



State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER
DNR212113

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
FRANK WHITTAKER 304-558-2316

Highway Motors Inc.

SHIP TO

DIVISION OF NATURAL RESOURCES  
(IN CARE OF)  
SURPLUS PROPERTY  
2700 CHARLES AVENUE  
DUNBAR, WV  
25064  
766-2626

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
04/11/2012				
BID OPENING DATE: 05/16/2012		Dunbar WV		
		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		070-54		
TRUCKS, DIESEL						
THE WEST VIRGINIA PURCHASING DIVISION, FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF NATURAL RESOURCES, IS SOLICITING BIDS FOR A NEW CONVENTIONAL CAB TRUCK PER THE ATTACHED SPECIFICATIONS.						
ALL TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO FRANK WHITTAKER IN THE WV PURCHASING DIVISION VIA EMAIL AT FRANK.M.WHITTAKER@WV.COM OR VIA FAX AT 304-558-4115. DEADLINE FOR ALL TECHNICAL QUESTIONS IS 04/25/2012 AT 4:00 PM. ALL TECHNICAL QUESTIONS WILL BE ADDRESSED BY ADDENDUM AFTER THE DEADLINE.						
BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.						
THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.						

RECEIVED

2012 MAY 15 PM 2:54

WV PURCHASING  
DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
Joe Coffman	540-434-6716	5/14/2012	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
Sales Representative	54-0461012		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

WV PURCHASING AGENCY FAX 304-558-4115

May 15 2012 10:22am P001/004

# Request for Quotation

RFQ NUMBER

DNR212113

PAGE

1

ADDRESS CORRESPONDENCE TO ATTENTION OF

FRANK WHITTAKER  
304-558-2316

\*622154424 540-434-6716

HIGHWAY MOTORS INC  
3185 NORTH VALLEY PIKE

HARRISONBURG VA 22802

DIVISION OF NATURAL RESOURCES  
(IN CARE OF)  
SURPLUS PROPERTY  
2700 CHARLES AVENUE  
DUNBAR, WV  
25064 766-2626

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
05/15/2012				

BID OPENING DATE: 05/24/2012 BID OPENING TIME: 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
***** ADDENDUM NO. 1 *****						
THIS ADDENDUM IS ISSUED TO:						
1) EXTEND THE BID OPENING DATE AND TIME TO:						
05/24/12 AT 1:30 PM						
2) PROVIDE THE ATTACHED TECHNICAL QUESTIONS AND ANSWERS						
***** END ADDENDUM NO. 1 *****						
0001	1	EA		070-54	\$77,599.66	\$77,599.66
TRUCKS, DIESEL						

RECEIVED

2012 MAY 23 PM 1:20

WV PURCHASING  
DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
<i>Jae Offman</i>	540-434-6716	5/22/2012	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
Sales	54-0461012		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

## GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.html](http://www.state.wv.us/admin/purchase/vrc/hipaa.html) and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

### INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

**ADDENDUM #1  
DNR212113**

On page 1 of the requisition change the number of trucks from one (1) to two (2).

**Question 1:**

The **ratio requested is 3.91 to 1.0**; with the requested **overdrive** transmission FRO-11210-C, the maximum speed on this unit is 91 mph. We can set the electronics to a maximum of 75 mph or, would the buyer prefer a higher numerical ratio to slow the top speed down?

**Answer 1:** *Complys*

The specification doesn't change. The required gear ratio is 3.91. If necessary, electronics can be set to limit top speed to 75mph.

**Question 2:**

There is **no clutch** specified.

**Answer 2:** *Complys 1400 lb-ft Torque*

The clutch needed must be of a capacity to support the 10-speed transmission and torque capacity of engine.

**Question 3:**

The bid request is for 36,000 lb. GVWR; there is no way to get to this number using 11R22.5/G ply tires. This would rate to only 12,350 lbs added to the rear of 23,000 lbs. which equals 35,350 lbs. **Suggest the bid be amended to 11R22.5/H ply tires** which will give you 13,220 lbs. Add 23,000 lbs. for the rear and the total should be 36,220 lbs.

**Answer 3:** *Complys now. Changed to GY G182 RSD 16 ply*

Tire ply can be amended to 11R22.5/H.

**Question 4:**

Do you desire the **0.472" / 8.25 DC / 5-hand hole / Hub Piloted rims** that are being spec'd by the WVDQH? If so, this should be specified on the request.

**Answer 4:** *Complys*

No; rims should be bid as specified.

**Question 5:**

Is the **spare tire** you desire should be the same Mud and Snow pattern as the rear tires?

**Answer 5:** *Complys now.*

Spare tire should match front tire pattern.

**Question 6:**

Our dual outside mirrors have an integral convex section. They are 7.09" x 15.75" with heated heads, thermostatically controlled, and power both sides Flat Glass only with clearance lights, LED. Will this meet the specification stated in the bid?

Answer 6: *Complys*

Yes. Clarification on dimensions for outside mirrors are to be minimum 7" x maximum 16". Integral convex section will meet specifications listed.

**Question 7:**

As a note, the Dura Star 4400 as indicated does not offer the MaxxFace 9 engine lineup. This will be the WorkStar 7500 series.

Answer 7: *Dura Star 4400. Complys*

The engine bid must meet the specifications as written.

**Question 8:**

I have a technical question. I want to bid a Ford F-750. The truck will meet most of the specs of the bid. However, The biggest engine available is a Cummins 6.7L 409 cubic inch engine. Horsepower is 325 @ 2300 rpm and torque is 750 ft. lbs @ 1800.00 rpm. Ford does not offer a 10speed transmission. The transmission would be a Fuller 6-Speed manual with overdrive. GVW will be 36,000 lb. Will this work?

Answer 8: *Complys. 10 Speed as speced.*

Minimum specification is 10-speed transmission with 950 pounds of torque.

**Question 9:**

I need to know the weight of the load of the truck.

Answer 9: *Complys*

Actual weight of truck will vary, depending on type of tank construction -- aluminum, fiberglass, or wood, and the number of tank compartments. As specified, 36,000 GVWR will accommodate the various loads.

**Question 10:**

I do have one additional question since it appears that you have purchased this truck before. What is the frame that you are using with this body setup? Was it an 80,000 psi rail or a 120,000 psi rail?

Answer 10: *120,000 psi*

This is a new requisition. Please bid in accordance with specifications.

*Joe Coffman*  
*Highway Motors, Inc.*



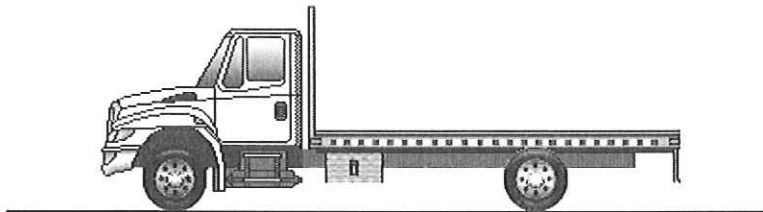
**Prepared For:**

West Virginia Department of Natural Resources  
 Elwood Kile  
 1900 Kanawha Blvd. E  
 Charleston, WV 25305-0009  
 (304)358 - 2595  
 Reference ID: N/A

**Presented By:**

HIGHWAY MOTORS, INC.  
 Joe Coffman  
 3185 N VALLEY PIKE  
 HARRISONBURG VA 22802 -  
 (540)434-6716

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.



**Model Profile**  
**2012 4400 SBA 4X2 (MA035)**

<b>APPLICATION:</b>	Construction Dump
<b>MISSION:</b>	Requested GVWR: 36000. Calc. GVWR: 36000 Calc. Start / Grade Ability: 44.70% / 2.55% @ 55 MPH Calc. Geared Speed: 83.6 MPH
<b>DIMENSION:</b>	Wheelbase: 191.00, CA: 123.90, Axle to Frame: 53.00
<b>ENGINE, DIESEL:</b>	{MaxxForce 9} EPA 10, 315 HP @ 2000 RPM, 950 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed
<b>TRANSMISSION, MANUAL:</b>	{Fuller FRO-11210C} 10-Speed Manual, With Overdrive, With Air Shift
<b>CLUTCH:</b>	{Eaton Fuller EP1402 SD} Easy-Pedal Plus, Two-Plate, Cast Angle Spring; Ceramic, 14" Diameter, "Super Duty", 8-Spring Coaxial Free Travel Damper, Mechanical Pull Type Control, Kwik-Adjust(Manual) Feature, With 1.75" Diam. Spline, 1400 lb-ft Torque Capacity
<b>AXLE, FRONT NON-DRIVING:</b>	{Meritor MFS-13-143A} Wide Track, I-Beam Type, 13,000-lb Capacity
<b>AXLE, REAR, SINGLE:</b>	{Meritor RS-23-186} Single Reduction, 23,000-lb Capacity, 200 Wheel Ends, Driver Controlled Locking Differential Gear Ratio: 4.30
<b>CAB:</b>	Conventional
<b>TIRE, FRONT:</b>	(3) 11R22.5 G661 HSA (GOODYEAR) 497 rev/mile, load range H, 16 ply
<b>TIRE, REAR:</b>	(4) 11R22.5 G182 RSD (GOODYEAR) 496 rev/mile, load range H, 16 ply
<b>SUSPENSION, RR, SPRING, SINGLE:</b>	Vari-Rate; 23,500-lb Capacity, With 4500 lb Auxiliary Rubber Spring
<b>PAINT:</b>	Cab schematic 100GA Location 1: 9219, Winter White (Std) Chassis schematic N/A

Description	F/R Wt (lbs)	Tot Wt (lbs)
Base Chassis, Model 4400 SBA 4X2 with 191.00 Wheelbase, 123.90 CA, and 53.00 Axle to Frame.	6532/3049	9581
TOW HOOK, FRONT (2) Frame Mounted	8/0	8
FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.250" x 3.610" x 0.375" (260.4mm x 91.7mm x 9.5mm); 456.0" (11582mm) Maximum OAL	165/273	438
BUMPER, FRONT Full Width, Aerodynamic, Steel; 0.142" Material Thickness	0/0	0
<u>Includes</u>		
: BUMPER, FRONT Powder Coated Gray (Argent) Color		
WHEELBASE RANGE 134" (340cm) Through and Including 197" (500cm)	0/0	0
AXLE, FRONT NON-DRIVING {Meritor MFS-13-143A} Wide Track, I-Beam Type, 13,000-lb Capacity	41/0	41
<u>Notes</u>		
: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.		
SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 13,000-lb Capacity; With Shock Absorbers	113/0	113
<u>Includes</u>		
: SPRING PINS Rubber Bushings, Maintenance-Free		
<u>Notes</u>		
: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.		
BRAKE SYSTEM, AIR Dual System for Straight Truck Applications	118/38	156
<u>Includes</u>		
: BRAKE LINES Color and Size Coded Nylon		
: DRAIN VALVE Twist-Type		
: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster		
: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel		
: PARKING BRAKE VALVE For Truck		
: QUICK RELEASE VALVE Bendix On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4		
: SLACK ADJUSTERS, FRONT Automatic		
: SLACK ADJUSTERS, REAR Automatic		
: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4		
<u>Notes</u>		
: Front and Rear Dust Shields not Included		
: Rear Axle is Limited to 19,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Code 04NCL BRAKES, REAR, AIR CAM Regardless of Axle/Suspension Ordered.		
: Rear Axle is Limited to 20,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Code 04NCG BRAKES, REAR, AIR CAM Regardless of Axle/Suspension Ordered.		
: Rear Axle is Limited to 23,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered.		
DRAIN VALVE {Berg} Manual; With Pull Chain, for Air Tank	1/0	1
<u>Includes</u>		
: DRAIN VALVE Mounted in Wet Tank		
AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)	9/21	30
AIR DRYER {Bendix AD-9} With Heater	23/4	27
<u>Includes</u>		
: AIR DRYER LOCATION Inside Left Rail, Back of Cab		
BRAKE CHAMBERS, FRONT AXLE {Haldex} 20 SqIn	0/0	0
BRAKE CHAMBERS, REAR AXLE {Haldex GC3030LHDHO} 30/30 Spring Brake	0/6	6
<u>Includes</u>		
: BRAKE CHAMBERS, SPRING (2) Rear Parking; WITH TRUCK BRAKES: All 4x2, 4x4; WITH TRACTOR BRAKES: All 4x2, 4x4; 6x4 & 6x6 with Rear Tandem Axles Less Than 46,000-lb. or GVWR Less Than 54,000-lb.		
BRAKES, FRONT, AIR CAM S-Cam; 16.5" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers	35/0	35
<u>Notes</u>		
: Front Axle with 14,000-lb GAWR is Limited to 13,200-lb GAWR when used in Conjunction with 15" BRAKES, FRONT, AIR CAM.		
: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.		
SLACK ADJUSTERS, FRONT {Haldex} Automatic	6/0	6

Description	F/R Wt (lbs)	Tot Wt (lbs)
SLACK ADJUSTERS, REAR {Haldex} Automatic	0/0	0
BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake	0/27	27
<u>Notes</u>		
: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.		
AIR COMPRESSOR {Bendix Tu-Flo 550} 13.2 CFM Capacity	46/-1	45
DUST SHIELDS, FRONT BRAKE for Air Brakes	4/0	4
DUST SHIELDS, REAR BRAKE for Air Brakes	0/6	6
STEERING COLUMN Tilting	10/0	10
STEERING WHEEL 2-Spoke, 18" Diam., Black	0/0	0
STEERING GEAR {Sheppard HD94} Power	7/0	7
EXHAUST SYSTEM Single, Horizontal, Aftertreatment Device Frame Mounted Right Side Back of Cab, Includes Horizontal Tail Pipe	0/0	0
<u>Includes</u>		
: NOTE: The Horizontal Tailpipe Includes a Temperature Control Device		
ENGINE COMPRESSION BRAKE for MaxxFlex I6 Engines; Electronically Activated	0/0	0
SWITCH, FOR EXHAUST 2 Position, Lighted & Latching, ON/OFF Type, Mounted in IP, Inhibits Diesel Particulate Filter Regeneration as Long as Switch is in ON Position	2/0	2
ELECTRICAL SYSTEM 12-Volt, Standard Equipment	0/0	0
<u>Includes</u>		
: BATTERY BOX Steel		
: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab		
: FUSES, ELECTRICAL SAE Blade-Type		
: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover		
: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever		
: HORN, ELECTRIC Single		
: JUMP START STUD Located on Positive Terminal of Outermost Battery		
: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light		
: STARTER SWITCH Electric, Key Operated		
: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector		
: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature		
: TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted		
: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever		
: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted		
: WIRING, CHASSIS Color Coded and Continuously Numbered		
POWER SOURCE Cigar Type Receptacle without Plug and Cord	1/0	1
ALTERNATOR {Leece-Neville BLP2361H} Brushless, 12 Volt 185 Amp. Capacity, Pad Mount, with Remote Voltage Sensor	-9/0	-9
BATTERY SYSTEM {International} Maintenance-Free, (2) 12-Volt 1850CCA Total	11/4	15
RADIO {International} AM/FM Stereo With Weatherband, Clock, Auxiliary Input, Includes Multiple Speakers	3/0	3
<u>Includes</u>		
: SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior		
: SPEAKERS IN CAB (4) Coaxial with Premium Interior		
BACK-UP ALARM Electric, 102 dBA	0/3	3
STOP, TURN, TAIL & B/U LIGHTS {Truck Lite LED Multi-Function Lamp} Mounted Outside Rails	7/1	8
HORN, AIR Black, Single Trumpet, Air Solenoid Operated	2/0	2
CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade	0/0	0
HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on	0/0	0
STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection	0/0	0
INDICATOR, LOW COOLANT LEVEL With Audible Alarm	0/0	0
HEADLIGHTS Halogen; Composite Aero Design for Two Light System	0/0	0
GRILLE Chrome	0/0	0
FRONT END Tilting, Fiberglass, With Three Piece Construction	0/0	0



Description	F/R Wt (lbs)	Tot Wt (lbs)
PAINT SCHEMATIC, PT-1 Single Color, Design 100	0/0	0
<u>Includes</u>		
: PAINT SCHEMATIC ID LETTERS "GA"		
PAINT TYPE Base Coat/Clear Coat, 1-2 Tone	0/0	0
CLUTCH {Eaton Fuller EP1402 SD} Easy-Pedal Plus, Two-Plate, Cast Angle Spring; Ceramic, 14" Diameter, "Super Duty", 8-Spring Coaxial Free Travel Damper, Mechanical Pull Type Control, Kwik-Adjust(Manual) Feature, With 1.75" Diam. Spline, 1400 lb-ft Torque Capacity	0/0	0
<u>Includes</u>		
: CLUTCH RELEASE BEARING Greasable		
OIL FILTER, ENGINE {Hudgins Model 960 Spinner}	24/-1	23
BLOCK HEATER, ENGINE {Phillips} 120 Volt/1250 Watt	2/0	2
<u>Includes</u>		
: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door		
ENGINE, DIESEL {MaxxForce 9} EPA 10, 315 HP @ 2000 RPM, 950 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed	51/2	53
<u>Includes</u>		
: AIR COMPRESSOR AIR SUPPLY LINE Naturally-Aspirated (Air Brake Chassis Only)		
: ANTI-FREEZE Red Shell Rotella Extended Life Coolant; -40 Degrees F/ -40 Degrees C; for MaxxForce Engines		
: COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control		
: CRUISE CONTROL Electronic; Controls Integral to Steering Wheel		
: ENGINE OIL DRAIN PLUG Magnetic		
: ENGINE SHUTDOWN Electric, Key Operated		
: FUEL FILTER Included with Fuel/Water Separator		
: FUEL/WATER SEPARATOR Fuel/Water Separator and Fuel Filter in a Single Assembly; With Water-in-Fuel Sensor; Engine Mounted		
: GOVERNOR Electronic		
: OIL FILTER, ENGINE Spin-On Type		
: WET TYPE CYLINDER SLEEVES		
<u>Notes</u>		
: Recommend Code 12THT when using front mount obstructions (winches, cones, reels, etc.) that restrict air flow through the radiator.		
FAN DRIVE {Borg-Warner SA85} Viscous Type, Screw On	0/0	0
<u>Includes</u>		
: FAN Nylon		
RADIATOR Aluminum; 2-Row, Cross Flow, Over Under System, 1045 SqIn Louvered, with 373 SqIn CAC, with 369 SqIn LTR	0/0	0
<u>Includes</u>		
: DEAERATION SYSTEM with Surge Tank		
: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps		
: RADIATOR HOSES Premium, Rubber		
FEDERAL EMISSIONS for 2010; MaxxForce 9 & 10 Engines	0/0	0
AIR CLEANER With Service Protection Element	0/0	0
<u>Includes</u>		
: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted		
THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel	0/0	0
ENGINE CONTROL, REMOTE MOUNTED - No Provision Furnished for Remote Mounted Engine Control	0/0	0
FAN DRIVE SPECIAL EFFECTS Fan Cooling Ring with Fan Shroud Effects, Engine Mounted	0/0	0
EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations	0/0	0
TRANSMISSION, MANUAL {Fuller FRO-11210C} 10-Speed Manual, With Overdrive, With Air Shift	212/84	296
<u>Includes</u>		
: CLUTCH BRAKE Torque Limiting		
: FILL PLUG, MAGNETIC		
TRANSMISSION OIL {EmGard 50W} Synthetic; 22 thru 33.99 Pints	0/0	0
AXLE, REAR, SINGLE {Meritor RS-23-186} Single Reduction, 23,000-lb Capacity, 200 Wheel Ends, Driver Controlled Locking Differential . Gear Ratio: 4.30	0/246	246

Description	F/R Wt (lbs)	Tot Wt (lbs)
<u>Includes</u> : REAR AXLE DRAIN PLUG (1) Magnetic, For Single Rear Axle		
<u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires. : When Specifying Axle Ratio, Check Performance Guidelines and TCAPE for Startability and Performance SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 23,500-lb Capacity, With 4500 lb Auxiliary Rubber Spring	0/35	35
<u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires. AXLE, REAR, LUBE {EmGard 75W-90} Synthetic Oil; 40 thru 49.99 Pints	0/0	0
FUEL/WATER SEPARATOR With Filter Restriction/Change Indicator, Includes Standard Equipment Water-in-Fuel Sensor	5/0	5
FUEL TANK Top Draw; D Style, Non Polished Aluminum, 19" Deep, 70 U.S. Gal., 265 L Capacity, With Quick Connect Outlet, Mounted Left Side, Under Cab	11/5	16
<u>Notes</u> : N/A with 19.5" Tires CAB Conventional	0/0	0
<u>Includes</u> : ARM REST (2) Molded Plastic; One Each Door : CLEARANCE/MARKER LIGHTS (5) Flush Mounted : COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window : CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel : DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted : GLASS, ALL WINDOWS Tinted : GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side : GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side : INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color : STEP (4) Two Steps Per Door GAUGE CLUSTER English With English Electronic Speedometer	0/0	0
<u>Includes</u> : GAUGE CLUSTER (5) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter : ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout : WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible) IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster	0/0	0
SEAT, DRIVER {National 2000} Air Suspension, High Back With Integral Headrest, Cloth, Isolator, 1 Chamber Lumbar, 2 Position Front Cushion Adjust, -3 to +14 Degree Back Angle Adjust	-14/-11	-25
<u>Includes</u> : SEAT BELT 3-Point, Lap and Shoulder Belt Type SEAT, PASSENGER {National} Air-Suspension, High Back With Integral Headrest, Cloth, Isolated, 1 Chamber Lumbar, 2 Position Front Cushion Adjustment, -3 to +14 Degree Seat Back Adjustment	55/25	80
<u>Includes</u> : SEAT BELT 3-Point, Lap and Shoulder Belt Type MIRRORS (2) {Lang Mekra} Rectangular, 7.44" x 14.84" & 7.44" sq. Convex Both Sides, 102" Inside Spacing, Breakaway Type, Heated Heads Thermostatic Controlled, Black Heads, Brackets and Arms CAB MOUNTING HEIGHT EFFECTS Mid Cab in Lieu of Low Cab Mounting Height (Approx. 4") for Increased Cooling System Requirements	0/0	0
AIR CONDITIONER {Blend-Air} With Integral Heater & Defroster	0/35	35
<u>Includes</u> : HEATER HOSES Premium : HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps : REFRIGERANT Hydrofluorocarbon HFC-134A INSTRUMENT PANEL Center Section, Flat Panel	66/5	71
CAB INTERIOR TRIM Premium	0/0	0

Description	F/R Wt (lbs)	Tot Wt (lbs)
<u>Includes</u>		
: "A" PILLAR COVER Molded Plastic		
: CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering		
: CAB SOUND INSULATION Includes Dash and Engine Cover Insulators		
: CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets, CB Radio Pocket, Speakers, and Reading Lights		
: COURTESY LIGHT (2) Mounted In Front Map Pocket Left and Right Side		
: DOOR TRIM PANELS with Cloth Insert on Bolster Driver and Passenger Doors		
: FLOOR COVERING Rubber, Black		
: GAUGE, TEMPERATURE, AMBIENT Includes Compass Readout and Wiring and Sensor With Display Unit Mounted in Cluster		
: HEADLINER Soft Padded Cloth		
: INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section		
: STORAGE POCKET, DOOR (2) Molded Plastic (Carpet Texture), Full-Length; Driver and Passenger Doors		
: SUN VISOR (3) Padded Vinyl: 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Vanity Mirror and Toll Ticket Strap, plus 1 Auxiliary Visor (Front Only), Driver Side		
CAB REAR SUSPENSION Air Bag Type	25/10	35
WHEEL, SPARE, DISC 22.5" Painted Steel, 10 Stud (285.75MM BC Hub Piloted) 5 Hand Hold, 7.50 DC Rim	0/75	75
WHEELS, FRONT DISC; 22.5" Painted Steel, 10-Stud (285.75MM BC) Hub Piloted, 5 Hand Hold, Flanged Nut, Metric Mount, 7.50 DC Rims; With Steel Hubs.	0/0	0
<u>Includes</u>		
: PAINT IDENTITY, FRONT WHEELS White		
<u>Notes</u>		
: Compatible Tire Sizes: 9R22.5, 10R22.5, 11R22.5, 235/80R22.5, 245/75R22.5, 255/70R22.5, 255/80R22.5, 265/75R22.5, 275/70R22.5, 275/80R22.5		
WHEELS, REAR DUAL DISC; 22.5" Painted Steel, 10-Stud (285.75MM BC) Hub Piloted, 5 Hand Hold, Flanged Nut, Metric Mount, 7.50 DC Rims; With Steel Hubs	0/-28	-28
<u>Includes</u>		
: PAINT IDENTITY, REAR WHEELS White		
<u>Notes</u>		
: Compatible Tire Sizes: 9R22.5, 10R22.5, 11R22.5, 235/80R22.5, 245/75R22.5, 255/70R22.5, 255/80R22.5, 265/75R22.5, 275/70R22.5, 275/80R22.5		
TIRE, SPARE Equal to Model Standard	0/91	91
<u>Notes</u>		
: NOTE: Only One Spare Tire per Truck Ordered. Order Must Reflect Number of Tires Required (Including Spare). 10-Digit Tire Code and Spare Rim/Wheel Code Must be Specified.		
(4) TIRE, REAR 11R22.5 G182 RSD (GOODYEAR) 496 rev/mile, load range H, 16 ply	0/212	212
(3) TIRE, FRONT 11R22.5 G661 HSA (GOODYEAR) 497 rev/mile, load range H, 16 ply	117/0	117
<b>Total Component Weight:</b>	<b>7689/4216</b>	<b>11905</b>
Godwin 15' Flatbed Dump, 54" Headboard with window, 3/16" smooth steel floor, Air Shift PTO, single lever control, double acting cylinder hoist, Rear mud flaps, back up alarm, Zinc prime & powder coat black.	0/0	0
<b>Total Body Allied:</b>	<b>0/0</b>	<b>0</b>
Raw Materials	0/0	0
<b>Total Goods Purchased:</b>	<b>0/0</b>	<b>0</b>

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

<u>Description</u>	(US DOLLAR)	<u>Price</u>
Factory List Prices:		
Product Items	\$95,007.00	
Service Items	\$0.00	
Total Factory List Price Including Options:		\$95,007.00
Total Goods Purchased:		\$800.00
P & D	\$0.00	
Total Preparation And Delivery:		\$0.00
Freight Charge	\$1,875.00	
Total Freight:		\$1,875.00
Total Factory List Price Including Freight:		\$97,682.00
Less Customer Allowance:		(\$30,202.34)
Total Vehicle Price:		\$67,479.66
Total Body/Allied Equipment:		\$10,120.00
Total Sale Price:		\$77,599.66
Total Per Vehicle Sales Price:		\$77,599.66
Net Sales Price:		\$77,599.66

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

*Sales 5/22/2012*  
\_\_\_\_\_  
Official Title and Date

*Joe Goffman*  
\_\_\_\_\_  
Authorized Signature

Accepted by Purchaser:

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature and Date

This proposal is not binding upon the seller without  
Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

## GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
  2. The State may accept or reject in part, or in whole, any bid.
  3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
  4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
  5. Payment may only be made after the delivery and acceptance of goods or services.
  6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
  7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
  8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
  9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
  10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
  11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
  12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
  13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.html](http://www.state.wv.us/admin/purchase/vrc/hipaa.html) and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
  14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
  15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
  16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

### INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).





State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

## Request for Quotation

RFQ NUMBER
DNR212113

PAGE
2

ADDRESS CORRESPONDENCE TO ATTENTION OF
FRANK WHITTAKER 304-558-2316

RFQ COPY

TYPE NAME/ADDRESS HERE

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DIVISION OF NATURAL RESOURCES  
(IN CARE OF)  
SURPLUS PROPERTY  
2700 CHARLES AVENUE  
DUNBAR, WV  
25064 766-2626

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS		
04/11/2012						
BID OPENING DATE: 05/16/2012		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p style="text-align: center;"><b>NOTICE</b></p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: 44</p> <p>RFQ. NO.: DNR212113</p> <p>BID OPENING DATE: 05/16/2012</p> <p>BID OPENING TIME: 1:30 PM-----</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:</p> <p>540-434-0411 Joe Coffman-----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE Joe Coffman		TELEPHONE 540-434-6716		DATE 5/14/2012		
TITLE Sales Representative		FAX 54-0461012		ADDRESS CHANGES TO BE NOTED ABOVE		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

## DNR212113 Specifications

New conventional cab truck (2012 or current model year) with minimum GVWR of 36,000 pounds; (Dura Star 4400 or equivalent)

Wheel Base: 198 inches- minimum 120,000psi yield strength steel frame

Engine: (Maxx Force 9 or equal) turbo charged diesel with a minimum of 560 cubic inches, minimum 315 horsepower and 950lb of torque. Also must have engine compression brake (not exhaust).

Transmission: (Fuller FRO-11210C or equal) 10 speed manual with overdrive. Must have provisions for a power takeoff. PTO control pad to be dash mounted.

Front Axle: (Meritor MFS-13-143A or equal), minimum 13,000lb. capacity with minimum 13,000lb taper leaf springs and shocks absorbers

Rear Axle: (Meritor RS-23-186 or equal) single reduction, minimum 23,000lb and minimum 4500lb auxiliary springs. Axle to have driver controlled locking differential with dash mounted switch. GEAR RATIO TO BE 3.91 with a top speed of 75 mph.

Brakes: Air S-cam type anti-lock drum brakes with air compressor that has a minimum rating of 13.2CFM. Must also have air dryer and moisture ejector systems. Dust shields on front and rear brakes. Automatic slack adjuster on front and rear brakes.

Batteries: Dual 12-volt, minimum 1850 CCA

Alternator: 12-volt with 185amp output minimum

Wheels: Steel disc 5-handhold 22.5" painted steel

Tires: Front: 11R22.5 (load range G); Radial Highway Tread  
Rear: 11R22.5 (load range G); Radial Mud and Snow tread  
Spare tire and wheel to be same

Exhaust System: Single horizontal with two position switch to inhibit diesel particulate filter regeneration.

Fuel Tank: 70 gallon minimum capacity mounted under cab or on left side (clear frame from back of cab on left and right side to rear axle preferred; however, a protrusion (for consideration of fuel and DEF tank) beyond the back of the cab on the left side is acceptable, providing right side is clear.

Color: Color of vehicle will be selected from manufacturer's standard colors.

Vehicle to have the following equipment:

- Reverse Warning Alarm
- Front Tow Hooks (2)
- 12-volt auxiliary plug (mounted on dash)
- AM/FM/CD Radio
- Single trumpet air horn with weather shield
- Circuit breakers
- Premium cab interior (cab sound insulation, sunvisor, padded headliner, etc,
- Wrench to fit front and rear wheel lugs
- Electric high idle switch or hand control throttle
- Engine block heater – 120 volt
- Tilt steering column
- Exterior cab assist entry handles (both sides)
- Auxiliary driving/fog lights to be mounted in or on the bumper
- Air conditioning with heater and defroster
- Stop, turn, tail and backup lights (LED multi-function lamp)
- Cloth material high back air suspension seats
- Dual 7.5" x 14.8" heated exterior mirrors with power adjust passenger side and 7/5" convex mirrors mounted both sides under existing mirrors.
- Cruise control

**BED SPECS:**

- Steel platform type with a minimum 15-ton in-line cylinder hydraulic scissor hoist.
- Air shift PTO control to be mounted on dash of cab.
- Hoist pump control lever, cable type not acceptable, to be mounted in an easily accessible location to the outside rear of cab on driver's side.
- Platform is to be 15 feet long by 8 feet wide, constructed of 3/16" smooth steel to be welded to bed sills. Cross members shall extend to and be welded to side rails except where cross member may interfere with wheel clearance. Bed cross members to be 4" x 1/5", 11 gauge steel channel on 12 inch centers and welded to bed sills. Front and rear cross members and every one in between to be braced to bed sill with 1/4" steel plates, triangular in shape with 6" edges. One edge of plate to be welded to sill and the other edge welded to underside of cross member to extend 6" toward outside of bed.
- Side rails and ends to be 6" high and to be 12 gauge metal. Bed sills to be 7" construction channel, sufficient height to allow enough clearance for the use of tire chains on a fully loaded truck.
- Bed to be mounted 8" from rear of cab. Bed to have clearance and marker lights and mud flaps that comply with WV state law.

Note: Manufacturer's standard warranty and service policy to be included and shall be honored by all the manufacturer's authorized dealers.

West Virginia Division of Natural Resources  
Wildlife Resources Section  
DNR212113

**Manufacturer's List**

Item	Description	Manufacturer	Model No.
1	2012 International DuraStar 4400 or equal, trucks	<i>International</i>	<i>4400</i>

*with: Godwin 15' Flat Dump.*



West Virginia Division of Natural Resources  
Wildlife Resources Section  
DNR212113

Pricing Sheet

Item	Quantity	Description	Unit Price	Total Amount
1	2	2012 International Dura Star 4400 or equal, trucks	\$76,634.51	\$153,269.02

## State of West Virginia

# VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 \_\_\_\_\_ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 \_\_\_\_\_ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 \_\_\_\_\_ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 \_\_\_\_\_ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 \_\_\_\_\_ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. **Application is made for 5% resident vendor preference for the reason checked:**  
 \_\_\_\_\_ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 \_\_\_\_\_ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 \_\_\_\_\_ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (**West Virginia Code**, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: N/A

Signed: \_\_\_\_\_

*Joe Coffman*

Date: \_\_\_\_\_

Title: \_\_\_\_\_

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. DNR212113STATE OF WEST VIRGINIA  
Purchasing Division**PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

**WITNESS THE FOLLOWING SIGNATURE**Vendor's Name: Highway Motors, Inc.Authorized Signature: Joe Coffman Date: 5/14/2012State of VirginiaCounty of Rockingham, to-wit:Taken, subscribed, and sworn to before me this 14 day of May, 2012My Commission expires 9/30/14, 20  

AFFIX SEAL HERE

NOTARY PUBLIC

Andrea H Downey

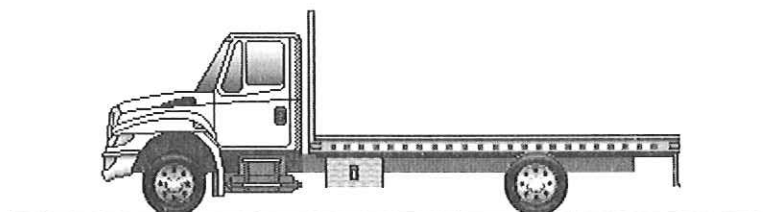
**Prepared For:**

West Virginia Department of Natural Resources  
 Elwood Kile  
 1900 Kanawha Blvd. E  
 Charleston, WV 25305-0009  
 (304)358 - 2595  
 Reference ID: N/A

**Presented By:**

HIGHWAY MOTORS, INC.  
 Joe Coffman  
 3185 N VALLEY PIKE  
 HARRISONBURG VA 22802 -  
 (540)434-6716

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

**Model Profile****2012 4400 SBA 4X2 (MA035)**

<b>APPLICATION:</b>	Construction Dump
<b>MISSION:</b>	Requested GVWR: 36000. Calc. GVWR: 36000 Calc. Start / Grade Ability: 44.70% / 2.54% @ 55 MPH Calc. Geared Speed: 83.8 MPH
<b>DIMENSION:</b>	Wheelbase: 191.00, CA: 123.90, Axle to Frame: 53.00
<b>ENGINE, DIESEL:</b>	{MaxxForce 9} EPA 10, 315 HP @ 2000 RPM, 950 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed
<b>TRANSMISSION, MANUAL:</b>	{Fuller FRO-11210C} 10-Speed Manual, With Overdrive, With Air Shift
<b>CLUTCH:</b>	{Eaton Fuller EP1402 SD} Easy-Pedal Plus, Two-Plate, Cast Angle Spring; Ceramic, 14" Diameter, "Super Duty", 8-Spring Coaxial Free Travel Damper, Mechanical Pull Type Control, Kwik-Adjust(Manual) Feature, With 1.75" Diam. Spline, 1400 lb-ft Torque Capacity
<b>AXLE, FRONT NON-DRIVING:</b>	{Meritor MFS-13-143A} Wide Track, I-Beam Type, 13,000-lb Capacity
<b>AXLE, REAR, SINGLE:</b>	{Meritor RS-23-186} Single Reduction, 23,000-lb Capacity, 200 Wheel Ends, Driver Controlled Locking Differential Gear Ratio: 4.30
<b>CAB:</b>	Conventional
<b>TIRE, FRONT:</b>	(2) 11R22.5 G661 HSA (GOODYEAR) 497 rev/mile, load range H, 16 ply
<b>TIRE, REAR:</b>	(5) 11R22.5 HDR1 (CONTINENTAL) 495 rev/mile, load range G, 14 ply
<b>SUSPENSION, RR, SPRING, SINGLE:</b>	Vari-Rate; 23,500-lb Capacity, With 4500 lb Auxiliary Rubber Spring
<b>PAINT:</b>	Cab schematic 100GA Location 1: 9219, Winter White (Std) Chassis schematic N/A

Description	F/R Wt (lbs)	Tot Wt (lbs)
Base Chassis, Model 4400 SBA 4X2 with 191.00 Wheelbase, 123.90 CA, and 53.00 Axle to Frame.	6532/3049	9581
TOW HOOK, FRONT (2) Frame Mounted	8/0	8
FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.250" x 3.610" x 0.375" (260.4mm x 91.7mm x 9.5mm); 456.0" (11582mm) Maximum OAL	165/273	438
BUMPER, FRONT Full Width, Aerodynamic, Steel; 0.142" Material Thickness	0/0	0
<u>Includes</u>		
: BUMPER, FRONT Powder Coated Gray (Argent) Color		
WHEELBASE RANGE 134" (340cm) Through and Including 197" (500cm)	0/0	0
AXLE, FRONT NON-DRIVING {Meritor MFS-13-143A} Wide Track, I-Beam Type, 13,000-lb Capacity	41/0	41
<u>Notes</u>		
: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.		
SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 13,000-lb Capacity; With Shock Absorbers	113/0	113
<u>Includes</u>		
: SPRING PINS Rubber Bushings, Maintenance-Free		
<u>Notes</u>		
: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.		
BRAKE SYSTEM, AIR Dual System for Straight Truck Applications	118/38	156
<u>Includes</u>		
: BRAKE LINES Color and Size Coded Nylon		
: DRAIN VALVE Twist-Type		
: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster		
: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel		
: PARKING BRAKE VALVE For Truck		
: QUICK RELEASE VALVE Bendix On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4		
: SLACK ADJUSTERS, FRONT Automatic		
: SLACK ADJUSTERS, REAR Automatic		
: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4		
<u>Notes</u>		
: Front and Rear Dust Shields not Included		
: Rear Axle is Limited to 19,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Code 04NCL BRAKES, REAR, AIR CAM Regardless of Axle/Suspension Ordered.		
: Rear Axle is Limited to 20,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Code 04NCG BRAKES, REAR, AIR CAM Regardless of Axle/Suspension Ordered.		
: Rear Axle is Limited to 23,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered.		
AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)	9/21	30
BRAKE CHAMBERS, FRONT AXLE {Haldex} 20 SqIn	0/0	0
BRAKE CHAMBERS, REAR AXLE {Haldex GC3030LHDHO} 30/30 Spring Brake	0/6	6
<u>Includes</u>		
: BRAKE CHAMBERS, SPRING (2) Rear Parking; WITH TRUCK BRAKES: All 4x2, 4x4; WITH TRACTOR BRAKES: All 4x2, 4x4; 6x4 & 6x6 with Rear Tandem Axles Less Than 46,000-lb. or GVWR Less Than 54,000-lb.		
BRAKES, FRONT, AIR CAM S-Cam; 16.5" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers	35/0	35
<u>Notes</u>		
: Front Axle with 14,000-lb GAWR is Limited to 13,200-lb GAWR when used in Conjunction with 15" BRAKES, FRONT, AIR CAM.		
: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.		
SLACK ADJUSTERS, FRONT {Haldex} Automatic	6/0	6
SLACK ADJUSTERS, REAR {Haldex} Automatic	0/0	0
BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake	0/27	27
<u>Notes</u>		
: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.		



Description	F/R Wt (lbs)	Tot Wt (lbs)
AIR COMPRESSOR {Bendix Tu-Flo 550} 13.2 CFM Capacity	46/-1	45
STEERING COLUMN Stationary	0/0	0
STEERING WHEEL 2-Spoke, 18" Diam., Black	0/0	0
STEERING GEAR {Sheppard HD94} Power	7/0	7
EXHAUST SYSTEM Single, Horizontal, Aftertreatment Device Frame Mounted Right Side Back of Cab, Includes Horizontal Tail Pipe	0/0	0
<u>Includes</u>		
: NOTE: The Horizontal Tailpipe Includes a Temperature Control Device		
ENGINE COMPRESSION BRAKE for MaxxForce I6 Engines; Electronically Activated	0/0	0
SWITCH, FOR EXHAUST 2 Position, Lighted & Latching, ON/OFF Type, Mounted in IP, Inhibits Diesel Particulate Filter Regeneration as Long as Switch is in ON Position	2/0	2
ELECTRICAL SYSTEM 12-Volt, Standard Equipment	0/0	0
<u>Includes</u>		
: BATTERY BOX Steel		
: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab		
: FUSES, ELECTRICAL SAE Blade-Type		
: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover		
: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever		
: HORN, ELECTRIC Single		
: JUMP START STUD Located on Positive Terminal of Outermost Battery		
: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light		
: STARTER SWITCH Electric, Key Operated		
: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector		
: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature		
: TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted		
: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever		
: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted		
: WIRING, CHASSIS Color Coded and Continuously Numbered		
POWER SOURCE Cigar Type Receptacle without Plug and Cord	1/0	1
ALTERNATOR {Leece-Neville BLP2361H} Brushless, 12 Volt 185 Amp. Capacity, Pad Mount, with Remote Voltage Sensor	-9/0	-9
BATTERY SYSTEM {International} Maintenance-Free, (2) 12-Volt 1850CCA Total	11/4	15
RADIO {International} AM/FM Stereo With Weatherband, Clock, Auxiliary Input, Includes Multiple Speakers	3/0	3
<u>Includes</u>		
: SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior		
: SPEAKERS IN CAB (4) Coaxial with Premium Interior		
BACK-UP ALARM Electric, 102 dBA	0/3	3
STOP, TURN, TAIL & B/U LIGHTS {Truck Lite LED Multi-Function Lamp} Mounted Outside Rails	7/1	8
HORN, AIR Black, Single Trumpet, Air Solenoid Operated	2/0	2
STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection	0/0	0
INDICATOR, LOW COOLANT LEVEL With Audible Alarm	0/0	0
HEADLIGHTS Halogen; Composite Aero Design for Two Light System	0/0	0
GRILLE Chrome	0/0	0
FRONT END Tilting, Fiberglass, With Three Piece Construction	0/0	0
PAINT SCHEMATIC, PT-1 Single Color, Design 100	0/0	0
<u>Includes</u>		
: PAINT SCHEMATIC ID LETTERS "GA"		
PAINT TYPE Base Coat/Clear Coat, 1-2 Tone	0/0	0
CLUTCH {Eaton Fuller EP1402 SD} Easy-Pedal Plus, Two-Plate, Cast Angle Spring; Ceramic, 14" Diameter, "Super Duty", 8-Spring Coaxial Free Travel Damper, Mechanical Pull Type Control, Kwik-Adjust(Manual) Feature, With 1.75" Diam. Spline, 1400 lb-ft Torque Capacity	0/0	0
<u>Includes</u>		
: CLUTCH RELEASE BEARING Greasable		
OIL FILTER, ENGINE {Hudgins Model 960 Spinner}	24/-1	23

Description	F/R Wt (lbs)	Tot Wt (lbs)
BLOCK HEATER, ENGINE {Phillips} 120 Volt/1250 Watt <u>Includes</u> : BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door	2/0	2
ENGINE, DIESEL {MaxxForce 9} EPA 10, 315 HP @ 2000 RPM, 950 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed <u>Includes</u> : AIR COMPRESSOR AIR SUPPLY LINE Naturally-Aspirated (Air Brake Chassis Only) : ANTI-FREEZE Red Shell Rotella Extended Life Coolant; -40 Degrees F/ -40 Degrees C; for MaxxForce Engines : COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control : CRUISE CONTROL Electronic; Controls Integral to Steering Wheel : ENGINE OIL DRAIN PLUG Magnetic : ENGINE SHUTDOWN Electric, Key Operated : FUEL FILTER Included with Fuel/Water Separator : FUEL/WATER SEPARATOR Fuel/Water Separator and Fuel Filter in a Single Assembly; With Water-in-Fuel Sensor; Engine Mounted : GOVERNOR Electronic : OIL FILTER, ENGINE Spin-On Type : WET TYPE CYLINDER SLEEVES	51/2	53
<u>Notes</u> : Recommend Code 12THT when using front mount obstructions (winches, cones, reels, etc.) that restrict air flow through the radiator.		
FAN DRIVE {Borg-Warner SA85} Viscous Type, Screw On <u>Includes</u> : FAN Nylon	0/0	0
RADIATOR Aluminum; 2-Row, Cross Flow, Over Under System, 1045 SqIn Louvered, with 373 SqIn CAC, with 369 SqIn LTR <u>Includes</u> : DEAERATION SYSTEM with Surge Tank : HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps : RADIATOR HOSES Premium, Rubber	0/0	0
FEDERAL EMISSIONS for 2010; MaxxForce 9 & 10 Engines AIR CLEANER With Service Protection Element <u>Includes</u> : GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted	0/0	0
THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel	0/0	0
ENGINE CONTROL, REMOTE MOUNTED - No Provision Furnished for Remote Mounted Engine Control	0/0	0
FAN DRIVE SPECIAL EFFECTS Fan Cooling Ring with Fan Shroud Effects, Engine Mounted	0/0	0
EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations	0/0	0
TRANSMISSION, MANUAL {Fuller FRO-11210C} 10-Speed Manual, With Overdrive, With Air Shift <u>Includes</u> : CLUTCH BRAKE Torque Limiting : FILL PLUG, MAGNETIC	212/84	296
TRANSMISSION OIL {EmGard 50W} Synthetic; 22 thru 33.99 Pints	0/0	0
AXLE, REAR, SINGLE {Meritor RS-23-186} Single Reduction, 23,000-lb Capacity, 200 Wheel Ends, Driver Controlled Locking Differential . Gear Ratio: 4.30 <u>Includes</u> : REAR AXLE DRAIN PLUG (1) Magnetic, For Single Rear Axle	0/246	246
<u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires. : When Specifying Axle Ratio, Check Performance Guidelines and TCAPE for Startability and Performance		
SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 23,500-lb Capacity, With 4500 lb Auxiliary Rubber Spring <u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.	0/35	35

<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)
AXLE, REAR, LUBE {EmGard 75W-90} Synthetic Oil; 40 thru 49.99 Pints	0/0	0
FUEL/WATER SEPARATOR With Filter Restriction/Change Indicator, Includes Standard Equipment Water-in-Fuel Sensor	5/0	5
FUEL TANK Top Draw; D Style, Non Polished Aluminum, 19" Deep, 70 U.S. Gal., 265 L Capacity, With Quick Connect Outlet, Mounted Left Side, Under Cab	11/5	16
<u>Notes</u> : N/A with 19.5" Tires CAB Conventional	0/0	0
<u>Includes</u> : ARM REST (2) Molded Plastic; One Each Door : CLEARANCE/MARKER LIGHTS (5) Flush Mounted : COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window : CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel : DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted : GLASS, ALL WINDOWS Tinted : GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side : GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side : INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color : STEP (4) Two Steps Per Door GAUGE CLUSTER English With English Electronic Speedometer	0/0	0
<u>Includes</u> : GAUGE CLUSTER (5) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter : ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout : WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible) IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster	0/0	0
SEAT, DRIVER {National 2000} Air Suspension, High Back With Integral Headrest, Cloth, Isolator, 1 Chamber Lumbar, 2 Position Front Cushion Adjust, -3 to +14 Degree Back Angle Adjust	-14/-11	-25
<u>Includes</u> : SEAT BELT 3-Point, Lap and Shoulder Belt Type SEAT, PASSENGER {National} Air-Suspension, High Back With Integral Headrest, Cloth, Isolated, 1 Chamber Lumbar, 2 Position Front Cushion Adjustment, -3 to +14 Degree Seat Back Adjustment	55/25	80
<u>Includes</u> : SEAT BELT 3-Point, Lap and Shoulder Belt Type MIRRORS (2) {Lang Mekra} Rectangular, 7.44" x 14.84" & 7.44" sq. Convex Both Sides, 102" Inside Spacing, Breakaway Type, Heated Heads Thermostatic Controlled, Black Heads, Brackets and Arms CAB MOUNTING HEIGHT EFFECTS Mid Cab in Lieu of Low Cab Mounting Height (Approx. 4") for Increased Cooling System Requirements AIR CONDITIONER {Blend-Air} With Integral Heater & Defroster	0/0 0/35 66/5	0 35 71
<u>Includes</u> : HEATER HOSES Premium : HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps : REFRIGERANT Hydrofluorocarbon HFC-134A INSTRUMENT PANEL Center Section, Flat Panel CAB INTERIOR TRIM Premium	0/0 0/0	0 0
<u>Includes</u> : "A" PILLAR COVER Molded Plastic : CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering : CAB SOUND INSULATION Includes Dash and Engine Cover Insulators : CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets, CB Radio Pocket, Speakers, and Reading Lights : COURTESY LIGHT (2) Mounted In Front Map Pocket Left and Right Side : DOOR TRIM PANELS with Cloth Insert on Bolster Driver and Passenger Doors		

Description

<u>F/R Wt</u>	<u>Tot Wt</u>
(lbs)	(lbs)

: FLOOR COVERING Rubber, Black  
 : GAUGE, TEMPERATURE, AMBIENT Includes Compass Readout and Wiring and Sensor With Display Unit Mounted in Cluster  
 : HEADLINER Soft Padded Cloth  
 : INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  
 : STORAGE POCKET, DOOR (2) Molded Plastic (Carpet Texture), Full-Length; Driver and Passenger Doors  
 : SUN VISOR (3) Padded Vinyl: 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Vanity Mirror and Toll Ticket Strap, plus 1 Auxiliary Visor (Front Only), Driver Side

CAB REAR SUSPENSION Air Bag Type

25/10 35

WHEEL, SPARE, DISC 22.5" Painted Steel, 10 Stud (285.75MM BC Hub Piloted) 5 Hand Hold, 7.50 DC Rim

0/75 75

WHEELS, FRONT DISC; 22.5" Painted Steel, 10-Stud (285.75MM BC) Hub Piloted, 5 Hand Hold, Flanged

0/0 0

Nut, Metric Mount, 7.50 DC Rims; With Steel Hubs.

Includes

: PAINT IDENTITY, FRONT WHEELS White

Notes

: Compatible Tire Sizes: 9R22.5, 10R22.5, 11R22.5, 235/80R22.5, 245/75R22.5, 255/70R22.5, 255/80R22.5, 265/75R22.5, 275/70R22.5, 275/80R22.5

WHEELS, REAR DUAL DISC; 22.5" Painted Steel, 10-Stud (285.75MM BC) Hub Piloted, 5 Hand Hold, Flanged

0/-28 -28

Nut, Metric Mount, 7.50 DC Rims; With Steel Hubs

Includes

: PAINT IDENTITY, REAR WHEELS White

Notes

: Compatible Tire Sizes: 9R22.5, 10R22.5, 11R22.5, 235/80R22.5, 245/75R22.5, 255/70R22.5, 255/80R22.5, 265/75R22.5, 275/70R22.5, 275/80R22.5

TIRE, SPARE Equal to Model Standard

0/91 91

Notes

: NOTE: Only One Spare Tire per Truck Ordered. Order Must Reflect Number of Tires Required (Including Spare). 10-Digit Tire Code and Spare Rim/Wheel Code Must be Specified.

(5) TIRE, REAR 11R22.5 HDR1 (CONTINENTAL) 495 rev/mile, load range G, 14 ply

0/160 160

(2) TIRE, FRONT 11R22.5 G661 HSA (GOODYEAR) 497 rev/mile, load range H, 16 ply

78/0 78

**Total Component Weight:**

7612/4154 11766

Godwin 13' Flatbed Dump, 54" Headboard with window, 3/16" smooth steel floor, Air Shift PTO, single lever control, double acting cylinder hoist, Rear mud flaps, back up alarm, Zinc prime &amp; powder coat black.

0/0 0

**Total Body Allied:**

0/0 0

Raw Materials

0/0 0

**Total Goods Purchased:**

0/0 0

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

<u>Description</u>	(US DOLLAR)	<u>Price</u>
Factory List Prices:		
Product Items	\$94,041.00	
Service Items	\$0.00	
Total Factory List Price Including Options:		\$94,041.00
Total Goods Purchased:		\$800.00
P & D	\$0.00	
Total Preparation And Delivery:		\$0.00
Freight Charge	\$1,875.00	
Total Freight:		\$1,875.00
Total Factory List Price Including Freight:		\$96,716.00
Less Customer Allowance:		(\$29,851.49)
Total Vehicle Price:		\$66,864.51
Total Body/Allied Equipment:		\$9,770.00
Total Sale Price:		\$76,634.51
Total Per Vehicle Sales Price:		\$76,634.51
Net Sales Price:		\$76,634.51

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

This proposal is not binding upon the seller without  
Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date