

State of West Virginia Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

7011C032

ADDRESS CORRESPONDENCE TO ATTENTION OF

BUYER 33

304-558-2402

***709051055** 304-744-3493 HOTSY EQUIPMENT COMPANY 2045 WILSON STREET

DUNBAR WV 25064 2004 DIVISION OF HIGHWAYS VARIOUS LOCALES AS INDICATED BY ORDER

DATE PRINTED TERMS OF SALE SHIP VIA F.O.B. FREIGHT TERMS PURCHASING CARD DESTINATION PREPAID BEST WAY 06/30/2011 BID OPENING DATE: 07/20/2011 **BID OPENING TIME** 01:30PM CAT. LINE QUANTITY UOP UNITPRICE ITEM NUMBER AMOUNT 120 #261.80 #31,416.00 0001 192-83 STEAM CLEANING COMPOUNDS THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF HIGHWAYS IS SOLICITING BIDS FOR AN OPEN END CONTRACT TO PROVIDE HOT WATER CLEANING COMPOUNDS PER THE ATTACHED SPECIFICATIONS. EXHIBIT 3 LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE AND EXTENDS FOR A PERIOD OF ONE (1) UPON AWARD YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE. UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT. RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, 20 | 39<u>1</u> | 18 | Fri (2: 35 SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL SEE REVERSE SIDE FOR TERMS AND CONDITIONS 304-744 - 3493 ADDRESS CHANGES TO BE NOTED ABOVE 55-0612545

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)...

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



VENDOR

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for

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BUYER 33 304-558-2402

***709051055** 304-744-3493 HOTSY EQUIPMENT COMPANY 2045 WILSON STREET

DUNBAR WV 25064 2004 DIVISION OF HIGHWAYS VARIOUS LOCALES AS INDICATED BY ORDER

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Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

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PAGE 3

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DIVISION OF HIGHWAYS
VARIOUS LOCALES AS INDICATED
BY ORDER

*709051055 304-744-3493 HOTSY EQUIPMENT COMPANY 2045 WILSON STREET

DUNBAR WV 25064 2004

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Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

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HOT WATER CLEANING COMPOUND CONTRACT

I. PURPOSE AND SCOPE:

The purpose of this Request for Quotation No. 7011C032 and resulting contract ("Contract") between West Virginia Department of Transportation, Division of Highways ("DOH") and the winning vendor ("Vendor") is to provide and establish the requirements for a hot water cleaning compound intended for use in high pressure hot water cleaning machines and which will not discolor in any way aluminum, chrome and factory painted trucks, cars, and industrial equipment as required by the WV DOH.

II. MANDATORY REQUIREMENTS:

- 1. Qualifications: The cleaning compounds furnished under this specification shall be a product which has been tested and has passed the qualification and tests specified.
- 2. Temperature Stability: The cleaning compound must not break down in field tests at 210° F and pressure of 100 psi. During the field test it must maintain stability and clean surfaces without spotting or streaking when left in the sun to dry.
- 3. Storage: The cleaning compound shall not separate, crystallize, no show other visable evidence of deterioration during a 6 month storage period.
- 4. Field Performance Tests: The tests performed by the Equipment Division of the WV Division of Highways shall consist of field evaluation conducted in accordance with Standard Operation Procedures on the following:
 - (a) One enamel painted piece of industrial equipment. Must clean exterior satisfactorily.
 - (b) One car, factory painted with acrylic. Must clean exterior and not streak after being rinsed with cold water.
 - (c) One dump truck. Steam clean exterior, undercarriage, engine compartment. Must remove dirt, mud, salt, calcium, grease, etc...
 - (d) One chemical spreader. Must remove salt, calcium, hydraulic oil and grease.
 - (e) One crawler tractor. Steam clean exterior, undercarriage, tracks, track frames, Engine and engine compartments. Must remove mud, hydraulic oil, engine oil, grease, etc...
- 5. Materials: The materials used in the manufacture of the cleaning compound shall be of high quality, suitable for the purpose intended and when finally compounded shall form a sediment-free hot water cleaning compound meeting the requirements of this specification. All anionic and nonionic compounds shall be at least 80 percent biodegradable. The material Shall contain at least 12% active solids.

6. Laboratory Testing:

- (a) The Ph of the material shall be at least 8.0 when tested in accordance with ASTM D1172.
- (b) The material shall retain its original uniformity after three freeze-thaw cycles. The material, as received, shall be placed in a freezer at 0 + 50 F overnight, allowed to stand at room temperature during the day. This shall be performed on three consecutive days. The test material shall not separate into distinct layers.

- (c) The product when diluted as per manufacturer's instructions, shall Not become cloudy or precipitate.
- (d) The manufacturer shall provide certification for the 80% biodegradable and active solids contents.
- 7. Acceptance Sampling: For the purpose of acceptance, the State may take samples at random from each shipment of cleaning compound. These samples will be taken by Department Personnel for testing purposes prior to delivery. A one gallon sample will be required.
- 8. Shippment: Materials to be stored for shipment in 55 gallon metal drums, or plactic drums.
 - (a) Drums are to be New not Reconditioned.
 - (b) Drums shall be 20-18 gauge steel.
- 9. Upon request vendor will provide proof of all mandatory requirements.

III. PRICING:

- 1. This Contract shall be awarded based on the price of a single 55 gallon drum. Vendor must list the single price that it will provide on the Bid Evaluation Price Chart, attached hereto and incorporated herein by reference as Exhibit A.
- 2. Vendor shall submit the Bid Evaluation Price Chart, attached hereto and incorporated herein by reference as Exhibit A, to allow bid evaluation. The Vendor should insert the unit price in the space provided. The Vendor should then multiply the estimated quantity by the unit price to obtain the total price to agency.

IV. ORDERING INFORMATION:

 Parts orders against this contract may be placed by the DOH Equipment Division and any other DOH District locations. A list of the current DOH locations is attached as Exhibit B. Orders may be placed by telephone and/or facsimile.

V. DELIVERY REQUIREMENTS:

- 1. Vendor must ship all items to DOH under this Contract FOB DESTINATION.
- 2. DOH will pay freight charges only if DOH request 24 hour delivery.
- 3. Vendor shall deliver the goods to the DOH locations as requested by DOH. A list of the DOH locations is attached hereto and incorporated herein by reference as Exhibit B. DOH reserves the right to change DOH locations or request delivery to another location at no additional charge after notifying Vendor of the new location and requesting delivery thereto.
- 4. Delivery is an integral part of this contract and Vendor's failing to comply with the delivery terms will be grounds for submission of a WV-82 Form officially notifying the Purchasing Division and the Vendor of unsatisfactory performance.

- 5. Vendor's failure to obtain prior approval from DOH for changes to delivery schedules or to deliver the goods in a timely manner may be grounds for cancellation of this Contract.
- 6. Vendor must ship orders promptly upon receipt and delivery must be made within three (3) business days of receipt of an order. Vendor shall not require that a certain order quantity be met prior to shipping DOH orders.
- 7. If Vendor cannot deliver the goods ordered within three working days then Vendor shall immediately notify DOH of the anticipated delivery date. If DOH finds the delivery date unacceptable then DOH may purchase the needed items on the open market with approval from the DOH Equipment Division Director, the DOH District Equipment Supervisor, or a designee of either. Any open market purchase made hereunder shall be in accordance with the laws, rules, and regulations, of the Department of Administration, Purchasing Division.
- 8. DOH is not responsible for any restocking charge on items that are returned to Vendor as faulty or for failure to confirm to the required specifications. In all other instances, DOH will only pay restocking fees if DOH, in its sole discretion, believes that such a charge is warranted.
- 9. All deliveries must be conspicuously marked with the DOH Purchase Order Number. Any goods delivered without this information may be returned to Vendor at Vendor's expense.

VI. PAYMENT:

- 1. The State of West Virginia currently utilizes a Visa purchasing card program. The State of West Virginia Visa purchasing card is the preferred method of payment, but other methods of payments may be utilized from time to time at the sole description of DOH. The successful vendor must accept the State of West Virginia Visa purchasing card for payment of all orders placed under this Contract.
- 2. Vendor must supply a credit receipt, sales receipt, or cash register receipt to DOH after Payment has been made.
- 3. Payment shall be made after DOH has received and accepted the goods being delivered. Vendor shall not charge the State of West Virginia Visa purchasing card until goods are received and accepted by DOH.

VII. MISCELLANEOUS:

- 1. All warranty claims that require field service shall be performed by Vendor at no cost to DOH.
- 2. Vendor shall comply with all federal, state, and local laws, rules and regulations.
- Concurrently with each shipment, Vendor shall forward a proper and current Material Safety Date Sheet ("MSDS") to the DOH Equipment Division in Buckhannon, WV.
 Vendor shall also furnish the State of West Virginia and/or any of its other agencies with additional MSDS as requested.

- 6. Vendor shall assume all liability and costs for failures and downtime that result from DOH use of Vendor's products.
- 7. This Contract will be awarded complete and not split.
- 8. Vendor must guarantee that it will maintain adequate stock to supply the needs of DOH At all times.

EXHIBIT A: BID EVALUATION PRICE CHART

PRICE PER 55 GALLON DRUM \$261.80

Item No.	No.	Manufacturer's Unit Price	Estimated Quantity	Discounted Unit Price	Total Discounted Cost to Agency
1	HOT WATER CLEANING	261.80	120	261.80	#31,416.00
	CALLEGE MEDICINE	201.00			
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EXHIBIT B: DIVISION OF HIGHWAYS LOCATIONS

Equipment Division

WV Division of Highways

PO Box 610

Buckhannon, WV 26201

ATTENTION: Kevin Riley (FOUR COPIES)

WVDOT/Division of Highways

D-1

1340 Smith St.

Charleston, WV 25301

Attn: Bob Heckert

WVDOT/Divison of Highways

D-2

Po. Box 880

Huntington, WV 25712

Attn: Barbara King

WVDOT/Division of Highways

D-3

626 Depot St.

Parkersburg, WV 26101

Attn: Beverly Myers

WVDOT/Division of Highways

D-4

P.O. BOX 2570

Clarksburg, WV 26301

Attn: John Bartlett

WVDOT/Division of Highways

D-5

PO BOX 99

BURLINGTON, WV 26710

Attn: Laranda Baldwin

WVDOT/Division of Highways

D-6

1 DOT Drive.

Moundsville, WV 26041-2353

Attn: Carol Ryan

WVDOT/Division Highways

D-7

Drawer 1228

Weston, WV 26452

Attn: Melissa Jordan

WVDOT/Division of Highways

D-8

PO Box 1516

Elkins, WV 26241

Attn: Debbie Barnett

WVDOT/Division of Highways

D-9

103 1/2 Church Street

Lewisburg, WV 24901

Attn: Sherry Bostic

WVDOT/Division of Highways

D-10

270 Hardwood Lane

Princeton, WV 24740

Attn: Tommy Camden

Rev. 09/08

1.

ing the date of this certification; or,

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable. Application is made for 2.5% resident vendor preference for the reason checked:

Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preced-

Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of

	Bidder is a partnership, association or corporation resident vertical and has maintained to measure the business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately
	preceding the date of this certification; or , Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or ,
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4./	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
requir again or dec	r understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty st such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency flucted from any unpaid balance on the contract or purchase order.
By su autho the re	bmission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and rizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid quired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information led by the Tax Commissioner to be confidential.
	er penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate ges during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Bidde	16 to Taxing to Conserve simulations 1) Millians
Date:	
*Chec	k any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No.	

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

WITNESS THE FOLLOWING SIGNATURE

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (**West Virginia Code** §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Hotsy Equipment Company Authorized Signature: Firstly D. Mullims Date: July 18 2011 State of West Uniquia County of Anawka, to-wit: Taken, subscribed, and sworn to before me this 18 18 day of July , 2011. My Commission expires May 25 , 2017. AFFIX SEAL HERE NOTARY PUBLIS DAME Lines Lawe