

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

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RJC691

PAGE 1

ADDRESS CORRESPONDENCE TO ATTENTION OF

BUYER 32 304-558-2544

519205

*206153827 800-851-0400 HENRY SCHEIN INC CORP ACCTS GROUP BID DEPT 135 DURYEA ROAD, E-255 MELVILLE NY 11747

REG'L JAIL & CORR'L AUTH'Y VARIOUS LOCALES AS INDICATED BY ORDER

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WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.

3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.

- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information. to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
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Request for Quotation

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RFO NUMBER RJC691 PAGE

BUYER 32
304-558-2544

REG'L JAIL & CORR'L AUTH'Y VARIOUS LOCALES AS INDICATED BY ORDER

*206153827 800-851-0400 HENRY SCHEIN INC CORP ACCTS GROUP BID DEPT 135 DURYEA ROAD, E-255 MELVILLE NY 11747

DATE PRINTED TERMS OF SALE FREIGHT TERMS SHIP VIA FOB FOB 08/17/2010 10 NOT 31. WAV 135 BID OPENING DATE: 09/02/2010 BID OPENING TIME 01:30PM CAT LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT (1) YEAR PERIODS. CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN. OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANS-PORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.) QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT. WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN. ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT. IN THE EVENT THE VENDOR/CONTRACTOR FILES BANKRUPTCY: FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER. SEE REVERSE SIDE FOR TERMS AND CONDITIONS. SIGNATURE TELEPHONE 8DD-851-0400 TITLE ADDRESS CHANGES TO BE NOTED ABOVE 11-3136595

WHEN RESPONDING TO REQ. INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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BUYER 32 304-558-2544

REG'L JAIL & CORR'L AUTH'Y VARIOUS LOCALES AS INDICATED BY ORDER

800-851-0400 *206153827 HENRY SCHEIN INC CORP ACCTS GROUP BID DEPT 135 DURYEA ROAD, E-255 MELVILLE NY 11747

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WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

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ADDRESS CHANGES TO BE NOTED ABOVE



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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BUYER 32 304-558-2544

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REG'L JAIL & CORR'L AUTH'Y VARIOUS LOCALES AS INDICATED BY ORDER

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CORP ACCTS GR	
135 DURYEA RO	AD, E-055
MELVILLE NY	11747

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BID SPECIFICATIONS SECURITY HYGIENE RJC691

SCOPE

This request for quotation is to establish an Agency contract for the West Virginia Regional Jail and Correctional Facility Authority to supply various personal care/hygiene products for use in Correctional Institutions. This contract may be utilized by other state agencies requiring similar safety and security requirements. These products must be specifically tailored in size, quantity and/or packaging for use in a correctional institution environment. It is the intention of this agency to award one contract however, it may be split by category, if it is judged to be in the best interest of the State of West Virginia. Vendors may bid one or more catalogs to supply these products.

**** This contract SHALL not include identical products currently available on other State wide contracts.

All terms and conditions in the written specifications are absolute and the compliance with cannot be waived. Mandatory terms are included by the use of the terms *shall*, *will*, *must*, *maximum* or *minimum*.

General Information

1) Vendor shall quote a percentage discount from the lowest price listed in the price list(s)/catalog submitted. The Agency is requesting a single percentage discount from the price list per category. All items in the discount category must have the exact same discount. (For example, if a personal care product in the category has a discount of 40%, EVERY personal care product sold in that category must have the same 40% discount). Vendors MAY submit alternate bids using a separate or additional catalogs. Bids must plainly and clearly indicate the different classes of products with percentage discounts for each. Bids that are not clearly identified, by easily identified classes, may be disqualified. For evaluation purposes, an estimate of quantity has been inserted to give the miscellaneous category a value in the bid evaluation. NOTE: The category discount must be for all items in that category. Bidders shall not offer greater discounts for items on the pricing pages than the category discount offered for that item. The categories are listed below:

Tooth & Lip Care
Hair Care
Soap
Antiperspirant/Deodorant
Feminine Care
Razors/Shave
Misc.

- Certain items within some categories must be specifically designed and packaged for use in Correctional Institutions. Those items are more clearly defined below and identified on the Pricing Page;
 - Toothpaste (paste or gel) must be available in clear or see-through packages or tubes;
 - •Gel Toothpaste must be available in red;
 - Toothbrushes must be sealed and available in clear or see-through packages:
 - No-Shank toothbrushes must be made of a translucent material;
 - All Shampoos must be available in clear or see through packets or bottles;
 - All Soaps must be available in clear or see through packaging;
 - All Deodorants, Antiperspirant/Deodorant must be available in see through packaging;
 - •Sanitary Napkins must have adhesive strip; be powder free; individually wrapped and available in bulk packaging;
 - Tampons must be fragrance free; individually wrapped and available in bulk packaging;
 - Razors must be Disposable, Stainless Steel Single Blade with a clear safety cap, and available in bulk packaging;
 - Shave Gel must be available in single use clear or see through packets;
 - Soap Boxes must be hinged and constructed of clear material;
 - •Lice shampoo must be available in 1 Gallon size with pump; formula must be non-foaming and fast acting.
- 3) Current catalogs MUST be submitted with the bid. NOTE: Internet catalogs must be submitted in paper format. All products bid, furnished and delivered must be listed in vendor's current catalog that contains product lines broad enough to meet the needs of the Agency. Each item listed on the Bid Form must be identified by a reference number from your current catalog.
- 4) Successful vendor shall provide catalogs/price list, at no charge, upon request to the various correctional institutions. Additional price catalogs/price list may be required from the vendor at any time. These shall be provided at no cost to the State. Correctional Institutions may obtain the catalogs/price list by contacting the contract coordinator.
- 5) The catalog/price list may be updated at renewal. If the Agency and Purchasing Division extends the offer to renew and the new catalogs have significant price increases, the Agency or the Purchasing Division may decline and re-bid the commodity.
- 6) Orders shall be delivered within five (5) working days after orders are received.
- 7) All bids are to be quoted as F.O.B. destination to any facility location. The minimum order for prepaid shipping to one, facility destination shall be \$200.00. For orders less than \$200.00, transportation charges (if any) may be invoiced as a separate charge with the original freight bill attached to the invoice. Facilities may make purchases that fall under the \$200.00 limit from a local source to avoid the delivery charges only in the event of an authorized emergency.

- 8) Verification of product quality is the responsibility of the vendor. The Agency may require certified mail test data, certifications or samples for testing of the commodity(s) bid. All costs of test samples shall be borne by the vendor as well as freight costs to and from the agency.
- 9) The successful bidder shall not substitute any other brand products from those awarded, nor sell any additional items under their contract not specifically covered herein, without prior written permission of the Purchasing Division. Substitution of products will be grounds for cancellation of the contract.
- 10)Bidders must be a manufacturer or a regular stocking licensed dealer for the products offered at the time of bid.
- 11)Successful vendor shall provide quarterly reports and annual summaries showing quantities, dollar value and facilities which have used this contract at the Agency's request. Should these reports be requested, the vendor should submit them to the Procurement Officer of the requesting agency.
- 12) Non conforming materials shall be returned to the vendor at no expense to the State of West Virginia at any time during the life of this contract.
- 13)Internet Access Vendor should be able to provide internet access. If the vendor has such capabilities, this should be so noted in their quotation and shall describe the process for setting up such ordering for state agencies. However, Internet access is not a mandatory requirement.

Reminder to Bidders:

Prior to submitting bids, bidders are cautioned to comply with ALL mandatory bid requirements.

Bidders shall quote a single discount for all items within a single category. Include dated and numbered catalog/price list(s) – Two Sets Please supply an electronic copy of catalog/price list(s).

Complete the Pricing Pages – including the name and other requested information of the contract coordinator who will respond to agency inquires on using the contract.

If the price list makes reference to prices being subject to change, those terms are null and void. All price changes shall be in accordance with Paragraph 5 of this request.

Samples MAY be requested during the bid evaluation. Samples shall be received within seven (7) days after request is made and at no cost to the State of West Virginia.

Certain items within some categories must be specifically designed and packaged for use in Correctional Institutions. Those items are more clearly defined in Paragraph 2 and identified on the Pricing Page.

The West Virginia Regional Jail Authority facilities utilizing this contract are as follows;

- Central Regional Jail
 300 Days Drive
 Sutton, WV 26601
- Potomac Highlands Regional Jail #13 Dolan Drive Augusta, WV 26704
- South Central Regional Jail
 1001 Centre Way
 Charleston, WV 25309
- Southwestern Regional Jail
 Earl Ray Tomblin Industrial Park
 13 Gaston Caperton Drive
 Holden, WV 25625
- Southern Regional Jail
 1200 Airport Road
 Beaver, WV 25813

- Eastern Regional Jail
 94 Grapevine Road
 Martinsburg, WV 25405
- Tygart Valley Regional Jail 400 Abby Road Belington, WV 26250
- North Central Regional Jail #1 Lois Lane Greenwood, WV 26415
- Western Regional Jail
 One O'Hanlon Place
 Barboursville, WV 25504
- Northern Regional Jail
 Rd. 2, Box 1
 Moundsville, WV 26041

Division of Juvenile Services facilities that will also utilize this contract include;

- WV Industrial Home for Youth 7 Industrial Blvd., Industrial, WV 26375
- Rubenstein Center
 141 Forestry Camp Road
 Davis, WV 26260
- Donald R. Kuhn Center
 One Lory Place
 Julian, WV 25529
- Lorrie Yeager Juvenile Center 907 Mission Drive Parkersburg, WV 26101
- Sam Perdue Juvenile Center 843 Shelter Road, Princeton, WV 24740

- Tiger Morton Juvenile Center
 60 Manfred Holland Way
 Dunbar, WV 25064
- Vicki Douglas Juvenile Center
 900 Emmett Roush Drive
 Martinsburg, WV 25401
- J.M. Chick Buckbee Juvenile Center One Jerry Lane Augusta, WV 26704
- Gene Spadaro Juvenile Center 106 Martin Drive Mt. Hope, WV 25880
- Robert Shell Juvenile Center
 2 O'Hanlon Place
 Barboursville, WV 25504

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BID FORM for RJC691	၁	Price per Case / Lot																								
D FORM	В	Number of Items Per Case or Lot				120/CA		,	19090				17WY)			288/C/T							STURCE			
8	A	*Est. Annual Usage/EA.			32,000		147,000	134,000	4,900			17,000	52,000	32,000	09	009			2,100	459,000			e1,000	009	1,500	
		Reference or Product #			16 BW	8401120	10 20	Cobo	440Kt 840SW			("8")	1879423	ChBas	58 80	8459048			04 cy	(12 gy)			4% %8	UBD	1060	
		Size			.15 oz	12002	.85 oz	3 1/4"	1440/			4 oz	₹ 20z	.34 oz	4 oz	8,,			GAL.	zo 9'			.5 oz	2 oz	1.6 oz	
		Description			Toothpaste w/ Fluoride – Clear, Clear or See, Thru Packet	Toothpaste w/ Fluoride, - Tube, Clear or See Thru Package, Nature Mint or Equal 6 107670	Red Gel Toothpaste w/ Fluoride Tube, Blegr or See Thru Packaging	Toothbrush - Sealed in Clear or See Thin O Packaging	No Shank Toothbrush Translucent material	STATES OF THE ST		Shampoo – Clear or See Thru Bottles	Shampoo - Clear of See Jhru Bottles 187912	Shampoo w/Conditioner Clear or See Thru Packets	Blue Magic Hair Dressing or Equal	Hair Brush – Soft Bristles 266/CA		dioS.	Anti Bacterial Liquid Hand Soap Clear or See thru Packaging	Anti-Bacterial Bar Soap Individually wrapped in clear plastic			Deodorant – Stick, Unscented, Alcohol free, Clear packaging	Deodorant – Stick; Unscented, Alcohol free; Clear packaging	Antiperspirant/Deodorant Stick Femate Fresh Scent or Equal	And the property of the control of t
		Item			₹-	2	3	4	5			9	7	8	6	10			1	12			13	14	15	

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	9	Extended Price	Col A*Col F		10 BIL)		nes 16 - 18		0	(1) D()			nes 19 - 22		1 6/1/	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	nes 23 - 25	Total of Column H
	L.	Net Unit Price	(1-Col E)*Col D				Total of Column G lines 16 - 18						Total of Column G lines 19 - 2				Total of Column G lines 23 - 25	
	Ш	Percent % Discount by Category																
ANG de l'étre principal de la communitation de	۵	Unit List Price	Col C / Col B															
FORM for RJC691	ပ	Price per Case / Lot																
D FORM f	æ	Number of Items Per Case or Lot																
BID	٨	*Est. Annual Usage/EA.		418,000	18,000	5,000			391,000	4,000	354,000	4,000		1,200	700	348		
		Reference or Product #		10 bil	12 Bil	1901			009001	1191	10 BUD	11000		1080	不多形	1050		
		Size		Bulk	Bulk	4"x2"x9"			Loose Packed	4 pk.	.25 oz	Z0 9'		1 bar	capacity	1 GAL.		
		Description		Sanitary Napkins – Individually wrapped; Powder free; adhesive strip	Tampons – individually wrapped; fragrance free	Disposable Bags for Sanitary Napkins or Tampons			Disposable Razor – Stainless Steet, Single blade, Clear safety cap	Bump Fighter or Equal Men's Disposable Razors	Shave Gel/Quick Shave or Equal, Single use packet; Clear or See thru Packaging	Razor Treatment -Bump Stopper or Equal	である。 では、これでは、これでは、これでは、これでは、 では、これでは、これでは、これでは、これでは、これでは、これでは、これでは、これ	Soap Box - Clear plastic Container with hinge	Toothbrush Caps - 144 count	Lice Control Shampoo-Non Foaming; fast acting with Primp	LINE TOTAL	(c) 77. (V p) 16. N/V West for the second of
		Item		16	17	18			19	20	21	22		23	24	25		

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Information	
Vendor	
Bidder/	

Henry Schein Inc. Vendor Name:

Contact Person:

Address:

Phone # FAX# E-Mail Address:

excialmarkaspiddeptehmyschein.com 866-738-8999

YEIVITE, N.Y. 11747

800-851-040D

JUNIOR BAJ.



BID RESPONSE

 BID Information

 Customer#
 519204

 BID#
 34863

 BID Receipt Date:
 08/24/10

 Due Date:
 09/02/10

 Expiration Date:
 09/01/11

 BID Total:
 34774.00

 Page#
 1

34,774.00

34,774.00

WV Regional Jail Corr Eastern Regional Jail Corr 1406 Charles Town RD Martinsburg WV 254014069

TIME NO	HEM CODE	DESCRIPTION	ONT SIZE	Sirianeria	Waght	GUANTITY	UNIT PRICE	EXTENDED PRICE
1.00	8407670	Toothpaste Clear Gel Tube	720/Ca	.6oz		17	99.46	1,690.82
2.00	8405122	Toothbrush Security	1440/CA	Thumb Hn		4	99.46	397.84
3.00	1879423	Shampoo Mild Tearless	144/Ca	2oz/Bt	22.40 LB	361	34.54	12,468.94
4.00	8406598	BRUSH HAIR STANDARD 24#	24x12/Ca		22.40 LB	3	103.20	309.60
5.00	8408350	Deodorant Clear Stick	576/Ca	.50 z	22.40 LB	106	187.80	19,906.80
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TOTAL PRICE BEFORE TAX

TOTAL PRICE AFTER TAX AND TOTAL WEIGHT:

SALES TAX

THE SULLIVAN-SCHEIN PRICE POLICY:

We make every effort to maintain prices for the duration of a catalog, but we reserve the right to make price adjustments in response to manufacturers' price increases or extraordinary circumstances. Prices are subject to change without notice.

Henry Schein, Inc. and Customer agree that the terms and conditions hereinafter set forth shall govern the relationship between Henry Schein and the Customer. Customer acknowledges and accepts all such terms and conditions by placing an order for goods with Henry Schein, and upon the Customer's receipt of Henry Schein's invoice enclosed with items delivered to Customer, or upon Customer's receipt of Henry Schein's credit memorandum or statement, whichever occurs first.

Choose Your Payment Method





For your convenience, we provide several payment alternatives. Orders billed to your account may be paid by ACH Debit, Check by Phone, or Check. If you prefer, you may use your Henry Schein Platinum BusinessCard, American Express, Visa, MasterCard or Discover Card when placing your order. All sales are subject to our normal terms and conditions.

All sales are subject to credit approval. Invoices are payable within agreed terms

Open Accounts Receivable:

All unpaid accounts receivable past due are subject to a 1.5% finance charge. Equipment:

Equipment sale terms differ, and convenient financing or leasing is available to approved customers. Call: 1-800-645-6594 for details.

DELIVERY TERMS:

All Shipments:

Unless otherwise agreed, freight terms are FOB Shipper's Dock ("Ex Works" outside North America). Title passes at the time the shipment is loaded at the shipper's dock

Continental U.S.:

All orders will be subject to a handling charge. This charge includes freight, except for additional carrier charges related to special delivery services and hazardous material shipments(♦). Special orders are subject to additional freight charges.

Alaska, Hawaii & Pacific Protectorates:
Standard shipping methods provide direct, reduced cost, expedited air delivery service to all accounts in Alaska and Hawaii. Customers in the Pacific Protectorates are offered direct surface transport, or postal services for reliable delivery. No additional surcharges apply, except when special services are requested. Low-level hazardous items (dangerous goods in accepted quantities and Consumer Commodity ID 8000) are now available via UPS 2nd-day air. Guarn, Puerto Rico, U.S. Trust Territories & Virgin Islands:

- All orders will be subject to a handling charge. This charge includes freight through the United States Postal Service (USPS).
- Special delivery orders and hazardous material shipments can be shipped via United Parcel Services (UPS) for an additional charge. No minimum order amount or weight applies. Speak to your International Representative for details.

 For Puerto Rico only: The Commonwealth of Puerto Rico imposes a 6.6%
- excise tax, which is not collected by Henry Schein, Inc.

Outside U.S.:

If your order is being shipped outside the U.S., please refer to the International Terms & Conditions at sullivanschein.com.

RX PRODUCTS & CONTROLLED SUBSTANCES:

Regulations require us to limit the sale of Rx and controlled substances only to registered, licensed healthcare professionals. If you are a new customer or have recently moved, please furnish us with a copy of your updated state registration. For controlled substances, furnish a copy of your DEA certificate verifying your shipping address. Class II drugs can only be ordered by mail. All Federal 222 Forms for Class II drugs must be mailed to:

Henry Schein, Inc. 5315 West 74th Street, Suite 300 Indianapolis IN 46268

GUARANTEED SATISFACTION:

If you have tried a product and it is defective or does not perform satisfactorily, we will provide credit, exchange or refund. it's your choice.

INSTITUTIONAL, GOVERNMENT & CORPORATE ACCOUNTS:

Terms of Sale follow the same guidelines unless denoted differently in a contract. When applicable, freight is calculated by the weight. There is no minimum order, however, there is a nominal \$9.00 handling charge on orders under \$100. Some offers and promotions outlined in this catalog may not pertain. Requests for bids and proposals may be sent to:

Henry Schein, Inc. Bid Department 135 Duryea Rd Melville NY 11747

RETURNS:

To arrange for a return, simply call our Customer Service department or contact your Sales Consultant. The following conditions must be complied with:

- All returns must be accompanied by a copy of your invoice and a reason for the return.
- · Returned products must have been purchased within the previous thirty (30) days. Any returns past thirty (30) days are subject to a restocking fee.
- · Shortages or errors in shipments must be reported within seven (7) days of invoice date to issue credit (if applicable).
- Shipping charges will apply on all returns.

The following special, customized, or government-regulated items are not

- Opened handpieces, small equipment, and custom-ordered equipment
- Special order items (products that we do not ordinarily stock)
- · Personalized and imprinted items
- · Opened computer hardware and software
- Controlled drugs
- Hazardous items
- Expired products
- Items that cannot be returned to the manufacturer

Prescription Drug Returns:

The Prescription Drug Marketing Act ("PDMA") requires any customer returning prescription drugs to complete and return a Prescription Drug Return Authorization form. Federal law requires that the healthcare entity returning prescription drugs document that the product was kept under proper storage and handling conditions while in their possession and during the return of the product. To get a copy of the form and proper return authorization, please contact Customer Service at 1-800-472-4346.

INTERNATIONAL ORDERS:

We proudly serve healthcare professionals, governments, and dealers throughout the world. To place orders or for inquiries on export terms and conditions please contact the International Department by phone 1-631-843-5325, fax: 1-631-843-5676, or send us an e-mail at: export@henryschein.com. If you will be visiting the Miami area, please stop by and see our full-service facility at: 2089 NW 87th Ave., Miami, FL 33172.

Returns: A return authorization number must be received prior to returning any merchandise. Returned products must have been purchased within the previous thirty (30) days.

1-631-843-5325 8am-6pm, et Fax: 1-631-843-5676 International Dept. In Miami, Florida 1-305-418-4101 Fax: 1-305-418-4312 East: 1-905-612-0033 In Canada In Australia 61.2.9862.4144 43.1.6999027 In Austria

32.2.4123571

in France In Germany In Holland In Iceland In Ireland

49.7531.992100 In Great Britain

44.1622656200 31.30.2426280 354,4611129 Northern: 44 2890370702

33.1.4179.6565

in New Zealand 64.9.4	5372775 140040 3606005
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Telephone Hotlines: We're here, ready to help you Sullivan-Scheim **Customer Service:** To Fax An Order: To Place An Order: Everything Dental: 1-800-472-4346 8am-9pm, et 1-800-372-4346 8am-9pm, et 1-800-732-7023 24 Hours 1-800-851-0400 8am-8pm, et Equipment Sales & Service 1-800-645-6594 Institutional/Federal Product Technical Support 1-800-372-4346 8am-8pm, et AnusA® Technical Support 1-800-711-6032 8am-8pm, et 1-800-472-4346 8am-4:30pm, et Premium Point Information 1-800-851-0400 8am-6pm, et Dental Schools 1-800-367-3674 8am-5pm, et 1-800-443-2756 8am-6pm, et Financial Services ProRepair

in Belgium



Bid Information

We are confident that after reviewing our prices, you will agree that a partnership with Henry Schein is the best, budget-wise decision you can make.

Henry Schein is focused on supplying superior quality, competitive pricing, and personal service to a wide range of health care providers.

In addition to your bid, we may also include information sheets on other items that may be of interest to you or that we may have alternate bid to give you cost-saving choices.

HENRY SCHEIN SPECIALIZES IN THE FOLLOWING MARKETS:

Sports Medicine
School Health
Correctional Health
Public Health Clinics
Indian Health Clinics
State & Local Health Departments
Export Accounts
Military & Federal

WHY HENRY SCHEIN?

- Great Value
- Broad Selection over 80,000 stocked products
- Flexible Ordering call, fax, or order online
- Superior Distribution 5 regional distribution centers throughout the country
- ➤ No backorders 99.5% fulfillment rate
- Guarantee of Satisfaction

GENERAL BID INFORMATION

ALTERNATE BIDS

You may see the words "alternate bid" written alongside one or more of the items on your bid. In some cases, these are lower price – but still high quality – suggestions to the brand or item that you have specified. Our intention is not to substitute these alternatives for the items that you requested, but to make you aware of the cost-saving choices you have with Henry Schein.

If you are not familiar with the product that we have suggested, please contact us and a sample for your approval will be on its way.

MSDS SHEETS

Material Safety Data Sheets (MSDS) are available directly from each of our manufacturers. We will give you all the information you need to get any of the MSDS sheets from the manufacturers we represent.

FREIGHT & DELIVERY COSTS

Henry Schein has a vast product selection, with over 80,000 in-stock medical, dental and health care items from which to choose. In addition to being your one-stop shopping source, we do one more very important thing: our quoted prices include all freight and delivery expenses. So, when doing your competitive bid analysis, please take these costs into consideration in order that fair and equal comparisons can be made.

HAZARDOUS MATERIALS

The Department of Transportation has determined that certain items require special handling. A hazardous material handling charge will be added to your invoice to cover these items. Please note that this is not a shipping charge; it is a special handling fee for shipping any hazardous material and is required by law.

TABULATIONS

We have done our best to stretch your budget dollars by offering you our most competitive prices as well as suggesting high-quality, cost-conscious alternatives. What's more, we are committed to staying as competitive as possible so that we can consistently beat any medical supply vendor on pricing. In order to remain competitive, we ask that you forward a tabulation of this bid to our offices when it becomes available

ORDERS & CUSTOMER SERVICE

All orders and customer service inquiries for this bid should be forwarded to:

Henry Schein Inc. Special Markets E255 135 Duryea Rd., Melville, NY 11747 (800) 851-0400

<u>Orders</u> Fax: (877) 350-7890 dentsm@henryschein.com

<u>Bids/Quotes</u> Fax: (866) 738-8999 specialmarketsbids@henryschein.com

Online Ordering www.henryschein.com

Bid Number:		
Title:		
Date:		Time:
Prices Firm:	_ Terms:	Net 30
Delivery: 3 to 5 days for all stocked items ARO		

WE'VE GOT YOU COVERED

We have 5 distribution centers with over 1.7 million square feet of distribution space... that's about 30 football fields or 361 basketball courts!



Here's our lineup...



Denver, PA



Dallas, TX



Jacksonville, FL



Reno, NV



Indianapolis, IN

WE DELIVER WHEREVER YOU ARE.



Rev. 09/08

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
require agains	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty t such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency ucted from any unpaid balance on the contract or purchase order.
authori the req	emission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and izes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid puired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information and by the Tax Commissioner to be confidential.
and ac	penalty of law for false swearing (West Virginia Code, §61-573), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate es during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Bidder	Henry Schein, Irc. signed: 100+4 1/991020
Date:_	8/31/10 Title: BID SUPORUSOR
*Check	any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE Taken, subscribed, and sworn to before me this ANNEMARIE HOFFMANN NOTARY PUBLIC STATE OF NEW YORK My Commission expires NO. 01HO6035164 QUALIFIED IN SUFFOLK COUNTY COMMISSION EXPIRES DEC 27, 201 AFFIX SEAL HERE