

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for REGINUMBER Quotation

ISCM0113

1

ADDRESS CORRESPONDENCE TO ATTENTION OF KRISTA FERRELL

304-558-2596

DEPARTMENT OF ADMINISTRATION WVOT NETWORKING SUPERVISOR 1900 KANAWHA BLVD. E. BUILDING 5, 10TH FLOOR CHARLESTON, WV

RFQ COPY TYPE NAME/ADDRESS HERE Insight Public Sector 2 Easton Oval Suite 350 Columbus, Oh 43219 25305 304-558-5472

O4/12/2012 BID OPENING TIME 01:30 PM LINE CUANTITY UGS CAT HE MINIMERS UNITFRICE AND ACCESSORIES, COMPUTER SYSTEM REQUEST FOR QUOTATION (RFQ) THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE ABENCY, THE WEST VIRGINIA OFFICE OF TECHNOLOGY, IS SOLICITING BIDS TO INFRASTRUCTURE EQUIPMENT FOR WEST VIRGINIA UNIVERSITY LOCATED IN MORGANTOWN, WEST VIRGINIA PER THE ATTACHED SPECIFICATIONS. THIS SOLICITION IS FOR MATERIALS ONLY. NO INSTALLATION IS REQUIRED. TECHNICAL QUESTIONS CONCERNING THIS SOLICITATION MUST BE SUBMITTED IN WRITING TO KRISTA FERRELL IN THE WEST VIRGINIA STATE PURCHASING DIVISION VIA FAX AT 304-558-4115 OR VIA EMAIL AT KRISTA.S.FERRELL@WV.GOV. DEADLINE FOR ALL TECHNICAL QUESTIONS IS 04/24/2012 AT THE CLOSE OF BUSINESS. ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL WRITTEN ADDENDUM TO BE ISSUED BY THE PURCHASING DIVISION AFTER THE DEADLINE HAS LAPSED. VERBAL COMMUNICATION: ANY VERBAL COMMUNICATION BETWEEN		DATE PRINTED	TERN	IS OF SALE	SHIP	VIA	F.O.B.	f	REIGHT TERMS
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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.

3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.

- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods—this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.

3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.

4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130

5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



RFQ COPY

TYPE NAME/ADDRESS HERE

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for REQNUMBER Quotation

ISCM0113

KRISTA FERRELL 304-558-2596

DEPARTMENT OF ADMINISTRATION WVOT NETWORKING SUPERVISOR 1900 KANAWHA BLVD. E. BUILDING 5, 10TH FLOOR CHARLESTON, WV

ADDRESS CORRESPONDENCE TO ATTENTION OF

25305 304-558-5472 FREIGHT TERMS SHIP VIA F.O.8 DATE PRINTED TERMS OF SALE 04/12/2012 BID OPENING DATE: 05/03/2012 BID OPENING TIME 01:30PM AMOUNT QUANTITY. UOP ITEM NUMBER UNITERICE LINE

ONLY INFORMATION ISSUED IN WRITING AND ADDED TO THE RFQ SPECIFICATIONS BY AN OFFICIAL WRITTEN ADDENDUM BY PURCHASING IS BINDING. NO CONTACT BETWEEN THE VENDOR AND THE AGENCY IS PERMITTED WITHOUT THE EXPRESS WRITTEN CONSENT OF THE VIOLATION MAY RESULT IN REJECTION OF STATE BUYER. THE BID. THE STATE BUYER LISTED ABOVE IS THE SOLE CONTACT FOR ANY AND ALL INQUIRIES AFTER THIS RFQ HAS BEEN RELEASED. EXHIBIT 10 REQUISITION ND.: ADDENDUM ACKNOWLEDGEMENT I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/DR SPECIFICATION, ETC. ADDENDUM N NΦ. NO. 5 I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(\$) MAY BE CAUSE FOR REJECTION OF BIDS SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for PRONUMBER Quotation

ISCM0113

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ADDRESS CORRESPONDENCE TO ATTENTION OF

KRISTA FERRELL 304-558-2596

DEPARTMENT OF ADMINISTRATION 304-558-5472 25305

RFQ COPY TYPE NAME/ADDRESS HERE WVOT NETWORKING SUPERVISOR BUILDING 5, 10TH FLOOR CHARLESTON, WV

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RFQ COPY

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for BEQNUMBER Quotation

ISCM0113

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KRISTA FERRELL 304-558-2596

DEPARTMENT OF ADMINISTRATION WVOT NETWORKING SUPERVISOR 1900 KANAWHA BLVD. E. BUILDING 5, 10TH FLOOR CHARLESTON, WV 25305 304-558-5472

FREIGHT TERMS TERMS OF SALE SHIP VIA F.O.B. DATE PRINTED 04/12/2012 BID OPENING DATE: 01:30PM BID OPENING TIME 05/03/2012 AMOUNT ITEM NUMBER UNIT PRICE LINE QUANTITY UOP SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130 THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID KRISTA FERRELL-FILE 21 BUYER: RFQ. NO.: ISCM0113 BID OPENING DATE: 05/03/2012 BID OPENING TIME: 1:30 PM PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 614-456-2160 CONTACT PERSON (PLEASE PRINT CLEARLY): Mark Woods SEE REVERSE SIDE FOR TERMS AND CONDITION DATE SIGNATURE ADDRESS CHANGES TO BE NOTED ABOVE WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

REQUEST FOR QUOTATION ISCM0113

The Acquisition and Contract Administration Section of the Purchasing Division, hereinafter referred to as "State", is soliciting bids for the Office of Technology, hereinafter referred to as "WVOT", on behalf of the West Virginia University, hereinafter referred to as "WVU" located at 1 Waterfront Place, Morgantown, WV 26506, to acquire network infrastructure equipment.

I. PURPOSE

The WVOT is requesting quotations to provide network infrastructure equipment based on the attached equipment list for an upgrade to the WVU facility. WVU will manage, in collaboration with the Office of Technology, all wide area communications in the State, including data, voice and video. WVU serves the network needs of public libraries, K-12 and technical schools, and state government, both for intrastate applications and Internet access.

II. DEFINITIONS

- A. "Vendor": The successful bidder
- B. "BTOP": The Broadband Technology Opportunities Program (BTOP) is a grant program associated with the American Recovery and Reinvestment Act (ARRA). The grant program was created to promote the development and adoption of broadband throughout the United States, particularly in unserved and underserved areas.

III. BACKGROUND

The West Virginia Broadband Technology Opportunities Program (BTOP) is deploying broadband services throughout the state of West Virginia. This will allow high quality, affordable, broadband services to schools, libraries, hospitals, public safety agencies, jails and residence of West Virginia.

In order to meet the demands of the robust broadband infrastructure deployment, WVU needs to upgrade their network infrastructure to be reliable for the higher volume of internet access.

IV. GENERAL REQUIREMENTS

1. Warranty: Materials and workmanship hereinafter specified and furnished shall be fully quaranteed by the vendor for five (5) years.

The Vendor's obligation under its manufacturer warranty is limited to the cost of repair of the warranted item or replacement thereof, at the vendor's option. Insurance covering said equipment from damage or loss is to be borne by the Vendor until full acceptance of equipment and services.

2. Equipment Requirements: This RFQ specifies Cisco name brand products, "or equal" and must be able to expand and upgrade with the existing WVU hardware and system architecture. Any alternative products must seamlessly fit into, integrate with and interchange with the existing Cisco infrastructure investment with zero loss of feature, functionality and no infrastructure configuration changes. Vendors who are bidding alternates should so state and include pertinent literature and specifications. Failure to provide information for any alternates may be grounds for rejection of bid.

V. INVOICING AND DELIVERY

- 1. Invoicing: Invoicing shall be made to the Office of Technology, P.O. Box 50110 Charleston, WV 25305.
- 2. Delivery Location: Equipment shall be shipped to West Virginia University located at 1 Waterfront Place, Morgantown, WV 26506.
- 3. Delivery Requirements: Delivery requirements are 30 Days or less ARO (Standard delivery time). Standard delivery shall be F.O.B. destination to the above delivery location. Vendor shall include the cost of standard order delivery charges in its bid pricing and is not permitted to charge the Agency separately for such delivery.

VI. AWARD

The Contract shall be awarded to the Vendor that provides the lowest overall total cost for the items listed on the Equipment Bids Price Sheet.

ISCM0113 Bid Price Sheet

Quantity	Product Number	Description	Unit Price	Extended Price
1	ASR-9010-AC	ASR-9010 AC Chassis		
2	ASR-9010-FAN	ASR-9010 Fan Tray		
4	A9K-3KW-AC	3kW AC Power Module		
4	CAB-AC-C6K-TWLK	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US		
2	A9K-RSP-4G	ASR9K Fabric, Controller 4G memory		
1	A9K-K9-04.01	Cisco IOS XR IP/MPLS Core Software 3DES		
1	A9K-4T-B	4-Port 10GE Line Card, Requires XFPs	1	
2	XFP-10G-MM-SR	10GBASE-SR XFP Module		
2	XFP-10GLR-OC192SR	Multirate XFP module for 10GBASE-LR and OC192 SR-1 Infrastructure VRF LC License		
1	A9K-IVRF-LIC			
1	A9K-4T-B	4-Port 10GE Line Card, Requires XFPs		
2	XFP-10G-MM-SR	10GBASE-SR XFP Module		
2	XFP-10GLR-OC192SR	Multirate XFP module for 10GBASE-LR and OC192 SR-1 Infrastructure VRF LC License		
1	A9K-IVRF-LIC			
1	A9K-2T20GE-B			
2	SFP-GE-L	1000BASE-LX/LH SFP (DOM)		
4	SFP-GE-T	1000BASE-T SFP (NEBS 3 ESD)		
1	A9K-IVRF-LIC	Infrastructure VRF LC License		
1	ASR-9010-4P-KIT	ASR-9010 4 Post Mounting Kit		
5	Included: A9K-LC-FILR	A9K Line Card Slot Filler		
3	CON-OSP-A9K2T2GB	ONSITE 24X7X4 2-Port 10GE, 20-Port	200	
3	CON-OSP-A9K4TB	ONSITE 24X7X4 4-Port 10GE Line Car		
3	CON-OSP-A9K4TB	ONSITE 24X7X4 4-Port 10GE Line Car		
3	CON-OSP-A9KIVRFL	ONSITE 24X7X4 Infrastructure VRF LC License		
3	CON-OSP-A9KIVRFL	ONSITE 24X7X4 Infrastructure VRF LC License		J
3	CON-OSP-A9KIVRFL	ONSITE 24X7X4 Infrastructure VRF LC License		
3	CON-OSP-A9KK9401	ONSITE 24X7X4 Cisco IOS XR IP/MPLS Core Software 3DES		
6	CON-OSP-A9KRSP4G	ONSITE 24X7X4 Route Switch Processor 4G Memory		
3	CON-OSP-ASR9010A	ONSITE 24X7X4 ASR-9010 AC Chassis		
Ť		Subtota		
		Shipping charges		
		TOTAL	-	

An electronic version of this price sheet is available online to registered vendors at http://www.state.wv.us/admin/purchase/newbul.htm. Non-registered vendors may request an electronic copy by emailing krista.s.ferrell@wv.gov.

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

l	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preced-
	ing the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or some principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
	Bidder is a nonresident vendor which has an attiliate or subsidiary which employs a minimum of or the four (4) and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or.
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
requir again	or understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the rements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty st such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency structed from any uppaid balance on the contract or purchase order.
By su author	Ibmission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and prizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information and by the Tax Commissioner to be confidential.
Unde	er penalty of law for false swearing (West Virginla Code, §61-5-3), Bidder hereby certifies that this certificate is true accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate ages during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Bidd	er:Signed:
Date	Title:
*Chec	k any combination of preference consideration(s) indicated above, which you are entitled to receive.

ISCM0113

RFQ No.

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE	
Vendor's Name: INSIGITI Public Sector	
	te: <u>5-9-3012</u>
State of Ohio	
County of Fairfield, to-wit:	
Taken, subscribed, and sworn to before me this 9 day of	, 20 <u>1)</u> .
My Commission expires 14 , 2015.	· · · · · · · · · · · · · · · · · · ·
AFFIX SEAL HERE NOTARY PUBLIC	reresa L. Jackson
WILLIAM SALAK	A SHEDEOV I IVENEON



THERESA L JACKSON
NOTARY PUBLIC
STATE OF OHIO
Comm. Expires
Publicand And And Rational Policy (1975)
Recorded in
Fairfield County



Insight Public Sector SLED 6820 South Harl Ave Tempe,AZ,85283-4318 Tel: 8004674448

SOLD-TO PARTY

West Virginia Office of Technology 1900 KANAWHA BLVD E Capitol Complex - Building 5, 10th Floor CHARLESTON, WV 25305-0009

SHIP-TO ADDRESS

West Virginia Office of Technology 1900 KANAWHA BLVD E Capitol Complex - Building 5, 10th Floor CHARLESTON WV 25305-0009

Quotation

Quotation Number 213724408

Creation Date 05/08/2012

PO Number / Date

Customer No.

. 10577125

Sales Rep

: Mark Woods

Email

: mwoods@insight.com

Telephone

: 614-456-2177

X 2177

Dear Jeff Wilson,

Thank you for considering Insight to be your trusted partner in addressing your evolving IT needs. We appreciate being considered as your solution source and look forward to making IT work for you.

We deliver according to the following terms:

Terms of Payment

: Net 30 days

Ship Via

Currency

AIT Freight Systems / LTL

Terms of Delivery

FOB: USD

DESTINATION

Material	Description	Qty	UnitPrice	Extended Price
ASR-9010-AC	Cisco ASR 9010 - modular expansion base - desktop	1	5,203.00	5,203.00
OPEN MARKE	Γ			
Lead Time: 40-50	Days			
ASR-9010-FAN	Cisco fan tray	2	1,655.50	3,311.00
OPEN MARKE	Γ			
A9K-3KW-AC	Cisco power supply - 3 kW	4	1,204.00	4,816.00
OPEN MARKE	Γ΄			
CAB-AC-C6K-TWLK	Cisco power cable	4	0.00	0.00
OPEN MARKE	Γ			
A9K-RSP440-TR	Cisco ASR 9000 Route Switch Processor 440 - control processor	2	20,640.00	41,280.00
OPEN MARKE	Γ			
XR-A9K-PXK9-04.02	CISCO IOS XR IP/MPLS CORE SOFTWARE 3DES	1	6,450.00	6,450.00
ODEN MARKE	Г			

OPEN MARKET

CONTACT NAME:

JEFF WILSON

CONTACT EMAIL:

JEFF.K.WILSON@WV.GOV

CONTACT PHONE:

304-957-6816



Quotation Number / Creation Date 213724408 / 05/08/2012

Material	Description		Qty	UnitPrice	Extended Price
	80G MODULAR LINECARD, PAC TRANSPORT O	CKET	1	12,900.00	12,900.00
OPEN MARKET					
A9K-MPA-20X1GE	ASR 9000 20-PORT 1GE MODUL ADAPTE	LAR PORT	1	6,450.00	6,450.00
OPEN MARKET					
SFP-GE-T	Cisco SFP (mini-GBIC) transcei	ver module	6	189.20	1,135.20
OPEN MARKET					
SFP-GE-L	Cisco SFP (mini-GBIC) transcei	ver module	4	473.00	1,892.00
OPEN MARKET					
	ASR 9000 4-PORT 10GE MODUL ADAPTE	LAR PORT	1	15,050.00	15,050.00
OPEN MARKET					
A9K-IVRF-LIC	INFRASTRUCTURE VRF LC LIC		1	4,300.00	4,300.00
OPEN MARKET					
CONTACT NAME: CONTACT EMAIL CONTACT PHONE	:	JEFF WILSON JEFF.K.WILSON@WV.GOV 304-957-6816			
A9K-MOD80-TR	80G MODULAR LINECARD, PAG TRANSPORT O	CKET	1	12,900.00	12,900.00
OPEN MARKET					
A9K-MPA-4X10GE	ASR 9000 4-PORT 10GE MODU ADAPTE	LAR PORT	1	15,050.00	15,050.00
OPEN MARKET					
XFP-10G-MM-SR	Cisco XFP transceiver module		2	857.85	1,715.70
OPEN MARKET					
A9K-IVRF-LIC	INFRASTRUCTURE VRF LC LIC	;	1	4,300.00	4,300.00
OPEN MARKET					
CONTACT NAME: CONTACT EMAIL CONTACT PHONE	:	JEFF WILSON JEFF.K.WILSON@WV.GOV 304-957-6816			
ASR-9010-4P-KIT	Cisco rack mounting kit		1	0.00	0.00
OPEN MARKET					
A9K-LC-FILR	Cisco Line Card Filler - card slo	ot filler panel	6	0.00	0.00
OPEN MARKET					
A9K-MPA-FILR	ASR 9000 MPA SLOT FILLER		1	0.00	0.00
OPEN MARKET					
CON-OSP-ASR9010A	Cisco SMARTnet Onsite Premiu service agreement - on-site	um extended	1	4,597.59	4,597.59
OPEN MARKET					
CONTACT EMAIL	i.	JEFF.K.WILSON@WV.GOV			
CONTACT PHONE		304-957-6816			
CONTACT NAME		JEFF WILSON			
DURATION:		1.			



Quotation Number / Creation Date 213724408 / 05/08/2012

Material	Description		Qty	UnitPrice	Extended Price
CON-OSP-A9KRSF	ONSITE 24X7X4	4 ASR9K ROUTE SWITCH	2	18,241.31	36,482.62
OPEN MARK	ET				
CONTACT EN	MAIL:	JEFF.K.WILSON@WV.GO	V		
CONTACT PH		304-957-6816			
CONTACT NA	AME:	JEFF WILSON			
DURATION:	0.00.00	1	•	# #00 A1	# #00 44
CON-OSP-XRA9KF	ONSITE 24X7X	4 CISCO IOS XR IP/MPLS CORE	1	5,700.41	5,700.41
K	E.T.				
OPEN MARK		JEFF.K.WILSON@WV.GO	V		
CONTACT EN		304-957-6816	· V		
CONTACT N		JEFF WILSON			
DURATION:	IIVID.	1			
CON-OSP-A9KMO	D8 ONSITE 24X7X	4 80G MODULAR	1	11,404.55	11,404.55
T	LINECARD,PC				
OPEN MARK	ET				
CONTACT EN	MAIL:	JEFF.K.WILSON@WV.GO	V		
CONTACT PE		304-957-6816			
CONTACT NA	AME:	JEFF WILSON			
DURATION:		1			
CON-OSP-A9KMP/	THE STATES OF TH			5,700.41	5,700.41
X	MODUL				
OPEN MARK	ET		W/W		
CONTACT EN		JEFF.K.WILSON@WV.GO	V		
CONTACT PI		304-957-6816			
CONTACT N. DURATION:	AME:	JEFF WILSON 1			
	A ONOITE DAYEY		1	13,300.96	13,300.96
CON-OSP-A9KMPA	MODUL	4 ASR 9000 4-PORT 10GE		10,000,00	10,000170
OPEN MARK					
CONTACT EN		JEFF.K.WILSON@WV.GO	V		
CONTACT PE		304-957-6816			
CONTACT N.		JEFF WILSON			
DURATION:		1			
CON-OSP-A9KIVR	FL Cisco SMARTn service agreem	et Onsite Premium extended	1	1,900.14	1,900.14
ODENIAADI		ient - on-site			
OPEN MARK CONTACT E		JEFF.K.WILSON@WV.GO)V		
CONTACT E		304-957-6816	ex.		
CONTACT N		JEFF WILSON			
DURATION:	 -	1			



Quotation Number / Creation Date 213724408 / 05/08/2012

Material	Description		Qty	UnitPrice	Extended Price
CON-OSP-A9KMOD8 T	ONSITE 24X7X4 80G MODULAF LINECARD,PCKET	2	1	11,404.55	11,404.55
OPEN MARKET CONTACT EMAI CONTACT PHON CONTACT NAM DURATION:	IE:	JEFF.K.WILSON@WV.GOV 304-957-6816 JEFF WILSON 1			
CON-OSP-A9KMPA4 X OPEN MARKET	ONSITE 24X7X4 ASR 9000 4-PC MODUL	DRT 10GE	1	13,300.96	13,300.96
CONTACT EMAI CONTACT PHON CONTACT NAM DURATION:	IE:	JEFF.K.WILSON@WV.GOV 304-957-6816 JEFF WILSON 1			
CON-OSP-A9KIVRFL OPEN MARKET	Cisco SMARTnet Onsite Premiservice agreement - on-site	um extended	1	1,900.14	1,900.14
CONTACT EMAI CONTACT PHON CONTACT NAM DURATION:	NE:	JEFF.K.WILSON@WV.GOV 304-957-6816 JEFF WILSON 1			
XFP-10GLR-OC192S R=	Cisco XFP transceiver module		6	1,727.09	10,362.54
OPEN MARKET Lead Time: 14 Days					
			Sub Total Tax		252,807.77 0.00
			TOTAL		252,807.77

Please contact us with any questions or for additional information about Insight Public Sector SLED's complete IT solution offering. Purchase orders should be made out to Insight Public Sector, Inc.. Again, thank you for considering Insight Public Sector SLED!

Sincerely,

Mark Woods

614-456-2177 Ex: 2177

mwoods@insight.com

Fax: --

Cisco Direct; 5 Year Smartnet

Pricing is subject to change without notice. This solution must be purchased in its entirety to remain valid.

Subject to IPS Terms & Conditions online at www.lps.insight.com/TermsandConditions unless purchase is being made pursuant to a separate written contract in which case the terms of the separate written contract shall govern.



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for [Quotation

RFQ NUMBER ISCM0113 1

	ADDRESS CORRESPONDENCE TO ATTENTION OF:				
K	RISTA	FERRELL			
2	04-558	1-2596			

DEPARTMENT OF ADMINISTRATION WVOT NETWORKING SUPERVISOR 1900 KANAWHA BLVD. E. BUILDING 5, 10TH FLOOR CHARLESTON, WV 304-558-5472 25305

RFQ COPY TYPE NAME/ADDRESS HERE Insight Public Sector 2 Easton Oval Suite 350 Columbus, Oh 43219

DATI	PRINTED	TERMS OF SAL	.É S	HIV YIV	F.O.B.	FREIGHT TERMS
	2/2012					
BID OPENING	DATE: (08/10/2012		BID OP	ENING TIME 01:	30PM
LINE	QUA	YTITW. LOP	CAT. ITEM	NUMBER	UNIT PRICE	AMOUNT
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-	ALSO TO	EXTEND THE	BID OPENING	DATE.	e .	
		ENING DATE I		0: 05/10/2 1:30 Pi		
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0001		EA	205-43			
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SIGNATURE	7.11	1/20	7	TELEPHONE 614-4		5-20-2012
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Territo	ory Accoun	nt MGR = 36	-3949000		ADDRESS CHANGE:	3 TO DE NOTED ADOVE

ISCM0113 Bid Price Sheet

Quantity	1 (211120)	Description	Unit Price	Extended Price
1	ASR-9010-AC	ASR-9010 AC Chassis	Cincrince	
2	ASR-9010-FAN	ASR-9010 Fan Tray	+	\$0.00
4	A9K-3KW-AC	3kW AC Power Module	 	\$0.00
4	CAB-AC-C6K-TWLK	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US	-	\$0.00
2	A9K-RSP440-TR	ASR9K Route Switch Processor with 440G/slot Fabric and 6GB	+	\$0.00
1	XR-A9K-PXK9-04.02	Cisco IOS XR IP/MPLS Core Software 3DES for RSP440	ļ —	\$0.00
1	A9K-MOD80-TR	80G Modular Linecard, Packet Transport Optimized		\$0.00
1	A9K-MPA-20X1GE	ASR 9000 20-port 1GE Modular Port Adapter	ļ	\$0.00
1	A9K-MPA-4X10GE	ASR 9000 4-port 10GE Modular Port Adapter	 	\$0.00
4	SFP-GE-L	1000BASE-LX/LH SFP (DOM)		\$0.00
6	SFP-GE-T	1000BASE-T SFP (NEBS 3 ESD)		\$0.00
6	XFP-10GLR-OC192SR	Multirate XFP module for 10GBASE-LR and 0C192 SR-1		\$0.00
1	A9K-IVRF-LIC	Infrastructure VRF LC License. Support up to 8 VRFs		\$0.00
1	A9K-MOD80-TR	80G Modular Linecard, Packet Transport Optimized		\$0.00
2	A9K-MPA-4X10GE	ASR 9000 4-port 10GE Modular Port Adapter		\$0.00
2	XFP-10G-MM-SR	10GBASE-SR XFP Module		\$0.00
1	A9K-IVRF-LIC	Infrastructure VRF LC License. Support up to 8 VRFs		\$0.00
1	ASR-9010-4P-KIT	ASR-9010 4 Post Mounting Kit		\$0.00
6	A9K-LC-FILR	A9K Line Card Slot Filler		\$0.00
1	CON-OSP-A9KIVRFL	ONSITE 24X7X4 Infrastructure VRF LC License		\$0.00
1	CON-OSP-A9KIVRFL	ONSITE 24X7X4 Infrastructure VRF LC License		\$0.00
1	CON-OSP-A9KMOD8T	ONSITE 24X7X4 80G Modular Linecard, Poket Transprt Opt		\$0.00
1	CON-OSP-A9KMOD8T	ONSITE 24X7X4 80G Modular Linecard, Poket Transprt Opt		\$0.00
1	CON-OSP-A9KMPA2X	ONSITE 24X7X4 ASR 9000 20-port 1GE Modular Port Adaptr		\$0.00
1	CON-OSP-A9KMPA4X	ONSITE 24X7X4 ASR 9000 20-port 10GE Modular Port Adaptr		\$0.00
	CON-OSP-A9KMPA4X	ONSITE 24X7X4 ASR 9000 4-port 10GE Modular Port Adaptr		\$0.00
	CON-OSP-A9KRSP4T	ONSITE 24X7X4 ASR9K Route Switch Processr 440G/slot 6G		\$0.00
	CON-OSP-ASR9010A	ONSITE 24X7X4 ASR-9010 AC Chassis		\$0.00
	CON-OSP-XRA9KPXK			\$0.00
mediana -	The second secon	ONSITE 24X7X4 Cisco IOS XR IP/MPLS Core Software 3DES		\$0.00
	TOTAL CONTRACTOR OF THE STATE O	Subtotal		\$0.00
		Shipping charges		
		TOTAL		\$0.00



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

ISCM0113

__PAGE ____

ADDRESS CORRESPONDENCE TO ATTENTION OF RISTA FERRELL 304-558-2596

DEPARTMENT OF ADMINISTRATION
WVOT NETWORKING SUPERVISOR
1900 KANAWHA BLVD. E.
BUILDING 5, 10TH FLOOR
CHARLESTON, WV
25305 304-558-5472

RFQ COPY TYPE NAME/ADDRESS HERE Insight Public Sector 2 Easton Oval Suite 350 Columbus, Oh 43219

DATE PRINTED TERMS OF SALE SHIP VIA	F.Ö.B. FREIGHT TERMS
05/07/2012 BID OPENING DATE: 05/10/2012 BID OPE	PNTNG GIME 01.20DM
	UNITERICE 01:30PM UNITERICE AMOUNT
LINE QUANTITY UOP OAT, ITEM NUMBER	ONT PRICE AWGONT
ADDENDUM NO. 2	
TO CLARIFY THE BIL OPENING DATE.	
EID OPENING DATE IS 05/10/2012 EID OPENING TIME IS 1:30 PM	
AND TO PROVIDE A COPY OF THE COST SHEET PATTACHED.	PER THE
*************** END ADDENDUM NO. 2 *	*****
DO01 EA 205-43	
PERIPHERAL DEVICES AND ACCESSORIES, COMPU	
SEE REVERSE SIDE FOR TERMS AND CONDI	-456-2177 DATE 5-10-2012
TITE OF THE STATE	
Zerritory Account MGR 36-3949000	ADDRESS CHANGES TO BE NOTED ABOVE

ISCM0113 Bid Price Sheet

Quantity	Product Number	Description	Unit Price	Extended Price
1	ASR-9010-AC	ASR-9010 AC Chassis		
2	IASR-9010-FAN	ASR-9010 Fan Tray	1	
4	A9K-3KW-AC	3kW AC Power Module		
4	CAB-AC-C6K-TWLK	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US		
2	A9K-RSP440-TR	ASR9K Route Switch Processor with 440G/slot Fabric and 6GB		
1	XR-A9K-PXK9-04.02	Cisco IOS XR IP/MPLS Core Software 3DES for RSP440		
1	A9K-MOD80-TR	80G Modular Linecard, Packet Transport Optimized		
1	A9K-MPA-20X1GE	ASR 9000 20-port 1GE Modular Port Adapter		
1	A9K-MPA-4X10GE	ASR 9000 4-port 10GE Modular Port Adapter	1	
4	SFP-GE-L	1000BASE-LX/LH SFP (DOM)		
6	SFP-GE-T	1000BASE-T SFP (NEBS 3 ESD)	Ì	
6	XFP-10GLR-OC192SR	Multirate XFP module for 10GBASE-LR and OC192 SR-1	1	
1	A9K-IVRF-LIC	Infrastructure VRF LC License. Support up to 8 VRFs	1	
1	A9K-MOD80-TR	80G Modular Linecard, Packet Transport Optimized		
2	A9K-MPA-4X10GE	ASR 9000 4-port 10GE Modular Port Adapter		
2	XFP-10G-MM-SR	10GBASE-SR XFP Module		
1	A9K-IVRF-LIC	Infrastructure VRF LC License. Support up to 8 VRFs		
1	ASR-9010-4P-KIT	ASR-9010 4 Post Mounting Kit		
6	A9K-LC-FILR	A9K Line Card Slot Filler		
1	CON-OSP-A9KIVRFL	ONSITE 24X7X4 Infrastructure VRF LC License		
1	CON-OSP-A9KIVRFL	ONSITE 24X7X4 Infrastructure VRF LC License		
1	CON-OSP-A9KMOD8T	ONSITE 24X7X4 80G Modular Linecard, Poket Transprt Opt		
1	CON-OSP-A9KMOD8T	ONSITE 24X7X4 80G Modular Linecard, Poket Transprt Opt		
1	CON-OSP-A9KMPA2X	ONSITE 24X7X4 ASR 9000 20-port 1GE Modular Port Adaptr	1	
1	CON-OSP-A9KMPA4X	ONSITE 24X7X4 ASR 9000 4-port 10GE Modular Port Adaptr		
2	CON-OSP-A9KMPA4X	ONSITE 24X7X4 ASR 9000 4-port 10GE Modular Port Adaptr		
2	CON-OSP-A9KRSP4T	ONSITE 24X7X4 ASR9K Route Switch Processr 440G/slot 6G		
1	CON-OSP-ASR9010A	ONSITE 24X7X4 ASR-9010 AC Chassis		
1	CON-OSP-XRA9KPXK	ONSITE 24X7X4 Cisco IOS XR IP/MPLS Core Software 3DES		
		Subtotal		
		Shipping charges		
	A CONTRACTOR OF THE PROPERTY O	TOTAL		



DATE PRINTED

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

TERMS OF SALE SHIP VIA

RFONUMBER ISCM0113 PAGE...

FREIGHT TERMS

RISTA FERRELL
304-558-2596

F.O.B.

RFQ COPY TYPE NAME/ADDRESS HERE Insight Public Sector 2 Easton Oval Suite 350 Columbus, Oh 43219

DEPARTMENT OF ADMINISTRATION
WVOT NETWORKING SUPERVISOR
1900 KANAWHA BLVD. E.
BUILDING 5, 10TH FLOOR
CHARLESTON, WV
25305 304-558-5472

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RFQ COPY

TYPE NAME/ADDRESS HERE

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for REQNUMBER Quotation

ISCM0113

ADDRESS CORRESPONDENCE TO ATTENTION OF

KRISTA FERRELL 304-558-2596

DEPARTMENT OF ADMINISTRATION WVOT NETWORKING SUPERVISOR 1900 KANAWHA BLVD. E. BUILDING 5, 10TH FLOOR CHARLESTON, WV 25305

304-558-5472 FREIGHTTERMS DATE PRINTED TERMS OF SALE SHIP VIA F.O.8 04/12/2012 BID OPENING DATE:

01:30PM 05/03/2012 BID OPENING TIME UNIT PRICE AMOUNT UOP ITEM NUMBER LINE QUANTITY ONLY INFORMATION ISSUED IN WRITING AND ADDED TO THE REQ SPECIFICATIONS BY AN OFFICIAL WRITTEN ADDENDUM BY PURCHASING IS BINDING. NO CONTACT BETWEEN THE VENDOR AND THE AGENCY IS PERMITTED WITHOUT THE EXPRESS WRITTEN CONSENT OF THE VIOLATION MAY RESULT IN REJECTION OF STATE BUYER. THE STATE BUYER LISTED ABOVE IS THE SOLE CONTACT FOR ANY AND ALL INQUIRIES AFTER THIS RFO HAS BEEN RELEASED. EXHIBIT 10 REQUISITION NO.: ADDENDUM ACKNOWLEDGEMENT I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/DR SPECIFICATION ADDENDUM NO. 'S: NΦ. 1 NΦ. 2 3 NO. NΦ. 5 I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(\$) MAY BE CAUSE FOR REJECTION OF BIDS. SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE SIGNATURE 5-2-201

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

ADDRESS CHANGES TO BE NOTED ABOVE



ENDOR

RFQ COPY

TYPE NAME/ADDRESS HERE

11

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for REGNUMBER Quotation

ISCM0113

3

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KRISTA FERRELL 304-558-2596

DEPARTMENT OF ADMINISTRATION WVOT NETWORKING SUPERVISOR 1900 KANAWHA BLVD. E. BUILDING 5, 10TH FLOOR CHARLESTON, WV 25305 304-558-5472

FREIGHT TERMS F.O.B, DATE PRINTED TERMS OF SALE SHIP VIA 04/12/2012 BID OPENING DATE: BID OPENING TIME 01:30PM 05/03/2012 UNIT PAICE AMOUNT ITEM NUMBER LINE QUANTITY UOP VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING. ŚIGNATURE Insight Public Sector COMPANY 5-2-2012 DATE NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID. REV. 09/21/2009 IN THE EVENT THE VENDOR/CONTRACTOR FILES BANKRUPTCY: FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER. ANY INDIVIDUAL SIGNING THIS BID IS CERTIFYING THAT: (1) HE OR SHE IS AUTHORIZED BY THE BIDDER TO EXECUTE THE BID OR ANY DOCUMENTS RELATED THERETO ON BEHALF OF THE BIDDER, (2) THAT HE OR SHE IS AUTHORIZED TO BIND

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AGENCIES THAT

SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE

ADDRESS CHANGES TO BE NOTED ABOVE

THE BIDDER IN A CONTRACTUAL RELATIONSHIP, AND (3) THAT

MAY REQUIRE REGISTRATION.

THE BIDDER HAS PROPERLY REGISTERED WITH ANY STATE

NOTICE



RFQ COPY

State of West Virginia Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for BEONUMBER Quotation

ISCM0113

PAGE

ADDRESS:CORRESPONDENCE TO A HENTION OF KRISTA FERRELL

304-558-2596

DEPARTMENT OF ADMINISTRATION WVOT NETWORKING SUPERVISOR 1900 KANAWHA BLVD. E. BUILDING 5, 10TH FLOOR CHARLESTON, WV

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REQUEST FOR QUOTATION ISCM0113

The Acquisition and Contract Administration Section of the Purchasing Division, hereinafter referred to as "State", is soliciting bids for the Office of Technology, hereinafter referred to as "WVOT", on behalf of the West Virginia University, hereinafter referred to as "WVU" located at 1 Waterfront Place, Morgantown, WV 26506, to acquire network infrastructure equipment.

I. PURPOSE

The WVOT is requesting quotations to provide network infrastructure equipment based on the attached equipment list for an upgrade to the WVU facility. WVU will manage, in collaboration with the Office of Technology, all wide area communications in the State, including data, voice and video. WVU serves the network needs of public libraries, K-12 and technical schools, and state government, both for intrastate applications and Internet access.

II. DEFINITIONS

- A. "Vendor": The successful bidder
- B. "BTOP": The Broadband Technology Opportunities Program (BTOP) is a grant program associated with the American Recovery and Reinvestment Act (ARRA). The grant program was created to promote the development and adoption of broadband throughout the United States, particularly in unserved and underserved areas.

III. BACKGROUND

The West Virginia Broadband Technology Opportunities Program (BTOP) is deploying broadband services throughout the state of West Virginia. This will allow high quality, affordable, broadband services to schools, libraries, hospitals, public safety agencies, jails and residence of West Virginia.

In order to meet the demands of the robust broadband infrastructure deployment, WVU needs to upgrade their network infrastructure to be reliable for the higher volume of internet access.

IV. GENERAL REQUIREMENTS

1. Warranty: Materials and workmanship hereinafter specified and furnished shall be fully guaranteed by the vendor for five (5) years.

The Vendor's obligation under its manufacturer warranty is limited to the cost of repair of the warranted item or replacement thereof, at the vendor's option. Insurance covering said equipment from damage or loss is to be borne by the Vendor until full acceptance of equipment and services.

2. Equipment Requirements: This RFQ specifies Cisco name brand products, "or equal" and must be able to expand and upgrade with the existing WVU hardware and system architecture. Any alternative products must seamlessly fit into, integrate with and interchange with the existing Cisco infrastructure investment with zero loss of feature, functionality and no infrastructure configuration changes. Vendors who are bidding alternates should so state and include pertinent literature and specifications. Failure to provide information for any alternates may be grounds for rejection of bid.

V. INVOICING AND DELIVERY

- 1. Invoicing: Invoicing shall be made to the Office of Technology, P.O. Box 50110 Charleston, WV 25305.
- 2. Delivery Location: Equipment shall be shipped to West Virginia University located at 1 Waterfront Place, Morgantown, WV 26506.
- 3. Delivery Requirements: Delivery requirements are 30 Days or less ARO (Standard delivery time). Standard delivery shall be F.O.B. destination to the above delivery location. Vendor shall include the cost of standard order delivery charges in its bid pricing and is not permitted to charge the Agency separately for such delivery.

VI. AWARD

The Contract shall be awarded to the Vendor that provides the lowest overall total cost for the items listed on the Equipment Bids Price Sheet.

ISCM0113 Bid Price Sheet

Quantity	Product Number	Description	Unit Price	Extended Price		
1	ASR-9010-AC	ASR-9010 AC Chassis				
2	ASR-9010-FAN	ASR-9010 Fan Tray				
4	A9K-3KW-AC	3kW AC Power Module				
4	CAB-AC-C6K-TWLK	-AC-C6K-TWLK Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US				
2	A9K-RSP-4G	9K-RSP-4G ASR9K Fabric, Controller 4G memory				
1	A9K-K9-04.01	Cisco IOS XR IP/MPLS Core Software 3DES 4-Port 10GE Line Card, Requires XFPs				
1	A9K-4T-B					
2	XFP-10G-MM-SR	10GBASE-SR XFP Module				
2	XFP-10GLR-OC192SR	Multirate XFP module for 10GBASE-LR and OC192 SR-1				
1	A9K-IVRF-LIC	Infrastructure VRF LC License				
1	A9K-4T-B	4-Port 10GE Line Card, Requires XFPs				
2	XFP-10G-MM-SR	10GBASE-SR XFP Module				
2	XFP-10GLR-OC192SR	Multirate XFP module for 10GBASE-LR and OC192 SR-1		 		
1	A9K-IVRF-LIC	Infrastructure VRF LC License				
1	A9K-2T20GE-B	2-Port 10GE, 20-Port GE Line Card, Requires XFPs and SFPs				
2	SFP-GE-L	1000BASE-LX/LH SFP (DOM)				
4	SFP-GE-T	1000BASE-T SFP (NEBS 3 ESD)				
1	A9K-IVRF-LIC	Infrastructure VRF LC License				
1	ASR-9010-4P-KIT	ASR-9010 4 Post Mounting Kit				
5	Included: A9K-LC-FILR	A9K Line Card Slot Filler				
3	CON-OSP-A9K2T2GB	ONSITE 24X7X4 2-Port 10GE, 20-Port				
3	CON-OSP-A9K4TB	ONSITE 24X7X4 4-Port 10GE Line Car				
3	CON-OSP-A9K4TB	ONSITE 24X7X4 4-Port 10GE Line Car				
3	CON-OSP-A9KIVRFL	ONSITE 24X7X4 Infrastructure VRF LC License				
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3	CON-OSP-A9KIVRFL	ONSITE 24X7X4 Infrastructure VRF LC License				
3	CON-OSP-A9KK9401	ONSITE 24X7X4 Cisco IOS XR IP/MPLS Core Software 3DES				
6	CON-OSP-A9KRSP4G	ONSITE 24X7X4 Route Switch Processor 4G Memory				
3	CON-OSP-ASR9010A	ONSITE 24X7X4 ASR-9010 AC Chassis		10000		
		Subtota		268,268.8		
		Shipping charges		0		
		TOTAL	-1	268,265.8		

An electronic version of this price sheet is available online to registered vendors at http://www.state.wv.us/admin/purchase/newbul.htm. Non-registered vendors may request an electronic copy by emailing krista.s.ferrell@wv.gov.

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preced-
_	ing the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4)
	years immediately preceding the date of this certification, or,
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
requir agains	r understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty st such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency further from any unpaid balance on the contract or purchase order.
autho the re	bmission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and rizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid quired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information ed by the Tax Commissioner to be confidential.
	r penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate ges during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Bidde	er:Signed:
Date	Title:

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ	MA	
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STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE
Vendor's Name: [INSIGHT Public >a tole
Authorized Signature:
State of Ohio
County of <u>fairfield</u> , to-wit:
Taken, subscribed, and sworn to before me this 2 day of
My Commission expires 14 2015, 2015.
AFFIX SEAL HERE NOTARY PUBLIC



THERESA L JACKSON **NOTARY PUBLIC** STATE OF OHIO Comm. Expires Puth and Arrica Ot Vised 12/15/09) Recorded in Fairfield County



Insight Public Sector SLED 6820 South Harl Ave Tempe, AZ, 85283-4318 Tel: 8004674448

SOLD-TO PARTY

West Virginia Office of Technology

1900 KANAWHA BLVD E

Capitol Complex - Building 5, 10th Floor CHARLESTON, WV 25305-0009

SHIP-TO ADDRESS

West Virginia Office of Technology

1900 KANAWHA BLVD E

Capitol Complex - Building 5, 10th Floor

CHARLESTON WW 25305-0009

Quotation

Quotation Number 213704388

Creation Date 05/01/2012

PO Number / Date

Customer No.

10577125

: Mark Woods

Sales Rep Email

: mwoods@insight.com

Telephone

: 614-456-2177

X 2177

Dear Randy Schewe,

Thank you for considering Insight to be your trusted partner in addressing your evolving IT needs. We appreciate being considered as your solution source and look forward to making IT work for you.

We deliver according to the following terms:

Terms of Payment

Net 30 days

Ship Via

Currency

AIT Freight Systems / LTL

Terms of Delivery

: FOB USD DESTINATION

Material	Description	Qty	UnitPrice	Extended Price
ASR-9010-AC	Cisco ASR 9010 - modular expansion base - desktop	1	5,203.00	5,203.00
OPEN MARKE	Т			
Lead Time: 29-39	Days			
ASR-9010-FAN	Cisco fan tray	2	1,655.50	3,311.00
OPEN MARKE	T			
A9K-3KW-AC	Cisco power supply - 3 kW	4	1,204.00	4,816.00
OPEN MARKE	T			
CAB-AC-C6K-TWLK	Cisco power cable	4	0.00	0.00
OPEN MARKE	T			
A9K-RSP-4G	Cisco ASR 9000 Route Switch Processor 4G - control processor	2	13,760.00	27,520.00
OPEN MARKE	Т			
A9K-K9-04.01	CISCO IOS XR IP/MPLS CORE SOFTWARE 3DES	1	6,395.94	6,395.94

OPEN MARKET

CONTACT NAME:

CONTACT EMAIL:

RANDY SCHEWE

RANDY.J.SCHEWE@WV.GOV

CONTACT PHONE:

304-380-9118



Quotation Number / Creation Date 213704388 / 05/01/2012

Material	Description		Qty	UnitPrice	Extended Price
A9K-4T-B	Cisco 4-Port 10GE Medium Queud expansion module - 4 ports	e Line Card -	1	27,950.00	27,950.00
OPEN MARKET					
XFP-10G-MM-SR	Cisco XFP transceiver module		2	857.85	1,715.70
OPEN MARKET					
XFP-10GLR-OC192S R	Cisco Transceiver Module XFP tra module	ansceiver	2	1,720.00	3,440.00
OPEN MARKET					
A9K-IVRF-LIC	INFRASTRUCTURE VRF LC LIC		1	4,263.96	4,263.96
OPEN MARKET					
CONTACT NAME: CONTACT EMAIL CONTACT PHONE	i, R	RANDY SCHEWE Randy J. Schewe@wv .gov 04-380-9118			
A9K-4T-B	Cisco 4-Port 10GE Medium Queue expansion module - 4 ports	e Line Card -	1	27 , 95 0.00	27,950.00
OPEN MARKET					
KFP-10G-MM-SR	Cisco XFP transceiver module		2	857.85	1,715.70
OPEN MARKET					
XFP-10GLR-OC192S R	Gisco Transceiver Module XFP tra module	ansceiver	2.	1,720.00	3,440.00
OPEN MARKET					
A9K-IVRF-LIC	INFR AST RUCTURE VRF LC LIC		1	4,263.96	4,263.96
OPEN MARKET					
CONTACT NAME: CONTACT EMAIL CONTACT PHONE	: R	KANDY SCHEWE RANDY J.SCHEWE@WV.GOV 04-380-9118			
	Cisco 2-Port 10GE, 20-Port GE Me Combo Line Card - expansion mo		1	27,950.00	27,950.00
OPEN MARKET					
SFP-GE-L	Gisco SFP (mini-GBIC) transceive	r module	2	473.00	946.00
OPEN MARKET					
SFP-GE-T	Gisco SFP (mini-GBIC) transceive	r module	4	189.20	756.80
OPEN MARKET					
A9K-IVRF-LIC	NERASTRUCTURE VRF LC LIC		1	4,300.00	4,300.00
OPEN MARKET					
CONTACT NAME: CONTACT EMAIL: CONTACT PHONE	R	ANDY SCHEWE ANDY J.SCHEWE@WV.GOV 04-380-9118			
ASR-9010-4P-KIT	Cisco rack mounting kit		1	0.00	0.00
OPEN MARKET					
A9K-LC-FILR	Cisco Line Card Filler - card slot fi	iller panel	5	0.00	0.00
OPEN MARKET		MODEL STATE			



Quotation Number / Creation Date

213704388 / 05/01/2012

Material	Description		Qty	UnitPrice	Extended Price
CON-OSP-ASR9010A Gisco SMARTnet Onsi service agreement - or			1	4,628.72	4,628.72
OPEN MARKET					
CONTACT EMACONTACT PHOCONTACT NAMED URATION:	NE:	RANDY.I.SCHEWE@WV 304-380-9118 RANDY SCHEWE	GOV.		
	Tnet priced for 5 years				
GON-OSP-A9KRSP4 OPEN MARKET	Cisco SMARTnet Onsi service agreement - or	796	2	12,24 3.21	24,486.42
CONTACT EMACONTACT PHOCONTACT NAMEDURATION:	ML: NE: Æ:	RANDY.J.SCHEWE@WV 304-380-9118 RANDY SCHEWE 1	.GOV		
	Thet priced for 5 years				Les descriptions (AV)
CON-OSP-A9KK9401	Cisco SMARTnet Onsite Premium extended service agreement - on-site		1	2,869.50	2,869.50
OPEN MARKET		11-31/5			
CONTACT EMA CONTACT PHO CONTACT NAM DURATION:	IL: NE:	RANDY,J.SCHEWE@WV 304-380-9118 RANDY SCHEWE	.GOV		
Lead Time: SMAR	Thet priced for 5 years				
CON-OSP-A9K4TB	N-OSP-A9K4TB Cisco SMARTnet Onsite Premi service agreement - on-site		1	24,869.03	24,869.03
	olL: NE: IE: Thet priced for 5 years	RANDY.J.SCHEWE@WV 304-380-9118 RANDY SCHEWE I	.GOV		
CON-OSP-A9KIVRFL Gisco SMARTnet Onsite			1	1,913.01	1,913.01
OPEN MARKET	service agreement - or	1-site			
CONTACT EMA CONTACT PHO CONTACT NAM DURATION:	IL: NE: IE:	RANDY.J.SCHEWE@WV. 304-380-9118 RANDY SCHEWE	GOV		
Lead Time; SMAR	Thet priced for 5 years				



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TOTAL

Material	Description		Qty	UnitPrice	Extended Price
CON-OSP-A9K4TB	Cisco SMARTnet Onsite Premium extended service agreement - on-site		1	24,869.03	24,869.03
OPEN MARKET					
CONTACT EMAI	Lo.	RANDY.J.SCHEWE@WV.GOV			
CONTACT PHON		304-380-9118			
CONTACT NAME		RANDY SCHEWE			
DURATION:					
Lead Time: SMARTI	et priced for 5 years				
CON-OSP-A9KIVRFL	Cisco SMARTnet Onsite Premium service agreement - on-site	n extended	1	1,91 3.01	1,913.01
OPEN MARKET					
CONTACT EMAIL	.: I	RANDY.J.SCHEWE@WV.GOV			
CONTACT PHON		804-380-9118			
CONTACT NAME	c I	RANDY SCHEWE			
DURATION:	j				
Lead Time: SMARTi	et priced for 5 years				
CON-OSP-A9K2T2G Cisco SMARTnet Onsite Premium extended		extended	f	24,869.03	24,869.03
В	service agreement - on-site				Account & manufacture of the
OPEN MARKET					
CONTACT EMAIL	2.	RANDY.J.SCHEWE@WV.GOV			
CONTACT PHON		04-380-9118			
CONTACT NAME	:	RANDY SCHEWE			
DURATION:	i				
Lead Time: SMARTi	et priced for 5 years				
CON-OSP-A9KIVRFL Cisco SMARTnet Onsite Premium extended service agreement - on-site		extended	1	1,913.01	1,913.01
OPEN MARKET					
CONTACT EMAIL	i.	RANDY.J.SCHEWE@WV.GOV			
CONTACT PHON		04-380-9118			
CONTACT NAME		ANDY SCHEWE			
D'RATION:	1				
Lead Time: SMARTh	et priced for 5 years				
			Sub Total		260 260 60
			Sub Total		268,268.82 0.00
			Iax		0.00

Please contact us with any questions or for additional information about Insight Public Sector SLED's complete IT solution offering. Purchase orders should be made out to Insight Public Sector, Inc.. Again, thank you for considering Insight Public Sector SLED!

Sincerely,

Mark Woods

614-456-2177

Ex: 2177

mwoods@insight.com

Fax: --

Cisco Direct

Pricing is subject to change without notice. This solution must be purchased in its entirety to remain valid.

268,268.82



Quotation Number / Creation Date 213704388 / 05/01/2012

Material Description Qty UnitPrice Extended Price

Subject to IPS Terms & Conditions online at www.ips.insight.com/TermsandConditions unless purchase is being made pursuant to a separate written contract in which case the terms of the separate written contract shall govern.