



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 7012EC01

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 BUYER 33
 304-558-2402

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Cole Chevrolet Cadillac

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DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
 BUCKHANNON, WV
 26201 304-472-1750

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
07/22/2011				

BID OPENING DATE: 08/24/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
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SRIC PICKUP TRUCK PLOW WITH OPTIONS REQUEST FOR QUOTATION THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF HIGHWAYS IS SOLICITING BIDS FOR AN OPEN END CONTRACT TO PROVIDE SRIC PICKUP TRUCK WITH OPTIONS OF 7 1/2 FT, 8 FT OR 8 1/2 FT PLOW PER THE ATTACHED SPECIFICATIONS. TECHNICAL QUESTIONS CONCERNING THIS SOLICITATION WILL BE RECEIVED THROUGH THE CLOSE OF THE MANDATORY PRE-BID MEETING. TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO PAUL REYNOLDS WEST VIRGINIA STATE PURCHASING DIVISION. VENDORS MAY SUBMIT QUESTIONS PRIOR TO THE MANDATORY PRE-BID VIA MAIL AT THE ADDRESS LISTED IN THE BODY OF THIS RFQ, VIA FAX AT 304-558-4115, OR VIA EMAIL AT PAUL.REYNOLDS@WV.GOV. WRITTEN QUESTIONS WILL ALSO BE ACCEPTED DURING THE MANDATORY PRE-BID. DEADLINE FOR ALL TECHNICAL QUESTIONS IS THE CLOSE OF THE PRE-BID MEETING. NO ADDITIONAL QUESTIONS WILL BE ACCEPTED AFTER THE PRE-BID MEETING. ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL ADDENDUM TO BE ISSUED BY THE PURCHASING DIVISION AFTER THE MANDATORY PRE-BID MEETING. FOR YOUR CONVENIENCE A WORD DOCUMENT HAS BEEN ATTACHED FOR SUBMITTING TECHNICAL QUESTIONS. EXHIBIT 3						

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 PURCHASING DIVISION
 CHARLESTON WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE <i>Ben P...</i>	TELEPHONE 304 809-3137	DATE 8-22-11
TITLE <i>Exec Ops Mgr</i>	FEIN 55-0618453	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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SHIP TO

DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
 BUCKHANNON, WV
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DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
07/22/2011				
BID OPENING DATE: 08/24/2011		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE UPON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANS-</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Ben [Signature]* TELEPHONE 304 809-3137 DATE 8-22-11

TITLE Fixed Ops Mgr FEIN 55-0618453 ADDRESS CHANGES TO BE NOTED ABOVE



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<p>PORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS,</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Bar G...</i>	TELEPHONE 304-809-3137	DATE 8-22-11
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<p>AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: PAUL REYNOLDS FILE 33</p> <p>RFQ. NO.: 7012EC01</p> <p>BID OPENING DATE: 08/18/2011</p> <p>BID OPENING TIME: 01:30 P.M.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *[Signature]* TELEPHONE 304-809-3137 DATE 8-22-11

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<p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:</p> <p>-----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):</p> <p>-----</p> <p style="text-align: center;">MANDATORY PRE-BID</p> <p>A MANDATORY PRE-BID WILL BE HELD ON 08/11/11 AT 10:00 A.M., RT 33 BUSHY FORK RD, BUCHKANNON, WV 26201. ALL INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING. FAILURE TO ATTEND THE MANDATORY PRE-BID SHALL RESULT IN DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER.</p> <p>AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATORY PRE-BID. FAILURE TO PROVIDE YOUR COMPANY AND REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESPONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE SHEET. THE PURCHASING DIVISION AND THE STATE AGENCY WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER-S FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. IN ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUDE THEIR E-MAIL ADDRESS AND FAX NUMBER.</p> <p>ALL POTENTIAL BIDDERS ARE REQUESTED TO ARRIVE PRIOR TO</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 304-809-3137	DATE 8-22-11
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<p>THE STARTING TIME FOR THE PRE-BID. BIDDERS WHO ARRIVE LATE, BUT PRIOR TO THE DISMISSAL OF THE TECHNICAL PORTION OF THE PRE-BID WILL BE PERMITTED TO SIGN IN. BIDDERS WHO ARRIVE AFTER CONCLUSION OF THE TECHNICAL PORTION OF THE PRE-BID, BUT DURING ANY SUBSEQUENT PART OF THE PRE-BID WILL NOT BE PERMITTED TO SIGN THE ATTENDANCE SHEET.</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>***** THIS IS THE END OF RFQ 7012EC01 ***** TOTAL: _____</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Ba Jha</i>	TELEPHONE 304-809-3137	DATE 8-22-11
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WEST VIRGINIA DEPARTMENT OF TRANSPORTATION
DIVISION OF HIGHWAYS
EQUIPMENT DIVISION

PROCUREMENT SPECIFICATIONS
NO. 023-1-E

SRIC SNOWPLOWS – PICKUP TRUCK PLOW
WITH OPTIONS OF 7 ½ FOOT, 8 FOOT, OR 8 ½ FOOT PLOW

1.0 PURPOSE

It is the purpose of these specifications to describe a 7 ½ Foot, 8 Foot, or 8 ½ Foot Plow (hereinafter referred to as a "plow" or a "unit") to be purchased for use by the West Virginia Division of Highways (DOH) on an Open End Contract basis.

2.0 BIDDING PROCEDURES

The current purchasing procedures regarding bidding as established by the Department of Administration, Purchasing Division, shall apply. Failure to submit the "Request for Quotation" forms, complete in its entirety and according to directions indicated, may subject the bidder to disqualification. **Each bid submitted shall also be accompanied by a Bidder's Evaluation Report completed in detail.** Addendums in order, along with exception sheets, should be with Bidder's Evaluation Report. **FAILURE TO SUBMIT THE BIDDER'S EVALUATION REPORT, COMPLETE IN ITS ENTIRETY, WILL RESULT IN AUTOMATIC DISQUALIFICATION.**

3.0 SPECIFICATIONS

The specifications named herein, mandatory and non-mandatory, establish the acceptable level of quality only and are not intended to reflect a preference or favor any particular brand or vendor.

3.1 EXCEPTIONS TO NON-MANDATORY SPECIFICATIONS

Exception to a non-mandatory unit specification may be made by the bidder, providing the exception is not available from the manufacturer. **Any such exception must be noted on the bidder's evaluation report and should be accompanied by supporting documentation/literature from the manufacturer. Any exception must be indicated on a separate attachment to the bidder's evaluation report and labeled as "Exception to Specifications".** The state reserves the right to waive minor irregularities in bids or specifications in accordance with §148-1-4(f) of the WV Legislative Rules and Regulations.

3.2 MANDATORY SPECIFICATIONS

All specifications preceded by "shall, will, and/or must" or are stated as a "minimum and/or maximum" are mandatory as stated in Purchasing Divisions Policies and Procedures. Any bid failing to meet any mandatory item shall be immediately disqualified. Failure to respond in the appropriate evaluation section will also be grounds for immediate disqualification at the discretion of the State.

A mandatory pre-bid conference is scheduled for this equipment purchase as stated in the RFQ. Vendors having products with variations or exceptions in specified mandatory items are expected to address any such variations or exceptions during the pre-bid conference. **The State shall review and consider any such variation or exception, and may at its sole discretion, issue an addendum to change mandatory specifications deemed to be in the State's best interest. Bids from any vendor failing to attend the mandatory pre-bid shall be disqualified. Bids containing any variation or exception to a mandatory specification that was not addressed during the pre-bid conference and accepted by the issuance of an Addendum shall be disqualified.**

4.0 REPRESENTATIVE UNIT FOR TEST

The successful vendor must (if specified) provide DOH one (1) completed representative unit to be observed and evaluated on each order to insure compliance with specification. If requested, the time period for testing and evaluation shall be seven (7) working days following receipt of the unit. DOH will incur no obligation for deterioration of surfaces, finishes, seals, and mechanical or electrical parts on the unit resulting from operation and testing within the limits of these specifications; nor will DOH incur obligation for damage to the unit resulting from failure to meet specifications when due care and attention is given by DOH and testing is done within the limits of these specifications. Failure of the pilot unit to satisfactorily meet specifications as bid may be cause for cancellation of the purchase order, and return of the delivered unit along with all associated equipment to the vendor at the vendor's expense.

4.1 CONDITION OF UNIT(S) UPON DELIVERY

All units must arrive at the prescribed delivery point having been completely preserviced with oil, lubricants, and coolant. All prescribed precautions pertaining to first operations and break-in of the unit are to be posted conspicuously on the unit for ready observance by the operator.

4.2 DELIVERY

Delivery point of the completely assembled representative unit will be the DOH, Equipment Division, Route 33 at Brushy Fork Road, Buckhannon, West Virginia (26201).

The vendor is responsible for guaranteeing delivery of the completed units within the time specified and agreed to by the State. Delivery is preferred within 90 calendar days after receipt of purchase agreement. The vendor is responsible for establishing and coordinating delivery terms with allied manufacturers or suppliers. Delivery terms should be stated in the bid and the State reserves the right to accept or reject such terms. Failure to reach an agreement may result in rejection of the bid. **The successful bidder shall provide their manufacturer's confirmation of the order to the WVDOH contact person within seven (7) working days after receiving the approved purchase order.**

A completed pilot model for inspection must be provided within 30 calendar days after receipt of the purchase agreement by the successful vendor.

Delivery is an integral part of this specification and failure to comply will be cause to initiate a D.O.T. Administrative Form WV-82, Vendor Performance Form. The WV-82 Form will provide a means of officially notifying the Purchasing Division and the vendor of unsatisfactory performance; such as late deliveries, poor service, inadequate parts supplies, etc.

The decision to initiate subject Form will be at the sole discretion of the D.O.H. Commissioner's established Equipment Review Board.

Issuance of the WV-82 Vendor Complaint Form on unsatisfactory delivery against any vendor will be cause to refuse to consider similar items from those vendors on future Request For Quotations.

(NOTE: Delivery time could be altered due to labor strikes, severe inclement weather conditions, etc.)

5.0 AWARD CRITERIA

- 5.1 DOH will recommend the award in accordance with the RFQ evaluation criteria described in the requisition. **The award shall be made to the lowest unit cost vendor that meets or exceeds the specifications.** DOH reserves the right to place multiple orders in any quantity.

6.0 SPECIFICATIONS AND GUIDELINES - GENERAL

6.1 IDENTIFICATION OF THE UNIT BEING PROPOSED

The bidder must identify the unit by manufacturer, model, series, and year of manufacture, to enable identification by DOH in the manufacturer's specifications of the proposed unit. The bidder will submit complete descriptive literature of the proposed unit, to establish that the bid is the manufacturer's most current model, including latest engineering improvements, which have been, or will imminently be, regularly advertised and sold on the open market. The unit specified herein and offered

to be manufactured after January 1, 2011 and be clearly identified and marked with date of manufacture.

6.2 OPERATING AND SERVICE MANUALS AND PARTS LISTS

An operator's manual must be included with each unit upon delivery. A "line sheet" (if applicable) and Equipment Preventative Maintenance Questionnaire (as shown in X6.2 of the Bidder's Evaluation Report) must be with pilot unit upon delivery. In addition, there must be 12 service, shop, or maintenance manuals; ten (10) to be distributed to the Districts and two (2) for the Equipment Division. Also, there must be 14 parts manuals; ten (10) to be distributed to the Districts and four (4) for Equipment Division use. CD ROM is preferred in lieu of parts or service manuals.

*** NOTE: MANUALS SHALL BE DELIVERED UPON COMPLETION OF DELIVERY OF TOTAL UNITS. FAILURE TO DO SO WILL DELAY PAYMENT.**

6.3 TRAINING:

Manufacturers and/or dealers will be required to stage a thorough seminar on the subjects of Preventative Maintenance, Operator and Mechanic Training. **In order to keep the operators and mechanics updated, the successful vendor shall conduct training with each purchase order against this open end contract.** Training is preferred within 2 working days after delivery of the pilot unit on the individual purchase order.

Manufacturers and/or dealers shall be required to furnish the Training Academy with one (1) Operator's Manual to be shipped direct to WVDOH Training Academy, Post Office Box 610, Buckhannon, West Virginia 26201 prior to delivery of the pilot.

The seminar to be held at the W. Va. Division of Highways, Equipment Division, Buckhannon, West Virginia.

6.4 PREVENTIVE MAINTENANCE AND OPERATOR PROCEDURES:

Manufacturers and/or dealers will be required to submit to the Equipment Division, in addition to the operating and service manuals, booklets and pamphlets explaining the Preventive Maintenance and Operator Procedures to be used by the operators of this equipment, and must include such things as daily prestart inspection procedure, service schedule, and routine maintenance required, safety precautions, etc.

The successful vendor shall furnish all training aids; i.e., videos, projectors, etc. required in conducting the training.

6.5 WARRANTY AND SERVICE POLICY

The Manufacturers warranty or service policy is to apply to the unit. Such warranty or service policy is to be recognized at any authorized unit dealer, representing manufacturer of proposed unit throughout the State of West Virginia. The applicable warranty or service policy will not be contingent upon obtaining routine service, lubrication, and servicing of the unit from factory authorized agencies. It will be the responsibility of the bidder to have available labor to repair or replace any defective replacement parts, components and materials, and to have available those replacement parts, components, and/or materials found to be defective during the terms of the warranty period. The bidder should state the labor rates, locations where parts will be stocked, availability of parts, and discounts offered for parts, when terms of the warranty offer a pro-rated cost for parts and labor. In addition, the successful bidder should offer field work to repair or replace defective parts, components, and materials found to be defective during the terms of the warranty and should provide mechanic's travel rates, mileage charges, field mechanic rates, and any surcharge for miscellaneous items, if applicable, for field work during the warranty period. Submit to Division of Highways any technical or engineering improvements during the term of the warranty. **The unit must be accompanied upon delivery by the unit's manufacturer's executed warranty or service policy.**

A mandatory minimum two (2) year bumper to bumper basic parts and labor warranty excluding abuse and normal wear items is required for this unit.

THE "WARRANTY AND SERVICE POLICY QUESTIONNAIRE" ATTACHED IN THE BIDDER'S EVALUATION REPORT MUST BE COMPLETED IN ITS ENTIRETY BY THE SUCCESSFUL BIDDER OR MANUFACTURER PRIOR TO DELIVERY OF THE PILOT MODEL. (SEE SECTION X6.5 OF BIDDER'S EVALUATION REPORT).

6.6 EVALUATION COMMITTEE REQUIREMENTS

Detailed component specifications, product literature, component models, required for specification compliance determination by the Evaluation Committee should be provided with each bid. Any information supplied that is contrary to/or conflicting with the specifications and/or attached Bidders Evaluation Report may be sufficient cause for rejection of bid.

6.7 UNSPECIFIED ACCESSORIES & FEATURES

All parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, must be furnished with each unit and required to conform to strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry.

All parts and accessories advertised and regularly supplied as standard shall be included, except those which would represent duplication of these specified, and except those which, by specification, are not to be furnished. All standard safety features, required by Federal and State Law, shall be included.

7.0 SPECIFICATIONS OF THE QUOTED ITEM ARE AS FOLLOWS:

7.1 Moldboard:

7.1.1 OPTION #1 - Overall width: 7 ½ foot plow to be polyethylene sheet with snow deflector mounted at top

7.1.2 OPTION #2 - Overall width: 8 foot plow to be polyethylene sheet with snow deflector mounted at top

7.1.3 OPTION #3 - Overall width: 8 ½ foot plow with snow deflector mounted at top

7.1.4 Snow deflector shall be rubber with top reinforcement.

7.2 Ribs to be electrically welded to top and bottom angle

7.3 Formed steel plow shoes to be provided, height adjustable

7.4 Trip springs to be provided on unit and shall have shielded shock absorber for dampening blade trip return

7.5 Two (2) highly visible vinyl coated spring wound blade guides shall be provided

7.6 Plow to angle 30 degrees minimum right and left

7.7 Frame and quadrant to be manufacturers heaviest duty available

- 7.8 Lift chains to be high test steel with 2600 lb. working load limit (hydraulic lift will be acceptable)
- 7.9 Lift frame to have provision for out front hydraulics and light kit
 - 7.9.1 Two (2) self storing adjustable plow stands to be integrated into the plow attachment mechanism. Stands to have connecting hook and lever with integral lock pin
 - 7.9.2 Lift frame to be two (2) piece construction, **and lower lift frame must include drive in alignment horns**
- 7.10 Plow stands to be provided for storage
- 7.11 Hydraulics to be electric solenoid activated
- 7.12 Blade drop speed to be adjustable
- 7.13 Hydraulics to be controlled by a single lever in cab control with on/off switch and indicator light
- 7.14 Unit to have an isolation module feature to isolate plow control from vehicle's sensitive electronic system
- 7.15 Control to allow a float position when lowered and be able to angle left or right when in float
- 7.16 Unit to be grounded to negative terminal of battery
- 7.17 Hydraulic unit to stay with plow when disconnected from vehicle
- 7.18 Dual beam halogen headlamps plus combination park and turn signals mounted in combination with plow unit
- 7.19 Vehicle specific pre-wired harness to be provided. (Headlamp wire splicing is unacceptable.)
- 7.20 Blade assembly, A-frame, quadrant, and lift frame with hydraulic unit and lights all to be removed in one step from truck as one complete unit.
- 7.21 Power and control harness to have quick disconnects and covers at grille
- 7.22 Unit to be painted manufacturers standard color

- 7.23 Vendor must certify that unit offered will comply with "Occupational Safety and Health Act of 1970" and subsequent amendments.
- 7.24 **Advertisement:** Vendors are permitted to attach a permanent metal plate 4" x 6" maximum size to the unit for identification. All other types of advertising, decals, labels, etc. will interfere with West Virginia Division of Highway's standards and are not permitted.

WEST VIRGINIA DEPARTMENT OF TRANSPORTATION
DIVISION OF HIGHWAYS
EQUIPMENT DIVISION

BIDDER'S EVALUATION REPORT

PROCUREMENT SPECIFICATIONS FOR OPEN END CONTRACT
NO. 023-1-E

SRIC SNOWPLOW – PICKUP TRUCK PLOW
WITH OPTION OF 7 ½ FOOT, 8 FOOT, OR 8 ½ FOOT PLOW

NOTE TO BIDDER: Procurement Specification No. 023-1-E, Paragraph 2.0 recommends the completion and submittal of this Report with your bid. Purpose of this Report is to enable the West Virginia Division of Highways Evaluation Committee to make full and fair evaluation of the bid. Addendums in order, along with a summary of exception as a separate attachment, should be with Bidder's Evaluation Report. FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.

Reference Requisition No.: 7012EC01

Bidder's Name: COLE CHEVROLET CADILLAC INC

Address: P.O. BOX 688 BLUEFIELD, WV 24701

Telephone Number: 304 327- 8116

Years Bidder has been registered to do business with the State of West Virginia: 29 YRS.

Years Company has been an authorized dealer for proposed unit: 8 YRS.

X3.2 Have you complied with all mandatory specifications? YES NO

X4.2 DELIVERY:

X4.2.1 Delivery date of completed representative unit: 25 Calendar Days After
Receipt of Purchase Agreement

X4.2.2 Delivery date of balance of completed units: 85 Calendar Days After Receipt of
Purchase Agreement

The "Bidder's Evaluation Report" is available for download on Purchasing's Web site at
www.state.wv.us/admin/purchase

X5.0 AWARD CRITERIA;

X5.1 Price per unit for 7 ½ Foot Plow: _____ 3815.2 per unit
 Price per unit for 8 Foot Plow: _____ 3872.8 per unit
 Price per unit for 8 ½ Foot Plow: _____ 3980.53 per unit
 TOTAL COST _____

X6.0 SPECIFICATIONS - GENERAL

X6.1 Manufacturer, model, series, and date of manufacture of proposed unit:

7 ½ Foot _____ WESTERN POLY PRO PLOW _____
 8 Foot _____ WESTERN POLY PRO PLOW _____
 8 ½ Foot _____ WESTERN POLY PRO PLOW _____

Is descriptive literature, fully describing proposed unit attached to your bid? YES NO

If not, why? _____

X6.2 Will the required number of service manuals, and complete parts list be delivered to the Equipment Division at Buckhannon upon completion of delivery of total units?

YES NO

Will the required Equipment Preventive Maintenance Form (Section X6.2 of Bidders Evaluation Report) be provided upon inspection of the pilot unit? YES NO

X6.2
2-10-00

EQUIPMENT PREVENTATIVE MAINTENANCE QUESTIONNAIRE

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY BY SUCCESSFUL BIDDER OR MANUFACTURER'S TECHNICAL REPRESENTATIVE PRIOR TO DELIVERY OF PILOT MODEL TO THE WVDOH.

DESCRIPTION: _____ MAKE: _____

MODEL: _____ YEAR: _____ PURCHASE AMOUNT: _____

ENGINE: MAKE: _____ MODEL: _____ FUEL TYPE: _____

HORSEPOWER: _____ CYLINDER: _____ ENGINE SERIAL: _____

COOLING SYSTEM CAPACITY: _____

BELTS: DESCRIPTION: _____ PART NUMBERS: _____

GVW: _____ AXLE CAPACITY: FRONT: _____ REAR: _____

TIRES: FRONT MAKE & SIZE: _____

REAR MAKE & SIZE: _____

DIMENSIONS OF UNIT: LENGTH: _____ WIDTH: _____ LENGTH: _____

VENDOR CONTACT PERSON: _____ PHONE: _____

PARTS:

BATTERY MAKE: _____ MODEL: _____ CCA: _____

TOP OR SIDE POST: _____ DIMENSIONS: LENGTH _____ WIDTH _____ HEIGHT _____

SPARK PLUGS OR FUEL INJECTORS MAKE: _____ PART # _____

FUEL PUMP OR INJECTION PUMP MAKE: _____ MODEL: _____

ALTERNATOR MAKE: _____ PART #: _____

STARTER MAKE: _____ PART #: _____

TURBO CHARGER MAKE: _____ PART #: _____

TRANS. MAKE: _____ MODEL: _____ AUTO/MANUAL: _____

HYDRAULIC PUMP MAKE: _____ MODEL: _____

FILTERS	MAKE	PART NO.	LUBRICANT	MANUFACTURER TYPE
OIL	_____	_____	ENGINE	_____
AIR INNER	_____	_____	TRANSMISSION	_____
AIR OUTER	_____	_____	POWER STEERING	_____
FUEL PRIMARY	_____	_____	HYDRAULIC	_____
FUEL SECONDARY	_____	_____	DIFFERENTIALS	_____
COOLANT	_____	_____	BRAKE FLUID	_____
HYDRAULIC	_____	_____	COOLANT	_____
OTHER	_____	_____	OTHER	_____

X6.3 TRAINING:

Will training seminar be conducted on Preventive Maintenance, Operator and Mechanic Training
 YES NO

Will you conduct training with each purchase order against this open end contract?
 YES NO

Will training be conducted within 2 working days from the delivery of the pilot unit on the individual purchase order?
 YES NO

If NO, explain time frame _____

Will an Operator's Manual be furnished directly to Training Academy prior to the delivery of the pilot?
 YES NO

X6.4 If you are the successful vendor, will you furnish all training aids, i.e., videos, projectors, required in conducting the training?
 YES NO

X6.4.1 Will all manuals, booklets, etc. explaining preventive maintenance, operator procedures, and service schedule be delivered with each unit?
 YES NO
 If NO, explain _____

X6.5 WARRANTY AND SERVICE POLICY

Will the warranty and service you provide comply with all areas as stated in Section 6.5 of specifications
 YES NO

Is warranty literature attached?
 YES NO

Is a minimum two (2) year bumper to bumper basic parts and labor warranty excluding abuse and normal wear items included?
 YES NO

Describe:

X6.5 WARRANTY AND SERVICE POLICY QUESTIONNAIRE

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY AND SUBMITTED WITH YOUR BID.
(If additional lines are needed, make copies of form.)

1. Define the terms of the standard warranty. If not offered, so state. (Attach copy)

2 YEARS FROM THE DATE OF PURCHASE BY THE ORIGINAL USER.

2. Define warranty service to be performed at DOH facilities and warranty service to be performed at manufacturer's representative facility. List name and location of manufacturer's representative.

COLE CHEVROLET CADILLAC INC

3. List locations for parts inventories that are within the State of West Virginia. Also, list availability levels, if known.

COLE CHEVROLET CADILLAC INC. PARTS FOR EACH PLOW ARE STOCKED UNDER
NORMAL SALES CONDITIONS.

4. During the term of warranty, list the guarantee discount to manufacturer's published list price for parts that bidder will sell the parts to owner.

A.	Terms: Net 30	Manufacturer's published list price less: <u>20</u> % discount
B.	Terms: Net 60	Manufacturer's published list price less: <u>10</u> % discount
C.	Terms: Net 90	Manufacturer's published list price less: <u>5</u> % discount

5. During the term of warranty, will all manufacturers or engineering improvements be submitted to Division of Highways? X YES NO

6. During the term of warranty, list the guaranteed rates charged for repair to the unit.

A. Shop Rate \$ 80.00 per mechanic hour

B. Travel Time Charge \$ 25.00 per mechanic hour
(Specify if one-way) EXTRA ; port to port YES

C. Mileage Charge \$.50¢ per vehicle mile
(Specify if one-way) EXTRA ; port to port YES

D. Field Mechanic Rate \$ 80.00 per mechanic hour

E. Specify period of time that prices are in effect: 2 YEARS

F. Surcharge for miscellaneous items: 0- %

X6.6 EVALUATION COMMITTEE REQUIREMENTS

Is all component specifications, product literature, component models provided for Evaluation Committee bid determination? YES NO

X6.7 Will all parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, be furnished with the unit and conform in strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry?

YES NO

X6.7.1 Are all parts and accessories adequate and regularly supplied as standard to be included except those which may be duplications of specifications herein, and except these by specification are not to be furnished?

YES NO

X6.7.2 Are all standard safety features that are required by Federal and State statutes of law included?

YES NO

X7.0 SPECIFICATIONS OF THE QUOTED UNIT

The bidder should complete the following schedule in order for the Division to compare the actual bid unit to the specifications. Should the bidder except a requirement, then such exception may be only on the basis that such feature is not offered by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specifications.

Manufacturer: WESTERN PLOWS **Model:** 7'6" poly, 8' poly, 8'6" pro plus

X7.1 Moldboard:

X7.1.1 OPTION #1 - Will you provide a 7 ½ foot plow – polyethylene sheet with snow deflector mounted at top? YES NO

X7.1.2 OPTION #2 - Will you provide an 8 foot plow – polyethylene sheet with snow deflector mounted at top? YES NO

X7.1.3 OPTION #3 - Will you provide an 8 ½ foot plow with snow deflector mounted at top? YES NO

X7.1.4 Will snow deflector be rubber with top reinforcement? YES NO

X7.2 Will ribs be electrically welded to top and bottom angle YES NO

X7.3 Will formed steel plow shoes be provided, height adjustable YES NO

- X7.4 Will trip springs be provided on unit and have shielded shock absorber for dampening blade trip return YES NO
- X7.5 Will two (2) highly visible vinyl coated spring wound blade guides be provided YES NO
- X7.6 Plow angle 30 degrees to right and left
- X7.7 Is frame and quadrant manufacturers heaviest duty available YES NO
- X7.8 Are lift chains high test steel with 2600 lbs. working load limit YES NO
Hydraulic lift YES NO
- X7.9 Does lift frame have provision for out front hydraulics and light kit YES NO
- X7.9.1 Two (2) self storing adjustable plow stands integrated into the plow attachment mechanism YES NO
Do stands have connecting hook and lever with integral lock pin YES NO
- X7.9.2 Is lift frame 2 piece construction **and lower lift frames include drive in alignment horns** YES NO
- X7.10 Will plow stands be provided for storage YES NO
- X7.11 Are hydraulics electric solenoid activated YES NO
- X7.12 Is blade drop speed adjustable YES NO
- X7.13 Are hydraulics controlled by a single lever in cab control with on/off switch and indicator light YES NO
- X7.14 Does unit have an isolation module feature to isolate plow control from vehicle's sensitive electronic system? YES NO
- X7.15 Does control allow a float position when lowered and able to angle left or right when in float YES NO
- X7.16 Is unit grounded to negative terminal of battery YES NO
- X7.17 Does hydraulic unit stay with plow when disconnected from the vehicle YES NO

- X7.18 Are there dual beam halogen headlamps plus combination ^{Park} part and turn signals mounted in combination with plow unit YES NO
- X7.19 Will a vehicle specific pre-wired harness be provided YES NO
- X7.20 Will blade assembly, A-frame, quadrant, and lift frame with hydraulic unit and lights be removed in one step from truck as one complete unit YES NO
- X7.21 Will power and control harness have quick disconnects and covers at grille YES NO
- X7.22 Describe propose method of painting: BAKED ON EPOXY PRIMER AND POWDER COAT PAINT.
-
-
-
- X7.23 Does unit offered meet or exceed "Occupational Safety and Health Act of 1970 YES NO
- X7.24 Does unit conform to the advertising guidelines YES NO



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 7012EC01

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 PAUL REYNOLDS
 304-558-0468

VENDOR

*709051529 304-327-8116
 COLE CHEVROLET CADILLAC GMC
 PO BOX 688
 BLUEFIELD WV 24701

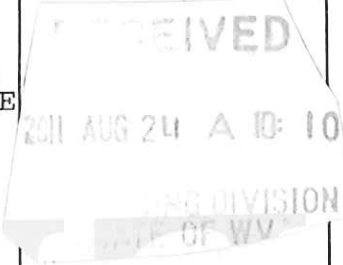
SHIP TO

DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
 BUCKHANNON, WV
 26201 304-472-1750

DATE PRINTED 08/18/2011	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: 08/24/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	PG		765-61		
ADDENDUM NO. 1 CHANGES TO SPECIFICATIONS ATTACHED ADD: EXHIBIT 2 DELETE: EXHIBIT 3 BID OPENING DATE AND TIME REMAINS 08/24/11 @ 1:30 P.M. SRIC PICKUP TRUCK PLOW WITH OPTIONS EXHIBIT 2 LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING						



SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *[Signature]* TELEPHONE: 304-809-3137 DATE: 8-23-11

TITLE: Fixed Ops Mgr FEIN: 55-0618453 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
7012EC01

PAGE
2

ADDRESS CORRESPONDENCE TO ATTENTION OF:
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SHIP TO

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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
08/18/2011				

BID OPENING DATE: 08/24/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THIRTY (30) DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS, AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK).</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIES BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE 304-809-3137	DATE 8-23-11
-----------	------------------------	--------------

TITLE Fixed Ops Mgr	FEIN 55-0618453	ADDRESS CHANGES TO BE NOTED ABOVE
---------------------	-----------------	-----------------------------------

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
7012EC01

PAGE
3

ADDRESS CORRESPONDENCE TO ATTENTION OF
PAUL REYNOLDS 304-558-0468

VENDOR

*709051529 304-327-8116
 COLE CHEVROLET CADILLAC GMC
 PO BOX 688
 BLUEFIELD WV 24701

SHIP TO

DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
 BUCKHANNON, WV
 26201 304-472-1750

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
08/18/2011				

BID OPENING DATE: 08/24/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				<p>WRITTEN EQUIPMENT CONTRACT ORDER (FORM NUMBER WV-35) FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL WV-35 MUST BE SENT TO THE PURCHASING DIVISION OF THE DEPARTMENT OF ADMINISTRATION. AFTER APPROVAL AND ENCUMBRANCE, ONE COPY OF THE PURCHASE ORDER WILL BE RETURNED TO THE SPENDING UNIT AND ONE COPY FORWARDED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT. NO ORDER IS VALID UNLESS APPROVED AND ENCUMBERED BY THE PURCHASING DIVISION.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FUTHER ORDER.</p> <p>REV. 5/2009</p>		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 304-8073137	DATE 8-23-11
TITLE Fixed Ops Mgr	FEIN 55-0618453	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

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3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

PREBID ADDENDUM
7012EC01

SRIC PICKUP TRUCK PLOW
WITH OPTIONS OF 7 ½ FT., 8 FT., OR 8 ½ FT. PLOW

CHANGES TO SPECIFICATIONS:

FROM:

7.7 Frame and quadrant to be manufacturers heaviest duty available.

TO:

7.7 **Frame and quadrant shall be manufacturers heaviest duty available**

Handwritten signature or initials, possibly 'BP', in black ink.

PREBID ADDENDUM
7012EC01

SRIC PICKUP TRUCK PLOW
WITH OPTIONS OF 7 ½ FT., 8 FT., OR 8 ½ FT. PLOW

CHANGES TO BIDDER'S EVALUATION REPORT:

FROM:

X7.7 Is frame and quadrant manufacturers heaviest duty available Y N

TO:

X7.7 Is frame and quadrant manufacturers heaviest duty available X YES NO

BO

PRE-BID CONFERENCE
SIGN IN SHEET

Request for Quotation Number: 7012 E C 01

Date: 8-11-11

Project Description: _____

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name:	JRJ FABRICATING, INC.
Firm Address:	291 FERNANDEZ DR. P.O. BOX 738 STANFORD, NJ 25927
Representative Attending:	ALBERT McMillion
Phone Number:	(304) 255-1441
Fax Number:	(304) 255-0516
Email Address:	afrey@quodentline.com

Firm Name:	Colz Chevrolet Cad. Inc. Inc.
Firm Address:	RT. 460 @ Rt. 558 P.O. Box 688 Bluffsfield WV 24701
Representative Attending:	Bruce Puckett
Phone Number:	304 809 3137
Fax Number:	304 327 7031
Email Address:	bpuckett@colzchevy.com

Firm Name:	LH JONES
Firm Address:	1825 Earl L. Cox Rd. MORGANTOWN WV 26505
Representative Attending:	LEN HANCOCK
Phone Number:	304 292 1307
Fax Number:	304 292 6641
Email Address:	LEN@LHJONES.COM

Firm Name:	DOF
Firm Address:	
Representative Attending:	Karen Beckwith
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	WEST VIRGINIA TRACON
Firm Address:	P.O. BOX 473 CHARLESTON WV 25322
Representative Attending:	GARY GRADY
Phone Number:	304-346-5301
Fax Number:	304-346-5305
Email Address:	contractor@msk.com

Firm Name:	DOF
Firm Address:	
Representative Attending:	Marcia Fee
Phone Number:	
Fax Number:	
Email Address:	

PRE-BID CONFERENCE
SIGN IN SHEET

Request for Quotation Number: 2012E001 Date: 8-11-11

Project Description:

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name:	Virgil Mayse
Firm Address:	Baker Tractor Equip P.O. Box 482 Haverhill, WI 25524
Representative Attending:	Virgil Mayse
Phone Number:	304 722 3814
Fax Number:	304 722 3824
Email Address:	virgil@bakerwv.com

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	Western products
Firm Address:	777 North 73rd St. Allwaukee, WI 53223
Representative Attending:	Rick Passiature
Phone Number:	414-559-2621
Fax Number:	
Email Address:	rpassiature@westernplous.com

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	Cindy Moona
Firm Address:	DoH
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

SECTION 1 POLICY & PROCEDURES

The following information describes the warranty policy and procedures that must be followed for processing all warranty claims pertaining to WESTERN® snowplows and ice control equipment. This policy is extended only to authorized WESTERN distributors. Western Products reserves the right at any time to change any or all of the policy and procedures or the labor rates. These changes become effective immediately and will supersede any previous notices regarding policy.

1.1 Warranty Coverage

Snowplows and Ice Control Equipment

Western Products warrants each WESTERN snowplow or ice control equipment for a period of two (2) years after the date of purchase by the original user, to be free from defects in material and workmanship. Western Products warrants Suburbanite™ snowplows, accessories, service parts and components purchased separately for a period of one (1) year after the date of purchase by the original user, to be free from defects in material and workmanship. The warranty period of a service part that replaced an original part under warranty, will be limited to the remainder of the original part warranty.

To obtain coverage under warranty, the product must be returned to an authorized WESTERN distributor. (See Sections 1.4–1.7.) Those parts may be requested to be returned to Western Products.

If within the warranty periods any part is proven to Western Products' satisfaction to be defective, that part will be repaired, replaced, or credited to the distributor by Western Products, or repaired or replaced for the owner by its distributor. (See Appendixes B, C, D and E for WESTERN Commercial/ Consumer Limited Warranty Sheets.)

The owner of the product must present their proof of purchase to a WESTERN distributor to verify the purchase date.

1.2 Warranty Limitations

The foregoing warranty has limitations and shall not apply to the following:

- A. Repair of parts that are not furnished or approved by Western Products or damage caused by use of such parts.
- B. Parts/components that are transferred from one vehicle to another.
- C. Unauthorized alterations and modifications to the equipment that would cause product failure.
- D. Failures resulting from user subjecting equipment to conditions other than normal use or service.
- E. Failures resulting from operations other than described in the Owner's Manual.
- F. Repairs resulting from improperly installing, servicing, or modifying components, or from not complying with WESTERN Installation Instructions and procedures, Mechanic's Guide, Service Bulletins, or any other literature pertaining to servicing the product.
- G. Standard product maintenance such as but not limited to:
 - retightening fasteners
 - refilling fluids
 - periodical adjustments
 - cleaning/tightening/greasing electrical connections
 - lubrication of pivot points
 - repairs to finish
 - etc.
- H. Wear item parts replaced due to the normal operating conditions such as but not limited to:
 - disc shoes
 - cutting edges
 - base angle
 - blade guides
 - pins
- I. Parts replaced due to corrosion or contamination caused by improper maintenance or storage of equipment.
- J. Damaged finish due to shipping, handling, storage and/or wear due to use.

- K. Repairs or parts replaced due to incorrectly troubleshooting the initial damage.
- L. Repairs performed on the product by other than the distributor (except as noted in Distributor Responsibility, Section 1.5, Paragraph C).
- M. Repairs or damage not resulting from defective material and/or workmanship.
- N. Repairs or damage to motor vehicle and/or frame of vehicle as a result of installing snowplow or ice control equipment to the vehicle.
- O. Indirect cost incurred by user while WESTERN® equipment is being repaired during warranty period such as but not limited to:
 - lost time
 - miscellaneous charges not directly related to the product defect
 - equipment rental
 - transportation charges
 - etc.
- P. Spreader engine warranty is covered by its manufacturer's warranty.

1.3 Labor

- A. Labor credit allowance is available to the distributor for each part determined by Western Products to be warrantable. The allowance is based on the established distributor shop labor rate documented at Western Products, and computed in accordance with the current labor flat rate times.
- B. Distributor labor rates indicating the current shop labor rate must be reported to Western Products on Labor Rate Update Forms. (See Appendix A.) Distributors may have one update to their shop labor rate at any time during a calendar year.
- C. All claims submitted prior to the request for a shop labor rate update will be processed at the older labor rate.
- D. Parts visually defective at installation are not covered by labor warranty.
- E. Labor allowance for the replacement of parts will be credited only to parts proven, to Western Products' satisfaction, to be defective.

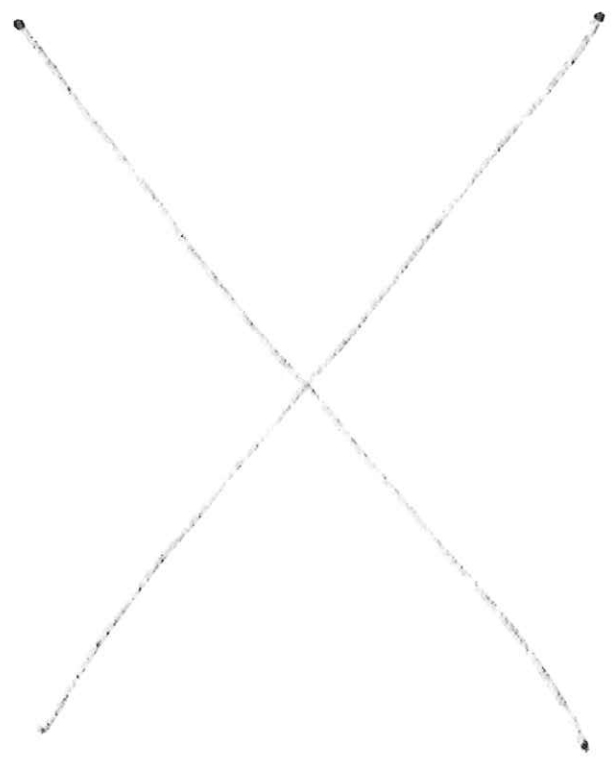
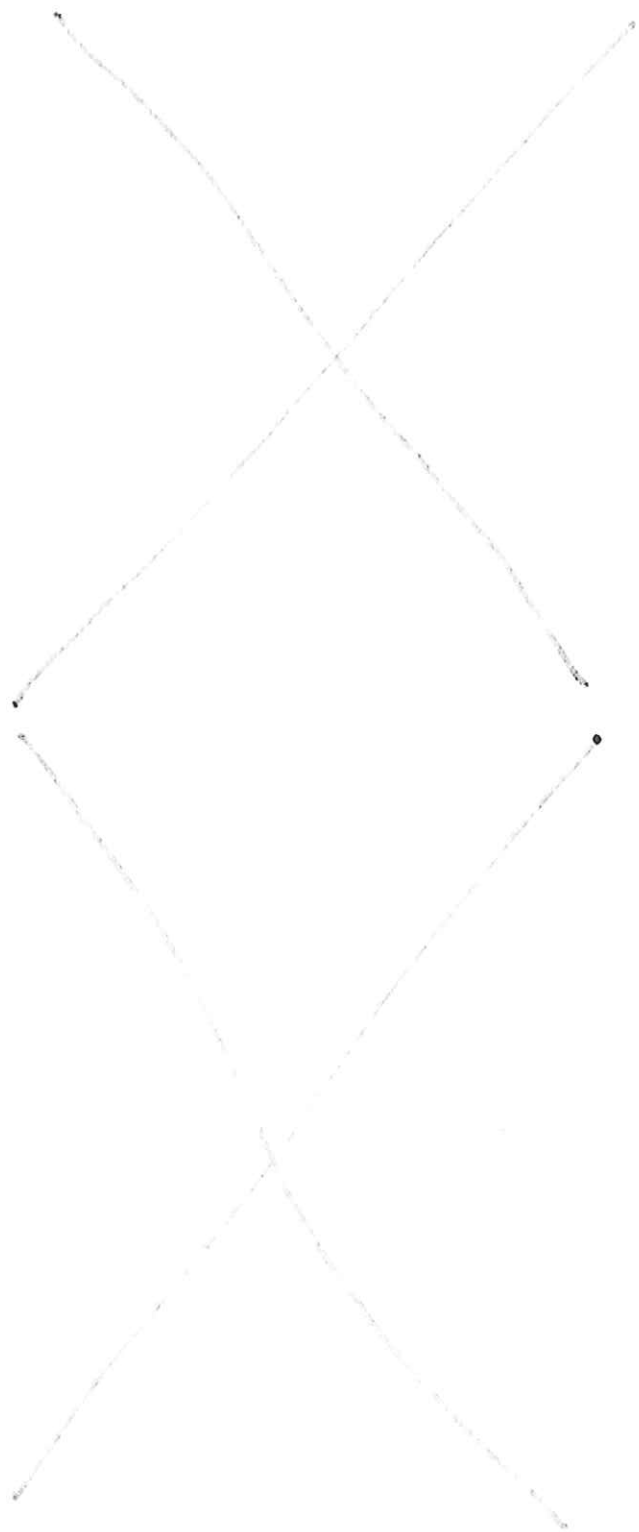
- F. A warranty claim for labor only must include a copy of the repair order, proof of purchase and a completed warranty claim form. The proof of purchase must include the complete serial number(s), as applicable.
- G. Approval of labor allowance is determined by the WESTERN Technical Service Department. This department reserves the right to reject any labor claims that do not conform with the warranty policy and procedures set forth in this manual.
- H. No labor credit is given if repair or part replacement is performed by the end-user.
- I. Repair vs. Replacement – The outlet is expected choose the most cost-effective procedure in making repairs. Western Products reserves the right to limit the labor allowance for the repair of a part if exceeds the replacement cost of the part.
- J. Labor times shall not be stacked when a repair requires the removal of a number of parts.

1.4 Returned Parts

- A. All parts returned to Western Products for warranty evaluation are to be sent prepaid with a completed Warranty / Product Return Form and Proof of Purchase for product sold to an end user. Pictures, in place of hard goods, are acceptable only when authorized by the WESTERN Technical Service Department. Photos may be mailed to Western Products, Attention Tech. Service. Digital pictures may be e-mailed to tech@westernplows.com.

Parts that are photographed must be retained by outlet until disposal of parts is authorized by Western Products.

- B. Credit for faulty parts will be issued to the outlet at net price if Western Products determines parts are faulty. However, all warranted and repairable hydraulic components, controls and light kits will be rebuilt by Western Products and returned to the outlet prepaid.
- C. Warranty approval will be determined by the WESTERN Technical Service Department. If a claim is rejected, the labor allowance will also be rejected.



SNOWPLOW SPECIFICATION – ULTRAMOUNT® PRO PLUS®

Subject: 7.5', 8.0', 8.5' and 9.0' Readily Detachable Snowplow System

A. BLADE ASSEMBLY

1. Moldboard – 12 Ga. (0.104") steel sheet formed to a 17.30" radius with a 1.76" diameter top curl.
2. Ribs – eight, 0.25" thick, variable profile, electrically welded to sheet, torsion tube and 0.25" thick, high strength steel base channel.
3. Torsion Tube – 2.00" diameter, full width, electrically welded to all eight ribs.
4. Cutting Edge – reversible 0.50"x 6" high carbon steel C1080 attached with ten 0.63" Grade 5 carriage bolts.
5. Disc Shoes – two, full rotation, height adjustable, austempered Ductile Iron shoes with integral 1" diameter shaft secured to blade with lynch pins. Shoe brackets shall be welded to vertical ribs.
6. 50 degree full blade trip.
7. Trip Springs – four, 2.38" OD x 0.39" diameter, C1060, hard drawn, stress relieved wire, preloaded, with 0.63" x 4" eyebolts.
8. Shock absorbers – two, 5" stroke, shielded shock absorbers to retard extension velocity and dampen blade trip return.
9. Blade Trip Pivot – three 0.75" diameter steel pins.
10. Blade Guides – two highly visible, vinyl coated, spring wound, with replaceable flags.
11. Plow Angling – 30 degrees right and left.

B. A - FRAME

1. Electrically welded, reinforced, 3.00" x 3.00" x 0.19" wall structural steel side tubes with 0.50" thick, formed nose plate and integral attachments for angling rams to receive 1.00" diameter pins.
2. Lift Chains – two, 0.25" Grade 43 high test steel with 2600lb working load limit. Attached with 0.38" U-bolts.

SNOWPLOW SPECIFICATION – ULTRAMOUNT® PRO PLUS®

3. Rear of a-frame has accommodation for angular movement of tubular structure that pivots about the center of the a-frame. This allows the blade to follow the contour of the plowing surface when there are differences in elevation from the driver side to the passenger side of the plow.

C. QUADRANT

1. Electrically welded, reinforced, 5.00" OD x 0.25" wall structural steel tube with 0.50" thick nose plates and integral attachments for angling rams to receive 1.00" diameter pins.
2. A-Frame to Quadrant Angle Pivot – 1.00" diameter Grade 5 bolt.

D. LIFT FRAME

1. Lift frame to have provision for attachment of out front hydraulics and light kit.
2. Lift Arm – 0.25" x 2" formed bar welded with a 7 Ga. steel cover.
3. Two Plow Stands – Self-storing and adjustable integrated into the plow attachment mechanism. Connecting hook and lever with integral with a 0.50" lock pin.
4. Lift Frame – Two piece lift frame with tubular construction. Lower lift frame to include drive in plow alignment horns.

E. MOUNT

1. Custom designed, electrically welded, structural steel mounting readily adaptable to truck frame.
2. Attached to truck with Grade 5 fasteners.
3. Vehicle, with mount attached, shall meet federal motor vehicle safety standards by compliance or by vehicle manufacturing approval.
4. Removable receiver brackets for additional ground clearance.

SNOWPLOW SPECIFICATION – ULTRAMOUNT® PRO PLUS®

F. PAINT

1. Plow blade shall be made of shot blasted steel and cleaned with phosphate solution and have baked-on epoxy primer and red polyester powder coating.
2. A-Frame, Quadrant and Lift Frame- shall be made of shot blasted steel and cleaned with phosphate solution and have baked-on epoxy primer and black powder coating.

G. HYDRAULICS

1. Electric solenoid activated and detachable with lift.
2. A vented front mounted hydraulic unit consisting of a fixed displacement gear pump, with 1750 PSI relief, direct tang driven by a 4.50" 12 volt DC motor.
3. Filter screen will be immersed in a steel deep drawn reservoir.
4. Valve manifold shall contain three side mounted and covered solenoid cartridge valves, cushion relief valves set at 4000 to 4200 PSI, and a quill adjustment screw to adjust blade drop speed.
5. One 1.50" x 8" lift ram and two 1.50" x 12" angling rams each with a rod seal, a wiper ring and a gland nut. All of the single acting rams will have a filter screen built into the port end.
6. Hydraulic hoses shall be 0.25" steel braided SAE 100R1.
7. Hydraulic unit shall be controlled by a single lever in-cab control. Control shall be equipped with an on/off switch and indicator light. Control can be floor or dash mounted.
8. In-cab control shall be connected to valve manifold and to the motor through an auxiliary 12 volt relay with harness. Power and control harness to have quick disconnects and covers at the grill.
9. Control shall allow plow to be in float when lowered and also be able to angle left or right when in float.
10. Unit shall be grounded to negative terminal on vehicle battery.
11. Hydraulic fluid shall be MIL5606 equivalent standard transmission fluid (ATF) or aircraft hydraulic oil for low-temperature operation.
12. Cycle times: Lift, 2.5 sec; Angle, 5.0 sec.

SNOWPLOW SPECIFICATION – ULTRAMOUNT® PRO PLUS®

13. Hydraulic unit shall stay with plow when plow is disconnected from truck.

H. LIGHT KIT

1. Composite dual beam headlamps equipped with an H13 halogen bulb plus combination park and turn signals.
2. Vehicle specific pre-wired harness with plug-in module requiring no headlamp wire splicing.
3. Plow and vehicle lights automatically selected through relay system.
4. Heavy-duty flasher (when required).
5. Double stud mounting brackets.
6. FMVSS 108 compliance for lights.
7. Lights and mounting bracket to stay with plow when disconnected from truck.

I. PLOW REMOVAL

1. Blade assembly, A-Frame, Quadrant, Lift Frame with hydraulic unit and lights all to be removed in one step from truck as one complete unit.

* SPECIFICATION SUBJECT TO CHANGE WITHOUT NOTICE *

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UltraMount® is a registered trademark of Douglas Dynamics, L.L.C.

WESTERN PRODUCTS
UTPP 03/2010, PAGE 4
UltraMount PRO PLUS specification.doc

SNOWPLOW SPECIFICATION ULTRAMOUNT® PRO-PLOW® POLY

SUBJECT: 7-1/2' and 8' Readily Detachable Snowplow System

A. BLADE ASSEMBLY:

1. Moldboard - 3/8" polyethylene sheet thermal vacuum formed to a 15-1/4" radius with a 3/8" x 8" rubber snow deflector and 5/16" x 2-1/2" x 2" top angle reinforcement.
2. Ribs - seven 1/4" x 2-1/2" x 2" angles formed, electrically welded to top angle and bottom formed and welded section.
3. Cutting Edge - reversible 3/8" x 6" high carbon steel C1080 attached with Grade 8 carriage bolts.
4. Disc Shoes - two, full rotation, height adjustable, austempered Ductile Iron shoes with integral 1" diameter shaft secured to blade with lynch pins. Shoe brackets shall be welded to vertical ribs.
5. 50 degree full blade trip.
6. Trip Springs - four 2-3/8" OD x .393" diameter C1060 hard drawn stress relieved wire preloaded with 5/8" x 6" eyebolts.
7. Shock absorber - 5" stroke shielded shock absorber to retard extension velocity and dampen blade trip return.
8. Blade Trip Pivot - three 5/8" diameter Grade 5 steel bolts in reinforced rib holes.
9. Blade Guides - two highly visible, vinyl coated, spring wound, with replaceable flags.
10. Plow Angling - 30 degrees right and left.

B. A - FRAME:

1. Reinforced electrically welded 5/16" x 2-1/2" x 2-1/2" structural steel side members with formed top angles and integral attachments for angling rams to receive 3/4" diameter pins.
2. Lift Chains – Two Grade 43, .25" high-test steel with 2600# working load limit. Attached with 3/8" U-bolts.

SNOWPLOW SPECIFICATION ULTRAMOUNT® PRO-PLOW® POLY

F. PAINT:

1. Plow Frame, A-Frame, Quadrant and Lift Frame- shall be made of shot blasted steel and cleaned with phosphate solution and have baked-on epoxy primer and black powder coating.

G. HYDRAULICS:

1. Electric solenoid activated and detachable with lift.
2. A vented front mounted hydraulic unit consisting of a fixed displacement gear pump, with 1750 PSI relief, direct tang driven by a 4-1/2" 12 volt DC motor.
3. Filter screen will be immersed in a steel deep drawn reservoir.
4. Valve manifold shall contain three side mounted and covered solenoid cartridge valves, cushion relief valves set at 4000 to 4200 PSI, and a quill adjustment screw to adjust blade drop speed.
5. One 1-1/2"x 8" lift ram and two 1-1/2"x10" angling rams each with a rod seal, a wiper ring and a gland nut. All of the single acting rams will have a filter screen built into the port end.
6. Hydraulic hoses shall be 1/4" steel braided SAE 100R1.
7. Hydraulic unit shall be controlled by a single lever in-cab control. Control shall be equipped with an on/off switch and indicator light. Control can be floor or dash mounted.
8. In-cab control shall be connected to valve manifold and to the motor through an auxiliary 12 volt relay with harness. Power and control harness to have quick disconnects and covers at the grill.
9. Control shall allow plow to be in float when lowered and also be able to angle left or right when in float.
10. Unit shall be grounded to negative terminal on vehicle battery.
11. Hydraulic fluid shall be MIL5606 equivalent standard transmission fluid (ATF) or aircraft hydraulic oil for low-temperature operation.
12. Cycle times: Lift, 2 sec; Angle, 4 sec.
13. Hydraulic unit shall stay with plow when plow is disconnected from truck.

SNOWPLOW SPECIFICATION ULTRAMOUNT® PRO-PLOW® POLY

H. LIGHT KIT

1. Composite dual beam headlamps equipped with an H13 halogen bulb plus combination park and turn signals.
2. Vehicle specific pre-wired harness with plug-in module requiring no headlamp wire splicing.
3. Plow and vehicle lights automatically selected through relay system.
4. Heavy-duty flasher (when required).
5. Double stud mounting brackets.
6. FMVSS 108 compliance for lights.
7. Lights and mounting bracket to stay with plow when disconnected from truck.

I. PLOW REMOVAL:

1. Blade assembly, A-Frame, Quadrant, Lift Frame with hydraulic unit and lights all to be removed in one step from truck as one complete unit.

* SPECIFICATION SUBJECT TO CHANGE WITHOUT NOTICE *

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UltraMount® is a registered trademark of Douglas Dynamics, L.L.C.

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05 - UltraMount PRO POLY

LIGHT COMMERCIAL/ COMMERCIAL SNOWPLOW SPECIFICATIONS

Plow Type	Blade Width	Blade Height	Blade Gauge	Trip Springs	Shock Absorbers	Vertical Ribs	Angling Rams	Plowing Width (full angle)	Approx. Weight (less mount)	Disc Shoes	Cutting Edge
HTS™	7½'	27"	14	2	-	6	1½" x 8"	6'7"	412 lb	optional	5/16" x 6"
MIDWEIGHT™	7½'	27"	14	2	-	6	1½" x 10"	6'6"	540 lb	optional	3/8" x 6"
MIDWEIGHT™ POLY	7½'	27"	¼" poly	2	-	6	1½" x 10"	6'6"	532 lb	optional	3/8" x 6"
PRO	7½'	29"	11	4	1	7	1½" x 10"	6'6"	653 lb	cast iron	3/8" x 6"
PRO	8'	29"	11	4	1	7	1½" x 10"	6'11"	668 lb	cast iron	3/8" x 6"
PRO	8½'	29"	11	4	1	7	1½" x 10"	7'4"	686 lb	cast iron	3/8" x 6"
POLY PRO	7½'	29"	3/8" poly	4	1	7	1½" x 10"	6'6"	677 lb	cast iron	3/8" x 6"
POLY PRO	8'	29"	3/8" poly	4	1	7	1½" x 10"	6'11"	690 lb	cast iron	3/8" x 6"

CONTRACTOR GRADE® SNOWPLOW SPECIFICATIONS

PRO PLUS®	7½'	31½"	12	4	2	8	1½" x 12"	6'6"	789 lb	cast iron	½" x 6"
PRO PLUS®	8'	31½"	12	4	2	8	1½" x 12"	6'11"	805 lb	cast iron	½" x 6"
PRO PLUS®	8½'	31½"	12	4	2	8	1½" x 12"	7'4"	821 lb	cast iron	½" x 6"
PRO PLUS®	9'	31½"	12	4	2	8	1½" x 12"	7'9"	837 lb	cast iron	½" x 6"
WIDE-OUT™ (Adjustable Wing)	8' retracted 10' expanded 8'10" scoop	29"	12	4	-	6	1½" x 10"	7'2" retracted 9' expanded 7'11" scoop	955 lb	optional	½" x 6" blade 1½" x 8" poly wing
MVP PLUS™	7½'	29"	14	4	-	6	1¾" x 11"	6'6"	827 lb	optional	3/8" x 6"
MVP PLUS™	8½'	29"	14	4	-	8	1¾" x 11"	7'5"	880 lb	optional	3/8" x 6"
MVP PLUS™	9½'	31"	14	6	-	8	1¾" x 11"	8'3"	1006 lb	optional	½" x 6"
MVP PLUS™ Poly	7½'	29"	¼" poly	4	-	6	1¾" x 11"	6'6"	799 lb	optional	3/8" x 6"
MVP PLUS™ Poly	8½'	29"	¼" poly	4	-	8	1¾" x 11"	7'5"	847 lb	optional	3/8" x 6"
MVP PLUS™ Poly	9½'	31"	¼" poly	6	-	8	1¾" x 11"	8'3"	964 lb	optional	½" x 6"
HEAVYWEIGHT	9'	33"	7	6	2	6	2" x 16"	7'10"	1048 lb	cast iron	½" x 6"
HEAVYWEIGHT	10'	33"	7	6	2	6	2" x 16"	8'8"	1106 lb	cast iron	½" x 6"

UltraMount® mount weight range: 33 to 115 lb. HEAVYWEIGHT plows are available with the UniMount® System.

All plows include:

- Low-profile, dual beam halogen headlamps with combination park/turn signal lights that conform to federal safety standards. Vehicle light switch activates plow lights—no separate in-cab switch is needed.
- Blade guides for improved operator visibility and blade positioning.



See dealer for details.

WESTERN PRODUCTS • P.O. Box 245038 • Milwaukee, WI 53224-9538 • www.westernplows.com

DD A DIVISION OF DOUGLAS DYNAMICS, L.L.C.

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Western Products reserves the right under its product improvement policy to change construction or design details and furnish equipment when so altered without reference to illustrations or specifications used. Western Products and the vehicle manufacturer may require and/or recommend optional equipment for snow removal. Do not exceed vehicle weight rating with a snowplow installed. This product is manufactured under the following US patents: 4,999,935; 5,420,480; 5,806,213; 5,806,214; 6,145,222; 6,209,231; 6,253,470; 6,526,677; 6,928,757; 6,941,685; RE 35,700; CAN patent 2,060,425; other patents pending. Western Products offers a limited warranty for all snowplows and accessories. See separately printed page for this important information. The following are registered (®) or unregistered (™) Trademarks of Douglas Dynamics, L.L.C.: FloStat®, Hydra Turn™, ISARMATIC, MIDWEIGHT™, MVP®, MVP® PLUS, NIGHTHAWK™, PRO FLOW®, PRO PLUS®, SECURITY GUARD™, ULTRAFINISH™, UltraMount®, UniMount®, WIDE-OUT™ and WESTERN®.

State of West Virginia VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

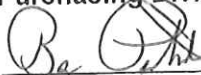
- 1. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or** 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,
- 2. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
- 3. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
- 4. **Application is made for 5% resident vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,
- 5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,
- 6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Cole Chevrolet Cadillac Inc

Signed: 

Date: 8-22-11

Title: Fixed Ops Mgr

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. 7012 ECOJ

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: COLE CHEVROLET CADILLAC INC

Authorized Signature: *[Signature]* Date: 8-22-11

State of WEST VIRGINIA

County of MERCER, to-wit:

Taken, subscribed, and sworn to before me this day of AUGUST, 2011.

My Commission expires JANUARY 27, 2013.

AFFIX SEAL HERE

NOTARY PUBLIC

Davette Hoylman



(Revised 12/15/09)

