



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
SBUS11

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
JO ANN ADKINS 304-558-8802

VENDOR

*507143237 724-898-2472
 BLUE BIRD BUS SALES OF PITT IN
 5374 WILLIAM FLYNN HWY
 GIBSONIA PA 15044

SHIP TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
09/26/2010				
BID OPENING DATE: 10/28/2010		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		070-30		
SCHOOL BUS CHASSIS REQUEST FOR QUOTATION FOR A BLANKET OPEN-END STATEWIDE CONTRACT TO PROVIDE SCHOOL BUSES TO ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS. ***** A MANDATORY PRE-BID MEETING SHALL BE HELD ON FRIDAY, OCTOBER 8, 2010 AT 10:30 AM. THE MEETING WILL BE HELD IN THE PURCHASING DIVISION CONFERENCE ROOM LOCATED AT 2019 WASHINGTON STREET, EAST (CAPITOL COMPLEX-BUILDING 15), IN CHARLESTON, WEST VIRGINIA. ANY VENDOR WISHING TO BID ON THIS CONTRACT MUST BE REPRESENTED AT THIS MEETING. FAILURE TO ATTEND THE PRE-BID CONFERENCE SHALL DISQUALIFY A VENDOR FROM BIDDING ON THIS CONTRACT. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER. ***** INQUIRIES WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH THE CLOSE OF BUSINESS ON TUESDAY, OCTOBER 5, 2010. WRITTEN MAY BE SENT VIA USPS, FAX, COURIER, OR EMAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, EMAIL QUESTIONS ARE PREFERRED. ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED. ADDRESS INQUIRIES TO: SEE REVERSE SIDE FOR TERMS AND CONDITIONS						

RECEIVED
 2010 NOV -11 A 10: 22
 PURCHASING DIVISION
 STATE OF WV

SIGNATURE		TELEPHONE		DATE
Vice President, SBS		(866) 521-2472		November 3, 2010
FEIN	ADDRESS CHANGES TO BE NOTED ABOVE			
25-1228073				

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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09/26/2010				
BID OPENING DATE: 10/28/2010		BID OPENING TIME 01:30PM		

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JO ANN ADKINS DEPARTMENT OF ADMINISTRATION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305 FAX: 304-558-4115 EMAIL: JO.A.ADKINS@WV.GOV *****						
THIS REQUEST FOR QUOTATION IS PER ALL THE STANDARD TERMS AND CONDITIONS, AND GENERAL SPECIFICATIONS DATED SEPTEMBER 23, 2010.						
PRICING SHALL BE ENTERED ON THE ATTACHED PRICING PAGES. ALL REQUESTED INFORMATION SHOULD BE SUPPLIED. *****						
EXHIBIT 3						
LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.						
UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.						
RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30)						

SIGNATURE			SEE REVERSE SIDE FOR TERMS AND CONDITIONS		TELEPHONE	DATE
TITLE Vice President, SBS			FEIN 25-1228073		(866) 521-2472	November 3, 2010
ADDRESS CHANGES TO BE NOTED ABOVE						

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<p>DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES</p>						

SIGNATURE				SEE REVERSE SIDE FOR TERMS AND CONDITIONS		TELEPHONE (866) 521-2472	DATE November 3, 2010
TITLE Vice President, SBS		FEIN 25-1228073		ADDRESS CHANGES TO BE NOTED ABOVE			

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<p>FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p>EXHIBIT 10</p> <p style="text-align: right;">REQUISITION NO.: SBus11</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO.'S:</p> <p>NO. 1 <input checked="" type="checkbox"/></p> <p>NO. 2 NO. 3 NO. 4 NO. 5</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF TH</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE (866) 521-2472	DATE November 3, 2010
TITLE Vice President, SBS	FEIN 25-1228073	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: right;">  Jeff Pschirer, Vice President, School Bus Sales SIGNATURE Blue Bird Bus Sales of Pittsburgh, Inc. Blue Bird Bus Sales of West Virginia COMPANY November 3, 2010 DATE </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;"> DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130 </p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
	(866) 521-2472	November 3, 2010	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
Vice President, SBS	25-1228073		

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<p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: FILE 42</p> <p>RFQ. NO.: SBUS11</p> <p>BID OPENING DATE: OCTOBER 28, 2010</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: (724) 898-2660</p> <p>-----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY): Jeff Pschirer</p> <p>-----</p>						

SIGNATURE				SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
TITLE Vice President, SBS		FEIN 25-1228073		TELEPHONE (866) 521-2472		DATE November 3, 2010	
						ADDRESS CHANGES TO BE NOTED ABOVE	

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ SBUS11 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE (866) 521-2472	DATE November 3, 2010
TITLE Vice President, SBS	FEIN 25-1228073	ADDRESS CHANGES TO BE NOTED ABOVE

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SBUS11 Pricing Pages

TRANSIT UNITS

71 Passenger

210HP, FE, Automatic Transmission	\$ 88,950.00
225HP, FE, Automatic Transmission	\$ 89,485.00
225HP, RE, Automatic Transmission	\$ 102,197.00
Delivery to Charleston, WV	\$ 1,500.00

77 Passenger

210HP, FE, Automatic Transmission	\$ 92,855.00
225HP, FE, Automatic Transmission	\$ 92,855.00
225HP, RE, Automatic Transmission	\$ 102,853.00
Delivery to Charleston, WV	\$ 1,500.00

84 Passenger

240HP, FE, Automatic Transmission	\$ 90,494.00
240HP, RE, Automatic Transmission	\$ 103,026.00

89 Passenger

240HP, FE, Automatic Transmission	\$ 90,494.00
240HP, RE, Automatic Transmission	\$ No Bid
Delivery to Charleston, WV	\$ 1,500.00

Transit Unit Vendor: Blue Bird Bus Sales of Pittsburgh, Inc.
DBA Blue Bird Bus Sales of West Virginia

Jeff Pschirer

Print Name)


(Signature)

Date November 3, 2010

Phone (724) 898-2472

Toll Free Phone Number (866) 521-2472

Fax: (724) 898-2660

Email jpschirer@bluebirdpgh.com

SBUS11 Pricing Pages

CONVENTIONAL UNITS

24 Passenger

Type A1 – 130HP – Automatic Transmission	\$ 58,115.00
Type B – 130HP – Automatic Transmission	\$ No Bid

30 Passenger

Type A1 – 130HP – Automatic Transmission	\$ 58,460.00
Type B – 130HP – Automatic Transmission	\$ No Bid

35 Passenger

Regular - 175HP - Automatic Transmission	\$ 75,385.00
Sp. Education - 175HP - Automatic Transmission	\$ 79,164.00
Delivery To Charleston, WV	\$ 1,500.00

47 Passenger

Regular - 190HP - Automatic Transmission	\$ 75,997.00
Regular - 210HP - Automatic Transmission	\$ 76,455.00
Sp. Education - 190HP - Automatic Transmission	\$ 78,532.00
Delivery To Charleston, WV	\$ 1,500.00

53 Passenger

Regular - 190HP - Automatic Transmission	\$ 77,026.00
Regular - 210HP - Automatic Transmission	\$ 77,551.00
Regular - 210HP - Automatic Transmission	\$ 77,551.00
Delivery To Charleston, WV	\$ 1,500.00

59 Passenger

Regular - 190HP - Automatic Transmission	\$ 77,072.00
Regular - 210HP - Automatic Transmission	\$ 77,966.00
Delivery To Charleston, WV	\$ 1,500.00

65 Passenger

Regular - 210HP - Automatic Transmission	\$ 77,728.00
Regular - 225HP Automatic Transmission	\$ 78,237.00
Delivery To Charleston, WV	\$ 1,500.00

SBUS11 Pricing Pages

CONVENTIONAL UNITS - Continued

71 Passenger

Regular - 210HP - Automatic Transmission	\$ 77,527.00
Delivery To Charleston, WV	\$ 1,500.00

77 Passenger

Regular - 210HP - Automatic Transmission	\$ 82,342.00
Regular - 225HP - Automatic Transmission	\$ 82,342.00
Delivery To Charleston, WV	\$ 1,500.00

DELIVERY:

Bidders must state number of days after receipt of order (ARO) for bus delivery. Number of days for delivery shall be no greater than 120 days. This does include "letters of intent".

Buses will be delivered within 120 days ARO.

Conventional Unit Vendor: Blue Bird Bus Sales of Pittsburgh, Inc.
DBA Blue Bird Bus Sales of West Virginia

Jeff Pschirer

Print Name)


 (Signature)

Date November 3, 2010

Phone (724) 898-2472

Toll Free Phone Number (866) 521-2472

Fax: (724) 898-2660

Email jpschirer@bluebirdpgh.com

SBUS11 Pricing Pages

Special Needs – Conventional

	53 Passenger	
210 HP – Automatic Transmission		<u>\$ 79,654.00</u>
	59 Passenger	
210 HP – Automatic Transmission		<u>\$ 81,656.00</u>
	65 Passenger	
225 HP – Automatic Transmission		<u>\$ 83,601.00</u>
	71 Passenger	
225 HP – Automatic Transmission		<u>\$ 84,206.00</u>
	77 Passenger	
225 HP – Automatic Transmission		<u>\$ 88,862.00</u>

RFQ No. SBus11

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Blue Bird Bus Sales of Pittsburgh, Inc. DBA Blue Bird Bus Sales of West Virginia

Authorized Signature: [Signature] Jeff Pschirer Date: 10/29/10

State of Pennsylvania

County of Allegheny, to-wit:

Taken, subscribed, and sworn to before me this 29 day of October, 2010.

My Commission expires January 23, 2011, 20 .

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]

COMMONWEALTH OF PENNSYLVANIA
Notarial Seal
Robin R. Saxion, Notary Public
Richland Twp., Allegheny County
My Commission Expires Jan. 23, 2011
Member, Pennsylvania Association of Notaries
Purchasing Affidavit (Revised 12/15/09)

State of West Virginia VENDOR PREFERENCE CERTIFICATE


Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
- 2. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 3. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 4. **Application is made for 5% resident vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
- 5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
- 6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Blue Bird Bus Sales of Pittsburgh, Inc. DEA
Bidder: Blue Bird Bus Sales of West Virginia Signed:  Jeff Pschirer

Date: November 3, 2010 Title: Vice President, School Bus Sales

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
SBUS11

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
JO ANN ADKINS
304-558-8802

ROBZEV

Bluebird Sales
5374 William Flynn Hwy
Gibsunia Pa. 15044

SHIP TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/15/2010				

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	BID OPENING TIME	UNIT PRICE	AMOUNT
	11/05/2010				01:30PM		

***** ADDENDUM NO. 1 *****

- BID OPENING DATE HAS BEEN MOVED TO 11/05/2010.
- QUESTIONS AND ANSWERS ATTACHED, 2 PAGES.
- MANDATORY PRE-BID SIGN-ON SHEET

***** END OF ADDENDUM NO. 1 *****

001 EA 070-30
 1
 SCHOOL BUS CHASSIS

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE (866) 521-2472	DATE November 3, 2010
TITLE Vice President, SBS	FEIN 25-1228073	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

SBUS11 Pre-Bid Questions and Answers

1. Would it be possible to extend the bid opening date?

The Bid date has been changed to November 5, 2010.

2. Maximum idle time shall be set for 10 minutes. Should exemption for special needs buses be added to this requirement?

All special needs buses are exempted from the idle time provision.

3. Maximum speed shall be set for 65MPH while differential section states that bus maximum speed shall not exceed 70 MPH.

Maximum speed shall be 65 MPH and Sentence C (Speed will not exceed 70 miles per hour) in the Differential section shall be eliminated.

4. Request is that the oil deflector provision be removed from the specifications.

The rear axle oil deflectors' specification is waived.

5. Can small buses be exempted from the acoustical ceiling requirement?

Section F from the Interior section of the specification shall read:

F. Full length acoustical ceiling shall be provided with the exception of Type A and B buses.

6. Due to changes by Allison Transmission can the power/economy mode switch be eliminated?

Yes, the switch would be redundant and thus not necessary.

7. With the addition of another exterior storage compartment can the provision that the compartment has to be located in front of the rear axle and on the right side of the bus be eliminated due to lack of space for the compartment on some sizes of buses?

Yes the specification shall now read:

STORAGE COMPARTMENT

Metal compartments of adequate strength and capacity for storage of tire chains, tow chains, and such tools as may be necessary for minor repairs shall be provided. Such storage compartments shall be located outside passenger compartment. The dimensions of these compartments shall be approximately 25" long, 16" wide and 12" high, ~~mounted in right side of body skirt below floor located in front of rear axle assembly and properly drained.~~ EXCEPTION: Type AII vehicles are not required to meet this standard.

8. Please provide a clarification of SBUS11, page 12, 2011 school bus specification addendum, **Emergency Exits**. Are we to limit the number of emergency exits to no more than specified by the Federal requirements?

Yes

9. Blue Bird Body Company requests that West Virginia Board of Education allow the following modification (in blue) to the Series 89 West Virginia Minimum Requirements for Design and Equipment of School Buses effective date, October 15, 2007.

Lamps And Signals

G. School Bus Alternately Flashing Signal Lamps

c.

4. There shall be an indicator lamp which shall go on when the respective amber or red systems are actuated. The pilot lamp shall either go out or flash at an altered rate in the event the system is not functioning normally or a universal lamp monitor that indicates individual warning lamps and/or rear lamps which includes; directional, back-up, 7 inch tail and 7 inch stop lamp operation.

This addendum is accepted.

SIGN IN SHEET

Request for Proposal No. SBUS11

PLEASE PRINT

Date: October 8, 2010

*** PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD**

FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: <u>Heritage Bus Sales</u>	<u>577 Goff Mountain Road</u>	PHONE <u>304-769-0444</u>
Rep: <u>Chuck Bennett</u>	<u>Cross Lanes WV 25313</u>	TOLL FREE <u>800-350-5448</u>
Email Address: <u>cbennett@heritagetrus.com</u>		FAX <u>304-769-0429</u>
Company: <u>HERITAGE BUS SALES</u>	<u>577 Goff mt Rd</u>	PHONE <u>304-769-0444</u>
Rep: <u>Bill Duncan</u>	<u>Cross Lanes WV 25313</u>	TOLL FREE <u>800-350-5448</u>
Email Address: <u>bduncan@heritagetrus.com</u>		FAX <u>304-769-0429</u>
Company: <u>Blue Bird Bus Sales of Pa/WV</u>	<u>5374 William Flynn Hwy</u>	PHONE <u>724-898-2472</u>
Rep: <u>Jeff Archina</u>	<u>C. Bremin Pa 15044</u>	TOLL FREE <u>1-800-323-1455</u>
Email Address: <u>JArchina@bluebirdpa.com</u>		FAX <u>724-898-2660</u>
Company: <u>Blue Bird Body Co</u>	<u>402 Blue Bird Blvd</u>	PHONE <u>478-822-2109</u>
Rep: <u>MATT MATTHEWS</u>	<u>Fort Valley GA 31030</u>	TOLL FREE
Email Address: <u>mpmatthe@blue-bird.com</u>		FAX <u>478-822-2453</u>
Company: <u>MATHEWM MOTOR TRUCK COMPANY</u>	<u>P.O. BOX 1304</u>	PHONE <u>304-485-4418 X601</u>
Rep: <u>MIKE MATHEW</u>	<u>PARKERSBURG, WV 26102-1304</u>	TOLL FREE <u>800-284-4418</u>
Email Address: <u>mmathew@mathewmotors.com</u>		FAX <u>304-485-2577</u>

SIGN IN SHEET

Request for Proposal No. SBUS11

PLEASE PRINT

Date: October 8, 2010

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: <u>Matheny Motor Truck Co.</u>	<u>P.O. Box 1304</u>	PHONE <u>304-485-4418</u> X544
Rep: <u>Mike Matheny</u>	<u>Parkersburg WV 26102</u>	TOLL FREE <u>800-284-4418</u>
Email Address: _____	_____	FAX <u>304-485-2577</u>
Company: _____	_____	PHONE _____
Rep: _____	_____	TOLL FREE _____
Email Address: _____	_____	FAX _____
Company: _____	_____	PHONE _____
Rep: _____	_____	TOLL FREE _____
Email Address: _____	_____	FAX _____
Company: _____	_____	PHONE _____
Rep: _____	_____	TOLL FREE _____
Email Address: _____	_____	FAX _____