



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

| |
|------------|
| RFQ NUMBER |
| ISCM0112 |

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| ADDRESS CORRESPONDENCE TO ATTENTION OF |
| KRISTA FERRELL 304-558-2596 |

RFQ COPY

TYPE NAME/ADDRESS HERE

VENDOR

Alpha Technologies
4003 Outlook Drive
Hurricane WV 25526

SHIP TO

DEPARTMENT OF ADMINISTRATION
WVOT NETWORKING SUPERVISOR
1900 KANAWHA BLVD. E.
BUILDING 5, 10TH FLOOR
CHARLESTON, WV
25305 304-558-5472

| DATE PRINTED | TERMS OF SALE | SHIP VIA | FOB | FREIGHT TERMS |
|--------------|---------------|-------------|-------------|---------------|
| 04/12/2012 | Net 30 | Best Ground | Destination | Included |

BID OPENING DATE: 05/03/2012 BID OPENING TIME 01:30PM

| LINE | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
|---|----------|-----|--------|-------------|------------|------------|
| 0001 | 1 | EA | | 205-43 | | 358,588.12 |
| PERIPHERAL DEVICES AND ACCESSORIES, COMPUTER SYSTEM | | | | | | |
| REQUEST FOR QUOTATION (RFQ) | | | | | | |
| THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA OFFICE OF TECHNOLOGY, IS SOLICITING BIDS TO PROVIDE THE AGENCY WITH NETWORK INFRASTRUCTURE EQUIPMENT FOR THE GREENBANK OBSERVATORY LOCATED IN GREENBANK, WEST VIRGINIA PER THE ATTACHED SPECIFICATIONS. | | | | | | |
| THIS SOLICITATION IS FOR MATERIALS ONLY. NO INSTALLATION IS REQUIRED. | | | | | | |
| TECHNICAL QUESTIONS CONCERNING THIS SOLICITATION MUST BE SUBMITTED IN WRITING TO KRISTA FERRELL IN THE WEST VIRGINIA STATE PURCHASING DIVISION VIA FAX AT 304-558-4115 OR VIA EMAIL AT KRISTA.S.FERRELL@WV.GOV. | | | | | | |
| DEADLINE FOR ALL TECHNICAL QUESTIONS IS 04/24/2012 AT THE CLOSE OF BUSINESS. | | | | | | |
| ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL WRITTEN ADDENDUM TO BE ISSUED BY THE PURCHASING DIVISION AFTER THE DEADLINE HAS LAPSED. | | | | | | |
| VERBAL COMMUNICATION: ANY VERBAL COMMUNICATION BETWEEN THE VENDOR AND ANY STATE PERSONNEL IS NOT BINDING, INCLUDING THAT MADE AT THE MANDATORY PRE-BID MEETING. | | | | | | |

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WV PURCHASING
DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
|------------------------------------|---------------------------|-----------------------------------|
| SIGNATURE <i>Krista Ferrell</i> | TELEPHONE 304-721-8965 | DATE 5-9-12 |
| TITLE SLED Sales & Procurement | FEIN 55-0774279 | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
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Request for Quotation

RFQ NUMBER

ISCM0112

PAGE

2

ADDRESS CORRESPONDENCE TO ATTENTION OF:

KRISTA FERRELL
304-558-2596

*524114835 304-201-7485
ALPHA TECHNOLOGIES INC
4003 OUTLOOK DR

HURRICANE WV 25526

DEPARTMENT OF ADMINISTRATION
WVOT NETWORKING SUPERVISOR
1900 KANAWHA BLVD. E.
BUILDING 5, 10TH FLOOR
CHARLESTON, WV
25305 304-558-5472

| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
|------------------------------|---------------|----------|--------|---------------|
| 04/12/2012 | | | | |
| BID OPENING DATE: 05/03/2012 | | | | |

BID OPENING TIME 01:30PM

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| ONLY INFORMATION ISSUED IN WRITING AND ADDED TO THE RFQ SPECIFICATIONS BY AN OFFICIAL WRITTEN ADDENDUM BY PURCHASING IS BINDING. | | | | | | |
| NO CONTACT BETWEEN THE VENDOR AND THE AGENCY IS PERMITTED WITHOUT THE EXPRESS WRITTEN CONSENT OF THE STATE BUYER. VIOLATION MAY RESULT IN REJECTION OF THE BID. THE STATE BUYER LISTED ABOVE IS THE SOLE CONTACT FOR ANY AND ALL INQUIRIES AFTER THIS RFQ HAS BEEN RELEASED. | | | | | | |
| EXHIBIT 10 | | | | | | |
| REQUISITION NO.: | | | | | | |
| ADDENDUM ACKNOWLEDGEMENT | | | | | | |
| I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC. | | | | | | |
| ADDENDUM NO.'S: | | | | | | |
| NO. 1 <i>MAF</i> | | | | | | |
| NO. 2 <i>MAF</i> | | | | | | |
| NO. 3 <i>MAF</i> | | | | | | |
| NO. 4 | | | | | | |
| NO. 5 | | | | | | |
| I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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| SIGNATURE | TELEPHONE | DATE |
| TITLE | FEIN | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO RFQ INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED VENDOR



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3

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HURRICANE WV 25526

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CHARLESTON, WV
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| 04/12/2012 | | | | |

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05/03/2012

BID OPENING TIME

01:30PM

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| <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p><i>Michael A. Luciani</i> SIGNATURE</p> <p><i>Alpha Technologies, Inc.</i> COMPANY</p> <p><i>5-1-12</i> DATE</p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>ANY INDIVIDUAL SIGNING THIS BID IS CERTIFYING THAT: (1) HE OR SHE IS AUTHORIZED BY THE BIDDER TO EXECUTE THE BID OR ANY DOCUMENTS RELATED THERETO ON BEHALF OF THE BIDDER, (2) THAT HE OR SHE IS AUTHORIZED TO BIND THE BIDDER IN A CONTRACTUAL RELATIONSHIP, AND (3) THAT THE BIDDER HAS PROPERLY REGISTERED WITH ANY STATE AGENCIES THAT MAY REQUIRE REGISTRATION.</p> <p>NOTICE</p> | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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| SIGNATURE | TELEPHONE | DATE |
| TITLE | FEIN | ADDRESS CHANGES TO BE NOTED ABOVE |

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Request for Quotation

RFQ NUMBER
ISCM0112

PAGE
4

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ALPHA TECHNOLOGIES INC
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| 04/12/2012 | | | | |
| BID OPENING DATE: 05/03/2012 | | BID OPENING TIME 01:30PM | | |

| LINE | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
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| A SIGNED BID MUST BE SUBMITTED TO: | | | | | | |
| DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130 | | | | | | |
| THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: | | | | | | |
| SEALED BID | | | | | | |
| BUYER: KRISTA FERRELL-FILE 21 | | | | | | |
| RFQ. NO.: ISCM0112 | | | | | | |
| BID OPENING DATE: 05/03/2012 | | | | | | |
| BID OPENING TIME: 1:30 PM | | | | | | |
| PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: | | | | | | |
| -----888-273-6930----- | | | | | | |
| CONTACT PERSON (PLEASE PRINT CLEARLY): | | | | | | |
| -----Mike Ferrari----- | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE

TELEPHONE

DATE

TITLE

FEIN

ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO REQ INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

REQUEST FOR QUOTATION ISCM0112

The Acquisition and Contract Administration Section of the Purchasing Division, hereinafter referred to as "State", is soliciting bids for the Office of Technology, hereinafter referred to as "WVOT", on behalf of the Green Bank Observatory located at 1 Observatory Road, Green Bank, WV 24944, to acquire network infrastructure equipment.

I. PURPOSE

The WVOT is requesting quotations to provide network infrastructure equipment based on the attached equipment list for an upgrade to the Green Bank Observatory facility. Green Bank Observatory will manage, in collaboration with the Office of Technology, all wide area communications in the State, including data, voice and video. Green Bank Observatory serves the network needs of public libraries, K-12 and technical schools, and state government, both for intrastate applications and Internet access.

II. DEFINITIONS

- A. "Vendor": The successful bidder
- B. "BTOP": The Broadband Technology Opportunities Program (BTOP) is a grant program associated with the American Recovery and Reinvestment Act (ARRA). The grant program was created to promote the development and adoption of broadband throughout the United States, particularly in unserved and underserved areas.

III. BACKGROUND

The West Virginia Broadband Technology Opportunities Program (BTOP) is deploying broadband services throughout the state of West Virginia. This will allow high quality, affordable, broadband services to schools, libraries, hospitals, public safety agencies, jails and residence of West Virginia.

In order to meet the demands of the robust broadband infrastructure deployment, Green Bank Observatory needs to upgrade their network infrastructure to be reliable for the higher volume of internet access.

IV. GENERAL REQUIREMENTS

1. **Warranty** - Materials and workmanship hereinafter specified and furnished shall be fully guaranteed by the vendor for five (5) years.

The Vendor's obligation under its manufacturer warranty is limited to the cost of repair of the warranted item or replacement thereof, at the vendor's option. Insurance covering said equipment from damage or loss is to be borne by the Vendor until full acceptance of equipment and services.

2. **Equipment Requirements** - This RFQ specifies Cisco name brand products, "or equal" and must be able to expand and upgrade with the existing Green Bank Observatory hardware and system architecture. Any alternative products must seamlessly fit into, integrate with and interchange with the existing Cisco infrastructure investment with zero loss of feature, functionality and no infrastructure configuration changes. Vendors who are

bidding alternates should so state and include pertinent literature and specifications. Failure to provide information for any alternates may be grounds for rejection of bid.

V. INVOICING AND DELIVERY

1. Invoicing: Invoicing shall be made to the Office of Technology, P.O. Box 50110 Charleston, WV 25305.

2. Delivery Location: Equipment shall be shipped to Green Bank Observatory located at 1 Observatory Road, Green Bank, WV 24944.

3. Delivery Requirements: Delivery requirements are 30 Days or less ARO (Standard delivery time). Standard order delivery shall be F.O.B. destination to the above delivery location. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery.

VI. AWARD

The Contract shall be awarded to the Vendor that provides the lowest overall total cost for the items listed on the Equipment Bids Price Sheet.



State of West Virginia
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2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

WV PURCHASING ACA SECT Fax 304-558-4115

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Request for Quotation

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| RFQ NUMBER |
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| ADDRESS CORRESPONDENCE TO ATTENTION OF |
| KRISTA FERRELL |
| 304-558-2596 |

*524114835 304-201-7485
ALPHA TECHNOLOGIES INC
4003 OUTLOOK DR

HURRICANE WV 25526
304.201.2610

DEPARTMENT OF ADMINISTRATION
WVOT NETWORKING SUPERVISOR
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25305 304-558-5472

| DATE PRINTED | TERMS OF SALE | SHIP VIA | FOB | FREIGHT TERMS |
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| 04/27/2012 | | | | |
| BID OPENING DATE: | 05/03/2012 | BID OPENING TIME | 01:30PM | |

| LINE | QUANTITY | UOP | QAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
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| ADDENDUM NO. 1 | | | | | | |
| THIS ADDENDUM IS ISSUED TO PROVIDE ANSWERS TO ALL TECHNICAL QUESTIONS SUBMITTED IN ACCORDANCE WITH THE PROVISIONS OF THE ORIGINAL REQUEST FOR QUOTATION (ISCM0112). | | | | | | |
| BID OPENING DATE REMAINS: 05/03/2012 | | | | | | |
| BID OPENING TIME REMAINS: 1:30 PM | | | | | | |
| ***** END ADDENDUM NO. 1 ***** | | | | | | |
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| PERIPHERAL DEVICES AND ACCESSORIES, COMPUTER SYSTEM | | | | | | |

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| SIGNATURE <i>Mukul A. L...</i> | | TELEPHONE | DATE |
| TITLE | | ADDRESS CHANGES TO BE NOTED ABOVE | |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

ISCM0112
TECHNICAL QUESTIONS

Q. IV General Requirements. Warranty – is the State asking for 1, 3, or 5, years of Maintenance?

A. 5 years.

Q. Line 84 on your Equipment list:
(3) CON-SNTE-7010B2R – SMARNET 8X5X4 Nexus 7010 Bundle (Chassis, (2) SUP1

Requires the following additional parts – should these be added to the price list?

CON-SAU-N7DCNMSB, SW APP SUPP + UPGR DCNM for LAN Enterpr
CON-SAU-7DCSANSB, SW APP SUPP + UPGR DCNM for SAN Advanced Edition for Nexus
CON-SAU-N7PAK, SW APP SUPP + UPGR License for a Pack of Nexus 7000 Chassis

A. They do not need added; the TOTAL COST should include all requirements of the part numbers listed on the bid price sheet.



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BID OPENING DATE: 05/10/2012 BID OPENING TIME 01:30PM

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| ADDENDUM NO. 2 | | | | | | |
| TO EXTEND THE BID OPENING DATE. | | | | | | |
| BID OPENING DATE IS EXTENDED TO: 05/10/2012 | | | | | | |
| BID OPEING TIME REMAINS: 1:30 PM | | | | | | |
| ***** END ADDENDUM NO. 2 ***** | | | | | | |
| 0001 | 1 | EA | 205-43 | PERIPHERAL DEVICES AND ACCESSORIES, COMPUTER SYSTEM | | |
| ***** THIS IS THE END OF RFQ ISCM0112 ***** TOTAL: | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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| SIGNATURE <i>M. A. Ferrell</i> | TELEPHONE | DATE |
| TITLE | FEIN | ADDRESS CHANGES TO BE NOTED ABOVE |

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| 05/07/2012 | | | | |

BID OPENING DATE: 05/10/2012 BID OPENING TIME 01:30PM

| LINE | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
|--|----------|-----|--------|---|------------|--------|
| ADDENDUM NO. 3 | | | | | | |
| THIS ADDENDUM IS ISSUED TO PROVIDE AN UPDATED EQUIPMENT LIST PER THE ATTACHED. | | | | | | |
| BID OPENING DATE REMAINS: 05/10/2012 | | | | | | |
| BID OPENING TIME REMAINS: 1:30 PM | | | | | | |
| ***** END ADDENDUM NO. 3 ***** | | | | | | |
| 0001 | 1 | EA | 205-43 | PERIPHERAL DEVICES AND ACCESSORIES, COMPUTER SYSTEM | | |
| ***** THIS IS THE END OF RFQ ISCM0112 ***** TOTAL: | | | | | | |

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State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. ☒ Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
☒ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. ☒ Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. ☐ Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. ☒ Application is made for 5% resident vendor preference for the reason checked:
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. ☒ Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. ☐ Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Alpha Technologies

Signed: Michael A. Furevi

Date: 5-1-12

Title: SLED Procurement Director

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division
PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Alpha Technologies

Authorized Signature: [Signature] Date: 5-1-12

State of West Virginia

County of Putnam, to-wit:

Taken, subscribed, and sworn to before me this 1 day of May, 2012.

My Commission expires March 16th, 2020.

AFFIX SEAL HERE

NOTARY PUBLIC

[Signature]



ISCM0112 Bid Price Sheet

| Quantity | Product Number | Description | Unit Price | Ext Price |
|----------|--|---|-------------|--------------|
| 1 | ASR1006 | Cisco ASR1006 Chassis, Dual P/S | \$6,948.80 | \$ 6,948.80 |
| | ASR1000 Embedded Services Processor Option | | | \$ - |
| 1 | ASR1000-ESP40 | Cisco ASR1000 Embedded Services Processor, 40G | \$17,372.00 | \$ 17,372.00 |
| | Services | | | \$ - |
| 3 | CON-SNTE-ASR1000E | SMARTNET 8X5X4 Cisco ASR1000 Embedded Services Processo | \$3,930.11 | \$ 11,790.33 |
| 1 | ASR1000-ESP40 | Cisco ASR1000 Embedded Services Processor, 40G | \$17,372.00 | \$ 17,372.00 |
| | Services | | | \$ - |
| 3 | CON-SNTE-ASR1000E | SMARTNET 8X5X4 Cisco ASR1000 Embedded Services Processo | \$3,930.11 | \$ 11,790.33 |
| | ASR1000 Licenses Option | | | \$ - |
| 1 | FLASR1-FPI-RTU | Flex. Pack Insp. Right-To-Use Feat Lic,ASR1000 Series | \$2,171.50 | \$ 2,171.50 |
| | Services | | | \$ - |
| 3 | CON-SNTE-ASR1FPI | SMARTNET 8X5X4 Flex. Pack Insp. Right-To-Use Feat Lic | \$245.63 | \$ 736.89 |
| 1 | FLASR1-FW-RTU | Firewall Right-To-Use Feature Lic for ASR1000 Series | \$4,343.00 | \$ 4,343.00 |
| | Services | | | \$ - |
| 3 | CON-SNTE-ASR1FWRT | SMARTNET 8X5X4 Firewall Right-To-Use Feature Lic | \$491.26 | \$ 1,473.78 |
| 1 | FLASR1-IPSEC-RTU | Encryption Right-To-Use Feature Lic for ASR1000 Series | \$4,343.00 | \$ 4,343.00 |
| | Services | | | \$ - |
| 3 | CON-SNTE-ASRIPSEC | SMARTNET 8X5X4 Encryption Right-To-Use Feature Lic | \$491.26 | \$ 1,473.78 |
| | ASR1000 RP2 Software Option | | | \$ - |
| | Advanced Enterprise Services SW | | | \$ - |
| 1 | SASR1R2-AESK9-36S | Cisco ASR 1000 Series RP2 ADVANCED ENTERPRISE SERVICES | \$4,400.00 | \$ 4,400.00 |
| | Services | | | \$ - |
| 3 | CON-SNTE-SASR136S | SMARTNET 8X5X4 Cisco ASR 1000 Serie | \$714.56 | \$ 2,143.68 |
| | ASR1000-RP Slot 0 | | | \$ - |
| 1 | ASR1000-RP2 | Cisco ASR1000 Route Processor 2, 8GB DRAM | \$10,423.20 | \$ 10,423.20 |
| | ASR1000 Route Processor 2 Disk Drive | | | \$ - |
| 1 | M-ASR1K-HDD-80GB | Cisco ASR1000 RP2 80GB HDD | \$0.00 | \$ - |
| | ASR1000 Route Processor 2 Memory | | | \$ - |
| 1 | M-ASR1K-RP2-8GB | Cisco ASR1000 RP2 8GB DRAM | \$0.00 | \$ - |
| | Services | | | \$ - |

ISCM0112 Bid Price Sheet

| | | | | |
|---|--------------------------------------|--|-------------|--------------|
| 3 | CON-SNTE-ASRRP2 | SMARTNET 8X5X4 ASR1000 RP2 | \$2,358.07 | \$ 7,074.21 |
| | ASR1000-RP Slot 1 | | | \$ - |
| 1 | ASR1000-RP2 | Cisco ASR1000 Route Processor 2, 8GB DRAM | \$10,423.20 | \$ 10,423.20 |
| | ASR1000 Route Processor 2 Disk Drive | | | \$ - |
| 1 | M-ASR1K-HDD-80GB | Cisco ASR1000 RP2 80GB HDD | \$0.00 | \$ - |
| | ASR1000 Route Processor 2 Memory | | | \$ - |
| 1 | M-ASR1K-RP2-8GB | Cisco ASR1000 RP2 8GB DRAM | \$0.00 | \$ - |
| | Services | | | \$ - |
| 3 | CON-SNTE-ASRRP2 | SMARTNET 8X5X4 ASR1000 RP2 | \$2,358.07 | \$ 7,074.21 |
| | ASR1006 Power Cables Option | | | \$ - |
| 2 | CAB-9K20A-NA | Power Cord, 125VAC 20A NEMA 5-20 Plug, North America/Japan | \$0.00 | \$ - |
| | ASR1006 Power Option | | | \$ - |
| 2 | ASR1006-PWR-AC | Cisco ASR1006 AC Power Supply | \$0.00 | \$ - |
| | Services | | | \$ - |
| 3 | CON-SNTE-ASR1K6 | SMARTNET 8X5X4 Cisco ASR1006 Chassis, Dual P/S | \$1,572.04 | \$ 4,716.12 |
| | SIP Slot 0 | | | \$ - |
| | SIP Options | | | \$ - |
| 1 | ASR1000-SIP40 | Cisco ASR1000 SPA Interface Processor 40 | \$4,343.00 | \$ 4,343.00 |
| | Services | | | \$ - |
| 3 | CON-SNTE-1000SP40 | SMARTNET 8X5X4 Cisco ASR1000 SPA Interface Processor 40 | 982.53 | \$ 2,947.59 |
| | SPA Options | | | \$ - |
| 1 | SPA-1X10GE-L-V2 | Cisco 1-Port 10GE LAN-PHY Shared Port Adapter | 8686 | \$ 8,686.00 |
| | Services | | | \$ - |
| 3 | CON-SNTE-1X10GEV2 | SMARTNET 8X5X4 1-Pt 10GE LAN-PHY Shared PT Adptr | 1228.16 | \$ 3,684.48 |
| | Platform Options | | | \$ - |
| 1 | ASR1000-SPA | SPA for ASR1000; No Physical Part; For Tracking Only | 0 | \$ - |
| | SPA 10G Optic Modules Options | | | \$ - |
| 1 | XFP-10G-MM-SR | 10GBASE-SR XFP Module | 866.43 | \$ 866.43 |
| 1 | SPA-2XT3/E3 | 2-port Clear Channel T3/E3 Shared Port Adapter | 3908.7 | \$ 3,908.70 |
| | Services | | | \$ - |
| 3 | CON-SNTE-2XT3E3 | SMARTNET 8X5X4 2-port T3/E3 Serial | 552.67 | \$ 1,658.01 |
| | Platform Options | | | \$ - |
| 1 | ASR1000-SPA | SPA for ASR1000; No Physical Part; For Tracking Only | 0 | \$ - |

ISCM0112 Bid Price Sheet

| | | | | |
|---|-------------------------------|---|---------|--------------|
| 1 | SPA-5X1GE-V2 | Cisco 5-Port Gigabit Ethernet Shared Port Adapter | 7817.4 | \$ 7,817.40 |
| | Services | | | \$ - |
| 3 | CON-SNTE-5X1GEV2 | SMARTNET 8X5X4 5-Pt Gigabit Enet Shared Pt Adptr | 1105.34 | \$ 3,316.02 |
| | | | | \$ - |
| | Optics Options | | | \$ - |
| | | | 477.73 | \$ 477.73 |
| 1 | SFP-GE-L | 1000BASE-LX/LH SFP (DOM) | 238.87 | \$ 238.87 |
| 1 | SFP-GE-S | 1000BASE-SX SFP (DOM) | 191.09 | \$ 382.18 |
| 2 | SFP-GE-T | 1000BASE-T SFP (NEBS 3 ESD) | | \$ - |
| | Platform Options | | 0 | \$ - |
| 1 | ASR1000-SPA | SPA for ASR1000; No Physical Part; For Tracking Only | 4777.3 | \$ 4,777.30 |
| 1 | SPA-8XCHT1/E1 | 8-port Channelized T1/E1 to DSO Shared Port Adapter | | \$ - |
| | Services | | 675.49 | \$ 2,026.47 |
| 3 | CON-SNTE-8XCHT1E1 | SMARTNET 8X5X4 8Prt Channel T1/E1 | | \$ - |
| | Platform Options | | 0 | \$ - |
| 1 | ASR1000-SPA | SPA for ASR1000; No Physical Part; For Tracking Only | | \$ - |
| | SIP Slot 1 | | | \$ - |
| | SIP Options | | 4343 | \$ 4,343.00 |
| 1 | ASR1000-SIP40 | Cisco ASR1000 SPA Interface Processor 40 | | \$ - |
| | Services | | 982.53 | \$ 2,947.59 |
| 3 | CON-SNTE-1000SP40 | SMARTNET 8X5X4 Cisco ASR1000 SPA Interface Processor 40 | | \$ - |
| | SPA Options | | 8686 | \$ 8,686.00 |
| 1 | SPA-1X10GE-L-V2 | Cisco 1-Port 10GE LAN-PHY Shared Port Adapter | | \$ - |
| | Services | | 1228.16 | \$ 3,684.48 |
| 3 | CON-SNTE-1X10GEV2 | SMARTNET 8X5X4 1-Pt 10GE LAN-PHY Shared PT Adptr | | \$ - |
| | Platform Options | | 0 | \$ - |
| 1 | ASR1000-SPA | SPA for ASR1000; No Physical Part; For Tracking Only | | \$ - |
| | SPA 10G Optic Modules Options | | 1737.2 | \$ 1,737.20 |
| 1 | XFP-10GLR-OC192SR | Multirate XFP module for 10GBASE-LR and OC192 SR-1 | | \$ - |
| | | | | |
| 1 | N7K-C7010-BUN-R | Nexus 7010 Bundle (Chassis,(2)SUP1,(3)FAB1,(3)AC-6KW PSU) | 34760 | \$ 34,760.00 |
| | Services | | | \$ - |
| 3 | CON-SNTE-C701BR | SMARTNET 8X5X4 Nexus 7010 Bundle | 9477.16 | \$ 28,431.48 |
| | Fabric Modules | | | \$ - |

ISCM0112 Bid Price Sheet

| | | | | |
|----|----------------------|---|---------|--------------|
| 1 | N7K-C7010-FAB1-BUN | Nexus 7000 - 10 Slot Chassis - 46Gbps/Slot Fabric Module | 0 | \$ - |
| 1 | N7K-C7010-FAB1-BUN | Nexus 7000 - 10 Slot Chassis - 46Gbps/Slot Fabric Module | 0 | \$ - |
| 1 | N7K-C7010-FAB1-BUN | Nexus 7000 - 10 Slot Chassis - 46Gbps/Slot Fabric Module | 0 | \$ - |
| | | | | \$ - |
| | | | | \$ - |
| | Module Option 1 | | | \$ - |
| | I/O Module Option | | | \$ - |
| 1 | N7K-M148GT-11L | Nexus 7000 - 48 Port 10/100/1000 Module with XL option | 6600 | \$ 6,600.00 |
| | Module Option 2 | | | \$ - |
| | I/O Module Option | | | \$ - |
| 1 | N7K-M148GT-11L | Nexus 7000 - 48 Port 10/100/1000 Module with XL option | 6600 | \$ 6,600.00 |
| | Module Option 3 | | | \$ - |
| | I/O Module Option | | | \$ - |
| 1 | N7K-M148GT-11L | Nexus 7000 - 48 Port 10/100/1000 Module with XL option | 6600 | \$ 6,600.00 |
| | Module Option 4 | | | \$ - |
| | I/O Module Option | | | \$ - |
| 1 | N7K-M148GT-11L | Nexus 7000 - 48 Port 10/100/1000 Module with XL option | 6600 | \$ 6,600.00 |
| | Module Option 5 | | | \$ - |
| | Supervisor | | | \$ - |
| 1 | N7K-SUP1-BUN | Nexus 7000 - Supervisor 1, Includes External 8GB Flash | 0 | \$ - |
| | Compact Flash Option | | | \$ - |
| 1 | N7K-SUP1-8GBUPG | Nexus 7000 Supervisor 1 8GB Memory Upgrade Kit | 0 | \$ - |
| | Module Option 6 | | | \$ - |
| | Supervisor | | | \$ - |
| 1 | N7K-SUP1-BUN | Nexus 7000 - Supervisor 1, Includes External 8GB Flash | 0 | \$ - |
| | Compact Flash Option | | | \$ - |
| 1 | N7K-SUP1-8GBUPG | Nexus 7000 Supervisor 1 8GB Memory Upgrade Kit | 0 | \$ - |
| | Module Option 7 | | | \$ - |
| | I/O Module Option | | | \$ - |
| 1 | N7K-M132XP-12L | Nexus 7000 - 32 Port 10GbE with XL Option, 80G Fabric (req. | 30800 | \$ 30,800.00 |
| | SFP 10G Module | | | \$ - |
| 2 | SFP-10G-LR | 10GBASE-LR SFP Module | 1735.03 | \$ 3,470.06 |
| 12 | SFP-10G-LRM | 10GBASE-LRM SFP Module | 562.42 | \$ 6,749.04 |

ISCM0112 Bid Price Sheet

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|----|-----------------------------|--|---------|---------------|
| 14 | SFP-10G-SR | 10GBASE-SR SFP Module | 649.28 | \$ 9,089.92 |
| | Module Option 8 | | | \$ - |
| | I/O Module Option | | | \$ - |
| 1 | N7K-M148GS-11L | Nexus 7000 - 48 Port GE Module with XL Option (req. SFP) | 11726.1 | \$ 11,726.10 |
| | SFP Module Option | | | \$ - |
| 8 | GLC-LH-SM | GE SFP, LC connector LX/LH transceiver | 432.13 | \$ 3,457.04 |
| 8 | GLC-SX-MM | GE SFP, LC connector SX transceiver | 217.15 | \$ 1,737.20 |
| 4 | GLC-T | 1000BASE-T SFP | 692.2 | \$ 2,768.80 |
| | Power Cables | | | \$ - |
| 6 | CAB-7513AC | AC POWER CORD NORTH AMERICA (110V) | 0 | \$ - |
| | Power Supplies (3 included) | | | \$ - |
| 1 | N7K-AC-6.0KW | Nexus 7000 - 6.0KW AC Power Supply Module | 0 | \$ - |
| 1 | N7K-AC-6.0KW | Nexus 7000 - 6.0KW AC Power Supply Module | 0 | \$ - |
| 1 | N7K-AC-6.0KW | Nexus 7000 - 6.0KW AC Power Supply Module | 0 | \$ - |
| | Software Image | | | \$ - |
| 1 | N7KS1K9-60 | Cisco NX-OS Release 6.0 | 0 | \$ - |
| | Software License | | | \$ - |
| 1 | N7K-LAN1K9 | Nexus 7000 LAN Enterprise License (L3 protocols) | 6600 | \$ 6,600.00 |
| | | Subtotal | | \$ 358,588.12 |
| | | Shipping charges | | \$ - |
| | | TOTAL | | \$ 358,588.12 |