

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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7012EC06

1.1	PAGE	
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PAUL REYNOLDS 304-558-0468

ADDRESS CORRESPONDENCE TO ATTENTION OF:

ADDRESS CHANGES TO BE NOTED ABOVE

NODZEK

TITLE

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RFQ COPY TYPE NAME/ADDRESS HERE LH Jones Equipment Co. 1825 Earl L. Core Road Morgantown, WV 26505

DIVISION OF HIGHWAYS EQUIPMENT DIVISION ROUTE 33 BRUSHY FORK ROAD BUCKHANNON, WV 26201 304-472-1750

DATE PRIN	TED	TEP	MS OF SAI	E	SHIP VIA	F.O.B.	FREIGHT TERMS
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SIGNATURE	1			SEE REV	VERSE SIDE FOR TERMS AND CON	NDITIONS 04-292-1307 DATE	1/4/12

FEIN 55-0551865

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bld, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

RFO NUMBER 7012EC06

ADDRESS CORRESPONDENCE TO ATTENTION OF:

PAUL REYNOLDS

304-558-0468

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DIVISION OF HIGHWAYS EQUIPMENT DIVISION ROUTE 33 BRUSHY FORK ROAD BUCKHANNON, WV 26201

304-472-1750

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Department of Administration
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Charleston, WV 25305-0130

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DIVISION OF HIGHWAYS
EQUIPMENT DIVISION
ROUTE 33
BRUSHY FORK ROAD
BUCKHANNON, WV
26201 304-

304-472-1750

DATE PRINTED TERMS OF SALE FREIGHT TERMS SHIP VIA F.O.B, 11/20/2011 **BID OPENING DATE:** 01:30PM 12/21/2011 BID OPENING TIME CAT, NO. AMOUNT UNIT PRICE LINE QUANTITY UOP ITEM NUMBER MANNER. REV. 3/88 MANDATORY PRE-BID A MANDATORY PRE-BID WILL BE HELD ON 121/08/2011 AT 10AM RT 33 BUSHY FORK RD, BUCKHANNON, WV 26201. ALL INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING. FAILURE TO ATTEND THE MANDATORY PRE-BID SHALL RESULT IN DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER. AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATORY FAILURE TO PROVIDE YOUR COMPANY AND PRE-BID. REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESPONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE THE PURCHASING DIVISION AND THE STATE AGENCY WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER-S FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUD THEIR E-MAIL ADDRESS AND FAX NUMBER. ALL POTENTIAL BIDDERS ARE REQUESTED TO ARRIVE PRIOR TO THE STARTING TIME FOR THE PRE-BID. BIDDERS WHO ARRIVE LATE, BUT PRIOR TO THE DISMISSAL OF THE TECHNICAL PORTION OF THE PRE-BID WILL BE PERMITTED TO SIGN IN. BIDDERS WHO ARRIVE AFTER CONCLUSION OF THE TECHNICAL PORTION OF THE PRE-BID, BUT DURING ANY SUBSEQUENT PART OF THE PRE-BID WILL NOT BE PERMITTED TO SIGN THE ATTENDANCE SHEET. PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHIC

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PAUL REYNOLDS 304-558-0468

DIVISION OF HIGHWAYS

EQUIPMENT DIVISION ROUTE 33 BRUSHY FORK ROAD BUCKHANNON, WV 304-472-1750 26201

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DIVISION OF HIGHWAYS
EQUIPMENT DIVISION
ROUTE 33
BRUSHY FORK ROAD
BUCKHANNON, WV
26201 304-

304-472-1750

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WEST VIRGINIA DEPARTMENT OF TRANSPORTATION DIVISION OF HIGHWAYS EQUIPMENT DIVISION

BIDDER'S EVALUATION REPORT

PROCUREMENT SPECIFICATIONS NO. 020-1-O

OPEN END CONTRACT FIXED ANGLE ONE-WAY SNOWPLOW

NOTE TO BIDDER: Procurement Specification No. 020-1-O, Paragraph 2.0 recommends the completion and submittal of this Report with your bid. Purpose of this Report is to enable the West Virginia Division of Highways Evaluation Committee to make full and fair evaluation of the bid. Addendums in order, along with a summary of exception as a separate attachment, should be with Bidder's Evaluation Report. FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.

	Reference Requisition No.: 7012EC06	
	Bidder's Name: LH Jones Equipment Co	
	Address: 1825 Earl L. Core Road, Morgantown, WV	
	Telephone Number: 304-292-1307	
	Years Bidder has been registered to do business with the State of West Virginia:34	YRS
	Years Company has been an authorized dealer for proposed unit: 7	YRS.
X3.2	Have you complied with all mandatory specifications? X YES NO	
	DELIVERY: Delivery date of completed representative unit: 45 Calendar Days Afte Receipt of Purchase Ag	
X4.2.2	Delivery date of balance of completed units: Calendar Days After Reco	eipt of Agreement
	NOTE: Vendor should type Bidder's Evaluation Report	
	The "Bidder's Evaluation Report" is available for download on Purchasing's Web site	e at

www.state.wy.us/admin/purchase

X5.0	AWARD CRITERIA;				
X5.1	Price per unit:		\$6029.00 \$6248.00	1	
				_per unit	
X6.0	SPECIFICATIONS - GENERAL				
X6.1	Manufacturer, model, series, and date of manufacture of	prop	osed unit:		
	Valk, WV510-120FA, WV511-132FA, 2012 pr	oduc	tion		
	Is descriptive literature, fully describing proposed unit attac	hed to	your bid?	YES	X _ NO
	If not, why? Literature depicts standard uni	t. :	Bid unit	build	to WV DOH
	specification.				
X6.2	Will the required number of service manuals, and comp	lete pa	arts list be d	elivered (to the
	Equipment Division at Buckhannon upon completion of	delive			NO
				_ 11255 _	NO
	Will the required Equipment Preventive Maintenance F	orm (
	Report) be provided upon inspection of the pilot unit?			KLLS _	NO

X6.2 2-10-00

EQUIPMENT PREVENTATIVE MAINTENANCE QUESTIONNAIRE

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY BY SUCCESSFUL BIDDER OR MANUFACTURER'S TECHNICAL REPRESENTATIVE PRIOR TO DELIVERY OF PILOT MODEL TO THE WYDOH.

DESCRIPT	`ION:	_		MA	KE:			
M	ODEL:	***************************************	YEAR:	PUR	CHASE AMOUNT			
ENGINE:	MAKE:		MODEL:		_ FUEL TYPE: _			
	HORSEPOWER:		CYLINDER: _	ENC	GINE SERIAL:			
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X6.3	TRAINING:
	Will training seminar be conducted on Preventive Maintenance, Operator and Mechanic Training YESNO
	Will you conduct training with each purchase order against this open end contract? X YES NO
	Will training be conducted within 2 working days from the delivery of the pilot unit on the individual purchase order?
	If NO, explain time frame
	Will an Operator's Manual be furnished directly to Training Academy prior to the delivery of the pilot? X YES NO
X6.4	If you are the successful vendor, will you furnish all training aids, i.e., videos, projectors, required in conducting the training? X YES NO
X6,4,1	Will all manuals, booklets, etc. explaining preventive maintenance, operator procedures, and service schedule be delivered with each unit? X YES NO If NO, explain
X6.5	WARRANTY AND SERVICE POLICY
	Will the warranty and service you provide comply with all areas as stated in Section 6.5 of specificationsX_YESNO
	Is warranty literature attached? X YES NO
	Is a minimum two (2) year bumper to bumper basic parts and labor warranty excluding abuse and normal wear items included? X YES NO Describe:
	Two year parts & labor warranty per specification. See attached.
	bee actached.

X6.5 WARRANTY AND SERVICE POLICY QUESTIONNAIRE THIS FORM MUST BE COMPLETED IN ITS ENTIRETY AND SUBMITTED WITH YOUR BID.

(If a		ed, make copies of form.) andard warranty. If not offered, so state. (Attach copy)
perfe	ormed at manufacturer's esentative.	o be performed at DOH facilities and warranty service to be s representative facility. List name and location of manufacturer's service to be performed at LH Jones Equipment Co
LH	Jones, 1825 Earl	L. Core Road, Morgantown, WV 26505
avail	lability levels, if known	ventories that are within the State of West Virginia. Also, list L. Core Road, Morgantown, WV 26505
	uring the term of warran	nty, list the guarantee discount to manufacturer's published list price the parts to owner.
A. B. C.	Terms: Net 30 Terms: Net 60 Terms: Net 90	Manufacturer's published list price less: 0 % discount Manufacturer's published list price less: 0 % discount Manufacturer's published list price less: 0 % discount
	uring the term of warra ivision of Highways?	nty, will all manufacturers or engineering improvements be submittedXYESNO
6. Di	uring the term of warra	nty, list the guaranteed rates charged for repair to the unit.
۸.	Shop Rate	\$_80.00 per mechanic hour
В.	Travel Time Charge (Specify if one-way)	A : **** *** *** *** *** *** *** *** ***
C.	Mileage Charge (Specify if one-way	\$; port to port
D.	Field Mechanic Rate	\$ 80.00 per mechanic hour
E.	Specify period of tin	ne that prices are in effect: Term of warranty
F.	Surcharge for miscel	laneous items: Air Freight % Special Handling

Expedited Service

X6.6	EVALUATION COMMITTEE REQUIREMENTS							
	Is all component specifications, product literature, component models provided for Evaluation Committee bid determination? X YES NO							
X6.7	Will all parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, be furnished with the unit and conform in strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry?							
X6.7.1	Are all parts and accessories adequate and regularly supplied as standard to be included except those which may be duplications of specifications herein, and except these by specification are not to be furnished? X YES NO							
X6.7.2	Are all standard safety features that are required by Federal and State statutes of law included?NO							
X7.0	SPECIFICATIONS OF THE QUOTED UNIT The bidder should complete the following schedule in order for the Division to compare the actual bid unit to the specifications. Should the bidder except a requirement, then such exception may be only on the basis that such feature is not offered by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specifications. Manufacturer: Valk Manufacturing Model: WV510-120FA & WV511-132FA							
X7.1	Moldboard:							
X7.1.1	Overall width:							
X7.1.1								
X7.1.1.	11 0							
X7.1.2	Overall height:							
X7.1.2.	.1 inches high at the low end							
X7.1.2.	2 49 inches high at the discharge end (less the snow deflector)							
X7.1.3	Moldboard Construction: 10 US Ga. 304 Stainless Steel X YES NO							

X7.1.4	Plow widths:
X7.1.4.1	OPTION #1 - Overall width 10 foot cutting edge:
	35 degrees at8feet2inches
X7.1.4.2	OPTION #2 - Overall width 11 foot cutting edge:
	35 degrees at 9 feet 11 inches
X7.1.5	Vertical Ribs: 8 vertical ribs of 1/2 inch x 3 ½ inch f steel_X YES NO
X7.1.6	Snow Shield: Is an additional rubber snow shield provided X YES NO
	Size of belting: 3/8" x 12" exceeds spec and runs the entire length of plow X YES NO
	Is mounted so it does not add to overall plow height X YES NO
X7.1.7	Is it all continuously welded ribs, moldboard, and angles X YES NO
X7.1.8	Is it reinforced at the top and bottom edges X YES NO
	Integrally structural channel reinforcing top of moldboard (Size) 3-1/2" x 2-1/2" x 3/8"
	Bottom angle 4" x 4" x 3/4" angle gusseted
X7.2 Cu	tting Edge:
X7.2.1	Is cutting edge section, standard AASHO punched X YES NO Full length high carbon steel 1/2 inch x 6 inch and has 11/16 inch square holes punched with standard punching X YES NO
X7.2.2	Edge is replaceable and fastened by 5/8 inch Grade 5 carriage bolts
X7.2.3	Is a heavy skid shoe (size 5"x12" exceeds speatached to the extreme right hand underside at the cutting edge reinforcement to support the outer end of moldboard XYESNO

X7.3	Safety Trip Mechanism:			
X7.3.1	Is tripping mechanism attached to semi-circle and		oard ribs _YES	NO
	Are these done with compression springs	X	_YES	NO
X7.3.2	Are springs two (2) external compression springs si moldboard adjusting struts made from two (2) ½ in ¾ inch x 2.5 inch center bar with an overall length	ich x 2. of 39.5	5 inch ba	rs sliding to
X7.3.3	Does the trip mechanism hold the plow rigid in the automatically when the cutting edge comes in contareturn to normal plowing position	et with	ı an obstr	uction then
X7.4	Push Frame:			
X7.4.1	Is push frame of all welded construction designed p duty specifications		ufacture _YES	
	Push frame 120 inches in length for 10 foot	and		
	$\underline{\frac{132}{\text{structural tube}}}$ in length for 11 foot plow made of 4 inc	eh x 4 i	nch x 3/8	inch
X7.4.2	Connection of moldboard to push frame by _7 hin fully welded in bushing to house pin	ges wit	h each hi _YES	nge having a NO
	Bushings are 1 ¼ inches mounted to two (2) 5/8 incl bearing surface per bushing of 2 ½ inches			
X7.4.3	Is the plow push frame equipped with an oscillating hitch of 2 inch with push plate being 1 inch x 33 inc permit the plow to follow uneven road surfaces	hes x 5	. 1975	eature to
	Is semi-circle 3 1/2 inches x 3 1/2 inches x 1/2 inch	X	YES	NO
X7.4.3.	1 Is push frame equipped with a quick hitch conn	ection X	system YES	NO

X7.4.4	Fixed Angle Mechanism:
X7.4.4.1	Does the unit have any power angle cylindersYES _XNO
X7.4.5	Skid Shoes:
X7.4.5.1	Caster mounted carbide mushroom type shoes X YES NO
	Is one (1) on each side provided X YES NO
X7.4.5.2	Is manufacturer's standard adjusting mechanism includedXYESNO
X7.5 H	tch:
X7.5.1	Is it designed a universal heavy duty type unit to carry plows of weight specified when mounted on 32,000 pound or larger trucks X YESNO
X7.5.2	Is hitch bumper to frame type adaptable to any conventional truck and to accommodate the tilt front end on the carrier X YES NO
X7.5.2.1	Is hitch attached to truck's frame rails X YES NO
X7.5.2.2	Hitch includes a lift system designed at a rated capacity of at least 8,000 lbs. X YES NO
	Same size as plows reversing cylinder for WVDOH's Interchangeability X YES NO
X7.5.3	Truck portion hitch attachment of WVDOH quick release design:
X7.5.3.1	Is hitch frame height 33 5/8 inches and hitch width 26 inches NO
X7.5.3.2	Hitch frame members are 1/2 inches x 4 inches x 4 inches structural angle X YES NO (OR) tubing YES X NO
	Is this hitch low profile for access to the truck's engine compartmentXYESNO
X7.5.3.3	Is the lift arm and lift frame designed to accept a 4 inch lift cylinder with nitrided cylinder tube YES NO
	Cylinder pins are1 inch cold rolled steelXYESNO

X7.5.3.4	Is self-storing lift arm, accomplished by pulling one (1) 1 inch pin and folding cylinder up, allowing you to re-pin to storeX YES NO
X7.5.3.5	Is telescopic lift arm manufactured of 4 inch x 4 inch x 3/8 inch square outer tubing and 3 inch x 3 inch x 3/8 inch square inner tubing _XYESNO
	Is the lifting plate 3/8 inch x 4 inch flat material and has two (2) banjo-type chain eyes able to accept ½ inch chain as well as the weight of the plow YES NO
	Are there two (2) stabilizer arms mounted to receiver tube of telescoping arm and outside pivot of hitch YES NO
X7.5.4	Will custom ½ inch Grade 50 or better check plates be provided which are bolted welded or bolted to main hitch and allows for bolting to truck's frame rail XYESNO
Х7.6 Н V	ydraulic System: /ill you supply the following hydraulic componentsXYES NO
X7.6.1	Provide one (1) 4 inch lift cylinder with 10 inch stroke double-acting hydraulic lift cylinder, (even if we only use one (1) line fitting in upper end with breather), clevis pinned top and bottom? X YES NO
X7.6.2	Provide one (1) piece of two (2) wire hydraulic pressure hose one-quarter (1/4) inch diameter by approximately ten (10) feet long? X YES NO
	Is hose equipped with the following X YES NO
X7.6.2.1	Hose equipped with one (1) quick coupler at plow end with dust cap? X YESNO Manufacturer/Model:Snap-Tite VHN-8/VHC-8
X7.6.2.2	Each hose equipped with two (2) crimp-type fittings with male JIC 370 threads One (1) to mate with swivel and the other to mate with quick coupler?
X7.6.2.3	Each hose equipped with one (1) JIC 370 - swivel - 90°elbow/male JIC 370? X YES NO
X7.6.2.4	Each hose equipped with one (1) adaptor to mate bank valve port to JIC swivel? X YES NO

X7.7	Other Standard Features: List other standard features offered and not addressed above:	
X7.8	Does the proposed unit meet or exceed the OSHA of 1970 and/or subsequent changes? X YES NO	
X7.9	Is push frame and/or hitch assembly designed with regard to overall distance of truck to front of plow which would jeopardize truck balance? X YES NO	
X7.10 Descri	Paint: ibe proposed method of painting the unit: See attached	
Plur	ral component epoxy primer and plural component urethane top co	at.
Will u	unit be sandblasted prior to painting? X YES NO	
Will co	complete assembly receive one (1) layer of powder coating YES _X _NO	
Will fi	ront of plow be spray coated X YES NO	
X7.10.	.5 Paint and undercoat for push frame and hitch Plural component epoxy prime plural component urethane to	r and
	Will push frame and hitch be completely covered X YES NO	p coat
X7.11	Does the unit conform to the advertising guidelines? XYESNO	
X7.12	Will all loose hardware be in separate containers for each plow and be shipped with each plow X YES NO	ow?

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

	1.	Application is made for 2,5% resident vendor p Bidder is an individual resident vendor and has resid ing the date of this certification; or,	reference for the reason checked: ed continuously in West Virginia for four (4) years immediately preced-
	9	Bidder is a partnership, association or corporation re business continuously in West Virginia for four (4) y ownership interest of Bidder is held by another indiv maintained its headquarters or principal place of b preceding the date of this certification; or,	sident vendor and has maintained its headquarters or principal place of ears immediately preceding the date of this certification; or 80% of the idual, partnership, association or corporation resident vendor who has usiness continuously in West Virginia for four (4) years immediately
	*	Bidder is a nonresident vendor which has an affiliate and which has maintained its headquarters or princ years immediately preceding the date of this certific	or subsidiary which employs a minimum of one hundred state residents ipal place of business within West Virginia continuously for the four (4) cation; or,
•	2.	Application is made for 2.5% resident vendor published is a resident vendor who certifies that, duri working on the project being bid are residents of Weimmediately preceding submission of this bid; or,	reference for the reason checked: ng the life of the contract, on average at least 75% of the employees st Virginia who have resided in the state continuously for the two years
	3,	affiliate or subsidiary which maintains its headqua	um of one hundred state residents or is a nonresident vendor with an rters or principal place of business within West Virginia employing a fies that, during the life of the contract, on average at least 75% of the aployees are residents of West Virginia who have resided in the state
	4. X	Application is made for 5% resident vendor problems and better the requirement of both subdiv	eference for the reason checked: sions (1) and (2) or subdivision (1) and (3) as stated above; or,
	5.	Bidder is an individual resident vendor who is a veter	preference who is a veteran for the reason checked; an of the United States armed forces, the reserves or the National Guard r the four years immediately preceding the date on which the bid is
	6.	Bidder is a resident vendor who is a veteran of the purposes of producing or distributing the commoditionally over the entire term of the project, or	preference who is a veteran for the reason citecked: United States armed forces, the reserves or the National Guard, if, for es or completing the project which is the subject of the vendor's bid and average at least seventy-five percent of the vendor's employees are state continuously for the two immediately preceding years.
	requirer against	ments for such preference, the Secretary may order	s that a Bidder receiving preference has failed to continue to meet the the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty id amount and that such penalty will be paid to the contracting agency chase order.
	authoriz the requ deemed	es the Department of Revenue to disclose to the Dire uiréd business taxes, provided that such information I by the Tax Commissioner to be confidential.	any reasonably requested information to the Purchasing Division and ctor of Purchasing appropriate information verifying that Bidder has paid does not contain the amounts of taxes paid nor any other information
	and acc	curate in all respects; and that if a contract is i	Code, §61-5-3), Bidder hereby certifies that this certificate is true ssued to Bidder and if anything contained within this certificate of the Purchasing Division in writing immediately.
	Bidder:	LH Jones Equipment Co	Signed:
	Date:	1/4/12	Title: COO

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No.	7012EC06
111 00 1101	

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

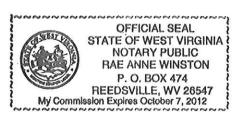
"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more countles or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the Information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE LH Jones Equipment Co Vendor's Name: Authorized Signature: State of West Virginia County of _Monongalia Taken, subscribed, and sworn to before me this 4t bay of My Commission expires NOTORY PUBLIC Lae anne AFFIX SEAL HERE





www.valkmfg.com

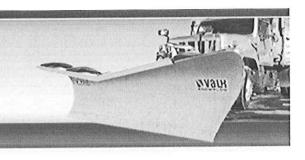
PO Box 428

New Kingstown, PA 17072-0428

Ph: 717-766-0711

Fx: 717-697-6297



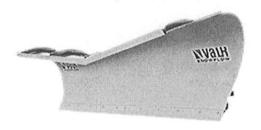


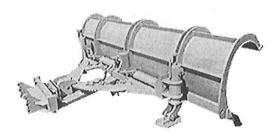


REVERSIBLE SNOWPLOWS



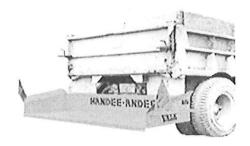
ONE WAY SNOWPLOWS



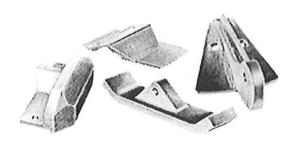


WORM GEAR





SPECIALTY



ACCESSORIES

ME AAHI QMAAALFAAA9

Ik One Way snowplows are designed for high speed snow noval. A smooth rolled, tapered moldboard permits fast, icient snow removal with a minimum of truck effort. They ideal for highways, shopping centers, or large open has.



dully enclosed dual trip spring assembly permits the moldboard to

up forward when the plow strikes an obstruction and automatically returns the moldboard to the normal plowing position. This prevents damage to the plow and truck and also safeguards the operator.

adjustable caster assemblies equipped with wear shoes stabilize the plow, prevent chatter, and reduce cutting edge year. Carbide wear shoes and wheels are also available.

he plow can be adjusted for different cutting widths and plowing angles. The moldboard pitch is also adjustable

The plow comes equipped with an abrasive resistant cutting edge and wear shoes. Carbide blades, caster, and noldboard shoes are also available for increased abrasive wear resistance.

#8 U H M W polyethylene moldboard available.

16" semicircle with 5 hookup points available on models 10 feet and above

/400 Series

7400 Series snowplows are designed for heavy duty, high speed plowing at a fixed plowing angle.

The moldboard has eight vertical ribs with two at each hookup point.

The pushframe has two adjustable trip springs to allow the plow to pass over obstructions.

A moldboard pitch adjusting bar also has a shear pin to prevent damage to the plow and truck.

The swivel bar allows the plow to follow road contours

Two replaceable skid type shoes support the plow and prevent the moldboard from digging into the road.

Plow Model No.	Height of Nose End	Height of Discharge End	Cutting Edge Size	Cutting Width	Overall Length	Approx. Weight (Lbs.)	Recommended Truck Size		
V401	33"	63"	1/2" x 8" x 132"	9	13'8"	2340	5 to 10 Ton		
V402	40"	71"	1/2" x 8" x 132"	9.	13'8"	2490	5 to 10 Ton		

1500 Series

											Cutting	Width	At		
ow Model No	Overall Width	Height of Nose End	Height of Discharge End	Hinge Point Centers	Number of Vertical Ribs	Number of Horizontal Ribs	Enclosed Trip Cylinder Springs	Thickness of Moldboard	Cutting Edge Size	Approx. Weight (Lbs.)	0"	28*	35"	42"	Recommend Truck Size
1509-80	10'5"	27"	43"	60"	8	2	2	10 GA	1/2" x 6"	1205	9.3"	7.11	7.4	6'91/2'	2 to 4 Ton
/510-60	11'4"	27	47"	60"	ð	2	2	10 GA	1/2" x 6"	1285	10'3"	8110	8'2	7/61/1	3 to 5 Ton
/510-75	11'4"	27	47"	75"	ô	2	2	10 GA.	1/2" x 6"	1300	10'3"	8110	872	781/1	3 to 5 Ton
/510-84	11'4"	27"	47"	84"	8	2	2	10 GA	1/2" x 6"	1335	10'3"	8110	8.2	7/61/17	3 to 5 Ton
/511-84	12'3"	29"	49"	84"	6	2	2	10 GA.	1/2" x 6"	1390	11'3"	911	9'2	8'4"	3 to 5 Ton
1512-84	12'6"	29"	51"	84"	ð	8	ō	10 GA.	1/2" x 6"	1552	11'3"	9111	9.2	8'4"	3 to 5 Ton

V600 Series

V600 Series snowplows are designed for heavy duty plowing or extreme plowing conditions. Recommended for trucks of 5 to 10 ton capacity.

					ST SE SE					Cutting	Width	At	
Plow Model No.	Overall Width	Height of Nose End	Height of Discharge End	Hinge Point Centers	Number of Vertical Ribs	Number of Horizontal Ribs	Enclosed Trip Cylinder Springs	Thickness of Moldboard	Cutting Edge Size.	Approx. Weight (Lbs.)	35"	421	Recommended Truck Size
V810-84	12'6"	3.4"	53"	84~	8	2	2	10 GA.	1/2" x 6"	2190	8.8.	7.10	5 to 10 Ton
V811-84	13'6"	34"	56"	84"	8	2	2	10 GA.	1/2" x 6"	2375	9'2"	8.4.	5 to 10 Ton
V612-84	14'6"	34"	58"	84"	8	2	2	10 GA.	1/2" x 8"	2550	9.2	8'4"	5 to 10 Ton

NVALK MARUFACTURING COMPANY

SNOW PLOW WARRANTY

VALK MANUFACTURING COMPANY WARRANTS THAT EACH SNOW PLOW DELIVERED WILL BE WARRANTED FROM DEFECTS IN MATERIAL OR WORKMANSHIP FOR A PERIOD OF TWO YEARS

VALK MANUFACTURING COMPANY

Fileset F. Clang

ROBERT P. LANG VICE PRESIDENT

SNOW PLOW DIVISION

WEBSITE: www.valkmfg.com

PHONE: (717) 766-0711

FAX: (717) 697-6297



NODZEN

RFQ COPY

TYPE NAME/ADDRESS HERE

1825 Earl L. Core Road

Morgantown, WV 26505

LH Jones Equipment

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

7012EC06

2.2	PAGE	
	1	

ADDRESS CORRESPONDENCE TO ATTENTION OF:

PAUL REYNOLDS 304-558-0468

DIVISION OF HIGHWAYS

EQUIPMENT DIVISION
ROUTE 33
BRUSHY FORK ROAD
BUCKHANNON, WV

BUCKHANNON, WV 26201 304-472-1750

DATE PRIN	TERMS OF SALE Net 30 Days			SHIP VIA Motor Freight			F.O.B.			FREIGHT TERMS	
12/14/2011							Buckhannon, WV			No Charge	
			01/05/2012			B.I.D. C			ING TIN	1E 0	1:30PM
LINE		YNTITY	UOP	CAT. NO.	ITE	MNUMBER			UNIT PRI	CE	AMOUNT
	CHANGE	S TO SI			ON MUC)				
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	FROM:	12/21/	2011	@1:30	P.M.						
	70:	01/05/	2012	@1:30	P.M.						
	NO OTH	IER CHAM	GES				TO COMMISSION OF THE PROPERTY				
001	SNOW P		A RUCK		765-61 PED		_	See	e page	1 of	RFQ
	****	THIS	IS T	HE EN	D OF R	FQ ′	7012E	06	****		ee page 1 of RFQ
				SEE DI	EVERSE SIDE	FORTER	AS AND CO	I INDITION	VS.		
SIGNATURE	-/	1		VIZE N	LILIOC OIDE	TEL	EPHONE 3	04 - 2	92-130	7 0	1/4/12
90000000 M00000000 1000	1	7	-FIM					T			
TITLE COO		1	EIN	-0551	965				ADDRE	SS CHAN	GES TO BE NOTED ABOVE

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.

2. The State may accept or reject in part, or in whole, any bid.

3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division

and have paid the required \$125 fee.

- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, Including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.

3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.

- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

PREBID ADDENDUM NO. 1 7012EC06

FIXED ANGLE ONE-WAY SNOWPLOW

CHANGES TO SPECIFICATIONS:

FROM:

2.0 BIDDING PROCEDURES - Last Sentence Only

FAILURE TO SUBMIT THE BIDDER'S EVALUATION REPORT, COMPLETE IN ITS ENTIREY, MAY RESULT IN AUTOMATIC DISQUALIFICATION.

TO:

2.0 BIDDING PROCEDURES - Last Sentence Only

FAILURE TO SUBMIT THE BIDDER'S EVALUATION REPORT, COMPLETE IN ITS ENTIRETY, SHALL RESULT IN QUTOMATIC DISQUALIFICATION.

VENDOR QUESTION:

7.1.3 Can break force moldboard be used? RESPONSE: Remains as written.

VENDOR QUESTION:

7.1.5 Can tapered ribs be made acceptable? RESPONSE: Remains as written

FROM:

7.1.8 Shall be reinforced at the top and bottom edges. Top of the moldboard to be reinforced with an integrally structural channel 3 ½ inch x 2 ½ inch x 3/8 inch. Formed not acceptable. Bottom angle of not less than 4 inch x 4 inch x ½ inch angle gusseted.

TO:

7.1.8 Shall be reinforced at the top and bottom edges. Top of the moldboard to be reinforced with an integrally structural angle 3 ½ inch x 2 ½ inch x 3/8 inch. Formed not acceptable. Bottom angle of not less than 4 inch x 4 inch x ¾ inch angle gusseted.

VENDOR QUESTION:

7.2.1 Is the cutting edge sectional or one piece? RESPONSE; Remains as written

DELETE - (Last Sentence Only):

7.4.3 Semi-Chrele shall be 3 1/2 inches x 3 1/2 inches x 1/2 inches

VENDOR QUESTION:

7.4.3.1 Push frame shall be equipped with a quick hitch connection system.

What type of quick hitch?

RESPONSE: Drop pin connection is the type of quick hitch connection used.

DELETE - (Last Sentence Only):

7.5.2.2 Must be same size as plows reversing cylinder for WVDOH's interchangeability.

DELETE:

7.6.2 THROUGH AND INCLUDING 7.6.2.4

VENDOR QUESTION:

7.10 Is another type paint process acceptable?
RESPONSE: This is a non-mandatory. A plural component epoxy primer and plural component urethane top coat system may be bid. List as exception with letter attached.

PREBID ADDENDUM NO. 1 7012EC06

FIXED ANGLE ONE-WAY SNOWPLOW

CHANGES TO BIDDER'S EVALUATION REPORT:

FROM: CHANGE "NOTE TO BIDDER" – Last Sentence Only
FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.
TO: CHANGE "NOTE TO BIDDER" Last Sentence Only
FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, SHALL SUBJECT THE BIDDER TO DISQUALIFICATION.
X7.1.3 Remains as written
X7.1.5 Remains as written
FROM: X7.1.8 Is it reinforced at the top and bottom edges YES NO Integrally structural channel reinforcing top of moldboard (Size) Bottom Angle angle gusseted
TO: X7.1.8 Is it reinforced at the top and bottom edgesX_YESNO
Integrally structural angle reinforcing top of moldboard (Size) $3-1/2$ " \times $2-1/2$ " \times $3/8$ "
Bottom angle 4" x 4" x 3/4" angle gusseted
V7.1.1.

X7.2.1 Remains as written.

FROM: X7.4.3	Is the plow push frame equipped with an oscillating center pin of plow portion hitch of 2 inch with push plate being 1 inch x 33 inches x 5 inches feature to permit the plow to follow uneven road surfaces _YES_NO
	Is semi-circle 3 1/2 inches x 3 1/2 inches x 1/2 inch YES_NO
TO: X7.4.3	Is the plow push frame equipped with an oscillating center pin of plow portion hitch of 2 inch with push plate being 1 inch x 33 inches x 5 inches feature to permit the plow to follow uneven road surfaces
	OR QUESTION: 1 Require no changes
FROM: X7.5,2.	
TO; X7.5.2.	2 Hitch includes a lift system designed at a rated capacity of at least 8,000 lbs. XYESNO
DELET X7.6.2.	TE: 2 THROUGH AND INCLUDING X7.6.2.4
	OR QUESTION .
Add X7.10	Will you be using another type of paint process X YES NO
	Are you using a plural component epoxy primer and plural component wrethane top coat System YES NO
	Have you listed as an exception with letter attached X YES NO



January 4, 2012

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
PO Box 50130
Charleston, WV 25305-0130

As part of response to Request for Quotation No.: 7012EC06

RE: Request for Quotation No. 7012EC06 Exception to Specifications

Following are the exception(s) to specifications for the Valk snowplow

• 7.10 Paint will be a plural component epoxy primer and plural component urethane top coat as per the attached letter.

LH Jones Equipment Co.



Date: October 21, 2010

To: Bob Lang, Valk Manufacturing

From: Bruce Heffner, Sheboygan Paint

Subject: Paint Performance Statement

The Sheboygan plural component epoxy primer and plural component urethane top coat systems, when applied to properly prepared substrate, will equal or exceed the physical and weathering properties of powder coating.

This premium grade environmentally compliant low carbon foot print paint system provides the direct to metal corrosion barrier of an epoxy primer with the superb intercoat adhesion required for the urethane topcoat with its superior gloss retention, fade resistance, salt spray values, impact and chip resistance.

Sincerely,

Bruce Heffner Sheboygan Paint Senior Sales Representative