

Quotation to STATE
TREASURER'S OFFICE,
STATE OF WV

Dell Marketing, L.P.
P.O. Box 149257
Austin, TX 78714

Quote Date: 4/5/2012
Quotation #: DLA25990B
Valid Until: 5/5/2012
Prepared By: DELL DELL
SFDC Deal Id: 4012052

Bill To:
STATE TREASURER'S OFFICE, STATE OF WV
1900 Kanawha Blvd E E145
Charleston, WV 25305

Description	Model Number	Dell SKU	Quantity	Amount	Subtotal
QuickStart Bundle					
QuickStart SC040, 2.5" SAS Bundle	QS40-BASE-SAS25		1	\$14,190.00	\$14,190.00
Series 40 Storage Controller, 3U, 6GB RAM			1		
Enclosure, SAS, 6Gb, 2.5" 24-bay			1		
IO, SAS, 6Gb, 4 Wide-ports, PCIe			1		
QuickStart SC040 SAS Bundle Software	QS40-BASE-SAS-SW		1		
SW, Dynamic Capacity Base License			1		
SW, Data Instant Replay Base License			1		
SW, Storage Center Core Base License			1		
SW, Enterprise Manager Foundation License, Unlimited			1		
SW, Enterprise Manager Reporter License, Unlimited			1		
QuickStart SC040, SAS Clustered Controller Upgrade	QS40-SASDUAL-UPR		1	\$7,025.00	\$7,025.00
Series 40 Storage Controller, 3U, 6GB RAM			1		
IO, SAS, 6Gb, 4 Wide-ports, PCIe			1		
6Gb SAS Cable, 2M			2		
6Gb SAS Cable, 0.5M			2		
QuickStart SC040 SAS Clustered Software	QS40-SASDUAL-UPR-SW		1		
SW, Dynamic Controllers Base License			1		
Controller Conversion Kit	CONV-KIT-CNTRL		2	\$0.00	\$0.00
CORD,PWR,250V,10A,6'C13/C14			4		
Conversion Kit, Enclosure, SAS 2.5" Drives, New System Order	CONV-KIT-ENC-SAS25-NSO		2	\$0.00	\$0.00
CORD,PWR,250V,10A,6'C13/C14			4		
6Gb SAS Cable, 0.5M			4		
6Gb SAS Cable, 2M			4		
Conversion Kit, Enclosure, SAS 3.5" Drives, New System Order	CONV-KIT-ENC-SAS35-NSO		2	\$0.00	\$0.00
CORD,PWR,250V,10A,6'C13/C14			4		
6Gb SAS Cable, 0.5M			4		
6Gb SAS Cable, 2M			4		
Hardware & Drives					
NX3000 for Compaq, 2-port 10Gb SFP+ NIC, 2-port 10Gb SFP+ iSCSI HBA	225-1852		2	\$12,250.00	\$24,500.00
200GB, SAS, 6Gb, SSD	DS-SAS6-25-200XSSD-H		5	\$6,723.00	\$33,615.00
300GB, SAS, 6Gb, 15K HDD	DS-SAS6-25-300X15K		36	\$920.00	\$33,120.00
2TB, SAS, 6Gb, 7.2K HDD	DS-SAS6-35-2000X7K2		24	\$1,210.00	\$29,040.00
Enclosure Blank, SAS, 6 Gb, Drive Bay Blank, 2.5"	EN-BLNK-SAS6-25		7	\$0.00	\$0.00
Enclosure, SAS, 6Gb, 3.5" 12-bay	EN-SAS6-1235		2	\$4,360.00	\$8,720.00
Enclosure, SAS, 6Gb, 2.5" 24-bay	EN-SAS6-2425		1	\$5,830.00	\$5,830.00
IO, FC, 8 Gbps, 4-port, PCIe	IO-F8X4S-E-Q		2	\$3,921.00	\$7,842.00
IO, iSCSI, 10 Gb, 2 port, Optical	IO-I10X2S-EO		2	\$2,190.00	\$4,380.00
IO, iSCSI, 1Gb, 2 port, Std Profile, PCIe	IO-I1X2S-E		2	\$1,611.00	\$3,222.00
IO, SAS, 6Gb, 4 Wide-ports, PCIe	IO-SAS6X4S-E2		2	\$1,512.00	\$3,024.00
6Gb SAS Cable, 1M	PA-CBL-SAS-1M		2	\$77.00	\$154.00
6Gb SAS Cable, 0.5M	PA-CBL-SAS-HALFM		8	\$70.00	\$560.00
Optical Cable, LC/LC, 3M, Orange	PA-LC3M-OR		24	\$113.00	\$2,712.00

Software					
SW, Data Progression Base License	SW-DAPR-BASE	A4644415	1	\$6,600.00	\$6,600.00
SW, Data Progression Expansion License	SW-DAPR-EXP	A4644416	6	\$2,112.00	\$12,672.00
SW, Dynamic Controllers Expansion License	SW-DCNT-EXP		6	\$0.00	\$0.00
SW, Data Instant Replay Expansion License	SW-DIRP-EXP		6	\$1,056.00	\$6,336.00
SW, Dynamic Capacity Expansion License	SW-DYNC-EXP		6	\$1,056.00	\$6,336.00
SW, Remote Instant Replay (Async & Sync) Base License	SW-RIRA-BASE	A4644423	1	\$9,900.00	\$9,900.00
SW, Remote Instant Replay (Async & Sync) Exp License	SW-RIRA-EXP	A4644424	6	\$2,112.00	\$12,672.00
SW, Storage Center Core Expansion License	SW-SCOS-EXP		6	\$1,056.00	\$6,336.00
SW, Virtual Ports Base License	SW-VIRP-BASE		1	\$0.00	\$0.00
SW, Virtual Ports Expansion License	SW-VIRP-EXP		6	\$0.00	\$0.00
Switches & HBAs					
Brocade 5100 Bundle, 24 Active Ports	FS-B5100-8G-24		2	\$18,500.00	\$37,000.00
Professional Services					
Install & Implem of Array upto 8 hosts	931-0987		1	\$6,394.00	\$6,394.00
Install & Implem of NAS Device Addon	935-5738		1	\$1,743.00	\$1,743.00
Copilot Support (CML+HWMTC)					
ICP4HR : Support, NX3000 1 Year Copilot 24x7	ICP4HR		2	\$3,498.00	\$6,996.00
CT-SC040-MTCH : Support, 24x7, Dell/Compellent Series 40, 3U	CT-SC040-MTCH		2	\$3,442.00	\$6,884.00
EN-SAS6-1235-MTCH : Support, 24x7, Dell/Compellent 3.5" 6Gb SAS Enclosure (EBOD)	EN-SAS6-1235-MTCH		2	\$5,666.00	\$11,332.00
EN-SAS6-2425-MTCH : Support, 24x7, Dell/Compellent 2.5" 6Gb SAS Enclosure (EBOD)	EN-SAS6-2425-MTCH		2	\$5,666.00	\$11,332.00
Support Center (CML-SWMTCS)					
SW-DAPR-BASE-MTCS : Support, 24x7, Data Progression Base License	SW-DAPR-BASE-MTCS	A4749284	1	\$4,676.00	\$4,676.00
SW-DAPR-EXP-MTCS : Support, 24x7, Data Progression Exp License	SW-DAPR-EXP-MTCS	A4749288	6	\$1,605.00	\$9,630.00
SW-DCNT-BASE-MTCS : Support, 24x7, Dynamic Controllers Base License	SW-DCNT-BASE-MTCS		1	\$0.00	\$0.00
SW-DCNT-EXP-MTCS : Support, 24x7, Dynamic Controllers Exp License	SW-DCNT-EXP-MTCS		6	\$0.00	\$0.00
SW-DIRP-BASE-MTCS : Support, 24x7, Data Instant Replay Base License	SW-DIRP-BASE-MTCS		1	\$5,718.00	\$5,718.00
SW-DIRP-EXP-MTCS : Support, 24x7, Data Instant Replay Exp License	SW-DIRP-EXP-MTCS		6	\$667.00	\$4,002.00
SW-DYNC-BASE-MTCS : Support, 24x7, Dynamic Capacity Base License	SW-DYNC-BASE-MTCS		1	\$3,266.00	\$3,266.00
SW-DYNC-EXP-MTCS : Support, 24x7, Dynamic Capacity Exp License	SW-DYNC-EXP-MTCS		6	\$667.00	\$4,002.00
SW-EMGR-FD-MTCS : Support, 24x7, Enterprise Mgr Foundation License	SW-EMGR-FD-MTCS		1	\$742.00	\$742.00
SW-EMGR-RP-MTCS : Support, 24x7, Enterprise Mgr Reporter License	SW-EMGR-RP-MTCS		1	\$2,598.00	\$2,598.00
SW-RIRA-BASE-MTCS : Support, 24x7, Remote Instant Replay Base License	SW-RIRA-BASE-MTCS	A4749241	1	\$7,016.00	\$7,016.00
SW-RIRA-EXP-MTCS : Support, 24x7, Remote Instant Replay Exp License	SW-RIRA-EXP-MTCS	A4749278	6	\$1,605.00	\$9,630.00
SW-SCOS-BASE-MTCS : Support, 24x7, Storage Center Core Base License	SW-SCOS-BASE-MTCS		1	\$3,266.00	\$3,266.00
SW-SCOS-EXP-MTCS : Support, 24x7, Storage Center Core Exp License	SW-SCOS-EXP-MTCS		6	\$667.00	\$4,002.00
SW-VIRP-BASE-MTCS : Support, 24x7, Virtual Ports Base License	SW-VIRP-BASE-MTCS		1	\$0.00	\$0.00
SW-VIRP-EXP-MTCS : Support, 24x7, Virtual Ports Expansion License	SW-VIRP-EXP-MTCS		6	\$0.00	\$0.00

3rd Party Onsite Support (CML-3MTC)					
FS-B5100-SERIES-MTCH: Support, 24x7, Brocade 5100 Series Switch		FS-B5100-SERIES-MTCH		2	\$6,985.00 \$13,970.00
Totals		Discount Comments			QuickStart Bundle Total \$21,215.00
	Power (Watts): 6,522.00	5 year support term includes a 25% discount			Hardware Total \$193,719.00
	Heat (BTUs): 12,976.00				Software Total \$19,008.00
	Rack Units: 20				VA Software Total \$41,844.00
	Weight (Lbs): 653				Copilot Support Total \$36,544.00
	FC (Raw TB): 0				Software Support Total \$27,596.00
	SATA (Raw TB): 0				VA Software Support Total \$30,952.00
	SSD (Raw TB): 1				3rd Party Support Total \$13,970.00
	SAS (Raw TB): 58.8				Professional Services Total \$8,137.00
	Total (Raw TB): 59.8				Subtotal \$392,985.00
					Discount (\$196,492.00)
					Freight
					*Grand Total \$196,493.00
24x7 Support Center w/ Priority On-Site (4 hour)					

*Plus applicable taxes

***Support Term: 5 year.

****The pricing is displayed in the US Dollar currency.

License Agreement: Use of software items ("Licensed Products") is governed by the terms and conditions of the applicable Dell Compellent End User License Agreement located at www.dell.com/terms/#reseller (the "License Agreement") which is incorporated herein by reference, and which Customer will also be required to accept in order to install and use the Licensed Products.

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GCP rates may be used by Dell to convert U.S. Dollar prices to local currency prices but do not necessarily represent an offer to make an exchange. Due to the dynamic nature of foreign exchange markets, Dell may at any time change the instruments, currencies or process for these rates. In particular emerging market currencies, such as the Mexican Peso and South African Rand, are more likely to be adjusted due to their inherent volatile nature.

Quotation to STATE
TREASURER'S OFFICE,
STATE OF WV

Dell Marketing, L.P.
P.O. Box 149257
Austin, TX 78714

Quote Date: 4/5/2012
Quotation #: DLA26020
Valid Until: 5/5/2012
Prepared By: DELL DELL
SFDC Deal Id: 4012052

Bill To:
STATE TREASURER'S OFFICE, STATE OF WV
1900 Kanawha Blvd E E145
Charleston, WV 25305

Description	Model Number	Dell SKU	Quantity	Amount	Subtotal
QuickStart Bundle					
Conversion Kit, Enclosure, SAS 3.5" Drives, Upgrade Order	CONV-KIT-ENC-SAS35-UPG		1	\$0.00	\$0.00
CORD PWR 250V, 10A, 6'C13/C14			2		
6Gb SAS Cable, 0.5M			2		
6Gb SAS Cable, 2M			2		
Hardware & Drives					
2TB, SAS, 6Gb, 7.2K HDD	DS-SAS6-35-2000X7K2		6	\$1,210.00	\$7,260.00
Enclosure Blank, SAS, 6 Gb, Drive Bay Blank, 3.5"	EN-BLNK-SAS6-35		6	\$0.00	\$0.00
Enclosure, SAS, 6Gb, 3.5" 12-bay	EN-SAS6-1235		1	\$4,360.00	\$4,360.00
Professional Services					
Remote Configuration of Disks into an Existing Dell Compellent Storage Environment	954-0229		1	\$615.00	\$615.00
Totals				Discount Comments	
Power (Watts): 410				3 year support term includes a 25% discount	
Heat (BTUs): 1,725.00					
Rack Units: 2					
Weight (Lbs): 66					
FC (Raw TB): 0					
SATA (Raw TB): 0					
SSD (Raw TB): 0					
SAS (Raw TB): 12					
Total (Raw TB): 12					
				QuickStart Bundle Total	\$0.00
				Hardware Total	\$11,620.00
				Copilot Support Total	\$3,549.00
				Professional Services Total	\$615.00
				Subtotal	\$15,784.00
				Discount	(\$7,892.00)
				Freight	
				Grand Total	\$7,892.00

24x7 Support Center w/ Priority On-Site (4 hour)

*Plus applicable taxes

***Support Term: 3 year.

****The pricing is displayed in the US Dollar currency.

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Terms and Conditions: This quote is valid for 30 days unless otherwise stated. If this purchase is for your internal use and you do not have a separate agreement between you and Dell that specifically applies to this order, your order will be subject to and governed by Dell's Commercial Terms of Sale, which can be found at www.dell.com/terms, and which incorporate Dell's U.S. Return Policy, at www.dell.com/returnpolicy. Please note in particular that Dell EqualLogic-branded products, Dell Compellent-branded products, Dell EMC- and EMC-branded products, PowerVault ML6000 tape libraries, non-Dell-branded enterprise products, enterprise software, and customized hardware or software products may not be returned at any time. If this purchase is intended for resale and you do not have a separate agreement between you and Dell that specifically applies to this order, your order will be subject to and governed by Dell's Terms and Conditions of Sale for Persons or Entities Purchasing to Resell (or Reseller Terms of Sale), which can be found at www.dell.com/terms/reseller. If your order includes services, then such services are subject to and governed by the applicable service descriptions and terms located at www.dell.com/servicecontracts. The foregoing applicable online terms are hereby incorporated by reference and available in hardcopy from Dell. You acknowledge having read and agree to be bound by such online terms. Pricing, Taxes, and Additional Information All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Sales tax on products shipped is based on your "Ship To" address, and for software downloads is based on your "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: Dell Marketing L.P. Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com. For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly. For information on Dell's Asset Recovery and Recycling Services please visit our website at www.dell.com/assetrecovery.

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QUOTATION

QUOTE #: 617763037

Customer #: 5319497

Contract #: WN34ACA

Customer Agreement #: PBKDELL09

Quote Date: 4/6/12

Date: 4/6/12 9:21:24 AM

Customer Name: WV STATE TREASURER'S OFFICE

TOTAL QUOTE AMOUNT:	\$44,949.13		
Product Subtotal:	\$42,404.84		
Tax:	\$2,544.29		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	2

GROUP: 1	QUANTITY: 4	SYSTEM PRICE: \$5,511.22	GROUP TOTAL: \$22,044.88
Base Unit:	PowerConnect 8024F, 20-24 10 GbE SFP+ Ports, Four Combo Ports (224-6406)		
Service:	Dell Hardware Limited Warranty Extended Year (903-1598)		
Service:	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (903-1639)		
Service:	Dell Hardware Warranty, Initial Year (903-2167)		
Service:	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (903-2374)		
Service:	ProSupport for your Enterprise: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff, 5 Year (903-2554)		
Service:	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (903-4820)		
Service:	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day Parts Only on Your PowerConnect (934-7150)		
Service:	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-9 (989-3439)		
Installation:	Remote Implementation of an Ethernet Switch (to schedule, email US_Remote_Services@dell.com) (923-2669)		

GROUP: 2	QUANTITY: 4	SYSTEM PRICE: \$4,341.99	GROUP TOTAL: \$17,367.96
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Base Unit:	PCT7048R-RA,48 GbE Ports,10GbE,Stacking,hot swap PSU with back to ports airflow (225-0134)
Mouse:	10GbE Uplink Module for SFP+, supports up to 2 SFP+ (optics not included) (331-2445)
Mouse:	SFP+, PowerConnect 10GBASE-SR Multi-Mode SFP+ Optics, LC-LC (330-6749) - Quantity 2
Service:	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (927-7094)
Service:	ProSupport for your Enterprise: 7x24 HW / SW Tech Support and Assistance, 5 Year (927-7184)
Service:	Dell Hardware Limited Warranty Initial Year (931-3067)
Service:	Dell Hardware Limited Warranty Extended Year(s) (935-7588)
Service:	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (936-4349)
Service:	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (954-2210)
Service:	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day Parts Only on Your PowerConne (954-2350)
Service:	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-9 (989-3439)
Installation:	Remote Implementation of an Ethernet Switch (to schedule, email US_Remote_Services@dell.com) (923-2669)

SOFTWARE & ACCESSORIES

Product	Quantity	Unit Price	Total
3 meter SFP+ TwinAx cable for PowerConnect, Cust Kit (330-5967)	56	\$38.49	\$2,155.44
PowerConnect Short Range, Multi-Mode SFP+ Optics (320-0841)	8	\$70.50	\$564.00
Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meter, Qty 1, Customer Install (330-3154)	16	\$5.50	\$88.00
RJ-45 CAT5e Stranded Gray Patch Cable - 10 ft (A2161881)	24	\$7.69	\$184.56

Number of S & A Items: 4

S&A Total Amount: \$2,992.00

SALES REP:	Guy Youngblood	PHONE:	1-800-274-7799
Email Address:	guy_youngblood@dell.com	Phone Ext:	5139357

Please review this quote carefully. If complete and accurate, you may place your order online at www.dell.com/qto (use quote number above). POs and payments should be made to **Dell Marketing L.P.**

If you do not have a separate agreement with Dell that applies to your order, please refer to www.dell.com/terms as follows:

If purchasing for your internal use, your order will be subject to *Dell's Terms and Conditions of Sale-Direct* including Dell's U.S. Return Policy, at www.dell.com/returnpolicy#total. If purchasing for resale, your order will be subject to *Dell's Terms and Condition of Sale for Persons or Entities Purchasing to Resell*, and other terms of Dell's PartnerDirect program at www.dell.com/partner.

If your order includes services, visit www.dell.com/servicecontracts for service descriptions and terms.

Quote information is valid for U.S. customers and U.S. addresses only, and is subject to change. Sales tax on products shipped is based on "Ship To" address, and for downloads is based on "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, with seller listed as *Dell Marketing L.P.*, to Dell's Tax Department at 800-433-9023. Please include your Customer Number.

For certain products shipped to end-users in California, a State Environmental Fee will be applied. For Asset Recovery/Recycling Services, visit www.dell.com/assetrecovery.

DELL

QUOTATION

QUOTE #: 617762662

Customer #: 5319497

Contract #: WN34ACA

Customer Agreement #: PBKDELL09

Quote Date: 4/6/12

Date: 4/6/12 9:21:19 AM

Customer Name: WV STATE TREASURER'S OFFICE

TOTAL QUOTE AMOUNT:	\$69,637.45		
Product Subtotal:	\$65,695.70		
Tax:	\$3,941.75		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 7	SYSTEM PRICE: \$9,274.14	GROUP TOTAL: \$64,918.98
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Base Unit:	PowerEdge R620 (225-2108)
TBU:	PowerEdge R620 Shipping - 4/8 Drive Chassis (331-4761)
TBU:	VFlash, 8GB SD Card for iDRAC Enterprise (342-1413)
TBU:	iDRAC7 Enterprise (421-5339)
TBU:	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile (342-3547)
TBU:	Cover for PowerEdge R620 10Gb Network Daughter Cards (318-1393)
TBU:	Broadcom 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card (430-4428)
TBU:	Cable for Mini PERC Cards for Chassis with up to 8 Hard Drives (331-4823)
TBU:	Chassis with up to 8 Hard Drives and 3 PCIe Slots (342-3666)
TBU:	Bezel-4/8 Drive Chassis (318-1431)
TBU:	Power Saving Dell Active Power Controller (330-5116)
TBU:	RAID 1 for H710P/H710/H310 (2 HDDs) (331-4224)
TBU:	PERC H710 Integrated RAID Controller, 512MB NV Cache (342-3529)
TBU:	Intel Xeon E5-2650 2.00GHz, 20M Cache, 8.0GT/s QPI, Turbo, 8C, 95W (317-9592)
TBU:	Heat Sink for PowerEdge R620 (331-4762)
TBU:	Intel Xeon E5-2650 2.00GHz, 20M Cache, 8.0GT/s QPI, Turbo, 8C, 95W (317-8458)
TBU:	DIMM Blanks for Systems with 2 Processors (317-8688)
TBU:	Heat Sink for PowerEdge R620 (331-4762)
TBU:	16GB RDIMM, 1600 MHz, Standard Volt, Dual Rank, x4 (317-9640) - Quantity 12
TBU:	1600 MHz RDIMMS (331-4424)
TBU:	Performance Optimized (331-4428)
TBU:	146GB 15K RPM Serial-Attach SCSI 6Gbps 2.5in Hotplug Hard Drive (342-0427) - Quantity 2
TBU:	Electronic System Documentation and OpenManage DVD Kit (331-4513)

CD-ROM or DVD-ROM Drive:	DVD+/-RW, SATA, Internal (318-1391)
CD-ROM or DVD-ROM Drive:	ReadyRails Sliding Rails With Cable Management Arm (331-4765)
CD-ROM or DVD-ROM Drive:	Dual, Hot-plug, Redundant Power Supply (1+1), 750W (331-4605)
CD-ROM or DVD-ROM Drive:	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meter, Qty 1 (330-3151) - Quantity 2
CD-ROM or DVD-ROM Drive:	No Operating System (420-6320)
CD-ROM or DVD-ROM Drive:	No Media Required (421-5736)
Service:	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (934-6194)
Service:	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year (934-6234)
Service:	Dell Hardware Limited Warranty Plus On Site Service Initial Year (936-1787)
Service:	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (936-1817)
Service:	Dell Hardware Limited Warranty Plus On Site Service Extended Year (939-4668)
Service:	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-9 (989-3439)
Service:	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (989-5181)
Installation:	Installation of a Dell Server, Storage or Peripheral Device, PE Server LWT (985-0937)
Support:	Proactive Maintenance Service Declined (926-2979)

SOFTWARE & ACCESSORIES

Product	Quantity	Unit Price	Total
Cables To Go MMF LC LC-62.5/125 PVC Duplex Fiber optic Patch cable - 3 M (A0472977)	14	\$16.29	\$228.06
10-Gigabit LC/LC Duplex 50/125 Multimode Fiber Patch Cable - 9.84 ft (A2133129)	14	\$39.19	\$548.66
Number of S & A Items: 2		S&A Total Amount: \$776.72	

SALES REP: Guy Youngblood
Email Address: guy_youngblood@dell.com

PHONE: 1-800-274-7799
Phone Ext: 5139357

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For certain products shipped to end-users in California, a State Environmental Fee will be applied. For Asset Recovery/Recycling Services, visit www.dell.com/assetrecovery.



QUOTATION

QUOTE #: 617762876

Customer #: 5319497

Contract #: WN34ACA

Customer Agreement #: PBKDELL09

Quote Date: 4/6/12

Date: 4/6/12 9:21:18 AM

Customer Name: WV STATE TREASURER'S OFFICE

TOTAL QUOTE AMOUNT:	\$69,637.45		
Product Subtotal:	\$65,695.70		
Tax:	\$3,941.75		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 7	SYSTEM PRICE: \$9,274.14	GROUP TOTAL: \$64,918.98
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Base Unit:	PowerEdge R620 (225-2108)
TBU:	PowerEdge R620 Shipping - 4/8 Drive Chassis (331-4761)
TBU:	VFlash, 8GB SD Card for iDRAC Enterprise (342-1413)
TBU:	iDRAC7 Enterprise (421-5339)
TBU:	Qlogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile (342-3547)
TBU:	Cover for PowerEdge R620 10Gb Network Daughter Cards (318-1393)
TBU:	Broadcom 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card (430-4428)
TBU:	Cable for Mini PERC Cards for Chassis with up to 8 Hard Drives (331-4823)
TBU:	Chassis with up to 8 Hard Drives and 3 PCIe Slots (342-3666)
TBU:	Bezel-4/8 Drive Chassis (318-1431)
TBU:	Power Saving Dell Active Power Controller (330-5116)
TBU:	RAID 1 for H710P/H710/H310 (2 HDDs) (331-4224)
TBU:	PERC H710 Integrated RAID Controller, 512MB NV Cache (342-3529)
TBU:	Intel Xeon E5-2650 2.00GHz, 20M Cache, 8.0GT/s QPI, Turbo, 8C, 95W (317-9592)
TBU:	Heat Sink for PowerEdge R620 (331-4762)
TBU:	Intel Xeon E5-2650 2.00GHz, 20M Cache, 8.0GT/s QPI, Turbo, 8C, 95W (317-8458)
TBU:	DIMM Blanks for Systems with 2 Processors (317-8688)
TBU:	Heat Sink for PowerEdge R620 (331-4762)
TBU:	16GB RDIMM, 1600 MHz, Standard Volt, Dual Rank, x4 (317-9640) - Quantity 12
TBU:	1600 MHz RDIMMS (331-4424)
TBU:	Performance Optimized (331-4428)
TBU:	146GB 15K RPM Serial-Attach SCSI 6Gbps 2.5in Hotplug Hard Drive (342-0427) - Quantity 2
TBU:	Electronic System Documentation and OpenManage DVD Kit (331-4513)
CD-ROM or DVD-ROM Drive:	DVD+-RW, SATA, Internal (318-1391)
CD-ROM or DVD-ROM Drive:	ReadyRails Sliding Rails With Cable Management Arm (331-4765)
CD-ROM or DVD-ROM Drive:	Dual, Hot-plug, Redundant Power Supply (1+1), 750W (331-4605)
CD-ROM or DVD-ROM Drive:	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meter, Qty 1 (330-3151) - Quantity 2
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Service:	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year (934-6234)
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Service:	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (936-1817)
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Installation:	Installation of a Dell Server, Storage or Peripheral Device, PE Server LWT (985-0937)
Support:	Proactive Maintenance Service Declined (926-2979)

SOFTWARE & ACCESSORIES

Product	Quantity	Unit Price	Total
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Number of S & A Items: 2

S&A Total Amount: \$776.72

SALES REP: Guy Youngblood
Email Address: guy_youngblood@dell.com

PHONE: 1-800-274-7799
Phone Ext: 5139357

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QUOTATION

QUOTE #: 617763209

Customer #: 5319497

Contract #: WN34ACA

Customer Agreement #: PBKDELL09

Quote Date: 4/6/12

Date: 4/6/12 9:21:23 AM

Customer Name: WV STATE TREASURER'S OFFICE

TOTAL QUOTE AMOUNT:	\$13,958.08		
Product Subtotal:	\$13,168.00		
Tax:	\$790.08		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	0

SOFTWARE & ACCESSORIES

Product	Quantity	Unit Price	Total
Dell Management Plug-in for VMware vCenter v1.5, 10 Server Ltd, 3Yr Subscription, APOS (421-8319)	16	\$823.00	\$13,168.00

Number of S & A Items: 1

S&A Total Amount:
\$13,168.00

SALES REP:	Guy Youngblood	PHONE:	1-800-274-7799
Email Address:	guy_youngblood@dell.com	Phone Ext:	5139357

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QUOTATION

QUOTE #: 617764251

Customer #: 5319497

Contract #: WN34ACA

Customer Agreement #: PBKDELL09

Quote Date: 4/6/12

Date: 4/6/12 9:21:23 AM

Customer Name: WV STATE TREASURER'S OFFICE

TOTAL QUOTE AMOUNT:	\$21.18		
Product Subtotal:	\$19.98		
Tax:	\$1.20		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	0

SOFTWARE & ACCESSORIES

Product	Quantity	Unit Price	Total
1U Closeout Filler Panel For Dell Racks, Plastic, Qty 1,CusKit (330-8837)	2	\$9.99	\$19.98

Number of S & A Items: 1

S&A Total Amount: \$19.98

SALES REP:	Guy Youngblood	PHONE:	1-800-274-7799
Email Address:	guy_youngblood@dell.com	Phone Ext:	5139357

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For certain products shipped to end-users in California, a State Environmental Fee will be applied. For Asset Recovery/Recycling Services, visit www.dell.com/assetrecovery.



QUOTATION

QUOTE #: 617766837

Customer #: 5319497

Contract #: WN34ACA

Customer Agreement #: PBKDELL09

Quote Date: 4/6/12

Date: 4/6/12 9:42:10 AM

Customer Name: WV STATE TREASURER'S OFFICE

TOTAL QUOTE AMOUNT:	\$4,827.09		
Product Subtotal:	\$4,553.86		
Tax:	\$273.23		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 2	SYSTEM PRICE: \$2,276.93	GROUP TOTAL: \$4,553.86
Base Unit:	Dell 4220 42U Rack with Doors and Side Panels, Ground Ship NOT for AK / HI (224-4934)		
Mouse:	PDU,30A,208V,(21)C13,(6)C19,Vertical, with L6-30P 3m attached input cord (331-0017) - Quantity 4		
Service:	Basic: Business Hours (5X10) Next Business Day Parts Delivery 4 Year Extended (987-9514)		
Service:	Basic: Business Hours (5X10) Next Business Day Parts Delivery Initial Year (992-5080)		
Service:	Dell Hardware Limited Warranty Extended Year (993-4108)		
Service:	Dell Hardware Limited Warranty Initial Year (993-4117)		
Installation:	Installation of a Dell PowerEdge Rack (900-6177)		
SALES REP:	Guy Youngblood	PHONE:	1-800-274-7799
Email Address:	guy_youngblood@dell.com	Phone Ext:	5139357

Please review this quote carefully. If complete and accurate, you may place your order online at www.dell.com/qto (use quote number above). POs and payments should be made to **Dell Marketing L.P.**

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Attachment C: Cost Sheet

Cost information is to be inserted below based on mandatory requirements, project objectives and goals as detailed in the Request for Proposal. This sheet must be submitted in a separately sealed envelope. "Cost" should be clearly marked on the sealed envelope along with the RFP document # STO12007.

Invoices and Progress Payments: The Vendor shall submit invoices, in arrears, in an acceptable format to the Agency at the address on the face of the purchase order labeled "Invoice To". Payment will be made upon delivery, acceptance and testing of all equipment.

The agency is requesting an all-inclusive, total cost that includes the items below:

As indicated in Section 2.1, there will be two different delivery locations. All freight and handling is to be included in the proposed cost and not billed as a separate item on the invoice(s); FOB Destination, Freight Prepaid are the preferred terms. Delivery should be made within 30 days after contract award.

Per Section 5.5: Term of Contract and Renewals: This contract will be effective upon award and shall extend for the period of one (1) year, at which time the contract may, upon mutual consent, be renewed. Such renewals are for a period of one (1) year with a maximum of up to four, one (1) year renewal periods.

- A. All Equipment (agency requests an equipment listing being proposed to be a part of response)
ALL equipment must have an expected product life of at least 5 years. Extended warranty costs must be included to attain this requirement if the manufacturer does not offer a standard full 5 year warranty.

Total Cost of All Equipment: \$ \$649,006.08

- B. Maintenance and Support shall include:
All equipment/systems must include 5 years of support with a guaranteed response time of 4 hours and 24x7x365 availability coverage, and include all firmware updates.

Support Cost for Year One: \$ support cost included in quotes

Support Cost for Year Two: \$ support cost included in quotes

Support Cost for Year Three: \$ support cost included in quotes

Support Cost for Year Four: \$ support cost included in quotes

Support Cost for Year Five: \$ support cost included in quotes

- C. TOTAL COST FOR EQUIPMENT AND SUPPORT YEARS 1 - 5 \$ \$649,006.08

The Vendor, who has lowest cost for initial equipment costs, including any extended warranty to achieve a minimum product life of 5 years, and lowest support costs for each year of Support, will be allocated the most points in accordance with the evaluation criteria described in Section 4.2 of the RFP.