



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
6612C013

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
PAUL REYNOLDS 304-558-0468

VENDOR

ERST CONSERVATION SEEDS
 9006 MERCER PIKE
 MEADVILLE PA 16335

SHIP TO

DIVISION OF HIGHWAYS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/10/2011				
BID OPENING DATE: 12/07/2011		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	WILDFLOWER SEED	EA		790-20-00-000	18.904765 x2100 pounds	\$39,700.00
REQUEST FOR QUOTATION OPEN END CONTRACT THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF HIGHWAYS IS SOLICITING BIDS FOR AN OPEN END CONTRACT TO PROVIDE WILDFLOWER SEEDS PER THE ATTACHED SPECIFICATIONS. EXHIBIT 3 LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE UPON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE. UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT. RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30)						

RECEIVED
 2011 DEC -2 AM 11:49
 WV PURCHASING DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>Ann Fair</i>	TELEPHONE 814-336-7404	DATE 12/2/2011	
TITLE SALES	FEIN 32-0024889	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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ADDRESS CORRESPONDENCE TO ATTENTION OF:
**PAUL REYNOLDS
 304-558-0468**

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE

SHIP TO

DIVISION OF HIGHWAYS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED 11/10/2011	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: **12/07/2011** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSA SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p style="text-align: center;">NOTICE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Amal Feli</i>	TELEPHONE 814-336-2404	DATE 12/2/2011
TITLE SALES	FEIN 32-0224889	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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ADDRESS CORRESPONDENCE TO ATTENTION OF:
 PAUL REYNOLDS
 304-558-0468

RFQ COPY
 TYPE NAME/ADDRESS HERE

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DIVISION OF HIGHWAYS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/10/2011				
BID OPENING DATE: 12/07/2011		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: PAUL REYNOLDS FILE 33</p> <p>RFQ. NO.: 6612C013</p> <p>BID OPENING DATE: 12/07/2011</p> <p>BID OPENING TIME: 01:30 P.M.</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: ----- 814-336-5191 -----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY): ----- AMANDA FABIAN -----</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Amanda Fabian</i>	TELEPHONE 814-336-2404	DATE 12/2/2011
TITLE SALES	FEIN 32-0224889	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

1. SPECIFICATIONS

Seed must be United States origin. Successful vendor(s) must provide documentation with each delivery that seed is grown in North America for a period of three growing seasons prior to seed harvest.

Seed must be Pure Live Seed (PLS).

No substitutions of species will be accepted.

Pricing must be inclusive of all associated costs including the cost of delivery.

2. QUALITY REQUIREMENT

Minimum purity percentage must be no less than 98%. Minimum germination percentage must be no less than 80%. Vendors that do not provide purity and germination percentages on the Bid Schedule, for each item bid, will be disqualified for that item.

After an Agency Release is issued to the awarded vendor, proof of purity and germination must be attached to each bag of seed when delivered.

All seed shipped must meet West Virginia Chapter 19, Article 16, Section 2, labeling requirements. All seed shall be tested by a certified seed laboratory with certified results submitted to the Division of Highways in writing at the time of delivery.

The state of West Virginia will randomly test seed for purity and germination.

Material failing to comply with these quality requirements will not be accepted.

3. QUANTITIES

Quantities listed on the Bid Schedule are for pure live seed (PLS). Vendors are cautioned that the quantities on the Bid Schedule are estimates only and are intended for bid evaluation purposes only. An Agency Release will be issued to the awarded vendor for actual quantities as the need arises.

4. CONTRACT AWARD

It is the intent to award a contract for each item listed herein. Qualified vendors who submit a valid low bid will be awarded a contract for those items for which their bid is low, provided that the vendor has listed the purity and germination percentage on the Bid Schedule for each item bid. Failure to list this information will result in the disqualification of the vendor's bid on that item.

The award for each item will be based on the bid price per unit of measure as requested on the Bid Schedule. The unit of measure shall be per pound on the Bid Schedule. Vendors are cautioned that the quantities on the Bid Schedule are estimates only.

The State of West Virginia reserves the right to make multiple awards on this contract when it is in the best interest of the State to do so.

5. DELIVERY

At the time of need, an Agency Release will be issued to the awarded Vendor. Delivery shall be no later than thirty (30) calendar days from the date of the Agency Release unless an alternative delivery date has been established between the awarded Vendor and the Division of Highways issuing the Agency Release. The delivery date shall be added to the Agency Release.

If after the thirty (30) calendar days the items have not been received and an alternative delivery date was not established, the Division of Highways may, at their option, cancel the Agency Release and proceed to obtain the required quantity of items from an alternate economical source.

Justification must be provided by the awarded Vendor to the Division of Highways issuing the Agency Release for not being able to meet the required delivery date.

6. VENDOR'S INVOICES

Vendor's invoices must be submitted in original and four copies and contain the following:

- a. Division of Highways Agency Release Number and Contract Number.
- b. Total quantity and unit price with the total cost of each type of item furnished.

Note: Under no circumstance will the Division of Highways accept, or pay for, quantities of material in excess of the quantity stated on the Agency Release.

7. PURCHASING CARD ACCEPTANCE

The State of West Virginia currently utilizes a VISA Purchasing Card Program which is issued through a bank. The successful vendors must accept the State of West Virginia VISA Purchasing Card for payment of all orders placed by any State Agency as a condition of award.

Wildflower See Bid Schedule
 Minimum Purity 98%
 Minimum Germination 85%
 Unit of Measure cost must be inclusive of all associated costs including the cost of delivery.
 Unit of Measure shall be per Pound of Pure Live Seed (PLS).

ITEM	INDIVIDUAL SPECIES Description - Genus and Species	Purity %	Germination %	Unit Cost Per Pound	Estimated Quantity	Extended Cost
1	Red Straight Poppy/Flanders Poppy Papaver rhoeas (Papaveraceae)	99.89	98	25.57	300 lbs.	7,671.00
2	Dwarf Cornflower/Straight Blue Bachelor's Button Centaurea cyanus (Asteraceae)	—	—	—	400 lbs.	—
3	Plains Coreopsis/Calliopsis Coreopsis tinctoria (Asteraceae)	99.82	96.50	13.25	400 lbs.	5,300.00
4	Crest Red Cosmos Cosmos Sulphureus	—	—	—	200 lbs.	—
5	Wild Cosmos Cosmos bipinnatus (Asteraceae)	99.87	92.00	13.51	700 lbs.	9,457.00
6	Yellow Cosmos Cosmos sulphureus (Asteraceae)	—	—	—	100 lbs.	—
7	Blanket Flower Gaillardia Aristata (Asteraceae)	—	—	—	300 lbs.	—
8	Golden Lupine Lupinus densiflorus	—	—	—	200 lbs.	—
9	Rocket Lockspur Delphiniums Ajacis	—	—	—	700 lbs.	—
10	Tickseed/Lance-leaved Coreopsis Coreopsis Lanceolata (Asteraceae)	99.88	86.00	17.88	200 lbs.	3,576.00
11	Ox-Eyed Daisy Chrysanthemum Leucanthemum	98.77	93.00	27.71	200 lbs.	5,542.00
12	Butterfly Weed Asclepias Tuberosa (Asclepiadaceae)	—	—	—	100 lbs.	—
13	Black-Eyed Susan Rudbeckia hirta (Asteraceae)	99.84	92.00	27.18	300 lbs.	8,154.00

Wildflower Seed Bid Schedule (continued)
 Minimum Purity 98%
 Minimum Germination 85%
 Unit of Measure cost must be inclusive of all associated costs including the cost of delivery.
 Unit of Measure shall be per Pound of Pure Live Seed (PLS).

ITEM	INDIVIDUAL SPECIES Description - Genus and Species	Purity %	Germination %	Unit Cost Per Pound	Estimated Quantity	Extended Cost
14	Beard - Tongue Penstemon digitalis	—	—	—	100 lbs.	—
15	Sunflower Dwarf Sunspot Helianthus Annuus	—	—	—	500 lbs.	—

TOTAL \$ 39,700.00

Minimum Purity 98%
 Minimum Germination 85%

Unit of Measure cost must be inclusive of all associated costs including the cost of delivery.
 Unit of Measure shall be per Pound of Pure Live Seed (PLS).

ITEM	Description - Genus and Species	Purity %	Germination %	Unit Cost Per Pound	Estimated Quantity	Extended Cost
16	Perennial Mix (packaged in 8.0 lb bags)	X	X	—	5000 lbs.	—
	Maximum Shasta Daisy Chrysanthemum 20% by Weight, 25.3% by Seed	—	—	X	X	X
	Tickseed/Coreopsis, Lance Leaved Coreopsis lanceolata 32% by Weight, 26.2% by Seed	—	—	X	X	X
	Purple Coneflower Echinacea purpurea 40% by Weight, 22.9% by Seed	—	—	X	X	X
	Black-Eyed Susan Rudbeckia hirta 8% by Weight, 25.6% by Seed	—	—	X	X	X

8. Wildflower Seed Bid Schedule (continued)

Requisition #6612C013

Minimum Purity 98%

Minimum Germination 85%

Unit of Measure cost must be inclusive of all associated costs including the cost of delivery.

Unit of Measure shall be per Pound of Pure Live Seed (PLS).

ITEM	Description - Genus and Species	Purity %	Germination %	Unit Cost Per Pound	Estimated Quantity	Extended Cost
	Annual Mix (packaged in 8.0 lb bags)	X	X	—	5000 lbs.	—
	Dwarf Cornflower Centaurea cyanus 25% by Weight, 8.4% by Seed	—	—	X	X	X
	Plains Coreopsis Coreopsis tinctoria 5% by Weight, 20.7% by Seed	—	—	X	X	X
	Wild Cosmos Cosmos bipinnatus 20% by Weight, 5.2% by Seed	—	—	X	X	X
	Yellow Cosmos Cosmos sulphureus 35% by Weight, 6.8% by Seed	—	—	X	X	X
	California Poppy Eschscholzia California 10% by Weight, 8.7% by Seed	—	—	X	X	X
	Red Poppy Papaver rhoeas 5% by Weight, 50.2% by Seed	—	—	X	X	X

NA

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. NA Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. NA Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. NA Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. NA Application is made for 5% resident vendor preference for the reason checked:
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. NA Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. NA Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: ERLST SEEDSSigned: Ann F...Date: 10/30/11Title: SALES

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. 6612C 013

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: ERST CONSERVATION SEEDS

Authorized Signature: [Signature] Date: 11-30-11

State of Pennsylvania

County of Crawford, to-wit:

Taken, subscribed, and sworn to before me this 30th day of November 2011

My Commission expires 3-13, 2013

AFFIX SEAL HERE

NOTARY PUBLIC

[Signature: Sharon A. Pfeifer]

COMMONWEALTH OF PENNSYLVANIA
Notarial Seal
Sharon A. Pfeifer, Notary Public
Vernon Twp., Crawford County
My Commission Expires March 13, 2013
Member, Pennsylvania Association of Notaries