

JANITORIAL MAINTENANCE & CONTRACTED SERVICES SPECIALIST www.winansservices.com

March 30, 2011

Jean Jones, Senior Buyer State of West Virginia Department of Administration, Purchasing Unit State Capitol Complex 2019 Washington Street, East Charleston, WV 25305

RE: Temp 11

Dear Ms. Jones:

Winans Sanitary Supply Company, Inc. and its various divisions have been in continuous operations under the same owners since 1959.

In 1988 Winans started offering Temporary Help services under the name of Extras Support Staffing, LLC.

We have a strategic network of offices to service the entire state of West Virginia, all of the offices are fully staffed with managers and supporting staff.

Our office locations are; Parkersburg, Wheeling, Morgantown, Clarksburg, Char RECEVED and Huntington.

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I have included the references on the bid sheets as requested.

WV PURCHASING Additionally, all applicants are background checked prior to being sent on assig. only applicants with acceptable backgrounds will be placed. All applicants are also subject to Social Security verification through the federal government's E-verify system, http://www.dhs.gov/e-verify.

Although it may not apply to West Virginia state contracts, the West Virginia Department of Labor requires staffing firms who engage in construction activities such as painting or grounds keeping to have a WV Contractors License, I have included ours in case it is required.

Sincerely,

James F. Winans, III

President

Charleston **Beckley**

PRICING PAGE - TEMP11 REGION I

Vendor Name:

Extras Support Staffing, LLC

22

#Years Providing Temp Svc: Contact Person:

Jim Winans

Phone #:

1-800-759-4004 ext. 103

Fax#

<u>1-304-485-7570</u>

NOTE: If you do not cover entire region, circle counties where you do supply temporaries.

Region I - Hancock, Brooke, Ohio, Marshall, Wetzel, Monongalia, Marion, Harrison, Doddridge, Gilmer, Pleasants, Calhoun, Wirt, Wood, and Tyler

	CLASSIFICATION	REGION I							
		Worker Pay	Statutory	Overhead	Total				
1	Accounting Technician 2	12.00	1.75	4.32	18.07				
2	Administrative Services Assistant 1	15.00	2.17	5.40	22.57				
3	Administrative Services Assistant 2	18.00	2.60	6.48	27.08				
4	Cook	9.00	1.46	3.24	13.70				
5	Custodian	9.00	1.63	3.24	13.87				
6	Data Entry Operator 2	10.00	1.45	3.60	15.05				
7	Executive Secretary	13.00	1.88	4.68	19.56				
8	Groundskeeper	9.00	1.84	3.24	14.08				
9	Health Service Worker (Certified Nursing Program)	10.00	1.46	3.60	15.06				
10	Labortory Assistant 3	12.00	2.14	4.32	18.46				
11	Laborer	9.00	2.44	3.24	14.68				
12	Mall Runner	8.00	1.17	2.88	12.05				
13	Office Assistant 2	9.00	1.30	3.24	13.54				
14	Office Assistant 3	12.00	1.75	4.32	18.07				
15	Painter	11.00	1.59	3.96	16.55				
16	Paralegal	13.00	3.08	4.68	20.76				
17	Parking Attendant	8.00	1.53	2.88	12.41				
18	Word Processor	10.00	1.45	3.60	15.05				

REFERENCES - REGION I

Company Name State of WV Div. Tourism Welcome cntr. Representative Donna Briggs-Supervisor Address 1325 Highland Ave. Williamstown, WV Telephone No. 304-375-2700 Company Name Highmark Blue Cross/Blue Sheild Representative Sherry Long Stevens Address 614 Market Street, Parkersburg, WV Telephone No. 304-424-9899 Company Name Morris Sales, Inc. Representative Glen Morris, Jr. Address 4015 E. 7th St. Parkersburg, WV Telephone No. 304-42406363

Signature: 5-4·W:

Date: 3-30-11

PRICING PAGE - TEMP11 REGION II

Vendor Name: # Years Providing Temp Svc: Contact Person: Phone #: Fax # Extras Support Staffing, LLC

23

Jim Winans

800-759-4004 ext 103
304-485-7570

NOTE: If you do not cover entire region, circle counties where you do supply temporaries.

Region II - Mason, Cabell, Wayne, Mingo, Logan, Boone, Lincoln, Kanawha, Putnam, Roane and Jackson

	CLASSIFICATION	REGION II							
		Worker Pay	Statutory	Overhead	Total				
1	Accounting Technician 2	12.00	1.75	4.32	18.07				
2	Administrative Services Assistant 1	15.00	2.17	5.40	22.57				
3	Administrative Services Assistant 2	18.00	2.60	6.48	27.08				
4	Cook	39.00	1.46	3.24	13.70				
5	Custodian	9.00	1.63	3.24	13.87				
6	Data Entry Operator 2	10.00	1.45	3.60	15.05				
7	Executive Secretary	13.00	1.88	4.68	19.56				
8	Groundskeeper	9.00	1.84	. 3.24	14.08				
9	Health Service Worker (Certified Nursing Program)	10.00	1.46	3.60	15.06				
10	Laboratory Assistant 3	12.00	2.14	4.32	18.46				
11	Laborer	9.00	2.44	3,24	14.68				
12	Mail Runner	8.00	1.17	2.88	12.05				
13	Office Assistant 2	9.00	1.30	3.24	13.54				
14	Office Assistant 3	12.00	1.75	4.32	18.07				
15	Painter .	11.00	1.59	3.96	16.55				
16	Paralegal	13.00	3.08	4.68	20.76				
17	Parking Attendant	8.00	1.53	2.88	12.41				
18	Word Processor	10.00	1.45	3.60	15.05				

REFERENCES - REGION II

304-762-1100

AEP-Gavin Plant
Don Martin
P.O. Box 271 Cheshire, OH
740-925-3150

Allevard Sogefi
Becky Bailey
600 Prichard Industrial Park, PrichardWV
304-781-7700

Rustoleum
Jennifer Blevins
7850 Ohio River Road, Lesage, WV

Signature: S-+, W-

Company Name

Representative

Company Name

Representative

Company Name

Representative

Telephone No.

Address
Telephone No.

Address Telephone No.

Address

Date: 3 - 30 - 1 /

PRICING PAGE - TEMP11 REGION III

Vendor Name: # Years Providing Temp Svc: Contact Person: Phone #: Fax # Extras Support Staffing, LLC

23

Jim Winans

800-759-4004 ext 103
304-485-7570

NOTE: If you do not cover entire region, circle counties where you do supply temporaries.

Region III - Lewis, Upshur, Randolph, Pendleton, Hardy, Grant, Hampshire, Mineral, Morgan, Berkeley, Jefferson, Tucker, Barbour, Taylor, and Preston

			REC	ION III	
	CLASSIFICATION	Worker Pay	Statutory	Overhead	Total
1	Accounting Technician 2	12.00	1.75	4.32	18.07
2	Administrative Services Assistant 1	15.00	2.17	5.40	22.57
3	Administrative Services Assistant 2	18.00	2.60	6.48	27.08
4	Cook	9.00	1.46	3.24	13.70
5	Custodian	9.00	1.63	3.24	13.87
6	Data Entry Operator 2	10.00	1.45	3.60	15.05
7	Executive Secretary	13.00	1.88	4.68	19.56
8	Groundskeeper	9.00	1.84	3.24	14.08
9	Health Service Worker (Certified Nursing Program)	10.00	1.46	3.60	15.06
(O	Laboratory Assistant 3	12.00	2.14	4.32	18.46
1	Laborer	9.00	2.44	3.24	14.68
2	Mail Runner	8.00	1.17	2.88	12.05
13	Office Assistant 2	9.00	1.30	3.24	13.54
4	Office Assistant 3	12.00	1.75	4.32	18.07
5	Painter	11.00	1.59	3.96	16.55
6	Paralegal	13.00	3.08	4.68	20.76
7	Parking Attendant	8.00	1.53	2.88	12.41
8	Word Processor	10.00	1.45	3.60	15.05

REFERENCES - REGION III

Company Name Mason Dixon Representative Rod Rogers Address 101 Sambridge Place, Bridgeport, WV Telephone No. 304-842-5556 Company Name Waste Management Representative Jeff Brown Address Rt 2 Box 68A. Bridgeport, Telephone No. 304-844-0933 Company Name Heintzmann Corporation Representative Mark McGlothlin Address P.O. Box 301 Cedar Bluff VA Telephone No. 276-964-7413

Signature:

Date: 3-30-//

PRICING PAGE - TEMP11 REGION IV

Vendor Name: # Years Providing Temp Svc: Contact Person: Phone #: Fax # Extras Support Staffing, LLC
23
Jim Winans

800-759-4004 ext 103 304-485-7570

NOTE: If you do not cover entire region, circle counties where you do supply temporaries.

Region IV - Braxton, Clay, Nicholas, Fayette, Raleigh, Wyorning, McDowell, Mercer, Summers, Greenbrier, Pocahontas, Webster and Monroe

	CLASSIFICATION	REGION IV							
		Worker Pay	Statutory	Overhead	Total				
1	Accounting Technician 2	12.00	1.75	4.32	18.07				
2	Administrative Services Assistant 1	15.00	2.17	5.40	22.57				
3	Administrative Services Assistant 2	18.00	2.60	6.48	27.08				
4	Cook	9.00	1.46	3.24	13.70				
5	Custodian	9.00	1.63	3.24	13.87				
6	Data Entry Operator 2	10.00	1.45	3-60	15.05				
7	Executive Secretary	13.00	1.88	4.68	19.56				
8	Groundskeeper	9.00	1.84	3.24	14.08				
9	Health Service Worker (Certified Nursing Program)	10.00	1.46	3.60	15.06				
10	Laboratory Assistant 3	12.00	2.14	4.32	18.46				
11	Laborer	9.00	2.44	3.24	14.68				
12	Mail Runner	8.00	1.17	2.88	12.05				
13	Office Assistant 2	9.00	1.30	3.24	13.54				
14	Office Assistant 3	12.00	1.75	4.32	18.07				
15	Painter	11.00	1.59	3.96	16.55				
16	Paralegal	13.00	3.08	4.68	20.76				
17	Parking Attendent	8.00	1.53	2.88	12.41				
18	Word Processor	10.00	1.45	3.60	15.05				

REFERENCES - REGION IV

Company Name Charleston Civic Center Representative Jim Smith Address 200 Civic Center Dr. Charleston, WV 304-345-1500 Telephone No. Company Name Executive Air Representative Casey Landers 300 Eagle Mountain Road, Charleston, WV Address Telephone No. Company Name Precision Pump & Valve Earlene Kemerer Representative

304-776-1710

Signature: 5-7-Wi

Address

Telephone No.

Date: 3 - 30 - 1/

P.O. Box 7027 Charleston, WV



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***709040703**

PO BOX E

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

WINANS SANITARY SUPPLY CO INC

PARKERSBURG WV 26102-2175

304-485-4000

Request for Quotation

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AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

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ADDRESS CORRESPONDENCE TO ATTENTION OF

ALL STATE AGENCIES

DATE PRINTED TERMS OF SALE SHIP VIA FOB FREIGHT TERMS 03/02/2011 **3ID OPENING DATE:** 04/05/2011 BID OPENING TIME 01:30PM CAT. QUANTITY UNIT PRICE AMOUNT LINE UOP ITEM NUMBER PLEASE NOTE: A MANDATORY PRE-BID MEETING WILL TAKE PLACE ON 3/16/2011 @ 10:30 AM AT THE STATE CAPITOL COMPLEX, PURCHASING DIVISION, BUILDING 15, 2019 WASHINGTON STREET, EAST, CHARLESTON, WV 25305 THE PURCHASING DIVISION IS SOLICITING BIDS FOR A STATE-WIDE CONTRACT TO PROVIDE TEMPORARY WORKER SERVICES FOR STATE AGENCIES AND POLITICAL SUBDIVISIONS. JΒ 946-10-01-001 0001 a Haches O 3EE 1 TEMPORARY EMPLOYEE SERVICES EXHIBIT 3 THIS CONTRACT BECOMES EFFECTIVE ON LIFE OF CONTRACT: AND EXTENDS FOR A PERIOD OF ONE (1) AWARD YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE THE "REASONABLE TIME" PERIOD SHALL ORIGINAL CONTRACT. NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE. SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE 85 4000 3-30-2111 SIGNATURE



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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF:

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WINANS SANITARY SUPPLY CO INC PO BOX E PARKERSBURG WV 26102-2175

304-485-4000

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Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF:

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*709040703 304-485-4000 WINANS SANITARY SUPPLY CO INC PO BOX E

PARKERSBURG WV 26102-2175

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PARKERSBURG WV 26102-2175

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Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF

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1304-485-4000 ***709040703** WINANS SANITARY SUPPLY CO INC PO BOX E

PARKERSBURG WV 26102-2175

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State of West Virginia -Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130

Charleston, WV 25305-0130

Request for Quotation

ADDRESS CORRESPONDENCE TO ATTENTION OF

ADDRESS CHANGES TO BE NOTED ABOVE

BUYER 42 304-558-8802

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

*709040703 304-485-4000 WINANS SANITARY SUPPLY CO INC PO BOX E PARKERSBURG WV 26102-2175

FREIGHT TERMS DATE PRINTED TERMS OF SALE SHIP VIA F.O.B. 03/24/2011 BID OPENING DATE 04/05/2011 BID OPENING TIME 01:30PM CAT LINE QUANTITY UOP UNIT PRICE AMOUNT ITEM NUMBER ADDENDUM NO. 1 QUESTIONS AND ANSWERS ARE ATTACHED. . ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT \$HOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO \$IGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. EXHIBIT 10 REQUISITION NO.: TEMP11 ADDENDUM ACKNOWLEDGEMENT HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, |PLAN\$ AND OR SPECIFICATION, ETC. ADDENDUM NO. S: NO. 1 NO. MO. - 3 NO. MO. UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST ¢LEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY SEE REVERSE SIDE FOR TERMS AND CONDITIONS 304.482 4000 - 30-2011



Request for Quotation

TEMP11

PAGE 2

ADDRESS CORRESPONDENCE TO ATTENTION OF

BUYER 42 304-558-8802

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

*709040703 304-485-4000
WINANS SANITARY SUPPLY CO INC
PO BOX E
PARKERSBURG WV 26102-2175

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*709040703

PARKERSBURG WV

PO BOX E

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

WINANS SANITARY SUPPLY CO INC

304-485-4000

26102-2175

Request for Quotation

TEMP11

ADDRESS CORRESPONDENCE TO ATTENTION OF

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304-558-8802

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State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

Division	will make the determination of the Resident Vendor Preference, Ir applicable.
1. **	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
<u>X</u>	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. 5.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
require against or dedu	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency acted from any unpaid balance on the contract or purchase order.
authoriz the required deeme	mission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and zes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid uired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information d by the Tax Commissioner to be confidential.
and ac	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate as during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
	Winens Signed: 5-ナ・Wー
D-4	2-74-2011 Title: Press Ded

^{*}Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

REQ No. TEMP 11

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law, or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

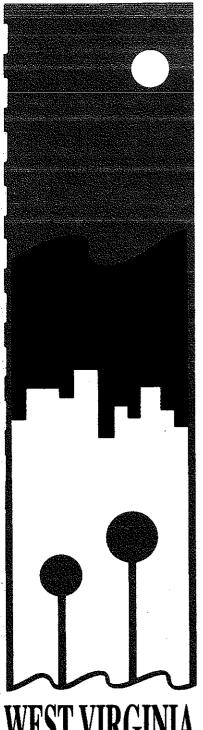
EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.



WITNESS THE FOLLOWING SIGNATURE

Purchasing Affidavit (Revised 12/15/09)



WEST VIRGINIA CONTRACTOR LICENSING BOARD

CONTRACTOR LICENSE

Authorized by the

West Virginia Contractor Licensing Board

Number:

WV014890

Classification:

GENERAL BUILDING RESIDENTIAL SPECIALTY

> WINANS SANITARY SUPPLY COMPANY INC DBA EXTRAS SUPPORT STAFFING PO BOX E PARKERSBURG, WV 26102-2175

Date Issued

Expiration Date

NOVEMBER 06, 2010

NOVEMBER 06, 2011

Authorized Company Signature

Chair, West Virginia Contractor

Licensing Board

This license, or a copy thereof, must be posted in a conspicuous place at every construction site where work is being performed. This license number must appear in all advertisements, on all bid submissions and on all fully executed and binding contracts. This license cannot be assigned or transferred by licensee. Issued under provisions of West Virginia Code, Chapter 21, Article 11.

