



*COST PROPOSAL TO PROVIDE  
A BOND ACCOUNTING SYSTEM FOR THE  
WEST VIRGINIA MUNICIPAL BOND COMMISSION*

REQUEST FOR PROPOSAL MBC1201

*PRESENTED BY*

*TECHNOLOGY PARTNERSHIP GROUP, INC.  
9860 WESTPOINT DRIVE, SUITE 700  
INDIANAPOLIS, INDIANA 46256  
(317) 610-6100*

*WWW.TECHPG.COM*



MARCH 29, 2012

ORIGINAL

## ATTACHMENT C: COST SHEET

### 1.1 COST SHEET

*Cost information below as detailed in the Request for Proposal and submitted in a separate sealed envelope.  
Cost should be clearly marked.*

|                             |                    |                                |
|-----------------------------|--------------------|--------------------------------|
| Implementation Cost         |                    | \$ 187,500                     |
| Annual Maintenance Cost     |                    | \$ 22,500                      |
| Training Cost               |                    | \$ 25,000                      |
| Programming / Modifications | Rate/Hr: \$ 125.00 | (rate for 100 hours) \$ 12,500 |

TABLE 1 - TOTAL ALL-INCLUSIVE COSTS

| Year | Cost for Services provided by Vendor   | Total Cost |
|------|--|------------|
| 1    | Implementation Cost + Annual Maintenance Cost<br>+ Training Cost + Programming / Modifications<br>(100hrs) | \$ 247,500 |
| 2    | Annual Maintenance Cost Year 2   | \$ 22,500  |
| 3    | Annual Maintenance Cost Year 3   | \$ 22,500  |

|                                   |           |
|-----------------------------------|-----------|
| Grand Total (This Cost is Scored) | \$292,500 |
|-----------------------------------|-----------|

### 1.2 INVOICING SCHEDULE

The invoicing schedule for project costs is based on the completion of key deliverables (milestones) defined within the various phases of the EnABLE implementation plan. The following provides a schedule of these payments.

Invoices are due upon receipt.



DATE | March 29, 2012

| Payment Milestone                      | % Invoiced Upon Delivery | Payment Milestone Amount |
|--|--------------------------|--------------------------|
| Installation of Baseline EnABLE System | 15%                      | \$31,500                 |
| Configuration Document                 | 20%                      | \$42,000                 |
| Configured System                      | 25%                      | \$52,500                 |
| User Acceptance Testing                | 20%                      | \$42,000                 |
| Training                               | N/A                      | \$25,000                 |
| Installation of System in Production   | 20%                      | \$42,000                 |

### 1.3 ASSUMPTIONS

- TechPG assumes that appropriate MBC resources will be made available to the TechPG team for the duration of this project and that MBC management and staff recognize this as a high-priority effort. Swift reviews, prompt turnarounds and quick access to MBC staff and resources are required to meet the schedule and price presented in this proposal.
- MBC will provide appropriate office space, internet access and access to basic office equipment and resources when TechPG consultants are on-site.
- TechPG staff will be onsite for the Project Initiation and Management/Requirements Mapping and Configuration Definition phases of the project and then for the Training and Acceptance Testing phases. All other times, work will be performed at the TechPG offices in Indianapolis.
- TechPG assumes that the state data center will be responsive in setting up the Acceptance Testing and Production environments and provide appropriate remote access into the servers being used to support this project.