



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
WEH11025

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
ROBERTA WAGNER 304-558-0067

VENDOR

*709023620 800-638-2546
 HILLROM COMPANY INC
 1069 STATE ROUTE 46 EAST
 BATESVILLE IN 47006

SHIP TO

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B	FREIGHT TERMS
08/25/2010				

BID OPENING DATE: 09/23/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	3	EA		470-90	\$6,676.38	\$20,029.14
BARIATRIC TRANSPORT STRETCHERS FOR EMERGENCY ROOM						
PER THE ATTACHED SPECIFICATIONS.						
0002	2	EA		470-90	\$7,189.68	\$14,379.36
BARIATRIC TRANSPORT STRETCHERS FOR EMERGENCY ROOM						
WITH FOOT EXTENDERS AND CHART SERVICE, PER THE ATTACHED SPECIFICATIONS.						
0003	5	EA		470-90	See Standard Warranty	See Standard Warrant
2 YEAR FULL COVERAGE WARRANTY ON EACH STRETCHER						
TWO YEAR FULL COVERAGE WARRANTY MUST INCLUDE ALL COSTS ASSOCIATED WITH MAINTAINING EQUIPMENT IN WORKING ORDER FOR THE ENTIRE TWO YEARS, PER THE ATTACHED SPECS.						
CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN						

RECEIVED
 2010 SEP 23 A 9:02
 PURCHASING DIVISION
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>Robert A. Peltz</i>	800-445-3730	9/21/10
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Contract/Bid Manager	35-1538921	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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<p>NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON 09/08/2010. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:</p> <p>ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25311 FAX: 304-558-4115 E-MAIL: ROBERTA.A.WAGNER@WV.GOV</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Robert A. Pollock</i>	TELEPHONE 800-445-3730	DATE 9/21/10
TITLE Contract/Bid Manager	FEIN 35-1538921	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>PLEASE NOTE A CONVENIENCE COPY WOULD BE APPRECIATED.</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER:-----RW/22-----</p> <p>RFQ. NO.:-----WEH11025-----</p> <p>BID OPENING DATE:--09/23/2010-----</p> <p>BID OPENING TIME:-----1:30 PM-----</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 800-45-3730	DATE 9/21/10
TITLE Contract/Bid Manager	FEIN 35-1538921	ADDRESS CHANGES TO BE NOTED ABOVE

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PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
				812-934-1057		
CONTACT PERSON (PLEASE PRINT CLEARLY):						
				Nicholas A. Rahe		
***** THIS IS THE END OF RFQ WEH11025 ***** TOTAL:						\$34,408.50

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Nicholas A. Rahe</i>	TELEPHONE 800-445-3730	DATE 9/21/10
TITLE Contract/Bid Manager	FEIN 35-1538921	ADDRESS CHANGES TO BE NOTED ABOVE

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REQUEST FOR QUOTATION

WEH11025

TO PROVIDE THE FOLLOWING:

ITEM #1 3 EACH – Vendor shall provide bariatric transport stretchers for the Emergency Room
As follows:

1. Stretchers shall have 5th wheel mobility solution.
2. Stretchers shall have a minimum 700 lb weight capacity (bariatric).
3. Stretchers shall have a minimum 30 inch width patient surface (bariatric).
4. Stretchers shall have Minimum 21 inch low height, Maximum 25 inch low height
5. Stretchers shall have a Liter mounted oxygen bottle holder.
6. Stretchers shall have four sided brake/ controls.
7. Stretchers shall have a 5 inch minimum/maximum comfort mattress (30 Inch width surface) (bariatric).
8. Stretchers shall have glide away side rails on both sides.
9. Stretchers shall have a pneumatic backrest/stationary foot (30 inch minimum).
10. Stretchers shall have pop-up steering handles (head end only).
11. Stretchers shall have a permanent fold IV pole – head left.
12. Each stretcher shall have a digital Scale that weighs the patient to allow for the proper administration of the appropriate amount of medication as most medications are administered according to how much a patient weighs.
13. Stretcher shall have an integrated transfer board.
14. Base of stretcher must incorporate extra capacity storage tray (this is used for patient's personal belongings).
15. Stretchers must have a 4 wheel ring brake system with dual end activators.
16. Stretchers shall have 4 integrated IV receptacles.
17. Stretchers shall have integrated bumpers.
18. Stretchers must have +/- Trendelenburg (head up 18 degrees or head down 18 degrees) this is used for certain procedures performed in the Emergency Room on patients. (Example: patient would be placed in – trendelenburg to have a triple lumna inserted)
19. Stretcher shall have 2 year full coverage warranty-MUST include all costs associated with maintaining this equipment in working order for the entire two years.

ITEM #2 2 EACH – Vendor shall provide bariatric transport stretchers for the Emergency Room
As follows:

1. Stretchers shall have 5th wheel mobility solution.
2. Stretchers shall have a minimum 700 lb weight capacity (bariatric).
3. Stretchers shall have a minimum 30 inch width patient surface (bariatric).
4. Stretchers shall have Minimum 21 inch low height, Maximum 25 inch low height
5. Stretchers shall have a Liter mounted oxygen bottle holder.
6. Stretchers shall have four sided brake/ controls.
7. Stretchers shall have a 5 inch minimum comfort mattress (minimum 30 Inch surface) (bariatric).
8. Stretchers shall have glide away side rails on both sides.

9. Stretchers shall have a pneumatic backrest/stationary foot (30 inch minimum).
10. Stretchers shall have pop-up steering handles (head end).
11. Stretchers shall have a permanent fold IV pole – head left.
12. Each stretcher shall have a digital Scale that weighs the patient to allow for the proper administration of the appropriate amount of medication as most medications are administered according to how much a patient weighs.
13. Stretcher shall have an integrated transfer board.
20. Base of stretcher must incorporate extra capacity storage tray (this is used for patient's personal belongings).
14. Stretchers must have a 4 wheel ring brake system with dual end activators.
15. Stretchers shall have 4 integrated IV receptacles.
16. Stretchers shall have integrated bumpers.
17. Stretchers shall have a defib tray/foot extender/chart service.
18. Stretchers must have +/- Trendelenburg (head up 18 degrees or head down 18 degrees) this is used for certain procedures performed in the Emergency Room on patients.
(Example: patient would be placed in – trendelenburg to have a triple lumna inserted)
19. Stretcher shall have 2 year full coverage warranty-MUST include all costs associated with maintaining this equipment in working order for the entire two years.

AWARD WILL BE MADE TO THE LOWEST BIDDER MEETING SPECIFICATIONS.

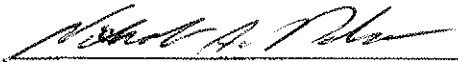
VENDOR WILL INVOICE THE HOSPITAL FOR EQUIPMENT ONCE THE EQUIPMENT HAS BEEN RECEIVED AND ACCEPTED. PAYMENT WILL BE MADE IN ARREARS.

COST SHEET
WEH11025 Stretchers

Item #	Quantity	Description	Cost Each	Total Cost
1	3 ea.	Bariatric Stretcher	6,676.38	20,029.14
2	2 ea.	Bariatric stretcher w/defib tray,foot extender and chart service.	7,189.68	14,379.36
3	5 ea.	2 year full services warranty	0	0
GRAND TOTAL:			13,866.06	34,408.50

Award will be made on the overall grand total of all items requested.

Vendor will invoice hospital for equipment and delivery, payment will be made in arrears.

 Nicholas A. Rahe 9/21/10
Vendor signature vendor name Date

State of West Virginia
VENDOR PREFERENCE CERTIFICATE

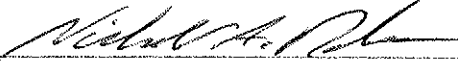
Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,
- 2. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
- 3. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
- 4. **Application is made for 5% resident vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,
- 5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,
- 6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Hill-Rom Company, Inc. Signed: 
 Date: 9/21/10 Title: Contract/Bid Manager

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Hill-Rom Company, Inc.

Authorized Signature: *Michael A. Peltier* Date: 9/21/10

State of INDIANA

County of RIPLEY, to-wit:

Taken, subscribed, and sworn to before me this 22nd day of SEPTEMBER, 2010.

My Commission expires 4-5-17, 2017.

AFFIX SEAL HERE

NOTARY PUBLIC *Elizabeth J. Horstman*





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ADDENDUM NO. 1						
1. QUESTIONS AND ANSWERS ARE ATTACHED.						
2. ADDENDUM ACKNOWLEDGMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID.						
EXHIBIT 10						
REQUISITION NO.: WEH11025						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO. 'S:						
NO. 1 X ...						
NO. 2						
NO. 3						
NO. 4						
NO. 5						
I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Michael A. Piche</i>	TELEPHONE 800-445-3730	DATE 9/21/10
TITLE Contract/Bid Manager	FEIN 35-1538921	ADDRESS CHANGES TO BE NOTED ABOVE

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BID OPENING DATE: 09/23/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p>..... SIGNATURE Hill-Rom Company, Inc. COMPANY 9/21/10 DATE</p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	<i>Robert A. P... ..</i>	TELEPHONE	800-445-3730	DATE	9/21/10
TITLE	Contract/Bid Manager	FEIN	35-1538921	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

WEH11025 Stretchers- addendum # 1

Question: Are you looking for a specific manufacturer?

Answer: Stryker M-series SM104 or equivalent.



PROPOSAL #: SP 7664770
 Proposal Date: 09/22/2010
 Expiration Date: 11/22/2010

Attn: ACCOUNTS PAYABLE
 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL ST
 WELCH WV 24801

For Questions / Correspondence Please Contact:
 Hill-Rom Customer Service @ 800-445-3730
 Fax: 812-934-8189
 Architectural Products Fax: 812-931-2264
 Email: us.customerservice@hill-rom.com

Customer #: 626538

Your Account Rep.: CHAD MCCOMAS
 Mobile Phone #: 304-942-8384
 Email: Chad.Mccomas@Hill-Rom.Com

Qty	Product Information	Unit Price	Extended Price
3	HILL-ROM STRETCHER Procedural P8000 Features Include: Non Electric Unit English Labels 30" (762 mm) Width Non-Radiolucent Surface 700 lbs. weight capacity Accumax 30" Elastimax Surface 30" (762 mm) Width Meets CAL 129 Firecode Ergonomic Blue Push Handles at Head 5th Wheel Steering Plus System Brake Pedals All 4 Sides Conductive Caster Knee Gatch Accent Color - Undecided Hydraulic Pedals-Hi Lo on both sides Head End Siderail Gap Integrated Scale Auto Contour 3 Stage IV Pole Located at Head BackSaver Fowler Decal - Undecided O2 Tank Holder/Utility Shelf **Stretcher Warranty: 3 Years Parts, 2 Years Mattress, 1 year Service. ***** OPTIONS INCLUDED IN ABOVE Procedural P8000 \$3318.76 30" Width 170.52 Scale \$1024.28 Auto Contour \$557.96 Mattress Upgrade \$812.00 Push Handles \$211.70 IV Pole \$324.80 4-Sided Brake Steer \$256.36	\$6,676.38	\$20,029.14
1	STRETCHER ACCESSORIES P297B02 30" Utility Tray	57.42	57.42
2	HILL-ROM STRETCHER	6,676.38	13,352.76



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Customer #: 626538

Your Account Rep.: CHAD MCCOMAS
Mobile Phone #: 304-942-8384
Email: Chad.Mccomas@Hill-Rom.Com

Qty	Product Information	Unit Price	Extended Price
1	STRETCHER ACCESSORIES P361 Chart Holder	76.56	76.56
Total Order(USD)			33,952.62

Thank you for your interest in Hill-Rom products

HILL-ROM COMPANY, INC. HILL-ROM® STRETCHER(S) LIMITED WARRANTY

Hill-Rom Company, Inc. (Hill-Rom) has a long tradition of providing superior products and service to our customer. Our goal is "Total Customer Satisfaction". In that spirit, Hill-Rom is proud to offer the following warranty.

GENERAL WARRANTY (APPLICABLE UNLESS A SPECIFIC WARRANTY IS LISTED)

Hill-Rom warrants to the original purchaser that its Hill-Rom® Stretcher(s) shall be free from defects in material and workmanship for a period of three (3) years from date of delivery. In addition, during the first year of the warranty period, Hill-Rom shall provide service free of charge. Hill-Rom's obligation under this warranty is expressly limited to supplying replacement parts and/or service for, or replacing, at its option, any product which is, in the sole discretion of Hill-Rom, found to be defective. In addition to the foregoing warranty, Hill-Rom warrants to the original purchaser that the frame and welds on its products will be free from structural defects for the life of the product. Any product upgrade or modification initiated by Hill-Rom does not affect the original product warranty.

SPECIFIC WARRANTIES

MATTRESS WARRANTIES

Hill-Rom warrants to the original purchaser that its mattress product shall be free from defects in material and workmanship for a period of two (2) years from date of delivery.

EXPENDABLES WARRANTIES

A sixty (60) day limited warranty from date of delivery applies to expendable parts such as cushions, coverlets, software diskettes, locator badge batteries, dome light incandescent bulbs, overhead fluorescent tubes, heating elements, temperature probes, filter sheets, and microspheres. This warranty is limited to replacement of the parts covered.

TO OBTAIN PARTS AND SERVICE

In the United States, call Hill-Rom Technical Support Department at (800) 445-3720, Monday through Friday. In Canada, call Hill-Rom Technical Support Department at (800) 267-2337, Monday through Friday. Outside the United States and Canada, call your authorized Hill-Rom Distributor. In order to expedite service, we request you furnish the following information: customer identification number, product model number, serial number, and description of problem. A qualified specialist will provide, via telephone (United States and Canada), or FAX (Outside the United States and Canada), troubleshooting assistance for facility personnel and provide necessary parts to make repairs. If troubleshooting determines the need for on-site technical service, a qualified service representative will be dispatched. Replacement of non-technical items will be the responsibility of the customer. If requested by Hill-Rom, products or parts for which a warranty claim is made shall be returned prepaid to Hill-Rom's factory.

OUT OF WARRANTY EXCHANGE POLICY

After the expiration of the original warranty, upon request, Hill-Rom will ship as a replacement, components such as selected motors and printed circuit boards, for like units returned to Hill-Rom by the original purchaser at a substantial savings. Please call Hill-Rom Technical Support Department for current pricing.

PARTS AVAILABILITY POLICY

Hill-Rom will offer parts for new and remanufactured products for ten (10) years from date of sale.

Note: Some original component parts and assemblies may not be available; functional equivalents may be substituted.

THE FOREGOING WARRANTIES ARE EXCLUSIVE AND IN LIEU OF ALL OTHER EXPRESS WARRANTIES AND IMPLIED WARRANTIES, INCLUDING BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS OF PURPOSE. HILL-ROM'S OBLIGATION UNDER THESE WARRANTIES SHALL NOT INCLUDE ANY LIABILITY FOR LOSS OF PROFITS, DIRECT, INDIRECT OR CONSEQUENTIAL DAMAGES OR DELAYS. Some states, provinces, or countries do not allow the exclusion or limitation of incidental or consequential damages, so the above exclusion or limitation may not apply. Any improper or negligent use, any alterations or repairs not in accordance with Hill-Rom's manuals or performed by others in such manner as in Hill-Rom's sole judgment affects the product materially and adversely, shall void these warranties. These warranties do not cover failures due to misuse, abuse, neglect, or lack of routine maintenance. No employee or representative of Hill-Rom is authorized to change these warranties in any way or grant any other warranty unless in writing and signed by a Hill-Rom officer. These warranties provide specific legal rights; but, there may be other available rights, which vary from state to state, province to province, or country to country.

Revised January 18, 2007

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