



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER:  
 WWV10865

PAGE:  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 FRANK WHITTAKER  
 304-558-2316

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE  
 IKON Office Solutions, Inc.  
 3006 Mt. Vernon Road  
 Suite 1010  
 Hurricane, WV 25526  
 Attn: Todd Young

SHIP TO

BUREAU OF EMPLOYMENT PROGRAMS  
 OFFICE OF ADMIN. SUPPORT-5302  
 112 CALIFORNIA AVENUE  
 CHARLESTON, WV  
 25305-0112 558-2634

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
07/29/2010				

BID OPENING DATE: 08/24/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		205-41	See pricing page	
<p>SCANNERS (COMPUTER)</p> <p>THE WEST VIRGINIA PURCHASING DIVISION, FOR THE AGENCY, WORKFORCE WEST VIRGINIA, IS SOLICITING BIDS FOR THREE (3) BELL &amp; HOWELL SPECTRUM XF OR EQUAL SCANNERS PER THE ATTACHED SPECIFICATIONS.</p> <p>ALL TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO FRANK WHITTAKER IN THE WV PURCHASING DIVISION VIA EMAIL AT FRANK.M.WHITTAKER@WV.GOV OR VIA FAX AT 304-558-4115. DEADLINE FOR TECHNICAL QUESTIONS IS 8/09/10 AT 4:00 PM. ALL TECHNICAL QUESTIONS WILL BE ADDRESSED BY ADDENDUM AFTER THE DEADLINE.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION          PURCHASING DIVISION          BUILDING 15          2019 WASHINGTON STREET, EAST          CHARLESTON, WV 25305-0130</p>						

2010 AUG 24 PM 12:38

WV PURCHASING DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Todd M. Young</i>	TELEPHONE 304-757-9699	DATE 8/23/2010
TITLE MAE	FEIN 23-0334400	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS**  
**REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.htm](http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

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 WWV10865

PAGE  
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 FRANK WHITTAKER  
 304-558-2316

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BUREAU OF EMPLOYMENT PROGRAMS  
 OFFICE OF ADMIN. SUPPORT-5302

112 CALIFORNIA AVENUE  
 CHARLESTON, WV  
 25305-0112 558-2634

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
07/29/2010				

BID OPENING DATE: 08/24/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:  SEALED BID  BUYER: 44 RFQ. NO.: WWV10865 BID OPENING DATE: 08/24/10 BID OPENING TIME: 1:30 PM  PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 304-757-7840 ----- CONTACT PERSON (PLEASE PRINT CLEARLY): Todd Young -----  ***** THIS IS THE END OF RFQ WWV10865 ***** TOTAL: <u>see pricing page</u>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Todd M. Young</i>	TELEPHONE 304-757-9699	DATE 8/23/2010
TITLE MAE	FEIN 23-0334400	ADDRESS CHANGES TO BE NOTED ABOVE

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## **DESCRIPTION OF SERVICES REQUESTED**

### **I. GENERAL INFORMATION**

#### **Overview of Request**

The purpose of this Request for Quotation is to acquire three (3) scanners, adding to the existing Bell and Howell Spectrum XF scanners currently in place. Must be Bell and Howell brand or equal. More regarding our current networking environment can be found in the following section.

Complete installation and implementation services are included as part of this RFQ.

**Only single vendor solutions with software that is compatible with WorkForce West Virginia current connectivity and interface programs (On-Base) will be accepted.**

#### **Current Environment**

WorkForce West Virginia currently maintains a customized On-Base imaging system. Documents are scanned into this system via three (3) Bell & Howe Spectrum XF scanners.

Various paper colors; weights from 16 pound standard paper to 110 pound card stock; and various size documents from 2.6" x 2.6" to 11.7 x 17," may be scanned into the imaging system.

### **II. TASK REQUIRED**

#### **2.0 General Requirement**

The purpose of the Request for Quotation is to acquire three (3) new scanners that will handle the various paper weights and sizes identified above.

The vendor will be totally responsible for on-site delivery, installation, implementation, and the modification of any scanner settings required to guarantee acceptance of the various paper sizes, color, and weight; being scanned into the system by WorkForce West Virginia staff.

All shipping and delivery charges shall be the responsibility of the vendor. Delivery must be inside the building, to the 5<sup>th</sup> floor of 112 California Ave., Charleston, WV 25305. No freight elevator is available.

Delivery must be made within 45 days of award.

## 2.1 Testing

Vendor will be responsible for testing the installed equipment. All test results will be documented in writing by the vendor and will be verified and accepted by the WorkForce West Virginia staff.

Testing will minimally consist of the following:

1. Forty (40) continuous hours of operation by WorkForce West Virginia staff ensuring the scanners are fully operational and correctly functioning in production environment
2. Scanning various paper color, weight and sizes of documents.

## 2.2 Documentation and Implementation

Upon completion of installation by the Vendor and testing by WorkForce West Virginia staff, the Vendor will be required to provide documentation before WorkForce West Virginia staff will accept the deliverable for this contract and approve invoices for payments. At a minimum, accepted documentation from Vendor must include the following:

- A. Hardware configuration documentation.
- B. Software configuration details.
- C. Operations and user maintenance documentation.

## 2.3 Maintenance/Warranty

The successful vendor must provide a three-year maintenance/warranty for any, or all, licensed software and hardware, regardless of the manufacturer's warranties. While the three-year cost will be used for evaluation purposes, the Agency will add the Maintenance/warranty on an annual basis. The first year will be added via change order upon acceptance of the equipment. Additional years will be added upon mutual written agreement of the parties. Cost, if any, associated with maintenance/warranty service must be indicated in the pricing tables and must include all parts, labor, hardware and software upgrades, and software Help Desk services. NO separate reimbursement will be made the vendor for any expenses, and must not be provided as a separate line item. Cost proposals must be all-inclusive of vendor travel, or any other expenses.

## 2.4 Scanner Specifications

1. Scanners must be able to scan documents from 2.6" x 2.6" up to 11" x 17" in duplex.
2. Must be rated to scan a minimum 120 pages per minute; letter size; simplex, in black and white.
3. Must be a high volume scanner with a daily duty cycle of at least a maximum of 60,000 scans.
4. Must offer an optical resolution of 600 dpi.
5. Must support TWAIN, ISIS and Image Controls drivers.
6. Must include latest available version of Kofax VRS, or equal, onboard in firmware to digitally compensate for poor quality documents and make damaged or difficult to read documents legible.
7. Must have a document feeder with a capacity of minimum 500 sheets.
8. Must have ultrasonic double-feed detection with ignore by size.
9. Must be compliant with Section 506 of the U.S. Rehabilitation Act so users with any form of impairment can operate the scanner.
10. Scanner must interface via SCSI 3.
11. Multi-feed with auto-resolve for acceptable double feeds, i.e: a post-it note on a scanned document.

IKON meets or exceeds all required bid specs.

## **2.5 Vendor Support and Training Requirements**

1. Vendor must provide thirty (30) minute call back, and next day on site support.
2. Vendor must provide a maximum of four (4) hours on-site training for no more than fifteen (15) staff to be completed in one (1) day. Agreed

## **III. MANDATORY REQUIREMENTS PRIOR TO COST EVALUATIONS**

1. Vendor must provide documentation, that they are certified by the manufacturer to sell, service and install the products bid.
2. Vendor must provide three (3) references, which should be submitted with the bid.
3. The state shall have full and free use of all systems, products, and/or deliverables supplied by this contract.

**Note: Any vendor bidding an "or equal" item, may, at the request of the spending agency, be require to demonstrate that the item they bid, is equal to, or better, in both performance and specifications.**

- 1) IKON is a reseller and Fujitsu direct services all of their products.
- 2) Ivize in Charleston, WV - Blue Grass Regional Mental Health - University of Louisville in KY  
Contact information available upon request.
- 3) IKON acknowledges

WWV10865  
COST SHEET

Equipment Cost = A

Qty	Product	Cost Each	Extended Cost
3	Bell & Howell Spectrum XF or equal Scanner	\$ 16,348.03	\$ 49,044.09

**TOTAL (A)** \$49,044.09

Please provide the manufacturer and model: Fujitsu fi-6800

ANNUAL MAINTENANCE COST (Less Warranty) SUPPORT, PARTS AND ALL  
SUPPLIES EXCEPT PAPER DURING BUSINESS hours

Extended Warranty = B

BASE=125,000 SCANS PER QUARTER PER MACHINE

Year	Qty	Cost Per Scanner	Extended Cost
Year 1	3	\$ 3,290.67	\$ 9,872.01
Year 2	3	\$ 8,246.38	\$ 24,739.14
Year 3	3	\$ 12,369.57	\$ 37,108.71

**TOTAL (B)** \$ 9,872.01

**GRAND TOTAL (A & B)** \$ 58,916.10

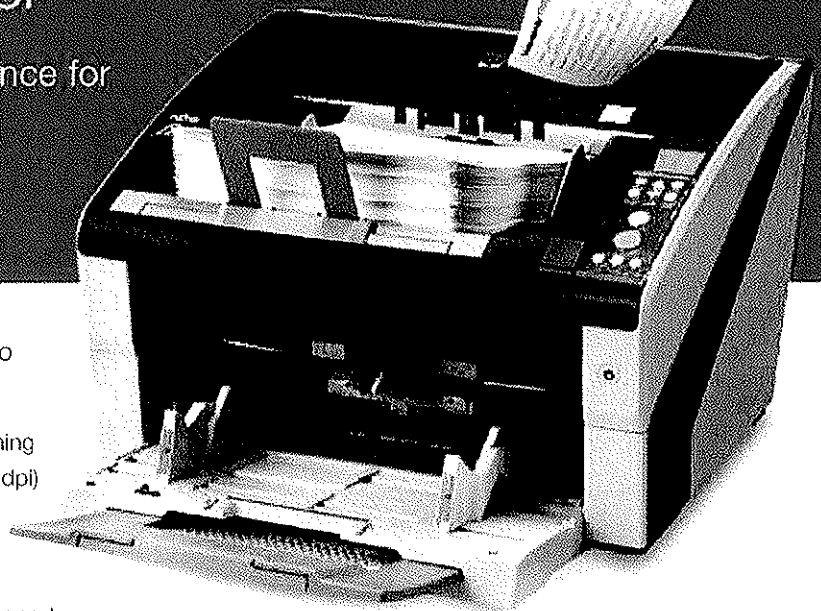
# fi-6800

## Color Duplex High-Volume Production Scanner

Small design and high performance for  
production scanning efficiency

The ideal blend of features and performance to  
maximize scanning productivity

- Fast, 130 ppm (simplex) / 260 ipm (duplex) scanning in monochrome or color (letter, landscape @ 300 dpi)
- Space-saving design with quiet operation and many environmental friendly qualities
- Easy to use operator panel with multilanguage support
- Triple Ultrasonic Double Feed Detection with Intelligent MultiFeed Function and retain image feature
- 500-page automatic document feeder with adjustable height hopper
- Drastically reduce document preparation and produce outstanding image quality with VRS® 4.5 Professional
- Full suite of bundled software and industry-leading third party interoperability
- Maintain optimal up-time and peak performance with Fujitsu service and support



FUJITSU



# fi-6800

Designed with the entire scanning process in mind, the Fujitsu fi-6800 includes a wide range of features specifically created to enhance productivity and maximize efficiency.

## A pleasant user experience

Devices that are easy to use and offer users a comfortable experience leads to more and better quality work. The fi-6800 offers many features which allow scan operators to easily configure settings based on their individual preferences such as language, alarm sound/volume and others directly from the front operator panel.

- Intuitive LCD operator panel
  - Multilingual, Alarm Sound, Volume, Contrast and more
- Space-saving design and quiet operation for office environments
- Independently adjustable side input guides
- Large capacity 500 page automatic document feeder

## Scanning performance

The fi-6800 can maintain rated speeds at up to 300 dpi to increase reading accuracy for OCR or Bar Code applications where more dots per inch is preferable. Additionally, commonly used advanced VRS features such as automatic orientation and intelligent blank page deletion can be utilized to increase automation without a sacrifice in scanning speed.

- 130 ppm/260 lpm In monochrome or color up to 300 dpi (landscape)
- Rated-speed scanning with advanced VRS features enabled<sup>1</sup>
- Automatic intelligent image correction for decreased document preparation
  - Auto orientation, auto color detection, intelligent blank page detection, background smoothing
- Document Protection to prevent damage to documents
- Excellent paper feeding of mixed documents of various sizes, shapes and colors

## Batch scanning efficiency

In addition to fast scanning speeds, the fi-6800 includes many scanning tools in both hardware and software to improve the batch scanning process. The fi-6800 even provides efficiency after documents have been scanned with an Imprinter option to print a physical string on documents and an Active Stacker feature which controls paper speed exiting the scanner to keep documents neat and orderly.

- Reduce or eliminate rescanning with Automatic Image Quality Checker<sup>2</sup>
- Patch Code and Barcode job separation with flexible file naming schema
- Batch counter and Document Counting on front operator panel
- Active Stacker keeps documents neat and orderly in the exit tray

<sup>1</sup> In most typical scenarios. <sup>2</sup> ScandAll PRO with ISIS or TWAIN only.

## About Fujitsu Computer Products of America, Inc.

Fujitsu Computer Products of America, Inc., a subsidiary of Fujitsu Ltd., is an established leader in the Document Imaging industry, delivering innovative scanning solutions and services that enable our customers to solve critical business productivity issues and streamline operations. We provide cutting-edge document capture and workflow solutions for business and personal environments, backed by a comprehensive portfolio of service and support programs.

Technical Specifications			
Model	fi-6800		
Supported operating systems	Microsoft® Windows® 2000 Professional, Microsoft® Windows® XP (32bit/64bit), Microsoft® Windows Server® 2003/2008 (32bit/64bit), Microsoft® Windows Vista® (32bit/64bit) VRS: Microsoft® Windows® 2000 Professional, Microsoft® Windows® XP(32bit), Microsoft® Windows Vista® Business/Enterprise (32bit/64bit), Microsoft® Windows® 7		
Scanner type	ADF (Automatic Document Feeder) + Manual feed		
Scanning modes	Simplex / Duplex, Color/Grayscale/Monochrome		
Image sensor type	Color CCD (Charge-coupled device) x 2 (front x 1, back x 1)		
Light source	White LED array		
Document size	ADF maximum	A3 (297 x 420mm or 12 x 17in.) long paper scanning: 3048mm (120in.)	
	ADF minimum	A8 (portrait) (52 x 74mm or 2 x 3in.)	
Paper weight (Thickness)	Less than A5 size: 0.050mm to 0.25mm (41 to 209g/m <sup>2</sup> , or 11 to 56lb) A4 to A5 size: 0.025mm to 0.25mm (20 to 209g/m <sup>2</sup> , or 5.4 to 56lb) Over A4 size: 0.050mm to 0.25mm (41 to 209g/m <sup>2</sup> , or 11 to 56lb)		
Scanning Speeds	A4 landscape <sup>1</sup>	Color <sup>2</sup>	Simplex: 130ppm (200, 300dpi), Duplex: 260ipm (200, 300dpi) <sup>3</sup>
		Grayscale <sup>2</sup>	
	A4 portrait <sup>1</sup>	Color <sup>2</sup>	Simplex: 100ppm (200, 300dpi), Duplex: 200ipm (200, 300dpi)
		Grayscale <sup>2</sup>	
Paper chute capacity <sup>4</sup>		500 sheets (A4: 80g/m <sup>2</sup> or 20lb) (Active loadable ADF)	
Expected daily volume		60,000 sheets/day	
Background colors		White / Black (Selectable)	
Optical resolution		600dpi	
Output resolution <sup>5</sup>	Color (24bit)	50 to 600dpi (adjustable by 1dpi increments) (With VRS) 100, 150, 200, 240, 300, 400dpi	
	Grayscale (8bit)		
	Monochrome (1bit)		
Output format	Color: 24bit, 8bit (8bit and 4bit with driver) Grayscale: 8bit (4bit with driver), Monochrome: 1bit		
AD converter	1024 levels (10bit)		
Interface <sup>6,7</sup>	Ultra SCSI, USB2.0, With CGA board: VRS Ultra Wide SCSI, VRS USB2.0		
Connector shape	Ultra SCSI: Shield type 50pin (pin type), USB: B type With CGA Board: Ultra Wide SCSI: Shield type 68pin (pin type), USB: B type		
SCSI terminator	Built-in		
Image processing (half-tone)	Dither / Error diffusion		
Voltage or Voltage range	AC 100V to 240V ±10%		
Power consumption	Operating: 200W or less (Sleep mode: less than 4W <sup>8</sup> )		
Operating environment	Temperature: 15 to 35°C (59 to 95°F), Relative humidity: 20 to 80% (Non-condensing)		
Dimensions: Width x Depth x Height <sup>9</sup>	460 x 430 x 310mm (18.1 x 16.9 x 12.2in.) Installation space: 860 x 1630 x 350 mm (33.8 x 64.1 x 13.7in.)		
Weight	70.5 lbs. (32kg)		
Included software / drivers	TWAIN, ISIS™, ScandAll PRO with Scan to Microsoft SharePoint, Adobe Acrobat Standard, QuickScan Pro™. (Trial), Image Processing software, Kofax® VRS® Professional		
Environment compatibility <sup>10</sup>	ENERGY STAR® and RoHS		
Others	Multi-feed detection	Yes (Standard) ultrasonic multi-feed detection sensor x3 with Intelligent MultiFeed Function	
	Long paper scanning <sup>11</sup>	3048mm (120in.)	
Included items	AC cable, USB cable, Setup DVD-ROM, Adobe® Acrobat® DVD-ROM, QuickScan™ Pro brochure		
Part Number	PA03575-B005		

1. Actual scanning speeds are affected by data transmission and software processing times. 2. JPEG compressed figures. 3. Duplex (with VRS): 260ipm(200dpi), 250ipm(300dpi) 4. Maximum capacity varies, depending upon paper thickness. 5. Maximum output resolutions may vary, depending upon the size of the area being scanned and whether the scanner is scanning in simplex or duplex. 6. You cannot use both SCSI and USB 2.0 interfaces at the same time. 7. You cannot connect multiple computers to the scanner using each type of interface cables at the same time. 8. Without CGA board interface and imprinter. 9. Excluding the ADF hopper. 10. PFI Limited, a Fujitsu company, has determined that this product meets RoHS requirements (2005/95/EC). 11. Capable of scanning documents that exceed A4 sheets in length. However, the scanning of documents that exceed 863mm (34in.) in length will be limited to using 300dpi or less.



## Fujitsu Computer Products of America, Inc.

<http://us.fujitsu.com/fcpa>

1250 East Arques Avenue Sunnyvale, CA 94085-4701

(800) 626-4686 (408) 746-7000 [info@fcpa.fujitsu.com](mailto:info@fcpa.fujitsu.com)



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August 23, 2010

To Whom It May Concern,

This letter confirms that the below is an authorized reseller partner of the Fujitsu Imaging Products Group (Scanner Products and Services).

RESELLER: Ikon

If you have any questions please feel free to call the inside sales team below.

Fujitsu Imaging Products Group  
888-425-8228

# VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked:  
 Bidder is an Individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
- 2. Application is made for 2.5% resident vendor preference for the reason checked:  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 3. Application is made for 2.5% resident vendor preference for the reason checked:  
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 4. Application is made for 5% resident vendor preference for the reason checked:  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
- 5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
- 6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: IKON OFFICE SOLUTIONS Signed: James K. Ougherty  
 Date: August 24, 2010 Title: Area Vice President

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

**WITNESS THE FOLLOWING SIGNATURE**

Vendor's Name: IKON Office Solutions

Authorized Signature: James K. Daugherty Date: August 24, 2010

State of INDIANA

County of MARION, to-wit:

Taken, subscribed, and sworn to before me this 24 day of August, 2010.

My Commission expires July 15, 2015.

AFFIX SEAL HERE

NOTARY PUBLIC

Gail A. Schimmel

