



November 28, 2011

Shelly Murray
State of West Virginia
2019 Washington Street East
Charleston, WV 25305-0130

RE: RFQ: DRS120241

Dear Ms. Murray

OneVision Solutions, Inc. appreciates this opportunity to submit the attached proposal to you in response to the Division of Rehabilitation Services Request. OneVision Solutions fully understands the importance of selecting not only a vendor, but a partner to the State of West Virginia for this contract. We are very excited about this opportunity to begin a partnership in delivering the highest quality video network in state.

As a high-growth company founded in 2004, OneVision Solutions has grown from zero to being a Polycom Certified Service Provider in 5 years, because simply we listen to our customers and implement video networks that work. Over the last seven years, OneVision Solutions has built the most comprehensive infrastructure to provide best of class support to our continually growing customer base of over 800 clients.

We have more Certified Direct Employees (28), and over 8000 video endpoints and infrastructure currently under our directResponse Maintenance program. Quite simply, we understand this technology, make it work, and most importantly empower our customers to use it as a mission critical tool.

We sincerely thank you for your interest and your business; we look forward to providing the right solution to you for your conferencing needs.

Regards,

Michael Kosobucki
Regional Account Manager
OneVision Solutions, Inc.

RECEIVED

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PURCHASING DIVISION
STATE OF WV



Sample List of Clients

- ★ Emerson/Taylor School District
- ★ Prescott School
- ★ Stephens School
- ★ Junction City School District
- ★ Bearden School District
- ★ Camden School
- ★ Fuller Admin. Annex
- ★ Region 10 Education Service Center
- ★ Region 9 Educational Service Center
- ★ Texas Education Telecommunications Network (TETN)
- ★ South Texas Regional Advisory Council (STRAC)
- ★ Texas Health Resources
- ★ Methodist Hospital System
- ★ Midland County
- ★ Anadarko Petroleum
- ★ New York State Office of Homeland Security
- ★ New York State Police
- ★ New York State Crime Victims Board
- ★ New York State Office of Mental Retardation and Disability
- ★ New York State Office of the State Comptroller
- ★ New York State Department of Health



**OneVision Solutions Escalation Procedure
for
State of West Virginia**

Technical Support Desk

Toll free: 877-866-9800

Email: support@onevisionsolutions.com

Jonathan Provencher

Director of Technical Services

Office: 972.714.0540

Email: jprovencher@onevisionsolutions.com

Michael Kosobucki

Regional Account Manager

Cell: (724) 991-7886

Email: mkosobucki@onevisionsolutions.com

Shawn Jones

Sales Engineer

Cell: (740) 417-6032

Email: sjones@onevisionsolutions.com

Naomi Armentrout

Inside Sales

Cell: (214) 681-0211

Email: narmentrout@onevisionsolutions.com

Ned Riley

Co-Principal

Cell: 972.523.4538

Email: nriley@onevisionsolutions.com



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER:
 DRS120241

PAGE:
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 SHELLY MURRAY
 304-558-8801

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE
 Direct Packet Inc., dba OneVision Solutions
 909 Lake Carolyn Parkway, Suite 1800
 Irving, TX 75039
 972-714-0540

SHIP TO

DIV OF REHABILITATION SERVICES
 VARIOUS LOCALES AS
 INDICATED BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/18/2011	Net 30			

BID OPENING DATE: 11/22/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	QAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	43 MINIMUM 65"	EA		840-60 PLASMA TELEVISION	\$2,985.00	\$128,355.00
0002	4 MINIMUM 55"	EA		840-60 PLASMA TELEVISION	\$1,880.00	\$7,520.00
0003	33	EA		205-43 CONFERENCE STATION	\$3,523.00	\$116,259.00

NOTE:
 Above pricing includes all shipping and one year maintenance pricing.

REQUEST FOR QUOTATION
 (RFQ)

THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF REHABILITATION SERVICES, IS SOLICITING BIDS TO PROVIDE THE AGENCY WITH TELEVISIONS AND VIDEO CONFERENCING STATIONS PER THE ATTACHED SPECIFICATIONS.

TECHNICAL QUESTIONS CONCERNING THIS SOLICITATION MUST BE SUBMITTED IN WRITING TO SHELLY MURRY AND ALAN CUMMINGS IN THE WEST VIRGINIA STATE PURCHASING DIVISION VIA FAX AT 304-558-4115 OR VIA EMAIL AT SHELLY.L.MURRY@WV.GOV AND ALAN.W.CUMMINGS@WV.GOV.

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 724-991-7886	DATE 11-21-11
TITLE Regional Account Manager	FEIN 20-1005886	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

OneVision Solutions Response: OVS Understands and Complies

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

OneVision Solutions Response: OVS Understands and Complies



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DRS120241

PAGE
2

ADDRESS CORRESPONDENCE TO ATTENTION OF:
SHELLY MURRAY 304-558-8801

RFQ COPY

TYPE NAME/ADDRESS HERE
 Direct Packet Inc., dba OneVision Solutions
 909 Lake Carolyn Parkway, Suite 1800
 Irving, TX 75039
 972-714-0540

VENDOR

SHIP TO

DIV OF REHABILITATION SERVICES
 VARIOUS LOCALES AS
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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/18/2011	Net 30			

BID OPENING DATE: **11/22/2011** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>DEADLINE FOR ALL TECHNICAL QUESTIONS IS NOVEMBER 8, 2011 AT THE CLOSE OF BUSINESS.</p> <p>ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL WRITTEN ADDENDUM TO BE ISSUED AFTER THE DEADLINE HAS LAPSED.</p> <p>EXHIBIT 10</p> <p style="text-align: right;">REQUISITION NO.: DRS120241</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO. S:</p> <p>NO. 1 X</p> <p>NO. 2 X</p> <p>NO. 3</p> <p>NO. 4</p> <p>NO. 5</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE		TELEPHONE	DATE
Regional Account Manager		724-991-7886	11-21-11
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
Regional Account Manager	20-1005886		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

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3

ADDRESS CORRESPONDENCE TO ATTENTION OF:
SHELLY MURRAY 304-558-8801

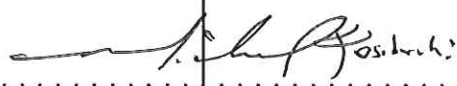
RFQ COPY

VENDOR
 TYPE NAME/ADDRESS HERE
 Direct Packet Inc., dba OneVision Solutions
 909 Lake Carolyn Parkway Suite 1800
 Irving, TX 75039
 972-714-0540

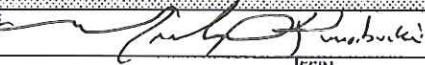
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10/18/2011	Net 30			

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING. <div style="text-align: center;">  SIGNATURE Direct Packet Inc., dba OneVision Solutions COMPANY 11-21-11 DATE </div> NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID. REV. 09/21/2009 EXHIBIT 3 LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE. UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT. RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 724-991-7886	DATE 11-21-11
TITLE Regional Account Manager	FEIN 20-1005886	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 724-991-7886	DATE 11-21-11
TITLE Regional Account Manager	FERN 20-1005886	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
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 Purchasing Division
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 Charleston, WV 25305-0130

**Request for
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ADDRESS CORRESPONDENCE TO ATTENTION OF:
 SHELLY MURRAY
 304-558-8801

RFQ COPY

TYPE NAME/ADDRESS HERE
 Direct Packet Inc., dba OneVision Solutions
 909 Lake Carolyn Parkway, Suite 1800
 Irving, TX 75039

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DIV OF REHABILITATION SERVICES
 VARIOUS LOCALES AS
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<p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>REV 07/16/2007</p> <p>Credit cards are accepted for purchase however a 3.5% surcharge to the above pricing will be charged for all credit card orders</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE 7249917886	DATE 11-21-11
TITLE Regional Account Manager	FEIN 20-1005886	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID BUYER: SHELLY MURRAY - FILE 31 RFQ. NO.: DRS120241 BID OPENING DATE: 11/22/2011 BID OPENING TIME: 1:30 PM PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 972-580-8435 ----- CONTACT PERSON (PLEASE PRINT CLEARLY): Michael Kosobucki ----- ***** THIS IS THE END OF RFQ DRS120241 ***** TOTAL: \$252,134.00 NOTE: This total includes shipping and maintenance for the CX5000						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Michael Kosobucki</i>	TELEPHONE 7249917886	DATE 11-21-11
TITLE Regional Account Manager	FEIN 20-1005886	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

Request for Quote

DRS120241

The West Virginia Division of Rehabilitation Services is requesting quotes for the provision of large, flat screen televisions and video conferencing stations for their offices statewide. Equipment shall include inside delivery to a room designated upon delivery, but set-up of the televisions or conferencing stations is not required. Delivery is per the attached list of offices located throughout the State of West Virginia.

Item 1 – Qty 42 - 65" Plasma Television Specifications, Panasonic Viera TC-P65VT30, or equal

Must include the following:

1. Screen Size - minimum 65"
2. Minimum Aspect Ratio of 16:9
3. Native Resolution must be 1920x1080
4. Minimum Moving Picture Resolution of 1080
5. Shades of Gradation must be 6144 equivalent or better
6. Minimum HDTV Display Capability of 1080p, 1080i, 720p
7. Minimum EDTV Display Capability of 480p
8. THX Mode must be 3D/2D
9. Speakers must be Dual Speakers with separate Woofer
10. Audio Output minimum must be 22W (6+6+10)
11. Must have Surround Sound, or equal
12. Must have Built-in Wi-Fi with all adapters included
13. Image Viewer must include AVCHD/MPEG2/JPEG/MP3 playback
14. Minimum four (4) HDMI Inputs with at least three on side
15. Minimum one (1) Composite Video Input, RCA type, with adapter cable
16. Minimum one (1) PC Input, must be D-sub 15-pin
17. Must have Component Video Inputs (Y,PB,PR, RCA type)
18. Minimum one (1) Audio Input for Component Video (RCA type)
19. Minimum one (1) Digital Audio Output (Optical)
20. Must have Analog Audio Output for HDMI/DVI
21. Minimum three (3) USB 2.0 ports
22. Minimum one (1) LAN (network) Ethernet port
23. Must have a Multi-Lingual Menu
24. Must come with a Wireless LAN Adapter
25. Power Supply shall be AC 120V, 60Hz
26. Must include Swivel Base (Left/Right) with ability for television to pivot on the base for optimal viewing
27. Must have DLNA capability
28. Must have Closed Captioning capability

Item 2 – Qty 4 - 55" Plasma Television Specifications, Panasonic Viera TC-P55VT30, or equal

Must include the following:

1. Minimum Screen Size of 55"
2. Minimum Aspect Ratio of 16:9
3. Minimum Native Resolution of 1920x1080
4. Minimum Moving Picture Resolution of 1080
5. Shades of Gradation must be 6144 equivalent or better

6. Minimum HDTV Display Capability of 1080p, 1080i, 720p
7. Minimum EDTV Display Capability of 480p
8. THX Mode shall be 3D/2D
9. Aspect Control shall be 4:3, with Zoom and Full
10. Must include Dual Speakers with separate Woofer
11. Minimum Audio Output of 22W
12. Must include Surround Sound or equal
13. WiFi - Built-in Wi-Fi with all adapters included
14. Image Viewer shall include AVCHD/MPEG2/JPEG/MP3 playback capability
15. Minimum four (4) HDMI Inputs with at least three (3) on Side
16. Minimum one (1) Composite Video Input, RCA type, with adapter cable
17. Minimum one (1) PC Input, must be D-sub 15-pin
18. Minimum one (1) Component Video Inputs (Y,PB,PR)
19. Minimum one (1) Audio Input, RCA type (for Component Video)
20. Minimum one (1) Digital Audio Output Optical
21. Minimum one (1) Analog Audio Output for HDMI/DVI
22. Minimum three (3) USB 2.0 ports
23. Minimum one (1) LAN (network) Ethernet port
24. Multi-Lingual Menu capability
25. Must include Wireless LAN Adapter
26. Must have DLNA capability
27. Must have Closed Captioning capability
28. Power Supply must be AC 120V, 60Hz
29. Must include Swivel Base (Left/Right) with ability for television to pivot on its base for optimal viewing

Item 3 – Qty 33 - PolyCom CX5000, or equal, Conferencing Stations, with Power Data Block

Must include the following:

1. Station must fully integrate with West Virginia Office of Technology and Division of Rehabilitation Services computer systems, including, but not limited to Microsoft Live Meeting (version 8.0.6362.128) and Microsoft Communications Server.
2. Station must provide a 360-degree panoramic view of the entire room, which can be sent to all far-end participants, providing a continuous view of everyone in the meeting room. In addition, a second video view of the active speaker must also be able to be sent.
3. Station must have the capability to automatically focus on the current speaker and track the flow of conversation so that the active speaker can always be identified. Both of these video views plus the content being shared are all shown on the same screen for remote participants who are connected to the same Live Meeting 2007 session. When used with the Office Communicator 2007 client in an Office Communications Server 2007 environment, the active speaker view is sent to all remote participants, bringing video, voice, and instant messaging availability.
4. Station must include a USB connector that can connect to any PC or laptop running the Live Meeting 2007 or Office Communicator 2007 client so the participants need no additional equipment to join the meeting.
5. Station must be compatible with the following minimum specified computer:
 - Microsoft Windows® XP, 32-bit with service pack 2 (SP2) or later, or Windows Vista, 32- or 64-bit
 - 2.0 GHz or faster processor
 - 2 GB of RAM or more
 - 1.5 GB of available hard disk space
 - Video card with 128 MB of RAM or more and support for full hardware acceleration
 - 1024 x 768 or higher resolution video card and monitor

- Wired Ethernet connection
6. Station must provide the following minimum video specifications:
 - Camera resolution: 3700 x 600 pixels
 - Panoramic video resolution: 1056 x 144 pixels
 - Active speaker video resolution
 - CIF: 352 x 288 pixels
 - VGA: 640 x 480 pixels
 - Frame rate for panoramic and active speaker video:
 - 15 frames per second with 60 Hz AC power
 - 12.5 frames per second with 50 Hz AC power
 7. Station must include the following minimum Touch Screen specifications:
 - 12-key telephone keypad
 - Information navigation keys
 - Delete key
 8. Station must include the following minimum Hard Keys specifications:
 - On-hook/off-hook, flash, mute, volume up, • volume down, information keys
 9. Station must include the following minimum Audio Performance specifications:
 - Console Loudspeaker – minimum Frequency response: 300 Hz - 3.4 kHz --in PBX/PSTN mode, 150 Hz - 7.5 kHz when used with Office Communications Server 2007 or Office Live Meeting 2007
 - Volume: Adjustable to 89 dBA SPL (peak) --volume at 0.5 meters
 10. Station must include the following minimum Console Microphone specifications:
 - 6 directional microphones, 150 Hz - 3.4 --kHz
 - Full Duplex - Class 2
 11. Station must include the following minimum Interface specifications:
 - System cable: proprietary interface to Base
 - Telecom interface: RJ-11 POTS connection to PBX or PSTN
 - Data: RJ-45 10/100 Ethernet for system management
 - Software download mode: Download server or command line via USB
 - Network requirements: Compatible with standard PBX and PSTN networks
 12. Must include two (2) directional satellite microphones, 150 Hz - 3.4 kHz
 13. Must include one (1) External Dial Pad with the following minimum specifications:
 - USB Human Interface Device (HID)
 - 12-key keypad
 - On-hook/off-hook, flash, mute, volume up, volume down and delete keys
 - 16-character backlit alphanumeric display

COST SHEET
DRS120241

Item	Qty	Description	Unit Price	Extended Cost
1	43 42	minimum 65" Plasma Television	\$ 2,985.00	\$ 128,355.00
2	4	minimum 55" Plasma Television	\$ 1,880.00	\$ 7,520.00
3	33	Conference Station	\$ 3,523.00	\$ 116,259.00
Total for Evaluation				\$ 252,134.00

Quotes shall be all-inclusive. No separate reimbursement will be made for shipping or any other expense.

Award shall be made to the lowest bid vendor meeting specifications.

Quotes above include shipping and one year maintenance for the CX5000

55" Panasonic Viera Series	65" Panasonic Viera Series	CX5000 Polycom Station	Ship To Address :
	1	1	WV Div of Rehab Services Putnam County Office 115 Liberty Square Hurricane, WV 25526 ATTN: Patti Shafer
	2	1	WV Div of Rehab Services Charleston District/Branch Office 4701 MacCorkle Avenue, SE Charleston, WV 25304 ATTN: Patti Shafer
	1	1	WV Div of Rehab Services Pt. Pleasant Branch Office 209 5th Street Pt. Pleasant, WV 25661 ATTN: Patti Shafer
	1	1	WV Div of Rehab Services Spencer Branch Office 321 Market Street Spencer, WV 25276 ATTN: Patti Shafer
	2	1	WV Div of Rehab Services Clarksburg District/Branch Office 107 Cambridge Place Bridgeport, WV 26330 ATTN: Patti Shafer
	1	1	WV Div of Rehab Services Fairmont Branch Office 320 Adams Street (Veterans Square) Suite 106 Fairmont, WV 26554 ATTN: Patti Shafer

1	1	WV Div of Rehab Services Morgantown Branch Office 1415 Earl Core Road Sabraton Plaza Morgantown, WV 26505 ATTN: Patti Shafer
1	1	WV Div of Rehab Services Weston Branch Office 346 Market Place Mall Weston, WV 26452 ATTN: Patti Shafer
1	1	WV Div of Rehab Services Elkins Branch Office 1025 North Randolph Avenue Elkins, WV 26241 ATTN: Patti Shafer
2	1	WV Div of Rehab Services Wheeling District/Branch Office Central Union Building 40 14th Street, Suite 102 Wheeling, WV 26003-3424 ATTN: Patti Shafer
1	1	WV Div of Rehab Services Parkersburg Branch Office State Office Bldg., 400 5th Street Parkersburg, WV 26101 ATTN: Patti Shafer
1	1	WV Div of Rehab Services Weirton Branch Office 100 Municipal Plaza, Suite 200 Weirton, WV 26062 ATTN: Patti Shafer
1	1	WV Div of Rehab Services

		Sistersville Branch Office 714 Wells Street Sistersville, WV 26175 ATTN: Patti Shafer
2	1	WV Div of Rehab Services Beckley District/Branch Offices 800 New River Town Center Beckley, WV 25801 ATTN: Patti Shafer
1	1	WV Div of Rehab Services Princeton Branch Office 195 Davis Street Princeton, WV 24739 ATTN: Patti Shafer
1	1	WV Div of Rehab Services Oak Hill Branch Office 549 Mall Road Oak Hill, WV 25901 ATTN: Patti Shafer
1	1	WV Div of Rehab Services Lewisburg Branch Office 777 North Jefferson Street Suite 105 Lewisburg, WV 24901 ATTN: Patti Shafer
1	1	WV Div of Rehab Services Summersville Branch Office 830 Northside Drive Suite 113 Summersville, WV 26651 ATTN: Patti Shafer
2	1	WV Div of Rehab Services

Huntington District/Branch Offices
2699 Park Avenue
Suite 200
Huntington, WV 25704
ATTN: Patti Shafer

1	1	WV Div of Rehab Services Logan Branch Office 216 Dingess Street Logan, WV 25601 ATTN: Patti Shafer
1	1	WV Div of Rehab Services Mullens Branch Office 316 Howard Avenue Mullens, WV 25882 ATTN: Patti Shafer
1	1	WV Div of Rehab Services Welch Branch Office 110 Park Avenue Welch, WV 24801 ATTN: Patti Shafer
2	1	WV Div of Rehab Services Martinsburg District/Branch Offices 891 Auto Parts Place, Suite 131 Martinsburg, WV 25403-2358 ATTN: Patti Shafer
1	1	WV Div of Rehab Services Moorefield Branch Office 1929-1 State Road 55 Suite 217 Moorefield, WV 26836 ATTN: Patti Shafer

	1	1	WV Div of Rehab Services Romney Branch Office c/o WV Schools f/t Deaf & Blind Antigo Place Romney, WV 26757 ATTN: Patti Shafer
	1	1	WV Div of Rehab Services Keyser Branch Office 603 Locust Street Keyser, WV 26726 ATTN: Patti Shafer
	1	1	WV Div of Rehab Services Rehab Tech North 5000 Greenbag Road, Suite F14-F15 Morgantown, WV 26501 ATTN: Patti Shafer
2	5	1	WV Div of Rehab Services 10 McJunkin Road Nitro, WV 25143 ATTN: Patti Shafer
2	4	5	WV Div of Rehab Services 107 Capital Street (Lower Level/Basement) Charleston, WV 25301 ATTN: Patti Shafer
4	42	33	Total

RFQ No. DRS120241

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Direct Packet Inc., dba OneVision Solutions

Authorized Signature: *Emille* Date: 11.21.11

State of Texas

County of Dallas, to-wit:

Taken, subscribed, and sworn to before me this 21 day of November, 20 11.

My Commission expires 7/24/2014, 20 .

AFFIX SEAL HERE

NOTARY PUBLIC *[Signature]*





State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DRS120241

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
SHELLY MURRAY 304-558-8801

RFQ COPY

TYPE NAME/ADDRESS HERE
 Direct Packet Inc., dba OneVision Solutions
 909 Lake Carolyn Parkway, Suite 1800
 Irving, TX 75039
 972-714-0540

VENDOR

SHIP TO

DIV OF REHABILITATION SERVICES
 VARIOUS LOCALES AS
 INDICATED BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/19/2011	Net 30			

BID OPENING DATE: **11/22/2011** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** ADDENDUM NO.01 ***** ADDENDUM ISSUED TO CORRECT SPELLING ERROR. CORRECT EMAIL ADDRESS FOR SHELLY MURRAY IS: SHELLY.L.MURRAY@WV.GOV. ***** NO OTHER CHANGES *****						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE 724-991-7886	DATE 11-21-11
TITLE Regional Account Manager	FEIN 20-1005886	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vro/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**Request for
 Quotation**

RFQ NUMBER
 DRS120241

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 SHELLY MURRAY
 304-558-8801

RFQ COPY

TYPE NAME/ADDRESS HERE

Direct Packet Inc., dba OneVision Solutions
 909 Lake Carolyn Parkway
 Suite 1800
 Irving, TX 75039

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DIV OF REHABILITATION SERVICES
 VARIOUS LOCALES AS
 INDICATED BY ORDER

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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/16/2011				

BID OPENING DATE: 11/30/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
----- ADDENDUM NO. 2 -----						
THIS ADDENDUM IS ISSUED TO ADDRESS THE QUESTIONS RECEIVED PRIOR TO THE 11/08/2011 QUESTION SUBMISSION DEADLINE.						
ATTACHMENT: QUESTIONS AND RESPONSES REVISED COST SHEET						
BID OPENING DATE IS EXTENDED:						
FROM: 11/22/2011						
TO : 11/30/2011						
0001	43	EA		840-60	\$2,985.00	\$128,355.00
	MINIMUM 65"	PLASMA		TELEVISION		
0002	4	EA		840-60	\$1,880.00	\$7,520.00
	MINIMUM 55"	PLASMA		TELEVISION		
0003	33	EA		205-43	\$3,523.00	\$116,259.00
	CONFERENCE STATION					

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE		TELEPHONE	7249917886	DATE	11-28-11
TITLE	Regional Account Manager	FEIN	20-1005886	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

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I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

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5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 DRS120241

PAGE
 2

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 SHELLY MURRAY
 304-558-8801

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE
 Direct Packet Inc., dba OneVision Solutions
 909 Lake Carolyn Parkway
 Suite 1800
 Irving, TX 75039

SHIP TO

DIV OF REHABILITATION SERVICES
 VARIOUS LOCALES AS
 INDICATED BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/16/2011				

BID OPENING DATE: 11/30/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
EXHIBIT 10						
REQUISITION NO.: DRS120241						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO.'S:						
NO. 1 X						
NO. 2 X						
NO. 3						
NO. 4						
NO. 5						
I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.						
VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.						
..... SIGNATURE						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE 7249917886	DATE 11-28-11
TITLE Regional Account Manager	FEIN 20-1005886	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DRS120241

PAGE
3

ADDRESS CORRESPONDENCE TO ATTENTION OF:
SHELLY MURRAY
304-558-8801

RFQ COPY
 TYPE NAME/ADDRESS HERE
 Direct Packet Inc., dba OneVision Solutions
 909 Lake Carolyn Parkway
 Suite 1800
 Irving, TX 75039

VENDOR

SHIP TO

DIV OF REHABILITATION SERVICES
 VARIOUS LOCALES AS
 INDICATED BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/16/2011				

BID OPENING DATE: 11/30/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				Direct Packet Inc., dba OneVision Solutions COMPANY 11-21-11 DATE		
NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.						
CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.						
BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.						
----- END OF ADDENDUM NO. 2 -----						
***** THIS IS THE END OF RFQ DRS120241 ***** TOTAL:						\$252,134.00

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE 7249917886	DATE 11-21-11
TITLE Regional Account Manager	FEIN 20-1005886	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**DRS120241
ADDENDUM # 02**

To provide clarifications and Agency response to vendor questions:

1) For DRS120241, are you interested in other TV options? Specifically, can we propose LCD's?

No. The plasma type screen is preferred due to viewing angles and superior back or black lighting. The Agency has many vision impaired clients and employees that will be using the TV's for training classes and video conferencing. The Agency researched the various models and reached a consensus that the plasma screens are the easiest for our employees and clients to view clearly.

2) The RFQ DRS120241 on the first page is asking for the 65 inch plasma TV qty 43. On page 10, is asking for 42 qty.

The correct quantity for the 65" plasma TV is 43. Quantity is corrected to 43 on the Cost Sheet and page 7 of the original RFQ specifications.

3) Exhibit 3 is deleted from the RFQ. This is not an Open-End Contract.

COST SHEET
DRS120241

Item	Qty	Description	Unit Price	Extended Cost
1	43	minimum 65" Plasma Television	\$ 2,985.00	\$ 128,355.00
2	4	minimum 55" Plasma Television	\$ 1,880.00	\$ 7,520.00
3	33	Conference Station	\$ 3,523.00	\$ 116,259
Total for Evaluation				\$ 252,134.00

Quotes shall be all-inclusive. No separate reimbursement will be made for shipping or any other expense.

Award shall be made to the lowest bid vendor meeting specifications.

NOTE: Quotes above include shipping and one year maintenance for the CX 5000