



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER:
 AGR1209

PAGE:
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 KRISTA FERRELL
 304-558-2596

RFQ COPY

TYPE NAME/ADDRESS HERE

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JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADELPHIA, WV 26059

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DEPARTMENT OF AGRICULTURE
 ADMINISTRATIVE SERVICES
 BUILDING 2, ROOM 106
 4720 BRENDA LANE
 CHARLESTON, WV
 25312 304-558-2221

| DATE PRINTED | TERMS OF SALE | SHIP VIA | FOB | FREIGHT TERMS |
|--------------|---------------|----------|-----|---------------|
| 12/01/2011 | | | | |

BID OPENING DATE: 12/21/2011 BID OPENING TIME 01:30PM

| LINE | QUANTITY | UOP | CAT NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-----|---------|---------------|-------------------------------|--------------------------------|
| 0001 | 3 | EA | | 070-48-18-000 | \$ 28,677. ⁰⁰ each | \$ 86,031. ⁰⁰ FOR 3 |
| TRUCK: CLASS 18, LARGE PICKUP, 4 WHEEL DRIVE REQUEST FOR QUOTATION THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DEPARTMENT OF AGRICULTURE, IS SOLICITING BIDS TO PROVIDE THE AGENCY WITH (3) FORD F-150 PICK UP TRUCK, 4 WHEEL DRIVE (OR EQUAL) PER THE ATTACHED SPECIFICATIONS. DELIVERY MUST BE WITHIN 60 DAYS OF RECEIPT OF ORDER. TECHNICAL QUESTIONS CONCERNING THIS SOLICITATION MUST BE SUBMITTED IN WRITING TO KRISTA FERRELL IN THE WEST VIRGINIA STATE PURCHASING DIVISION VIA FAX AT 304-558-4115 OR VIA EMAIL AT KRISTA.S.FERRELL@WV.GOV. DEADLINE FOR TECHNICAL QUESTIONS IS 11/12/2011 AT THE CLOSE OF BUSINESS. ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL WRITTEN ADDENDUM TO BE ISSUED AFTER THE DEADLINE HAS LAPSED. VERBAL COMMUNICATION: ANY VERBAL COMMUNICATION BETWEEN THE VENDOR AND ANY STATE PERSONNEL IS NOT BINDING. ONLY INFORMATION ISSUED IN WRITING AND ADDED TO THE RFQ BY FORMAL WRITTEN ADDENDUM IS BINDING. NO CONTACT BETWEEN THE VENDOR AND THE AGENCY IS | | | | | | |



SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
|-------------------------|---------------------------|-----------------------------------|
| SIGNATURE <i>JRF</i> | TELEPHONE 304-233-8000 | DATE 12/19/2011 |
| TITLE PRESIDENT | FEIN 55-076-5064 | ADDRESS CHANGES TO BE NOTED ABOVE |

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

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BFO NUMBER
 AGR1209

PAGE
 2

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 KRISTA FERRELL
 304-558-2596

RFQ COPY
 TYPE NAME/ADDRESS HERE

VENDOR

JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADELPHIA, WV 26059

SHIP TO

DEPARTMENT OF AGRICULTURE
 ADMINISTRATIVE SERVICES
 BUILDING 2, ROOM 106
 4720 BRENDA LANE
 CHARLESTON, WV
 25312 304-558-2221

| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
|--------------|---------------|----------|--------|---------------|
| 12/01/2011 | | | | |

BID OPENING DATE: 12/21/2011 BID OPENING TIME 01:30PM

| LINE | QUANTITY | UOP | CAT NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
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| <p>PERMITTED. VIOLATION MAY RESULT IN REJECTION OF THE BID. THE STATE BUYER NAMED ABOVE IS THE SOLE CONTACT FOR ANY AND ALL INQUIRIES AFTER THIS RFQ HAS BEEN RELEASED.</p> <p>EXHIBIT 10</p> <p>REQUISITION NO.: <i>AGR1209</i></p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO.'S:</p> <p>NO. 1 <i>JRF</i></p> <p>NO. 2</p> <p>NO. 3</p> <p>NO. 4</p> <p>NO. 5</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE</p> | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
|----------------------|------------------------|-----------------------------------|
| SIGNATURE <i>JRF</i> | TELEPHONE 304-233-8000 | DATE 12/19/2011 |
| TITLE PRESIDENT | FEIN 55-076-5064 | ADDRESS CHANGES TO BE NOTED ABOVE |



State of West Virginia
 Department of Administration
 Purchasing Division
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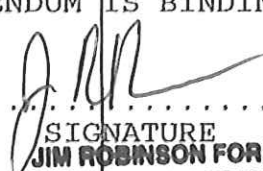
JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADELPHIA, WV 26059


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| <p>SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">  SIGNATURE JIM ROBINSON FORD 95 ROBINSON DRIVE TRIADELPHIA, WV 26059 COMPANY 12/19/2011 DATE </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;"> DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130 </p> | | | | | | |

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| SEE REVERSE SIDE FOR TERMS AND CONDITIONS | | | |
| SIGNATURE | TELEPHONE | DATE | |
|  | 304-233-8000 | 12/19/2011 | |
| TITLE | FEIN | ADDRESS CHANGES TO BE NOTED ABOVE | |
| PRESIDENT | 55-076-5064 | | |

WHEN RESPONDING TO REQ. INSERT NAME AND ADDRESS IN SPACE ABOVE LABELLED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
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JIM ROBINSON FORD
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TRIADELPHIA, WV 26059

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BID OPENING DATE: 12/21/2011 BID OPENING TIME 01:30PM

| LINE | QUANTITY | UOP | CAT. NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-----|----------|-------------|------------|--------|
| THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID BUYER: KRISTA FERRELL-FILE 21 RFQ. NO.: AGR1209 BID OPENING DATE: 12/21/2011 BID OPENING TIME: 1:30 PM PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: ----- 304-233-3127 ----- CONTACT PERSON (PLEASE PRINT CLEARLY): ----- BRIAN S. LONG - Fleet Sales ----- ***** THIS IS THE END OF RFQ AGR1209 ***** TOTAL: _____ | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
|-----------|--------------|-----------------------------------|
| SIGNATURE | TELEPHONE | DATE |
| | 304-233-8000 | 12/19/2011 |
| TITLE | FEIN | ADDRESS CHANGES TO BE NOTED ABOVE |
| PRESIDENT | 55-076-5064 | |

RFQ#: AGR1209

**JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADELPHIA, WV 26059**

Specifications

(3) 2012 Ford F-150 Pick Up Trucks 4-Wheel Drive (or Equal)

The vehicles shall have the following requirements:

- ½ ton 4 Wheel Drive
- 5400 GVWR Short Bed
- Colors of Choice: White, Silver, Charcoal
- Off Road package, Tow Package
- Full Size Spare Tire
- AM/FM/CD Player
- Power Mirrors
- Tilt Wheel, Cruise Control
- Bed Liner
- Cloth Seats
- Crew Cab with Third and Fourth Door
- Front License plate
- Air Conditioning
- Keyless Entry

The vehicles must be delivered to the Agency within 60 days of the receipt of the order.

Vendors Bidding Alternate Models should include the manufacturer, model number, and detailed literature to demonstrate adherence to the above mandatory requirements.

Manufacturer: FORD

Model: F-150 4WD Super Crew

Literature Included: Yes ✓ No _____

JIM ROBINSON FORD
 95 ROBINSON DRIVE
 TRIADDELPHIA, WV 26059

RFQ# AGR1209
Cost Sheet

| Item Description | Unit Cost | Est. Qty. | Extended Cost |
|-----------------------------------------------------------|-------------|-----------|---------------|
| 2012 Ford F-150 Pick Up Truck 4 Wheel Drive (Or Equal) | \$28,677.00 | 3 | \$86,031.00 |

****Vehicles must be delivered within 60 days of receipt of Purchase Order.**

State of West Virginia
VENDOR PREFERENCE CERTIFICATE

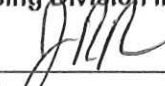
Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
- 2. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 3. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 4. **Application is made for 5% resident vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
- 5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
- 6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADDELPHIA, WV 26059 Signed: 

Date: 12/19/2011 Title: President

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADELPHIA, WV 26059

RFQ No. AGR1209

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Jim Robinson Ford-Lincoln, Inc.

Authorized Signature: [Signature] Date: 12/19/2011

State of West Virginia

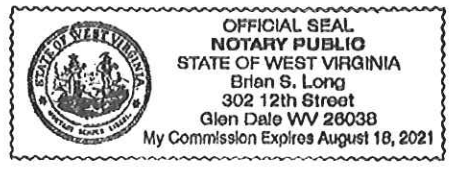
County of MARSHALL, to-wit:

Taken, subscribed, and sworn to before me this 19th day of December, 2011.

My Commission expires 8-18-2021, 20 .

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]



Prepared By:
administrator

**JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADELPHIA, WV 26059**

2012 Retail Ford F-150 4WD SuperCrew 145" XL W1E

PRICING SUMMARY

PRICING SUMMARY - 2012 Retail W1E 4WD SuperCrew 145" XL

| | <u><i>MSRP</i></u> |
|--------------------|--------------------|
| Base Price | \$34,660.00 |
| Total Options: | \$2,035.00 |
| Vehicle Subtotal | \$36,695.00 |
| Advert/Adjustments | \$0.00 |
| Destination Charge | \$995.00 |
| GRAND TOTAL | \$37,690.00 |

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 203.0, Data updated 12/13/2011 2:55:00 PM
©Copyright 1986-2005 Chrome Systems Corporation. All rights reserved.

Customer File:

Prepared By:
administrator

JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADELPHIA, WV 26059

2012 Retail Ford F-150 4WD SuperCrew 145" XL W1E

SELECTED MODEL & OPTIONS

SELECTED MODEL - 2012 Retail W1E 4WD SuperCrew 145" XL

| <u>Code</u> | <u>Description</u> | <u>MSRP</u> |
|-------------|---------------------------------------|-------------|
| W1E | 2012 Ford F-150 4WD SuperCrew 145" XL | \$34,660.00 |

SELECTED VEHICLE COLORS - 2012 Retail W1E 4WD SuperCrew 145" XL

| <u>Code</u> | <u>Description</u> |
|-------------|-----------------------------------------|
| - | Interior: No color has been selected. |
| - | Exterior 1: No color has been selected. |
| - | Exterior 2: No color has been selected. |

SELECTED OPTIONS - 2012 Retail W1E 4WD SuperCrew 145" XL

CATEGORY

| <u>Code</u> | <u>Description</u> | <u>MSRP</u> |
|-------------------|----------------------------------------------------------------------|-------------|
| EMISSIONS | | |
| — | STANDARD EMISSIONS | \$0.00 |
| ENGINE | | |
| 99F | 5.0L V8 FFV ENGINE (STD) | \$0.00 |
| TRANSMISSION | | |
| 446 | 6-SPEED ELECTRONIC AUTOMATIC TRANSMISSION W/OD & TOW/HAUL MODE (STD) | \$0.00 |
| AXLE | | |
| XL9 | 3.55 AXLE RATIO W/ELECTRONIC LOCKING DIFFERENTIAL | \$470.00 |
| SERIES ORDER CODE | | |
| 502A | XL SERIES ORDER CODE | \$0.00 |
| TIRES | | |
| T7H | P265/70R17 ALL-TERRAIN OWL TIRES (STD) | \$0.00 |
| PAINT SCHEME | | |
| — | MONOTONE PAINT | \$0.00 |

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 203.0, Data updated 12/13/2011 2:55:00 PM
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Customer File:

Prepared By:
administrator

JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADELPHIA, WV 26059

2012 Retail Ford F-150 4WD SuperCrew 145" XL W1E

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2012 Retail W1E 4WD SuperCrew 145" XL

CATEGORY

| <u>Code</u> | <u>Description</u> | <u>MSRP</u> |
|----------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| PRIMARY PAINT | | |
| YZ | OXFORD WHITE, <i>SILVER or CHARCOAL</i> | \$0.00 |
| SEAT TYPE | | |
| CS | STEEL GRAY, CLOTH 40/20/40 SPLIT BENCH FRONT SEAT -inc: manual driver lumbar | \$0.00 |
| ADDITIONAL EQUIPMENT | | |
| 61X | XL PLUS PKG -inc: AM/FM stereo w/CD player, clock, aux audio input jack, speed compensated volume control, customer information display, cruise control, MyKey system w/top speed limiter, audio volume limiter, early low fuel warning, programmable sound chimes, Beltminder w/audio mute | \$450.00 |
| 96P | PLASTIC DROP-IN BED LINER (N/A w/47S Cable Lock by Master Lock) (LPO) | \$350.00 |
| 535 | TRAILER TOW PKG -inc: class IV trailer hitch receiver, 7-pin wiring harness, upgraded radiator, aux trans oil cooler, SelectShift trans *Required for towing over 5000 lbs* | \$375.00 |
| 67T | TRAILER BRAKE CONTROLLER (REQ: 535 Trailer Tow Pkg) (w/86D XL Decor Group REQ: 595 Fog Lamps) | \$230.00 |
| 413 | SKID PLATES | \$160.00 |
| 153 | FRONT LICENSE PLATE BRACKET *Std in states where required by law* | \$0.00 |
| OPTIONS TOTAL | | \$2,035.00 |

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Customer File:

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administrator

**JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADELPHIA, WV 26059**

2012 Retail Ford F-150 4WD SuperCrew 145" XL W1E

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2012 Retail W1E 4WD SuperCrew 145" XL

ENTERTAINMENT

- AM/FM stereo w/clock

EXTERIOR

- P265/70R17 all-terrain OWL tires
- 17" gray styled steel wheels
- Full-size spare tire w/lock, under frame winch-type carrier, safety catch
- Painted argent front bumper w/black lower valance & upper fascia
- Argent front/rear step bumper
- Black front/rear stone cuffs
- Black grille surround w/black "bar style" insert
- Cargo lamp integrated w/high mount stop light
- Black pwr side mirrors
- Fixed rear window
- Rear solar tint glass
- Interval wipers
- Black door & tailgate handles
- (4) full-size doors
- Removable tailgate w/key lock & lift assist

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2012 Retail Ford F-150 4WD SuperCrew 145" XL W1E

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2012 Retail W1E 4WD SuperCrew 145" XL

INTERIOR

- Vinyl 40/20/40 split bench front seat
- 60/40 flip-up rear split bench seat
- Black vinyl floor covering (N/A w/47R Floor Mats)
- Driver & front passenger door scuff plates
- Black urethane steering wheel
- Tilt steering column
- Gauges -inc: fuel gauge, voltmeter, oil pressure, engine coolant temp, speedometer, tachometer, odometer
- Display center -inc: warning messages & text functions
- Pwr 1st & 2nd row windows w/driver 1-touch down
- Pwr door locks w/autolock feature
- Perimeter alarm
- Remote keyless entry w/integrated key transmitter, illuminated entry & panic button
- SecuriLock anti-theft ignition (PATS)
- Manual air conditioning
- Black ring w/black vanes air conditioning registers
- Deployable cupholder under middle seat
- Rear door cupholders
- Instrument panel mounted cigar lighter
- Front pwr point
- Rear pwr point
- Overhead console w/(2) storage bins
- Sunvisors w/driver side strap, passenger mirror
- Front passenger side A-pillar grab handle
- 2nd row B-pillar grab handles

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2012 Retail Ford F-150 4WD SuperCrew 145" XL W1E

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2012 Retail W1E 4WD SuperCrew 145" XL

- Front map lights
- Fade-to-off interior lighting

MECHANICAL

- 5.0L V8 FFV engine
- 6-speed electronic automatic transmission w/OD & tow/haul mode
- 3.55 axle ratio (REQ: 99F Engine)
- 4-wheel drive -inc: electronic-shift-on-the fly (ESOF)
- 78-amp/hr (750CCA) maintenance-free battery
- Trailer sway control
- (2) front tow hooks
- 5.5' pickup box
- Four-wheel-down towing
- (4) pickup box tie-down hooks
- 7350# GVWR, 1700# maximum payload
- Long-spindle double wishbone front suspension w/coil-over-shock IFS
- Leaf spring rear suspension w/2-stage variable rear springs
- Gas shock absorbers
- Pwr rack & pinion steering
- Pwr front/rear disc brakes
- Easy Fuel capless fuel filler system
- 2-ton jack

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**JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADELPHIA, WV 26059**

2012 Retail Ford F-150 4WD SuperCrew 145" XL W1E

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2012 Retail W1E 4WD SuperCrew 145" XL

SAFETY

- Anti-lock braking system (ABS)
- AdvanceTrac w/roll stability control (RSC)
- Hill start assist
- Dual stage driver & passenger front airbags
- Dual stage driver & front passenger seat-mounted side airbags
- Safety Canopy front/rear outboard side curtain airbags
- SOS post crash alert system
- Outboard front lap & shoulder safety belts -inc: height adjusters, pretensioners, energy management retractors
- Center front 2-point safety belt
- 3-point safety belts at all rear seat positions
- Auto lock safety belt feature for child seats
- Tire pressure monitoring system
- Dual note horn

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2012 Retail Ford F-150 4WD SuperCrew 145" XL W1E

WARRANTY INFORMATION

WARRANTY INFORMATION - 2012 Retail W1E 4WD SuperCrew 145" XL

WARRANTY

Basic:

3 Years/36,000 Miles

Drivetrain:

5 Years/60,000 Miles

Corrosion:

5 Years/Unlimited Miles

Emissions:

5 Years/50,000 Miles

Roadside Assistance:

5 Years/60,000 Miles

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2012 Retail Ford F-150 4WD SuperCrew 145" XL W1E

TECHNICAL SPECIFICATIONS

POWERTRAIN - BASIC SPECIFICATIONS - 2012 Retail W1E 4WD SuperCrew 145" XL

ENGINE

| | |
|------------------------------|----------------|
| Engine Order Code | 99F |
| Engine Type | Gas/Ethanol V8 |
| Displacement | 5.0L/302 CID |
| SAE Net Horsepower @ RPM | 360 @ 5500 |
| SAE Net Torque (lb ft) @ RPM | 380 @ 4250 |

TRANSMISSION

| | |
|-------------------------------|---------------------|
| Transmission order code | 446 |
| Transmission Type Description | * 6-Speed Automatic |
| Drive Train | 4-Wheel Drive |

MILEAGE

| | |
|--------------------------------------|--------|
| City EPA fuel economy estimate (MPG) | 14.00 |
| Hwy EPA fuel economy estimate (MPG) | 19.00 |
| City cruising range (mi) | 504.00 |
| Hwy cruising range (mi) | 684.00 |

* Indicates equipment which is in addition to or replaces base model's standard equipment.

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2012 Retail Ford F-150 4WD SuperCrew 145" XL W1E

TECHNICAL SPECIFICATIONS

POWERTRAIN - ADVANCED SPECIFICATIONS - 2012 Retail W1E 4WD SuperCrew 145" XL

TRANSMISSION

| | |
|------------------------|------|
| Gear Ratio (:1) | |
| First Gear Ratio (:1) | 4.17 |
| Second Gear Ratio (:1) | 2.34 |
| Third Gear Ratio (:1) | 1.52 |
| Fourth Gear Ratio (:1) | 1.14 |
| Fifth Gear Ratio (:1) | 0.86 |
| Sixth Gear Ratio (:1) | 0.69 |
| Reverse Ratio (:1) | 3.40 |
| Clutch size (in) | |
| Power Take-Off | |

TRANSFER CASE

| | |
|-------------------------------|---------------------|
| Transfer case model | Manual Shift-on-the |
| Gear Ratio (:1) | |
| Transfer case high gear ratio | 1.00 |
| Transfer case low gear ratio | 2.64 |
| Transfer case power take off | |

DIFFERENTIAL

| | | |
|-----------------|--------|--------|
| | Front | Rear |
| Axle Ratio (:1) | * 3.55 | * 3.55 |

ELECTRICAL

| | | | | |
|----------------------------------|--------|---|---|--------|
| Battery | 1 | 2 | 3 | Total |
| Battery cold cranking Amps @ 0 F | 750.00 | | | 750.00 |
| Alternator | | | | |
| Alternator Amps | 155.00 | | | |

COOLING SYSTEM

| | |
|-------------------------|---------|
| Cooling system capacity | - TBD - |
| Engine oil cooler | |

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2012 Retail Ford F-150 4WD SuperCrew 145" XL W1E

TECHNICAL SPECIFICATIONS

PAYLOAD/TRAILERING SPECIFICATIONS - 2012 Retail W1E 4WD SuperCrew 145" XL

| WEIGHT INFORMATION | Front | Rear | Total |
|---------------------------------|------------------------|------------------------|--------------|
| Gross Axle Wt Rating (lbs) | - TBD - | - TBD - | |
| Curb Weight (lbs) | 3,214.00 | 2,363.00 | 5,577.00 |
| Total Option Weight (lbs) | * -8.00 | * 55.00 | * 47.00 |
| As Spec'd Curb Weight (lbs) | * 3,206.00 | * 2,418.00 | * 5,624.00 |
| As spec'd payload (lbs) | | | * 1,726.00 |
| Total Weight (lbs) | * 3,206.00 | * 2,418.00 | * 5,974.00 |
| Reserve Axle Capacity (lbs) | - TBD - | - TBD - | - TBD - |
| Gross Vehicle Wt Rating (lbs) | | | 7,350.00 |
| Gross Combined Wt Rating (lbs) | | | - TBD - |
| TRAILERING | Max Trailer Wt. | Max Tongue Load | |
| Dead Weight Hitch (lbs) | * 0.00 | * 0.00 | |
| Weight Distributing Hitch (lbs) | * 0.00 | * 0.00 | |
| Fifth Wheel Hitch (lbs) | * 0.00 | * 0.00 | |

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TECHNICAL SPECIFICATIONS

CHASSIS SPECIFICATIONS - 2012 Retail W1E 4WD SuperCrew 145" XL

| SUSPENSION | Front | Rear | |
|------------------------------|-----------------|--------------|--------------|
| Spring | | | |
| Spring Type | Double-wishbone | Live axle | |
| Spring Capacity | - TBD - | - TBD - | |
| Axle | | | |
| Axle Type | | | |
| Axle Capacity | 4,050.00 | - TBD - | |
| Shock Absorber Diameter (mm) | 36.10 | 32.00 | |
| Stabilizer Bar Diameter (in) | 1.30 | | |
| BRAKES | | | |
| Brake type | Pwr | | |
| ABS System | 4-Wheel | | |
| | Front | Rear | |
| Disc | Yes | Yes | |
| Rotor Diam x Thickness (in) | 13.7 x 9.1 | 13.7 x 9.0 | |
| Drum | | | |
| Drum Diam x Width (in) | | | |
| TIRES | Front | Rear | Spare |
| Tire Order Code | T7H | T7H | T7H |
| Tire Size | P265/70R17 | P265/70R17 | * P265/70R17 |
| Capacity | - TBD - | - TBD - | - TBD - |
| Revolutions/Mile @ 45mph | - TBD - | - TBD - | - TBD - |
| WHEELS | Front | Rear | Spare |
| Wheel Size | 17 x - TBD - | 17 x - TBD - | 17 x - TBD - |
| Wheel Type | Steel | Steel | - TBD - |

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TECHNICAL SPECIFICATIONS

CHASSIS SPECIFICATIONS - 2012 Retail W1E 4WD SuperCrew 145" XL

STEERING

| | |
|------------------|-------------------|
| Steering type | Pwr Rack & Pinion |
| Ratio (:1) | |
| On Center | 17.00 |
| At Lock | - TBD - |
| Turning Diameter | |
| Curb-to-Curb | 47.00 |
| Wall-to-Wall | - TBD - |

FUEL TANK

| | Main | Auxiliary |
|----------|-------------|------------------|
| Capacity | 36.00 | |
| Location | Midship | |

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2012 Retail Ford F-150 4WD SuperCrew 145" XL W1E

TECHNICAL SPECIFICATIONS

DIMENSIONS - 2012 Retail W1E 4WD SuperCrew 145" XL

EXTERIOR DIMENSIONS

| | |
|--------------------------------------|---------|
| Wheelbase (in) | 144.40 |
| Length, Overall w/o rear bumper (in) | 231.70 |
| Width, Max w/o mirrors (in) | 78.90 |
| Height, Overall (in) | 76.20 |
| Overhang | |
| Overhang, Front | 38.3 |
| Front Bumper to Back of Cab (in) | 164.90 |
| Cab to Axle (in) | - TBD - |
| Cab to End of Frame (in) | - TBD - |
| Ground to Top of Load Floor (in) | 33.60 |
| Ground to Top of Frame (in) | - TBD - |
| Frame Width, Rear (in) | - TBD - |
| Ground Clearance | |
| Ground Clearance, Front | - TBD - |
| Ground Clearance, Rear | - TBD - |

CARGO AREA DIMENSIONS

| | |
|-------------------------------------------|------------------|
| Cargo Box Length @ Floor (in) | 67.00 |
| Width | |
| Cargo Box Width @ Top, Rear | 60.3 |
| Cargo Box Width @ Floor | 60.3 |
| Cargo Box Width @ Wheelhousings | 50.0 |
| Cargo Box (Area) Height (in) | 22.40 |
| Tailgate Width (in) | - TBD - |
| Cargo Volume (ft ³) | 55.40 |
| Ext'd Cab Cargo Volume (ft ³) | - TBD - w/o Rear |

INTERIOR DIMENSIONS

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TECHNICAL SPECIFICATIONS

DIMENSIONS - 2012 Retail W1E 4WD SuperCrew 145" XL

INTERIOR DIMENSIONS

| | | |
|--------------------|-------|--------|
| Passenger Capacity | 6 | |
| Seating Position | Front | Second |
| Head Room (in) | 41.00 | 40.30 |
| Leg Room (in) | 41.40 | 43.50 |
| Shoulder Room (in) | 65.90 | 65.50 |
| Hip Room (in) | 60.50 | 64.60 |

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