



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DEV1285

PAGE
3

ADDRESS CORRESPONDENCE TO ATTENTION OF
PAUL REYNOLDS 304-558-0468

RFQ COPY

TYPE NAME/ADDRESS HERE

Neonexus Corporation
3501 MacCorkle Ave. SE #203
Charleston, WV 25304

WV DEVELOPMENT OFFICE
ADMINISTRATION
BUILDING 6, ROOM 645
1900 KANAWHA BOULEVARD, EAST
CHARLESTON, WV
25305-0311 304-558-0350

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
04/19/2012				

BID OPENING DATE:

05/03/2012

BID OPENING TIME

01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: PAUL REYNOLDS FILE 43</p> <p>RFQ. NO.: DEV1258</p> <p>BID OPENING DATE: 05/03/2012</p> <p>BID OPENING TIME: 01:30 P.M.</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: FAX-800 870 1786</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY): Autumn Stover</p> <p>ANY INDIVIDUAL SIGNING THIS BID IS CERTIFYING THAT: (1) HE OR SHE IS AUTHORIZED BY THE BIDDER TO EXECUTE THE BID OR ANY DOCUMENTS RELATED THERE TO ON BEHALF OF THE BIDDER, (2) THAT HE OR SHE IS AUTHORIZED TO BIND</p>						
<p style="text-align: center;">SEE REVERSE SIDE FOR TERMS AND CONDITIONS</p>						
SIGNATURE		TELEPHONE		DATE		
TITLE		FEIN		ADDRESS CHANGES TO BE NOTED ABOVE		

NEONEXUS
corporation

Autumn Stover

Vice President
3501 MacCorkle Avenue SE #203
Charleston, WV 25304

Office: 910.210.0160

Cell: 304.982.2956

F: 800.870.1786

E: autumn@neonexuscop.com

www.neonexuscop.com

www.facebook.com/NeoNexusCorp

Custom Software Development
eCommerce Solutions
Web Design and Web Marketing

Bid Opening Delayed
Rescheduled to Open on

5/10/12

WV DEVELOPMENT OFFICE
ADMINISTRATION
DIVISION

2012 MAY -3 PM 12:07

RECEIVED

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

May 3, 2012

Mr. Paul Reynolds
WV Development Office
Administration
Building 6, Room 645
1900 Kanawha Boulevard, East
Charleston, WV 25305-0311
Phone: (304) 558-0468

RE: Commerce Department RFQ DEV1285

Dear Mr. Reynolds:

NeoNexus Corporation is pleased to offer you a proposal specifically tailored to your web site needs. This information highlights why NeoNexus is the best capable, most value-driven company for the job.

Background

The West Virginia Department of Commerce's Web Platform (www.wvcommerce.org) is the State's primary marketing tool for promoting tourism and development in West Virginia.

The application hosts a set of mission-critical applications for Commerce agencies – including the WV Division of Tourism's extensive travel planner database containing thousands of accommodations and attractions, with separate interfaces to the consumer and the 1-800 Call Center. Supporting the WV Development Office, the application allows the agency to maintain detailed commercial real estate information and statistics keyed to geospatial mapping. www.wvcommerce.org receives approximately 600,000 page views each month, with seasonal volume fluctuations in traffic driven by travel seasons and marketing efforts.

Commerce is seeking to identify a managed hosting vendor who will lease and maintain the equipment, services and software to run the website for a set monthly fee. Commerce is seeking a one year contract with the option to renew at the same terms and price for two more years.

Hosting Infrastructure

NeoNexus has been a partner with Rackspace since 2008. Currently, 80% of NeoNexus's customers, including the State's West Virginia Correctional Industries

www.neonexuscorp.com

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website www.wvcorrectionalindustries.com, are hosted with Rackspace. NeoNexus is bidding as the local prime with Rackspace providing the infrastructure.

Rackspace is listed in Gartner's "Leaders" tier as one of the premier managed hosting companies in the world.

Rackspace will meet all requirements listed in Section 1.1, with the servers located at their Elk Grove Village data center.

Based on an assessment of the requirements listed in the RFQ, Rackspace engineers working with NeoNexus programmers have developed a private cloud solution to meet Commerce's needs. The specifications for the web and database servers are listed in Attachment A. All detailed specifications for firewall, storage array, monitoring, and managed backup are also included in Attachment A.

Costs included are for three virtual servers. Additional virtual servers can be added in the future on top of the existing hardware infrastructure, if needed.

Application Support

NeoNexus has experienced programmers in PHP, .Net, and Java. We do not just develop simple websites; we develop complex web applications. Our largest client, NiSource, uses a custom enterprise web application to manage the workflow for their environmental construction department. Over 20 engineering companies, laboratories, consultants, and regulatory agencies rely on the web application to get their jobs done.

NeoNexus proposed technical lead is Autumn Stover, based out of Charleston. Ms. Stover has worked for NeoNexus since 2006 as project manager. She has a variety of technical skills but is also excellent at communication. She is the project manager for NiSource as well as many of our other larger clients.

The two developers proposed are Ms. Amber Bostic and Mr. Tom Adkins. Both developers have over 15 years of experience in the energy and health care industry with application development, primarily using Microsoft technology including .Net. The energy industry was an early adopter of GIS technology, so both have extensive experience with GIS. Resumes are included in Attachment B.

Emergency System Administration Support

Ms. Autumn Stover will act as the Level 1 technical support contact, and will determine whether the issue is for developers or system administrators if she cannot handle it directly.

Rackspace provides support 24/7/365. NeoNexus has worked with Rackspace at all hours, including 4 am Sunday morning. Commerce will ALSO be authorized to contact Rackspace directly.

Pricing

Website Hosting	Unit	Price	Units	Total
Hosting Infrastructure	Monthly	\$9,967	12	\$119,600
Configuration and Setup	Hourly	\$130	40	\$5,200
Monthly Application Support	Hourly	\$130	240	\$31,200
Web Development Total				\$156,000

Attachment C includes the bids on the formal bid sheet. Attachment D is the requested vendor certification.

Why NeoNexus?

NeoNexus was founded in West Virginia in 2005 as a web application company serving NiSource and other businesses in West Virginia.

NeoNexus has been a customer of West Virginia Correctional Industries since 2009. NeoNexus has developed and hosts their eCommerce platform:
www.wvcorrectionalindustries.com.

NeoNexus also built and hosts the website for the Charleston Sanitary Board:
www.csbwv.com

Almost 50% of our web customers had an existing website company, but switched to NeoNexus because they are not being serviced properly. NeoNexus has a website customer retention rate of 95%, so once we get a customer, we do what it takes to keep you for the long term.

Website development is like the medical industry. You don't just go see a "doctor", you see a cardiologist, pediatrician, orthopedic surgeon, or whatever specialist you need.

With NeoNexus, we have graphic designers, front end programmers, back end programmers, copywriters, system administrators and customer service representatives, so you get all the specialists rolled together in one package. With the speed at which the internet changes, individuals cannot stay on top of the changes and be the best at everything. With a team of NeoNexus specialists, we deliver leading edge solutions while keeping costs manageable.

NeoNexus is a partner with Rackspace, one of the world's leading hosting companies. NeoNexus uses their cloud infrastructure, dedicated infrastructure, and email infrastructure to support our clients. Their service level is better than any other hosting company NeoNexus has used.

Summary

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If you have questions of any kind, feel free to contact me at (304) 552-7121 or kent@neonexuscop.com. I look forward to working with you.

Sincerely,

A handwritten signature in black ink that reads "Kent E. Milholland". The script is fluid and cursive, with the first letters of each word being capitalized and prominent.

Kent Milholland

Attachment A – Hosting Specifications

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PROPOSAL FOR HOSTING SERVICES

Fanatical Support® – The Rackspace® Difference

For every business and budget, there's a unique need. That's why we deliver a portfolio of solutions like Managed Hosting, Cloud Hosting and Email Hosting, each with a diverse mix of products. Our model is built to adjust to customer needs quickly and efficiently. And because everything we do is tailored only to hosting, we truly are the hosting experts. We integrate the industry's best technologies and practices and delivers it all with our unparalleled and uncompromising Fanatical Support®.

Fanatical Support isn't just what we do. It's what we are – a company with the drive to do more than what our contracts, service level agreements and guarantees say we will. Every day is an opportunity for us to make a difference in the lives and businesses of our customers.

THE FUNDAMENTALS OF RACKSPACE

- Founded in 1998 – Over 10 years of hosting expertise
- Listed on the New York Stock Exchange (RAX) in 2008
- Headquarters: San Antonio, Texas
- Global Offices: Hong Kong, London, Amsterdam, Australia, Austin, TX and Blacksburg, VA
- Nine (9) Worldwide Data Centers: Hong Kong, China (1); London, UK (2); San Antonio, TX (2); Dallas, TX (1); Herndon, VA (1); Ashburn, VA(1); and Chicago, IL(1)
- Over 108,000 customers and over 3000 employees

INDUSTRY LEADERSHIP

- World's largest hosting provider by revenue in 2007*
- Net income positive since February 2001
- Industry-leading Service Level Agreements
- Guarantees: 100% Network Uptime and 1-Hour Hardware Replacement
- Zero-Downtime Network™ powered by Cisco
- A Leader in the Gartner North American Web Hosting Magic Quadrant since 04
- Microsoft Gold Certified Hosting Partner
- Microsoft Hosting Partner of the Year – 2003, 2005 and 2007
- Red Hat Premier Hosting Partner
- American Business Awards' Best Customer Service Organization – 2005 and 2007

WHY RACKSPACE HOSTING IS A SMART BUSINESS DECISION

Hosting helps you be efficient with your cash

- Removes the need for big capital outlays on hardware and data centers
- Frees up your funds for primary business expenses
- Offers affordable and predictable monthly costs
- Lets you pay as you grow rather than over-purchase capacity upfront
- Delivers a faster return on your investment

Hosting helps you extend your resources

- Reduces your labor costs
- Provides you with access to a deeper pool of experts
- Concentrates your people on core business needs
- Supplies staff instantly for the "what if" scenario
- Lets you take advantage of latest technologies without hiring the expertise

Hosting limits your business risk

- Keeps capital on hand for "rainy days"
- Allows you to quickly and efficiently change plans
- Guarantees you stay online
- Implements your solution quickly
- Places your focus back on growing your business
- Gives you latitude to pursue new revenue-generating ventures

*According to Tier1 Research Data



PROPOSAL FOR HOSTING SERVICES

Thank You!

Our success as a company is measured by the success, growth and happiness of our customers. We have a vested interest in supporting you for years to come. This proposal has been tailored to your unique business needs as we've discussed over our phone and email conversations.

Thank you for the time and the opportunity to share with you the meaning of Fanatical Support.

Sincerely,

Mauro Bicocco
Development Representative II - US

Notice of Confidentiality

The contents of this Proposal are confidential and proprietary information of Rackspace. Your acceptance of this Proposal and review of its contents constitutes your acknowledgment that the contents are Rackspace's confidential and proprietary information and your agreement not to disclose the same to any person other than persons in your organization who have a need to know in order to evaluate a possible business relationship with Rackspace for managed hosting services.

PROPOSAL FOR HOSTING SERVICES

Solution Details:

Data Center: Elk Grove Village (ORD1)
Service Level: Managed
Term: 12 months
Special Notes:

Rackspace Managed Services

Data Center: Elk Grove Village (ORD1)

Managed Windows Support Segment				
Quantity	Setup Per Unit	Total Setup	Monthly Per Unit	Total Monthly
1	Included	Included	Included	Included
<ul style="list-style-type: none">• 24x7x365 Fanatical Support™• 1 Hour Hardware Replacement Guarantee• The Rackspace Zero-Downtime Network™• Dedicated Account Management and Business Development Team• Rackwatch Port Monitoring Service• Included Access to My.Rackspace Portal (Ticket Manager, DNS Manager, Bandwidth and Backup Reports, Doc Center, Knowledgebase, Billing Options)• Automated Server Patching via Microsoft Automatic Update				

Rackwatch Platinum Port Monitoring				
Quantity	Setup Per Unit	Total Setup	Monthly Per Unit	Total Monthly
1	Included	Included	Included	Included
<ul style="list-style-type: none">• Ping and TCP Port 80• Choice of 6 Additional Ports to be Monitored (eg. FTP, SSH, DNS, POP3, MS SQL)• 5 Minute Polling• Automated Ticket Creation and Response in Accordance with Support Policy				

Advanced Availability Monitoring				
Quantity	Setup Per Unit	Total Setup	Monthly Per Unit	Total Monthly
1	Included	Included	Included	Included
<ul style="list-style-type: none">• 1 Monitor• Choice of URL, FTP or Mail Service Monitoring• 10 Minute Polling• Automatic Alert Escalation				

Hypervisors

Data Center: Elk Grove Village (ORD1)

Rackspace Managed Anti-Virus Powered by Sophos				
Quantity	Setup Per Unit	Total Setup	Monthly Per Unit	Total Monthly
2	Included	Included	\$15.00 USD	\$30.00 USD
<ul style="list-style-type: none">• Provides proactive protection against viruses, malware and rootkits• Uses Behavioral Genotype Protection™ to provide zero-day protection• Includes quarantine manager for deleting or disinfecting infected files• Automatic Updates				

PROPOSAL FOR HOSTING SERVICES

Performance One - Silver				
Quantity	Setup Per Unit	Total Setup	Monthly Per Unit	Total Monthly
2	\$125.00 USD	\$250.00 USD	\$1,518.24 USD	\$3,036.48 USD
<ul style="list-style-type: none"> • Server Platform:Performance One - Silver (PowerEdge R710) [SKU: 106298] • Operating System:ESX • Processor:Dual Processor, Hex Core Intel Xeon E5645 [SKU: 106301] • Memory:48 GB [SKU: 105040] • Drive and RAID Configuration: <ul style="list-style-type: none"> ◦ RAID 1 [SKU: 102000] ◦ 300 GB (15K SAS 3.5") - Qty: 2 [SKU: 106206, 103930] • Drive Partitioning:Rackspace Suggested Partitioning • External Storage Connection(s):6Gbps HA DAS Connection (MD3200) [SKU: 106232] • Network:1000 Mbps • Managed Backup: <ul style="list-style-type: none"> ◦ Unmetered Managed Backup (Requires Unmetered MBU Terms) [SKU: 105753] ◦ Weekly Full, Daily Incremental ◦ 2 Week On-site Retention (Per GB) [SKU: 105496] • Backup Agent:Base Backup Agent [SKU: 103485] • Bandwidth:2000 GB [SKU: 105549] 				

[Non-Standard] Dell MD3200u - SAS [SKU: 106201]				
Quantity	Setup Per Unit	Total Setup	Monthly Per Unit	Total Monthly
1	\$125.00 USD	\$125.00 USD	\$2,579.23 USD	\$2,579.23 USD
<ul style="list-style-type: none"> • Entry Dedicated Storage: <ul style="list-style-type: none"> ◦ This device has a 10 business day lead time which may impact the delivery date of your solution. For more information please contact your account manager. ◦ Dell MD3200 (3.5") chassis [SKU: 106202] ◦ Servers being connected to SAS MD device - Qty: 1 ◦ The MD3200 / MD3200 iSCSI can have a Maximum of 12 drives ◦ The MD3220 / MD3220 iSCSI can have a Maximum of 24 drives ◦ HBAs are required on the connected servers for the MD3200/3220 [SKU: 106232] ◦ The total quantity amount will supersede the total LUN configuration details should they differ • Entry Dedicated Storage Drives: <ul style="list-style-type: none"> ◦ [Non-Standard] 600GB SAS 15K RPM (6Gb/s) 3.5" - Qty: 5 [SKU: 106242] ◦ RAID 5 ◦ [Non-Standard] 600GB SAS 15K RPM (6Gb/s) 3.5" - Qty: 3 [SKU: 106242] ◦ RAID 5 ◦ [Non-Standard] 600GB SAS 15K RPM (6Gb/s) 3.5" - Qty: 1 [SKU: 106242] ◦ Hotspare ◦ LUN Configuration Details <ul style="list-style-type: none"> • LUN Size - Purpose (ie. 500GB-Data, 100GB-Fileshare): 2000GB-Analytics ◦ LUN Configuration Details <ul style="list-style-type: none"> • LUN Size - Purpose (ie. 500GB-Data, 100GB-Fileshare): 750GB-Web • This is a Non-Standard service which is not subject to the Deployment Commitment. Please check with your Sales Representative for additional information. 				

PROPOSAL FOR HOSTING SERVICES

[Non-Standard] Dell MD3200u - Additional Disk Drives & Shelves [SKU: 106223]				
Quantity	Setup Per Unit	Total Setup	Monthly Per Unit	Total Monthly
1	\$125.00 USD	\$125.00 USD	\$1,883.02 USD	\$1,883.02 USD
<ul style="list-style-type: none"> • Entry Dedicated Storage Drives: <ul style="list-style-type: none"> ◦ [Non-Standard] 600GB SAS 15K RPM (6Gb/s) 3.5" - Qty: 6 [SKU: 106242] ◦ RAID 10 ◦ [Non-Standard] 600GB SAS 15K RPM (6Gb/s) 3.5" - Qty: 1 [SKU: 106242] ◦ Hotspare ◦ 300GB SAS 15K RPM (6Gb/s) 3.5" - Qty: 1 [SKU: 106206] ◦ Hotspare ◦ LUN Configuration Details <ul style="list-style-type: none"> • LUN Size - Purpose (ie. 500GB-Data, 100GB-Fileshare): 1000GB-DB • Entry Dedicated Storage: <ul style="list-style-type: none"> ◦ This device has a 10 business day lead time which may impact the delivery date of your solution. For more information please contact your account manager. - Qty: 1 ◦ Dell MD1200 (3.5") chassis [SKU: 106224] ◦ The MD3200 / MD3200 iSCSI can have a Maximum of 12 drives ◦ The MD3220 / MD3220 iSCSI can have a Maximum of 24 drives ◦ The MD1200 can have a Maximum of 12 drives ◦ The MD1220 can have a Maximum of 24 drives ◦ The total quantity amount will supersede the total LUN configuration details should they differ • This is a Non-Standard service which is not subject to the Deployment Commitment. Please check with your Sales Representative for additional information. 				

Included Bandwidth - Monthly Data Transfer				
Quantity	Setup Per Unit	Total Setup	Monthly Per Unit	Total Monthly
4000	Included	Included	Included	Included
<ul style="list-style-type: none"> • Metered Outbound Transfer • Unlimited Inbound Transfer • Quantity is in GB 				

PROPOSAL FOR HOSTING SERVICES

Private Cloud Environment

Data Center: Elk Grove Village (ORD1)

Analytics Private Cloud VM (Windows on Single Proc Hypervisor)				
Quantity	Setup Per Unit	Total Setup	Utility Per Unit	Total Utility
1	\$125.00 USD	\$125.00 USD	\$251.56 USD	\$251.56 USD
<ul style="list-style-type: none"> • VM OS: Windows Server 2008 R2 Enterprise Edition 64-Bit (Licensed for 1 Processors) (Min disk space: 60 GB) • Drive Partitioning: Rackspace Suggested Partitioning • Virtual Machine Resource Allocation: <ul style="list-style-type: none"> ◦ Amount of virtual memory (MB) - Qty: 24576 ◦ Number of virtual CPUs - Qty: 4 ◦ Amount of virtual disk space (vDisk1 GB) - Qty: 2000 • VM Backup Agent: Base Backup Agent 				

Web Server (Connected to MD3200) Private Cloud VM (Windows on Single Proc Hypervisor)				
Quantity	Setup Per Unit	Total Setup	Utility Per Unit	Total Utility
1	\$125.00 USD	\$125.00 USD	\$251.56 USD	\$251.56 USD
<ul style="list-style-type: none"> • VM OS: Windows Server 2008 R2 Enterprise Edition 64-Bit (Licensed for 1 Processors) (Min disk space: 60 GB) • Drive Partitioning: Rackspace Suggested Partitioning • Virtual Machine Resource Allocation: <ul style="list-style-type: none"> ◦ Amount of virtual memory (MB) - Qty: 8192 ◦ Number of virtual CPUs - Qty: 4 ◦ Amount of virtual disk space (vDisk1 GB) - Qty: 750 • VM Backup Agent: Base Backup Agent 				

DB Server (Connected to MD1200) Private Cloud VM (Windows on Single Proc Hypervisor)				
Quantity	Setup Per Unit	Total Setup	Utility Per Unit	Total Utility
1	\$125.00 USD	\$125.00 USD	\$279.81 USD	\$279.81 USD
<ul style="list-style-type: none"> • VM OS: Windows Server 2008 R2 Enterprise Edition 64-Bit (Licensed for 1 Processors) (Min disk space: 60 GB) • Drive Partitioning: Rackspace Suggested Partitioning • Virtual Machine Resource Allocation: <ul style="list-style-type: none"> ◦ Amount of virtual memory (MB) - Qty: 16384 ◦ Number of virtual CPUs - Qty: 4 ◦ Amount of virtual disk space (vDisk1 GB) - Qty: 1000 • VM Backup Agent: Base + SQL Server Backup Agent (Windows Only) 				

Database License				
Quantity	Setup Per Unit	Total Setup	Monthly Per Unit	Total Monthly
1	Included	Included	\$355.00 USD	\$355.00 USD
• Database Licenses: SQL Standard 2008 R2				

Attachment B - Resumes

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EDUCATION

BS, West Liberty State College, May 2001 West Liberty, West Virginia

- Bachelor of Science in Criminal Justice
- Supplemented degree-required classes with additional classes and electives in marketing, sales, business, and finance

QUALIFICATIONS AND RELEVANT EXPERIENCE

Vice-President Operations - NeoNexus Corporation - Jan 2011 - Present

In charge of project delivery for all of NeoNexus' projects

Project lead for NiSource, NeoNexus' largest client, using a web based workflow application that ties 20 vendors and regulatory agencies into a single platform, saving NiSource \$500,000 per year

Achieved success integrating open source software into custom websites

Level 1 Linux system administrator - handles routine Linux sys admin tasks and coordinates with Rackspace for Level 2 requests

Lead Magento eCommerce expert

Worked with Medford Trucking to develop a custom inventory system developed in the .Net framework - system used to track their mechanic shop inventory which runs 24 hours a day

Tester for development of phone applications using both Android and Apple iOS operating systems

Works with WV Annual Conference to develop a new .Net SQL Server application to manage their health insurance premium for all methodist church employees across the State, including integration of data with City National

Involved in development of over 200 websites to-date

Project lead with CI Thornburg for new website and catalog inventory manager

Project Manager - NeoNexus - Feb 2009 - Jan 2011

Lead project manager for all Magento eCommerce clients, assisting with:

- Inventory management
- Accounting system integration
- Design and layout to optimize merchandising

- Internal search optimization
- Payment system configuration
- Custom workflow

Programming in HTML/CSS and front end PHP

Low end database administration for MySQL databases

Project lead for State of West Virginia - Correctional Industries eCommerce project

Project lead for 100+ Wordpress website development projects, including coordinating design, programming, copywriting and web marketing resources

Senior Account Specialist - NeoNexus - Oct 2006 - Feb 2009

Account specialist servicing up to 25 customers at a time

Aided in the development of 40 websites

Analyze needs of different clients to determine what software they require and how we need to build that particular software, then relay and translate that information on to the computer programmers and designers

Conduct customer training for software including Magento, Joomla, and WordPress.

Make sure there is no gap in customer understanding and satisfaction in the process no matter what the project. Weekly reports, phone calls, and constant availability.

Indirect Lending Coordinator - Pioneer Credit Union - Oct 2003 - Nov 2006

Single handedly ran the Indirect Lending Department and managed 20 different dealerships throughout the tri-state.

Evaluated, analyzed, and made the decision on all indirect loan applications.

Maintained relationships with all dealerships and encouraged them to do business with us.

Independently met with automobile dealerships to structure new agreements and contracts while maintaining existing relationships throughout the tri-state area. Further developing the program and increasing the number of contracted dealerships by 25%.

Brought the Indirect Loan Percentage from 13% of total loans done by the Credit Union to 32% while decreasing the delinquents loans and repossessions by 14%.



NEONEXUS
corporation

Implemented creative marketing strategies to improve the Indirect Lending Process.

www.neonexuscorp.com

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EDUCATION

BS, Computer Information Systems, DeVry Institute of Technology

SUMMARY

CEO/Application Developer with 17 years experience in all phases of development life cycle. Effectively analyze, design and implement custom applications in a 3-tier architecture. Enhance existing systems with new features. Integrate off-the-shelf with custom applications. Highly skilled in data retrieval, migration, and updating using SQL and SQL Procedures. Easy going, adaptive to difficult situations, and work well with both technical and non-technical people. Known for completing solidly developed applications in short time frames. Quickly debug, troubleshoot, and resolve complex problems. Specializing in Oil and Gas and Health Care.

QUALIFICATIONS AND RELEVANT EXPERIENCE

CEO/Application Developer - NeoNexus - 2011 - Present

- Developed C# application to extract data from Humanis (advantage database server) for a selected timeframe and import the data into Quickbooks for billing. Turned a three day process into a ten minute process.
- Created several websites from scratch: www.pointharmonyelementary.com (html), www.summit-counseling.com (html)
- Maintained, updated and helped with several websites: www.advantagetech.biz (wordpress), www.crosslanesbaptist.org (wordpress), www.selfmangementonline.org (joomla/php/mysql/flash)
- Designed and developed back ends in SQL Server and Text files for Marshall University to maintain school based health programs.
- Completed data extraction for local Health Care Provider of Patient Data for new EHR.
- Reporting Services SSIS packages for local gas company.
- Maintain Access Database for local law firm

- Designed and developed back end in SQL Server for an application to rank greyhounds. Use VBScript, XML, and SQL Server to extract and load program data on a daily basis.

CIO - Community Health Network of WV - 2009 - 2011

Responsible for setting up IT budget, purchasing equipment, moving equipment, overseeing the IT department, HelpDesk for RPMS (an electronic medical record) that supported 600+ customers, ensuring the uptime of RPMS and also represented the network in monthly meetings with the CEO's of six clinics who were in the network.

- Coordinated an infrastructure move from one office location to three separate locations in one month. This included hardware, phone systems and internet connectivity.
- Performed some RPMS programming as necessary.
- Worked with IHS and outside contractors on maintaining RPMS and installing updates.

Manager/Application Development - Community Health Network of WV - 2009 - 2010

Responsible for setting up Application department, maintaining project lists, insuring projects are complete in a timely manner, working with other folks in the department, as well as doing development work.

- HL7 interface for Mountainside Practice Management System to RPMS.
- Developed MUMPS RPC calls and setup a C# GUI to connect and retrieve the data from MUMPS. Also created .DLL that can be added as a control to the RPMS application.
- Developed a screen scraper application in C# using the ExtraPuTTY API to connect to MUMPS roll and scroll data extractor. The application passes a series of commands to a Roll and Scroll type environment to extract data into a .csv file.
- Created a series of DTS packages to FTP the .csv files from above and place the data into SQL Server. Created a series of Reporting Services Reports that connect to the SQL Server database to display the report data.
- Created a C# application to split a large .pdf file into individual .pdf files per page.

Independent Contractor - Amber Bosting Consulting, LLC - 2009 - 2010

Worked with Clients to come up with a practical solutions that would meet their needs and then performed custom development as needed.

- Currently working on an ASP.NET webpage
- Created a C# application to extract data from Humanis, Advantage Database Server, and insert the invoices directly into Quickbooks, using the Quickbooks API, so this client would not have to rekey data.
- Created an extract/insert of patient data from MediSoft to clean up Client Patient data.

- Created a C# application to read a pdf file and create a new C# class that will populate the pdf file with data extracted from a database.

Senior Analyst - Chesapeake Appalachia - 2006 - 2009

Transitioned existing Columbia Natural Resources applications and data from Visual Basic 6 and Oracle into various packaged applications with a SQL Server backend. Mapped data elements, created routines to extract data from Oracle, and created bridges back to current systems to feed data until existing applications were fully decommissioned to provide a smooth transition for the business folks. Collaborated with business team members on several projects to ensure delivery of expected data. Created PLSQL routines to perform functions that packaged applications could not do. Completed all projects under strict deadlines. Learned several new technologies, including SQL Server, Reporting Services, Enertia, and Well View, to complete these projects.

- Created Visual Basic application to read through several Excel files, extract data into an Oracle Database, combine data and create New Excel Files with total daily drilling activity for Eastern Division of Chesapeake Energy.
- Located data elements from several different data sources, mapped data elements to data sheet provided by business team members, and created PLSQL routine to extract data from various data sources into single table to be used for Well Layer in GIS System.
- Collaborated with developers in Oklahoma to map Eastern System data to RIMBASE. Created PLSQL routine to extract data from RIMBASE into Eastern Oracle tables.

COLUMBIA NATURAL RESOURCES, LLC- Charleston, WV - 1997 - 2005

Lead Applications Systems Analyst - 2004-2005

Designed, developed and supported custom applications and assisted users with Access, Excel and Word problems. Developed many debugging capabilities and helped other developers with items that needed debugging. Acquired extensive knowledge of SQL.

- Designed, developed and supported Budget Control System, which was used to track Columbia Natural Resources Capital Budget. Created Report Generator, using Visual Basic, which exported data to Excel and allowed user to have more flexible reporting capabilities.
- Performed upgrades to Personnel Reporting System to make it compliant with SOX issues.
- Developed utility to extract all functions, sql, and tables used in all of Columbia Natural Resources systems to enable search of a table name to see what systems would be affected if table is modified.

- Modified Prospect Management, creating a new application for Human Resources and converted Land Database to Visual Basic, Oracle and Java.

Senior Applications Systems Analyst - 2000-2003

Designed, developed and supported custom applications and served as Team Lead on extensive conversion project.

- Led conversion project to convert all in use systems from Visual Basic and C to Visual Basic and Java using Visual Cafe and Jintegra. Designed three dimensional routine to pass and parse out data sent to and from Visual Basic and Java. Developed several conversion utilities in Visual Basic to make conversion easier.
- Created Environmental Management application utilizing Visual Basic and Access for detailed reporting of Environmental Information at the State level.

Developer / Analyst - 1997-2000

Developed and supported custom applications to improve tasks performed by Mapping Department.

- Developed Mapview System used throughout Columbia Natural Resources that allows users to perform multiple map searches for items such as leases and wells. Before Mapview was created, users had to physically look through maps to locate these items.
- Developed Data Loading program that loaded data extracted from Columbia Natural Resources digital maps, is run nightly, and utilized Kedit, Visual Basic as well as a BCP function.
- Designed and developed Gplat System used by Geology group to create Gplats, which had previously been done on paper, then physically sent out for approval. Automated process and designed system using Visual Basic, Java and Access, to send out email notification of a new or revised Gplat.

PRODUCTIVE SYSTEMS INC. - Columbus, OH - 1995 - 1997

Contract Programmer

Developed applications for clients using Visual Basic and Delphi, a bar coding application in PICTORL, and a Dye application in Access to keep track of dyes.

TECHNICAL QUALIFICATIONS

Software:	Office Suites, SQL Navigator, Visual Release, Crystal Reports, Powerscope, Wise Installation, KEDIT, Exceed, Microstation J, Visual Café, Web Logic, Jintegra, 3 rd Party Controls, Eclipse, Hyperion, Enertia, Well View, Reporting Services, Quickbooks, Humanis, Medisoft, RPMS, PuTTY, ExtraPuTTY, Cache, BMX, WinSCP, Notepad++, MySQL Workbench, Reporting Services, SSIS, DTS
Languages:	ASP.NET, C#, VB.NET, Visual Basic 5/6, Access, Delphi, C/C++, RPG, SQL, Microstation Basic, VBA, Java, COBOL, HTML, XML, .NET, JCL, BizTalk, MUMPS, VB Script, AWK, PHP, T-SQL, CSS, Java Script, PL-SQL, JSON, Adobe Flash
Operating Systems:	WINDOWS 2000/XP/7, UNIX, LINUX
Databases:	SQL Server, MySQL, Access, ORACLE, SYBASE, Advantage Database Server, MUMPS

EDUCATION

BS, Computer Science; Minor: Mathematics
West Virginia University Institute of Technology, May, 2006

QUALIFICATIONS AND RELEVANT EXPERIENCE

Application Developer - NeoNexus - Apr. 2011 - Present

- Responsible for user interface design and implementation.
- Met with clients throughout each project's timeline to make note of activities and future enhancements that may occur within the current application.
- Converted multiple FAT application to Silverlight Web Applications hosted within a Server 2008/IIS 7 environment.
- Created new interactive Silverlight mapping applications via the ESRI API.
- Developed rich iPad and iPhone applications for several different clients.
- Developed SQL tables and stored procedures to accommodate web based and mobile applications.
- Worked in a team environment to accommodate the needs of our 20+ companies/clients throughout WV and OH.
- Revived outdated websites and safely recovered lost datasets throughout.

Manager IT/Sr. Software Engineer - Community Health Network of WV - Aug, 2009 - Apr. 2011

- Responsible for developing iRPMS - the industries first native iPhone Application to interface with the Indian Health Services Resource Patient and Management System (RPMS).
- Served as the primary infrastructure architect for all systems and recovery efforts.
- Responsible for developing RPMStoPECS - an application that extracted data from within RPMS, formatted the data properly, and imported the data into a PECS registry/reporting system.
- Developed multiple .NET web services that used the Indian Health Services BMX transport layer to extract data from within RPMS.

NEONEXUS corporation

- Modified existing .NET modules that plugged directly into RPMS.
- Created SQL Server stored procedures that were used in various scenarios to report data from within RPMS.
- Modified/Configured various DotNetNuke modules that were used throughout the company's website.
- Created demo/test versions of all applications to solicit and incorporate the users' feedback into the design.
- Implemented nightly-ran scripts that automated the companies Exchange backups.
- Responsible for running/managing nightly backups of all critical data.
- Met with management on a daily basis to make note of daily activities and future changes that may occur within the current project.

Senior Software Engineer - Tygart Technology - May, 2009 - Aug. 2009

- Worked within a team of ten to develop Tygart Technology's MX Server project.
- Created .NET configuration files to serve as an easy-to-use file directory layout tool to match requests made by the user.
- Created a network-enabled Ghost boot disk, specifically for the Intel PRO 1000, so we could quickly repair any corrupted machines.
- Worked with another developer to construct a fabric layout of nine Intel Core 2 Quad processors that the MX Server used throughout the testing phases.
- Created over 30 VMware virtual machines to serve as the cloud-structured processing units of the MX Server project.
- Met with every team member on a daily basis to make note of daily activities and future changes that may occur within the current project.

Applications Developer/Analyst - Chesapeake Energy - Aug. 2004 - May, 2009

- Worked within a team of eight to develop and maintain Chesapeake Energy's Production Applications Management System (PAM).
- Implemented applications based off a three-tier design with a front end of either Visual Basic 6.0 or C# .NET, a middle tier of Java, and a back end of Oracle 9i.
- Responsible for developing the company's Revenue Division of Interest Upload, which allowed users to enter and maintain lease divisions among properties.
- Worked as the primary developer of the company's Drill Tracking System (DTS), which tracked the progress of all gas wells from start to finish.

www.neonexuscop.com

Wilmington 27 North Front Street SE #202 Wilmington, NC 28401 | Phone: 910.210.0188 | Fax: 800.870.1786

Charleston 3501 MacCorkle Avenue SE #203 Charleston, WV 25304 | Phone: 910.210.0160 | Fax: 800.870.1786

NEONEXUS corporation

- Developed PL/SQL nightly-ran batch jobs to manipulate mass amounts of data at one time.
-
- Managed a 28 unit server base that housed RPMS, a hosted Electronic Health Care application, used by 6 separate health clinics.
- Made several hardware upgrades to a VM environment sitting on HP blade servers.
- Monitored all helpdesk calls on a 640 count user base.
- Made critical decisions on all hardware modifications and installs.
- Developed reporting systems that allowed users to run their own reports based on their specific search criteria that exported to Excel spreadsheets.
- Created demo/test versions of all applications to solicit and incorporate the users' feedback into the design.
- Worked with two other developers to successfully integrate all Land and Accounting systems to fit the company's data models and architecture.
- Responsible for developing the first C# .NET application in the eastern division to run under Chesapeake's PAM system.
- Developed easy-to-use maintenance screens for many of the Oracle cross reference tables.
- Performed LAN system administration and backup on local and field servers.
- Managed the identities, passwords, permission, etc. via Active Directory on a daily basis.
- Assisted in running data backups of all the servers via the Tivoli Storage Manager (TSM) tool.
- Created and configured personal email accounts on the companies primary exchange server.
- Configured many of the companies Cisco wireless access points, and worked hands-on with several Cisco switches/routers.
- Provided phone and desk-side client support on a Windows 2000/XP network with a user base of 400 users spanning over 15 locations.
- Traveled to individual sites and assisted personnel with questions and problems related to the use of personal computer hardware and software.
- Work with other IT support personnel to develop projects and implementation strategies for new, upgraded, or replacement hardware and software and recommend client hardware and software standards.
- Coordinated the development and management of standard PC desktop images.

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- Responsible for the configuration and installation of personal computer hardware and software as well as daily IT related operations.
- Logged problems and requests as well as managed assigned service calls to meet customer expectations.
- Performed preventative maintenance, desk-side visits to troubleshoot and repair problematic and faulty hardware and software.

PROFESIONAL SKILLS

- C# .NET
- Silverlight Web Applications
- Custom ESRI Mapping Custom Applications
- Objective-C
- Visual Basic 6.0
- Java
- C/C++
- PL/SQL
- ADO .NET
- Visual Studio 2005/2008/2010
- Xcode (iPhone/iPad Apps)
- Oracle database design and development
- SQL Server 2000/2005/2008 database design and development
- SQL Navigator 5.5
- Data Extractions/Imports and Formatted Reporting
- Appistry Cloud IQ Platform
- Subversion Version Control
- UML Diagrams/Flowcharts
- TCP/IP Networking
- Windows NT/2000/XP/7 Security/Administration
- Microsoft Office - 95, 97, 2000, 2003, 2007, 2010
- Apple Mac OS X 10.5 +
- Dell/HP PC/VM Server Hardware/Maintenance/Backup/Setup/Installation
- Symantec Solutions Suite 2.0

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Attachment C – Bid Sheet

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Marketing & Communications | West Virginia Department of Commerce

COST SHEET

Description	Cost		Annual Quantity		Amount
Monthly Managed Hosting Fee	\$ <u>9967</u> Per/Month	X	12 Months	=	\$ <u>119,600</u>
Application set up, configuration and testing	\$ <u>130</u> Per/Hour	X	40 Hours	=	\$ <u>5,200</u>
Monthly system administration and .Net code support	\$ <u>130</u> Per/Hour	X	240 Hours	=	\$ <u>31,200</u>
TOTAL YEAR ONE COST					\$ <u>156,000</u>

Note: This is an estimate for evaluation purposes only.

In its response, the Vendor must provide its service level agreement terms that specifically address the items in Section 4.2 (issue prioritization and response times), along with the above pricing for Commerce's review.

The selected Vendor must comply with West Virginia's general terms and conditions for RFQs.

Commerce is seeking a one-year managed hosting contract, renewable at the same price and terms for two (2) subsequent years.

This contract will be awarded to the vendor who provided the lowest cost for a one year period who is able to provide the necessary equipment as well as provide the technical assistance required.

Attachment D – Vendor Certification

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REQ No. DEV 1285STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

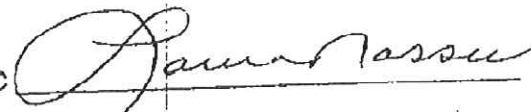
EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATUREVendor's Name: NEO NEXUS CORPORATION - KENT MILHOLLANDAuthorized Signature: Kent E Milholland Date: May 2, 2012State of NORTH CAROLINACounty of NEW HANOVER, to-wit:Taken, subscribed, and sworn to before me this 2nd day of MAY, 2012My Commission expires Oct 9, 2016

AFFIX SEAL HERE

NOTARY PUBLIC



3

EXHIBIT 10

REQUISITION NO.: DEV 1285

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED
ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY
PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:

NO. 1 ☒

NO. 2

NO. 3

NO. 4

NO. 5

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE
ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR
MUST CLEARLY UNDERSTAND THAT ANY VERBAL
REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY
ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES
AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE
INFORMATION ISSUED IN WRITING AND ADDED TO THE
SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

Kent E Milholland
SIGNATURE

NEONEXUS CORPORATION
COMPANY

MAY 9, 2012
DATE

REV. 11/96

RECEIVED
2012 MAY 10 AM 10:47
WV PURCHASING
DIVISION



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DEV1285

PAGE
3

ADDRESS CORRESPONDENCE TO ATTENTION OF:
PAUL REYNOLDS 304-558-0468

V E N D O R	RFQ COPY
	TYPE NAME/ADDRESS HERE

S H I P T O	WV DEVELOPMENT OFFICE ADMINISTRATION BUILDING 6, ROOM 645 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0311 304-558-0350
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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS		
04/19/2012						
BID OPENING DATE: 05/03/2012		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: PAUL REYNOLDS FILE 43</p> <p>RFQ. NO.: DEV1258</p> <p>BID OPENING DATE: 05/03/2012</p> <p>BID OPENING TIME: 01:30 P.M.</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:</p> <p>-----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):</p> <p>-----</p> <p>ANY INDIVIDUAL SIGNING THIS BID IS CERTIFYING THAT: (1) HE OR SHE IS AUTHORIZED BY THE BIDDER TO EXECUTE THE BID OR ANY DOCUMENTS RELATED THERE TO ON BEHALF OF THE BIDDER, (2) THAT HE OR SHE IS AUTHORIZED TO BIND</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE		TELEPHONE		DATE		
TITLE		FAX		ADDRESS CHANGES TO BE NOTED ABOVE		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

Location to
drop off bid
addendum

Make sure it
gets put with
the original bid
from last week