



**State of West Virginia
Department of Administration
Purchasing Division**

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
MEDSUP12

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
TARA LYLE
304-558-2544

RFQ COPY
TYPE NAME/ADDRESS HERE
Gulf South Medical Supply, Inc.
4345 Southpoint Blvd.
Jacksonville, FL 32216

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

ORIGINAL

DATE PRINTED 12/23/2011	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: 02/01/2012 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		475-00-99-001		
<p>MEDICAL SUPPLIES</p> <p>REQUEST FOR QUOTATION</p> <p>THE PURCHASING DIVISION IS SOLICITING BIDS FOR A BLANKET OPEN-END STATEWIDE CONTRACT TO FURNISH MEDICAL SUPPLIES TO ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS.</p> <p>NOTE: AN ELECTRONIC VERSION OF MEDSUP12 PRICING PAGES CAN BE FOUND AT: HTTP://WWW.STATE.WV.US/ADMIN/PURCHASE/NEWBUL.HTM VENDOR MUST SUBMIT A PAPER BID WITH THE MEDSUP10 EID.</p> <p>THE PAPER COPY SHALL PREVAIL IF ANY DIFFERENCE EXISTS BETWEEN THE ELECTRONIC COPY AND THE PAPER BID SUBMITTED.</p> <p>INQUIRIES:</p> <p>WRITTEN QUESTIONS WILL BE ACCEPTED UNTIL CLOSE OF BUSINESS ON 01/12/2012. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:</p> <p>TARA LYLE DEPARTMENT OF ADMINISTRATION</p>						

RECEIVED
 2012 FEB 14 AM 9:54
 WV PURCHASING DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>Tara Lyle</i>	TELEPHONE 904-332-4684	DATE 2/13/12	
TITLE Director of Government Sales	FEIN 64-0831411	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vro/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

MEDSUP12- PRICING PAGE

VENDORS SHOULD COMPLETE ALL COLUMNS										Discounted Unit Price Calculation				Bid Total Calculation			
Item #	Product Category	Description	Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Catalogue Pkg. Qty	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost			
I. WOUND CARE PRODUCTS																	
1	Alginate - Dressings	Kaltostat	Convatec - Bristol Myers	166210	2'X2'	\$17.08	10	\$1.71	26%	\$1.26	1 - Dressing	5,000.00	\$1.26	\$6,319.60			
2	Alginate - Dressings	Kaltostat	Convatec - Bristol Myers	166212	3'X4 3/4"	\$30.40	10	\$3.04	26%	\$2.25	1 - Dressing	5,000.00	\$2.25	\$11,248.00			
3	Alginate - Dressings	Fibrocol Plus Collagen Dressings	Johnson & Johnson	2981	2'X2'	\$55.41	10	\$5.54	26%	\$4.10	1 - Dressing	5,000.00	\$4.10	\$20,501.70			
4	Alginate - Dressings	Fibrocol Plus Collagen Dressings	Johnson & Johnson	2982	4'X4 3/8"	\$143.59	12	\$11.97	26%	\$8.85	1 - Dressing	5,000.00	\$8.85	\$44,273.58			
5	Collagen - Dressings	Promogran Matrix	Johnson & Johnson	PG019	19.1 sq. in.	\$334.95	10	\$33.50	26%	\$24.79	1 - Dressing	5,000.00	\$24.79	\$123,931.50			
6	Compression - Bandages	Setopress	Convatec - Bristol Myers	153505	4'X120"	\$200.75	12	\$16.73	26%	\$12.38	1 - Bandage	10,000.00	\$12.38	\$123,795.83			
7	Compression - Bandages	Surepress	Convatec - Bristol Myers	650947	4'X3.2 yds.	\$15.26	1	\$15.26	26%	\$11.29	1 - Bandage	10,000.00	\$11.29	\$112,924.00			
8	Foam Dressings	Lyfoam	Convatec - Bristol Myers	164855	4'X4"	\$91.64	10	\$9.16	26%	\$6.78	1 - Dressing	5,000.00	\$6.78	\$33,906.80			
9	Foam Dressings	Lyfoam	Convatec - Bristol Myers	165655	4'X4"	\$53.04	10	\$5.30	26%	\$3.92	1 - Dressing	5,000.00	\$3.92	\$19,624.80			
10	Foam Dressings	Tiele Hydropolymer Adhs.	Johnson & Johnson	MTL100	2 3/4"X3 1/2"	\$47.89	10	\$4.79	26%	\$3.54	1 - Dressing	5,000.00	\$3.54	\$17,719.30			
11	Foam Dressings	Tiele Hydropolymer Adhs.	Johnson & Johnson	MTL103	7'X7'	\$335.44	25	\$13.42	26%	\$9.93	1 - Dressing	5,000.00	\$9.93	\$49,645.12			
12	Hydrocolloids	Aquacel AG Hydrofiber	Convatec - Bristol Myers	403706	2'X2'	\$87.06	10	\$8.71	26%	\$6.44	1 - Hydrocolloids	5,000.00	\$6.44	\$32,212.20			
13	Hydrocolloids	Aquacel AG Hydrofiber	Convatec - Bristol Myers	403710	6'X6"	\$170.44	5	\$34.09	26%	\$25.23	1 - Hydrocolloids	5,000.00	\$25.23	\$126,125.60			
14	NU-DERM	Hydrocol. Wound Dressing	Johnson & Johnson	HCB102	2'X2'	\$32.76	20	\$1.64	26%	\$1.21	1 - Dressing	5,000.00	\$1.21	\$6,060.60			
15	NU-DERM	Hydrocol. Wound Dressing	Johnson & Johnson	HCB107	3.15'X4 3/4"	\$62.70	10	\$6.27	26%	\$4.64	1 - Dressing	5,000.00	\$4.64	\$23,199.00			
17	Oil Impulsion	Non-Adhesive Dressing	Kendall	6112	3'X3'	\$24.31	50	\$0.49	26%	\$0.36	1 - Dressing	2,500.00	\$0.36	\$899.47			
18	Oil Impulsion	Non-Adhesive Dressing	Kendall	6116	5'X9"	\$23.82	12	\$1.99	26%	\$1.47	1 - Dressing	2,500.00	\$1.47	\$3,672.25			
19	Packing Strips	NUGAUZE	Johnson & Johnson	8755	1/4"X5 yds.	\$2.16	1	\$2.16	26%	\$1.60	1 - Strip	5,000.00	\$1.60	\$7,992.00			
20	Packing Strips	NUGAUZE	Johnson & Johnson	8751	1/2"X5 yds.	\$2.15	1	\$2.15	26%	\$1.59	1 - Strip	5,000.00	\$1.59	\$7,955.00			
21	Petrolatum Gauze	ADAPTIC PG Non-Adherent	Johnson & Johnson	2045	1'X8"	\$17.82	50	\$0.36	26%	\$0.26	1 - Item	2,500.00	\$0.26	\$669.34			
22	Petrolatum Gauze	ADAPTIC PG Non-Adherent	Johnson & Johnson	2047	3'X9"	\$19.72	24	\$0.82	26%	\$0.61	1 - Item	2,500.00	\$0.61	\$1,520.08			
23	Saline Dressings	CuraSait	Kendall	3339	6'X6 3/4"	\$51.57	24	\$2.15	26%	\$1.59	1 - Dressing	5,000.00	\$1.59	\$7,950.38			
24	Transparent Dressings	BICLUSIVE Sterile	Johnson & Johnson	2474	1 3/4"X2 3/4"	\$60.69	100	\$0.61	26%	\$0.45	1 - Dressing	5,000.00	\$0.45	\$2,245.53			
25	Transparent Dressings	BICLUSIVE Sterile	Johnson & Johnson	2475	3'X4"	\$89.41	50	\$1.79	26%	\$1.32	1 - Dressing	5,000.00	\$1.32	\$6,616.34			
26	Transparent Dressings	BIOPATCH-Antimicrobial	Johnson & Johnson	2150	1" disc	\$104.38	10	\$10.44	26%	\$7.72	1 - Dressing	5,000.00	\$7.72	\$38,620.60			
27	Wound Cleaners	Sea-Cleans	Coloplast	1063	6 oz.	\$0.45	8	\$0.06	26%	\$0.04	1 oz.	10,000.00	\$0.04	\$412.74			
28	Wound Cleaners	Optipore Sponge	Convatec - Bristol Myers	125199	-	\$38.54	25	\$1.54	26%	\$1.14	1 - Item	10,000.00	\$1.14	\$11,407.84			
29	Wound Cleaners	SAF-CLENS AF	Convatec - Bristol Myers	159712	12 oz.	\$0.93	12	\$0.08	26%	\$0.06	1 oz.	10,000.00	\$0.06	\$575.35			
30	Xeroform Gauze	ADAPTIC X - Non-Adherent	Johnson & Johnson	2006	1'X8"	\$22.89	50	\$0.46	26%	\$0.34	1 - Item	5,000.00	\$0.34	\$1,693.86			
31	Xeroform Gauze	ADAPTIC X - Non-Adherent	Johnson & Johnson	2007	5'X9"	\$47.81	50	\$0.96	26%	\$0.71	1 - Item	5,000.00	\$0.71	\$3,537.94			
32	ABD Pads	Sterile	Kendall	7196	5'X9"	\$2.74	20	\$0.14	26%	\$0.10	1 - pad	2,500.00	\$0.10	\$253.45			

MEDSUP12- PRICING PAGE

VENDORS SHOULD COMPLETE ALL COLUMNS										Pricing Page Eligible Item Description				Discounted Unit Price Calculation				Bid Total Calculation			
Item #	Product Category	Description	Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Catalogue Pkg. Qty	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost							
33	ABD Pads	Sterile	Kendall	7198	8"X10"	\$4.05	20	\$0.20	26%	\$0.15	1 - pad	2,500.00	\$0.15	\$374.63							
34	Antimicrobial Dressings	Excilon AMD	Kendall	7089	2"X2"	\$14.35	35	\$0.41	26%	\$0.30	1 - Dressing	2,500.00	\$0.30	\$758.50							
35	Antimicrobial Dressings	Excilon AMD	Kendall	7089	4"X4"	\$15.57	25	\$0.62	26%	\$0.46	1 - Dressing	2,500.00	\$0.46	\$1,152.18							
36	Bandage Wraps	3M Coban-Self-Adherent	3M HealthCare	1581	1"X5" yds.	\$0.73	1	\$0.73	26%	\$0.54	1 - Bandage	10,000.00	\$0.54	\$5,402.00							
37	Bandage Wraps	3M Coban-Self-Adherent	3M HealthCare	1583	3"X5" yds.	\$1.73	1	\$1.73	26%	\$1.28	1 - Bandage	10,000.00	\$1.28	\$12,802.00							
38	Composite Dressings	Covaderm	DeRoyal	46-001	4"X4"	\$94.74	100	\$0.95	26%	\$0.70	1 - Dressing	2,500.00	\$0.70	\$1,752.69							
39	Composite Dressings	Covaderm	DeRoyal	46-002	4"X6"	\$324.12	200	\$1.62	26%	\$1.20	1 - Dressing	2,500.00	\$1.20	\$2,998.11							
40	Cover Dressings	Medipore Soft Cloth Tape, etc.	3M HealthCare	2954	3 7/8"X4 5/8"	\$13.68	25	\$0.55	26%	\$0.40	1 - Dressing	5,000.00	\$0.40	\$2,024.64							
41	Cover Dressings	Medipore Soft Cloth Tape, etc.	3M HealthCare	2956	5 7/8"X5 7/8"	\$20.49	25	\$0.82	26%	\$0.61	1 - Dressing	5,000.00	\$0.61	\$3,032.52							
42	Cauze Sponges	Curex Sponge	Kendall	7770	2"X2"	\$57.16	1500	\$0.04	26%	\$0.03	1 - Sponge	5,000.00	\$0.03	\$140.99							
43	Cauze Sponges	Curex Sponge	Kendall	7772	4"X4"	\$5.78	50	\$0.12	26%	\$0.09	1 - Sponge	5,000.00	\$0.09	\$427.72							
44	Tape - Clear	Transpore	3M HealthCare	1527-2	2"X10 yds.	\$12.07	6	\$2.01	26%	\$1.49	1 - Item	10,000.00	\$1.49	\$14,886.33							
45	Tape - Clear	Transpore	3M HealthCare	1527-3	3"X10 yds.	\$12.03	4	\$3.01	26%	\$2.23	1 - Item	10,000.00	\$2.23	\$22,255.50							
46	Tape - Cloth	Medipore	3M HealthCare	2962	2"X10 yds.	\$5.88	1	\$5.88	26%	\$4.35	1 - Item	10,000.00	\$4.35	\$43,512.00							
47	Tape - Cloth	Medipore	3M HealthCare	2964	4"X10 yds.	\$11.07	1	\$11.07	26%	\$8.19	1 - Item	10,000.00	\$8.19	\$81,918.00							
48	Tape - Paper	Micropore	3M HealthCare	1530-1	1"X10 yds.	\$5.55	12	\$0.46	26%	\$0.34	1 - Item	5,000.00	\$0.34	\$1,711.25							
49	Tape - Paper	Micropore	3M HealthCare	1530-2	2"X10 yds.	\$5.83	6	\$0.97	26%	\$0.72	1 - Item	5,000.00	\$0.72	\$3,595.17							
50	Tape - Retention	Microfoam	3M HealthCare	1528-2	2"X5 1/2 yds.	\$13.55	6	\$2.26	26%	\$1.67	1 - Item	5,000.00	\$1.67	\$8,355.83							
PERSONAL CARE PRODUCTS																					
51	Anti-Embolism Stockings	TED Knee Length	Kendall	7071	Small	\$3.37	1	\$3.37	24%	\$2.56	1 - pair	5,000.00	\$2.56	\$12,806.00							
52	Anti-Embolism Stockings	TED Knee Length	Kendall	7115	Medium	\$3.67	1	\$3.67	24%	\$2.79	1 - pair	5,000.00	\$2.79	\$13,946.00							
53	Anti-Embolism Stockings	TED Knee Length	Kendall	7203	Large	\$3.37	1	\$3.37	24%	\$2.56	1 - pair	5,000.00	\$2.56	\$12,806.00							
54	Anti-Embolism Stockings	TED Thigh Length	Kendall	3130	Small	\$4.51	1	\$4.51	24%	\$3.43	1 - pair	5,000.00	\$3.43	\$17,138.00							
55	Anti-Embolism Stockings	TED Thigh Length	Kendall	3416	Medium	\$3.59	1	\$3.59	24%	\$2.73	1 - pair	5,000.00	\$2.73	\$13,642.00							
56	Anti-Embolism Stockings	TED Thigh Length	Kendall	3728	Large	\$4.51	1	\$4.51	24%	\$3.43	1 - pair	5,000.00	\$3.43	\$17,138.00							
57	Deodorants	Dial Lady Speed Stick	Colgate	96308	1.5 oz	\$0.38	1	\$0.38	24%	\$0.29	1 oz.	5,000.00	\$0.29	\$1,444.00							
58	Deodorants	Mennen Speed Stick	Colgate	95008	2.0 oz.	\$2.17	2	\$1.09	24%	\$0.82	1 oz.	5,000.00	\$0.82	\$4,123.00							
59	2 Ply Facial Tissue Unbreakable	Preference Near Premium	Georgia Pacific	48100	7.63"X9"	\$32.38	3000	\$0.01	24%	\$0.01	1 - tissue	10,000.00	\$0.01	\$82.03							
60	Economy Unbreakable	1/2 narrow comb-1/2 wide combs	N/A	N/A	5"	\$31.27	2160	\$0.01	24%	\$0.01	1 - comb	2,500.00	\$0.01	\$27.51							
61	Lotions & Creams	Provon	Provon	4231-24	4 oz.	\$1.54	4	\$0.39	24%	\$0.29	1 oz.	5,000.00	\$0.29	\$1,463.00							
62	Lotions & Creams	Provon	Provon	4232-12	12 oz.	\$7.69	12	\$0.64	24%	\$0.49	1 oz.	5,000.00	\$0.49	\$2,435.17							
63	Lotions & Creams	Provon	Provon	4236-04	1 Gall.	\$10.87	1	\$10.87	24%	\$8.26	1 Gall.	2,500.00	\$8.26	\$20,653.00							

MEDSUP12- PRICING PAGE

VENDORS SHOULD COMPLETE ALL COLUMNS														
Pricing Page Eligible Item Description														
Item #	Product Category	Description	Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Catalogue Pkg. Qty	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
64	Oral Care	Toothpaste - Cavity protection	Colgate	50200	.85 oz.	\$0.30	1	\$0.30	24%	\$0.23	.85 oz	10,000.00	\$0.23	\$2,280.00
65	Oral Care	Toothpaste - Cavity protection	Colgate	50500	2.7 oz.	\$0.75	1	\$0.75	24%	\$0.57	1 oz.	5,000.00	\$0.57	\$2,850.00
66	Oral Care	Toothbrush - Med. Stiffness	N/A	N/A	Adult	\$62.55	1440	\$0.04	24%	\$0.03	1 - toothbrush	10,000.00	\$0.03	\$330.13
67	Oral Care	Toothbrush - Soft Stiffness	N/A	N/A	Adult	\$221.22	1440	\$0.38	24%	\$0.28	1 - toothbrush	5,000.00	\$0.28	\$1,375.44
68	Oral Care	Toothbrush - Soft Stiffness	N/A	N/A	Child	\$8.32	144	\$0.06	24%	\$0.04	1 - toothbrush	5,000.00	\$0.04	\$219.56
69	Oral Care	Alcohol-Free Mint Mouthwash	Antibacterial	N/A	4oz.	\$0.28	4	\$0.07	24%	\$0.05	1 oz.	10,000.00	\$0.05	\$532.00
70	Oral Care	Toothette Swabs w/Mint Dentifrice	Sage Products	5602	N/A	\$24.61	250	\$0.10	24%	\$0.07	1 item	10,000.00	\$0.07	\$748.14
71	Oral Care	Effergent Denture Cleaner	PFIZER	63639	Tablets	\$3.24	40	\$0.08	24%	\$0.06	1 - tablet	5,000.00	\$0.06	\$307.80
72	Oral Care	Effergent Denture Adhesive Cream	PFIZER	63985	2.5 oz.	\$2.00	2	\$1.00	24%	\$0.76	1 oz.	5,000.00	\$0.76	\$3,800.00
73	Powders	Baby Powder	Donovan Industries	BP35	4 oz.	\$0.39	4	\$0.10	24%	\$0.07	1 oz.	10,000.00	\$0.07	\$741.00
74	Powders	Baby Powder w/Comstarch	Donovan Industries	BP35C	3.5 oz.	\$0.39	4	\$0.10	24%	\$0.07	1 oz.	10,000.00	\$0.07	\$741.00
75	Shaving Products	Razor Pensema Twin Blade Razor	American safety	75-0022	Shnd. Wt.	\$1.13	10	\$0.11	24%	\$0.09	1 - razor	5,000.00	\$0.09	\$429.40
76	Shaving Products	Shave Cream w/Albe	Colgate	84912	11 oz.	\$1.29	11	\$0.12	24%	\$0.09	1 oz.	5,000.00	\$0.09	\$445.64
77	Tongue Blades	Sterile Tongue Blades	GS Select	22-9598	Shnd. Size	\$2.66	100	\$0.03	24%	\$0.02	1 - blade	10,000.00	\$0.02	\$202.16
III	INFECTION CONTROL													
78	Hand Disinfectants	Provon Lotion Soap - Antimicrobial	Provon	2118-08	1000 ml.	\$7.62	1000	\$0.01	28%	\$0.01	1 mL	5,000.00	\$0.01	\$27.43
79	Hand Disinfectants	Provon Lotion Soap - Antimicrobial	Provon	4216-04	Pour Gallon	\$11.14	1	\$11.14	28%	\$8.02	1 - gallon	5,000.00	\$8.02	\$40,104.00
80	Hand Disinfectant - Dispenser	Dispenser	Provon	4022-12	1000 ml.	\$8.22	1000	\$0.01	28%	\$0.01	1 mL	10,000.00	\$0.01	\$59.18
81	Hand Sanitizers	Preware Antimicrobial Hand Gel	Johnson & Johnson	37008	8 oz.	\$1.88	4	\$0.47	28%	\$0.34	1 oz.	5,000.00	\$0.34	\$1,692.00
82	Hand Sanitizers	Preware Antimicrobial Hand Gel	Johnson & Johnson	37432	32 oz.	\$2.49	16	\$0.16	28%	\$0.11	1 oz.	5,000.00	\$0.11	\$560.25
83	Personal Protection	Surgical Masks	3M Health Care	1800+	One Size	\$0.10	1	\$0.10	28%	\$0.07	1 - mask	5,000.00	\$0.07	\$360.00
84	Personal Protection	Surgical Masks w/respirator	3M Health Care	1860	One Size	\$1.14	1	\$1.14	28%	\$0.82	1 - mask	5,000.00	\$0.82	\$4,104.00
85	Personal Protection	Bouffant Cap - Blue	GS Select	43320	24"	\$0.08	1	\$0.08	28%	\$0.06	1 - cap	5,000.00	\$0.06	\$288.00
86	Personal Protection	Isolation Gown - Fluid Impervious	GS Select	46533	One Size	\$1.18	1	\$1.18	28%	\$0.85	1 - gown	5,000.00	\$0.85	\$4,248.00
87	Personal Protection	Shoe Covers - Uh-size	GS Select	46502	Uh-Size	\$7.19	50	\$0.14	28%	\$0.10	1 - pair	5,000.00	\$0.10	\$517.68
88	Infection Control	Alcohol - Bottle	N/A	N/A	12 oz.	\$1.42	16	\$0.09	28%	\$0.06	1 oz.	1,000.00	\$0.06	\$63.90
89	Infection Control	Alcohol Prep Pads	N/A	N/A	N/A	\$1.42	200	\$0.01	28%	\$0.01	1 - pad	100.00	\$0.01	\$0.51
IV	FIRST AID KITS													
90	First Aid Kits	Basic First Aid Kit - Commercial	N/A	N/A	Min. 200 Items	\$14.28	1	\$14.28	28%	\$10.28	1 - kit	2,500.00	\$10.28	\$25,704.00
91	First Aid Kits	Advanced First Aid Kit - Commercial	N/A	N/A	Min. 500 Items	\$24.54	1	\$24.54	28%	\$17.67	1 - kit	2,500.00	\$17.67	\$44,172.00
92	First Aid Kits	Basic First Aid Kit - Car, Home, Office	N/A	N/A	Min. 150 Items	\$14.28	1	\$14.28	28%	\$10.28	1 - kit	2,500.00	\$10.28	\$25,704.00

MEDSUP12- PRICING PAGE

VENDORS SHOULD COMPLETE ALL COLUMNS										Bid Total Calculation				
Pricing Page Eligible Item Description										Discounted Unit Price Calculation				
Item #	Product Category	Description	Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Catalogue Pkg. Qty	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
93	First Aid Kits	Mini First Aid Kit - Individual Use - Possible Re-Sale	N/A	N/A	Min. 25 Items	\$3.21	1	\$3.21	28%	\$2.31	1 - kt	2,500.00	\$2.31	\$5,778.00
BABY CARE PRODUCTS														
94	Lotions & Creams	Rash Cream	N/A	N/A	4 oz.	\$1.97	4	\$0.49	26%	\$0.36	1 oz.	5,000.00	\$0.36	\$1,822.25
95	Lotions & Creams	Baby Lotion - Pink	Apicare	82-7234	4 oz.	\$0.66	4	\$0.14	26%	\$0.10	1 oz.	5,000.00	\$0.10	\$518.00
96	Lotions & Creams	Hand & Body	Apicare	82-7904	4 oz.	\$0.62	4	\$0.16	26%	\$0.11	1 oz.	5,000.00	\$0.11	\$573.50
EYE CARE														
97	Vision Care	Eye Wash	N/A	N/A	8 oz.	\$3.51	4	\$0.88	26%	\$0.65	1 oz.	5,000.00	\$0.65	\$3,246.75
98	Vision Care	Saline Solution	N/A	N/A	8 oz.	\$8.49	8	\$1.06	26%	\$0.79	1 oz.	5,000.00	\$0.79	\$3,926.63
99	Vision Care	Patch	N/A	N/A	2-3"	\$0.34	20	\$0.02	26%	\$0.01	1 - patch	5,000.00	\$0.01	\$62.90
EKG/CATH./CRUTCHES/MISC.														
104	Misc.	Adult EKG Electrode	#ES92650	#ES92650	-	\$431.79	2000	\$0.22	26%	\$0.16	1 - electrode	800.00	\$0.16	\$127.81
106	Catheter	Foley 20FR 5 CC	Foley	#1621	-	\$60.28	12	\$5.02	26%	\$3.72	1 - Catheter	200.00	\$3.72	\$743.45
107	Catheter	Catheter I.V. 22 Ga X 1"	Foley	#3050	-	\$0.85	1	\$0.85	24%	\$0.65	1 - Catheter	80.00	\$0.65	\$51.68
108	Misc.	Cervical Collar	N/A	#0702-05	Large	\$28.68	1	\$28.68	22%	\$22.37	1 - Collar	200.00	\$22.37	\$4,474.08
109	Misc.	Crutches - Adult	N/A	#4860CA	Large	\$14.70	1	\$14.70	22%	\$11.47	1 - Pair	200.00	\$11.47	\$2,293.20
110	Misc.	Egg Crate Mattress	N/A	N/A	Hospt. Bed	\$21.78	1	\$21.78	32%	\$14.81	1 - mattress	1,000.00	\$14.81	\$14,810.40
111	Misc.	Exam Table Paper - 20"	N/A	N/A	20"	\$38.23	12	\$3.19	26%	\$2.36	1 - table	100.00	\$2.36	\$235.75
112	Misc.	Ear Probe Covers	Genius	#8884-810055	-	\$6.25	96	\$0.07	28%	\$0.05	1 - cover	300.00	\$0.05	\$14.06
113	Catheter	22 Ga Catheter	Intima	#383323	22Gs X 3/4"	\$4.48	1	\$4.48	24%	\$3.40	1 - Catheter	100.00	\$3.40	\$340.48
114	Misc.	Needle	N/A	#20503040	18 Ga X 1"	\$6.92	100	\$0.07	24%	\$0.05	1 - needle	500.00	\$0.05	\$26.30
115	Misc.	Slippers, Adult	N/A	#8514	Adult Larg.	\$1.05	1	\$1.05	24%	\$0.80	1 - pair	700.00	\$0.80	\$558.60
116	Misc.	Splint, Ankle Landing Gear	N/A	#1740-00	N/A	\$21.18	1	\$21.18	22%	\$16.52	1 - splint	100.00	\$16.52	\$1,652.04
117	Misc.	Suture Removal Tray	N/A	#266000	N/A	\$0.72	1	\$0.72	26%	\$0.53	1 - tray	700.00	\$0.53	\$372.96
118	Syringe 3cc Luer Lock	Syringe 3cc Luer Lock	N/A	#513934	N/A	\$8.09	100	\$0.08	24%	\$0.06	1 - item	300.00	\$0.06	\$18.45

Total Bid Cost \$1,376,558.07

List of Discount Percentages:	
(Use additional sheets if needed for number of discount percentages being offered.)	
Category	DISCOUNT PERCENTAGE
I WOUND CARE PRODUCTS	26

MEDSUP12- PRICING PAGE

VENDORS SHOULD COMPLETE ALL COLUMNS		Pricing Page Eligible Item Description		Discounted Unit Price Calculation		Bid Total Calculation								
Item #	Product Category	Description	Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Catalogue Pkg. Qty	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
II	PERSONAL CARE PRODUCTS				24									
III	INFECTION CONTROL				28									
IV	FIRST AID KITS				28									
V	BABY CARE PRODUCTS				26									
VI	EYE CARE				26									
VII	OVER THE COUNTER MEDICATIONS				29									
VIII	EKG/CATH./CRUTCHES/MISC.				24									
IX	MISCELLANEOUS DISCOUNT				28									

Vendors should complete the contract coordinator information below:

VENDOR NAME: Gulf South Medical Supply Inc. PHONE: 904-380-4537
 CONTRACT MANAGER: Lori Cordes (Please print) FAX: 904-332-3430
 EMAIL: lordec@gsms.com

AUTHORIZED REPRESENTATIVE:  (Signature)
 AUTHORIZED REPRESENTATIVE: David Perkins, Director (Print)
2/13/12 (Date)



Gulf South Medical Supply
 MEDSUP12
 Additional Categories offered

Product Category	Discount off List
Bedside Utensils	28%
Blood & Urine Testing	26%
Charting Supplies & Equipment	26%
Enteral Feeding Supplies	24%
Enteral Foods	24%
Equipment	26%
Gloves	26%
Housekeeping	29%
I. V. Supplies	24%
Incontinent Supplies	26%
Infection Control	28%
Instrument	26%
Lab	26%
Linens	32%
Medication Supplies	26%
Miscellaneous	26%
Nursing Supplies	28%
Orthopedic	22%
Ostomy Supplies	26%
OTC Drugs	29%
Paper Products, Cups Etc.	26%
Personal Care	24%
Pressure Relief Products	32%
Respiratory Products	26%
Restraints	30%
Soap & Shampoo	26%
Specialty Wound Care	26%
Surgery	23%
Suture	23%
Syringes/Needles	24%
Trach	26%
Urologicals	26%
Wipes/Preps	26%
Wound Care	26%
BABY CARE PRODUCTS	26%
FIRST AID	28%
EYE CARE	26%

Blue Highlight are the Alternate products with the prices on the BID PRICING PAGES

Item #	GSMS #	GSMS ITEM #	MFR_NAME	MFR #	DESC1	DESC2	UOM	PRODCAT	Sell Price	List Price	DISC	UOM	List Price per each	Sell Price per each
1	831255	8800463	Conco Medical Products	49200000	SORBALGON DRESS 2X2 ST 49200000	10/BX ALGINATE LTXFR	BX	Wound Care	\$12.64	\$17.08	26.00%	10	\$1.71	\$1.26
2	831256	8800464	Conco Medical Products	49210000	SORBALGON DRESS 4X4 ST 49210000	10/BX ALGINATE LTXFR	BX	Wound Care	\$22.50	\$30.40	26.00%	10	\$3.04	\$2.25
3	865159	1865159	Conco Medical Products	49210000	DRESSING COLLASORB 2X2in	10/BX	BX	Wound Care	\$41.00	\$55.41	26.00%	10	\$5.54	\$4.10
4	806826	16071	Johnson & Johnson Health Care	2982	FIBRACOL+ COLLAGEN 4X4-3/8 2982	12/BX 6BX/CS DRESS W/ALG	BX	Specialty Wou	\$106.26	\$143.59	26.00%	12	\$11.97	\$8.85
5	812631	53211	Johnson & Johnson Health Care	PG019	PROMOGRAN MATRIX 19.15Q" PG019	10/BX 4BX/CS DRESS HEXAGON	BX	Specialty Wou	\$247.86	\$334.95	26.00%	10	\$33.49	\$24.79
6	852359	113072	Molnlycke Health/Regent Med	3505	BANDAGE SETOPRESS 4" 3505	12/CS	CS	Wound Care	\$148.56	\$200.75	26.00%	12	\$16.73	\$12.38
7	823092	650947	Bristol Myers Squibb Convatec	650947	Supress Bandage4"x3.2YD 650947	1/BX 48BX/CS	BX	Specialty Wou	\$11.29	\$15.26	26.00%	1	\$15.26	\$11.29
8	852367	113081	Molnlycke Health/Regent Med	603021	LYOFOAM A POLY DRESS 4X4 ST 603021	10/CS W/2" BORDER *6X6*	CS	Wound Care	\$67.81	\$91.64	26.00%	10	\$9.16	\$6.78
9	831251	147350	Conco Medical Products	409401	PERMAFOAM DRESS 4X4 ST 409401	10/BX NONADH LTXFR	BX	Wound Care	\$39.25	\$53.04	26.00%	10	\$5.30	\$3.93
10	805090	12428	Johnson & Johnson Health Care	MTL100EN	TIELLE HYDROPOLY 2.75X3.5 MTL100EN	10/BX 5BX/CS DRESS ADH	BX	Specialty Wou	\$35.44	\$47.89	26.00%	10	\$4.79	\$3.54
11	862434	8341	Johnson & Johnson Health Care	MTL103	TIELLE HYDROPOLY DRESS 7X7 MTL103	5/BX 5BX/CS ADH	CS	Wound Care	\$248.23	\$335.44	26.00%	25	\$13.42	\$9.93
12	821313	403706	Bristol Myers Squibb Convatec	403706	AQUACEL AG DRESS 2X2 W/SLVR 403706	10/BX 2BX/CS HYDROFIBER	BX	Specialty Wou	\$64.42	\$87.06	26.00%	10	\$8.71	\$6.44
13	821313	403710	Bristol Myers Squibb Convatec	403710	AQUACEL AG DRESS 6X6 W/SLVR 403710	5/BX 12BX/CS HYDROFIBER	BX	Specialty Wou	\$126.13	\$170.44	26.00%	5	\$34.09	\$25.23
14	831244	8800452	Conco Medical Products	48600000	FLEXICOL HYDROCOLLOID 2X2 ST 48600000	20/BX DRESS LTXFR	BX	Wound Care	\$24.24	\$32.76	26.00%	20	\$1.64	\$1.21
15	831247	8800455	Conco Medical Products	48630000	FLEXICOL HYDROCOLLOID 3X5 ST 48630000	10/BX HEEL DRESS LTXFR	BX	Wound Care	\$46.40	\$62.70	26.00%	10	\$6.27	\$4.64
17	809621	25011	COVIDIEN HEALTHCARE/KENDALL	6112	CURITY NONADH DRESS 3X3 6112	50/BX 12BX/CS OIL EMULSION	BX	Specialty Wou	\$17.99	\$24.31	26.00%	50	\$0.49	\$0.36
18	806073	14254	COVIDIEN HEALTHCARE/KENDALL	6116	CURITY NONADH DRESS 5X9 6116	12/BX 6BX/CS 100YD/RL OIL EMUL	BX	Wound Care	\$17.63	\$23.82	26.00%	12	\$1.99	\$1.47
19	833538	555252	SELECT MEDICAL	2131	PACKING STRIP W/ODD 1/4" LF 2131	12/CS	EA	Wound Care	\$1.60	\$2.16	26.00%	1	\$2.16	\$1.60
20	835355	555249	SELECT MEDICAL	2128	PACKING STRIP PLAIN 1/2" LF 2128	12/CS	EA	Wound Care	\$1.59	\$2.15	26.00%	1	\$2.15	\$1.59
21	856666	138883	SELECT MEDICAL	2203	OIL EMULSION DRESS 50/BX 2203	12BX/CS	BX	Specialty	\$13.19	\$17.82	26.00%	50	\$0.36	\$0.26
22	856666	138883	SELECT MEDICAL	2204	OIL EMULSION DRESS 24/BX 2204	6BX/CS	BX	Specialty	\$15.38	\$19.72	26.00%	24	\$0.82	\$0.64
23	819430	138219	COVIDIEN HEALTHCARE/KENDALL	3339	CURASALT SOD CHL DRESS6X6.75 3339	24/BX 4BX/CS	BX	Specialty Wou	\$38.16	\$51.57	26.00%	24	\$2.15	\$1.59
24	819430	138219	Johnson & Johnson Health Care	2474	BIOCLUSIVE SELECT 1.75X2.75 2474	100/BX 4BX/CS DRESS TRANS	BX	Specialty Wou	\$44.91	\$60.69	26.00%	100	\$0.61	\$0.45
25	810122	30349	Johnson & Johnson Health Care	2475	BIOCLUSIVE SELECT DRESS 3X4 2475	50/BX 48X/CS TRANS	BX	Specialty Wou	\$66.16	\$89.41	26.00%	50	\$1.79	\$1.32
26	855192	994152	Johnson & Johnson Health Care	4152	BIOPATCH ANTIMIC DRESS 1" ST 4152	10/BX 48X/CS 7MM HOLE	BX	Specialty Wou	\$77.24	\$104.38	26.00%	10	\$10.44	\$7.72
27	843438	579000	SELECT MEDICAL	579	WOUND CLEANSER 8OZ 24OZML 579	12/CS REPARA	CS	Wound Care	\$31.68	\$42.81	26.00%	12	\$3.57	\$2.64
28	824536	91251-W5	Bristol Myers Squibb Convatec	125199	WOUND CLEANSER 8OZ 24OZML 125199	12/CS OPTIPORE	CS	Specialty Wou	\$28.52	\$38.54	26.00%	25	\$1.54	\$1.14
29	824214	1497-H4	Bristol Myers Squibb Convatec	159712	SAF Clens AF 12oz Wound Cleans 159712	6/cs	CS	Specialty Wou	\$49.74	\$67.22	26.00%	6	\$11.20	\$8.29
30	856663	138880	SELECT MEDICAL	2201	XEROFORM DRESS 1X8 50/BX 2201	48X/CS	BX	Specialty Wou	\$16.48	\$22.89	28.00%	50	\$0.46	\$0.33
31	856669	138886	SELECT MEDICAL	2207	XEROFORM DRESS 5X9 50/BX 2207	48X/CS	BX	Specialty Wou	\$35.38	\$47.81	26.00%	50	\$0.96	\$0.71
32	820153	205590	SELECT MEDICAL	205590	ABD PAD 5X9 ST 20/BX 205590	20BX/CS	BX	Wound Care	\$2.03	\$2.74	26.00%	20	\$0.14	\$0.10
33	820155	205810	SELECT MEDICAL	205810	ABD PAD 8X10 ST 20/BX 205810	16BX/CS	BX	Wound Care	\$3.00	\$4.05	26.00%	20	\$0.20	\$0.15
34	850529	997089	COVIDIEN HEALTHCARE/KENDALL	7089	EXCILON AHD IV SPONGE 2X2X6P 7089	35PK/TR 20TR/CS	TR	Wound Care	\$10.62	\$14.35	26.00%	35	\$0.41	\$0.30
35	850524	970581	COVIDIEN HEALTHCARE/KENDALL	7088	EXCILON AHD DRAIN SPG 4X4X6P 7088	2/pk 25pk/tr 12tr/cs SPONGE	TR	Wound Care	\$11.52	\$15.57	26.00%	25	\$0.62	\$0.46
36	858439	33811	SELECT MEDICAL	4471	BANDAGE COHES 1" TAN 30/BX 4471	6BX/CS	EA	Wound Care	\$0.54	\$0.73	26.00%	1	\$0.73	\$0.54
37	858443	33815	SELECT MEDICAL	4475	BANDAGE COHES 3" TAN 24BX 4475	6BX/CS	EA	Wound Care	\$1.28	\$1.73	26.00%	1	\$1.73	\$1.28
38	841563	4792	SELECT MEDICAL	4792	GAUZE BORDERED 4X4 ST 4792	10/BX 10BX/CS	CS	Specialty Wou	\$70.11	\$94.74	26.00%	100	\$0.95	\$0.70
39	807751	17561	Deroyal Industries, Inc	46-002	COVADERM ISLAND DRESS 4X4 ST 46-002	25/BX 88X/CS	BX	Specialty Wou	\$239.85	\$324.12	26.00%	200	\$1.62	\$1.20
40	831238	8800447	Conco Medical Products	49500000	COSMOPORE ADH DRESS 4X4 ST 49500000	25/BX 88X/CS LTXFR	BX	Wound Care	\$10.12	\$13.68	26.00%	200	\$0.07	\$0.05
41	856361	999310	Conco Medical Products	49510000	COSMOPORE ADH DRESS 6X6 ST 49510000	25/BX 88X/CS LTXFR	BX	Wound Care	\$15.16	\$20.49	26.00%	200	\$0.10	\$0.08
42	856335	199030	Conco Medical Products	416103	SPONGE GAUZE 2X2X8P STZS 416103	2/PK 50PK/BX 30BX/CS ECONOLUX	CS	Wound Care	\$42.30	\$57.16	26.00%	1500	\$0.04	\$0.03
43	846359	777681	SELECT MEDICAL	187	SPONGE GAUZE 4X4X8P STZS 187	2/pk 50pk/bx 12bx/cs	BX	Wound Care	\$4.27	\$5.78	26.00%	50	\$0.12	\$0.09
44	859768	199137	SELECT MEDICAL	100198	TAPE TRANS 2" REPARA 6/BX 100198	10BX/CS 10YD/RL SURGICAL	BX	Nursing Suppli	\$8.69	\$12.07	28.00%	6	\$2.01	\$1.45
45	854179	119097	SELECT MEDICAL	100199	TAPE TRANS 3" REPARA 4/BX 100199	10BX/CS 10YD/RL SURGICAL	BX	Nursing Suppli	\$8.66	\$12.03	28.00%	4	\$3.01	\$2.17
46	801414	2962	3M	2962	TAPE CLOTH 2" MEDIPORE 2962	12/CS 10YD	RL	Specialty Wou	\$4.35	\$5.88	26.00%	1	\$5.88	\$4.35
47	843799	777654	SELECT MEDICAL	4810	TAPE RETENTION 4"X10YD 4810	12RL/CS REPARA	RL	Wound Care	\$8.19	\$11.07	26.00%	1	\$11.07	\$8.19
48	859769	199138	SELECT MEDICAL	100193	TAPE PAPER 1" REPARA 12/BX 100193	10BX/CS 10YD/RL SURGICAL	BX	Nursing Suppli	\$4.08	\$5.55	28.00%	12	\$0.46	\$0.34
49	859770	199139	SELECT MEDICAL	100194	TAPE PAPER 2" REPARA 6/BX 100194	10BX/CS 10YD/RL SURGICAL	BX	Nursing Suppli	\$4.20	\$5.83	28.00%	6	\$0.97	\$0.70
50	824225	1528-2	3M	1528-2	TAPE FOAM 2" MICROFOAM 1528-2	6/BX 6BX/CS ELAS 2"X10YD	BX	Wound Care	\$10.02	\$13.55	26.00%	6	\$2.26	\$1.67
51	807426	16927	Albahealth Products Division	553-01	HOSE ANTI-EMB KNEE SM REG 553-01	12/CS TED STOCKING	PR	Personal Care	\$2.56	\$3.37	24.00%	1	\$3.37	\$2.56
52	807425	16926	Albahealth Products Division	553-02	HOSE ANTI-EMB KNEE LG REG 553-02	12/CT TED STOCKING	PR	Personal Care	\$2.79	\$3.67	24.00%	1	\$3.67	\$2.79
53	807547	17085	Albahealth Products Division	453-03	HOSE ANTI-EMB KNEE LG REG 453-03	12/CS TED STOCKING	PR	Personal Care	\$2.56	\$3.37	26.00%	1	\$3.37	\$2.56
54	807440	16941	Albahealth Products Division	563-02	HOSE ANTI-EMB THIGH SM REG 563-02	12/CS TED STOCKING	PR	Personal Care	\$3.43	\$4.51	24.00%	1	\$4.51	\$3.43
55	807425	16926	Albahealth Products Division	553-02	HOSE ANTI-EMB KNEE MED REG 553-02	12/CT TED STOCKING	PR	Personal Care	\$2.73	\$3.59	24.00%	1	\$3.59	\$2.73

Blue Highlight are the Alternate products with the prices on the BID PRICING PAGES

Item #	Product Description	Manufacturer	Part #	Stocking	Unit of Measure	Price	Alt Price	QTY	Unit Price	Total Price	Category
56	807419	Albion Health Products Division	573-02	HOSE ANTI-EMB THIGH LG REG	573-02			1	\$4.51	\$4.51	Personal Care
57	851354	SELECT MEDICAL	6401	DEODORANT ROLL-ON LT SCKT	6401			1	\$0.38	\$0.38	Personal Care
58	844741	Colgate-Palmolive Company	95008	DEODORANT MENS SPEDESTK 2OZ	95008			12	\$2.17	\$25.98	Personal Care
59	807858	GEORGIA PACIFIC	48100	Tissue Facial Near Prem Wh2Plv48100	48100			3000	\$0.01	\$32.61	Personal Care
60	841477	SELECT MEDICAL	947	COMB ECONO 5" BLK	947			2160	\$0.01	\$31.27	Personal Care
61	860102	Golo Industries, Inc. (QB)	4331-48	PROVON HAND/BODY LOT 4OZ	4331-48			48	\$1.54	\$74.10	Personal Care
62	848303	Golo Industries, Inc. (QB)	3826-12	LOTION MOISTURIZING 12OZ	3826-12			1	\$7.69	\$7.69	Personal Care
63	807286	Shunshine Products	54011G	Lotion Skin Care 1G 4/CS	54011G			1	\$10.87	\$8.26	Personal Care
64	847469	SELECT MEDICAL	4835	TOOTHPASTE MINT .85OZ	4835			1	\$0.30	\$0.30	Personal Care
65	847471	SELECT MEDICAL	4837	TOOTHPASTE MINT 2.7OZ	4837			1	\$0.75	\$0.75	Personal Care
66	841494	SELECT MEDICAL	960	TOOTHBRUSH ADULT ECONO	960			120	\$0.52	\$62.55	Personal Care
67	841500	SELECT MEDICAL	966	TOOTHBRUSH ADULT SOFT WHT	966			1440	\$0.36	\$521.22	Personal Care
68	810635	Donovan Industries	TBJR	Toothbrush Childs Ivory	TBJR			1440	\$0.01	\$6.33	Personal Care
69	801051	SELECT MEDICAL	1958	Mouthwash 4oz Alcohol-Free	1958			1	\$0.28	\$0.28	Personal Care
70	806870	Sage Products, Inc.	5602	Toothette w/Dentfr Mint 1000C	5602			250	\$0.10	\$24.61	Personal Care
71	862392	AMERISOURCE	814832010010	EFFERDENT DENT CLINZT TABS	814832010010			40	\$0.08	\$3.24	OTC Drugs
72	863711	Dynarex Corporation	4865	DENTURE ADHESIVE 2OZ 72/CS	4865			72	\$2.00	\$143.84	Personal Care
73	851353	SELECT MEDICAL	6400	BBBY POWDER 4OZ	6400			1	\$0.39	\$0.39	Personal Care
74	851353	SELECT MEDICAL	6400	BBBY POWDER 4OZ	6400			1	\$0.39	\$0.39	Personal Care
75	860519	SELECT MEDICAL	266	RAZOR TWIN BLADE 10/PK	266			10	\$0.11	\$1.13	Personal Care
76	844584	SELECT MEDICAL	4574	SHAVING CRM 11OZ W/ALO	4574			1	\$1.29	\$1.29	Personal Care
77	807563	SELECT MEDICAL	22-9998	Tongue Blades St	22-9998			100	\$0.03	\$2.66	Nursing Suppl
78	807973	Golo Industries, Inc. (QB)	2118-08	SOAP PROVON MED .3%GHL 1000	2118-08			8	\$7.62	\$60.93	Soap & Shamp
79	17937	Central Solutions	DERM23041	ANTIBACTERIAL-T HAND SOAP	DERM23041			1	\$11.14	\$8.02	Soap & Shamp
80	808967	Golo Industries, Inc. (QB)	4022-12BP602L	Provon Disp. 1000ml w/Logo	4022-12BP602L			12	\$8.25	\$98.63	Soap & Shamp
81	850967	Osceola Supply, Inc.	4710-44	HAND SANITIZER SANI-GEL 4OZ	4710-44			24	\$1.88	\$45.05	Infection Cont
82	810179	DERMARITE	00106	SANITIZER HAND 16OZ	00106			1	\$2.49	\$1.84	Soap & Shamp
83	838889	SELECT MEDICAL	026	MASK DUST CONE DISP 50/BX	026			50	\$0.10	\$5.22	Infection Cont
84	819857	3M	1860	MASK PARTICULAT RESP REG N95	1860			20	\$1.14	\$22.72	Infection Cont
85	844212	SELECT MEDICAL	031	CAP BOUFFANT BLU 24" 100/BX	031			1	\$0.08	\$0.08	Infection Cont
86	811671	SELECT MEDICAL	46533	GOWN ISO UNIV YLW 50/CS	46533			50	\$1.18	\$58.81	Infection Cont
87	858878	SELECT MEDICAL	46505	SHOE COVER NONCOND	46505			100	\$0.07	\$7.19	Infection Cont
88	805211	Hydrox Chemical Co	D0022	Alcohol Iso 70%/16oz	D0022			12	\$1.42	\$17.05	OTC Drugs
89	860409	SELECT MEDICAL	525	ALCOHOL PREP MED NS LTM7	525			200	\$0.01	\$1.03	Nursing Suppl
90	857742	First Aid Only, Inc	FAO-134	FIRSTAID KIT 181PC ALL PURP	FAO-134			1	\$14.28	\$14.28	FIRST AID
91	855281	First Aid Only, Inc	224-U	FIRSTAID KIT 25 PERSON METAL	224-U			1	\$24.54	\$24.54	FIRST AID
92	857742	First Aid Only, Inc	FAO-134	FIRSTAID KIT 181PC ALL PURP	FAO-134			1	\$14.28	\$14.28	FIRST AID
93	857743	First Aid Only, Inc	FAO-112	FIRSTAID KIT 33PC ALL PURP	FAO-112			1	\$3.21	\$3.21	FIRST AID
94	842565	SELECT MEDICAL	4620	BARRIER CRM 4OZ TUBE 12/BX	4620			144	\$1.97	\$283.41	OTC Drugs
95	851351	SELECT MEDICAL	6398	BABY LOTION 4OZ	6398			1	\$0.56	\$0.56	BABY CARE PR
96	862854	SELECT MEDICAL	1351	BODY LOTION SUMMER RAIN 4OZ	1351			1	\$0.62	\$0.62	BABY CARE PR
97	862442	Geri-Care Pharmaceuticals	Q-188-04	EYE WASH ISOTONIC STERILE 4OZ	Q-188-04			1	\$3.51	\$3.51	EYE CARE
98	888888	First Aid Only, Inc	CSM250515	EYE WASH SALINE SOL	CSM250515			1	\$8.49	\$6.28	EYE CARE
99	800824	3M	1539	EYE PATCH OPTICLUDE OVAL	1539			20	\$0.34	\$6.81	EYE CARE
104	825935	COVIDIEN HEALTHCARE/KENDALL	ES82650	ELECTRODE SNAP FM WTGL	ES82650			2000	\$0.22	\$431.79	Lab
106	800718	COVIDIEN HEALTHCARE/KENDALL	1621	CATH FOLEY 20/5 LTX CTD	1621			12	\$5.02	\$60.28	Urologicals
107	843900	SELECT MEDICAL	4643	IV CATH 22X1 50/BX	4643			1	\$0.85	\$0.85	I.V. Supplies
108	826772	ALEX ORTHO	1111-41G	CRUTCH COLLAR LG 4-1/4	1111-41G			8	\$28.68	\$99.71	Orthopedic
109	832218	DRIVE MEDICAL	10400-8	CRUTCH ALUM ADLT 8PR/CS	10400-8			1	\$14.81	\$14.81	Orthopedic
110	810889	Span America	SP405-400	EGGGRATE MATRESS 3" CONV	SP405-400			1	\$21.78	\$21.78	Pressure Relief
111	833529	SELECT MEDICAL	102	TABLE PAPER 21" SM WHT 225'	102			12	\$3.19	\$38.23	Paper Products
112	854767	SELECT MEDICAL	3068	PROBE COVER F/3069 TYMP	3068			96	\$0.07	\$6.25	Nursing Suppl
113	820988	Becton Dickinson Division (JA)	383323	Cath IV Saf-T 22gx3/4 Wng	38-7722-2			1	\$4.48	\$4.48	I.V. Supplies
114	800318	Becton Dickinson Division (JA)	305195	NEEDLE 18X1.100/BX	305195			100	\$0.07	\$6.92	Syringes/Need
115	844377	SELECT MEDICAL	161	SLIPPERS BEIGE LG	161			1	\$1.05	\$1.05	Personal Care
116	854877	Smith & Nephew Donjoy	79-81717	ANKLE AIR-STIRRUP LT 10"	79-81717			1	\$21.18	\$21.18	Orthopedic

Blue Highlight are the Alternate products with the prices on the BID PRICING PAGES

117	817561	100124	SELECT MEDICAL	100124	SUTURE REMOVAL KIT W/PREP	100124	50/CS	EA	Wound Care	\$0.70	\$0.95	26.00%	1	\$0.95	\$0.70
118	842576	211914	COVIDIEN HEALTHCARE/KENDALL	1180300555	SYRINGE 3CC LL	1180300555	100/bx 8bx/cs	BX	Syringes/Need	\$5.98	\$8.09	24.00%	100	\$0.08	\$0.06

State of West Virginia
VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. **Application is made for 5% resident vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Gulf South Medical Supply, Inc.

Signed: 

Date: 2/13/12

Title: David Perkins, Director of Government Sales

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Gulf South Medical Supply, Inc.

Authorized Signature: *[Signature]* Date: 2/13/12
State of Florida

County of Duval, to-wit:

Taken, subscribed, and sworn to before me this 13 day of Feb, 2012.

My Commission expires 9/12, 2012.

AFFIX SEAL HERE

NOTARY PUBLIC *[Signature]*

