

November 2011



**Proposal for an Assessment of West Virginia's Broadband Infrastructure  
to  
The West Virginia Development Office  
Attachment C: Cost Sheet**



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a) RFP Information

RFP Subject: Provide an independent analysis of the state's current as well as provide advice on an as needed basis to the Commerce Secretary and the Office of the Governor.

RFP Number: **DEV1224**

Bid Opening Date: 11/22/2011

Bid Opening Time: 1:30 PM ET

b) Submitting organization:

Company Name: Strategic Networks Group, Inc.

Company Address: 2-137 Second Avenue  
Ottawa, K1S 2H4, Ontario

DUNS #: 24393006

Business Type: Corporation, Federally incorporated in Canada

c) Name, title, telephone, fax number, and e-mail address of the person authorized to negotiate and contractually obligate Strategic Networks Group, Inc.:

Name: Michael Curri

Title: Chief Executive Officer

Telephone number: 1.613.277.2588

Fax number: 1.866.682.8069

E-mail address: [mcurri@sngroup.com](mailto:mcurri@sngroup.com)

d) Names, titles, telephone, fax number, and an e-mail address persons to be contacted for clarification;

Name: Michael Curri

Title: Chief Executive Officer

Telephone number: 1.613.277.2588

Fax number: 1.866.682.8069

E-mail address: [mcurri@sngroup.com](mailto:mcurri@sngroup.com)

Name: Derek Murphy

Title: Vice President – Project Delivery

Telephone number: 1.250.226.7182

Fax number: 1.866.682.8069

E-mail address: [dmurphy@sngroup.com](mailto:dmurphy@sngroup.com)

e) Strategic Networks Group acknowledges receipt of any and all amendments to this RFP.

**Attachment C: Cost Sheet**

Cost information below for Strategic Networks Group’s response as detailed in the Request for Proposal and submitted in a separate sealed envelope. Cost should be clearly marked.

3,282 – Quantity of hours SNG has estimated to devote to the project during the first year.

Description	Hourly Rate	Estimated Quantity	Total Cost
Broadband Analysis / Consulting	\$193.10	3,282 Hours	\$633,833

The above table represents the total estimated hours and cost for project from which the hourly rate is derived. The cost includes estimates of \$102,454 in non-labor costs including travel, license fees, survey costs and setup fees. The total estimated amount for labor is \$524,379 which equates to an hourly rate of \$159.75 for labor only.