



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFO NUMBER
PC11

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
JO ANN ADKINS
304-558-8802

RFO COPY

**Bob Robinson Chevrolet Oldsm**  
**PO Box 6420**  
**Wheeling WV. 26003**

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
09/08/2010				

BID OPENING DATE: 10/07/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UQP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
REQUEST FOR QUOTATION						
THE PURCHASING DIVISION IS SOLICITING BIDS FOR A BLANKET OPEN-END STATEWIDE CONTRACT TO SUPPLY 2011 (OR CURRENT YEAR MODELS) POLICE VEHICLES FOR THE WEST VIRGINIA STATE POLICE AND ALL POLITICAL SUBDIVISIONS.						
ATTACHMENTS TO THIS REQUEST FOR QUOTATION:						
1. SPECIFICATIONS/PRICING PAGES FOR FORD CROWN VICTORIA, 4 PAGES.						
2. SPECIFICATIONS/PRICING PAGES FOR CHEVROLET IMPALA, 4 PAGES.						
3. SPECIFICATIONS/PRICING PAGES FOR DODGE CHARGER, 3 PAGES.						
4. SPECIFICATIONS/PRICING PAGES FOR FORD EXPLORER, JEEP GRAND CHEROKEE, 3 PAGES.						
VENDORS ARE REQUESTED TO COMPLETE PRICING AS REQUESTED ON THE SPECIFICATION/PRICING PAGES, AND BIDDER'S NAME ON EACH PAGE.						
***** NOTICE ***** NOTICE *****						
ALL OPTION PRICING MUST BE AT DEALER COST. BIDDERS SHOULD COMPLETE AND RETURN THE INFORMATION/CERTIFICATION PAGE WITH BID. CONTRACTS SHALL NOT BE AWARDED WITHOUT RECEIPT OF THIS CERTIFICATION.						
*****						
WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON TUESDAY, SEPTEMBER 21, 2010. QUESTIONS						



SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 304-233-8000	DATE 10-07-2010
TITLE DEALER	FEIN 55-075-4357	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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2

ADDRESS CORRESPONDENCE TO ATTENTION OF
JO ANN ADKINS 304-558-8802

RFQ COPY  
 TYPE NAME/ADDRESS HERE

VENDOR

**Bob Robinson Chevrolet Buick  
 Pontiac GMC Cadillac  
 P. O. Box 6420  
 Wheeling, WV 26003**

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<p>MAY BE SENT VIA USPS, FAX, COURIER OR EMIAL.            IN ORDER TO ASSURE NO ONE VENDOR RECEIVES AN UNFAIR            ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE            ANSWERED ORALLY. IF POSSIBLE, EMAIL QUESTIONS ARE            PREFERRED. ADDRESS. INQUIRIES TO:</p> <p>JO ANN ADKINS            DEPARTMENT OF ADMINISTRATION            PURCHASING DIVISION            2019 WASHINGTON STREET, EAST            CHARLESTON, WV 25305            FAX: 304-558-4115            EMAIL: JO.A.ADKINS@WV.GOV</p> <p>*****REPORTS*****            SUCCESSFUL VENDORS SHALL BE REQUIRED TO SUBMIT A            REPORT (DUE SEPTEMBER 1, 2011) DETAILING THE NUMBER            OF VEHICLES AND TOTAL AMOUNT OF SALES TO DATE.            IT WOULD BE HELPFUL IF THIS REPORT INCLUDED THE            AGENCY OR POLITICAL SUBDIVISION MAKING THE PURCHASE(S)</p>						
0001	1	EA		070-06-99-001		NO BID
FORD CROWN VICTORIA POLICE INTERCEPTOR						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>[Signature]</i>	TELEPHONE 304-233-8000	DATE 10-07-2010	
TITLE DEALER	FEIN 55-075-4357	ADDRESS CHANGES TO BE NOTED ABOVE	

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RFQ COPY  
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**Bob Robinson Chevrolet Buick  
 Pontiac GMC Cadillac  
 P. O. Box 6420  
 Wheeling, WV 26003**

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ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
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09/08/2010				

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LINE	QUANTITY	UCP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0002	1	EA		070-06-99-002		\$ 19,998. <sup>00</sup>
CHEVROLET IMPALA POLICE PURSUIT VEHICLE						
0003	1	EA		070-06-99-003		28,375. <sup>00</sup>
DODGE DURANGO, FORD EXPLR XLT, OR JEEP GRND CHRKE 2011 Chevy Tahoe 4X4 SPECIAL SERVICE PKG.						
0004	1	EA		070-06-99-005		NO BID
DODGE CHARGER POLICE PURSUIT VEHICLE						
EXHIBIT 3						
LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON ..... AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.						
UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.						

SIGNATURE <i>Bob Robinson</i>		TELEPHONE 304-233-8000	DATE 10-07-2010
TITLE DEALER	FEIN 55-075-4357	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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**Bob Robinson Chevrolet Buick  
 Pontiac GMC Cadillac  
 P. O. Box 6420  
 Wheeling, WV 26003**

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ALL STATE AGENCIES  
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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/08/2010				

BID OPENING DATE: 10/07/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN EQUIPMENT CONTRACT ORDER (WV-35) FOR SERVICES COVERED BY THIS CONTRACT. THE ORIGINAL WV-35 SHALL BE SENT TO THE PURCHASING DIVISION ALONG WITH REQUIRED APPROVAL. THE PURCHASE ORDER WILL BE RETURNED TO THE SPENDING UNIT AND ONE COPY FORWARDED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 304-233-8000	DATE 10-07-2010
TITLE DEALER	FEIN 55-075-4357	ADDRESS CHANGES TO BE NOTED ABOVE

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RFQ COPY

TYPE NAME/ADDRESS HERE

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Bob Robinson Chevrolet Buick  
 Pontiac GMC Cadillac  
 P. O. Box 6420  
 Wheeling, WV 26003

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<p>NO ORDER IS VALID UNLESS APPROVED AND ENCUMBERED BY THE PURCHASING DIVISION.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION          PURCHASING DIVISION          BUILDING 15          2019 WASHINGTON STREET, EAST          CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 304-233-8000	DATE 10-07-2010
TITLE DEALER	FEIN 55-075-4357	ADDRESS CHANGES TO BE NOTED ABOVE

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 6

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VENDOR

**Bob Robinson Chevrolet Buick  
 Pontiac GMC Cadillac  
 P. O. Box 6420  
 Wheeling, WV 26003**

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LINE	QUANTITY	UQP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
SEALED BID						
BUYER:					FILE 42	
RFQ. NO.:					PC11	
BID OPENING DATE:					10/07/2010	
BID OPENING TIME:					1:30 PM	
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
304-233-3127						
-----						
CONTACT PERSON (PLEASE PRINT CLEARLY):						
BRIAN S. LONG - Fleet SALES						
-----						
***** THIS IS THE END OF RFQ PC11 ***** TOTAL: _____						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Brian S. Long</i>	TELEPHONE 304-233-8000	DATE 10-07-2010
TITLE DEALER	FEIN 55-075-4357	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

Bob Robinson Chevrolet Buick  
Pontiac GMC Cadillac  
P. O. Box 6420  
Wheeling, WV 26063

**2011 Ford Crown Victoria (FULL SIZE FOUR DOOR, REAR WHEEL DRIVE, PASSENGER CAR)**

The base price bid of the specified vehicle will include all items/features/equipment listed by Ford Motor Company as standard equipment on this vehicle as well as any other "optional" features to be included in BASE VEHICLE COST.

**MODEL:** 2011 Ford Crown Vic Police Interceptor  
**Body Code:** P71  
**Order Code:** 730 A  
**POWERTRAIN:** 3.55 AXLE

**IN ADDITION TO STANDARD EQUIPMENT FOR THIS VEHICLE, EQUIPMENT TO BE INCLUDED IN BASE VEHICLE COST:**

ITEM	ITEM ORDER CODE #
Lamp Pre-Wire Group:	476
Grille Lamp, Siren and Speaker Wiring	172
AUDIO, AM/FM Stereo Radio	58F
Hoses, Silicone w/Aircraft Clamps	177
Lamp, Courtesy Disable	478
Floor Covering, Carpet & Mats	128
Power Heated Mirrors	61K
Spotlamp (Driver's Side Only)	51A
Limited Slip Differential	45C
Seats, Cloth Buckets/Cloth Rear	H
Horn/Siren Wiring Prep Package	175
State Police Paint Scheme (see note below)	
Moldings, Color Keyed Body Side (Installed)	96A

WV State Police Custom Paint Scheme – (Vehicles will be purchased from available Ford stock colors for the above described model). All bumper coverings and/or body side moldings are to be of the same color. The vendor will customize the paint scheme by painting the traditional gold portion of the vehicle, which includes the roof of vehicle, front and rear pillars. The exact paint code and pattern may be obtained from the West Virginia State Police Procurement Section, Attention, 1<sup>st</sup>. Sgt Rick Pursley (Phone-746-2238) prior to bid submission:

**IMPORTANT NOTE:** Prospective Vendors must include all profit margins for the vehicle bid in the "Base Vehicle Cost" below. For bidding purposes, all options listed above must be included in the "Base Vehicle Cost."

**Base Vehicle Cost:** \$ NO BID

**2011 Ford Crown Victoria (FULL SIZE, FOUR DOOR, REAR WHEEL DRIVE, PASSENGER CAR)**

Bob Robinson Chevrolet Buick  
 Pontiac GMC Cadillac  
 P. O. Box 6420  
 Wheeling, WV 26003

*NO BID*

**VEHICLE OPTIONS:**

Any and all options must be made available at actual Dealer Cost. Options other than those stated in this bid package may occasionally be requested. Those options may be considered by the State only if the dealer prices these items at dealer cost and furnishes proof of dealer cost prior to the purchase order being submitted by the agency. Dealer must provide verification from the manufacturer. Pricing for all options listed below must be provided with the bid package. Failure to provide option-pricing information (at dealer cost) shall be grounds for disqualification of the bid.

<u>OPTIONAL EQUIPMENT</u>	<u>FORD ITEM ORDER #</u>	<u>PRICE</u>
All Vehicles Keyed Alike	432	\$ + _____
Lamp, Dome Center 5" – (Delete)	54M	\$ - _____
Spotlamp (Driver's Side Only)	51A	\$ - _____
License Bracket, Front	153	\$ + _____
Locking Gas Cap	54G	\$ + _____
Air Bags, Side (Driver and Passenger)	59M	\$ + _____
Wheel Covers – Full	64N	\$ + _____
Floor Covering, Carpet & Mats (Delete)	128	\$ - _____
Power Distribution Box	66F	\$ + _____
Roof Wiring (No Hole in Roof)	189	\$ + _____
Seats, Cloth Buckets/Vinyl Rear – (Credit) Standard		\$ - _____
Speed Control	525	\$ + _____
Base Police Prep Package	65A	\$ + _____
Comfort and Convenience Group	41A	\$ + _____
Complete Police Prep Package	68P	\$ + _____
Radio Suppression Package	53M	\$ + _____
Visibility Package	65W	\$ + _____
Comfort and Convenience Group	41A	\$ + _____
Laminated Security Side Glass	68G	\$ + _____
Street Appearance Package	60B	\$ + _____
Trunk Safety Pack	14T	\$ + _____



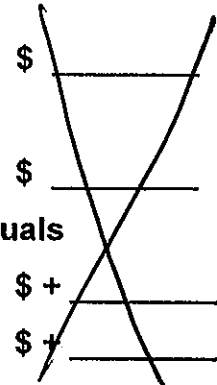
**2011 Ford Crown Victoria (FULL SIZE, FOUR DOOR, REAR WHEEL DRIVE, PASSENGER CAR)**

Bob Robinson Chevrolet Buick  
Pontiac GMC Cadillac  
P. O. Box 6420  
Wheeling, WV 26003

NO BID

Audio, AM/FM Radio

58Y



State Police Paint Scheme Roof-Gold

Service Manuals one set -- complete set of "Dealer" shop manuals

Inclusive of any future updates)

Wheel covers, full

642

**Important Note:** The above specified base vehicle cost is for vehicles painted "standard factory colors" (no two tone). The term "standard factory colors" means all colors available for the 2009 Ford Crown Victoria on the civilian/commercial market which are provided at no extra charge. The term "standard factory colors" also includes the following listed colors which have been made standard by Ford Motor Company for 2009 Ford Crown Victoria police vehicles: The base price quoted above is for any of the specified "standard factory colors", and must include color keyed // matching body trim and bumper covering.

Vibrant White	A	Royal Blue	J
Smokestone M	B	Dark Blue	K
Arizona Beige M	C	Light Gray	L
Medium Brown M	D	Silver Gray	M
Dark Toreador Red M	E	Silver Birch M	N
Light Blue M	F	Medium Titanium M	O
Light Ice Blue M	G	Black	P
Norsea Blue M	H		
Ultra Blue M	I		

The below listed paint schemes are optional and shall be priced as indicated:

Standard Factory Color  
in Two-Tone Police Paint Scheme: \$ N/A

If minimum order quantity required for Special Ford Police Paint Scheme specify here:

Minimum # N/A

**2011 Ford Crown Victoria (FULL SIZE, FOUR DOOR, REAR WHEEL DRIVE, PASSENGER CAR)**

**Miscellaneous:** Inspection of Sample Vehicle(s): Within one week after the issuance of a purchase order, the successful bidder shall make arrangements to deliver to the West Virginia State Police, 725 Jefferson Road, South Charleston, West Virginia, a sample vehicle having the same general body, chassis, engine and transmission as the vehicle on which the bid was submitted. This vehicle may not be a Crown Vic Police Interceptor and may be a Crown Victoria vehicle from the dealer's stock. It will be used as a prototype for determining the method of attaching various items of police equipment.

The standard factory warranty of the vehicle bid shall be clearly specified within the body of the Vendor's bid submission. In addition, any available extended factory warranties which are optional shall also be bid as separate items, listing all areas and items covered.

Note: Equipment installation to be at the factory and not "add on" dealer accessories. Any exception(s) will be clearly stated within the body of the respective Vendor's bid submission.

**Inspection, Testing and Evaluation -- State Police Vehicle(s) Only**

**Pre-Delivery:** Prior to delivery, each new vehicle must be completely serviced in accordance with standard new car dealer "make ready" preparation and in accordance with these specifications and the manufacturer's recommendations. Crankcase, differential, transmissions and fuel tank must be filled to capacity as recommended by the manufacturer. Each vehicle shall contain a pre-delivery check sheet showing what operations have been performed on the vehicle and signed by the mechanic(s) or individuals that worked on the same prior to the department inspection. Vehicle owner's manuals must be delivered with vehicle. When delivered to agency vehicle must be clean inside and outside. No dealer insignia or dealer name is to be attached to vehicle in any form.

**Delivery, Testing and Evaluation:** Vehicles will be inspected, tested and evaluated to determine if they meet the requirements of this specification.

**The dealer will deliver vehicles.** (Vehicles purchased by the West Virginia State Police will be delivered to 725 Jefferson Road, South Charleston, West Virginia during normal business hours.) Vehicles will not be accepted until inspected and approved by the Purchaser. All repairs and corrections will be the responsibility of the dealer. Dealer will provide dealer's license, insurance (as required for dealer license), and reasonable management assistance for pre-delivery acceptance inspections. If the successful bidder's car does not meet the requirements of this specification, it will be rejected by agency.

End of Bid Specifications

**2011 CHEVROLET IMPALA POLICE PURSUIT VEHICLE  
(MID-SIZE, FOUR DOOR, FRONT WHEEL DRIVE)**

The base price bid of the specified vehicle will include all items/features/equipment listed by Chevrolet as standard equipment, as well as any other "optional" features listed below under Mandatory Equipment Base Package. These features include:

**MODEL:** 2011 Chevrolet Impala 4 – Door Sedan  
**Order Code:** 9C1

**Bob Robinson Chevrolet Buick  
Pontiac GMC Cadillac  
P. O. Box 6420  
Wheeling, WV 26003**

**Mandatory Equipment Base Package:**

Air Conditioning:	Installed
Locks:	Power with rear door child security
Radio:	AM/FM/compact disc with clock
Steering:	Power, with Tilt Wheel
Wipers:	Intermittent with high speed Anti-lift Wipers System on Driverside
Brakes:	4 Wheel Anti-Lock disc brakes with Police Calibration and Heavy duty front brake pads
Suspension:	Heavy Duty Police, Front & Rear Stabilizer Bars
Transmission:	Heavy Duty, 4T65E 4-Speed Automatic, with Oil Cooler
Engine:	Chevrolet 3900 Series II SFI V-6
Cooling:	Heavy/Severe Duty, High Capacity
Engine Cradle:	Reinforced
Front Struts:	Reinforced
Alternator:	150 AMP with Idle Boost
Battery:	Heavy Duty
Tires:	P225/60R 16 SBR Blackwall "V" rated .
Wheels/Covers:	16 " x 6.5" heavy duty steel wheels, with chrome bolt on wheel center caps
Spare Tire: (N81)	Full Size
Seats -- Front:	Heavy duty cloth front bucket seats with <b>NO CONSOLE@</b> between the seats
Seats -- Rear:	Cloth Bench
Speedometer:	Certified calibrated speedometer
Key:	Single key for all locks, each vehicle different
Defogger:	Rear Window Installed
License Bracket	Front & Rear
Dome Lamp:	Door switch deactivated
Electric Mirrors:	LH & RH Remote Installed
Windows:	Power with Rear Window lockout switch, Factory Installed
Floor Covering:	Full carpeting to include a complete set of four, color- coordinated factory floor mats
Trunk Release	Electric
Dome Lamp (C67)	Front Aux.
State Police Paint Scheme	

WV State Police Custom Paint Scheme – (Vehicles will be purchased from available Chevrolet stock colors for the above described model). All bumper coverings and/or body side moldings are to be of the same color. The vendor will customize the paint scheme by painting the traditional gold portion of the vehicle, which includes the roof of vehicle, front and rear pillars. The exact paint code and pattern may be obtained from the West Virginia State Police Procurement Section, Attention, 1<sup>st</sup> Sgt. Rick Pursley(Phone 304-746-2238) prior to bid submission:

2011 CHEVROLET IMPALA POLICE PURSUIT VEHICLE  
(MID-SIZE, FOUR DOOR, FRONT WHEEL DRIVE)

Bob Robinson Chevrolet Buick  
Pontiac GMC Cadillac  
P. O. Box 6420  
Wheeling, WV 26003

**IMPORTANT NOTE: Prospective Vendors must** include all profit margins for the vehicle bid in the "Base Vehicle Cost" below. Any and all options must be made available at actual Dealer Cost (the below listing is not all-inclusive) Pricing for all options listed below must be provided with the bid package. Failure to provide option-pricing information (at dealer cost) shall be grounds for disqualification of the bid. For bidding purposes, all options listed above must be included in the "Base Vehicle Cost."

**Base Vehicle Cost:** \$ 19,998.<sup>00</sup>

**End of Base Vehicle Cost**

**OPTION PRICING INFORMATION:**

Cruise Control: (K34)	\$ <u>STANDARD</u>
Seat -- Front -- substitute vinyl for cloth:	\$ <u>N/C</u>
Seat -- Rear -- substitute vinyl for cloth:	\$ <u>N/C</u>
Floor Covering - substitute heavy duty black vinyl for carpet (6A3)	\$ <u>79.20</u>
Spotlight -- Left Hand Driver's Side ( <del>2X6</del> ) (7X6)	\$ <u>250.80</u>
Service Manuals (one set) B (complete set of "dealer" shop manuals, Inclusive of any future updates)	\$ <u>Contact Vendor</u>
Mats, Front and Rear (B34)	\$ <u>70.40</u>
All Vehicles Keyed Alike: (6E8)	\$ <u>N/C</u>
Spare Tire -- Full Size (Credit)	\$ <u>149.60</u>
Traction Control:	\$ <u>N/A Option</u>
Switchable Daytime running lamps:	\$ <u>N/C</u>
Grounding stud located in the trunk	\$ <u>STANDARD</u>
Wiring for alternating lamps (Wig Wag)	\$ <u>79.20</u>

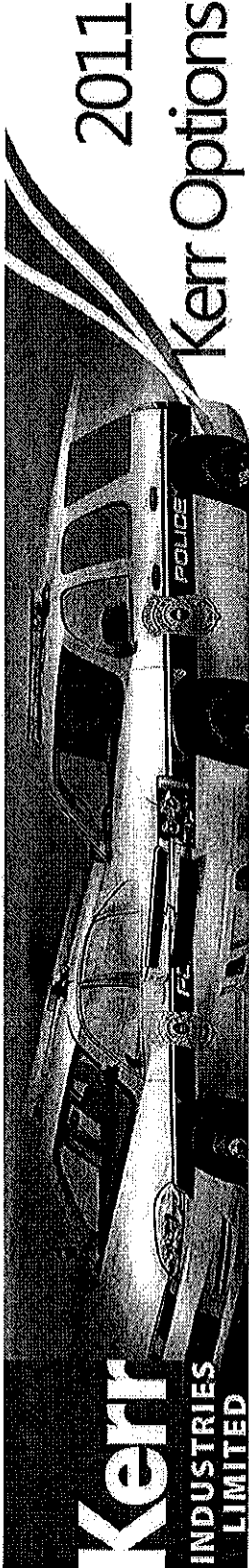
2011 CHEVROLET IMPALA POLICE PURSUIT VEHICLE  
(MID-SIZE, FOUR DOOR, FRONT WHEEL DRIVE)

Optional Packages pricing for options listed below must be provided at Dealer cost.  
Failure to provide option-pricing information (at Dealer cost) shall be grounds for  
disqualification of the bid.

Chevrolet Impala (Kerr Industries Installations)

Equipment Tray ( <del>K012-11</del> ) (K012-06)	\$	204.48
Partition (KPHEX)	\$	681.28
Siren Speaker (KSPEAK)	\$	246.08
Strobe Trunk Lid lamps	\$	321.02
Strobe Rear Parcel Lamps	\$	282.36
Front and Rear Corner Strobes	\$	595.93
NiteVision Dome Lamp	\$	83.54
Switch for Trunk Lid lamps	\$	Included w/ LED Trunk Lid Lamps
Spare Tire Well Cover	\$	129.71
Relocated Spare Tire	\$	82.50
Underhood Lamp	\$	73.40
Power Distribution Center	\$	311.28 Front & Rear
Trunk Tray Ground Stud	\$	28.42
Plastic Rear Seat	\$	465.15
Fold Down Equipment Tray	\$	204.48 6" Drop
Side Out Equipment Tray	\$	206.16
Trunk Organizer	\$	335.50
Keyless Remote Entry	\$	STANDARD Equipment
Shotgun Mounts	\$	408.40 Single - \$578.96 DUAL
Skid Plates	\$	224.32
Rear Deck Lamps (KDCK-RR)	\$	282.36

end



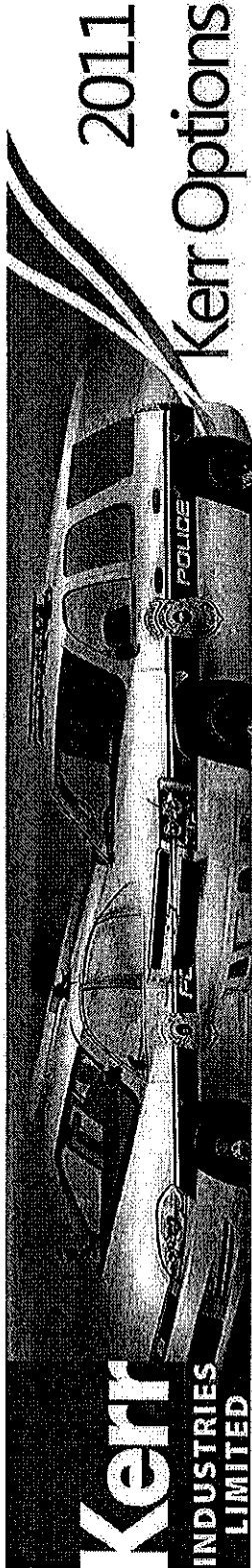
**Kerr**  
INDUSTRIES  
LIMITED

2011  
Kerr Options

		IMPALA	
Kerr Option	Description	MSRP	Dealer Cost
<b>Power Management and Wiring Harnesses</b>			
KCP100	100 amp front power management system with 5 ignition and 6 battery connections and 12 ground	\$217.63	\$181.36
KPDIST	100 amp front and rear power management systems includes 2 fuse panels, circuit breakers and colour coded, labeled wiring	\$373.54	\$311.28
KWIRE-LED	Basic LED wiring with terminated ends for mirror, B pillar and rear deck or cargo area and left blunt cut in trunk or rear cargo area	\$146.24	\$121.87
KWIRE-EXT	Extension of 6J7, 6J3 and 6J4 to the rear trunk or cargo area NOTE: must order SEO 6J7, 6J3 and 6J4 or SEO equivalent	\$135.13	\$112.61
KBATP	Automatic battery protection detects when battery voltage is below 11.9V and cuts power to the vehicle, comes with reset button and manual override	\$225.60	\$188.00
KZBM	Equipment/battery minder allows time out from 15 minutes to 4 hours	\$285.47	\$237.89
KT6F5	10 wire roof wiring harness with OE roof grommet	\$199.39	\$166.16
KT6F5-GR	roof hole and OE roof grommet only	\$60.80	\$50.67
K6J7RF	Separate front from rear flasher on SEO 6J7 (must order SEO 6J7)	\$123.61	\$103.01
<b>Vehicle Enhancements</b>			
KATS	Vehicle anti-theft system allows you to remove key while engine is running	\$385.33	\$321.11
KBAG	Passenger disable air bag switch convenient for items such as laptops which impede air bag zone	\$288.91	\$240.76
KBAGSID	Side curtain air bag disable switch allows for installation of prisoner partition utilizing fixed hard wing panels	\$430.58	\$358.82
KMAU	permits the interior handle to open the door in the locked position per door NOTE: driver door only	\$196.80	\$164.00
KEMGLOC-*	permits unlocking of rear passenger doors in the event of electrical failure allowing access to the rear occupants per door NOTE: price is shown per door please specify which door	\$215.15	\$179.29
KTBDP-*	Level 3a ballistic door panels for front driver and passenger only NOTE: price is shown per door please specify which door	\$1,366.42	\$1,138.68

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Pontiac GMC Cadillac  
P. O. Box 6420  
Wheeling, WV 26003



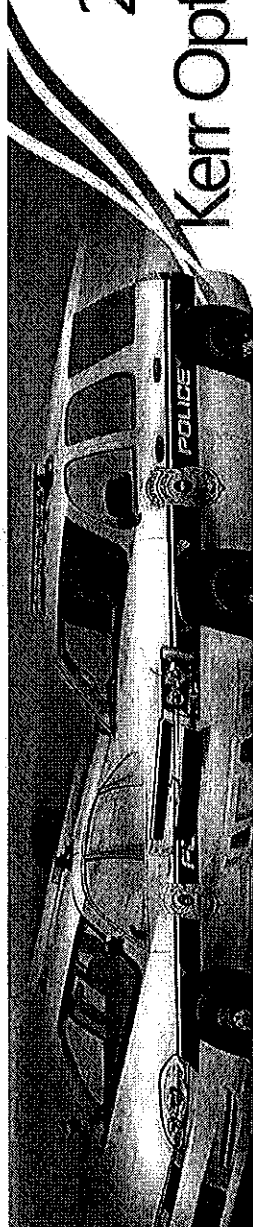
**Kerr**  
INDUSTRIES  
LIMITED

2011  
Kerr Options

		IMPALA	
Kerr Option	Description	MSRP	Dealer Cost
KHOUR1	Hour meter - counts when engine running hours for scheduled maintenance and management	\$229.85	\$191.54
KHOUR2	Hour meter - counts only engine idle hours for fuel management	\$328.98	\$274.15
KEY1	One extra key, cut and programmed	\$38.45	\$32.04
KEY2	Two extra keys, cut and programmed	\$66.85	\$55.71
KEY3	Three extra keys, cut and programmed	\$93.24	\$77.70
KEY4	Four extra keys, cut and programmed	\$121.88	\$101.57
KEY5	Five extra keys, cut and programmed	\$131.21	\$109.34
KEY6	Six extra keys, cut and programmed	\$149.40	\$124.50
KEY7	Seven extra keys, cut and programmed	\$169.80	\$141.50
KEY8	Eight extra keys, cut and programmed	\$191.40	\$159.50
<b>Console and Equipment Mounting</b>			
KCPLT	Console mounting platform (floor plate and leg kit)	\$243.59	\$202.99
KON14	Available in 14" console (includes floor plate & leg kit and equipment faceplates to match equipment)	\$596.78	\$497.32
KON-ARM	Armrest	\$126.12	\$105.10
KON-CUP	Dual cup holder	\$57.65	\$48.04
KON-PWR	3-outlet power plug (12 volt) mounted in console	\$109.81	\$91.51
K12VA	3-outlet power plug (12 volt) mounted outside the console	\$131.93	\$109.94
KTIC	Ticket book holder for console	\$95.05	\$79.21
KDUC	Under dash console	\$594.53	\$495.44
KMAP12	12" gooseneck map light - LED (must specify length)	\$164.28	\$136.90
KCPUT	Stand alone universal computer mount	\$686.38	\$571.98
KON-LAP	Computer mount universal mounting (KON** must also be ordered)	\$554.39	\$461.99
KON-LPWR	Laptop power supply (inverter)	\$175.73	\$146.44
KCPORT	Computer port replicator		request price

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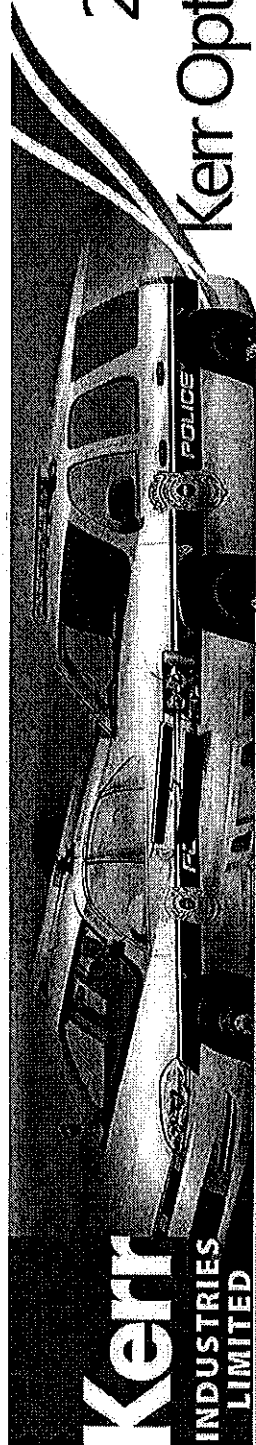
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Pontiac GMC Cadillac  
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All prices are in US funds and are subject to change

		IMPALA	
Kerr Option	Description	MSRP	Dealer Cost
<b>Rear Cargo or Trunk Options</b>			
K012-06	Auxiliary equipment tray, 6 inch drop	\$245.38	\$204.48
K017-07	Slide out tray with 7" drop	\$247.39	\$206.16
KTGRND	Auxiliary equipment ground stud ensures proper ground of equipment mounted to tray	\$34.10	\$28.42
KSTR	Relocate Impala full size spare tire in trunk	\$99.00	\$82.50
K0110T	Spare tire well cover providing a flat load floor and can hold up to 200 lbs	\$155.65	\$129.71
KT0N-OFF	On/off switch on trunk light circuit located inside trunk compartment	\$85.91	\$71.59
KTMAT	Heavy duty trunk mat	\$108.95	\$90.79
<b>Emergency Lighting and Equipment</b>			
KPIA	PIAA headlamp bulbs - super bright white light suitable for remote locations where higher visibility is required for low beams only	\$157.19	\$130.99
KSPEAK	100 watt siren speaker (must order option 6J3)	\$295.30	\$246.08
K010	Illumination for low or no light areas in the event visual inspection under the hood is required	\$88.08	\$73.40
KCRNS	Corner strobes with weather pack connectors mounted in head and tail lamps with a power pack (110 watts)	\$715.12	\$595.93
KCRNSP	Corner strobes with weather pack connectors mounted in head and tail lamps without power pack	\$461.70	\$384.75
KCRN-LED**	LED corner modules mounted in head and tail lamps available in red, white, blue, amber	\$922.94	\$769.12
KGRIL-LED**	Front grille LED modules in any combination of red, amber, blue (must order option 6J3)	\$314.90	\$262.42
KMMLED.**	Outside mirror LED modules in any combination of red, amber, blue	\$393.35	\$327.79
KNVL55	Night vision dome light with red LED and white incandescent mounted between the driver and passenger	\$100.25	\$83.54
KNVL55-LED	Night vision dome light with red and white LED mounted between the driver and passenger	\$132.30	\$110.25
KLTBAR	Interior or exterior light bars from Sound Off, Whelen, Code 3, Federal Signal		request price





# Kerr Industries Limited

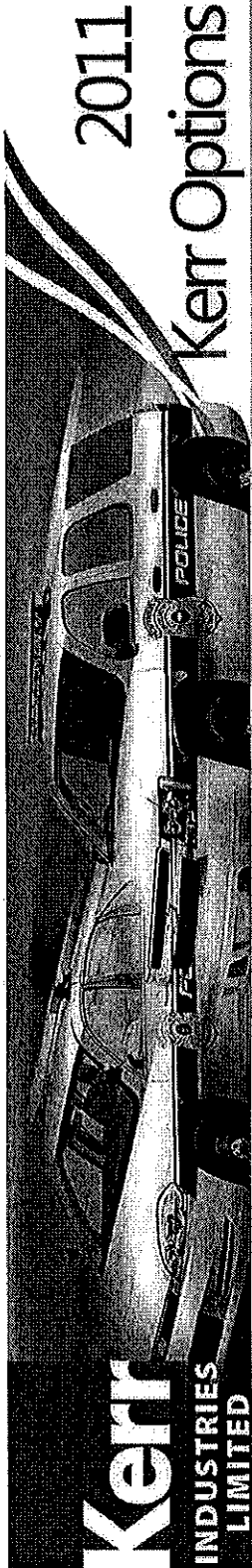
## 2011

### Kerr Options

		IMPALA	
Kerr Option	Description	MSRP	Dealer Cost
KSTPART**	LED modules mounted to B pillar in any combination of red, amber, blue and is side curtain air bag compatible	\$388.96	\$324.13
KDCKLED-**	Two single rear deck or cargo area LED modules in any combination of red, amber, blue	\$338.83	\$282.36
KDECK91-**	One low profile rear deck 4 module LED stick mounted on rear parcel shelf or upper portion of rear cargo in any combination red, amber, blue	\$527.10	\$439.25
KLIDLED-**	Trunk lid LED modules in any combination red, amber, blue <i>(not available with SEO T53)</i>	\$385.22	\$321.02
KT53S	T53 trunk lid warning lamp on/off switch	\$85.91	\$71.59
KT53L1	Change color of one lens <i>(specify lens colour and position )</i>	\$21.82	\$18.18
KT53L2	Change color of two lens <i>(specify lens colour and position )</i>	\$27.82	\$23.18
KUNDER	Undercover lighting to include front and rear LED inserts in the head and tail lamps, front grille LEDs, LED visor light and siren speaker with a concealed siren/light controller <i>(must order SEO 6J7, 6J3 and 6J4)</i>	\$3,034.15	\$2,528.46
KCLUG	Lighting equipment controllers from Sound Off, Whelen, Code 3, Federal Signal		request price

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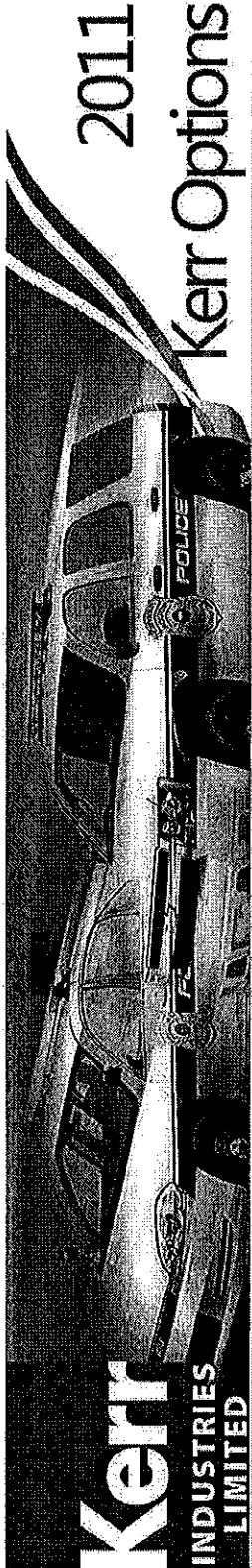
## 2011 Kerr Options

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Kerr Option	Description	MSRP	Dealer Cost
<b>Prisoner Containment and Accessories</b>			
KHORS	Horizontal shot gun rack mounted on upper portion of partition with ABS panels to protect the headliner	\$533.14	\$444.28
KVETS	<i>(Not compatible with side curtain air bags. must order KBAGSID)</i> Single vertical shot gun rack mounted between driver and passenger bucket seats on partition with or without recess panel	\$490.08	\$408.40
KVETD	Dual vertical shot gun rack mounted between driver and passenger bucket seats on partition with or without recess panel	\$694.75	\$578.96
KGUNT	<i>(recommended with a recess panel within the partition)</i> Trunk mounted shotgun rack	<i>request price</i>	
KWBAR-*	Rear window barriers available in Lexan or metal	\$440.18	\$366.82
KDOOR	Rear door panel covers	\$259.24	\$216.03
KEMGLOC	permits unlocking of rear passenger doors in the event of electrical failure allowing access to the rear occupants per door	\$215.15	\$179.29
KPART	Single prisoner partition including rear plastic seat, floor pan, door panel and window barrier	\$2,752.39	\$2,293.66
KPCS	Partition - center sliding window with or without air bag compatible filler panels	\$781.27	\$651.06
KPHEX	Partition - half vinyl coated expanded metal with or without air bag compatible filler panels	\$817.54	\$681.28
KPHS	Partition - half sliding window with or without air bag compatible filler panels	\$817.54	\$681.28
KRCSP	Recessed panel for partition	\$205.22	\$171.02
KPLP	Lower kick panel. (closes off area under front seat)	\$113.74	\$94.78
KPAN	Plastic floor pan	\$361.70	\$301.42
KPRIS	Plastic rear prisoner seat	\$558.18	\$465.15

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 Wheeling, WV 26003



# 2011 Kerr Options

**Kerr**  
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 LIMITED

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Kerr Option	Description	MSRP	Dealer Cost
<b>K9 Transport</b>			
KCANU	K9 unit		request price
KCANU-PRIS	1/3 and 2/3 K9 and prisoner unit - K9 sits in 2/3 area		request price
KCANDOR	Canine accessories - door popper system		request price
KCANCOL	Canine accessories - cooling fan system with monitor and alarm		request price
KCANCOLPAG	Canine accessories - pager for cooling alarm system		request price
KCANWATD	Canine accessories - non-spill water dish		request price
<b>Exterior Enhancements</b>			
KDISK	OEM wheel disks (set of four)	\$116.10	\$96.75
KPUNBT	Universal push bumper mounting bracket	\$253.67	\$211.39
KPUSH-SET	Setina PB400 push bumper	\$405.62	\$338.02
KBMPR	Wrap around push bumper (includes bumper & wrap)	\$817.46	\$681.22
KSKID	Skid plate with access for oil filter and drain plug	\$269.18	\$224.32
KTINTF	Tint for front driver and passenger side windows - specify tint %	\$114.06	\$95.05
KTINTR	Tint for rear and back windows or cargo area - specify tint %	\$228.12	\$190.10

Kerr Industries offer a full 3 year, 36 000 mile warranty on all parts supplied and installed

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**2011 DODGE CHARGER POLICE PURSUIT VEHICLE  
 (MID-SIZE, FOUR DOOR, REAR WHEEL DRIVE)**

The base price bid of the specified vehicle will include all items/features/equipment listed by Dodge as standard equipment, as well as any other "optional" features listed below under Mandatory Equipment Base Package. These features include:

**MODEL: 2011 Dodge Charger- 4 door Sedan**  
**Order Code:**

**Mandatory Equipment Base Package:**

Air Conditioning:	Installed
Locks:	Power with rear door child security
Radio:	AM/FM/with Clock
Steering:	Power, with Tilt Wheel
Wipers:	Intermittent with high speed Anti-lift Wipers System on Driver side
Brakes:	4 Wheel Anti-Lock disc brakes with Police Calibration and Heavy duty front brake pads.
Suspension:	
Transmission:	Five-Speed automatic transmission with overdrive plus autostick (column shifter)
Engine:	3.5 Liter V-6 engine
Cooling:	Severe Duty Cooling System
Engine Cradle:	Reinforced
Front Struts:	Reinforced
Alternator:	160-Amp high-output alternator
Battery:	Heavy Duty
Tires:	P225/60R18 BSW V-Rated performance tires
Wheels/Covers:	18 x 7.5 inch steel wheels with standard Dodge Wheel Covers.
Spare Tire:	Full
Seats-Front:	Heavy-duty cloth front bucket seats with manual lumbar .
Seats-Rear:	Cloth Bench.
Speedometer:	160-mph certified calibrated speedometer.
Key:	Separate key and key fob
Defogger:	Rear Window installed.
License Bracket:	Front and rear
Dome Light:	Door Switch Deactivated
Electric Mirrors:	LH & RH Remote installed
Windows:	Power with drivers' one touchdown feature
Floor Covering:	Full Carpeting to include a set of four, color-coordinated factory floor mats
Trunk Release:	Electric
Dome Lamp ( )	Front Aux.

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Police Equipment Mounting Bracket: Installed

State Police Paint Scheme:

WV State Police Custom Paint Scheme- (Vehicles will be purchased from available Dodge stock colors for the above described models). All bumper coverings and/or body side moldings are to be the same color. The vendor will customize the paint scheme by painting the traditional gold portion of the vehicle, which includes the roof of vehicle, front and rear pillars. The exact paint code and pattern may be obtained from the West Virginia State Police –Procurement Section, Attention 1<sup>st</sup> Sgt. Rick Pursley, (Phone 304-746-2238) prior to bid submission.

**IMPORTANT NOTE:** Prospective Vendors must include all profit margins for the vehicle bid in the “Base Vehicle Cost” below. Any and all options must be made available at actual Dealer Cost ( the below listing is not-all inclusive). Pricing for all options listed below must be provided with the bid package. Failure to provide option-pricing information (at dealer cost) shall be grounds for disqualification of the bid. For bidding purposes, all options listed above must be included in the “Base Vehicle Cost”

**BASE VEHICLE COST:** \$ NO BID

End of Base Vehicle Cost

**OPTION PRICING INFORMATION:**

5.7L Hemi V8 with Multi-Displacement System and 340 hp, 390 lb-ft torque@ 400 RPM.

	\$ _____
	\$ _____
	\$ _____
	\$ _____
	\$ _____
	\$ _____

Cruise Control ( )

\$ \_\_\_\_\_

Seat-Front-substitute vinyl for cloth

\$ \_\_\_\_\_

Seat-Rear-substitute vinyl for cloth

\$ \_\_\_\_\_

Floor Covering-substitute heavy duty black Vinyl for carpet ( )

\$ \_\_\_\_\_

Spotlight-Left hand drivers side

\$ \_\_\_\_\_

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Wheeling, WV 26003

Police Equipment Mounting Bracket: Installed

State Police Paint Scheme:

WV State Police Custom Paint Scheme- (Vehicles will be purchased from available Dodge stock colors for the above described models). All bumper coverings and/or body side moldings are to be the same color. The vendor will customize the paint scheme by painting the traditional gold portion of the vehicle, which includes the roof of vehicle, front and rear pillars. The exact paint code and pattern may be obtained from the West Virginia State Police –Procurement Section, Attention 1<sup>st</sup> Sgt. Rick Pursley, (Phone 304-746-2238) prior to bid submission.

**IMPORTANT NOTE:** Prospective Vendors must include all profit margins for the vehicle bid in the “Base Vehicle Cost” below. Any and all options must be made available at actual Dealer Cost ( the below listing is not-all inclusive). Pricing for all options listed below must be provided with the bid package. Failure to provide option-pricing information (at dealer cost) shall be grounds for disqualification of the bid. For bidding purposes, all options listed above must be included in the “Base Vehicle Cost”

**BASE VEHICLE COST:** \$ NO BID

End of Base Vehicle Cost

**OPTION PRICING INFORMATION:**

5.7L Hemi V8 with Multi-Displacement System and 340 hp, 390 lb-ft torque@ 400 RPM.

~~Price grid with columns for description and price, crossed out with a large X.~~

Cruise Control ( )

Seat-Front-substitute vinyl for cloth

Seat-Rear-substitute vinyl for cloth

Floor Covering-substitute heavy duty black Vinyl for carpet ( )

Spotlight-Left hand drivers side

Service Manuals (one set) (complete Set of "dealer" shop manuals, inclusive of any future updates)

\$ \_\_\_\_\_

Mats, Front and Rear ( )

\$ \_\_\_\_\_

All Vehicles Keyed Alike:

\$ \_\_\_\_\_

Spare Tire-Full Size (credit)

\$ \_\_\_\_\_

Traction Control

\$ \_\_\_\_\_

Switchable Daytime Running Lights

\$ \_\_\_\_\_

Auxiliary wiring battery ignition feed to The front passenger floor/dash area

\$ \_\_\_\_\_

Grounding Stud located in trunk

\$ \_\_\_\_\_

Wiring for alternating lamps (Wig Wag)

\$ \_\_\_\_\_

Power Drivers Seat

\$ \_\_\_\_\_

Shift Lever ( )

\$ \_\_\_\_\_

West Virginia State Police custom paint Scheme (credit)

\$ \_\_\_\_\_

Exterior Color Pricing:

**Important Note:** The above specified base vehicle cost for vehicles painted "standard factor colors" (no two tone).

The base price quoted above is for any of the specified "standard factor colors" and must include color keyed // matching body trim and bumper covering, if available.

The below listed paint schemes are optional and shall be priced as indicated:

Standard Factory Color in Two-Tone Paint Scheme:

\$ NO BID

If minimum order quantity required for Special Police Paint Schemes, specify here:

Minimum # N/A

**2011 FORD EXPLORER XLT SSV, JEEP GRAND CHEROKEE, CHEVROLET TAHOE  
(FULL SIZE, FOUR DOOR, FOUR WHEEL DRIVE, UTILITY VEHICLE)**

Vehicles bid in this classification shall be full-size, four door vehicles commonly referred to as sport utility vehicles. In addition to four passenger doors, they must also include a rear lift gate or cargo doors. Any vehicle bid must be able to withstand the rigors of police use and shall meet the following minimum specifications. *In an effort to be more fuel efficient, EPA ratings may be a consideration in the purchase of a SUV vehicle. This range should be a minimum of 13 City and 20 highway.*

The base price bid of the specified vehicle will include all items/features/equipment listed by the manufacturer as standard equipment, as well as any other "optional" features listed below. These features include, but are not limited to the following.

**Mandatory Equipment Package:**

Engine:	Minimum 4.0 L V6
Wheelbase:	Minimum 113"
Transmission:	Automatic, with Heavy Duty Oil Cooler, Maximum Available
Differential:	Limited Slip, Rear
Transfer Case:	4 wheel Drive
Suspension:	Heavy Duty with Front and Rear Stabilizer
Engine Cooling:	Heavy Duty, Maximum Available for Vehicle
Steering:	Power Assisted
Brakes:	Power Assisted / 4 Wheel ABS
Radio:	AM/FM Stereo
Front Seats:	Cloth, Bucket Seats
Rear Seat:	Cloth Bench
Third Seat:	None
Windows:	Power Operated
Door Locks:	Power Operated with Rear Child Safety Feature
Floor Covering:	Fully Carpeted Passenger Compartment and Cargo Area with Coordinating Carpeted Floor Mats (4) or Heavy Duty Vinyl Floor Covering (If Available with other Equipment Specified)
Rear Window Defogger:	Installed
Air Conditioning:	Installed
Spare Tire:	Full Size
Skid Plates:	Transmission and Transfer Case

**-- End of Base Equipment Listing B**

**IMPORTANT NOTE:** Prospective Vendors must include all profit margins for the vehicle bid in the "Base Vehicle Cost" specified below. Any and all options must be made available at actual Dealer Cost (the below listing is not all-inclusive). Pricing for all options listed below must be provided with the bid package. Failure to provide option-pricing information (at dealer cost) shall be grounds for disqualification of the bid.

Model: 2011 Chevy Tahoe 4X4 Special Service Pkg.



**2011 FORD EXPLORER XLT SSV, JEEP GRAND CHEROKEE, CHEVROLET TAHOE  
(FULL SIZE, FOUR DOOR, FOUR WHEEL DRIVE, UTILITY VEHICLE)**

Base Vehicle Cost: \$ 28,375.00

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**OPTION PRICING INFORMATION:**

Trailer Towing Package:	\$ <u>Included</u>
Control Trac 4WD System	\$ <u>Autotrac AWD-Standard</u>
Rubber Floor Mats	\$ <u>121.44 (Set of 4 Front &amp; Rear)</u>
Engine Block Heater	\$ <u>66.00</u>
Skid Plates Package	\$ <u>132.00</u>
Service Manuals (one set) -- (complete set of "dealer" shop manuals, Inclusive of any future updates)	\$ <u>Contact Vendor</u>

**SPECIAL SERVICE PACKAGE OPTIONS**

Heavy Duty Battery	<u>(730 CCA)</u>	\$ <u>50.16 OR Dual Battery Option \$136.40</u>
Ground Straps		\$ <u>Included</u>
Roof Wiring Prep Package		\$ <u>26.40</u>
Special Service/Fleet Manual		\$ <u>Contact Vendor</u>

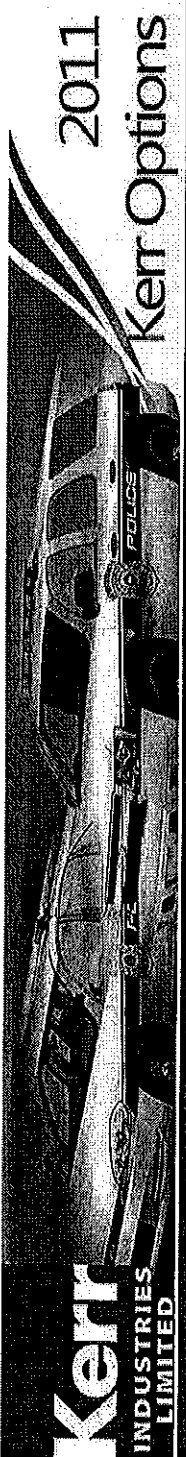
**OTHER:**

**EPA RATING OF VEHICLE BID**

MPG HIGHWAY 21                      MPG CITY 15

**Miscellaneous:** Inspection of Sample Vehicle(s): Within one week after the issuance of a purchase order, the successful bidder shall make arrangements to deliver to the West Virginia State Police, 725 Jefferson Road, South Charleston, West Virginia, a sample vehicle having the same general body, chassis, engine and transmission as the vehicle on which the bid was submitted. This vehicle is not a patrol vehicle and may be a vehicle from the dealer's stock. It will be used as a prototype for determining the method of attaching various items of police equipment.

The standard factory warranty of the vehicle bid shall be clearly specified within the body of the Vendor's bid submission. In addition, any available extended factory warranties which are



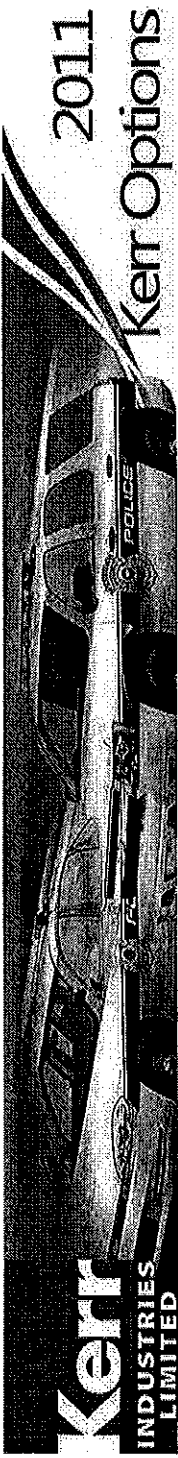
# 2011 Kerr Options

**Kerr  
INDUSTRIES  
LIMITED**

Tahoe		MSRP	Dealer Cost
Kerr Option	Description		
<b>Power Management and Wiring Harnesses</b>			
KCP100	100 amp front power management system with 5 ignition and 6 battery connections and 12 ground	\$237.02	\$197.52
KPDIST	100 amp front and rear power management systems includes 2 fuse panels, circuit breakers and colour coded, labeled wiring	\$410.24	\$341.87
KWIRE-LED	Basic LED wiring with terminated ends for mirror, B pillar and rear deck or cargo area and left blunt cut in trunk or rear cargo area	\$146.24	\$121.87
KWIRE-EXT	Extension of 617, 618 and 614 to the rear trunk or cargo area	\$135.13	\$112.61
K721P	NOTE: must order SEO 617, 618 and 614 or SEO equivalent Dash panel pass through grommet	\$37.57	\$31.31
KBATP	Automatic battery protection detects when battery voltage is below 11.9V and cuts power to the vehicle, comes with reset button and manual override	\$225.60	\$188.00
K2BM	Equipment/battery minder allows time out from 15 minutes to 4 hours	\$285.48	\$237.90
KT6F5	10 wire roof wiring harness with OE roof grommet	\$248.59	\$207.16
K617RF	Separate front from rear flasher on SEO 617 (must order SEO 617)	\$123.61	\$103.01
<b>Vehicle Enhancements</b>			
KATS	Vehicle anti-theft system allows you to remove key while engine is running	\$385.33	\$321.11
KBAG	Passenger disable air bag switch convenient for items such as laptops which impede air bag zone	\$288.91	\$240.76
KBAGSID	Side curtain air bag disable switch allows for installation of prisoner partition utilizing fixed hard wing panels	\$430.58	\$358.82
KMAU	permits the interior handle to open the door in the locked position per door		
KLOCK	NOTE: driver door only rear hatch lock keyed to vehicles existing keys	\$336.00	\$280.00
KEMGLOC	permits unlocking of rear passenger doors in the event of electrical failure allowing access to the rear occupants per door	\$239.60	\$199.67
KTBDP-*	NOTE: price is shown per door please specify which door Level 3a ballistic door panels for front driver and passenger only	\$215.15	\$179.29
KEY1	NOTE: price is shown per door please specify which door One extra key, cut and programmed	\$1,275.06	\$1,062.55
KEY2	Two extra keys, cut and programmed	\$38.44	\$32.03
KEY3	Three extra keys, cut and programmed	\$66.85	\$55.71
KEY4	Four extra keys, cut and programmed	\$93.24	\$77.70
KEY5	Five extra keys, cut and programmed	\$121.88	\$101.57
KEY6	Six extra keys, cut and programmed	\$131.21	\$109.34
		\$149.40	\$124.50

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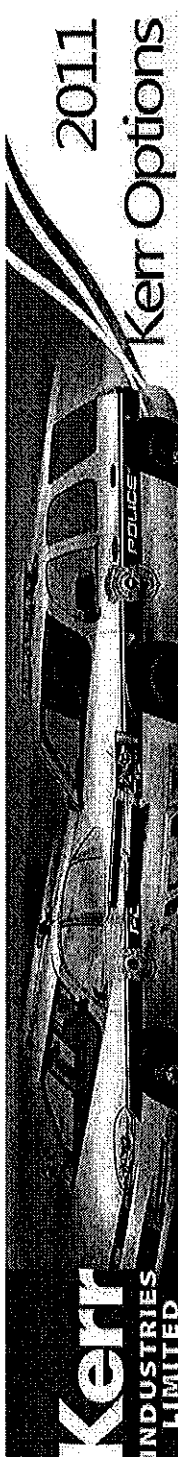
Kerr Industries offer a full 3 year, 36 000 mile warranty on all parts supplied and installed



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Kerr Option	Description	MSRP	Dealer Cost
KEY7	Seven extra keys, cut and programmed	\$169.80	\$141.50
KEY8	Eight extra keys, cut and programmed	\$191.40	\$159.50

**Bob Robinson Chevrolet Buick  
Pontiac GMC Cadillac  
P. O. Box 6420  
Wheeling, WV 26003**



2011  
Kerr Options

**Kerr Industries Limited**

Kerr Option		Tahoe	
Console and Equipment Mounting	Description	MSRP	Dealer Cost
KCPLT	Console mounting platform (floor plate and leg kit)	\$303.12	\$252.60
KON18	Available in 18" console (includes floor plate & leg kit and equipment faceplates to match equipment)	\$518.16	\$431.80
KON-ARM	Armrest	\$184.92	\$154.10
KON-CUP	Dual cup holder	\$87.12	\$72.60
KON-PWR	3-outlet power plug (12 volt) mounted in console	\$113.58	\$94.65
K12VA	3-outlet power plug (12 volt) mounted outside the console	\$142.56	\$118.80
KTIC	Ticket book holder for console	\$48.96	\$40.80
KMAP12	12" gooseneck map light - LED	\$164.28	\$136.90
KCPUT	Stand alone universal computer mount	\$589.57	\$491.31
KON-LAP	Computer mount universal mounting (KON** must also be ordered)	\$554.39	\$461.99
KON-LPWR	Laptop power supply (inverter)	\$175.73	\$146.44
KCPORT	Computer port replicator		request price
<b>Rear Cargo Options</b>			
KTCOMC	Custom built command center/storage box		request price
KTEDON	Economy equipment storage box made of ABS plastic with three compartments and relocatable dividers	\$486.08	\$405.07
<b>Emergency Lighting and Equipment</b>			
KPIA	PIAA headlamp bulbs - super bright white suitable for remote locations where higher visibility is required - available in high or low	\$167.81	\$139.84
KSPEAK	100 watt siren speaker (must order option 613)	\$295.30	\$246.08
K010	Illumination for low or no light areas in the event visual inspection under the hood is required	\$88.08	\$73.40
KCRNS	Corner strobes with weather pack connectors mounted in head and tail lamps with a power pack (110 watts)	\$749.78	\$624.82
KCRNSP	Corner strobes with weather pack connectors mounted in head and tail lamps without power pack	\$523.52	\$436.27
KCRN-LED**	LED corner modules mounted in head and tail lamps available in red, white, blue, amber	\$931.92	\$776.60

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**2011**

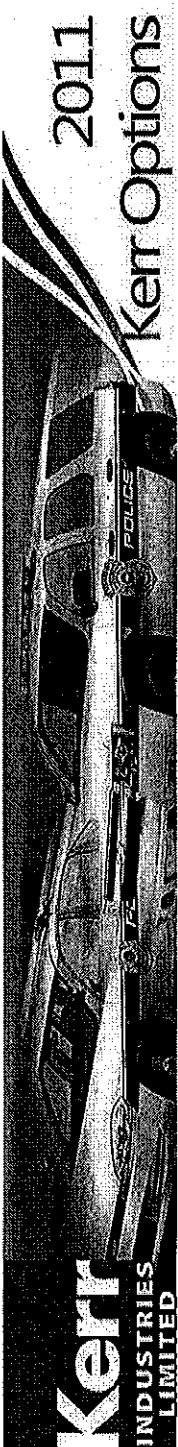
**Kerr INDUSTRIES LIMITED**

**Kerr Options**

All prices are in US funds and are subject to change		Tahoe
Kerr Option	Description	IMSRRP Dealer Cost
KGRL-LED**	Front grille LED modules in any combination of red, amber, blue <i>(must order option 6J3)</i>	\$332.72 \$277.27
KMMLED-**	Outside mirror LED modules in any combination of red, amber, blue	\$418.21 \$348.51
KT6C7	White standard dome light mounted between the driver and passenger	\$104.90 \$87.42
KNVL55	Night vision dome light with red LED and white incandescent mounted between the driver and passenger	\$119.45 \$99.54
KNVL55-LED	Night vision dome light with red and white LED mounted between the driver and passenger	\$143.12 \$119.27
KLTBAR	Interior or exterior light bars from Sound Off, Whelen, Code 3, Federal Signal	request price
KSTPART**	LED modules mounted to B pillar in any combination of red, amber, blue and is side curtain air bag compatible	\$388.96 \$324.13
KDCKLED-**	Two single rear deck or cargo area LED modules in any combination of red, amber, blue	\$416.68 \$347.23
KTRAF91	Interior mounted low profile traffic director	\$1,259.30 \$1,049.42
KTRMT-LED	Exterior roof mounted traffic director	request price
KUNDR	Undercover lighting to include front and rear LED inserts in the head and tail lamps, front grille LEDs, visor light and siren speaker with a concealed siren/light controller <i>(must order SEO 6J7, 6J3 and 6J4)</i>	
KCLUG	Lighting equipment controllers from Sound Off, Whelen, Code 3, Federal Signal	request price
<b>Prisoner Containment and Accessories</b>		
KHORS	Horizontal shot gun rack mounted on upper portion of partition with ABS panels to protect the headliner <i>(not compatible with side curtain air bags, must order KBAGSID)</i>	\$533.14 \$444.28
KVETS	Single vertical shot gun rack mounted between driver and passenger bucket seats on partition with or without recess panel	\$490.08 \$408.40
KVETD	Dual vertical shot gun rack mounted between driver and passenger bucket seats on partition with or without recess panel <i>(recommended with a recess panel within the partition)</i>	\$694.75 \$578.96
KWBAR-*	Rear window barriers available in Lexan or metal	\$409.40 \$341.17
KDOOR	Rear door panel covers	\$266.18 \$221.82
KEMGLOC	permits unlocking of rear passenger doors in the event of electrical failure allowing access to the rear occupants	\$215.15 \$179.29
KPART	Single prisoner partition including rear plastic seat, floor pan, door panel and window barrier	\$2,718.46 \$2,265.38
KPCS	Partition - center sliding window with or without air bag compatible filler panels	\$819.60 \$683.00
KPHEX	Partition - half vinyl coated expanded metal with or without air bag compatible filler panels	\$819.60 \$683.00
KPHS	Partition - half sliding window with or without air bag compatible filler panels	\$836.40 \$697.00
KRCSP	Recessed panel for partition	\$209.86 \$174.88

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2011

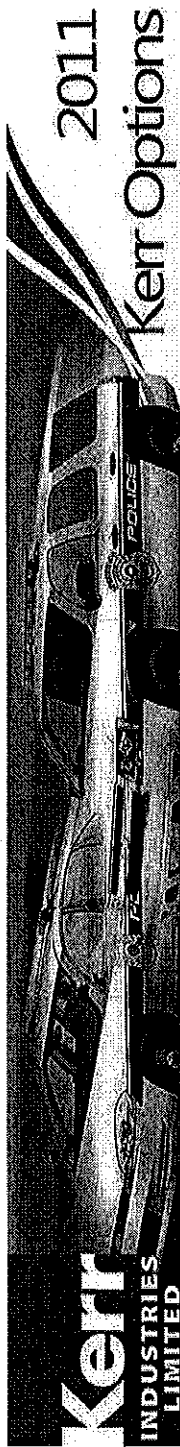
Kerr Options

		Tahoe	
Kerr Option	Description	MSRP	Dealer Cost
KPRIS	Plastic rear prisoner seat	\$1,296.30	\$1,080.25
KTCAR-Lexan	Cargo partition with Lexan upper section	\$598.13	\$498.44
KTCAR-exp metal	Cargo partition with expanded metal upper section	\$490.94	\$409.12

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Kerr Option	Description	MSRP	Tahoe Dealer Cost
K9 Transport			
KCANU	K9 unit	\$3,424.80	\$2,854.00
KCANU-PRIS	1/3 and 2/3 K9 and prisoner unit - K9 sits in 2/3 area		request price
KCANDOR	Canine accessories - door popper system	\$921.60	\$768.00
KCANCOL	Canine accessories - cooling fan system with monitor and alarm	\$823.80	\$686.50
KCANCOLPAG	Canine accessories - pager for cooling alarm system (must order KCANCOL)	\$570.00	\$475.00
KCANWATD	Canine accessories - non-spill water dish	\$105.48	\$87.90
KCANRUB	Rubber floor mat	\$212.28	\$176.90
<b>Exterior Enhancements</b>			
KPUSH-SET	Setina PB400 push bumper	\$472.25	\$393.54
KPUSH-GO	GoRhino push bumper	\$515.20	\$429.33
KBMPR	Wrap around push bumper (includes bumper & wrap)	\$1,079.34	\$899.45
KTINTF	Tint for front driver and passenger side windows - specify tint %	\$192.49	\$160.41
KTINTMR	Tint for rear side doors - specify tint %	\$226.09	\$188.41
KTINTR	Tint for rear and back windows or cargo area- specify tint %	\$360.37	\$300.31
KPAINT	Vehicle painted in specific scheme		request price
KPAINT-W012	Paint roof and 4 doors white (must order 41U)	\$2,484.00	\$2,070.00
KPAINT-W012-2	Paint roof and 2 front doors white (must order 41U)	\$1,620.00	\$1,350.00
KPAINT-W012-4	Paint 4 doors white (must order 41U)	\$1,704.00	\$1,420.00

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**2011 FORD EXPLORER XLT SSV, JEEP GRAND CHEROKEE, CHEVROLET TAHOE  
(FULL SIZE, FOUR DOOR, FOUR WHEEL DRIVE, UTILITY VEHICLE)**

optional shall also be bid as separate items, listing all areas and items covered.

Note: Equipment installation to be at the factory and not "add on" dealer accessories. Any exception(s) will be clearly stated within the body of the respective Vendor's bid submission.

**Inspection, Testing and Evaluation -- State Police Vehicle Only --**

Pre-Delivery: Prior to delivery, each new vehicle must be completely serviced in accordance with standard new car dealer "make ready" preparation and in accordance with these specifications and the manufacturer's recommendations. Crankcase, differential, transmissions and fuel tank must be filled to capacity as recommended by the manufacturer. Each vehicle shall contain a pre-delivery check sheet showing what operations have been performed on the vehicle and signed by the mechanic(s) or individuals that worked on the same prior to the department inspection.

Delivery, Testing and Evaluation: Vehicles will be inspected, tested and evaluated to determine if they meet the requirements of this specification.

Vehicles will be delivered by the dealer. (Vehicles purchased by the West Virginia State Police will be delivered to 725 Jefferson Road, South Charleston, West Virginia.) Vehicles will not be accepted until inspected and approved by the Purchaser. All repairs and corrections will be the responsibility of the dealer. Dealer will provide dealer's license, insurance (as required for dealer license), and reasonable management assistance for pre-delivery acceptance inspections. If the successful bidder's car does not meet the requirements of this specification, it will be rejected.

**Bob Robinson Chevrolet Buick  
Pontiac GMC Cadillac  
P. O. Box 6420  
Wheeling, WV 26003**



# Information/Option Certification

Bob Robinson Chevrolet Buick  
Pontiac GMC Cadillac  
P. O. Box 6420  
Wheeling, WV 26003

## PC11

Vendor should complete the following: (Please Type)

Dealer: Bob Robinson Chevy-Buick-GMC-Cadillac, Inc.

Vendor Contact: BRIAN S. Long - Fleet Sales

Address: P.O. Box 6420 Wheeling, WV 26003

Telephone Number: 304-233-8000

Toll Free Number: \_\_\_\_\_

Fax Number: 304-233-3127

By signature below, certification is made that options quoted on PC06 are quoted at dealer cost.

Roberta Olejasz   
 Print/Type Name Signature

representing Bob Robinson Chevy-Buick-GMC-Cadillac, Inc.  
 Print/Type Dealership Name

hereby certify under penalty of perjury that options quoted on PC10 are quoted at dealer cost.

**NOTE:** No contracts shall be awarded unless this certification is signed and returned.

Bob Robinson Chevrolet Buick  
Pontiac GMC Cadillac  
P. O. Box 6420  
Wheeling, WV 26003

RFQ No. PC-11

STATE OF WEST VIRGINIA  
Purchasing Division

# PURCHASING AFFIDAVIT

**West Virginia Code §5A-3-10a states:** No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

**WITNESS THE FOLLOWING SIGNATURE**

Vendor's Name: Bob Robinson Chevy - Buick - GMC - Cadillac, Inc.

Authorized Signature: [Signature] Date: 10-07-2010

State of West Virginia

County of Marshall, to-wit:

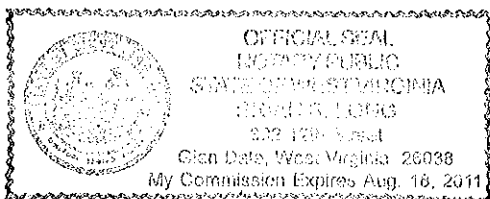
Taken, subscribed, and sworn to before me this 7<sup>th</sup> day of October, 2010

My Commission expires 8-18, 2011.

AFFIX SEAL HERE

NOTARY PUBLIC

[Signature]



State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:

- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

2. Application is made for 2.5% resident vendor preference for the reason checked:

- Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

3. Application is made for 2.5% resident vendor preference for the reason checked:

- Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

4. Application is made for 5% resident vendor preference for the reason checked:

- Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

- Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

- Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Bob Robinson Chevy-Buick-GM Cadillac, Inc. Signed: [Signature]
Date: 10-07-2010 Title: DEALER

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.