



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

NUMBER
8513C2025

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
ALAN CUMMINGS 804-558-2402

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE

ROPE, INC.
 PO Box 99
 FALLING ROCK, WV 25079

SHIP TO

DIVISION OF HIGHWAYS
 TRAFFIC ENGINEERING DIVISION
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED
03/21/2013

BID OPENING DATE: 04/10/2013 BID OPENING TIME: 1:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
REQUEST FOR QUOTATION (OPEN-END CONTRACT)						
THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF HIGHWAYS, IS SOLICITING BIDS TO PROVIDE THE AGENCY WITH AN OPEN-END CONTRACT FOR REFLECTORIZED TRAFFIC CONES PER THE ATTACHED SPECIFICATIONS.						
0001	3,000	EA		550-78		
	28" TRAFFIC CONE					
0002	1,000	EA		550-78		
	36" TRAFFIC CONE					
0003	3,000	EA		550-78		
	28" SLENDER TRAFFIC CONE					
05/08/13 01:13:52 PM West Virginia Purchasing Division						
***** THIS IS THE END OF RFQ 8513C2025 ***** TOTAL:						

SEE EXHIBIT A
 PRICING PAGE

SIGNATURE <i>Benjamin J. Hoover</i>	TELEPHONE 304-548-6701	DATE 5/7/13
TITLE SALES COORDINATOR	FEIN 55-0704007	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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SHIP TO

DIVISION OF HIGHWAYS
 TRAFFIC ENGINEERING DIVISION
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED
04/08/2013

BID OPENING DATE: 04/24/2013

BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 01						
ISSUED TO EXTEND BID OPENING DATE/TIME AND TO DISTRIBUTE VENDOR QUESTIONS AND AGENCY RESPONSES.						
0001	3,000	EA		550-78		
	28" TRAFFIC CONE					
0002	1,000	EA		550-78		
	36" TRAFFIC CONE					
0003	3,000	EA		550-78		
	28" SLENDER TRAFFIC CONE					
***** THIS IS THE END OF RFQ 8513C2025 ***** TOTAL:						

SIGNATURE <i>Benjamin Hoover</i>	TELEPHONE 304-548-6701	DATE 5/7/13
TITLE SALES COORDINATOR	FEIN 55-0704007	ADDRESS CHANGES TO BE NOTED ABOVE

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 BY ORDER

DATE PRINTED
04/24/2013

BID OPENING DATE: 05/08/2013

BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 02						
ISSUED TO EXTEND BID OPENING DATE/TIME AND TO DISTRIBUTE VENDOR QUESTIONS AND AGENCY RESPONSES.						
BID OPENING DATE HAS CHANGED FROM: 04/24/2013 AT 1:30 P.M. TO 05/08/2013 AT 1:30 P.M.						
0001	3,000	EA		550-78		
	28" TRAFFIC	CONE				
0002	1,000	EA		550-78		
	36" TRAFFIC	CONE				
0003	3,000	EA		550-78		
	28" SLENDER	TRAFFIC CONE				

SIGNATURE	<i>Benjamin Hoover</i>	TELEPHONE	304-548-6701	DATE	5/7/13
TITLE	SALES COORDINATOR	FEIN	55-0704007	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: 8513C2025

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

ROPE, INC.
 Company
Benjamin Hoover
 Authorized Signature
5/7/13
 Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

CERTIFICATION AND SIGNATURE PAGE

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

ROPE, INC.

(Company)

Benjamin J. Hoover

(Authorized Signature)

BENJAMIN J. (JOE) HOOVER - SALES COORDINATOR

(Representative Name, Title)

304-548-6701 / 304-548-7186

(Phone Number)

(Fax Number)

5/7/13

(Date)

REQUEST FOR QUOTATION
8513C2025 ReflectORIZED Traffic Cones

- 7.3 **Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 7.4 **Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: BENJAMIN J. (JOE) HOOVER
Telephone Number: 304-548-6701
Fax Number: 304-548-7186
Email Address: joe@ropeincorporated.com

ROPE, INC.

EXHIBIT A

Pricing Page
RFQ#: 8513C2025

Item Number	Quantity	Unit of Measure	Description	Unit Price	Total Amount
1	3000	Each	28" Traffic Cone	18.10	\$ 54,300.00
2	1000	Each	36" Traffic Cone	20.29	\$ 20,290.00
3	3000	Each	28" Slender Traffic Cone	16.95	\$ 50,850.00
Grand Total					\$ 125,440.00

Item # 1

Make and Model Cone
Sheeting Manufacturer
Series Sheeting

LAKESIDE PLASTIC # 2850-10-MM-L
3M
3340

Item # 2

Make and Model Cone
Sheeting Manufacturer
Series Sheeting

LAKESIDE PLASTIC # 3650-12-MM-L
3M
3340

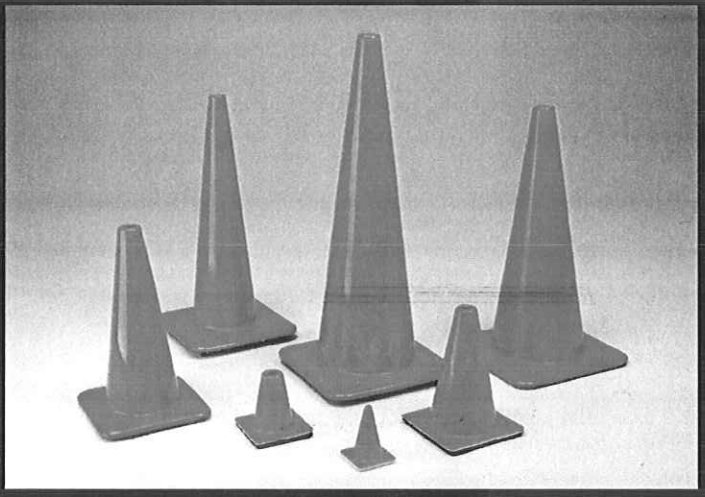
Item # 3

Make and Model Cone
Sheeting Manufacturer
Series Sheeting

LAKESIDE PLASTIC # 2825-10-MM-L
3M
3340

LAKESIDE PLASTIC IS A CERTIFIED 3M SHEETING APPLICATION AND WILL PROVIDE CERTIFICATION CERTIFICATE AS REQUIRED BY SECTION 3.1.3.1

TRI-GLO SERIES



All vinyl construction assures durability and flexibility in all weather conditions.

Long lasting brilliant fluorescent color, available in Safety-Orange and Lime-Green, provides high visibility protection.

Ultraviolet stabilized color provides maximum resistance to fading.

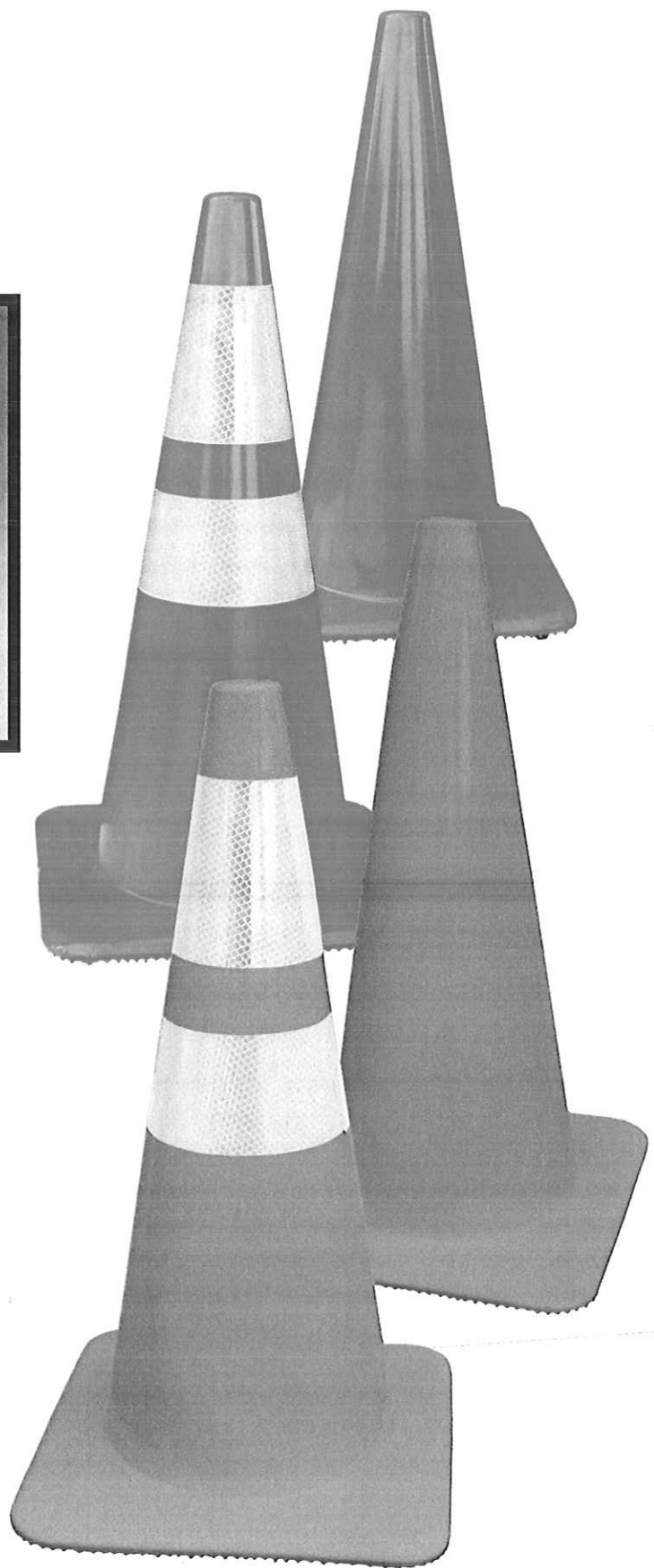
High density base creates low center of gravity for maximum stability.

Choose from 6 sizes - 5", 6", 12", 18", 28", 36" - available in various weights and styles to meet specific needs.

Engineered to meet MUTCD specifications.

Options, such as stenciling, hot stamping, reflective collars, or flag adapters are available.

See reverse side for specifications.



ROPE, INC.

 LAKESIDE
PLASTICS, INC

TRI-GLO SERIES CONE SPECIFICATIONS

Model No	Height .in. / mm	Weight lbs. / kg	Wall Thickness		Dimensions for Cone Diagram		
			Top in.	Bottom in.	A in.	B in.	C in.
0550	5 / 127	.25 / .11	.050	.075	.75	2.75	4
0650	6 / 152	.88 / .40	.060	.075	2	4	6
1250	12 / 305	1.5 / .68	.065	.100	2	6.5	8.5
1850	18 / 457	3 / 1.36	.065	.120	2.19	7.25	11.5
1850-5	18 / 457	5 / 2.27	.075	.125	2.19	7.25	13.75
2825-5	28 / 711	5 / 2.27	.075	.130	1.75	7.5	13
2825-7	28 / 711	7 / 3.18	.075	.130	1.75	7.5	13.75
2825-10	28 / 711	10 / 4.54	.075	.130	1.75	7.5	15.25
2850-7	28 / 711	7 / 3.18	.075	.130	2.19	10.5	15.25
2850-8	28 / 711	8 / 3.63	.075	.130	2.19	10.5	15.25
2850-10	28 / 711	10 / 4.54	.075	.130	2.19	10.5	15.25
3650-8	36 / 914	8 / 3.63	.075	.130	2.75	10.5	15.25
3650-10	36 / 914	10 / 4.54	.075	.130	2.75	10.5	15.25
3650-12	36 / 914	12 / 5.44	.080	.130	2.75	10.5	15.25

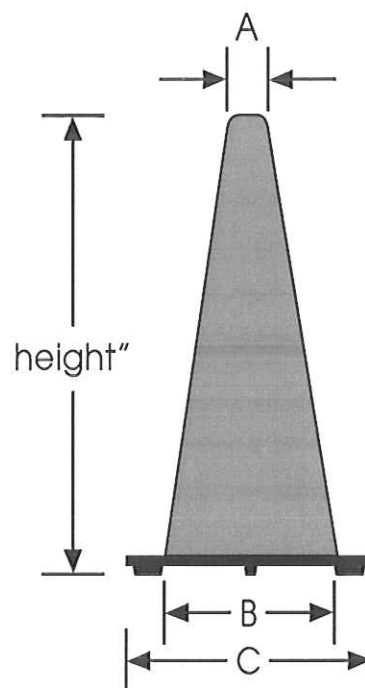
Material

- One Piece Construction All PVC Cone
- Base - Black PVC
- Underliner Pink PVC
- Top Coat - Highly Pigmented PVC - UV Stabilized

Performance

- Tensile Strength 1200 psiz
- Elongation 200%
- Tear Strength 250 lbs/Inch
- Hardness (Conical Section) 75 +/- 5 Shore A
- Heat Resistance No slump after 8 Hrs. @ 160° F
- Low Temperature Strength 10 ft/lb @ -5° F

Note: Weights and measurements have been rounded. Specifications are subject to change. Please contact Lakeside Plastics for current information.



Rope, Inc.

450 W. 33rd Avenue P.O. Box 2384
Oshkosh, WI 54903-2384 USA
(920) 235-3620 fax (920) 235-6545
info@lakesideplastics.net
www.lakesideplastics.net



State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules. Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: ROPE, INC.
Date: 5/7/13

Signed: Benjamin Hoover
Title: SALES COORDINATOR

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: ROPE, INC.

Authorized Signature: Benjamin Hoover Date: 5/7/13

State of WV

County of KANAWHA, to-wit:

Taken, subscribed, and sworn to before me this 7th day of MAY, 2013.

My Commission expires 4/20, 2020.

AFFIX SEAL HERE

NOTARY PUBLIC James Wallace Rollins

