

FAX COVERSHEET

GREENSCAPE ANALYTICAL LABORATORIES INC.

Rt 4 Box 101

Ravenswood, WV 26164

304-273-1050

RECEIVED
PURCHASING DIVISION
STATE OF WV
JAN 30 PM 2:31

TO: WV Purchasing Division

FROM: Marlene Edgell-Hammond

FAX: 304-558-3970 PHONE _____

PAGES: Including Cover (15)

DATE: 1/30/12

RE: Bid cc: Purchasing Division

URGENT

FOR REVIEW

PLEASE COMMENT

PLEASE REPLY

Sealed Bid Enclosed

RFQ Number:	<u>DEP 15729</u>
Buyer:	<u>EPA</u>
Bid Opening Date:	<u>01/31/2012</u>
Bid Opening Time:	<u>1:30 PM</u>

Mail To:

WV PURCHASING DIVISION
2019 WASHINGTON ST E
PO BOX 50130
CHARLESTON WV 25305-0130

* Please disregard
mailed bid as I
had to make
corrections on
an addendum.
The Notarized
Purchasing
Affidavit however,
is in the mailed
envelope
Thank you

Fax to:
304-558-3970

304-558-3970

Scanned 1-31-12



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

BID NUMBER
DEP15729

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1

ADDRESS CORRESPONDENCE TO ATTENTION OF
**GUY NISBET
304-558-8802**

*512155327 304-273-1050
GREENSCAPE ANALYTICAL LABS INC
RR 4 BOX 101
RAVENSWOOD WV 26164

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**ENVIRONMENTAL PROTECTION,
DEPARTMENT OF
DIV OF WATER AND WASTE MGT
601 57TH STREET SE
CHARLESTON, WV
25304 304-926-0499**

DATE PRINTED 01/05/2012	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
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BID OPENING DATE 01/31/2012	BID OPENING TIME 01:30PM
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LINE	QUANTITY	UNIT	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
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0001	1	LS		961-48	\$12,106.47	\$1,065,044.10
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GENERAL ANALYSIS OF WATER AND SOIL FIELD TESTING

THE WEST VIRGINIA PURCHASING DIVISION, FOR THE AGENCY THE WEST VIRGINIA DEPARTMENT OF ENVIRONMENTAL PROTECTION, IS SOLICITING QUOTATIONS FROM QUALIFIED VENDORS TO PROVIDE THE AGENCY WITH GENERAL ANALYSIS OF WATER AND SOIL PER THE FOLLOWING SPECIFICATIONS, SCOPE OF WORK, TERMS & CONDITIONS, BID REQUIREMENTS, AND THE ATTACHED BID SCHEDULE.

INQUIRES:

WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH THE CLOSE OF BUSINESS ON TUESDAY, 01/17/2012. QUESTIONS MAY BE SENT VIA: USPS, FAX, COURIER OR EMAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, EMAIL QUESTIONS ARE PREFERRED. ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL WRITTEN ADDENDUM TO BE ISSUED BY THE PURCHASING DIVISION AFTER Q&A DEADLINE HAS LAPSED.

ADDRESS INQUIRES TO:

**GUY NISBET
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON STREET, EAST
CHARLESTON, WV. 25305
FAX: 304.558.4115
EMAIL: GUY.L.NISBET@WV.GOV**

SEE REVERSE BIDE FOR TERMS AND CONDITIONS

SIGNATURE
Marlene Edgell Hammond
TITLE
President

TELEPHONE
304-273-1050

DATE
1/25/12

ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
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AUCTION

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01/05/2012				

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<p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE UPON AWARD---, AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR</p>						

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01/05/2012				

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)		
				QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.		
				BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.		
				THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.		
				REV. 05/26/2009		
				EXHIBIT 10		
				REQUISITION NO.: DEP15729		
				ADDENDUM ACKNOWLEDGEMENT		
				I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
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DATE PRINTED: 01/05/2012	TERMS OF SALE	SHIP VIA	K.O.B.	FREIGHT TERMS
BID OPENING DATE: 01/31/2012		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>ADDENDUM NO.'S:</p> <p>NO. 1</p> <p>NO. 2</p> <p>NO. 3</p> <p>NO. 4</p> <p>NO. 5</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: right;"> <i>Marlene Edgell-Hammond</i> SIGNATURE <i>Greenscape Analytical Laboratories, Inc.</i> COMPANY 1/25/12..... DATE </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p>						

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01/05/2012									
BID OPENING DATE: 01/31/2012				BID OPENING TIME 01:30PM					
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT			
<p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: GN-23</p> <p>RFQ. NO.: DEP15729</p> <p>BID OPENING DATE: 01/31/2012</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: ----- 304-273-1051 -----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY): <i>Marlene Edgell-Hammond</i></p>									
SEE REVERSE SIDE FOR TERMS AND CONDITIONS									
SIGNATURE				TELEPHONE			DATE		
TITLE		FEIN		ADDRESS CHANGES TO BE NOTED ABOVE					

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<p><i>Marlene Edgell - Hammond</i> <i>Marlene Edgell - Hammond</i></p> <p>ANY INDIVIDUAL SIGNING THIS BID IS CERTIFYING THAT: (1) HE OR SHE IS AUTHORIZED BY THE BIDDER TO EXECUTE THE BID OR ANY DOCUMENTS RELATED THERETO ON BEHALF OF THE BIDDER, (2) THAT HE OR SHE IS AUTHORIZED TO BIND THE BIDDER IN A CONTRACTUAL RELATIONSHIP, AND (3) THAT THE BIDDER HAS PROPERLY REGISTERED WITH ANY STATE AGENCIES THAT MAY REQUIRE REGISTRATION.</p> <p>***** THIS IS THE END OF RFQ DEP15729 ***** TOTAL: _____</p>						

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ANALYSIS OF WATER AND SOIL

DEP15729

Vendor's Bid Sheet

Vendors Name: Greenscape Analytical Laboratories, Inc.

The DEP reserves the right to request additional information and supporting documentation regarding unit prices when the unit price appears to be unreasonable.

ITEM NO.	EST. QUANTITY	DESCRIPTION	Method #	Method Detection Level*	UNIT PRICE	AMOUNT
1	4000	pH	SM24500H+B	N/A	\$ 10.00	\$40,000.00
1A	10	pH (Solid)	SW9045C	N/A	\$ 11.02	\$ 110.20
2	4000	Hot Acidity	SM2310B	5 mg/l	\$ 14.33	\$57,320.00
2A	1000	Hot Acidity Alt. Method	NA	*	\$ NA	\$ NA
3	4000	Alkalinity	SM2330B	5 mg/L	\$ 14.33	\$57,320.00
3A	1000	Alkalinity Alt. Method	NA	NA	\$ NA	\$ NA
4	500	Hardness	SM2340B	1 mg/L	\$ 15.44	\$7,720.00
4A	100	Hardness Alt. Method	NA	NA	\$ NA	\$ NA
4B	10	Hardness (Solid)	NA	NA	\$ NA	\$ NA
5	1000	Specific Conductance	SM2510B	3 uS/cm ²	\$ 14.33	\$14,330.00
5A	500	Specific Conductance Alt. Method	NA	NA	\$ NA	\$ NA
6	4000	Sulfate	EPA300.0	5 mg/L	\$ 14.33	\$57,320.00
6A	1000	Sulfate Alt. Method	NA	NA	\$ NA	\$ NA
6B	10	Sulfate (Solid)	SW9056	10mg/Kg	\$ 14.33	\$ 143.30
7	20	Sulfide	SW9034	1 mg/L	\$ 23.15	\$ 463.00
7A	10	Sulfide Alt. Method	NA	NA	\$ NA	\$ NA
8	20	Turbidity	EPA180.1	1 NTU (higher OK if highly turbid)	\$ 14.33	\$ 286.60
8A	10	Turbidity Alt. Method	NA	NA	\$ NA	\$ NA
9	300	Bromide	EPA300.0	0.1 mg/L	\$ 14.33	\$4,299.00
9A	10	Bromide Alt. Method	NA	1 mg/L	\$ NA	\$ NA
9B	10	Bromide (Solid)	SW9056	0.0 mg/Kg	\$ 14.33	\$ 143.30
10	3000	Chloride	EPA300.0	5 mg/L	\$ 14.33	\$42,990.00
10A	100	Chloride Alt. Method	NA	NA	\$ NA	\$ NA
10B	10	Chloride (Solid)	SW9056	1.0 mg/Kg	\$ 14.33	\$ 143.30
11	25	Fluoride	EPA300.0	0.2 mg/L	\$ 14.33	\$ 358.25
11A	10	Fluoride Alt. Method	NA	NA	\$ NA	\$ NA
11B	10	Fluoride (Solid)	SW9056	0.5 mg/Kg	\$ 14.33	\$ 143.30
12	4000	Fecal Coliform (MF)	SM9222B	4 cfu/100 mL	\$ 26.25	\$105,000.00
12A	1000	Fecal Coliform (MF) Alt. Method	NA	NA	\$ NA	\$ NA
13	100	Fecal Coliform (MPN)	SM9223-A-DT	4 cfu/100 mL	\$ 39.38	\$3,938.00
13A	50	Fecal Coliform (MPN) Alt. Method	NA	NA	\$ NA	\$ NA
14	20	Total Coliform	NA	NA	\$ 27.56	\$551.20
15	25	Total Solids	SM2540B	1 mg/L	\$ 14.33	\$358.25
15A	10	Total Solids Alt. Method	NA	NA	\$ NA	\$ NA
15B	10	Total Solid (Solid)	SM2540G	1 mg/Kg	\$ 14.33	\$ 143.30
16	3000	Dissolved Solids (TDS)	SM2540C	1 mg/L	\$ 14.33	\$42,990.00
16A	1000	Dissolved Solids (TDS) Alt. Method	NA	NA	\$ NA	\$ NA
17	4000	Suspended Solids (TSS)	SM2540D	3 mg/L	\$ 14.00	\$56,000.00

ITEM NO.	EST. QUANTITY	DESCRIPTION	Method #	Method Detection Level*	UNIT PRICE	AMOUNT
17A	1000	Suspended Solids (TSS) Alt. Method	NA	NA	\$ NA	\$ NA
18	25	Settleable Solids	SM 2540 F	0.5 mg/L	\$ 14.33	\$ 358.25
18A	10	Settleable Solids Alt. Method	NA	NA	\$ NA	\$ NA
19	25	Volatile Solids	SM 2540 E	1 mg/L	\$ 26.25	\$ 656.25
19A	10	Volatile Solids Alt. Method	NA	NA	\$ NA	\$ NA
19B	10	Volatile solid (Solid)	SM 2540 G	1%	\$ 26.25	\$ 262.50
20	25	Percent Solids	SM 2540 G	1%	\$ 14.33	\$ 358.25
20A	10	Percent Solids Alt. Method	NA	NA	\$ NA	\$ NA
20B	10	Percent Solids (Solid)	SM 2540 G	1%	\$ 14.33	\$ 143.30
21	400	Kjeldahl Nitrogen	SM 4500 Norg D	0.1 mg/L	\$ 28.66	\$ 11,464.00
21A	100	Kjeldahl Nitrogen Alt. Method	NA	NA	\$ NA	\$ NA
21B	10	Kjeldahl Nitrogen (Solid)	SM 4500 Norg G	5.0 mg/L	\$ 28.66	\$ 286.60
21C	10	Kjeldahl Nitrogen Alt. Method (Solid)	NA	NA	\$ NA	\$ NA
22	50	Ammonia Nitrogen	SM 4500 NH3 H	0.1 mg/L	\$ 28.00	\$ 1,400.00
22A	10	Ammonia Nitrogen Alt. Method	NA	NA	\$ NA	\$ NA
22B	10	Ammonia Nitrogen (Solid)	SM 4500 NH3 B	4 mg/Kg	\$ 16.54	\$ 165.40
22C	10	Ammonia Nitrogen Alt. Method (Solid)	NA	NA	\$ NA	\$ NA
23	50	Organic Nitrogen	EPA 350/351.2	0.5 mg/L	\$ 39.69	\$ 1,984.50
23A	10	Organic Nitrogen Alt. Method	NA	NA	\$ NA	\$ NA
24	50	Nitrate-Nitrogen	EPA 300.0	0.05 mg/L	\$ 28.66	\$ 1,433.00
24A	10	Nitrate-Nitrogen Alt. Method	NA	NA	\$ NA	\$ NA
25	50	Nitrite-Nitrogen	EPA 300.0	0.05 mg/L	\$ 14.06	\$ 703.00
25A	10	Nitrite-Nitrogen Alt. Method	NA	NA	\$ NA	\$ NA
25B	10	Nitrite-Nitrogen (Solid)	SW 9056	0.5 mg/Kg	\$ 14.33	\$ 143.30
25C	10	Nitrite-Nitrogen Alt. Method (Solid)	NA	NA	\$ NA	\$ NA
26	400	Nitrite-Nitrate	EPA 300.0	0.05 mg/L	\$ 28.66	\$ 11,464.00
26A	100	Nitrite-Nitrate Alt. Method	NA	NA	\$ NA	\$ NA
26B	10	Nitrite-Nitrate (Solid)	SW 9056	0.2 mg/Kg	\$ 28.66	\$ 286.60
26C	10	Nitrite-Nitrate Alt. Method (Solid)	NA	NA	\$ NA	\$ NA
27	400	Total Phosphorus	SM 4500-PBE	0.01 mg/L	\$ 28.66	\$ 11,464.00
27A	100	Total Phosphorus Alt. Method	NA	NA	\$ NA	\$ NA
27B	10	Total Phosphorus (Solid)	SW 6010-C	1.0 mg/Kg	\$ 8.82	\$ 88.20
27C	10	Total Phosphorus Alt. Method (Solid)	NA	NA	\$ NA	\$ NA
28	50	Orthophosphate	EPA 300.0	0.01 mg/L	\$ 14.33	\$ 716.50
28A	10	Orthophosphate Alt. Method	NA	NA	\$ NA	\$ NA
29	50	Total Phosphate	SM 4500-PBE	0.01 mg/L	\$ 28.66	\$ 1,433.00
29A	10	Total Phosphate Alt. Method	NA	NA	\$ NA	\$ NA
29B	10	Total Phosphate (Solid)	SW 6010-C	1.0 mg/Kg	\$ 8.82	\$ 88.20
29C	10	Total Phosphate Alt. Method (Solid)	NA	NA	\$ NA	\$ NA
30	25	BOD	SM 5210 B	2 mg/L	\$ 27.50	\$ 687.50
30A	10	BOD Alt. Method	NA	NA	\$ NA	\$ NA
31	25	BOD-carbonaceous	SM 5210 B	2 mg/L	\$ 35.28	\$ 882.00
31A	10	BOD-carbonaceous Alt. Method	NA	NA	\$ NA	\$ NA
32	25	COD	EPA 410.4	0.5 mg/L	\$ 28.66	\$ 716.50
32A	10	COD Alt. Method	NA	NA	\$ NA	\$ NA
33	25	TOC	SM 5310 C	1 mg/L	\$ 37.48	\$ 937.00
33A	10	TOC Alt. Method	NA 5340 C	NA	\$ NA	\$ NA
34	25	MBAS	SM	0.05 mg/L	\$ 36.69	\$ 917.25
34A	10	MBAS Alt. Method	NA	NA	\$ NA	\$ NA
35	25	Phenolics	EPA 420.1	0.01 mg/L	\$ 49.61	\$ 1,240.25
35A	10	Phenolics Alt. Method	NA	NA	\$ NA	\$ NA
35B	10	Phenolics (Solid)	SW 9065	0.05 mg/Kg	\$ 57.33	\$ 573.30
36	25	Total Cyanide	EPA 335.4	0.005 mg/L	\$ 35.28	\$ 882.00
36A	10	Total Cyanide Alt. Method	NA	NA	\$ NA	\$ NA

ITEM NO	EST. QUANTITY	DESCRIPTION	Method #	Method Detection Level*	UNIT PRICE	AMOUNT
36B	10	Total Cyanide (Solid)	SW9010/5W9012	0.04 mg/kg	\$ 35.28	\$ 352.80
37	200	Hexavalent Chromium	SM3500C-D	0.005 mg/L	\$ 40.52	\$ 8,104.00
37A	10	Hexavalent Chromium Alt. Method	NA	NA	\$ NA	\$ NA
37B	10	Hexavalent Chromium (Solid)	SW 7196A	0.005 mg/kg	\$ 40.52	\$ 405.20
38	25	Oil-Grease	EPA/664	2 mg/L	\$ 34.75	\$ 868.75
38A	10	Oil-Grease Alt. Method	NA	NA	\$ NA	\$ NA
38B	10	Oil-Grease (Solid)	SW 9071	.001 %	\$ 95.55	\$ 955.50
39	100	Chlorophyll A	EPA 4460	0.5 ug/L	\$ 36.75	\$ 3,675.00
39A	20	Chlorophyll A Alt. Method	NA	NA	\$ NA	\$ NA
40	25	Color (APHA)	SM 2120B	5 color units	\$ 16.54	\$ 413.50
40A	10	Color (APHA) Alt. Method	NA	NA	\$ NA	\$ NA
41	25	Color (ADMI)	SM 2120E	10 ADMI value	\$ 55.12	\$ 1,378.00
41A	10	Color Alt. Method	NA	NA	\$ NA	\$ NA
42	25	Cyanide, Amenable	EPA 335.4	0.005 mg/L	\$ 41.90	\$ 1,047.50
42A	10	Cyanide, Amenable Alt. Method	NA	NA	\$ NA	\$ NA
43	25	Cyanide, Free (ASTM)	EPA	0.005 mg/L	\$ 35.28	\$ 882.00
43A	10	Cyanide, Free Alt. Method	NA	NA	\$ NA	\$ NA
44	25	Mineral Acidity	SM 2310B	1 mg/L	\$ 14.33	\$ 358.25
44A	10	Mineral Acidity Alt. Method	NA	NA	\$ NA	\$ NA
45	25	Total Acidity	SM 2310B	1 mg/L	\$ 14.33	\$ 358.25
45A	10	Total Acidity Alt. Method	NA	NA	\$ NA	\$ NA
46	25	Tot Petroleum Hydrocarbons GRO/DRO (8015)	SWB015B	0.5 mg/L	\$ 103.63	\$ 2,590.75
46A	10	Tot Petroleum Hydrocarbons GRO/DRO (8015) (Solid)	SWB015B	0.5 mg/kg	\$ 103.63	\$ 1,036.30
47	25	Fecal Streptococci	SM 9230C	4 cfu/100 mL	\$ 60.64	\$ 1,516.00
47A	10	Fecal Streptococci Alt. Method	NA	NA	\$ NA	\$ NA
47B	10	Fecal Streptococci (Solid)	SM 9230C	1 col/100 ml	\$ 60.64	\$ 606.40
48	25	Escherichia Coli (Numeric Result)	SM 9233B-01	1 cfu/100 mL	\$ NA	\$ NA
48A	10	E. Coli (Numeric Result) Alt. Method	NA	NA	\$ NA	\$ NA
49	100	Enterococci	NA	1 cfu/100 mL	\$ NA	\$ NA
50	20	Iron Bacteria	Hoch-Bart	2.5 ppm	\$ 68.78	\$ 1,375.60
51	20	Sulfate Reducing Bacteria	Hoch-Bart	200 ppm	\$ 69.04	\$ 1,380.80
52	25	Bicarbonate (Standard Methods)	SM 2320B	1 mg/L	\$ 14.33	\$ 358.25
52A	10	Bicarbonate Alt. Method	NA	NA	\$ NA	\$ NA
53	25	Ferrous Iron (Standard Methods)	SM 3500F-D	0.05 mg/L	\$ 33.08	\$ 827.00
53A	10	Ferrous Iron Alt. Method	NA	NA	\$ NA	\$ NA
54	25	Dissolved Organic Carbon	SM 5310C	1 mg/L	\$ 37.48	\$ 937.00
54A	10	Dissolved Organic Carbon Alt. Method	NA	NA	\$ NA	\$ NA
55	4000	Aluminum	EPA 200.7	0.005 mg/L	\$ 8.82	\$ 35,280.00
55A	100	Aluminum - Alt. method	NA	NA	\$ NA	\$ NA
55B	10	Aluminum (Solid)	EPA 200.7	0.3 mg/kg	\$ 8.82	\$ 88.20
56	20	Antimony	EPA 200.7	0.005 mg/L	\$ 8.82	\$ 176.40
56A	10	Antimony Alt. Method	EPA 200.8	NA	\$ 17.37	\$ 173.70
56B	10	Antimony (Solid)	EPA 200.7	1.0 mg/kg	\$ 8.82	\$ 88.20
57	20	Arsenic	EPA 200.7	0.005 mg/L	\$ 8.82	\$ 176.40
57A	10	Arsenic Alt. Method	EPA 200.8	NA	\$ 17.37	\$ 173.70
57B	10	Arsenic (Solid)	EPA 200.7	1.0 mg/kg	\$ 8.82	\$ 88.20
58	20	Barium	EPA 200.7	0.005 mg/L	\$ 8.82	\$ 176.40
58A	10	Barium Alt. Method	EPA 200.8	0.001 mg/L	\$ 17.37	\$ 173.70
58B	10	Barium (Solid)	EPA 200.7	0.20 mg/kg	\$ 8.82	\$ 88.20
59	20	Beryllium	EPA 200.7	0.00008 mg/L	\$ 8.82	\$ 176.40
59A	10	Beryllium Alt. Method	EPA 200.8	0.002 mg/L	\$ 17.37	\$ 173.70
59B	10	Beryllium (Solid)	EPA 200.7	0.05 mg/kg	\$ 8.82	\$ 88.20

ITEM NO.	EST. QUANTITY	DESCRIPTION	Method #	Method Detection Level*	UNIT PRICE	AMOUNT
60	20	Boron	EPA 200.7	0.02 mg/L	\$ 8.82	\$ 176.40
60A	10	Boron Alt. Method	NA	NA	\$ NA	\$ NA
60B	10	Boron (Solid)	EPA 200.7	2.0 mg/Kg	\$ 8.82	\$ 88.20
61	200	Cadmium	EPA 200.7	0.0005 mg/L	\$ 8.82	\$ 1,764.00
61A	20	Cadmium Alt. Method	EPA 200.8	0.0002 mg/L	\$ 17.37	\$ 347.40
61B	10	Cadmium (Solid)	EPA 200.7	0.1 mg/Kg	\$ 8.82	\$ 88.20
62	500	Calcium	EPA 200.7	0.02 mg/L	\$ 8.82	\$ 4,410.00
62A	20	Calcium Alt. Method	NA	NA	\$ NA	\$ NA
62B	10	Calcium (Solid)	EPA 200.7	5.0 mg/Kg	\$ 8.82	\$ 88.20
63	20	Chromium	EPA 200.7	0.001 mg/L	\$ 8.82	\$ 176.40
63A	10	Chromium Alt. Method	EPA 200.8	0.001 mg/L	\$ 17.37	\$ 173.70
63B	10	Chromium (Solid)	EPA 200.7	0.2 mg/Kg	\$ 8.82	\$ 88.20
64	20	Cobalt	EPA 200.7	0.001 mg/L	\$ 8.82	\$ 176.40
64A	10	Cobalt Alt. Method	EPA 200.8	0.001 mg/L	\$ 17.37	\$ 173.70
64B	10	Cobalt (Solid)	EPA 200.7	0.2 mg/Kg	\$ 8.82	\$ 88.20
65	200	Copper	EPA 200.7	0.001 mg/L	\$ 8.82	\$ 1,764.00
65A	20	Copper Alt. Method	EPA 200.8	0.001 mg/L	\$ 17.37	\$ 347.40
65B	10	Copper (Solid)	EPA 200.7	0.2 mg/Kg	\$ 8.82	\$ 88.20
66	3000	Iron	EPA 200.7	0.01 mg/L	\$ 8.82	\$ 26,460.00
66A	100	Iron Alt. Method	NA	NA	\$ NA	\$ NA
66B	10	Iron (Solid)	EPA 200.7	0.5 mg/Kg	\$ 8.82	\$ 88.20
67	200	Lead	EPA 200.7	0.0005 mg/L	\$ 8.82	\$ 1,764.00
67A	10	Lead Alt. Method	EPA 200.8	0.0002 mg/L	\$ 17.37	\$ 173.70
67B	10	Lead (Solid)	EPA 200.7	1.0 mg/Kg	\$ 8.82	\$ 88.20
68	500	Magnesium	EPA 200.7	0.05 mg/L	\$ 8.82	\$ 4,410.00
68A	20	Magnesium Alt. Method	NA	NA	\$ NA	\$ NA
68B	10	Magnesium (Solid)	EPA 200.7	1.0 mg/Kg	\$ 8.82	\$ 88.20
69	3000	Manganese	EPA 200.7	0.005 mg/L	\$ 8.82	\$ 26,460.00
69A	100	Manganese Alt. Method	EPA 200.8	0.001 mg/L	\$ 17.37	\$ 1,737.00
69B	10	Manganese (Solid)	EPA 200.7	0.2 mg/Kg	\$ 8.82	\$ 88.20
70	200	Mercury	EPA 245.1	0.0001 mg/L	\$ 27.78	\$ 5,556.00
70A	200	Mercury / Method 1631E	1631E	0.5 ng/L	\$ 46.41	\$ 9,282.00
70B	10	Mercury (Solid)	EPA 245.1	0.02 mg/Kg	\$ 27.78	\$ 277.80
71	20	Molybdenum	EPA 200.7	0.005 mg/L	\$ 8.82	\$ 176.40
71A	10	Molybdenum Alt. Method	EPA 200.8	0.001 mg/Kg	\$ 17.37	\$ 173.70
71B	10	Molybdenum (Solid)	EPA 200.1	0.7 mg/Kg	\$ 8.82	\$ 88.20
72	200	Nickel	EPA 200.7	0.005 mg/L	\$ 8.82	\$ 1,764.00
72A	20	Nickel Alt. Method	EPA 200.8	0.002 mg/Kg	\$ 17.37	\$ 347.40
72B	10	Nickel (Solid)	EPA 200.7	0.2 mg/Kg	\$ 8.82	\$ 88.20
73	500	Potassium	EPA 200.7	0.05 mg/L	\$ 8.82	\$ 4,410.00
73A	20	Potassium Alt. Method	NA	NA	\$ NA	\$ NA
73B	10	Potassium (Solid)	EPA 200.7	2.0 mg/Kg	\$ 8.82	\$ 88.20
74	500	Selenium	EPA 200.7	0.001 mg/L	\$ 8.82	\$ 4,410.00
74A	20	Selenium Alt. Method	SW 7742 M	0.0001 mg/Kg	\$ 40.68	\$ 813.60
74B	10	Selenium (Solid)	EPA 200.7	1.0 mg/Kg	\$ 8.82	\$ 88.20
75	200	Silver	EPA 200.7	0.000072 mg/L	\$ 8.82	\$ 1,764.00
75A	20	Silver Alt. Method	EPA 200.8	0.001 mg/L	\$ 17.37	\$ 347.40
75B	10	Silver	EPA 6010C	0.1 mg/Kg	\$ 8.82	\$ 88.20
76	500	Sodium	EPA 200.7	0.05 mg/L	\$ 8.82	\$ 4,410.00
76A	20	Sodium Alt. Method	NA	NA	\$ NA	\$ NA
76B	10	Sodium (Solid)	EPA 200.7	3.0 mg/Kg	\$ 8.82	\$ 88.20
77	200	Strontium	E 905.0	1.500 mg/L	\$ 147.00	\$ 29,400.00
77A	20	Strontium Alt. Method	NA	NA	\$ NA	\$ NA
78	20	Thallium	EPA 200.7	0.001 mg/L	\$ 8.82	\$ 176.40

SM 01140/

N/A

ITEM NO.	EST. QUANTITY	DESCRIPTION	Method #	Method Detection Level*	UNIT PRICE	AMOUNT
78A	10	Thallium Alt. Method	EPA 200.8	0.002 mg/L	\$ 17.37	\$ 173.70
78B	10	Thallium (Solid)	EPA 200.7	1.0 mg/Kg	\$ 8.82	\$ 88.20
79	20	Tin	EPA 200.7	0.02 mg/L	\$ 8.82	\$ 176.40
79A	10	Tin Alt. Method	EPA 200.8	0.001 mg/L	\$ 17.37	\$ 173.70
79B	10	Tin (Solid)	EPA-200.7	1.0 mg/Kg	\$ 8.82	\$ 88.20
80	20	Vanadium	EPA 200.7	0.005 mg/L	\$ 8.82	\$ 176.40
80A	10	Vanadium Alt. Method	EPA 200.8	0.001 mg/L	\$ 17.37	\$ 173.70
80B	10	Vanadium (Solid)	EPA-200.7	0.2 mg/Kg	\$ 8.82	\$ 88.20
81	200	Zinc	EPA-200.8	0.002 mg/L	\$ 8.82	\$ 1,764.00
81A	20	Zinc Alt. Method	EPA-200.7	0.003 mg/L	\$ 17.37	\$ 347.40
81B	10	Zinc (Solid)	EPA-200.7	0.5 mg/Kg	\$ 8.82	\$ 88.20
82	200	Metals Prep Cost	EPA-200.2	NA	\$ 13.89	\$ 2,778.00
82A	10	Metals Prep Cost (Solid)	SW 3050 B	NA	\$ 19.85	\$ 198.50
83	20	Gross Alpha			\$ 77.18	\$ 1,543.60
83A	10	Gross Alpha (Solid)			\$ 77.18	\$ 771.80
84	20	Gross Beta			\$ 77.18	\$ 1,543.60
84A	10	Gross Beta (Solid)			\$ 77.18	\$ 771.80
85	20	Ra-226			\$ 121.80	\$ 2,436.00
85A	10	Ra-226 (Solid)			\$ 121.80	\$ 1,218.00
86	20	Ra-228			\$ 121.80	\$ 2,436.00
86A	10	Ra-228 (Solid)			\$ 121.80	\$ 1,218.00
87	20	Total Uranium			\$ 54.34	\$ 1,086.80
87A	10	Total Uranium (Solid)			\$ 54.34	\$ 543.40
88	20	Sr-89			\$ 147.00	\$ 2,940.00
88A	10	Sr-89 (Solid)			\$ 147.00	\$ 1,470.00
89	20	Sr-90			\$ 147.00	\$ 2,940.00
89A	10	Sr-90 (Solid)			\$ 147.00	\$ 1,470.00
90	20	Tritium (H3)			\$ 115.30	\$ 2,306.00
90A	10	Tritium (H3) (Solid)			\$ 115.30	\$ 1,153.00
91	20	Gamma (Cs-137)			\$ 108.82	\$ 2,176.40
91A	10	Gamma (Cs-137) (Solid)			\$ 108.82	\$ 1,088.20
92	20	Radon			\$ 243.65	\$ 4,873.00
92A	10	Radon (Solid)			\$ 243.65	\$ 2,436.50

Toxicity Testing - Freshwater Organisms

Acute:

93	25	Ceriodaphnia			\$ 325.24	\$ 8,131.00
94	10	Daphnia Pulex / D. magna			\$ 325.24	\$ 3,252.40
95	25	Pimephales promelas			\$ 435.49	\$ 10,887.25

Chronic:

96	25	Ceriodaphnia			\$ 1096.99	\$ 27,424.75
97	25	Pimephales promelas (Survival & Growth)			\$ 1537.99	\$ 38,449.75

98	200	Analysis of entire "Phase I Parameters" for landfills See Appendix A for list.			\$ 694.05	\$ 138,810.00
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99	10	Professional staff representation of data in legal/administrative setting per hour			\$ 120.00	\$ 1,200.00
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- Subject to change if not correct method

Collection of samples - costs associated with sample pickup from the following locations:

100	24	Charleston Office, 601 57th St., SE, Charleston, WV 25304	\$ 100.00	\$ 2400.00
101	24	Tenays Office, P.O. Box 662, Tenays, WV 25596	\$ 120.00	\$ 2880.00
102	24	Fairmont Office, 2031 Pleasant Valley Rd., Fairmont, WV 26554	\$ 180.00	\$ 4320.00
103	24	Romney Office, HC 63, Box 2545, Romney, WV 26757	\$ 312.00	\$ 7488.00
104	24	French Creek Office, P.O. Box 38, French Creek, WV 26218	\$ 216.00	\$ 5184.00
105	24	Wheeling Office, 131A Peninsula St., Wheeling, WV 26003	\$ 201.00	\$ 4824.00
106	24	Parkersburg Office, 2311 Ohio Ave., Parkersburg, WV 26010	\$ 88.00	\$ 2112.00
107	24	Oak Hill Office, 116 Industrial Dr., Oak Hill, WV 25901	\$ 156.00	\$ 3744.00
108	24	Logan Office, 1101 George Kostas Dr. Logan, 25601	\$ 165.00	\$ 3960.00
109	24	Phillippi Office, 105 S Railroad St. Phillippi WV 26416	\$ 140.00	\$ 3360.00
110	24	Welch Office, 311 Court St. Welch 24801	\$ 262.50	\$ 6300.00
111	5000	Other locations as Cost Per Mile to pickup site	\$ 0.75	\$ 3750.00
112	10	24 Hour Turn-Around Rush Orders**	\$ 50 %	
113	10	48 Hour Turn-Around Rush Orders**	\$ 25 %	
114	10	72 Hour Turn Around Rush Orders**	\$ 15 %	
TOTAL				\$49,742.00

All unit pricing quoted should be based on standard (not to exceed two weeks) turn-around time.

* For Alternate test methods (and methods for which no MDL is listed), list your current method detection limit for each method

**During emergency situations samples may be requested on a quicker turn-around basis. Enter percent increases over standard turn-around time.

Appendix B - Phase 1 Detection Monitoring

Constituents for Phase I Detection Monitoring

GROUP A: Inorganic Constituents

COMMON NAME	CAS RN	Bid as package (Groups A and B combined)
Acidity 14.33	(Total)	\$ 722.96
Aluminum 8.82	(Total)	
Alkalinity 14.33	(Total)	
Ammonia Nitrogen 16.54	(Total)	
Antimony 17.37	(Total)	
Arsenic "	(Total)	
Barium "	(Total)	
Beryllium "	(Total)	
Bicarbonates (alkalinity) 14.33	(mg/l)	
Boron 17.37	(Total)	
Cadmium "	(Total)	
Chlorides 14.33	(Total)	
Chromium 17.37	(Total)	
Cobalt "	(Total)	
COD 28.66	(mg/l)	
Copper 17.37	(Total)	
Manganese 8.82	(Total)	
Iron "	(Total)	
Lead 17.37	(Total)	
Magnesium "	(Total)	
Mercury 27.78	(Total)	
Molybdenum 17.37	(Total)	
Nickel "	(Total)	
Nitrate 14.33	(Total)	
pH 11.02	(Std. Units)	
Potassium 8.82	(Total)	
Selenium 17.37	(Total)	
Silver "	(Total)	
Sodium 8.82	(Total)	
Specific Conductance 14.33	(umhos/cm)	
Sulfate "	(Total)	
TDS "	(mg/l)	
Thallium 17.37	(Total)	
TOC 37.48	(mg/l)	
Total Phenolic Materials 49.61	(Total)	
TSS 14.33	(Total)	
Turbidity "	(Total)	
Vanadium 17.37	(Total)	
Zinc "	(Total)	

In addition to the above, the following parameters should be analyzed:
Temperature, (BOD-5-day), fluoride and calcium.

BOD - 28.66

Fluoride - 14.33

Calcium - 8.82

\$ 722.96

Rev. 09/08

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification, or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked:
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Greenscape Analytical Laboratories, Inc. Signed: Marlane Edgall - Hammond

Date: 1/25/12 Title: President

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Greenscape Analytical Laboratories, Inc.

Authorized Signature: Marlene Edgell-Hammond Date: 1/27/12

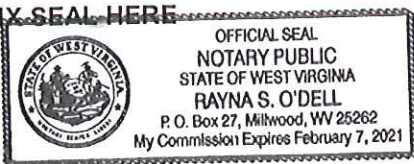
State of West Virginia

County of Jackson, to-wit:

Taken, subscribed, and sworn to before me this 27 day of January, 2012.

My Commission expires Feb. 7, 2021, 20 .

AFFIX SEAL HERE



NOTARY PUBLIC

Rayna S. O'Dell