



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 WEH12019

PAGE
 2

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 ROBERTA WAGNER
 304-558-0067

VENDOR

*507135757 201-633-5600
 FUJINON INC
 10 HIGH POINT DRIVE
 WAYNE NJ 07470

SHIP TO

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
07/27/2011				

BID OPENING DATE: 08/25/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0005	1	EA	410-60	NDS-24, NATIONAL DISPLAY 24" RADIANCE MONITOR FUJINON OR EQUAL.	\$ 4,950.00	\$ 4,950.00
0006	1	EA	410-60	FLP-0001-93B, FLAT SCREEN VARIABLE HEIGHT ROLL STAND FUJINON OR EQUAL.	\$ 893.70	\$ 893.70
0007	1	EA	410-60	VC-EBC-25, SINGLE ENCODED CABLE 25 FT BNC-BNC FUJINON OR EQUAL.	\$ 27.90	\$ 27.90
0008	1	EA	410-60	LT-7G, AIR LEAK TESTER, FUJINON OR EQUAL	\$ 149.40	\$ 149.40

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	1-800-385-4666	8/23/11
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
President	13-2648718	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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0009	1	EA		410-60 EGP-100, ENDO GATOR JETWASH PUMP, FUJINON OR EQUAL	\$ 1,478.00	\$ 1,478.00
0010	1	EA		410-60 YC-01-06, S-VIDEO CABLE, 6 FT., FUJINON OR EQUAL	\$ 28.80	\$ 28.80
0011	1	EA		410-60 UP-55MD, VIDEO COLOR PRINTER, FUJINON OR EQUAL	\$ 7,249.50	\$ 7,249.50
0012	1	EA		410-60 RC-402, EPX-2200/402 RS-232C TO PRINTER, FUJINON FUJINON OR EQUAL.	\$ 57.60	\$ 57.60

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0013	1	EA		410-60		
DELIVERY, SET-UP, AND IN-SERVICE TRAINING. MINIMUM. PRICE INCLUDES INSTALLATION AND TRAINING, WHERE APPLICABLE. CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN. BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER. INQUIRIES: WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON 8/9/2011. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO: ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE			TELEPHONE 1-800-385-4666		DATE 8/23/11	
TITLE President		FEIN 13-2648718		ADDRESS CHANGES TO BE NOTED ABOVE		

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BID OPENING DATE: 08/25/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				2019 WASHINGTON STREET, EAST CHARLESTON, WV 25311		
				FAX: 304-558-4115 E-MAIL: ROBERTA.A.WAGNER@WV.GOV		
				PLEASE NOTE THIS IS A RE-BID OF WEH11104.		
				THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATION IN ACCORDANCE WITH SECTION 148-1-4 (F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.		
				VENDOR PREFERENCE CERTIFICATE		
				THIS TEAM EXHIBIT HAS BEEN REPLACED BY THE ONLINE VERSION WHICH IS AVAILABLE HERE: HTTP://WWW.STATE.WV.US/ADMIN/PURCHASE/VRC/VENPREF.PDF		
				NOTICE		
				A SIGNED BID MUST BE SUBMITTED TO:		
				DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST		

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				CHARLESTON, WV 25305-0130		
PLEASE NOTE: A CONVENIENCE COPY WOULD BE APPRECIATED.						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:						
SEALED BID						
BUYER: ----- RW/FILE 22 -----						
RFQ. NO.: ----- WEH12019 -----						
BID OPENING DATE: ---08/25/2011-----						
BID OPENING TIME: ---1:30 PM-----						
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
----- 973-686-2499 -----						
CONTACT PERSON (PLEASE PRINT CLEARLY):						
----- Kurt R. Cannon -----						

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0014	1	JB		410-60	\$ 8,500.00	\$ 8,500.00
WARRANTY - 1 YR. FOR ALL EQUIPMENT VALUED OVER \$1000						
***** THIS IS THE END OF RFQ WEH12019 ***** TOTAL:						\$ 89,728.50

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GENERAL INFORMATION

Purpose: The Acquisition and Contract Administration Section of the Purchasing Division "State", is soliciting Quotations for the West Virginia Department of Health and Human Resources, Bureau of Behavioral Health and Health Facilities "Agency", to purchase one (1) new Fujinon EPX-4400HD High Definition Digital video processor & Light source Multiband Imaging or equal, One (1) new Fujinon EC-530HL Standard Colonoscope with a minimum 4.2mm channel, 12.8mm O.D., 1690mm working length or equal, one (1) new EG-530WR Standard Gastroscope with 2.8mm channel, 9.3mm O.D., 1100mm working length or equal, one (1) new Fujinon FES-100G Standard cart with dual scope holders and flat panel monitor mount or equal, one (1) new Fujinon NDS-24 National Display 24" Radiance Monitor or equal, one (1) new Fujinon FLP-0001-93B Flat screen variable height roll stand or equal, one (1) Fujinon VC-EBC-25 Single Encoded cable 25 ft. BNC-BNC or equal, one (1) new Fujinon LT-7G Air Leak Tester or equal, one (1) new Fujinon EGP-100 Endo Gator Jetwash Pump or equal, one (1) new Fujinon YC-01-06 S-video cable, 6ft or equal, one (1) new Fujinon UP-55MD Video Color Printer or equal, one (1) new Fujinon RC-402, EPX-2200/402 RS-232C to printer or equal for Welch Community Hospital.

Project: The mission or purpose of the project is to purchase one (1) new Fujinon EPX-4400HD High Definition Digital video processor & Light source Multiband Imaging or equal, One (1) new Fujinon EC-530HL Standard Colonoscope with a minimum 4.2mm channel, 12.8mm O.D., 1690mm working length or equal, one (1) new EG-530WR Standard Gastroscope with 2.8mm channel, 9.3mm O.D., 1100mm working length or equal, one (1) new Fujinon FES-100G Standard cart with dual scope holders and flat panel monitor mount or equal, one (1) new Fujinon NDS-24 National Display 24" Radiance Monitor or equal, one (1) new Fujinon FLP-0001-93B Flat screen variable height roll stand or equal, one (1) Fujinon VC-EBC-25 Single Encoded cable 25 ft. BNC-BNC or equal, one (1) new Fujinon LT-7G Air Leak Tester or equal, one (1) new Fujinon EGP-100 Endo Gator Jetwash Pump or equal, one (1) new Fujinon YC-01-06 S-video cable, 6ft or equal, one (1) new Fujinon UP-55MD Video Color Printer or equal, one (1) new Fujinon RC-402, EPX-2200/402 RS-232C to printer or equal for Welch Community Hospital.

OPERATING ENVIRONMENT

Location: Agency is located at Welch Community Hospital, 454 McDowell Street, Welch, WV 24801.

Background: Welch Community Hospital is a 124 bed hospital, 59 of which are Long Term care beds. Acute care beds include: 8 Intensive care beds; 2 pediatric beds; 10 obstetrical beds and 45 medical/surgical beds. The hospital serves several counties in southern West Virginia, including McDowell, Wyoming and Mingo with a total market population of about 83,000.

Request for Quotation
Welch Community Hospital
WEH12019

Specifications:

- 1. Vendor will provide one Fujinon EPX-4400HD High Definition Digital Video Processor & light source Multiband imaging or equal:**
 - A. Must be equipped with high-resolution high-definition (HD) and standard definition (D) and Narrow Band Imaging (NBI) processing capabilities to provide image quality for endoscopes and laparoscopes; enhancing observation of capillaries and mucosal tissues
 - B. Must have two types of structure enhancement for observation of larger mucosal structures with high contrast and for observation of smaller structures, such as capillaries.
 - C. Must have electronic magnification of a minimum 1.2x and up to 2.0x.
 - D. Must have HD/SD serial digital interface.
 - E. Must have digital to digital video recording capabilities.
 - F. Must be equipped with special coated filters for Narrow Band Imaging and an emergency 75 W halogen lamp.
 - G. Must include light control cable.

- 2. Vendor will provide one Fujinon EC-530HL Standard Colonoscope with 4.2 mm channel, 12.8 mm O.D., 1690mm working length or equal:**
 - A. Must be high definition (HD).
 - B. Must be Narrow Band Imaging compatible.
 - C. Must have close focus-flexible portional diameter of a minimum 12.8mm.
 - D. Must have wide-angle view minimum 140 degree, up to 180 degree.
 - E. Must have a minimum 4.2 mm channel.
 - F. Must have a minimum 140 degree field of view.
 - G. Must have a minimum 1690 mm working length.
 - H. Must have angulation of a minimum 180 degrees/180 degrees (up/down) and a minimum 160 degrees/160 degrees (right/left).
 - I. Must include biopsy forceps.

- 3. Vendor will provide one Fujinon EG-530WR Standard Gastroscope with 2.8mm Channel, 9.3mm O.D., 1100mm working length or equal:**
 - A. Must include one (1) standard Gastroscope with full screen image.
 - B. Must be high definition (HD).
 - C. Must be Narrow Band Imaging compatible.
 - D. Must have close focus flexible portional diameter of a minimum 9.3mm
 - E. Must have a minimum 2.8 mm channel.
 - F. Must be a minimum 9.3 mm diameter.
 - G. Must have a minimum 140 degree field of view.
 - H. Must have a minimum 1100 mm working length.
 - I. Must have angulation of a minimum 210 degree/90 degrees (up/down).

Request for Quotation
Welch Community Hospital
WEH12019

- J. Must be able to move a minimum 100 degrees/100degrees (right/left).
 - K. Must include biopsy forceps.
 - L. Must include mouthpiece.
4. **Vendor will provide one Fujinon FES-100G Standard cart w/dual scope holder and flat panel monitor mount or equal.**
 5. **Vendor will provide one Fujinon NDS-24 National Display 24" Radiance Monitor or equal:**
 - A. Must include one (1) 24 inch or larger high definition medical grade LCD flat panel and composite video input/output.
 - B. Must include one (1) single monitor roll stand for LCD flat panel monitors.
 6. **Vendor will provide one Fujinon FLP-0001-93B Flat screen variable height roll stand or equal.**
 7. **Vendor will provide one Fujinon VC-EBC-25, 25 ft. BNC-BNC single encoded cable or equal.**
 8. **Vendor will provide one Fujinon LT-7G Air Leak Tester or equal.**
 9. **Vendor will provide one Fujinon EGP-100 Endo Gator Jetwash Pump or equal.**
 10. **Vendor will provide one Fujinon YC-01-06 S-Video Cable 6ft or equal.**
 11. **Vendor will provide one Fujinon UP-55MD Video Color Printer or equal:**
 - A. **Must include printer cables.**
 - B. **Must include color printing pack for HD color printer (200 sheets picture paper and 1 color print cartridge pack).**
 12. **Vendor will provide one Fujinon RC-402, EPX-2200/402 RS-232C to Printer or equal.**
 13. **Vendor will provide the following Delivery, Set-up, and In-service Training:**
 - A. **Delivery shall be within Thirty (30) days after receipt of the approved purchase order. Vendor must furnish, deliver, and setup the equipment and provide one (1) day basic instructional training on the equipment usage and features upon delivery.**

Request for Quotation
Welch Community Hospital
WEH12019

- B. Within seven (7) days of the vendor's receipt of the approved purchase order, the selected vendor must contact Nursing Administration at Welch Community Hospital for coordination of vendor's delivery, setup, and healthcare providers' in-service training.

14. Vendor must provide the following Warranty:

For equipment valued over \$1000.00, vendor must provide a one (1) year warranty. Items valued under \$1000.00 each will be sufficient with manufacturer 90 day warranties.

15. Cost Evaluation:

It is preferred that each responder use the cost proposal sheet provided. Evaluation and award will be made to vendor meeting specifications, based on the lowest **grand total** amount.

16. Payment:

The Vendor shall submit their invoice, in arrears, to the Facility at the address on the face of the purchase order labeled "Invoice To" pursuant to the terms of the contract. Payment will be made in arrears, upon completion of delivery, setup, and in-service training. State law forbids payment of invoices prior to receipt of goods or services.

**WEH12019
COST PROPOSAL**

Description	Amount
1. Fujinon EPX-4400HD Digital Video Processor & light source Multiband imaging or equal.	\$ <u>26,910.00</u>
2. Fujinon EC-530HL Standard Colonoscope with 4.2 mm Channel, 12.8mm O.D., 1690mm working length or equal.	\$ <u>23,341.30</u>
3. Fujinon EG-530WR Standard Gastroscope with 2.8mm Channel, 9.3mm O.D., 1100mm working length or equal.	\$ <u>21,087.30</u>
4. Fujinon FES-100G Standard cart w/dual scope holder and flat panel monitor mount or equal.	\$ <u>3,555.00</u>
5. Fujinon NDS-24 National Display 24" Radiance Monitor or equal.	\$ <u>4,950.00</u>
6. Fujinon FLP-0001-93B Flat screen variable height roll stand or equal.	\$ <u>893.70</u>
7. Fujinon VC-EBC-25 Single Encoded cable 25 ft BNC-BNC or equal.	\$ <u>27.90</u>
8. Fujinon LT-7G Air Leak Tester or equal.	\$ <u>149.40</u>
9. Fujinon EGP-100 Endo Gator Jetwash Pump or equal.	\$ <u>1,478.00</u>
10. Fujinon YC-01-06 S-Video Cable 6ft or equal.	\$ <u>28.80</u>
11. Fujinon UP-55MD Video Color Printer or equal.	\$ <u>7,249.50</u>
12. Fujinon RC-402, EPX-2200/402 RS-232C to Printer or equal.	\$ <u>57.60</u>
13. Delivery, Set-up, and In-service Training.	\$ <u>- 0 -</u>
14. Warranty for equipment valued over \$1000.00 for One (1) year.	\$ <u>- 0 -</u>
Grand Total	\$ <u>89,728.50</u> ^{**}

^{**} This Price Quotation incorporates and is subject to FUJINON INC.'s Terms and Conditions of Sales located at
<http://fujifilmusa.com/termsandconditions/customer/FNON/>

RFQ No. WEH12019

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Fujinon Inc.
Authorized Signature: [Signature] Date: 8.23.2011.
State of New Jersey

County of Passaic, to-wit:

Taken, subscribed, and sworn to before me this 23rd day of August, 2011.
My Commission expires October 31, 2015.

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]



State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: _____ Signed: _____
Date: _____ Title: _____

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.



FUJINON INC. 10 Highpoint Drive, Wayne, New Jersey 07470
 www.fujinonendoscopy.com Phone (973) 633-5600 Fax (973) 633-8818

PRICE QUOTATION

CONFIDENTIAL and PROPRIETARY

Presented To: Deborah Alitzer

WELCH COMMUNITY HOSPITAL
 Health and Human Resources
 454 McDowell Street
 Welch, WV 24801
 Tel: 304-436-8833 Fax:

Quotation No. 12148- Rev#: 1
Date 08/11/2011
Presented by Sonya DuLancy-Latimore Sales Rep-Capital Region

Please fax your purchase order to: (973) 633-8818
 Price includes installation and training where applicable

Our Ref#: 99760-1

FOB Shipping Point		Terms Net 30 days	Valid Through 09/30/2011	Page 1	
NO.	MODEL	DESCRIPTION	QTY	LIST PRC / UNIT PRC	EXTENDED PRICE
1	EPX-4400HD Warranty: 1 Year (New)	High Definition Digital Video Processor & Light Source	1	34,500.00 26,910.00	26,910.00
2	EC-530HL Warranty: 1 Year (New)	Standard Colonoscope with 4.2 mm Channel, 12.8 mm O.D., 1690mm Working Length	1	29,925.00 23,341.50	23,341.50
3	EG-530WR Warranty: 1 Year (New)	Standard Gastroscope with 2.8 mm Channel, 9.3 mm O.D., 1100 mm Working Length	1	27,035.00 21,087.30	21,087.30
4	FES-100G Warranty: Mfr. Wty (New)	Standard Cart W/Dual Scope Holder and Flat Panel Monitor Mount	1	3,950.00 3,555.00	3,555.00
5	NDS-24 Warranty: Mfr. Wty (New)	National Display 24" Radiance Monitor	1	5,500.00 4,950.00	4,950.00
6	FLP-0001-93B Warranty: Mfr. Wty (New)	Flat Screen Variable Height Roll Stand	1	993.00 893.70	893.70
7	VC-ENC-25 Warranty: 90 Days (New)	25 Ft. BNC-BNC Single Encoded Cable	1	31.00 27.90	27.90
8	LT-7G Warranty: 90 Days (New)	Air Leak Tester	1	166.00 149.40	149.40

Standard Therapeutic Accessories and Standard Cleaning Accessories Included.



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FOB Shipping Point		Terms Net 30 days	Valid Through 09/30/2011	Page 2
NO.	MODEL	DESCRIPTION	QTY	LIST PRC / UNIT PRC / EXTENDED PRICE
9	EGP-100 Warranty: Mfr. Wty (New)	Endo Gator Jetwash Pump	1	1,478.00 / 1,478.00 / 1,478.00
10	YC-01-06 Warranty: 90 Days (New)	S-Video Cable, 6 ft.	1	32.00 / 28.80 / 28.80
11	UP-55MD Warranty: Mfr. Wty (New)	Video Color Printer	1	8,055.00 / 7,249.50 / 7,249.50
12	RC-402 Warranty: 90 Days (New)	EPX-2200/402 RS-232C to Printer	1	64.00 / 57.60 / 57.60

Standard Therapeutic Accessories and Standard Cleaning Accessories Included.

Comments: Standard delivery time is typically 4 to 6 weeks ARO, but is subject to change.

Sub-total(list)	111,729.00
Line Discount	(22,000.30)
Total	89,728.70

Authorized by: _____
Tom Sakovits / Dir. of Finance & Operations

NOTE: This Price Quotation incorporates and is subject to FUJINON INC.'s Terms and Conditions of Sales located at <http://fujifilmusa.com/termsandconditions/customer/FNON/>

OTHER: This Quotation is subject to applicable freight and sales tax charges. We are obligated to impose sales tax unless you provide us with the necessary Resale Certificate or Tax Exempt Certificate.



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
WEH12019

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
ROBERTA WAGNER 304-558-0067

VENDOR

*507135757 201-633-5600
 FUJINON INC
 10 HIGH POINT DRIVE
 WAYNE NJ 07470

SHIP TO

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
08/10/2011				

BID OPENING DATE: 08/25/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
1. QUESTIONS AND ANSWERS ARE ATTACHED.						
2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID.						
EXHIBIT 10						
REQUISITION NO.: WEH12019						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO.'S:						
NO. 1						
NO. 2						
NO. 3						
NO. 4						
NO. 5						
I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
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BID OPENING DATE: 08/25/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p>..... SIGNATURE</p> <p>..... COMPANY</p> <p>..... DATE</p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>END OF ADDENDUM NO. 1</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
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TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
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WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

Addendum 1
WEH12019

Q. 1. Fujinon no longer offers Multiband Imaging. Would you like to amend your form and resend, or would you like us to manually cross off and submit as is.

A. 1. Multiband Imaging is no longer a required feature for this purchase.