



**Frontier Communications Response
For**



**Request for Quotation
Solicitation Number: ISCN0038
Peripheral Devices and Accessories
Due: April 16, 2013**

Prepared for: State of West Virginia
Department of Administration
Attention: Purchasing Division
2019 Washington Street, East
P.O. Box 50130
Charleston, WV 25305-0130

Prepared By: Anthony Rome
Account Executive
Frontier Communications Corporation
Route 1 Box 41E
Bridgeport, WV 26330
304-622-4884
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04/16/13 11:40:15 AM
West Virginia Purchasing Division

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Restriction on Disclosure and Use of Data:

This proposal includes data that shall not be disclosed outside of your organization and shall not be duplicated, used, or disclosed, in whole or in part, for any purpose other than in connection with your evaluation of this proposal. If, however, a contract is awarded as a result of, or in connection with, the submission of this proposal, you shall have the right to duplicate, use, or disclose the data only to the extent provided in the resulting contract. This restriction does not limit your right to use data contained in this proposal if it is lawfully obtained from another source without restriction or to disclose such data as may be required by law. If your organization is required by law to disclose such data (including, without limitation, pursuant to any Freedom of Information Act request), you shall timely notify us of such compelled disclosure so that we have a reasonable opportunity to limit or challenge such disclosure.



April 15, 2013

State of West Virginia
Department of Administration
Attention: Purchasing Division
2019 Washington Street, East
P.O. Box 50130
Charleston, WV 25305-0130

Frontier West Virginia Inc. dba Frontier Communications Corporation appreciates the opportunity to respond to the State of West Virginia's RFQ ISCN0038, due April 16, 2013. We are confident that Frontier's proposed solution will help the State of West Virginia achieve their telecommunications goals.

Frontier's goal is to be the leading provider of communications services to business customers within our markets. We have a rich heritage with over 100 years in the communications industry and employ a force of extensively trained employees who can assist with any of your communication requirements.

Our proven record of accomplishment demonstrates our ability to provide superior customer service, innovative ideas, and forward-looking technology to achieve cost savings and advance your goals and objectives. We are secure in the strengths we bring. Among them are:

- **Financial Strength and Stability:** We bring a solid blend of financial strength and local presence (5.24 billion revenue; 3.41 million customers; 14,700 employees). We are one of the nation's most trusted and respected organizations, delivering proven solutions.
- **Personal Service:** Our account management philosophy is designed for your success. Our Customer Care Team is committed to achieving high levels of customer satisfaction and to resolving problems quickly and efficiently. You will receive account management support along with voice, data, network, and engineers.

Our executive staff is committed to your success and is accessible at any time. We sincerely appreciate your consideration and look forward to providing services to meet your needs.

Please don't hesitate to contact me with any questions.

Sincerely,

Anthony Rome
Account Executive

GENERAL INFORMATION

Nature of Proposal

Notwithstanding anything contained in the RFP documents or otherwise, Frontier's proposal is based on the responses provided herein. As it pertains to services offered by Frontier Communications Corporation, Frontier expects that the RFP and Frontier's proposal will serve as the starting point for negotiation by the parties of a resulting contract that contains mutually agreeable terms and conditions. As part of such contract negotiations, Frontier is willing to discuss any of the terms contained in the RFP and its proposal for purposes of incorporation into the contract, as may be modified by the parties, and as mutually agreed to by the parties.

Frontier does not consider the proposal itself to be a legally binding offer to contract. Frontier expects that neither the RFP nor the Frontier proposal will be incorporated in any definitive agreement, but such agreement will address the topics in this RFP and Frontier's proposal and supersede both.

In no event shall any omission or generality in Frontier's response give rise to a binding obligation between the parties or constitute acceptance of any terms or conditions contained in the RFP.

Confidentiality Statement

The attached documentation, and any oral communications regarding such documentation (collectively, the "Frontier Materials"), are the property of Frontier and/or its affiliates, contain confidential and proprietary information, as designated, of Frontier and/or its affiliates, and are submitted to the State of West Virginia and its contractors in confidence subject to the following:

The Frontier Materials may be used by the State of West Virginia and its contractors solely for the purpose of evaluating Frontier's and its affiliates' products and services for possible purchase by the State of West Virginia. The State of West Virginia and its contractors agree to treat such Frontier Materials, including, without limitation, any pricing, terms and conditions, and any information relating to Frontier's or its affiliate's technology, business affairs, or marketing or sales plans, as strictly confidential.

The State of West Virginia and its contractors agree not to copy the Frontier Materials, in whole or in part, or disclose them to others, except to persons who have a need to know for the evaluation purpose stated above and who agree, in advance, in writing, to be bound by these provisions, or except as may be required by law. If the State of West Virginia is required by law to disclose the Frontier Materials (including, without limitation, pursuant to any Freedom of Information Act request), the State of West Virginia shall timely notify Frontier of such compelled disclosure so that Frontier has a reasonable opportunity to limit or challenge such disclosure. The State of West Virginia and its contractors agree to return the written portions of the Frontier Materials to Frontier upon written request.

The State of West Virginia and its contractors agree that in the event of a breach or threatened breach of confidentiality, in addition to other remedies, Frontier Communications and/or its affiliates shall be entitled to specific performance and injunctive or other equitable relief. The State of West Virginia and its contractors shall each be severally liable for its respective breach of the terms above. The State of West Virginia and its contractors' review, use, or disclosure of the Frontier Materials shall constitute acceptance of the terms above.

Pricing Disclaimer

Notwithstanding anything to the contrary in the RFP, and unless otherwise indicated in this proposal, prices do not include all taxes (including, but not limited to, sales, use, utility, gross receipts, and VAT), similar tax-like and tax-related charges, and other surcharges levied as a result of receipt of the services from Frontier

Frontier's proposed pricing is based upon its response to this RFP. Frontier reserves the right to adjust the proposed pricing, if the State of West Virginia does not accept the proposal in its entirety.

Validity Period

Unless otherwise stated in this proposal, this proposal is valid for a period of one hundred and eighty (180) days from the date submitted.

During this period promotions may expire and rates, charges, and/or discounts may fluctuate with changes in the Tariffs or Guide unless fixed in this proposal.

Additionally, prices may change based upon any changes in terms and conditions agreed to by the parties.

FRONTIER RESPONSE



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

NUMBER
ISCN0038

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
KRISTA FERRELL 304-558-2596

V E N D O R

RFQ COPY
 TYPE NAME/ADDRESS HERE
 Frontier West Virginia Inc.
 1500 MacCorkle Ave.
 Charleston, WV 25396

S H I P T O

DEPARTMENT OF ADMINISTRATION
 JOBSITE
 SEE SPECIFICATIONS

DATE PRINTED
03/06/2013

BID OPENING DATE 04/16/2013 BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		205-43		
PERIPHERAL DEVICES AND ACCESSORIES, COMPUTER SYSTEM						
REQUEST FOR QUOTATION (RFQ)						
THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA OFFICE OF TECHNOLOGY, IS SOLICITING BIDS TO PROVIDE THE AGENCY WITH NETWORK INFRASTRUCTURE EQUIPMENT FOR WEST VIRGINIA UNIVERSITY (WVU) LOCATED IN MORGANTOWN, WEST VIRGINIA PER THE ATTACHED SPECIFICATIONS.						
***** THIS IS THE END OF RFQ ISCN0038 ***** TOTAL:						

SIGNATURE <i>[Signature]</i>	TELEPHONE 916-509-4054	DATE 4-12-13
TITLE RFP Manager	FEIN 55-0142020	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

INSTRUCTIONS TO VENDORS SUBMITTING BIDS

- 1. **REVIEW DOCUMENTS THOROUGHLY:** The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor’s bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor’s bid.
- 2. **MANDATORY TERMS:** The Solicitation may contain mandatory provisions identified by the use of the words “must,” “will,” and “shall.” Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

3. **PREBID MEETING:** The item identified below shall apply to this Solicitation.

A pre-bid meeting will not be held prior to bid opening.

A **NON-MANDATORY PRE-BID** meeting will be held at the following place and time:

A **MANDATORY PRE-BID** meeting will be held at the following place and time:

All Vendors submitting a bid must attend the mandatory pre-bid meeting. Failure to attend the mandatory pre-bid meeting shall result in disqualification of the Vendor’s bid. No one person attending the pre-bid meeting may represent more than one Vendor.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. The State will not accept any other form of proof or documentation to verify attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing. Additionally, the person attending the pre-bid meeting should include the Vendor’s E-Mail address, phone number, and Fax number on the attendance sheet. It is the Vendor’s responsibility to locate the attendance sheet and provide the required

information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

All Vendors should arrive prior to the starting time for the pre-bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in, but are charged with knowing all matters discussed at the pre-bid.

Questions submitted at least five business days prior to a scheduled pre-bid will be discussed at the pre-bid meeting if possible. Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

4. **VENDOR QUESTION DEADLINE:** Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are non-binding.

Question Submission Deadline: March 22, 2013 at 5:00 PM EST

Submit Questions to:

Krista S. Ferrell, Buyer Supervisor

2019 Washington Street, East

P.O. Box 50130

Charleston, WV 25305

Fax: 304-558-4115

Email: krista.s.ferrell@wv.gov

5. **VERBAL COMMUNICATION:** Any verbal communication between the Vendor and any State personnel is not binding, including that made at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.
6. **BID SUBMISSION:** All bids must be signed and delivered by the Vendor to the Purchasing Division at the address listed below on or before the date and time of the bid opening. Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason. The bid delivery address is:

Department of Administration, Purchasing Division
 2019 Washington Street East
 P.O. Box 50130,
 Charleston, WV 25305-0130

The bid should contain the information listed below on the face of the envelope or the bid may not be considered:

SEALED BID

BUYER: _____

SOLICITATION NO.: _____

BID OPENING DATE: _____

BID OPENING TIME: _____

FAX NUMBER: _____

In the event that Vendor is responding to a request for proposal, the Vendor shall submit one original technical and one original cost proposal plus convenience copies of each to the Purchasing Division at the address shown above. Additionally, the Vendor should identify the bid type as either a technical or cost proposal on the face of each bid envelope submitted in response to a request for proposal as follows:

BID TYPE: Technical

Cost

7. **BID OPENING:** Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when time stamped by the official Purchasing Division time clock.

Bid Opening Date and Time:

April 16, 2013 at 1:30 PM EST

Bid Opening Location:

Department of Administration, Purchasing Division
2019 Washington Street East
P.O. Box 50130,
Charleston, WV 25305-0130

8. **ADDENDUM ACKNOWLEDGEMENT:** Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.
9. **BID FORMATTING:** Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.

GENERAL TERMS AND CONDITIONS:

1. **CONTRACTUAL AGREEMENT:** Issuance of a Purchase Order signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

2. **DEFINITIONS:** As used in this Solicitation / Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation / Contract.
 - 2.1 **"Agency" or "Agencies"** means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.
 - 2.2 **"Contract"** means the binding agreement that is entered into between the State and the Vendor to provide the goods and services requested in the Solicitation.
 - 2.3 **"Director"** means the Director of the West Virginia Department of Administration, Purchasing Division.
 - 2.4 **"Purchasing Division"** means the West Virginia Department of Administration, Purchasing Division.
 - 2.5 **"Purchase Order"** means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the successful bidder and Contract holder.
 - 2.6 **"Solicitation"** means the official solicitation published by the Purchasing Division and identified by number on the first page thereof.
 - 2.7 **"State"** means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.
 - 2.8 **"Vendor" or "Vendors"** means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

3. **CONTRACT TERM; RENEWAL; EXTENSION:** The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

Term Contract

Initial Contract Term: This Contract becomes effective on

and extends for a period of year(s).

Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal must be submitted to the Purchasing Division Director thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Renewal of this Contract is limited to successive one (1) year periods. Automatic renewal of this Contract is prohibited. Notwithstanding the foregoing, Purchasing Division approval is not required on agency delegated or exempt purchases. Attorney General approval may be required for vendor terms and conditions.

Reasonable Time Extension: At the sole discretion of the Purchasing Division Director, and with approval from the Attorney General's office (Attorney General approval is as to form only), this Contract may be extended for a reasonable time after the initial Contract term or after any renewal term as may be necessary to obtain a new contract or renew this Contract. Any reasonable time extension shall not exceed twelve (12) months. Vendor may avoid a reasonable time extension by providing the Purchasing Division Director with written notice of Vendor's desire to terminate this Contract 30 days prior to the expiration of the then current term. During any reasonable time extension period, the Vendor may terminate this Contract for any reason upon giving the Purchasing Division Director 30 days written notice. Automatic extension of this Contract is prohibited. Notwithstanding the foregoing, Purchasing Division approval is not required on agency delegated or exempt purchases, but Attorney General approval may be required.

Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within days.

One Time Purchase: The term of this Contract shall run from the issuance of the Purchase Order until all of the goods contracted for have been delivered, but in no event shall this Contract extend for more than one fiscal year.

Other: See attached.

4. **NOTICE TO PROCEED:** Vendor shall begin performance of this Contract immediately upon receiving notice to proceed unless otherwise instructed by the Agency. Unless otherwise specified, the fully executed Purchase Order will be considered notice to proceed
5. **QUANTITIES:** The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.
- [] **Open End Contract:** Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.
- [] **Service:** The scope of the service to be provided will be more clearly defined in the specifications included herewith.
- [] **Combined Service and Goods:** The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.
- [] **One Time Purchase:** This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.
6. **PRICING:** The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification.
7. **EMERGENCY PURCHASES:** The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute a breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.
8. **REQUIRED DOCUMENTS:** All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.
- [] **BID BOND:** All Vendors shall furnish a bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.

[] **PERFORMANCE BOND:** The apparent successful Vendor shall provide a performance bond in the amount of []. The performance bond must be issued and received by the Purchasing Division prior to Contract award. On construction contracts, the performance bond must be 100% of the Contract value.

[] **LABOR/MATERIAL PAYMENT BOND:** The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be issued and delivered to the Purchasing Division prior to Contract award.

In lieu of the Bid Bond, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide certified checks, cashier's checks, or irrevocable letters of credit. Any certified check, cashier's check, or irrevocable letter of credit provided in lieu of a bond must be of the same amount and delivered on the same schedule as the bond it replaces. A letter of credit submitted in lieu of a performance and labor/material payment bond will only be allowed for projects under \$100,000. Personal or business checks are not acceptable.

[] **MAINTENANCE BOND:** The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Purchasing Division prior to Contract award.

[] **WORKERS' COMPENSATION INSURANCE:** The apparent successful Vendor shall have appropriate workers' compensation insurance and shall provide proof thereof upon request.

[] **INSURANCE:** The apparent successful Vendor shall furnish proof of the following insurance prior to Contract award:

[] **Commercial General Liability Insurance:**
[] or more.

[] **Builders Risk Insurance:** builders risk – all risk insurance in an amount equal to 100% of the amount of the Contract.

[] []

[] []

[] []

[] []

[] []

The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed above.

- LICENSE(S) / CERTIFICATIONS / PERMITS:** In addition to anything required under the Section entitled Licensing, of the General Terms and Conditions, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits prior to Contract award, in a form acceptable to the Purchasing Division.

<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications prior to Contract award regardless of whether or not that requirement is listed above.

- 9. LITIGATION BOND:** The Director reserves the right to require any Vendor that files a protest of an award to submit a litigation bond in the amount equal to one percent of the lowest bid submitted or \$5,000, whichever is greater. The entire amount of the bond shall be forfeited if the hearing officer determines that the protest was filed for frivolous or improper purpose, including but not limited to, the purpose of harassing, causing unnecessary delay, or needless expense for the Agency. All litigation bonds shall be made payable to the Purchasing Division. In lieu of a bond, the protester may submit a cashier's check or certified check payable to the Purchasing Division. Cashier's or certified checks will be deposited with and held by the State Treasurer's office. If it is determined that the protest has not been filed for frivolous or improper purpose, the bond or deposit shall be returned in its entirety.
- 10. ALTERNATES:** Any model, brand, or specification listed herein establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.
- 11. EXCEPTIONS AND CLARIFICATIONS:** The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or

other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.

12. LIQUIDATED DAMAGES: Vendor shall pay liquidated damages in the amount

	for	

This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy.

- 13. ACCEPTANCE/REJECTION:** The State may accept or reject any bid in whole, or in part. Vendor's signature on its bid signifies acceptance of the terms and conditions contained in the Solicitation and Vendor agrees to be bound by the terms of the Contract, as reflected in the Purchase Order, upon receipt.
- 14. REGISTRATION:** Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee if applicable.
- 15. COMMUNICATION LIMITATIONS:** In accordance with West Virginia Code of State Rules §148-1-6.6, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.
- 16. FUNDING:** This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available.
- 17. PAYMENT:** Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears, to the Agency at the address on the face of the purchase order labeled "Invoice To."
- 18. UNIT PRICE:** Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.
- 19. DELIVERY:** All quotations are considered freight on board destination ("F.O.B. destination") unless alternate shipping terms are clearly identified in the bid. Vendor's listing of shipping terms that contradict the shipping terms expressly required by this Solicitation may result in bid disqualification.
- 20. INTEREST:** Interest attributable to late payment will only be permitted if authorized by the West Virginia Code. Presently, there is no provision in the law for interest on late payments.
- 21. PREFERENCE:** Vendor Preference may only be granted upon written request and only in accordance with the West Virginia Code § 5A-3-37 and the West Virginia Code of State Rules. A Resident Vendor Certification form has been attached hereto to allow Vendor to apply for the preference. Vendor's

failure to submit the Resident Vendor Certification form with its bid will result in denial of Vendor Preference. Vendor Preference does not apply to construction projects.

- 22. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES:** For any solicitations publicly advertised for bid on or after July 1, 2012, in accordance with West Virginia Code §5A-3-37(a)(7) and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority-owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to submission of its bid to receive the preferences made available to resident vendors. Preference for a non-resident small, women-owned, or minority owned business shall be applied in accordance with W. Va. CSR § 148-22-9.
- 23. TAXES:** The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 24. CANCELLATION:** The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-7.16.2.
- 25. WAIVER OF MINOR IRREGULARITIES:** The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.6.
- 26. TIME:** Time is of the essence with regard to all matters of time and performance in this Contract.
- 27. APPLICABLE LAW:** This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect.
- 28. COMPLIANCE:** Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendors acknowledge that they have reviewed, understand, and will comply with all applicable law.
- 29. PREVAILING WAGE:** On any contract for the construction of a public improvement, Vendor and any subcontractors utilized by Vendor shall pay a rate or rates of wages which shall not be less than the fair minimum rate or rates of wages (prevailing wage), as established by the West Virginia Division of Labor under West Virginia Code §§ 21-5A-1 et seq. and available at <http://www.sos.wv.gov/administrative-law/wagerates/Pages/default.aspx>. Vendor shall be responsible for ensuring compliance with prevailing wage requirements and determining when prevailing wage

requirements are applicable. The required contract provisions contained in West Virginia Code of State Rules § 42-7-3 are specifically incorporated herein by reference.

- 30. ARBITRATION:** Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.
- 31. MODIFICATIONS:** This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary, no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). **No Change shall be implemented by the Vendor until such time as the Vendor receives an approved written change order from the Purchasing Division.**
- 32. WAIVER:** The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.
- 33. SUBSEQUENT FORMS:** The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.
- 34. ASSIGNMENT:** Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments. Notwithstanding the foregoing, Purchasing Division approval may or may not be required on certain agency delegated or exempt purchases.
- 35. WARRANTY:** The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.
- 36. STATE EMPLOYEES:** State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.
- 37. BANKRUPTCY:** In the event the Vendor files for bankruptcy protection, the State of West Virginia may deem this Contract null and void, and terminate this Contract without notice.

- 38. HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at <http://www.state.wv.us/admin/purchase/vrc/hipaa.html> and is hereby made part of the agreement provided that the Agency meets the definition of a Covered entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the Vendor. Additionally, the HIPAA Privacy, Security, Enforcement & Breach Notification Final Omnibus Rule was published on January 25, 2013. It may be viewed online at <http://www.gpo.gov/fdsys/pkg/FR-2013-01-25/pdf/2013-01073.pdf>. Any organization, that qualifies as the Agency's Business Associate, is expected to be in compliance with this Final Rule. For those Business Associates entering into contracts with a HIPAA Covered State Agency between January 25, 2013 and the release of the 2013 WV State Agency Business Associate Agreement, or September 23, 2013 (whichever is earlier), be advised that you will be required to comply with the 2013 WV State Agency Business Associate Agreement. For those Business Associates with contracts with a HIPAA Covered State Agency executed prior to January 25, 2013, be advised that upon renewal or modification, you will be required to comply with the 2013 WV State Agency Business Associate Agreement no later than September 22, 2014.
- 39. CONFIDENTIALITY:** The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/default.html>.
- 40. DISCLOSURE:** Vendor's response to the Solicitation and the resulting Contract are considered public documents and will be disclosed to the public in accordance with the laws, rules, and policies governing the West Virginia Purchasing Division. Those laws include, but are not limited to, the Freedom of Information Act found in West Virginia Code § 29B-1-1 et seq.

If a Vendor considers any part of its bid to be exempt from public disclosure, Vendor must so indicate by specifically identifying the exempt information, identifying the exemption that applies, providing a detailed justification for the exemption, segregating the exempt information from the general bid information, and submitting the exempt information as part of its bid but in a segregated and clearly identifiable format. Failure to comply with the foregoing requirements will result in public disclosure of the Vendor's bid without further notice. A Vendor's act of marking all or nearly all of its bid as exempt is not sufficient to avoid disclosure and WILL NOT BE HONORED. Vendor's act of marking a bid or any part thereof as "confidential" or "proprietary" is not sufficient to avoid disclosure and WILL NOT BE HONORED. In addition, a legend or other statement indicating that all or substantially all of the bid is exempt from disclosure is not sufficient to avoid disclosure and WILL NOT BE HONORED. Vendor will be required to defend any claimed exemption for nondisclosure in the event of an administrative or judicial challenge to the State's nondisclosure. Vendor must indemnify the State for any costs incurred related to any exemptions claimed by Vendor. Any questions regarding the applicability of the various public records laws should be addressed to your own legal counsel prior to bid submission.

- 41. LICENSING:** In accordance with West Virginia Code of State Rules §148-1-6.1.7, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.
- 42. ANTITRUST:** In submitting a bid to, signing a contract with, or accepting a Purchase Order from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.
- 43. VENDOR CERTIFICATIONS:** By signing its bid or entering into this Contract, Vendor certifies (1) that its bid was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid for the same material, supplies, equipment or services; (2) that its bid is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this RFQ in its entirety; understands the requirements, terms and conditions, and other information contained herein. Vendor's signature on its bid also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency.

The individual signing this bid on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

- 44. PURCHASING CARD ACCEPTANCE:** The State of West Virginia currently utilizes a Purchasing Card program, administered under contract by a banking institution, to process payment for goods and services. The Vendor must accept the State of West Virginia's Purchasing Card for payment of all orders under this Contract unless the box below is checked.

Vendor is not required to accept the State of West Virginia's Purchasing Card as payment for all goods and services.

- 45. VENDOR RELATIONSHIP:** The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting,

supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, *etc.* and the filing of all necessary documents, forms and returns pertinent to all of the foregoing. Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

- 46. INDEMNIFICATION:** The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.
- 47. PURCHASING AFFIDAVIT:** In accordance with West Virginia Code § 5A-3-10a, all Vendors are required to sign, notarize, and submit the Purchasing Affidavit stating that neither the Vendor nor a related party owe a debt to the State in excess of \$1,000. The affidavit must be submitted prior to award, but should be submitted with the Vendor's bid. A copy of the Purchasing Affidavit is included herewith.
- 48. ADDITIONAL AGENCY AND LOCAL GOVERNMENT USE:** This Contract may be utilized by and extends to other agencies, spending units, and political subdivisions of the State of West Virginia; county, municipal, and other local government bodies; and school districts ("Other Government Entities"). This Contract shall be extended to the aforementioned Other Government Entities on the same prices, terms, and conditions as those offered and agreed to in this Contract. If the Vendor does not wish to extend the prices, terms, and conditions of its bid and subsequent contract to the Other Government Entities, the Vendor must clearly indicate such refusal in its bid. A refusal to extend this Contract to the Other Government Entities shall not impact or influence the award of this Contract in any manner.
- 49. CONFLICT OF INTEREST:** Vendor, its officers or members or employees, shall not presently have or acquire any interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

50. REPORTS: Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

- Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.
- Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at purchasing.requisitions@wv.gov.

51. BACKGROUND CHECK: In accordance with W. Va. Code § 15-2D-3, the Director of the Division of Protective Services shall require any service provider whose employees are regularly employed on the grounds or in the buildings of the Capitol complex or who have access to sensitive or critical information to submit to a fingerprint-based state and federal background inquiry through the state repository. The service provider is responsible for any costs associated with the fingerprint-based state and federal background inquiry.

After the contract for such services has been approved, but before any such employees are permitted to be on the grounds or in the buildings of the Capitol complex or have access to sensitive or critical information, the service provider shall submit a list of all persons who will be physically present and working at the Capitol complex to the Director of the Division of Protective Services for purposes of verifying compliance with this provision.

The State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check.

Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

52. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or

such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process.

The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:

- a. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
- b. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

53. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products.

This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

CERTIFICATION AND SIGNATURE PAGE

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

Frontier Communications
(Company)


(Authorized Signature)

Ryan Bailey, GM
(Representative Name, Title)

304/3443535 304-346-8821
(Phone Number) (Fax Number)

4/16/13
(Date)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: ISCN0038

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
 (Check the box next to each addendum received)

- | | |
|---|--|
| <input type="checkbox"/> Addendum No. 1

<input type="checkbox"/> Addendum No. 2

<input type="checkbox"/> Addendum No. 3

<input type="checkbox"/> Addendum No. 4

<input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 6

<input type="checkbox"/> Addendum No. 7

<input type="checkbox"/> Addendum No. 8

<input type="checkbox"/> Addendum No. 9

<input type="checkbox"/> Addendum No. 10 |
|---|--|

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Company
Authorized Signature
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of the WV Office of Technology to establish a contract for the one time purchase of WVU network infrastructure equipment needed to provide Broadband connectivity between Morgantown and Green Bank, and to provide low-latency switching between the Servers at the Observatory.

West Virginia University maintains network hardware in support of its campus locations in Morgantown, WV, Parkersburg, WV, Montgomery, WV, and Parkersburg, WV as well as various offices throughout each county in West Virginia. The main Internet and Internet2 connectivity is located at the main campus in Morgantown, WV. This connection serves as an aggregate point for various provider networks including WVNET, NETL, WVU Hospitals, and various other providers. The hardware currently used is a VSS pair of Cisco 6509-E switches. As part of the Broadband Technology Opportunities Program (BTOP), a new 10 GB fiber path has been installed between WVU in Morgantown, WV and the National Radio Astronomy Observatory (NRAO) in Green Bank, WV. This bid is to procure the routing and switching platforms needed to terminate the 10 Gbps circuit between these locations, and to provide low-latency switching between the servers at the Observatory. This connectivity will enable researchers at WVU to conduct world class research in astronomy, and analyze more than 130 terabytes of data collected by the Green Bank telescopes. In addition, this equipment will be used to update aging hardware, improve network security, and increase the overall network performance at WVU.

2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 "BGP4" stands for Border Gateway Protocol. BGP is the protocol which is used to make core routing decisions on the Internet; it involves a table of IP networks or "prefixes" which designate network reachability among autonomous systems (AS). BGP is a path vector protocol, or a variant of a Distance-vector routing protocol. The major enhancement in version 4 was support of Classless Inter-Domain Routing and use of route aggregation to decrease the size of routing tables.
 - 2.2 "BTOP" stands for the Broadband Technology Opportunities Program – a national program designed for expanding broadband access and adoption into communities across America.

- 2.3 **“Contract Item”** means components provided by a qualified, manufacturer-authorized, vendor which is fully compatible and interoperable with the existing network equipment system, in order to upgrade and extend the capabilities of the system. See Appendix B for a list of components required to upgrade and complement the existing network infrastructure.
- 2.4 **“EIGRP”** stands for Enhanced Interior Gateway Routing Protocol. EIGRP is an open routing protocol loosely based on their original IGRP created by Cisco. EIGRP is an advanced distance-vector routing protocol, with optimizations to minimize both the routing instability incurred after topology changes, as well as the use of bandwidth and processing power in the router. Routers that support EIGRP will automatically redistribute route information to IGRP neighbors by converting the 32 bit EIGRP metric to the 24 bit IGRP metric.
- 2.5 **“IRB”** stands for Integrated Routing and Bridging. IRB allows the user to route a given protocol between routed interfaces and bridge groups within a single switch router.
- 2.6 **“MPLS”** stands for multiprotocol label switching. This is a general term that describes the protocol which makes it possible to provide virtual circuits through an IP network.
- 2.7 **“NETL”** stands for the National Energy Technology Laboratory.
- 2.8 **“NRAO”** stands for the National Radio Astronomy Observatory.
- 2.9 **“Pricing Page”** means the pages upon which Vendor should list its proposed price for the Contract Items in the manner requested. The Pricing Page is attached hereto as Exhibit A.
- 2.10 **“QoS”** stands for Quality of Service.
- 2.11 **“RFQ”** means the official request for quotation published by the Purchasing Division and identified as ISCN0038
- 2.12 **“RSP”** is a Cisco term. The supervisor engine or route switch processor (RSP) is a module that is installed in one of the card slots in the router. The supervisor engine or RSP provides switching and local and remote management for the router and also contains the uplink ports for the router. Both types of modules (supervisor engine and RSP) perform the same functions in the router.

- 2.13 “VSS” means virtual switching system.
- 2.14 “VPN” means Virtual Private Network. A VPN extends a private network and the resources contained in the network across public networks like the Internet. It enables a host computer to send and receive data across shared or public networks as if it were a private network with all the functionality, security and management policies of the private network
- 2.15 “WVNET” stands for West Virginia Network for Educational Computing.
- 2.16 “WVU” stands for West Virginia University.

3. GENERAL REQUIREMENTS:

- 3.1 **Mandatory Contract Item Requirements:** Contract Item must meet or exceed the mandatory requirements listed below.
 - 3.1.1 Vendor must provide standard manufacturer warranty on all equipment listed on the Pricing Page.
 - 3.1.2 The Router for WVU must be equipped with redundant power supplies, redundant RSP “or equal”, providing both fabric redundancy and software redundancy, and 80 Gbps modular line cards.
 - 3.1.3 The Router for WVU must have the capability to support 40 Gbps Ethernet and 100 Gbps Ethernet interfaces.
 - 3.1.4 The Router for WVU must provide distributed forwarding plane architecture, allowing the line cards to support independent forwarding.
 - 3.1.5 The Router for WVU must support IPv6, Layer 2 and Layer 3 VPN, Multiprotocol Label Switching (MPLS), Hierarchical QoS, MPLS Traffic Engineering Fast Reroute, Multi-chassis Link Aggregation, Integrated Routing and Bridging (IRB), Nonstop Forwarding, Nonstop Routing, BGP4, EIGRP and Smart Call Home.
 - 3.1.6 Network Equipment must be fully compatible and interoperable with the existing West Virginia University hardware and system architecture currently in place. Network Equipment components will be installed in existing rack space in order to improve performance and expand the capabilities of WVU connectivity. The existing system has reached its limits for connectivity and this upgrade will improve performance speeds,

allow additional connectivity, and increase the amount of bandwidth traffic supported.

4. CONTRACT AWARD:

4.1 Contract Award: The Contract is intended to provide Agencies with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

4.2 Pricing Page: Vendor should complete the Pricing Page by adding the unit price of each item and confirming the extended price and total amount is correct. Vendor should complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendor may provide "or equal" but if providing an "or equal" product, Vendor must provide a line-by-line comparison of the product parts listed on the Pricing Page as well as any additional products required to meet the requirements of this RFQ.

Notwithstanding the foregoing, the Purchasing Division may correct errors as it deems appropriate. Vendor should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

5. PAYMENT:

5.1 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

6. DELIVERY AND RETURN:

6.1 Shipment and Delivery: Vendor shall deliver the Contract Components within 30 working days after being awarded this Contract and receiving a purchase order or notice to proceed. Contract Components must be delivered to WVU at 1 Waterfront Place, Morgantown, WV 26506.

6.2 Late Delivery: The Agency placing the order under this Contract must be notified in writing if the shipment of the Contract Items will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the Contract, and/or obtaining the Contract Items from a third party.

REQUEST FOR QUOTATION
ISCN0038 NETWORK INFRASTRUCTURE EQUIPMENT

Any Agency seeking to obtain the Contract Items from a third party under this provision must first obtain approval of the Purchasing Division.

- 6.3 Delivery Payment/Risk of Loss:** Vendor shall deliver the Contract Items F.O.B. destination to the Agency's location.
- 6.4 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.
- 6.5 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

ISCN0038 Bid Price Sheet

QTY	Product Number	Alternate Part # and Description of *or equal Products	Description	Unit Price	Extended Price
1	ASR-9010-AC-V2		ASR 9010 AC Chassis with PEM Version 2	\$5,094.74	\$5,094.74
5	CON-SNTE-ASR901A		SMARTNET 8X5X4 ASR 9010 AC Chassis with PEM Version 2	\$753.68	\$3,768.40
2	ASR-9010-FAN		ASR-9010 Fan Tray	\$1,621.06	\$3,242.12
4	PWR-3KW-AC-V2		3KW AC Power Module Version 2	\$1,178.95	\$4,715.80
4	PWR-CAB-AC-USA		Power Cord for AC V2 Power Module (USA)		\$0.00
2	A9K-RSP440-TR		ASR9K Route Switch Processor with 440G/slot Fabric and 6GB	\$20,210.53	\$40,421.06
10	CON-SNTE-A9KRSP4T		SMARTNET 8X5X4 ASR9K Route Switch Processr 440G/slot 6G	\$2,989.47	\$29,894.70
1	XR-A9K-PXK9-04.02		Cisco IOS XR IP/MPLS Core Software 3DES for RSP440	\$6,315.79	\$6,315.79
5	CON-SNTE-XRA9KPXK		SMARTNET 8X5X4 Cisco IOS XR IP/MPLS Core Software 3DES	\$933.89	\$4,669.45
1	A9K-MOD80-TR		80G Modular Linecard Packet Transport Optimized	\$12,631.58	\$12,631.58
5	CON-SNTE-A9KMOD8T		SMARTNET 8X5X4 80G Modular LinecardPcket Transprt Opt	\$1,868.63	\$9,343.15
1	A9K-MPA-20X1GE		ASR 9000 20-port 1GE Modular Port Adapter	\$6,315.79	\$6,315.79
5	CON-SNTE-A9KMPA2X		SMARTNET 8X5X4 ASR 9000 20-port 1GE Modular Port Adaptr	\$933.89	\$4,669.45
2	SFP-GE-L		1000BASE-LX/LH SFP (DOM)	\$463.16	\$926.32
6	SFP-GE-T		1000BASE-T SFP (NEBS 3 ESD)	\$185.26	\$1,111.56
1	A9K-MPA-4X10GE		ASR 9000 4-port 10GE Modular Port Adapter	\$14,736.84	\$14,736.84
5	CON-SNTE-A9KMPA4X		SMARTNET 8X5X4 ASR 9000 4-port 10GE Modular Port Adaptr	\$2,179.37	\$10,896.85
2	XFP-10GLR-OC192SR		Multirate XFP module for 10GBASE-LR and OC192 SR-1	\$1,684.21	\$3,368.42
1	A9K-IVRF-LIC		Infrastructure VRF LC License. Support up to 8 VRFs	\$4,210.53	\$4,210.53
5	CON-SNTE-A9KIVRFL		SMARTNET 8X5X4 Infrastructure VRF LC License	\$429.47	\$2,147.35
1	A9K-MOD80-TR		80G Modular Linecard Packet Transport Optimized	\$12,631.58	\$12,631.58
5	CON-SNTE-A9KMOD8T		SMARTNET 8X5X4 80G Modular LinecardPcket Transprt Opt	\$1,868.63	\$9,343.15
1	A9K-MPA-4X10GE		ASR 9000 4-port 10GE Modular Port Adapter	\$14,736.84	\$14,736.84
5	CON-SNTE-A9KMPA4X		SMARTNET 8X5X4 ASR 9000 4-port 10GE Modular Port Adaptr	\$2,179.37	\$10,896.85
1	XFP-10G-MM-SR		10GBASE-SR XFP Module	\$840.00	\$840.00
2	XFP-10GLR-OC192SR		Multirate XFP module for 10GBASE-LR and OC192 SR-1	\$1,684.21	\$3,368.42
1	A9K-IVRF-LIC		Infrastructure VRF LC License. Support up to 8 VRFs	\$4,210.53	\$4,210.53

ISCN0038 Bid Price Sheet

5	CON-SNTE-A9KIVRFL	SMARTNET 8X5X4 Infrastructure VRF LC License	\$429.47	\$2,147.35
1	A9K-MPA-FILR	ASR 9000 MPA Slot Filler		\$0.00
6	A9K-LC-FILR	A9K Line Card Slot Filler		\$0.00
4	A9K-PEM-V2-FILR	ASR9K Power Entry Module Version 2 Filler		\$0.00
1	ASR-9010-4P-KIT	ASR-9010 4 Post Mounting Kit		\$0.00
		Subtotal		\$226,654.62
		Shipping charges		
		TOTAL		\$226,654.62



Proposal Date:
4/16/13

Qty	Part #	Description	Unit Price	Extended Price
		Networking Equipment - Lan/Wan		
1	ASR1K6R2-40G-SHAK9	ASR1006 Sec+HA Bundle w/ 2xESP-40G 2xRP2 SIP40 AESK9 License	\$101,463.16	\$101,463.16
5	CON-SNTE-ASR1KSHK9	SMARTNET 8X5X4 ASR1006 Sec+HA Bundl		
1	ASR1000-SIP40-BUN	ASR1000-SIP40 for Special Bundle (SB)		
5	CON-SNTE-ASR1000S	SMARTNET 8X5X4 ASR1000-SIP40 for Special Bundle (SB)	\$781.47	\$3,907.35
1	SPA-1X10GE-L-V2	Cisco 1-Port 10GE LAN-PHY Shared Port Adapter	\$10,736.84	\$10,736.84
5	CON-SNTE-1X10GEV2	SMARTNET 8X5X4 1-Pt 10GE LAN-PHY Shared PT Adptr	\$976.84	\$4,884.20
1	XFP-10G-MM-SR	10GBASE-SR XFP Module	\$1,071.00	\$1,071.00
1	ASR1000-SPA	SPA for ASR1000; No Physical Part; For Tracking Only		
1	SPA-2XT3/E3	2-port Clear Channel T3/E3 Shared Port Adapter	\$4,831.58	\$4,831.58
5	CON-SNTE-2XT3E3	SMARTNET 8X5X4 2-port T3/E3 Serial	\$439.58	\$2,197.90
1	ASR1000-SPA	SPA for ASR1000; No Physical Part; For Tracking Only		
1	SPA-5X1GE-V2	Cisco 5-Port Gigabit Ethernet Shared Port Adapter	\$9,663.16	\$9,663.16
5	CON-SNTE-5X1GEV2	SMARTNET 8X5X4 5-Pt Gigabit Enet Shared Pt Adptr	\$879.16	\$4,395.80
1	SFP-GE-L	GLC-LH-SMD 1000BASE-LX/LH SFP (DOM)	\$534.16	\$534.16
1	SFP-GE-S	GLC-SX-MMD 1000BASE-SX SFP (DOM)	\$268.42	\$268.42
2	SFP-GE-T	1000BASE-T SFP (NEBS 3 ESD)	\$236.21	\$472.42
1	ASR1000-SPA	SPA for ASR1000; No Physical Part; For		

		Tracking Only		
1	ASR1000-SIP40	Cisco ASR1000 SPA Interface Processor 40	\$5,368.42	\$5,368.42
5	CON-SNTE-1000SP40	SMARTNET 8X5X4 Cisco ASR1000 SPA Interface Processor 40	\$781.47	\$3,907.35
1	SPA-1X10GE-L-V2	Cisco 1-Port 10GE LAN-PHY Shared Port Adapter	\$10,736.84	\$10,736.84
5	CON-SNTE-1X10GEV2	SMARTNET 8X5X4 1-Pt 10GE LAN-PHY Shared PT Adptr	\$976.84	\$4,884.20
1	XFP10GLR-192SR-L	Low Power multirate XFP supporting 10GBASE-LR and OC-192 SR	\$2,147.37	\$2,147.37
1	ASR1000-SPA	SPA for ASR1000; No Physical Part; For Tracking Only		
1	SPA-8XCHT1/E1	8-port Channelized T1/E1 to DS0 Shared Port Adapter	\$5,905.26	\$5,905.26
5	CON-SNTE-8XCHT1E1	SMARTNET 8X5X4 8Prt Channel T1/E1	\$537.26	\$2,686.30
1	ASR1000-SPA	SPA for ASR1000; No Physical Part; For Tracking Only		
2	ASR1013/06-PWR-AC	Cisco ASR1000 1600w AC Power Supply		
2	CAB-9K20A-NA	Power Cord 125VAC 20A NEMA 5-20 Plug North America/Japan		
1	FLASR1-FPI-RTU	Flex. Pack Insp. Right-To-Use Feat LicASR1000 Series		
5	CON-SNTE-ASR1FPI	SMARTNET 8X5X4 Flex. Pack Insp. Right-To-Use Feat Lic	\$269.47	\$1,347.35
1	FLASR1-FW-RTU	Firewall Right-To-Use Feature Lic for ASR1000 Series		
5	CON-SNTE-ASR1FWRT	SMARTNET 8X5X4 Firewall Right-To-Use Feature Lic	\$538.95	\$2,694.75
1	FLASR1-IPSEC-RTU	Encryption Right-To-Use Feature Lic for ASR1000 Series		
5	CON-SNTE-ASRIPSEC	SMARTNET 8X5X4 Encryption Right-To-Use Feature Lic	\$538.95	\$2,694.75
2	ASR1000-ESP40	Cisco ASR1000 Embedded Services Processor 40G		
5	CON-SNTE-ASR1000E	SMARTNET 8X5X4 Cisco ASR1000 Embedded Services Processo	\$3,125.89	\$15,629.45
1	ASR1000-RP2-BUN	Cisco ASR1000 Route Processor 2 8GB DRAMBundle Component		
5	CON-SNTE-ASRRP2B	SMARTNET 8X5X4 ASR1000 RP2	\$1,875.37	\$9,376.85
1	M-ASR1K-RP2-8GB	Cisco ASR1000 RP2 8GB DRAM		
1	M-ASR1K-HDD-80GB	Cisco ASR1000 RP2 80GB HDD		
1	SASR1R2-	Cisco ASR 1000 Series RP2 ADVANCED	\$5,368.42	\$5,368.42

	AESK9-34S	ENTERPRISE SERVICES		
5	CON-SNTE-R2AES34	SMARTNET 8X5X4 Cisco ASR 1000 Series RP2 ADVANCED ENTER	\$592.84	\$2,964.20
1	ASR1000-RP2-BUN	Cisco ASR1000 Route Processor 2 8GB DRAMBundle Component		
5	CON-SNTE-ASRRP2B	SMARTNET 8X5X4 ASR1000 RP2	\$1,875.37	\$9,376.85
1	M-ASR1K-RP2-8GB	Cisco ASR1000 RP2 8GB DRAM		
1	M-ASR1K-HDD-80GB	Cisco ASR1000 RP2 80GB HDD		
1	MEMUSB-1024FT=	1GB USB Flash Token spare	\$456.32	\$456.32
1	N7K-C7010-B2S2E-R	Nexus 7010 Bundle (Chassis 2xSUP2E 5xFAB2) No Power Supplies	\$69,789.47	\$69,789.47
5	CON-SNTE-10B2S2ER	SMARTNET 8X5X4 Nexus 7010 Bundle (C	\$11,179.79	\$55,898.95
1	N7KS2K9-61	Cisco NX-OS Release 6.1 for SUP2		
1	N7K-C7010-SBUN-P1	Inc. LANADVTRSEL2DCNMDCNMSANMPLSSANXL - Promotion	\$40,263.16	\$40,263.16
1	DCNM-N7K-K9-SBUN	DCNM for LAN Enterprise License for one Nexus 7000 Chassis		
5	CON-SAU-N7DCNMSB	SW APP SUPP + UPGR DCNM for LAN Enterpr	\$1,178.95	\$5,894.75
1	DCNM-N7K-PAK	DCNM LAN Enterprise License for a Pack of Nexus 7000 Chassis		
5	CON-SAU-N7PAK	SW APP SUPP + UPGR License for a Pack of Nexus 7000 Chassis		
1	DCNM-SANN7KK9-SBUN	DCNM for SAN Advanced Edition for Nexus 7000		
5	CON-SAU-7DCSANSB	SW APP SUPP + UPGR DCNM for SAN Advanced Edition for Nexus	\$2,475.79	\$12,378.95
1	N7K-ADV1K9-SBUN	Nexus 7000 Advanced LAN Enterprise License (VDC CTS ONLY)		
1	N7K-C7010-XL-SBUN	Nexus 7010 Scalable Feature License		
1	N7K-EL21K9-SBUN	Nexus 7000 Enhanced Layer 2 License (FabricPath)		
1	N7K-LAN1K9-SBUN	Nexus 7000 LAN Enterprise License (L3 protocols)		
1	N7K-MPLS1K9-SBUN	Nexus 7000 MPLS License		
1	N7K-SAN1K9-SBUN	Nexus 7000 SAN Enterprise License		
1	N7K-TRS1K9-	Nexus 7000 Transport Services License		

	SBUN			
1	N7K-SUP2E	Nexus 7000 - Supervisor 2 EnhancedIncludes 8GB USB Flash		
1	N7K-USB-8GB	Nexus 7K USB Flash Memory - 8GB (Log Flash)		
1	N7K-SUP2E	Nexus 7000 - Supervisor 2 EnhancedIncludes 8GB USB Flash		
1	N7K-USB-8GB	Nexus 7K USB Flash Memory - 8GB (Log Flash)		
1	N7K-F248XP-25	Nexus 7000 F2-Series 48 Port 10GbE (req. SFP+)	\$23,621.05	\$23,621.05
2	SFP-10G-LR	10GBASE-LR SFP Module	\$2,144.68	\$4,289.36
12	SFP-10G-LRM	10GBASE-LRM SFP Module	\$695.21	\$8,342.52
14	SFP-10G-SR	10GBASE-SR SFP Module	\$802.58	\$11,236.12
1	N7K-M148GS-11L	Nexus 7000 - 48 Port GE Module with XL Option (req. SFP)	\$14,494.74	\$14,494.74
8	GLC-LH-SMD	1000BASE-LX/LH SFP transceiver module MMF/SMF 1310nm DOM	\$534.16	\$4,273.28
8	GLC-SX-MMD	1000BASE-SX SFP transceiver module MMF 850nm DOM	\$268.42	\$2,147.36
4	GLC-T	1000BASE-T SFP	\$212.05	\$848.20
1	N7K-M148GT-11L	Nexus 7000 - 48 Port 10/100/1000 Module with XL option	\$8,052.63	\$8,052.63
1	N7K-M148GT-11L	Nexus 7000 - 48 Port 10/100/1000 Module with XL option	\$8,052.63	\$8,052.63
1	N7K-M148GT-11L	Nexus 7000 - 48 Port 10/100/1000 Module with XL option	\$8,052.63	\$8,052.63
1	N7K-M148GT-11L	Nexus 7000 - 48 Port 10/100/1000 Module with XL option	\$8,052.63	\$8,052.63
5	N7K-C7010-FAB-2	Nexus 7000 - 10 Slot Chassis - 110Gbps/Slot Fabric Module		
3	N7K-AC-6.0KW	Nexus 7000 - 6.0KW AC Power Supply Module	\$3,221.05	\$9,663.15
6	CAB-AC-C6K-TWLK	Power Cord 250Vac 16A twist lock NEMA L6-20 plug US		
1	N7K-C7010-AFLT	Nexus 7010 Air Filter	\$268.42	\$268.42
1	N7K-C7010-FD-MB	Nexus 7010 Front Door Kit	\$805.26	\$805.26
	53003037	Networking Equipment - Lan/Wan	\$549.00	
1	ASR-9010-AC-V2	ASR 9010 AC Chassis with PEM Version 2	\$5,094.74	\$5,094.74
5	CON-SNTE-ASR901A	SMARTNET 8X5X4 ASR 9010 AC Chassis with PEM Version 2	\$753.68	\$3,768.42
2	ASR-9010-FAN	ASR-9010 Fan Tray	\$1,621.06	\$3,242.11
4	PWR-3KW-AC-V2	3KW AC Power Module Version 2	\$1,178.95	\$4,715.79
4	PWR-CAB-AC-USA	Power Cord for AC V2 Power Module (USA)		
2	A9K-RSP440-TR	ASR9K Route Switch Processor with 440G/slot	\$20,210.53	\$40,421.05

		Fabric and 6GB		
10	CON-SNTE-A9KRSP4T	SMARTNET 8X5X4 ASR9K Route Switch Processr 440G/slot 6G	\$2,989.47	\$29,894.74
1	XR-A9K-PXK9-04.02	Cisco IOS XR IP/MPLS Core Software 3DES for RSP440	\$6,315.79	\$6,315.79
5	CON-SNTE-XRA9KPXK	SMARTNET 8X5X4 Cisco IOS XR IP/MPLS Core Software 3DES	\$933.89	\$4,669.47
1	A9K-MOD80-TR	80G Modular Linecard Packet Transport Optimized	\$12,631.58	\$12,631.58
5	CON-SNTE-A9KMOD8T	SMARTNET 8X5X4 80G Modular LinecardPcket Transprt Opt	\$1,868.63	\$9,343.16
1	A9K-MPA-20X1GE	ASR 9000 20-port 1GE Modular Port Adapter	\$6,315.79	\$6,315.79
5	CON-SNTE-A9KMPA2X	SMARTNET 8X5X4 ASR 9000 20-port 1GE Modular Port Adaptr	\$933.89	\$4,669.47
2	SFP-GE-L=	1000BASE-LX/LH SFP (DOM)	\$463.16	\$926.32
6	SFP-GE-T=	1000BASE-T SFP (NEBS 3 ESD)	\$185.26	\$1,111.58
1	A9K-MPA-4X10GE	ASR 9000 4-port 10GE Modular Port Adapter	\$14,736.84	\$14,736.84
5	CON-SNTE-A9KMPA4X	SMARTNET 8X5X4 ASR 9000 4-port 10GE Modular Port Adaptr	\$2,179.37	\$10,896.84
2	XFP-10GLR-OC192SR	Multirate XFP module for 10GBASE-LR and OC192 SR-1	\$1,684.21	\$3,368.42
1	A9K-IVRF-LIC	Infrastructure VRF LC License. Support up to 8 VRFs	\$4,210.53	\$4,210.53
5	CON-SNTE-A9KIVRFL	SMARTNET 8X5X4 Infrastructure VRF LC License	\$429.47	\$2,147.37
1	A9K-MOD80-TR	80G Modular Linecard Packet Transport Optimized	\$12,631.58	\$12,631.58
5	CON-SNTE-A9KMOD8T	SMARTNET 8X5X4 80G Modular LinecardPcket Transprt Opt	\$1,868.63	\$9,343.16
1	A9K-MPA-4X10GE	ASR 9000 4-port 10GE Modular Port Adapter	\$14,736.84	\$14,736.84
5	CON-SNTE-A9KMPA4X	SMARTNET 8X5X4 ASR 9000 4-port 10GE Modular Port Adaptr	\$2,179.37	\$10,896.84
1	XFP-10G-MM-SR	10GBASE-SR XFP Module	\$840.00	\$840.00
2	XFP-10GLR-OC192SR	Multirate XFP module for 10GBASE-LR and OC192 SR-1	\$1,684.21	\$3,368.42
1	A9K-IVRF-LIC	Infrastructure VRF LC License. Support up to 8 VRFs	\$4,210.53	\$4,210.53
5	CON-SNTE-A9KIVRFL	SMARTNET 8X5X4 Infrastructure VRF LC License	\$429.47	\$2,147.37
1	A9K-MPA-FILR	ASR 9000 MPA Slot Filler		
6	A9K-LC-FILR	A9K Line Card Slot Filler		
4	A9K-PEM-V2-FILR	ASR9K Power Entry Module Version 2 Filler		

1	ASR-9010-4P-KIT	ASR-9010 4 Post Mounting Kit		
		<i>Material Summary</i>		\$753,050.68
		<i>Labor & Warranty</i>		\$0.07
Project Total Investment				\$753,050.75

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules. Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Frontier Communication Signed: [Signature]
Date: 4/16/13 Title: [Signature]

RFQ No. _____

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Frontier Communications

Authorized Signature: [Signature] Date: 7/16/13

State of West Virginia

County of Kanawha, to-wit:

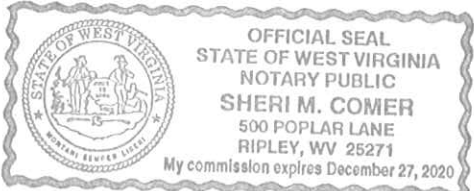
Taken, subscribed, and sworn to before me this 16th day of April, 2013

My Commission expires December 27, 2020

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]

Purchasing Affidavit (Revised 07/01/2012)



This Agreement is made this ____ day of _____, 20____, ("Effective Date") by and between Frontier Communications of America, Inc. on behalf of the incumbent local exchange carrier and service affiliates which provide services to the customer service addresses identified in the Schedules attached hereto (referred to herein as "Frontier"), and Fill in Customer's legal name here, whose address is Fill in Customer's full address here with city, state, zip (referred to herein as "Customer").

1. Provision of Services and Equipment

a. Frontier will provide and the Customer agrees to purchase communications services, maintenance and installation services (collectively "Services"), and lease or purchase equipment ("Equipment"), as further described in this Agreement and/or in the Schedules issued by Frontier and executed by Customer. Each Schedule is incorporated herein by reference and made a part hereof.

b. Customer acknowledges that certain Services may be regulated and governed by tariff or price schedule filed with the Federal Communications Commission and/or the state public utilities commission. In the event of any inconsistencies between this Agreement and an applicable tariff, the tariff shall control except with respect to pricing, termination charges or cancellation charges for which this Agreement shall control.

c. Frontier will provide, maintain and repair the Frontier owned facilities and equipment used to provide the Services, up to and including the point at which the facilities and equipment are made available for interconnection to Customer's premises equipment or inside wiring. Customer shall provide Frontier reasonable access to Customer's premises during normal business hours for the purpose of installing, inspecting, testing, rearranging, repairing or removing any Service and/or equipment, including obtaining approvals, permits or licenses from third parties as necessary. Customer will provide all reasonable information and authorizations required by Frontier for the purpose of installing Services and/or Equipment, performing routine network grooming, maintenance, upgrades, and addressing emergencies, including but not limited to design layout records of any Customer or third party network elements to be connected to the Services and Letters of Agency allowing Frontier to act on the Customer's behalf related to the Services and auxiliary third party services. Customer will cooperate in good faith and follow through with any coordination efforts required in a timely manner.

d. Only authorized agents and representatives of Frontier may perform maintenance work. Any repair, alteration, configuration or servicing of Frontier's facilities or equipment by Customer or third parties without the written consent of Frontier is a default of this Agreement and cause for termination at Frontier's option.

e. If Frontier is unable to commence performance of its maintenance obligations hereunder due to circumstances within Customer's control, any related costs incurred by Frontier, including but not limited to travel at normal rate and overtime labor rate expenses, will be reimbursed by Customer. Customer will reimburse Frontier for all costs incurred for maintenance and repair if: (i) the equipment is altered, maintained or repaired by any party other than Frontier, without Frontier's prior written consent, (ii) the malfunction is the result of mishandling, abuse, misuse, improper operation, improper storage, or improper installation by anyone other than Frontier (including use in conjunction with equipment electrically or mechanically incompatible); and (iii) if the problem originated from a source unrelated to the Equipment.

f. Customer will provide (i) suitable building facilities (including but not limited to space, circuitry, power, backup power, and surge protectors) for the installation, operation, and maintenance of the Equipment in accordance with manufacturer's documentation and Frontier's installation standards, more fully described in the applicable Schedule; and (ii) a well-lighted and safe working area that complies with all local safety standards and regulations.

g. The Services may be connected with the services or facilities of other carriers. Frontier may, when authorized by Customer and agreed to by Frontier, act as Customer's agent for ordering facilities

provided by other carriers to allow such connection of Customer's locations to Frontier's network or to the network of an underlying carrier or service.

h. Customer is responsible for all charges billed by other carriers. Frontier shall not be responsible for the installation, operation, repair or maintenance or performance of equipment, facilities, software or service not provided directly by Frontier. Customer is responsible to provide equipment compatible with the Service and Frontier's network and facilities, and any wiring required to extend a communications termination and/or demarcation at the Customer premises. Customer will provide suitable building facilities for the provision of Services in accordance with local codes, including but not limited to ducting, conduit, structural borings, etc. for cable and conductors in floors, ceilings and walls; electrical service with suitable terminals and power surge protection devices; and metallic grounds with sufficient slack in the equipment room, installed in conformity with the National Electrical Code and local codes, and Frontier's installation standards. With respect to each Customer-designated location, Customer is responsible for taking all steps necessary to interconnect the Service at such location.

i. Customer is solely responsible for the selection, implementation and maintenance of security features for protection against unauthorized or fraudulent use of the Services and related equipment. Customer is solely responsible for ensuring that all of Customer's data files are adequately duplicated and documented at all times. Frontier and its contractors are not responsible or liable for data loss for any reason.

j. Frontier will manage its network in Frontier's sole discretion, and reserves the right to substitute, change or rearrange any equipment or facilities used in delivering Services. Frontier will endeavor to provide reasonable notice prior to any scheduled maintenance, planned enhancements or upgrades, which may result in a degradation or disruption in Service. Frontier reserves the right to suspend Service for emergency maintenance to Frontier's network without notice to Customer. Customer shall designate a primary contact for receipt of such notice.

k. Customer represents and warrants that its use of the Service and Equipment will comply and conform with all applicable federal, state and local laws, administrative and regulatory requirements and any other authorities having jurisdiction over the subject matter of this Agreement and it will be responsible for applying for, obtaining and maintaining all registrations and certifications which may be required by such authorities with respect to such use.

l. Customer and its employees shall be the only permitted end-user of the Services and Equipment. Customer shall not resell or bundle the Services or equipment, nor permit any third party to access the Services or Equipment in exchange for compensation of any kind.

2. Term

The term of this Agreement shall commence as of the Effective Date and shall continue through the Service Term and any Extended Service Term (as defined below) with respect to any Service or lease of equipment pursuant to this Agreement. Customer shall purchase the Services and lease or purchase the Equipment identified in each Schedule, for the period of time stated in the Schedule if applicable (the "Service Term"). Unless otherwise stated in the Schedule, the Service Term and billing for the Service, will begin upon the earlier of (i) Customer's use of the applicable Service(s) or (ii) five (5) days following Frontier's installation of such Service(s), and such date is deemed the commencement of the applicable Service Term. If neither

party provides the other with written notice of its intent to terminate at least sixty (60) days prior to expiration, the Service Term shall automatically renew for additional one-year periods (each an "Extended Service Term"), subject to the terms and conditions of this Agreement and at the then applicable one-year term rate, excluding promotional rates.

3. Payment

a. Customer shall pay all charges set forth in the attached Schedules and in applicable tariffs during the Service Term. Frontier will invoice Customer monthly for all monthly recurring charges ("MRC") and usage based charges. In addition, the first invoice(s) may include non-recurring charges ("NRC"), as applicable.

b. In addition to the applicable charges set forth in the tariffs and Schedules, Customer shall pay any and all federal, state or local sales, use, privilege, gross receipts, utility, value added, excise or other taxes (exclusive of taxes based on the net income of Frontier or its affiliates), or any charges in lieu thereof, and any applicable surcharges or fees, including but not limited to Primary Interexchange Carrier Charge ("PICC"), Federal Pre-Subscribed Line Charge ("FEPS"), Carrier Cost Recovery Surcharge, E-911, Universal Service and Local Number Portability surcharges related to the Services, in the amounts applicable at the time of billing. Customer shall also be responsible for third party charges.

c. All payments shall be due within thirty (30) days of the invoice date and late payments shall be subject to a late payment fee of the lesser of one and one-half percent (1.5%) per month or the maximum allowed by law. The late payment fee referred to above will be in addition to and not in lieu of any other remedies Frontier may have hereunder or under the law as a result of Customer's failure to pay. In the event Customer disputes any invoiced amount, Customer will pay all charges not disputed, and notify Frontier of the dispute in writing, providing an explanation of the basis for the dispute. If Frontier does not receive notice of a payment dispute by Customer within ninety (90) calendar days after the date of an invoice, such invoice will be final and not subject to further challenge. For the purpose of computing partial month charges, a month will consist of thirty (30) calendar days. Frontier reserves the right to suspend or terminate any or all Services or terminate the provision, lease, installation or repair of any or all equipment subject to this Agreement immediately if Customer is overdue more than thirty (30) days for payments that have not been disputed in good faith.

4. Cancellation and Early Termination Charges

a. If Customer cancels any Schedule, in whole or in part, prior to installation or delivery, Customer shall pay a cancellation charge equal to one month of the applicable MRC, plus the total costs and expenditures of Frontier in connection with such Schedule prior to Frontier's receipt of notice of cancellation, including, but not limited to, Frontier's applicable installation charges.

b. Following installation, Customer may terminate a Schedule, in whole or in part, by providing at least thirty (30) days prior written notice to Frontier. If Customer terminates a Schedule, in whole or in part, or Frontier terminates any Schedule, in whole or in part, pursuant to Section 8.a. hereof then, unless otherwise specifically provided in the applicable Schedule, Customer shall immediately pay Frontier a cancellation charge equal to all unpaid amounts applicable to the terminated portion of the Schedule through the date of termination, plus the monthly recurring charges and all related taxes and surcharges multiplied by the number of months remaining in the applicable minimum term commitment, if any. Partial months shall be prorated.

c. It is agreed that Frontier's damages in the event of early termination will be difficult or impossible to ascertain. The charges identified in this Section 4 are intended, therefore, to establish liquidated damages in the event of termination and are not intended as a penalty.

5. Limitation of Liability and Warranty Provisions

a. The liability of Frontier and its affiliates related to this Agreement shall in no event exceed the limitations of liability set forth in the applicable tariffs or regulatory rule or order, or, if there is no applicable tariff provision, rule or order, the total amount paid for the applicable Service, Maintenance Service or equipment during the prior 12 months. In cases of a Service Outage, liability shall be limited to 1/720 of the monthly recurring charge for each hour of the Service Outage. A "Service Outage" is an interruption in Service caused by a failure of Frontier's equipment or facilities, excluding degradation or disruption due to maintenance or an event outside Frontier's complete control. Notwithstanding the above, Frontier will not be liable to Customer for interruptions in Services caused by failure of hardware or software, failure of communications services, power outages, or other interruptions not within the complete control of Frontier. In addition, there will be no credits, reductions or set-offs against charges for Services, or for downtime of Services, except as expressly set forth herein.

b. **IN NO EVENT WILL FRONTIER OR ITS AFFILIATES BE LIABLE FOR ANY LOST PROFITS OR BUSINESS OPPORTUNITIES, OR FOR ANY OTHER SPECIAL, INDIRECT OR CONSEQUENTIAL DAMAGES, EVEN IF ADVISED OF THE POSSIBILITY THEREOF. FRONTIER AND ITS AFFILIATES SHALL NOT BE LIABLE FOR ANY LOSS, COST, CLAIM OR EXPENSE EXPERIENCED OR INCURRED BY CUSTOMER OR THIRD PARTIES RESULTING FROM THE USE OF THE SERVICES OR EQUIPMENT PROVIDED HEREUNDER, INCLUDING, FRAUD BY THIRD PARTIES.**

c. Frontier warrants that its equipment and facilities will be maintained in good working order. **THE FOREGOING WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, AND FRONTIER DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO ITS FACILITIES, TRANSMISSION EQUIPMENT, DATA AND SERVICES INCLUDING, WITHOUT LIMITATION, ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OR FUNCTION.**

d. This Agreement shall not be construed as granting a license with respect to any patent, copyright, trade name, trademark, service mark, trade secret or any other intellectual property, now or hereafter owned, controlled or licensable by Frontier. Customer agrees that Frontier has not made, and that there does not exist, any warranty, express or implied, that the use by Customer of Frontier's Services and/or the Equipment provided under this Agreement will not give rise to a claim of infringement, misuse, or misappropriation of any intellectual property right.

e. Customer agrees that the Services and Equipment, and Frontier's performance hereunder are subject to the terms, conditions and restrictions contained in any applicable agreements (including software or other intellectual property license agreements) between Frontier and Frontier's vendors.

f. No action, regardless of form, arising out of this Agreement or the Schedules may be brought more than two (2) years after the cause of action has arisen or charges have been billed whichever is earlier. The parties hereby waive the right to invoke any different limitation on the bringing of actions provided under state law.

6. Indemnification

Customer shall indemnify, defend and hold Frontier and its affiliates, and their respective directors, officers, employees, successors, assigns and agents, harmless from and against any and all claims, loss, damage, cost or expense (including reasonable attorneys' fees) to the extent arising out of or relating to any claim, action or proceeding brought by any third party based upon: (i) Customer's breach of this Agreement; (ii) Customer's negligence or willful misconduct in the performance of its obligations under this Agreement; (iii) use of the Equipment or Services by third parties, including employees, contractors or agents; (iv) any infringement or misappropriation of any

patent, copyright, trademark, trade secret or other proprietary right arising from Customer's or any other person's use of the Equipment or Services or content transmitted to or from the Customer's location using the Equipment or Service; (v) any bodily injury (including illness or death) or property damage caused by the Customer or associated with the Equipment or Service; or (vi) Customer's failure to maintain an adequate and safe environment free from any liens, or permitting unauthorized repairs. The obligations under this Section 6 are independent of any other obligation under this Agreement.

7. Confidentiality

a. Both parties agree that all terms and conditions set forth in this Agreement shall be considered confidential, and that details of the terms of this Agreement, shall not be disclosed to third parties, other than affiliates, employees, agents or contractors who have a need to know such information in the scope of their employment or engagement, without the prior written consent of the other party, unless required by law.

b. Customer and Frontier may disclose to each other information that is confidential in nature. In order to receive confidential treatment, all such information (hereafter "Information") shall be either (i) clearly marked as confidential if written, or clearly identified as confidential if oral or (ii) reasonably understood by the recipient, based on the nature of the Information or the circumstances of disclosure, to be confidential or proprietary to the discloser. Except as required by law or regulation, Customer and Frontier agree not to disclose any Information to any third party and to keep Information in a secure place available only to employees, affiliates, contractors or agents who are subject to obligations of confidentiality no less restrictive than those set forth herein, and who need to know the Information for purposes of the business dealing between Customer and Frontier, and to use Information only in connection with such business dealings. This Section is enforceable by injunction.

c. Information will lose its confidential status if obtained legitimately from a third party without restriction or upon the expiration of six (6) years from delivery of each item of Information. Information shall remain the property of the disclosing party and shall be returned to such party on request or upon termination of the business dealing between Customer and Frontier.

d. Notwithstanding anything herein to the contrary, Frontier shall have the right to include Customer's name in a public list of current customers who use Frontier's services, provided Frontier does not make any representation with respect to Customer and does not attribute any endorsements to Customer, without Customer's prior written consent. In addition, Frontier may publicly identify Customer as a new customer of Frontier or an existing customer obtaining expanded or additional services from Frontier, as the case may be.

8. Default

a. **Breach by Customer:** If Customer fails to make any payment when due and such failure continues for five (5) days after notice, or fails to comply with any other term or condition of this Agreement or any Schedule, and such failure continues for thirty (30) days after notice, then Frontier shall have the right either to suspend the Schedule, or any portion thereof, until the default is remedied or to terminate this Agreement or any Schedule in whole or in part. Notwithstanding the above, in the following circumstances Frontier may immediately suspend Services and, after (i) giving notice to Customer with an opportunity to respond appropriate to the circumstances and (ii) Customer's failure to respond, Frontier may terminate any or all Services, remove Equipment from Customer's premises and immediately repossess Equipment:

- 1) In the event of unauthorized, unlawful or improper use or abuse of the facilities, equipment, or Service, or
- 2) If, in the sole judgment of Frontier, Customer's use of the facilities, equipment, or Service has or will have an adverse affect on the business of Frontier or the efficiency of Frontier's personnel, network, property or service; or

- 3) A court or other governmental authority having jurisdiction issues an order prohibiting Frontier from furnishing the Equipment or Services to Customer.

In addition, Frontier shall have the right to take immediate action, including termination of the Schedule and severing of the connection to its network without notice to Customer when injury or damage to Frontier personnel, network, property or service is occurring, or is likely to occur.

b. **Breach by Frontier:** If Frontier has not remedied any breach within thirty (30) days after Frontier's receipt of written notice from Customer of such breach, Customer may terminate the Service which is the subject of such breach. This is Customer's exclusive remedy for a breach by Frontier.

9. Force Majeure

In no event will Frontier or its affiliates be liable for any delay in performance directly or indirectly caused by events beyond their control, including, but not limited to: acts or omissions of Customer, its agents, employees or contractors; acts of God; acts of the public enemy; acts of the United States, a state or other political subdivision; fire, floods or other natural disasters; accidents; wars; labor disputes or shortages; and inability to obtain material, power, equipment or transportation.

10. Assignment

This Agreement may not be assigned by either party without the other party's prior written consent, which consent shall not be unreasonably withheld or delayed, except that Frontier may assign this Agreement to any successor to the business of Frontier by merger, consolidation or sale of assets or to any corporation controlling, controlled by or under common control with Frontier. Frontier may subcontract portions of the work to be performed hereunder, but shall remain fully liable to Customer for the workmanlike performance thereof.

11. Work Site Conditions

a. If asbestos, or material containing asbestos, or any other hazardous or toxic materials are discovered during work pursuant to this Agreement, Frontier will suspend its work for a reasonable period of time to permit Customer to engage a qualified firm to remove and dispose of the asbestos or other toxic or hazardous materials from the site. Such suspension may result in an equitable adjustment to the charges pursuant to the related Schedule based on any increase in costs incurred by Frontier.

b. Customer agrees to release, indemnify, defend and hold harmless Frontier from and against any damages, losses, claims, demands or lawsuits arising out of or relating to the presence, removal or disposal of asbestos or any other hazardous or toxic material from the premises.

12. Title and Risk of Loss

a. Risk of loss or damage for equipment and facilities provided pursuant to this Agreement and/or used by Frontier to provide the Services shall pass to Customer at time of delivery to Customer.

b. Unless expressly sold to Customer, any equipment installed at Customer's premises in connection with the Services remains the personal property of Frontier or Frontier's assignee, notwithstanding that it may be or become attached to or embedded in realty, and upon termination of this Agreement or any applicable Service or Equipment lease, such equipment shall be returned to Frontier in the same condition as installed, normal wear and tear excepted. Customer will not tamper with, remove or conceal any Frontier identifying plates, tags or labels. In the event of Customer's failure to comply with this Section, Customer will be billed for and pay to Frontier an amount equal to the retail value of such equipment.

c. Customer will reimburse Frontier for any loss of, or damage to, any Frontier facilities or equipment in or on Customer's premises or property resulting from theft, willful injury, or any other cause



whatsoever, other than any loss or damage resulting from either a natural disaster or the negligence or willful misconduct of Frontier or its agents.

13. Competition

Customer recognizes the availability of competitive alternatives for receiving the services and Equipment provided under this Agreement either now or in the future, and has freely elected to enter into this Agreement in order to receive the benefits it offers.

14. Government Regulation

To the extent that any Service(s) provided hereunder are subject to the jurisdiction of the Federal Communications Commission ("FCC") or any state public utilities commission or other regulatory agency, this Agreement shall at all times be subject to changes, modifications, orders and rulings by the FCC and/or state public utilities commission or other regulatory agency. Frontier reserves the right to suspend, modify or terminate any Service without liability where any statute, regulation and/or ruling, including modifications thereto, by any regulatory agency (including the FCC), legislative body or court of competent jurisdiction, (i) prohibits, restricts or otherwise prevents Frontier from furnishing such Service, or (ii) has a material negative impact on Frontier's performance hereunder or the benefits provided by this Agreement. If provision of any Service pursuant to this Agreement is subject to advance approval of the FCC and/or any state public utilities commission, this Agreement shall not become effective with respect to such Service after receipt by Frontier of written notice of such approval.

15. Governing Law

This Agreement shall be governed by and construed according to the laws of the State in which services or Equipment are being provided hereunder without regard to its conflicts of laws provisions. Any related litigation may be brought in any State or Federal courts of competent jurisdiction within such State. Customer and Frontier consent to personal jurisdiction in such courts.

16. No Waiver

If either party fails, at any time, to enforce any right or remedy available to it under this Agreement, that failure shall not be construed to be a waiver of the right or remedy with respect to any other breach or failure by the other party.

17. Severability

A declaration by any court, or other binding legal source, that any provision of this Agreement or any Schedule is illegal and void, will not affect the legality and enforceability of any other provisions of this Agreement, unless the provisions are mutually dependent.

18. Notice

All notices provided pursuant to this Agreement will be in writing and delivered by registered or certified US Mail, postage prepaid, or by commercial overnight delivery service, or by facsimile, or by regular mail and shall be deemed delivered either on the date of return receipt acknowledgment (in the case of certified US Mail), or on the next day after the sending of the notice if sent overnight mail, or three (3) days after mailing if by regular mail to the address of the party designated to receive such notice.

19. Independent Contractor Relationship

Each party understands and agrees that it and its personnel are not employees of the other party, and that each party is an independent contractor hereunder for all purposes and at all times.

20. Dispute Resolution

Except as otherwise specifically provided in or permitted by this Agreement, all disputes, differences of opinion or controversies arising in connection with this Agreement shall first be resolved through good faith negotiation to arrive at an agreeable resolution. If, after negotiating in good faith for a period of ninety (90) calendar days, or any agreed further period, the parties are unable to resolve the dispute, then the parties may seek resolution by exercising any rights or remedies available to either party at law or in equity. Customer and Frontier agree that we each may bring claims against the other only in an individual capacity and not as a plaintiff or class member in any purported class, representative, or private attorney general proceeding.

21. Entire Agreement.

This Agreement, together with any applicable Schedule, constitutes the entire agreement between the parties pertaining to the subject matter herein and supersedes all prior oral and written proposals, correspondence and memoranda with respect thereto. This Agreement may not be modified, amended or supplemented except by written agreement signed by an authorized representative of each party. Notwithstanding anything otherwise stated, a Customer purchase order document (whether signed by one or both parties) shall be construed solely as evidence of Customer's internal business processes, and the terms and conditions contained thereon shall be void and of no effect or application toward this Agreement between the parties.

Frontier Communications of America, Inc.:

Signature: _____

Printed Name: _____

Title: _____

Date: _____

Contractual Notice:

Frontier Communications
180 S. Clinton Avenue, 7th Floor
Rochester, NY 14646-0700
Attn: Associate General Counsel

CUSTOMER: Fill in Customer's legal name here

Signature: _____

Printed Name: _____

Title: _____

Date: _____

Contractual Notice: _____

Attn: _____

Maintenance Notifications: _____

Billing Contact: _____



EQUIPMENT PURCHASE, INSTALLATION AND MAINTENANCE SCHEDULE

Frontier Confidential

This is Schedule Number to the Frontier Services Agreement dated Select Month, 20 ("FSA") by and between insert customer name ("Customer") and Frontier Communications of America, Inc. on behalf of itself and its affiliates ("Frontier"). Customer orders and Frontier agrees to provide the Services and Equipment identified in the Schedule below.

Primary Installation Site:

Street Address:

City, State, Zip:

Schedule Date: select, 20

Service Term: select one

A detailed description of the Equipment and Services, by location, is provided in Attachment 1 to this Schedule, incorporated herein by this reference.

Table with 2 columns: Description, Total NRC. Rows include Equipment, Installation Services, Non-Recurring Charges, and Payment Schedule for NRC.

Table with 3 columns: Maintenance Services: select applicable service features, Recurring Payment, Total Recurring Payment (Term x Recurring Payment). Lists various service options like 8x5 Switch & Phones, 24x7 Switch Only, etc.

Table with 2 columns: Total Contract Value, \$

- 1. Acceptance. Customer will execute a certificate of acceptance upon Frontier's completion of installation activities...
2. Title. Title will transfer only upon full payment to Frontier.
3. Warranty. Frontier warrants that any cables and connectors, provided by Frontier as a result of installation...
4. Insurance. While Customer holds risk of loss and until title for any piece of Equipment purchased hereunder passes to Customer...



EQUIPMENT PURCHASE, INSTALLATION AND MAINTENANCE SCHEDULE

Frontier Confidential

5. Maintenance Services.

- a. Frontier will provide, maintenance and repair services with respect to the Equipment ("Maintenance Services") at the locations identified in Attachment 1 ("Customer Premises(s)"). Only authorized agents and representatives of Frontier may perform such work. Any repair, alteration, configuration or servicing of the Equipment by Customer or third parties without the written consent of Frontier is a default of this schedule and cause for termination of Maintenance Services, in whole or in part, at Frontier's option.
- b. During the Service Term, Frontier will maintain a point-of-contact twenty-four (24) hours a day, seven (7) days a week for Customer to report a problem with the Equipment to Frontier. When a problem occurs, after Customer has ascertained that it is not a result of an act or omission of Customer, Customer's equipment or facilities, or any third party or their facilities, Customer must contact Frontier to identify the problem and initiate an investigation ("Trouble Ticket"). Responsibility for Trouble Ticket initiation rests solely with Customer. Once the Trouble Ticket has been opened, the appropriate Frontier departments will initiate diagnostic testing and isolation activities to determine the source and severity of the problem. Frontier and Customer will cooperate to restore the Equipment to operational condition. If the source of the problem is within the Equipment, Frontier will be responsible for the repair or replacement of the Equipment, in Frontier's sole discretion. If the source of the problem is not the Equipment, at Customer's request Frontier will cooperate with Customer to conduct testing and repair activities, subject to Frontier's standard technician rates.
- c. Frontier will exercise commercially reasonable efforts to isolate any problems with the Equipment and to restore such Equipment to ordinary operational condition within the Mean Time To Respond following receipt of Customer's notification that the Equipment is inoperative. "Mean Time To Respond" (or "MTTR") is the average time elapsed from the time Frontier a Trouble Ticket is initiated, until the Equipment is restored to standard functionality, whether by replacing (either temporarily or permanently) or repairing the failing Equipment. MTTR will be measured based on the priority level of the Trouble Ticket, as follows:
- d. If fifty percent (50%) of the system's stations or trunks are inoperable, or Customer is experiencing a complete loss of attendant call processing, Frontier will use commercially reasonable efforts to respond to Customer's request within four (4) hours from the time a Trouble Ticket is initiated, and will complete the necessary repairs to the Equipment as soon as reasonably practicable.
- e. For all other Trouble Tickets, Frontier's policy is to respond to Customer's request during Frontier's normal weekday business hours, Monday through Friday, excluding Saturday, Sunday, and holidays, within twenty-four (24) hours from the time a Trouble Ticket is initiated, and will complete the repairs as soon as reasonably practicable. Customer may request Maintenance Services be performed after Frontier's normal weekday business hours, and under such circumstances Maintenance Services will be billed to Customer at Frontier's then current overtime hourly rate plus expenses.
- f. If Frontier, in its sole discretion, determines that a unit of Equipment needs to be replaced, such Equipment will be replaced with equipment of like kind and functionality from a manufacturer of Frontier's choice at the time of replacement ("Exchange Unit"). The Exchange Unit may not be new but will be in good working order and of like kind and functionality. At the time of exchange, title to the Exchange Unit will transfer to Customer, and Frontier will assume title to the replaced unit. The replaced unit will be returned to Frontier's inventory at Frontier's expense. Customer shall ensure that the failed Equipment is free of encumbrances at the time of the exchange. Customer further agrees to remove all external attachments or objects from the unit of equipment to be replaced before the time of exchange. Customer relinquishes all rights to such removed Equipment to Frontier.
- g. Maintenance Service does not include or apply to: (i) electrical work external to the Equipment, including but not limited to power or back-up power to or from the Equipment; (ii) Equipment failures caused by factors not related to the Equipment or outside Frontier's control, including but not limited to failure of the applicable Customer Premises to conform with Frontier's specifications; (iii) use of the Equipment for any purpose other than as intended by the manufacturer; (iv) damage caused by attempted maintenance or repairs performed by anyone other than an Frontier employee or representative; (v) Equipment supplies, accessories, painting, or refurbishing; and (vi) any activity related to anything not furnished by Frontier, or use of Equipment with other equipment which fails to conform to manufacturer or Frontier specifications.
- h. Frontier may modify any of the maintenance charges set forth in this Schedule at any time during the Service Term by providing thirty (30) days prior written notice to Customer.
- i. Customer agrees that the Services provided by Frontier hereunder are subject to the terms, conditions and restrictions contained in any applicable agreements (including software or other intellectual property license agreements) between Frontier and Frontier's vendors.

This Schedule and any of the provisions hereof may not be modified in any manner except by mutual written agreement. The above rates do not include any taxes, fees or surcharges applicable to the Equipment or Service. This Schedule, and all terms and conditions of the Agreement, is the entire agreement between the parties with respect to the purchase of Equipment and Services described herein, and supersedes any and all prior or contemporaneous agreements, representations, statements, negotiations, and undertakings written or oral with respect to the subject matter hereof.

Frontier Communications of America, Inc.	<Insert Customer's Name from Agreement>
Frontier's Signature:	Customer's Signature:
Printed Name:	Printed Name:
Title:	Title:
Date:	Date:



EQUIPMENT PURCHASE, INSTALLATION AND MAINTENANCE SCHEDULE

Frontier Confidential

Attachment 1
Equipment and Installation Site Specifics

Site Address:			
Qty	Equipment:	Unit Price	Total Price
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
Subtotal:			\$

Site Address:			
Qty	Equipment:	Unit Price	Total Price