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DDRESS CORRESPONDENCE TO ATTENTION

JO ANN ADKINS 304-558-8802

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Heritage Bus Sales 577 Goff Mountain Rd. Cross Lanes, WV. 25313

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PRESI	ENT			160283			ADDRESS		TO BE NOTED ABOVE

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
 - 2. The State may accept or reject in part, or in whole, any bid.
 - 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 - 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 - 5. Payment may only be made after the delivery and acceptance of goods or services.
 - 6. Interest may be paid for late payment in accordance with the West Virginia Code.
 - 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
 - 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

SBUS11 Pre-Bid Questions and Answers

1. Would it be possible to extend the bid opening date?

The Bid date has been changed to November 5, 2010.

2. Maximum idle time shall be set for 10 minutes. Should exemption for special needs buses be added to this requirement?

All special needs buses are exempted from the idle time provision.

3. Maximum speed shall be set for 65MPH while differential section states that bus maximum speed shall not exceed 70 MPH.

Maximum speed shall be 65 MPH and Sentence C (Speed will not exceed 70 miles per hour) in the Differential section shall be eliminated.

4. Request is that the oil deflector provision be removed from the specifications.

The rear axle oil deflectors' specification is waived.

5. Can small buses be exempted from the acoustical ceiling requirement?

Section F from the Interior section of the specification shall read:

- F. Full length acoustical ceiling shall be provided with the exception of Type A and B buses.
- 6. Due to changes by Allison Transmission can the power/economy mode switch be eliminated?

Yes, the switch would be redundant and thus not necessary.

7. With the addition of another exterior storage compartment can the provision that the compartment has to be located in front of the rear axle and on the right side of the bus be eliminated due to lack of space for the compartment on some sizes of buses?

Yes the specification shall now read:

STORAGE COMPARTMENT

Metal compartments of adequate strength and capacity for storage of tire chains, tow chains, and such tools as may be necessary for minor repairs shall be provided. Such storage compartments shall be located outside passenger compartment. The dimensions of these compartments shall be approximately 25" long, 16" wide and 12" high, mounted in right side of body skirt below floor located in front of rear axle-assembly and properly drained. EXCEPTION: Type AII vehicles are not required to meet this standard.

8. Please provide a clarification of SBUS11, page 12, 2011 school bus specification addendum, **Emergency Exits**. Are we to limit the number of emergency exits to no more than specified by the Federal requirements?

Yes

9. Blue Bird Body Company requests that West Virginia Board of Education allow the following modification (in blue) to the Series 89 West Virginia Minimum Requirements for Design and Equipment of School Buses effective date, October 15, 2007.

Lamps And Signals

- G. School Bus Alternately Flashing Signal Lamps
- 4. There shall be an indicator lamp which shall go on when the respective amber or red systems are actuated. The pilot lamp shall either go out or flash at an altered rate in the event the system is not functioning normally or a universal lamp monitor that indicates individual warning lamps and/or rear lamps which includes; directional, back-up, 7 inch tail and 7 inch stop lamp operation.

This addendum is accepted.

Page ____ of ___

Request for Proposal No. SBUS11

Date: October 8, 2010

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

PHONE 304-435-4418-X601 TOLL FREE 800-284-4418 418-822-2109 M TELEPHONE & FAX PHONE 304-769-0444 PHONE 307-769 -- 0xxX TOLL 478-822-245 PHONE 724-898-2472 TOLL FREE 800 - 350- 5448 LAX 304-485-2577 FREE 1-800-323- 1455 FAX 724-898-2660 NUMBERS FREE 800-350-5448 FAX 304-769.0429 FAX 304-769 PHONE FREE TOLL FAX PARKERS BURG, (U) 26102-1304 0 3103 ሰባ 402 Bluc Bird Blo 531 cross Lanes WV 25313 15041 MAILING ADDRESS 577 Coff mountain Road 3 64 3 りか P. O. BOX 1304 5374 William Cross LANES 300 Fort VALLES 1, B.c. 1 577 Email Address: mmatheny@mathenymotors.com Email Address: MpMATTHE @ blue-bird. 10m COMPANY: MRTHEUM MOTTOR TRUCK COMPANY Email Address: Chennetha heritagetrus, com Email Address: belowed a heritage trks, Com 7 Email Address: TPsch, Aug Blue Bin Pab. Erm Company: Blue Bird Body Lo company: Heritage Bus Sales FIRM & REPRESENTATIVE NAME MATT MATTHEWS Company: Blue Bin Bue Inles at Pal Chuck Bennett 808 MIKE MATHELY Bic Duncan Jeft Archian HERITAGE Company: Rep: Rep: Rep: Rep: Rep:

SIGN IN SHEET

PLEASE PRINT

Request for Proposal No. SBUS11

Date: October 8, 2010 Page ____ of _

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: MATHENY Motor Truck Co.	P.O. Box 1304	PHONE 304-485-4418 X54
Rep. Mike Matheny	Parkerstante, WI 26102	TOLL FREE 800-284-44/8
Email Address:		FAX 304-485-2577
Company:		PHONE
Rep.		TOLL FREE
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Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF:

JO ANN ADKINS 304-558-8802

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*425141848 304-204-2601 BWAB INTERNATIONAL LLC 344 OLD GOFF MOUNTAIN RD

CROSS LANES WV 25313

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF

JO ANN ADKINS 304-558-8802

*425141848 304-204-2601 BWAB INTERNATIONAL LLC 344 OLD GOFF MOUNTAIN RD

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

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JO ANN ADKINS 304-558-8802

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*425141848 304-204-2601 **BWAB INTERNATIONAL LLC** 344 OLD GOFF MOUNTAIN RD

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Request for Quotation

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RFQ NUMBER SBUS11

ADDRESS CORRESPONDENCE TO ATTENTION OF

JO ANN ADKINS 304-558-8802

VEXDOR

*425141848 304-204-2601 **BWAB INTERNATIONAL LLC** 344 OLD GOFF MOUNTAIN RD

CROSS LANES WV 25313

DATE PRIN	TED	TER	MS OF SA	LE		SHIP VI	Ą		F.O.B.		FREIGHT TERMS
09/26/				i							
BID OPENING DATE:	Phononica de la companya de la companya de la companya de la companya de la companya de la companya de la comp	10/28/	2010	i lássasálasassassas	000000000000000	oneconomico con e	BID	OPEN	ING TIME	01	:30PM
LINE	QUAN	ITITY	UOP	CAT. NO.		ITEM NUM	BER .		UNIT PRICE		AMOUNT
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SIGNATURE W.E	2 - 1	7 ()					ELEPHONE			DATE 1 1	5 2010
TITLE	con be	<i>).</i>	IN				304-76	9 9- 04			5-2010 TO BE NOTED ABOVE
PRESID		ONDING :		-160283		ME AND A	ADDRESS	IN SE			ED 'VENDOR'

SBUS11 Pricing Pages

TRANSIT UNITS

71 Passenger

210HP, FE, Automatic Transmission 225HP, FE, Automatic Transmission 225HP, RE, Automatic Transmission Delivery to Charleston, WV		\$ NO BID \$ NO BID \$ 93,000.00 \$ 1100.00
	77 Passenger	
210HP, FE, Automatic Transmission 225HP, FE, Automatic Transmission 225HP, RE, Automatic Transmission Delivery to Charleston, WV		\$ NO BID \$ NO BID \$ 97,100.00 \$ 1100.00
	84 Passenger	
240HP, FE, Automatic Transmission 240HP, RE, Automatic Transmission		\$ NO BID \$ 101,700.00
	89 Passenger	
240HP, FE, Automatic Transmission 240HP, RE, Automatic Transmission Delivery to Charleston, WV		\$ NO BID \$ 101,800.00 \$ 1100.00
Transit Unit Vendor: HERITAGE BUS S	ALES	· .
BILL DUNCAN Willemi &	Denn	_
Print Name) (Signatur	e)	
Date 11-5-2010		<u>-</u>
Phone 304-769-0444		_
Toll Free Phone Number 800-350-544	8	_
Fax: 304-769-0428		
Email <u>bdun@an@hezitagktrks@com</u>		-

SBUS11 Pricing Pages

CONVENTIONAL UNITS

24 Passenger

Type A1 – 130HP – Automatic Transmission Type B – 130HP – Automatic Transmission	\$ NO BID \$ 68,600.00
30 Passenger	
Type A1 – 130HP – Automatic Transmission Type B – 130HP – Automatic Transmission	\$ NO BID \$ 69,300.00
35 Passenger	
Regular - 175HP - Automatic Transmission Sp. Education - 175HP - Automatic Transmission Delivery To Charleston, WV	\$ 75,600.00 \$ 78,300.00 \$ 1100.00
47 Passenger	
Regular - 190HP - Automatic Transmission Regular - 210HP - Automatic Transmission Sp. Education - 190HP - Automatic Transmission Delivery To Charleston, WV	\$ 77,200.00 \$ 77,200.00 \$ 80,500.00 \$ 1100.00
53 Passenger	
Regular - 190HP - Automatic Transmission Regular - 210HP - Automatic Transmission Regular - 210HP - Automatic Transmission	\$ 78,300.00 \$ 78,300.00 \$ 78,300.00
Delivery To Charleston, WV	\$ 1100.00
59 Passenger	
Regular - 190HP - Automatic Transmission Regular - 210HP - Automatic Transmission	\$ 79,100.00 \$ 79,100.00
Delivery To Charleston, WV	\$ 1100.00
65 Passenger	
Regular - 210HP - Automatic Transmission Regular - 225HP Automatic Transmission	\$ 79,000.00 \$ 78,900.00
Delivery To Charleston, WV	\$ 1100.00

SBUS11 Pricing Pages CONVENTIONAL UNITS - Continued

71 Passenger					
Regular - 210HP - Automatic Transmission	\$ 79,600.00				
Delivery To Charleston, WV	\$ <u>1100.00</u>				
77 Passenger					
Regular - 210HP - Automatic Transmission Regular - 225HP - Automatic Transmission	\$ 84,300.00 \$ 83,100.00				
Delivery To Charleston, WV	\$ 1100.00				
DELIVERY:					
	Bidders must state number of days after receipt of order (ARO) for bus delivery. Number of days for delivery shall be no greater than 120 days. This does include "letters of intent".				
Buses will be delivered within 120 days ARO.					
Conventional Unit Vendor: HERITAGE BUS SALES					
BILL DUNCAN Wellen D. Dunca					
Print Name) (Signature)					
Date 11=5-2010					
Phone 304-769-0444					
Toll Free Phone Number 800-350-5448					
Fax: 304-769-0428					
Fmail bduncan@heritagetrks.com					

SBUS11 Pricing Pages

Special Needs - Conventional

	53 Passenger	
210 HP – Automatic Transmission		\$81,100.00
	59 Passenger	
210 HP – Automatic Transmission		\$ 82,300.00
	65 Passenger	
225 HP – Automatic Transmission		\$ 84,200.00
	71 Passenger	
225 HP – Automatic Transmission		\$ 84,600.00
	77 Passenger	
225 HP – Automatic Transmission		\$ 89,700.00

RFQ No. SBUS11	RFQ No.	SBUS11
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STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

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Rev. 09/08

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	ing the date of this certification; or.	resident vendor and has maintained its headquarters or principal place of
	business continuously in West Virginia for four (4 ownership interest of Bidder is held by another incomaintained its headquarters or principal place of preceding the date of this certification; or,) years immediately preceding the date of this certification; or 80% of the dividual, partnership, association or corporation resident vendor who has if business continuously in West Virginia for four (4) years immediately
	Bidder is a nonresident vendor which has an affilia	te or subsidiary which employs a minimum of one hundred state residents ncipal place of business within West Virginia continuously for the four (4) lification; or,
2.	Application is made for 2.5% resident vendo Bidder is a resident vendor who certifies that, do working on the project being bid are residents of vinmediately preceding submission of this bid; or	uring the life of the contract, on average at least 75% of the employees Vest Virginia who have resided in the state continuously for the two years
3.	affiliate or subsidiary which maintains its headq minimum of one hundred state residents who ce	imum of one hundred state residents or is a nonresident vendor with an uarters or principal place of business within West Virginia employing a criffies that, during the life of the contract, on average at least 75% of the employees are residents of West Virginia who have resided in the state
4 _X	Application is made for 5% resident vendor published by Bidder meets either the requirement of both substitution.	preference for the reason checked: livisions (1) and (2) or subdivision (1) and (3) as stated above, or,
5.	Bidder is an individual resident vendor who is a vet	r preference who is a veteran for the reason checked: eran of the United States armed forces, the reserves or the National Guard for the four years immediately preceding the date on which the bid is
6.	Bidder is a resident vendor who is a veteran of the purposes of producing or distributing the commod continuously over the entire term of the project.	r preference who is a veteran for the reason checked: ne United States armed forces, the reserves or the National Guard, if, for lities or completing the project which is the subject of the vendor's bid and on average at least seventy-five percent of the vendor's employees are ne state continuously for the two immediately preceding years.
requirer against	ments for such preference, the Secretary may ord	nes that a Bidder receiving preference has failed to continue to meet the er the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty bid amount and that such penalty will be paid to the contracting agency urchase order.
authoriz the requ deemed	res the Department of Revenue to disclose to the Di uired business taxes, provided that such information of by the Tax Commissioner to be confidential.	e any reasonably requested information to the Purchasing Division and rector of Purchasing appropriate information verifying that Bidder has paid on does not contain the amounts of taxes paid nor any other information
and ac	curate in all respects; and that if a contract is	a Code, §61-5-3), Bidder hereby certifies that this certificate is true issued to Bidder and if anything contained within this certificate notify the Purchasing Division in writing immediately.
Bidder:	HERITAGE BUS SALES	Signed: Wellen W. Dunce
Date:	11-5-2010	Title: PRESIDENT

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.