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Tramco Services, DBA Kanawha Electric and Machine Company
141 Campbells Creek Drive
Charleston, WV 25306

DIVISION OF HIGHWAYS

Request for Quotation

Full Matrix Trailer Mounted Solar Powered Message Board

RFQ Number 7012EC05



VER-MAC PCMS-1500

REGEIVED

2011 NOV 18 PM 12: 56

WV PURCHASING DIVISION

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ATTACHMENTS:

A: PCMS-1500 Technical Information Enclosure One, Technical Brief Enclosure Two, General Information and Options Enclosure Three, Ver-Mac Touch Screen Controller Enclosure Four, Ver-Mac Warranty Statement

Kanawha Electric & Machine Company

141 Campbells Creek Road

Charleston, W 25306

PH 304-926-2650

1-800-649-4926

FAX 304-926-6623

www.tramcoservices.com

Company Information

DDA Vangruha Electric and Machine Company
Tramco Services, DBA Kanawha Electric and Machine Company
141 Campbells Creek Drive, Charleston, WV 25306
141 Campbells Creek Drive, Charleston, WV 25306
304-926-2650
304-926-6623
Stephen S. Kappa
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Type of Company

Type of Company				
Corporation:				
State incorporated in:	West Virginia	Date:	2000	
President:	Mr. Thomas E. Shep	oard		
Vice President:	Mr. Larry Ward Jr.			
Chief Financial Officer	Mr. Wally Weddingt	on		
Sole Proprietorship:	Sole Owner is Mr. Th	omas E. She	ppard	
WV Vendor Number	707143136			



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escription: Kanawha Electric and Machine Company (KEMC) is an SBA registered Small Business that is also HUBZone ertified. KEMC operates as an electrical apparatus repair facility, a mechanical apparatus repair and machine shop facility, rtified welding facility and an authorized warranty repair and distribution center for premium brand electric motors, nerators, light towers and solar/diesel powered message board products. Our electrical apparatus repair services includes C & DC motors, generators, light towers, message boards and pump rewinding, refurbishing, redesign and testing of these omponents to specifications compliant with our ISO Quality Assurance Program. Our services cover a full range of electric otors, pumps and generators including light towers, message boards, random wound stators, rotors and armatures, form ound stators and armatures; synchronous stators and rotating fields; explosion proof motors; UL motors; MSHA approved otors; and submersible pump motors.

rengths: KEMC services customers in seven states: West Virginia, Tennessee, Kentucky, Virginia, Ohio, Maryland and nnsylvania. To better serve customer needs, KEMC maintains scheduled Emergency Response Teams 24 hours a day, ven days a week, and 365 days a year. Our Emergency Response Service ensures that experienced help and timely, pendable solutions are just a phone call away. Kanawha Electric and Machine Company is the only ISO 9001-2008 certified d registered electrical repair and rebuild facility on the east coast. Our ISO certified system governs every aspect of our rvice to our customers. KEMC is housed in a modern, three year old facility containing nearly 50,000 square feet. anawha Electric is an authorized Warranty Repair Center for Baldor Electric Motors, Generators and Light owers, Magnum Generators and Light Towers, Wanco Light Towers and Message Boards and Ver-Mac Message pards.

xperience: Kanawha Electric & Machine Company has been in continuous operation since 1937. Our employees are all ghly trained and skilled associates with an average of over 20 years of service experience each. Our workforce incorporates quirements and standards acceptable to EASAQ rebuild specifications and SKF Electric Motor Rebuilder standards. ompany machinist are trained on both CNC and manual machining equipment and commonly work with many exotic metals cluding Hastelloy, Titanium and Tungsten. Kanawha Electric and Machine Company is certified by the American Welding ciety as a welding facility and is also certified by AWS to conduct welder certification training and welder certification sting.

Solving Your Electrical Apparatus, Generator, Message Board, Machining and Welding Challenges

- New electric motor & pump sales
- Motor & pump repair, rebuild, redesign
- Service & Warranty repair generators & light towers
- Service & Warranty repair message boards
- Repair of dewatering and trash pumps
- Authorized motor warranty repair

- Emergency response service
- Predictive onsite maintenance
- AWS certified welding facility
- AWS certified training and testing
- CNC and manual machining solutions
- Custom fabrication and machining

ompany Data:

ige Code: 4E5H4 DUNS #: 005009774 HUBZone Certification # 43813, May 18, 2011

imary NAICS Codes: 811310, 423610, 335312, 334416, 333131, 332999, 332721, 332710, 326291











Proposal Preface

Tramco Services, DBA Kanawha Electric and Machine Company, acknowledges that the specifications included in RFQ Number 7012ECO5, as may be amended by mutual agreement, are acceptable as operating conditions and further, that at the State of West Virginia's Purchasing Division option, this RFQ and Kanawha Electric's proposal will be binding on both parties, and may become an integral part of the contract as an exhibit.

This proposal is based on providing the Division of Highways, State of West Virginia, a Full Matrix Trailer Mounted Solar Powered Message Board, Model PCMS-1500, manufactured by Ver-Mac. The State of West Virginia may order additional optional equipment or features to the basic unit based upon a mutually agreed upon price which may be established at any time during the life of the contract. A complete list of all options available with the unit is outlined in the General Information Handout provided as Enclosure Two.

Kanawha Electric and Machine Company agrees to extend the price, terms and conditions of the Bid to County, School, and Municipal and other local government bodies and political subdivisions.

Questions regarding this Bid may be directed to Mr. Stephen Kappa, Government Programs Manager, at telephone 304-926-2650, fax 303-926-6623 or email kappa@solutionk.com

RFQ No	7012EC05
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....STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

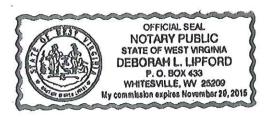
"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions, "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent, of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE Vendor's Name: Tramco Services, DBA Kanawha Electric & Machine Company Authorized Signature: Larry Ward, VP of Opns State of West Virginia to-wit: County of Kanawha November 2011 Taken, subscribed, and sworn to before me this 17 day of My Commission expires AFFIX SEAL HERE



Rev. 09/08

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1	DIVISION	WIII THE CONTROL OF T
	1. X	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West-Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
9 9	2. X	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
	3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
	4. _X_	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
	5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
	6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
	require against	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency acted from any unpaid balance on the contract or purchase order.
	the req	mission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and zes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid uired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information d by the Tax Commissioner to be confidential.
	and ac	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate es during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
		LARRY WARD, VP of OPERATIONS Signed:
*	Date: _	17 November 2011 Title: VICE PRESIDENT OPNS, TRAMCO SERVICES DBA Kanawha Electric & Machine Company any combination of preference consideration(s) indicated above, which you are entitled to receive.
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WEST VIRGINIA DEPARTMENT OF TRANSPORTATION DIVISION OF HIGHWAYS EQUIPMENT DIVISION

BIDDER'S EVALUATION REPORT

PROCUREMENT SPECIFICATIONS FOR OPEN END CONTRACT NO. 843-1-H

FULL MATRIX TRAILER MOUNTED SOLAR POWERED MESSAGE BOARD

NOTE TO BIDDER: Procurement Specification No. 843-1-G, Paragraph 2.0 recommends the completion and submittal of this Report with your bid. Purpose of this Report is to enable the West Virginia Division of Highways Evaluation Committee to make full and fair evaluation of the bid. Addendums in order, along with a summary of exception as a separate attachment, should be with Bidder's Evaluation Report. FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.

	Reference Requisition No.: 7012EC05	
	Bidder's Name: Tramco Services, DBA Kanawha Electric & Machine Company	
	Address: 141 Campbells Creek Drive, Charleston, WV 25306	
	Telephone Number: 304-926-2650 Cell Phone: 304-549-3436	
	Years Bidder has been registered to do business with the State of West Virginia: 10	YRS
	Years Company has been an authorized dealer for proposed unit: 12 months	YRS
X3.2	Have you complied with all mandatory specifications? x YES NO	
	DELIVERY: Delivery date of completed representative unit: 28 Calendar Days After Receipt of Purchase Ag	
X4.2.2	Delivery date of balance of completed units: 60 Calendar Days After Received Purchase	ipt of Agreement
	NOTE: Vendor should type Bidder's Evaluation Report	

The "Bidder's Evaluation Report" is available for download on Purchasing's Web site at www.state.wv.us/admin/purchase

X5.0	AWARD CRITERIA;
X5.1	Price per unit: \$16,840 per unit
X6.0 X6.1	SPECIFICATIONS - GENERAL Manufacturer, model, series, and date of manufacture of proposed unit: Ver-Mac Full Matrix Sigh PCMS 1500 Is descriptive literature, fully describing proposed unit attached to your bid? NO If not, why?
X6.2	Will the required number of service manuals, and complete parts list be delivered to the Equipment Division at Buckhannon upon completion of delivery of total units? X YES NO Will the required Equipment Preventive Maintenance Form (Section X6.2 of Bidders Evaluation Report) be provided upon inspection of the pilot unit? X YES NO

EQUIPMENT PREVENTATIVE MAINTENANCE QUESTIONNAIRE

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY BY SUCCESSFUL BIDDER OR MANUFACTURER'S TECHNICAL REPRESENTATIVE PRIOR TO DELIVERY OF PILOT MODEL TO THE WVDOH.

KEI KEBBI (11)			** 3.5	
DESCRIPTION	N: Full Matrix Message Sign			*****
MODI	EL: PCMS 1500	YEAR: 2011	PURCHASE AMOUNT:	\$16,840
	IAKE: NA Solar	MODEL: NA	FUEL TYPE: _	SOLAR POWER
	ORSEPOWER: NA		ENGINE SERIAL:	
C	OOLING SYSTEM CAPACITY:			
BELTS: D	ESCRIPTION:	PART	NUMBERS:	
	NA	N	Α	
GVW:	_AXLE CAPACI	TY:FRONT:		REAR: NA
	RONT MAKE & SIZE:			
	EAR MAKE & SIZE: NA			Height
DIMENSIONS	S OF UNIT: LENGTH:	WID	ГН:	LENGIH:
VENDOR CO	NTACT PERSON: STEPHEN KA	PPA	PHONE:304	1-926-2650
PARTS:				
	AME.	MODEL:	CCA:	
TOP OR SIDE	AKE:	DIMENSIONS: LENG	TH WIDTH	HEIGHT
SPARK PLUG	S POST: SS OR FUEL INJECTORS MAKE: OR INJECTION PUMP MAKE: DR MAKE:	PAR MOI	DBI:	
FUEL PUMP	OR INJECTION PUMP MAKE:	PAR	T#:	
ALIERNATO	AKE.	PAR	T#:	
TURBO CHA	RGER MAKE:	PAR	T#:	Τ.
TRANS. MAK	KE: MODI	EL:	AUTU/MANUA	ь
HYDRAULIC	OR MAKE: AKE: RGER MAKE: KE: MODI	MOI	JEL;	TO THE PART OF THE
FILTERS	MAKE PART NO.	LUBRICAN	MANUFACTI	JKER TYPE
OIL	NA	ENGINE	NA	
AIR INNER	NA	TRANSMISS POWER STE		
AIR OUTER_ FUEL PRIMA	NA NA NA	HYDRAULI		
FUEL SECON		DIFFERENT		
COOLANT	NA	BRAKE FLU		
HYDRAULIC	NA NA	COOLANT OTHER	NA	
OTHER	NA		NA	

X6.3	TRAINING:
	Will training seminar be conducted on Preventive Maintenance, Operator and Mechanic Training
	Will you conduct training with each purchase order against this open end contract? YES NO
	Will training be conducted within 2 working days from the delivery of the pilot unit on the individual purchase order? YES NO
	If NO, explain time frame
	Will an Operator's Manual be furnished directly to Training Academy prior to the delivery of the pilot? YES NO
X6.4	If you are the successful vendor, will you furnish all training aids, i.e., videos, projectors, required in conducting the training?
X6.4.1	Will all manuals, booklets, etc. explaining preventive maintenance, operator procedures, and service schedule be delivered with each unit?NO If NO, explain
X6.5	WARRANTY AND SERVICE POLICY
	Will the warranty and service you provide comply with all areas as stated in Section 6.5 of specifications YES NO
	Is warranty literature attached? NO
	Is a minimum two (2) year bumper to bumper basic parts and labor warranty excluding abuse and normal wear items included? Describe: See attached Warranty Statement

X6.5 WARRANTY AND SERVICE POLICY QUESTIONNAIRE

,	THIS FORM MUST BE COMPLETED IN ITS ENTIRETY AND SUBMITTED WITH YOUR BID.
	(If additional lines are needed, make copies of form.)

1. Define the terms of the standard warranty. If not offered, so state. (Attach copy)			
See Standard Ver-Mac Warranty that is attached Ver-Mac Message Boards are warranted for a period of two years			
after being put into service.			
2. Define warranty service to be performed at DOH facilities and warranty service to be performed at manufacturer's representative facility. List name and location of manufacturer's representative. Tramco Services, DBA Kanawha Electric & Machine Company is Ver-Mac authoried Warranty and Repair provider in WV. Company is located at 141 Campbells Creek Drive, Charleston, WV 25306. Routine warranty and maintenance will be performed at the DOH facility by Kanawha Electric & Machine Company. 3. List locations for parts inventories that are within the State of West Virginia. Also, list availability levels, if known. Repair and warranty parts will be maintained by Kanawha Electric at its shop facilities located at 141 Campbells			
Creek Drive in Charleston, WV. Replacement parts not carried in local inventory will be available from Ver-Mac			
within 24 hours by next day air delivery to Charleston, WV from Ver-Mac. 4. During the term of warranty, list the guarantee discount to manufacturer's published list price for parts that bidder will sell the parts to owner.			
A. Terms: Net 30 Manufacturer's published list price less: 10 % discount B. Terms: Net 60 Manufacturer's published list price less: 0 % discount C. Terms: Net 90 Manufacturer's published list price less: 0 % discount			
5. During the term of warranty, will all manufacturers or engineering improvements be submitted to Division of Highways? X YESNO			
6. During the term of warranty, list the guaranteed rates charged for repair to the unit.			
A. Shop Rate \$ 87.00 per mechanic hour			
B. Travel Time Charge \$ 50.00 per mechanic hour (Specify if one-way); port to port Port to Port			
C. Mileage Charge Sometimes Some Solution Solu			
D. Field Mechanic Rate \$ 87.00 per mechanic hour			
E. Specify period of time that prices are in effect: From Bid Approval to Contract Expiration in Three Yrs.			
F. Surcharge for miscellaneous items: NA %			

X6.6	EVALUATION COMMITTEE REQUIREMENTS
	Is all component specifications, product literature, component models provided for Evaluation Committee bid determination?X_YESNO
X6.7	Will all parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, be furnished with the unit and conform in strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry?
X6.7.1	Are all parts and accessories adequate and regularly supplied as standard to be included except those which may be duplications of specifications herein, and except these by specification are not to be furnished? XYESNO
X6.7.2	Are all standard safety features that are required by Federal and State statutes of law included? NO
X7.0	SPECIFICATIONS OF THE QUOTED UNIT:
	The bidder should complete the following schedule in order for the Division to compare the actual bid unit to the specifications. Should the bidder except a requirement, then such exception may be only on the basis that such feature is not offered by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specification.
	Manufacturer: Ver-Mac Model: PCMS-1500
	Is unit a trailer mounted Full – Matrix Message Board consisting of an optically enhanced L.F.D.'s
	Are the L.E.D.s minimum of a 30° vertical and 30° horizontal cone of visibility. XYESNO
	Is the full matrix panel powered by a bank of batteries in order to convey bright, distinction messages to the traveling public X_YES NO
	Are full matrix variable message boards tested by AASHTO's National Transportation Product Evaluation Program (NTPEP). X YESNO

X7.1	Are batteries automatically recharged by a group of solar panels loca unit?	ted at	highest p _YES	ooint on the	1e
X7.1.1	Is unit designed to have sufficient energy backup to operate for 30	days X	without _YES	any sun? NO	
X7.1.2	Will solar panel generator recharge the battery bank at 2.5 hours sun t usage?	o one	(1) 24 hov	ar period YES	_NO
X7.2	Sign Panel Construction:				
X7.2.1	Is sign panel aluminum constructed or fabricated with powder coated finish	sheet 1	metal and _YES	in a flat b NO	lack
	All exposed panels and seams are corrosion proof for a minimum	of ten	(10) yea YES _	rs NO	
	With construction, are all panels/parts assembled as to prevent co dissimilar metal reaction for occurring	orrosio	on or to p	revent NO	
X7.2.2	Is sign panel frame a welded assembly and constructed of aluminum a panels powder coated in a corrosion proof manner for a minimum of	ten (III vears	from stee	1
X7.2.3	What is length of sign panel 133 inches?				
X7.2.4	Does face of sign incorporate measures to prevent fading from U or lexan face with UV inhibitors incorporated	V ligh	t, such as	polycarb NO	onate
	Is another method used?YESNO Has it been reviewed an	ıd app	roved?_	_YES	NO
X7.2.5	Does sign face have size to display three (3) separate lines of eigh	t (8) c	haracters YES_	NONO	
	Size of characters: 18 inches tall and 12 inches wide?				
	Spacing of characters:3_ inches apart 3" between characters.	No sp	acing bet	ween card	S
X7.2.6	Does each character configuration contains 54 LED lamp pixels in sinine (9) element vertical arrangement?	x (6) 6	element h	orizontal b YES	y _NO
X7.2.7	Each pixel consists of 4 LED'S				
X7.2.8	Message color:590_nanometers				
X7.3	Does sign have capability to display six (6) messages in sequence, with increments under computer control?	variab	le timing X_YES_	in 1/4 seco NO	ond

X7.3.1	Is arrow display and flashing caution functions included as part of programmed message sequences	the m	anufact YES	urer's pre- NO
	Will all arrow and flashing caution displays described in the current	nt MU	TCD pr YES _	ovided NO
X7.3.2	Are all abbreviations used in pre-programmed messages in complication MUTCD	ance v	vith the YES	current NO
X7.3.3	Does the entire sign have capability to change all lines of message copy seconds	y in no	ot more the	han 100 mili- NO
X7.3.4	Will sign be clearly visible a minimum of 4500 feet	<u>X</u>	YES _	NO
X7.3.5	Will sign legend be legible from a minimum distance of 1,000 feet udetermined by NTPEP for two non-traffic word message.	inder _X	daylight	t conditions as NO
X7.3.6	Will sign legend be legible from a minimum distance of 900 feet un determined by NTPEP for a two non-traffic word message	der n	ight-time _YES	e conditions as NO
X7.3.7	Under variable light conditions, will the unit automatically adjust ly visibility requirements, without being too bright or too dim	ight s	ource so _YES	as to meet the NO
X7.4 So	lar Message Board Support:			
X7.4.1	Will solar message board sign panel be supported on a telescop order to permit raising the sign panel for operation and lowering	ng for	pright m transpo YES	rt?
	Is the upright capable of 360 degrees rotation and to lock into a manually or electrically rotated	ny po	osition to _YES _	which itNO
X7.4.2	Raise and lower travel:4_ feet and accomplished by a hydraulic	powei X	pack YES	NO
X7.4.3	Bottom of sign feet above ground level when in raise position	on		
X7.4.4	When transporting, will sign orient to the longitudinal axis of the teffectively reduces aerodynamic drag during towing?	railer X	in a ma YES	nner that NO
X7.5 Po	wer and Miscellaneous Equipment:			
X7.5.1	Is unit designed to accept two (2) power sources; one (1) being a batour (4) size 4D, deep cycle, lead acid 12 volt DC batteries wired in meet power/time requirements	para	bank co llel (or a _YES	s designed to
X7.5.2	Does second power supply to have capability to accept existing 120 voservice?	lt con	nmercial X	electric YES NO

X7.5.3	Batteries are recharged by a solar panel array producing 260 watts of	of po	wer	
X7.5.4	Does unit have a built-in battery charger with minimum 25 amp pe	r hr X	rating? _YES	NO
X7.5.5	Is battery bank housed in lockable heavy duty weatherproof batter	y bo	xes? _YES	NO
X7.5.6	Are the two (2) power sources enclosed in protective housing?	_X	_YES	NO
X7.5.7	Are batteries capable of being recharged by a commercial 110 volt batt	ery c	harger? YES	_NO
X7.6 Co	ntrol Requirements:			
X7.6.1	Is unit controlled in all functions by an on-board dedicated computeremovable?	ter of	f solid sta _YES	te design and NO
X7.6.2	Does unit have keyboard which user originated messages may be estorage?	ntere X	ed for dis	play or NO
X7.6.3	Does unit have an LCD display screen, where messages are reviewed by	efore X	e being dis _YES	splayed? NO
X7.6.4	Computer stores 258 programmed messages for display withrough keyboard	hen o	alled upo YES	on by user NO
X7.6.5	Capability of storing100 message sequences			
X7.6.6	Does unit maintain stored message list?		YES _	NO
X7.6.7	Does unit provide password coding or key entry?	_X	_YES _	NO
X7.6.8	Will unit provide control programming to present sequences messages through keyboard entry?	unde X	er operator _YES	r control NO
X7.6.9	Does unit provide control for moving arrow displays?	_X	_YES _	NO
X7.7 So	lar Panel Control Unit:			
X7.7.1	Is computer and power control unit housed in weather resistant, si control box including lighting for night time operation?	hock	resistant X_YES	lockable NO
X7.7.2	Does power control unit contain two (2) current meters; One (1) shows battery charger operating and one (1) indicates amperage generated from battery bank?	om th	perage ger e solar pa YES _	nels be stored
X7.7.3	Does power control unit incorporate a PV regulator with thermal in ambient temperature to regulate the charge rate to the battery	com) bank	pensation ? X	for variances

**** 0 4	Does unit incorporate an automatic intensity control feature to ke	ep L.	E.D. la	amp matrix	k intensity
X7.7.4	constant with a reduction in voltage?	r	X	YES	_NO
X7.7.5	Does message unit provide a photocell to reduce lamp intensi	ty at	night X	eliminatin _YES	g blinding? NO
X7.8 Tra	ailer:				×
X7.8.1	Is two (2) wheel trailer structurally adequate to serve as both	plat	form f	or compo YES	nents? NO
X7.8.2	Are fenders made of steel and installed over each wheel?	X	YES_	NO	
X7.8.3	Is trailer equipped with hydraulic brake actuator system?	X	YES_	NO	
X7.8.4	Is unit equipped with four (4) crank type, HD industrial leveling corner of the trailer deck?	jacks	s; one ((1) installe _YES	d on each NO
X7.9 Li	ghting:				
X7.9.1	Does unit include LED taillights, stop lights, turn signals, lice necessary reflectors?	ense :	mount X	with ligh YES	t and all NO
X7.9.2	Are trailer electrical cable and connector (Cole Hersee Pt #1208 towing vehicles installed?	1 ma	le or e	qual) comp _YES	eatible with
X7.9.3	Is all trailer wiring encased in heavy duty hypalon type industria of trailer structural tubing?	ıl wir	e loom	s clamped _YES	to underside NO
X7.9.4	Does unit have two (2) inch ball type trailer hitch 6000 pochains in accordance with SAE J684F installed?	und	capac _X	ity with do YES	ouble safety NO
X7.10 H	ydraulic Power Pack:				
X7.10.1	Does unit have 12 volt DC motor, pump, valve, reservoir, maequal?	anua	l hand	pump or YES	iAO iAO
X7.11 M	lessage Cabinet Dimensions: (approximate)				
X7.11.1	Length: 133 inches				
X7.11.2	Height: 82 inches				
X7.12 C	entral Processing Unit - CPU specifications (Minimum):				
X7.12.1	Microprocessor Based 27.1 MHz		<u>X</u>	YES	NO
	If No, you must specify				

X7.12.2	Power requirements:175 mA DC at12 volts DC
X7.12.3	Specify screen size:3 character lines with8 characters per line
X7.12.4	Are interfaces (2) RS232 9 pin D connectors and documentation on port numbers and pins? X YES NO
	In addition, is one (1) USB port or one (1) ETHERNET Port with USB adaptor providedXYESN0
X7.12.5	Will application source code be delivered with unit OR held in escrow X YES NO and provided to WVDOT in case company goes out of business? X YES NO
	and provided to wybor in case company goes out or substances.
X7.12.6	Will technical documentation for unit and for application programs be provided? XYESNO
X7.12.7	Features considered as standard equipment but not addressed:
X7.12.8	Does unit comply with OSHA of 1979 and subsequent amendments? X YESNO
X7.12.9	Will unit be painted manufacturers standard colors and materials X YES NO
X7.12.10	Does unit meet guidelines for advertising? X YESNO
X7.12.11	Will Manufacturer or Dealer provide training and training aids as specified?_XYESNO
X7.13 Co	ommunications:
X7.13.1	Will unit be guarded from any unwanted outside RF interference which would include but not be limited to VHF/FM receiver, 2 way radio receiver, cell phones etc. X YESNC
X7.13.2	Is each PVMS controlled and monitored by its own sign controller directly from the control console inside the control cabinet on the trailer itselfXYESNO
X7.13.3	Is the PVMS sign controller able to receive instructions from and provide information to a computer containing PVMS control software compliant using NTCIP compliant communications modes

X 7.13.4	Remote Communications control via wireless communications with a remotely located computerNO
¥	Does the system communications backbone, as well as all field modems or signal converters, provide the PVMS sign controller with a RS232 signal having a baud rate between 2,400 bps and 115,200 bps.
×	Is communications static IP based with a static IP based modem installed on the trailer
X7.13.5	Is local communications control accomplished via direct connection with a laptop computer that is connected directly to the sign control using a null modem connection and baud rate between 2,400 bps and 115,200 bps. YES NO
X7.13.6	Is local communications control available via a keypad and LCD interface X YESNO
	Are the features of additional or removal of message or message(s) from the PVMS list of playing messages, adjustment of luminosity to manual or automatic, and the monitoring of miscellaneous data like battery voltage, photocells reading, etc. included NO

Rev. 09/08

State of West Virginia VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1	accorda Division	ance with the West Virginia Code. This certificate for ap In will make the determination of the Resident Vendor Pref	plication is to be used to request such preference. The Purchasing ference, if applicable.
	1. X	Application is made for 2.5% resident vendor preference in the date of this certification; or, Bidder is a partnership, association or corporation reside business continuously in West Virginia for four (4) year ownership interest of Bidder is held by another individual maintained its headquarters or principal place of busineseding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or and which has maintained its headquarters or principal years immediately preceding the date of this certification.	erence for the reason checked: continuously in West Virginia for four (4) years immediately precedent vendor and has maintained its headquarters or principal place of a immediately preceding the date of this certification; or 80% of the al, partnership, association or corporation resident vendor who has ness continuously in West Virginia for four (4) years immediately subsidiary which employs a minimum of one hundred state residents I place of business within West Virginia continuously for the four (4) on; or,
	2. X	working on the project being bid are residents of West immediately preceding submission of this bid; or,	Virginia who have resided in the state continuously for the two years
	3.	affiliate or subsidiary which maintains its headquarte minimum of one hundred state residents who certifies employees or Bidder's affiliate's or subsidiary's employees to the two years immediately preceding	rs or principal place of business within West Virginia employing a that, during the life of the contract, on average at least 75% of the byees are residents of West Virginia who have resided in the state submission of this bid; or,
	4. _X_	Application is made for 5% resident vendor prefe Bidder meets either the requirement of both subdivision	ons (1) and (2) or subdivision (1) and (3) as stated above, or,
	5.	Application is made for 3.5% resident vendor pre Bidder is an individual resident vendor who is a veteran and has resided in West Virginia continuously for the submitted; or,	ference who is a veteran for the reason checked: of the United States armed forces, the reserves or the National Guard ne four years immediately preceding the date on which the bid is
•	6.	Bidder is a resident vendor who is a veteran of the Ur purposes of producing or distributing the commodities continuously over the entire term of the project, on a residents of West Virginia who have resided in the sta	oference who is a veteran for the reason checked: nited States armed forces, the reserves or the National Guard, if, for or completing the project which is the subject of the vendor's bid and werage at least seventy-five percent of the vendor's employees are ate continuously for the two immediately preceding years.
	require agains	r understands if the Secretary of Revenue determines to ements for such preference, the Secretary may order the st such Bidder in an amount not to exceed 5% of the bid fucted from any unpaid balance on the contract or purch	hat a Bidder receiving preference has failed to continue to meet the e Director of Purchasing to: (a) reject the bid; or (b) assess a penalty amount and that such penalty will be paid to the contracting agency ase order.
	authori the req	rizes the Department of Revenue to disclose to the Direct quired business taxes, provided that such information d ed by the Tax Commissioner to be confidential.	by reasonably requested information to the Purchasing Division and or of Purchasing appropriate information verifying that Bidder has paid oes not contain the amounts of taxes paid nor any other information
	Under and ac chang	r penalty of law for false swearing (West Virginia Co occurate in all respects; and that if a contract is iss ges during the term of the contract, Bidder will not	
	Bidder	//·	Signed:
•	Date:_	17 November 2011	Title: VICE PRESIDENT OPNS, TRAMCO SERVICES DBA Kanawha Electric & Machine Company
	*Check	any combination of preference consideration(s) indicated above	, which you are entitled to receive.

RFQ No.	7012EC05

....STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

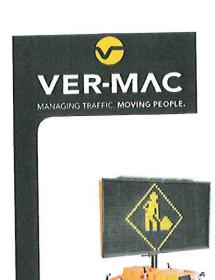
"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent. of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

	•			
Vendor's Name: Tramco Services, DBA Kanawha Electric	& Machine Company	y	17 Nov. 2011	_
Authorized Signature: Larry Ward, VP of Opns		_,Date: _	17 Nov 2011	• •
State of West Virginia	• 4			
County of <u>Kanawha</u> , to-wit: Taken, subscribed, and sworn to before me this <u>17</u> day of	November		2011	
My Commission expires		-		
AFFIX SEAL HERE N	OTORY PUBLIC			



COMPANY PROFILE PRODUCTS SMART WORK ZONE NEWS & EVENTS SUPPORT

Select product



PCMS-1500

PORTABLE MESSAGE BOARDS

Our full matrix full size controller message signs offer full graphic capability, and are one hundred percent NTCIP-compliant and can be easily controlled by any NTCIP-compliant traffic management software. Our robust design, plug and play components, and energy efficient technology provide a sign that requires minimal maintenance and has a low cost to own

ASK FOR A QUOTE > PRINT







TECHNICAL BRIEFS

DESIGN SPECIFICATIONS

- Overall length: 4470 mm (176")
- Overall width: 2184 mm (86")
- Display panel: 2083 mm x 3378 mm (82" x 133")
- Traveling height: 2946 mm (116")
 Operating height: 4572 mm (180")
 Weight: 1150 kg (2535lbs)

TEMPERATURE RANGE

- Operational: -40° to + 74°C (-40° to +165° F)
- Storage: -40° to + 85°C (-40° to +185° F)

LLECTRICAL INTERFERENCE

 The PCMS 1500 is not affected by any normal (standard) type of RF interference

RELATIVE HUMIDITY RANGE

· Operating 10% to 95% RH, non-condensing

TRAILER MATERIAL

- 51 mm x 152 mm x 3.175 mm steel tubing (2" X 6" X 1/8")
- Diamond plate catwalk mounted on display side of trailer to simplify maintenance.

CABINETS

- Aluminum sign and control cabinets
- Locked with padlocks, Plastic battery boxes
- Weather stripping seals each compartment against moisture

Single 1588 kg (3500-lb)

- Heavy-duty hitch capacity with 72 mm (3") pintle eye
- Optional: 51 mm (2") ball coupler
- 1361 kg (3000-lb) maximum tongue load
- Heavy-duty safety chains with safety hooks meeting safety standards

TIRES & WHELLS

- . Tires: Load Range D 381 mm (15")
- Wheel Size: 381 mm (15")
- 6-stud tire rims
- Optional: Anti-theft locking mechanism

LEVELING JACKS

 Four-screw jacks, each rated at 907 kg (2000 lbs) Optional: Tongue wheel jack

TRAILLR LIGHTS

 State-of-the-art halogen lighting as per USDOT standards and specifications Custom-made connections complying with customer specifications

LIFT MECHANISM

Electro-hydraulic lift

SOLAR PANLLS

PEED OF MESSAGE CHANG

 All three lines can be changed completely in less than 100 milliseconds with no visual disturbance

 Messages displayed are easily readable from more than 305 meters (1000 feet)

DISPLAY

- 590nm (± 2nm) amber-colored LEDs with viewing angle of 30 degrees
- LEDs have rated life of 100,000 hours
- Each amber-colored LED encased in an enhanced optical lens to maximize legibility from any distance (creating bolder characters)
- 4 LEDs per pixel in enhanced optical lens
 Each pixel shaded by a removable black plastic visor to minimize washout in
- Full matrix 762 mm (H) x 1219 mm (W) pixel screen (30 x 48)
- 3 lines of up to 8 characters per line
 A character is based on a 5 x 7 pixel of 457 mm (18")
- LED output adjusts automatically to ambient light conditions
- 100 brightness levels (1%-100% in increments of 1%)
 The display is enclosed in an aluminum cabinet and protected by a polycarbonate face with UV protection

KEYBOARD

 Full-size QWERTY keyboard Clear plastic weather protection cover

- Changeable messages (default 255) (*1-999) Permanent messages (default 258) (*1-999)
- Volatile messages (default 64) (*1-999)
- Changeable graphic pictograph (255) Permanent graphic pictograph (89)
- Permanent Font sizes (15)
- Custom Changeable Font sizes (*5)
- Auto font
- Per character font sizing
- Per character & line flashing
- Admin & User level password
- Auto brightness (photoceli)
- Manual 0%-100% brightness levels (increments of 1%)
- Special dynamic data features trigger messages, display motorist speed, actual temperature, time & date & live countdown. Supports NTCIP 1203 v2
- Backward compatibility with NTCIP 1203 v1
- Support all new NTCIP 1203 v2 MULTI tags including optimization and combination http://www.ntcip.org/
- Graphics Protocol translation engine allows live conversion from legacy protocol to
- NTCIP Firmware acts as virtual hub, allowing concurrent per interface protocol
- Local communication settings
- Drop address and communication speed (PMPP)
- IP address, mask, gateway and port number for SNMP/UDP/IP transport

^{*}Requires Factory Settings

 Various configurations of solar panels and batteries available · High efficiency single-crystal silicon cells anti-reflection coated for improved efficiency

BATTERILS

6-volt 220 amp/hour deep-cycle batteries, wired to provide a 12-volt system
Optional: Various batteries and configurations available

MENU DISPLAY (LCD)

- Current usage and battery voltage
 Solar array current output (to the battery) and voltage
- . Sign status (error detection)
- · Current message display

CONTROLS

- Main power switch

- Can switch from laptop to cellular (local communication RS- communication 232)
- LCD Display
- KeyboardCharger switch

DISPLAY DIMENSIONS

The total display area for full matrix display is 2032 mm high x 3606 mm wide (80"x 142")

PASSWORD PROTECTION

Admin & User level password

- State-of-the-art powder coating system
- « Highway safety orange » is the standard color used Optional: Other colors available to comply with different regulations or match client fleet standard
- Powder coating quality
 Certified UV protection paint Impact resistant Humidity resistant Salt spray resistant

MAINTENANCE

- Battery fluids should be checked and topped off at least once a month
- Solar panels must be free of dust and snow

WARRANTY

- 1-year warranty on complete trailer
- . 2-year warranty on electronics
- 6-month manufacturer's warranty on batteries
- Limited warranty on solar panels varies from one manufacturer to another

TECH SUPPORT

24/7 technical support





PCMS-1500

PORTABLE MESSAGE BOARDS

Our full matrix full size controller message signs offer full graphic capability, are one hundred percent NTCIP-compliant and can be easily controlled by any NTCIP-compliant traffic management software. Our robust design, plug and play components, and energy efficient technology provide a sign that requires minimal maintenance and has a low cost to own.

STRUCTURE

Overall length: 4470 mm (176") Overall width: 2184 mm (86")

Display panel: 2083 mm x 3378 mm (82" x 133")

Panel construction: Aluminum Traveling height: 2946 mm (116") Operating height: 4572 (180")

Weight: 2535 lb. Coupler: 3" pintle eye Axle/suspension: 3500 lb.

Heavy-duty frame with extended guard rails for fender

and axle protection Lockable control box

DISPLAY

Full matrix (30 x 48 pixels) Up to 3 lines of 8 characters per line 4 LEDs per pixel in optical lens with 30° (standard) wide viewing angle 18" character default font Display sign rotates 360 degrees Easy access and walk-way for maintenance Plug & play display modules

PROGRAMMING

On-site using unit keyboard or laptop (RS-232 connection) Ethernet cross-over connections Easy three-step programming category High-speed remote programming from your PC with cellular option Ethernet port 10/100 2x additional RS-232 ports

On-site interface for self-error detection system and test pattern

SOLAR POWER SUPPLY

Various configurations of solar panels and batteries available Solar regulator with battery surcharge protection

Changeable messages (255 Default) (*1-999) Permanent messages (258 Default) (*1-999) Volatile messages (64 Default) (*1-999) Changeable graphic pictograph (255) Permanent graphic pictograph (89)

Permanent Font sizes (15) Custom Changeable Font sizes (*5)

Auto font

Per character font sizing Per character & line flashing Admin & User level password Auto brightness (photocell)

Manual 0%-100% brightness levels (increments of 1%)

Scheduling Scrolling

Special dynamic data feature trigger messages, displays motorist speed, actual temperature, time & date & live countdown

NTCIP compatibility

Easy integration to Software management Already Supported by: Delcan, IBI, etc. *requires factory settings

3G modem, can support fiber-optic, radio communication Free access to our remote fleet management software Jamlogic2 Radar

Data logger (requires radar) GPS tracking

Easy graphic LCD touchscreen

Intelligent display sign with pixel detection

Battery charger Laptop connection Adjustable pintle hitch 2" coupler or 2 5/16" coupler 120 volt AC connection

Electric brakes Torsion axle

Hydraulic Brakes Traffic camera

Safety lock: Wheel, battery boxes, etc. Extra storage: Cones, Cable, Chain, etc.

Spare tire Tongue wheel jack Contrast border (e.g., reflective) Tilt and Rotate solar panel rack Level (to stabilize sign)

Beacon (e.g., 4 corners)

ENCLOSURE TWO

1781, RUE BRESSE, QUÉBEC QC G2G 2V2 CANADA T: 418.654.1303 TF: 888.488.7446 F: 418.654.0517 WWW.VER-MAC.COM

Ver-Mac Touch Screen Controller: Total Control at Your Fingertips

Touch screens are sensitive to pressure; the user interacts with the controller by touching images (icons) on the screen with either a finger or stylus-like object. With Ver-Mac's touch screen users interact directly with what is displayed on the screen, rather than indirectly through a keypad.

As with all Ver-Mac equipment, the touch screen is extremely rugged and reliable, and resistant to the harsh rough and tumble environment of the work zone.



Advantages:

- Intuitive- touch screen interface requires little or no training for the end user
- Simple to operate a set of 'point and go' icons enables quick and easy entry of new commands
- Secure PIN= protected access allows only authorised users or certain groups the appropriate level of access:
 - a. viewer verification procedures only
 - b. guest limited device operating functions
 - c. administrator full access to device functions
- Backward compatible with all existing Ver-Mac variable message signs and traffic signalling devices
- NTCIP Compliant

Standard Features:

- 7-inch Color LCD with Aluminum Frame
- One-click icon-based menu items
- Easy message display without laptop
- Soft keyboard can be displayed on screen for whenever text must be typed in
- On-screen library of pre-defined messages (over 100) and graphics (30)
- Full Message Editor functions (fonts, alignment, spacing etc)
- Multiple language capabilities accepts text for VMS messages in up to 5 different languages, including Arabic and Hindi



TMG Touchscreen Controller



USER MANUAL

VER-MAC PUBLICATION №: UME-TOUCHSCREEN CONTROLLER - V1.0

ORIGINAL

PRINTED IN CANADA

ENCLOSURE THREE

1781, Fue BRESSE, QUÉBEC QC G2G2V2 CANADA F: 418 654.1303 SF: 888.488.7446 F: 418.654.9517 www.VER-MAC.COM

TMG Touchscreen Controller

VER-MAC Publication №: UME-TMG Touchscreen Controller -V1.0

Original

USER MANUAL

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LIST OF REVISIONS

The following table shows the revision history for this document

DATE	VERSION	RÉVISION
2010-09-07	1: 0	Original

MANUAL CHANGE INFORMATION

Customers should note that this User Manual is up to date at time of issue, but is not subject to automatic update.

For additional information concerning the latest changes to the TMG Touchscreen Controller and this document please consult our web site:

www.ver-mac.com

Technical Support

For help with any difficulties concerning the TMG Touchscreen Controller or this manual, please contact the Ver-Mac technical support team:

support@ver-mac.com

We also request that you notify us of any error or omission found in our publications



STATIC ELECTRICITY

CAUTION!

This system contains electronic parts that are highly sensitive to static electricity

Follow these simple rules to avoid any damage:

- 1. Always wear an antistatic wrist band when working on or near electronic components
 - 2. Avoid holding components and parts by their connectors.

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Introduction

Ver-Mac's TMG Touchscreen Controller for Signs is a compact microcomputer with an LCD touchscreen. It has been designed to allow easy programming of messages for display and for accessing built-in diagnostics and maintenance aids on Variable Message Signboard (VMS) units.

The TMG comes with a library of over 100 pre-defined messages and more than 30 graphic images. There is also on the Home screen a QuickPick bank of images.

The TMG has multiple language capabilities. The soft keyboard and fonts can be easily and rapidly adapted to input text (complete with accents) for VMS messages in different languages. These include Arabic and Hindi. However at the moment the interface is available only in English.

Using a touchscreen

You activate the functions of the TMG Touchscreen Controller by either touching the icons on the screen with your fingertip or a soft stylus-like instrument (e.g. the eraser tip of a lead pencil).

Never use sharp pointed plastic, and most definitely not a metal object.

Smudges and fingerprints can be removed with a fully coated lens cleaner and a soft cloth.

User Profiles for the TMG

There are three User profiles.

- 1. Viewer allows a User to quickly check the status of the VMS unit
- 2. Guest allows a User to blank the sign, quickly select and display a message from:
 - a) the QuickPick image bank
 - b) the Library (bank of permanent messages) or
 - c) the Collection (messages previously created for the particular VMS unit)

Guests also can:

- a) access Maintenance and run tests on the different hardware components of the panel, whenever necessary
- b) personalize (change) their Password
- c) start/stop Schedule mode
- 3. Admin. has full set of rights and privileges



: Before starting to use the TMG, you should consult Table 1 (below) and get to know the User Rights and Privileges that match your User profile

USER RIGHTS AND PRIVIL			
T = to to to	Viewer	Guest	Administrator
Log in/out	d		
Password	X		
номе	Limited Rights	Full Rights	
Overview	Read Only		,
QuickPick	X		
OPERATIONS	No Rights	Limited	No.
Activate Message	↑	Rights	Full Rights
Library (pre-determined and unalterable messages		28	
for the VMS unit)		100	60
• View			
• Access			
• Sort			real line
• Select		S	
Collection (all previously created and changeable		- Name	
messages for the VMS unit)			
• View			
 Access 			
• Sort		100	
 Select 		100	
Delete Message in Collection		X	
Paragraph (1909) Special Control Contr			
Blank Sign			
Message Editor		Not	
Full Message creation/modification rights		available	
			100
Options Brightness: Auto/Manual Mode - select/set		(27)	(87)
Maintenance: run test & check	l l		
Pixel Test: run test & check			
Devices : check list of Active Devices			<u> </u>
Schedule: create/edit			
start/stop			(C)
Edit graphic: create/alter/delete		X	
Parameters		Two	pain!
Parameters Guest Management: access & set		operations	(80)
Change Admin Password: access & set		X	60
Clock: access & set		X	
		(2)	
Language: select		100 mm	
Language: select Network Communications: access & set		X	



Table 1: User Rights and Privileges

Menu Structure and Operating Instructions

The table below shows the different Operations available on the TMG Touchscreen Controller:

OPERATIONS BUTTONS			
lcon	Name	Available Options	
номе		displays: 1)Tool bar with today's date and icons for: Schedule operative (if applicable) and Log out, plus Battery indicator; 2) Operations buttons; 3) Message Preview 4)Operating state; 5) QuickPick; 6) Status bar	
ACTIVATE	gives access to: Message Sources: a) Library; b) Collection		
	MESSAGE	enables User to: i) Sort; ii) Select; iii) Activate; iv) Delete Message	
=	BLANK THE SIGN	removes the message currently displayed on the signboard	
	MESSAGE EDITOR	gives access to: a) all Message Creation/Modification tools; b) Page Template; c) flexible Keyboard layout	
OPTIONS	gives access to: a) Brightness; b) Maintenance; c) Pixel Test; d) Devices; e) Schedule; f) Edit Graphic		
	enables User to: i) check, ii) make adjustments to <i>and/or</i> iii) run tests on unit hardware		
	PARAMETERS	gives access to settings for the VMS unit: a) Guest Management; b) Change Admin Password; c) Clock; d) Language; e);Netv f) Diagnostic; g) Special Code	

Table 2: Operations Buttons

When you access the Home screen, the Operations buttons that display (or not) correspond to the privileges allocated to your User profile.

Getting started

Make sure that the TMG Touchscreen Controller is connected to the VMS unit and switch the power ON.

When the main power switch is turned on, the system goes through a power-up and initialization procedure. This *takes less than 1 minute*, during which time a series of messages, «Initializing...» display very briefly on screen.

- When Select Security level displays, the start-up sequence is complete and the TMG is ready for use. If there has been no touchscreen activity for approximately 5 minutes, the TMG goes into sleep mode to conserve power and restore Password security.
- To re-establish your connection, you touch anywhere on the screen and then you have to log in once again

TMG Touchscreen Page 5

Authentication and Login

There are three levels of access corresponding to three User profiles within the TMG:

- a. Viewer: verification procedures only
- b. Guest: limited device operating functions (*password-protected)
- c. Administrator: full access to device functions (*password-protected)

Note: Passwords for the TMG must be numbers.

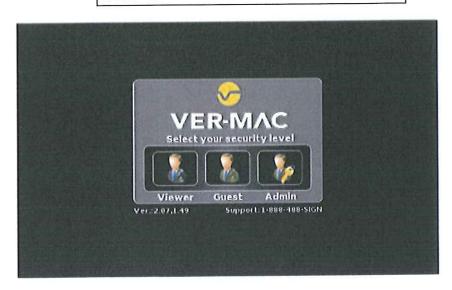


Illustration 1: Select Security Level

In the Security window (Ill.1 above) you first touch the appropriate icon to select the User type (Viewer, Guest, Admin) that matches your Security level
 Note: If you are a Guest user, you also have to touch to select your Username from the list of users (Ill. 2 below) before you Login



Illustration 2: List of Guest Usernames

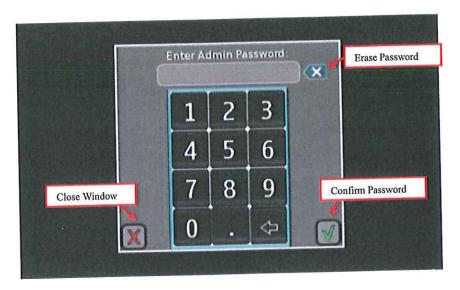


Illustration 3: Login

- 2. In the next screen (Ill.3 Login above) touch and enter the numbers of your Password
- 3. When you have finished, touch , the Green checkbox, to confirm

If you have entered the wrong Password, an error message « Invalid password» displays and you return to Security, where you can start again.

After the first login, users can change and personalize their password (see Change Password)

To log out, touch the Log out icon, located top right in all Operations screens

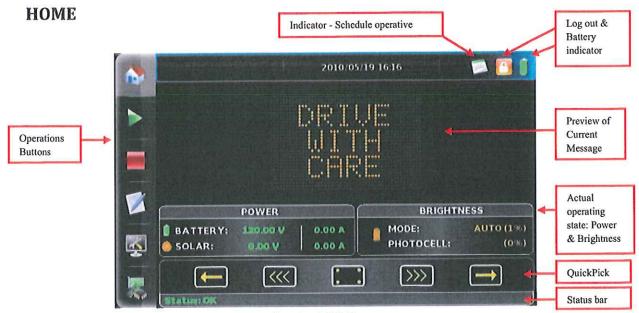


Illustration 4: HOME screen

This screen displays when you have successfully completed Login.

Here you can view the current message and the actual operating state of the VMS. Depending on your Security level, you can also select the area of Operations that you need.

Note: All Users access this screen following Login, but the display of Operations buttons varies

Current message:

- The message shown on the Preview is the message currently displayed on the VMS.
- The current message *never ends* unless you replace it by something else (i.e. you Activate another message, or stop the current message and Blank the sign, or a Schedule starts).
- Messages that were Current do not restart automatically when a Schedule comes to an end.
- If you want what was the current message to restart, then you must be sure to program it into the Schedule.

QuickPick:

This feature contains the indications that are used most frequently on all signboards, no matter what their size.

- To select and display you touch once on the required indication
- Screen briefly shows message «Please wait...»

Your selection shows on Preview and displays on the VMS

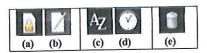
ACTIVATE MESSAGE



For pre-existing messages stored in the Library or the Collection, and for images in the Graphic image bank:

To select, touch it once Then, to display, touch it once again

Menu options in Select Message screen



From left to right: Message Source - Open Library (a) or Open Collection (b); Sort: by Alphabetical Order (c) or by Order of creation (d) - most recent to oldest; Delete Message (e)

Note: The menu option Sort applies to the Collection only. Messages in the Library are in Alphabetical order. The menu option Delete Message is available only to Admin. Users

Task scenario 1: Selecting and displaying a message from either the Library or the Collection

1. From Operations buttons, touch , the Activate Message icon. and then the Select Message screen (below) displays

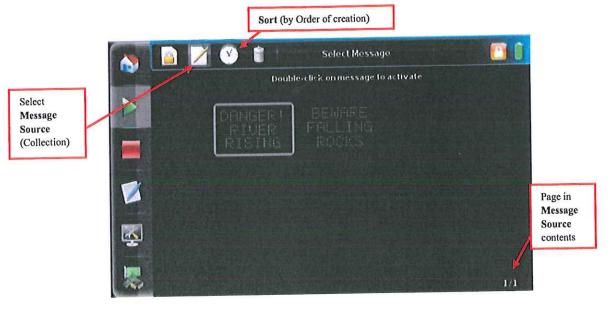


Illustration 5a: Select Message (from Collection) screen

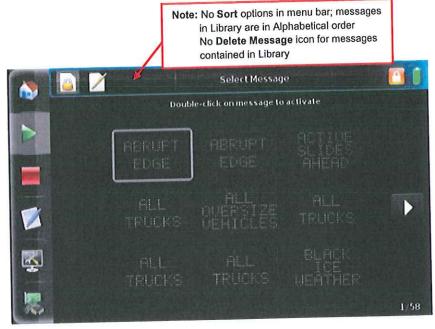


Illustration 5b: Select Message (fromLibrary) screen

- 2. To select the Message Source, touch the icon Using the Forward/Back buttons, you can browse the messages
- Touch a message once to select and view it in total
 Then touch it once more to display it automatically on the VMS
 Message «Please wait...» appears briefly and then you are returned to Home screen
- 4. Your selected message is now displayed on the Preview for you to check before closing your session (touch or moving to other Operations (touch the appropriate button)

Note: You cannot close your session if any window is open on the screen

Task scenario 1:1 Removing a message from the Collection (Admin. users only)

This operation only removes the message from the Collection: it does not remove the message from the sign itself if it is the current message being displayed.

To remove the current message from the sign you must Blank Sign (see below)

- First touch to select the message you want to delete
- Then touch , the Delete Message icon,
 You are asked to confirm that you want to delete: touch Yes button and message is
 removed

 Truck No button and you return again to the Collection where you can select and de-

Touch No button and you return again to the Collection where you can select and delete other messages

BLANK SIGN

- From Home screen, touch , the Blank Sign icon Message «Please wait…» appears briefly on the screen Then the message that is presently displayed on the sign is removed
- The Preview also goes dark, indicating that the sign is now blank (no illumination)

Note: In HOME screen, the Blank Sign also stops the Schedule

MESSAGE EDITOR

When you need to create or alter a message touch. the Message Editor icon and screen (below) displays:

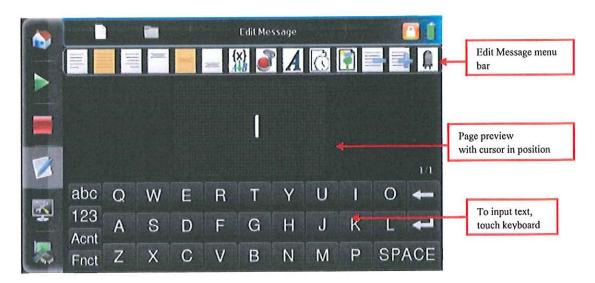
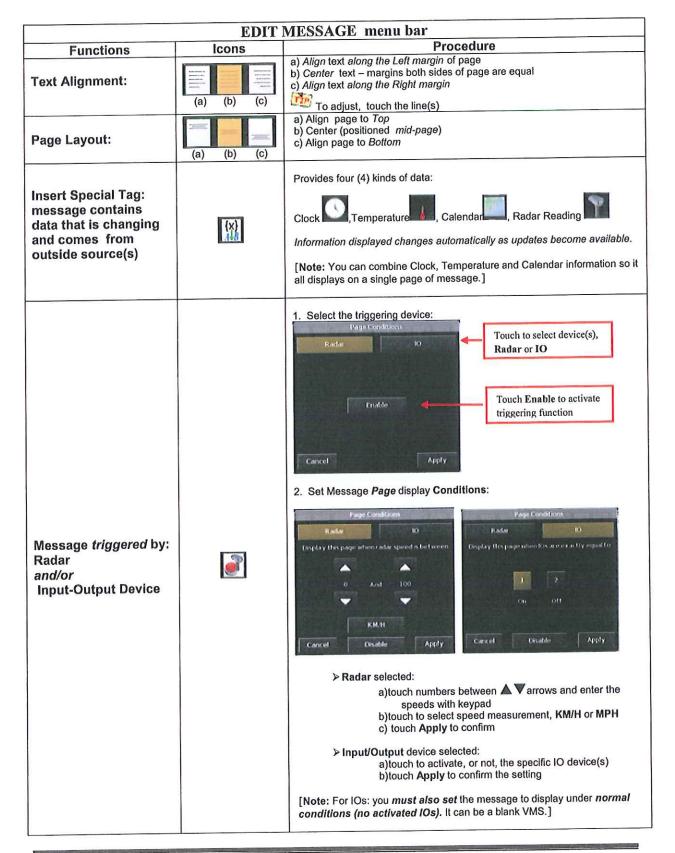


Illustration 6: Edit Message screen

Toolbar icons		Keys to change keyboard layout	
n	New Message: displays blank Preview with cursor flashing in preparation for text input	ABC	Letters – All caps
	Access Message Sources for Edition: Select Message screen with the Collection displayed	abc	Letters - All lower case
Keys for composing messages		123	Numerals
+	Erase: the character before the cursor	Acnt	Accent marks (other languages) For accented capital letters, double-click on Accent mark key
4	Next line: moves cursor to the next line	Fnct	Punctuation and other symbols

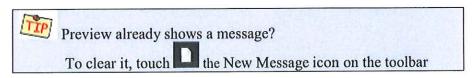


EDIT MESSAGE menu bar				
Functions	Icons	Procedure		
Fonts		[Note: You must adjust Font <i>line by line</i> for each page.] Font #1 {5x7} Char. Spacing: Line Spacing: Apply 1. Position cursor at end of a line of text on page of message and touch Font icon. Font window opens with this line in message highlighted 2. Move from line to line by touching the line(s) as you need to selecting Font (Forward/Back ◀▶ buttons) and/or Character and Line spacing (▲▼arrows) 3. When entire page is the way you want it, touch Apply		
Timing - Page Display	ß	[Note: You must set Page timings separately for each page] 1. Using ▲▼ buttons or numeric touchpad enter the Page time ON and Page time OFF (1 − 25 sec). 2. Touch Apply button when finished To ensure a smooth change of pages in a multi-page message, Page time OFF should always be a lot shorter than Page time ON		
Graphics		From the Image bank, select and insert an image as a page in a message		
Message structure		Add Page to / Remove Page from message you are creating/modifying		
Line Blink time (0.5sec)	<u> </u>	To have one line of the message flash, touch the line and then Blink icon. To have the message flash, repeat procedure for each line		

Table 3: Edit Message menu

Task scenario 1: Creating an all-text message (new)

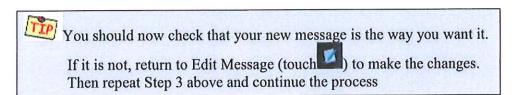
1. Access Edit Message screen (as in Illus. 6 above). The cursor should be flashing in position on a blank screen indicating everything is ready for you to compose your message.



- 2. Using the keyboard:
 - input the first line of text on the first page of your message
 - touch to go to the second line and input the next line of text
 - · do the same for the third line, if necessary
- 3. Adjust the *page* features (touch icons on Edit Message menu bar and follow the instructions)

If necessary add another page, (touch icon) and repeat the process

4. When your new message is finished, touch By default this selects and lists your *new* message as #1 in the Collection of messages for the VMS unit



To display your newly created message on the VMS unit, touch it once more
Message «Please wait...» appears briefly, then you are returned to Home screen

Task scenario 2: Inserting a page with a graphic image into a message

Graphics require a whole page for each image. The graphic image page can be a message in its own right or can be a page inserted in a multi-page message.

- 1. In Edit Message screen touch to open a blank message page (graphic is entire message or Page 1 of multi-page message)

 or
 - touch to open another page in multi-page message(graphic page is insert)
- 2. Now, instead of using the keypad and writing text, touch the menu bar and display the graphic image bank (below):

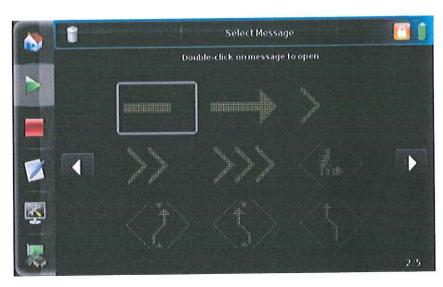


Illustration 7: Select Graphic

- 3. Touch the image you want once to select it

 Then touch the selected image again to insert it on your page
- 4. You are returned to the Edit Message screen where you can create more pages for the message

or

follow Steps 4 and 5 above (touch , Activate Message etc.) in order to display the message

Task scenario 2:1: Incorporating Special Tag information (Dynamic Data) in a message

Proceed as in *Creating a new message* (above) and input any text you want to display *before* the information from an outside source (special tag)

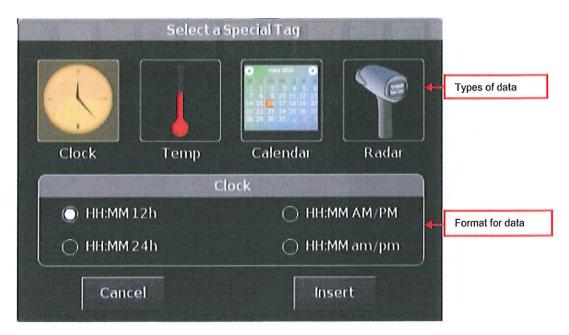


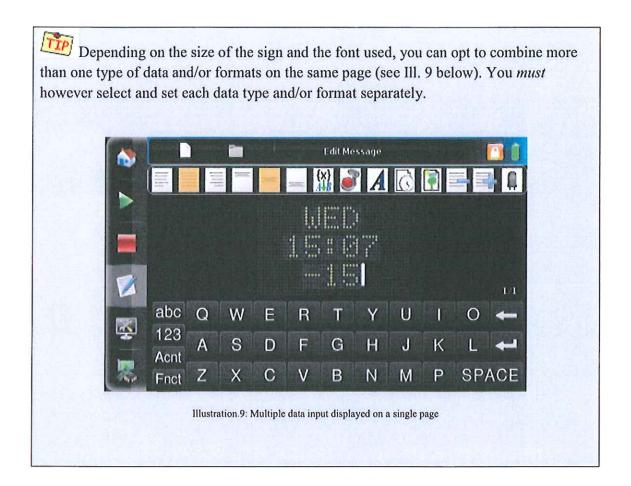
Illustration.8: Select Special Tag

Position cursor where dynamic data is to display, touch, Special Tag icon and select the data type:



- > In the window that opens, select the format for presenting the information and touch Insert button
- > Proceed to adjust the *page* characteristics, etc (see Steps 3 to 5 of *Creating a new message* (above)

Important: Displaying a Radar speed reading (Special Tag) in a message is **not** the same as *triggering* a **page** of *message by radar* input



Task scenario 3: Editing (modifying) an existing message

- 1. Access Edit Message screen and touch pre-existing messages pre-existing messages
- 2. Sort the Collection (touch Az or) and double-click to open the message you want to edit(modify)

This returns you to the Edit message screen

3. According to what you want to do, touch the necessary function icon from the Edit Message menu bar,

Follow the instructions and make the change(s)

4. Then complete the process as outlined in Steps 4 & 5 of *Creating a new message* (above)

OPTIONS:

When you need to test or check the state of some or all of the hardware components of the VMS unit touch, the Options icon.

This opens the screen (below) where you touch and select the icons for the specific Option(s) you want to access:

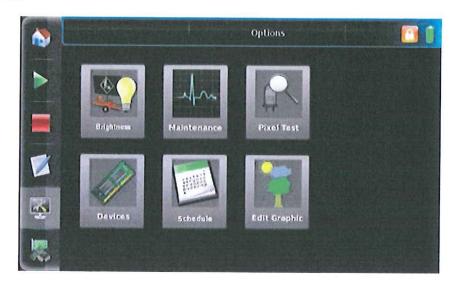
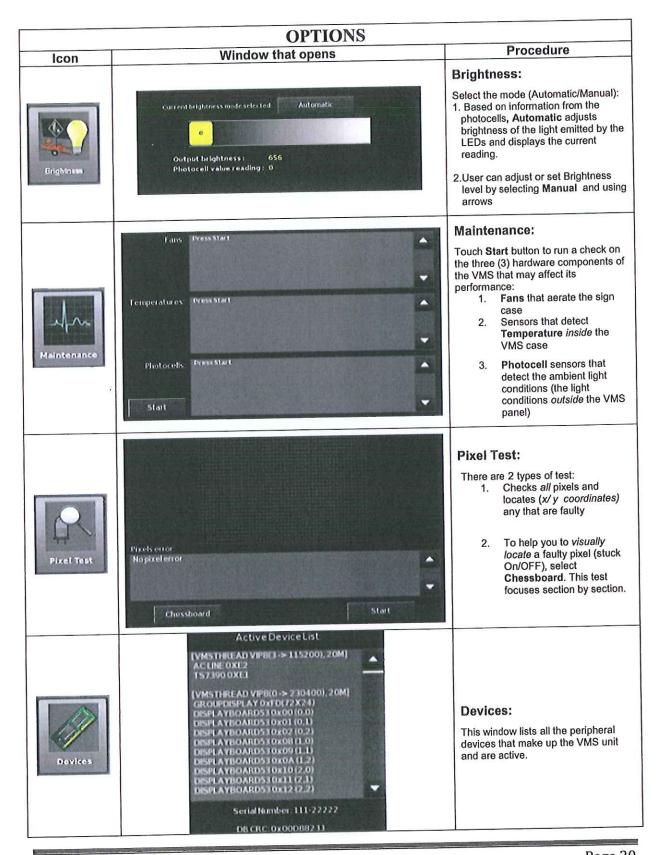


Illustration 10: Options screen

Note: Schedule and Edit Graphic are available to Admin users only



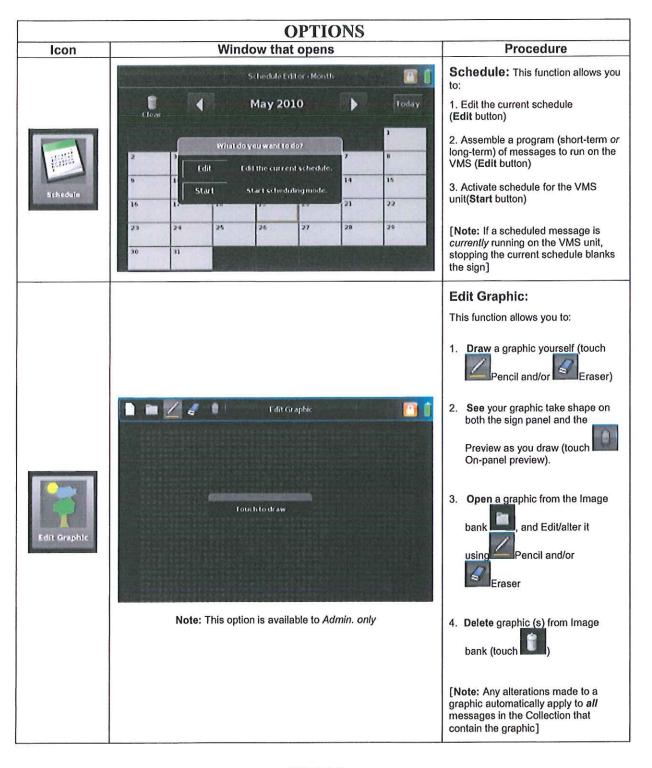


Table 4: Options

SCHEDULE:

Note: Information in this section applies to Admin. users only



✓ Although both Guest and Admin. users can Stop/Start Schedule mode (below),



only Admin. users can Edit (assemble/alter) the Schedule.



✓ If a Schedule is already active, you must stop it before editing (assembling/altering).

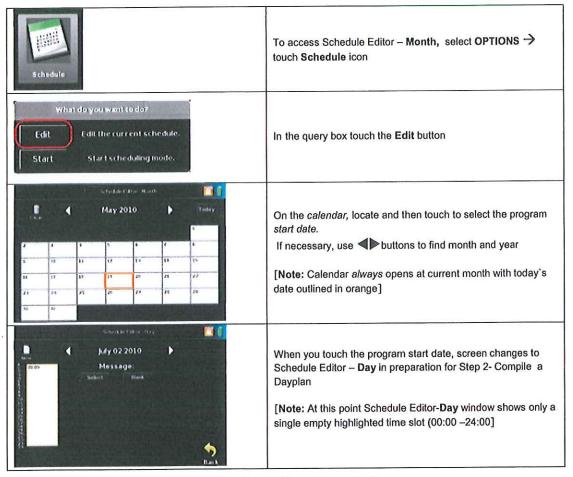


- ✓ The start time of a time slot triggers the activation of its attached message.
 - A blank message (button) is a message that shows as blacked-out VMS panel. An *empty* time slot has no attached message; it continues to display the message that is attached to the previous time slot.
 - To program *dead time* (VMS is idle for a certain period) into a Schedule, you create a single program (a 24hour time slot with *blanked* message attached) and copy program for the necessary length of time.
- ✓ Schedules interrupt the *current* message. Therefore, if at the end of the Schedule, you want the VMS to return to the message displayed *before* the Schedule became operative; you must schedule its return.
- ✓ Once Schedule has been created, you can either delay its activation or activate it immediately.

Table 5: Scheduling tips

Task scenario 1: Assemble a program of messages to display on the VMS unit

Step 1: Select the starting date for the program/dayplan (see below)



Step 2: Compile Dayplan(s) — Schedule Editor-Day window

- The dayplan consists of a timetable and its associated messages for a 24 hour period. In the dayplan you set *when* and *what message(s)* display.
- A dayplan may contain only one message in one time slot, or many messages in many timeslots.
- You compile as many dayplans as you need to complete your Schedule

New opens a new time slot - always at half-way point of remaining time

Clear removes the selected time slot and its matching message from the Schedule but the message is *not* removed from the Collection

The timetable covers the *full* day, from 00:00 to 24:00 (midnight)

- Each time slot that you add shows as a different color.
- Orange outline indicates the selected time slot and preview shows its matching message
- The ▲▼ arrows allow movement between time slots.

You build the time slots for the timetable on the left of the window and you set the precise starting time of each time slot in **Time**: on the right.

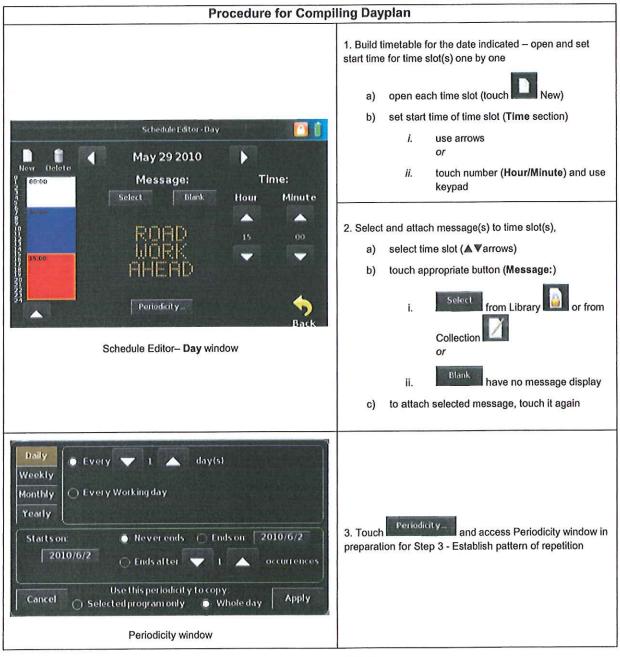
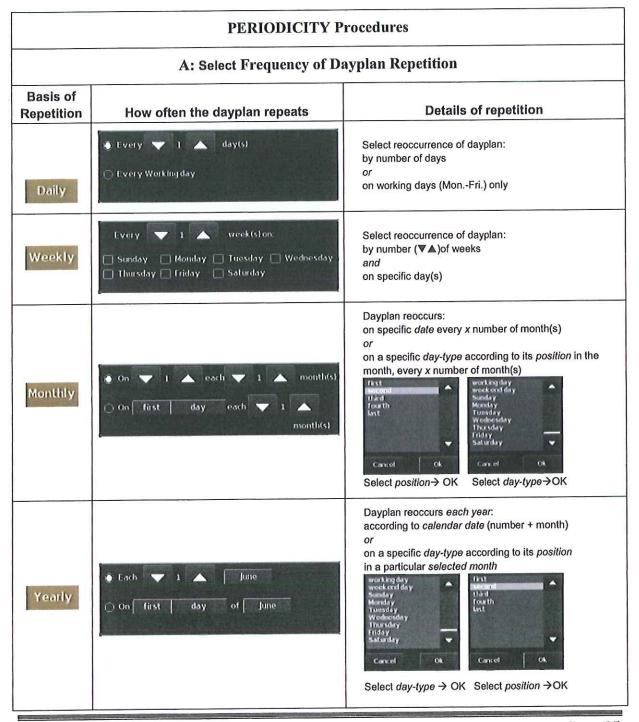


Table 6: Procedure for Compiling Dayplan

Step 3: Establish the pattern of repetition (Periodicity of dayplan)

Periodicity allows you to determine precisely **when**, **how often** and **for how long** a particular Dayplan repeats.

- First, select the Basis of repetition and proceed to complete the details of A-Frequency
- > Then set the details relating to B-Duration and C-Copy (see below)



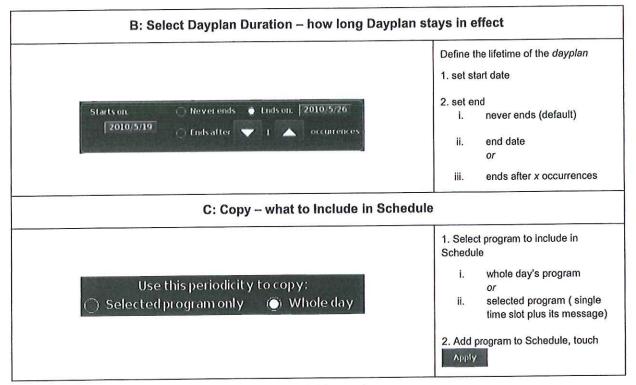


Table 7: Periodicity procedures

> If your Schedule is made up of more than one dayplan, you repeat the procedures above until you have filled up the whole Schedule and then check it on the calendar.

Note: If there are empty dates in the Schedule, the VMS unit continues to display the last message scheduled in the time slot immediately before the empty date(s).

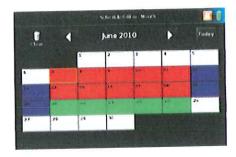
Step 4: Check the schedule

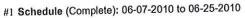
> Touch button (lower right corner of Schedule Editor-Day window) and return to

Schedule Editor - Month window.

There the entire schedule is laid out: the present date (today) is outlined in orange; each dayplan is shown in a different color (see #1 below)

> To consult the dayplan for a particular date, you touch the date and open Schedule Editor – Day window at that date.







#2 Schedule: dayplan for 06-22-20

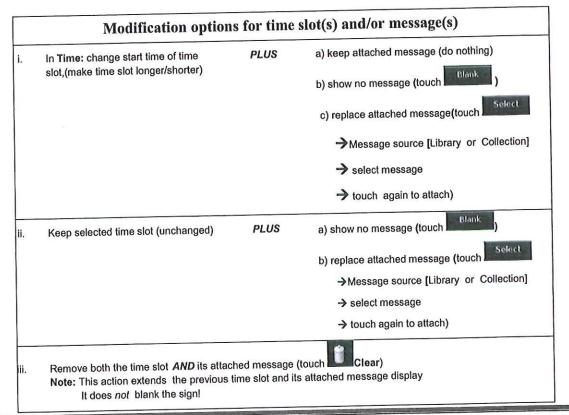
Default repetition of a dayplan is every single day; default duration is «Never ends». Before adding the dayplan to the Schedule, double-check both of these important details

Task scenario 2: Modify/Alter an existing program/dayplan in the Schedule

Note: You cannot carry out this task if there is already a Schedule in effect

There are several options available:

- > adjust a program within a dayplan or only part of the program for a particular date within the Schedule
- > select date when you want to implement the changed program/dayplan
- select the relevant time slot and one of the option combinations shown below:



- 1. Adjust the entire dayplan for a particular date in Schedule
 - repeat the step(s) and option combinations (see above) for some or all timeslots and messages in the dayplan
- 2. Adjust the Periodicity (touch pattern of your new program/dayplan (when, how often and for how long)
 - i. if changed program/dayplan is a one-off, be sure to select
 - a) ends on same date or
 - b) ends after 1 occurrence
 - ii. if your changed dayplan is to replace all or part of the pre-existing Schedule or to extend pre-existing Schedule, be sure to
 - a) adjust repetition pattern plus end date/number of occurrences to reflect the change(s), effectively overwriting the pre-existing Schedule and
 - b) select program/whole day to copy to the Schedule

Task scenario 3: Activate Schedule

Note: Activate Schedule cancels all other Schedules

- 1. Select OPTIONS→select Schedule →Schedule Editor—Month window.
- 2. In query box «What do you want to do?», touch start button

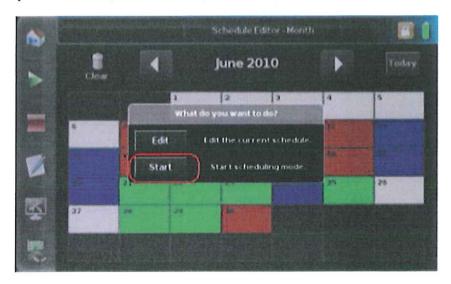


Illustration 11: Activate Schedule

3. You are returned to Home screen where the icon shows in the top right corner of screen indicating that a Schedule is operative.

PARAMETERS

Parameters are certain settings and invisible aspects of the VMS which can affect the actual state of the panel and/or its operations.

To access this information and display the Parameters screen (below), touch the icon



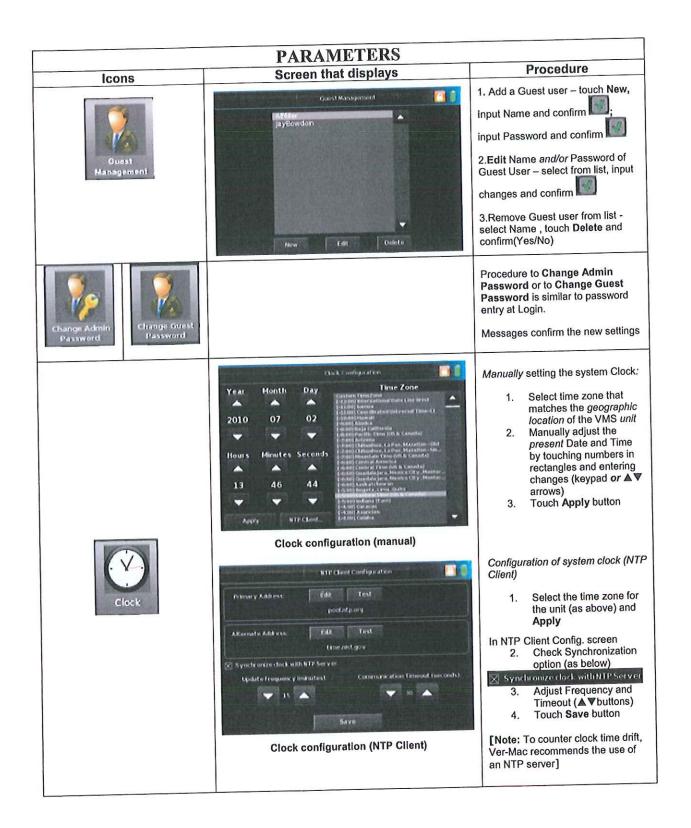


Illustration 12: Parameters screen (Admin users)

Guest users can also access the Parameters screen

- to change their own password and /or
- to change the Language.

These are the only Parameter operations available to Guest users.



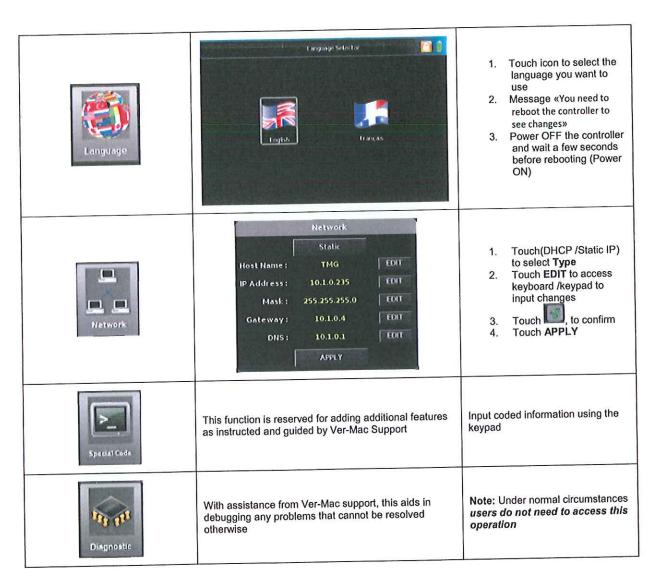


Table 8: Parameters



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Warranty Statement (Updated August 2011)

Signalisation Ver-Mac warrants all their newly manufactured traffic control equipment to be free from defects in material and workmanship. This warranty applies only to Ver-Mac manufactured components.

- · All non-electronic components manufactured by Signalisation Ver-Mac, are warranted for a period of twelve (12) months from the date of delivery to the original purchaser.
- · Electronic components manufactured by Signalisation Ver-Mac, are warranted for a period of twenty-four (24) months from the date of delivery to the original purchaser.

Limitations and Exclusions

Coverage under this warranty is limited to components manufactured by Signalisation Ver-Mac and maintained and operated within the limits of the normal usage for which the component was designed.

In the case of electronic components, this warranty is contingent upon the following two conditions:

1. That the equipment has been connected to a power source of the correct voltage and amperage.

and

2. That the equipment has been used in a manner considered normal usage.

Signalisation Ver-Mac does not warrant any of its equipment, or parts thereof, against depreciation or damage caused by normal wear, lack of reasonable and proper maintenance, failure to follow operating instructions, misuse, lack of proper protection during storage, collision or accident.

Under no circumstances shall this Warranty extend to:

1. Any Ver-Mac equipment or part thereof, which has been modified, repaired, or altered in any way, in any establishment other than Signalisation Ver-Mac's own factory.

INCLOSURE FOUR

- Any Ver-Mac equipment or part thereof, which has been modified, repaired, or altered in any way without the express written consent of Signalisation Ver-Mac.
- 3. Any and all other components of Ver-Mac products which are warranted separately by the respective manufacturers of said components.
- 4. Any and all replacement parts not supplied by Signalisation Ver-Mac.
- 5. Repair to or replacement of any equipment or component parts where the loss or damage is caused by or arises from natural calamities or unforeseeable events.

Repair and/or replacement

Repair or replacement of any equipment or component part shown to be defective, shall always be at the discretion of Signalisation Ver-Mac and shall be carried out at its factory, unless agreed to otherwise by prior arrangement with Signalisation Ver-Mac.

- Signalisation Ver-Mac shall not be held liable for any and all costs incurred by the owner in the carrying out of authorized repairs.
- Signalisation Ver-Mac shall not be held liable for reimbursement of any indirect or incidental expenses incurred in either the removal of defective equipment or component(s), nor in the installation of replacement parts.

Claim procedure

- In order to make a claim under the terms of this warranty, the owner of the equipment must first establish that the equipment has been installed, maintained and operated within the normal limits of its intended usage.
- Defective equipment or component parts for repair or replacement must always be returned to Signalisation Ver-Mac along with an RMA number obtained beforehand from Customer Service at Signalisation Ver-Mac.

Do not return equipment or component parts without prior authorization and the requisite RMA.