



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER

8512C2045

PAGE

1

ADDRESS CORRESPONDENCE TO ATTENTION OF:

ALAN CUMMINGS
304-558-2402

*709032901 630-377-9100
WORK AREA PROTECTION CORP
2500 PRODUCTION DR
PO BOX 4087
SAINT CHARLES IL 60174-9081

DIVISION OF HIGHWAYS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS		
04/18/2012	1% 10 Net 30	Best Way	Destination	Delivered		
BID OPENING DATE: 05/02/2012		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		550-78		
FLEXIBLE PLASTIC CHANNELIZER CONES						
OPEN-END CONTRACT						
THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF HIGHWAYS, IS SOLICITING BIDS TO PROVIDE THE AGENCY WITH AN OPEN-END CONTRACT FOR FLEXIBLE PLASTIC CHANNELIZER CONES INCLUDING BASES, WITH SHEETING PRE-APPLIED AS WELL AS REPLACEMENT CONES AND BASES AS NEEDED PER THE ATTACHED SPECIFICATIONS.						
EXHIBIT 3						
LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.						
UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT BY THE STATE OF WEST VIRGINIA, ITS AGENCIES, OR POLITICAL SUBDIVISIONS, THE TERMS, CONDITIONS, AND PRICING SET FORTH HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE		TELEPHONE		DATE		
Michael P. Robison		800-327-4417		4/25/12		
TITLE		FEIN		ADDRESS CHANGES TO BE NOTED ABOVE		
Vice Pres/Ofc Mgr		52-1488457				

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

RECEIVED

2012 MAY -1 AM 11:31

WV PURCHASING
DIVISION

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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304-558-2402

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R

*709032901 630-377-9100
WORK AREA PROTECTION CORP
2500 PRODUCTION DR
PO BOX 4087
SAINT CHARLES IL 60174-9081

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DIVISION OF HIGHWAYS
VARIOUS LOCALES AS INDICATED
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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE <i>Michael P. Lohman</i>		TELEPHONE 800-327-4417		DATE 4/25/12		
TITLE Vice Pres/Ofc Mgr		FEIN 52-1488457		ADDRESS CHANGES TO BE NOTED ABOVE		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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ALAN CUMMINGS 304-558-2402

V E N D O R	*709032901	630-377-9100
	WORK AREA PROTECTION CORP	
	2500 PRODUCTION DR	
	PO BOX 4087	
	SAINT CHARLES IL 60174-9081	

S H I P T O	DIVISION OF HIGHWAYS
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RETAINED BY THE SPENDING UNIT.						
BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.						
THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.						
REV. 01/17/2012						
PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.						
NOTICE						
A SIGNED BID MUST BE SUBMITTED TO:						
DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE		TELEPHONE		DATE		
<i>Michael P. Johnson</i>		800-327-4417		4/25/12		
TITLE		FEIN		ADDRESS CHANGES TO BE NOTED ABOVE		
Vice Pres/Ofc Mgr		52-1488457				

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BID OPENING DATE: 05/02/2012		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID BUYER: ALAN CUMMINGS - FILE 33 RFQ. NO.: 8512C2045 BID OPENING DATE: 05/02/2012 BID OPENING TIME: 1:30 P.M. PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: ----- 630-377-9270 ----- CONTACT PERSON (PLEASE PRINT CLEARLY): ----- Michael P. Linkimer ----- ANY INDIVIDUAL SIGNING THIS BID IS CERTIFYING THAT: (1) HE OR SHE IS AUTHORIZED BY THE BIDDER TO EXECUTE THE BID OR ANY DOCUMENTS RELATED THERETO ON BEHALF OF THE BIDDER, (2) THAT HE OR SHE IS AUTHORIZED TO BIND THE BIDDER IN A CONTRACTUAL RELATIONSHIP, AND (3) THAT THE BIDDER HAS PROPERLY REGISTERED WITH ANY STATE AGENCIES THAT MAY REQUIRE REGISTRATION.						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE <i>Michael P. Linkimer</i>		TELEPHONE 800-327-4417		DATE 4/15/12		
TITLE Vice Pres/Ofc Mgr		FEIN 52-1488457		ADDRESS CHANGES TO BE NOTED ABOVE		

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Specifications

Purpose: To establish an open end contract to provide the West Virginia Division of Highways with channelizer cones.

1.0 DEFINITIONS

- A. The "Agency" shall be defined as the West Virginia Division of Highways
- B. The "Vendor" shall be defined as the successful bidder.
- C. The "Contract" shall be defined as the binding agreement that is entered into between the State of West Virginia and the Vendor to provide the services as herein specified.
- D. "Release Order" shall be defined as order placed against the Contract by the Agency.
- E. Mandatory Requirements: The terms "must", "will", "shall", "minimum", "maximum", or "is/are required" identify a mandatory item or factor. Decisions regarding compliance with any mandatory requirements shall be at the sole discretion of the State.

2.0 SCOPE OF WORK

The successful Vendor shall provide Flexible Plastic Channelizer Cones, including bases, with sheeting pre-applied, and replacement cones and bases, as needed.

2.1 Technical Requirements:

2.1.1: The Channelizer Cones supplied as part of this Contract shall be a model on the WVDOH Approved Products Listing (APL), and shall meet any additional requirements specified in this Contract.

2.1.2 All Channelizer Cones shall be supplied with horizontal, circumferential, alternating orange and white retroreflective stripes 6-inches wide. Channelizer Cones shall have a minimum of two orange and two white stripes with the top stripe being orange. Any non-retroreflectorized spaces between the horizontal orange and white stripes shall not exceed 1-inch.

2.1.3 Sheeting used on Channelizer Cones shall be TYPE ASTM-III - HIGH INTENSITY GRADE. The sheeting used by the supplier shall be a Type ASTM-III material, approved for use on Channelizer Cones, listed on the WVDOH Approved Products List for Retroreflective Sheatings.

2.2 Freight

2.2.1 All shipments are to be FOB Destination.

2.3 Delivery

2.3.1 This Contract may be utilized by multiple recipients statewide, each having a unique delivery address. Typically, deliveries will be to one of the Agency (WVDOH) District Sign Shops shown on the list included as an attachment to this RFQ.

2.3.2 Release Orders shall be delivered in full within thirty (30) Calendar Days ARO. If the Vendor is unable to deliver in full within the applicable time frame, the Vendor shall be subject to a daily (per Calendar Day) penalty at the purchasing organizations discretion for each Calendar Day beyond thirty (30) Calendar Days ARO until the order is received in full. This penalty shall be assessed by subtracting the penalty from the original total value of the Release Order. The penalty shall not exceed the original total amount of the Release Order. The penalty shall be calculated based on the Table shown at the following address:

<http://www.transportation.wv.gov/highways/contractadmin/specifications/Pages/LiquidDatedDamages.aspx>

The original total amount of the Release Order shall be substituted for the "Original Contract Amount" when using this Table.

2.3.3 All components shall be shipped adequately secured on pallets for ease in unloading. Any material delivered not meeting the above requirement shall be subject to being returned to the Vendor at the Vendor's expense. In this case, the Vendor shall be responsible for the shipment of the returned materials back to the purchasing organization, packaged as specified above. In addition, the provisions of 2.3.2 shall remain in effect. The order shall be considered "delivered in full" at the time of delivery of the returned materials back to the purchasing organization. Furthermore, the number of days for completion of the order shall be calculated as specified in 2.3.2.

2.3.4 Delivery is an integral part of this contract and failure to comply will be cause to initiate a WV-82, Vendor Performance Form. This form will officially notify the West Virginia Division of Purchasing and the Vendor of unsatisfactory performance in the execution of this contract and the requirements herein.

3.0 MATERIAL SPECIFICATIONS

3.1 Approved Products

3.1.1 The Approved Products Lists referenced below establish a list of products that meet the acceptable level of quality and is not intended to reflect a preference or favor any particular brand or vendor. Any fabricator meeting the established level of quality may become an approved fabricator and be added to the approved fabricator's list in accordance with the approval procedures found in MP 700.00.55 Guidelines for Establishing Approved Lists of Materials and Sources. A copy of MP 700.00.55 may be found at:

<http://www.transportation.wv.gov/highways/mcst/Pages/MaterialProcedures.aspx>

The state reserves the right to waive minor irregularities in bids or specifications in accordance with section 148-1-4(F) of the West Virginia Legislative Rules and Regulations.

The link to the current approved products list for Channelizer Cones is as follows.

<http://www.transportation.wv.gov/highways/mcst/Pages/636.9channelcones.aspx>

The link to the current approved products list for Reflective Sheeting is as follows.

<http://www.transportation.wv.gov/highways/mcst/Pages/715.9.2signsheet.aspx>

3.1.2 The product bid for items 1-3 is a model listed within the "approved for use on roadways with a normal posted speed limit of 55 mph or less" section of the APL and manufactured of low density polyethylene. High Density Polyethylene shall not be allowed.

3.1.3 The product bid for items 4-6 shall be a model listed within the "approved for use on all roadways" section of the APL, and having a maximum base weight of 20lb, and manufactured of low density polyethylene. High Density Polyethylene shall not be allowed.

3.2 Hot Stamping

3.2.1 Each Channelizer Cone shall be permanently hot stamped in a prominent location with the letters "WVDOH", a minimum of 1" in height.

3.3 Channelizer Cone Manufacturer Sheeting Application Certification

3.3.1 Each Vendor bidding on this Contract shall be required to submit a copy of a letter(s) specific to the Contract, by reference of the Contract number in the letter(s), stating that the Channelizer Cone manufacturer has been certified by the sheeting manufacturer(s) to apply the series sheeting(s) intended for use by the Channelizer Cone manufacturer to the model Channelizer Cone to be supplied. This letter(s) shall be addressed from the sheeting manufacturer(s) to the Channelizer Cone manufacturer and should

be included with the Vendor's bid package. If, during the life of the Contract, the manufacturer intends to begin utilizing an alternative approved sheeting for which a letter as described above was not originally submitted, the Vendor shall make this request in writing along with a letter as previously described.

4.0 ORDERING AND INVOICING

4.1 Release Orders: For all orders, the Agency will issue to the Vendor a WV-39 Release Order. Issuance of the Release Order shall contain the type of merchandise to be purchased and shall serve as the authorization to process the order.

4.1.1 Minimum Order Size: Each order shall include a minimum total of 25 ea. channelizer cones, with or without bases.

4.2 Payment

4.2.1 The State of West Virginia currently utilizes a VISA purchasing card program which is issued through a local bank. The Vendor must accept the State of West Virginia purchasing card for payment of all orders placed against this Contract.

4.2.2 The Vendor must supply a credit card receipt, sales receipt, or cash register receipt. In addition, all orders shall be shipped with an itemized packing list(s). The packing list(s) shall show all items included in the shipment as well as items on backorder. Charges must not be applied until all merchandise on the WV-39 Release Order is received in full by the Agency.

5.0 AWARD

- 5.1 Contract Sections: This Contract shall be divided into two "Sections" for bid evaluation and award purposes. "Section I" shall include items 1-3 and "Section II" shall include items 4-6. Each Section shall be evaluated independently with award to be made to separate Vendors if required.

The award for each Section will be based on the sum of the values in the Extended Total Amount column within each Section. In case of any discrepancy between the value in the Extended Total Amount column for a particular item and the unit bid price multiplied by the estimated quantity, the unit bid price shall prevail. Vendors are cautioned that the quantities on the bid schedule are estimates and only used for evaluation purposes.

The state of West Virginia reserves the right to make multiple awards on this contract when it is in the best interest of the state to do so.

BID SCHEDULE

Quantities listed in this RFQ are approximations only. It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of the contract, whether more or less than the quantities shown.

Item Number	Estimated Quantity	Unit of Measure	Description	Unit Cost	Extended Total Amount	Inventory Subcode (DOH Use Only) (Class 019 Type 008)
FLEXIBLE PLASTIC CHANNELIZER CONES						
"55 MPH OR LESS ROADWAY" CHANNELIZER CONES						
1	100	each	Complete Flexible Plastic Channelizer Cone, to include sheeting (pre-applied), and rubber base	\$23.86	\$ 2,386.00	080614
2	1	each	Replacement Flexible Plastic Channelizer Cone, to include sheeting pre-applied. Model supplied shall be same as model supplied under Item #1. (CHANNELIZER CONE ONLY)	\$15.31	\$ 15.31	080616
3	1	each	Replacement Flexible Plastic Channelizer Cone rubber base. Model supplied shall be same as model supplied under Item #1. (BASE ONLY)	\$ 8.55	\$ 8.55	080617
"ALL ROADWAYS" CHANNELIZER CONES						
4	500	each	Complete Flexible Plastic Channelizer Cone, to include sheeting (pre-applied), and rubber base	\$26.14	\$13,070.00	080615
5	1	each	Replacement Flexible Plastic Channelizer Cone, to include sheeting pre-applied. Model supplied shall be same as model supplied under Item #4. (CHANNELIZER CONE ONLY)	\$15.31	\$ 15.31	080616
6	1	each	Replacement Flexible Plastic Channelizer Cone rubber base. Model supplied shall be same as model supplied under Item #4. (BASE ONLY)	\$10.83	\$ 10.83	080618
CONTRACT TOTAL					\$15,506.00	0

DOH PERSONNEL PLEASE NOTE: ITEMS SUPPLIED UNDER ITEMS 1-3 ARE INTENDED FOR USE ONLY ON ROADWAYS WITH A NORMAL POSTED SPEED LIMIT OF 55 MPH OR LESS. ITEMS SUPPLIED UNDER ITEMS 4-6 ARE ACCEPTABLE FOR USE ON ALL ROADWAYS, BUT ARE INTENDED TO BE THE ONLY DEVICES ON THIS CONTRACT USED ON ROADWAYS WITH A NORMAL POSTED SPEED LIMIT GREATER THAN 55 MPH.

ITEMS 1 AND 3 INCLUDE A OCTAGONAL BASE. ITEMS 4 AND 6 INCLUDE A RECTANGULAR BASE WHICH INCREASES WIND RESISTANCE.

The Traffic Engineering Division has established a online form in order for District personnel to submit a documented report to the Traffic Engineering Division regarding issues associated with material orders. This form is intended to serve as a manner in which District personnel may quickly and easily submit a documented report to the Traffic Engineering Division regarding issues associated with the ordering, delivery and receipt of materials ordered, quality issues with any of the materials received, and any issues associated with the reconciliation of orders. This form may also be used to report issues with the installation or post-installation performance of materials. This form is located in the "Traffic" section of the WVDOT intranet site (Click on "Traffic" on the left side of the page, then click on "PO Contract Report" on the left side of the page). The direct address for the location of this form is <http://sharepoint.wv.gov/sites/dot/highways/traffic/pocontractreport/Pages/default.aspx>. All reports submitted will be responded to by the Traffic Engineering Division. The Traffic Engineering Division will work with the individual at the District submitting the report to obtain additional needed facts or documentation such as photos or product samples, and will contact and work with the Contract Vendor and Materials Division if needed in order to reconcile the issues in a manner acceptable to all parties if possible. Typically, as a final step to address reported issues, the Traffic Engineering Division will complete and submit a WV-82 Vendor Performance Form in order to officially document any issues and their outcome. Once the report is submitted, an email verification will be automatically sent and an email notice will be sent to the Traffic Engineering Division. The initial point of contact for any submitted reports is Bruce Miller. If you have any questions or would like to follow up on the status of a report that has been submitted, please contact Mr. Miller at 558-9454 or bruce.f.miller@wv.gov.

TYPICAL WVDOH DELIVERY POINTS, DELIVERY CONTACTS, AND INVOICING ADDRESSES

12

Delivery Address	Delivery Contact	Delivery Contact Phone Number	Invoicing Address
WVDOH - D1 Sign Shop 75 Pickens Rd. Nitro, WV 25143	Mike Priddy	304-759-0708 304-558-3001*	WVDOH - D1 Headquarters 1334 Smith Street Charleston, WV 25301
WVDOH - D2 Sign Shop 801 Madison Ave. Huntington, WV 25704	Dale Kennedy	304-528-5906 304-528-5600*	WVDOH - D2 Headquarters 801 Madison Avenue Huntington, WV 25712
WVDOH - D3 Sign Shop 720 Depot St. Parkersburg, WV 26101	Tom Potts	304-420-4815 304-420-4645*	WVDOH - D3 Headquarters 624 Depot Street Parkersburg, WV 26102
WVDOH - D4 Sign Shop US-19 - 1 mile N. of Clarksburg (gore yard) Clarksburg, WV 26301	Rick Reed	304-627-2401 304-842-1500*	WVDOH - D4 Headquarters I-79 & Meadowbrook Road Clarksburg, WV 26302
WVDOH - D5 Sign Shop US-50 - 14 miles E. of Keyser Burlington, WV 26710	Doug Placka	304-289-3521 304-289-3521*	WVDOH - D5 Headquarters P.O. Box 99 (Route 50) Burlington, WV 26710
WVDOH District 6 Sign Shop 1 DOT Drive, Bldg. 3 Moundsville, WV 26041	Jim Wurtzbacher	304-843-3658 304-238-4008*	WVDOH - D6 Headquarters 1 DOT Drive Moundsville, WV 26041
WVDOH - D7 Sign Shop US-33 - 1/2 mile E. of Weston Weston, WV 26452	Tyrone Campbell	304-269-0460 304-269-0414*	WVDOH - D7 Headquarters 255 Depot Street Weston, WV 26452
WVDOH - D8 Sign Shop Rt. 219 - 1 mile N. of Elkins Elkins, WV 26241	Mike Westfall	304-637-0215 304-637-0220*	WVDOH - D8 Headquarters US 219 North Elkins, WV 26241
WVDOH - D9 Sign Shop US-219 - 1-1/2 miles N. of Lewisburg Country Club Rd. - Brush Rd. Lewisburg, WV 24901	Harry Perkins	304-647-7551 304-647-7450*	WVDOH - D9 Headquarters 103 1/2 Church Street Lewisburg, WV 24901
WVDOH - D10 Sign Shop 270 Hardwood Lane Princeton, WV 24740	Curtis Whitlow	304-487-5283 304-487-5228*	WVDOH - D10 Headquarters 270 Hardwood Lane Princeton, WV 24740
WVDOH - Traffic Services Complex 180 Dry Branch Rd. Charleston, WV 25306	Chuck Swigger Bruce Miller	304-558-6356 304-558-9454	WVDOH - Traffic Engineering Div. Bldg. 5 - Room A550 1900 Kanawha Blvd. E. Charleston, WV 25305

* District/Division headquarters phone number

PRODUCT COMPLIANCE CHECKLIST FORM

This form shall be completed in its' entirety by the vendor, and submitted as part of the vendor's bid package.

13

CHANNELIZER CONES - 55 MPH OR LESS (ITEMS 1-3)

1) Channelizer Cone manufacturer: Work Area Protection Corporation

2) Trade name(s) and model number(s) of Channelizer Cones to be supplied: CC-42 4-6HI with CB-16 Base

3) Channelizer Cone APL lab approval number: 1394648

4) Manufacturer(s) and Series number(s) of sheeting(s) to be utilized: 3M Series 3810I (white)
3814I (orange)

5) Sheeting APL lab approval number(s): 1394154

6) Channelizer Cones supplied with horizontal, circumferential, alternating orange and white retroreflective stripes that are 6 inches wide?

Yes	No
X	

7) Channelizer Cones have a minimum of two orange and two white stripes with the top stripe being orange with any non-retroreflectorized spaces between the horizontal orange and white stripes not exceeding 1 inch?

Yes	No
X	

8) Sheeting used on Channelizer Cones is Type ASTM-III material, approved for use on Channelizer Cones, listed on the WVDOH APL for Retroreflective Sheatings?

Yes	No
X	

9) Channelizer cone is listed on the Materials Division "Channelizer Cones" Approved Product List (APL)?

Yes	No
X	

10) Channelizer cone manufacturer certified by sheeting manufacturer to apply specified sheeting to the cone specified?

Yes	No
X	

11) Product bid for items 1-3 is a model listed within the "approved for use on roadways with a normal posted speed limit of 55 mph or less" section of the APL and is manufactured of low density polyethylene?

Yes	No
X	

12) Channelizer Cone is permanently hot stamped in a prominent location with the letters "WVDOH" a minimum of 1" in height?

Yes	No
X	

PRINT NAME: Michael P. Linkimer

SIGN NAME: Michael P. Linkimer

NAME OF VENDOR: Work Area Protection Corporation

DATE: 4/25/12

PRODUCT COMPLIANCE CHECKLIST FORM

This form shall be completed in its' entirety by the vendor, and submitted as part of the vendor's bid package.

14

CHANNELIZER CONES - ALL ROADWAYS (ITEMS 4-6)

1) Channelizer Cone manufacturer: Work Area Protection Corporation

2) Trade name(s) and model number(s) of Channelizer Cones to be supplied: CC-42 4-6HI with CB4220 Base

3) Channelizer Cone APL lab approval number : 1394641

4) Manufacturer(s) and Series number(s) of sheeting(s) to be utilized : 3M Series 3810I (white)
3814I (orange)

5) Sheeting APL lab approval number(s) : 1394154

6) Channelizer Cones supplied with horizontal, circumferential, alternating orange and white retroreflective stripes that are 6 inches wide?

Yes	No
X	

7) Channelizer Cones have a minimum of two orange and two white stripes with the top stripe being orange with any non-retroreflectorized spaces between the horizontal orange and white stripes not exceeding 1 inch?

Yes	No
X	

8) Sheeting used on Channelizer Cones is Type ASTM-III material, approved for use on Channelizer Cones, listed on the WVDOH APL for Retroreflective Sheetings?

Yes	No
X	

9) Channelizer cone is listed on the Materials Division "Channelizer Cones" Approved Product List (APL)?

Yes	No
X	

10) Channelizer cone manufacturer certified by sheeting manufacturer to apply specified sheeting to the cone specified?

Yes	No
X	

11) Product bid for items 4-6 is a model listed within the "approved for use on all roadways" section of the APL and is manufactured of low density polyethylene?

Yes	No
X	

12) Channelizer Cone is permanently hot stamped in a prominent location with the letters "WVDOH" a minimum of 1" in height?

Yes	No
X	

PRINT NAME: Michael P. Linkimer

SIGN NAME: Michael P. Linkimer

NAME OF VENDOR: Work Area Protection Corporation

DATE: 4/25/12

BID SCHEDULE

Quantities listed in this RFQ are approximations only. It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of the contract, whether more or less than the quantities shown.

Item Number	Estimated Quantity	Unit of Measure	Description	Unit Cost	Extended Total Amount	Inventory Subcode (DOH Use Only) (Class 019 Type 008)
FLEXIBLE PLASTIC CHANNELIZER CONES						
"55 MPH OR LESS ROADWAY" CHANNELIZER CONES						
1	100	each	Complete Flexible Plastic Channelizer Cone, to include sheeting (pre-applied), and rubber base	\$23.86	\$ 2,386.00	080614
2	1	each	Replacement Flexible Plastic Channelizer Cone, to include sheeting pre-applied. Model supplied shall be same as model supplied under Item #1. (CHANNELIZER CONE ONLY)	\$15.31	\$ 15.31	080616
3	1	each	Replacement Flexible Plastic Channelizer Cone rubber base. Model supplied shall be same as model supplied under Item #1. (BASE ONLY)	\$ 8.55	\$ 8.55	080617
"ALL ROADWAYS" CHANNELIZER CONES						
4	500	each	Complete Flexible Plastic Channelizer Cone, to include sheeting (pre-applied), and rubber base	\$26.14	\$13,070.00	080615
5	1	each	Replacement Flexible Plastic Channelizer Cone, to include sheeting pre-applied. Model supplied shall be same as model supplied under Item #4. (CHANNELIZER CONE ONLY)	\$15.31	\$ 15.31	080616
6	1	each	Replacement Flexible Plastic Channelizer Cone rubber base. Model supplied shall be same as model supplied under Item #4. (BASE ONLY)	\$10.83	\$ 10.83	080618
CONTRACT TOTAL					\$15,506.00	0

DOH PERSONNEL PLEASE NOTE: ITEMS SUPPLIED UNDER ITEMS 1-3 ARE INTENDED FOR USE ONLY ON ROADWAYS WITH A NORMAL POSTED SPEED LIMIT OF 55 MPH OR LESS. ITEMS SUPPLIED UNDER ITEMS 4-6 ARE ACCEPTABLE FOR USE ON ALL ROADWAYS, BUT ARE INTENDED TO BE THE ONLY DEVICES ON THIS CONTRACT USED ON ROADWAYS WITH A NORMAL POSTED SPEED LIMIT GREATER THAN 55 MPH. ITEMS 1 AND 3 INCLUDE A OCTAGONAL BASE. ITEMS 4 AND 6 INCLUDE A RECTANGULAR BASE WHICH INCREASES WIND RESISTANCE.

The Traffic Engineering Division has established a online form in order for District personnel to submit a documented report to the Traffic Engineering Division regarding issues associated with material orders. This form is intended to serve as a manner in which District personnel may quickly and easily submit a documented report to the Traffic Engineering Division regarding issues associated with the ordering, delivery and receipt of materials ordered, quality issues with any of the materials received, and any issues associated with the reconciliation of orders. This form may also be used to report issues with the installation or post-installation performance of materials. This form is located in the "Traffic" section of the WV DOT intranet site (Click on "Traffic" on the left side of the page, then click on "PO Contract Report" on the left side of the page). The direct address for the location of this form is <http://sharepoint.wv.gov/sites/dot/highways/traffic/pocontractreport/Pages/default.aspx>. All reports submitted will be responded to by the Traffic Engineering Division. The Traffic Engineering Division will work with the individual at the District submitting the report to obtain additional needed facts or documentation such as photos or product samples, and will contact and work with the Contract Vendor and Materials Division if needed in order to reconcile the issues in a manner acceptable to all parties if possible. Typically, as a final step to address reported issues, the Traffic Engineering Division will complete and submit a WV-82 Vendor Performance Form in order to officially document any issues and their outcome. Once the report is submitted, an email verification will be automatically sent and an email notice will be sent to the Traffic Engineering Division. The initial point of contact for any submitted reports is Bruce Miller. If you have any questions or would like to follow up on the status of a report that has been submitted, please contact Mr. Miller at 558-9454 or bruce.f.miller@wv.gov.

TYPICAL WVDOH DELIVERY POINTS, DELIVERY CONTACTS, AND INVOICING ADDRESSES

16

Delivery Address	Delivery Contact	Delivery Contact Phone Number	Invoicing Address
WVDOH - D1 Sign Shop 75 Pickens Rd. Nitro, WV 25143	Mike Priddy	304-759-0708 304-558-3001*	WVDOH - D1 Headquarters 1334 Smith Street Charleston, WV 25301
WVDOH - D2 Sign Shop 801 Madison Ave. Huntington, WV 25704	Dale Kennedy	304-528-5906 304-528-5600*	WVDOH - D2 Headquarters 801 Madison Avenue Huntington, WV 25712
WVDOH - D3 Sign Shop 720 Depot St. Parkersburg, WV 26101	Tom Polts	304-420-4815 304-420-4645*	WVDOH - D3 Headquarters 624 Depot Street Parkersburg, WV 26102
WVDOH - D4 Sign Shop US-19 - 1 mile N. of Clarksburg (gore yard) Clarksburg, WV 26301	Rick Reed	304-627-2401 304-842-1500*	WVDOH - D4 Headquarters I-79 & Meadowbrook Road Clarksburg, WV 26302
WVDOH - D5 Sign Shop US-50 - 14 miles E. of Keyser Burlington, WV 26710	Doug Placka	304-289-3521 304-289-3521*	WVDOH - D5 Headquarters P.O. Box 99 (Route 50) Burlington, WV 26710
WVDOH District 6 Sign Shop 1 DOT Drive, Bldg. 3 Moundsville, WV 26041	Jim Wurtzbacher	304-843-3658 304-238-4008*	WVDOH - D6 Headquarters 1 DOT Drive Moundsville, WV 26041
WVDOH - D7 Sign Shop US-33 - 1/2 mile E. of Weston Weston, WV 26452	Tyrone Campbell	304-269-0460 304-269-0414*	WVDOH - D7 Headquarters 255 Depot Street Weston, WV 26452
WVDOH - D8 Sign Shop Rt. 219 - 1 mile N. of Elkins Elkins, WV 26241	Mike Westfall	304-637-0215 304-637-0220*	WVDOH - D8 Headquarters US 219 North Elkins, WV 26241
WVDOH - D9 Sign Shop US-219 - 1-1/2 miles N. of Lewisburg Country Club Rd. - Brush Rd. Lewisburg, WV 24901	Harry Perkins	304-647-7551 304-647-7450*	WVDOH - D9 Headquarters 103 1/2 Church Street Lewisburg, WV 24901
WVDOH - D10 Sign Shop 270 Hardwood Lane Princeton, WV 24740	Curtis Whitlow	304-487-5283 304-487-5228*	WVDOH - D10 Headquarters 270 Hardwood Lane Princeton, WV 24740
WVDOH - Traffic Services Complex 180 Dry Branch Rd. Charleston, WV 25306	Chuck Swigger Bruce Miller	304-558-6356 304-558-9454	WVDOH - Traffic Engineering Div. Bldg. 5 - Room A550 1900 Kanawha Blvd. E. Charleston, WV 25305

* District/Division headquarters phone number

PRODUCT COMPLIANCE CHECKLIST FORM

This form shall be completed in its' entirety by the vendor, and submitted as part of the vendor's bid package.

17

CHANNELIZER CONES - 55 MPH OR LESS (ITEMS 1-3)

1) Channelizer Cone manufacturer: Work Area Protection Corporation

2) Trade name(s) and model number(s) of Channelizer Cones to be supplied: CC-42 4-6HI with CB-16 Base

3) Channelizer Cone APL lab approval number: 1394648

4) Manufacturer(s) and Series number(s) of sheeting(s) to be utilized: 3M Series 3810I (white)
3814I (orange)

5) Sheeting APL lab approval number(s): 1394154

6) Channelizer Cones supplied with horizontal, circumferential, alternating orange and white retroreflective stripes that are 6 inches wide?

Yes	No
X	

7) Channelizer Cones have a minimum of two orange and two white stripes with the top stripe being orange with any non-retroreflectorized spaces between the horizontal orange and white stripes not exceeding 1 inch?

Yes	No
X	

8) Sheeting used on Channelizer Cones is Type ASTM-III material, approved for use on Channelizer Cones, listed on the WVDOH APL for Retroreflective Sheetings?

Yes	No
X	

9) Channelizer cone is listed on the Materials Division "Channelizer Cones" Approved Product List (APL)?

Yes	No
X	

10) Channelizer cone manufacturer certified by sheeting manufacturer to apply specified sheeting to the cone specified?

Yes	No
X	

11) Product bid for items 1-3 is a model listed within the "approved for use on roadways with a normal posted speed limit of 55 mph or less" section of the APL and is manufactured of low density polyethylene?

Yes	No
X	

12) Channelizer Cone is permanently hot stamped in a prominent location with the letters "WVDOH" a minimum of 1" in height?

Yes	No
X	

PRINT NAME: Michael P. Linkimer

SIGN NAME: Michael P. Linkimer

NAME OF VENDOR: Work Area Protection Corporation

DATE: 4/26/12

PRODUCT COMPLIANCE CHECKLIST FORM

This form shall be completed in its' entirety by the vendor, and submitted as part of the vendor's bid package.

18

CHANNELIZER CONES - ALL ROADWAYS (ITEMS 4-6)

1) Channelizer Cone manufacturer: Work Area Protection Corporation

2) Trade name(s) and model number(s) of Channelizer Cones to be supplied: CC-42 4-6HI with CB4220 Base

3) Channelizer Cone APL lab approval number: 1394641

4) Manufacturer(s) and Series number(s) of sheeting(s) to be utilized: 3M Series 3810I (white)
3814I (orange)

5) Sheeting APL lab approval number(s): 1394154

6) Channelizer Cones supplied with horizontal, circumferential, alternating orange and white retroreflective stripes that are 6 inches wide?

Yes	No
X	

7) Channelizer Cones have a minimum of two orange and two white stripes with the top stripe being orange with any non-retroreflectorized spaces between the horizontal orange and white stripes not exceeding 1 inch?

Yes	No
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X	

9) Channelizer cone is listed on the Materials Division "Channelizer Cones" Approved Product List (APL)?

Yes	No
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10) Channelizer cone manufacturer certified by sheeting manufacturer to apply specified sheeting to the cone specified?

Yes	No
X	

11) Product bid for items 4-6 is a model listed within the "approved for use on all roadways" section of the APL and is manufactured of low density polyethylene?

Yes	No
X	

12) Channelizer Cone is permanently hot stamped in a prominent location with the letters "WVDOH" a minimum of 1" in height?

Yes	No
X	

PRINT NAME: Michael P. Linkimer

SIGN NAME: Michael P. Linkimer

NAME OF VENDOR: Work Area Protection Corporation

DATE: 4/26/12

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**
 _____ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
 _____ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or** 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
 _____ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,
2. **Application is made for 2.5% resident vendor preference for the reason checked:**
 _____ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
3. **Application is made for 2.5% resident vendor preference for the reason checked:**
 _____ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
4. **Application is made for 5% resident vendor preference for the reason checked:**
 _____ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,
5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 _____ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,
6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 _____ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: _____

Signed: _____

Date: _____

Title: _____

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Work Area Protection Corporation

Authorized Signature: *Nicholas P. Labadie* Date: 4/25/12

State of Illinois

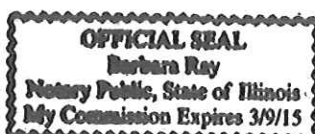
County of Kane, to-wit:

Taken, subscribed, and sworn to before me this 25th day of April, 2012.

My Commission expires 3/9/15, 20 .

AFFIX SEAL HERE

NOTARY PUBLIC





Mr. Mike Linkimer
Work Area Protection Corporation
PO Box 4087
2500 Production Dr.
St. Charles, IL 60174

April 27, 2012

Re: State of West Virginia RFQ 8512C2045

Dear Mr. Linkimer,

Work Area Protection Corporation has been certified by 3M Traffic Safety Systems Division to apply Series 3810I sheeting, APL lab approval number 1394154 (3810I white and 3814I orange) to the CC-42 4-6HI Channelizer Cones as pertains to the State of West Virginia Dept. of Admin. Purchasing Division RFQ 8512C2045.

If you or your customers have questions regarding this certification, please contact me at the numbers below, or 3M Technical Service at 800-553-1380.

Sincerely,

A handwritten signature in cursive script that reads "MaryJo Lewis".

MaryJo Lewis | Division Quality Manager
3M Traffic Safety Systems Division
3M Center, 235-03-W-52 | St. Paul, MN 55144
Office: 651 736 2211 | Mobile: 651 331 6582 | Fax: 651 575 3055
mklewis1@mmm.com | www.3M.com