

Request for REQNUMBER

FUELTT12

ADDRESS CORRESPONDENCE TO ATTENTION OF

BUYER 42 304-558-8802

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

*709062344 800-255-6695 MANSFIELD OIL COMPANY 1.025 AIRPORT PARKWAY SW GAINESVILLE GA 30501

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*709062344

State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

800-255-6695

Request for BEONUMBER

FUELTT12

ADDRESS CORRESPONDENCE TO ATTENTION OF

BUYER 42 304-558-8802

MANSFIELD OIL COMPANY ALL STATE AGENCIES 1025 AIRPORT PARKWAY SW AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED GAINESVILLE GA BY ORDER 30501

DATE PRINTED SHIP VIA TERMS OF SALE F.O.B. FREIGHT TERMS... Transport As Indicated Destination 07/14/2011 BID OPENING DATE: 08/04/2011 BID OPENING TIME 01:30PM LINE QUANTITY: UOP ITEM NUMBER: UNITPRICE AMOUNT: NO CONTACT BETWEEN THE VENDOR AND ANY STATE AGENCY doncerning the bid, evaluation, and award of this CONTRACT IS DERMITTED WITHOUT THE EXPRESS WRITTEN CONSENT OF THE STATE BUYER, VIOLATION MAY RESULT IN REJECTION OF THE BID. THE STATE BUYER NAMED ABOVE IS THE SOLE CONTACT FOR ANY AND ALL INQUIRIES AFTER THIS RFO HAS BEEN RELEASED. EXHIBIT 10 REQUISITION NO.: ADDENDUM ACKNOWLEDGEMENT HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND OR SPECIFICATION, ETC. ADDENDUM NO. 'S: NO. 1 Yes Yes NO. 2 Yes NO. 3 NO. 4 NO. 5 I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM (S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY RAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE TELEPHONE 678-450-2107 8/5/2011 581091383 ADDRESS CHANGES TO BE NOTED ABOVE of Pri Director WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



Request for REGNUMBER

FUELTT12

PAGE 3

ADDRESS CORRESPONDENCE TO ATTENTION OF BUYER 42 304-558-8802

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

*709062344 800-255-6695 MANSFIELD OIL COMPANY 1025 AIRPORT PARKWAY SW GAINESVILLE GA 30501

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Request for REGNUMBER Quotation

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ADDRESS CORRESPONDENCE TO ATTENHON OF BUYER 42

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

*709062344 800-255-6695 MANSFIELD OIL COMPANY 1025 AIRPORT PARKWAY SW

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Request for Guotation FUELTT12

ADDRESS CORRESPONDENCE TO ATTENTION OF

BUYER 42 304-558-8802

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

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Request for BEQNUMBER

FUELTT12

ADDRESS CORRESPONDENCE TO AUTENTION OF BUYER 42 304-558-8802

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

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Request for REGNUMBER Quotation FUELTT12

PAGE 7

ADDRESS CORRESPONDENCE TO ATTENHON OF **EUYER 42** 304-558-8802

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

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Truck Transport Delivery of: Gasoline, E-10, Diesel, Winterized Diesel, Biodiesel B5, Winterized B5 & Heating Fuels Specifications

This is a request for quotation to supply unleaded gasoline, E-10, unleaded diesel, winterized diesel, B5 biodiesel, winterized B5 biodiesel, and heating fuels to all West Virginia State Agencies and Political Subdivisions by Truck Transport delivery.

The State has been divided geographically into ten regions (which are the same as the ten DOH Districts) as follows:

Region I: Mason, Putnam, Kanawha, Clay and Boone counties.

Region II: Cabell, Wayne, Lincoln, Logan and Mingo counties.

Region III: Pleasants, Wood, Ritchie, Wirt, Calhoun, Roane, and Jackson counties.

Region IV: Doddridge, Harrison, Marion, Taylor, Monongalia, and Preston counties.

Region V: Grant, Hardy, Mineral, Hampshire, Morgan, Berkeley and Jefferson counties.

Region VI: Tyler, Wetzel, Marshall, Ohio, Brooke and Hancock counties.
Region VII: Gilmer, Barbour, Lewis, Braxton, Upshur and Webster

counties.

Region VIII: Tucker, Randolph, Pendleton and Pocahontas counties.

Region IX: Nicholas, Fayette, Greenbrier, Summers and Monroe counties.

Region X: Raleigh, Wyoming, McDowell and Mercer counties.

Vendors submitting Truck Transport (T/T) delivery quotes for any Region as listed above shall be required to provide Truck Transport (T/T) deliveries to the entire Region as listed.

I. VENDOR ELIGIBILITY: Vendors must be an established refiner, distributor or dealer for a minimum of three (3) years and must provide to the Purchasing Division the locations of all facilities that will be delivering to any of the ten regions within West Virginia and a list of equipment available to perform all the requirements of the contract. It is preferred the required information be submitted with the bid. Failure to provide the required information at the request of the Purchasing Division shall result in disqualification of the bid.

Truck Transport Delivery of:
Gasoline, E-10, Diesel, Winterized Diesel,
Biodiesel B5, Winterized B5 & Heating Fuels
Specifications

II. SCOPE

- 2.1 UNLEADED GASOLINE shall comply with the most recent ASTM D 4814-07a or the most current edition of the Standard Specifications for Automotive Gasoline. The minimum anti-knock octane for Unleaded Gasoline is 87. E-10, Ethanol Blend (87 Octane minimum) shall be an acceptable substitute fuel for unleaded gasoline. Whenever E-10 is delivered, it must be noted as E-10 Blended Fuel on the vendor's invoice.
- 2.2 DIESEL Fuel Oil shall comply with ASTM D 975-09 or the latest edition except the Minimum Octane Rating shall be 40. The cloud points are as follows:

TYPE II +10F TYPE II ULTRA LOW SULFUR

Diesel Fuel Oil shall be an ultra low sulfur all-purpose diesel fuel oil intended for the use in all automotive type diesel engines under all normal conditions of service. Fuel shall be free from water, grit, acid, and fibrous or other foreign matter likely to clog or injure pumps, nozzles, or valves.

2.3 Biodiesel B5

Biodiesel blend shall be B5 composed of a vegetable-based 5% (B100) biodiesel fuel blend stock and 95% Ultra-Low Sulfur Fuel Oil (ULSD) or winter blend fuel oil for the time period of November 1 to February 28. The biodiesel (B100) fuel blend stock shall meet the requirements for B100 in ASTM D6751 Standard Specification for biodiesel. The biodiesel blend (B5) shall conform to the requirements of ASTM D975 Standard Specification for biodiesel blend B5.

Biodiesel fuel blending, mixing, or addition of additives shall be done at the vendor's location and/ or the refinery. Manifold or tank blending at time of delivery shall not be acceptable. Vendors shall provide biodiesel B5 quotes for those terminal sources (vendor pulls from to supply West Virginia) listed on the OPIS Weekly pricing publication at the time quotes are submitted. As of 07/11/2011, only Altoona (APA) and Pittsburg (PPA) terminals list weekly OPIS B5 prices. Vendor mark-up quoted for the B5 products will not be a factor in the award of the FUELTT 12 Contract. Deliveries of

Truck Transport Delivery of: Gasoline, E-10, Diesel, Winterized Diesel, Biodiesel B5, Winterized B5 & Heating Fuels Specifications

biodiesel shall be clearly marked as such on vendor's invoice and delivery ticket.

2.4 SPECIAL REQUIREMENT OF THE DIVISION OF

HIGHWAYS: During the period of November 1 to February 28, diesel motor fuels, including the biodiesel B5, shall be blended with a permissible diesel/biodiesel additive to reduce operability parameters (cloud point, cold filter plug point) and to increase winter operability, maintaining state/federal mandated regulatory specifications for on-road diesel fuel.

2.5 HEATING OIL: These specifications cover the grades #1, #2, #4, and #5 fuel oils for various types of fuel burning equipment. Heating oil specifications must meet the specifications of ASTM Heating Oil D396-09 or the latest edition.

The fuel oils herein specified shall be hydrogen oils free from grit, acid and fibrous or other foreign matter likely to clog or injure the burner or valves. If required, the oil shall be strained by being drawn through filter or wire of 16 mesh to the inch. (U.S. Standard sieve 16, ASTM 1, 190 microns). The clearance area through the strainers shall be at least twice the area of the suction pipe and strainers shall be in duplicate.

The various grades of fuel oil shall conform to the detailed requirements for Fuel Oils "National Bureau of Standards" CS-12-48, dated September 25, 1948, or the latest edition: It is the intent of these specifications that failure to meet any requirements of a given grade does not automatically place an oil in the next grade unless in fact it meets all requirements of the lower grade.

The technical requirements of the National Bureau of Standards Commercial Standard CS-12-48 are identical in substance with tentative specifications for fuel oil, American Society of Testing Materials D396-48T latest edition.

Fuel oil not meeting specifications is unacceptable to any of the localities and must be removed from tank at vendor's expense. No additional product may be added to change the grade of the product.

Truck Transport Delivery of:
Gasoline, E-10, Diesel, Winterized Diesel,
Biodiesel B5, Winterized B5 & Heating Fuels
Specifications

NOTE: Any alternative fuel that becomes available may be added to contract at the discretion of West Virginia Division of Highways.

III. SAMPLING, INSPECTION, AND TESTS: Sampling, inspection and testing shall be in accordance with Federal Specifications to obtain a fuel which meets the detailed requirements as specified and determined in the Department of Highway Laboratory. No allowances shall be made for any reproducibility factors in the prescribed test methods. The supplier will allow samples to be taken prior to discharging of product into localities tanks. Samples will be taken without prior notices.

IV. PRICING: The State of West Virginia will accept bids only by Region locations. Vendors must bid a firm fixed mark-up price per gallon on fuel delivery with product price tied to the OIL PRICE INFORMATION SERVICE (OPIS) publication. All prices quoted shall be the delivered price to any location within the ten regions.

Pricing will be based on the Weekly OPIS on the DAY OF ORDER.

The OPIS Weekly Average is posted every Friday morning.

4.1 FIRM FIXED MARK-UP PER GALLON: Vendors shall bid only a firm fixed mark-up (percentages not acceptable) for business profit and expenses in supplying the product to the State Agencies and Political Subdivisions. Product cost shall be the average rack price of the products as published (for the preceding week) for the vendor supply terminal location in the OIL PRICE INFORMATION SERVICE as published by United Communications Group 11300 Rockville Pike, Suite 1100, Rockville, MD. 20852. Telephone number (800)929-4824.

Bids are requested for ALL products, except B5 products, where the vendor does not pull product from the Altoona and Pittsburg Terminals for delivery to a region.

Vendors must indicate the minimum delivery quantity for two (2) locations within 20 miles proximity delivered via Truck Transport (T/T). Additionally, vendors shall bid a fixed up-charge fee (see Vendor Quote Sheet) for Truck Transport delivery to a maximum of four (4) locations within 30 miles proximity.

Truck Transport Delivery of: Gasoline, E-10, Diesel, Winterized Diesel, Biodiesel B5, Winterized B5 & Heating Fuels Specifications

The bid prices for one Region shall not be conditioned on the award of any other Region.

- V. REPORTING REQUIREMENTS: Winning bidders shall be required to submit quarterly reports to the WV Department of Transportation Finance & Administration Division in a format which shall be supplied. This report shall show the quantity and cost of each product and the location (district/non-DOH deliveries separated and combined by location) to which it was delivered, and a total of each product for each quarter, for each contract award. This report SHALL also be sent to the Purchasing Division, Attention: krista.s.ferrell@wv.gov.
- VI. AWARD: The award will be a single award per Region/District (1 through 10). Pricing will be from the source fuel was pulled from (terminal location). The biodiesel B5 product quotes will not be a factor in the award process. The winning bidder for any (T/T) region will also be awarded the B5 biodiesel product if quoted.
- VII. PAYMENT: Shall be made based on the terminal fuel is pulled from. If vendors bid multiple terminal sources, the invoice will be based on the lowest price, or vendor shall provide proof of terminal product is pulled from on the invoice.
- VIII. TAXES: The State of West Virginia agencies are exempt from the Federal Excise Tax, and the State Consumers Sales Tax. State of West Virginia agencies are not exempt from State Excise Tax. West Virginia State agencies currently pay a variable rate component of the motor fuel excise tax on motor fuel sold or used of 11.7/cents per gallon. State agencies also currently pay 20.50/cents per gallon for the flat rate component of the West Virginia Excise Tax. In addition, state agencies are responsible for the Federal L.U.S.T. Fee which is assessed at 0.001/cents per gallon. No other fuel taxes or fees shall be charged to state agencies.

Any Superfund Tax must be included in the bidder's mark-up price. The State will not accept bids from bidders who cannot meet the above conditions regarding taxes.

Truck Transport Delivery of: Gasoline, E-10, Diesel, Winterized Diesel, Biodiesel B5, Winterized B5 & Heating Fuels Specifications

IX. AGENCY ORDERING PROCEDURE: The Division of Highways, district locations — one (1) point of contact for orders, per district, shall place their order with vendor via e-mail or phone if computers are down.

All West Virginia State Agencies will place their own order with the approved vendor.

West Virginia State Agencies utilizing this contract must purchase an OPIS license allowing the agency access to OPIS weekly pricing. Please contact OPIS at 888-301-2654.

Orders shall be placed Monday through Friday and utilize the published preceding week OPIS average rack price. Pricing will be based on the Weekly OPIS on the DAY OF ORDER.

Refer to the attached map of West Virginia Division of Highway's District areas. The listing for Division of Highways locations is as follows:

WVDOH/DISTRICT 1 1334 Smith St. Charleston, WV 25301

WVDOH/DISTRICT 2 801 Madison Ave. Huntington, WV 25712

WVDOH/DISTRICT 3
624 Depot St.
Parkersburg, WV 26102

WVDOH/DISTRICT 4 PO Box 4220 Clarksburg, WV 26301

WVDOH/DISTRICT 5 PO Box 99 Burlington, WV 26710

Truck Transport Delivery of: Gasoline, E-10, Diesel, Winterized Diesel, Biodiesel B5, Winterized B5 & Heating Fuels Specifications

> WVDOH/DISTRICT 6 1 DOT Drive Moundsville, WV 26041

WVDOH/DISTRICT 7
PO Box 1728
Weston, WV 26452

WVDOH/DISTRICT 8
PO Box 1516
Elkins, WV 26241

WVDOH/DISTRICT 9 HC 82, Box 3-A Lewisburg, WV 24901

WVDOH/DISTRICT 10 270 Hardwood Lane Princeton, WV 24740

X. VENDOR ACKNOWLEDGEMENT PROCEDURE: The vendor must e-mail agency upon receipt of order showing order received, and giving tentative delivery information. Receipt of the vendor's acknowledgement showing the vendor's scheduled delivery date/time is important, as this allows the agency to insure staff will be available for the scheduled delivery.

Since the product pricing is subject to weekly changes, the state agency is to verify pricing information provided by OPIS. The actual price is computed as follows:

Average rack price from OPIS report + State Excise Tax for Motor Fuel (if applicable) + Federal L.U.S.T. Fee + Vendors mark-up as quoted in contract = price per gallon delivered

FIRELTT 12

Truck Transport Delivery of: Gasoline, E-10, Diesel, Winterized Diesel, Biodiesel B5, Winterized B5 & Heating Fuels Specifications

XI. DELIVERIES: The State has sole discretion to determine Method of Delivery, by tanker truck or tank wagon. Such Method of Delivery shall be specified at the time of order based on the order volume. Normal use requirements will be ordered three (3) working days in advance of the required delivery date. Vendors SHALL complete fuel deliveries within the three (3) working day period of order placement. The three (3) working day period shall start the next business day after receipt of order. Unless prior arrangements have been made, deliveries shall be made during normal work hours (7:30 am to 3:30 pm), Monday through Friday.

Emergency requirements or situations which cannot be scheduled in advance will necessitate 24 hour delivery. Cost for 24 hour emergency delivery shall be at a fixed up-charge fee. <u>Vendors should enter the fixed up-charge fee on the pricing page and submit with bid.</u>

Deliveries shall include a legible metered delivery ticket which has been processed through a meter certified and sealed by the State of West Virginia, Division of Weights and Measures, and stamped with quantities, location, time (a.m. / p.m.) date, driver and product. When bulk deliveries are made the driver shall stick the tank before and after product is delivered and enter the readings onto the delivery ticket.

A copy of the delivery ticket, signed by both the driver and a person from the receiving facility, must be left at the location receiving the fuel. Delivery tickets must include the location where delivery was made, the product(s) delivered, the blended percentages, the number of gallons delivered, and the rack price or prices for blended fuels.

Vendors must have the capability to deliver to above ground storage tanks utilizing a remote fill system on the tank.

Delivery errors by the vendor's delivery personnel or agents/sub contractors shall be the responsibility of the vendor and must be corrected to the agency's satisfaction.

A penalty fee of \$250 (reduction of invoice), can be imposed for failure to provide delivery of fuel within the three (3) working day period of order

Truck Transport Delivery of: Gasoline, E-10, Diesel, Winterized Diesel, Biodiesel B5, Winterized B5 & Heating Fuels Specifications

placement, unless such delay is attributable to terminal allocations. Vendors can submit documentation related to allocation issues to avoid the penalty.

NOTE: All fuel deliveries shall be metered at the point of delivery and shall issue a printed ticket, to meet the Division of Labor requirements: Tanker trucks may make a delivery of a complete compartment and are permitted to use the allocation metered ticket from the loading point for this printed ticket. West Virginia Code 47-1-11 adopts NCWM Hand Book 130 part "Uniform Engine Fuels...Regulation". Section 3 of that Regulation, subparagraph 3.1.1 concerns documentation. A Bill of Lading from the terminal source locations is acceptable and shall contain quantities, location, time (a.m./p.m.) date, driver, and product.

XII. DELAY OR FAILURE TO DELIVER: The vendor shall not be liable in damages for the delay of shipment or failure to deliver caused by fire, flood, Acts of God, Acts of Government, Act of an alien enemy, or by any other circumstances which in the opinion of the state agency is beyond the control of the contractor. The state agency may, in its discretion purchase the product on the market until such time product becomes available by the supplier.

In the event the vendor is unable to drop fuel due to an error by the ordering agency a flat fee of \$250.00 may be charged.

XIII. INVOICING: Vendors of DOH fuel deliveries are encouraged to utilize a paperless invoice process, submitting the following information via e-mail to the DOH ordering locations:

- A. Delivery ticket number(s) for fuel delivery, date and time of delivery and DOH location of the delivery.
- B. Fuel types, total quantities, unit prices, applicable taxes, total prices, and the terminal source of supply for all deliveries.
- C. It is the intent of the Division of Highways to utilize the State Purchasing Card for all vendor reimbursement of fuels purchased.

Truck Transport Delivery of: Gasoline, E-10, Diesel, Winterized Diesel, Biodiesel B5, Winterized B5 & Heating Fuels Specifications

NOTES: Under no circumstances will the West Virginia Division of Highways accept, or pay for quantities of fuel in excess of the quantity requested via the telephone or electronic order.

Should fuel products become unavailable from a quoted terminal location, (in the event of an Emergency Declaration by the Governor) the wholesale fuel vendor shall have the option to pull fuel products from the next closest terminal location. If that fuel terminal location was not quoted as a potential source of supply, the agency shall reimburse the wholesale vendor the OPIS price for that terminal location as well as the additional transport expenses associated with the deliveries and documented by the vendor.

Government entities other than the WVDOH, utilizing this contract, must have the option of formulating their invoicing procedures with the successful vendors.



August 8, 2011

Krista Ferrell
Department of Administration
Purchasing Division
Building 15
2019 Washington Street, East
Charleston, WV 25305-0130

RE: FUELTT12

Dear Ms. Ferrell,

Mansfield Oil continues to provide delivery and logistics services to the last mile of the refined petroleum products supply chain as it has for the last 52 years. The company remains based in its home town of origin; Gainesville, Georgia. Located some 40 minutes north of downtown Atlanta, Gainesville provides a small town environment for our employees but gives access to all the metropolitan city of Atlanta has to offer. We have recently expanded and renovated our offices so that we now operate from a 40,000 square foot, state of the art facility designed to optimize our daily activities and promote effective communication. Additionally, we have established regional US offices in Chicago, Detroit and Minneapolis, as well as a West Coast Operations Center located in downtown Denver to better serve our customer base in the Mid Continent and Western markets.

We develop our own information technology systems and utilize third party integration tools to facilitate the unimpeded flow of information between our suppliers, carriers, ourselves and our customers. We own and manage a fleet of 28 transport trucks from our office which gives us valuable insight into the trends and dynamics of our transportation partners. Our volumes have grown by some 10 to 15% annually and we anticipate a run rate of some 2.3 billion gallons for our fiscal year starting November 1st.

Mansfield Oil maintains market strength through optimization of volume, financial strength, and successful relationships with our customers. Mansfield's unique and industry leading electronic interface continues to make our customer's daily operations more manageable and measureable, key components of successful operations. Currently Mansfield Oil is ranked 66th in the Forbes List of Privately Held Companies, rated 5A2 with Dun and Bradstreet indicating significant financial strength and credit worthiness. This same strength is extended for our customer's benefit, ensuring a stable and cost effective program.

Our commercial and government customers include the following:

- Most major package delivery companies
- Governmental entities including:
 - o Federal AAFES, NAVY, DEFENSE ENERGY, Etc.
 - o State, Local
 - Transit AMTRAK, KCATA, SORTA, DART, Via Metro, LYNX, PRTC
- Aggregates companies
- · National, regional and local truck load and less than truck load carriers
- Multiple City and Regional Transit Companies
- Distribution centers for various retailers and wholesalers



Mansfield Oil Company is pleased to offer a bid for your fuel requirements for the stated period. The differentials quoted for will be plus or minus, as indicated, to the Weekly Gross OPIS based on the date of order. Differentials quoted are fixed and remain firm for the duration of the contract.

Should you have any questions, please feel free to contact Mac Cullens 1-800-255-6699, Ext. 2339.

Again, thank you for the invitation to bid. We look forward to hearing from you.

Best Regards,

David Zarflss Unicetor of Pricing



Request for _______ Quotation

FUELTT12

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BUYER 42 <u>804-558-8802</u>

*709062344 800-255-6695 MANSFIELD OIL COMPANY 1025 AIRPORT PARKWAY SW

GAINESVILLE GA 30501

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

F.Q.B. DATE PRINTED TERMS OF SALE \$HIP VIA FREIGHT TERMS As Indicated Transport Destination 07/25/2011 BID OPENING DATE: 08/09/2011 BID OPENING TIME 01:30PM LINE QUANTITY UOP ITEM NUMBER UNITPRICE AMOUNT ADDENDUM NO. 1 THIS ADDENDUM IS ISSUED TO: CLARIFY THE DEADLINE FOR TECHNOIAL QUESTIONS TECHNICAL QUESTIONS CONCERNING THIS RFQ SHALL BE SUBMITTED TO KRISTA FERRELL IN THE WEST VIRGINIA STATE PURCHASING DIVISION VIA FAX AT 304-558-4115 OR VIA EMAIL AT KRISTA S.FERRELL@WV.GOV. DEADLINE FOR ALL TECHNICAL QUESTIONS IS 07/26/2011 AT THE CLOSE OF BUSINESS. EXTEND THE BID OPENING DATE BID OPENING PATE IS EXTENDED TO: 08/09/2011 BID OPENING TIME REMAINS: 1:30 PM PROVIDE A COPY OF THE BID SHEET INADVERTANTLY OMITTED FROM THE ORIGINAL RFO. NOTE: ALL TECHNICAL QUESTIONS SHALL BE ANSWERED BY SUBSEQUENT ADDENDUM. ****** END ADDENDUM NO. 0001 05-15 FUEL TRUCK TRANSPORT SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE 678-450-2107 8/5/2011 581091383 Director of Pricing ADDRESS CHANGES TO BE NOTED ABOVE

DISTRICT	FUEL TYPE	Six Month's ESTIMATED NEEDS (gals.)	T/T Markup Bld per Gallon	Potential Terminal Locatio fuel will be pulled from
	United and Consultant (5.40)			
ONE	Unleaded Gasoline/E 10 No. 2 Diesel	201,000	+0.1295	CWV, AKY
	No. 2 Diesel w/ Winter add.	50,000 170,000	+0.1348 +0.1598	
		170,000	Various and Company of the Company o	
TWO	Unleaded Gasoline/E 10	214,000	+0.1332	CWV, AKY
	No. 2 Diesel	33,000	+0.1582	CHV / IMCI
	No. 2 Diesel w/ Winter add.	120,000	+0.1429	
THREE	Unleaded Gasoline/E 10	166,000	+0.1429	
	No. 2 Diesel	63,000	+0.1485	MOH, CWV
	No. 2 Diesel w/ Winter add.	181,000	+0.1735	
FOUR	Unleaded Gasoline/E 10	243,000	+0.1619	
100,1	No. 2 Diesel	87,000	+0.1683	MOH, PPA
	No. 2 Diesel w/ Winter add.	245,000	+0.1933	MOII, EEA
FIVE	Unleaded Gasoline/E 10	167,000	+0.1530	
	No. 2 Diesel	55,000	+0.1770	APA .
	No. 2 Diesel w/ Winter add.	143,000	+0.2020	
•	No. 2 Heating**	25,500	+0.1954	
SIX	Unleaded Gasoline/E 10	127,000	+.1497	
	No. 2 Diesel		F0.1545	MOH, PPA
	No. 2 Diesel w/ Winter add.	110,000	+0.1795	
SEVEN	Unleaded Gasoline/E 10	207,000		CWV
	No. 2 Diesel	98,000	+0.1729	CWV
	No. 2 Diesel w/ Winter add.	184,000	± 0.1979	
EIGHT	Unleaded Gasoline/E 10	126,000	+0.1804	
	No. 2 Diesel	58,000	+0.1986	CWV, PPA, APA
	No. 2 Diesel w/ Winter add.	170,000	+0.2236	· ·
	No. 1 Heating/Kerosene** No. 2 Heating**	12,000 440,000	+0.2328	RVA
	THE THE STILL	440,000	+0.2078	
NINE	Unleaded Gasoline/E 10	173,000	+0.1544	
	No. 2 Diesel		+0.1943	CWV,RVA,APA
	No. 2 Diesel w/ Winter add.	210,000	+0.1671	
	No. 2 Heating**	20,000	+0.2416	
TEN	Unleaded Gasoline/E 10	214,000	+0.1596	CPITA DAYA
	No. 2 Diesel	68,000	+0.2000	CWV, RVA
	No. 2 Diesel w/ Winter add.	145,000	+0.1750	
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	2	Terminal Abbreviations:		

Roanoke, VA - RVA

Vendor Contact/Coordi	_{nator:} David	Zarfoss	
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Date: 7/29/2011 1:34:39 PM



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Hequest for Annual Region Landson Land Quotation

FUELTT12

COMPAGEMENT 1.

BUYER 42

XX.RX.ADDRESSOORRESPONDENCE TO ATTENTION OF WALL TO 304-558-8802

RFQ COPY TYPE NAME/ADDRESS HERE

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

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RFQ: FUELTT12 Addendum No. 2 Technical Questions and Answers

- 1.) What happened to the 800 gallon minimum order requirement in order to qualify for contract purchases? All previous contracts contained this provision?
 - a. Irrespective of the method of transport, the minimum delivery quantity shall be 800 gallons. Vendors should remind ordering agencies that less than 800 gallons can be delivered as "off contract" purchases.
- 2.) Why are the bids being opened on separate dates? Historically, these are due on the same date and time. For those of us who hand deliver our bids and stay for the opening one bid opening date is more convenient and time effective.
 - a. While the Purchasing Division may open bids on any specified date and time, both the FUELTW12 and FUELTT12 bids will open on 08/09/2011 at 1:30 pm.
- 3.) The first paragraph of each RFQ specifies unleaded diesel and it should be ultra low sulfur diesel.
 - a. Unleaded diesel is a typographical error and is herein replaced by "ultra low sulfur diesel"
- 4.) B5 Biodiesel on the tankwagon RFQ (FUELTW12) will be difficult to obtain for most vendors who do not inventory B5 Biodiesel at their bulk plants (virtually all of us). B5 is readily available in some (PA) terminaling areas and can be readily accessed and delivered via transport deliveries only.
 - a. Agree. B5 Blodiesel is stricken from FUELTW12, but remains a part of FUELTT12.
- 5.) There are no bid sheets included in either RFQ.
 - a. Bid sheets were provided as a part of Addendum, but revised bid sheets are included as a part of this addendum.



Request for AMERICAN STREET

FUELTT12

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ISLAN ADDRESS CORRESPONDENCE TO A DENTION OF THE BUYER 42 304-558-8802

RFQ COPY TYPE NAME/ADDRESS HERE

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

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RFQ#: FUELTT12 Addendum No. 3 Technical Questions and Answers

- 1) The bid states it is for Transport delivery only but on page 15 of the RFQ says "The State has the sole discretion to determine method of delivery, but tanker truck or tanker wagon. Such method of delivery shall be specified at the time of order based on order volume". If they determine that it should be tank wagon would they order the delivery from another RFQ for tank wagon and not from this RFQ? Could you clarify?
 - a. The contract language referenced is unchanged from a previous period when Transport and Tank Wagon were awarded together on the same contract. The agency personnel responsible for order placement are responsible for predetermining the quantities and locations and those personnel should know which delivery method is required and order from the appropriate issued contract.
- 2) Is there a scheduled award date for this RFQ? If so, what is the date and will it be at a regularly scheduled board meeting?
 - a. The contract becomes effective upon award. This is the date that the contract is encumbered and mailed. This date cannot be pre-determined.
- 3) Is the bid opening public? If so, will all the pricing/markups be read aloud for each vendor that submitted the RFO?
 - a. Per WV State Code 5A-3-11(g): "All bids will be opened publicly by two or more persons from the Purchasing Division. Vendors will be given notice of the day, time, and place of the public bid opening. Bids may be viewed immediately after bid opening." Bids are also available for public inspection on the WV State Purchasing Division Website at http://www.state.wv.us/admin/purchase/Bids/default.html shortly after opening. Please note that the bids posted on this site are exactly as received by the Purchasing Division and no evaluation has taken place at the time of posting.
- 4) If it is a public opening and we do not attend, when will be able to receive the bid opening tabulations or results.
 - a. See answer to Question 3
- 5) If the contract period 6 months or 12 months.
 - a. 6 months per the specifications.
- 6) Could you clarify the weekly pricing format? The RFQ states that the pricing will be based on the Weekly OPIS on the Day of the Order. So, for example, if a location orders a delivery on Friday, July 22 for delivery on Monday, July 25, the July 25th delivery will be priced based on the weekly OPIS for July 22th, the day of the order (which the price would have been set on the previous Thursday, July 14th). Is this correct for the example?
 - a. Yes, the example given is correct as worded.
- 7) Would the state consider any alternative pricing formats such as a firm fixed price?
 - a. Vendors must submit pricing in accordance with the provisions of the RFQ.
- 8) Has the state used vendor preference in past awards for fuel?

- a. Due to the size, number, and volume of the bids for this commodity, it is information is not available. Resident Vendor preference is applied based on the information contained in the RFO.
- 9) What are the payment terms?
 - a. Payment shall be made in accordance with WV State Code 8-13-22D
- "(b) (1) Except as provided in subdivision (2) of this subsection, for purchases of services or commodities made on or after the first day of July, one thousand nine hundred ninety-five, a check shall be issued in payment thereof within sixty days after a legitimate uncontested invoice is received by the municipality or agency receiving the services or commodities. Any check issued after the sixty days shall include interest at the current rate, as determined by the state tax commissioner under the provisions of section seventeen-a, article ten, chapter eleven of this code, which interest shall be calculated from the sixty-first day after the invoice was received by the municipality or agency until the date on which the check is mailed to the vendor: Provided, That this section shall not apply if payment cannot be made within the sixty-day period because of unforeseen budgetary constraints."
 - 10.) Are there specific locations where the estimated gallons were received? Could you list the location addresses, individual usage, and their tank sizes?
 - b. All state awards are public record. Vendors may review past awards by visiting the agency procuring fuel under this contract.

18

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in

accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable. Application is made for 2.5% resident vendor preference for the reason checked: 1. Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or, Application is made for 2.5% resident vendor preference for the reason checked: 2. Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or, Application is made for 2.5% resident vendor preference for the reason checked: 3. Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or, Application is made for 5% resident vendor preference for the reason checked: 4. Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or, Application is made for 3.5% resident vendor preference who is a veteran for the reason checked; 5. Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or, Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: 6. Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years. Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has falled to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order. By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential. Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately. Signed: Bidder:

Title:

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

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RFQ N	0.	<u> </u>	<u> </u>	

STATE OF WEST VIRGINIA **Purchasing Division**

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premlum, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any Individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE Vendor's Name: _Mansfileld **Authorized Signature:** County of Taken, subscribed, and sworn to before me this 5th day of <u>dugust</u> My Commission expires _ NOTARY PUBLICA **AFFIX SEAL HERE**