Minimum warranty 2 year / unlimited miles, add-on.
- 31 Mobility Aid system – See enclosed Q'Straint literature at Enclosure 18. Warranty- 2 year limited warranty from Q'Straint. System is –#A1 with fully retractable shoulder belt.
- 32 Lift – The Braun Corporation will install a Braun NHTSA compliant Vista 2 lift. See documentation at enclosure 19.
- 34 Option A - Electric Roller Destination Sign by Transign. See Enclosure 20. Other features of fixed route package include, passenger stop request system, integrated PA system with internal and external speakers, farebox prep, additional stanchion and Specialty Manufacturing Model 205-200 with clear lens strobe light. Components are covered by the 2 year /unlimited mile warranty

- 36 Option C Painted Skirt - See example of Painted Skirt Enclosure 21
- 37 Option D Cloth passenger seats in Level 4 solid Repel fabric. See Enclosure 22 from www.freedmanseating.com. Covered by minimum 2 year /unlimited mile, add-on warranty.
- 38 Option E Flip –up arm rests by U.S. Arm. See enclosure 23 from www.freedmanseating.com . Covered by minimum 2 year /unlimited mile, add-on warranty
- 39 Option F Child restraint seat – See enclosure 24 from www.freedmanseating.com. Covered by minimum 2 year/ unlimited mile.
- 41 Option H Security Camera System by REI . Model # R40001 while supplies last. Model #SD40 will replace the #R40001 later this year. Both will be priced the same. See Enclosure 25 and 26 for literature and details.
- 42 Option I Security Camera Playback system will be a desk top standalone PC with 17” flat screen monitor and Bus-Watch software installed. PC brand and specifications to be determined at time of purchase. See enclosure 27 for software item number.
- 43 Option J Fare boxes See Enclosure 28 for literature.

Part 3

- 2.1 Warranty on completed vehicle follows:
 - Chassis: 3 year or 36,000 miles
 - Conversion: 2 year or Unlimited miles.
 - Braun Lift: 2 year parts and labor, 3 additional years parts only
 - Supplemental AC system: 2 years, unlimited miles
 - Add-on components: Minimum 2 year or Unlimited miles unless stated above
- 2.2 Warranty on basic vehicle structure
 - Bus Structure: 6 year or 60,000 miles
 - Undercoating: 5 year limited
- 2.3 Please see Enclosure 29 and 30 for both the Braun Corporation and the Ford warranty statements

Exceptions to the Specifications:

The required driver's step will be of aluminum construction in lieu of stainless steel as called for by specification.

The chassis proposed would exceed specifications by including an OEM (Ford) dual battery system, and the exterior up-grade package to include chrome grill and bumpers.

Please note the standard logo vinyls are available in a wide variety of colorations but do not meet the DOT C-2 standards as requested by specification. The colors available can be found at Enclosure 31. The DOT C-2 standard applies only to the school bus style striping used to mark emergency escape windows on the bus contracts. We can offer a limited selection of reflective vinyls. Those colors can be found at Enclosure 32.

The Braun Corporation conversion would utilize ribbed rubber in the passenger stepwell entry, but it is not the "talon tread" type as called for by specification.

It should be noted that the Braun conversion would utilize the OEM (Ford) captain driver seat in conjunction with the OEM (Ford) power seat-base option. An after-market power seat/base will not be provided with the conversion.

Part 5

All required forms 1-10 and No debt affidavit are signed and are at the back of Addendum 1.

Altoona Test Exemption and the FTA's Bus Testing Program document are at Enclosure 32.

The following miscellaneous enclosures are found at Enclosure 33, 34, 35, 36, 37, 38 and 39.

- ISO 9001:2008
- ADA Certification
- Braun Corporation DBE
- FMVSS compliance
- FMVSS 220 Test Report
- Buy America
- Braun Corporation Ford Mobility Qualified Vehicle Modifier Program Certificate.

Please contact us immediately at (800) 282-7981 if any additional documentation is required. Thanks again for your consideration!

Sincerely,



Andrew Clawson
MidAtlantic Representative
aclawson@nationalbussales.com



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER:
 PTR12032

PAGE:
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 PAUL REYNOLDS
 304-558-0468

RFQ COPY
 TYPE NAME/ADDRESS HERE

VENDOR

National Bus Sales & Leasing, Inc
 P.O. Box 6549
 Marietta, GA 30065

SHIP TO

DIVISION OF PUBLIC TRANSIT
 BUILDING 5, ROOM 906
 1900 KANAWHA BOULEVARD, EAST
 CHARLESTON, WV
 25305-0432 304-558-0428

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
05/18/2012	Net 30 Days	Drive Away	Charleston, WV	Included in Bid Price

BID OPENING DATE: 07/17/2012 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001		EA		070-93	\$48,568.00	\$48,568.00
<p>VANS, PERSONNEL</p> <p>THE WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WEST VIRGINIA PUBLIC TRANSIT DIVISION IS SOLICITING BIDS FOR ADA COMPLIANT LOWERED FLOOR MINIVAN WITH A/C, WHEELCHAIR SECUREMENT SYSTEMS PER THE ATTACHED SPECIFICATIONS.</p> <p>MANDATORY PRE-BID</p> <p>A MANDATORY PRE-BID WILL BE HELD ON MAY 29, 2012 AT 1:00 P.M., 1900 KANAWHA BOULEVARD EAST, CHARLESTON, WV. 25305. ROOM 122. INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING. FAILURE TO ATTEND THE MANDATORY PRE-BID SHALL RESULT IN DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER.</p> <p>AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATORY PRE-BID. FAILURE TO PROVIDE YOUR COMPANY AND REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESHONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE SHEET. THE PURCHASING DIVISION AND THE STATE AGENCY WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER-S FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. IN ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUD</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE 540-256-3246	DATE 8/14/12
TITLE Regional Sales Representative	FFN 58-1216021	ADDRESS CHANGES TO BE NOTED ABOVE


WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

PRICE SHEET

Price for each complete van with 2 wheelchair spaces \$ 48,568.00 each
Price for each complete van with 1 wheelchair space \$ 48,114.00 each

OPTION PAGE

OPTION A:	FIXED ROUTE PACKAGE	\$ <u>4,382.00</u>	each
OPTION B:	NON-ACCESSIBLE VEHICLE	\$ <u><1,199.00></u>	each
OPTION C:	PAINTING VEHICLE SKIRT	\$ <u>1,100.00</u>	each
OPTION D:	REPEL CLOTH PASSENGER SEATS	\$ <u>540.00</u>	each
OPTION E:	FLIP UP PASSENGER SEAT ARMREST	\$ <u>385.00</u>	each
OPTION F:	CHILD RESTRAINT SEAT	\$ <u>793.00</u>	each
OPTION G:	VEHICLE ON LINE INSPECTION SERVICES	\$ <u>394.00</u>	each
OPTION H:	SECURITY CAMERA SYSTEM	\$ <u>2,470.00</u>	each
OPTION I:	SECURITY CAMERA PLAYBACK SYSTEM	\$ <u>2,434.00</u>	each
OPTION J:	FARE BOXES FOR VEHICLES		
	Diamond MFG: Model #XV	\$ <u>1,274.00</u>	each
	Diamond MFG: Model #E-5	\$ <u>2,154.00</u>	each
	Main Fare Box: Model# M-4	\$ <u>1,376.00</u>	each
TOTAL FOR BID EVALUATION:		\$ <u>112,785.00</u>	

8/16/12


This bid will be awarded on lowest responsible bid on a base vehicle with 2 wheelchair spaces meeting specifications.