



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 7012EC07

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 PAUL REYNOLDS  
 304-558-0468

RFQ COPY  
 TYPE NAME/ADDRESS HERE

VENDOR

*Rope, W.V.  
 P.O. Box 99  
 Falling Rock, WV 25079*

SHIP TO

DIVISION OF HIGHWAYS  
 EQUIPMENT DIVISION  
 ROUTE 33  
 BRUSHY FORK ROAD  
 BUCKHANNON, WV  
 26201 304-472-1750

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/17/2011	NET 10	B.WAY	DESTINATION	DELIVERED
BID OPENING DATE: 12/21/2011		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001		EA		765-59		
SNOW PLOWS, MOTORIZED  REQUEST FOR QUOTATION  OPEN END CONTRACT  THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF HIGHWAYS IS SOLICITING BIDS TO PROVIDE 10 FT OR 11 FT POWER REVERSIBLE SNOWPLOW PER THE ATTACHED SPECIFICATIONS.  TECHNICAL QUESTIONS CONCERNING THIS SOLICITATION WILL BE RECEIVED THROUGH THE CLOSE OF THE MANDATORY PRE-BID MEETING. TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO PAUL REYNOLDS WEST VIRGINIA STATE PURCHASING DIVISION. VENDORS MAY SUBMIT QUESTIONS PRIOR TO THE MANDATORY PRE-BID VIA MAIL AT THE ADDRESS LISTED IN THE BODY OF THIS RFQ, VIA FAX AT 304-558-4115, OR VIA EMAIL AT PAUL.REYNOLDS@WV.GOV. WRITTEN QUESTIONS WILL ALSO BE ACCEPTED DURING THE MANDATORY PRE-BID, DEADLINE FOR ALL TECHNICAL QUESTIONS IS THE CLOSE OF THE PRE-BID MEETING. NO ADDITIONAL QUESTIONS WILL BE ACCEPTED AFTER THE PRE-BID MEETING. ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL ADDENDUM TO BE ISSUED BY THE PURCHASING DIVISION AFTER THE MANDATORY PRE-BID MEETING. FOR YOUR CONVENIENCE A WORD DOCUMENT HAS BEEN ATTACHED FOR SUBMITTING TECHNICAL QUESTIONS.  MANDATORY PRE-BID A MANDATORY PRE-BID WILL BE HELD ON 12/08/2011 AT 10 A						
SEE PAGE 18 FOR PRICING						



SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Benjamin Hoover* TELEPHONE: 304-548-6701 DATE: 1-5-12

TITLE: *Sales Coordinator* FEIN: 55-0704007 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
  2. The State may accept or reject in part, or in whole, any bid.
  3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
  4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
  5. Payment may only be made after the delivery and acceptance of goods or services.
  6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
  7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
  8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
  9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
  10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
  11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
  12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
  13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.html](http://www.state.wv.us/admin/purchase/vrc/hipaa.html) and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
  14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
  15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
  16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

Rap2,100,



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
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ADDRESS CORRESPONDENCE TO ATTENTION OF:
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 TYPE NAME/ADDRESS HERE

VENDOR

*Rope, Inc.*

SHIP TO

DIVISION OF HIGHWAYS  
 EQUIPMENT DIVISION  
 ROUTE 33  
 BRUSHY FORK ROAD  
 BUCKHANNON, WV  
 26201 304-472-1750

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11/17/2011				

BID OPENING DATE: 12/21/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>RT 33 BUSHY FORK RD, BUCKHANNON, WV 26201. ALL INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING. FAILURE TO ATTEND THE MANDATORY PRE-BID SHALL RESULT IN DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER.</p> <p>AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATORY PRE-BID. FAILURE TO PROVIDE YOUR COMPANY AND REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESPONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE SHEET. THE PURCHASING DIVISION AND THE STATE AGENCY WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER-S FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. IN ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUDE THEIR E-MAIL ADDRESS AND FAX NUMBER.</p> <p>ALL POTENTIAL BIDDERS ARE REQUESTED TO ARRIVE PRIOR TO THE STARTING TIME FOR THE PRE-BID. BIDDERS WHO ARRIVE LATE, BUT PRIOR TO THE DISMISSAL OF THE TECHNICAL PORTION OF THE PRE-BID WILL BE PERMITTED TO SIGN IN. BIDDERS WHO ARRIVE AFTER CONCLUSION OF THE TECHNICAL PORTION OF THE PRE-BID, BUT DURING ANY SUBSEQUENT PART OF THE PRE-BID WILL NOT BE PERMITTED TO SIGN THE ATTENDANCE SHEET.</p> <p>EXHIBIT 2</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE UPON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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VENDOR

*Rope, Inc.*

SHIP TO

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<p>ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING THIRTY (30) DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS, AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK).</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIES BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY</p>						

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 304-558-0468

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

ROPE, INC.

SHIP TO

DIVISION OF HIGHWAYS  
 EQUIPMENT DIVISION  
 ROUTE 33  
 BRUSHY FORK ROAD  
 BUCKHANNON, WV  
 26201 304-472-1750

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<p>ORDERED FOR DELIVERY DURING THE TERM OF CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN EQUIPMENT CONTRACT ORDER (FORM NUMBER WV-35) FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88 PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION          PURCHASING DIVISION          BUILDING 15</p>						

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VENDOR

ROPE, INC

SHIP TO

DIVISION OF HIGHWAYS  
 EQUIPMENT DIVISION  
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 BUCKHANNON, WV  
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	2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130					
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:						
SEALED BID						
BUYER:				PAUL REYNOLDS	FILE 33	
RFQ. NO.:				7012EC07		
BID OPENING DATE:				12/21/2011		
BID OPENING TIME:				01:30 P.M.		
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
----- JOE HOOPER 304-548-7186 -----						
CONTACT PERSON (PLEASE PRINT CLEARLY):						
----- JOE HOOPER / WALLY ROLLINS -----						
***** THIS IS THE END OF RFQ 7012EC07 ***** TOTAL:						
ADDENDUM 1 - RED. <i>B. J. Horn</i>						

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WEST VIRGINIA DEPARTMENT OF TRANSPORTATION  
DIVISION OF HIGHWAYS  
EQUIPMENT DIVISION

BIDDER'S EVALUATION REPORT

PROCUREMENT SPECIFICATIONS  
NO. 021-2-E

OPEN END CONTRACT  
10 FOOT OR 11 FOOT POWER REVERSIBLE SNOWPLOW (HYDRAULIC)

NOTE TO BIDDER: Procurement Specification No. 021-2-E, Paragraph 2.0 recommends the completion and submittal of this Report with your bid. Purpose of this Report is to enable the West Virginia Division of Highways Evaluation Committee to make full and fair evaluation of the bid. Addendums in order, along with a summary of exception as a separate attachment, should be with Bidder's Evaluation Report. FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.

Reference Requisition No.: 7012EC07

Bidder's Name: ROPE, INC.

Address: PO BOX 99 FALLING ROCK, WV 25079

Telephone Number: 304-548-6701

Years Bidder has been registered to do business with the State of West Virginia: 20 YRS.

Years Company has been an authorized dealer for proposed unit: 1 YRS.

X3.2 Have you complied with all mandatory specifications? YES  YES  NO

*7.4.2 MFG. USES ONLY 6 HINGES IN THEIR DESIGN WITH NO FAILURES*

X4.2 DELIVERY: *OUTER HINGE POINT WILL BE AT THE END OF EACH SIDE*

X4.2.1 Delivery date of completed representative unit: 75 Calendar Days After Receipt of Purchase Agreement

X4.2.2 Delivery date of balance of completed units: 135 Calendar Days After Receipt of Purchase Agreement

Vendors should type Bidder's Evaluation Report

The "Bidder's Evaluation Report" is available for download on Purchasing's Web site at [www.state.wv.us/admin/purchase](http://www.state.wv.us/admin/purchase)

X5.0 AWARD CRITERIA;

X5.1 Price per unit:

10'  
11'

\$ 11,747.<sup>00</sup> per unit

\$ 11,904.<sup>00</sup> per unit

X6.0 SPECIFICATIONS - GENERAL

X6.1 Manufacturer, model, series, and date of manufacture of proposed unit:

FLINK - FSP - 10PA36WV12/11PA36WV12 - 2012

Is descriptive literature, fully describing proposed unit attached to your bid?  YES  NO

If not, why? LITERATURE PROVIDED IS BASIC DESCRIPTION OF PRODUCT, UNITS TO BE MANUFACTURED TO MINIMUM REQUIREMENTS IN BID SPECIFICATIONS.

X6.2 Will the required number of service manuals, and complete parts list be delivered to the Equipment Division at Buckhannon upon completion of delivery of total units?

YES  NO

Will the required Equipment Preventive Maintenance Form (Section X6.2 of Bidders Evaluation Report) be provided upon inspection of the pilot unit?  YES  NO

ROPE, INC.



X6.3 TRAINING:

Will training seminar be conducted on Preventive Maintenance, Operator and Mechanic Training  YES \_\_\_ NO

Will you conduct training with each purchase order against this open end contract?  YES \_\_\_ NO

Will training be conducted within 2 working days from the delivery of the pilot unit on the individual purchase order?  YES \_\_\_ NO

If NO, explain time frame \_\_\_\_\_

Will an Operator's Manual be furnished directly to Training Academy prior to the delivery of the pilot?  YES \_\_\_ NO

X6.4 If you are the successful vendor, will you furnish all training aids, i.e., videos, projectors, required in conducting the training?  YES \_\_\_ NO

X6.4.1 Will all manuals, booklets, etc. explaining preventive maintenance, operator procedures, and service schedule be delivered with each unit?  YES \_\_\_ NO  
If NO, explain \_\_\_\_\_

X6.5 WARRANTY AND SERVICE POLICY

Will the warranty and service you provide comply with all areas as stated in Section 6.5 of specifications  YES \_\_\_ NO

Is warranty literature attached?  YES \_\_\_ NO

Is a minimum two (2) year bumper to bumper basic parts and labor warranty excluding abuse and normal wear items included?  YES \_\_\_ NO

Describe:

WARRANTY ATTACHED

ROPE, INC.

Snow and Ice Control  
Since 1934



502-N. Vermillion Street • Streator, Illinois 61364  
(815) 673-4321 • Fax (815) 672-2678  
Info@flinkco.com • website: www.flinkco.com

## WARRANTY

The Flink Company warrants that it will replace without charge within two years of date of sale, any part proven to the satisfaction of Flink Company to have been defective at the time it was sold or became defective through normal use. This warranty applies only to parts which have not been altered, changed, repaired or abused in any manner.

Component parts used in this equipment but furnished by other manufacturers are warranted only to the extent of the warranty supplied by such manufacturers.

The Flink Company is not responsible to any purchaser of our products for any warranty of guarantee made by dealers selling our products beyond that stated above.

FLINK COMPANY  
Streator, Illinois

ROPE, INC.

X6.5 WARRANTY AND SERVICE POLICY QUESTIONNAIRE

**THIS FORM MUST BE COMPLETED IN ITS ENTIRETY AND SUBMITTED WITH YOUR BID.**  
(If additional lines are needed, make copies of form.)

1. Define the terms of the standard warranty. If not offered, so state. (Attach copy)

TWO YEARS - SEE ATTACHED FLINK WARRANTY

2. Define warranty service to be performed at DOH facilities and warranty service to be performed at manufacturer's representative facility. List name and location of manufacturer's representative.

MINOR WARRANTY MAY BE PERFORMED AT DOH FACILITIES - MAJOR WARRANTY SERVICE TO BE PERFORMED AT ROPE, INC. 5522 ELK RIVER RD, ELKVIEW, WV 25071

3. List locations for parts inventories that are within the State of West Virginia. Also, list availability levels, if known.

ROPE, INC. 5522 ELK RIVER ROAD, ELKVIEW, WV 25071  
PARTS INCLUDE NORMAL WEAR ITEMS.

4. During the term of warranty, list the guarantee discount to manufacturer's published list price for parts that bidder will sell the parts to owner.

- A. Terms: Net 30      Manufacturer's published list price less: 0 % discount
- B. Terms: Net 60      Manufacturer's published list price less: 0 % discount
- C. Terms: Net 90      Manufacturer's published list price less: 0 % discount

5. During the term of warranty, will all manufacturers or engineering improvements be submitted to Division of Highways?      X YES      \_\_\_ NO

6. During the term of warranty, list the guaranteed rates charged for repair to the unit.

A. Shop Rate      \$ 75.00 per mechanic hour

B. Travel Time Charge      \$ 75.00 per mechanic hour  
(Specify if one-way)      \_\_\_\_\_; port to port X

C. Mileage Charge      \$ 1.25 per vehicle mile  
(Specify if one-way)      \_\_\_\_\_; port to port X

D. Field Mechanic Rate      \$ 95.<sup>00</sup> per mechanic hour

E. Specify period of time that prices are in effect: DURING WARRANTY PERIOD

F. Surcharge for miscellaneous items: 1 %

ROPE, INC.

X6.6 EVALUATION COMMITTEE REQUIREMENTS

Is all component specifications, product literature, component models provided for Evaluation Committee bid determination?  YES  NO

X6.7 Will all parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, be furnished with the unit and conform in strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry?  YES  NO

X6.7.1 Are all parts and accessories adequate and regularly supplied as standard to be included except those which may be duplications of specifications herein, and except these by specification are not to be furnished?  YES  NO

X6.7.2 Are all standard safety features that are required by Federal and State statutes of law included?  YES  NO

X7.0 SPECIFICATIONS OF THE QUOTED UNIT

The bidder should complete the following schedule in order for the Division to compare the actual bid unit to the specifications. Should the bidder except a requirement, then such exception may be only on the basis that such feature is not offered by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specifications. by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specifications.

Is the snowplow designed for mounting on a single axle or tandem dump truck  YES  NO

Is the snowplow capable of plowing to the right or left at an angle approximately 35° discharging to the right or left  YES  NO

Is it a straight blade type with an integral type snow shield  YES  NO

Does it have two (2) trip springs setting inside the two (2) moldboard struts  YES  NO

Will you supply the hose and fittings to connect both systems to the valve located under the front bumper  YES  NO

Is the blade section type, made up of three (3) and four (4) foot sections to total 10 feet or 11 feet wide, having a tungsten carbide inserted cutting edge  YES  NO

Manufacturer: EVOLUTION EDGES Model: 3/4" X 6"

ROPE, INC.

X7.1 Moldboard:

X7.1.1 Overall Width:

X7.1.1.1 OPTION #1 - 10 Foot  YES  NO

X7.1.1.2 OPTION #2 - 11 Foot  YES  NO

X7.1.2 Overall height: 36 inches

X7.1.3 Moldboard construction: #10 U.S. Gauge STAINLESS steel and rolled to give the snow a free rolling action  YES  NO

X7.1.4 Travel arc: 35 ° each way; total 70 °

X7.1.5 Moldboard has a cutting edge attach angle with three (3) adjustments from 5 degree, 10 degree, and 20 degree vertical measurement from ground using 3/4 inch pins  YES  NO

X7.1.6 Weight of plow: 10 foot 1,980 Lbs. 11 foot 2,030 Lbs.

X7.1.7 Number of vertical ribs 8 1/2" x 3" x 4" PLASMA CUT Formed steel

X7.1.8 Is an additional rubber snow shield provided?  YES  NO

Size of belting 5/16" Run entire length of plow?  YES  NO

Mounted so it won't add to overall height?  YES  NO

X7.1.9 Continuously welded ribs, moldboard, and angles  YES  NO

X7.1.10 Reinforced at top and bottom edges?  YES  NO

Top of moldboard reinforced with integrally structural channel?  YES  NO

Size of channel: 3" x 2 1/2" x 3/8" ANGLE ANGLE PER ADDENDUM #1

Bottom angle 4" x 4" x 3/4" angle gusseted.

X7.2 Cutting Edge:

X7.2.1 Sectioned, standard AASHO punched, in three (3) foot and four (4) foot lengths?  YES  NO

ROPE, INC.

## X7.2.2 Blade Sections:

X7.2.2.1 3/4 inch thick by 6 inches wide having a Grade WC cemented tungsten carbide insert of approximately 88 Rockwell A scale hardness?

YES  NO

X7.2.2.2 Insert silver soldered on all sides of a milled slot near the center of the working edge?

YES  NO

X7.2.2.3 Braze joint transverse rupture strength: 350,000 PSI

X7.2.2.4 Blade section identifiable by manufacturer, name and part number stamped on the reverse side of each section?

YES  NO

X7.2.2.5 Will wrap around curb guards be mounted on right and left side of plow

YES  NO

X7.2.2.6 Curb guards are 5/8 inch thick, 6 inches high and 8 inches long

## X7.3 Safety Trip Mechanism:

X7.3.1 Tripping mechanism attached to semi-circle and moldboard ribs use two (2) compression springs

YES  NO

X7.3.2 Are springs two (2) external compression springs sitting inside (2) moldboard adjusting struts made from (2) 1/2 inch x 2.5 inch bars sliding to a 3/4 x 2.5 inch center bar with an overall length of 39.5 inches

YES  NO

X7.3.3 Does the trip mechanism hold the plow rigid in plowing position and trip automatically when cutting edge comes in contact with an obstruction then returns to normal plowing position?

YES  NO

## X7.4 Push Frame:

X7.4.1 All welded construction designed per manufacturer's heavy duty specifications?

YES  NO

Push frame length for 10 foot: 120 inches Structural tube size: 4" x 4" x 3/8"

Push frame length for 11 foot: 132 inches Structural tube size: 4" x 4" x 3/8"

X7.4.2 Number of hinges in moldboard to push frame connection? 6  
*7 IS REQUIRED BY SPECS. MFG. HAS USED THIS DESIGN FOR YEARS.*

Each hinge has a fully welded in bushing to house pin  YES  NO

Bushings are 1 1/4 inch mounted to two 5/8 inch mounting ears for total bearing surface per bushing of 2 1/2 inches  YES  NO

ROPE, INC.

X7.4.3 Equipped with an oscillating center pin of plow portion hitch of 2 inch with push plate being 1 inch x 33 inches x 5 inches feature to permit plow to follow uneven road surfaces?

YES  NO

Semi-circle is 3 1/2 inches x 3 1/2 inches x 1/2 inch

YES  NO

X7.4.4 Hydraulic Power Reversing Mechanism:

X7.4.4.1 Consist of two (2) double acting 4 inch x 2 inch power reversing hydraulic cylinders fitted with the fixed base end in the center of the push frame?  YES  NO

Are cylinders mounted above the semi-circle

YES  NO

X7.4.4.2 Does hydraulic power reverse mechanism include a dual cross-over relief cushion valve?

YES  NO

Rated at 40 GPM

X7.4.4.3 The "A" frame is made from 4 inch channel with 2.5 inch flanges supporting a 2 inch center reversing pin mounted in a 3 inch, 1/2 inch wall tube and having a grease fitting

YES  NO

Push ends are welded to a 1 inch x 33 inch x 5 inch base plate having a 2 inch pivot hole for the oscillator bar to attach to

YES  NO

X7.4.5 Skid Shoes:

X7.4.5.1 Are caster mounted carbide mushroom type shoes included?  YES  NO

One on each side  YES  NO

X7.4.5.2 Manufacturer's standard adjusting mechanism included?

YES  NO

X7.5 Hitch:

X7.5.1 Universal heavy duty type designed to carry plows of weight specified when mounted on a 32,000 pound class truck minimum?  YES  NO

X7.5.2 Bumper to frame type adaptable to any conventional truck and to accommodate a tilt front end on the carrier?

YES  NO

X7.5.2.1 Is hitch attached in truck's frame rails?

YES  NO

ROPE, INC

X7.5.2.2 Does hitch include a lift system  YES  NO

Designed at a rated capacity of 8,000 lbs.

Is lift cylinder the same size as plows reversing cylinder for WVDOH interchangeability  YES  NO

X7.5.3 Hitch to Bumper Attachment:

X7.5.3.1 Is hitch frame height 33 5/8 inches and hitch width 26 inches  YES  NO

X7.5.3.2 Hitch members are 1/2 inches x 4 inches x 4 inches structural angle or tubing  YES  NO

Hitch is low profile for access to the truck's engine compartment  YES  NO

X7.5.3.3 Is the lift arm and lift frame designed to accept a 4 inch lift cylinder with nitrided cylinder tube?  YES  NO

Cylinder pins are 1 inch cold rolled steel  YES  NO

X7.5.3.4 Does unit have self-storing arm  YES  NO

Is this accomplished by pulling one (1)- one (1) inch pin and folding the cylinder up which allows you to re-pin to store?  YES  NO

X7.5.3.5 Axle clamp allows longitudinal motion but not vertical and horizontal motion?  YES  NO

X7.5.4 Does unit provide custom 1/2 inch Grade 50 or better check plates which are bolted welded or bolted to main hitch and allows for bolting to truck's frame rail  YES  NO

X7.6 Hydraulic System:  
Will you supply the following hydraulic components  YES  NO

X7.6.1 Provide one (1) 4 inch lift cylinder with 10" stroke double-acting nitrided hydraulic lift cylinder, clevis pinned top and bottom?  YES  NO

X7.6.2 Provide two (2) four (4) inch double acting nitrided hydraulic reversing cylinders?  YES  NO

X7.6.3 Provide three (3) pieces of two (2) wire hydraulic pressure hose one-quarter (1/4) inch diameter by approximately ten (10) feet long?  YES  NO

Is each hose equipped with the following  YES  NO

ROPE, INC.



- X7.6.3.1 Each hose equipped with one (1) quick coupler at plow end with dust cap?  YES  NO  
 Manufacturer/Model: PARKER-HANNAFIN CORP - 4000-4
- X7.6.3.2 Each hose equipped with two (2) crimp-type fittings with male JIC 370 threads (one (1) to mate with swivel and the other to mate with quick coupler)?  YES  NO
- X7.6.3.3 Each hose equipped with one (1) JIC 370 - swivel - 90° elbow/male JIC 370?  YES  NO
- X7.6.3.4 Each hose equipped with one (1) adaptor to mate bank valve port to JIC swivel?  YES  NO
- X7.7 Other Standard Features:  
 List other standard features offered and not addressed above:  
 \_\_\_\_\_  
 \_\_\_\_\_
- X7.8 Does the proposed unit meet or exceeds the OSHA of 1970 and/or subsequent changes?  YES  NO
- X7.9 Is snowplow close fitting, simple, reversible snowplow that will be designed to operate as close as possible to the vehicle pushing it, to maintain truck balance within reasonable limits  
 YES  NO
- Is it a relatively light weight compact unit  YES  NO
- Is push frame and/or hitch assembly designed with regard to overall distance of truck to front of plow which would jeopardize truck balance?  YES  NO
- X7.10 Paint: PER ADDENDUM #1
- X7.10.1 Will unit be sandblasted and prepped prior to painting as stated in 7.10.1?  YES  NO
- X7.10.2 Will complete assembly receive one (1) layer of powder coating  YES  NO  
 Will front be sprayed in enamel  YES  NO
- X7.10.3 Describe painting of front of plow: 1 LAYER POWDER COAT FEDERAL YELLOW
- X7.10.4 Describe painting of rear of plow: 1 LAYER POWDER COAT FLAT BLACK
- X7.10.5 Paint for push frame and hitch 1 LAYER POWDER COAT FLAT BLACK
- Will push frame and hitch be completely covered  YES  NO
- X7.11 Does the unit conform to the advertising guidelines?  YES  NO
- X7.12 Will all loose hardware be in separate containers for each plow and be shipped with each plow?  YES  NO

ROPE, INC.

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: ROPE, INC. Signed: Benjamin Brown
Date: 1-5-12 Title: SALES COORDINATOR

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. 7012EC07

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

**WITNESS THE FOLLOWING SIGNATURE**

Vendor's Name: ROPE, INC.

Authorized Signature: Benjamin Hoover Date: 1-5-12

State of West Virginia

County of Kanawha, to-wit:

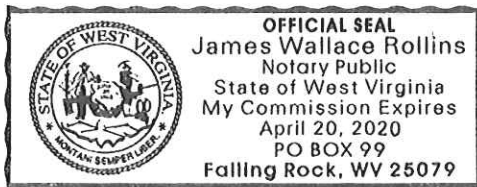
Taken, subscribed, and sworn to before me this 5 day of January 2012

My Commission expires 04/20/2020, 20  

AFFIX SEAL HERE

NOTARY PUBLIC

James Wallace Rollins





State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER
7012EC07

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
PAUL REYNOLDS 304-558-0468

RFQ COPY

TYPE NAME/ADDRESS HERE

VENDOR

ROPE INC.  
 PO Box 99  
 Falling Rock, WV 25079

SHIP TO

DIVISION OF HIGHWAYS  
 EQUIPMENT DIVISION  
 ROUTE 33  
 BRUSHY FORK ROAD  
 BUCKHANNON, WV  
 26201 304-472-1750

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
12/14/2011				

BID OPENING DATE: 01/05/2012 BID OPENING TIME 01:30PM

LINE	QUANTITY	UoP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM NO. 1		
				CHANGES TO THE SPECIFICATIONS ATTACHED		
				BID OPENING DATE CHANGED		
				FROM: 12/21/2011 @1:30 P.M.		
				TO: 01/05/2012 1:30 P.M.		
				NO OTHER CHANGES		
0001		EA		765-59		
				SNOW PLOWS, MOTORIZED		
				***** THIS IS THE END OF RFQ 7012EC07 ***** TOTAL:		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>B. J. Johnson</i>		1-5-12
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
SALES COORDINATOR		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
  2. The State may accept or reject in part, or in whole, any bid.
  3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
  4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
  5. Payment may only be made after the delivery and acceptance of goods or services.
  6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
  7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
  8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
  9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
  10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
  11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
  12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
  13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.html](http://www.state.wv.us/admin/purchase/vrc/hipaa.html) and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
  14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
  15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
  16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

*Rope, Inc.*

PREBID ADDENDUM NO. 1  
7012EC07

10 FOOT OR 11 FOOT POWER REVERSIBLE SNOWPLOW

CHANGES TO SPECIFICATIONS:

FROM:

2.0 BIDDING PROCEDURES – Last Sentence Only

FAILURE TO SUBMIT THE BIDDER'S EVALUATION REPORT, COMPLETE IN ITS ENTIRETY, MAY RESULT IN AUTOMATIC DISQUALIFICATION.

TO:

2.0 BIDDING PROCEDURES – Last Sentence Only

FAILURE TO SUBMIT THE BIDDER'S EVALUATION REPORT, COMPLETE IN ITS ENTIRETY, SHALL RESULT IN AUTOMATIC DISQUALIFICATION.

VENDOR QUESTION:

7.1.3 Can spec be changed to allow break force moldboard?

RESPONSE: Spec remains as written.

VENDOR QUESTION:

7.1.7 Are tapered laser cut ribs acceptable?

RESPONSE: Spec remains as written.

FROM:

7.1.10 Shall be reinforced at the top and bottom edges. Top of the moldboard to be reinforced with an integrally structural channel 3 ½ inch x 2 ½ inch x 3/8 inch. Formed not acceptable. Bottom angle of not less than 4 inch x 4 inch x ¾ inch angle gusseted.

TO:

7.1.10 Shall be reinforced at the top and bottom edges. Top of the moldboard to be reinforced with an integrally structural angle 3 ½ inch x 2 ½ inch x 3/8 inch. Formed not acceptable. Bottom angle of not less than 4 inch x 4 inch x ¾ inch angle gusseted.

ROPE, INC.

**DELETE:**

**7.6.3 Three (3) pieces of two (2) wire hydraulic pressure hose one-quarter (1/4) inch diameter and approximately ten (10) feet long. Each hose must be equipped with:**

**7.6.3.1 One (1) quick coupler at plow end with dust caps. Prefer Snap-Tite Couplers VHN-8 Nipple Hose, VHN-8 Nipple Reverse Cylinder, VHC-8 Nipple Reverse Cylinder 90 degree fitting.**

**7.6.3.2 Two (2) crimp-type hose fittings with male JIC 370 threads. One (1) to mate with swivel and the other to mate with quick coupler.**

**7.6.3.3 One (1) JIC-370 -- swivel -- 90 degree elbow/male JIC 370.**

**7.6.3.4 One (1) adaptor to mate bank valve port to JIC swivel.**

**VENDOR QUESTION:**

**7.10 Is another type paint process acceptable?**

**RESPONSE:** This is a non-mandatory. A plural component epoxy primer and plural component urethane top coat system may be bid. List as exception with letter attached.

ROPE, (cc)

PREBID ADDENDUM NO. 1  
7012EC07

10 FOOT OR 11 FOOT POWER REVERSIBLE SNOWPLOW

CHANGES TO BIDDER'S EVALUATION REPORT:

FROM:  
CHANGE "NOTE TO BIDDER" - Last Sentence Only

FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.

TO:  
CHANGE "NOTE TO BIDDER" - Last Sentence Only

FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, SHALL SUBJECT THE BIDDER TO DISQUALIFICATION.

X7.1.3 Remains as written.

X7.1.7 Remains as written

FROM:  
X7.1.10 Reinforced at top and bottom edges? YES NO  
Top of moldboard reinforced with integrally structural channel? YES NO  
Size of channel: \_\_\_\_\_  
Bottom angle x x angle gusseted

TO:  
X7.1.10 Reinforced at top and bottom edges? X YES \_\_\_\_\_ NO  
Top of moldboard reinforced with integrally structural angle? X YES \_\_\_\_\_ NO  
Size of angle: 3" x 2 1/2" x 3/8" ANGLE  
Bottom angle: 4" x 4" x 3/4" angle gusseted

Rope, Inc.



DELETE:  
X7.6.3 THROUGH AND INCLUDING X7.6.3.3

VENDOR QUESTION

Add  
X7.10 Will you be using another type of paint process  YES  NO

Are you using a plural component epoxy primer and plural component urethane top coat System  YES  NO

Have you listed as an exception with letter attached  YES  no

NO EXCEPTION TAKEN  
USING POWDER COAT  
Per specs -

Rope, Inc.

**Flink**  
SNOW PLOWS & SPREADERS

## FSP-CT REVERSIBLE PLOW

FEATURING

**Dual Compression Trip Spring Moldboard**

### Includes Special Features for use on:

- CITY STREETS
- INTERSECTIONS
- AIRPORTS
- PARKING LOTS
- TOWN AND COUNTRY HIGHWAYS

### The FLINK FSP Series Snowplow features:

- state of the art design
- the best value in the industry
- fast and efficient snow removal

#### Integral Shield

- improves operator visibility
- prevents snow from overriding
- aids discharge of snow to far end of moldboard

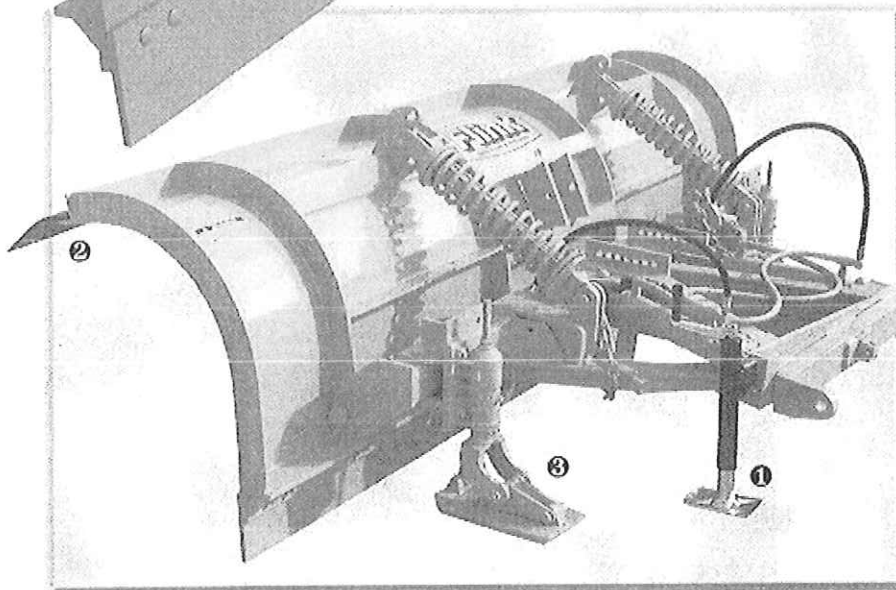
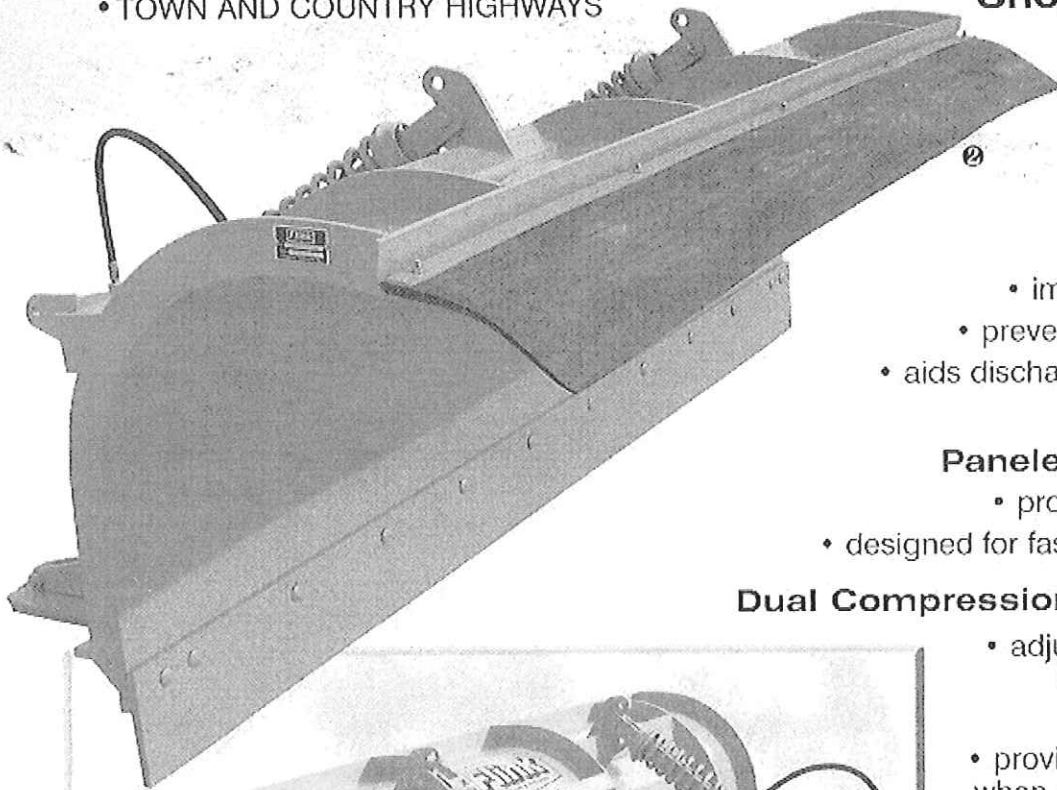
#### Paneled Steel Moldboard

- provides additional strength
- designed for fast, efficient snow removal

#### Dual Compression Trip Mechanisms

- adjustable for proper cutting edge to effectively attack road surface
- provide moldboard trip action when encountering unforeseen road obstruction.

**Dependability,  
efficiency and  
durability are  
our traditional  
standards.**



Options: ① Jack Stand ② Tapered Rubber Deflector ③ Adjustable Wear Runners

Manufactured by Flink Company • 502 N. Vermillion St. • Streator, IL 61364  
A PROVEN LEADER IN ICE AND SNOW REMOVAL EQUIPMENT



# FSP-CT REVERSIBLE PLOW



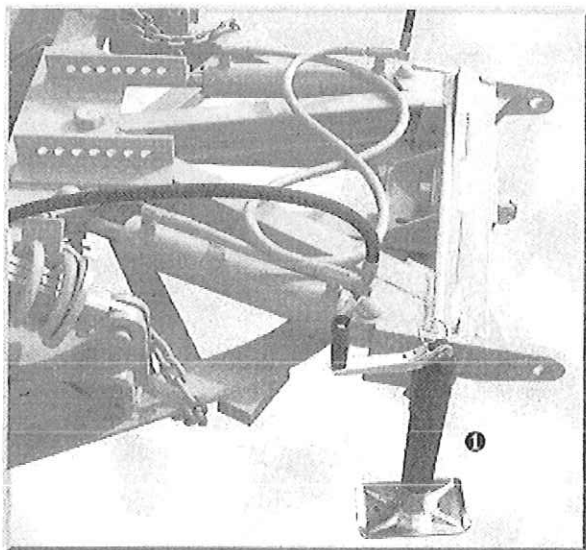
**Dual Compression Trip Spring Moldboard**

## SPECIFICATIONS

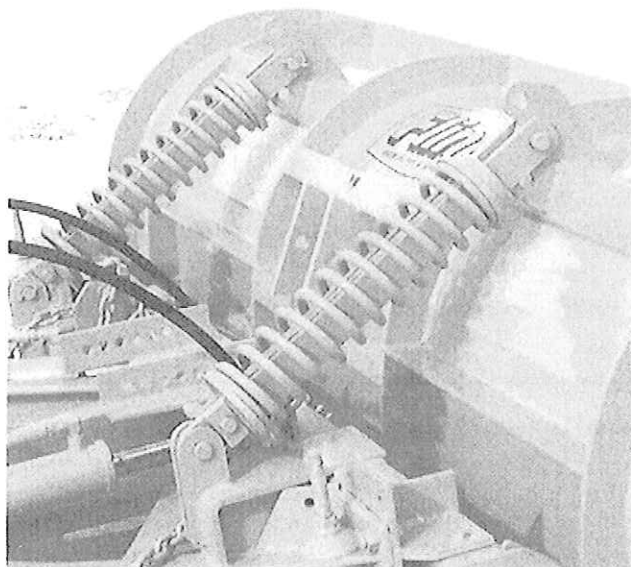
SNOWPLOW MODEL	MOLDBOARD			VERTICAL RIBS	PUSH TABLE	CUTTING EDGE	PATH CLEARED		
	LENGTH	HEIGHT	GAUGE				@ 0°	@ 28°	@ 35°
10PA	10'	38" or 48"	10	6	92"	5/8" x 8" x 120"	10'	8' 10"	8' 2"
11PA	11'	38" or 48"	10	6	92"	5/8" x 8" x 132"	11'	9' 8"	9' 0"
12PA	12'	38" or 48"	10	6	92"	5/8" x 8" x 144"	12'	10' 7"	9' 10"

## FEATURES

- Two double acting power reverse cylinders mounted above the power reverse circle.
- Dual compression trip mechanisms, adjustable for proper cutting edge attack angle.
- Captured end swivel bar allows plow to follow contour of road.



Option: ① Jack Stand



## OPTIONAL ACCESSORIES:

- Discharge Wings
- Cutting Edge Shoes
- Caster Wheels
- Quick Link Swivel Bar
- Cushion Valve
- Jack Stand
- Wear Runners
- Universal Curb Guards
- Pneumatic Tired Wheels
- Tapered Rubber Deflector
- Manual Angle

Manufactured by: **Flink Company**  
 Phone: 815/673-4321 • Fax: 815/672-2678  
 Email: flinkco@mchsi.com  
 502 N. Vermillion St. • Streator, Ill 61364

Specifications Subject to Change Without Notice

Sales and Service By:



## FDA PUSH FRAME SERIES HITCH

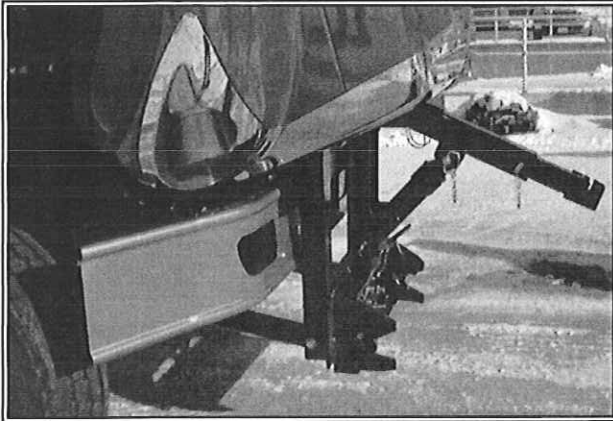
### PIN CONNECTION or QUICK LINK HITCH WITH FOLD DOWN ARM



Shown with Quick Link Receiver, standard is 30-1/2" center push point.

Manufactured by Flink Company • 502 N. Vermillion St. • Streator, IL. 61364  
***A PROVEN LEADER IN ICE AND SNOW REMOVAL EQUIPMENT***

# FDA PUSH FRAME HITCH SERIES



**GENERAL:** The New PF10FDA series bumper to frame hitch with a fold down lift arm feature was designed by FLINK for trucks with low profile - stationary grills. It offers the convenient pin type or the Quick Link connecting arrangement.

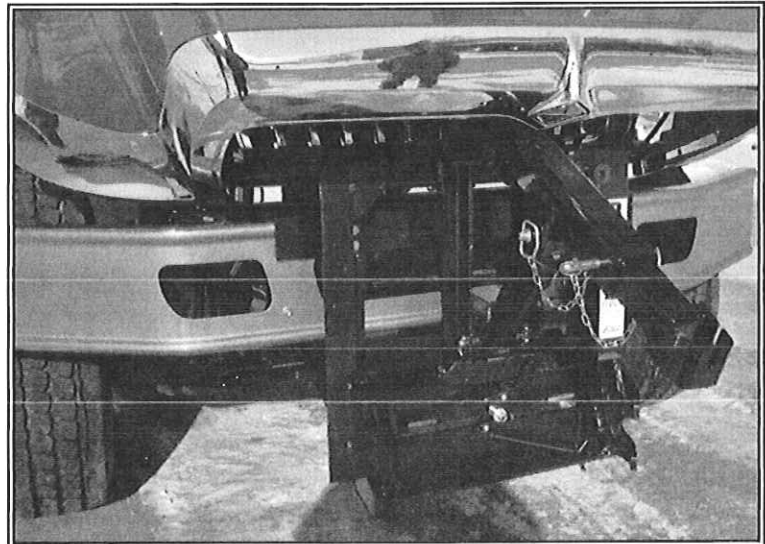
## Features include:

- Low profile design with 8 adjustable mounting heights
- Special fold down arm allows the operator to manually tilt lift arm for storage with minimal effort when plow is unhooked or during off season.
- Plow remains coupled to the push frame when hood is in the tilt position
- Level lift feature allows the plow, when raised, to rotate left or right without major list in either direction
- Telescoping lift are from 34" to 46"
- No tools required for easy removal of top section and canister for off season storing, cleaning or repair
- Quick installation with the strength, durability and reliability needed for long term performance
- Universal mounting for trucks rated at 19,500 GVW and up

## Options:

- Heavy Duty lift arm
- Single acting 3"X 10" cylinder
- Double acting 3"X 10" cylinder
- 21" and 23" center points on Pin Style
- Custom design for special applications
- Side Plate Mounting

Sold & Serviced By:



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