INTELLIPOINT TECHNOLOGIES

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Microsoft
CERTIFIED
Partner

Microsoft Dynamics

RFP Response
for

THE WEST VIRGINIA LOTTERY CONTENT MANAGEMENT SYSTEM

COST PROPOSAL

MARCH 4, 2010

RFP Response # LOT454
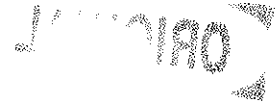
INTERNAL REFERENCE #OP-5014

CONTACT PERSON: DENNIS BARRY,
INTELLIPOINT TECHNOLOGIES OR
DANNY SCHREINER, PERCEPTIVE SOFTWARE

SIGNED: _____

SIGNED: _____

INTELLIPOINT TECHNOLOGIES
RELY ON IT

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SECTION V – COST

4.5 LOT454 Cost Proposal Bid Sheet

Item Description	Qty	Price	Extended Price
Content Management Software and Workflow			
75 Concurrent User ImageNow System	75	N/A	$212,375
• ImageNow Combo Licenses			
• Version Control/Digital Signatures*			
• ERM Departmental Server*			
• Fax Agent*			
• OCR Module*			
• Enterprise Server Module			
• EMC Centera Plug-In*			
Integration engine tool- LearnMode	1	Free	Free
ImageNow Workflow and Designer	1	Free	Free
ImageNow Print-to-TIFF module	1	Free	Free
ImageNow Import Agent module	1	Free	Free
Capture Software			
CaptureNow for Kofax Adrenaline*	10	$1,495.00	$14,950.00
Electronic Forms Software			
ImageNow eForms Software*	1	$17,500.00	$17,500.00
Production Scanners Brand & Model			
Bowe Bell + Howell Ngenuity 9125DC	2	$21,875.00	$43,750.00
Including VRS Pro			
Departmental Scanners Brand & Model			
Bowe Bell + Howell Truper 3600-Plus	4	$5,100.00	$20,400.00
Including VRS Pro			
Low-volume Desktop Scanners Brand & Model	4	$700.00	$2,800.00
Canon DR-2510c			
			-
3-year Hardware Maintenance Contract	3	$2,390.00	$7,170.00
3-year Software Maintenance/Support Contract	3	$48,965.00	$146,895.00

[1]

Installation, Application Development, Forms	Hourly	Defined in scope	$164,295.00
*Included in cost is build for all 13 eforms			
IntelliPoint Technologies Program Management			$37,928.00
Total Projected Cost (3 years)			**$668,063.00**
Offered Options:			
Content Management			
Additional Software Licenses (if necessary)			
Single Licenses (standard price)	1	$2,700.00	$2,700.00
Pack of 5 Licenses (standard price)	5	$13,500.00	$13,500.00
Pack of 10 Licenses (standard price)	10	$27,000.00	$27,000.00
Additional licenses can be purchased in any quantity. Discounts are based on quantity.			
Post Installation Professional Services			
Cost per block of 4 hours (Basic Hours)	Standard rates	$800.00	$800.00
Cost per block of 8 hours (Basic Hours)	Standard rates	$1,600.00	$1,600.00
Cost per block of 4 hours (Advanced)	Standard rates	$1,000.00	$1,000.00
Cost per block of 8 hours (Advanced)	Standard rates	$2,000.00	$2,000.00
Optional Hardware – Fax Board for Fax Agent	1 (4 port)	$3,200.00	$3,200.00
Optional Software and/or Licenses			
* Asterisk on software modules indicates an optional module			

Software and ongoing support costs must be all-inclusive. The Agency cannot be billed for costs (i.e. click charges) in addition to those set forth above.

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