



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

NUMBER
DJS010355

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
TARA LYLE 304-558-2544

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE

Redwood Toxicology Laboratory, Inc.
 3650 Westwind Boulevard
 Santa Rosa, CA 95403

SHIP TO

DIVISION OF JUVENILE SERVICES
 VARIOUS LOCALES AS
 INDICATED BY ORDER

DATE PRINTED
06/14/2012

BID OPENING DATE: 07/12/2012 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		961-48		
DRUG TESTING SERVICES THE WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WV DIVISION OF JUVENILE SERVICES, IS SOLICITING BIDS TO PROVIDE DRUG TESTING SERVICES FOR VARIOUS JUVENILE CENTERS WITHIN THE STATE, PER THE ATTACHED SPECIFICATIONS. ATTACHMENTS INCLUDE: 1. INSTRUCTIONS TO VENDORS SUBMITTING BIDS. 2. GENERAL TERMS AND CONDITIONS. 3. DJS010355 SPECIFICATIONS. 4. CERTIFICATION AND SIGNATURE PAGE. 5. PURCHASING AFFIDAVIT. 6. RESIDENT VENDOR PREFERENCE (RVP) FORM.						
***** THIS IS THE END OF RFQ DJS010355 ***** TOTAL:						

SIGNATURE 	TELEPHONE (800) 255-2159 x34304 (Gina)	DATE 07/17/2012
TITLE General Manager	FEIN 68-0332937	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: 1

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

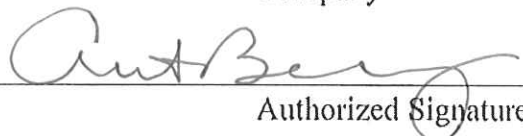
Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Redwood Toxicology Laboratory, Inc.
Company


Authorized Signature

7/16/2012
Date

CERTIFICATION AND SIGNATURE PAGE

DJS010.355

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

Redwood Toxicology Laboratory, Inc.

(Company)

Albert Berger, General Manager

(Representative Name, Title)

Phone: (800) 255-2159 x34304 (Gina) / Fax: (707) 577-8102 (Sales)

(Contact Phone/Fax Number)

07/16/2012

(Date)

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

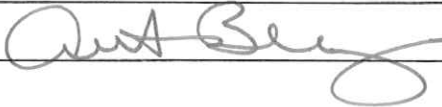
"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Redwood Toxicology Laboratory, Inc.

Authorized Signature:  Date: 07/16/2012

State of California

County of Sonoma, to-wit:

Taken, subscribed, and sworn to before me this 16th day of July, 2012.

My Commission expires April 14, 2015.

AFFIX SEAL HERE

NOTARY PUBLIC 



August 10, 2012

Ms. Tara Lyle
State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Re: RFQ No. DJS010355 for Drug Testing Services – Addendums 3 & 4

Dear Ms. Lyle:

Redwood Toxicology Laboratory, Inc. (RTL) is pleased to respond to RFQ No. DJS010355 for Drug Testing Services for the West Virginia Division of Juvenile Services.

We have already submitted a bid response for the original bid date of July 19 and Addendum 2 for July 31. However, we would like to also include this acknowledgment of Addendums 3 & 4 to our response, along with a completed revised Bid Form. Please use this new Bid Form to replace the one currently existing in our bid response.

Again, we are confident that the State of West Virginia will be impressed with our varied drug testing options, product quality, attention to detail and dedication to customer service. Please feel free to contact me at any time regarding our proposal response at (800) 255-2159, ext. 4304, or by email at gmazzocco@redwoodtoxicology.com.

Sincerely,



Gina Mazzocco
Bid Analyst

RECEIVED

2012 AUG 13 AM 10:49

WV PURCHASING
DIVISION

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: DJS010355

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | | | |
|-------------------------------------|----------------|--------------------------|-----------------|
| <input checked="" type="checkbox"/> | Addendum No. 1 | <input type="checkbox"/> | Addendum No. 6 |
| <input checked="" type="checkbox"/> | Addendum No. 2 | <input type="checkbox"/> | Addendum No. 7 |
| <input checked="" type="checkbox"/> | Addendum No. 3 | <input type="checkbox"/> | Addendum No. 8 |
| <input checked="" type="checkbox"/> | Addendum No. 4 | <input type="checkbox"/> | Addendum No. 9 |
| <input type="checkbox"/> | Addendum No. 5 | <input type="checkbox"/> | Addendum No. 10 |

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Redwood Toxicology Laboratory, Inc.

Company



Authorized Signature

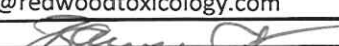
8/7/2012

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
 Revised 6/8/2012

DJS010355 - Drug Testing Services

Bid Form - Revised 8/1/12

Item #	Description	Yearly Estimated Quantity	Unit Price	Extended Amount
1	11 panel(C) Urine	3500	\$5.00*	\$17,500.00
2	11 panel(C) Oral	1500	\$11.75**	\$17,625.00
3	6 panel Oral Synthetic	500	\$3.75***	\$1,875.00
4	6 panel Urine Synthetic	500	\$4.85****	\$2,425.00
5	Confirmation for 6 panel Oral	50	\$10.50	\$525.00
6	Confirmation for 6 panel Urine	50	\$10.50	\$525.00
7	Onsite Training per the specifications	1	\$0.00	\$0.00
8	MRO or Lab Rep as Expert Witness	5	\$350.00	\$350.00
Failure to use this form may result in disqualification			GRAND TOTAL:	\$40,825.00
Bidder / Vendor Information:				
Name: Redwood Toxicology Laboratory, Inc.				
Address: 3650 Westwind Boulevard				
Santa Rosa, CA 95403				
Phone and Fax Nos. : (800) 255-2159 x 34304 (Bids) x34342 (Contracts)				
Email Address: bids@redwoodtoxicology.com				
Authorized Signature: 				

*Pricing given is for a lab panel with 11 standard drugs including Oxycodone. To add K2 to the panel, please add \$20.00.

**Pricing given is for a screen-only lab panel at \$10.00 and a Quantisal oral fluid collection device at \$1.75. To add K2 to the panel, please add \$20.00.

***Pricing given is for a 6-drug OrAlert oral fluid on-site device. Per bid specifications, there is no synthetic testing requirement for this device.

****Pricing given is for a 5-drug panel-dip at \$1.10 and a separate K2 dip at \$3.75.

July 27, 2012

Ms. Tara Lyle
State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Re: RFQ No. DJS010355 for Drug Testing Services

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Sincerely,



Gina Mazzocco
Bid Analyst

RECEIVED

2012 JUL 30 AM 9:59

WV PURCHASING
DIVISION



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
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Solicitation

NUMBER
DJS010355

PAGE
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TARA LYLE 304-558-2544

VENDOR

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 3650 Westwind Boulevard
 Santa Rosa, CA 95403

SHIP TO

DIVISION OF JUVENILE SERVICES
 VARIOUS LOCALES AS
 INDICATED BY ORDER

DATE PRINTED:
07/18/2012

BID OPENING DATE: 07/31/2012 BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM NO. 2 SEE ATTACHED PAGES. END OF ADDENDUM NO. 2		
0001	1	LS		961-48 DRUG TESTING SERVICES		
***** THIS IS THE END OF RFQ DJS010355 ***** TOTAL:						

SIGNATURE		TELEPHONE (800) 255-2159 x34304 (Gina)	DATE 07/26/2012
TITLE General Manager	FEIN 68-0332937	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

SOLICITATION NUMBER: DJS010355
Addendum Number: 2

The purpose of this addendum is to modify the solicitation identified as DJS010355 ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation: To move the bid opening date.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

The bid opening date has moved from 07/19/2012 to 07/31/2012. Time remains at 1:30 pm.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: DJS010355

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Redwood Toxicology Laboratory, Inc.

Company



Authorized Signature

07/26/2012

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012