



END-TO-END IT SYSTEMS | SERVICES | SOLUTIONS PROVIDER

August 02, 2011

Dear Mr. Whittaker,

RE: Attachment C: Cost Sheet

United Software Group is pleased to present the following Cost Proposal in response to West Virginia's **RFQ WWV11876 – Auto Scheduling System.**

United Software Group (USG) has been the premier End-to-End information technology systems, services and solutions provider in North America for the past eight years. USG has the experience to provide the State of West Virginia with a proven and reliable Auto Scheduling System that is both efficient and user friendly.

The grand total on the following bid form reflects all costs associated with meeting the requirements and services listed in the RFQ. As requested, our quote includes all costs for implementation, annual maintenance and training. We have also included hourly rates for completion of any programming and modifications that may be requested by the state during the life of the contract.

We utilized the "General Services Agreement (GSA) "Pricing Notes and Assumptions" document, in order to drive at the suggested costs on our bid form.

It would be our pleasure to work with the State of West Virginia to install our Auto Scheduling System. We look forward to further discussions with you regarding this exciting opportunity.

Sincerely,

A handwritten signature in blue ink, appearing to read "Anju Vallabh", is written over a horizontal line.

Anju Vallabh

CEO

United Software Group

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## Attachment C: Cost Sheet

Cost information below as detailed in the Request for Proposal and submitted in a separate sealed envelope. Cost should be clearly marked

|                                  |                          |                                     |
|----------------------------------|--------------------------|-------------------------------------|
| <b>Implementation Cost</b>       |                          | \$ 780,000.00                       |
| <b>Annual Maintenance Cost</b>   |                          | \$ 38,000.00                        |
| <b>Training Cost</b>             |                          | \$ 0.0                              |
| <b>Programming/Modifications</b> | <b>Rate/Hr: \$ 95.00</b> | \$ 9,500.00<br>(Rate for 100 hours) |

**Table 1 Total All-Inclusive Costs**

List the total all-inclusive costs for performing the services proposed to meet the Project Goals and Objectives described in Section 2.4 and the Mandatory Requirements described in Section 2.5.

| Year | Cost for Services provided by vendor   | Total Cost    |
|------|--|---------------|
| 1    | Implementation Cost + Annual Maintenance Cost + Training Cost + Programming / Modifications (100hrs) | \$ 789,500.00 |
| 2    | Annual Maintenance Cost  | \$ 38,000.00  |
| 3    | Annual Maintenance Cost  | \$ 38,000.00  |
| 4    |  |               |

|   |                      |
|---|----------------------|
| <b>Grand Total ( this Cost is Scored)</b> | <b>\$ 865,500.00</b> |
|---|----------------------|

**Note: Hours are estimates for bid evaluation purposes only , actual hours may be more or less at the Agency's discretion.**