



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
MV12

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
BUYER 42
304-558-8802

RFQ COPY

TYPE NAME/ADDRESS HERE

VENDOR



3934 Robert C. Byrd Drive
 Beckley, WV 25801
 Phone (304) 252-3300
 www.beckleyautomall.com

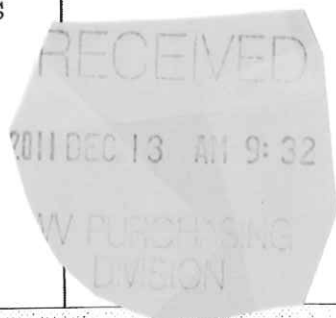
SHIP TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/07/2011				

BID OPENING DATE: 12/13/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		070-06-01-000		
2012 (OR CURRENT MODEL YEAR) MOTOR VEHICLES						
REQUEST FOR QUOTATION						
<p>THE PURCHASING DIVISION IS SOLICITING BIDS FOR A BLANKET OPEN-END STATEWIDE CONTRACT TO SUPPLY 2012 (OR CURRENT YEAR MODELS) TO ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS.</p> <p>VENDOR'S ARE REQUESTED TO TYPE PRICING INFORMATION AND ADD BIDDER'S COMPANY NAME TO EACH PAGE. PLEASE SUBMIT AND ELECTRONIC VERSION WITH YOUR BID. THIS IS IN ADDITION TO THE ORIGINAL BID PACKAGE. AN ELECTRONIC VERISON OF MV12 PRICING PAGES CAN BE FOUND AT: HTTP://WWW.STATE.WV.US/ADMIN/PURCHASE/NEWBUL.HTM</p> <p>THE PAPER COPY SHALL PREVAIL IF ANY DIFFERENCE EXISTS BETWEEN THE ELECTRONIC COPY AND THE PAPER SUBMITTED.</p> <p>*****</p> <p>QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS 11/18/2011. VENDORS ARE ENCOURAGED TO COMPLETELY REVIEW REQUEST FOR QUOTATION PACKAGE AND BID SHEETS PRIOR TO THAT TIME. TIME IS OF THE ESSENCE AND THIS BID SCHEDULE MUST BE MAINTAINED. WRITTEN QUESTIONS MAY BE SENT VIA FAX, USPS, COURIER OR E-MAIL. THE PREFERRED METHOD IS E-MAIL.</p> <p>SEND TO: GUY NISBET</p>						



SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>Harry V. Church</i>	304-573-3778	Dec. 13, 2011
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Commercial Sales Rep.	27-1243056	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W. Va. C.S.R. §148-1-6.6).



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 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/07/2011				

BID OPENING DATE: 12/13/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305 FAX: 304-558-4115 E-MAIL: GUY.L.NISBET@WV.GOV		
*****NOTICE*****NOTICE*****						
ALL OPTION PRICING MUST BE AT DEALER COST. BIDDERS SHOULD COMPLETE AND RETURN THE INFORMATION / CERTIFICATION PAGE WITH BIDS. CONTRACT SHALL NOT BE AWARDED WITHOUT RECEIPT OF CERTIFICATION.						
ATTACHMENTS TO THIS REQUEST FOR QUOTATION.						
1. MV12 GENERAL SPECIFICATIONS/INFORMATION FOUR PAGES, DATED:10/25/2011. 2. BID PRICING PAGES FOR ALL CLASSES OF VEHICLES 3. RESIDENT VENDOR PREFERENCE 4. AFFIDAVIT 5. CERTIFICATION						
EXHIBIT 3						
LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.						
UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Harry V. Church</i>	TELEPHONE 304-573-3778	DATE 12-12-2011
TITLE Fleet & Commercial Sales	FEIN 27-1243056	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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<p>IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN EQUIPMENT CONTRACT ORDER (FORM NUMBER WV-35) FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL WV-35 MUST BE SENT TO THE PURCHASING DIVISION. AFTER APPROVAL AND ENCUMBRANCE, ONE COPY OF THE PURCHASE ORDER WILL BE RETURNED TO THE SPENDING UNIT AND ONE COPY FORWARDED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT. NO ORDER IS VALID UNLESS APPROVED AND ENCUMBERED BY THE PURCHASING DIVISION.</p>						

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SIGNATURE	TELEPHONE	DATE
<i>Harry V. Church</i>	304-573-3778	12-12-2011
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
<i>Fleet & Commercial Sales</i>	27-1243056	

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<p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001 EXHIBIT 10</p> <p>REQUISITION NO...MV12.....</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO. 'S:</p> <p>NO. 1 ✓</p> <p>NO. 2</p> <p>NO. 3</p> <p>NO. 4</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>Harry V. Church</i>	304-573-3778	12-12-2011
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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
NO. 5						
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;"> <i>Harry V. Church</i> SIGNATURE Beckley Buick GMC Auto Mall, Inc COMPANY 12-12-2011 DATE </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Harry V. Church</i>	TELEPHONE 304-573-3778	DATE 12-12-2011
TITLE Fleet & Commercial Sales	FEIN 27-1243056	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4 (F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p>NOTICE</p> <p>SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: FILE 42</p> <p>RFQ. NO.: MV12</p> <p>BID OPENING DATE: 12/13/11</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:</p> <p>----- 304-253-6791 -----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY): <i>Harry Church</i></p>						

SIGNATURE <i>Harry V. Church</i>			TELEPHONE 304-573-3778	DATE 12-12-2011
TITLE <i>Fleet & Commercial Sales</i>	FEIN 27-1243056	ADDRESS CHANGES TO BE NOTED ABOVE		

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Certification

MV12

By submitting a signed bid for MV12 – supplying 2012 (or current model year) motor vehicle- vendor hereby certifies under penalty of fraud that all mandatory specifications contained in the Request for Quotation are met.

Beckley Buick GMC Automall, Inc
Vendor (Type Name of Company)

3934 Robert C. Byrd Drive, Beckley, WV, 25801
Address

Harry V. Church
Name (Type Name)

Fleet & Commercial Sales Rep.
Title

Harry V. Church
Signature

12-12-2011
Date

Note: No contract shall be awarded prior to receipt of this certification.

State of West Virginia
VENDOR PREFERENCE CERTIFICATE

Certification and application¹ is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. **Application is made for 5% resident vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Beckley Buick-GMC Auto Mall, Inc. Signed: Harry V. Church
 Date: 12-12-2011 Title: Fleet & Commercial Sales Rep.

¹Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. MV12

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Beckley Buick-GMC Automall, Inc.

Authorized Signature: Harry V. Church Date: 12-12-2011

State of WV

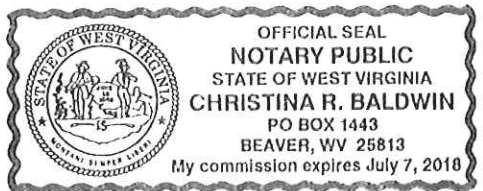
County of Raleigh, to-wit:

Taken, subscribed, and sworn to before me this 12 day of December, 2011.

My Commission expires 7/7/, 2018

AFFIX SEAL HERE

NOTARY PUBLIC Christina R. Baldwin



CLASS 6 - AUTOMOBILE
 Utility Small, 4 Wheel Drive/AWD, 4 Door
 3,800 GVWR 103" Wheelbase
 Includes but is not limited to: Toyota Rav4, Ford Escape or equal.

070-06-06-001

BECKLEY BUICK-GMC AUTO MALL, INC.

Manufacturer / Brand	GMC
Delivery	60-120 days
Model Name & Number	TERRAIN AWD SLE-1/TLG26

Standard Equipment Requirements:

Engine	MIN: 165 HP 161 TORQUE
Transmission	Automatic
Steering	Power
Brakes	Power/ABS
Radio	AM/FM
Glass	All Tinted
Mirrors	Left & Right Outside
License Plate Mounts	Front & Rear
Tires	All Season
Spare Tire	Standard tire w/ Jack
Rear Window/Defogger	Installed
Fuel Tank	Standard
Front Seat	Bucket
Rear Seat	Bench
Air Conditioning	Installed
Floor Mats	Installed
Front Air Bags	

HP	TORQUE
182	172

EPA HGWHY	EPA CITY
29	20

Price Each Gasoline	N/A
Price Each Flex Fuel	23777

Options:

1 Full Size Spare Tire	\$	N/A
2 Off Road Package Including Limited Slip Rear Includes:	\$	N/A
Axle-Trac-Lok Differential	\$	↑ Enter total off road pkg above
Engine Cooling - Heavy Duty	\$	
Skid plate Group	\$	
Suspension - Heavy Duty W/gas Shocks	\$	
Front and Rear Tow hooks	\$	
Hi & Lo Gear 4WD or equivalent	\$	
Off Road Tires	\$	
3 Tilt Wheel & Cruise Control	\$	STD
4 Keyless Entry	\$	STD
5 Power Windows / Power Locks	\$	STD
6 Rear Air and Heat	\$	N/A
7 Tow Package	\$	N/A
8 Exterior colors	\$	SOME EXTRA
9 Side Air Bags	\$	STD
10 Low Range 4 Wheel Drive Option	\$	N/A
11 Spare Tire Carrier - External	\$	N/A
12 Roof-Top Luggage Rack	\$	N/A
13 Third Row Seating	\$	N/A
14 Slush/All Weather Mats (Driver & Passenger)	\$	69
15 Slush/All Weather Mats (Second Row)	\$	69
16 Slush/All Weather Mats (Cargo)	\$	N/A
17 Delete Floor Mats (Deduct)	\$ -	N/A
18 Delete Cloth Seats (Deduct)	\$ -	N/A
19 Delete Carpet (Deduct)	\$ -	N/A
20 Manual Transmission w/Overdrive (Deduct)	\$ -	N/A
21 Remove Console (Delete) (Console between seats)	\$ -	N/A
22 FOB Dealership: (Deduct)	\$ -	N/A
23 FOB Other than Metro Charleston - Per Mile	\$	1.49

Additional Information:

SLE-1 OPTION PKG
WHEELBASE 112.5, GVWR 5070

CLASS 7 - AUTOMOBILE

070-06-07-001

Utility Vehicle, Special Purpose, Midsize, 4 Wheel Drive, 6270 GVWR
Includes but is not limited to: Ford Explorer, Trailblazer or equal.

BECKLEY BUICK-GMC AUTO MALL, INC.

Manufacturer / Brand	GMC
Delivery	60-120 days
Model Name & Number	ACADIA SL AWD-TV14526

Standard Equipment Requirements:

Engine	MIN: 235 HP 295 TORQUE
Transmission	Automatic
Steering	Power
Brakes	Power/ABS
Radio	AM/FM
Glass	All Tinted
Mirrors	Left & Right Outside
License Plate Mounts	Front & Rear
Tires	All Season
Spare Tire	Full Size w/ Jack
Rear Window/Defogger	Installed
Fuel Tank	Standard
Front Seat	Bucket
Rear Seat	Bench
Air Conditioning	Installed
Floor Mats	Installed
Auto Locking Hubs	Installed
Front Air Bags	Installed

HP	TORQUE
288	270

EPA HGWY	EPA CITY
23	16

Price Each Gasoline	27399
Price Each Flex Fuel	\$

Options:

1 Off Road Package Including Limited Slip Rear Includes:		\$	N/A
Axle-trac-lok differential	\$		
Engine Cooling - heavy duty	\$		
Skid plate Group	\$		
Suspension - Heavy Duty W/gas Shocks	\$		
All Terrain Tires	\$		
Tow Hooks	\$		
2 AM/FM w/ CD Player		\$	STD
3 Tilt Wheel & Cruise Control		\$	STD
4 Keyless Entry		\$	STD
5 Power Windows / Power Locks		\$	STD
6 Tow Package	List items included in this group	\$	462
7 Side Air Bags		\$	STD
8 Exterior colors		\$	some extra
9 Rear Air		\$	STD
10 Running Board		\$	598
11 Third Row Seat		\$	STD
12 Low Range 4 Wheel Drive		\$	N/A
13 Spare Tire Carrier - External		\$	N/A
14 Roof-Top Luggage Rack		\$	STD
15 Slush/All Weather Mats (Driver & Passenger)		\$	62
16 Slush/All Weather Mats (Second Row)		\$	62
17 Slush/All Weather Mats (Cargo)		\$	62
18 6 Cylinder (Deduct)	→	\$ -	N/A
19 Delete Floor Mats (Deduct)	→	\$ -	N/A
20 Delete Cloth Seats (Deduct)	→	\$ -	N/A
21 Delete Carpet (Deduct)	→	\$ -	N/A
22 Manual Transmission w/Overdrive (Deduct)	→	\$ -	N/A
23 Remove Console (Delete) (Console between seats)	→	\$ -	N/A
24 FOB Dealership: (Deduct)	→	\$ -	N/A
25 FOB Other than Metro Charleston - Per Mile		\$	1.49

Enter total Off Road pkg above

↑

Additional Information:

LLT ENGINE 3.6L SIDI V6, SIX SPEED TRANSMISSION, WHEELBASE 118.9

CLASS 8 - AUTOMOBILE

070-06-08-001

Utility Large, 4 Wheel Drive, 4 Doors, 7400 GVWR
Includes but is not limited to: Chevrolet Suburbans, Ford Expedition or equal.

BECKLEY BUICK-GMC AUTO MALL, INC.

Manufacturer / Brand	GMC
Delivery	60-120 days
Model Name & Number	YUKON XL 1500 4WD-TK10906

HP	TORQUE
320	335

Standard Equipment Requirements:

Engine	MIN: 300 HP 360 TORQUE
Transmission	Automatic w/Overdrive
Steering	Power
Brakes	Power/ABS
Radio	AM/FM
Glass	All Tinted
Mirrors	Left & Right Outside
License Plate Mounts	Front & Rear
Tires	All Season
Spare Tire	Full Size w/ Jack
Rear Window/Defogger	Installed
Fuel Tank	Standard
Front Seat	Standard
Rear Seat	Bench
Air Conditioning	Installed
Floor Mats	Installed
Front Air Bags	Installed

Price Each Flex Fuel	33416
Price Each Gasoline	N/A

Options:

1 Off Road Package Including Limited Slip Rear Includes:		\$	1386.4
Axle-trac-lok differential		\$	259.6
Engine Cooling - heavy duty		\$	OFF RD PKG
Skid plate Group	List items included in this group	\$	OFF RD PKG
Suspension - Heavy Duty W/gas Shocks		\$	OFF RD PKG
All Terrain Tires		\$	OFF RD PKG
Tow Hooks		\$	OFF RD PKG
2 AM/FM w/ CD Player		\$	STD
3 Tilt Wheel & Cruise Control		\$	STD
4 Keyless Entry		\$	171.6
5 Power Windows / Power Locks		\$	STD
6 Tow Package	List items included in this group	\$	STD
7 Side Air Bags		\$	STD
8 Exterior colors		\$	SOME EXTRA
9 Slush/All Weather Mats (Driver & Passenger)		\$	121.44
10 Slush/All Weather Mats (Second Row)		\$	INCL ABOVE
11 Slush/All Weather Mats (Cargo)		\$	60.72
12 Low Range 4 Wheel Drive		\$	STD
13 Delete Floor Mats (Deduct)	→	\$ -	N/A
14 Delete Cloth Seats (Deduct)	→	\$ -	N/A
15 Delete Carpet (Deduct)	→	\$ -	N/A
16 Manual Transmission w/Overdrive (Deduct)	→	\$ -	N/A
17 Remove Console (Delete) (Console between seats)	→	\$ -	N/A
18 FOB Dealership: (Deduct)	→	\$ -	N/A
19 FOB Other than Metro Charleston - Per Mile		\$	1.49
20 3rd Row Seating		\$	STD

Additional Information:

CLASS 8A - AUTOMOBILE
 SUV, Utility, 4 Door, Hybrid, 130" Wheelbase,
 Includes but is not limited to: GMC Yukon, Toyota Highlander or equal.

070-06-08-010

BECKLEY BUICK-GMC AUTO MALL, INC.

Manufacturer / Brand	GMC
Delivery	60-120 days
Model Name & Number	Yukon 4WD/2WD

Standard Equipment Requirements:

Engine	MIN: 209 HP HYBRID
Transmission	Automatic w/Overdrive
Steering	Power
Brakes	Power/ABS
Radio	AM / FM /CD
Glass	All Tinted
Mirrors	Left & Right Outside
License Plate Mounts	Front & Rear
Tires	All Season
Spare Tire	Full Size w/Jack
Tilt Wheel & Cruise Control	Standard
Keyless Entry	Standard
Power Windows/Power Locks	Standard
Rear Window/Defogger	Installed
Fuel Tank	Standard
Front Seat	Bucket
Rear Seat	Bench
Air Conditioning	Installed
Floor Mats	Installed
Front Air Bags	Installed

HP	TORQUE
332	367

Price Each Gasoline (4 Wheel Drive)	\$ 48,043.00
Price Each Flex Fuel (4 Wheel Drive)	N/A

EPA HGWAY	EPA CITY
23	20

Price Each Gasoline (2 Wheel Drive)	\$ 45,467.00
Price Each Flex Fuel (2 Wheel Drive)	N/A

EPA HGWAY	EPA CITY
23	20

Options:

1 Tow Package	List items included in this group	STD
2 Side Air Bags		STD
3 Exterior colors		some extra
4 Slush/All Weather Mats (Driver & Passenger)		\$ 121.44
5 Slush/All Weather Mats (Second Row)		INCL IN ABOVE
6 Slush/All Weather Mats (Cargo)		\$ 60.72
7 Delete Floor Mats (Deduct)	→	N/A
8 Delete Cloth Seats (Deduct)	→	N/A
9 Delete Carpet (Deduct)	→	N/A
10 FOB Dealership: (Deduct)	→	N/A
11 FOB Other than Metro Charleston - Per Mile		\$ 1.49

Additional Information:

HYBRID ONLY AVAILABLE IN 116 INCH WHEELBASE
 YUKON 4WD-TK10706-- YUKON 2WD-TC10706

CLASS 9 - TRUCK

070-48-09-001

Small Pickup, 4 Cylinder, 2 Wheel Drive, 3500 GVWR, Short Bed
Includes but is not limited to: Ford Ranger, Toyota Tacoma, Mazda B2300 or equal.

BECKLEY BUICK-GMC AUTO MALL, INC.

Manufacturer / Brand	GMC
Delivery	60-120 days
Model Name & Number	CANYON 2WD REG CAB-TS15403

Standard Equipment Requirements:

Engine 4 cyl	MIN: 143 HP 154 TORQUE
Transmission	Automatic
Steering	Power
Brakes	Power
Radio	AM/FM
Glass	All Tinted
Mirrors	Left & Right Outside
License Plate Mounts	Front & Rear
Cargo Box	Fleetside
Bumper	Rear Step Factory Installed
Tires	All Season
Spare Tire	Full Size w/ Jack
Air Conditioning	Installed
Front Seat	Standard seating
Standard Floor Covering	Installed
Front Air Bags	Installed

HP	TORQUE
185	190

Price Each Gasoline	14799
Price Each Flex Fuel	N/A

EPA	EPA
HGWY	CITY
25	18

Options:

1 Off Road Package Including Limited Slip Rear Includes:		\$	N/A
Axle-trac-lok differential		\$	N/A
Engine Cooling - heavy duty		\$	N/A
Skid plate Group		\$	N/A
Suspension - Heavy Duty W/gas Shocks		\$	N/A
All Terrain Tires		\$	N/A
Tow Hooks		\$	N/A
2 AM/FM w/ CD Player		\$	N/A
3 Tilt Wheel & Cruise Control		\$	STD*
4 Side Air Bags		\$	STD
5 Exterior Colors		\$	STD
6 Trailer Tow Package	List items included in this group	\$	N/A
7 Slush/All Weather Mats (Driver & Passenger)		\$	N/A
8 Slush/All Weather Mats (Second Row)		\$	N/A
9 Slush/All Weather Mats (Cargo)		\$	N/A
10 Power Windows, Locks		\$	594
11 Sliding Rear Window		\$	N/A
12 Privacy Glass		\$	N/A
13 Bedliner		\$	132
14 Bucket Seats Front		\$	N/A
15 Delete Floor Mats (Deduct)	→	\$ -	N/A
16 Delete Cloth Seats (Deduct)	→	\$ -	N/A
17 Delete Carpet (Deduct)	→	\$ -	N/A
18 Manual Transmission w/Overdrive (Deduct)	→	\$ -	963
19 FOB Dealership: (Deduct)	→	\$ -	N/A
20 FOB Other than Metro Charleston - Per Mile		\$	1.49

Additional Information:

TS15403
4850 GVWR, WORK TRUCK-*CRUISE STD/TILT N/A

CLASS 10 - TRUCK

070-48-10-001

Small Pickup, 2 Wheel Drive, Extended Cab, 6 Cylinder, 4200 GVWR, Short Bed
Includes but is not limited to: Ford Ranger, Toyota Tacoma, Mazda B2300 or equal.

BECKLEY BUICK-GMC AUTO MALL, INC.

Manufacturer / Brand	GMC
Delivery	60-120 days
Model Name & Number	CANYON 2WD EXT CAB TS15653

Standard Equipment Requirements:

Engine	MIN: 200 HP 225 TORQUE
Transmission	Automatic
Steering	Power
Brakes	Power
Radio	AM/FM
Glass	All Tinted
Mirrors	Left & Right Outside
License Plate Mounts	Front & Rear
Cargo Box	Fleetside
Bumper	Rear Step Factory Installed
Tires	All Season
Spare Tire	Full Size w/ Jack
Air Conditioning	Installed
Front Seat	Standard seating
Standard Floor Covering	Installed
Front Air Bags	Installed

HP	TORQUE
242	242

Price Each Gasoline	17505
Price Each Flex Fuel	N/A

EPA HGWY	EPA CITY
23	17

Options:

1	AM/FM w/ CD Player	\$	STD.
2	Limited Slip Rear End	\$	259.6
3	Tilt Wheel & Cruise Control	\$	STD*
4	Keyless Entry	\$	N/A
5	Power Windows / Power Locks	\$	STD.
6	Exterior colors	\$	STD
7	Side Air Bags	\$	STD.
8	Slush/All Weather Mats (Driver & Passenger)	\$	69
9	Slush/All Weather Mats (Second Row)	\$	N/A
10	Slush/All Weather Mats (Cargo)	\$	N/A
11	Slide Rear Window	\$	N/A
12	Front seat bench	\$	STD. 60/40
13	Bed Liner	\$	132
14	Manual Transmission w/Overdrive (Deduct)	\$ -	N/A
15	Delete Cloth Seats (Deduct)	\$ -	N/A
16	Delete Carpet (Deduct)	\$ -	N/A
17	FOB Dealership: (Deduct)	\$ -	N/A
18	FOB Other than Metro Charleston - Per Mile	\$	1.49

Additional Information:

SLE-1 OPTION PKG IS BASE FOR 3.7 5CYL ENGINE
5000 GVWR

CLASS 11 - TRUCK

070-48-11-001

Small Pickup, 2 Wheel Drive,
6 Cylinder, 4200 GVWR, Short Bed

Includes but is not limited to: Ford Ranger, Toyota Tacoma, Mazda B2300 or equal.

BECKLEY BUICK-GMC AUTO MALL, INC.

Manufacturer / Brand	GMC
Delivery	60-120 days
Model Name & Number	CANYON 2WD SHORT BED

Standard Equipment Requirements:

Engine	MIN: 148 HP 180 TORQUE
Transmission	Automatic
Steering	Power
Brakes	Power
Radio	AM/FM
Glass	All Tinted
Mirrors	Left & Right Outside
License Plate Mounts	Front & Rear
Cargo Box	Fleetside
Bumper	Rear Step Factory Installed
Tires	All Season
Spare Tire	Full Size w/ Jack
Air Conditioning	Installed
Front Seat	Standard seating
Rubber Floor Covering	Installed
Front Air Bags	Installed

HP	TORQUE
242	242

Price Each Gasoline	14865
Price Each Flex Fuel	N/A

EPA	EPA
HGWY	CITY
23	17

Options:

1 AM/FM w/ CD Player		\$	N/A
2 Tilt Wheel & Cruise Control		\$	STD*
3 Limited Slip Rear End		\$	N/A
4 Keyless Entry		\$	N/A
5 Power Windows / Power Locks		\$	594
6 Exterior colors		\$	STD
7 Slide Rear Window		\$	N/A
8 Long Bed		\$	N/A
9 Slush/All Weather Mats (Driver & Passenger)		\$	69
10 Slush/All Weather Mats (Second Row)		\$	N/A
11 Slush/All Weather Mats (Cargo)		\$	N/A
12 Bed Liner		\$	132
13 Side Air Bag		\$	STD
14 Optional Engine		\$	N/A
15 Manual Transmission w/Overdrive (Deduct)	→	\$ -	N/A
16 Remove Console (Delete) (Console between seats)	→	\$ -	N/A
17 Delete Cloth Seats (Deduct)	→	\$ -	N/A
18 Delete Carpet (Deduct)	→	\$ -	N/A
19 FOB Dealership: (Deduct)	→	\$ -	N/A
20 FOB Other than Metro Charleston - Per Mile	→	\$	1.49

Additional Information:

TS15403-WORK TRK-*CRUISE STD/TILT NA
3.7L 5 CYL ENG. GVWR 4850

CLASS 12 - TRUCK

070-48-12-001

Large Pickup, 2 Wheel Drive
6000 GVWR, Short Bed, Approx. 5'7" bed.
Includes but is not limited to: Ford F150, Dodge 1500, Chevrolet 1500 or equal.

BECKILEY BUICK-GMC AUTO MALL, INC.

Manufacturer / Brand	GMC
Delivery	60-120 days
Model Name & Number	SIERRA 1500 2WD-TC10703*

Standard Equipment Requirements:

Engine	MIN 195 HP 235 TORQUE
Transmission	Automatic
Steering	Power
Brakes	Power
Radio	AM/FM
Glass	All Tinted
Mirrors	Left & Right Outside
License Plate Mounts	Front & Rear
Cargo Box	Fleetside
Bumper	Rear Step Factory Installed
Tires	All Season
Spare Tire	Full Size w/ Jack
Air Conditioning	Installed
Front Seat	Bench
Rubber Floor Covering	Installed
Front Air Bags	Installed

HP	TORQUE
195	260

Price Each Gasoline	16140
Hybrid	N/A
Flex Fuel	N/A

EPA HGWY	EPA CITY
20	15

Bed Size Quote

Options:

1	AM/FM w/ CD Player		\$	149.6
2	Tilt Wheel & Cruise Control		\$	STD
3	Limited Slip Rear End		\$	286
4	Keyless Entry		\$	INCL W/LOC
5	Power Windows / Power Locks		\$	356.40*
6	Tow Hooks		\$	44
7	Long Bed		\$	374.4
8	Exterior colors		\$	some extra
9	Slide Rear Window		\$	N/A
10	Side Air Bags		\$	STD
11	Engine Options	Option 1: L20 4.8L V8	\$	831.6
12	Engine Options	Option 2: LMG 5.3L V8	\$	1557.6
13	Slush/All Weather Mats (Driver & Passenger)		\$	60.72
14	Slush/All Weather Mats (Second Row)		\$	N/A
15	Slush/All Weather Mats (Cargo)		\$	117.04
16	Bed Liner		\$	321.2
17	Crew/Quad Cab		\$	7736
18	Extended Cab		\$	3955.79
19	Manual Transmission w/Overdrive (Deduct)		\$ -	N/A
20	Delete Cloth Seats (Deduct)		\$ -	0
21	Delete Carpet (Deduct)		\$ -	N/A
22	Delete Truck Bed (Deduct)		\$ -	N/A
23	FOB Dealership: (Deduct)		\$ -	N/A
24	FOB Other than Metro Charleston - Per Mile		\$	1.49

Additional Information:

*TC10703-REG CAB STANDARD BOX (6'6") ENGINE LU3-4.3L V-6, GVWR 6400
 **CREW/QUAD CAB INCLUDE 4.8L V-8 ENGINE, GVWR 6800-FUEL COST & STANDARD
 EQUIPMENT MAY DIFFER-MODEL TC10543
 *POWER LOCKS ONLY

CLASS 12A - TRUCK
 Large Pickup, Hybrid, 2 Wheel Drive
 6000 GVWR, Short Bed

070-48-12-010

Includes but is not limited to: Ford F150, Dodge 1500, Chevrolet 1500 or equal.

BECKLEY BUICK-GMC AUTO MALL, INC.

Manufacturer / Brand GMC
 Delivery 60-120 days
 Model Name & Number SIERRA 1500 HYBRID 2WD

Standard Equipment Requirements:

Engine MIN 300 HP 300 TORQUE
 Transmission Automatic
 Steering Power
 Brakes Power
 Radio AM/FM
 Glass All Tinted
 Mirrors Left & Right Outside
 License Plate Mounts Front & Rear
 Cargo Box Fleetside
 Bumper Rear Step Factory Installed
 Tires All Season
 Spare Tire Full Size w/ Jack
 Air Conditioning Installed
 Front Seat Bench
 Rubber Floor Covering Installed
 Front Air Bags Installed

HP	TORQUE
332	367

EPA HGWAY	EPA CITY
23	20

Price Each Gasoline 16380
 Hybrid 34419
 Flex Fuel N/A

Options:

1	AM/FM w/ CD Player		\$	STD
2	Till Wheel & Cruise Control		\$	STD
3	Limited Slip Rear End		\$	STD
4	Keyless Entry		\$	STD
5	Power Windows / Power Locks		\$	STD
6	Tow Hooks		\$	STD
7	Long Bed		\$	N/A
8	Exterior colors		\$	some extra
9	Slide Rear Window		\$	N/A
10	Side Air Bags		\$	STD
11	Engine Options	Option 1: <u>N/A HYBRID</u>	\$	N/A
12	Engine Options	Option 2: _____	\$	N/A
13	Slush/All Weather Mats (Driver & Passenger)		\$	127.6
14	Slush/All Weather Mats (Second Row)		\$	INCL ABOVE
15	Slush/All Weather Mats (Cargo)		\$	N/A
16	Bed Liner		\$	STD
17	Crew Cab		\$	STD
18	Extended Cab		\$	N/A
19	Manual Transmission w/Overdrive (Deduct)	_____>	\$ -	N/A
20	Delete Cloth Seats (Deduct)	_____>	\$ -	N/A
21	Delete Carpet (Deduct)	_____>	\$ -	N/A
22	Delete Truck Bed (Deduct)	_____>	\$ -	N/A
23	FOB Dealership: (Deduct)	_____>	\$ -	N/A
24	FOB Other than Metro Charleston - Per Mile		\$	1.49

Additional Information:

MODEL GLD2MH-TC10543 HYBRID ONLY AVAILABLE IN CREW CAB
7100 GVWR
GASOLINE- MODEL TC10703 6400 GVWR

CLASS 17 - TRUCK
 Small Pickup, 4 Wheel Drive,
 Extended Cab, 4700 GVWR

070-48-17-000

Includes but is not limited to: GMC Canyon, Chevrolet Colorado or equal.

BECKLEY BUICK-GMC AUTO MALL, INC.

Manufacturer / Brand	GMC
Delivery	60-120 days
Model Name & Number	CANYON 4WD EXT CAB-TT15653

Standard Equipment Requirements:

Engine	MIN: 207 HP 225 TORQUE
Transmission	Automatic
Steering	Power
Brakes	Power/ABS
Radio	AM/FM
Glass	All Tinted
Mirrors	Left & Right Outside
License Plate Mounts	Front & Rear
Cargo Box	Fleetside
Bumper	Rear Step Factory Installed
Tires	All Season
Spare Tire	Full Size w/ Jack
Air Conditioning	Installed
Front Seat	Standard seating
Auto Locking Hubs	Installed
Standard Floor Covering	Installed
Front Air Bags	Installed

HP	TORQUE
242	242

Price Each Gasoline	20665
Price Each Flex Fuel	N/A

EPA HGWAY	EPA CITY
23	17

Options:

1 Off Road Package Including Limited Slip Rear, Includes:

Axle-trac-lok differential	STD
Engine Cooling - heavy duty	N/A
Skid plate Group	N/A
Suspension - Heavy Duty W/gas Shocks	N/A
All Terrain Tires	N/A
Tow Hooks	STD

\$ N/A

Enter total off road pkg above

2 AM/FM w/ CD Player		\$	STD
3 Tilt Wheel & Cruise Control		\$	STD*
4 Keyless Entry		\$	INCL OPT 5
5 Power Windows / Power Locks		\$	594
6 Limited Slip Rear End		\$	STD
7 Engine V8: Size _____		\$	N/A
8 Tow Package	List items included in this group	\$	*237.60
9 Side Air Bags		\$	STD
10 Bend front seat		\$	N/A
11 Exterior colors		\$	STD
12 Slide Rear Window		\$	N/A
13 Long Bed		\$	N/A
14 Slush/All Weather Mats (Driver & Passenger)		\$	N/A
15 Slush/All Weather Mats (Second Row)		\$	N/A
16 Slush/All Weather Mats (Cargo)		\$	N/A
17 Front seat bench		\$	STD
18 Bed Liner		\$	132
19 Carpet Interior		\$	STD
20 Manual Transmission w/Overdrive (Deduct)	_____ →	\$ -	N/A
21 Delete Floor Mats (Deduct)	_____ →	\$ -	N/A
22 Delete Cloth Seats (Deduct)	_____ →	\$ -	N/A
23 Delete Carpet (Deduct)	_____ →	\$ -	N/A
24 Remove Console (Delete) (Console between seats)	_____ →	\$ -	N/A
25 FOB Dealership: (Deduct)	_____ →	\$ -	N/A
26 FOB Other than Metro Charleston - Per Mile		\$	1.49

Additional Information:

ENGINE 3.7L 5 CYL
TOW PKG INCLUDES HITCH & 7 PIN LIGHT CONNECTION

CLASS 17A - TRUCK

070-48-17-010

Midsize Pickup, Front-Hinged, Full Size Doors, 4 Wheel Drive, 4 Door Crew Cab, 4850 GVWR Includes but is not limited to: GMC Canyon, Chevrolet Colorado or equal.

BECKLEY BUICK-GMC AUTO MALL, INC.

Manufacturer / Brand: GMC
Delivery: 60-120 DAYS
Model Name & Number: CANYON 4WD CREW TT15643

Standard Equipment Requirements:

Table listing standard equipment requirements such as Engine (MIN: 210 HP 225 TORQUE), Transmission (Automatic), Brakes (Power/ABS), Radio (AM/FM), Glass (All Tinted), Mirrors (Left & Right Outside), License Plate Mounts (Front & Rear), Cargo Box (Fleetside), Bumper (Rear Step Factory Installed), Tires (All Season), Spare Tire (Full Size w/ Jack), Air Conditioning (Installed), Front Seat (Standard Seating), Auto Locking Hubs (Installed), Standard Floor Covering (Installed), Front Air Bags (Installed).

Price Each Gasoline: \$ 22,019.00
Price Each Flex Fuel: N/A

HP: 242
TORQUE: 242

EPA HWY: 16
EPA CITY: 21

Options:

1 Off Road Package Including Limited Slip Rear, Includes:

- Axle-trac-1ok differential
Engine Cooling - heavy duty
Skid plate Group
Suspension - Heavy Duty W/gas Shocks
All Terrain Tires
Tow Hooks

Option selection table for Off Road Package with columns for STD, N/A, and STD.

N/A



Enter total off road pkg above

- 2 AM/FM w/ CD Player
3 Tilt Wheel & Cruise Control
4 Tow Package
5 Side Air Bags
6 Exterior colors
7 Slide Rear Window
8 Keyless Entry
9 Power Windows, Locks, Power Heated Mirrors
10 Slush/All Weather Mats (Driver & Passenger)
11 Slush/All Weather Mats (Second Row)
12 Slush/All Weather Mats (Cargo)
13 Bed Liner
14 Carpet Interior
15 Rear Jump Seat
16 Manual Transmission w/Overdrive (Deduct)
17 Delete Floor Mats (Deduct)
18 Delete Cloth Seats (Deduct)
19 FOB Dealership: (Deduct)
20 FOB Other than Metro Charleston - Per Mile

Option selection table for items 2-20 with columns for STD, N/A, and STD, and arrows for deducting items.

Price list for options 2-20, including STD, N/A, and a total price of \$ 132.00 and \$ 1.49.

Additional Information:

GVWR 5300

CLASS 18 - TRUCK
 Large Pickup, 4 Wheel Drive,
 5400 GVWR, Short Bed

070-48-18-000

Includes but is not limited to: Toyota Tacoma, GMC 1500, Dodge Ram 1500, Ford F150 or equal.

BECKLEY BUICK-GMC AUTO MALL, INC.

Manufacturer / Brand	GMC
Delivery	60-120 DAYS
Model Name & Number	SIERRA 1500 REG CAB 4WD

Standard Equipment Requirements:

Engine	MIN: 231 HP 275 TORQUE
Transmission	Automatic
Steering	Power
Brakes	Power/ABS
Radio	AM/FM
Glass	All Tinted
Mirrors	Left & Right Outside
License Plate Mounts	Front & Rear
Cargo Box	Fleetside
Bumper	Rear Step Factory Installed
Tires	All Season
Spare Tire	Full Size w/ Jack
Air Conditioning	Installed
Front Seat	Bench
Auto Locking Hubs	Installed
Standard Floor Covering	Installed
Front Air Bags	Installed

HP	TORQUE
302	305

Price Each Gasoline	N/A
Price Each Flex Fuel	19013
Hybrid	N/A

EPA HGWAY	EPA CITY
18	13

Options:

1 Off Road Package Including Limited Slip Rear, Includes:		\$	N/A
Axle-trac-1ok differential	286	}	↑ Enter total off road pkg above
Engine Cooling - heavy duty	N/A		
Skid plate Group	132		
Suspension - Heavy Duty W/gas Shocks	N/A		
All Terrain Tires	66		
Tow Hooks	STD		
2 AM/FM w/ CD Player		\$	149.6
3 Tilt Wheel & Cruise Control		\$	STD
4 Tow Package	List items included in this group	\$	677
5 Snow Plow Package	List items included in this group	\$	N/A
6 Exterior colors		\$	some extra
7 Slide Rear Window		\$	N/A
8 Keyless Entry		\$	211
9 Power Windows, Locks, Power Heated Mirrors		\$	809
10 Side Air Bags		\$	STD
11 Slush/All Weather Mats (Driver & Passenger)		\$	N/A
12 Slush/All Weather Mats (Second Row)		\$	N/A
13 Slush/All Weather Mats (Cargo)		\$	N/A
14 Bed Liner		\$	321.2
15 Carpet Interior		\$	N/A
16 Cloth Seats		\$	STD
17 Long Bed		\$	288
18 Rear Jump Seat		\$	N/A
19 Extended Cab w/ Third and Fourth Door		\$	3889.79
20 ENGINE OPTION		\$	726
21 6 Cylinder (Deduct)		\$ -	831
22 Manual Transmission w/Overdrive (Deduct)		\$ -	N/A
23 Delete Floor Mats (Deduct)		\$ -	N/A
24 Delete Cloth Seats (Deduct)		\$ -	N/A
25 FOB Dealership: (Deduct)		\$ -	N/A
26 FOB Other than Metro Charleston - Per Mile		\$	1.49
		\$	

Additional Information:

GVWR 6400 W/STANDARD BOX, GVWR 6800 W/LONG BOX
ENGINE OPTION 5.3L V-8 (OPTION #20)
MODEL TK10703

CLASS 21 - TRUCK
 Large Pickup, 4 Wheel Drive,
 10000 GVWR, Long Bed

070-48-21-001

Includes but is not limited to: GMC Sierra 3500, Dodge Ram 3500 or equal.

BECKLEY BUICK-GMC AUTO MALL, INC.

Manufacturer / Brand	GMC
Delivery	60-120 DAYS
Model Name & Number	SIERRA 3500 4WD REG CAB L.BED

Standard Equipment Requirements:

Engine	MIN: 300 HP 360 TORQUE
Transmission	Automatic
Steering	Power
Brakes	Power/ABS
Radio	AM/FM
Glass	All Tinted
Mirrors	Left & Right West Coast Type
License Plate Mounts	Front & Rear
Tires	All Season Load Range E
Spare Tire	Full Size w/ Jack
Cargo Box	Fleetside
Bumper	Rear Step / Factory Installed
Air Conditioning	Installed
Auto Locking Hubs	Installed
Standard Floor Covering	Installed
Front Air Bags	Installed

HP	TORQUE
322	360

Price Each Gasoline	N/A
Price Each Flex Fuel	22289

Options:

1	Dual Rear Wheels		\$	733.2
2	Off Road Package Including Limited Slip Rear, Includes:		\$	N/A
	Axle-trac-lok differential	STD		
	Engine Cooling - heavy duty	STD		
	Skid plate Group	132		
	Suspension - Heavy Duty w/Gas Shocks	STD		
	All Terrain Tires	N/A		
	Engine Cooling Heavy Duty	STD		
3	AM/FM w/ CD Player		\$	149.6
4	Tilt Wheel & Cruise Control		\$	STD
5	Keyless Entry		\$	211.2
6	Power Windows / Power Locks		\$	809.6
7	Side Air Bags		\$	STD
8	Diesel Engine		\$	7387.6
9	Back -Up Alarm		\$	121.44
10	Tow Package	List items included in this group	\$	STD
11	Snow Plow Package	List items included in this group	\$	250.8
12	Exterior colors		\$	some extra
13	Carpet Interior		\$	88
14	Slide Rear Window		\$	N/A
15	Swing Out Mirror		\$	N/A
16	Slush/All Weather Mats (Driver & Passenger)		\$	N/A
17	Slush/All Weather Mats (Second Row)		\$	N/A
18	Slush/All Weather Mats (Cargo)		\$	N/A
19	Bed Liner		\$	321
20	Duel Gas Tanks		\$	N/A
21	Extended Cab w/ Third and Fourth Door		\$	2890.49
22	2 Wheel Drive (Deduct)		\$ -	577.71
23	Delete Truck Bed (Deduct)		\$ -	809.6
24	Short Bed (Deduct)		\$ -	N/A
25	6 Cylinder (Deduct)		\$ -	N/A
26	Manual Transmission w/Overdrive (Deduct)		\$ -	N/A
27	Delete Floor Mats (Deduct)		\$ -	N/A
28	Delete Cloth Seats (Deduct)		\$ -	0
29	Remove Console (Delete) (Console between seats)		\$ -	N/A
30	FOB Dealership: (Deduct)		\$ -	N/A
31	FOB Other than Metro Charleston - Per Mile		\$	1.49
32	Available Axle Ratios	4.1	\$	N/C
		3.73		

\$ 733.2
 \$ N/A

Enter Total Off Rd Pkg. Above

TK30903-GVWR 10000 (WITH SINGLE REAR WHEELS)

CLASS 22 - VAN, CARGO

070-92-22-001

6500 GVWR, 109" Wheelbase

Includes but is not limited to: Express, GMC Savanna or equal.

BECKLEY BUICK-GMC AUTO MALL, INC.

Manufacturer / Brand	GMC
Delivery	60-120 DAYS
Model Name & Number	SAVANA CARGO VAN 1500

Standard Equipment Requirements:		HP	TORQUE
Engine	MIN: 180 HP 210 TORQUE	195	260
Transmission	Automatic		
Steering	Power		
Brakes	Power/ABS		
Radio	AM/FM		
Glass	All Tinted		
Mirrors	Left & Right Outside		
License Plate Mounts	Front & Rear		
Rear Bumper	Installed		
Tires	All Season		
Spare Tire	Standard tire w/Jack		
Air Conditioning	Installed		
Seating Capacity 2	Passenger Seat		
Front Air Bags	Installed		

	RWD	EPA HGWY	EPA CITY
Price Each Gasoline	16665	20	15
Price Each Flex-Fuel	N/A		

Options:

1	AM/FM w/ CD Player	\$	180
2	Tilt Wheel & Cruise Control	\$	347.6
3	Limited Slip Rear End	\$	286
4	Tow Package: Transmission Cooler	\$	N/A
	H. D. Engine Cooler	\$	N/A
5	Keyless Entry	\$	149.6
6	Power Windows / Power Locks	\$	418
7	Side Air Bags	\$	STD
8	Glass All Around	\$	277.2
9	Rear Door Window/Glass	\$	52.8
10	Side Door Window/Glass	\$	INCL
11	Exterior Colors	\$	some extra
12	FOB Dealership: (Deduct)	\$	- N/A
13	FOB Other than Metro Charleston - Per Mile	\$	1.49
14	Rear Step Bumper	\$	STD

Additional Information:

WHEELBASE 135", GVWR 7300

TG13405

CLASS 23 - VAN, CARGO
 Extended Body, 8500 GVWR 138" Wheelbase
 Includes but is not limited to: GMC Savanna or equal.

070-92-23-001

BECKLEY BUICK-GMC AUTO MALL, INC.

Manufacturer / Brand	<u>GMC</u>
Delivery	<u>60 TO 120 DAYS</u>
Model Name & Number	<u>SAVANA 2500 EXT CARGO VAN</u>

Standard Equipment Requirements:

Engine	<u>MIN: 225 HP 285 TORQUE</u>
Transmission	<u>Automatic</u>
Steering	<u>Power</u>
Brakes	<u>Power/ABS</u>
Radio	<u>AM/FM</u>
Glass	<u>All Tinted</u>
Mirrors	<u>Left & Right Outside</u>
License Plate Mounts	<u>Front & Rear</u>
Tires	<u>All Season</u>
Spare Tire	<u>Standard tire w/Jack</u>
Rubber Floor Matting	<u>Installed</u>
Air Conditioning	<u>Installed</u>
Front Air Bags	<u>Installed</u>
Doors	<u>Double Side & Rear</u> <u>Loading Doors w/Glass</u>
Seating Capacity 2	<u>Passenger Seat</u>

HP	TORQUE
280	295

Price Each Gasoline	<u>N/A</u>
Price Each Diesel	<u>30431</u>
Price Each Flex-Fuel	<u>19656</u>

Options:

1	AM/FM w/ CD Player		\$	
2	Tilt Wheel & Cruise Control		\$	347.6
3	Limited Slip Rear End		\$	286
4	Engine Options:	Option 1: 6.0 L V-8 FLEX FUEL	\$	875.6
5	Engine Options:	Option 2:	\$	
6	Drivers Side Cargo Door		\$	N/A
7	All Wheel Drive		\$	N/A *
8	Keyless Entry		\$	149.6
9	Power Windows / Power Locks		\$	418
10	Rear Door Window/Glass		\$	INCL
11	Side Sliding Door w/Glass		\$	132
12	Glass Sides		\$	277.5
13	Telescopic Trailer Tow Mirrors		\$	N/A
14	Rear Rubber Floor Matting		\$	STD
15	Exterior colors		\$	some extra
16	FOB Dealership: (Deduct)		\$	- N/A
17	FOB Other than Metro Charleston - Per Mile	.50 PER MILE	\$	1.49

Additional Information:

TG23705-GVWR 8600,4.8L V-8,WHEELBASE 155"

DIESEL- 6.6L TURBO

* ALL WHEEL DRIVE NOT AVAILABLE ON 2500

CLASS 23A - VAN, CARGO
8500 GVWR, 135" Wheelbase

070-92-23-002

BECKLEY BUICK GMC AUTO MALL, INC.

Manufacturer / Brand	GMC
Delivery	60-120 DAYS
Model Name & Number	SAVANA CARGO VAN 2500

Standard Equipment Requirements:

Engine	Gasoline	MIN: 225 HP 286 TORQUE
Engine	Diesel	MIN: 154 HP 286 TORQUE
Transmission	Automatic	
Steering	Power	
Brakes	Power/ABS	
Radio	AM/FM	
Glass	All Tinted	
Mirrors	Left & Right Outside	
License Plate Mounts	Front & Rear	
Tires	All Season	
Spare Tire	Standard tire w/ Jack	
Air Conditioning	Installed	
Seating Capacity 2	Passenger Seat	
Front Air Bags	Installed	

HP	TORQUE
280	295

Price Each Gasoline
Price Each Diesel
Price Each Flex Fuel

FWD	RWD
N/A	N/A
N/A	28754
N/A	17978

Options:

1	AM/FM w/ CD Player	\$	180.4
2	Tilt Wheel & Cruise Control	N/A	347.6
3	Limited Slip Rear End	N/A	286
4	Tow Package: Transmission Cooler	N/A	INCL
	H. D. Engine Cooler	\$	INCL
5	Keyless Entry	N/A	149.6
6	Power Windows / Power Locks	N/A	418
7	Glass All Around	N/A	277.2
8	Side Air Bags	N/A	308
9	Step Bumper	N/A	57.2
10	Telescopic Trailer Tow Mirrors	N/A	N/A
11	Rear Rubber Floor Matting	N/A	STD
12	Exterior Colors	N/A	some extra
13	FOB Dealership: (Deduct)	N/A	N/A
14	FOB Other than Metro Charleston - Per Mile	\$	1.49

Additional Information:

TG23405, GVWR 8600, 4.8L V-8
DIESEL 6.6L TURBO

CLASS 25 - VAN

070-93-25-000

Small Rear Wheel Drive,
125" Wheel Base, Eight Passenger

Includes but is not limited to: GMC Savanna, Chevrolet Express, Ford Econoline 150 or equal.

BECKLEY BUICK-GMC AUTO MALL, INC.

Manufacturer / Brand	GMC
Delivery	60-120 DAYS
Model Name & Number	SAVANA 2012 SAVANA 1500 PASSENGER

Standard Equipment Requirements:

Engine	MIN: 225 HP 286 TORQUE
Transmission	Automatic
Steering	Power
Brakes	Power/ABS
Radio	AM/FM
Glass	All Tinted, Sides and Rear
Mirrors	Left & Right Outside - 5" x 8" Minimum
License Plate Mounts	Front & Rear
Seating	8 Passenger
Tires	All Season
Spare Tire	Standard tire w/Jack
Vinyl Flooring	Installed
Air Conditioning	Installed
Doors	Double Side & Rear
Front Air Bags	Installed
Interior	Full Length Head Liner w/Insulation Side & Quarter Panel
Rear Bumper	Installed

HP	TORQUE
310	334

Price Each Gasoline	\$
Price Each Flex-Fuel	19319
Price Each Diesel	N/A

EPA HGWY	EPA CITY
17	13

Options:

1	AM/FM w/ CD Player	\$	180.4
2	Tilt Wheel & Cruise Control	\$	347.6
3	Limited Slip Rear End	\$	286
4	Keyless Entry	\$	149.6
5	Power Windows	\$	418
6	All Wheel Drive	\$	5606
7	V-8 Gasoline Engine	\$	STD
8	Carpet Interior	\$	162.8
9	Slush/All Weather Mats (Driver & Passenger)	\$	N/A
10	Slush/All Weather Mats (Second Row)	\$	N/A
11	Slush/All Weather Mats (Cargo)	\$	N/A
12	Sunscreen Glass	\$	INC
13	Sliding Side Door	\$	132
14	Swing Side Door (One Side)	\$	STD
15	Swing Side Door (Both Sides)	\$	N/A
16	Side Air Bags	\$	STD*
17	Interior upgrade (carpet & insulation pkg)	\$	N/A
18	Exterior colors	\$	some 132
19	Delete Center Row Seats (Deduct)	\$ -	N/A
20	Delete Third Row Seats (Deduct)	\$ -	N/A
21	FOB Dealership: (Deduct)	\$ -	N/A
22	FOB Other than Metro Charleston - Per Mile	\$	1.49
23	Rear Step Bumper	\$	STD

Additional Information:

ENGINE 5.3L V8, GVWR 7300
*SIDE AIR BAGS COVER FIRST THREE ROWS ONLY
8 PASSENGER SEATING

CLASS 26 - VAN

070-93-26-000

12 Passenger Van, 125" Wheel Base

Includes but is not limited to: GMC Savanna, Dodge Sprinter or equal.

BECKLEY BUICK GMC AUTO MALL, INC.

Manufacturer / Brand	GMC
Delivery	60-120 DAYS
Model Name & Number	SAVANA 2500-12 PASSENGER VAN

Standard Equipment Requirements:

Engine	MIN: 255 HP 350 TORQUE
Transmission	Automatic
Steering	Power
Brakes	Power/ABS
Radio	AM/FM
Glass	All Tinted, Sides and Rear
Mirrors	Left & Right Outside - 5" x 8" Minimum
License Plate Mounts	Front & Rear
Seating	12 Passenger
Tires	Load Range E
Spare Tire	Standard tire w/Jack
Rubber Floor Covering	Installed
Front and Rear Air Conditioning	Installed
Front Air Bags	Installed
Doors	Double Side & Rear
Interior	Full Length Head Liner w/Insulation Side & Quarter Panel
Rear Bumper	Installed

HP	TORQUE
324	373

Price Each Gasoline	21498
Price Each Bi-Fuel	N/A
Price Each Diesel	33976

EPA HGWY	EPA CITY
N/A >8500	N/A >8500

Options:

1	AM/FM w/ CD Player	\$	
2	Tilt Wheel & Cruise Control	\$	347.6
3	Keyless Entry	\$	149.6
4	Power Windows / Power Locks	\$	418
5	Limited Slip Rear End	\$	286
6	Diesel Engine	\$	13275.36
7	Extended Length	\$	3855.86
8	Sliding Side Door	\$	132
9	Slush/All Weather Mats (Driver & Passenger)	\$	N/A
10	Slush/All Weather Mats (Second Row)	\$	N/A
11	Slush/All Weather Mats (Cargo)	\$	N/A
12	Side Air Bags	\$	STD*
13	Exterior colors	\$	some 132
14	Delete Center Row Seats (Deduct)	\$ -	N/A
15	Delete Third Row Seats (Deduct)	\$ -	N/A
16	FOB Dealership: (Deduct)	\$ -	N/A
17	FOB Other than Metro Charleston - Per Mile	\$	1.49
18	Rear Step Bumper	\$	STD

Additional Information:

TG23406-ENG. 6.0L V-8, GVWR 8600

*SIDE AIR BAGS COVER FIRST THREE ROWS ONLY

DIESEL-6.6L TURBO V-8 (AVAILABLE ONLY 3500) GVWR 9600