



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 DPS1208

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 TARA LYLE
 304-558-2544

VENDOR

*709035945 304-344-1601
 BERT WOLFE FORD & PORSCHE AUDI
 PO BOX 2869
 CHARLESTON WV 25330

SHIP TO

WEST VIRGINIA STATE POLICE
 4124 KANAWHA TURNPIKE
 SOUTH CHARLESTON, WV
 25309 304-746-2141

| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
|------------------------------|---------------|--------------------------|--------|---------------|
| 01/23/2012 | | | | |
| BID OPENING DATE: 02/23/2012 | | BID OPENING TIME 01:30PM | | |

| LINE | QUANTITY | UOP | CAT NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
|---|----------|-----|---------|-------------|------------|--------|
| 0001 | 1 | LS | | 998-09 | | |
| AUTOMOBILES, PARTS & EQUIPMENT | | | | | | |
| OPEN-END CONTRACT | | | | | | |
| THE WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WV STATE POLICE, IS SOLICITING BIDS TO PROVIDE AUTOMOBILE COLLISION PARTS, PER THE ATTACHED SPECIFICATIONS. | | | | | | |
| INQUIRIES: | | | | | | |
| WRITTEN QUESTIONS WILL BE ACCEPTED UNTIL CLOSE OF BUSINESS ON 02/07/2012. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO: | | | | | | |
| TARA LYLE DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305 | | | | | | |
| FAX: 304-558-4115 EMAIL: TARA.L.LYLE@WV.GOV. | | | | | | |
| EXHIBIT 3 | | | | | | |

RECEIVED
 2012 FEB 21 AM 9:41
 WV PURCHASING DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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|-----------|-----------|-----------------------------------|
| SIGNATURE | TELEPHONE | DATE |
| TITLE | FEIN | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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| <p>CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 01/17/2012</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY</p> | | | | | | |

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| <p>PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATION IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p>ANY INDIVIDUAL SIGNING THIS BID IS CERTIFYING THAT: (1) HE OR SHE IS AUTHORIZED BY THE BIDDER TO EXECUTE THE BID OR ANY DOCUMENTS RELATED THERETO ON BEHALF OF THE BIDDER, (2) THAT HE OR SHE IS AUTHORIZED TO BIND THE BIDDER IN A CONTRACTUAL RELATIONSHIP, AND (3) THAT THE BIDDER HAS PROPERLY REGISTERED WITH ANY STATE AGENCIES THAT MAY REQUIRE REGISTRATION.</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINI CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>THIS TEAM EXHIBIT HAS BEEN REPLACED BY THE ONLINE VERSION WHICH IS AVAILABLE HERE: HTTP://WWW.STATE.WV.US/ADMIN/PURCHASE/VRC/VENPREF.PDF</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION</p> | | | | | | |

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| | | | | | | |
| PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130 | | | | | | |
| THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: | | | | | | |
| SEALED BID | | | | | | |
| BUYER:-----TL/32----- | | | | | | |
| RFQ. NO.:-----DPS1208----- | | | | | | |
| BID OPENING DATE:-----02/23/2012----- | | | | | | |
| BID OPENING TIME:-----1:30 PM----- | | | | | | |
| PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: | | | | | | |
| -----304 340 7394----- | | | | | | |
| CONTACT PERSON (PLEASE PRINT CLEARLY): | | | | | | |
| -----STEVE LILLY----- | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
|------------------------------|------------------------|-----------------------------------|
| SIGNATURE <i>Steve Lilly</i> | TELEPHONE 304 340 7317 | DATE 2/21/2012 |
| TITLE Fixed Ops Dir. | FEIN | ADDRESS CHANGES TO BE NOTED ABOVE |

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|--|----------|-----|----------|-------------|------------|--------|
| ADDENDUM NO. 2 | | | | | | |
| 1. TO ADD THE FOLLOWING LANGUAGE TO THE RFQ: | | | | | | |
| EXHIBIT 4 | | | | | | |
| LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER. | | | | | | |
| REV. 3/88 | | | | | | |
| 2. ADDENDUM ACKNOWLEDGMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. | | | | | | |
| END OF ADDENDUM NO. 2 | | | | | | |
| 0001 | 1 | LS | | 998-09 | | |
| AUTOMOBILES, PARTS & EQUIPMENT | | | | | | |

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EXHIBIT 10

REQUISITION NO.:

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED
ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY
PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:

NO. 1

NO. 2

NO. 3

NO. 4

NO. 5

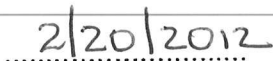
I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE
ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR
MUST CLEARLY UNDERSTAND THAT ANY VERBAL
REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY
ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES
AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE
INFORMATION ISSUED IN WRITING AND ADDED TO THE
SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.



.....
SIGNATURE



.....
COMPANY



.....
DATE

February 20, 2012

RE: RFQ DPS1208

Thank you for the opportunity to bid as a source for your OEM Ford parts needs included in RFQ DSP1208. As a current vendor for several WVDOH facilities we are familiar with the need to be both competitive and reliable. We understand the needs of our customers and strive to supply them with timely, efficient and cost effective service. Currently we service customers over the majority of West Virginia via daily established routes utilizing five delivery vehicles free of charge. Our vast parts inventory and knowledgeable staff are available from 7:30 through 5:30 Monday thru Friday and Saturday 9:00 to 1:00. As a Certified Parts Wholesaling dealer we offer several advantages including free access to an installer support program, which allows user access to Ford technical information via the web 24/7. We also are a participating dealer for FordParts.com, sponsoring several accounts with the ability to order parts from our dealership 24/7 using electronic parts catalogues to view images and breakdowns of the Ford vehicle they are repairing.

If chosen as the recipient of this bid we are committed to investing in and maintaining a minimum of one of each part included within this bid in our inventory on a daily basis with multiple pieces of the more frequent needed parts, currently we already have a variety of these parts on hand. We utilize several avenues to source needed parts including daily orders placed with Ford Motor Company, other dealers and Ford Authorized Distributors. As the largest volume Ford parts wholesaling dealer in West Virginia, we sincerely appreciate the opportunity to possibly further our relationship as a supplier.

Thank You

A handwritten signature in black ink that reads "Steve Lilly". The signature is written in a cursive, slightly slanted style.

Steve Lilly
Fixed Operations Director
Bert Wolfe Inc.

| DPS1208 - AUTOMOBILE BODY PARTS - FORD, or equal ORIGINAL EQUIPMENT PARTS BID FORM | | | | | |
|---|----|------------|-------|------------|---------------|
| Condenser - Part #: 8L2Z-19712-AA or equal | 20 | \$ 236.46 | -32 % | \$ 160.79 | \$ 3215.80 |
| Processor - Part #: 8S4Z-13C788-A or equal | 20 | \$ 319.96 | -32 % | \$ 217.57 | \$ 4351.40 |
| Module - Part #: 6L2Z-78044A74-AC or equal | 20 | \$ 735.97 | -32 % | \$ 500.45 | \$ 10,009.00 |
| Wheel Assy. - Part #: 7L2Z-78043B13-AC or equal | 20 | \$ 623.42 | -32 % | \$ 423.92 | \$ 8478.40 |
| Left side rear tail light assembly - Part #: 6L2Z-13405-CA or equal | 20 | \$ 107.49 | -32 % | \$ 73.09 | \$ 1461.80 |
| 2010 Expedition | | | | | |
| Left side head light Assembly - Part #: 7L1Z-13008-DB | 20 | \$ 306.87 | -32 % | \$ 208.67 | \$ 4173.40 |
| Right side head light assembly - Part #: 7L1Z-13008-CB or equal | 20 | \$ 307.02 | -32 % | \$ 208.77 | \$ 4175.40 |
| Left front fender - Part #: 7L1Z-16006-A or equal | 40 | \$ 343.97 | -32 % | \$ 233.89 | \$ 9355.60 |
| Right front fender - Part #: 7L1Z-16005-A or equal | 40 | \$ 343.97 | -32 % | \$ 233.89 | \$ 9355.60 |
| Hood - Part #: 7L1Z-16612-A or equal | 40 | \$ 868.35 | -32 % | \$ 590.47 | \$ 23,618.80 |
| Hood latch - Part #: 7L1Z-16700-A or equal | 10 | \$ 43.72 | -32 % | \$ 29.72 | \$ 297.20 |
| Complete grill - Part #: 7L1Z-8200-CPTM or equal | 40 | \$ 236.68 | -32 % | \$ 160.94 | \$ 6437.60 |
| Rear bumper - Part #: 7L1Z-17906-C or equal | 40 | \$ 387.95 | -32 % | \$ 263.80 | \$ 10,552.00 |
| Bumber cover (plastic) - Part #: 7L1Z-17K835-CA or equal | 60 | \$ 345.87 | -32 % | \$ 235.19 | \$ 14,111.40 |
| Tailgate - Part #: 9L1Z-7840010-A or equal | 20 | \$ 1495.93 | -32 % | \$ 1017.23 | \$ 20,344.60 |
| Front End - Part #: 9L1Z-16138-A or equal | 20 | \$ 346.27 | -32 % | \$ 235.46 | \$ 4709.20 |
| * * Radiator - Part #: 7L1Z-8005-A or equal INCORRECT | 20 | \$ 401.40 | -32 % | \$ 272.95 | \$ 5459.00 |
| Condenser - Part #: AL1Z-19712-A or equal | 20 | \$ 277.03 | -32 % | \$ 188.38 | \$ 3767.60 |
| Module - Part #: AL1Z-15044A74-AC or equal | 20 | \$ 678.33 | -32 % | \$ 461.26 | \$ 9225.20 |
| Processor - Part #: 8S4Z-13C788-A or equal | 20 | \$ 319.96 | -32 % | \$ 217.57 | \$ 4351.40 |
| Left side rear tail light assembly - Part #: 7L1Z-13405-AA or equal | 20 | \$ 102.05 | -32 % | \$ 69.39 | \$ 1387.80 |
| Failure to use this form may result in disqualification | | | | TOTAL | \$ 377,425.90 |
| Bidder / Vendor Information: | | | | | |
| Name: <u>BERT WOLFE FORD</u> | | | | | |
| Address: <u>1900 PATRICIA STREET</u> <u>CHARLESTON WV 25387</u> | | | | | |
| Phone#: <u>304 344 1601</u> | | | | | |
| Email Address: <u>www.bertwolfe.com</u> | | | | | |
| Contract Coordinator Information: | | | | | |
| Name: <u>STEVE LILLY</u> | | | | | |
| Address: <u>NAME</u> | | | | | |
| Phone#: <u>304 340 7317</u> | | | | | |
| Email Address: <u>slillye.parts.bertwolfe.com</u> | | | | | |
| * Estimated quantities are for bidding and evaluation purposes only - not a guaranteed order quantity - more or less may be purchased | | | | | |

* R/B = REPLACED BY FORD PART NUMBER # #

* * INCORRECT = INCORRECT PART NUMBER PER MODEL SPECIFIED

FOOT NOTE - CERTAIN FORD PARTS (EX. SRS PARTS (AIR BAGS ETC)) CARRY A MINIMAL MARK UP. DEALER RESERVES THE RIGHT WHEN DISCOUNTED BELOW DEALER COST TO OVERRIDE ACCORDINGLY.

| DPS1208 - AUTOMOBILE BODY PARTS - FORD, or equal ORIGINAL EQUIPMENT PARTS BID FORM | | | | | |
|---|-------------------------|---------------|-----------------------|-----------------------|----------------|
| Description | *Estimated Annual Usage | Catalog Price | Discounted Percentage | Discounted Unit Price | Extended Price |
| 2010 Crown Victoria Police Interceptor | | | | | |
| * Left side head light Assembly - Part #: 6W7Z-13008-BA or equal RIB 4W7Z 13008 ACP | 20 | \$ 102.64 | -32 % | \$ 69.79 | \$ 1395.80 |
| * Right side head light assembly - Part #: 6W7Z-13008-AA or equal RIB 4W7Z 13008 BCP | 20 | \$ 102.64 | -32 % | \$ 69.79 | \$ 1395.80 |
| Left front fender - Part #: 7W7Z-16006-A or equal | 40 | \$ 387.43 | -32 % | \$ 263.45 | \$ 10,538.00 |
| Right front fender - Part #: 7W7Z-16005-A or equal | 40 | \$ 387.43 | -32 % | \$ 263.45 | \$ 10,538.00 |
| Hood - Part #: 6W7Z-16612-A or equal | 40 | \$ 457.53 | -32 % | \$ 311.12 | \$ 12,444.80 |
| Hood latch - Part #: 5W7Z-16700-A or equal | 10 | \$ 46.08 | -32 % | \$ 31.33 | \$ 313.30 |
| Radiator - Part #: 8W7Z-8005-ACP or equal | 40 | \$ 215.75 | -32 % | \$ 146.71 | \$ 5868.40 |
| Complete grill - Part #: 6W7Z-8200-BAE or equal RIB 6W7Z 17K835 ACP | 40 | \$ 231.33 | -32 % | \$ 157.30 | \$ 6292.00 |
| Rear bumper - Part #: 6W7Z-17K835-APT or equal RIB 3W7Z 17906 AACP | 40 | \$ 509.03 | -32 % | \$ 346.14 | \$ 13,845.60 |
| Bumper cover (plastic) - Part #: 3W7Z-17906-AA or equal | 60 | \$ 176.58 | -32 % | \$ 120.07 | \$ 7204.20 |
| Trunk lid - Part #: F8AZ-5440110-BA or equal | 20 | \$ 555.82 | -32 % | \$ 377.95 | \$ 7559.00 |
| Condenser - Part #: BW7Z-19712-A or equal | 20 | \$ 368.54 | -32 % | \$ 250.60 | \$ 5012.00 |
| Relay - Part #: 6W1Z-8B658-AC or equal | 20 | \$ 196.14 | -32 % | \$ 133.37 | \$ 2667.40 |
| Module - Part #: 6W7Z-54044A74-AB or equal | 20 | \$ 629.60 | -32 % | \$ 428.12 | \$ 8562.40 |
| Processor - Part #: 8W7Z-13C788-C or equal 8W7Z 13405 ACP | 20 | \$ 598.27 | -32 % | \$ 406.82 | \$ 8136.40 |
| * Left side rear tail light assembly - Part #: 8W7Z-13405-AA or equal Intersect # | 20 | \$ 134.84 | -32 % | \$ 91.69 | \$ 1833.80 |
| 2010 Explorer | | | | | |
| Left side head light Assembly - Part #: 7L2Z-13008-BA or equal | 20 | \$ 1058.25 | -32 % | \$ 719.61 | \$ 14,392.20 |
| Right side head light assembly - Part #: 7L2Z-13008-AA or equal | 20 | \$ 1058.20 | -32 % | \$ 719.57 | \$ 14,391.40 |
| Left front fender - Part #: 6L2Z-16006-AA or equal | 40 | \$ 339.45 | -32 % | \$ 230.82 | \$ 9232.80 |
| Right front fender - Part #: 6L2Z-16005-AA or equal | 40 | \$ 339.45 | -32 % | \$ 230.82 | \$ 9232.80 |
| Hood - Part #: 6L2Z-16612-AA or equal | 40 | \$ 806.03 | -32 % | \$ 548.10 | \$ 21,924.00 |
| Hood latch - Part #: 6L2Z-16700-AA or equal | 10 | \$ 51.48 | -32 % | \$ 35.00 | \$ 350.00 |
| Complete grill - Part #: 7L2Z-8200-BA or equal | 40 | \$ 541.10 | -32 % | \$ 367.94 | \$ 14,717.60 |
| Rear bumper - Part #: 7L2Z-17E855-A or equal RIB 1L2Z 17K835 LACP | 40 | \$ 137.32 | -32 % | \$ 93.37 | \$ 3734.80 |
| Bumper cover (plastic) - Part #: 1L2Z-17K835-LA or equal | 60 | \$ 307.00 | -32 % | \$ 208.96 | \$ 12,525.60 |
| Tailgate - Part #: 6L2Z-7840010-AA or equal | 20 | \$ 807.93 | -32 % | \$ 549.39 | \$ 10,987.80 |
| Radiator - Part #: 8L2Z-8005-ACP or equal | 20 | \$ 256.76 | -32 % | \$ 174.59 | \$ 3491.80 |

01/23/2012

OPENING DATE:

02/23/2012

BID OPENING TIME

01:30PM

| LINE | QUANTITY | UOP | CAT NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
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| THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: | | | | | | |
| SEALED BID | | | | | | |
| BUYER:-----TL/32----- | | | | | | |
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| BID OPENING TIME:-----1:30 PM----- | | | | | | |
| PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 304 3407394 | | | | | | |
| CONTACT PERSON (PLEASE PRINT CLEARLY): STEVE LILLY | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | | |
|------------------------------|--|-----------------------|-----------------------------------|
| SIGNATURE <i>Steve Lilly</i> | | TELEPHONE 304 3407317 | DATE 2/21/2012 |
| FAXED OPS DIR. | | FEIN | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'