



Introduction
To

Response to State of WV Request for Quotation CPHONE11

Between

U.S. Cellular®

And

State of West Virginia Department of Administration Purchasing Division
Building 15
2019 Washington Street, East
Charleston, WV 25305-0130

Rod Barker

Business Account Executive
301.707.1230
Rod.Barker@USCellular.com

Primo Zini

Mid Atlantic Direct Sales Manager
304.290.0677
Primo.Zini@USCellular.com



U.S. CELLULAR® INFORMATION

The Company

At U.S. Cellular, we're not just in the business of connecting calls, we're in the business of connecting people. We believe pride and respect aren't just words, they're words to live by. And we believe the most important thing about your phone is the person on the other end, and we'll work harder than anyone to keep you connected to them. This is U.S. Cellular and we believe in something better.

The 9,000 associates of U.S. Cellular believe it's okay for customers to expect more from their wireless carrier. U.S. Cellular recently unveiled The Belief Project, a series of industry-first programs and services that bring innovative solutions to consumers that create a human relationship, not a contractual one. Committed to elevating the wireless experience, U.S. Cellular continues to introduce innovative, customer-focused programs and services designed to address consumer frustrations, like One and Done Contracts, Phone Replacement, Overage Cap, Overage Protection and Battery Swap.

Founded in 1983, the Chicago-based company serves 6.1 million customers across the country. There are more than 400 U.S. Cellular operated retail stores and 1,300 locations representing relationships with agents, dealers and non-company retailers. Additionally, U.S. Cellular provides its customers with superior support through its five state-of-the-art Customer Care Centers, located in Tulsa, Okla.; Cedar Rapids, Iowa; Waukesha, Wis.; Knoxville, Tenn.; and Bolingbrook, Ill.

With 2009 service revenues of \$4.2 billion, U.S. Cellular maintains one of the industry's highest levels of customer satisfaction by emphasizing customer support, quality network coverage and comprehensive range of wireless products and services. Over the past two years, the company has received 33 awards that recognize its unique company culture, reliable network and outstanding wireless service. For the 10th reporting period in a row, we received the J.D. Power and Associates award for overall call quality in the North Central Region, which includes Illinois, Indiana, Wisconsin, Michigan and Ohio.

U.S. Cellular believes in the power of the community and has made a commitment to invest more than \$4.5 million in teachers and schools during 2009 and 2010. U.S. Cellular focuses on creating a personal connection with customers that extends beyond our award-winning network and is responding to an issue that is important to communities and affects us all – children's education. We're committed to helping schools through our grassroots initiatives: Calling All Communities and Calling All Teachers.





TECHNOLOGY AND NETWORK

U.S. Cellular® has chosen CDMA (Code Division Multiple Access) 1XRTT and EV-DO rev. A as the primary technology for delivering outstanding voice and data service (technology varies by market). It is one of the most secure technologies available for wireless communication in the world today. CDMA is a "spread spectrum" technology, allowing many users to occupy the same time and frequency allocations, in a given band/space. CDMA systems have been in commercial use since 1995. CDMA networks operate in the 800 and 1900 MHz frequency bands with the primary markets in North America.

- **Outstanding Voice and Call Quality**

CDMA filters out background noise, cross-talk, and interference so you can enjoy crystal-clear voice quality, greater privacy, and enhanced call quality. Qualcomm's CDMA variable rate vocoder translates voice into digital transmissions, zeroes and ones, at the highest translation rates possible (8kbps or 13kbps). This allows for crystal clear voice and also maximizes your system capacity.

- **Greatest Coverage for Lower Cost**

CDMA's spread spectrum signal provides the greatest coverage in the wireless industry, allowing networks to be built with far fewer cell sites than is possible with other wireless technologies. Fewer cell sites translate to reduced operating expenses, which results in savings to both operators and consumers.

- **Packet Data**

CDMA networks are built with standard IP packet data protocols. Other networks require costly upgrades to add new data equipment in the network and will require new data phones. Standard cdmaOne phones already have TCP/IP and PPP protocols built into them.

- **Mobile Broadband**

Implementation of EV-DO technology in nearly all markets supports faster data rates and even greater network capacity. Download speeds with an EV-DO compatible handset or internet air card can range from 600kbps – 1 mbps and upload speeds range from 400 – 500 kbps. The result is faster access to critical information.

- **Longer Talk Time, Longer Battery Life and Smaller Phones**

You can leave your phone on with CDMA. CDMA uses power control to monitor the amount of power your system and handset need at any time. CDMA handsets typically transmit at the lowest power levels in the industry, allowing for longer battery life which results in longer talk time and standby time. CDMA handsets can also incorporate smaller batteries, resulting in smaller, lighter-weight phones. Easier to carry. Easier to use.





- **Fewer Dropped Calls**
CDMA's patented "soft handoff," method of passing calls while customers travel across the network sharply reduces the risk of disruption or dropped calls. The process of soft handoff leads to fewer dropped calls as 2 or 3 cell sites are providing service for your call at any given time.
- **Improved Security and Privacy**
CDMA's digitally encoded, spread spectrum transmissions resist eaves dropping. Designed with about 4.4 trillion codes, CDMA virtually eliminates cloning and other types of fraud.
- **Greater Capacity**
CDMA allows the largest number of subscribers to share the same radio frequencies, helping service provider's increase their profitability. CDMA can provide more than three times the capacity of other digital platforms.
- **Reduced Background Noise and Interference**
CDMA combines multiple signals and improves signal strength. This leads to the near elimination of interference and fading. Both electrical background noise (computer noise) and acoustic background noise (background conversations) are filtered out by using narrow bandwidth which corresponds to the frequency of the human voice. This keeps background noise out of your conversations.
- **Rapid Deployment**
CDMA systems can be deployed and expanded faster and more cost effectively than most wire line networks. And because they require fewer cell sites, CDMA networks can be deployed faster than other types of wireless networks.
- **Wide Product Selection**
CDMA is one of the two leading global wireless technologies. This enables service providers and customers to choose from a wide range of highly advanced, cost-competitive, CDMA-based products.





FEATURES & BENEFITS

Flexible Calling Plans

Customize a plan that's best for your business. Select the amount of minutes your company needs including Free Incoming Calls, Texts and Pix and choose options like Free Mobile-to-Mobile or unlimited Nights and Weekends.

Free Incoming Calls, Texts and Pix

Nearly half the time you spend on your phone is free.

Free Mobile-to-Mobile Calls (on select plans)

Unlimited Calls to and from other U.S. Cellular® customers nationwide.

Unlimited Nights and Weekends Starting at 7 p.m. (on select plans)

Unlimited calling Monday through Friday from 7 p.m. to 6:59 a.m. and all day Saturday and Sunday.

Battery Swap

We believe running out of power shouldn't stand in the way of staying connected to your customers and employees. With Battery Swap, you can come into a U.S. Cellular® store and swap your battery for a fully charged one, free, and stay connected to your business. This program is offered at most locations. Visit uscellular.com/storefinder to find a participating location.

My Contacts Backup

Download and register My Contacts Backup for free, so that if you ever need to replace a phone, you won't need to reload your contacts. Check out how easy it is to back up your contacts at uscellular.com/mycontactsbackup.

Nationwide Long Distance

No long distance charges when calling anyone nationwide, including calls to Puerto Rico.

Call Forwarding

Transfer incoming calls to any other phone number when you're not with your wireless phone.

Call Waiting

Stay connected with one call while answering another.

Caller ID

Lets you know who's calling before you answer.

Three-Way Conference Calling

Add a third party to your current call.



**Voice Mail**

Our Voice Mail service answers calls when you can't.

International Dialing

International Dialing gives you direct access to over 200 countries. Consult a U.S. Cellular® representative or visit uscellular.com/countrycodes for country rates and availability.

International Text Messaging

Text over 100 countries from your wireless phone. There is no extra fee for the text messages you send and incoming messages are still free. Consult a U.S. Cellular® representative for country availability.

Directory Assistance

Call Directory Assistance by dialing 411 from your wireless phone to get the phone numbers of the people and businesses you need. You can also get additional information like movie times and locations, restaurant listings and more. In addition to the Directory Assistance charge, airtime and toll charges may apply.





LOCAL SERVICE AND SUPPORT STRUCTURE

U.S. Cellular® provides specialized Support Teams for its business and government accounts. These individuals are some of U.S. Cellular's most experienced, tenured associates whose focus is to provide personalized and professional service.

Dedicated Local BAE:

U.S. Cellular provides a **Business Account Executive (BAE)** to business and government accounts for personal and local sales representation. These representatives work closely with customers to understand their business needs and offer services and rate plans specifically suited to those needs.

Dedicated Local Sales Support Specialist:

U.S. Cellular will provide a local Sales Support Specialist to assist your business account by facilitating phone training for new users, fulfilling orders, delivering or shipping equipment, answering questions regarding products and services, and other field support.

Business to Business Billing Support:

State of West Virginia will also have access to a specialized Business to Business Customer Service and Billing Support Team.

Business Support – 1-800-819-9373

Battery Support

U.S. Cellular retail locations will be equipped to exchange your associate's handset batteries at no cost to State of West Virginia or the end user. Device must be active with U.S. Cellular® service and be one of the many devices supported by the U.S. Cellular® Battery Swap Program.

Roamer Support Center:

U.S. Cellular's Roamer Support Center is open 24 hours a day 7 days a week and can assist customers when they are roaming and encountering problems placing or receiving calls.

Roamer Support Center: 1-888-872-7462





RECOMMENDED RATE PLANS

U.S. Cellular® offers a variety of business rate solutions designed for State of West Virginia specific needs. See RFQ CPHONE11 and 11_01 Response.

EQUIPMENT/HANDSET PRICING

State of West Virginia will receive discounted equipment pricing that U.S. Cellular® will offer. These handset include a color screen, battery, wall charger, ear bud and users manual. See RFQ CPHONE 11 and 11_01 Response.

PARTNER EMPLOYEE DISCOUNT PROGRAM (PEDP) (RATES AND DISCOUNTS MAY BE SUBJECT TO CHANGE)

Discounted Service for Your Associates

State of West Virginia's partnership with U.S. Cellular® qualifies your employees for a discount on their consumer wireless service! If PEDP requirements are met, both current and new customers employed by State of West Virginia will be able to take advantage of this discount and great customer service that U.S. Cellular has become known for.

Gaining access to the discount is easy! Associates simply visit www.uscellular.com/partner. Upon entering their name and corporate e-mail address they will receive an e-mail with their discount. They will then simply be prompted to continue with the process and have the discount applied.

Requirements:

- Discount will only be applied to the voice plan portion (On Belief Plans the discount applies to the voice, messaging and data bundle)
- Single line plans must have a monthly service charge of \$69.95 or greater
- Family Plans must have a monthly service charge of \$99.99 or greater
- Not eligible on Wireless Modem or data only plans

We look forward to the opportunity to serve the State of West Virginia.

Regards,
Primo Zini
Mid Atlantic Direct Sales Manager



Response

RECEIVED

2011 OCT 18 AM 11:09

WV PURCHASING
DIVISION





State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER

CPHONE11

PAGE

1

ADDRESS CORRESPONDENCE TO ATTENTION OF:

KRISTA FERRELL
304-558-2596

RFQ COPY

TYPE NAME/ADDRESS HERE

us Cellular
1451 Earle Core Rd #D
Morgantown WV
26505

V
E
N
D
O
R

S
H
I
P
T
O

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/14/2011				

BID OPENING DATE:

10/13/2011

BID OPENING TIME

01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		985-77		
CELLULAR PHONE SERVICE						
REQUEST FOR QUOTATION (RFQ)						
BLANKET OPEN END STATEWIDE CONTRACT						
THE WEST VIRGINIA STATE PURCHASING DIVISION IS SOLICITING BIDS FOR A BLANKET OPEN END STATEWIDE CONTRACT FOR INTEGRATED CELLULAR COMMUNICATIONS (CELLULAR) TECHNOLOGY PER THE ATTACHED SPECIFICATIONS.						
TECHNICAL QUESTIONS CONCERNING THIS SOLICITATION MUST BE SUBMITTED IN WRITING TO KRISTA FERRELL IN THE WEST VIRGINIA STATE PURCHASING DIVISION VIA FAX AT 304-558-2596 OR VIA EMAIL AT KRISTA.S.FERRELL@WV.GOV.						
DEADLINE FOR ALL TECHNICAL QUESTIONS IS 09/28/2011 AT THE CLOSE OF BUSINESS.						
ALL TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL WRITTEN ADDENDUM TO BE ISSUED AFTER THE DEADLINE HAS LAPSED.						
VERBAL COMMUNICATION: ANY VERBAL COMMUNICATION BETWEEN THE VENDOR AND ANY STATE PERSONNEL IS NOT BINDING. ONLY INFORMATION ISSUED IN WRITING AND ADDED TO THE RFQ SPECIFICATIONS BY A FORMAL WRITTEN ADDENDUM BY PURCHASING IS BINDING.						
THE STATE BUYER LISTED ABOVE IS THE SOLE CONTACT FOR						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE

[Signature]

TELEPHONE

304-290 0677

DATE

10/18/2011

TITLE

Direct Sales mgr.

FEIN

621147325

ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER

CPHONE 11

PAGE

2

ADDRESS CORRESPONDENCE TO ATTENTION OF:

KRISTA FERRELL
304-558-2596

RFQ COPY

TYPE NAME/ADDRESS HERE

us Cellular
1451 Eagle Core Rd #D
Morgantown WV
26505

V
E
N
D
O
R

S
H
I
P
T
O

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/14/2011				

BID OPENING DATE:

10/13/2011

BID OPENING TIME

01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ANY AND ALL INQUIRIES CONCERNING THIS SOLICITATION AFTER THE RFQ HAS BEEN RELEASED.						
EXHIBIT 10						
REQUISITION NO.:						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO.'S:						
NO. 1 <input checked="" type="checkbox"/>						
NO. 2 <input checked="" type="checkbox"/>						
NO. 3 <input checked="" type="checkbox"/>						
NO. 4 <input checked="" type="checkbox"/>						
NO. 5 <input checked="" type="checkbox"/>						
I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.						
VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	304-290-0677	10/18/2011
TITLE	FERN	ADDRESS CHANGES TO BE NOTED ABOVE
Direct Sales Manager	621 14 7325	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER

CPHONE 11

PAGE

3

ADDRESS CORRESPONDENCE TO ATTENTION OF:

KRISTA FERRELL
304-558-2596

RFQ COPY

TYPE NAME/ADDRESS HERE

US Cellular
1451 Earl Core Rd. #D
Morgantown WV
26505

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/14/2011				

BID OPENING DATE: 10/13/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>..... SIGNATURE ..U.S. Cellular.. COMPANY ...10/18/2011.. DATE</p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	304-270-0677	10/18/2011
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Direct Sales Mgr	621147325	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER

CPHONE 11

PAGE

4

ADDRESS CORRESPONDENCE TO ATTENTION OF:

KRISTA FERRELL

304-558-2596

RFQ COPY

TYPE NAME/ADDRESS HERE

VENDOR
us cellular
1451 Earle Core Rd #D
morgantown WV
26505

SHIP TO

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/14/2011				

BID OPENING DATE:

10/13/2011

BID OPENING TIME

01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.						
CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.						
OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)						
QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.						
ORDERING PROCEDURE: SEE SECTION 4.1 OF THE ATTACHED SPECIFICATIONS.						
BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.						
THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE

TELEPHONE

DATE

TITLE

FEIN

ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER

CPHONE 11

PAGE

5

ADDRESS CORRESPONDENCE TO ATTENTION OF:

KRISTA FERRELL
304-558-2596

RFQ COPY

TYPE NAME/ADDRESS HERE

V
E
N
D
O
R

us Cellular
1451 Earl Core Rd #D
Morgantown WV
26505

S
H
I
P
T
O

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/14/2011				

BID OPENING DATE:

10/13/2011

BID OPENING TIME

01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.						
REV. 05/26/2009						
PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.						
NOTICE						
A SIGNED BID MUST BE SUBMITTED TO:						
DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:						
SEALED BID						
BUYER: KRISTA FERRELL-FILE 42						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE

TELEPHONE

DATE

TITLE

FEIN

ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER

CPHONE11

PAGE

6

ADDRESS CORRESPONDENCE TO ATTENTION OF:

KRISTA FERRELL
304-558-2596

RFQ COPY

TYPE NAME/ADDRESS HERE

VENDOR

uscellular
1451 Earle Core Rd #D
morgantown WV
26505

SHIP TO

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/14/2011				

BID OPENING DATE: 10/13/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				CPHONE11		
				BID OPENING DATE:	10/13/2011	
				BID OPENING TIME:	1:30 PM	
				PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:		
					800-663-1358	
				CONTACT PERSON (PLEASE PRINT CLEARLY):		
					Primo zini	
				***** THIS IS THE END OF RFQ CPHONE11 ***** TOTAL:		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	304-290-0677	10/18/2011
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Dired Sales	621147325	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

REQUEST FOR QUOTATION: CPHONE11 STATEWIDE CONTRACT INTEGRATED CELLULAR COMMUNICATIONS

The Acquisition and Contract Administration Section of the Purchasing Division, hereinafter referred to as "State", is soliciting bids, to establish a statewide contract for integrated cellular communications (cellular) technology. This Contract shall extend to include state agencies, community colleges, institutions, counties, municipalities, public schools, and other local government entities.

1.0 PURPOSE

The purpose of this RFQ is to request bids from responsible vendors with the intent to award a statewide contract to provide cellular communication services, accessories and equipment for use by State employees. These cellular communication services shall include the wireless transmission of voice and/or data. Cellular communication equipment, accessories, and devices are included, as well as the related warranty and support services. Cellular equipment shall include devices such as netbooks and tablets that have integrated cellular service and bundled with a cellular data plan.

Our primary goal is to leverage the State of West Virginia's buying power to ultimately reduce our overall costs, while meeting our requirements and maintaining an acceptable level of quality.

2.0 DEFINITIONS

The below terms shall be herein defined as:

- A. "Vendor": the successful bidder(s)
- B. "Manufacturer": the company who produces the equipment.
- C. "Contract": the binding agreement that is entered into between the State of West Virginia and the Vendor to provide the services as herein specified.
- D. Mandatory Requirements: The terms "must", "will", "shall", "minimum", "maximum", or "is/are required" identify a mandatory item or factor. Decisions regarding compliance with any mandatory requirements shall be at the sole discretion of the State. Failure on the part of the Vendor to meet any of the mandatory specifications shall result in the disqualification of the bid.
- E. Agency: any entity seeking goods/services under this "Contract"
- F. Cellular communications: A mobile device that uses a network of short-range transmitters located in overlapping cells throughout a region, with a central station making connections to regular lines
- G. GOOD Technology: Push e-mail and mobile device management and security products for mobile phones.

- H. Smartphone: A cellular telephone with built-in applications and Internet access. Smartphones provide digital voice service as well as text messaging, e-mail, Web browsing, still and video cameras, MP3 player, video viewing and often video calling.
- I. Roaming - Geographic West Virginia, and bordering counties located in adjoining states, will be considered the "home area", or local call footprint, for all services related to this RFQ. "Roaming charges/long distance" will apply only when the user is outside of the "home area/local call footprint". Roaming is defined as the area beyond the bordering counties in adjoining states within the continental United States.

2.1 BACKGROUND

The State of WV presently utilizes approximately 4900 cellular telephones, with air-time usage of approximately 21 million minutes annually, and approximately 1400 data devices (Good technology, MS Windows, RIM Blackberry and similar data devices).

3.0 SCOPE OF WORK

- 3.1 The vendor will provide an equipment package that shall include a handset (choice of candy bar or flip phone style), AC power adapter/charger, battery, user manual and related maintenance and support services provided by the manufacturer's warranty.
- 3.2 Equipment package handsets shall include vibrate functionality and E911 compatibility.
- 3.3 The following service features shall be standard and will be included at no additional charge:
 - 3.3.1 Unlimited mobile to mobile (within Vendor's network)
 - 3.3.2 Unlimited nights and weekends
 - 3.3.3 Call Waiting
 - 3.3.4 Three-way Calling
 - 3.3.5 Call Forwarding
 - 3.3.6 No Answer Transfer/Busy Transfer
 - 3.3.7 Voicemail with Message Indicator
 - 3.3.8 Caller ID
 - 3.3.9 Directory Assistance with Automatic Call Completion
 - 3.3.10 Basic Text Messaging
 - 3.3.11 State-wide service with no roaming charges or long distance fees within West Virginia and the bordering counties of adjoining states.

- 3.4 Vendor shall activate service on new equipment within 72 hours of request or shipping.
- 3.5 Vendor shall provide the following services at no additional cost. This list is not meant to be all inclusive and vendors may, at their discretion, add other services.
- 3.5.1 Upgrades or downgrades to service plans as needed, with no limits.
- 3.5.2 Cancellation of service without early termination fees;
- 3.5.3 Provide Local Number Portability with no penalty.
- 3.6 At least on device should come equipped with one or more of the following features:
- 3.6.1 Bluetooth turned off, as the default setting
- 3.6.2 Camera
- 3.6.3 GPS integrated
- 3.6.4 Hands-Free capable
- 3.6.5 Speakerphone
- 3.6.6 Wi-Fi
- 3.7 The successful vendor(s) shall be available to meet with the Office of Technology on a regular basis (monthly or quarterly, at the State's discretion) to discuss the utilization of this contract and any relevant issues.
- 3.8 DATA SERVICES
- 3.8.1 Vendor shall provide "air cards" that allow for cellular data services for laptop or notebook computers.
- 3.8.2 When agency acquires data services, the vendor shall provide the following features at no additional charge:
- Unlimited Data
 - Unlimited Text Messages
- 3.8.3 Data services that are required by the State shall include Internet access and e-mail utilizing integrated cellular handheld devices and non-standard cellular telephones. The requested data services shall be able to access e-mail service from the providing vendor or interface with the State's Microsoft Exchange e-mail system.

3.8.4 The vendor must support at least one of the following mobile operating systems:

- GOOD technology supported devices
- MS Windows Activesync
- RIM Blackberry

Integrated cellular equipment provided under this contract shall include such items as netbooks and tablets that have integrated cellular service.

4.0 REQUIREMENTS: ORDERING, SERVICE, SUPPORT, REPORTING AND BILLING

4.1 ORDERING

4.1.1 Agencies shall prepare a written state contract order form WV-39 and submit to Office of Technology contract administrator for approval at WVOT.CELL@WV.GOV. Each WV-39 should clearly denote the quantity and commodity/commodities to be purchased.

3.6.1.2 If approved by the contract administrator the Agency will receive said approval via email.

3.6.1.3 Once the contract administrator approves the order the administrator submits the WV-39 created by the Agency to the Vendor for the approved commodity/commodities covered by this contract.

3.6.1.4 The Vendor(s) shall provide activation of new service, or portability services at no additional charge.

4.2 SUPPORT

4.2.1 Vendor(s) shall provide a toll-free support number coverage 24x7x365, staffed by technical personnel, to answer any service-related questions, including, but not limited to: parts, service, and administrative support.

4.2.2 The Vendor shall repair or replacement of any malfunctioning units, must be with equipment equal to, or better than, the original unit.

4.2.3 If requested by the State, vendor(s) shall provide free replacement of standard (basic) telephones and cellular data cards at the end of the devices' normal life cycle as mutually agreed upon by the vendor and the State.

4.2.4 If vendor(s) implements technologies that render the State's voice or data devices inoperable, or otherwise non-functional, vendor(s) will provide replacement devices free of charge prior to the new services becoming available.

4.3 REPORTING

- 4.3.1 Vendor(s) shall furnish monthly availability and reliability statistics to the West Virginia Office of Technology for West Virginia's "home area". This must include the percentage of time the network was not 100% available in the home area and the percentage of dropped calls in home area per user. The report should be in Excel format.
- 4.3.2 Vendor(s) will provide a free quarterly optimization calculation, as applicable and requested by the State. There shall not be any additional charge or commitment for moving a user into a more appropriate plan. Optimization recommendations must be communicated through a quarterly report. The State will use this information for evaluating the State's cell phone usage, as provided by the vendor.
- 4.3.3 Vendor(s) shall provide to the state an additional monthly report that shows total minutes of usage by billed telephone number (BTN), in addition to billing the user agencies.

4.4 BILLING

- 4.4.1 State Agencies shall have the ability to change rate plans on a particular line without any fee or charge to the agency.
- 4.4.2 It will be the responsibility of the successful vendor(s) to bill the individual spending units based on their individual requirements. Options may include:
- A separate bill per service line requested
 - Aggregate billing by agency geographic location
 - Aggregate billing for the spending unit (Time aggregation would only be expected at the aggregated bill level and not across spending units.)
- 4.4.3 This billing shall be provided in a pre-approved format, as agreed upon by both the vendor(s) and the State. These bills will be delivered to the State on a pre-arranged delivery date, mutually agreed upon by the State and the vendor(s). Billing at a minimum should detail, for each line active on that bill, the following:

- | | |
|---|--|
| • User Name | • Plan level |
| • * Cellular Number | • *Date and time of call or data transaction |
| • Office (landline) Number | • *Number called |
| • Supervisor's Name | • *Duration of call or size of data transmission |
| • Supervisor's Office (landline) Number | • *Cost of call or data transmission |
| • Department | • *Overage charges, if applicable |
| • *Agency Name | • *Fees |
| • Unit Name | |
| • Org. Number | |
| • *Bill to address | |

*Denotes mandatory detail

4.4.7 The State of WV will not pay activation fees, disconnection fees, early termination fees, or roaming fees, within the designated "home area," as part of this contract.

4.4.8 Vendor(s) must include, per telephone number and/or IP address, all fees (USF, Administrative Fees, etc.) listed separately, as part of the base monthly rate. These fees must be specifically identified in the vendor(s)' response. The state cannot pay any tax, fee or surcharge that is not specifically mentioned as part of the contract or is not included as part of the base monthly rate. The State of West Virginia is exempt from all Federal and West Virginia State taxes.

5.0 Award

5.1 This contract may consist of awards to multiple vendor(s) required to cover all features as described in the RFQ and all geographic areas of West Virginia in which the State needs service. The vendor(s) is solely responsible for all work performed under the contract and shall assume prime contractor responsibility for all services offered and products to be delivered under the terms of this contract. The State will consider the vendor(s) to be the sole point of contact with regard to all contractual matters. The vendor(s) may enter into written subcontracts for performance of work under the contract; however, the vendor(s) is totally responsible for payment of all subcontractors.

5.2 Inter-State Agreements

The State reserves the right to utilize inter-state agreements, such as the Western States Contracting Alliance (WSCA), or GSA pricing schedule, to purchase equipment and service, outside of the terms and conditions of any contract resulting from an award of this RFQ.

5.3 Separate and Independent Government Agreements

The Vendor(s) may make the products and services requested in this RFQ available to county and local municipalities, as well as any other official boards and commissions deemed eligible as legitimate, governmental entities. If the Vendor(s) exercises this option, the State will not be liable for billing, management or any other services related to these separate, independent agreements.

6.0 CHANGES AFTER THE AWARD

6.1 Upgrades

Due to continuing evolution of cellular technology and constant changes in each vendor's capabilities, the winning vendor(s) will have the opportunity to present the Chief Technology Officer information about new products, new services and new coverage areas offered for the State's consideration as well as proposed pricing. The Office of Technology will do an analysis of each proposal to ensure the products and services offered continue to meet the State's needs in a cost-effective manner. The Office of Technology will also compare these offerings with offerings available in the marketplace to ensure that the proposal is competitive, reasonable and proven. Only vendor(s) awarded contracts from the original RFQ may participate in this upgrade of the State's integrated cellular services. If the proposed change is accepted by the Office of Technology, they must be processed through and approved as a change order by the Purchasing Division.



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
CPHONE11

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
KRISTA FERRELL
304-558-2596

RFQ COPY

TYPE NAME/ADDRESS HERE

V
E
N
D
O
R

uscellular
1451 Earle Core Rd. #D
Morgantown WV
26505

S
H
I
P
T
O

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/03/2011				

BID OPENING DATE: 10/18/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM NO. 1		
				THIS ADDENDUM IS ISSUED TO:		
				1.) PROVIDE ANSWERS TO ALL TECHNICAL QUESTIONS SUBMITTED IN ACCORDANCE WITH THE PROVISIONS OF THE ORIGINAL RFQ (CPHONE11),		
				2.) PROVIDE REVISED SPECIFICATIONS,		
				3.) PROVIDE REVISED COST SHEETS, AND		
				4.) EXTEND THE BID OPENING DATE.		
				BID OPENING DATE IS EXTENDED TO: 10/18/2011		
				BID OPENING TIME REMAINS: 1:30 PM		
				***** END ADDENDUM NO. 1 *****		
0001	1	LS		985-77		
				CELLULAR PHONE SERVICE		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	304-270-0677	10/18/2011
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Direct Sales Manager	621147325	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

Statewide Contract - CPHONE11

Technical Questions

Q. 3.8.2 - Could you clarify what "unlimited data" references? Do you want information on rate plans that have unlimited data for aircards, tablet pc's, PDA phones as well as standard cell phones?

A. We want plans with unlimited data for all devices.

Q. 4.3.2 - Could you clarify what percentage the state is comfortable with optimizing? Example: Would you like to get reports that optimize to within 5% of overall usage or a report that shows optimization to 1% of overall usage? Would you like the reports by cost center/ department breakout quarterly?

A. Five percent (5%), the report should be by agency by account number quarterly.

Q. Please let us know if you would like the following reports as part of this quarterly optimization

- a. Billing and Invoice management – comprehensive, centralized bill presentment, reporting, analytics and detailed cost allocations
- b. Billing Analysis and Expense Optimization – usage data trending and carrier plan analysis for maximized savings
- c. Live asset tracking report (which maintains accurate inventory of all devices and service plans over real time or a static asset tracking report that shows asset tracking on a monthly basis
- d. Reports that identify abandoned or orphaned devices
- e. Subscriber reports that show average billing by department or cost center on a quarterly bases
- f. Order tracking reports that provide real time alerts to managers –auto generated emails alerting management of shipments and procurements.

A. a. Yes

b. Yes

c. Yes with real time asset tracking

d. Yes

e. Yes see answer to question under 4.3.2 above.

f. Yes

Q. Bid due date 10/13 at 1:30pm. Please confirm

A. The bid opening will be extending to 10/18/11 at 1:30 p.m.

Q. How many printed copies of the response would you like us to send?

A. Two copies please.

Q. Would you also like to receive an email with the response or a CD?

A. The Purchasing Division may not accept bids via email. Vendors submitting electronic versions should include via CD or thumb drive.

Q. Will these questions be answered via email and by what date?

A. Questions will be answered by formal addendum.

Q. Can we have a two week extension on the Bid Opening Date?

A. Unfortunately the current contract expires on 10/31/11. The bid opening can only be extended to 10/18/11 at 1:30 p.m.

Q. Please confirm only one copy of the bid must be submitted to Purchasing. In addition, please confirm that a second copy of the bid does not have to be delivered to the Auditor's office.

A. We would like to have 2 copies of the bid. The Auditor Copy requirement was retracted by WV State Code change in 2007.

Q. Can the Vendors submit additional pricing (rate plans) that are not reflected on the State's CPHONE11 Cost Sheet 2?

A. Yes

Q. Can the Vendor submit pricing for Services (Push to Talk) and Mobile Applications which are not requested in the bid? There are a number of State Agencies utilizing mobile applications from the existing contract and other applications have been requested?

A. Yes

Q. Please confirm that Directory Assistance with Automatic Call Completion (3.3.9) shall be included at no additional cost? Typically Directory Assistance (411) is a billable service.

- A. 3.3.9 will be removed from the requirements for Directory Assistance be provided at no additional cost. The specifications have been adjusted accordingly.
- Q. Please confirm that Basic Text Messaging be provided at No Additional Charge (3.3.10) on all devices. Please clarify – Is the State requiring that the Vendor provide Basic Text Messaging as a Service? Or Is the State asking for Unlimited Basic Text Messaging – FREE? CPHONE11 Cost Sheet 2 request pricing for Text Messaging.
- A. We are deleting the requirement 3.3.10 related to texting at no additional cost. Texting should be bid as part of the package related to the cost sheet.
- Q. 6.1.4 Requires Activation of Service at no charge. Is the State Willing to Pay an Upgrade Fee of \$18? In addition, 4.4.7 does not specify Upgrade Fee
- A. We are changing the number scheme on 3.6.1.2 to 4.1.2 and 3.6.1.3 to 4.1.3 and 3.6.1.4 to 4.1.4.
- 4.4.7 will now read :The State of WV will not pay activation fees, disconnection fees, early termination fees, upgrade fees, or roaming fees, within the designated "home area," as part of this contract.
- Q. The USF Fee changes Quarterly. Can the State automatically adjust the USF Fee so that a change order does not have to be submitted? In some cases, Vendors are being required to credit back USF fees due to the quarterly USF Fee rate change. The Vendors are required to pass through the USF fee and do not control pricing or price changes.
- A. Any alterations to the contract must be facilitated through formal change order submitted to the Purchasing Division. All changes are subject to approval.
- Q. Do we include Fees in the Total Cost on the CPHONE11 – Cost Sheet 2?
Or simply show them on Cost Sheet 5 and do not include on Cost Sheet 2
- A. Cost sheet two is for services only and not fees. Fees should be listed on cost sheet 5.
- Cost sheet 2 will now read "Overage Charges" Instead of "overage fees"
- Q. CPHONE11 – Cost Sheet 2 / Section Basic Voice / Data Plan – Please clarify: The cost for unlimited minutes will be provided in the Basic Voice Plan section. Is this data plan for a voice device or Smartphone?
- A. On Cost sheet 2 the section for "Basic Voice" is for a cell phone with just voice service, the "Basic Voice/Data Plan" is for cell phones with internet connectivity, the "Basic Data Plan" is for Smart phones.

Q. Basic Data Plan – Please clarify what pricing is desired in this section. Smart Phone; Air Card; Mi-Fi?

A. We will add to the cost sheet lines under the "Basic Data Plan" costs for Air Cards and Mi-Fi.

Q. Would the State be open to discussions to review the equipment pricing update procedure? End Users always want the newest devices. In some instances, there can be delays in getting the equipment change orders posted.

A. Any alterations to the contract must be facilitated through formal change order submitted to the Purchasing Division. All changes are subject to approval.

REQUEST FOR QUOTATION: CPHONE11 STATEWIDE CONTRACT INTEGRATED CELLULAR COMMUNICATIONS

The Acquisition and Contract Administration Section of the Purchasing Division, hereinafter referred to as "State", is soliciting bids, to establish a statewide contract for integrated cellular communications (cellular) technology. This Contract shall extend to include state agencies, community colleges, institutions, counties, municipalities, public schools, and other local government entities.

1.0 PURPOSE

The purpose of this RFQ is to request bids from responsible vendors with the intent to award a statewide contract to provide cellular communication services, accessories and equipment for use by State employees. These cellular communication services shall include the wireless transmission of voice and/or data. Cellular communication equipment, accessories, and devices are included, as well as the related warranty and support services. Cellular equipment shall include devices such as netbooks and tablets that have integrated cellular service and bundled with a cellular data plan.

Our primary goal is to leverage the State of West Virginia's buying power to ultimately reduce our overall costs, while meeting our requirements and maintaining an acceptable level of quality.

2.0 DEFINITIONS

The below terms shall be herein defined as:

- A. "Vendor": the successful bidder(s)
- B. "Manufacturer": the company who produces the equipment.
- C. "Contract": the binding agreement that is entered into between the State of West Virginia and the Vendor to provide the services as herein specified.
- D. Mandatory Requirements: The terms "must", "will", "shall", "minimum", "maximum", or "is/are required" identify a mandatory item or factor. Decisions regarding compliance with any mandatory requirements shall be at the sole discretion of the State. Failure on the part of the Vendor to meet any of the mandatory specifications shall result in the disqualification of the bid.
- E. Agency: any entity seeking goods/services under this "Contract"
- F. Cellular communications: A mobile device that uses a network of short-range transmitters located in overlapping cells throughout a region, with a central station making connections to regular lines
- G. GOOD Technology: Push e-mail and mobile device management and security products for mobile phones.

- H. Smartphone: A cellular telephone with built-in applications and Internet access. Smartphones provide digital voice service as well as text messaging, e-mail, Web browsing, still and video cameras, MP3 player, video viewing and often video calling.
- I. Roaming - Geographic West Virginia, and bordering counties located in adjoining states, will be considered the "home area", or local call footprint, for all services related to this RFQ. "Roaming charges/long distance" will apply only when the user is outside of the "home area/local call footprint". Roaming is defined as the area beyond the bordering counties in adjoining states within the continental United States.

2.1 BACKGROUND

The State of WV presently utilizes approximately 4900 cellular telephones, with air-time usage of approximately 21 million minutes annually, and approximately 1400 data devices (Good technology, MS Windows, RIM Blackberry and similar data devices).

3.0 SCOPE OF WORK

- 3.1 The vendor will provide an equipment package that shall include a handset (choice of candy bar or flip phone style), AC power adapter/charger, battery, user manual and related maintenance and support services provided by the manufacturer's warranty.
- 3.2 Equipment package handsets shall include vibrate functionality and E911 compatibility.
- 3.3 The following service features shall be standard and will be included at no additional charge:
 - 3.3.1 Unlimited mobile to mobile (within Vendor's network)
 - 3.3.2 Unlimited nights and weekends
 - 3.3.3 Call Waiting
 - 3.3.4 Three-way Calling
 - 3.3.5 Call Forwarding
 - 3.3.6 No Answer Transfer/Busy Transfer
 - 3.3.7 Voicemail with Message Indicator
 - 3.3.8 Caller ID
 - 3.3.9 Basic Text Messaging
 - 3.3.10 State-wide service with no roaming charges or long distance fees within West Virginia and the bordering counties of adjoining states.

- 3.4 Vendor shall activate service on new equipment within 72 hours of request or shipping.
- 3.5 Vendor shall provide the following services at no additional cost. This list is not meant to be all inclusive and vendors may, at their discretion, add other services.
 - 3.5.1 Upgrades or downgrades to service plans as needed, with no limits.
 - 3.5.2 Cancellation of service without early termination fees;
 - 3.5.3 Provide Local Number Portability with no penalty.
- 3.6 At least one device should come equipped with one or more of the following features:
 - 3.6.1 Bluetooth turned off, as the default setting
 - 3.6.2 Camera
 - 3.6.3 GPS integrated
 - 3.6.4 Hands-Free capable
 - 3.6.5 Speakerphone
 - 3.6.6 Wi-Fi
- 3.7 The successful vendor(s) shall be available to meet with the Office of Technology on a regular basis (monthly or quarterly, at the State's discretion) to discuss the utilization of this contract and any relevant issues.
- 3.8 DATA SERVICES
 - 3.8.1 Vendor shall provide "air cards" that allow for cellular data services for laptop or notebook computers.
 - 3.8.2 When agency acquires data services, the vendor shall provide the following features at no additional charge:
 - Unlimited Data
 - Unlimited Text Messages
 - 3.8.3 Data services that are required by the State shall include Internet access and e-mail utilizing integrated cellular handheld devices and non-standard cellular telephones. The requested data services shall be able to access e-mail service from the providing vendor or interface with the State's Microsoft Exchange e-mail system.

3.8.4 The vendor must support at least one of the following mobile operating systems:

- GOOD technology supported devices
- MS Windows Activesync
- RIM Blackberry

Integrated cellular equipment provided under this contract shall include such items as netbooks and tablets that have integrated cellular service.

4.0 REQUIREMENTS: ORDERING, SERVICE, SUPPORT, REPORTING AND BILLING

4.1 ORDERING

4.1.1 Agencies shall prepare a written state contract order form WV-39 and submit to Office of Technology contract administrator for approval at WVOT.CELL@WV.GOV. Each WV-39 should clearly denote the quantity and commodity/commodities to be purchased.

4.1.2 If approved by the contract administrator the Agency will receive said approval via email.

4.1.3 Once the contract administrator approves the order the administrator submits the WV-39 created by the Agency to the Vendor for the approved commodity/commodities covered by this contract.

4.1.4 The Vendor(s) shall provide activation of new service, or portability services at no additional charge.

4.2 SUPPORT

4.2.1 Vendor(s) shall provide a toll-free support number coverage 24x7x365, staffed by technical personnel, to answer any service-related questions, including, but not limited to: parts, service, and administrative support.

4.2.2 The Vendor shall repair or replacement of any malfunctioning units, must be with equipment equal to, or better than, the original unit.

4.2.3 If requested by the State, vendor(s) shall provide free replacement of standard (basic) telephones and cellular data cards at the end of the devices' normal life cycle as mutually agreed upon by the vendor and the State.

4.2.4 If vendor(s) implements technologies that render the State's voice or data devices inoperable, or otherwise non-functional, vendor(s) will provide replacement devices free of charge prior to the new services becoming available.

4.3 REPORTING

- 4.3.1 Vendor(s) shall furnish monthly availability and reliability statistics to the West Virginia Office of Technology for West Virginia's "home area". This must include the percentage of time the network was not 100% available in the home area and the percentage of dropped calls in home area per user. The report should be in Excel format.
- 4.3.2 Vendor(s) will provide a free quarterly optimization calculation, as applicable and requested by the State. There shall not be any additional charge or commitment for moving a user into a more appropriate plan. Optimization recommendations must be communicated through a quarterly report. The State will use this information for evaluating the State's cell phone usage, as provided by the vendor.
- 4.3.3 Vendor(s) shall provide to the state an additional monthly report that shows total minutes of usage by billed telephone number (BTN), in addition to billing the user agencies.

4.4 BILLING

- 4.4.1 State Agencies shall have the ability to change rate plans on a particular line without any fee or charge to the agency.
- 4.4.2 It will be the responsibility of the successful vendor(s) to bill the individual spending units based on their individual requirements. Options may include:
- A separate bill per service line requested
 - Aggregate billing by agency geographic location
 - Aggregate billing for the spending unit (Time aggregation would only be expected at the aggregated bill level and not across spending units.)
- 4.4.3 This billing shall be provided in a pre-approved format, as agreed upon by both the vendor(s) and the State. These bills will be delivered to the State on a pre-arranged delivery date, mutually agreed upon by the State and the vendor(s). Billing at a minimum should detail, for each line active on that bill, the following:

- | | |
|---|--|
| • User Name | • Plan level |
| • * Cellular Number | • *Date and time of call or data transaction |
| • Office (landline) Number | • *Number called |
| • Supervisor's Name | • *Duration of call or size of data transmission |
| • Supervisor's Office (landline) Number | • *Cost of call or data transmission |
| • Department | • *Overage charges, if applicable |
| • *Agency Name | • *Fees |
| • Unit Name | |
| • Org. Number | |
| • *Bill to address | |

*Denotes mandatory detail

4.4.7 The State of WV will not pay activation fees, disconnection fees, early termination fees, upgrade fees, or roaming fees, within the designated "home area," as part of this contract.

4.4.8 Vendor(s) must include, per telephone number and/or IP address, all fees (USF, Administrative Fees, etc.) listed separately, as part of the base monthly rate. These fees must be specifically identified in the vendor(s)' response. The state cannot pay any tax, fee or surcharge that is not specifically mentioned as part of the contract or is not included as part of the base monthly rate. The State of West Virginia is exempt from all Federal and West Virginia State taxes.

5.0 Award

5.1 This contract may consist of awards to multiple vendor(s) required to cover all features as described in the RFQ and all geographic areas of West Virginia in which the State needs service. The vendor(s) is solely responsible for all work performed under the contract and shall assume prime contractor responsibility for all services offered and products to be delivered under the terms of this contract. The State will consider the vendor(s) to be the sole point of contact with regard to all contractual matters. The vendor(s) may enter into written subcontracts for performance of work under the contract; however, the vendor(s) is totally responsible for payment of all subcontractors.

5.2 Inter-State Agreements

The State reserves the right to utilize inter-state agreements, such as the Western States Contracting Alliance (WSCA), or GSA pricing schedule, to purchase equipment and service, outside of the terms and conditions of any contract resulting from an award of this RFQ.

5.3 Separate and Independent Government Agreements

The Vendor(s) may make the products and services requested in this RFQ available to county and local municipalities, as well as any other official boards and commissions deemed eligible as legitimate, governmental entities. If the Vendor(s) exercises this option, the State will not be liable for billing, management or any other services related to these separate, independent agreements.

6.0 CHANGES AFTER THE AWARD

6.1 Upgrades

Due to continuing evolution of cellular technology and constant changes in each vendor's capabilities, the winning vendor(s) will have the opportunity to present the Chief Technology Officer information about new products, new services and new coverage areas offered for the State's consideration as well as proposed pricing. The Office of Technology will do an analysis of each proposal to ensure the products and services offered continue to meet the State's needs in a cost-effective manner. The Office of Technology will also compare these offerings with offerings available in the marketplace to ensure that the proposal is competitive, reasonable and proven. Only vendor(s) awarded contracts from the original RFQ may participate in this upgrade of the State's integrated cellular services. If the proposed change is accepted by the Office of Technology, they must be processed through and approved as a change order by the Purchasing Division.

CPHONE11






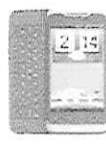




COST SHEET 1 (of 5)

	Unit Cost
Samsung Chrono	\$0.01
Samsung Profile	\$9.99
LG Optimus Android	\$0.01
BlackBerry® Curve	\$9.99










Equipment package - cost of handset, AC Power Adapter/Charger, Battery and User Manual and related maintenance and support services provided by the manufacturer's warranty.
Please add additional packages as necessary.

See attachment Cost Sheet 1A




Cost Sheet 1A

									
Features	Samsung Mesmerize	BlackBerry® Bold 9650	LG Genesis™	HTC Desire	HTC Merge	HTC 7 PRO	BlackBerry® Curve 9330	LG OPTIMUS U	PCD UM 185
Price-Initial	\$49.99	\$69.99	\$99.99	\$0.01	\$149.99	\$149.99	\$9.99	\$0.01	\$0.01
Replacement Cost	\$599.99	\$499.99	\$449.99	\$499.99	\$449.99	\$599.99	\$399.99	\$249.99	\$159.99
	ANDROID	BlackBerry®	ANDROID	ANDROID	ANDROID	WINDOWS DEVICE	BlackBerry®	ANDROID	Wireless Modem
Packaged With...	Samsung Mesmerize, 1500 mAh Lithium Ion Battery, Travel Charger, 16 GB microSD™ Card, Stereo Headset, Data Cable, User Manual, Quick Start Guide, Welcome to Android Insert, Android Market Insert.	A/C Charger Lithium Ion Battery Leather Holster USB Cable 1GB Memory Card Stereo Headset	Battery Travel Charger 8GB MicroSD Card Stereo Headset Quick Start Guide	HTC Desire, 1400 mAh Lithium Ion Battery, Travel Charger, 8 GB microSD™ Card, Stereo Headset, Data Cable, User Manual, Quick Start Guide, Welcome to Android Insert, Android Market Insert.	HTC Merge, 1400 mAh Lithium Ion Battery, Travel Charger, 8 GB microSD™ Card, Stereo Headset, Data Cable, User Manual, Quick Start Guide, Welcome to Android Insert, Android Market Insert.	Windows Mobile® Device . Included Travel Charger/AC Adapter USB cable Wired Stereo headset with inline microphone Quick User Guide	A/C Charger Lithium Ion Battery Leather Holster USB Cable 1GB Memory Card Stereo Headset	LG Optimus U, 1500 mAh Lithium Ion Battery, Travel Charger, 2 GB microSD™ Card, Stereo Headset, Data Cable, User Manual, Quick Start Guide, Welcome to Android Insert, Android Market Insert	Quick Start Guide 3G technology capable* 180o rotating USB connector that folds away when not in use Lightweight and compact design, easily fits into shirt or pants pockets U.S. Cellular Broadband Connect software can be installed directly from device User Guide Software is preloaded on the modem and must be installed directly from the device
Touchscreen	Yes		Yes	Yes	Yes			Yes	
Full Keyboard		Yes	Yes		Yes	Yes	Yes		
High Speed Data	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Mobile Internet	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Video Messaging	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
MP3 Player	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
WiFi	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Bluetooth	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Phone Style	BAR	BAR	FLIP	BAR	Slider	Slider	Bar	BAR	
Technology	EVDO	EVDO	EVDO	EVDO	EVDO	EVDO	EVDO	EVDO	EVDO
Camera	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Megapixels	5	3.2	5	3.2	5	5	2	3.2	
Picture Messaging	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Hearing Aid Rating	M4	M4/T4	M4	M4/T4	M4	M3/T3	M4/T3	M4/T4	
easyedge Capable									
Battery Swap	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
E911 Ready	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
GPS	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Dimensions	4.92" x 2.53" x 0.39"	4.49"x2.60"x0.55"	4.72" x 2.43" x 0.66"	4.49"x2.60"x0.55"	4.75" x 2.4" x 0.54"	4.63" x 2.32" x 0.61"	4.29" x 2.36" x 0.55"	4.56" x 2.22" x 0.62"	2.8x1.3x0.6
Weight	4.16 OZ	4.58 OZ	6 OZ	4.58 OZ	6.98OZ	6.5 OZ	3.7 OZ	5.57 OZ	1.1 OZ
Talk Time	Up to 7 hours	Up to 5 hours	UP to 2.5 HOURS	Up to 5 hours	Up to 6.8 Hours	Up to 4.8 hours	Up to 4.5 Hours	Up to 7 hours	
Standby Time	Up to 13 days	Up to 13 days	Up to 17 Days	Up to 13 days	Up to 20 days	Up to 15 days	Up to 10.5 Days	Up to 20 days	
Screen Size	4	2.4"	3.6"		3.8"	3.6"	2.8"	3.2	
MicroSD Capacity	32GB	32GB	32GB		32GB	N/A	32GB	32GB	

Cost Sheet 1A

									
Features		LG UN270 Attune	Samsung Profile	LG UN 430 Wine II	Pantech CD/M 8634	Motorola Quantico	Samsung Chrono	Samsung Character™ R640	LG UN 200 Saber
Color				Gray or Blue				Grey	
Price-Initial Cost		\$39.99	\$9.99	\$39.99	\$19.99	\$59.99	\$0.01	\$0.01	\$0.01
Replacement Cost		\$199.99	\$179.99	\$179.99	\$159.99	\$229.99	\$159.99	\$199.99	\$159.99
Packaged with	A/C Charger Lithium Ion Battery	A/C Charger Lithium Ion Battery	A/C Charger Lithium Ion Battery	A/C Charger Lithium Ion Battery	A/C Charger Lithium Ion Battery	A/C Charger Lithium Ion Battery	A/C Charger Lithium Ion Battery	A/C Charger Lithium Ion Battery	A/C Charger Lithium Ion Battery
Touchscreen								Yes	
Full Keyboard	Yes	Yes						Yes	Yes
High Speed Data	Yes	Yes	Yes		Yes	Yes	Yes	Yes	Yes
Mobile Internet	Yes	Yes	Yes		Yes	Yes	Yes	Yes	Yes
Video Messaging	Yes	Yes	Yes		Yes				
MP3 Player	Yes	Yes	Yes		Yes			Yes	
WiFi									
Bluetooth	Yes	Yes	Yes		Yes	Yes	Yes	Yes	Yes
Phone Style	Slider	Slider	Flip	Flip	Flip	Flip	Flip	Slider	BAR
Camera	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Megapixels	1.3	2	2	1.3	1.3	0.3	1.3	0.3	0.3
Picture Messaging	Yes	Yes	Yes	Yes	Yes	X	Yes	YES	Yes
Hearing Aid Rating	M4/T3	M4/T3	M3/T4	M4/T4	N/A	M3/T3	M4/T4	M4/T4	M4/T4
easyedge Capable	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Battery Swap	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
E911 Ready	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
GPS	Yes	Yes	Yes		Yes	Yes	Yes	Yes	Yes
Dimensions	4.05"x2.08"x0.95"	4.59"x2.11"x0.59"	3.97"x1.97"x0.62"	3.90"x1.90"x0.80"	3.70"x2.20"x1.00"	1.83" x 3.7" x 0.67"	4.2x2.18x0.58	4.51"x2.35"x0.52"	
Weight	4.37 OZ	3.70 OZ	3.60 OZ	3.5 OZ	4.20 OZ	3.1OZ	4.23oz	3.56 OZ	
Talk Time	Up to 6 Hours	Up to 6 Hours	Up to 3.2 Hours	Up to 5 Hours	Up to 5.8 Hours	Up to 5 Hours	Up to 5 Hours	Up to 3 Hours	
Standby Time	Up to 20 Days	Up to 12.5 Days	Up to 14 Days	Up to 12 Days	Up to 18.6 Days	Up to 21 Days	Up to 12 days	Up to 8 days and 8 hours	
Screen Size	2.8"	2.4"	2.4"	2.2"	2.0"	2.0"	2.8"	2.2"	
MicroSD Capacity	16 GB	16 GB	16 GB	N/A	8 GB	N/A	16GB	N/A	

Cost Sheet 1A

		
Features	<i>Motorola Zoom</i>	<i>HTC Flyer</i>
Price-Initial	\$499.99	\$399.99
Replacement Cost	\$499.99	\$799.99
	ANDROID	ANDROID
Packaged With...	In Box Accessories: Motorola XOOM, Charger, Data Cable, User Manual, Quick Start Guide, Quick Start Guide, Legal Guide, Tips and Tricks Insert	In Box Accessories: HTC Flyer, Travel Charger, 16 GB microSD™ Card, Stereo Headset, Data Cable, Quick Start Guide, Quick Reference Guide.
Touchscreen	Yes	Yes
Full Keyboard	Virtual	Virtual
Internal Memory	32 GB	32GB
External Support	Up to 32 GB	Up to 32 GB
HD Camcorder	Yes	Yes
Processor	Andoid 3.1 Honeycomb	Andoid 3.1 Honeycomb
WiFi	Yes	Yes
Technology	WiFi Only	CDMA - 1x EVDO
Browser	Full HTML Browser with Adobe Flash 10 Player	Full HTML Browser
Bluetooth	Yes V2.1	Bluetooth 3.0 with A2DP
Rear Facing Camera	Yes 5 MP	Yes 5.0 MP
Front Facing Camera	Yes 2 MP	Yes 1.3 MP
Picture Messaging	Yes	Yes
Dimensions	9.9"x6.6"x0.5"	195.4 x 122.2 x 13.2 mm
Weight	1lb 8 Oz	416 grams
Display	WXGA 1280x800, 150 pixels per inch HD 720p	7.0 Enhanced TFT LCD 1024x600 WSVGA
Connectivity	3.5mm, micro USB 2.0 Hs,	Wi-Fi: IEEE 802.11 b/g/n, 3.5 mm stereo audio jack
	Corporate SYNC, GOTA, WiFi 2.4 GHz & 5 GHZ	
	802.11b/g/n Bluetooth 2.1 EDR	
GPS	Internal GPS Antenna	Internal GPS Antenna
Battery	Standard 24.5 Whr	Standard 4000mAh
Digital Use	Up to 10 Hour Video Playback	780 Minutes (13 Hours)
Standby Time	Up to 14 days	500 Hours (20 Days)
Screen Size	10"1	7
MicroSD Capacity	32GB	32GB
Video Files Supported		720p Playback, MP4, H.264, H.263, H263 Sorenson, DivX

CPHONE11

COST SHEET 2 (of 5)

	Plan Price	Included Minutes	Additional Lines	Roaming Charges	Overage Fees	SMS Text	Unlimited Data Package
Basic Voice Plan							
100 minutes minimum	\$19.00	100	\$19.00	\$0.40	\$0.10	\$0.25	
250 minutes (Best Value)	\$27.00	250 All Lines Pooled	\$27.00	National Coverage	\$0.40	Unlimited Included	
Unlimited minutes	\$54.60	Unlimited	\$54.60	National Coverage		\$0.25 per message pay go or \$20.00 Unlimited	
Basic Voice/Data Plan							
100 minutes minimum	NA	NA	NA	NA	NA	NA	
250 minutes	\$57.00 Android \$67.00 BB BES	250	\$27.00	National Coverage	\$0.40	Unlimited Included	
Unlimited minutes	\$84.60 Android/BIS \$94.60 BB BES	Unlimited	\$84.50 Android \$94.50 BB BES	National Coverage		\$0.25 per message pay go or \$20.00 Unlimited	
Unlimited minutes and data (Best Value)	\$70.00 Included Android and BIS	Unlimited	\$70.00 Included Android and BIS	National Coverage		Unlimited Included	\$10.00 for BES

Basic Data Plan							
Good Enterprise data package							A-la-Carte Pricing to add data to V and VM plans for Andriod and BIS add \$30 per CTN
RIM Blackberry Enterprise data package							A-la-Carte Pricing to add BES Data to Voice and Voice Messaging add \$40 per CTN
Air Cards							\$47.99
MI-FI							

See Complete portfolio offered to state in Attachment CPHONE 11 Cost Sheet 2a

Note: Addendum #1 states Fees to be presented on Cost Sheet 5 only

Plan Price – Monthly Cost of Plan (including all fees)

Included Minutes – The number of minutes included in the Plan Bid

Additional Lines – Cost of each additional line if employees are sharing the minutes

All plans presented above
and on Cost Sheet 2a are
pooled plans

Roaming Charges – Cost of Roaming Minutes if out of state. See Section 2.0 for definition of Roaming.

Overage Charges – Cost of minutes used over the minutes of the Plan as specified in Bid

SMS Text – Cost of Text messages, i.e., cost per message, per line, per 1000 mb)

All plans
except 100
min package
Are National
Coverage No
Roaming

Unlimited Data Package – The state requests only an unlimited data package

Price includes unlimited data with cap
on service charges

CPHONE 11 Cost Sheet 2A
State of West Virginia
Requested Business Pooled Plans Discounted

Minutes (Per Line) POOLED	Voice Only (Pay- as-You-Go Messaging /Daily Data)	Voice + Unlimited Messaging (Daily Data)	Voice + Unlimited Messaging + Data Plus
250 Overage \$0.40/minute	\$30.00 10% Discount = \$27.00 Per Line M2M , Night & Weekends	Unlimited Included	N/A
500 Overage \$0.40/minute	\$40.00 20% Discount = \$32.00 Per Line M2M , Night & Weekends	\$50.00 22% Discount = \$39.00 Per Line This plan includes 500 Pooled Minutes, Unlimited Messaging M2M , Night & Weekends	\$70.00 25% Discount = \$52.50 Per Line This plan includes 500 Pooled Minutes, Unlimited Messaging, and Data Plus M2M , Night & Weekends
750 Overage \$0.40/minute	\$50.00 22% Discount = \$39.00 Per Line Includes Incoming , M2M , Night & Weekends	\$60.00 25% Discount = \$45.00 Per Line This plan includes 750 Pooled Minutes Unlimited Messaging Incoming , M2M , Night & Weekends	\$80.00 30% Discount = \$56.00 Per Line This plan includes 750 Pooled Minutes, Unlimited Messaging, and Data Plus Incoming , M2M , Night & Weekends
Unlimited Overage \$0.40/minute	\$70.00 22% Discount = \$54.60 Per Line	\$80.00 25% Discount = \$64.00 Per Line	\$100.00 30% Discount = \$70.00
Wireless Modem 5GB NATIONWIDE 3G	<ul style="list-style-type: none"> 3G Roaming Nationwide 	Wireless Modem 5GB Any usage over 5GB is billed at \$.25/MB. Unlimited Data includes 5GB with overage of \$.25/ MB (up to \$200 cap on overage cost)	\$59.99/mo 20% Discount = \$47.99 each, per month <div>Device Insurance</div> \$5.95
Tablet 5 GB	<ul style="list-style-type: none"> 5 GB data Unlimited Messaging: Portable Wi-Fi Hotspot Included 3G Roaming 	With 5GB of data this plan offers you additional access to U.S. Cellular's 3G network for those occasions you don't have access to a Wi-Fi network. This plan is designed for the user who is on the go and needs access to check emails and social networks.	\$54.99 Monthly <div>Device Insurance (\$150 deductible)</div> \$5.95

CPHONE 11 Cost Sheet 2A
State of West Virginia
Requested Business Pooled Plans Discounted

- Airtime limits and overage fees - \$.40 per minute/ LISTED IN RATE MATRIX
- Roaming fees- NATIONAL PLAN NO ROAMING IN USA
- Long distance fees NATIONAL PLAN NO LONG DISTANCE FEES IN USA
- 411 fees - \$1.95 PER DIRECTORY ASSISTED CALL
- Number porting fees – NO FEE'S
- Activation fees – NO FEE'S
- ESN swap fees– NO FEE'S
- SMS limits and overage fees– NO FEE'S UNLIMITED
- MMS limits and overage fees– NO FEE'S UNLIMITED
- Data limits and overage fees - Unlimited Data Plus Includes 5GB: Overage \$0.25/MB (\$200cap over 5GB)
- Replacement equipment costs –
 - DOA Devices replaced within 15 days of purchase.
 - Within 30 days of purchase, Customers can return their device and/or accessories for a refund or exchange
 - 1-year limited warranty on Devices , Manufacturers Defect Exchanges covered within the warranty are handled as a like for like Exchange.
- Detailed billing fees– NO FEE'S
- Electronic billing fees– NO FEE'S
- Technical support call fees– NO FEE'S

Additional Access Verticals

- ☐ Unlimited Messaging (\$20): CTN-level Messaging vertical
- ☐ Data (\$15) = 50MB CTN-level Data vertical (\$.25/MB overage, \$200 cap)
- ☐ Data Plus (\$30) = 5GB CTN-level Data vertical (\$.25/MB overage, \$200 cap)
 - Full BES: \$10 additional/CTN (on plans/verticals with Data Plus)
- ☐ Data Tethering (\$25) = Data-tethering Vertical (\$.25/MB overage and \$200 Overage Cap)

CPHONE11

COST SHEET 3 (of 5)

Items – These are samples – please add items that you normally sell with your product line.

ITEM	MANUFACTURER/MODEL	PRICE PER UNIT
Blue Tooth Accessories	Motorola HK201 Bluetooth	\$39.99
Memory Cards	SCP 4 GB MicroSd Samsung Memory	\$19.99
Air Cards	PCD UM185 (Wireless Modem Card)	\$0.01 with contract (\$159.99 retail)
Car Chargers	SCP VPC with Micro USB connector	\$21.99
Batteries	All OEMs	FREE with U.S. Cellular® Battery Swap
Travel Chargers	SCP VPC with Micro USB connector	\$21.99
Leather Cases	SCP HTC Premium Leather Pouch	\$24.99
Holsters	SCP MOT w845 Quantico Holster	\$14.99
Hands Free	All OEMs	ear buds included with all phones
Data Cables	All Smart Phones	included with all Smart Phones
Snap-on Covers	SCP SA i500 Red 1pc Shell	\$7.99
Silicone Skins	XEN SA i500 BI/Gr Gell	\$7.99
Stylus	XEN Targus Universal Stylus	\$14.99
Antennas	N/A	N/A
Phone Holders	N/A	N/A
Phone Straps	N/A	N/A
Car Kits	MO 853 Car Dock	\$59.99
Face Plates	XEN HTC 6325 BODYGLOVE GRY ARGYLE	\$19.99
Repair Kits	N/A	N/A

See attachment Cost Sheet 3A for complete list of accessories

Cost Sheet 3A

Samsung i500 Mesermize (Galaxy)	Product	Description	SRP
	CLA - Aftermarket	SCP CLA with Micro USB	\$21.99
Messaging	Battery	SA i500 Batt Chrg w/Stand	\$49.99
	Gel	XEN SA i500 Gry Gel	\$19.99
113493	Gel	XEN SA i500 Pnk Gel	\$19.99
	Shell	XEN SA i500 Prpl 2PC Shell	\$19.99
	Shell	XEN SA i500 Blk 2PC Shell	\$19.99
	Privacy Screen	SCP SA i500 Privacy	\$14.99
	Screen Protector	XEN SA i500 Screen Protector	\$16.99
	Shell Holster	SCP SA i500 Shell Holster	\$19.99
	BG Holster	SCP SA i500 BodyGlove w/Clip	\$24.99
	Shell	SCP i500 Otterbox Commuter	\$34.99
	Shell	SCP SA i500 bodyglove blu shell	\$24.99
	Protection	SCP ZAGG Full Body SA Mesmerize	\$29.99
Samsung i100 Gem	Product	Description	SRP
118973	CLA - Aftermarket	SCP Samsung Micro USB CLA	\$21.99
Entertainment-Messaging			
	Privacy Screen	Xen SA i100 Privacy Screen 2pk	\$14.99
	Screen Protector	SCP SA i100 Screen Protector 3 pk	\$16.99
	Shell	SCP SA i100 BodyGlove Pnk Argyle	\$19.99
	Gel	Xen SA i100 Blk Gel	\$19.99
	Shell/Holster combo	SCP SA i100 Shell Holster combo	\$24.99
Samsung R260 Chrono			
118940	CLA - Aftermarket	SCP CLA with Micro USB	\$21.99
	OEM VPC w/ detach USB	SCP SA Micro USB Car Chgr w/Cable	\$29.99
	Travel Charge w/ detach USB	SCP SA Micro USB Chgr w/Cable	\$29.99
	Shell	Xen SA R260 Blk 2pc Shell	\$14.99
	Fitted Case	SCP SA R260 Blk Fitted Case w/clip	\$19.99
Samsung R640 Character	Product	Description	SRP
118978, 120959	CLA - Aftermarket	SCP CLA with Micro USB	\$21.99
	OEM VPC w/ detach USB	SCP SA Micro USB Car Chgr w/Cable	\$29.99
	Travel Charge w/ detach USB	SCP SA Micro USB Chgr w/Cable	\$29.99
	2 amp CLA	XEN 2amp 2 MICRO USB CAR CHARGER	\$29.99
	2 amp Travel	XEN 2amp 2 MICRO USB WALL CHARGER	\$29.99
Entertainment-Messaging			
	Privacy Protector	Xen SA R640 Character Privacy Screen	\$19.99
	Shell	SCP SA R640 Black SMT Shell	\$24.99
	Gel	SCP R640Black SMT Gel	\$24.99
	Shell	Xen SA R640 Sil Chr Shell	\$19.99
	Shell/Holster combo	SCP SA R640 Shell Holster Combo	\$24.99

Cost Sheet 3A

LG Wine II UN430	Product	Description	SRP
	Travel Charger - OEM	SCP CLA with Micro USB	\$21.99
	Case	SCP Universal Medium Leather Pouch	\$9.99
Mass-Feature			
106817 - Gray	Case	XEN LG Wine II Leather Fit Case	\$19.99
106818 - Rose	Holster	XEN LG Wine II blk Holster	\$7.99
	Shell	XEN LG Wine II Blk Shell Rev	\$14.99
LG US 670 Optimus	Product	Description	SRP
	Travel Charger - OEM	SCP LG TRAVEL CHARGER AND DATA CABLE	\$29.99
	CLA - Aftermarket	SCP CLA with Micro USB	\$21.99
	Shell	SCP LG US670 Blk 2pc Shell	\$9.99
Smartphone	BG Holster	SCP LG US670 BodyGlove w/Clip	\$24.99
	Privacy Screen	SCP LG US670 Privacy Screen	\$14.99
	Gel	XEN LG US670 Grey Argyle Gel	\$19.99
LG UN200 Saber	Product	Description	SRP
	Travel Charger - OEM	SCP LG TRAVEL CHARGER AND DATA CABLE	\$29.99
	CLA - Aftermarket	SCP CLA with Micro USB	\$21.99
119330			
	Gel	SCP LG UN200 Blk Gel	\$19.99
	Gel	SCP LG UN200 Pnk Gel	\$19.99
	Shell	XEN LG UN200 Blk 2pc Shell	\$19.99
	Shell	XEN LG UN200 Prpl 2pc Shell	\$19.99
	Privacy	XEN LG UN200 Privacy Screen v3	\$14.99
	Privacy	XEN LG UN200 Privacy Screen v 2	\$3.33
LG US 760 Genesis	Product	Description	SRP
	Travel Charger - OEM	SCP LG TRAVEL CHARGER AND DATA CABLE	\$29.99
	CLA - Aftermarket	SCP CLA with Micro USB	\$21.99
120328			
	Gel	SCP LG US760 BLK MICRO-PEBBLE GEL	\$19.99
Data Optimized-	BodyGlove Cover	XEN LG US760 BodyGlove Pnk Argyle	\$19.99
Smartphone	BodyGlove Cover	XEN LG US760 BodyGlove Gry Argyle	\$19.99
	Shell	XEN LG US760 BLK SHELL	\$19.99
	Shell/Holster Combo	SCP LG US760 SHELL HOLSTER COMBO	\$24.99
	Privacy	XEN LG US760 Genesis Privacy 4-pk v2	\$29.99
	Protection	SCP LG US760 Zagg Full Body	\$29.99
	Screen Protector	SCP LG US760 SCRNR PRTCTR 3 pk	\$16.99
LG UN270 Attune	Product	Description	SRP
	Travel Charger - OEM	SCP LG TRAVEL CHARGER AND DATA CABLE	\$29.99
	CLA - Aftermarket	SCP CLA with Micro USB	\$21.99
	Shell	SCP LG 270 BLK SMT Shell 2pc	\$24.99
	Shell	SCP LG 270 Red SMT Shell 2pc	\$24.99
Messaging	Gel	SCP LG 270 Blk SMT Gel 2pc.	\$24.99
	Shell/Holster Combo	SCP LG 270 Shell Hoster Combo	\$24.99
	Privacy	Xen LG 270 Privacy	\$19.99
LG UN150 Envoy	Product	Description	SRP
	Travel Charger - OEM	SCP LG TRAVEL CHARGER AND DATA CABLE	\$29.99
	CLA - Aftermarket	SCP CLA with Micro USB	\$21.99
	Case	SCP LG UN150 Envoy Fitted Leather Case	\$19.99

Cost Sheet 3A

Motorola Quantico W845	Product	Description	SRP
	CLA - Aftermarket	SCP CLA with Micro USB	\$21.99
Entertainment-Multimedia	Leather Case	SCP QuanticoLthr Fttd Case	\$14.99
116310- Safron	Holster	SCP MOT w845 Quantico Holster	\$14.99
MO XOOM	Product	Description	SRP
	Wall Charger	MO Xoom Wall Charger	\$29.99
Tablet	Vehicle Charger	MO Xoom Vehicle Power Charger	\$29.99
	Charging Dock	MO Xoom Basic Dock	\$49.99
121257	HDMI Cable	SCP Xoom HDMI Cable 10ft	\$29.99
	Keyboard	MO Android BT Keyboard	\$79.99
	Stylus	Xen Targus Stylus Pen	\$14.99
	Case	MO Xoom Non-Leather Folio	\$39.99
	Case	Xen MOT Xoom Portfolio Case	\$39.99
	Screen Protector	Xen Mot Xoom Screen Protector 2-pk	\$24.99
MO Electrify	Product	Description	SRP
	CLA - Aftermarket	SCP CLA with Micro USB	\$21.99
	Wall Charger	XEN 2amp 2 MICRO USB WALL CHARGER	\$29.99
	Car Charger	XEN 2amp 2 MICRO USB CAR CHARGER	\$29.99
Android	Charging Dock	MO 853 Media Dock	\$99.99
	Charging Dock	MO 853 Car Dock	\$59.99
125520	HDMI Cable	SCP MO Compatable HDMI Cable	\$29.99
	Keyboard	MO Android Bluetooth Keyboard	\$79.99
	Stylus	XEN Targus Universal Stylus	\$14.99
	Shell/Holster Combo	SCP MO 853 Shell Holster Com	\$24.99
	Shell	SCP MO 853 Speck Plaid Shell	\$29.99
	Shell	SCP MO 853 Speck City Shell	\$29.99
	Shell	XEN MO 853 OtterBox Commuter	\$34.99
	Shell	XEN MO 853 OtterBox Defender	\$49.99
	Shell	XEN MO 853 BodyGlove Gry/Blk	\$24.99
	Shell	SCP MO 853 Incipio Red Shell 1 pc	\$24.99
	Shell	XEN MO 853 Blk Shell 2pc Weave	\$19.99
	Shell	XEN MO 853 Blu Shell 2pc Weave	\$19.99
	Gel	SCP MO 853 Prp Gel	\$19.99
	Gel	SCP MO 853 Blk Gel	\$19.99
	Privacy	SCP MO 853 Privacy 2-Pk	\$19.99
	Screen Protector	SCP MO 853 Zagg Full Body	\$29.99
	Protection	XEN MO 853 Screen Protector 3 Pk	\$16.99

Cost Sheet 3A

BlackBerry® RIM 8530 and 9330 Curve	Product	Description	SRP
	Travel Charger - OEM	SCP RIM Micro USB Travel Charger	\$24.99
	CLA - Aftermarket	SCP CLA with Micro USB	\$21.99
BlackBerry® Bold	Product	Description	SRP
7/28/2010	Travel Charger - OEM	SCP RIM Micro USB Travel Charger	\$24.99
	CLA - Aftermarket	SCP CLA with Micro USB	\$21.99
Data Optimized-			
	Privacy Screen	USA BB TOUR/BOLD PRIVACY	\$4.99
	Screen Protector	SCP Tour/Bold Screen Protector	\$14.99
BlackBerry® 9850 Torch	Product	Description	SRP
7/28/2010	Wall Charger	SCP RIM OEM WALL CHARGER	\$29.99
	Car Charger	SCP CLA with Micro USB	\$21.99
Data Optimized-	Wall Charger	XEN 2amp 2 MICRO USB WALL CHARGER	\$29.99
Smartphone	Car Charger	XEN 2amp 2 MICRO USB CAR CHARGER	\$29.99
122323	Battery w/charger	SCP BB 9850 Batt Charger	\$49.99
	Otterbox shell	Xen BB 9850 OB Commuter	\$34.99
	Shell/Holster	SCP BB9850 Shell Holster Combo	\$24.99
	Gel	Xen BB 9850 Pink Gel	\$19.99
	Privacy Screen	SCP BB 9850 Privacy Screen	\$19.99
	Screen Protector	Xen BB 9850 Screen Protector 3-pk	\$16.99
	Zagg Protection	SCP BB 9850 Zagg Full Body	\$29.99
	Incipio Sshell	SCP BB 9850 Incipio Blk Case	\$24.99
	Gel	Xen BB 9850 Teal Gel	\$19.99
	Shell	Xen BB 9850 Black Shell	\$24.99
	Shell	Xen BB 9850 Red Shell	\$24.99

Cost Sheet 3A
Current Universal

Misc Items

FL Writerights Universal Screen Protect	\$9.99
SCP Mini Magnet Mount Antenna	\$29.99
SCP UM 175 Cell Antenna Adapter	\$24.99
SCP UM 185 Cell Antenna Adapter	\$24.99
PL Altec Lansing Speaker	\$16.80

Chargers

SCP LG TRAVEL CHARGER AND DATA CABLE	\$29.99
SCP SA Micro USB Car Chgr w/Cable	\$29.99
SCP SA Micro USB Chgr w/Cable	\$29.99
XEN 2amp 2 MICRO USB CAR CHARGER	\$29.99
XEN 2amp 2 MICRO USB WALL CHARGER	\$29.99
SCP RIM OEM WALL CHARGER	\$29.99
SCP 1A WALL CHARGER WITH CABLE	\$24.99

Universal Cases

XEN SM Horiz Eco Pouch	\$9.86
SCP HTC Premium Leather Pouch	\$24.99

BlueTooth Headsets

SCP Bluetooth T1 Rugged Ant	\$79.99
Motorola Roadster Bluetooth CarKit	\$99.99
SCP PLANTRONICS VOYAGERPro+ BT	\$99.99
Motorola HK201 Bluetooth	\$39.99
SCP Plantronics M20 BT	\$39.99

Memory Cards

SCP SANDISK MICRO SD CARD 8GB	\$39.99
SCP SanDisk 16GB Memory	\$69.99
SCP 4 GB MicroSd Samsung Memory	\$19.99

CPHONE11

COST SHEET 4 (of 5)

Items – These are samples – please add items that you normally sell with your product line.

Manufacturer/Model – provide manufacturer and model number

Length of Warranty – provide length of warranty

Price Per Unit – provide price per unit

Optional yearly warranty – provide price for additional year after length of warranty included in price

ITEM	MANUFACTURER/MODEL	LENGTH OF WARRANTY	PRICE PER UNIT	OPTIONAL YEARLY WARRANTY
Netbook/Tablet Devices	Motorola Xoom	12 months	\$499.99	N/A

HTC Flyer

12 months

\$399.99 N/A

See Cost Sheet 1A for Device Details

CPHONE11

COST SHEET 5 (of 5)

Please identify and describe any fees that will be added to your costs, i.e., USF fee.

FEES	DESCRIPTION
Federal USF Charges	3.71%
Regulatory Cost Recovery	\$1.15 per CTN
WV Wireless E911 Fee	\$3.00 per CTN

US Cellular Summary Response to RFQ CPHONE11

October 18, 2011

1.0 Purpose: Understood
2.0 Definitions: Understood
2.1 Background: Understood

3.0 Scope of Work

3.1 Understood See Attachment Cost Sheet 1 and 1A

3.2 Understood

3.3 See Cost Sheet 2 and 2A

3.3.1 Understood

3.3.2 Understood

3.3.3 Understood

3.3.4 Understood

3.3.5 Understood

3.3.6 Understood

3.3.7 Understood

3.3.8 Understood

3.3.9 There is a conflict in information. In the Q and A response to the two concurrent questions regarding 3.3.9 and 3.3.10 in the original RFQ. The answer indicates Directory Assistance and texting will be removed (original 3.3.9). A requirement for “no additional charge in statement 3.3 (addendum #1) still reads Basic Text Messaging at “no additional charge” (3.3).

Our assumption is as follows: The response to 3.3.9 will be contained in the cost sheet attached as directed by the answer to the question, “Texting should be bid as part of the package related to the cost sheet”. See Attachment Cost Sheet 2 and 2A

3.3.10 Understood

3.4 Understood

3.5

3.5.1 Understood

3.5.2 Understood

3.5.3 Understood

3.6 Understood

3.7 Understood

3.8 Data Services

3.8.1 Understood

3.8.1 Understood

Data Pricing: See Attachment Cost Sheet 2 and 2A

Unlimited Text Messages: See Attachment Cost Sheet 2 and 2A

3.8.3	Understood
3.8.4	Understood

4.0 Requirements: Ordering, Service, Support, Reporting and Billing

4.1 Ordering

4.1.1	Understood
4.1.2	Understood
4.1.3	Understood
4.1.4	Understood

4.2 Support

4.2.1	Understood
4.2.2	Understood
4.2.3	Understood
4.2.4	Understood

4.3 Reporting

4.3.1	Understood
4.3.2	Understood
4.3.3	Understood

4.4 Billing

4.4.1	Understood
4.4.2	Understood
4.4.3	Understood
4.4.7	Understood
4.4.8	Understood

5.0 Award

5.1	Understood
5.2	Understood
5.3	Understood

6.0 Changes after the Award

6.1	Understood
-----	------------

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:
☐ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
☐ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
☐ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. ☒ Application is made for 2.5% resident vendor preference for the reason checked:
☒ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked:
☐ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked:
☐ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
☐ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
☐ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: US Cellular

Signed: [Signature]

Date: 10/18/2011

Title: Direct Sales Mgr

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. CPHONE11STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

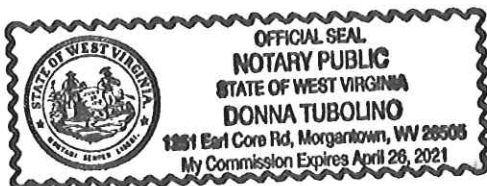
"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATUREVendor's Name: US CellularAuthorized Signature: [Signature] Date: 10/18/11State of West VirginiaCounty of Monongalia, to-wit:Taken, subscribed, and sworn to before me this 18 day of October, 2011My Commission expires April 26, 2021, 20

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]

Purchasing Affidavit (Revised 12/15/09)