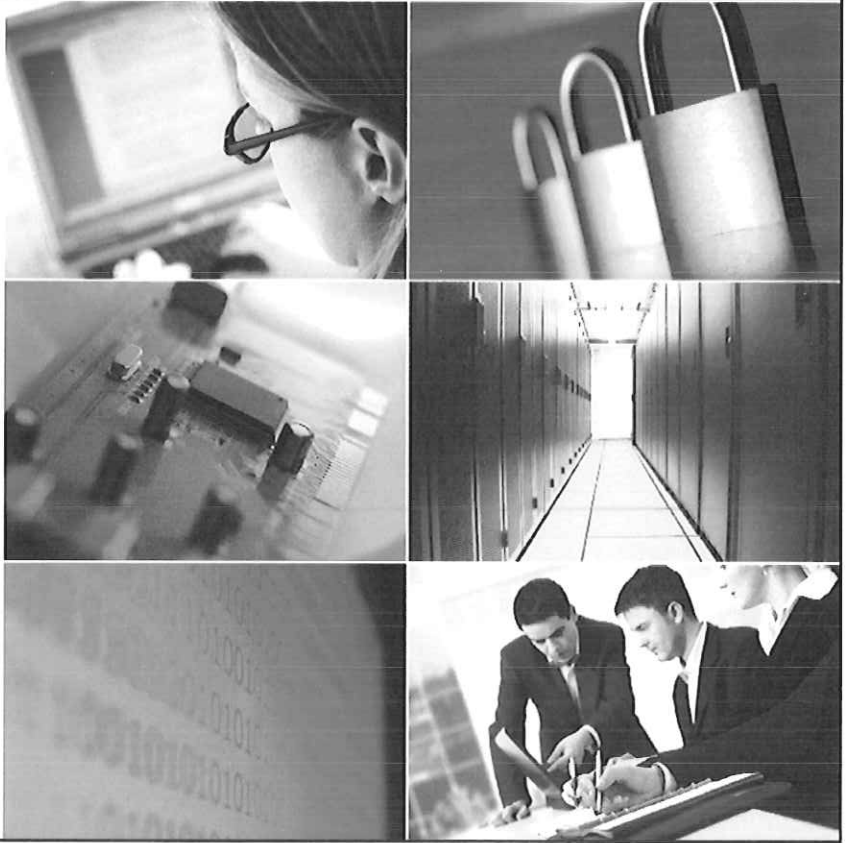


>124 >458,11142 834 17,73-2337 876
>145,523286 644 86,22-2889 986

Corporate Headquarters
ePlus Technology, inc.
13595 Dulles Technology Drive
Herndon, VA 20171

Local Office
ePlus Technology, inc.
1116 Smith Street, Suite 412
Charleston, WV 25301

Contact
Andrea Herman
Senior Account Executive
Phone: 304-550-4109
Email: aherman@eplus.com



>124 >458,11142 834 17,73-2337 876
>145,523286 644 86,22-2889 986

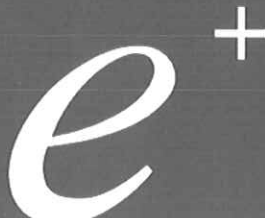
SEALED BID
BUYER: Krista S. Ferrell
SOLICITATION NUMBER: ISCN0036
BID OPENING DATE: 1/24/2013
BID OPENING TIME: 1:30 PM
FAX NUMBER: 703-984-8600

Response to:



Peripheral Devices and Accessories
RFQ # ISCN0036

January 24, 2013 1:30 PM





State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

NUMBER
ISCN0036

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
KRISTA FERRELL 304-558-2596

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE
 ePlus Technology, inc.
 13595 Dulles Technology Drive
 Herndon, VA 20171

SHIP TO

DEPARTMENT OF ADMINISTRATION
 WVOT NETWORKING SUPERVISOR
 1900 KANAWHA BLVD. E.
 BUILDING 5, 10TH FLOOR
 CHARLESTON, WV
 25305 304-558-5472

DATE PRINTED
01/07/2013

BID OPENING DATE:

01/24/2013

BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		205-43		
PERIPHERAL DEVICES AND ACCESSORIES, COMPUTER SYSTEM						
REQUEST FOR QUOTATION						
THE WEST VIRGINIA DIVISION OF PURCHASING FOR THE AGENCY, THE WEST VIRGINIA OFFICE OF TECHNOLOGY, IS SOLICITING BIDS TO PROVIDE THE AGENCY WITH AN INFRASTRUCTURE UPGRADE TO THE K-12 NETWORK EQUIPMENT FOR BROADBAND DEPLOYMENT PER THE ATTACHED SPECIFICATIONS.						
***** THIS IS THE END OF RFQ ISCN0036 ***** TOTAL:						

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

Exhibit A

ISCN0036 - BID EVALUATION PAGE


Product Number	Alternate part # and description for "or equal" products	Description	QTY	Unit Price	Extended Price
WS-C6513-E=		Enh C6513 Chassis 13slot 19RU No Pow Supply No Fan Tray	2	\$9,760	\$19,520
CON-SNT-C6513E		SMARTNET 8X5XNBD Enh C6513 Chassis 1	2	\$9,471	\$18,942
WS-C6513-E-FAN=		Catalyst 6513-E Fan Tray	2	\$854	\$1,708
WS-SVC-ASA-SM1-K9=		ASA Services Module for Catalyst 6500-E 3DES/AES (Spare)	4	\$70,150	\$280,600
CON-SNT-ASASM9		SMARTNET 8X5XNBD ASA Service Module for Catalyst 6500-E	4	\$10,373	\$41,492
SF-ASASM-8.5-K8		ASA Software 8.5 for Catalyst 6500-E ASASM 2 free VFW	4	included	included
SF-ASASM-ASDM-6.5		ASDM Software 6.5 for Catalyst 6500-E ASASM	4	included	included
ASA5500-ENCR-K9		ASA 5500 Strong Encryption License (3DES/AES)	4	included	included
MEM-C6K-APP-24GB		Cat6500 24GB Service Module Memory	4	included	included
WS-SVC-ASA-SM1		Base ASA Services Module PID for K8/K9	4	included	included
ASA5500-SC-5=		ASA 5500 5 Security Contexts License	4	\$2,287.50	\$9,150
WS-X6582-2PA=		Cisco7600/Catalyst6500 Enhanced FlexWAN Fabric-enabled	4	\$9,150	\$36,600
MEM-CC-WAN-512M		Two 512 MB Memory modules for the two Enhanced FlexWAN Bays	4	included	included
MEM-CC-WAN-512M		Two 512 MB Memory modules for the two Enhanced FlexWAN Bays	4	\$3,294	\$13,176
		Total Price			\$421,188

CERTIFICATION AND SIGNATURE PAGE

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

ePlus Technology, inc.

(Company)



(Authorized Signature)

Steve Mencarini, Senior VP

(Representative Name, Title)

703-984-8400 / 703-984-8600

(Phone Number)

(Fax Number)

1/10/13

(Date)

ADDENDUM ACKNOWLEDGEMENT FORM

SOLICITATION NO.: ISCN0036

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

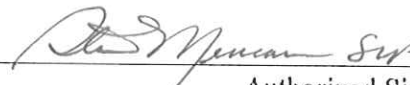
(Check the box next to each addendum received)

- | | |
|---|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

ePlus Technology, inc.

Company



Authorized Signature
Steve Mencarini, Senior VP

1/10/13

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
- 2. **X Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 3. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 4. **Application is made for 5% resident vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
- 5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
- 6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
- 7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.**
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: ePlus Technology, inc.

Signed: 

Date: 1/18/13

Title: Steve Mencarini, Senior VP



Bill To	Ship To	Quotation	Page 1 of 1
STATE OF WEST VIRGINIA 1900 KANAWHA BLVD E BLDG 1	STATE OF WEST VIRGINIA ISCN0036	Quotation #:	21457150
CHARLESTON WV 25305		Quotation Date:	01/09/13
GALE GIVEN		Expiration Date:	02/08/13
		Client Reference:	
		Account Rep:	Andrea Herman

Qty	Part Number	MFG Name	Description	Unit Price	Extended Price
2	WS-C6513-E=	CISCO	ENH C6513 CHASSIS 13SLOT 19RU NO POW SUPPLY NO FAN TRAY	9,760.00	19,520.00
2	CON-SNT-C6513E	CISCO	SMARTNET 8X5XNBD ENH C6513 CHASSIS 1	9,471.00	18,942.00
2	PSU-BLANK-COVER	CISCO	POWER SUPPLY BLANK COVER	0.00	0.00
2	WS-C6513-E-FAN=	CISCO	CATALYST 6513-E FAN TRAY	854.00	1,708.00
4	WS-SVC-ASA-SM1-K9=	CISCO	ASA SERVICES MODULE FOR CATALYST 6500-E 3DES/AES (SPARE)	70,150.00	280,600.00
4	CON-SNT-ASASM9	CISCO	SMARTNET 8X5XNBD ASA SERVICE MODULE FOR CATALYST 6500-E	10,373.00	41,492.00
4	SF-ASASM-8.5-K8	CISCO	ASA SOFTWARE 8.5 FOR CATALYST 6500-E ASASM 2 FREE VFW	0.00	0.00
4	SF-ASASM-ASDM-6.5	CISCO	ASDM SOFTWARE 6.5 FOR CATALYST 6500-E ASASM	0.00	0.00
4	ASA5500-ENCR-K9	CISCO	ASA 5500 STRONG ENCRYPTION LICENSE (3DES/AES)	0.00	0.00
4	MEM-C6K-APP-24GB	CISCO	CAT6500 24GB SERVICE MODULE MEMORY	0.00	0.00
4	WS-SVC-ASA-SM1	CISCO	BASE ASA SERVICES MODULE PID FOR K8/K9	0.00	0.00
4	ASA5500-SC-5=	CISCO	ASA 5500 5 SECURITY CONTEXTS LICENSE	2,287.50	9,150.00
4	WS-X6582-2PA=	CISCO	CISCO7600/CATALYST6500 ENHANCED FLEXWAN FABRIC-ENABLED	9,150.00	36,600.00
4	MEM-CC-WAN-512M	CISCO	2 512MB MEM MODS 2 ENH-FLEXWAN BAYS	0.00	0.00
4	MEM-CC-WAN-512M	CISCO	2 512MB MEM MODS 2 ENH-FLEXWAN BAYS	3,294.00	13,176.00

By placing an order with ePlus for products or services you agree to comply with the Terms and Conditions for Purchasing Products and Services located at <http://www.eplus.com/terms-and-conditions/Pages/Products-Services-Terms-and-Conditions.aspx> (the "Order Terms"). Unless there is a separate written agreement signed on behalf of both you and ePlus by a duly authorized officer, the Order Terms shall be the only terms and conditions applicable to transactions between you and ePlus, and no additional or contrary terms referenced in a purchase order, document, or electronic communication shall apply. In no event shall ePlus performance under a purchase order be deemed to constitute acceptance of any terms and conditions set forth therein.

Thank you for your inquiry. Please note the following about this quotation: It will expire on the date stated above. Unless freight amount is indicated, or is zero, freight will be added to the invoice. Unless Bill-To company is exempt from Sales Tax, it will be added to the invoice. Extended Warranties and Professional Services are available.

Customer Acceptance Signature: _____ Date: _____ Name: _____ PO #: _____ Title: _____ Ship VIA: _____ This quotation is confidential for your internal use only. This is a solicitation for an offer and is subject to credit approval. No contract is formed unless a purchase order or other offer is received and accepted by our office. If you accept this quotation with the intent to have your chosen leasing company to pay the costs directly, please note that if the Lessor does not pay ePlus for any reason, you will be responsible for payment to ePlus.	To Place An Order , Please Contact: Sales: Melissa Dawson Phone: 610-495-1245 Fax: 610-495-1208 email: MDawson@EPLUS.com Address: 130 Futura Drive - Pottstown, PA 19464	SubTotal: \$421,188.00 Tax: TBD if Applicable Freight: TBD
		Total: \$421,188.00

RFQ No. ISCN0036

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: ePlus Technology, inc.

Authorized Signature: *Steve Mencarini* Date: 1/18/13
Steve Mencarini, Senior VP

State of Virginia

County of Fairfax, to-wit:

Taken, subscribed, and sworn to before me this 18 day of January, 2013.

My Commission expires 8-31, 2013.



NOTARY PUBLIC *Patricia M. Jubon*

Patricia M. Jubon
NOTARY PUBLIC
Commonwealth of Virginia
Reg. # 7267075
My Commission Expires 8/31/2013

Purchasing Affidavit (Revised 07/01/2012)