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Cost Proposal

To Provide a

SIDES Implementation & Support Solution

WorkForce West Virginia

For RFP # WWV12022

ORIGINAL

**Presented To:**

State of West Virginia  
Department of Administration  
Purchasing Division  
Building 15  
2019 Washington Street, East  
Charleston, WV 25305-0130

**By:**

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Signed: *By Ballance*

Date: 5/30/12

## COST OF PROPOSED SIDES IMPLEMENTATION SOLUTION

Diamond Technologies appreciates the opportunity to begin a relationship providing a SIDES Implementation & Support solution for WorkForce West Virginia. This fixed price proposal for services is provided in response to the Request for Proposal #WWV12022 by the Department of Administration, Purchasing Division of the State of West Virginia. Based on our review of the request for proposal documents we have prepared this proposal response, Diamond Technologies is pleased to provide the following cost for the proposed solution.

The cost for the proposed software package is as follows:

WWV-12022		Task	Cost
<b>A. Phase I SIDES and SEW Separation Information</b>			
		Development	\$92,100.00
		Implementation	\$14,000.00
		Training	\$10,000.00
		<b>Sub-Total A:</b>	<b>\$116,100.00</b>
<b>B. Hardware &amp; Software</b>			
		Hardware	\$31,660.00
		Software	\$10,300.00
		<b>Sub-Total B:</b>	<b>\$41,960.00</b>
<b>C. Phase II SIDES and SEW Earnings Verification</b>			
		Development	\$53,300.00
		Implementation	\$5,000.00
		Training	\$5,000.00
		<b>Sub-Total C:</b>	<b>\$63,300.00</b>
<b>D. Maintenance</b>			
	1. Hardware	Year 1	Included
		Year 2	Included
		Year 3	Included
	2. Software	Year 1	\$9,600.00
		Year 2	\$9,600.00
		Year 3	\$9,600.00
	3. SIDES & SEW System	Year 1	Warranty
		Year 2	\$15,500.00
		Year 3	\$12,000.00
		<b>Sub-Total D:</b>	<b>\$56,300.00</b>
<b>GRAND TOTAL (A+B+C+D):</b>			<b>\$277,660.00</b>

**Note – Hardware/Software** - This platform describes a multi-server virtualized system consisting of a shared storage array. This platform offers the highest level of redundancy and scalability. If this level of failover is not required by WFWV, simpler systems are available at less cost. If desired, the cost of the hardware/software could be as little as 50% of the proposed amount above. If awarded the contract, Diamond would work with WFWV to determine the appropriate level of redundancy/scalability/failover and the necessary HW/SW. The costs would not be higher than outlined above.

**Note – Additionally**, the hardware and software prices outlined in our proposal are retail and additional savings will occur when the items are purchased through HP resellers and when using WVOT licensing agreements.



### Payment Schedule

Phase I	Target Date	Percentage Due
Milestone # 1	At 25% completion of Phase I	25% of Sub Total A
Milestone #2	At 50% completion of Phase I	25% of Sub Total A
Milestone #3	At 75% completion of Phase I	25% of Sub Total A
Milestone #4	At 100% completion of Phase I	25% of Sub Total A
Total:		100%

Hardware / Software - Diamond will be paid upon WFWV's receipt of hardware and software. This amount is outlined in Sub Total B.

Phase II	Target Date	Percentage Due
Milestone # 1	At 25% completion of Phase II	25% of Sub Total C
Milestone #2	At 50% completion of Phase II	25% of Sub Total C
Milestone #3	At 75% completion of Phase II	25% of Sub Total C
Milestone #4	At 100% completion of Phase II	25% of Sub Total C
Total:		100%

