

1089 PARK WEST BLVD
GREENVILLE, SC 29611
864 272-1549
Fax 864-272-1569



Fax

To: Tara Lyle From: Rob Mays

Fax: 304-558-4115 Pages: 20

Phone: _____ Date: 2/15/11

Re: VNF 1010 - BID cc: _____

- Urgent For Review Please Comment Please Reply Please Recycle

Tara, here is Grove Medical's bid for VNF1010 for the Division of Veterans Affairs, Veterans Nursing Facility. I will send the originals in the mail. If you have any questions, please let me know.

Rob Mays
Grove Medical
robm@grovemedical.com
864-272-1549

RECEIVED
 2011 FEB 15 A 10: 31
 PURCHASING DIVISION
 STATE OF WV



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
VNF1010

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
TARA LYLE 304-558-2544

RFQ COPY

Grove Medical Inc.
1089 Park West Blvd.
Greenville, SC 29611

DIVISION OF VETERANS AFFAIRS
VETERANS NURSING FACILITY

ONE FREEDOMS WAY
CLARKSBURG, WV
26301 304-627-2415

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
01/11/2011				
BID OPENING DATE: 02/08/2011		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		850-40	See Attached	See Attached
INCONTINENT PRODUCTS						
OPEN-END CONTRACT						
<p>INQUIRIES: WRITTEN QUESTIONS WILL BE ACCEPTED UNTIL CLOSE OF BUSINESS ON 01/31/2011. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO: TARA LYLE DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305</p> <p>FAX: 304-558-4115 E-MAIL: TARA.L.LYLE@WV.GOV</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Keb May</i>	TELEPHONE 864-272-1549	DATE 1/29/11
TITLE Medicare Manager	FEIN 57-0866600	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**Request for
 Quotation**

RFQ NUMBER
VNF1010

PAGE
2

ADDRESS CORRESPONDENCE TO ATTENTION OF
TARA LYLE 304-558-2544

VENDOR	RFQ COPY
	TYPE NAME/ADDRESS HERE

SHIP TO	DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY
	ONE FREEDOMS WAY CLARKSBURG, WV 26301 304-627-2415

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
01/11/2011				

BID OPENING DATE: 02/08/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT,</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
VNF1010

PAGE
4

ADDRESS CORRESPONDENCE TO ATTENTION OF
TARA LYLE
304-558-2544

RFQ COPY
TYPE NAME/ADDRESS HERE

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DIVISION OF VETERANS AFFAIRS
VETERANS NURSING FACILITY

ONE FREEDOMS WAY
CLARKSBURG, WV
26301 304-627-2415

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
01/11/2011				

BID OPENING DATE: **02/08/2011** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

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State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**Request for
 Quotation**

REQ NUMBER
VNF1010

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
TARA LYLE 304-558-2544

*404113354 864-269-0283
 GROVE MEDICAL INC
 1089 PARK WEST BLVD
 GREENVILLE SC 29611

DIVISION OF VETERANS AFFAIRS
 VETERANS NURSING FACILITY
 ONE FREEDOMS WAY
 CLARKSBURG, WV
 26301 304-627-2415

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
01/31/2011				

BID OPENING DATE: 02/15/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UQP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
1. QUESTIONS AND ANSWERS ARE ATTACHED. 2. TO MOVE THE BID OPENING FROM 02/08/2011 TO 02/15/2011. 3. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. EXHIBIT 10						
REQUISITION NO.: VNF1010						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO.'S:						
NO. 1						
NO. 2						
NO. 3						
NO. 4						
NO. 5						
I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE	TELEPHONE	DATE
<i>Robert R. May</i>	864-272-1549	2/14/11
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Medicare Manager	57-0806001	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
VNF1010

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2

ADDRESS CORRESPONDENCE TO ATTENTION OF
**TARA LYLE
304-558-2544**

***404113354 864-269-0283**
GROVE MEDICAL INC
1089 PARK WEST BLVD
GREENVILLE SC 29611

DIVISION OF VETERANS AFFAIRS
VETERANS NURSING FACILITY
ONE FREEDOMS WAY
CLARKSBURG, WV
26301 304-627-2415

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
01/31/2011				

BID OPENING DATE: **02/15/2011** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p><i>[Signature]</i> SIGNATURE</p> <p><i>Grove Medical, Inc.</i> COMPANY</p> <p><i>2/14/11</i> DATE</p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>END OF ADDENDUM NO. 1</p>						
0001	1	EA		850-40		
INCONTINENT PRODUCTS						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

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RFQ NUMBER
VNF1010

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
TARA LYLE 304-558-2544

*404113354 864-269-0283
 GROVE MEDICAL INC
 1089 PARK WEST BLVD
 GREENVILLE SC 29611

DIVISION OF VETERANS AFFAIRS
 VETERANS NURSING FACILITY
 ONE FREEDOMS WAY
 CLARKSBURG, WV 26301
 304-627-2415

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
02/09/2011				

BID OPENING DATE: 02/15/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 2						
1. REVISED BID FORM ATTACHED TO REVISE ITEM NOS. 15 AND 16.						
2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID.						
END OF ADDENDUM NO. 2						
001	1	EA		850-40		
INCONTINENT PRODUCTS						
***** THIS IS THE END OF RFQ VNF1010 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE <i>Robert R. Maynor</i>	TELEPHONE 804-272-1549	DATE 2/14/11
TITLE Medicare Manager	FEIN 57-0866000	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

EXHIBIT 10

REQUISITION NO.:

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:

NO. 1 ✓

NO. 2 ✓

NO. 3

NO. 4

NO. 5

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

Robert R. May

.....
SIGNATURE

Grove Medical, Inc.

.....
COMPANY

2/14/11

.....
DATE

RFQ No. _____

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Grove Medical, Inc.

Authorized Signature: Robert R. Maples Date: 2/14/11

State of South Carolina

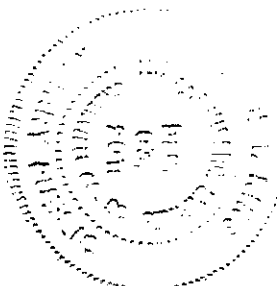
County of Greenville, to-wit:

Taken, subscribed, and sworn to before me this 14 day of February, 2011.

My Commission expires 12-3, 2011.

AFFIX SEAL HERE

NOTARY PUBLIC Joan J. King



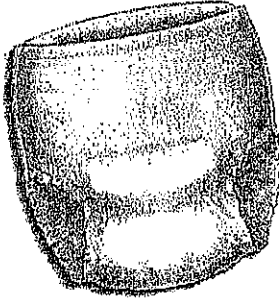
VNF1010 Division of Veterans Affairs, Veterans Nursing Facility

Item #	Description	Quantity	Unit Price	Total Price
1	Small	0.4118	ATTENDS	
2	Medium	0.3382	SURECARE PU MEDIUM	
3	Large	0.3758	SURECARE PU LARGE	
4	X-Large	0.4832	SURECARE PU XL	
5	Small	0.2819	WCP QUILTED BRIEF-SMALL	
6	Medium	0.2819	WCP QUILTED BRIEF-MEDIUM	
7	Large	0.3676	WCP QUILTED BRIEF-LARGE	
8	X-Large	0.4412	WCP QUILTED BRIEF-XL	
9	XL + Banatic	1.4706	WINGS BARIATRIC	
10	8 oz	3.3052	VASELINE CONSTANT CARE COND CR	
11	2.5 oz	2.1098	VASELINE CONSTANT CARE COND 2OZ TUBE	
12	7 oz	3.6047	VASELINE CONSTANT CARE COND 8OZ TUBE	
13	2 oz	2.1098	VASELINE CONSTANT CARE COND 2OZ TUBE	
14	8.5 oz	3.5349	SKIN-CARING WASH CREAM	
15	64 Count	3.7442	WINGS WATHOLOTHS	
16	50 Count	6.3953	DURSORB UNDERPAD	
17	4 oz	2.9412	CHAMOSYN MOISTURE BARRIER 4 OZ	
18	4 oz	8.0708	SECURA DIMETHICONE PROTECT 4OZ	
19	3 oz	5.4588	MICRO-GUARD POWDER 3 OZ	
			APPO710	
		1605	6000 ea	\$2,470.59
		1615	6000 ea	\$2,029.41
		1625	5400 ea	\$2,029.41
		66032	4200 ea	\$2,029.41
		66033	3600 ea	\$1,014.71
		66034	6000 ea	\$1,691.18
		66035	14400 ea	\$5,294.12
		67095	14400 ea	\$6,352.94
		8884737400	4800 ea	\$7,058.82
		8884737500	3000 ea	\$9,915.70
		8884737600	1200 ea	\$2,531.76
		8884737500	2400 ea	\$8,651.16
		64331	1200 ea	\$2,531.76
		6599N	3600 ea	\$12,725.58
		1038	9600 ea	\$35,944.19
		SC0120	10000 ea	\$63,953.49
		59432200	600 ea	\$1,764.71
		1337	600 ea	\$4,842.35
			600 ea	\$3,275.29

Grand Total:

\$176,106.59

Undergarments/Guards



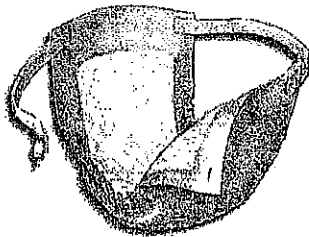
Sure Care™ Protective Underwear

- Underwear-like for better quality of life.
- Tear away sides for easy removal.
- Cloth-like moisture barrier protects against leaks to keep clothing dry.
- Contains super-absorbent polymer for maximum fluid retention while reducing odor and keeping wetness away from skin.

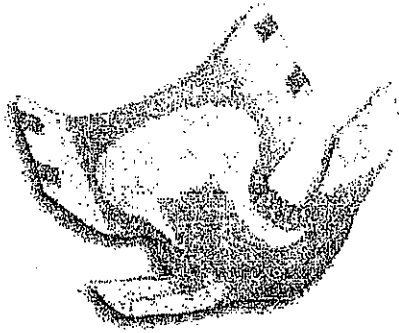
Code #	Description	Band Color	Packaging	Ship Case
Sure Care Protective Underwear - Regular Absorbency				
1605	Medium (34" - 46")	4 Green Strands	20/Printed Bag, 4 Bags/Case	80
1615	Large (44" - 54")	4 Blue Strands	18/Printed Bag, 4 Bags/Case	72
1625	X-Large (48" - 66")	7 Blue Strands	14/Printed Bag, 4 Bags/Case	56
1602	Medium (34" - 46")	4 Green Strands	20/Printed Bag, 2 Bags/Case	40
1603	Large (44" - 54")	4 Blue Strands	18/Printed Bag, 2 Bags/Case	36
1645	X-Large (48" - 66")	7 Blue Strands	14/Printed Bag, 3 Bags/Case	42
Sure Care Protective Underwear - Super Absorbency				
1205	Medium (34" - 46")	4 Green Strands	18/Printed Bag, 4 Bags/Case	72
1215	Large (44" - 54")	4 Blue Strands	16/Printed Bag, 4 Bags/Case	64
1225	X-Large (48" - 66")	7 Blue Strands	12/Printed Bag, 4 Bags/Case	48

Belted and Beltless Undergarments

- Wide, adjustable belts make garment more comfortable to wear.
- One size fits all.
- Contains super-absorbent polymer for maximum fluid retention while reducing odor and keeping wetness away from skin.



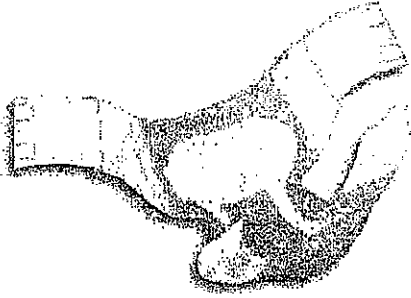
Code #	Description	Size	Packaging	Ship Case
Maxi Care™ Belted Undergarments				
171B10	Super Absorbency	One Size Fits All	10/Clear Bag, 12 Bags/Case	120
1058	Super Absorbency	One Size Fits All	30/Printed Bag, 4 Bags/Case	120
Sure Care™ Belted Undergarments				
21267	Super Absorbency	One Size Fits All	30/Printed Bag, 4 Bags/Case	120
Maxi Care™ Beltless Undergarments				
181B30	Extra Absorbency	One Size Fits All	30/Clear Bag, 4 Bags/Case	120



Wings™ Choice Plus Quilted Adult Brief Super Absorbency

- Cloth-like backsheet is ultrasonically bonded for a "quilted" look and feel that is soft and quiet for enhanced comfort and dignity.
- Breathable side panels allow air to pass through, keeping skin dry, cool and comfortable.
- Robust fastening system attaches anywhere to the front of the brief.
- Combines super-absorbent polymer, a high performance blue dryness strip, breathable top sheet and refastenability for added comfort, protection and odor control.

Code #	Description	Color Code	Packaging	Ship Case
Wings Choice Plus Quilted Adult Brief				
66032	Small (20" to 31", 26.5"L)	Peach	12/Clear Bag, 8 Bags/Case	96
66033	Medium (32" to 44")	White	12/Clear Bag, 8 Bags/Case	96
66034	Large (45" to 58")	Blue	12/Clear Bag, 6 Bags/Case	72
66035	X-Large (59" to 64")	Beige	12/Clear Bag, 5 Bags/Case	60

**NEW Wings™ Bariatric Adult Brief Maximum Absorbency**

- Cloth-like backsheet is soft and quiet for enhanced comfort and dignity.
- Breathable side panels allow air to pass through, keeping skin dry, cool and comfortable.
- Heavy duty panels allow for improved stretch to fit up to a 95" waist.
- Fastening system features 4 sturdy refastenable tabs that attach anywhere to the front of the brief.
- Combines super-absorbent polymer, blue dryness strip and breathable topsheet for added comfort, protection and odor control.

Code #	Description	Color Code	Packaging	Slip Case
67095	Wings Bariatric Adult Brief Bariatric (up to 95")	Green	8/Clear Bag, 4 Bags/Case	32



Vaseline™ Constant Care™ Conditioning Cream

- Non-greasy cream formulation that penetrates skin quickly.
- Leaves a light moisture barrier.
- Non-irritating.

Code	Description	Ship Case
8884737300	2 oz. (59 ml) Tube	12
8884737400	8 oz. (237 ml) Bottle	12

Vaseline™ Constant Care™ Moisture Barrier Salve

- Provides a water-repellant moisture barrier.
- Helps protect skin from exposure to fecal matter or wetness.
- Easy removal with Constant-Cleans™ wound cleanser.

Code	Description	Ship Case
8884737500	2 oz. (57 g) Tube	12
8884737600	8 oz. (227 g) Tube	12

TENA® Wash Cream



TENA® Wash Cream is a 3-in-1 product that gently cleans, moisturizes and protects even the most delicate and fragile skin. Designed for perineal care and ideal for frequent cleansing, TENA® Wash Cream is the perfect replacement for soap, water and many perineal skin conditioning products. Since there is no need to rinse or dry the skin after use, the time needed to perform perineal care can be reduced by up to 80%.



What it is

TENA® Wash Cream is a mild emulsion designed to cleanse, moisturize and protect the skin. Documented in epidemiologic tests under dermatological control, this skin-care cream has a long history of safe and effective usage with noninfected individuals in numerous countries around the world.

What it does

TENA® Wash Cream cleanses without soap and water. It is left on the skin without rinsing because of its emollient and its moisturizing and skin-protecting properties. Unlike many perineal cleansers and conditioners, TENA® cream will not irritate the skin or the lining or interfere with the absorption of other skin and incontinence products.

How to use it

Simply apply a quarter-sized amount of TENA® Wash Cream onto a moist washcloth and provide care to the perineal area as per your facility's protocol. No need to rinse with water or towel dry.

Who should use it

Used everyday by over 70,000 individuals worldwide, TENA® Wash Cream is designed for frequent cleansing of perineal skin when changing incontinence products. While recommended for perineal skin care, it is safe to use on the entire body.



Better Care. Lower Total Cost.



TENA® Wash Cream

Part of the TENA® Holistic Approach to Incontinence Management
 Better Care. Lower Costs.™


Ordering Information

Order #	Description	Quantity
64311	2 fl. oz. / 60 ml	40 tubes / case
64331	8.5 fl. oz. / 250 ml	16 tubes / case
64340	16.9 fl. oz. / 500 ml	10 bottles / case
64351	33.8 fl. oz. / 1000 ml	6 bottles / case

TENA® Product Assortment Absorption Guide

Mild — Light — Medium — Moderate — Heavy — Maximum



TENA for MEN
 One Size

TENA for WOMEN
 Pantliner, Slender™ Plus, Extra, Extra Plus, Ultra, Ultra Plus, Ultimate

TENA Pads
 Day Light, Day Regular, Day Plus, Night / Super

TENA Protective Underwear
 Discoret™ Regular (M, L), Plus (M, L, XL), Extra (S, M, L, XL)

TENA Flex™
 Plus (12, 16, 20 (M, L, XL)), Super (8, 12, 16, 20 (S, M, L, XL)), Maxi (12, 16 (M, L))

TENA Briefs
 Classic Plus (M, L, XL), Ultra (M, L), Super (M, L)

TENA Specialty Briefs
 Youth, Small, Bariatric (XL)

TENA
Better Care Support Products



Knit and Mesh Pants

Skin-Caring Products

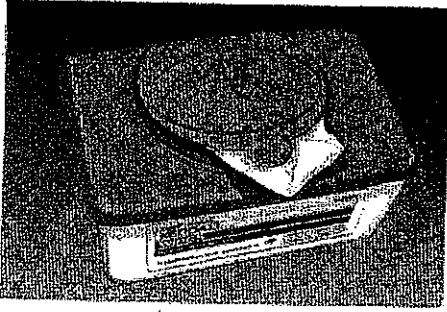


Underpads





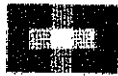
Washcloths



Wings™ Personal Cleansing Washcloths

- Specially formulated for incontinent clean-up and geriatric skin.
- Conditions and moisturizes with the benefits of a unique gel formulation.
- Large 8.7" x 11.8" wipe prevents tearing while providing gentle cleansing.
- No rinsing or drying is necessary.
- Alcohol-free formula.

Code #	Description/Size	Packaging	Ship Case
Wings™ Personal Cleansing Washcloths			
6399N	48 Count Tub	48/Tub, 8 Tubs/Case	384
6499N	48 Count Refill	48/Pack, 12 Packs/Case	576
6599N	64 Count Tub	64/Tub, 8 Tubs/Case	512
6699N	64 Count Refill	64/Pack, 12 Packs/Case	768



COVIDIEN

positive results for life™



DURASORB™ Underpad

DURASORB™ Underpad with spunbond nonwoven topsheet, diamond-embossed and polypropylene backsheet. Fluff core provides heavy incontinent protection.

Order Information

Order Code	Description	Ship Case
949	DURASORB™ 17" x 24", Fluff, Lt. Blue Backsheet, Bulk 300 Eaches/Case	300
→ 1038	DURASORB™ 23" x 24", Fluff, Lt. Blue Backsheet, Bulk 200 Eaches/Case	200
6349	DURASORB™ 23" x 24", Fluff, Lt. Blue Backsheet, 10/Bag, 20 Bags/Case, 200 Eaches/Case	200
1093	DURASORB™ 23" x 36", Fluff, Lt. Blue Backsheet, Bulk 150 Eaches/Case	150
939B10	DURASORB™ 23" x 36", Fluff, Lt. Blue Backsheet, 10/Bag, 15 Bags/Case, 150 Eaches/Case	150
949B10	DURASORB™ 30" x 30", Fluff, Lt. Blue Backsheet, 10/Bag, 10 Bags/Case, 100 Eaches/Case	100

Features and Benefits

Features	Benefits
Answers heavy absorbency needs with a non-polymer construction.	Maintains patient comfort.
Spunbond nonwoven topsheet allows fluid to pass quickly into the fluff core	
Diamond-embossed pattern for pad stability and utilization.	
Polypropylene backing protects against leakage and resists melting.	Ideal as an overnight pad.

Frequently Asked Questions

Question	Answer
What sizes do DURASORB™ Underpads	DURASORB™ Underpads are available in 17" X 24", 23" X 24", 23" X

Chamosyn™

Multi-purpose Moisture Barrier

Protects, treats, moisturizes, and soothes skin.



- Provides long-lasting protection
- Specially formulated with zinc oxide and menthol
- Enhanced with Aloe and Chamomile.

PURCHASE

Benefits

Product Info

Chamosyn is a superior skin barrier that provides long-lasting protection, so it nourishes the skin, stimulates blood flow, soothes discomfort, and calms inflammation. That's because it is specially formulated with two active ingredients:

- Zinc oxide seals in moisture and protects the skin from irritants that put skin at risk for breakdown. It dries light exudate from compromised areas and adheres to weepy, macerated skin.
- Menthol is an analgesic that helps stimulate the nerve endings, relieving burns, itching, and any local discomfort.

Chamosyn is also enhanced with Aloe and Chamomile.

- Aloe (Barbadensis Leaf Juice) is rich in carbohydrates, trace minerals, and various organic substances that promote skin hydration.
- Chamomile Oil is a natural anti-inflammatory, helping to calm affected areas of the skin, thus reducing the risk of infection.

Chamosyn temporarily protects and soothes irritated or chafed skin caused by the following.

- Diaper rash
- Urine and fecal incontinence
- Feeding tube leakage
- Wound drainage
- Fecal or vaginal fistulas
- Perspiration
- Hemorrhoids
- Minor burns, cuts, and scrapes

SECURA[®] DIMETHICONE PROTECTANT

Skin Protectant



Description

SECURA[®] Dimethicone Skin Protectant.

Features & Benefits

- Contains 5% dimethicone for maximum protection
- Protects minor skin irritation associated with diaper dermatitis and helps protect from wetness
- Helps prevent and temporarily protects chafed, chapped, cracked or windburned skin and lips
- Non-greasy, will not wash away
- Absorbs quickly
- Does not clog briefs
- Propylene glycol moisturizes skin
- Transparent application allows for visual skin inspection
- Can be used after radiation to condition and soothe the skin
- Pediatrician tested

Indications

Skin protectant. Helps treat and prevent diaper dermatitis. Provides protection from exposure to urine and feces. Protects minor skin irritation associated with diaper dermatitis and helps protect from wetness. Helps prevent and temporarily protects chafed, chapped, cracked or windburned skin or lips.

Warnings

For external use only. Avoid contact with eyes. Not to be applied over deep or puncture wounds, infections or lacerations. If condition worsens or does not improve within 7 days, consult a doctor. Keep this and all drugs out of the reach of children. If swallowed, get medical help or contact a Poison Control Center immediately.

Ordering Codes / Reimbursement Information

Specific Coverage Policy: Supplies used in the management of incontinence, including creams, salves, lotions, barriers (liquid, spray, wipes, powder, paste) or other skin care products are non-covered by the DMERC.

Product#	NDC Number	Description	Tubes/Cases	HCPCS Code
59432200	50464-322-00	4 oz. Flip-Top Tube	12	A6250



Features

Coloplast Micro-Guard Antifungal Powder - 3 oz

- 3oz tube
- Contains 2% Miconazole Nitrate

Product Overview

Coloplast Micro-Guard Antifungal Powder - 3 oz

Micro-Guard Antifungal Powder

Micro-Guard Antifungal Powder treats and relieves the itching, burning, scaling and redness associated with candidiasis, jock itch, ringworm and athlete's foot. Available as cream or powder. Contains 2% Miconazole Nitrate.