



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 PEI011003

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF  
 KRISTA FERRELL  
 304-558-2596

VENDOR \*731133346 800-635-9788  
 V G REED & SONS INC  
 1002 S 12TH ST  
 LOUISVILLE KY 40210

SHIP TO PUBLIC EMPLOYEES INSURANCE  
 AGENCY  
 BUILDING 5  
 1900 KANAWHA BOULEVARD, EAST  
 CHARLESTON, WV  
 25305-0710 558-7850

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
12/22/2010				

BID OPENING DATE: 01/13/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		966-50		
PRINTING AND MAILING OF VARIOUS PEIA PUBLICATIONS  REQUEST FOR QUOTATION (RFQ) OPEN END CONTRACT  THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA PUBLIC EMPLOYEES INSURANCE AGENCY, IS SOLICITING BIDS TO PROVIDE THE AGENCY WITH AN OPEN END CONTRACT FOR PRINTING AND MAILING OF VARIOUS PUBLICATIONS PER THE ATTACHED SPECIFICATIONS.  TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO KRISTA FERRELL IN THE WEST VIRGINIA STATE PURCHASING DIVISION VIA MAIL AT THE ADDRESS SHOWN IN THE BODY OF THIS RFQ, VIA FAX AT 304-558-4115, OR VIA EMAIL AT KRISTA.S.FERRELL@WV.GOV. DEADLINE FOR ALL TECHNICAL QUESTIONS IS JANUARY 4, 2010 AT THE CLOSE OF BUSINESS. ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL ADDENDUM TO BE ISSUED BY THE PURCHASING DIVISION AFTER THE DEADLINE HAS LAPSED.  EXHIBIT 10  REQUISITION NO.: .....  ADDENDUM ACKNOWLEDGEMENT  I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO						

RECEIVED  
 01 JAN 10 AM 9:59  
 WV PURCHASING DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *M Alberto* TELEPHONE 502-560-0123 DATE 1-7-11  
 TITLE Senior Account Executive FEIN 61-0561589 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'





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<p>WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>J. M. Butler</i>	TELEPHONE 502-560-0123	DATE 1-7-11
TITLE Senior Account Executive	FEIN 61-0561589	ADDRESS CHANGES TO BE NOTED ABOVE

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**VENDOR**  
 \*731133346 800-635-9788  
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 LOUISVILLE KY 40210

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<p>AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>J. M. Atkenton</i>	TELEPHONE 502-560-0123	DATE 1-7-11
---------------------------------	------------------------	-------------

TITLE Senior Account Executive	FEIN 61-0561589	ADDRESS CHANGES TO BE NOTED ABOVE
--------------------------------	-----------------	-----------------------------------

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*731133346 800-635-9788 V G REED & SONS INC 1002 S 12TH ST LOUISVILLE KY 40210

SHIP TO
PUBLIC EMPLOYEES INSURANCE AGENCY BUILDING 5 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0710 558-7850

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<p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION            PURCHASING DIVISION            BUILDING 15            2019 WASHINGTON STREET, EAST            CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: KRISTA FERRELL-FILE 21</p> <p>RFQ. NO.: PEI011003</p> <p>BID OPENING DATE: 01/13/2011</p> <p>BID OPENING TIME: 1:30 PM</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>M. Atter</i>	TELEPHONE 502-560-0123	DATE 1-7-11
TITLE Senior Asst. Executive	FEIN 61-0561589	ADDRESS CHANGES TO BE NOTED ABOVE

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: ----- 502-560-0197 -----  CONTACT PERSON (PLEASE PRINT CLEARLY): ----- Jon M. Atherton -----   ***** THIS IS THE END OF RFQ PEI011003 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>Jon M. Atherton</i>	502-560-0123	1-7-11
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Senior Acct. Executive	61-0561589	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

# REQUEST FOR QUOTATIONS

West Virginia Public Employees Insurance Agency (PEIA)  
Printing/Mailing Services  
Requisition # PEI011003

## Part 1 GENERAL INFORMATION

### 1.1 Purpose:

The Acquisition and Contract Administration Section of the Purchasing Division "State" on behalf of the West Virginia Public Employees Insurance Agency (PEIA) is soliciting quotations from qualified vendors to provide printing and mailing services.

### 1.2 Oral Statements and Commitments:

Vendor must clearly understand that any verbal representations made or assumed to be made during any oral discussions held between Vendor's representatives and any State personnel are **not** binding. Only the information issued in writing and added to the Request for Quotation specifications file by an official written addendum are binding.

### 1.3 Quotation Submission:

Vendors mailing quotations should allow sufficient time for mail delivery to ensure timely arrival. The Purchasing cannot waive or excuse late receipt of a quotation which is delayed and late for any reason according State Code §5A-3-11. Any quotation received after the bid opening date and time will be immediately disqualified in accordance with State law and the administrative rules and regulations.

### 1.4 Rejection of Quotations:

The State reserves the right to accept or reject any or all quotations, in part or in whole at its discretion. The State reserves the right to withdraw this RFQ at any time and for any reason. Submission of, or receipt by the State of quotations confers no rights upon the bidder and does not obligate the State in any manner.

A contract based on this RFQ and the Vendor's quotation, may or may not be awarded at the discretion of the State. Any contract resulting in an award from this RFQ is not valid until properly approved and executed by the Purchasing Division and approved as to form by the Attorney General's Office.

### 1.5 Incurring Costs:

The State and its employees or officers shall not be held liable for any expenses incurred by any bidder responding to this RFQ for preparation or delivery of the quotation, or for costs related to attendance at any mandatory pre-bid meeting or oral presentation.

### 1.6 Independent Price Determination:

A quotation will not be considered for award if the price in the quotation was not arrived at independently without collusion, consultation, communication, or agreement as to any matter relating to prices with any competitor unless the quotation is submitted as a joint venture.

**1.7 Liquidated Damages:**

According to West Virginia State Code §5A-3-4(8), Vendor agrees that liquidated damages shall be imposed at the rate of \$1,000 per business day for failure to meet specified deadlines. This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue to any other additional remedy to which the State or Agency may have legal cause for action including further damages against the Vendor.

**1.8 Evaluation Process:**

The Vendor who meets all the mandatory specifications and quotes the lowest cost shall be awarded the contract.

Vendor's failure to provide complete and accurate information may be considered grounds for disqualification. The State reserves the right, if necessary, to ask vendors for additional information to clarify their quotations. Nothing may be added to alter the written solution or method contained in the original quotation after the bid opening.

**PART 2 OPERATING ENVIRONMENT**

**2.1 Location:**

The contract resulting from this RFQ will be administered by the West Virginia Public Employees Insurance Agency, Department of Administration, State Capitol Complex, Building 5, Room 1001, Charleston, West Virginia 25305-0710.

**2.2 Background:**

PEIA is the State agency that provides group health and life insurance for state, county and municipal employees. PEIA provides coverage for more than 200,000 West Virginians.

By state law, West Virginia Correctional Industries has the right of first refusal on any printing services required by PEIA. West Virginia Correctional Industries has issued a waiver for the printing services listed below under "Scope of Work."

**PART 3 PROCUREMENT SPECIFICATIONS**

**3.1 Mandatory Requirements:** The vendor shall meet the following minimum qualifications:



- 1) Have a minimum of five (5) years of experience in high volume printing and mailing as its primary line of business, and be able to demonstrate such experience by submitting comparable work samples from each of the last five years.
- 2) Possess printing presses, binding equipment and staffing capable of producing and mailing the documents detailed below within the timeframes specified, and be able to demonstrate that by submitting an equipment list and staff list with job titles and descriptions.
- 3) Have experience producing the specific types of materials detailed in **3.2 Scope of Work**, and provide samples of such work produced within the last two years;
- 4) Possess enclosing, tabbing, and bar-coding equipment to process mailings for greatest possible postage discounts in accordance with USPS regulations, and be able to demonstrate that by submitting an equipment list.

### 3.2 Scope of Work:

The successful vendor will produce and deliver the following publications within the timeframes noted on the chart below.

Job Name	Estimated Volume	Specifications	Time allotted for completion	Frequency
<b>PEIA Shopper's Guide</b>	125,000 8000*	8.5 x 11" 30# Atlantic newsprint or equivalent paper, 48 pages plus white 50# offset covers, two-color cover; two Pantone colors inside, a maximum of 10 black and white photos, saddle-stitched on the 11" side of the page. Also responsible for preparing mailing at lowest possible postage cost on PEIA's mailing permit, and delivering to the post office in Charleston.	Three weeks from receipt of copy	once each year
<b>Retiree Newsletter</b>	45,000 <del>45,000</del> 2220	8.5 x 11" 50# white uncoated with matte finish, 16 pages, two color, a maximum of five black and white photos, saddle-stitched. Also responsible for preparing mailing at lowest possible postage cost on PEIA's mailing permit, and delivering to the post office in Charleston.	Two weeks from receipt of copy	once
<b>PEIA Summary Plan Description</b>	103,000	8.5 x 11" 30# Atlantic newsprint or equivalent paper, 104 pages plus covers on cover stock, two-color cover, interior two colors (black plus one), a maximum of 10 black and white photos, saddle-stitched. Also responsible for preparing mailing at lowest possible postage cost on PEIA's mailing permit, and delivering to the post office in Charleston.	Four weeks from receipt of copy	once each year
<b>Medicare Retiree Booklet</b>	40,000 2100	8.5 x 11" 30# Atlantic newsprint or equivalent paper, 32 pages plus covers on cover stock, two-color cover, interior two colors (black plus one), a maximum of 10 black and white photos, saddle-stitched. Also responsible for preparing mailing at lowest possible postage cost on PEIA's mailing permit, and delivering to the post office in Charleston.	Two weeks from receipt of copy	Once each year

NOTES: Paper substitutions must be submitted to PEIA in writing with a sample for approval

before use.

\* Quantities or volumes are estimates. Actual quantities to be printed will be based upon the state's needs at the time of order.

Each job requires two proofs. Price should take into account the need for changes between the first proof and the final one.

For mailings that consist solely of applying an address to a mail piece, the vendor will provide a sample of ten completed, addressed documents prior to mailing. PEIA staff must review and approve the completed mail pieces prior to release of the job to the post office.

For all mailings, the vendor must supply the postage paperwork (form 3602s) with the invoice to assure payment. Invoices presented without postage paperwork will be held until the postage paperwork is received. Invoices cannot be paid without 3602s.

At the completion of each job, the vendor will supply a copy of the final document in .PDF format.

**COST SHEET**

\*\*Vendor must include cost of mailing (excluding postage) and delivery to post office in Charleston in their unit cost. Failure to include as a part of the unit cost shall result in the disqualification of the vendor's bid.

Job Name	Estimated Volume* (for evaluation purposes only)	Specifications	Frequency	Price Per Thousand copies	Total
PEIA Shopper's Guide	125,000	8.5 x 11" 30# Atlantic newsprint or equivalent paper, 48 pages plus white 50# offset covers, two-color cover; two Pantone colors inside, a maximum of 10 black and white photos, saddle-stitched on the 11" side of the page. Also responsible for preparing mailing at lowest possible postage cost on PEIA's mailing permit, and delivering to the post office in Charleston.	once each year	237.33	29,666.25
Retiree Newsletter	45,000	8.5 x 11" 50# white uncoated with matte finish, 16 pages, two color, a maximum of five black and white photos, saddle-stitched. Also responsible for preparing mailing at lowest possible postage cost on PEIA's mailing permit, and delivering to the post office in Charleston.	once	157.41	7083.51
PEIA Summary Plan Description	103,000	8.5 x 11" 30# Atlantic newsprint or equivalent paper, 102 pages plus covers on cover stock, two-color cover, interior two colors (black plus one), a maximum of 10 black and white photos, saddle-stitched. Also responsible for preparing mailing at lowest possible postage cost on PEIA's mailing permit, and delivering to the post office in Charleston.	once each year	464.17	47,809.51
Medicare Retiree Booklet	40,000	8.5 x 11" 30# Atlantic newsprint or equivalent paper, 32 pages plus covers on cover stock, two-color cover, interior two colors (black plus one), a maximum of 10 black and white photos, saddle-stitched. Also responsible for preparing mailing at lowest possible postage cost on PEIA's mailing permit, and delivering to the post office in Charleston.	once each year	243.23	9729.24
<b>Grand Total</b>					<b>94,288.51</b>

\* Quantities or volumes are estimates. Actual quantities to be printed will be based upon the state's needs at the time of order.

Signature: *J. M. Atherton*

Representing: V. G. Reed & Sons, Inc. Date: 1-7-11

<b>PEI011003 Additional Cost Sheet</b>		
Product Description:		
		Per 1,000
<b><i>Shopper's Guide</i></b>		
Add a signature		46.08
Delete a signature		46.08
		Each
Additional photos		25.00
		Per 1,000
<b><i>Retiree newsletter</i></b>		
Additional signatures		43.73
Delete a signature		43.73
		Each
Additional photos		25.00
		Per 1,000
<b><i>Summary Plan Description</i></b>		
Additional signatures		46.77
Delete a signature		46.77
		Each
Additional photos		25.00
		Per 1,000
<b><i>Medicare Retiree Booklet</i></b>		
Additional signatures		57.15
Delete a signature		57.15
		Each
Additional photos		25.00



**V.G. REED & SONS INC.**  
 Craftsmen in Graphic Communications  
 1002 South Twelfth Street  
 Louisville, KY 40210-1302  
 (502) 589-3770  
 (800) 635-9788  
 www.VGReed.com



RECEIVED

2011 JAN 12 A 9:52

TO: DIVISION OF STATE OF WEST VIRGINIA

COMPANY:

Bid Clerk  
State of West Virginia Purchasing Dept.

FAX NUMBER:

304-558-3970

FROM:

Jon Atherton direct line 502-560-0123

ACCOUNTING FAX NUMBER: (502) 560-0192

DATE:

1-12-11 TIME: 9:45

PAGES:

3 (including cover)

Please see our signed acknowledgement  
 of Addendum 1 for RFQ # PE1017003 for  
 the printing and mailing of various PEIA  
 Publications.

If you have question, require more information  
 or need to reach anyone at V.G. Reed and Sons for  
 any reason, please contact me direct at 502-560-0123.

Thank you,



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
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**Quotation**

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BID OPENING DATE: 01/13/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	QAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM NO. 1		
				THIS ADDENDUM IS ISSUED TO ANSWER ALL TECHNICAL QUESTIONS SUBMITTED IN ACCORDANCE WITH THE PROVISIONS OF THE ORIGINAL REQUEST FOR QUOTATION, PEI011003.		
				BID OPENING DATE REMAINS: 01/13/2010 BID OPENING TIME REMAINS: 1:30 PM		
				***** END ADDENDUM NO. 1 *****		
0001	1	LS		966-50		
				PRINTING AND MAILING OF VARIOUS PEIA PUBLICATIONS		
				***** THIS IS THE END OF RFQ PEI011003 ***** TOTAL:		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *[Signature]* TELEPHONE: 502-560-0123 DATE: 1-12-11

TITLE: Senior Act. Exec. FEIN: 61-0561589 ADDRESS CHANGES TO BE NOTED ABOVE

**Addendum No. 1**  
**Technical Questions and Answers**  
**RFQ: PEI011003**

- 1.) Please confirm if the vendor can partner out the printing or must it be done within the vendor's organization?
  - a. Vendor may not subcontract any services provided under the proposed contract.
- 2.) Does the printing and mailing have to be process in WV or can it be processed out of state?
  - a. Printing and mailing preparation may be done out of state. Actual mailing must be done through Charleston, WV, post office under the Public Employees Insurance Agency's permit.



# VENDOR PREFERENCE CERTIFICATE

certification and application\* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

**1. Application is made for 2.5% resident vendor preference for the reason checked:**

\_\_\_\_ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**

\_\_\_\_ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**

\_\_\_\_ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or,**

**2. Application is made for 2.5% resident vendor preference for the reason checked:**

\_\_\_\_ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

**3. Application is made for 2.5% resident vendor preference for the reason checked:**

\_\_\_\_ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

**4. Application is made for 5% resident vendor preference for the reason checked:**

\_\_\_\_ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or,**

**5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**

\_\_\_\_ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or,**

**6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**

\_\_\_\_ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

**Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.**

Bidder: \_\_\_\_\_

Signed: \_\_\_\_\_

Date: \_\_\_\_\_

Title: \_\_\_\_\_

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. PE1011003

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**West Virginia Code §5A-3-10a states:** No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law, or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

**WITNESS THE FOLLOWING SIGNATURE**

Vendor's Name: V.G. Reed & Sons, Inc. - Jon Arherton

Authorized Signature: [Signature] Date: 1-7-11

State of Kentucky

County of Jefferson to-wit:

Taken, subscribed, and sworn to before me this 7<sup>th</sup> day of January, 2011

My Commission expires May 3, 2014.

**AFFIX SEAL HERE**

**NOTARY PUBLIC**

[Signature: Wesley Summer]