



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 CME12066

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 ROBERTA WAGNER
 304-558-0067

*B06144909 800-392-7233

VENDOR

PENN CARE INC
 1317 NORTH ROAD
 NILES OH 44446

SHIP TO

HEALTH AND HUMAN RESOURCES
 BPH - LABORATORY SERVICES
 167-ELEVENTH AVENUE
 SOUTH CHARLESTON, WV
 25303 304-558-3530

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
02/21/2012				

BID OPENING DATE: 03/22/2012 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	JB		260-96	\$ 39,722.00	\$ 39,722.00
REFRIGERATED MOBILE MORGUE TRAILER						
<p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 01/17/2012</p> <p>INQUIRIES: WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON 3/6/2012. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:</p>						



SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Sharon Bryant</i>	TELEPHONE 330 544-0777	DATE 3-16-12
TITLE President	FEIN 34 1756819	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25311</p> <p>FAX: 304-558-4115 E-MAIL: ROBERTA.A.WAGNER@WV.GOV</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>THIS TEAM EXHIBIT HAS BEEN REPLACED BY THE ONLINE VERSION WHICH IS AVAILABLE HERE: HTTP://WWW.STATE.WV.US/ADMIN/PURCHASE/VRC/VENPREF.PDF</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Shawn Byrnes</i>	TELEPHONE 330-544-0777	DATE 3-16-12
TITLE <i>President</i>	FEIN 341756819	ADDRESS CHANGES TO BE NOTED ABOVE

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	PENN CARE INC	
	1317 NORTH ROAD	
	NILES OH 44446	

S H I P T O	HEALTH AND HUMAN RESOURCES
	BPH - LABORATORY SERVICES
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				2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130		
PLEASE NOTE: A CONVENIENCE COPY WOULD BE APPRECIATED.						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:						
SEALED BID						
BUYER:-----RW/FILE 22-----						
RFQ. NO.:-----CME12066-----						
BID OPENING DATE:---3/22/2012-----						
BID OPENING TIME:---1:30 PM-----						
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
-----330-544-0022-----						
CONTACT PERSON (PLEASE PRINT CLEARLY):						
-----Shawn Bryant-----						
ANY INDIVIDUAL SIGNING THIS BID IS CERTIFYING THAT: (1) HE OR SHE IS AUTHORIZED BY THE BIDDER TO EXECUTE THE BID OR ANY DOCUMENTS RELATED THERETO ON BEHALF OF THE BIDDER, (2) THAT HE OR SHE IS AUTHORIZED TO BIND THE BIDDER IN A CONTRACTUAL RELATIONSHIP, AND (3) THAT						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE <i>Shawn Bryant</i>	TELEPHONE 330-544-0777	DATE 3-16-12
TITLE <i>President</i>	FEIN 341756819	ADDRESS CHANGES TO BE NOTED ABOVE

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THE BIDDER HAS PROPERLY REGISTERED WITH ANY STATE AGENCIES THAT MAY REQUIRE REGISTRATION.						
0002	1	JB		962-24-00-000	\$650. ⁰⁰	\$650. ⁰⁰
		FREIGHT/SHIPPING				
***** THIS IS THE END OF RFQ CME12066 ***** TOTAL:						\$40,372. ⁰⁰

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Generator Specifications:

1. Must be an Over Head Valve Industrial Engine (OHVI) with full pressure lubrication and spin-on filter, or equal.
2. Must include high performance alternator.
3. Must include steel fuel tank with fuel gauge.
4. Must include 1.25" hardened steel tube cradle.
5. Must include circuit breaker protected outlets.
6. Must include low tone muffler.
7. Must have a minimum fuel capacity of 9 USG.
8. Must have minimum 12 hour run time.

Refrigeration Unit Specifications:

1. Refrigeration system must be a commercial over the road refrigeration unit with wide temp range capabilities which include low temperature for storage of remains, medium temperature for medication, vaccination storage or food storage and high temperature for air conditioning use.
2. Must include front wall mounted condenser.
3. Must include ceiling mounted evaporator.
4. Must include remote LED temp control and monitoring.
5. Must include automatic off cycle defrost control.
6. Must have electric thermostat.
7. Must have engine driven compressor.
8. Must have Acrylonitrile Butadiene Styrene (ABS) and Ultra Violet (UV) protected covers, or equal.
9. Must include digital box temperature display.
10. Must have high/low pressure protection.
11. Must include condenser fan cycle control.
12. Must include 1 HP 110/1/60 Copeland compressor, or equivalent.
13. Must be two-piece design which will allow the evaporator on the inside to cool the air as it is blown through the coils.

Rack system Specifications:

1. Cadaver racks must be removable from trailer and also foldable. Racks must be able to fold down to a minimum of 10" when unassembled.
2. Racks must be able to have adjustable guide rails with rollers to ease in loading and unloading of remains and be able to accommodate up to a 24" remains transfer device.
3. Racks must be able to accommodate up to four remains. No remains will be allowed to be placed on the floor of the trailer.
4. Rack system must be able to hold up to 2000 pounds plus its own weight with racks in place.
5. Rack system must be able to be rolled in and out of the trailer while loaded with remains.
6. Cadaver trays must be a minimum of 18-gauge stainless steel and support 500 lbs.

Specifications and Requirements

Mobile Morgue Trailer Specifications:

1. Trailer must have the capability to hold a minimum of 24 total remains.
2. Trailer must be a minimum of 20' L x 8' W x 7' 6" H (interior height).
3. Trailer must have a minimum of a 48"W rear ramp door with 48" aluminum rear ramp extension and steel ramp gap cover.
4. A-Frame must have a minimum of a 12" extension to allow for the generator to sit in this area.
5. Trailer floor and rear ramp must be covered in a one piece non-slip washable channel style flooring to direct fluids to rear of trailer.
6. Interior sidewalls and ceiling must be covered with tractor trailer grade Kemplite Fiberglass Reinforced Plastic (FRP), or equal that is washable.
7. Trailer must have a steel dual wall interior to provide strength and air gap for better insulation properties.
8. Trailer must have a minimum of 3" of closed cell spray foam insulation between exterior and interior subwall.
9. Trailer must include a 24" stone guard.
10. Trailer must include a minimum of 20' of e-Track, or equal welded to sidewalls and front wall for securing items for transport. The e-Track is the metal tracking placed along the walls inside the trailer that allows secure attachment of loads.
11. Trailer must include a minimum of four, 12 volt dome lights with wall switch located at rear door.
12. Trailer must include a minimum of two, 12 volt loading lights with wall switch located at rear door. Lights must be mounted over rear door.
13. Trailer must include a 12 volt deep cycle battery system with battery charger.
14. Trailer must include a minimum of two (2), 110-volt fluorescent light fixtures with diffusers, attached to the ceiling.
15. Trailer must be able to operate solely off 110-volt power. This must include interior lighting and refrigeration system.
16. Trailer must have a single point electrical distribution system with intergraded 110 volt and 12 volt service.
17. Trailer must have a minimum of 8000 watt generator with electric start. Generator to be in an aluminum housing that can be removed for generator service, or complete removal of generator from trailer.
18. Color must be black.
19. Must have Dual Electric Brakes with emergency break away battery system.
20. Must have Department of Transportation (DOT) approved Light-Emitting Diode (LED) exterior lighting.
21. Must have a minimum of .030 aluminum exterior.
22. Must have steel covered A-frame placed over the frame area that sticks out on the front of the trailer where the generator will be positioned.
23. Must include H-post sidewalls which are thicker than vertical studs in the exterior walls to allow for the increased insulation used in the trailer.
24. Must include speed clip channel pin cadaver rack locking system.
25. Trailer must include a load leveler, anti sway bar and spare tire of same size to fit trailer.

Warranty Specifications and Requirements:

1. Maximum gross trailer weight should be 12,000 pounds.
2. Trailer structural must have a minimum warranty of 5 years.
3. Must include a bumper to bumper warranty of 2 years minimum.
4. Refrigeration must include a minimum warranty of 3 years.
5. Electrical must include a minimum warranty of 3 years.
6. Refrigeration system must have a nationwide service network.

Delivery Requirements:

1. Delivery of completed trailer must be delivered to 619 Virginia Street, West, Charleston, WV 25302.

RFQ Cost Sheet

Bidders shall provide a cost for the following:

Refrigerated Mobile Morgue Trailer
 (that encompasses all the items listed
 On this RFQ) \$ 39,722.⁰⁰

Freight/Shipping Charge/Delivery Charge \$ 650.⁰⁰

TOTAL COST \$ 40,372.⁰⁰

The award will be made to the vendor with the lowest overall total cost of the equipment which meets all requested specifications and requirements. Payment will be made in arrears.

Vendor Name Penn CARE Inc

Vendor Address 1317 North Road
Niles, OH 44446

Vendor Phone Number 800-392-7233

Vendor Fax Number 330-544-0022

Vendor E-mail Address _____

Shawn Bryant
 Vendor Signature

3-16-12
 Date

State of West Virginia **VENDOR PREFERENCE CERTIFICATE**

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
- 2. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 3. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 4. **Application is made for 5% resident vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
- 5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
- 6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: _____ Signed: _____

Date: _____ Title: _____

**Check any combination of preference consideration(s) indicated above, which you are entitled to receive.*

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Penn Care Inc.

Authorized Signature: Shawn Bryant Date: 3-16-12

State of Ohio

County of Summit, to-wit:

Taken, subscribed, and sworn to before me this 16th day of March, 2012.

My Commission expires SHERRI L. WALTER, 20 .
Notary Public, State of Ohio
My Commission Expires February 14, 2016

AFFIX SEAL HERE

NOTARY PUBLIC Sherril L. Walter