



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

|            |      |
|------------|------|
| RFQ NUMBER | PAGE |
| NTIRES11   | 1    |

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|--|
| ADDRESS CORRESPONDENCE TO ATTENTION OF |
| JO ANN ADKINS<br>304-558-8802          |

\*709044449 304-589-3513  
 KINGS TIRE SERVICE INC  
 PO BOX 3511  
 S R E N  
 WV 24701

SHIP TO

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 (LOCATION AS INDICATED BY  
 CONTRACT ORDER)

|              |               |          |        |               |
|--------------|---------------|----------|--------|---------------|
| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
| 01/05/2011   |               |          |        |               |

BID OPENING DATE: 02/04/2011 BID OPENING TIME 01:30PM

| LINE  | QUANTITY | UOP | CAT NO | ITEM NUMBER   | UNIT PRICE | AMOUNT |
|---|----------|-----|--------|---------------|------------|--------|
| 0001  | 1        | EA  |        | 998-13-99-000 |            |        |
| <p>TIRES: NEW</p> <p>REQUEST FOR QUOTATION</p> <p>THE PURCHASING DIVISION IS CONTRACTING FOR A BLANKET OPEN-END CONTRACT TO SUPPLY NEW TIRES TO ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS PER THE ATTACHED SPECIFICATIONS.</p> <p>*****</p> <p>INQUIRIES WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS WEDNESDAY, JANUARY 19, 2011. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED.</p> <p>ADDRESS INQUIRES TO:</p> <p>JEAN JONES<br/>           DEPARTMENT OF ADMINISTRATION<br/>           PURCHASING DEPARTMENT<br/>           2019 WASHINGTON STREET, EAST<br/>           CHARLESTON, WV 25305<br/>           FAX: 304-558-4115<br/>           EMAIL: JEAN.Y.JONES@WV.GOV</p> <p>ATTACHMENTS:<br/>           NTIRES11 - GENERAL SPECIFICATIONS AND CONDITIONS</p> |          |     |        |               |            |        |

RECEIVED  
 2011 FEB 17 AM 9:16  
 WV PURCHASING  
 DIVISION

|   |                 |                                   |
|---|-----------------|-----------------------------------|
| SEE REVERSE SIDE FOR TERMS AND CONDITIONS |                 |                                   |
| SIGNATURE                                 | TELEPHONE       | DATE                              |
|   | 304-626-3111    | 2-16-2011                         |
| TITLE                                     | FEIN            | ADDRESS CHANGES TO BE NOTED ABOVE |
| Manager                                   | 55-0566-053-001 |                                   |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.htm](http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**NTIRES11**

PAGE  
**2**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**JO ANN ADKINS**  
**304-558-8802**

WEST VIRGINIA  
RFQ NUMBER

\*709044449 304-589-3513  
**KINGS TIRE SERVICE INC**  
**PO BOX 3511**  
**US RT 52 N**  
**BLUEWELL WV 24701**

SHIP TO

**ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 (LOCATION AS INDICATED BY  
 CONTRACT ORDER)**

| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B | FREIGHT TERMS |
|--------------|---------------|----------|-------|---------------|
| 01/05/2011   |               |          |       |               |

BID OPENING DATE: **02/04/2011** BID OPENING TIME **01:30PM**

| LINE | QUANTITY | UOP | CAT NO | ITEM NUMBER  | UNIT PRICE | AMOUNT |
|------|----------|-----|--------|--|------------|--------|
|      |          |     |        | <p>NTIRES11 - PROCEDURES FOR ADDING PRODUCT TO CONTRACT<br/>           NTIRES11 - INFORMATION/PRICING PAGES<br/>           NTIRES11 - VENDOR PARTICIPATING AUTHORIZED DISTRIBUTORS<br/>           NTIRES11 - PRICING PAGES<br/>           PURCHASING AFFIDAVIT<br/>           RESIDENT VENDOR PREFERENCE<br/>           THE STATE RESERVES THE RIGHT TO UTILIZE INTER-STATE AGREEMENTS, SUCH AS THE WSCA (WESTERN STATES CONTRACTING ALLIANCE), GSA OR MMCAP TO PURCHASE NEW TIRES OUTSIDE THE TERMS AND CONDITIONS OF ANY CONTRACT RESULTING FROM AN AWARD OF THIS RFQ, PURSUANT TO WEST VIRGINIA STATE CODE, SECTION 5A-3-19.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON ..... AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE</p> |            |        |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

|                  |                           |                                   |
|------------------|---------------------------|-----------------------------------|
| SIGNATURE<br>    | TELEPHONE<br>304-626-3111 | DATE<br>2-16-2011                 |
| TITLE<br>Manager | FEIN<br>55-0566-053-001   | ADDRESS CHANGES TO BE NOTED ABOVE |

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\*709044449      304-589-3513  
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 BLUEWELL WV 24701

VENDOR

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| LINE  | QUANTITY | UOP | CAT. NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
|---|----------|-----|----------|-------------|------------|--------|
| <p>ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICE SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER</p> |          |     |          |             |            |        |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

|               |                        |                                   |
|---------------|------------------------|-----------------------------------|
| SIGNATURE     | TELEPHONE 304-626-3111 | DATE 2-16-2011                    |
| TITLE Manager | FEIN 55-0566-053-001   | ADDRESS CHANGES TO BE NOTED ABOVE |

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|--|----------|-----|--------|-------------|------------|--------|
| <p>ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>THIS TEAM EXHIBIT HAS BEEN REPLACED BY THE ONLINE VERSION WHICH IS AVAILABLE HERE:<br/> <a href="http://www.state.wv.us/admin/purchase/vrc/venpref.pdf">HTTP://WWW.STATE.WV.US/ADMIN/PURCHASE/VRC/VENPREF.PDF</a></p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION<br/>         PURCHASING DIVISION<br/>         BUILDING 15<br/>         2019 WASHINGTON STREET, EAST</p> |          |     |        |             |            |        |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

|           |                 |                                   |
|-----------|-----------------|-----------------------------------|
| SIGNATURE | TELEPHONE       | DATE                              |
|           | 304-626-3111    | 2-16-2011                         |
| TITLE     | FEIN            | ADDRESS CHANGES TO BE NOTED ABOVE |
| Manager   | 55-0566-053-001 |                                   |

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| ADDRESS-CORRESPONDENCE TO ATTENTION OF |
| JO ANN ADKINS<br>304-558-8802          |

\*709044449 304-589-3513  
 KINGS TIRE SERVICE INC  
 PO BOX 3511  
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 BLUEWELL WV 24701

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|---|----------|-----|---------|---------------------------|------------|--------|
|   |          |     |         | CHARLESTON, WV 25305-0130 |            |        |
| THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:<br><br>SEALED BID<br><br>BUYER: FILE 42<br>RFQ. NO.: NTIRES11<br>BID OPENING DATE: 02/04/2011<br>BID OPENING TIME: 1:30PM<br><br>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:<br>----- 304 626-3912 -----<br><br>CONTACT PERSON (PLEASE PRINT CLEARLY):<br>----- Jeff Simpson ----- |          |     |         |                           |            |        |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

|               |                        |                                   |
|---------------|------------------------|-----------------------------------|
| SIGNATURE     | TELEPHONE 304-626-3111 | DATE 2-16-2011                    |
| TITLE Manager | FEIN 55-0566-053-001   | ADDRESS CHANGES TO BE NOTED ABOVE |

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 JO ANN ADKINS  
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 VEND **KINGS TIRE SERVICE INC**  
 PO BOX 3511  
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BID OPENING DATE: 02/17/2011 BID OPENING TIME 01:30PM

| LINE   | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT        |
|--|----------|-----|--------|-------------|------------|---------------|
| ***** THIS IS THE END OF RFQ NTIRES11 ***** TOTAL: |          |     |        |             |            | \$ 2231951.50 |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE TELEPHONE 304 626 3111 DATE 2-16-11

TITLE BRANCH MANAGER FEIN 55-0566-053-001 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

| Approximate Usage | Passenger    | AS              | Product Code | LIST Unit Price | Discount | Unit Bid Price | Total     |
|-------------------|--------------|-----------------|--------------|-----------------|----------|----------------|-----------|
| 400               | 235/65R X 17 | A/S 10/32 TREAD | 50496        | 199.41          | 45%      | 109.68         | 43879.00  |
| 125               | 215/70R X 15 | A/S 10/32 TREAD | 33471        | 108.39          | 35%      | 70.39          | 8798.75   |
| 200               | 235/65R X 17 | A/S 10/32 TREAD | 50496        | 199.41          | 45%      | 109.68         | 21936.00  |
| 450               | 205/65R X 15 | A/S 10/32 TREAD | 88715        | 103.80          | 35%      | 67.47          | 30361.50  |
| 500               | 225/60R X 17 | A/S 10/32 TREAD | 11254        | 168.31          | 35%      | 109.40         | 54706.00  |
| 125               | 225 60R X 16 | A/S 10/32 TREAD | 01451        | 119.60          | 35%      | 77.74          | 9717.50   |
| Total:            |              |                 |              |                 |          |                | 169385.75 |

| Approximate Usage | Pursuit                | Speed Rated | Product Code | LIST Unit Price | Discount | Unit Bid Price | Total     |
|-------------------|------------------------|-------------|--------------|-----------------|----------|----------------|-----------|
| 350               | 225 75R X15            | H 130MPH    |              |                 |          |                | N/A       |
| 1600              | 235 55R X 17           | H 130MPH    | 58324        | 341.25          | 45%      | 187.69         | 300304.00 |
| 500               | 225 60R X 18           | H 130MPH    | 21324        | 158.01          | 35%      | 102.71         | 51355.00  |
| 400               | 225 60R X 16 snow tire | H 130MPH    | 02392        | 278.98          | 45%      | 153.44         | 61376.00  |
| 200               | 235 55R X 17 snow tire | H 130MPH    | 58324        | 341.25          | 45%      | 187.69         | 37538.00  |
| 220               | 225 60R X 18 snow tire | H 130MPH    |              |                 |          |                | N/A       |
| 100               | 235 50R X 18           |             | 64168        | 286.50          | 45%      | 157.58         | 15758.00  |
| 100               | 265 60R X 17           |             |              |                 |          |                | N/A       |
| Total:            |                        |             |              |                 |          |                | 466331.00 |

| Approximate Usage | Medium Truck            | Product Code | LIST Unit Price | Discount | Unit Bid Price | Total     |
|-------------------|-------------------------|--------------|-----------------|----------|----------------|-----------|
| 750               | 11R 22.5 Reg LRG 14 Ply | 68045        | 490.14          | 40%      | 294.08         | 220560.00 |
| 1100              | 11R 22.5 M&S LRG 14 Ply | 73493        | 747.78          | 40%      | 447.35         | 42735.00  |
| Total:            |                         |              |                 |          |                | 188295.00 |

| Approximate Usage | Light Truck       | Load Range | Product Code | LIST Unit Price | Discount | Unit Bid Price | Total     |
|-------------------|-------------------|------------|--------------|-----------------|----------|----------------|-----------|
| 500               | LT215/75R15       | C          | 36630        | 238.78          | 45%      | 131.33         | 65465.00  |
| 375               | LT235/75R15       | C          | 29874        | 226.60          | 45%      | 124.63         | 46736.25  |
| 625               | LT235/85R16 L R E | E          | 45879        | 207.93          | 45%      | 114.36         | 71475.00  |
| 750               | LT245/75R16       | E          | 89589        | 211.04          | 45%      | 116.07         | 87058.50  |
| Total:            |                   |            |              |                 |          |                | 270928.75 |



NITRES11  
 INFORMATION - PRICING PAGE

| Approximate Usage | Off Road      | Index Load | Product Code | LIST Unit Price | Discount | Unit Bid Price | Total     |
|-------------------|---------------|------------|--------------|-----------------|----------|----------------|-----------|
| 125               | 15.5 R 25R L2 | 1"         | 94687        | 1464.10         | Net      | 899.00         | 112375.00 |
| 60                | 17.5 R 25     | 1"         | 04118        | 1830.40         | Net      | 1189.00        | 67740.00  |
| 500               | 1400 R 24 GR  | 1"         | 15924        | 1370.60         | Net      | 839.00         | 419500.00 |
| Total:            |               |            |              |                 |          |                | 599615.00 |

| Approximate Usage | Radial Tubes      | Product Code | LIST Unit Price | Discount | Unit Bid Price | Total    |
|-------------------|-------------------|--------------|-----------------|----------|----------------|----------|
| 40                | 700750 R 15       | TU08409      | 19.62           | 35%      | 12.75          | 510.00   |
| 30                | 700750 R 16       | TU03470      | 14.94           | 35%      | 11.00          | 330.00   |
| 600               | 1000R20           | TU0538       | 29.52           | 35%      | 19.19          | 11514.00 |
| 450               | 13/1400R24 Grader | TU06916      | 71.31           | 35%      | 46.35          | 27810.00 |
| 175               | 16.9R30 Farm Tube | TU0783       | 81.60           | 35%      | 53.04          | 9282.00  |
| Total:            |                   |              |                 |          |                | 49446.00 |

DELIVERY: (Vendor shall show the number of days after receipt of order (ARO) for delivery of tires.)

NO OF DAYS: \_\_\_\_\_

Identify Price List or Catalog Bid: (Restricted to one (1))

Michelle North America Inc

Company:

King's Tire Service

Phone:

304 626-3111

Contact:

Jeff Simpson

Fax:

304 626-3912

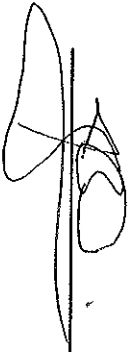
Address:

Rt 52 N  
 Bloewell WV 24701

Email:

King's Tire Club@YAHOO

Signature:



Date:

2-16-11

**DISCOUNT MULTIPLIERS:**

| <u>TYPE OR CATEGORY OF TIRE:</u>  | <u>DISCOUNT</u> |
|-----------------------------------|-----------------|
| POLICE AUTO                       | See Catalog %   |
| PASSENGER RADIAL                  | See Catalog %   |
| PASSENGER RADIAL A/S O.E.         | See Catalog %   |
| RADIAL LIGHT TRUCK A/S O.E.       | See Catalog %   |
| LIGHT TRUCK BIAS                  | See Catalog %   |
| LIGHT TRUCK RADIAL                | See Catalog %   |
| MEDIUM OVER-THE-ROAD BIAS         | See Catalog %   |
| MEDIUM OVER-THE-ROAD RADIAL D/139 | See Catalog %   |
| COMMERCIAL OVER-THE-ROAD          | See Catalog %   |
| LIGHT TRUCK RADIAL                | See Catalog %   |
| MEDIUM OFF-THE-ROAD TRUCK BIAS    | See Catalog %   |
| MEDIUM OFF-THE-ROAD TRUCK RADIAL  | See Catalog %   |
| SPECIALTY                         | See Catalog %   |

Note: Product must be received within 15 days after receipt of order.

**NTIRES11 - Pricing Page for Mount, Balance, Valve, and Disposal Fees**

| Approximate Usage |           |            |            |
|-------------------|-----------|------------|------------|
| Usage             | Passenger | Unit Price | Total      |
| 500               | Mount     | \$ 500.00  | \$ 2500.00 |
| 500               | Balance   | \$ 950.00  | \$ 4750.00 |
| 500               | Valves    | \$ 350.00  | \$ 1750.00 |
| 500               | Disposal  | \$ 350.00  | \$ 1750.00 |

| Approximate Usage |          |            |           |
|-------------------|----------|------------|-----------|
| Usage             | Pursuit  | Unit Price | Total     |
| 100               | Mount    | \$ 5.00    | \$ 500.00 |
| 100               | Balance  | \$ 9.50    | \$ 950.00 |
| 100               | Valves   | \$ 3.50    | \$ 350.00 |
| 100               | Disposal | \$ 3.50    | \$ 350.00 |

| Approximate Usage |              |            |            |
|-------------------|--------------|------------|------------|
| Usage             | Medium Truck | Unit Price | Total      |
| 100               | Mount        | \$ 10.00   | \$ 1000.00 |
| 100               | Balance      | \$ 15.00   | \$ 1500.00 |
| 100               | Valves       | \$ 7.00    | \$ 700.00  |
| 100               | Disposal     | \$ 7.50    | \$ 750.00  |

| Approximate Usage |             |            |            |
|-------------------|-------------|------------|------------|
| Usage             | Light Truck | Unit Price | Total      |
| 100               | Mount       | \$ 7.50    | \$ 750.00  |
| 100               | Balance     | \$ 12.50   | \$ 1250.00 |
| 100               | Valves      | \$ 6.00    | \$ 600.00  |
| 100               | Disposal    | \$ 5.00    | \$ 500.00  |

| Approximate Usage |          |            |            |
|-------------------|----------|------------|------------|
| Usage             | Off Road | Unit Price | Total      |
| 100               | Mount    | \$ 35.00   | \$ 3500.00 |
| 100               | Balance  | \$ N/A     | \$ N/A     |
| 100               | Valves   | \$ 20.00   | \$ 2000.00 |
| 100               | Disposal | \$ 25.00   | \$ 2500.00 |

**TOTAL:** 27950.00

EXHIBIT 10

REQUISITION NO.: *N Tires 11*

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:

NO. 1  .....

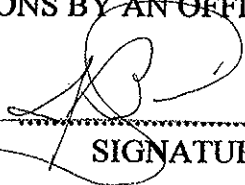
NO. 2  .....

NO. 3 .....

NO. 4 .....

NO. 5 .....

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

  
.....  
SIGNATURE

*Kings Tire*  
.....  
COMPANY

*2-16-11*  
.....  
DATE



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**NTIRES11**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**JO ANN ADKINS  
 304-558-8802**

VENDOR

**RFQ COPY  
 TYPE NAME/ADDRESS HERE**

SHIP TO

**ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 (LOCATION AS INDICATED BY  
 CONTRACT ORDER)**

| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
|--------------|---------------|----------|--------|---------------|
| 01/30/2011   |               |          |        |               |

BID OPENING DATE: **02/10/2011** BID OPENING TIME **01:30PM**

| LINE  | QUANTITY   | UOP | CAT. NO. | ITEM NUMBER   | UNIT PRICE | AMOUNT |
|---|------------|-----|----------|---------------|------------|--------|
| *****ADDE NDUM #1 *****   |            |     |          |               |            |        |
| 1. BID OPENING DATE HAS BEEN CHANGED FROM 02/04/2011 TO 02/10/2011.<br>2. ATTACHED: NTIRES11 QUESTIONS AND ANSWERS.<br>3. ATTACHED: UPDATED PRICING PAGE.<br>4. ATTACHED: ADDENDUM ACKNOWLEDGEMENT. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. |            |     |          |               |            |        |
| 0001  | 1          | EA  |          | 998-13-99-000 |            |        |
|   | TIRES: NEW |     |          |               |            |        |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

|                      |                               |                                   |
|----------------------|-------------------------------|-----------------------------------|
| SIGNATURE            | TELEPHONE <b>304-626-3111</b> | DATE <b>2-16-2011</b>             |
| TITLE <b>Manager</b> | FEIN <b>55-0566-053-001</b>   | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 NNTIRES11

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 JO ANN ADKINS  
 304-558-8802

VENDOR

\*709044449      304-589-3513  
 KINGS TIRE SERVICE INC  
 PO BOX 3511  
 US RT 52 N  
 BLUEWELL WV 24701

SHIP TO

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 (LOCATION AS INDICATED BY  
 CONTRACT ORDER)

|              |               |          |        |               |
|--------------|---------------|----------|--------|---------------|
| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
| 02/04/2011   |               |          |        |               |

BID OPENING DATE: 02/17/2011      BID OPENING TIME 01:30PM

| LINE                         | QUANTITY   | UOP | CAT NO | ITEM NUMBER  | UNIT PRICE | AMOUNT |
|------------------------------|------------|-----|--------|--|------------|--------|
| *****ADDENDUM #2*****        |            |     |        |  |            |        |
| 1.                           |            |     |        | BID OPENING DATE HAS BEEN CHANGED FROM 02/10/2011 TO 02/17/2011.   |            |        |
| 2.                           |            |     |        | ATTACHED: UPDATED PRICING PAGE.  |            |        |
| 3.                           |            |     |        | ATTACHED: ADDENDUM ACKNOWLEDGMENT. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. |            |        |
| *****END OF ADDENDUM #2***** |            |     |        |  |            |        |
| 0001                         | 1          | EA  |        | 998-13-99-000  |            |        |
|                              | TIRES: NEW |     |        |  |            |        |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

|           |                 |                                   |
|-----------|-----------------|-----------------------------------|
| SIGNATURE | TELEPHONE       | DATE                              |
|           | 304-626-3111    | 2-16-2011                         |
| TITLE     | FEIN            | ADDRESS CHANGES TO BE NOTED ABOVE |
| Manager   | 55-0566-053-001 |                                   |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



NITRES11 - Vendor Participating Authorized Distributors

VENDOR: Michelin's Tire/Krogs T

| DISTRIBUTOR                           | CONTACT NAME     | ADDRESS  | TELEPHONE    | TOLL FREE      | FAX          | EMAIL                    |
|---------------------------------------|------------------|--|--------------|----------------|--------------|--------------------------|
| American Tire                         | Chuck Buntwerker | 2901 Chapline St.<br>Wheeling, WV 26003                              | 304-232-8660 |                |              |                          |
| Big L Tire                            | Randy Nesslerad  | 4040 Embury Road<br>Harrisburg, VA 22801                             | 540-434-1792 |                |              |                          |
| Glofelty Tire Center<br>(Bridgeport)  | Joel Baird       | US 50 + 134 (Inter section)<br>Bridport Road<br>Bridgeport, WV 26330 | 304-842-3521 | 1-800-640-6950 |              | www.bridgeportmtr.com    |
| Glofelty Tire Center<br>(Elkins)      | Galen Glofelty   | 1080 Beverly Pike<br>Elkins, WV 26241                                | 304-635-0001 |                |              | glofeltyelkins@yahoo.com |
| Glofelty Tire Center<br>(Martinsburg) | Galen Glofelty   | University Ave - Exit 044<br>Goffin Rd<br>Martinsburg, WV            | 304-284-9980 |                |              | glofeltytire@comcast.net |
| Glofelty Tire Center<br>(Parkersburg) | Galen Glofelty   | 33 Clinton Avenue<br>P.O. Box 14<br>Parkersburg, WV                  | 304-489-4110 |                |              | runion71@hotmail.com     |
| Glofelty Enterprises<br>(Oakland, WA) | Galen Glofelty   | Rt 219 North<br>Garrett Highway<br>Oakland, WA 21550                 |              | 1-800-963-7327 |              | glofeltyent@iceweib.net  |
| Tri-County<br>A Glofelty Tire Store   | Galen Glofelty   | Rt 42 North<br>Pettersburg, WV 26247                                 | 304-257-2489 |                |              |                          |
| King Tire Service<br>Inc.             | Adam Turner      | 107 Stamford Road<br>Beckley, WV 25801                               | 304-252-8180 |                |              |                          |
| King Tire Service<br>Inc.             | Sam King         | US Route 59 North<br>Bluewell, WV 24701                              | 304-589-3756 |                | 304-589-7822 |                          |
| King Tire Service<br>Inc.             | Chye Haertley    | 6422 Airport Road<br>Bushfork, WV 24701                              | 304-325-0575 |                |              |                          |
| King Tire Service<br>Inc.             | Jeff Simpson     | 1106 N. 25th Street<br>Chesapeake, WV 26201                          | 304-626-3111 |                |              | 304-626-3912             |
| King Tire Service<br>Inc.             | Chad Evens       | 100 Chesapeake Street<br>Hansford, WV 25103                          | 304-595-1620 |                |              |                          |
| King Tire Service<br>Inc.             | Ted Prohl        | 1300 Bobwhite Blvd.<br>Dulaski, VA 24201                             | 504-980-8173 |                |              |                          |







REVISED 01/01/11  
 (Change Program Ending Date and Update Pricing)

February 1, 2010

To: All STATE OF WEST VIRGINIA Michelin, BFGoodrich and Uniroyal Dealers, Dealer Branches and Distributors.

Subject: STATE OF WEST VIRGINIA - Special Pricing Program – HO# 1100942

Authorized Users: All State Agencies, Departments, Boards, Commissions, Institutions and Political Subdivisions such as Cities, Counties, School Districts, Municipalities and any other local public body allowed by law.

PERIOD: February 1, 2010 through June 30, 2011

DISCOUNTS: Discounts offered off of the...January 1, 2011 MICHELIN GOVERNMENT & UTILITY BASE PRICE LIST, except MRTI Retread

|           |                                 |     |
|-----------|---------------------------------|-----|
| <b>I</b>  | <b><u>PASSENGER TIRES</u></b>   |     |
|           | Michelin Brand                  | 45% |
|           | BFGoodrich Brand                | 45% |
|           | Uniroyal Brand                  | 35% |
| <br>      |                                 |     |
| <b>II</b> | <b><u>LIGHT TRUCK TIRES</u></b> |     |
|           | Michelin Brand                  | 45% |
|           | BFGoodrich Brand                | 45% |
|           | Uniroyal Brand                  | 35% |

MICHELIN LIGHT TRUCK "KEY TIRES":

| <u>TIRE SIZE AND TREAD DESIGN</u> | <u>MSPN</u> | <u>STATE PRICE</u> |
|-----------------------------------|-------------|--------------------|
| LT215/85R16R LTX M/S2 RBL         | 02397       | \$145.10           |
| LT225/75R16 LTX M/S LRE 115R      | 25516       | \$149.26           |
| LT235/85R16 120R LTX M/S2 RBL     | 27679       | \$152.59           |
| LT245/75R16 120R LTX M/S LRE      | 22606       | \$143.72           |
| LT265/75R16 123R LTX M/S2 LRE     | 30217       | \$156.13           |
| P265/70R17 113T LTX M/S2 ORWL     | 09607       | \$152.09           |
| LT245/75R16 120R LTX A/T2 LRE     | 38953       | \$155.41           |
| LT245/75R17 121R LTX AT2 LRE      | 27609       | \$156.79           |
| LT265/70R17 121R LTX AT2 LRE      | 01027       | \$182.89           |
| LT225/75R16 XPS RIB LRE           | 08404       | \$221.39           |
| LT245/75R16 XPS RIB LRE           | 26848       | \$230.25           |
| LT235/85R16 XPS RIB               | 13080       | \$224.14           |

BFGOODRICH PASSENGER "KEY TIRES":

| <u>TIRE SIZE AND TREAD DESIGN</u> | <u>MSPN</u> | <u>STATE PRICE</u> |
|-----------------------------------|-------------|--------------------|
| 225/60R16 98V TL ADVANTAGE TA     | 58028       | \$79.95            |
| 235/55ZR17 99W GFORCE AS          | 63395       | \$99.43            |

State of West Virginia  
 (cont'd)

February 1, 2010

BFGOODRICH LIGHT TRUCK "KEY TIRES":

| <u>TIRE SIZE AND TREAD DESIGN</u> | <u>MSPN</u> | <u>STATE PRICE</u> |
|-----------------------------------|-------------|--------------------|
| LT215/85R16 115Q COMM T/A AS LRE  | 42205       | \$107.43           |
| LT225/75R16 115Q COMM T/A AS LRE  | 67515       | \$118.01           |
| LT235/85R16 120Q COMM T/A AS LRE  | 45879       | \$114.36           |
| LT245/75R16 120Q COMM T/A AS LRE  | 89589       | \$116.07           |
| LT245/75R17 121/118Q COMM T/A     | 49713       | \$123.39           |
| LT265/75R16 123Q COMM T/A LRE     | 52075       | \$123.39           |
| LT225/75R16 115Q COMM TRAC LRE    | 72846       | \$132.47           |
| LT235/85R16 120Q COMM TRAC LRE    | 58509       | \$125.90           |
| LT245/75R16 120Q COMM TRAC LRE    | 85980       | \$131.15           |
| LT245/70R17 RUGGED TRL T/A LRE    | 51095       | \$131.84           |
| LT245/75R17 121R RGTRL TA LRE     | 86693       | \$132.95           |
| LT235/85R16 120/116S AT T/A KOL   | 10416       | \$135.16           |
| LT245/75R16 120/116S AT T/A KOL   | 11379       | \$154.84           |
| LT245/75R17 121/118R AT T/A KOE   | 10209       | \$167.87           |
| LT265/70R17 ATAKO LRC 112R        | 12665       | \$170.56           |
| LT265/70R17 AT T/A KO LRE         | 55086       | \$186.36           |
| LT265/75R16 AT T/A KO LRE         | 71887       | \$159.45           |
| LT285/70R17 121/118R AT T/A KO    | 25105       | \$207.67           |
| LT305/65R17 121/118R AT T/A KOE   | 00875       | \$232.49           |
| LT265/70R17 121/118Q MDTRTAKMECE  | 78605       | \$196.48           |
| LT265/75R16123/120QTLMDTRTAKM2    | 01822       | \$187.75           |
| LT285/70R17 MUDTERTA KM2 LRD      | 36575       | \$214.67           |

| <u>III TRUCK TIRES &amp; TUBES</u> |     |
|------------------------------------|-----|
| Michelin Brand                     | 48% |
| BFGoodrich Brand                   | 40% |
| Truck Tubes                        | 20% |

NET PRICED MICHELIN Truck Tires:

| <u>Tire Description</u> | <u>MSPN #</u> | <u>Net Price</u> |
|-------------------------|---------------|------------------|
| 11R22.5 XDE M/S LRH     | 73927         | \$ 373.00        |
| 11R22.5 XZE2 LRG        | 78390         | \$ 375.00        |
| 12R22.5 XDN2 LRH        | 51753         | \$ 445.00        |

| <u>IV RETREADING (MRTI)</u> |     |
|-----------------------------|-----|
| Tires                       | 38% |
| Repairs                     | 20% |

Discount offered off of the MRTI Suggested Fleet Price List dated May 1, 2010.

State of West Virginia  
 (cont'd)

February 1, 2010

|   |   |     |
|---|---|-----|
| V | <u>EARTHMOVER/OTR/INDUSTRIAL TIRES&amp; TUBES</u> |     |
|   | Tires   | 35% |
|   | Tubes   | 20% |

NET PRICED EM/OTR/IND Tires:

| <u>Tire Description</u>         | <u>MSPN #</u> | <u>Net Price</u> |
|---------------------------------|---------------|------------------|
| 14.00R24 XGLA2 TG* +ORINGHEUPO  | 15924         | \$ 839.00        |
| 14.00R24 XSNOPLUSM+S* +ORINGHE  | 53173         | \$ 1,299.00      |
| 16.00R24 XGL A2 TL TG*          | 45611         | \$ 1,599.00      |
| 15.5R25 XTL A *                 | 94687         | \$ 899.00        |
| 445/80R25 E2 XGC                | 30079         | \$ 1,999.00      |
| 15.5R25 XH A TL * ORING         | 25042         | \$ 1,029.00      |
| 17.5R25 XTL ATL*+ORING HEUPO    | 04118         | \$ 1,129.00      |
| 17.5R25 XHA TL* + ORING HEUPO   | 35052         | \$ 1,569.00      |
| 17.5R25 XSNOPLUSM+SL2TTLORINGHE | 99466         | \$ 1,629.00      |
| 20.5R25 XTL A TL* +ORING SULLA  | 09122         | \$ 1,769.00      |
| 20.5R25 XHA2                    | 84298         | \$ 2,389.00      |
| 23.5R25 XHA2                    | 65791         | \$ 3,249.00      |
| 26.5R25 XHA2                    | 65348         | \$ 4,499.00      |
| 29.5R25 XHA2                    | 82493         | \$ 5,799.00      |
| 550/65R25 XLD L3                | 86785         | \$ 2,499.00      |
| 20.5R25 XSNOPLUSM+SL2T+ORINGSU  | 62408         | \$ 2,429.00      |
| 23.5R25 XTL A TL *              | 49977         | \$ 2,499.00      |
| 385/95R24 E2 X-CRANE AT         | 93770         | \$ 1,449.00      |
| 385/95R25 E2 X-CRANE AT         | 22555         | \$ 1,499.00      |
| 23.5R25 XSNOPLUS M+S            | 74539         | \$ 3,299.00      |
| 23.5R25 XADN 185B               | 86650         | \$ 3,299.00      |
| 23.5R25 X-SUPER TERRAIN AD      | 13954         | \$ 3,799.00      |
| 26.5R25 XADN 193B               | 72625         | \$ 4,499.00      |
| 29.5R25 XADN 200B               | 44038         | \$ 5,899.00      |
| 26.5R25 X-SUPER TERRAIN AD E4T  | 07638         | \$ 4,999.00      |
| 29.5R25 X-SUPER TERRAIN AD E3   | 09041         | \$ 6,499.00      |
| 40.5/75R39 XMS A TL **          | 41324         | \$13,699.00      |
| 40.5/75R39 XMS B TL **          | 93211         | \$13,699.00      |
| 5.00R8 XZM TL 111 A5            | 86381         | \$ 159.00        |
| 150/75R8 XZM 113 A5             | 55004         | \$ 159.00        |
| 180/70R8 XZM 125A5 TL           | 64585         | \$ 179.00        |
| 200/75R9 XZM                    | 79749         | \$ 269.00        |
| 6.00R9 XZM TL 121 A5            | 50734         | \$ 209.00        |
| 6.50R10 XZM TL 128A5 (LRG)      | 54636         | \$ 269.00        |
| 225/75R10 XZM 142A5 TL          | 59673         | \$ 279.00        |
| 7.00R12 XZM TL 136 A5           | 71359         | \$ 339.00        |
| 250/75R12 XZM TL 152 A5         | 51744         | \$ 409.00        |
| 7.00R15 XZM TL 143 A5           | 85869         | \$ 359.00        |
| 7.50R15 X LISSE TT              | 12568         | \$ 299.00        |
| 7.50R15 XZM TL 146 A5           | 62488         | \$ 469.00        |
| 8.25R15 XZM TL 153 A5           | 56370         | \$ 569.00        |
| 225/75R15 XZM 149 A5 TL         | 55324         | \$ 429.00        |

State of West Virginia  
 (cont'd)

February 1, 2010

NET PRICED EM/OTR/IND Tires:

| <u>Tire Description</u>  | <u>MSPN #</u> | <u>Net Price</u> |
|--------------------------|---------------|------------------|
| 250/70R15 XZM 153A5      | 50988         | \$ 499.00        |
| 315/70R15 XZM 165A5 TL   | 85047         | \$ 739.00        |
| 355/65R15 XZM TL 170 A5  | 81758         | \$ 899.00        |
| 9.00R20 XZM TL 160A5     | 87259         | \$ 749.00        |
| 10.00R20 XZM TL 166A5    | 42890         | \$ 829.00        |
| 11.00R20 XZM TL 169A5    | 74767         | \$ 969.00        |
| 12.00R20 XZM TL 176A5    | 78891         | \$ 1,099.00      |
| 12.00R24 XZM             | 42105         | \$ 1,219.00      |
| 14.00R24 XZM             | 93269         | \$ 2,199.00      |
| 16.00R25 XZM             | 61590         | \$ 3,099.00      |
| 6.00R9 XZM 121A5         | 68425         | \$ 169.00        |
| 7.00R12 XZM 136A5        | 62234         | \$ 259.00        |
| 18.00R25 XZM2            | 09703         | \$ 4,439.00      |
| 18.00R25 X STACKER       | 21861         | \$ 4,699.00      |
| 16.00R25 X-STRADDLE      | 17688         | \$ 2,829.00      |
| 480/95R25 X-STRADDLE     | 89482         | \$ 3,399.00      |
| 280/75R22.5 X TERMINAL T | 33193         | \$ 659.00        |
| 310/80R22.5 X TERMINAL T | 03379         | \$ 739.00        |

|     |                                       |     |
|-----|---------------------------------------|-----|
| VI  | <u>AGRICULTURAL TIRES &amp; TUBES</u> |     |
|     | Tires                                 | 48% |
|     | Tubes                                 | 48% |
| VII | <u>AG INDUSTRIAL Tires</u>            | 48% |

AGRICULTURAL TIRES: Agricultural Tires: 72 Hours for In-Stock Tires, Otherwise  
 60-90 days ARO (After Receipt of Order)

PURCHASE ORDER: Made out to: MICHELIN NORTH AMERICA, INC.  
 c/o "Local" Michelin/BFGoodrich/Uniroyal Dealer/Distributor  
 or "Local" Michelin/BFGoodrich/Uniroyal Dealer/Distributor

REMIT TO ADDRESS  
 FOR DR's Only: Michelin North America, Inc.  
 PO Box 100860  
 Atlanta, GA 30384

State of West Virginia  
(cont'd)

February 1, 2010

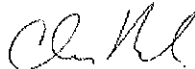
**DELIVERY DOCUMENTS:**      "DR" (Michelin National Account/Government Public Utility  
Delivery Receipt-Item No. MIE 40220 ) or "GS" (Sales Support  
Claim – Item No. MIE 40186)

**DELIVERY COMMISSION:**      As presented in the applicable Michelin North America, Inc.  
Dealer Sales Program in effective at the time of sale(s).

Should you have any questions with regard to this Pricing Program, please contact your  
Michelin Field Representative.

Michelin North America, Inc. reserves the right to amend or discontinue this Special Pricing Program at  
any time without prior notice.

MICHELIN NORTH AMERICA, INC.



Chris Novak  
Director, Government Commercial Sales

# STATE OF WEST VIRGINIA

## MICHELIN GOVERNMENT PRICING

EFFECTIVE DATES: JANUARY 1, 2011 - JUNE 30, 2011

REVISED: JANUARY 1, 2011 - UPDATE PRICING

PASSENGER



LIGHT TRUCK

TRUCK



MRTI RETREADS



EARTHMOVER

OFF-THE-ROAD

INDUSTRIAL

AGRICULTURE

Michelin Passenger & Light Truck Tires

| <u>Mspn</u>                     | <u>Description</u>             | <u>Tread Design</u> | <u>Current FET</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|---------------------------------|--------------------------------|---------------------|--------------------|-----------------------------|-------------|---------------------|
| <u>Michelin Passenger Tires</u> |                                |                     |                    |                             |             |                     |
| 08237                           | 225/40ZR18 88Y BSW             | Pilot Sport         |                    | \$398.79                    | 45%         | \$219.33            |
| 42196                           | P275/35ZR18 (87Y) BSW          | Pilot Sport         |                    | \$499.18                    | 45%         | \$274.55            |
| 46485                           | 255/40ZR18 95Y BSW             | Pilot Sport         |                    | \$531.05                    | 45%         | \$292.08            |
| 50581                           | 255/35ZR18 90Y BSW             | Pilot Sport         |                    | \$531.61                    | 45%         | \$292.39            |
| 52360                           | 225/45ZR17 91Y BSW             | Pilot Sport         |                    | \$334.70                    | 45%         | \$184.08            |
| 59692                           | 285/35R18 97Y BSW              | Pilot Sport         |                    | \$620.45                    | 45%         | \$341.25            |
| 86523                           | 225/40ZR18 88Y BSW             | Pilot Sport         |                    | \$398.80                    | 45%         | \$219.34            |
| 89002                           | 245/45ZR18/XL 100Y BSW         | Pilot Sport         |                    | \$466.18                    | 45%         | \$256.40            |
| 94494                           | 245/40ZR17 91Y BSW             | Pilot Sport         |                    | \$386.46                    | 45%         | \$212.55            |
| 95380                           | P345/30ZR19 (98Y) BSW          | Pilot Sport         |                    | \$744.69                    | 45%         | \$409.58            |
| 95818                           | 265/40ZR18/XL 101Y BSW         | Pilot Sport         |                    | \$532.94                    | 45%         | \$293.12            |
| 19605                           | 315/35ZR20(110Y)XL PILSUPSPOK1 | Pilot Super Sport   |                    | \$769.15                    | 45%         | \$423.03            |
| 71509                           | 285/30ZR20(99Y)XL PILSUPSPORK1 | Pilot Super Sport   |                    | \$679.16                    | 45%         | \$373.54            |
| 00736                           | 245/40ZR19 (94Y) TL PSPORT PS2 | Pilot-® Sport PS2™  |                    | \$548.02                    | 45%         | \$301.41 *LRR       |
| 00813                           | 275/40R19 101Y MO PSPORT PS2   | Pilot-® Sport PS2™  |                    | \$635.30                    | 45%         | \$349.41 *LRR       |
| 00826                           | 285/40ZR19(103Y) PSPORT PS2 N0 | Pilot-® Sport PS2™  |                    | \$773.25                    | 45%         | \$425.29 *LRR       |
| 01423                           | 305/30ZR21 (104Y) XL PSPORT2MI | Pilot-® Sport PS2™  |                    | \$816.42                    | 45%         | \$449.03 *LRR       |
| 01495                           | 225/35ZR19 PSPRTPS2 (88Y) K1XL | Pilot-® Sport PS2™  |                    | \$524.54                    | 45%         | \$288.50 *LRR       |
| 01715                           | 255/40ZR18(99Y)XL PSPRTPS2* MI | Pilot-® Sport PS2™  |                    | \$536.06                    | 45%         | \$294.83 *LRR       |
| 01887                           | 255/35ZR18 PSPORT PS2 90W ZP*  | Pilot-® Sport PS2™  |                    | \$621.13                    | 45%         | \$341.62 *LRR       |
| 02047                           | 255/40ZR20(101Y)XL PSPORTPS2N0 | Pilot-® Sport PS2™  |                    | \$706.04                    | 45%         | \$388.32 *LRR       |
| 03912                           | 225/40R19 93Y XL PSPORT PS2 MI | Pilot-® Sport PS2™  |                    | \$576.58                    | 45%         | \$317.12 *LRR       |
| 04926                           | 225/40ZR18 92Y XLTL PSPORT PS2 | Pilot-® Sport PS2™  |                    | \$428.29                    | 45%         | \$235.56 *LRR       |
| 05159                           | 285/35ZR19 PSPORTPS2 (99Y) K1  | Pilot-® Sport PS2™  |                    | \$791.97                    | 45%         | \$435.59 *LRR       |
| 05271                           | 295/35ZR18 (99Y) PSPORTPS2 N4  | Pilot-® Sport PS2™  |                    | \$707.76                    | 45%         | \$389.27 *LRR       |
| 06092                           | 275/35ZR19(100Y)XLPSPT PS2*MI  | Pilot-® Sport PS2™  |                    | \$640.27                    | 45%         | \$352.15 *LRR       |
| 07893                           | 285/35ZR19 99Y PSPORTPS2 ZP MI | Pilot-® Sport PS2™  |                    | \$941.50                    | 45%         | \$517.83 *LRR       |
| 08807                           | 245/40ZR19(98Y)XLSPORT PS2 MI  | Pilot-® Sport PS2™  |                    | \$533.34                    | 45%         | \$293.34 *LRR       |
| 09883                           | 315/30ZR18(98Y) PSPORT PS2 N4  | Pilot-® Sport PS2™  |                    | \$807.53                    | 45%         | \$444.14 *LRR       |
| 11435                           | 255/40ZR17 (94Y) PSPORT PS2 N3 | Pilot-® Sport PS2™  |                    | \$426.12                    | 45%         | \$234.36 *LRR       |
| 12666                           | 245/35ZR19 93YXL PSPORTPS2 *MI | Pilot-® Sport PS2™  |                    | \$610.58                    | 45%         | \$335.82 *LRR       |
| 12771                           | 235/50ZR18 97Y TL PSPORT PS2   | Pilot-® Sport PS2™  |                    | \$353.73                    | 45%         | \$194.55 *LRR       |
| 13108                           | 225/45ZR18 PSPORT PS2 95Y XL   | Pilot-® Sport PS2™  |                    | \$409.46                    | 45%         | \$225.20 *LRR       |
| 13161                           | P335/25ZR20(94Y)LPSPORTPS2ZPMI | Pilot-® Sport PS2™  |                    | \$1,079.95                  | 45%         | \$593.97 *LRR       |
| 13253                           | 235/30ZR20 88Y XL PSPORT PS2   | Pilot-® Sport PS2™  |                    | \$699.76                    | 45%         | \$384.87 *LRR       |
| 13469                           | 235/40ZR18 (91Y) PSPORT PS2N4  | Pilot-® Sport PS2™  |                    | \$488.81                    | 45%         | \$268.85 *LRR       |
| 13913                           | P285/30ZR19(87Y)LPSPORTPS2ZPMI | Pilot-® Sport PS2™  |                    | \$930.36                    | 45%         | \$511.70 *LRR       |
| 14832                           | 245/45ZR18 (100Y)XL PSPORT PS2 | Pilot-® Sport PS2™  |                    | \$505.78                    | 45%         | \$278.18 *LRR       |
| 14923                           | 255/35R19 96Y XL PSPORT PS2 MI | Pilot-® Sport PS2™  |                    | \$636.59                    | 45%         | \$350.12 *LRR       |
| 15462                           | 255/35ZR19(96Y)XL PSPRTPS2 RO1 | Pilot-® Sport PS2™  |                    | \$655.20                    | 45%         | \$360.36 *LRR       |
| 15925                           | P325/30ZR19(94Y)LLSPORTPS2 ZP  | Pilot-® Sport PS2™  |                    | \$990.84                    | 45%         | \$544.96 *LRR       |
| 15999                           | 255/35ZR18 PSPRT PS2 90Y * ZP  | Pilot-® Sport PS2™  |                    | \$688.56                    | 45%         | \$378.71 *LRR       |
| 16584                           | 265/35ZR21 (101Y) XL PSPORT MI | Pilot-® Sport PS2™  |                    | \$875.53                    | 45%         | \$481.54 *LRR       |
| 16592                           | 255/35ZR19(96Y) XLSPORTPS2 MI  | Pilot-® Sport PS2™  |                    | \$655.20                    | 45%         | \$360.36 *LRR       |
| 16941                           | 245/40ZR19 94Y K1 PSPORT PS2   | Pilot-® Sport PS2™  |                    | \$548.02                    | 45%         | \$301.41 *LRR       |
| 17107                           | 255/45ZR19(100Y) PSPORTPS2 N0  | Pilot-® Sport PS2™  |                    | \$577.77                    | 45%         | \$317.77 *LRR       |
| 18205                           | 275/40ZR18 99Y PSPORTPS2 ZP MI | Pilot-® Sport PS2™  |                    | \$692.72                    | 45%         | \$380.99 *LRR       |
| 18451                           | 285/35ZR19 PSPRT PS2 *         | Pilot-® Sport PS2™  |                    | \$791.97                    | 45%         | \$435.59 *LRR       |
| 18655                           | 205/50ZR17 (89Y) PSPORT PS2 N3 | Pilot-® Sport PS2™  |                    | \$316.58                    | 45%         | \$174.12 *LRR       |
| 19229                           | 255/35ZR19 96YXLPSPTPS2MO1 MI  | Pilot-® Sport PS2™  |                    | \$620.51                    | 45%         | \$341.28 *LRR       |
| 19599                           | 265/35ZR19 (94Y) PSPORT PS2 N2 | Pilot-® Sport PS2™  |                    | \$655.84                    | 45%         | \$360.71 *LRR       |
| 21820                           | 245/40ZR18 93Y PSPORTPS2 * MI  | Pilot-® Sport PS2™  |                    | \$497.42                    | 45%         | \$273.58 *LRR       |
| 23030                           | 335/30ZR18 PSPORTPS2 (102Y) MI | Pilot-® Sport PS2™  |                    | \$802.55                    | 45%         | \$441.40 *LRR       |
| 24923                           | 295/30ZR18(98Y)XL PSPORTPS2 N4 | Pilot-® Sport PS2™  |                    | \$743.21                    | 45%         | \$408.77 *LRR       |
| 25785                           | 265/40ZR18 97Y PSPORT PS2 * MI | Pilot-® Sport PS2™  |                    | \$563.88                    | 45%         | \$310.13 *LRR       |
| 26029                           | 225/40ZR18 (88Y) PSPORT PS2 N3 | Pilot-® Sport PS2™  |                    | \$428.29                    | 45%         | \$235.56 *LRR       |
| 26341                           | 265/40ZR18(101Y)XL PSPORTPSN4  | Pilot-® Sport PS2™  |                    | \$577.73                    | 45%         | \$317.75 *LRR       |

Michelin Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>             | <u>Tread Design</u> | <u>Current FET</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |      |
|-------------|--------------------------------|---------------------|--------------------|-----------------------------|-------------|---------------------|------|
| 26813       | 275/25ZR22 (93Y)XLPSPORTPS2 MI | Pilot-® Sport PS2™  |                    | \$784.30                    | 45%         | \$431.37            | *LRR |
| 27673       | 265/35ZR19 98YXL PSPORTPS2* MI | Pilot-® Sport PS2™  |                    | \$662.40                    | 45%         | \$364.32            | *LRR |
| 28579       | 225/40ZR18 PSPORT PS2 88W ZP*  | Pilot-® Sport PS2™  |                    | \$480.64                    | 45%         | \$264.35            | *LRR |
| 29722       | 285/40ZR19(103Y) TL PSPORT PS2 | Pilot-® Sport PS2™  |                    | \$753.91                    | 45%         | \$414.65            | *LRR |
| 30278       | 245/40ZR19 (94Y) TL PSPORT PS2 | Pilot-® Sport PS2™  |                    | \$482.65                    | 45%         | \$265.46            | *LRR |
| 32413       | 285/30ZR19 98YXL PSPRTPS2 MO1  | Pilot-® Sport PS2™  |                    | \$741.81                    | 45%         | \$408.00            | *LRR |
| 32611       | 275/35ZR18 95Y PSPORTPS2 ZP MI | Pilot-® Sport PS2™  |                    | \$738.07                    | 45%         | \$405.94            | *LRR |
| 32857       | 305/35ZR20 PILOTSPORT2 K1 104Y | Pilot-® Sport PS2™  |                    | \$735.75                    | 45%         | \$404.66            | *LRR |
| 33477       | 265/35ZR18 (93Y) PSPORT PS2 N3 | Pilot-® Sport PS2™  |                    | \$576.89                    | 45%         | \$317.29            | *LRR |
| 33625       | 345/30ZR19(105Y) PSPORTPS2C1MI | Pilot-® Sport PS2™  |                    | \$875.45                    | 45%         | \$481.50            | *LRR |
| 34717       | 255/40ZR19 * 96Y PSPORT PS2    | Pilot-® Sport PS2™  |                    | \$643.61                    | 45%         | \$353.99            | *LRR |
| 35951       | 305/25ZR20 (97Y) XL PSPORT PS2 | Pilot-® Sport PS2™  |                    | \$714.32                    | 45%         | \$392.88            | *LRR |
| 36717       | 335/35ZR17 (106Y) PSPORTPS2 MI | Pilot-® Sport PS2™  |                    | \$779.81                    | 45%         | \$428.89            | *LRR |
| 36773       | 275/45R20 PILTSPRTPS2XL110Y MO | Pilot-® Sport PS2™  |                    | \$629.66                    | 45%         | \$346.31            | *LRR |
| 38861       | 225/45ZR18(95Y) XLPSPORTPS* MI | Pilot-® Sport PS2™  |                    | \$388.10                    | 45%         | \$213.46            | *LRR |
| 39119       | 275/40ZR17 (98Y) PSPORTPS2 MI  | Pilot-® Sport PS2™  |                    | \$520.91                    | 45%         | \$286.50            | *LRR |
| 39429       | 285/25ZR20 93Y XL PSPORT PS2   | Pilot-® Sport PS2™  |                    | \$758.41                    | 45%         | \$417.12            | *LRR |
| 39489       | 295/30ZR18(98Y)XL PSPORTPS2 N3 | Pilot-® Sport PS2™  |                    | \$743.21                    | 45%         | \$408.77            | *LRR |
| 41526       | 305/30ZR19(102Y)XLPILSPTPS2 N2 | Pilot-® Sport PS2™  |                    | \$966.30                    | 45%         | \$531.46            | *LRR |
| 43008       | 295/35ZR18 PSPORTPS2 (99Y) MI  | Pilot-® Sport PS2™  |                    | \$707.76                    | 45%         | \$389.27            | *LRR |
| 43355       | 245/30ZR20 (90Y) PILSPORTPS2XL | Pilot-® Sport PS2™  |                    | \$730.30                    | 45%         | \$401.67            | *LRR |
| 43553       | 235/45ZR17 94Y PIL SPORT PS2   | Pilot-® Sport PS2™  |                    | \$322.89                    | 45%         | \$177.59            | *LRR |
| 43657       | P275/35ZR18(87Y) PSPORT PS2 ZP | Pilot-® Sport PS2™  |                    | \$738.07                    | 45%         | \$405.94            | *LRR |
| 44359       | 265/40ZR17 96Y PIL SPORT PS2   | Pilot-® Sport PS2™  |                    | \$465.58                    | 45%         | \$256.07            | *LRR |
| 45109       | 245/35ZR21 (96Y) PSPTPS2XL *MI | Pilot-® Sport PS2™  |                    | \$848.10                    | 45%         | \$466.45            | *LRR |
| 45327       | 255/35ZR18 94Y PSPORT PS2 XL   | Pilot-® Sport PS2™  |                    | \$545.93                    | 45%         | \$300.26            | *LRR |
| 46032       | 285/35ZR19 PSPORTPS2 (99Y) MI  | Pilot-® Sport PS2™  |                    | \$750.06                    | 45%         | \$412.53            | *LRR |
| 50536       | 265/30ZR19 (93Y) PSPORT PS2 XL | Pilot-® Sport PS2™  |                    | \$599.18                    | 45%         | \$329.55            | *LRR |
| 51832       | 255/35ZR20 (97Y) PSPORT PS2 XL | Pilot-® Sport PS2™  |                    | \$714.65                    | 45%         | \$393.06            | *LRR |
| 52046       | 295/25ZR20 (95Y) PSPORT PS2 XL | Pilot-® Sport PS2™  |                    | \$649.75                    | 45%         | \$357.36            | *LRR |
| 52497       | 235/50ZR17 96Y PSPORT PS2 N1   | Pilot-® Sport PS2™  |                    | \$371.62                    | 45%         | \$204.39            | *LRR |
| 52728       | 245/35ZR20 (95Y) PSPORT PS2 XL | Pilot-® Sport PS2™  |                    | \$530.60                    | 45%         | \$291.83            | *LRR |
| 54549       | 245/40R18 93YPIL SPORTPS2 MO   | Pilot-® Sport PS2™  |                    | \$497.42                    | 45%         | \$273.58            | *LRR |
| 55105       | 235/35ZR20(92Y)XLPSPORTPS2K1FR | Pilot-® Sport PS2™  |                    | \$686.92                    | 45%         | \$377.81            | *LRR |
| 59857       | 285/30ZR20 (99Y) PSPORT PS2 XL | Pilot-® Sport PS2™  |                    | \$665.91                    | 45%         | \$366.25            | *LRR |
| 60364       | 255/30ZR21(93Y)PSPORTPS2 XL MI | Pilot-® Sport PS2™  |                    | \$779.18                    | 45%         | \$428.55            | *LRR |
| 62471       | 295/30ZR19(100Y)XL PSPT PS2 N2 | Pilot-® Sport PS2™  |                    | \$901.91                    | 45%         | \$496.05            | *LRR |
| 63022       | 205/55ZR17 91Y PSPORT PS2 N1   | Pilot-® Sport PS2™  |                    | \$308.86                    | 45%         | \$169.87            | *LRR |
| 65519       | 235/40ZR17 PSPORT PS2 90Y      | Pilot-® Sport PS2™  |                    | \$347.96                    | 45%         | \$191.38            | *LRR |
| 65895       | 295/25ZR21 (96Y) PSPORT PS2 XL | Pilot-® Sport PS2™  |                    | \$809.02                    | 45%         | \$444.96            | *LRR |
| 68038       | 255/30ZR22 (95Y) PSPORT PS2 XL | Pilot-® Sport PS2™  |                    | \$766.49                    | 45%         | \$421.57            | *LRR |
| 68396       | 245/40ZR19 (98Y) PSPORT PS2 XL | Pilot-® Sport PS2™  |                    | \$530.60                    | 45%         | \$291.83            | *LRR |
| 71379       | 295/35ZR20(105Y)XL PSPORTPS N0 | Pilot-® Sport PS2™  |                    | \$709.97                    | 45%         | \$390.48            | *LRR |
| 72772       | 255/35ZR19 PSPT(96Y)XLPS2 G1MI | Pilot-® Sport PS2™  |                    | \$655.20                    | 45%         | \$360.36            | *LRR |
| 74289       | 265/35ZR18 97Y PSPORT PS2 XL   | Pilot-® Sport PS2™  |                    | \$519.20                    | 45%         | \$285.56            | *LRR |
| 74413       | 265/30ZR20(94Y)XLPSRTPS2RO1MI  | Pilot-® Sport PS2™  |                    | \$956.48                    | 45%         | \$526.06            | *LRR |
| 75287       | 255/40ZR19100YXL R01 PSRTPS2   | Pilot-® Sport PS2™  |                    | \$643.61                    | 45%         | \$353.99            | *LRR |
| 76261       | 245/40ZR18 PSPORT PS2 93Y      | Pilot-® Sport PS2™  |                    | \$439.03                    | 45%         | \$241.46            | *LRR |
| 76553       | 245/40ZR18 97Y XL PILSPORT PS2 | Pilot-® Sport PS2™  |                    | \$477.37                    | 45%         | \$262.55            | *LRR |
| 77397       | 325/25ZR20 (101Y)PILSPORTPS2XL | Pilot-® Sport PS2™  |                    | \$857.11                    | 45%         | \$471.41            | *LRR |
| 77878       | 235/35ZR19 (87Y) PSPORT PS2 N2 | Pilot-® Sport PS2™  |                    | \$598.45                    | 45%         | \$329.14            | *LRR |
| 78156       | 245/40ZR18 PSPRT PS2 93Y ZP    | Pilot-® Sport PS2™  |                    | \$515.10                    | 45%         | \$283.30            | *LRR |
| 78337       | 245/40ZR18 PSPORT PS2 (93Y) MI | Pilot-® Sport PS2™  |                    | \$497.42                    | 45%         | \$273.58            | *LRR |
| 78831       | 245/35ZR19 (93Y) PSPORT PS2 XL | Pilot-® Sport PS2™  |                    | \$610.69                    | 45%         | \$335.88            | *LRR |
| 79659       | 235/40ZR18 95Y PSPORT PS2 XL   | Pilot-® Sport PS2™  |                    | \$488.81                    | 45%         | \$268.85            | *LRR |
| 81039       | 245/45ZR17 95Y PIL SPORT PS2   | Pilot-® Sport PS2™  |                    | \$332.05                    | 45%         | \$182.62            | *LRR |
| 81049       | 275/30ZR19 (96Y) PSPORT PS2 XL | Pilot-® Sport PS2™  |                    | \$633.33                    | 45%         | \$348.33            | *LRR |
| 81211       | 295/35ZR20(101Y)PSPORTPS2 K1RR | Pilot-® Sport PS2™  |                    | \$709.97                    | 45%         | \$390.48            | *LRR |
| 81438       | 335/30ZR20 (104Y)PILSPORTPS2N0 | Pilot-® Sport PS2™  |                    | \$908.46                    | 45%         | \$499.65            | *LRR |
| 81619       | 245/40ZR18 97Y PILSPORT PS2 XL | Pilot-® Sport PS2™  |                    | \$504.06                    | 45%         | \$277.23            | *LRR |



Michelin Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>              | <u>Tread Design</u>    | <u>Current FET</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |      |
|-------------|---------------------------------|------------------------|--------------------|-----------------------------|-------------|---------------------|------|
| 82268       | 245/40ZR17 PSPORT PS2 91Y       | Pilot-® Sport PS2™     |                    | \$275.87                    | 45%         | \$151.73            | *LRR |
| 83653       | 225/45ZR17 91Y PSPORT PS2 ZP    | Pilot-® Sport PS2™     |                    | \$441.90                    | 45%         | \$243.05            | *LRR |
| 83945       | 295/25ZR22 (97Y) PSPORT PS2 XL  | Pilot-® Sport PS2™     |                    | \$804.42                    | 45%         | \$442.43            | *LRR |
| 84530       | 275/35ZR18 (95Y) PSPORT PS2 C1  | Pilot-® Sport PS2™     |                    | \$620.86                    | 45%         | \$341.47            | *LRR |
| 84568       | 225/40ZR18 PSPRT PS2 88Y * ZP   | Pilot-® Sport PS2™     |                    | \$512.81                    | 45%         | \$282.04            | *LRR |
| 84898       | 245/40ZR18 PIL SPORT PS2        | Pilot-® Sport PS2™     |                    | \$471.07                    | 45%         | \$259.09            | *LRR |
| 87716       | 255/40ZR19 (96Y) TL PSPORT PS2  | Pilot-® Sport PS2™     |                    | \$643.61                    | 45%         | \$353.99            | *LRR |
| 87738       | 225/40ZR19(93Y)XL PSPORTPS2 MI  | Pilot-® Sport PS2™     |                    | \$622.45                    | 45%         | \$342.35            | *LRR |
| 87984       | 245/45ZR17 95Y PSPORTPS2 ZP MI  | Pilot-® Sport PS2™     |                    | \$455.87                    | 45%         | \$250.73            | *LRR |
| 88189       | 295/30ZR19 (100Y)PILSPTPS2N1XL  | Pilot-® Sport PS2™     |                    | \$910.92                    | 45%         | \$501.01            | *LRR |
| 88492       | 235/35ZR19 (91Y) PSPORT PS2 XL  | Pilot-® Sport PS2™     |                    | \$598.45                    | 45%         | \$329.14            | *LRR |
| 88869       | 275/40ZR18 (99Y) PILSPORT PS2   | Pilot-® Sport PS2™     |                    | \$582.69                    | 45%         | \$320.48            | *LRR |
| 89005       | 295/30ZR19 (100Y)PILSPRTPS2 XL  | Pilot-® Sport PS2™     |                    | \$910.92                    | 45%         | \$501.01            | *LRR |
| 89192       | 225/45ZR17 PSPORT PS2 91Y       | Pilot-® Sport PS2™     |                    | \$291.83                    | 45%         | \$160.51            | *LRR |
| 89776       | 315/25ZR19 (98Y)PILSPORTPS2 XL  | Pilot-® Sport PS2™     |                    | \$972.49                    | 45%         | \$534.87            | *LRR |
| 92044       | 225/45ZR17 (91Y) PSPORT PS2 N3  | Pilot-® Sport PS2™     |                    | \$313.75                    | 45%         | \$172.56            | *LRR |
| 92789       | 245/35ZR1892Y PILSPORT PS2 XLMO | Pilot-® Sport PS2™     |                    | \$555.17                    | 45%         | \$305.34            | *LRR |
| 93379       | 225/35ZR19 (88Y) PSPORT PS2 XL  | Pilot-® Sport PS2™     |                    | \$546.48                    | 45%         | \$300.56            | *LRR |
| 93488       | 255/30ZR20 (92Y) PSPORT PS2 XL  | Pilot-® Sport PS2™     |                    | \$611.74                    | 45%         | \$336.46            | *LRR |
| 93617       | 225/40ZR18 92Y PSPORT PS2 XL    | Pilot-® Sport PS2™     |                    | \$373.90                    | 45%         | \$205.65            | *LRR |
| 94902       | 275/35R18 95Y PIL SPORT PS2     | Pilot-® Sport PS2™     |                    | \$620.86                    | 45%         | \$341.47            | *LRR |
| 96700       | 285/30ZR21(100Y)PSPRTPS2XLBMW*  | Pilot-® Sport PS2™     |                    | \$824.57                    | 45%         | \$453.52            | *LRR |
| 97127       | 235/35ZR19 (87Y) PILSPT PS2 N1  | Pilot-® Sport PS2™     |                    | \$598.43                    | 45%         | \$329.14            | *LRR |
| 99279       | 255/40R19 100Y XL PSPORTPS2 MO  | Pilot-® Sport PS2™     |                    | \$577.77                    | 45%         | \$317.77            | *LRR |
| 99883       | 265/40ZR18 (101Y)PSPRTPS2 N3XL  | Pilot-® Sport PS2™     |                    | \$562.27                    | 45%         | \$309.25            | *LRR |
| 02262       | 255/35ZR19 96Y XL PILSP3 AOGRX  | Pilot-® Sport PS3™     |                    | \$651.54                    | 45%         | \$358.35            | *LRR |
| 13905       | 285/35ZR18 101YXL PILSP3 MO1GX  | Pilot-® Sport PS3™     |                    | \$555.74                    | 45%         | \$305.66            | *LRR |
| 29964       | 245/40ZR18 97Y XL PILSP3 AOGNX  | Pilot-® Sport PS3™     |                    | \$532.70                    | 45%         | \$292.99            | *LRR |
| 71948       | 255/40ZR18(99Y)XL PILSP3 MO1GX  | Pilot-® Sport PS3™     |                    | \$529.26                    | 45%         | \$291.09            | *LRR |
| 01049       | 235/55ZR17 99W PSPT AS+ DIR MI  | Pilot-® Sport A/S Plus |                    | \$302.39                    | 45%         | \$166.31            |      |
| 01105       | 275/30ZR19 96Y XLPSPTAS+ DIRMI  | Pilot-® Sport A/S Plus |                    | \$511.37                    | 45%         | \$281.25            |      |
| 01442       | 225/60ZR16 98W PSPTAS+ DIR MI   | Pilot-® Sport A/S Plus |                    | \$260.98                    | 45%         | \$143.54            |      |
| 01870       | 285/40ZR17 100Y PSPTAS+ DIR MI  | Pilot-® Sport A/S Plus |                    | \$512.89                    | 45%         | \$282.09            |      |
| 04741       | 245/40ZR18 93Y PSPT AS+ DIR MI  | Pilot-® Sport A/S Plus |                    | \$418.78                    | 45%         | \$230.33            |      |
| 05216       | 275/30ZR20 97Y XLPSPTAS+ DIRMI  | Pilot-® Sport A/S Plus |                    | \$505.84                    | 45%         | \$278.21            |      |
| 05721       | 235/45ZR18 98Y XLPSPTAS+ DIRMI  | Pilot-® Sport A/S Plus |                    | \$402.44                    | 45%         | \$221.34            |      |
| 05949       | 225/55ZR16 95W PSPT AS+ DIR MI  | Pilot-® Sport A/S Plus |                    | \$293.38                    | 45%         | \$161.36            |      |
| 06117       | 245/35ZR20 95Y XLPSPTAS+ DIRMI  | Pilot-® Sport A/S Plus |                    | \$419.00                    | 45%         | \$230.45            |      |
| 07435       | 245/50ZR16 97W PSPTAS+ DIR MI   | Pilot-® Sport A/S Plus |                    | \$291.16                    | 45%         | \$160.14            |      |
| 10331       | 285/35ZR19 (99Y) PILSPT AS+ ZP  | Pilot-® Sport A/S Plus |                    | \$552.87                    | 45%         | \$304.08            |      |
| 10631       | 225/45ZR17 91Y PSPT AS+ DIR MI  | Pilot-® Sport A/S Plus |                    | \$302.52                    | 45%         | \$166.39            |      |
| 10951       | 285/30ZR20 99Y XLPSPTAS+ DIRMI  | Pilot-® Sport A/S Plus |                    | \$548.42                    | 45%         | \$301.63            |      |
| 13779       | 285/30ZR19 98Y XLPSPTAS+ DIRMI  | Pilot-® Sport A/S Plus |                    | \$638.96                    | 45%         | \$351.43            |      |
| 13829       | 265/30ZR22 97Y XLPLSPTAS+DIRMI  | Pilot-® Sport A/S Plus |                    | \$678.83                    | 45%         | \$373.36            |      |
| 14257       | 245/30ZR20 90Y XLPLSPTAS+DIRMI  | Pilot-® Sport A/S Plus |                    | \$474.57                    | 45%         | \$261.01            |      |
| 14715       | 255/40ZR19 96Y PSPT AS+ DIR MI  | Pilot-® Sport A/S Plus |                    | \$531.15                    | 45%         | \$292.13            |      |
| 15335       | 245/45ZR17 95Y PSPTAS+ZP DIRMI  | Pilot-® Sport A/S Plus |                    | \$384.37                    | 45%         | \$211.40            |      |
| 15981       | 245/40ZR17 91Y PSPT AS+ DIR MI  | Pilot-® Sport A/S Plus |                    | \$365.92                    | 45%         | \$201.26            |      |
| 16316       | 245/40ZR19 94Y PSPT AS+ DIR MI  | Pilot-® Sport A/S Plus |                    | \$493.85                    | 45%         | \$271.62            |      |
| 16889       | 255/40ZR18 95Y PSPT AS+ DIR MI  | Pilot-® Sport A/S Plus |                    | \$424.87                    | 45%         | \$233.68            |      |
| 17351       | 215/55ZR16 93W PSPT AS+ DIR MI  | Pilot-® Sport A/S Plus |                    | \$230.04                    | 45%         | \$126.52            |      |
| 18517       | 205/50ZR17 89Y PSPTAS+ DIR MI   | Pilot-® Sport A/S Plus |                    | \$302.48                    | 45%         | \$166.36            |      |
| 18593       | 275/35ZR18 95Y PSPTAS+ DIR MI   | Pilot-® Sport A/S Plus |                    | \$470.14                    | 45%         | \$258.58            |      |
| 20061       | 285/30ZR18 97Y XLPSPTAS+ DIRMI  | Pilot-® Sport A/S Plus |                    | \$539.60                    | 45%         | \$296.78            |      |
| 21322       | 275/35ZR19 96Y PSPTAS+ DIR MI   | Pilot-® Sport A/S Plus |                    | \$550.40                    | 45%         | \$302.72            |      |
| 21977       | 225/40ZR18 92Y XLPSPTAS+ DIRMI  | Pilot-® Sport A/S Plus |                    | \$371.43                    | 45%         | \$204.29            |      |
| 23595       | 255/40ZR17 94Y PSPT AS+ DIR MI  | Pilot-® Sport A/S Plus |                    | \$358.15                    | 45%         | \$196.98            |      |
| 24093       | 285/35ZR18 97Y PSPT AS+ DIR MI  | Pilot-® Sport A/S Plus |                    | \$549.97                    | 45%         | \$302.48            |      |

Michelin Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>             | <u>Tread Design</u>    | <u>Current</u><br><u>FET</u> | <u>GOV 01/11</u><br><u>Base Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |
|-------------|--------------------------------|------------------------|------------------------------|---------------------------------------|-------------|-------------------------------|
| 25797       | 225/45ZR18 95Y XLPSTAS+ DIRMI  | Pilot-® Sport A/S Plus |                              | \$378.80                              | 45%         | \$208.34                      |
| 25997       | 225/40ZR19 93Y XLPSTAS+ DIRMI  | Pilot-® Sport A/S Plus |                              | \$443.92                              | 45%         | \$244.16                      |
| 26031       | 275/35ZR20 102Y XLPSTAS+DIRMI  | Pilot-® Sport A/S Plus |                              | \$569.42                              | 45%         | \$313.18                      |
| 26224       | 205/55ZR16 91Y PSPTAS+ DIR MI  | Pilot-® Sport A/S Plus |                              | \$246.64                              | 45%         | \$135.65                      |
| 26627       | 265/35ZR18 97Y XLPSTAS+ DIRMI  | Pilot-® Sport A/S Plus |                              | \$438.08                              | 45%         | \$240.95                      |
| 28935       | 255/35ZR19 96Y XLPSTAS+ DIRMI  | Pilot-® Sport A/S Plus |                              | \$475.78                              | 45%         | \$261.68                      |
| 29319       | 255/35ZR18 94Y XLPSTAS+ DIRMI  | Pilot-® Sport A/S Plus |                              | \$435.50                              | 45%         | \$239.52                      |
| 34175       | 255/30ZR20 92Y XLPSTAS+ DIRMI  | Pilot-® Sport A/S Plus |                              | \$566.20                              | 45%         | \$311.41                      |
| 34615       | 225/50ZR17 94W PSPT AS+ DIR MI | Pilot-® Sport A/S Plus |                              | \$323.24                              | 45%         | \$177.78                      |
| 35345       | 245/45ZR17 95Y PSPT AS+ DIR MI | Pilot-® Sport A/S Plus |                              | \$329.24                              | 45%         | \$181.08                      |
| 37060       | 255/45ZR18 99Y PSPT AS+ DIR MI | Pilot-® Sport A/S Plus |                              | \$404.64                              | 45%         | \$222.55                      |
| 37542       | 275/40ZR18 99Y PSPTAS+ZP DIRMI | Pilot-® Sport A/S Plus |                              | \$491.60                              | 45%         | \$270.38                      |
| 37869       | 235/50ZR18 97Y PSPT AS+ DIR MI | Pilot-® Sport A/S Plus |                              | \$376.90                              | 45%         | \$207.30                      |
| 38801       | 245/35ZR19 93Y XLPSTAS+ DIRMI  | Pilot-® Sport A/S Plus |                              | \$466.72                              | 45%         | \$256.70                      |
| 39139       | 235/50ZR17 96W PSPT AS+ DIR MI | Pilot-® Sport A/S Plus |                              | \$356.79                              | 45%         | \$196.23                      |
| 39214       | 225/50ZR16 92Y PSPT AS+ DIR MI | Pilot-® Sport A/S Plus |                              | \$309.97                              | 45%         | \$170.48                      |
| 39254       | 245/40ZR18 (93Y) PILSPT AS+ ZP | Pilot-® Sport A/S Plus |                              | \$453.88                              | 45%         | \$249.63                      |
| 51032       | 235/40ZR18 91Y PSPTAS+ DIR MI  | Pilot-® Sport A/S Plus |                              | \$384.57                              | 45%         | \$211.51                      |
| 51263       | 275/40ZR19 101Y PSPTAS+ DIR MI | Pilot-® Sport A/S Plus |                              | \$570.96                              | 45%         | \$314.03                      |
| 76304       | 215/45ZR17 91W XLTL PILSPT AS+ | Pilot-® Sport A/S Plus |                              | \$268.59                              | 45%         | \$147.72                      |
| 79852       | 225/55ZR17 97W PSPT AS+ DIR MI | Pilot-® Sport A/S Plus |                              | \$313.87                              | 45%         | \$172.63                      |
| 80272       | 235/45ZR17 94Y PSPT AS+ DIR MI | Pilot-® Sport A/S Plus |                              | \$350.96                              | 45%         | \$193.03                      |
| 80289       | 205/45ZR17 88Y XLPSTAS+ DIRMI  | Pilot-® Sport A/S Plus |                              | \$316.86                              | 45%         | \$174.27                      |
| 80930       | 245/40ZR20 95Y PSPTAS+ DIR MI  | Pilot-® Sport A/S Plus |                              | \$601.36                              | 45%         | \$330.75                      |
| 82759       | 275/40ZR18 99Y PSPT AS+ DIR MI | Pilot-® Sport A/S Plus |                              | \$452.50                              | 45%         | \$248.88                      |
| 87030       | 275/40ZR17 98Y PSPT AS+ DIR MI | Pilot-® Sport A/S Plus |                              | \$347.26                              | 45%         | \$190.99                      |
| 87320       | 255/35ZR20 97Y XLPSTAS+ DIRMI  | Pilot-® Sport A/S Plus |                              | \$503.66                              | 45%         | \$277.01                      |
| 94031       | 245/50ZR17 99W PSPT AS+ DIR MI | Pilot-® Sport A/S Plus |                              | \$419.82                              | 45%         | \$230.90                      |
| 96458       | 245/45ZR19 98Y PSPT AS+ DIR MI | Pilot-® Sport A/S Plus |                              | \$450.66                              | 45%         | \$247.86                      |
| 97357       | 235/35ZR19 91Y XLPSTAS+ DIRMI  | Pilot-® Sport A/S Plus |                              | \$433.43                              | 45%         | \$238.39                      |
| 98353       | 245/45ZR18 96Y PSPT AS+ DIR MI | Pilot-® Sport A/S Plus |                              | \$432.69                              | 45%         | \$237.98                      |
| 99338       | 295/25ZR20 95Y XLPSTAS+ DIRMI  | Pilot-® Sport A/S Plus |                              | \$589.54                              | 45%         | \$324.25                      |
| 99396       | 255/45ZR17 98Y PSPT AS+ DIR MI | Pilot-® Sport A/S Plus |                              | \$403.82                              | 45%         | \$222.10                      |
| 01473       | 195/50R15 82V PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$164.04                              | 45%         | \$90.22                       |
| 07374       | 195/60R15 88H PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$159.74                              | 45%         | \$87.86                       |
| 07663       | 195/55R15 85V PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$186.58                              | 45%         | \$102.62                      |
| 10287       | 195/60R14 86H PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$149.92                              | 45%         | \$82.45                       |
| 12547       | 195/50R16 84V PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$239.68                              | 45%         | \$131.83                      |
| 16231       | 225/50R16 92H PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$237.17                              | 45%         | \$130.45                      |
| 16529       | 195/65R15 91H PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$166.96                              | 45%         | \$91.83                       |
| 17299       | 235/45R17 94H PIL EXALTO ASXSE | Pilot Exalto A/S       |                              | \$294.52                              | 45%         | \$161.98                      |
| 18569       | 205/65R15 94H PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$182.01                              | 45%         | \$100.10                      |
| 18880       | 205/50R17 89V PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$281.25                              | 45%         | \$154.69                      |
| 22737       | 215/50R17 91H PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$280.24                              | 45%         | \$154.13                      |
| 23742       | 225/50R16 92V PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$222.32                              | 45%         | \$122.28                      |
| 24803       | 215/65R15 96H PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$165.11                              | 45%         | \$90.81                       |
| 27549       | 205/60R15 91H PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$171.38                              | 45%         | \$94.26                       |
| 29192       | 205/55R16 91H PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$195.29                              | 45%         | \$107.41                      |
| 29299       | 215/60R16 95H PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$202.53                              | 45%         | \$111.39                      |
| 30827       | 205/55R16 91V PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$239.44                              | 45%         | \$131.69                      |
| 35867       | 225/60R15 96V PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$227.62                              | 45%         | \$125.19                      |
| 36771       | 225/55R16 95H PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$234.61                              | 45%         | \$129.04                      |
| 36881       | 215/55R16 93V PIL EXALTO A/S   | Pilot Exalto A/S       |                              | \$223.75                              | 45%         | \$123.06                      |
| 37566       | 205/50R16 87V PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$194.52                              | 45%         | \$106.98                      |
| 83775       | 215/60R16 95V PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$214.41                              | 45%         | \$117.92                      |
| 99366       | 185/60R14 82H PILOT EXALTO A/S | Pilot Exalto A/S       |                              | \$158.84                              | 45%         | \$87.36                       |
| 05667       | 225/50ZR16 92Y PEXALT PE2 N0   | Pilot Exalto PE2       |                              | \$251.59                              | 45%         | \$138.38                      |
| 05691       | 215/55ZR17 94W PEXALT PE2      | Pilot Exalto PE2       |                              | \$247.92                              | 45%         | \$136.36                      |
| 28716       | 205/50ZR17 89W TL PEXALT PE2   | Pilot Exalto PE2       |                              | \$271.13                              | 45%         | \$149.12                      |

Michelin Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>             | <u>Tread Design</u> | <u>Current FET</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|-------------|--------------------------------|---------------------|--------------------|-----------------------------|-------------|---------------------|
| 45960       | 205/55ZR16 91W PIL EXALTO PE2  | Pilot Exalto PE2    |                    | \$236.79                    | 45%         | \$130.23            |
| 55069       | 215/45ZR17 91W PILEXALT PE2 XL | Pilot Exalto PE2    |                    | \$293.36                    | 45%         | \$161.35            |
| 61965       | 205/45R17 84V PEXALT PE2 * MI  | Pilot Exalto PE2    |                    | \$212.25                    | 45%         | \$116.74            |
| 81866       | 205/55ZR16 91Y PEXALT PE2 NOMI | Pilot Exalto PE2    |                    | \$242.16                    | 45%         | \$133.19            |
| 87473       | 225/45ZR17 94W PILEXALT PE2 XL | Pilot Exalto PE2    |                    | \$281.45                    | 45%         | \$154.80            |
| 83775       | 215/60R16 DIR95V               | Pilot Exalto PE2    |                    | \$323.66                    | 45%         | \$178.02            |
| 16231       | 225/50R16 DIR92H               | Pilot Exalto PE2    |                    | \$185.04                    | 45%         | \$101.77            |
| 23742       | 225/50R16 DIR92V               | Pilot® Exalto-® A/S |                    | \$239.89                    | 45%         | \$131.94            |
| 36771       | 225/55R16 DIR95H               | Pilot® Exalto-® A/S |                    | \$212.81                    | 45%         | \$117.04            |
| 18880       | 205/50R17 DIR89V               | Pilot® Exalto-® A/S |                    | \$259.49                    | 45%         | \$142.72            |
| 22737       | 215/50R17 DIR91H               | Pilot® Exalto-® A/S |                    | \$246.64                    | 45%         | \$135.65            |
| 34129       | 225/45R17 DIR91H               | Pilot® Exalto-® A/S |                    | \$271.39                    | 45%         | \$149.27            |
| 17299       | 235/45R17 DIR94H               | Pilot® Exalto-® A/S |                    | \$274.12                    | 45%         | \$150.77            |
| 02817       | P245/45R18 96V PILHXXM4 CPJMI  | Pilot-® MXM4®       |                    | \$374.26                    | 45%         | \$205.84 *LRR       |
| 04049       | P235/50R18 PILHXXM4 ORBL 97V   | Pilot-® MXM4®       |                    | \$414.75                    | 45%         | \$228.11 *LRR       |
| 06009       | P235/55R18 99H PIL HXXM4 MI    | Pilot-® MXM4®       |                    | \$375.79                    | 45%         | \$206.68 *LRR       |
| 07875       | P235/45ZR18 94W PIL HXXM4      | Pilot-® MXM4®       |                    | \$460.79                    | 45%         | \$253.44 *LRR       |
| 13301       | P235/50R18 97VTL PIL HXXM4     | Pilot-® MXM4®       |                    | \$408.88                    | 45%         | \$224.88 *LRR       |
| 14409       | 255/45R18 99H PIL HXXM4 MO MI  | Pilot-® MXM4®       |                    | \$436.33                    | 45%         | \$239.98 *LRR       |
| 15187       | 245/45R17 95V PIL HXXM4XSE     | Pilot-® MXM4®       |                    | \$370.92                    | 45%         | \$204.00 *LRR       |
| 15217       | 225/45R17 91HTL PIL HXXM4 MO   | Pilot-® MXM4®       |                    | \$319.45                    | 45%         | \$175.70 *LRR       |
| 15923       | 225/50R17 94H TL PIL HXXM4 MI  | Pilot-® MXM4®       |                    | \$278.74                    | 45%         | \$153.31 *LRR       |
| 16545       | P215/45R17 87V PILHXXM4 AMI    | Pilot-® MXM4®       |                    | \$340.20                    | 45%         | \$187.11 *LRR       |
| 17195       | P215/45R17 87VTLPIIL HXXM4GRNX | Pilot-® MXM4®       |                    | \$340.20                    | 45%         | \$187.11 *LRR       |
| 18075       | P235/45R18 94V PILHXXM4 DT MI  | Pilot-® MXM4®       |                    | \$455.48                    | 45%         | \$250.51 *LRR       |
| 20292       | P225/45R18 91WPILHXXM4ECE/IMN  | Pilot-® MXM4®       |                    | \$470.32                    | 45%         | \$258.67 *LRR       |
| 21201       | P235/55R17 98H PIL HXXM4 BSW   | Pilot-® MXM4®       |                    | \$322.16                    | 45%         | \$177.19 *LRR       |
| 21273       | 225/45R17 91V PIL HXXM4XSE     | Pilot-® MXM4®       |                    | \$332.25                    | 45%         | \$182.73 *LRR       |
| 21365       | 235/45R17 94V PIL HXXM4 XSE    | Pilot-® MXM4®       |                    | \$360.59                    | 45%         | \$198.33 *LRR       |
| 22783       | 245/40R18 97H PILHXXM4 XL      | Pilot-® MXM4®       |                    | \$429.30                    | 45%         | \$236.12 *LRR       |
| 27395       | 245/40R17 91HTL PIL HXXM4 MO   | Pilot-® MXM4®       |                    | \$428.74                    | 45%         | \$235.81 *LRR       |
| 29133       | P225/45R18 91W TL PIL HXXM4 C  | Pilot-® MXM4®       |                    | \$433.61                    | 45%         | \$238.49 *LRR       |
| 31837       | 225/50R17 98VXL TL PIL HXXM4   | Pilot-® MXM4®       |                    | \$321.54                    | 45%         | \$176.85 *LRR       |
| 32867       | P245/45R18 96V TL PIL HXXM4 M  | Pilot-® MXM4®       |                    | \$419.25                    | 45%         | \$230.59 *LRR       |
| 33075       | P245/50R17 98V PIL HXXM4 MI    | Pilot-® MXM4®       |                    | \$385.91                    | 45%         | \$212.25 *LRR       |
| 33284       | P225/50R17 93V PIL HXXM4AMIGO  | Pilot-® MXM4®       |                    | \$313.99                    | 45%         | \$172.69 *LRR       |
| 33595       | 245/40R18 93V MO PIL HXXM4XSE  | Pilot-® MXM4®       |                    | \$442.96                    | 45%         | \$243.63 *LRR       |
| 34331       | P235/55R18 99V PIL HXXM4       | Pilot-® MXM4®       |                    | \$381.22                    | 45%         | \$209.67 *LRR       |
| 35845       | P235/45R18 94V PIL HXXM4 BSW   | Pilot-® MXM4®       |                    | \$432.92                    | 45%         | \$238.11 *LRR       |
| 38931       | P225/45R18 91V PILHXXM4 DLR    | Pilot-® MXM4®       |                    | \$346.76                    | 45%         | \$190.72 *LRR       |
| 39023       | P235/45R17 93W PILHXXM4 CPJ    | Pilot-® MXM4®       |                    | \$427.74                    | 45%         | \$235.26 *LRR       |
| 39731       | P265/45R18 101V PIL HXXM4 MI   | Pilot-® MXM4®       |                    | \$440.80                    | 45%         | \$242.44 *LRR       |
| 42370       | 275/35R18 95V MO PIL HXXM4XSE  | Pilot-® MXM4®       |                    | \$515.37                    | 45%         | \$283.46 *LRR       |
| 51820       | P255/55R18 104V PIL HXXM4      | Pilot-® MXM4®       |                    | \$462.63                    | 45%         | \$254.44 *LRR       |
| 63035       | P255/45ZR18 PIL HXXM4 99W XSE  | Pilot-® MXM4®       |                    | \$451.35                    | 45%         | \$248.24 *LRR       |
| 65211       | P235/50R17 PIL HXXM495V        | Pilot-® MXM4®       |                    | \$326.74                    | 45%         | \$179.71 *LRR       |
| 68547       | P225/50R1793VPILHXXM4 HON1758  | Pilot-® MXM4®       |                    | \$367.57                    | 45%         | \$202.16 *LRR       |
| 70341       | 225/55R16 PIL HX MXM4 XSE 95H  | Pilot-® MXM4®       |                    | \$242.15                    | 45%         | \$133.18 *LRR       |
| 75447       | P225/45R18 91V PIL HXXM4 XSE   | Pilot-® MXM4®       |                    | \$384.88                    | 45%         | \$211.68 *LRR       |
| 76158       | P235/55R19 PIL HXXM4 101H      | Pilot-® MXM4®       |                    | \$432.41                    | 45%         | \$237.83 *LRR       |
| 78756       | P235/50ZR18 PIL HX MXM4ZP 97W  | Pilot-® MXM4®       |                    | \$422.12                    | 45%         | \$232.17 *LRR       |
| 80978       | P235/55R1899V PILHXXM4 AM      | Pilot-® MXM4®       |                    | \$357.06                    | 45%         | \$196.39 *LRR       |
| 82098       | 225/55R16 95V PILOT HX MXM4 TL | Pilot-® MXM4®       |                    | \$290.21                    | 45%         | \$159.62 *LRR       |
| 83609       | 235/50R18 97H * PIL HXXM4X     | Pilot-® MXM4®       |                    | \$424.18                    | 45%         | \$233.30 *LRR       |
| 84377       | 225/45R17 91H PIL HX MXM4      | Pilot-® MXM4®       |                    | \$304.52                    | 45%         | \$167.48 *LRR       |
| 85527       | P255/45R17 98V PIL HX MXM4     | Pilot-® MXM4®       |                    | \$406.82                    | 45%         | \$223.75 *LRR       |
| 89515       | 205/50R17 93V PIL HXXM4XSE XL  | Pilot-® MXM4®       |                    | \$310.97                    | 45%         | \$171.03 *LRR       |
| 91426       | P235/50ZR18 97W PIL HX MXM4    | Pilot-® MXM4®       |                    | \$378.35                    | 45%         | \$208.10 *LRR       |
| 92199       | 255/45R18 103H XL PIL HXXM4    | Pilot-® MXM4®       |                    | \$436.65                    | 45%         | \$240.16 *LRR       |

Michelin Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>             | <u>Tread Design</u> | <u>Current FET</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |      |
|-------------|--------------------------------|---------------------|--------------------|-----------------------------|-------------|---------------------|------|
| 94200       | P235/60R18 102V PIL HXMXM4     | Pilot-® MXM4®       |                    | \$428.40                    | 45%         | \$235.62            | *LRR |
| 95256       | 275/45R18 103H PIL HXMXM4 MI   | Pilot-® MXM4®       |                    | \$381.98                    | 45%         | \$210.09            | *LRR |
| 99916       | 235/55R17 99H PILOT HX MXM4 *  | Pilot-® MXM4®       |                    | \$363.64                    | 45%         | \$200.00            | *LRR |
| 45350       | P175/65R14 MX4 81S             | MX4                 |                    | \$150.16                    | 45%         | \$82.59             |      |
| 02305       | 225/55R16 99Y XL PRIMHP MO GRX | Primacy™ HP         |                    | \$322.33                    | 45%         | \$177.28            |      |
| 03477       | 245/45R1799YXL PRIMHP ZP SR MI | Primacy™ HP         |                    | \$449.73                    | 45%         | \$247.35            |      |
| 04405       | 225/45R17 94W XL PRIMHP GRNX   | Primacy™ HP         |                    | \$417.13                    | 45%         | \$229.42            |      |
| 04743       | 225/45R17 91W PRIMHP MOGRNX MI | Primacy™ HP         |                    | \$392.76                    | 45%         | \$216.02            |      |
| 05435       | 205/55R16 91V PRIM HP MO GRXMI | Primacy™ HP         |                    | \$260.46                    | 45%         | \$143.25            |      |
| 05663       | 225/45R17 91V PRIMHPZP GRNX MI | Primacy™ HP         |                    | \$344.41                    | 45%         | \$189.43            |      |
| 05816       | 255/45R18 99Y PRIMHP MO GRNX   | Primacy™ HP         |                    | \$563.37                    | 45%         | \$309.85            |      |
| 07661       | 205/60R1692W PRIMACY HP MO GX  | Primacy™ HP         |                    | \$285.28                    | 45%         | \$156.90            |      |
| 09397       | 205/60R16 92V PRIMACY HP MO    | Primacy™ HP         |                    | \$266.57                    | 45%         | \$146.61            |      |
| 09842       | 205/50R17 89V PRIMHP ZP MI     | Primacy™ HP         |                    | \$310.53                    | 45%         | \$170.79            |      |
| 11158       | 225/50R17 94W PRIMHP * GRNX    | Primacy™ HP         |                    | \$397.11                    | 45%         | \$218.41            |      |
| 12255       | 225/45R1791W PRIMACY HP ZP     | Primacy™ HP         |                    | \$411.23                    | 45%         | \$226.18            |      |
| 13573       | 195/55R16 87V PRIMHP ZP MI     | Primacy™ HP         |                    | \$286.52                    | 45%         | \$157.59            |      |
| 15994       | 275/35R19 96Y TL PRIMHP ZP* MI | Primacy™ HP         |                    | \$691.93                    | 45%         | \$380.56            |      |
| 17853       | 205/55R1691H PRIMHP MO GRNX MI | Primacy™ HP         |                    | \$246.31                    | 45%         | \$135.47            |      |
| 17939       | 245/45R17 95Y TL PRIMHP AO GRN | Primacy™ HP         |                    | \$384.97                    | 45%         | \$211.73            |      |
| 18314       | 205/55R16 91V PRIMHP GRNX MI   | Primacy™ HP         |                    | \$273.37                    | 45%         | \$150.35            |      |
| 18872       | 245/40R17 91Y TL PRIMHP MOGRNX | Primacy™ HP         |                    | \$426.15                    | 45%         | \$234.38            |      |
| 22873       | 225/50R17 94Y PRIMHPAO GRNX MI | Primacy™ HP         |                    | \$360.26                    | 45%         | \$198.14            |      |
| 22923       | 225/50R16 92V PRIMHP MOGRNX MI | Primacy™ HP         |                    | \$277.11                    | 45%         | \$152.41            |      |
| 23189       | 225/55R16 99W XLTL PRIMHP MO G | Primacy™ HP         |                    | \$297.18                    | 45%         | \$163.45            |      |
| 24301       | 205/60R16 92W TL PRIMHP AO GRN | Primacy™ HP         |                    | \$285.21                    | 45%         | \$156.87            |      |
| 24658       | 225/50R17 94V TL PRIMHP * GRNX | Primacy™ HP         |                    | \$349.36                    | 45%         | \$192.15            |      |
| 25049       | 225/50R16 92W PRIMHP MO GRNX   | Primacy™ HP         |                    | \$307.84                    | 45%         | \$169.31            |      |
| 25574       | 225/55R16 95Y PRIMHP AO GRN MI | Primacy™ HP         |                    | \$294.03                    | 45%         | \$161.72            |      |
| 26227       | 225/50R17 94H TL PRIMHP * GRNX | Primacy™ HP         |                    | \$303.95                    | 45%         | \$167.17            |      |
| 26399       | 215/50R1795V XL PRIMACY HP G   | Primacy™ HP         |                    | \$290.95                    | 45%         | \$160.02            |      |
| 27111       | 245/40R17 91W PRIMHP MOGRNXMI  | Primacy™ HP         |                    | \$420.37                    | 45%         | \$231.20            |      |
| 28008       | 215/55R16 93V PRIMHPMO GRNX MI | Primacy™ HP         |                    | \$305.44                    | 45%         | \$167.99            |      |
| 29539       | 225/55R16 95W TL PRIMHP MOS1 G | Primacy™ HP         |                    | \$290.89                    | 45%         | \$159.99            |      |
| 32709       | 255/40R17 94W PRIMHP MO GRNX   | Primacy™ HP         |                    | \$400.30                    | 45%         | \$220.16            |      |
| 35191       | 225/50R17 98Y XLPRIMHPAOGRXMI  | Primacy™ HP         |                    | \$399.63                    | 45%         | \$219.80            |      |
| 35503       | 225/45 R17 91Y PRIMACYHP GRNX  | Primacy™ HP         |                    | \$409.28                    | 45%         | \$225.10            |      |
| 35805       | 245/40R18 93Y PRIMACYHP GRNXMI | Primacy™ HP         |                    | \$596.20                    | 45%         | \$327.91            |      |
| 47487       | 215/55R16 93W TL PRIMHP MO GRN | Primacy™ HP         |                    | \$274.43                    | 45%         | \$150.93            |      |
| 55370       | 275/45R18 103Y PRIMHP MO GRNX  | Primacy™ HP         |                    | \$676.40                    | 45%         | \$372.02            |      |
| 60440       | 205/55R16 91V TL PRIMHP ZP* MI | Primacy™ HP         |                    | \$336.23                    | 45%         | \$184.93            |      |
| 62364       | 245/40R19 94Y TL PRIMHP ZP* MI | Primacy™ HP         |                    | \$738.31                    | 45%         | \$406.07            |      |
| 63503       | 235/45R17 94Y PRIMHP GRNX      | Primacy™ HP         |                    | \$402.10                    | 45%         | \$221.15            |      |
| 70760       | 225/45R1794YXLTLPIMHP ZP SRAO  | Primacy™ HP         |                    | \$444.65                    | 45%         | \$244.56            |      |
| 73416       | 235/45R17 94W PRIMHP MO GRN    | Primacy™ HP         |                    | \$402.10                    | 45%         | \$221.15            |      |
| 73723       | 225/45R17 91W PRIMHP AOGRXMI   | Primacy™ HP         |                    | \$409.00                    | 45%         | \$224.95            |      |
| 74043       | 205/55R16 91V PRIMHP AOGRX MI  | Primacy™ HP         |                    | \$260.46                    | 45%         | \$143.25            |      |
| 81732       | 245/45R17 95W PRIMHP MO GRNX   | Primacy™ HP         |                    | \$357.06                    | 45%         | \$196.39            |      |
| 82990       | 205/55R16 91W PRIMHPMO GRNX MI | Primacy™ HP         |                    | \$315.73                    | 45%         | \$173.65            |      |
| 83888       | 235/55R17 99W PRIMHP MOGRNX MI | Primacy™ HP         |                    | \$365.73                    | 45%         | \$201.15            |      |
| 86110       | 205/55R16 91H TL PRIMHP ZP* MI | Primacy™ HP         |                    | \$277.33                    | 45%         | \$152.53            |      |
| 86391       | 205/50R17 89W PRIMHP ZP MI     | Primacy™ HP         |                    | \$370.51                    | 45%         | \$203.78            |      |
| 92122       | 205/45R17 84V PRIMHP ZP MI     | Primacy™ HP         |                    | \$355.66                    | 45%         | \$195.61            |      |
| 92253       | 205/55R1691W PRIMHP AO S1 GRX  | Primacy™ HP         |                    | \$281.94                    | 45%         | \$155.07            |      |
| 93356       | 195/55R16 87H PRIMHP ZP MI     | Primacy™ HP         |                    | \$298.57                    | 45%         | \$164.21            |      |
| 93546       | 225/45R17 91Y TL PRIMHP MOGRNX | Primacy™ HP         |                    | \$384.97                    | 45%         | \$211.73            |      |
| 63381       | 245/40R20 PILOT PRIMACY* 95Y   | Pilot Primacy       |                    | \$642.32                    | 45%         | \$353.28            |      |

Michelin Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>             | <u>Tread Design</u> | <u>Current</u><br><u>FET</u> | <u>GOV 01/11</u><br><u>Base Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |
|-------------|--------------------------------|---------------------|------------------------------|---------------------------------------|-------------|-------------------------------|
| 64765       | 245/50R18 PILOT PRIMACY* 100W  | Pilot Primacy       |                              | \$517.69                              | 45%         | \$284.73                      |
| 79016       | 225/45R17 PILOT PRIMACY 91Y    | Pilot Primacy       |                              | \$298.92                              | 45%         | \$164.41                      |
| 81289       | 275/50R19 112W PILPRIM MO XL   | Pilot Primacy       |                              | \$793.27                              | 45%         | \$436.30                      |
| 81665       | 245/45R19 PILOT PRIMACY * 98Y  | Pilot Primacy       |                              | \$481.12                              | 45%         | \$264.62                      |
| 91635       | 275/35R20 PILOT PRIMACY 98Y    | Pilot Primacy       |                              | \$685.99                              | 45%         | \$377.30                      |
| 92522       | 275/40R19 PILOT PRIMACY * 101Y | Pilot Primacy       |                              | \$654.05                              | 45%         | \$359.72                      |
| 02647       | 225/55R17 PRIM MXV4 97V RRBL   | Primacy™ MXV4®      |                              | \$306.27                              | 45%         | \$168.45 *LRR                 |
| 03741       | 225/65R16 PRIM MXV4 100H RRBL  | Primacy™ MXV4®      |                              | \$222.83                              | 45%         | \$122.56 *LRR                 |
| 04310       | 225/60R15 PRIM MXV4 96H RRBL   | Primacy™ MXV4®      |                              | \$237.70                              | 45%         | \$130.73 *LRR                 |
| 04329       | 195/60R15 PRIM MXV4 88H RRBL   | Primacy™ MXV4®      |                              | \$176.77                              | 45%         | \$97.22 *LRR                  |
| 05609       | 205/65R15 PRIM MXV4 94V RRBL   | Primacy™ MXV4®      |                              | \$204.08                              | 45%         | \$112.25 *LRR                 |
| 06273       | P215/60R16 94H PRIM MXV4 GR    | Primacy™ MXV4®      |                              | \$218.66                              | 45%         | \$120.26 *LRR                 |
| 06852       | 225/55R17 PRIM MXV4 97H RRBL   | Primacy™ MXV4®      |                              | \$283.21                              | 45%         | \$155.76 *LRR                 |
| 09077       | 215/60R15 PRIM MXV4 94H RRBLMI | Primacy™ MXV4®      |                              | \$189.73                              | 45%         | \$104.35 *LRR                 |
| 09088       | 225/55R18 PRIM MXV4 98H RRBL   | Primacy™ MXV4®      |                              | \$254.52                              | 45%         | \$139.99 *LRR                 |
| 09822       | 215/55R16 PRIM MXV4 93H RRBL   | Primacy™ MXV4®      |                              | \$220.29                              | 45%         | \$121.16 *LRR                 |
| 11848       | 205/60R16 PRIM MXV4 92H RRBL   | Primacy™ MXV4®      |                              | \$208.29                              | 45%         | \$114.56 *LRR                 |
| 13397       | 215/60R16 PRIM MXV4 95V RRBL   | Primacy™ MXV4®      |                              | \$256.54                              | 45%         | \$141.10 *LRR                 |
| 13735       | 185/65R15 PRIM MXV4 88H RRBL   | Primacy™ MXV4®      |                              | \$158.40                              | 45%         | \$87.12 *LRR                  |
| 15861       | 235/60R16 PRIM MXV4 100H RRBL  | Primacy™ MXV4®      |                              | \$248.20                              | 45%         | \$136.51 *LRR                 |
| 17245       | 245/45R20 99V PRIM MXV4 MI     | Primacy™ MXV4®      |                              | \$487.07                              | 45%         | \$267.89 *LRR                 |
| 19549       | 245/45R18 PRIM MXV4 96V RRBL   | Primacy™ MXV4®      |                              | \$379.04                              | 45%         | \$208.47 *LRR                 |
| 22328       | 225/60R18 PRIM MXV4 100H RRBL  | Primacy™ MXV4®      |                              | \$276.42                              | 45%         | \$152.03 *LRR                 |
| 22559       | P235/50R19 99V TL PRIM MXV4 MI | Primacy™ MXV4®      |                              | \$416.23                              | 45%         | \$228.93 *LRR                 |
| 23279       | 195/65R15 PRIM MXV4 91H RRBL   | Primacy™ MXV4®      |                              | \$182.76                              | 45%         | \$100.52 *LRR                 |
| 23438       | 205/55R16 PRIM MXV4 91V RRBL   | Primacy™ MXV4®      |                              | \$251.89                              | 45%         | \$138.54 *LRR                 |
| 23933       | 205/60R15 PRIM MXV4 91H RRBL   | Primacy™ MXV4®      |                              | \$186.65                              | 45%         | \$102.66 *LRR                 |
| 24850       | 215/50R17 PRIM MXV4 91H RRBL   | Primacy™ MXV4®      |                              | \$296.25                              | 45%         | \$162.94 *LRR                 |
| 29294       | 235/55R17 PRIM MXV4 99H RRBL   | Primacy™ MXV4®      |                              | \$294.85                              | 45%         | \$162.17 *LRR                 |
| 29546       | 215/55R16 PRIM MXV4 93V RRBL   | Primacy™ MXV4®      |                              | \$259.44                              | 45%         | \$142.69 *LRR                 |
| 30137       | 225/60R16 PRIM MXV4 98V RRBL   | Primacy™ MXV4®      |                              | \$289.23                              | 45%         | \$159.08 *LRR                 |
| 30373       | 205/65R15 PRIM MXV4 94H RRBL   | Primacy™ MXV4®      |                              | \$186.62                              | 45%         | \$102.64 *LRR                 |
| 36597       | 205/55R16 PRIM MXV4 91H RRBL   | Primacy™ MXV4®      |                              | \$215.85                              | 45%         | \$118.72 *LRR                 |
| 37429       | 195/60R15 PRIM MXV4 88V RRBL   | Primacy™ MXV4®      |                              | \$206.23                              | 45%         | \$113.42 *LRR                 |
| 38169       | P235/60R17 100T PRIM MXV4 MI   | Primacy™ MXV4®      |                              | \$258.74                              | 45%         | \$142.31 *LRR                 |
| 38851       | 205/65R16 PRIM MXV4 95H RRBL   | Primacy™ MXV4®      |                              | \$206.65                              | 45%         | \$113.66 *LRR                 |
| 38889       | 215/55R17 PRIM MXV4 94H RRBL   | Primacy™ MXV4®      |                              | \$259.82                              | 45%         | \$142.90 *LRR                 |
| 66126       | P235/65R17 103T PRIM MXV4 GRX  | Primacy™ MXV4®      |                              | \$255.60                              | 45%         | \$140.58 *LRR                 |
| 67012       | P235/60R18 102T TL PRIM MXV4 G | Primacy™ MXV4®      |                              | \$300.70                              | 45%         | \$165.38 *LRR                 |
| 68161       | 205/60R16 PRIM MXV4 92V RRBL   | Primacy™ MXV4®      |                              | \$217.94                              | 45%         | \$119.87 *LRR                 |
| 73257       | 225/60R16 PRIM MXV4 98H RRBL   | Primacy™ MXV4®      |                              | \$223.24                              | 45%         | \$122.78 *LRR                 |
| 99046       | 215/50R17 95V XL PRIM MXV4     | Primacy™ MXV4®      |                              | \$277.18                              | 45%         | \$152.45 *LRR                 |
| 03689       | 235/40R18 91HPRIMXM4 MOGRNCPJ  | Primacy MXM4        |                              | \$276.31                              | 45%         | \$151.97                      |
| 13027       | 215/55R17 PRIMMXM4 94VCPJGRNX  | Primacy MXM4        |                              | \$292.73                              | 45%         | \$161.00                      |
| 19136       | 245/45R19 98W PRIM MXM4GRNXMI  | Primacy MXM4        |                              | \$474.21                              | 45%         | \$260.82                      |
| 20213       | 225/50R18 95WCPJPRMMXM4GRNXMI  | Primacy MXM4        |                              | \$333.29                              | 45%         | \$183.31                      |
| 23164       | P215/45R17 87VTL PRIM MXM4 GRN | Primacy MXM4        |                              | \$257.26                              | 45%         | \$141.50                      |
| 23807       | 225/55R17 97VPRMMXM4 CPJGRNXMI | Primacy MXM4        |                              | \$264.36                              | 45%         | \$145.40                      |
| 24518       | P245/50R17 98H TL PRIM MXM4 MI | Primacy MXM4        |                              | \$354.84                              | 45%         | \$195.16                      |
| 26027       | 245/40R17 91WCPJPRMMXM4GRNXMI  | Primacy MXM4        |                              | \$330.92                              | 45%         | \$182.01                      |
| 27593       | 255/40R17 94HPRIMXM4MOGRNX CPJ | Primacy MXM4        |                              | \$409.85                              | 45%         | \$225.41                      |
| 31861       | 225/50R18 95VCPJPRMMXM4 GRNXMI | Primacy MXM4        |                              | \$298.50                              | 45%         | \$164.18                      |
| 32275       | 245/50R18 100H PRMMXM4 GRNX MI | Primacy MXM4        |                              | \$302.64                              | 45%         | \$166.45                      |
| 34471       | 205/55R16 PRMMXM4 91HCPJGRNXMI | Primacy MXM4        |                              | \$225.27                              | 45%         | \$123.90                      |
| 36995       | 255/35R1894HXLPRIMXM4MOGRN CPJ | Primacy MXM4        |                              | \$379.04                              | 45%         | \$208.47                      |
| 37101       | 225/45R17 91H CPJ PRIM MXM4MI  | Primacy MXM4        |                              | \$265.26                              | 45%         | \$145.89                      |
| 37553       | 245/55R17 PRIM MXM4 ZP         | Primacy MXM4        |                              | \$496.94                              | 45%         | \$273.31                      |
| 39097       | P215/50R17 93VPRMMXM4CPJXLGRNX | Primacy MXM4        |                              | \$251.16                              | 45%         | \$138.14                      |

Michelin Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>             | <u>Tread Design</u> | <u>Current</u><br><u>FET</u> | <u>GOV 01/11</u><br><u>Base Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |
|-------------|--------------------------------|---------------------|------------------------------|---------------------------------------|-------------|-------------------------------|
| 63091       | 215/50R17 95VXL PRMMXM4 GRNCPJ | Primacy MXM4        |                              | \$257.26                              | 45%         | \$141.50                      |
| 65187       | P245/50R18 99V TL PRIM MXM4 MI | Primacy MXM4        |                              | \$424.48                              | 45%         | \$233.46                      |
| 66313       | 215/55R16 97HPRIMXM4CPJXLGRNX  | Primacy MXM4        |                              | \$230.03                              | 45%         | \$126.51                      |
| 84596       | 245/40R19 94W PRIM MXM4GRNXMI  | Primacy MXM4        |                              | \$494.23                              | 45%         | \$271.83                      |
| 84645       | 235/45R17 97HPRM MXM4CPJXLGRNX | Primacy MXM4        |                              | \$302.15                              | 45%         | \$166.18                      |
| 87510       | 245/45R1799HXLPRMXM4MOGRN CPJ  | Primacy MXM4        |                              | \$415.92                              | 45%         | \$228.75                      |
| 94018       | 235/45R17 94HPRIMXM4MOGRNX CPJ | Primacy MXM4        |                              | \$302.15                              | 45%         | \$166.18                      |
| 02385       | 215/65R16 98H PRIMALP3 GRNX MI | Primacy Alpin PA3   |                              | \$236.57                              | 45%         | \$130.12                      |
| 02627       | 205/65R15 94H PRIMALP3 GRNMI   | Primacy Alpin PA3   |                              | \$201.09                              | 45%         | \$110.60                      |
| 04565       | 205/55R17 95H XLPRIMALP3 GRXMI | Primacy Alpin PA3   |                              | \$264.64                              | 45%         | \$145.55                      |
| 05726       | 225/50R16 92H PRIMALP3 GRNX MI | Primacy Alpin PA3   |                              | \$274.41                              | 45%         | \$150.93                      |
| 10536       | 205/55R16 91H PRIMALP3 GRNMI   | Primacy Alpin PA3   |                              | \$244.50                              | 45%         | \$134.47                      |
| 11893       | 205/45R17 88H XL PRIMALP3 GRN  | Primacy Alpin PA3   |                              | \$297.71                              | 45%         | \$163.74                      |
| 13391       | 225/45R17 91H TL PRIMALP3 ZP*  | Primacy Alpin PA3   |                              | \$380.56                              | 45%         | \$209.31                      |
| 16265       | 195/55R16 87H PRIMALP3 ZP MI   | Primacy Alpin PA3   |                              | \$224.54                              | 45%         | \$123.50                      |
| 16573       | 225/45R17 91H PRIMALP3 MO GRNX | Primacy Alpin PA3   |                              | \$317.15                              | 45%         | \$174.43                      |
| 18229       | 205/60R16 92H PRIMALP3 GRN MI  | Primacy Alpin PA3   |                              | \$212.76                              | 45%         | \$117.02                      |
| 19607       | 205/55R1691H TL PRIMALP3 MO GR | Primacy Alpin PA3   |                              | \$234.21                              | 45%         | \$128.82                      |
| 20140       | 205/50R16 87H PRIMALP3 GRNX MI | Primacy Alpin PA3   |                              | \$265.65                              | 45%         | \$146.10                      |
| 20257       | 215/60R16 99H XLPRIMALP3 GRNMI | Primacy Alpin PA3   |                              | \$236.09                              | 45%         | \$129.85                      |
| 32493       | 195/55R15 85H PRIMALP3 GRN MI  | Primacy Alpin PA3   |                              | \$214.85                              | 45%         | \$118.17                      |
| 34613       | 195/60R15 88H PRIMALP3 GRNX MI | Primacy Alpin PA3   |                              | \$202.49                              | 45%         | \$111.37                      |
| 40634       | 205/60R16 92H PRIMALP3 MO GRNX | Primacy Alpin PA3   |                              | \$256.11                              | 45%         | \$140.86                      |
| 43677       | 225/55R17 97H PRIMALP3 GRN MI  | Primacy Alpin PA3   |                              | \$293.71                              | 45%         | \$161.54                      |
| 49120       | 225/55R16 95H PRIMALP3 GRN MI  | Primacy Alpin PA3   |                              | \$269.18                              | 45%         | \$148.05                      |
| 73217       | 205/55R16 91H TL PRIMALP3 ZP M | Primacy Alpin PA3   |                              | \$311.97                              | 45%         | \$171.58                      |
| 76977       | 215/45R17 87H PRIMALP3 GRN MI  | Primacy Alpin PA3   |                              | \$295.38                              | 45%         | \$162.46                      |
| 89493       | 225/60R16 98H PRIMALP3 GRN MI  | Primacy Alpin PA3   |                              | \$253.61                              | 45%         | \$139.49                      |
| 92047       | 225/55R16 95H PRMLP3 MOGRNX MI | Primacy Alpin PA3   |                              | \$269.18                              | 45%         | \$148.05                      |
| 92931       | 225/45R17 91H PRIMALP3 GRN MI  | Primacy Alpin PA3   |                              | \$317.15                              | 45%         | \$174.43                      |
| 96023       | 215/55R16 93H PRIMALP3 GRN MI  | Primacy Alpin PA3   |                              | \$259.14                              | 45%         | \$142.53                      |
| 03097       | P215/60R16 EN MXV4 S8 94V      | Energy MXV4 S8      |                              | \$256.54                              | 45%         | \$141.10 *LRR                 |
| 08065       | P245/45R19 98V EN MXV4 S8 GRNX | Energy MXV4 S8      |                              | \$441.87                              | 45%         | \$243.03 *LRR                 |
| 12333       | P205/65R16 94H EN MXV4 S8 GRNX | Energy MXV4 S8      |                              | \$232.45                              | 45%         | \$127.84 *LRR                 |
| 13217       | 215/60R16 95H TL EN MXV4 S8 G  | Energy MXV4 S8      |                              | \$227.58                              | 45%         | \$125.17 *LRR                 |
| 42699       | P205/60R16 EN MXV4S8 XSE 91V   | Energy MXV4 S8      |                              | \$225.74                              | 45%         | \$124.16 *LRR                 |
| 60905       | P225/50R17 93V EN MXV4 S8      | Energy MXV4 S8      |                              | \$313.64                              | 45%         | \$172.50 *LRR                 |
| 62449       | 205/55R16 91H MO EN MXV4 S8XSE | Energy MXV4 S8      |                              | \$223.22                              | 45%         | \$122.77 *LRR                 |
| 71716       | 195/65R15 91H EN MXV4 S8       | Energy MXV4 S8      |                              | \$186.90                              | 45%         | \$102.80 *LRR                 |
| 82783       | P235/55R18 ENMXV4 S8 99V       | Energy MXV4 S8      |                              | \$362.18                              | 45%         | \$199.20 *LRR                 |
| 83093       | 205/55R16 91V EN MXV4 S8       | Energy MXV4 S8      |                              | \$257.26                              | 45%         | \$141.50 *LRR                 |
| 84172       | P215/55R17 93V EN MXV4 S8 XSE  | Energy MXV4 S8      |                              | \$305.08                              | 45%         | \$167.80 *LRR                 |
| 89947       | 205/55R16 91H EN MXV4 S8       | Energy MXV4 S8      |                              | \$223.22                              | 45%         | \$122.77 *LRR                 |
| 32931       | P235/55R17 98V TL EN MXV4 PL   | Energy MXV4 Plus    |                              | \$332.17                              | 45%         | \$182.69 *LRR                 |
| 58071       | 235/65R17 EN MXV4 PLUS*XSE104H | Energy MXV4 Plus    |                              | \$376.19                              | 45%         | \$206.90 *LRR                 |
| 66114       | P235/65R17 EN MXV4 PL XSE 103H | Energy MXV4 Plus    |                              | \$363.46                              | 45%         | \$199.90 *LRR                 |
| 79258       | 205/55R16 EN MXV4 PLUS XSE91H  | Energy MXV4 Plus    |                              | \$223.23                              | 45%         | \$122.78 *LRR                 |
| 79347       | 255/55R18 EN MXV4 PLUS*XSE105H | Energy MXV4 Plus    |                              | \$411.06                              | 45%         | \$226.08 *LRR                 |
| 89205       | P235/55R17 EN MXV4 PLUS 98H    | Energy MXV4 Plus    |                              | \$298.97                              | 45%         | \$164.43 *LRR                 |
| 93496       | P225/55R17 95H EN MXV4 PL XSE  | Energy MXV4 Plus    |                              | \$283.69                              | 45%         | \$156.03 *LRR                 |
| 11977       | 235/60R17 102T ENERGY LX4 GRNX | Energy LX4          |                              | \$258.74                              | 45%         | \$142.31 *LRR                 |
| 50991       | 245/60R17 EN LX4 REINF WW      | Energy LX4          |                              | \$255.60                              | 45%         | \$140.58 *LRR                 |
| 57220       | 225/65R17 EN LX4 101S          | Energy LX4          |                              | \$294.53                              | 45%         | \$161.99 *LRR                 |
| 67844       | P225/60R17 EN LX4 XSE 98T      | Energy LX4          |                              | \$236.00                              | 45%         | \$129.80 *LRR                 |
| 74735       | P215/65R16 EN LX4 XSE 96T      | Energy LX4          |                              | \$202.25                              | 45%         | \$111.24 *LRR                 |
| 87825       | P235/50R17 95S ENERGY LX4 DTGN | Energy LX4          |                              | \$271.02                              | 45%         | \$149.06 *LRR                 |

Michelin Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>              | <u>Tread Design</u> | <u>Current</u><br><u>FET</u> | <u>GOV 01/11</u><br><u>Base Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |      |
|-------------|---------------------------------|---------------------|------------------------------|---------------------------------------|-------------|-------------------------------|------|
| 94213       | P225/60R16 EN LX4 WW6 GNX 97T   | Energy LX4          |                              | \$215.01                              | 45%         | \$118.25                      | *LRR |
| 94860       | P225/60R17 EN LX4 WW XSE 98T    | Energy LX4          |                              | \$241.54                              | 45%         | \$132.84                      | *LRR |
| 95649       | 235/65R16 103T ENERGY LX4       | Energy LX4          |                              | \$226.75                              | 45%         | \$124.71                      | *LRR |
| 08947       | 205/55R1691H ENRGYSAV MOGRNXMI  | Energy Saver        |                              | \$258.93                              | 45%         | \$142.41                      | *LRR |
| 14710       | 195/65R1591HENERGYSAVAOS1GRXMI  | Energy Saver        |                              | \$218.05                              | 45%         | \$119.93                      | *LRR |
| 17518       | 195/55R16 87V TL ENRGYSAV * G   | Energy Saver        |                              | \$270.32                              | 45%         | \$148.68                      | *LRR |
| 18562       | 205/60R1692VTL ENRGYSAV AOGRX   | Energy Saver        |                              | \$233.51                              | 45%         | \$128.43                      | *LRR |
| 22135       | 165/65R14 79T ENRGYSAV GRNXMI   | Energy Saver        |                              | \$168.54                              | 45%         | \$92.70                       | *LRR |
| 30401       | 195/60R16 89VTL ENRGYSAV MI     | Energy Saver        |                              | \$222.65                              | 45%         | \$122.46                      | *LRR |
| 34739       | 205/55R16 91W TL ENRGYSAV *GR   | Energy Saver        |                              | \$298.33                              | 45%         | \$164.08                      | *LRR |
| 35183       | 205/55R16 91W TL ENRGYSAV MOG   | Energy Saver        |                              | \$323.66                              | 45%         | \$178.02                      | *LRR |
| 37743       | 205/55R16 91H TL ENRGYSAV * G   | Energy Saver        |                              | \$238.72                              | 45%         | \$131.29                      | *LRR |
| 39064       | 195/55R16 87H ENRGYSAV * GRNX   | Energy Saver        |                              | \$244.71                              | 45%         | \$134.59                      | *LRR |
| 70755       | 205/55R16 91H ENRGYSAV GRN MI   | Energy Saver        |                              | \$226.46                              | 45%         | \$124.55                      | *LRR |
| 74675       | 205/55R16 91V ENRGYSAV MOGRNXMI | Energy Saver        |                              | \$261.75                              | 45%         | \$143.96                      | *LRR |
| 81566       | 205/55R16 91V TL ENRGYSAV * G   | Energy Saver        |                              | \$261.75                              | 45%         | \$143.96                      | *LRR |
| 99115       | 175/65R15 84H * ENERGY E3A MI   | Energy E3A          |                              | \$166.08                              | 45%         | \$91.34                       | *LRR |
| 03458       | P225/50R17 93V ENRGYSVRAS GNX   | Energy Saver A/S    |                              | \$253.69                              | 45%         | \$139.53                      | *LRR |
| 14031       | P235/50R18 97V ENRGYSVRAS GNX   | Energy Saver A/S    |                              | \$320.83                              | 45%         | \$176.46                      | *LRR |
| 31703       | P185/65R15 86T TL ENRGYSVRAS G  | Energy Saver A/S    |                              | \$170.95                              | 45%         | \$94.02                       | *LRR |
| 41536       | P195/65R15 89T TL ENRGYSVRAS G  | Energy Saver A/S    |                              | \$161.41                              | 45%         | \$88.77                       | *LRR |
| 47360       | P225/65R17 100T ENRGYSVRAS GRX  | Energy Saver A/S    |                              | \$199.66                              | 45%         | \$109.81                      | *LRR |
| 58770       | P215/65R17 98T TL ENRGYSVRAS G  | Energy Saver A/S    |                              | \$206.88                              | 45%         | \$113.78                      | *LRR |
| 59242       | P195/60R15 87T TL ENRGYSVRAS G  | Energy Saver A/S    |                              | \$165.62                              | 45%         | \$91.09                       | *LRR |
| 70961       | P215/60R16 94T TL ENRGYSVRAS G  | Energy Saver A/S    |                              | \$196.06                              | 45%         | \$107.83                      | *LRR |
| 05662       | 275/55R19 111V TL LAT SPORT MO  | Latitude Sport      |                              | \$506.16                              | 45%         | \$278.39                      |      |
| 06868       | 255/45R20 101W TL LAT SPORT AO  | Latitude Sport      |                              | \$562.64                              | 45%         | \$309.45                      |      |
| 12808       | 275/45R19 108Y XL N0 LAT SPORT  | Latitude Sport      |                              | \$556.02                              | 45%         | \$305.81                      |      |
| 13782       | 275/50R20 109W TL LAT SPORT MO  | Latitude Sport      |                              | \$681.55                              | 45%         | \$374.85                      |      |
| 21223       | 275/45R20 110Y XL LAT SPORT     | Latitude Sport      |                              | \$632.06                              | 45%         | \$347.63                      |      |
| 22936       | 295/35R21 107Y XL TL N0 LATSPT  | Latitude Sport      |                              | \$760.65                              | 45%         | \$418.36                      |      |
| 37580       | 255/55R18 109Y XL LAT SPORTN1   | Latitude Sport      |                              | \$492.61                              | 45%         | \$270.93                      |      |
| 39661       | 275/45R20 110Y XLLAT SPORTN0MI  | Latitude Sport      |                              | \$629.78                              | 45%         | \$346.38                      |      |
| 54158       | 235/60R18 103W TL LAT SPORT AO  | Latitude Sport      |                              | \$443.47                              | 45%         | \$243.91                      |      |
| 73118       | 295/35R21 107Y XLLAT SPORTN1MI  | Latitude Sport      |                              | \$760.65                              | 45%         | \$418.36                      |      |
| 91991       | 255/55R18 109Y XL N0 LAT SPORT  | Latitude Sport      |                              | \$492.61                              | 45%         | \$270.93                      |      |
| 92866       | 235/55R19 101W TL LAT SPORT AO  | Latitude Sport      |                              | \$465.84                              | 45%         | \$256.21                      |      |
| 04293       | P205/55R16 89T HARMONY AM       | Harmony             |                              | \$175.19                              | 45%         | \$96.36                       |      |
| 04985       | P205/75R14 95S HARMONY AM       | Harmony             |                              | \$146.64                              | 45%         | \$80.65                       |      |
| 05732       | P215/60R16 94T HARMONY AM       | Harmony             |                              | \$188.31                              | 45%         | \$103.57                      |      |
| 08270       | P215/70R14 96S HARMONY AM       | Harmony             |                              | \$163.03                              | 45%         | \$89.66                       |      |
| 10278       | P215/65R15 95S HARMONY AM       | Harmony             |                              | \$165.93                              | 45%         | \$91.26                       |      |
| 12013       | P195/70R14 90S HARMONY AM       | Harmony             |                              | \$147.22                              | 45%         | \$80.97                       |      |
| 14492       | P195/65R15 89T HARMONY AM       | Harmony             |                              | \$156.18                              | 45%         | \$85.90                       |      |
| 17217       | P175/65R14 81S HARMONY AM       | Harmony             |                              | \$138.82                              | 45%         | \$76.35                       |      |
| 19004       | P225/60R17 98T TL HARMONY MI    | Harmony             |                              | \$223.27                              | 45%         | \$122.80                      |      |
| 20364       | P185/65R14 85S HARMONY MI AMGS  | Harmony             |                              | \$144.20                              | 45%         | \$79.31                       |      |
| 22481       | P185/65R15 86T HARMONY DT1 MI   | Harmony             |                              | \$166.34                              | 45%         | \$91.49                       |      |
| 23930       | P205/60R15 90S HARMONY AM       | Harmony             |                              | \$160.83                              | 45%         | \$88.46                       |      |
| 23967       | P205/70R15 95T HARMONY AM       | Harmony             |                              | \$166.64                              | 45%         | \$91.65                       |      |
| 24403       | P225/60R16 97T HARMONY AM       | Harmony             |                              | \$190.88                              | 45%         | \$104.98                      |      |
| 25281       | P205/60R16 91T HARMONY AM       | Harmony             |                              | \$186.49                              | 45%         | \$102.57                      |      |
| 27113       | P225/55R17 95T TL HARMONY MI    | Harmony             |                              | \$229.10                              | 45%         | \$126.01                      |      |
| 29325       | P215/70R15 97 HARMONY AM        | Harmony             |                              | \$168.62                              | 45%         | \$92.74                       |      |
| 30261       | P195/65R14 88S HARMONY AM       | Harmony             |                              | \$163.91                              | 45%         | \$90.15                       |      |

Michelin Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>             | <u>Tread Design</u> | <u>Current</u><br><u>FET</u> | <u>GOV 01/11</u><br><u>Base Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |
|-------------|--------------------------------|---------------------|------------------------------|---------------------------------------|-------------|-------------------------------|
| 32201       | P185/70R14 87S HARMONY AM      | Harmony             |                              | \$143.29                              | 45%         | \$78.81                       |
| 32229       | 215/65R16 98T HARMONY AM       | Harmony             |                              | \$178.68                              | 45%         | \$98.27                       |
| 34067       | P175/70R13 82T HARMONY DT1 MI  | Harmony             |                              | \$117.86                              | 45%         | \$64.82                       |
| 34531       | P205/70R14 93S HARMONY AM      | Harmony             |                              | \$157.50                              | 45%         | \$86.62                       |
| 35002       | P185/60R15 84T HARMONY AM      | Harmony             |                              | \$167.06                              | 45%         | \$91.88                       |
| 35085       | P215/60R15 93T HARMONY AM      | Harmony             |                              | \$169.80                              | 45%         | \$93.39                       |
| 35707       | P175/70R14 84S HARMONY AM      | Harmony             |                              | \$133.04                              | 45%         | \$73.17                       |
| 63007       | P195/60R15 87T HARMONY AM      | Harmony             |                              | \$160.73                              | 45%         | \$88.40                       |
| 83556       | P205/65R15 92T HARMONY AM      | Harmony             |                              | \$167.89                              | 45%         | \$92.34                       |
| 01791       | P215/65R17 98T HYDROEDGE       | HydroEdge           |                              | \$211.22                              | 45%         | \$116.17                      |
| 06932       | P225/50R18 94T HYDRO EDGE DIR  | HydroEdge           |                              | \$273.66                              | 45%         | \$150.51                      |
| 09781       | P235/55R17 98T HYDRO EDGE DIR  | HydroEdge           |                              | \$238.17                              | 45%         | \$130.99                      |
| 15059       | 215/70R15 98T HYDRO EDGE DIR   | HydroEdge           |                              | \$192.12                              | 45%         | \$105.67                      |
| 29697       | P225/55R17 98T HYDROEDGE       | HydroEdge           |                              | \$238.52                              | 45%         | \$131.18                      |
| 36952       | P225/55R18 97T HYDROEDGE       | HydroEdge           |                              | \$234.01                              | 45%         | \$128.71                      |
| 40433       | P205/70R15 HYDROEDGE 95T       | HydroEdge           |                              | \$177.26                              | 45%         | \$97.49                       |
| 41008       | P205/55R16 HYDROEDGE 89T       | HydroEdge           |                              | \$195.97                              | 45%         | \$107.78                      |
| 46677       | P215/55R16 HYDROEDGE 91T       | HydroEdge           |                              | \$204.55                              | 45%         | \$112.50                      |
| 48852       | P225/60R16 HYDROEDGE 97T XSE   | HydroEdge           |                              | \$209.67                              | 45%         | \$115.32                      |
| 49877       | P195/70R14 HYDROEDGE 90T       | HydroEdge           |                              | \$163.13                              | 45%         | \$89.72                       |
| 52599       | P185/65R14 HYDROEDGE 85T       | HydroEdge           |                              | \$157.63                              | 45%         | \$86.70                       |
| 58544       | P205/65R16 94T HYDROEDGE RRBL  | HydroEdge           |                              | \$201.48                              | 45%         | \$110.81                      |
| 68126       | P195/60R15 HYDROEDGE 87T       | HydroEdge           |                              | \$179.99                              | 45%         | \$98.99                       |
| 76712       | P225/55R17 HYDROEDGE 95T       | HydroEdge           |                              | \$256.51                              | 45%         | \$141.08                      |
| 81152       | 215/65R16 HYDROEDGE 98T        | HydroEdge           |                              | \$200.59                              | 45%         | \$110.32                      |
| 84218       | P205/65R15 HYDROEDGE 92T       | HydroEdge           |                              | \$181.26                              | 45%         | \$99.69                       |
| 84693       | P215/60R15 HYDROEDGE 93T       | HydroEdge           |                              | \$184.58                              | 45%         | \$101.52                      |
| 85568       | P205/60R15 HYDROEDGE 90T       | HydroEdge           |                              | \$182.33                              | 45%         | \$100.28                      |
| 86134       | P185/70R14 HYDROEDGE 87T       | HydroEdge           |                              | \$161.17                              | 45%         | \$88.64                       |
| 90466       | P185/65R15 HYDROEDGE 86T       | HydroEdge           |                              | \$178.92                              | 45%         | \$98.41                       |
| 91261       | P195/65R15 HYDROEDGE 89T XSE   | HydroEdge           |                              | \$167.19                              | 45%         | \$91.95                       |
| 93115       | P235/60R16 HYDROEDGE 99T       | HydroEdge           |                              | \$226.40                              | 45%         | \$124.52                      |
| 94279       | P215/65R15 HYDROEDGE 95T       | HydroEdge           |                              | \$184.55                              | 45%         | \$101.50                      |
| 95885       | P215/60R16 HYDROEDGE 94T       | HydroEdge           |                              | \$215.78                              | 45%         | \$118.68                      |
| 99103       | 215/60R17 HYDROEDGE 96T        | HydroEdge           |                              | \$215.27                              | 45%         | \$118.40                      |
| 01248       | P265/75R16 114T LATTRGRNX ORWL | Latitude Tour       |                              | \$296.34                              | 45%         | \$162.99 *LRR                 |
| 03315       | P255/65 R16 106T LATTR GRNXRBL | Latitude Tour       |                              | \$276.60                              | 45%         | \$152.13 *LRR                 |
| 03531       | P245/70R16 106T LATTR GRNXORWL | Latitude Tour       |                              | \$267.21                              | 45%         | \$146.97 *LRR                 |
| 03835       | P255/60R19 LATITUDE TR 108S    | Latitude Tour       |                              | \$382.76                              | 45%         | \$210.52 *LRR                 |
| 06573       | P225/70R16 101T LATTR GRNXORWL | Latitude Tour       |                              | \$262.20                              | 45%         | \$144.21 *LRR                 |
| 06629       | P215/75R16 101T LATTR GRNXORWL | Latitude Tour       |                              | \$257.14                              | 45%         | \$141.43 *LRR                 |
| 08073       | P235/75R15 105T LATTR GRNXORWL | Latitude Tour       |                              | \$223.58                              | 45%         | \$122.97 *LRR                 |
| 10469       | P265/65R17 110T LATTRGRNX ORWL | Latitude Tour       |                              | \$313.43                              | 45%         | \$172.39 *LRR                 |
| 11767       | P255/60R17 105T LATTR GRNX     | Latitude Tour       |                              | \$320.90                              | 45%         | \$176.50 *LRR                 |
| 11935       | P245/60R18 104T TL LATITUDETR  | Latitude Tour       |                              | \$348.17                              | 45%         | \$191.50 *LRR                 |
| 12063       | P265/70R16 111T LATTRGRNX ORWL | Latitude Tour       |                              | \$300.82                              | 45%         | \$165.45 *LRR                 |
| 13774       | 225/65R17 102T LATITUDE TOUR   | Latitude Tour       |                              | \$309.58                              | 45%         | \$170.27 *LRR                 |
| 15094       | P245/65R17 105T LATT GRNX ORWL | Latitude Tour       |                              | \$304.07                              | 45%         | \$167.24 *LRR                 |
| 15891       | P265/60R18 109T TL LATTOUR MI  | Latitude Tour       |                              | \$348.15                              | 45%         | \$191.48 *LRR                 |
| 16589       | P265/70R15 110T LATTOUR GRNX   | Latitude Tour       |                              | \$250.22                              | 45%         | \$137.62 *LRR                 |
| 21780       | P235/55R18 99T LATTOUR GRNX    | Latitude Tour       |                              | \$348.47                              | 45%         | \$191.66 *LRR                 |
| 24051       | P235/70R16 104T LAT TR RBL     | Latitude Tour       |                              | \$271.06                              | 45%         | \$149.08 *LRR                 |
| 24239       | P255/75R17 113T LATTR GRNX RBL | Latitude Tour       |                              | \$293.58                              | 45%         | \$161.47 *LRR                 |
| 24944       | P265/60R18 109T LATTOUR ORWLMI | Latitude Tour       |                              | \$354.98                              | 45%         | \$195.24 *LRR                 |
| 30929       | P265/70R17 113T LATTRGRNX ORWL | Latitude Tour       |                              | \$301.83                              | 45%         | \$166.01 *LRR                 |
| 31675       | P225/75R16 104T LATTRGRNXORWL  | Latitude Tour       |                              | \$254.91                              | 45%         | \$140.20 *LRR                 |
| 31717       | P275/55R18 109T LATTR GRNX RBL | Latitude Tour       |                              | \$356.55                              | 45%         | \$196.10 *LRR                 |
| 34657       | P225/65R17 100T TL LATTOUR GR  | Latitude Tour       |                              | \$284.40                              | 45%         | \$156.42 *LRR                 |



Michelin Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>              | <u>Tread Design</u> | <u>Current FET</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |      |
|-------------|---------------------------------|---------------------|--------------------|-----------------------------|-------------|---------------------|------|
| 35223       | P255/70R16 109TLATTOURGRNXORWL  | Latitude Tour       |                    | \$258.75                    | 45%         | \$142.31            | *LRR |
| 35797       | P265/70R18 114T LATTR GRNX RBL  | Latitude Tour       |                    | \$310.83                    | 45%         | \$170.96            | *LRR |
| 36806       | P265/70R17 113T LATTOUR GRNX    | Latitude Tour       |                    | \$301.83                    | 45%         | \$166.01            | *LRR |
| 36921       | P245/70R16 106TTL LATITUDETR    | Latitude Tour       |                    | \$276.50                    | 45%         | \$152.08            | *LRR |
| 37097       | P235/70R16 104T LAT TR ORWL     | Latitude Tour       |                    | \$269.52                    | 45%         | \$148.24            | *LRR |
| 39113       | P245/75R16 109T LATTR GRNXROWL  | Latitude Tour       |                    | \$260.37                    | 45%         | \$143.20            | *LRR |
| 00536       | 235/55R19101H TL LATTOURHP GRN  | Latitude Tour HP    |                    | \$426.04                    | 45%         | \$234.32            | *LRR |
| 01025       | P275/60R18 111H LATTOURHP       | Latitude Tour HP    |                    | \$351.02                    | 45%         | \$193.06            | *LRR |
| 01431       | P235/65R18 104H TLLATTOURHP MI  | Latitude Tour HP    |                    | \$366.62                    | 45%         | \$201.64            | *LRR |
| 01985       | 235/55R17 99H LATTRHP GRNX MI   | Latitude Tour HP    |                    | \$335.15                    | 45%         | \$184.33            | *LRR |
| 01990       | 245/65R17 107H LATTOURHP GRNX   | Latitude Tour HP    |                    | \$344.91                    | 45%         | \$189.70            | *LRR |
| 02267       | 255/60R17 106V LAT TOUR HP      | Latitude Tour HP    |                    | \$370.73                    | 45%         | \$203.90            | *LRR |
| 03167       | P225/60R17 98V TL LATTOURHP MI  | Latitude Tour HP    |                    | \$354.80                    | 45%         | \$195.14            | *LRR |
| 03727       | P255/55R18 104H LATITUDETOURHP  | Latitude Tour HP    |                    | \$428.74                    | 45%         | \$235.81            | *LRR |
| 04493       | 275/45R19 108V XL N0 LATTOU     | Latitude Tour HP    |                    | \$503.27                    | 45%         | \$276.80            | *LRR |
| 05146       | 235/55R19 101V LAT TRHP GRNXMI  | Latitude Tour HP    |                    | \$426.04                    | 45%         | \$234.32            | *LRR |
| 05487       | P235/55R19 101V LATTOURHP MI    | Latitude Tour HP    |                    | \$426.04                    | 45%         | \$234.32            | *LRR |
| 05495       | 275/40R20 106W LAT TOUR HP XL   | Latitude Tour HP    |                    | \$538.84                    | 45%         | \$296.36            | *LRR |
| 06215       | 255/50R19 107V LAT TOUR HP XL   | Latitude Tour HP    |                    | \$509.21                    | 45%         | \$280.07            | *LRR |
| 07571       | 255/50R19 LATTURHPZP XL* 107H   | Latitude Tour HP    |                    | \$497.02                    | 45%         | \$273.36            | *LRR |
| 07769       | P275/60R20 114H TL LATTOURHP    | Latitude Tour HP    |                    | \$354.91                    | 45%         | \$195.20            | *LRR |
| 08167       | 305/50R20 120H LATTOURHP XL     | Latitude Tour HP    |                    | \$434.81                    | 45%         | \$239.15            | *LRR |
| 09933       | P235/55R20 102H TLLATTOURHP MI  | Latitude Tour HP    |                    | \$447.69                    | 45%         | \$246.23            | *LRR |
| 10361       | P265/70R17 113H LATTOURHP GRNX  | Latitude Tour HP    |                    | \$306.63                    | 45%         | \$168.64            | *LRR |
| 11683       | 255/55R18 105V LAT TOUR HP      | Latitude Tour HP    |                    | \$469.32                    | 45%         | \$258.13            | *LRR |
| 13117       | 255/50R19 107HXLTLATTOURHP MO   | Latitude Tour HP    |                    | \$468.46                    | 45%         | \$257.66            | *LRR |
| 15845       | P265/60R18 109H TL LATTOURHP M  | Latitude Tour HP    |                    | \$412.51                    | 45%         | \$226.88            | *LRR |
| 16149       | P245/60R18 104HLATTOURHP 979    | Latitude Tour HP    |                    | \$364.21                    | 45%         | \$200.32            | *LRR |
| 17159       | P285/50R20 111V LATTRHPPTOY2108 | Latitude Tour HP    |                    | \$298.91                    | 45%         | \$164.40            | *LRR |
| 18373       | P255/50R19 103H LATTOURHP MI    | Latitude Tour HP    |                    | \$454.58                    | 45%         | \$250.02            | *LRR |
| 19693       | 265/50R20 107V LAT TOUR HP      | Latitude Tour HP    |                    | \$457.83                    | 45%         | \$251.81            | *LRR |
| 20377       | P235/60R18 102V LATTOURHP MI    | Latitude Tour HP    |                    | \$347.25                    | 45%         | \$190.99            | *LRR |
| 21202       | 275/45 R20 110V XLTL LATTOURHP  | Latitude Tour HP    |                    | \$395.23                    | 45%         | \$217.37            | *LRR |
| 21350       | 255/50R20 109V LAT TOUR HP XL   | Latitude Tour HP    |                    | \$486.62                    | 45%         | \$267.64            | *LRR |
| 21491       | 235/65R17 104V LAT TOUR HP      | Latitude Tour HP    |                    | \$343.62                    | 45%         | \$188.99            | *LRR |
| 21641       | 235/50R1999HTL LATTOURHP MOGRN  | Latitude Tour HP    |                    | \$446.48                    | 45%         | \$245.56            | *LRR |
| 21863       | 265/70 R16 112H LATTOURHP       | Latitude Tour HP    |                    | \$362.37                    | 45%         | \$199.30            | *LRR |
| 22601       | 285/45R19 107V LAT TOUR HP      | Latitude Tour HP    |                    | \$492.93                    | 45%         | \$271.11            | *LRR |
| 23281       | 255/65R16 109H LATTOURHP        | Latitude Tour HP    |                    | \$300.58                    | 45%         | \$165.32            | *LRR |
| 24241       | P285/50R20 111V LAT TOUR HP     | Latitude Tour HP    |                    | \$298.91                    | 45%         | \$164.40            | *LRR |
| 24905       | 315/35R20 106W LAT TOUR HP      | Latitude Tour HP    |                    | \$619.69                    | 45%         | \$340.83            | *LRR |
| 25719       | 285/50R20 112V LATTOURHPXSE MI  | Latitude Tour HP    |                    | \$287.70                    | 45%         | \$158.24            | *LRR |
| 25842       | 215/65 R16 98H LATTOURHP GR     | Latitude Tour HP    |                    | \$256.51                    | 45%         | \$141.08            | *LRR |
| 26619       | P245/60R18 104HLATTOURHP 104H   | Latitude Tour HP    |                    | \$349.43                    | 45%         | \$192.19            | *LRR |
| 26669       | 255/55R18 109V XL N0 LATTOU     | Latitude Tour HP    |                    | \$487.17                    | 45%         | \$267.94            | *LRR |
| 27349       | 235/60 R16 100H LATTOURHP MI    | Latitude Tour HP    |                    | \$292.09                    | 45%         | \$160.65            | *LRR |
| 29269       | 235/60R18 103HTL LATTOURHPAOMI  | Latitude Tour HP    |                    | \$382.34                    | 45%         | \$210.29            | *LRR |
| 29849       | 285/60R18 120V LAT TOUR HP XL   | Latitude Tour HP    |                    | \$462.97                    | 45%         | \$254.63            | *LRR |
| 30475       | 235/65R17 104H LAT TOUR HP      | Latitude Tour HP    |                    | \$333.06                    | 45%         | \$183.18            | *LRR |
| 31469       | 255/55R18 LATTURHPZP XL* 109H   | Latitude Tour HP    |                    | \$509.32                    | 45%         | \$280.13            | *LRR |
| 34623       | 295/40R22 112V LAT TOUR HP XL   | Latitude Tour HP    |                    | \$643.80                    | 45%         | \$354.09            | *LRR |
| 36162       | 235/50R18 97V LATTOURHP GRN     | Latitude Tour HP    |                    | \$390.72                    | 45%         | \$214.90            | *LRR |
| 36849       | 255/55R19 111VXLTL LATTOURHP    | Latitude Tour HP    |                    | \$501.80                    | 45%         | \$275.99            | *LRR |
| 37257       | 275/55R17 109V LAT TOUR HP      | Latitude Tour HP    |                    | \$382.69                    | 45%         | \$210.48            | *LRR |
| 43577       | P245/50R20 102H LATTOURHP MI    | Latitude Tour HP    |                    | \$480.32                    | 45%         | \$264.18            | *LRR |
| 52571       | 235/55R19 101H LATTOURHPAO GRX  | Latitude Tour HP    |                    | \$386.93                    | 45%         | \$212.81            | *LRR |
| 60429       | 225/60R18 100H TL LATTOURHP GR  | Latitude Tour HP    |                    | \$349.54                    | 45%         | \$192.25            | *LRR |
| 65276       | 255/55R18 105H LATITDE TR HP    | Latitude Tour HP    |                    | \$437.56                    | 45%         | \$240.66            | *LRR |
| 67425       | 265/60R18 110H LAT TOUR HP      | Latitude Tour HP    |                    | \$377.46                    | 45%         | \$207.60            | *LRR |

Michelin Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>             | <u>Tread Design</u> | <u>Current FET</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |      |
|-------------|--------------------------------|---------------------|--------------------|-----------------------------|-------------|---------------------|------|
| 72538       | 275/70 R16 114H LATTOURHP MI   | Latitude Tour HP    |                    | \$367.72                    | 45%         | \$202.25            | *LRR |
| 73564       | 265/50R19 110V XLTLATTOURHPN0  | Latitude Tour HP    |                    | \$498.33                    | 45%         | \$274.08            | *LRR |
| 88062       | P245/60R18 104H LATTOURHP GRNX | Latitude Tour HP    |                    | \$349.43                    | 45%         | \$192.19            | *LRR |
| 89039       | 255/55R18 109VXLTL LATTOURHPN1 | Latitude Tour HP    |                    | \$487.17                    | 45%         | \$267.94            | *LRR |
| 99732       | P285/60R18 114V LATITUDETR HP  | Latitude Tour HP    |                    | \$436.76                    | 45%         | \$240.22            | *LRR |
| 99853       | P275/65R18 114H TL LATTOURHP G | Latitude Tour HP    |                    | \$354.90                    | 45%         | \$195.20            | *LRR |
| 00635       | 235/45R18 94T X-ICE XI2 GRNX   | X-Ice Xi2           |                    | \$306.40                    | 45%         | \$168.52            |      |
| 00673       | 205/65R15 94T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$184.26                    | 45%         | \$101.34            |      |
| 01811       | 175/65R14 82T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$150.67                    | 45%         | \$82.87             |      |
| 02765       | 205/50R16 87T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$238.73                    | 45%         | \$131.30            |      |
| 03223       | 205/70R15 96T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$172.90                    | 45%         | \$95.10             |      |
| 03953       | 205/60R15 91T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$183.54                    | 45%         | \$100.95            |      |
| 04411       | 215/60R17 96T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$222.50                    | 45%         | \$122.37            |      |
| 04745       | 215/55R17 94T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$251.26                    | 45%         | \$138.19            |      |
| 04802       | 225/55R17101TXLX-ICEXI2 GRNXMI | X-ice Xi2           |                    | \$263.88                    | 45%         | \$145.13            |      |
| 05300       | 185/55R15 82T X-ICE XI2 GRNX   | X-ice Xi2           |                    | \$176.78                    | 45%         | \$97.23             |      |
| 10643       | 185/60R14 82T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$158.32                    | 45%         | \$87.08             |      |
| 10949       | 225/60R17 99T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$246.05                    | 45%         | \$135.33            |      |
| 11179       | 215/45R18 89T X-ICE XI2 GRNX   | X-ice Xi2           |                    | \$278.55                    | 45%         | \$153.20            |      |
| 11696       | 245/45R18 100TXLX-ICEXI2 GRNMI | X-ice Xi2           |                    | \$336.13                    | 45%         | \$184.87            |      |
| 12057       | 215/65R15 96T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$193.31                    | 45%         | \$106.32            |      |
| 13466       | 185/60R15 84T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$166.41                    | 45%         | \$91.53             |      |
| 15475       | 225/60R16 98T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$220.27                    | 45%         | \$121.15            |      |
| 18799       | 185/65R14 86T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$158.57                    | 45%         | \$87.22             |      |
| 20405       | 245/45R17 99T XL X-ICE XI2GRNX | X-ice Xi2           |                    | \$304.99                    | 45%         | \$167.75            |      |
| 21007       | 195/65R15 91T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$176.46                    | 45%         | \$97.05             |      |
| 21426       | 175/70R14 84T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$148.64                    | 45%         | \$81.75             |      |
| 21697       | 195/60R15 88T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$176.67                    | 45%         | \$97.17             |      |
| 22085       | 205/60R16 92T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$199.61                    | 45%         | \$109.79            |      |
| 23059       | 225/50R18 95T X-ICE XI2 GRNX   | X-ice Xi2           |                    | \$283.69                    | 45%         | \$156.03            |      |
| 24591       | 225/55R16 99T XLTL X-ICE XI2GO | X-ice Xi2           |                    | \$248.85                    | 45%         | \$136.87            |      |
| 26639       | 225/40R18 92T XL X-ICE XI2GRNX | X-ice Xi2           |                    | \$301.27                    | 45%         | \$165.70            |      |
| 26688       | 195/55R16 91T XLX-ICEXI2GRNXMI | X-ice Xi2           |                    | \$216.98                    | 45%         | \$119.34            |      |
| 27551       | 235/60R16 100T X-ICEXI2 GRNMI  | X-ice Xi2           |                    | \$226.43                    | 45%         | \$124.54            |      |
| 29187       | 215/45R17 87T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$263.82                    | 45%         | \$145.10            |      |
| 29429       | 185/65R15 88T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$166.41                    | 45%         | \$91.53             |      |
| 29811       | 215/70R15 98T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$184.44                    | 45%         | \$101.44            |      |
| 30911       | 235/50R18 97T X-ICE XI2 GRNX   | X-ice Xi2           |                    | \$302.64                    | 45%         | \$166.45            |      |
| 32259       | 225/60R18 100T X-ICEXI2 GRNXMI | X-ice Xi2           |                    | \$275.58                    | 45%         | \$151.57            |      |
| 32408       | 245/45R19 98T X-ICE XI2 GRNX   | X-ice Xi2           |                    | \$350.86                    | 45%         | \$192.97            |      |
| 33613       | 235/55R17103TXLX-ICEXI2 GRNXMI | X-ice Xi2           |                    | \$277.04                    | 45%         | \$152.37            |      |
| 34605       | 215/50R1795T XLX-ICEXI2 GRNXMI | X-ice Xi2           |                    | \$256.87                    | 45%         | \$141.28            |      |
| 34722       | 225/45R18 95TXL X-ICEXI2GRNXMI | X-ice Xi2           |                    | \$305.57                    | 45%         | \$168.06            |      |
| 36107       | 235/45R1797T XLX-ICEXI2 GRNXMI | X-ice Xi2           |                    | \$284.78                    | 45%         | \$156.63            |      |
| 36915       | 215/65R17 99T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$218.05                    | 45%         | \$119.93            |      |
| 40733       | 175/65R15 84T X-ICE XI2 GRNX   | X-ice Xi2           |                    | \$152.66                    | 45%         | \$83.96             |      |
| 46774       | 215/55R16 97T XLX-ICEXI2 GRNMI | X-ice Xi2           |                    | \$240.05                    | 45%         | \$132.03            |      |
| 47284       | 195/55R15 85T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$192.09                    | 45%         | \$105.65            |      |
| 62590       | 175/70R13 82T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$138.89                    | 45%         | \$76.39             |      |
| 67110       | 215/60R16 95T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$208.80                    | 45%         | \$114.84            |      |
| 78411       | 205/65R16 95T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$201.92                    | 45%         | \$111.06            |      |
| 79790       | 185/70R14 88T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$151.48                    | 45%         | \$83.31             |      |
| 82602       | 205/50R17 93T XLX-ICEXI2 GRNMI | X-ice Xi2           |                    | \$244.28                    | 45%         | \$134.35            |      |
| 83928       | 205/55R16 91T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$228.04                    | 45%         | \$125.42            |      |
| 88316       | 215/65R16 98T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$196.90                    | 45%         | \$108.30            |      |
| 92478       | 225/50R17 94T X-ICE XI2 GRNXMI | X-ice Xi2           |                    | \$255.46                    | 45%         | \$140.50            |      |
| 95190       | 225/45R17 94T XLX-ICEXI2 GRNMI | X-ice Xi2           |                    | \$277.79                    | 45%         | \$152.78            |      |
| 00753       | 225/50R17 94H PILOT ALP2 ZP MI | Pilot Alpin PA2     |                    | \$336.06                    | 45%         | \$184.83            |      |

Michelin Passenger & Light Truck Tires

| <u>Mspn</u>                       | <u>Description</u>             | <u>Tread Design</u> | <u>Current FET</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|-----------------------------------|--------------------------------|---------------------|--------------------|-----------------------------|-------------|---------------------|
| 09425                             | 245/50R18 100H PILOT ALP2 ZPMI | Pilot Alpin PA2     |                    | \$448.42                    | 45%         | \$246.63            |
| 10848                             | 265/40R18 101V XL PILOTALP2 N2 | Pilot Alpin PA2     |                    | \$468.98                    | 45%         | \$257.94            |
| 39385                             | 255/40 R18 95V PILOT ALP2 N2MI | Pilot Alpin PA2     |                    | \$435.36                    | 45%         | \$239.45            |
| 56049                             | 265/35R18 97V PILOT ALP2 XL    | Pilot Alpin PA2     |                    | \$450.20                    | 45%         | \$247.61            |
| 58240                             | 245/50R18 104V XL PILALPINPA2* | Pilot Alpin PA2     |                    | \$416.14                    | 45%         | \$228.88            |
| 86658                             | 235/40 R18 91V TL PILOT ALP2 N | Pilot Alpin PA2     |                    | \$402.10                    | 45%         | \$221.15            |
| 01253                             | 225/45R18 95V XL PILALP3 GRNX  | Pilot Alpin PA3     |                    | \$340.35                    | 45%         | \$187.19            |
| 02392                             | 225/60R16 102V XL PILALP3 GRX  | Pilot Alpin PA3     |                    | \$278.98                    | 45%         | \$153.44            |
| 02797                             | 245/40R1897V XLTL PILALP3 MO G | Pilot Alpin PA3     |                    | \$419.61                    | 45%         | \$230.79            |
| 06987                             | 255/40R19 100V XL PILALP3 GRNX | Pilot Alpin PA3     |                    | \$460.06                    | 45%         | \$253.03            |
| 09337                             | 255/35R19 96V XL TL PILALP3 GR | Pilot Alpin PA3     |                    | \$539.73                    | 45%         | \$296.85            |
| 10883                             | 255/45R18 99V PILALP3MO GRNXMI | Pilot Alpin PA3     |                    | \$432.70                    | 45%         | \$237.99            |
| 11663                             | 225/40R18 92V XL PILALP3 GRN   | Pilot Alpin PA3     |                    | \$382.54                    | 45%         | \$210.40            |
| 13505                             | 255/45R19100V PILALP3 N0 GRNX  | Pilot Alpin PA3     |                    | \$394.51                    | 45%         | \$216.98            |
| 14305                             | 235/40R18 95V XL PILALP3*GRNX  | Pilot Alpin PA3     |                    | \$401.23                    | 45%         | \$220.68            |
| 14615                             | 245/45R18 100V XLPILALP3 GRXMI | Pilot Alpin PA3     |                    | \$416.96                    | 45%         | \$229.33            |
| 14621                             | 225/50R17 98V XL PILALP3 GRNMI | Pilot Alpin PA3     |                    | \$338.23                    | 45%         | \$186.03            |
| 17170                             | 245/40R18 97V XLPILALP3 GRX MI | Pilot Alpin PA3     |                    | \$419.61                    | 45%         | \$230.79            |
| 17547                             | 225/45R17 94V XL PILALP3 GRNMI | Pilot Alpin PA3     |                    | \$335.22                    | 45%         | \$184.37            |
| 21639                             | 215/55R17 98V XL PILALP3 GRNMI | Pilot Alpin PA3     |                    | \$321.68                    | 45%         | \$176.92            |
| 25465                             | 215/50R17 95V XL PILALP3 GRMI  | Pilot Alpin PA3     |                    | \$337.76                    | 45%         | \$185.77            |
| 27484                             | 285/40R19103V PILALP3 N0 GRNX  | Pilot Alpin PA3     |                    | \$514.45                    | 45%         | \$282.95            |
| 30013                             | 205/55R16 94V XL PILALP3 GRNMI | Pilot Alpin PA3     |                    | \$237.76                    | 45%         | \$130.77            |
| 31961                             | 235/45R17 97V XLPILALP3 GRNXMI | Pilot Alpin PA3     |                    | \$368.79                    | 45%         | \$202.83            |
| 39625                             | 205/50R17 93V XLPILALP3 GRNXMI | Pilot Alpin PA3     |                    | \$311.74                    | 45%         | \$171.46            |
| 48482                             | 235/45R18 98V XL PILALP3 GRNX  | Pilot Alpin PA3     |                    | \$350.56                    | 45%         | \$192.81            |
| 58324                             | 235/55R17 103V XLPILALP3GRNXMI | Pilot Alpin PA3     |                    | \$341.25                    | 45%         | \$187.69            |
| 69776                             | 245/40R19 98V XL TL PILALP3 GR | Pilot Alpin PA3     |                    | \$501.48                    | 45%         | \$275.81            |
| 81310                             | 225/55R17 101V XL PILALP3 GRMI | Pilot Alpin PA3     |                    | \$334.89                    | 45%         | \$184.19            |
| 87868                             | 245/45R1799V XLPILALP3 MO GRNX | Pilot Alpin PA3     |                    | \$376.71                    | 45%         | \$207.19            |
| 43086                             | P205/65R15 SYMMETRY 92T        | Symmetry            |                    | \$168.83                    | 45%         | \$92.86             |
| 46601                             | P175/65R14 SYMMETRY 81S        | Symmetry            |                    | \$146.19                    | 45%         | \$80.40             |
| 51587                             | P205/70R15 SYMMETRY WW 95S     | Symmetry            |                    | \$171.26                    | 45%         | \$94.19             |
| 67990                             | P215/65R16 SYMMETRY GRNX 96T   | Symmetry            |                    | \$172.42                    | 45%         | \$94.83             |
| 70891                             | 225/70R16 107T SYMMETRY WW RF  | Symmetry            |                    | \$241.66                    | 45%         | \$132.91            |
| 78607                             | P215/70R15 SYMMETRY WW11 97S   | Symmetry            |                    | \$173.02                    | 45%         | \$95.16             |
| 82808                             | P235/60R16 SYMMETRY GNX 99T    | Symmetry            |                    | \$213.30                    | 45%         | \$117.31            |
| 85237                             | 225/60R16 98T SYMMETRY         | Symmetry            |                    | \$180.92                    | 45%         | \$99.51             |
| 98499                             | P225/60R16 SYMMETRY GNX WW697S | Symmetry            |                    | \$190.13                    | 45%         | \$104.57            |
| <u>Michelin Light Truck Tires</u> |                                |                     |                    |                             |             |                     |
| 07643                             | P265/75R16 114Q LAT X-ICE BSW  | Latitude X-Ice      |                    | \$261.90                    | 45%         | \$144.05 *LRR       |
| 09067                             | 245/70R17 110Q LAT X-ICE BSW   | Latitude X-Ice      |                    | \$273.17                    | 45%         | \$150.24 *LRR       |
| 15380                             | 265/70R17 115Q LAT X-ICE BSW   | Latitude X-Ice      |                    | \$266.39                    | 45%         | \$146.51 *LRR       |
| 72848                             | 225/70R15 LATITUDE X-ICE       | Latitude X-Ice      |                    | \$205.63                    | 45%         | \$113.10 *LRR       |
| 90881                             | P235/75R15 108Q LAT X-ICE XL   | Latitude X-Ice      |                    | \$215.07                    | 45%         | \$118.29 *LRR       |
| 01184                             | 245/65R17 107T LAT X-ICE2 GRNX | Latitude X-Ice XI2  |                    | \$280.22                    | 45%         | \$154.12 *LRR       |
| 06289                             | 235/70R16106TLATX-ICEXI2MIGRNX | Latitude X-Ice XI2  |                    | \$228.03                    | 45%         | \$125.42 *LRR       |
| 11648                             | 265/70R17115T LAT X-ICE2 GRNX  | Latitude X-Ice XI2  |                    | \$308.58                    | 45%         | \$169.72 *LRR       |
| 13323                             | 265/60R18110TLAT X-ICE2 MIGRNX | Latitude X-Ice XI2  |                    | \$388.50                    | 45%         | \$213.68 *LRR       |
| 21499                             | 225/65R17102TLATX-ICEXI2MIGRNX | Latitude X-Ice XI2  |                    | \$260.73                    | 45%         | \$143.40 *LRR       |
| 31573                             | 265/65R17 112T LAT X-ICE2 GRNX | Latitude X-Ice XI2  |                    | \$316.39                    | 45%         | \$174.02 *LRR       |
| 43532                             | 215/70R16100TLATX-ICEXI2MIGRNX | Latitude X-Ice XI2  |                    | \$236.77                    | 45%         | \$130.23 *LRR       |
| 47958                             | 235/65R17108T XLLATX-ICE2 GRNX | Latitude X-Ice XI2  |                    | \$274.40                    | 45%         | \$150.92 *LRR       |
| 60911                             | 265/70R16 112TLAT X-ICE2 GRNX  | Latitude X-Ice XI2  |                    | \$274.40                    | 45%         | \$150.92 *LRR       |
| 79488                             | 235/55R18 100TLAT X-ICE2MIGRNX | Latitude X-Ice XI2  |                    | \$296.86                    | 45%         | \$163.27 *LRR       |
| 39510                             | LT215/85R16 115N XPS RIB L     | XPS Rib             |                    | \$382.33                    | 45%         | \$210.28 *LRR       |

Michelin Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>             | <u>Tread Design</u> | <u>Current</u><br><u>FET</u> | <u>GOV 01/11</u><br><u>Base Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |      |
|-------------|--------------------------------|---------------------|------------------------------|---------------------------------------|-------------|-------------------------------|------|
| 08404       | LT225/75R16 XPS RIB LRE        | XPS Rib             |                              | \$402.53                              | 45%         | \$221.39                      | *LRR |
| 26848       | LT245/75R16 XPS RIB LRE        | XPS Rib             |                              | \$418.64                              | 45%         | \$230.25                      | *LRR |
| 13080       | LT235/85R16 XPS RIB            | XPS Rib             |                              | \$407.53                              | 45%         | \$224.14                      | *LRR |
| 35260       | LT215/85R16 XPS TRAC LRE       | XPS Traction        |                              | \$450.55                              | 45%         | \$247.80                      | *LRR |
| 36496       | LT235/85R16 XPS TRAC LRE       | XPS Traction        |                              | \$465.36                              | 45%         | \$255.95                      | *LRR |
| 05107       | P275/65R18 114T LTX A/S ECE/IN | LTX A/S             |                              | \$455.97                              | 45%         | \$250.78                      | *LRR |
| 54016       | P265/60R18 109T TL LTX A/S ORW | LTX A/S             |                              | \$332.74                              | 45%         | \$183.01                      | *LRR |
| 58774       | P245/70R17 LTX A/S RRBL 108S   | LTX A/S             |                              | \$318.15                              | 45%         | \$174.98                      | *LRR |
| 59101       | P255/65R17 LTX A/S 108S ORWL   | LTX A/S             |                              | \$337.16                              | 45%         | \$185.44                      | *LRR |
| 60044       | P255/65R17 108H LTXA/S ECE/NAO | LTX A/S             |                              | \$334.91                              | 45%         | \$184.20                      | *LRR |
| 63836       | LT265/70R17 LTX A/S LRE ORWL   | LTX A/S             |                              | \$367.47                              | 45%         | \$202.11                      | *LRR |
| 64360       | P255/70R18 112T LTX AS         | LTX A/S             |                              | \$405.98                              | 45%         | \$223.29                      | *LRR |
| 83116       | LT265/70R17 121R LTXASLRE RRBL | LTX A/S             |                              | \$335.46                              | 45%         | \$184.51                      | *LRR |
| 90771       | LT245/70R17 LTX A/S LRE RRBL   | LTX A/S             |                              | \$315.41                              | 45%         | \$173.47                      | *LRR |
| 95100       | P235/65R17 103S LTX A/S ORBL   | LTX A/S             |                              | \$281.20                              | 45%         | \$154.66                      | *LRR |
| 01569       | LT235/80R17120/117R LTXAT2 LRE | LTX A/T2            |                              | \$376.43                              | 45%         | \$207.04                      | *LRR |
| 01700       | LT275/70R18125RLTXAT2DTLREORWL | LTX A/T2            | 1.32                         | \$435.95                              | 45%         | \$239.77                      | *LRR |
| 02399       | P245/75R16 109S LTX A/T2 ORWL  | LTX A/T2            |                              | \$278.15                              | 45%         | \$152.99                      | *LRR |
| 03287       | LT235/85R16 120R LTX A/T2 LRE  | LTX A/T2            |                              | \$314.44                              | 45%         | \$172.94                      | *LRR |
| 03321       | LT215/85R16 115R LTX A/T2 RBL  | LTX A/T2            |                              | \$306.75                              | 45%         | \$168.71                      | *LRR |
| 03822       | LT275/65R18123/120RLTXAT2OWLDT | LTX A/T2            |                              | \$999.00                              | 45%         | \$549.45                      | *LRR |
| 04516       | LT275/65R20126R LTXAT2LREOWLDT | LTX A/T2            | 2.36                         | \$535.33                              | 45%         | \$294.43                      | *LRR |
| 07978       | 31X10.50R15LT109R LTXAT2LRCECE | LTX A/T2            |                              | \$275.90                              | 45%         | \$151.75                      | *LRR |
| 10825       | P265/75R16 114S LTX A/T2 ORWL  | LTX A/T2            |                              | \$297.45                              | 45%         | \$163.60                      | *LRR |
| 13380       | LT285/75R16126R LTXAT2 LREORWL | LTX A/T2            | 2.36                         | \$384.84                              | 45%         | \$211.66                      | *LRR |
| 16109       | P265/60R18 109T LTX A/T 2 ORWL | LTX A/T2            |                              | \$371.02                              | 45%         | \$204.06                      | *LRR |
| 16294       | P265/65R17 110S LTX A/T2 ORWL  | LTX A/T2            |                              | \$346.29                              | 45%         | \$190.46                      | *LRR |
| 18801       | LT265/70R18 124/121R LTX AT2   | LTX A/T2            | 0.19                         | \$415.01                              | 45%         | \$228.25                      | *LRR |
| 19436       | P245/70R17 108S LTX A/T2 ORWL  | LTX A/T2            |                              | \$302.59                              | 45%         | \$166.42                      | *LRR |
| 20821       | P265/70R16 111S LTX A/T2 ORWL  | LTX A/T2            |                              | \$295.77                              | 45%         | \$162.67                      | *LRR |
| 22721       | LT275/70R18125/122RLTXAT2LREWL | LTX A/T2            | 1.32                         | \$435.95                              | 45%         | \$239.77                      | *LRR |
| 26117       | LT265/75R16 120R LTX A/T2 RBL  | LTX A/T2            |                              | \$365.68                              | 45%         | \$201.12                      | *LRR |
| 28909       | P235/70R16 104S LTX A/T2 ORWL  | LTX A/T2            |                              | \$270.93                              | 45%         | \$149.01                      | *LRR |
| 29367       | LT275/70R18125/122R LTX AT2 DT | LTX A/T2            | 1.32                         | \$430.07                              | 45%         | \$236.54                      | *LRR |
| 33367       | LT245/75R16120RLTXA/T2 ORWLLRE | LTX A/T2            |                              | \$286.58                              | 45%         | \$157.62                      | *LRR |
| 33371       | LT225/75R16 115/112RLTX AT2LRE | LTX A/T2            |                              | \$313.99                              | 45%         | \$172.69                      | *LRR |
| 33771       | LT285/70R17121R LTXAT2 LRDORWL | LTX A/T2            |                              | \$419.29                              | 45%         | \$230.61                      | *LRR |
| 35961       | P235/75R15 108S LTXA/T2 ORWLXL | LTX A/T2            |                              | \$230.33                              | 45%         | \$126.68                      | *LRR |
| 36429       | P275/60R20 114S LTX A/T2 RBL   | LTX A/T2            |                              | \$433.20                              | 45%         | \$238.26                      | *LRR |
| 38405       | P265/70R17 113S LTX A/T2 ORWL  | LTX A/T2            |                              | \$324.41                              | 45%         | \$178.42                      | *LRR |
| 38691       | LT265/75R16123RLRE LTXA/T2ORWL | LTX A/T2            |                              | \$354.96                              | 45%         | \$195.23                      | *LRR |
| 39825       | P255/70R16 109S LTX A/T2 ORWL  | LTX A/T2            |                              | \$274.70                              | 45%         | \$151.09                      | *LRR |
| 42442       | LT285/55R20 122/119R LTXAT2LRE | LTX A/T2            |                              | \$569.40                              | 45%         | \$313.17                      | *LRR |
| 54364       | P275/65R18 114T LTX A/T2 ORWL  | LTX A/T2            |                              | \$392.77                              | 45%         | \$216.03                      | *LRR |
| 70371       | P265/70R17 113S LTXAT2 DT ORWL | LTX A/T2            |                              | \$324.41                              | 45%         | \$178.42                      | *LRR |
| 84279       | LT275/65R18123R LTXAT2 LREORWL | LTX A/T2            |                              | \$423.35                              | 45%         | \$232.84                      | *LRR |
| 89576       | P245/65R17 105S LTX A/T2 ORWL  | LTX A/T2            |                              | \$302.28                              | 45%         | \$166.25                      | *LRR |
| 91966       | LT285/65R18 125R LTXAT2LREROWL | LTX A/T2            | 1.32                         | \$509.81                              | 45%         | \$280.40                      | *LRR |
| 98347       | P245/70R16 106S LTX AT2 ORWL   | LTX A/T2            |                              | \$265.78                              | 45%         | \$146.18                      | *LRR |
| 98833       | P235/65R17 103S LTX A/T2 ORWL  | LTX A/T2            |                              | \$294.15                              | 45%         | \$161.78                      | *LRR |
| 38953       | LT245/75R16 120R LTX A/T2 LRE  | LTX A/T2            |                              | \$282.56                              | 45%         | \$155.41                      | *LRR |
| 27609       | LT245/75R17121R LTXAT2 LREORWL | LTX A/T2            |                              | \$285.07                              | 45%         | \$156.79                      | *LRR |
| 01027       | LT265/70R17121R LTXAT2 LREORWL | LTX A/T2            |                              | \$332.53                              | 45%         | \$182.89                      | *LRR |
| 09418       | 30X9.50R15 LTX M/S LRCORWL104R | LTX M/S             |                              | \$240.32                              | 45%         | \$132.17                      | *LRR |
| 13192       | P245/60R18 104T TL LTX M/S MI  | LTX M/S             |                              | \$368.19                              | 45%         | \$202.50                      | *LRR |
| 23526       | P215/75R15 LTX M/S ORWL 100S   | LTX M/S             |                              | \$194.71                              | 45%         | \$107.09                      | *LRR |

Michelin Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>             | <u>Tread Design</u> | <u>Current</u><br><u>FET</u> | <u>GOV 01/11</u><br><u>Base Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |      |
|-------------|--------------------------------|---------------------|------------------------------|---------------------------------------|-------------|-------------------------------|------|
| 24798       | 31X10.50R15 LTX M/S ORWL LRC   | LTX M/S             |                              | \$261.78                              | 45%         | \$143.98                      | *LRR |
| 35551       | P245/65R17 105T LTX M/S MI     | LTX M/S             |                              | \$328.43                              | 45%         | \$180.63                      | *LRR |
| 43428       | P275/70R16 114S LTX M/S RBL    | LTX M/S             |                              | \$318.88                              | 45%         | \$175.38                      | *LRR |
| 48079       | P225/70R15 LTX M/S ORWL        | LTX M/S             |                              | \$197.39                              | 45%         | \$108.57                      | *LRR |
| 60041       | P215/70R16 LTX M/S ORWL        | LTX M/S             |                              | \$273.36                              | 45%         | \$150.35                      | *LRR |
| 65141       | LT225/75R16 LTX M/SLREORWL115R | LTX M/S             |                              | \$321.51                              | 45%         | \$176.83                      | *LRR |
| 76017       | P225/75R15 LTX M/S ORWL 102S   | LTX M/S             |                              | \$215.47                              | 45%         | \$118.51                      | *LRR |
| 76721       | P235/70R16 107S LTXMS XL ORWL  | LTX M/S             |                              | \$266.79                              | 45%         | \$146.73                      | *LRR |
| 78868       | LT235/75R15 LTX M/SORWLLRC104R | LTX M/S             |                              | \$227.82                              | 45%         | \$125.30                      | *LRR |
| 97679       | P235/70R15 LTX M/S ORWL 102S   | LTX M/S             |                              | \$221.82                              | 45%         | \$122.00                      | *LRR |
| 98835       | P275/70R16 114H LTX M/S        | LTX M/S             |                              | \$310.37                              | 45%         | \$170.70                      | *LRR |
| 25516       | LT225/75R16 LTX M/S LRE 115R   | LTX M/S             |                              | \$271.38                              | 45%         | \$149.26                      | *LRR |
| 22606       | LT245/75R16 120R LTX M/S LRE   | LTX M/S             |                              | \$261.31                              | 45%         | \$143.72                      | *LRR |
| 00088       | P255/70R17 110T LTX M/S 2 ORWL | LTX M/S2            |                              | \$333.59                              | 45%         | \$183.47                      | *LRR |
| 00644       | LT245/70R17119/116R LTX M/S 2  | LTX M/S2            |                              | \$314.32                              | 45%         | \$172.88                      | *LRR |
| 00981       | P265/75R16 114T LTX M/S 2 ORWL | LTX M/S2            |                              | \$306.97                              | 45%         | \$168.83                      | *LRR |
| 01137       | LT275/65R18 123RLTXM/S2ORWLGRN | LTX M/S2            |                              | \$361.68                              | 45%         | \$198.93                      | *LRR |
| 01721       | P235/70R17108T XL LTX M/S2ORBL | LTX M/S2            |                              | \$269.81                              | 45%         | \$148.39                      | *LRR |
| 02633       | P265/65R18 112T TL LTX M/S 2 M | LTX M/S2            |                              | \$358.94                              | 45%         | \$197.42                      | *LRR |
| 04035       | LT275/70R18 125R LTX M/S2 ORWL | LTX M/S2            | 1.32                         | \$384.78                              | 45%         | \$211.63                      | *LRR |
| 07253       | P235/70R16 104T LTX M/S2 ORWL  | LTX M/S2            |                              | \$263.98                              | 45%         | \$145.19                      | *LRR |
| 10302       | P265/70R16 111T LTX M/S 2 ORWL | LTX M/S2            |                              | \$308.24                              | 45%         | \$169.53                      | *LRR |
| 11305       | LT285/70R17121R LTXMS2GRNLRDWL | LTX M/S2            |                              | \$423.81                              | 45%         | \$233.10                      | *LRR |
| 11391       | P255/65R16 106T LTX M/S2 RBL   | LTX M/S2            |                              | \$268.79                              | 45%         | \$147.83                      | *LRR |
| 11443       | P225/70R16 101T LTX M/S 2 ORWL | LTX M/S2            |                              | \$264.29                              | 45%         | \$145.36                      | *LRR |
| 11631       | P265/60R18 109T LTX M/S 2 ORWL | LTX M/S2            |                              | \$345.23                              | 45%         | \$189.88                      | *LRR |
| 14157       | LT235/80R17120/117RLTXM/S2LRE  | LTX M/S2            |                              | \$362.40                              | 45%         | \$199.32                      | *LRR |
| 14221       | LT265/70R17121/118RLTXM/S2GRNX | LTX M/S2            |                              | \$372.84                              | 45%         | \$205.06                      | *LRR |
| 17502       | P235/75R17 108T LTX M/S 2 RBL  | LTX M/S2            |                              | \$296.01                              | 45%         | \$162.81                      | *LRR |
| 18907       | P255/65R17 108T LTX M/S 2 ORWL | LTX M/S2            |                              | \$334.47                              | 45%         | \$183.96                      | *LRR |
| 19595       | LT235/85R16 120RLTXM/S2ORWLGRN | LTX M/S2            |                              | \$304.14                              | 45%         | \$167.28                      | *LRR |
| 21272       | LT285/75R16 126RLTXM/S2ORWLGRN | LTX M/S2            | 2.36                         | \$355.90                              | 45%         | \$195.74                      | *LRR |
| 21676       | LT245/75R16 120R LTX M/S2 ORWL | LTX M/S2            |                              | \$316.66                              | 45%         | \$174.16                      | *LRR |
| 22093       | P275/55R20 111T LTX M/S 2 RBL  | LTX M/S2            |                              | \$419.19                              | 45%         | \$230.56                      | *LRR |
| 23111       | P255/70R16 109T LTX M/S2 ORWL  | LTX M/S2            |                              | \$262.80                              | 45%         | \$144.54                      | *LRR |
| 23388       | LT265/75R16 123R LTXMS2RBL LRE | LTX M/S2            |                              | \$327.52                              | 45%         | \$180.13                      | *LRR |
| 25979       | P265/65R17 110T LTX M/S 2 ORWL | LTX M/S2            |                              | \$330.96                              | 45%         | \$182.03                      | *LRR |
| 28525       | P245/75R16 109T LTX M/S2 ORWL  | LTX M/S2            |                              | \$274.09                              | 45%         | \$150.75                      | *LRR |
| 28689       | P265/70R18 114T LTX M/S 2 ORWL | LTX M/S2            |                              | \$351.95                              | 45%         | \$193.57                      | *LRR |
| 31733       | LT245/75R17 121RLTXM/S2RBL GRN | LTX M/S2            |                              | \$318.37                              | 45%         | \$175.10                      | *LRR |
| 33858       | P235/75R16 109T XL LTXM/S2 ORW | LTX M/S2            |                              | \$269.14                              | 45%         | \$148.03                      | *LRR |
| 35177       | P245/70R16 106T LTX M/S2 ORWL  | LTX M/S2            |                              | \$274.64                              | 45%         | \$151.05                      | *LRR |
| 36210       | P235/75R15108T XL LTX M/S2ORWL | LTX M/S2            |                              | \$210.81                              | 45%         | \$115.95                      | *LRR |
| 75433       | P275/60R20 114T LTX M/S 2 RBL  | LTX M/S2            |                              | \$436.90                              | 45%         | \$240.29                      | *LRR |
| 79828       | P275/65R18 114T LTX M/S 2 ORWL | LTX M/S2            |                              | \$372.80                              | 45%         | \$205.04                      | *LRR |
| 91504       | LT235/80R17 120RLTXM/S2ORW GRN | LTX M/S2            |                              | \$371.30                              | 45%         | \$204.21                      | *LRR |
| 91940       | P245/70R17 108T LTX M/S 2 ORWL | LTX M/S2            |                              | \$308.24                              | 45%         | \$169.53                      | *LRR |
| 97723       | LT265/70R17 121RLTXM/S2ORWLGRN | LTX M/S2            |                              | \$363.41                              | 45%         | \$199.88                      | *LRR |
| 02397       | LT215/85R16 115RLTXM/S2RBL GRN | LTX M/S2            |                              | \$263.82                              | 45%         | \$145.10                      | *LRR |
| 27679       | LT235/85R16 120RLTXM/S2RBL GRN | LTX M/S2            |                              | \$277.44                              | 45%         | \$152.59                      | *LRR |
| 30217       | LT265/75R16123R LTXM/S2LREORWL | LTX M/S2            |                              | \$283.87                              | 45%         | \$156.13                      | *LRR |
| 09607       | P265/70R17 113T LTX M/S 2 ORWL | LTX M/S2            |                              | \$276.53                              | 45%         | \$152.09                      | *LRR |
| 00737       | LT245/70R17119/116RLTX WNT GNX | LTX Winter          |                              | \$329.79                              | 45%         | \$181.39                      | *LRR |
| 14705       | LT275/65R18123/120R LTXWINTGNX | LTX Winter          |                              | \$394.57                              | 45%         | \$217.01                      | *LRR |
| 14719       | LT245/75R16120/116R LTXWINTGNX | LTX Winter          |                              | \$302.19                              | 45%         | \$166.20                      | *LRR |
| 19857       | LT235/85R16120/116R LTXWINTGNX | LTX Winter          |                              | \$302.40                              | 45%         | \$166.32                      | *LRR |
| 60259       | LT225/75R16115/112R LTXWINTGNX | LTX Winter          |                              | \$277.98                              | 45%         | \$152.89                      | *LRR |
| 86851       | LT265/75R16123/120R LTXWINTGNX | LTX Winter          |                              | \$313.73                              | 45%         | \$172.55                      | *LRR |

Michelin Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>             | <u>Tread Design</u> | <u>Current</u><br><u>FET</u> | <u>GOV 01/11</u><br><u>Base Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |      |
|-------------|--------------------------------|---------------------|------------------------------|---------------------------------------|-------------|-------------------------------|------|
| 98602       | LT265/70R17121/118R LTXWINTGNX | LTX Winter          |                              | \$349.66                              | 45%         | \$192.31                      | *LRR |
| 20950       | P235/65R18 104S CROSTERRDTORWL | Cross Terrain SUV   |                              | \$349.46                              | 45%         | \$192.20                      |      |
| 30799       | P225/65R17 100T CROSTERRNDT    | Cross Terrain SUV   |                              | \$297.89                              | 45%         | \$163.84                      |      |
| 46254       | P235/70R16 CROSTERRN 104S      | Cross Terrain SUV   |                              | \$288.72                              | 45%         | \$158.80                      |      |
| 55332       | P265/65R17 CROSS TERRAIN 110S  | Cross Terrain SUV   |                              | \$327.01                              | 45%         | \$179.85                      |      |
| 58773       | P235/65R18 104SCROSTERNFOR0930 | Cross Terrain SUV   |                              | \$331.30                              | 45%         | \$182.22                      |      |
| 77546       | P235/65R18 104S CROSTERRN DT   | Cross Terrain SUV   |                              | \$349.46                              | 45%         | \$192.20                      |      |
| 79176       | P235/70R16CROSTERRAINORWL104S  | Cross Terrain SUV   |                              | \$281.84                              | 45%         | \$155.01                      |      |
| 87242       | P245/65R17 105SCROSTERRAIN     | Cross Terrain SUV   |                              | \$331.12                              | 45%         | \$182.12                      |      |
| 95648       | P235/65R17 CROSS TERRAIN 103T  | Cross Terrain SUV   |                              | \$302.87                              | 45%         | \$166.58                      |      |
| 28545       | 225/70 R16 103T LAT ALPIN MI   | Latitude Alpin      |                              | \$209.05                              | 45%         | \$114.98                      |      |
| 36493       | 295/35R21107VXLTL LAT ALPIN GR | Latitude Alpin      |                              | \$643.36                              | 45%         | \$353.85                      |      |
| 37208       | 235/60R18107H XL LATALPIN GRNX | Latitude Alpin      |                              | \$286.74                              | 45%         | \$157.70                      |      |
| 59395       | 255/55R18109V XLTL LAT ALPIN N | Latitude Alpin      |                              | \$389.67                              | 45%         | \$214.32                      |      |
| 78249       | 225/55R18 98H TL LAT ALPIN GRN | Latitude Alpin      |                              | \$333.67                              | 45%         | \$183.52                      |      |
| 86086       | 245/70 R16 107T LAT ALPIN MI   | Latitude Alpin      |                              | \$234.59                              | 45%         | \$129.02                      |      |
| 92308       | 275/40R20106V XL LAT ALP GRNX  | Latitude Alpin      |                              | \$387.73                              | 45%         | \$213.25                      |      |
| 35835       | 265/55R19 109H LAT ALP HP MO   | Latitude Alpin HP   |                              | \$506.78                              | 45%         | \$278.73                      |      |
| 37338       | 235/50 R18 97H LAT ALP HP MI   | Latitude Alpin HP   |                              | \$360.42                              | 45%         | \$198.23                      |      |
| 47532       | 255/55R18 105V MO LAT ALP HP   | Latitude Alpin HP   |                              | \$464.85                              | 45%         | \$255.67                      |      |
| 70528       | 255/55R18 LATALPIN HPZPXL109H* | Latitude Alpin HP   |                              | \$481.13                              | 45%         | \$264.62                      |      |
| 79190       | 255/50R19 107V XL LAT ALP HPMI | Latitude Alpin HP   |                              | \$536.90                              | 45%         | \$295.29                      |      |
| 80541       | 235/55R17 99H * LAT ALP HP     | Latitude Alpin HP   |                              | \$366.56                              | 45%         | \$201.61                      |      |
| 82134       | 235/65R17 104H MO LAT ALP HP   | Latitude Alpin HP   |                              | \$377.30                              | 45%         | \$207.52                      |      |
| 83821       | 235/65R17 108H LAT ALP HP XL   | Latitude Alpin HP   |                              | \$346.40                              | 45%         | \$190.52                      |      |
| 16002       | 285/45R19 107V TL LAT DIAM *MI | Latitude Diamaris   |                              | \$542.12                              | 45%         | \$298.17                      |      |
| 20642       | 215/65 R16 98H TL LAT DIAM MI  | Latitude Diamaris   |                              | \$290.39                              | 45%         | \$159.71                      |      |
| 20646       | 255/50R20 109YXLLATDIAM M+S DT | Latitude Diamaris   |                              | \$579.58                              | 45%         | \$318.77                      |      |
| 27209       | 255/50R19 103V TL LAT DIAM* MI | Latitude Diamaris   |                              | \$463.86                              | 45%         | \$255.12                      |      |
| 27224       | 235/65R17 104W TL LAT DIAM AO  | Latitude Diamaris   |                              | \$349.46                              | 45%         | \$192.20                      |      |
| 27260       | 235/55 R17 99H TL LAT DIAM MI  | Latitude Diamaris   |                              | \$365.91                              | 45%         | \$201.25                      |      |
| 31073       | 315/35R20 106W TL LAT DIAM* MI | Latitude Diamaris   |                              | \$701.71                              | 45%         | \$385.94                      |      |
| 48205       | 275/40R20 102W TL LAT DIAM *MI | Latitude Diamaris   |                              | \$670.28                              | 45%         | \$368.66                      |      |
| 91196       | 275/40R20 106YXLLATDIAM M+S DT | Latitude Diamaris   |                              | \$694.52                              | 45%         | \$381.98                      |      |
| 16017       | 275/55R19 111V 4X4 DIAMAR MI   | 4x4 Diamaris        |                              | \$486.68                              | 45%         | \$267.67                      |      |
| 34990       | 255/50R19 103W 4X4 DIAMAR MI   | 4x4 Diamaris        |                              | \$500.29                              | 45%         | \$275.16                      |      |
| 35267       | 295/30ZR22 XL 4X4 DIAMARIS     | 4x4 Diamaris        |                              | \$870.52                              | 45%         | \$478.78                      |      |
| 37751       | 275/40R20 106Y 4X4 DIAM XL N1  | 4x4 Diamaris        |                              | \$694.31                              | 45%         | \$381.87                      |      |
| 43164       | 275/40R20 4X4 DIAMARIS 102W *  | 4x4 Diamaris        |                              | \$693.74                              | 45%         | \$381.56                      |      |
| 56214       | 285/35R22 4X4 DIAMARIS 102W    | 4x4 Diamaris        |                              | \$793.17                              | 45%         | \$436.24                      |      |
| 63067       | 275/50R20 109W 4X4 DIAMAR MI   | 4x4 Diamaris        |                              | \$628.95                              | 45%         | \$345.92                      |      |
| 99915       | 235/65R17 108V 4X4 DIAMAR EL   | 4x4 Diamaris        |                              | \$363.37                              | 45%         | \$199.85                      |      |
| 09327       | 225/55R17 101H XL 4X4SYNCHRONE | 4x4 Synchrone       |                              | \$423.08                              | 45%         | \$232.69                      |      |

\*LRR = Low Rolling Resistance Tires

BFGoodrich Passenger & Light Truck Tires

| <u>Mspn</u>                       | <u>Description</u>             | <u>Tread Design</u>     | <u>Current</u><br><u>FET</u> | <u>GOV 01/11</u><br><u>Base Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |
|-----------------------------------|--------------------------------|-------------------------|------------------------------|---------------------------------------|-------------|-------------------------------|
| <u>BFGoodrich Passenger Tires</u> |                                |                         |                              |                                       |             |                               |
| 00914                             | 225/50R15 91V G-FORCESPO NAO   | g-Force Sport           |                              | \$178.91                              | 45%         | \$98.40                       |
| 00979                             | 275/40ZR18 99W G-FORCESPO GO   | g-Force Sport           |                              | \$291.59                              | 45%         | \$160.37                      |
| 02884                             | 205/55R15 88VTL G-FORCESPO NAO | g-Force Sport           |                              | \$148.42                              | 45%         | \$81.63                       |
| 08903                             | 205/55ZR16 G-FORCESPO NAO      | g-Force Sport           |                              | \$138.69                              | 45%         | \$76.28                       |
| 10497                             | 205/45ZR16 G-FORCESPO NAO      | g-Force Sport           |                              | \$141.69                              | 45%         | \$77.93                       |
| 12685                             | 225/45ZR18 95W XL G-FORCESPOGO | g-Force Sport           |                              | \$240.83                              | 45%         | \$132.45                      |
| 12861                             | 225/50ZR16 G-FORCESPO NAO      | g-Force Sport           |                              | \$161.34                              | 45%         | \$88.74                       |
| 14505                             | 205/50R15 86V G-FORCESPO NAO   | g-Force Sport           |                              | \$153.78                              | 45%         | \$84.58                       |
| 18315                             | 205/50ZR16 G-FORCESPO NAO      | g-Force Sport           |                              | \$147.65                              | 45%         | \$81.21                       |
| 21228                             | 195/55R15 85V G-FORCESPO NAO   | g-Force Sport           |                              | \$126.52                              | 45%         | \$69.58                       |
| 21369                             | 255/35ZR20 97W XLG-FORCESPO GO | g-Force Sport           |                              | \$329.20                              | 45%         | \$181.06                      |
| 30830                             | 205/60R15 91V G-FORCESPO NAO   | g-Force Sport           |                              | \$129.37                              | 45%         | \$71.15                       |
| 31251                             | 245/35ZR20 95W XLG-FORCESPO GO | g-Force Sport           |                              | \$302.92                              | 45%         | \$166.61                      |
| 39121                             | 215/50R15 88V G-FORCESPO NAO   | g-Force Sport           |                              | \$175.59                              | 45%         | \$96.57                       |
| 42142                             | 205/45ZR17 88W GFRC SPORT RF   | g-Force Sport           |                              | \$192.25                              | 45%         | \$105.74                      |
| 50519                             | 215/40ZR17 G-FORCESPO NAO      | g-Force Sport           |                              | \$169.86                              | 45%         | \$93.42                       |
| 51157                             | 245/40ZR18 93W GFRC SPORT      | g-Force Sport           |                              | \$247.41                              | 45%         | \$136.07                      |
| 55341                             | 255/45ZR17 98W GFRC SPORT      | g-Force Sport           |                              | \$216.84                              | 45%         | \$119.26                      |
| 62128                             | 215/45ZR17 G-FORCE SPRT BSW    | g-Force Sport           |                              | \$163.64                              | 45%         | \$90.00                       |
| 65644                             | 235/40ZR18 91W GFRC SPORT      | g-Force Sport           |                              | \$244.54                              | 45%         | \$134.50                      |
| 66785                             | 225/40ZR18 G-FORCESPO NAO      | g-Force Sport           |                              | \$191.11                              | 45%         | \$105.11                      |
| 67382                             | 235/45ZR17 G-FORCE SPORT       | g-Force Sport           |                              | \$175.55                              | 45%         | \$96.55                       |
| 69496                             | 275/40ZR17 98W GFRC SPORT      | g-Force Sport           |                              | \$237.30                              | 45%         | \$130.51                      |
| 70697                             | 225/55ZR17 97W GFRC SPORT      | g-Force Sport           |                              | \$179.74                              | 45%         | \$98.86                       |
| 73025                             | 245/40ZR17 91W GFRC SPORT      | g-Force Sport           |                              | \$209.49                              | 45%         | \$115.22                      |
| 78754                             | 205/40ZR16 G-FORCESPO NAO      | g-Force Sport           |                              | \$146.56                              | 45%         | \$80.61                       |
| 80283                             | 215/40ZR18 89W GFRC SPORT RF   | g-Force Sport           |                              | \$230.78                              | 45%         | \$126.93                      |
| 84908                             | 235/40ZR17 90W GFRC SPORT      | g-Force Sport           |                              | \$197.64                              | 45%         | \$108.70                      |
| 85671                             | 265/35ZR18 93W GFRC SPORT      | g-Force Sport           |                              | \$310.91                              | 45%         | \$171.00                      |
| 86701                             | 245/50ZR16 97W GFRC SPORT      | g-Force Sport           |                              | \$200.23                              | 45%         | \$110.13                      |
| 87994                             | 225/35ZR18 87W GFRC SPORT RF   | g-Force Sport           |                              | \$231.16                              | 45%         | \$127.14                      |
| 88336                             | 195/50R15 82V G-FORCESPO NAO   | g-Force Sport           |                              | \$129.90                              | 45%         | \$71.45                       |
| 88796                             | 205/50ZR17 89W GFRC SPORT      | g-Force Sport           |                              | \$177.50                              | 45%         | \$97.63                       |
| 90025                             | 255/40ZR17 94W GFRC SPORT      | g-Force Sport           |                              | \$208.86                              | 45%         | \$114.87                      |
| 90861                             | 215/55ZR16 93W GFRC SPORT      | g-Force Sport           |                              | \$151.37                              | 45%         | \$83.25                       |
| 91177                             | 275/35ZR18 95W GFRC SPORT      | g-Force Sport           |                              | \$319.00                              | 45%         | \$175.45                      |
| 91715                             | 255/35ZR18 90W GFRC SPORT      | g-Force Sport           |                              | \$281.91                              | 45%         | \$155.05                      |
| 91918                             | 225/60R15 96V G-FORCESPO NAO   | g-Force Sport           |                              | \$168.50                              | 45%         | \$92.67                       |
| 92784                             | 245/45ZR17 G-FORCE SPRT BSW    | g-Force Sport           |                              | \$183.57                              | 45%         | \$100.96                      |
| 95945                             | 215/40ZR16 86W GFRC SPORT RF   | g-Force Sport           |                              | \$179.19                              | 45%         | \$98.55                       |
| 97329                             | 225/45ZR17 G-FORCE SPRT BSW    | g-Force Sport           |                              | \$186.21                              | 45%         | \$102.42                      |
| 97454                             | 205/40ZR17 G-FORCE SPRT BSW    | g-Force Sport           |                              | \$163.16                              | 45%         | \$89.74                       |
| 97802                             | 255/50ZR16 99W GFRC SPORT      | g-Force Sport           |                              | \$201.53                              | 45%         | \$110.84                      |
| 98894                             | 225/50ZR17 94W GFRC SPORT      | g-Force Sport           |                              | \$178.57                              | 45%         | \$98.21                       |
| 99843                             | 225/55ZR16 G-FORCE SPRT BSW    | g-Force Sport           |                              | \$170.72                              | 45%         | \$93.89                       |
| 63395                             | 235/55ZR17 99W GFORCESSAS CPJ  | g-Force Super Sport A/S |                              | \$180.78                              | 45%         | \$99.43                       |
| 05999                             | 255/40ZR17 94WGFSSPRT ASDIRGO  | g-Force Super Sport A/S |                              | \$247.45                              | 45%         | \$136.10                      |
| 06557                             | 215/45ZR1791WGFSPRSPT ASXLDIR  | g-Force Super Sport A/S |                              | \$196.29                              | 45%         | \$107.96                      |
| 07855                             | 205/50ZR15 89WGFSPRSPT ASXLDIR | g-Force Super Sport A/S |                              | \$159.96                              | 45%         | \$87.98                       |
| 11671                             | 255/45ZR17 98WGFSSSPORT AS DIR | g-Force Super Sport A/S |                              | \$280.90                              | 45%         | \$154.49                      |
| 13977                             | 275/40ZR17 98W GFSSPRT ASDIRGO | g-Force Super Sport A/S |                              | \$255.41                              | 45%         | \$140.48                      |
| 14680                             | 235/40ZR18 91W GFSPRSPT AS DIR | g-Force Super Sport A/S |                              | \$252.74                              | 45%         | \$139.00                      |
| 14689                             | 245/50ZR16 97W GFSSPRT ASDIRGO | g-Force Super Sport A/S |                              | \$224.61                              | 45%         | \$123.53                      |
| 16749                             | 245/40ZR17 91W GFSRSPT ASDIRGO | g-Force Super Sport A/S |                              | \$244.76                              | 45%         | \$134.62                      |
| 18695                             | 225/50ZR16 92WGFSSSPORT ASDIR  | g-Force Super Sport A/S |                              | \$198.26                              | 45%         | \$109.04                      |
| 21657                             | 255/45ZR18 99W GFSSPRT AS DIR  | g-Force Super Sport A/S |                              | \$305.07                              | 45%         | \$167.79                      |
| 21746                             | 205/50ZR17 89WGFSSPRT ASDIRGO  | g-Force Super Sport A/S |                              | \$237.85                              | 45%         | \$130.82                      |
| 21997                             | 205/55ZR16 91W GFSSPRTAS DIRGO | g-Force Super Sport A/S |                              | \$188.00                              | 45%         | \$103.40                      |

**BFGoodrich Passenger & Light Truck Tires**

| <u>Mspn</u> | <u>Description</u>              | <u>Tread Design</u>         | <u>Current</u><br><u>FET</u> | <u>GOV 01/11</u><br><u>Base Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |
|-------------|---------------------------------|-----------------------------|------------------------------|---------------------------------------|-------------|-------------------------------|
| 26483       | 225/45ZR17 94WGFSSPT ASXLDIRGO  | g-Force Super Sport A/S     |                              | \$221.81                              | 45%         | \$122.00                      |
| 28284       | 235/45ZR17 94WGFSSPORTAS DIRGO  | g-Force Super Sport A/S     |                              | \$233.48                              | 45%         | \$128.41                      |
| 29804       | 205/45ZR16 87W GFSSPT ASXL DIR  | g-Force Super Sport A/S     |                              | \$169.18                              | 45%         | \$93.05                       |
| 31105       | 245/45ZR18 96W GFSSPRT ASDIRGO  | g-Force Super Sport A/S     |                              | \$300.38                              | 45%         | \$165.21                      |
| 31417       | 225/55ZR16 95W GFSRSPRT ASDIRGO | g-Force Super Sport A/S     |                              | \$205.34                              | 45%         | \$112.94                      |
| 32513       | 275/35ZR18 99WGFSPRSPT ASXLDIR  | g-Force Super Sport A/S     |                              | \$339.74                              | 45%         | \$186.86                      |
| 33059       | 245/45ZR17 95WGFSSPRT ASDIRGO   | g-Force Super Sport A/S     |                              | \$214.95                              | 45%         | \$118.22                      |
| 33887       | 225/50ZR17 94W GFSSPRTAS DIRGO  | g-Force Super Sport A/S     |                              | \$216.14                              | 45%         | \$118.88                      |
| 34663       | 225/40ZR18 92WGFSPRSPTASXLDIR   | g-Force Super Sport A/S     |                              | \$236.41                              | 45%         | \$130.02                      |
| 35681       | 245/35ZR20 95WGFSPRSPTASXL DIR  | g-Force Super Sport A/S     |                              | \$320.04                              | 45%         | \$176.02                      |
| 36234       | 215/35ZR18 84WGFSPRSPTASXLDIR   | g-Force Super Sport A/S     |                              | \$244.80                              | 45%         | \$134.64                      |
| 36799       | 255/35ZR20 97WGFSSPTASXL DIRGO  | g-Force Super Sport A/S     |                              | \$312.42                              | 45%         | \$171.83                      |
| 36997       | 245/40ZR18 93WGFSSPRT ASDIRGO   | g-Force Super Sport A/S     |                              | \$258.25                              | 45%         | \$142.04                      |
| 37408       | 205/40ZR17 84WGFSSPRT ASXLDIR   | g-Force Super Sport A/S     |                              | \$193.79                              | 45%         | \$106.59                      |
| 39339       | 215/50ZR17 91WGFSSPRT ASDIRGO   | g-Force Super Sport A/S     |                              | \$217.42                              | 45%         | \$119.58                      |
| 72702       | 275/40ZR18 99W GFSPRSPT AS DIR  | g-Force Super Sport A/S     |                              | \$310.38                              | 45%         | \$170.71                      |
| 91646       | 205/50ZR16 87WGFSSPT ASDIR GO   | g-Force Super Sport A/S     |                              | \$184.02                              | 45%         | \$101.21                      |
| 04217       | 235/45R17 94H GFRCSAS DIR GO    | g-Force Super Sport A/S H/V |                              | \$200.61                              | 45%         | \$110.34                      |
| 11497       | 215/50R17 95VXL GFRCSAS DIRGO   | g-Force Super Sport A/S H/V |                              | \$200.36                              | 45%         | \$110.20                      |
| 15437       | 205/55R16 91V GFORCESSAS DIRGO  | g-Force Super Sport A/S H/V |                              | \$177.63                              | 45%         | \$97.70                       |
| 16626       | 205/50R16 87H GFORCESSAS DIRGO  | g-Force Super Sport A/S H/V |                              | \$157.93                              | 45%         | \$86.86                       |
| 21155       | 195/60R14 86H TL GFORCESSAS GO  | g-Force Super Sport A/S H/V |                              | \$121.28                              | 45%         | \$66.70                       |
| 22853       | 205/50R17 93V XLGFRCSAS DIRGO   | g-Force Super Sport A/S H/V |                              | \$215.01                              | 45%         | \$118.25                      |
| 23640       | 185/60R14 82H GFORCESSAS DIRGO  | g-Force Super Sport A/S H/V |                              | \$112.95                              | 45%         | \$62.12                       |
| 25343       | 225/45R17 94HXL GFRCSAS DIRGO   | g-Force Super Sport A/S H/V |                              | \$170.06                              | 45%         | \$93.53                       |
| 26469       | 225/55R16 95H GFRCSAS DIR GO    | g-Force Super Sport A/S H/V |                              | \$185.56                              | 45%         | \$102.06                      |
| 32352       | 205/55R16 91H GFRCSAS DIR GO    | g-Force Super Sport A/S H/V |                              | \$152.71                              | 45%         | \$83.99                       |
| 54723       | 245/45R18 96V GFRCSAS DIR GO    | g-Force Super Sport A/S H/V |                              | \$262.78                              | 45%         | \$144.53                      |
| 83701       | 215/55R16 97H XLGFRCSAS DIRGO   | g-Force Super Sport A/S H/V |                              | \$156.73                              | 45%         | \$86.20                       |
| 85026       | 195/55R15 85V GFORCESSAS DIRGO  | g-Force Super Sport A/S H/V |                              | \$164.77                              | 45%         | \$90.62                       |
| 90733       | 225/50R16 92V GFORCESSAS DIRGO  | g-Force Super Sport A/S H/V |                              | \$193.06                              | 45%         | \$106.18                      |
| 91970       | 225/50R17 94V GFORCESSAS DIRGO  | g-Force Super Sport A/S H/V |                              | \$197.08                              | 45%         | \$108.39                      |
| 94511       | 195/60R15 88H GFRCSAS DIR GO    | g-Force Super Sport A/S H/V |                              | \$125.71                              | 45%         | \$69.14                       |
| 08847       | 205/55ZR16 89Y TL GFTAKDW DT G  | g-Force T/A KDW             |                              | \$207.05                              | 45%         | \$113.88                      |
| 11415       | 235/55ZR17 99Y TL GFTAKDW DTGO  | g-Force T/A KDW             |                              | \$250.37                              | 45%         | \$137.70                      |
| 17082       | 225/55ZR16 95Y TL GFTAKDW DTGO  | g-Force T/A KDW             |                              | \$217.83                              | 45%         | \$119.80                      |
| 17970       | 275/40ZR17 98Y TL GFTAKDW DTGO  | g-Force T/A KDW             |                              | \$289.71                              | 45%         | \$159.34                      |
| 28538       | 235/50ZR17 96Y TL GFTAKDW DTGO  | g-Force T/A KDW             |                              | \$242.88                              | 45%         | \$133.58                      |
| 30005       | 225/50ZR16 92Y TL GFTAKDW DTGO  | g-Force T/A KDW             |                              | \$202.40                              | 45%         | \$111.32                      |
| 40190       | 215/45ZR17 91Y G-FORCE KDWREIN  | g-Force T/A KDW             |                              | \$248.80                              | 45%         | \$136.84                      |
| 41083       | 215/40ZR17 87Y GFRCE TA KDW     | g-Force T/A KDW             |                              | \$238.76                              | 45%         | \$131.32                      |
| 44287       | 205/45ZR17 88Y GFTAKDW DIR RF   | g-Force T/A KDW             |                              | \$228.87                              | 45%         | \$125.88                      |
| 44477       | 265/30ZR20 94W GFTAKDW DIR RF   | g-Force T/A KDW             |                              | \$433.38                              | 45%         | \$238.36                      |
| 44959       | 225/35ZR20 90Y XLTL GFTAKDW DT  | g-Force T/A KDW             |                              | \$371.34                              | 45%         | \$204.24                      |
| 46785       | 275/35ZR18 95Y GFRCE TA KDW     | g-Force T/A KDW             |                              | \$351.04                              | 45%         | \$193.07                      |
| 49336       | 235/50ZR18 97Y GFTAKDW DIR      | g-Force T/A KDW             |                              | \$335.42                              | 45%         | \$184.48                      |
| 49407       | 255/35ZR20 G-FORCE T/A KDW      | g-Force T/A KDW             |                              | \$312.03                              | 45%         | \$171.62                      |
| 53580       | 235/40ZR17 94Y GFTAKDW DIR RF   | g-Force T/A KDW             |                              | \$272.74                              | 45%         | \$150.01                      |
| 55283       | LT325/55R22 120H GFRC KDW DIR   | g-Force T/A KDW             |                              | \$801.12                              | 45%         | \$440.62                      |
| 58378       | 305/35ZR24 112W G-FORCEKDWREIN  | g-Force T/A KDW             |                              | \$621.92                              | 45%         | \$342.06                      |
| 58900       | 335/30ZR18 102Y GFTAKDW DIR     | g-Force T/A KDW             |                              | \$524.08                              | 45%         | \$288.24                      |
| 59160       | 295/40ZR20 106Y G-FORCE T/AKDW  | g-Force T/A KDW             |                              | \$343.56                              | 45%         | \$188.96                      |
| 61972       | 225/40ZR18 92Y G-FORCE KDWREIN  | g-Force T/A KDW             |                              | \$260.71                              | 45%         | \$143.39                      |
| 62658       | 305/40ZR22 114W GFTA KDW RF     | g-Force T/A KDW             |                              | \$453.56                              | 45%         | \$249.46                      |
| 63300       | 275/35ZR20 G-FORCE T/A KDW      | g-Force T/A KDW             |                              | \$334.63                              | 45%         | \$184.05                      |
| 63734       | 245/35ZR18 88Y GFTAKDW DIR      | g-Force T/A KDW             |                              | \$308.61                              | 45%         | \$169.74                      |
| 67379       | 225/45ZR17 90Y G-FORCE KDW      | g-Force T/A KDW             |                              | \$231.08                              | 45%         | \$127.09                      |
| 67782       | 285/35ZR22 106W G-FORCE TA KDW  | g-Force T/A KDW             |                              | \$409.20                              | 45%         | \$225.06                      |



**BFGoodrich Passenger & Light Truck Tires**

| <u>Mspn</u> | <u>Description</u>             | <u>Tread Design</u> | <u>Current<br/>FET</u> | <u>GOV 01/11<br/>Base Price</u> | <u>Disc</u> | <u>WV Net<br/>Price</u> |
|-------------|--------------------------------|---------------------|------------------------|---------------------------------|-------------|-------------------------|
| 68815       | 245/40ZR18 93Y GF TA KDW DT    | g-Force T/A KDW     |                        | \$297.20                        | 45%         | \$163.46                |
| 70126       | 255/35ZR18 94Y GFRCE TA KDW    | g-Force T/A KDW     |                        | \$319.99                        | 45%         | \$175.99                |
| 70256       | 225/35ZR18 87Y GFRCE TA KDW    | g-Force T/A KDW     |                        | \$288.46                        | 45%         | \$158.65                |
| 71146       | 205/45ZR16 87W GFRCE TA KDW    | g-Force T/A KDW     |                        | \$238.31                        | 45%         | \$131.07                |
| 72146       | 245/40ZR20 G-FORCE T/A KDW     | g-Force T/A KDW     |                        | \$290.02                        | 45%         | \$159.51                |
| 76132       | 275/40ZR18 99Y TL GFTAKDW DTGO | g-Force T/A KDW     |                        | \$370.67                        | 45%         | \$203.87                |
| 76315       | 285/60R18 120V G-FORCE KDWREIN | g-Force T/A KDW     |                        | \$277.69                        | 45%         | \$152.73                |
| 76922       | 235/35ZR19 91Y G-FORCE KDWREIN | g-Force T/A KDW     |                        | \$292.73                        | 45%         | \$161.00                |
| 77326       | 225/50ZR17 94Y TL GFTAKDW DTGO | g-Force T/A KDW     |                        | \$253.96                        | 45%         | \$139.68                |
| 77664       | 225/35ZR19 88Y GFTAKDW DIR RF  | g-Force T/A KDW     |                        | \$353.19                        | 45%         | \$194.25                |
| 79613       | 215/35ZR18 84Y G-FORCE KDWREIN | g-Force T/A KDW     |                        | \$245.23                        | 45%         | \$134.88                |
| 79712       | 205/50ZR17 93Y G-FORCE KDW XL  | g-Force T/A KDW     |                        | \$229.04                        | 45%         | \$125.97                |
| 81848       | 265/50R20 111V GFTAKDW RF      | g-Force T/A KDW     |                        | \$304.58                        | 45%         | \$167.52                |
| 83036       | 295/45R20 114V G-FORCE KDWREIN | g-Force T/A KDW     |                        | \$405.57                        | 45%         | \$223.06                |
| 84124       | 285/30ZR18 97Y GFTAKDW DIR RF  | g-Force T/A KDW     |                        | \$415.89                        | 45%         | \$228.74                |
| 84296       | 255/45ZR18 99Y GFTAKDW DIR     | g-Force T/A KDW     |                        | \$333.75                        | 45%         | \$183.57                |
| 84309       | 225/45R16 89W GFRCE TA KDW     | g-Force T/A KDW     |                        | \$229.38                        | 45%         | \$126.16                |
| 84431       | 225/30ZR20 85W GFRCE TA KDW    | g-Force T/A KDW     |                        | \$370.55                        | 45%         | \$203.80                |
| 84649       | 245/45ZR18 96Y GFRCE TA KDW    | g-Force T/A KDW     |                        | \$296.46                        | 45%         | \$163.05                |
| 85761       | 255/40ZR18 95Y GFTAKDW DIR     | g-Force T/A KDW     |                        | \$310.15                        | 45%         | \$170.58                |
| 86358       | 205/40ZR17 84Y G-FORCE KDWREIN | g-Force T/A KDW     |                        | \$230.51                        | 45%         | \$126.78                |
| 86547       | 205/50ZR16 87W GFRCE TA KDW    | g-Force T/A KDW     |                        | \$210.32                        | 45%         | \$115.68                |
| 86557       | 275/35ZR19 96Y GFTAKDW DIR     | g-Force T/A KDW     |                        | \$427.99                        | 45%         | \$235.40                |
| 86721       | 235/35ZR18 90Y GFTAKDW DIR RF  | g-Force T/A KDW     |                        | \$328.47                        | 45%         | \$180.66                |
| 86741       | 225/45ZR18 91Y GFRCE TA KDW    | g-Force T/A KDW     |                        | \$266.90                        | 45%         | \$146.79                |
| 86811       | 295/35ZR19 100Y GFTAKDW DIR    | g-Force T/A KDW     |                        | \$585.57                        | 45%         | \$322.06                |
| 87929       | 285/55R20 119V G-FORCE KDWREIN | g-Force T/A KDW     |                        | \$442.57                        | 45%         | \$243.41                |
| 88175       | 295/35ZR18 99Y GFTAKDW DIR     | g-Force T/A KDW     |                        | \$395.47                        | 45%         | \$217.51                |
| 88309       | 215/40ZR18 85Y GFRCE TA KDW    | g-Force T/A KDW     |                        | \$231.10                        | 45%         | \$127.11                |
| 88499       | 245/45ZR17 95Y TL GFTAKDW DTGO | g-Force T/A KDW     |                        | \$253.88                        | 45%         | \$139.63                |
| 88828       | 245/40ZR17 91Y GFRCE TA KDW    | g-Force T/A KDW     |                        | \$265.15                        | 45%         | \$145.83                |
| 90078       | 205/40ZR16 83W GFTAKDW DIR RF  | g-Force T/A KDW     |                        | \$191.97                        | 45%         | \$105.59                |
| 91690       | 255/35ZR20 97W GFTAKDW DIR RF  | g-Force T/A KDW     |                        | \$368.45                        | 45%         | \$202.65                |
| 92177       | 245/30ZR20 90W GFRCE TA KDW    | g-Force T/A KDW     |                        | \$400.75                        | 45%         | \$220.41                |
| 93128       | 215/40ZR16 86W GFTAKDW DIR RF  | g-Force T/A KDW     |                        | \$221.71                        | 45%         | \$121.94                |
| 93358       | 215/50ZR17 91Y G-FORCE T/A KDW | g-Force T/A KDW     |                        | \$271.59                        | 45%         | \$149.38                |
| 93396       | 215/35ZR19 85Y G-FORCE KDWREIN | g-Force T/A KDW     |                        | \$289.10                        | 45%         | \$159.00                |
| 93696       | 235/45ZR17 94Y TL GFTAKDW DTGO | g-Force T/A KDW     |                        | \$249.05                        | 45%         | \$136.98                |
| 93701       | 285/30ZR20 99Y GFRCE TA KDW    | g-Force T/A KDW     |                        | \$488.26                        | 45%         | \$268.54                |
| 94564       | 255/40ZR17 94Y GFRCE TA KDW    | g-Force T/A KDW     |                        | \$252.99                        | 45%         | \$139.15                |
| 95089       | 265/30ZR19 93Y GFRCE TA KDW    | g-Force T/A KDW     |                        | \$382.37                        | 45%         | \$210.31                |
| 95451       | 265/35ZR20 99W GFTAKDW DIR RF  | g-Force T/A KDW     |                        | \$394.07                        | 45%         | \$216.74                |
| 96121       | 255/35ZR19 96Y GFRCE TA KDW    | g-Force T/A KDW     |                        | \$380.27                        | 45%         | \$209.15                |
| 96340       | 245/40ZR19 98Y GFTAKDW DIR RF  | g-Force T/A KDW     |                        | \$416.29                        | 45%         | \$228.96                |
| 96751       | 245/35ZR20 95W GFRCE TA KDW    | g-Force T/A KDW     |                        | \$372.43                        | 45%         | \$204.83                |
| 97373       | 285/35ZR19 99Y GFRCE TA KDW    | g-Force T/A KDW     |                        | \$494.97                        | 45%         | \$272.23                |
| 97867       | 265/35ZR18 93Y GFRCE TA KDW    | g-Force T/A KDW     |                        | \$357.23                        | 45%         | \$196.48                |
| 97871       | 255/30ZR20 92Y GFRCE TA KDW    | g-Force T/A KDW     |                        | \$392.51                        | 45%         | \$215.88                |
| 97900       | 235/40ZR18 95Y GFRCE TA KDW    | g-Force T/A KDW     |                        | \$294.02                        | 45%         | \$161.71                |
| 98647       | 245/35ZR19 93Y GFRCE TA KDW    | g-Force T/A KDW     |                        | \$392.24                        | 45%         | \$215.73                |
| 21159       | P215/45ZR18 89W GF TA KDWS     | g-Force T/A KDWS    |                        | \$340.55                        | 45%         | \$187.30                |
| 40913       | 245/55ZR18 103W G-FORCET/AKDWS | g-Force T/A KDWS    |                        | \$305.49                        | 45%         | \$168.02                |
| 64168       | 235/50ZR18 97W G-FORCE T/AKDWS | g-Force T/A KDWS    |                        | \$286.50                        | 45%         | \$157.58                |
| 72668       | 255/50ZR17 101W G-FORCET/AKDWS | g-Force T/A KDWS    |                        | \$297.19                        | 45%         | \$163.46                |
| 74062       | 245/45ZR17 95W G-FORCET/A KDWS | g-Force T/A KDWS    |                        | \$240.07                        | 45%         | \$132.04                |
| 41164       | P225/60R16 97T BFG PREMIERTOUR | Premier Touring     |                        | \$143.69                        | 45%         | \$79.03                 |
| 46710       | P205/55R16 89T BFG PREMIERTOUR | Premier Touring     |                        | \$146.55                        | 45%         | \$80.60                 |
| 51212       | P205/70R15 95T BFG PREMIERTOUR | Premier Touring     |                        | \$122.22                        | 45%         | \$67.22                 |

BFGoodrich Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>              | <u>Tread Design</u> | <u>Current</u><br><u>FET</u> | <u>GOV 01/11</u><br><u>Base Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |
|-------------|---------------------------------|---------------------|------------------------------|---------------------------------------|-------------|-------------------------------|
| 66834       | P185/65R14 85T BFG PREMIERTOUR  | Premier Touring     |                              | \$110.19                              | 45%         | \$60.60                       |
| 74218       | P195/70R14 90T BFG PREMIERTOUR  | Premier Touring     |                              | \$114.70                              | 45%         | \$63.08                       |
| 75945       | 215/65R16 98T BFG PREMIERTOUR   | Premier Touring     |                              | \$145.38                              | 45%         | \$79.96                       |
| 80582       | P205/65R15 92T BFG PREMIERTOUR  | Premier Touring     |                              | \$123.73                              | 45%         | \$68.05                       |
| 83444       | P215/60R15 93T BFG PREMIERTOUR  | Premier Touring     |                              | \$134.09                              | 45%         | \$73.75                       |
| 85176       | P215/60R16 94T BFG PREMIERTOUR  | Premier Touring     |                              | \$148.44                              | 45%         | \$81.64                       |
| 85975       | P195/65R15 89T BFG PREMIERTOUR  | Premier Touring     |                              | \$119.79                              | 45%         | \$65.89                       |
| 92694       | P185/65R15 86T BFG PREMIERTOUR  | Premier Touring     |                              | \$115.74                              | 45%         | \$63.66                       |
| 93563       | P215/70R15 97T BFG PREMIERTOUR  | Premier Touring     |                              | \$127.06                              | 45%         | \$69.88                       |
| 93610       | P185/70R14 87T BFG PREMIERTOUR  | Premier Touring     |                              | \$104.92                              | 45%         | \$57.70                       |
| 58028       | 225/60R16 98V TL ADVNTAGETA GO  | Advantage T/A       |                              | \$145.36                              | 45%         | \$79.95                       |
| 02107       | 215/60R16 95H TL ADVNTAGETA GO  | Advantage T/A       |                              | \$156.20                              | 45%         | \$85.91                       |
| 04259       | 205/60R16 92H TL ADVNTAGETA GO  | Advantage T/A       |                              | \$143.91                              | 45%         | \$79.15                       |
| 05491       | 235/55R17 99H TL ADVNTAGETA GO  | Advantage T/A       |                              | \$192.11                              | 45%         | \$105.66                      |
| 07671       | 195/65R15 91H TL ADVNTAGETA GO  | Advantage T/A       |                              | \$128.11                              | 45%         | \$70.46                       |
| 08163       | 185/65R15 88H TL ADVNTAGETA GO  | Advantage T/A       |                              | \$126.66                              | 45%         | \$69.66                       |
| 08431       | 225/60R16 98H TL ADVNTAGETA GO  | Advantage T/A       |                              | \$152.05                              | 45%         | \$83.63                       |
| 10233       | 205/60R15 91H TL ADVNTAGETA GO  | Advantage T/A       |                              | \$137.56                              | 45%         | \$75.66                       |
| 12516       | 225/55R17 97V TL ADVNTAGETA GO  | Advantage T/A       |                              | \$228.95                              | 45%         | \$125.92                      |
| 12565       | 225/55R17 97H TL ADVNTAGETA GO  | Advantage T/A       |                              | \$207.25                              | 45%         | \$113.99                      |
| 21409       | 215/60R15 94H TL ADVNTAGETA GO  | Advantage T/A       |                              | \$138.65                              | 45%         | \$76.26                       |
| 32707       | 205/65R15 94H TL ADVNTAGETA GO  | Advantage T/A       |                              | \$135.94                              | 45%         | \$74.77                       |
| 38527       | 225/60R18 100H TL ADVNTAGETA GO | Advantage T/A       |                              | \$209.85                              | 45%         | \$115.42                      |
| 39484       | 215/60R16 95V ADVANTAGE T/A GO  | Advantage T/A       |                              | \$167.54                              | 45%         | \$92.15                       |
| 76465       | 205/60R16 92V TL ADVNTAGETA GO  | Advantage T/A       |                              | \$163.35                              | 45%         | \$89.84                       |
| 82042       | 215/55R17 94V TL ADVNTAGETA GO  | Advantage T/A       |                              | \$206.05                              | 45%         | \$113.33                      |
| 99319       | 235/60R16 100H ADVNTAGETA GO    | Advantage T/A       |                              | \$181.88                              | 45%         | \$100.04                      |
| 19652       | P195/60R15 87T TRACTION TA      | Traction T/A        |                              | \$113.79                              | 45%         | \$62.58                       |
| 46501       | 215/65R16 98T TRACTION T/A      | Traction T/A        |                              | \$145.38                              | 45%         | \$79.96                       |
| 56768       | P235/55R16 96T TRACTION T/A     | Traction T/A        |                              | \$172.98                              | 45%         | \$95.14                       |
| 66132       | P225/55R17 95T TRACTION T/A     | Traction T/A        |                              | \$160.84                              | 45%         | \$88.46                       |
| 68417       | P205/60R16 91T TRACTION T/A     | Traction T/A        |                              | \$139.40                              | 45%         | \$76.67                       |
| 73010       | P215/55R16 91T TRACTION T/A     | Traction T/A        |                              | \$147.53                              | 45%         | \$81.14                       |
| 76551       | P185/60R15 84T TRACTION T/A     | Traction T/A        |                              | \$124.69                              | 45%         | \$68.58                       |
| 81547       | P215/60R15 93T TRACTION T/A     | Traction T/A        |                              | \$129.25                              | 45%         | \$71.09                       |
| 84427       | 225/50R17 94T TL TRACTIONTA GO  | Traction T/A        |                              | \$180.95                              | 45%         | \$99.52                       |
| 16785       | P235/60R16 99T TRACTASPEC       | Traction T/A Spec   |                              | \$186.77                              | 45%         | \$102.72                      |
| 23017       | P215/60R17 95T TRACTASPEC       | Traction T/A Spec   |                              | \$177.68                              | 45%         | \$97.72                       |
| 50496       | P235/65R17 103T TRAC TA SPEC    | Traction T/A Spec   |                              | \$199.41                              | 45%         | \$109.68                      |
| 00721       | 205/70R15 96S TL WINSLM KSI     | Winter Slalom KSI   |                              | \$151.33                              | 45%         | \$83.23                       |
| 00973       | 185/60R15 84S TL WINSLM KSI     | Winter Slalom KSI   |                              | \$141.70                              | 45%         | \$77.94                       |
| 02106       | P215/75R15 100S TL WINSLM KSI   | Winter Slalom KSI   |                              | \$160.87                              | 45%         | \$88.48                       |
| 02426       | 245/70R16 107S TL WINSLM KSI    | Winter Slalom KSI   |                              | \$191.05                              | 45%         | \$105.08                      |
| 03307       | 205/50R16 87S TL WINSLM KSI     | Winter Slalom KSI   |                              | \$176.20                              | 45%         | \$96.91                       |
| 04289       | 215/65R16 98S TL WINSLM KSI     | Winter Slalom KSI   |                              | \$177.49                              | 45%         | \$97.62                       |
| 07075       | P235/75R15 108S TL WINSLM KSI   | Winter Slalom KSI   |                              | \$179.89                              | 45%         | \$98.94                       |
| 08907       | 255/70R16 111S TL WINSLM KSI    | Winter Slalom KSI   |                              | \$210.53                              | 45%         | \$115.79                      |
| 09853       | 215/70R16 100S TL WINSLM KSI    | Winter Slalom KSI   |                              | \$209.47                              | 45%         | \$115.21                      |
| 10205       | 185/65R15 88S TL WINSLM KSI     | Winter Slalom KSI   |                              | \$137.97                              | 45%         | \$75.89                       |
| 10855       | 235/55R17 99S TL WINSLM KSI     | Winter Slalom KSI   |                              | \$226.56                              | 45%         | \$124.61                      |
| 11442       | 215/65R17 99S TL WINSLM KSI     | Winter Slalom KSI   |                              | \$178.34                              | 45%         | \$98.09                       |
| 11583       | 175/65R14 82S TL WINSLM KSI     | Winter Slalom KSI   |                              | \$129.32                              | 45%         | \$71.12                       |
| 12157       | 265/70R16 112S TL WINSLM KSI    | Winter Slalom KSI   |                              | \$225.50                              | 45%         | \$124.02                      |
| 12679       | 235/70R16 106S TL WINSLM KSI    | Winter Slalom KSI   |                              | \$193.55                              | 45%         | \$106.45                      |
| 13119       | 195/65R15 91S TL WINSLM KSI     | Winter Slalom KSI   |                              | \$135.41                              | 45%         | \$74.47                       |
| 13225       | P225/75R15 102S TL WINSLM KSI   | Winter Slalom KSI   |                              | \$168.92                              | 45%         | \$92.91                       |

BFGoodrich Passenger & Light Truck Tires

| <u>Mspn</u>                         | <u>Description</u>             | <u>Tread Design</u> | <u>Current FET</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|-------------------------------------|--------------------------------|---------------------|--------------------|-----------------------------|-------------|---------------------|
| 14385                               | 195/60R15 88S TL WINSLM KSI    | Winter Slalom KSI   |                    | \$144.87                    | 45%         | \$79.68             |
| 16555                               | 225/60R16 98S TL WINSLM KSI    | Winter Slalom KSI   |                    | \$192.46                    | 45%         | \$105.85            |
| 16579                               | 225/60R17 99S TL WINSLM KSI    | Winter Slalom KSI   |                    | \$209.53                    | 45%         | \$115.24            |
| 18923                               | P245/75R16 109S TL WINSLM KSI  | Winter Slalom KSI   |                    | \$189.98                    | 45%         | \$104.49            |
| 19689                               | 205/60R16 92S TL WINSLM KSI    | Winter Slalom KSI   |                    | \$163.27                    | 45%         | \$89.80             |
| 19916                               | 265/70R17 115S TL WINSLM KSI   | Winter Slalom KSI   |                    | \$251.28                    | 45%         | \$138.20            |
| 23551                               | P205/75R15 97S TL WINSLM KSI   | Winter Slalom KSI   |                    | \$143.46                    | 45%         | \$78.90             |
| 24153                               | 235/65R16 103S TL WINSLM KSI   | Winter Slalom KSI   |                    | \$191.69                    | 45%         | \$105.43            |
| 27083                               | 235/65R17 108S XLTL WINSLMKSI  | Winter Slalom KSI   |                    | \$210.23                    | 45%         | \$115.63            |
| 30191                               | 225/70R16 103S TL WINSLM KSI   | Winter Slalom KSI   |                    | \$179.93                    | 45%         | \$98.96             |
| 32779                               | 205/65R15 94S TL WINSLM KSI    | Winter Slalom KSI   |                    | \$157.03                    | 45%         | \$86.37             |
| 68486                               | 185/65R14 86S TL WINSLM KSI    | Winter Slalom KSI   |                    | \$134.29                    | 45%         | \$73.86             |
| 82391                               | 215/60R16 95S TL WINSLM KSI    | Winter Slalom KSI   |                    | \$169.66                    | 45%         | \$93.31             |
| 85045                               | 205/55R16 91S TL WINSLM KSI GO | Winter Slalom KSI   |                    | \$166.01                    | 45%         | \$91.31             |
| 90338                               | P225/75R16 104S TL WINSLM KSI  | Winter Slalom KSI   |                    | \$161.47                    | 45%         | \$88.81             |
| 90716                               | 225/65R17 102S TL WINSLM KSI   | Winter Slalom KSI   |                    | \$221.00                    | 45%         | \$121.55            |
| 93112                               | 245/65R17 107S TL WINSLM KSI   | Winter Slalom KSI   |                    | \$206.39                    | 45%         | \$113.52            |
| 93902                               | 195/55R15 85S TL WINSLM KSI    | Winter Slalom KSI   |                    | \$146.96                    | 45%         | \$80.83             |
| 99879                               | 215/70R15 98S TL WINSLM KSI    | Winter Slalom KSI   |                    | \$141.45                    | 45%         | \$77.80             |
| 16225                               | P295/50R15 105S RADT/ARWLNOISE | Radial T/A          |                    | \$234.86                    | 45%         | \$129.18            |
| 16664                               | P215/65R15 95S RAD T/A TL RWL  | Radial T/A          |                    | \$146.83                    | 45%         | \$80.76             |
| 26613                               | P215/70R15 97S RAD T/A TL RWL  | Radial T/A          |                    | \$134.78                    | 45%         | \$74.13             |
| 37137                               | P225/70R14 98S RADT/ARWL NOISE | Radial T/A          |                    | \$144.31                    | 45%         | \$79.37             |
| 37157                               | P205/70R14 93S RAD T/A TL RWL  | Radial T/A          |                    | \$134.64                    | 45%         | \$74.05             |
| 45185                               | P275/60R15 107S RADIAL T/A RWL | Radial T/A          |                    | \$183.01                    | 45%         | \$100.65            |
| 45982                               | P255/70R15 108S RAD T/A 70 RWL | Radial T/A          |                    | \$169.12                    | 45%         | \$93.02             |
| 51487                               | P295/50R16 107S RAD T/A 07     | Radial T/A          |                    | \$271.07                    | 45%         | \$149.09            |
| 53273                               | P225/60R14 94SRADIAL T/A RWL07 | Radial T/A          |                    | \$149.04                    | 45%         | \$81.97             |
| 54322                               | P245/60R14 98SRADIAL T/A RWL07 | Radial T/A          |                    | \$168.26                    | 45%         | \$92.55             |
| 54712                               | P235/60R15 98SRADIAL T/A RWL07 | Radial T/A          |                    | \$155.54                    | 45%         | \$85.55             |
| 60013                               | P245/60R15 100S RADT/A RWL     | Radial T/A          |                    | \$166.09                    | 45%         | \$91.35             |
| 61977                               | P235/70R15 102S RAD T/A 70 RWL | Radial T/A          |                    | \$160.16                    | 45%         | \$88.09             |
| 64077                               | P215/70R14 96S RAD T/A TL RWL  | Radial T/A          |                    | \$138.76                    | 45%         | \$76.32             |
| 64148                               | P225/60R15 RAD T/A TL RWL      | Radial T/A          |                    | \$147.90                    | 45%         | \$81.34             |
| 67244                               | P225/70R15 100S RAD T/A 70 RWL | Radial T/A          |                    | \$151.17                    | 45%         | \$83.14             |
| 67439                               | P215/60R14 91S RAD T/A TL RWL  | Radial T/A          |                    | \$143.50                    | 45%         | \$78.93             |
| 71599                               | P205/60R15 90S RAD T/A TL RWL  | Radial T/A          |                    | \$126.12                    | 45%         | \$69.37             |
| 71715                               | P215/60R15 93S RAD T/A TL RWL  | Radial T/A          |                    | \$128.85                    | 45%         | \$70.87             |
| 71728                               | P255/60R15 RADIAL T/A RWL      | Radial T/A          |                    | \$171.40                    | 45%         | \$94.27             |
| 78624                               | P215/65R15 95SRADIAL T/A RWL07 | Radial T/A          |                    | \$146.83                    | 45%         | \$80.76             |
| 79644                               | P235/60R14 96SRADIAL T/A RWL07 | Radial T/A          |                    | \$149.10                    | 45%         | \$82.00             |
| 84420                               | P195/60R15 87S RAD T/ARWLNOISE | Radial T/A          |                    | \$128.87                    | 45%         | \$70.88             |
| 86745                               | P155/80R15 83S RAD TA RWL      | Radial T/A          |                    | \$120.45                    | 45%         | \$66.25             |
| 93229                               | P285/60R16 111T RAD TA RWL     | Radial T/A          |                    | \$264.20                    | 45%         | \$145.31            |
| 98659                               | P215/60R14 91S RAD T/A TL      | Radial T/A          |                    | \$143.50                    | 45%         | \$78.93             |
| 11632                               | P245/55R18 102T RADTASPEC      | Radial T/A Spec     |                    | \$255.38                    | 45%         | \$140.46            |
| 14762                               | P225/60R17 98H RAD T/A SPEC GO | Radial T/A Spec     |                    | \$200.32                    | 45%         | \$110.18            |
| <u>BFGoodrich Light Truck Tires</u> |                                |                     |                    |                             |             |                     |
| 04893                               | P235/75R15 108T ROWL LGTRLTRXL | Long Trail T/A Tour |                    | \$177.30                    | 45%         | \$97.52             |
| 06615                               | P265/70R18 114T ROWL LG TRL TR | Long Trail T/A Tour |                    | \$262.32                    | 45%         | \$144.27            |
| 08549                               | P265/65R17 110T RBL LG TRL TR  | Long Trail T/A Tour |                    | \$255.22                    | 45%         | \$140.37            |
| 08921                               | P255/65R17 108T ROWL LG TRL TR | Long Trail T/A Tour |                    | \$240.56                    | 45%         | \$132.31            |
| 10117                               | P265/70R15 110T ROWL LG TRL TR | Long Trail T/A Tour |                    | \$224.05                    | 45%         | \$123.23            |
| 10804                               | P225/70R15 100T ROWL LG TRL TR | Long Trail T/A Tour |                    | \$170.75                    | 45%         | \$93.91             |
| 12042                               | P255/65R16 106T RBL LG TRL TR  | Long Trail T/A Tour |                    | \$219.18                    | 45%         | \$120.55            |
| 12469                               | P245/70R16 106T ROWL LG TRL TR | Long Trail T/A Tour |                    | \$213.62                    | 45%         | \$117.49            |
| 12487                               | P255/70R17 110T ROWL LG TRL TR | Long Trail T/A Tour |                    | \$244.44                    | 45%         | \$134.44            |
| 13473                               | P235/65R16 101T RBL LG TRL TR  | Long Trail T/A Tour |                    | \$220.22                    | 45%         | \$121.12            |

BFGoodrich Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>              | <u>Tread Design</u>   | <u>Current</u><br><u>FET</u> | <u>GOV 01/11</u><br><u>Base Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |
|-------------|---------------------------------|-----------------------|------------------------------|---------------------------------------|-------------|-------------------------------|
| 14340       | P245/75R16 109T ROWL LG TRL TR  | Long Trail T/A Tour   |                              | \$190.13                              | 45%         | \$104.57                      |
| 14809       | P225/70R16 101T ROWL LG TRL TR  | Long Trail T/A Tour   |                              | \$184.76                              | 45%         | \$101.62                      |
| 15953       | P215/70R16 99T ROWL LG TRL TR   | Long Trail T/A Tour   |                              | \$182.88                              | 45%         | \$100.59                      |
| 18701       | P235/65R17 103T ROWL LG TRL TR  | Long Trail T/A Tour   |                              | \$224.04                              | 45%         | \$123.22                      |
| 20971       | P225/75R16 106T ROWL LGTRLTRXL  | Long Trail T/A Tour   |                              | \$183.89                              | 45%         | \$101.14                      |
| 21567       | P265/70R17 113T ROWL LG TRL TR  | Long Trail T/A Tour   |                              | \$246.60                              | 45%         | \$135.63                      |
| 22027       | P235/75R16 109T ROWL LGTRLTRXL  | Long Trail T/A Tour   |                              | \$185.53                              | 45%         | \$102.04                      |
| 23207       | P265/75R16 114T ROWL LG TRL TR  | Long Trail T/A Tour   |                              | \$217.14                              | 45%         | \$119.43                      |
| 27133       | P215/75R16 101T ROWL LG TRL TR  | Long Trail T/A Tour   |                              | \$180.00                              | 45%         | \$99.00                       |
| 28531       | P275/55R20 111T RBL LG TRL TR   | Long Trail T/A Tour   |                              | \$283.64                              | 45%         | \$156.00                      |
| 29509       | P235/60R17 100T RBL LG TRL TR   | Long Trail T/A Tour   |                              | \$229.79                              | 45%         | \$126.39                      |
| 29909       | P235/70R16 104T ROWL LG TRL TR  | Long Trail T/A Tour   |                              | \$211.28                              | 45%         | \$116.20                      |
| 30023       | P235/70R15 102T ROWL LG TRL TR  | Long Trail T/A Tour   |                              | \$178.85                              | 45%         | \$98.37                       |
| 30080       | P235/65R18 104T RBL LG TRL TR   | Long Trail T/A Tour   |                              | \$241.13                              | 45%         | \$132.62                      |
| 30536       | P275/60R17 110T ROWL LG TRL TR  | Long Trail T/A Tour   |                              | \$223.81                              | 45%         | \$123.10                      |
| 30718       | P235/70R17 108T RBL LGTRLTR XL  | Long Trail T/A Tour   |                              | \$241.14                              | 45%         | \$132.63                      |
| 31653       | P245/70R17 108T ROWL LG TRL TR  | Long Trail T/A Tour   |                              | \$237.25                              | 45%         | \$130.49                      |
| 32131       | P245/65R17 105T ROWL LG TRL TR  | Long Trail T/A Tour   |                              | \$243.06                              | 45%         | \$133.68                      |
| 32247       | P275/60R20 114T RBL LG TRL TR   | Long Trail T/A Tour   |                              | \$284.95                              | 45%         | \$156.72                      |
| 32378       | P255/70R16 109T ROWL LG TRL TR  | Long Trail T/A Tour   |                              | \$216.57                              | 45%         | \$119.11                      |
| 32459       | P215/75R15 100T ROWL LG TRL TR  | Long Trail T/A Tour   |                              | \$148.13                              | 45%         | \$81.47                       |
| 34949       | P235/75R17 108T RBL LG TRL TR   | Long Trail T/A Tour   |                              | \$237.06                              | 45%         | \$130.38                      |
| 41881       | P225/75R15 102T ROWL LG TRL TR  | Long Trail T/A Tour   |                              | \$161.38                              | 45%         | \$88.76                       |
| 65734       | 225/65R17 102T LGTRLT/ATR ORWL  | Long Trail T/A Tour   |                              | \$243.00                              | 45%         | \$133.65                      |
| 93100       | P265/75R15 112T ROWL LG TRL TR  | Long Trail T/A Tour   |                              | \$205.17                              | 45%         | \$112.84                      |
| 27971       | P265/60R18 109T TL LGTRLT/A DT  | Radial Long Trail T/A |                              | \$235.22                              | 45%         | \$129.37                      |
| 66303       | LT245/75R16 120R LGTRLTA ROWLE  | Radial Long Trail T/A |                              | \$227.15                              | 45%         | \$124.93                      |
| 88357       | P265/70R16 111T LGTRLTA ROWL    | Radial Long Trail T/A |                              | \$214.20                              | 45%         | \$117.81                      |
| 91173       | P265/60R18 109T LG TRL T/AORWL  | Radial Long Trail T/A |                              | \$242.05                              | 45%         | \$133.13                      |
| 94178       | P265/65R17 110T LGTRLT/A ORWL   | Radial Long Trail T/A |                              | \$242.49                              | 45%         | \$133.37                      |
| 51095       | LT245/70R17 RUGGED TRL T/A LRE  | Rugged Trail T/A      |                              | \$239.71                              | 45%         | \$131.84                      |
| 86693       | LT245/75R17 121R RGTRLTA LRE    | Rugged Trail T/A      |                              | \$241.73                              | 45%         | \$132.95                      |
| 01195       | P275/70R18 116T RGTRLTA OWRL G  | Rugged Trail T/A      |                              | \$312.83                              | 45%         | \$172.06                      |
| 05488       | P265/75R16 114T RGTRLTA DT GO   | Rugged Trail T/A      |                              | \$224.78                              | 45%         | \$123.63                      |
| 40689       | 31X10.50R15LT RGTRLTA LRC ORWL  | Rugged Trail T/A      |                              | \$224.31                              | 45%         | \$123.37                      |
| 57062       | LT265/70R17 RGTRLTA LRE         | Rugged Trail T/A      |                              | \$293.83                              | 45%         | \$161.61                      |
| 61312       | P285/70R17 117T RG TRL TA ORWL  | Rugged Trail T/A      |                              | \$415.95                              | 45%         | \$228.77                      |
| 66190       | P265/70R17 113T RGTRLTA ORWL    | Rugged Trail T/A      |                              | \$246.94                              | 45%         | \$135.82                      |
| 66649       | P265/75R16 114T RGTRLTA DTORWL  | Rugged Trail T/A      |                              | \$233.74                              | 45%         | \$128.56                      |
| 66841       | P245/65R17 RUGGED TRLT/A105     | Rugged Trail T/A      |                              | \$253.99                              | 45%         | \$139.69                      |
| 68461       | P275/65R18 114T RUG TRLT/AORWL  | Rugged Trail T/A      |                              | \$315.65                              | 45%         | \$173.61                      |
| 69928       | LT245/75R17 121R RGTRLTALREORW  | Rugged Trail T/A      |                              | \$259.19                              | 45%         | \$142.55                      |
| 73986       | P265/70R16 111T RUGDTRLTA RWL   | Rugged Trail T/A      |                              | \$237.72                              | 45%         | \$130.74                      |
| 76181       | P245/65R17 105T RGTRLTA ORWL    | Rugged Trail T/A      |                              | \$253.99                              | 45%         | \$139.69                      |
| 78589       | LT265/70R17 RGTRLTA LRE ORWL    | Rugged Trail T/A      |                              | \$274.91                              | 45%         | \$151.20                      |
| 84462       | P275/65R18 114TRGTRLTA DT ORWL  | Rugged Trail T/A      |                              | \$315.65                              | 45%         | \$173.61                      |
| 87745       | LT265/75R16 123R RGTRLTA LRE    | Rugged Trail T/A      |                              | \$257.73                              | 45%         | \$141.75                      |
| 90482       | P245/65R17 105H RGTRLTA         | Rugged Trail T/A      |                              | \$259.03                              | 45%         | \$142.47                      |
| 95615       | P265/65R17 110T RGTRLTA ORWL    | Rugged Trail T/A      |                              | \$276.01                              | 45%         | \$151.81                      |
| 95955       | P265/70R16 RUGGEDTRLTAORWL111S  | Rugged Trail T/A      |                              | \$243.94                              | 45%         | \$134.17                      |
| 97063       | LT265/75R16 123R RGTRLTALREORW  | Rugged Trail T/A      |                              | \$279.80                              | 45%         | \$153.89                      |
| 99762       | P235/70R16 104T RGTRLTA ORWL    | Rugged Trail T/A      |                              | \$210.73                              | 45%         | \$115.90                      |
| 10416       | LT235/85R16120/116STLAT/T/AKOL  | All-Terrain T/A KO    |                              | \$245.75                              | 45%         | \$135.16                      |
| 11379       | LT245/75R16120/116STLAT/T/AKOL  | All-Terrain T/A KO    |                              | \$281.53                              | 45%         | \$154.84                      |
| 10209       | LT245/75R17121/118R AT/T/AKO E  | All-Terrain T/A KO    |                              | \$305.22                              | 45%         | \$167.87                      |
| 12665       | LT265/70R17 ATTACKO LRC112R RWL | All-Terrain T/A KO    |                              | \$310.11                              | 45%         | \$170.56                      |
| 55086       | LT265/70R17 BFG AT T/AKOLRERWL  | All-Terrain T/A KO    |                              | \$338.84                              | 45%         | \$186.36                      |

BFGoodrich Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>             | <u>Tread Design</u> | <u>Current</u><br><u>FET</u> | <u>GOV 01/11</u><br><u>Base Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |
|-------------|--------------------------------|---------------------|------------------------------|---------------------------------------|-------------|-------------------------------|
| 71887       | LT265/75R16 AT T/A KO LRE      | All-Terrain T/A KO  |                              | \$289.91                              | 45%         | \$159.45                      |
| 25105       | LT285/70R17121/118R AT/T/AKO   | All-Terrain T/A KO  |                              | \$377.58                              | 45%         | \$207.67                      |
| 00875       | LT305/65R17121/118R AT/T/AKO E | All-Terrain T/A KO  |                              | \$422.71                              | 45%         | \$232.49                      |
| 01616       | LT265/65R17120/117S TLAT/T/AKO | All-Terrain T/A KO  |                              | \$361.46                              | 45%         | \$198.80                      |
| 02204       | LT225/70R16 102R AT/T/AKO LRC  | All-Terrain T/A KO  |                              | \$270.88                              | 45%         | \$148.99                      |
| 02458       | LT275/70R17121/118R AT/T/AKOL  | All-Terrain T/A KO  |                              | \$354.12                              | 45%         | \$194.77                      |
| 02625       | LT265/65R18122/119R AT/T/AKO E | All-Terrain T/A KO  |                              | \$415.94                              | 45%         | \$228.77                      |
| 02818       | LT275/65R18123/120R ATTAKO RWL | All-Terrain T/A KO  |                              | \$351.26                              | 45%         | \$193.19                      |
| 02821       | LT215/75R15 100S A/T TA KO CTL | All-Terrain T/A KO  |                              | \$213.10                              | 45%         | \$117.20                      |
| 03219       | LT245/70R16113S A/T TAKO D RWL | All-Terrain T/A KO  |                              | \$292.66                              | 45%         | \$160.96                      |
| 03643       | LT315/75R16 121Q ATTAKO LRDRWL | All-Terrain T/A KO  |                              | \$390.11                              | 45%         | \$214.56                      |
| 05968       | LT325/65R18127/124R AT/T/AKO   | All-Terrain T/A KO  | 3.40                         | \$543.02                              | 45%         | \$298.66                      |
| 08725       | LT225/70R17110/107S TLAT/T/AKO | All-Terrain T/A KO  |                              | \$266.01                              | 45%         | \$146.31                      |
| 09681       | 33X12.50R15LT 108R AT/T/AKOLRC | All-Terrain T/A KO  |                              | \$285.24                              | 45%         | \$156.88                      |
| 10761       | LT225/75R16E 115/112S AT/T/AKO | All-Terrain T/A KO  |                              | \$253.35                              | 45%         | \$139.34                      |
| 11208       | 35X12.5R15 ATTAKO LRC113R RWL  | All-Terrain T/A KO  |                              | \$290.78                              | 45%         | \$159.93                      |
| 11420       | LT275/65R20126/123S AT/T/AKO   | All-Terrain T/A KO  | 2.36                         | \$481.61                              | 45%         | \$264.88                      |
| 12411       | 37X12.50R17 ATTAKO LRD124R RWL | All-Terrain T/A KO  | 0.19                         | \$571.77                              | 45%         | \$314.47                      |
| 15465       | LT275/70R18125/122R AT/T/AKO   | All-Terrain T/A KO  | 1.32                         | \$335.44                              | 45%         | \$184.49                      |
| 16177       | 30X9.50R15LT104STL AT/T/AKOLRC | All-Terrain T/A KO  |                              | \$227.58                              | 45%         | \$125.17                      |
| 20679       | LT265/75R16123/120SAT/T/AKORWL | All-Terrain T/A KO  |                              | \$311.82                              | 45%         | \$171.50                      |
| 25271       | LT325/60R22 123S AT/T/A KO LRD | All-Terrain T/A KO  |                              | \$1,010.98                            | 45%         | \$556.04                      |
| 26795       | LT275/65R17121/118S TLAT/T/AKO | All-Terrain T/A KO  |                              | \$391.02                              | 45%         | \$215.06                      |
| 27039       | LT235/80R17120/117R AT/T/AKO   | All-Terrain T/A KO  |                              | \$322.44                              | 45%         | \$177.34                      |
| 29274       | LT235/75R15 104S A/T TA KO CTL | All-Terrain T/A KO  |                              | \$226.60                              | 45%         | \$124.63                      |
| 30537       | 33X12.5R16.5 118RAT/T/AKOD     | All-Terrain T/A KO  |                              | \$302.15                              | 45%         | \$166.18                      |
| 30710       | LT285/55R20117/114T TLAT/T/AKO | All-Terrain T/A KO  |                              | \$610.90                              | 45%         | \$335.99                      |
| 30836       | LT305/55R20121/118S AT/T/AKO E | All-Terrain T/A KO  |                              | \$616.70                              | 45%         | \$339.19                      |
| 32374       | 33X9.50R15 ATTAKO 113R RWL     | All-Terrain T/A KO  |                              | \$261.36                              | 45%         | \$143.75                      |
| 33393       | LT305/70R16124/121R TLAT/T/AKO | All-Terrain T/A KO  | 0.19                         | \$375.86                              | 45%         | \$206.72                      |
| 33774       | LT285/65R20127/124S AT/T/AKO E | All-Terrain T/A KO  | 3.40                         | \$556.49                              | 45%         | \$306.07                      |
| 34162       | LT245/70R17119/116R AT/T/AKO   | All-Terrain T/A KO  |                              | \$311.17                              | 45%         | \$171.14                      |
| 34557       | LT195/75R14 99/96RTLAT/T/AKOLR | All-Terrain T/A KO  |                              | \$152.00                              | 45%         | \$83.60                       |
| 35237       | LT305/65R18124/121R AT/T/AKO E | All-Terrain T/A KO  | 0.19                         | \$508.38                              | 45%         | \$279.61                      |
| 35959       | LT325/50R22 122S AT/T/A KO LRE | All-Terrain T/A KO  |                              | \$1,025.30                            | 45%         | \$563.91                      |
| 37130       | LT285/70R17121/118RAT/TAKO LRD | All-Terrain T/A KO  |                              | \$390.84                              | 45%         | \$214.96                      |
| 37614       | LT315/70R17121/118SATTAKO-ECE  | All-Terrain T/A KO  |                              | \$468.39                              | 45%         | \$257.61                      |
| 38941       | LT325/60R20126/123S AT/T/AKO   | All-Terrain T/A KO  | 2.36                         | \$768.95                              | 45%         | \$422.92                      |
| 39925       | 37X12.50R18123R AT/T/AKO LRD   | All-Terrain T/A KO  |                              | \$702.06                              | 45%         | \$386.14                      |
| 42014       | LT215/70R16 100R AT/T/AKO LRC  | All-Terrain T/A KO  |                              | \$258.06                              | 45%         | \$141.94                      |
| 42637       | LT265/70R16 117/114SATTAKO RWL | All-Terrain T/A KO  |                              | \$349.42                              | 45%         | \$192.18                      |
| 49774       | 35X12.50R15LT113Q ATTA KO CTLR | All-Terrain T/A KO  |                              | \$309.71                              | 45%         | \$170.34                      |
| 54142       | LT315/70R17 AT/T/AKO 121R LRD  | All-Terrain T/A KO  |                              | \$450.80                              | 45%         | \$247.94                      |
| 56149       | 35X12.50R16.5LT123R AT/T/AKOLR | All-Terrain T/A KO  |                              | \$335.56                              | 45%         | \$184.56                      |
| 61107       | 32X11.50R15LT113R ATTAKOLRCRWL | All-Terrain T/A KO  |                              | \$264.32                              | 45%         | \$145.38                      |
| 63540       | 33X10.50R15 ATTAKO LRC114R RWL | All-Terrain T/A KO  |                              | \$269.53                              | 45%         | \$148.24                      |
| 67553       | LT285/65R18125/122R AT/T/AKO E | All-Terrain T/A KO  | 1.32                         | \$458.87                              | 45%         | \$252.38                      |
| 72870       | LT235/70R16 104SA/T T/A KO LRC | All-Terrain T/A KO  |                              | \$287.15                              | 45%         | \$157.93                      |
| 74497       | 37X12.5R20 A/T T/A KO LT LRD   | All-Terrain T/A KO  |                              | \$913.76                              | 45%         | \$502.57                      |
| 77118       | LT285/75R16 122R AT/T/AKO LRD  | All-Terrain T/A KO  |                              | \$352.19                              | 45%         | \$193.71                      |
| 78762       | LT255/70R16 115SA/TTAKO RWLLRD | All-Terrain T/A KO  |                              | \$318.15                              | 45%         | \$174.98                      |
| 87606       | LT285/75R16 AT T/A KO LRE      | All-Terrain T/A KO  | 2.36                         | \$341.96                              | 45%         | \$188.08                      |
| 89796       | 31X10.50R15LT 109S ATTA KO CTL | All-Terrain T/A KO  |                              | \$259.30                              | 45%         | \$142.61                      |
| 92042       | LT295/75R16 123R A/T TA KO RWL | All-Terrain T/A KO  |                              | \$371.54                              | 45%         | \$204.35                      |
| 94223       | LT275/70R16 119S ATTAKOLRD RWL | All-Terrain T/A KO  |                              | \$346.69                              | 45%         | \$190.68                      |
| 86927       | LT255/75R17111/108QMUDTERTAKDT | Mud-Terrain T/A KM  |                              | \$334.90                              | 45%         | \$184.19                      |
| 78605       | LT265/70R17121/118QMDTRTAKMECE | Mud-Terrain T/A KM2 |                              | \$357.24                              | 45%         | \$196.48                      |
| 01822       | LT265/75R16123/120QTLMDTRTAKM2 | Mud-Terrain T/A KM2 |                              | \$341.36                              | 45%         | \$187.75                      |
| 36575       | LT285/70R17MUDTERTA KM2LRD RWL | Mud-Terrain T/A KM2 |                              | \$390.31                              | 45%         | \$214.67                      |

**BFGoodrich Passenger & Light Truck Tires**

| <u>Mspn</u> | <u>Description</u>               | <u>Tread Design</u>       | <u>Current</u><br><u>FET</u> | <u>GOV 01/11</u><br><u>Base Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |
|-------------|----------------------------------|---------------------------|------------------------------|---------------------------------------|-------------|-------------------------------|
| 00606       | 31X10.50R15LT109Q TLM DTRTA KM2  | Mud-Terrain T/A KM2       |                              | \$284.85                              | 45%         | \$156.67                      |
| 05950       | LT245/70R17119/116Q TLM DTRTA KM | Mud-Terrain T/A KM2       |                              | \$352.91                              | 45%         | \$194.10                      |
| 07737       | 35X12.50R15LT113Q TLM DTRTA KM2  | Mud-Terrain T/A KM2       |                              | \$331.60                              | 45%         | \$182.38                      |
| 08012       | 33X10.50R15LT114Q TLM DTRTA KM2  | Mud-Terrain T/A KM2       |                              | \$293.52                              | 45%         | \$161.43                      |
| 09533       | 40X14.50/R20 121P MDTRTALRCBSW   | Mud-Terrain T/A KM2       |                              | \$1,178.59                            | 45%         | \$648.22                      |
| 10687       | LT335/55R22MUDTERTA KM2LRD BSW   | Mud-Terrain T/A KM2       |                              | \$997.46                              | 45%         | \$548.60                      |
| 10977       | 40X14.50R17121QMDTERTAKM2LRC     | Mud-Terrain T/A KM2       |                              | \$1,120.80                            | 45%         | \$616.44                      |
| 11079       | 32X11.50R15LT113Q MDTRTAKM2LRC   | Mud-Terrain T/A KM2       |                              | \$313.10                              | 45%         | \$172.20                      |
| 13290       | LT245/75R16120/116Q TLM DTRTA KM | Mud-Terrain T/A KM2       |                              | \$348.96                              | 45%         | \$191.93                      |
| 15976       | 30X9.50R15LT104Q TLM DTRTA KM2L  | Mud-Terrain T/A KM2       |                              | \$266.10                              | 45%         | \$146.36                      |
| 16885       | 38X14.50R18 127P LRDM DTRTA BSW  | Mud-Terrain T/A KM2       | 3.40                         | \$978.60                              | 45%         | \$538.23                      |
| 20881       | LT305/55R20MUDTERTA KM2LRE RWL   | Mud-Terrain T/A KM2       |                              | \$778.45                              | 45%         | \$428.15                      |
| 21824       | LT225/75R16110/107Q TLM DTRTA KM | Mud-Terrain T/A KM2       |                              | \$292.37                              | 45%         | \$160.81                      |
| 23241       | 38X14.50R17LT 121Q MDTRTAKM2LR   | Mud-Terrain T/A KM2       |                              | \$869.09                              | 45%         | \$478.00                      |
| 24076       | LT305/70R16118/115Q TLM DTRTA KM | Mud-Terrain T/A KM2       |                              | \$430.58                              | 45%         | \$236.82                      |
| 24503       | LT235/70R16104/101Q TLM DTRTA KM | Mud-Terrain T/A KM2       |                              | \$329.38                              | 45%         | \$181.16                      |
| 24970       | LT315/75R16MUDTERTA KM2LRD RWL   | Mud-Terrain T/A KM2       |                              | \$472.03                              | 45%         | \$259.62                      |
| 28459       | 35X12.50R18MUDTERTA KM2LRD RWL   | Mud-Terrain T/A KM2       |                              | \$599.09                              | 45%         | \$329.50                      |
| 28483       | LT365/75R16 121P LRC MDTRTABS W  | Mud-Terrain T/A KM2       |                              | \$545.19                              | 45%         | \$299.85                      |
| 29037       | LT345/75R16 126P LRDM DTRTA BSW  | Mud-Terrain T/A KM2       | 2.36                         | \$509.50                              | 45%         | \$280.23                      |
| 29446       | LT245/75R17121/118Q MDTRTA KM    | Mud-Terrain T/A KM2       |                              | \$344.01                              | 45%         | \$189.21                      |
| 30469       | 40X14.50R18 123P LRCMDTRTA BSW   | Mud-Terrain T/A KM2       |                              | \$1,097.21                            | 45%         | \$603.47                      |
| 30639       | LT255/85R16123/120Q TLM DTRTA KM | Mud-Terrain T/A KM2       |                              | \$330.44                              | 45%         | \$181.74                      |
| 31335       | 36X13.50R18 121P LRDM DTRTA BSW  | Mud-Terrain T/A KM2       |                              | \$712.05                              | 45%         | \$391.63                      |
| 31489       | LT305/60R18MUDTERTA KM2LRE RWL   | Mud-Terrain T/A KM2       |                              | \$578.20                              | 45%         | \$318.01                      |
| 32537       | LT285/75R16126/123Q TLM DTRTAKM2 | Mud-Terrain T/A KM2       | 2.36                         | \$384.64                              | 45%         | \$211.55                      |
| 34143       | LT325/60R20 MUDTERRTA2 LRD RWL   | Mud-Terrain T/A KM2       |                              | \$856.53                              | 45%         | \$471.09                      |
| 34424       | LT305/65R17MUDTERTA KM2LRE RWL   | Mud-Terrain T/A KM2       |                              | \$502.79                              | 45%         | \$276.53                      |
| 35737       | LT255/80R17121/118Q MDTRTA KM    | Mud-Terrain T/A KM2       |                              | \$347.45                              | 45%         | \$191.10                      |
| 36630       | LT215/75R15100/97Q TLM DTRTA KM2 | Mud-Terrain T/A KM2       |                              | \$238.78                              | 45%         | \$131.33                      |
| 38371       | 35X12.50R17MUDTERTA KM2LRD RWL   | Mud-Terrain T/A KM2       |                              | \$501.76                              | 45%         | \$275.97                      |
| 38569       | LT255/70R16115/112Q TLM DTRTA KM | Mud-Terrain T/A KM2       |                              | \$383.21                              | 45%         | \$210.76                      |
| 39143       | 37X12.50R20 MUDTERRTA2 LRD RWL   | Mud-Terrain T/A KM2       |                              | \$995.30                              | 45%         | \$547.42                      |
| 39550       | 38X14.50R20 124P LRDM DTRTA BSW  | Mud-Terrain T/A KM2       | 0.19                         | \$1,049.67                            | 45%         | \$577.32                      |
| 39551       | LT235/85R16120/116Q TLM DTRTA KM | Mud-Terrain T/A KM2       |                              | \$306.83                              | 45%         | \$168.75                      |
| 45738       | 33X12.50R15LT108Q TLM DTRTA KM2  | Mud-Terrain T/A KM2       |                              | \$329.43                              | 45%         | \$181.18                      |
| 85672       | LT235/75R15104/101Q TLM DTRTA KM | Mud-Terrain T/A KM2       |                              | \$269.08                              | 45%         | \$147.99                      |
| 96757       | 42X14.50R20MUDTERTA KM2LRC BSW   | Mud-Terrain T/A KM2       | 1.32                         | \$1,240.20                            | 45%         | \$682.11                      |
| 97218       | 37X12.50R18123Q TLM DTRTA KM2LR  | Mud-Terrain T/A KM2       |                              | \$793.58                              | 45%         | \$436.47                      |
| 99782       | 37X12.50R17LT124Q TLM DTRTA KM2L | Mud-Terrain T/A KM2       | 0.19                         | \$610.94                              | 45%         | \$336.02                      |
| 42205       | LT215/85R16 115Q COMM T/AASLRE   | Commercial T/A All-Season |                              | \$195.33                              | 45%         | \$107.43                      |
| 67515       | LT225/75R16 115Q COMM T/AASLRE   | Commercial T/A All-Season |                              | \$214.56                              | 45%         | \$118.01                      |
| 45879       | LT235/85R16 120Q COMM T/AASLRE   | Commercial T/A All-Season |                              | \$207.93                              | 45%         | \$114.36                      |
| 89589       | LT245/75R16 120Q COMM T/AASLRE   | Commercial T/A All-Season |                              | \$211.04                              | 45%         | \$116.07                      |
| 49713       | LT245/75R17121/118Q TLM DTRTA KM | Commercial T/A All-Season |                              | \$224.35                              | 45%         | \$123.39                      |
| 52075       | LT265/75R16 123Q COMM T/AASLRE   | Commercial T/A All-Season |                              | \$224.35                              | 45%         | \$123.39                      |
| 22656       | LT275/70R18125/122Q TLM DTRTA KM | Commercial T/A All-Season | 1.32                         | \$306.20                              | 45%         | \$168.41                      |
| 36093       | LT245/70R17119/116Q TLM DTRTA KM | Commercial T/A All-Season |                              | \$254.20                              | 45%         | \$139.81                      |
| 82383       | LT265/70R17121/118Q TLM DTRTA KM | Commercial T/A All-Season |                              | \$289.88                              | 45%         | \$159.43                      |
| 98529       | LT235/80R17120/117Q TLM DTRTA KM | Commercial T/A All-Season |                              | \$280.69                              | 45%         | \$154.38                      |
| 72846       | LT225/75R16 115Q COMM TRACT LRE  | Commercial T/A Traction   |                              | \$240.85                              | 45%         | \$132.47                      |
| 58509       | LT235/85R16 120Q COMM TRACT LRE  | Commercial T/A Traction   |                              | \$228.91                              | 45%         | \$125.90                      |
| 85980       | LT245/75R16 120Q COMM TRACT LRE  | Commercial T/A Traction   |                              | \$238.45                              | 45%         | \$131.15                      |
| 42575       | LT235/75R15 104Q COMM TRACT LRC  | Commercial T/A Traction   |                              | \$227.39                              | 45%         | \$125.07                      |
| 53176       | LT265/75R16LRE 123Q COM TATRAC   | Commercial T/A Traction   |                              | \$296.67                              | 45%         | \$163.17                      |
| 61161       | LT215/85R16 110Q COMM TRACT LRD  | Commercial T/A Traction   |                              | \$240.76                              | 45%         | \$132.42                      |

Uniroyal Passenger & Light Truck Tires

| <u>Mspn</u>                     | <u>Description</u>             | <u>Tread Design</u>  | <u>Current FET</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|---------------------------------|--------------------------------|----------------------|--------------------|-----------------------------|-------------|---------------------|
| <u>Uniroyal Passenger Tires</u> |                                |                      |                    |                             |             |                     |
| 00827                           | 215/65R15 96H TP TOURING BSW   | Tiger Paw Touring    |                    | \$113.16                    | 35%         | \$73.56             |
| 01451                           | 225/60R16 98H TPTOURING BSW    | Tiger Paw Touring    |                    | \$119.60                    | 35%         | \$77.74             |
| 02265                           | 205/65R15 94V TPTOURING BSW    | Tiger Paw Touring    |                    | \$112.40                    | 35%         | \$73.06             |
| 02784                           | 185/65R15 88H TP TOURING BSW   | Tiger Paw Touring    |                    | \$97.54                     | 35%         | \$63.40             |
| 02979                           | 205/60R16 92T TPTOURING DT UN  | Tiger Paw Touring    |                    | \$118.34                    | 35%         | \$76.92             |
| 03387                           | 195/55R15 85V TL TPTOURING UN  | Tiger Paw Touring    |                    | \$122.64                    | 35%         | \$79.72             |
| 03804                           | 225/55R17 97V TL TPTOURING UN  | Tiger Paw Touring    |                    | \$170.34                    | 35%         | \$110.72            |
| 06986                           | 225/50R17 94T TPTOURING DT UN  | Tiger Paw Touring    |                    | \$154.32                    | 35%         | \$100.31            |
| 08427                           | 225/60R16 98T TPTOURING DT UN  | Tiger Paw Touring    |                    | \$122.83                    | 35%         | \$79.84             |
| 09125                           | 185/65R14 86H TP TOURING BSW   | Tiger Paw Touring    |                    | \$79.25                     | 35%         | \$51.52             |
| 09343                           | 205/60R16 92H TPTOURING BSW    | Tiger Paw Touring    |                    | \$111.75                    | 35%         | \$72.64             |
| 10259                           | 215/60R16 95T TPTOURING DT UN  | Tiger Paw Touring    |                    | \$125.85                    | 35%         | \$81.80             |
| 10405                           | 215/55R17 94V TL TPTOURING UN  | Tiger Paw Touring    |                    | \$159.53                    | 35%         | \$103.69            |
| 11177                           | 205/60R15 91H TP TOURING BSW   | Tiger Paw Touring    |                    | \$105.46                    | 35%         | \$68.55             |
| 11228                           | 225/50R16 92V TP TOURING BSW   | Tiger Paw Touring    |                    | \$160.22                    | 35%         | \$104.14            |
| 11254                           | 225/60R17 99T TPTOURING DT UN  | Tiger Paw Touring    |                    | \$168.31                    | 35%         | \$109.40            |
| 11427                           | 225/50R18 95T TPTOURING DT UN  | Tiger Paw Touring    |                    | \$155.32                    | 35%         | \$100.96            |
| 15101                           | 215/60R16 95V TP TOURING BSW   | Tiger Paw Touring    |                    | \$129.46                    | 35%         | \$84.15             |
| 15125                           | 225/55R17 97T TPTOURING DT UN  | Tiger Paw Touring    |                    | \$130.78                    | 35%         | \$85.01             |
| 17035                           | 225/55R16 95V TP TOURING BSW   | Tiger Paw Touring    |                    | \$116.82                    | 35%         | \$75.93             |
| 19199                           | 205/65R16 95T TPTOURING DT UN  | Tiger Paw Touring    |                    | \$117.02                    | 35%         | \$76.06             |
| 21324                           | 225/60R18 100H TL TPTOURING UN | Tiger Paw Touring    |                    | \$158.01                    | 35%         | \$102.71            |
| 22164                           | 185/60R14 82H TP TOURING BSW   | Tiger Paw Touring    |                    | \$85.71                     | 35%         | \$55.71             |
| 23757                           | 205/55R16 91H TP TOURING BSW   | Tiger Paw Touring    |                    | \$122.64                    | 35%         | \$79.72             |
| 24287                           | 195/65R15 91H TP TOURING BSW   | Tiger Paw Touring    |                    | \$99.94                     | 35%         | \$64.96             |
| 26033                           | 225/65R16 100T TPTOURING DT UN | Tiger Paw Touring    |                    | \$187.73                    | 35%         | \$122.03            |
| 26289                           | P215/60R17 95T TPTOURING DT UN | Tiger Paw Touring    |                    | \$162.46                    | 35%         | \$105.60            |
| 26308                           | 205/50R17 93V XLTL TPTOURING U | Tiger Paw Touring    |                    | \$159.95                    | 35%         | \$103.97            |
| 27863                           | 205/60R16 92V TP TOURING BSW   | Tiger Paw Touring    |                    | \$123.10                    | 35%         | \$80.01             |
| 28139                           | 215/50R17 91V TL TPTOURING UN  | Tiger Paw Touring    |                    | \$163.13                    | 35%         | \$106.03            |
| 29596                           | 215/55R18 95T TPTOURING DT UN  | Tiger Paw Touring    |                    | \$169.14                    | 35%         | \$109.94            |
| 30673                           | 225/50R17 94V TL TPTOURING UN  | Tiger Paw Touring    |                    | \$160.02                    | 35%         | \$104.01            |
| 32927                           | 215/60R15 94H TP TOURING BSW   | Tiger Paw Touring    |                    | \$109.80                    | 35%         | \$71.37             |
| 33445                           | 215/55R16 93H TPTOURING BSW UN | Tiger Paw Touring    |                    | \$125.45                    | 35%         | \$81.54             |
| 36243                           | 195/60R14 86H TP TOURING BSW   | Tiger Paw Touring    |                    | \$95.35                     | 35%         | \$61.98             |
| 36385                           | P215/70R15 97T TPTOURING DT UN | Tiger Paw Touring    |                    | \$113.92                    | 35%         | \$74.05             |
| 36755                           | 215/65R17 99T TPTOURING DT UN  | Tiger Paw Touring    |                    | \$146.24                    | 35%         | \$95.06             |
| 37073                           | 235/55R17 99H TL TPTOURING UN  | Tiger Paw Touring    |                    | \$143.60                    | 35%         | \$93.34             |
| 38179                           | 235/60R17 102T TPTOURING DT UN | Tiger Paw Touring    |                    | \$165.59                    | 35%         | \$107.63            |
| 38635                           | 195/60R15 88H TP TOURING BSW   | Tiger Paw Touring    |                    | \$97.94                     | 35%         | \$63.66             |
| 39347                           | 205/65R15 94H TP TOURING BSW   | Tiger Paw Touring    |                    | \$105.43                    | 35%         | \$68.53             |
| 39575                           | 205/55R16 91T TPTOURING DT UN  | Tiger Paw Touring    |                    | \$121.40                    | 35%         | \$78.91             |
| 39895                           | 235/60R16 100H TP TOURING BSW  | Tiger Paw Touring    |                    | \$136.45                    | 35%         | \$88.69             |
| 46656                           | 235/60R16 100T TPTOURING DT UN | Tiger Paw Touring    |                    | \$136.03                    | 35%         | \$88.42             |
| 49254                           | 205/50R16 87H TL TPTOURING UN  | Tiger Paw Touring    |                    | \$116.61                    | 35%         | \$75.79             |
| 63776                           | 225/65R17 102T TPTOURING DT UN | Tiger Paw Touring    |                    | \$143.87                    | 35%         | \$93.51             |
| 82963                           | 225/60R15 96H TP TOURING BSW   | Tiger Paw Touring    |                    | \$116.52                    | 35%         | \$75.74             |
| 83130                           | 205/55R16 91V TL TPTOURING UN  | Tiger Paw Touring    |                    | \$135.90                    | 35%         | \$88.33             |
| 89116                           | 215/60R16 95H TL TPTOURING UN  | Tiger Paw Touring    |                    | \$128.18                    | 35%         | \$83.32             |
| 89153                           | 215/50R17 91T TPTOURING DT UN  | Tiger Paw Touring    |                    | \$159.09                    | 35%         | \$103.41            |
| 91449                           | 235/65R16 103T TPTOURING DT UN | Tiger Paw Touring    |                    | \$142.15                    | 35%         | \$92.40             |
| 60507                           | P215/60R16 94S TP TOUR SR      | Tiger Paw Touring SR |                    | \$121.08                    | 35%         | \$78.70             |
| 80203                           | P215/70R16 99S TP TOUR SR      | Tiger Paw Touring SR |                    | \$124.36                    | 35%         | \$80.84             |
| 12723                           | P185/60R15 84T TPTOURING BSW   | Tiger Paw Touring TT |                    | \$104.63                    | 35%         | \$68.01             |
| 40292                           | P185/65R14 85T TP TOURING      | Tiger Paw Touring TT |                    | \$93.41                     | 35%         | \$60.71             |
| 46255                           | P185/65R15 86T TP TOURING      | Tiger Paw Touring TT |                    | \$97.91                     | 35%         | \$63.64             |
| 50800                           | P195/60R14 85T TP TOURING      | Tiger Paw Touring TT |                    | \$99.99                     | 35%         | \$64.99             |

Uniroyal Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>            | <u>Tread Design</u>  | <u>Current FET</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|-------------|-------------------------------|----------------------|--------------------|-----------------------------|-------------|---------------------|
| 52430       | P205/65R15 92T TP TOURING     | Tiger Paw Touring TT |                    | \$104.96                    | 35%         | \$68.23             |
| 59608       | P195/65R15 89T TP TOURING     | Tiger Paw Touring TT |                    | \$100.70                    | 35%         | \$65.45             |
| 59767       | P195/60R15 87T TP TOURING     | Tiger Paw Touring TT |                    | \$96.55                     | 35%         | \$62.76             |
| 62191       | P175/65R14 81T TP TOURING     | Tiger Paw Touring TT |                    | \$93.00                     | 35%         | \$60.45             |
| 65659       | P195/70R14 90T TP TOURING     | Tiger Paw Touring TT |                    | \$97.29                     | 35%         | \$63.24             |
| 68399       | P175/70R13 82T TP TOURING     | Tiger Paw Touring TT |                    | \$85.01                     | 35%         | \$55.26             |
| 72498       | P185/60R14 82T TP TOURING     | Tiger Paw Touring TT |                    | \$96.96                     | 35%         | \$63.02             |
| 76733       | P185/70R14 87T TP TOURING     | Tiger Paw Touring TT |                    | \$89.00                     | 35%         | \$57.85             |
| 81808       | 215/65R16 98T TP TOURING      | Tiger Paw Touring TT |                    | \$123.25                    | 35%         | \$80.12             |
| 83311       | P205/70R14 93T TP TOURING     | Tiger Paw Touring TT |                    | \$100.17                    | 35%         | \$65.11             |
| 88228       | P215/65R15 95T TP TOURING     | Tiger Paw Touring TT |                    | \$111.43                    | 35%         | \$72.43             |
| 93067       | P205/60R15 90T TP TOURING     | Tiger Paw Touring TT |                    | \$106.95                    | 35%         | \$69.52             |
| 95254       | P215/60R15 93T TP TOURING     | Tiger Paw Touring TT |                    | \$113.79                    | 35%         | \$73.96             |
| 99681       | P205/70R15 95T TP TOURING     | Tiger Paw Touring TT |                    | \$103.71                    | 35%         | \$67.41             |
| 03300       | P215/65R15 95T TPAWAWP II BSW | Tiger Paw AWP II     |                    | \$110.59                    | 35%         | \$71.88             |
| 03330       | P195/70R14 90T TPAWAWP II BSW | Tiger Paw AWP II     |                    | \$94.85                     | 35%         | \$61.65             |
| 03525       | P185/70R14 87T TPAWAWP II BSW | Tiger Paw AWP II     |                    | \$87.43                     | 35%         | \$56.83             |
| 04910       | P185/70R14 87T TPAWAWP II WSW | Tiger Paw AWP II     |                    | \$88.64                     | 35%         | \$57.62             |
| 06039       | P195/65R14 88T TPAWAWP II BSW | Tiger Paw AWP II     |                    | \$93.12                     | 35%         | \$60.53             |
| 06552       | P205/70R15 95T TPAWAWP II WSW | Tiger Paw AWP II     |                    | \$103.96                    | 35%         | \$67.58             |
| 08059       | P175/70R14 84T TPAWAWP II BSW | Tiger Paw AWP II     |                    | \$83.59                     | 35%         | \$54.34             |
| 09663       | P185/65R15 86T TPAWAWP II BSW | Tiger Paw AWP II     |                    | \$95.19                     | 35%         | \$61.88             |
| 10183       | P205/75R15 97S TPAWAWP II WSW | Tiger Paw AWP II     |                    | \$98.57                     | 35%         | \$64.07             |
| 11937       | P205/75R14 95S TPAWAWP II WSW | Tiger Paw AWP II     |                    | \$100.08                    | 35%         | \$65.05             |
| 12965       | P175/65R14 81T TPAWAWP II BSW | Tiger Paw AWP II     |                    | \$84.29                     | 35%         | \$54.79             |
| 13155       | P205/70R14 93T TPAWAWP II BSW | Tiger Paw AWP II     |                    | \$97.44                     | 35%         | \$63.33             |
| 16494       | P215/60R15 93T TPAWAWP II BSW | Tiger Paw AWP II     |                    | \$112.40                    | 35%         | \$73.06             |
| 24556       | P195/65R15 89T TPAWAWP II BSW | Tiger Paw AWP II     |                    | \$99.60                     | 35%         | \$64.74             |
| 28072       | P155/80R13 79S TPAWAWP II WSW | Tiger Paw AWP II     |                    | \$72.61                     | 35%         | \$47.19             |
| 28435       | P215/70R14 96T TPAWAWP II WSW | Tiger Paw AWP II     |                    | \$96.34                     | 35%         | \$62.62             |
| 29951       | P225/60R16 97T TPAWAWP II BSW | Tiger Paw AWP II     |                    | \$119.27                    | 35%         | \$77.53             |
| 31156       | 215/65R16 98T TPAWAWP II BSW  | Tiger Paw AWP II     |                    | \$115.28                    | 35%         | \$74.93             |
| 32945       | P185/65R14 85T TPAWAWP II BSW | Tiger Paw AWP II     |                    | \$88.92                     | 35%         | \$57.80             |
| 33471       | P215/70R15 97T TPAWAWP II WSW | Tiger Paw AWP II     |                    | \$108.29                    | 35%         | \$70.39             |
| 35705       | P175/70R13 82T TPAWAWP II BSW | Tiger Paw AWP II     |                    | \$77.68                     | 35%         | \$50.49             |
| 39958       | P205/70R15 95T TPAWAWP II BSW | Tiger Paw AWP II     |                    | \$102.13                    | 35%         | \$66.39             |
| 48403       | P195/75R14 92S TPAWAWP II WSW | Tiger Paw AWP II     |                    | \$86.18                     | 35%         | \$56.02             |
| 58787       | P185/75R14 89S TPAWAWP II WSW | Tiger Paw AWP II     |                    | \$83.08                     | 35%         | \$54.00             |
| 75254       | P215/60R16 94T TPAWAWP II BSW | Tiger Paw AWP II     |                    | \$117.67                    | 35%         | \$76.49             |
| 88715       | P205/65R15 92T TPAWAWP II BSW | Tiger Paw AWP II     |                    | \$103.80                    | 35%         | \$67.47             |
| 05813       | 225/65R16 100T TL TP AS65 UN  | Tiger Paw AS65       |                    | \$173.85                    | 35%         | \$113.00            |
| 19477       | 225/50R17 94T TL TP AS65 UN   | Tiger Paw AS65       |                    | \$151.37                    | 35%         | \$98.39             |
| 21647       | 205/55R16 91T TL TP AS65 UN   | Tiger Paw AS65       |                    | \$119.86                    | 35%         | \$77.91             |
| 21774       | 225/60R17 99T TL TP AS65 UN   | Tiger Paw AS65       |                    | \$155.83                    | 35%         | \$101.29            |
| 27380       | 215/60R17 96T TL TP AS65 UN   | Tiger Paw AS65       |                    | \$150.44                    | 35%         | \$97.78             |
| 38173       | P175/70R14 84T TL TP AS65 UN  | Tiger Paw AS65       |                    | \$83.47                     | 35%         | \$54.26             |
| 72228       | 225/60R16 98T TL TP AS65 UN   | Tiger Paw AS65       |                    | \$119.35                    | 35%         | \$77.58             |
| 73477       | 225/50R18 95T TL TP AS65 UN   | Tiger Paw AS65       |                    | \$143.82                    | 35%         | \$93.48             |
| 73894       | 215/65R17 99T TL TP AS65 UN   | Tiger Paw AS65       |                    | \$135.42                    | 35%         | \$88.02             |
| 51663       | P175/70R13 82Q TP ICE & SNOW  | Tiger Paw Ice & Snow |                    | \$97.74                     | 35%         | \$63.53             |
| 63618       | P195/70R14 90Q TP ICE&SNOW WW | Tiger Paw Ice & Snow |                    | \$117.01                    | 35%         | \$76.05             |
| 73695       | P205/75R14 95Q TP ICE&SNOW WW | Tiger Paw Ice & Snow |                    | \$112.00                    | 35%         | \$72.80             |
| 74427       | P215/70R14 96Q TP ICE&SNOW WW | Tiger Paw Ice & Snow |                    | \$125.00                    | 35%         | \$81.25             |
| 76311       | P155/80R13 79Q TP ICE&SNOW WW | Tiger Paw Ice & Snow |                    | \$82.13                     | 35%         | \$53.38             |
| 76888       | P195/75R14 92Q TP ICE&SNOW WW | Tiger Paw Ice & Snow |                    | \$108.00                    | 35%         | \$70.20             |
| 83087       | P185/60R14 82Q TP ICE & SNOW  | Tiger Paw Ice & Snow |                    | \$121.97                    | 35%         | \$79.28             |
| 89636       | P185/70R14 87Q TP ICE&SNOW WW | Tiger Paw Ice & Snow |                    | \$112.95                    | 35%         | \$73.42             |



Uniroyal Passenger & Light Truck Tires

| <u>Mspn</u>                       | <u>Description</u>             | <u>Tread Design</u>      | <u>Current FET</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|-----------------------------------|--------------------------------|--------------------------|--------------------|-----------------------------|-------------|---------------------|
| 97803                             | P205/60R15 90S TP ICE & SNOW   | Tiger Paw Ice & Snow     |                    | \$134.94                    | 35%         | \$87.71             |
| 01746                             | 215/60R15 94S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$146.43                    | 35%         | \$95.18             |
| 03010                             | 195/60R15 88S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$130.38                    | 35%         | \$84.75             |
| 07958                             | 205/65R15 94S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$141.33                    | 35%         | \$91.86             |
| 08001                             | 225/50R17 94S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$209.00                    | 35%         | \$135.85            |
| 10284                             | 215/65R17 99S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$160.51                    | 35%         | \$104.33            |
| 10676                             | 215/65R16 98S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$159.74                    | 35%         | \$103.83            |
| 13208                             | 205/60R16 92S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$146.94                    | 35%         | \$95.51             |
| 13889                             | 225/60R16 98S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$173.22                    | 35%         | \$112.59            |
| 15033                             | 205/65R16 95S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$148.90                    | 35%         | \$96.78             |
| 21990                             | 195/65R15 91S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$121.87                    | 35%         | \$79.21             |
| 22726                             | 215/60R16 95S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$152.70                    | 35%         | \$99.26             |
| 22906                             | 205/55R16 91S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$149.41                    | 35%         | \$97.11             |
| 27300                             | 205/70R15 96S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$136.20                    | 35%         | \$88.53             |
| 27523                             | 205/50R17 89S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$190.00                    | 35%         | \$123.50            |
| 28854                             | P205/75R15 97S TL TPICESNWII U | Tiger Paw Ice & Snow II  |                    | \$129.12                    | 35%         | \$83.92             |
| 33073                             | 215/70R15 98S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$127.31                    | 35%         | \$82.75             |
| 37487                             | 175/65R14 82S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$116.38                    | 35%         | \$75.65             |
| 52391                             | 185/65R15 88S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$124.18                    | 35%         | \$80.71             |
| 56286                             | 185/65R14 86S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$120.86                    | 35%         | \$78.56             |
| 90616                             | 185/60R15 84S TPICESNWII UN    | Tiger Paw Ice & Snow II  |                    | \$127.53                    | 35%         | \$82.89             |
| 04840                             | 225/50ZR17 94W TP GTZ A/S      | Tiger Paw GTZ All Season |                    | \$145.31                    | 35%         | \$94.45             |
| 05871                             | 235/50ZR17 96W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$145.54                    | 35%         | \$94.60             |
| 07636                             | 245/45ZR17 95W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$153.36                    | 35%         | \$99.68             |
| 08369                             | 235/40ZR18 91W TL TP GTZ A     | Tiger Paw GTZ All Season |                    | \$198.31                    | 35%         | \$128.90            |
| 14987                             | 235/45ZR17 94W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$145.67                    | 35%         | \$94.68             |
| 15525                             | 225/55ZR16 95W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$142.89                    | 35%         | \$92.88             |
| 24338                             | 245/45ZR18 96W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$206.32                    | 35%         | \$134.11            |
| 27396                             | 215/55ZR16 93W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$128.32                    | 35%         | \$83.41             |
| 31617                             | 205/40ZR17 84W XL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$128.21                    | 35%         | \$83.33             |
| 33207                             | 245/50ZR16 97W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$158.96                    | 35%         | \$103.33            |
| 34594                             | 275/40ZR17 98W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$185.37                    | 35%         | \$120.49            |
| 34670                             | 245/40ZR17 91W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$171.41                    | 35%         | \$111.41            |
| 35646                             | 275/40ZR18 99W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$233.83                    | 35%         | \$151.99            |
| 38748                             | 235/55ZR17 99W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$141.35                    | 35%         | \$91.88             |
| 38842                             | 225/50ZR16 92W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$138.20                    | 35%         | \$89.83             |
| 39978                             | 205/50ZR17 89W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$142.59                    | 35%         | \$92.68             |
| 47509                             | 205/50ZR16 87W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$122.00                    | 35%         | \$79.30             |
| 49472                             | 225/45ZR18 95W XLTL TP GTZ AS  | Tiger Paw GTZ All Season |                    | \$187.20                    | 35%         | \$121.68            |
| 50207                             | 225/40ZR18 92W XL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$180.21                    | 35%         | \$117.14            |
| 60779                             | 225/45ZR17 94W XL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$150.14                    | 35%         | \$97.59             |
| 63159                             | 215/50ZR17 91W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$151.97                    | 35%         | \$98.78             |
| 68638                             | 245/40ZR18 93W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$196.41                    | 35%         | \$127.67            |
| 71251                             | 215/45ZR17 91W XL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$137.40                    | 35%         | \$89.31             |
| 74522                             | 205/55ZR16 91W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$128.08                    | 35%         | \$83.25             |
| 96388                             | 225/55ZR17 97W TL TP GTZ AS    | Tiger Paw GTZ All Season |                    | \$144.14                    | 35%         | \$93.69             |
| <u>Uniroyal Light Truck Tires</u> |                                |                          |                    |                             |             |                     |
| 07986                             | P265/65R17 110S LAREDO CC ORWL | Laredo Cross Country     |                    | \$218.45                    | 35%         | \$141.99            |
| 26763                             | P255/65R16 106S LAREDO CC ORWL | Laredo Cross Country     |                    | \$204.84                    | 35%         | \$133.15            |
| 28478                             | P255/65R17 108S LAREDO CC ORWL | Laredo Cross Country     |                    | \$219.50                    | 35%         | \$142.68            |
| 43478                             | P265/70R16 111S LAR CC ROWL    | Laredo Cross Country     |                    | \$202.89                    | 35%         | \$131.88            |
| 44847                             | P215/75R15 100S LAR CC ROWL    | Laredo Cross Country     |                    | \$126.82                    | 35%         | \$82.43             |
| 45241                             | P245/65R17 105S LAR CC ROWL    | Laredo Cross Country     |                    | \$189.65                    | 35%         | \$123.28            |
| 46556                             | P235/70R15 102S LAR CC ROWL    | Laredo Cross Country     |                    | \$146.59                    | 35%         | \$95.28             |
| 55408                             | P245/75R16 109S LAR CC ROWL    | Laredo Cross Country     |                    | \$155.52                    | 35%         | \$101.09            |
| 57010                             | P235/75R15 108S XL LAR CC ROWL | Laredo Cross Country     |                    | \$149.49                    | 35%         | \$97.17             |
| 59382                             | P255/70R16 109S LAR CC ROWL    | Laredo Cross Country     |                    | \$181.30                    | 35%         | \$117.84            |
| 68737                             | P225/75R15 102S LAR CC ROWL    | Laredo Cross Country     |                    | \$144.58                    | 35%         | \$93.98             |

Uniroyal Passenger & Light Truck Tires

| <u>Mspn</u> | <u>Description</u>             | <u>Tread Design</u>  | <u>Current</u><br><u>FET</u> | <u>GOV 01/11</u><br><u>Base Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |
|-------------|--------------------------------|----------------------|------------------------------|---------------------------------------|-------------|-------------------------------|
| 71166       | P225/70R15 100S LAR CC ROWL    | Laredo Cross Country |                              | \$145.68                              | 35%         | \$94.69                       |
| 74133       | P235/75R15 105S LAR CC ROWL    | Laredo Cross Country |                              | \$143.99                              | 35%         | \$93.59                       |
| 74917       | P235/70R16 104S LAR CC ROWL    | Laredo Cross Country |                              | \$170.12                              | 35%         | \$110.58                      |
| 81171       | P265/70R17 113S LAR CC ROWL    | Laredo Cross Country |                              | \$196.56                              | 35%         | \$127.76                      |
| 82632       | P245/70R16 106S LAR CC ROWL    | Laredo Cross Country |                              | \$179.25                              | 35%         | \$116.52                      |
| 83992       | P225/70R16 101S LAR CC ROWL    | Laredo Cross Country |                              | \$155.00                              | 35%         | \$100.75                      |
| 88558       | P235/75R16 109S XL TL LAREDO C | Laredo Cross Country |                              | \$166.10                              | 35%         | \$107.97                      |
| 89654       | LT285/75R16122/119R LARCC ROWL | Laredo Cross Country |                              | \$239.66                              | 35%         | \$155.78                      |
| 89890       | P225/75R16 106S XL LAR CC ROWL | Laredo Cross Country |                              | \$152.15                              | 35%         | \$98.90                       |
| 90382       | LT265/75R16123/120R LARCC ROWL | Laredo Cross Country |                              | \$210.62                              | 35%         | \$136.90                      |
| 91266       | 31X10.50R15LT 109R LAR CC ROWL | Laredo Cross Country |                              | \$178.97                              | 35%         | \$116.33                      |
| 93470       | P265/75R16 114S LAR CC ROWL    | Laredo Cross Country |                              | \$178.87                              | 35%         | \$116.26                      |
| 94581       | P215/70R16 99S LAR CC ROWL     | Laredo Cross Country |                              | \$159.31                              | 35%         | \$103.55                      |
| 32293       | P265/70R17 113S ORWLLAREDOAWT2 | Laredo AWT II        |                              | \$214.02                              | 35%         | \$139.11                      |
| 91785       | P245/65R17 105S ORWLLAREDOAWT2 | Laredo AWT II        |                              | \$195.87                              | 35%         | \$127.32                      |
| 48771       | LT265/75R16 123Q LAR HD/H LRE  | Laredo HD/H          |                              | \$217.74                              | 35%         | \$141.53                      |
| 49827       | LT235/85R16 120Q LAR HD/H LRE  | Laredo HD/H          |                              | \$197.28                              | 35%         | \$128.23                      |
| 55810       | LT245/75R16 120Q LAR HD/H LRE  | Laredo HD/H          |                              | \$205.52                              | 35%         | \$133.59                      |
| 62996       | LT215/85R16 115Q LAR HD/H LRE  | Laredo HD/H          |                              | \$201.45                              | 35%         | \$130.95                      |
| 80288       | LT225/75R16 115Q LAR HD/H LRE  | Laredo HD/H          |                              | \$205.54                              | 35%         | \$133.60                      |
| 90332       | LT225/75R16 115S LAR HD/H LRE  | Laredo HD/H          |                              | \$205.54                              | 35%         | \$133.60                      |
| 46510       | LT245/75R16 120Q LAREDO HD/T E | Laredo HD/T          |                              | \$224.90                              | 35%         | \$146.18                      |
| 54052       | LT265/75R16 123/120Q LAR HD/T  | Laredo HD/T          |                              | \$249.72                              | 35%         | \$162.32                      |
| 70387       | LT235/75R15 104Q LAR HD/T LRC  | Laredo HD/T          |                              | \$204.37                              | 35%         | \$132.84                      |
| 86389       | LT235/85R16 LAREDO HD/T LRE    | Laredo HD/T          |                              | \$222.58                              | 35%         | \$144.68                      |
| 88794       | LT215/85R16 110QLAREDOHD/T LRD | Laredo HD/T          |                              | \$210.73                              | 35%         | \$136.98                      |
| 92503       | LT225/75R16 115Q LARDO HD/T E  | Laredo HD/T          |                              | \$240.96                              | 35%         | \$156.62                      |

Michelin Truck Tires

| <u>MSPN</u> | <u>SIZE</u>        | <u>Tread Design</u> | <u>Current FET</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|-------------|--------------------|---------------------|--------------------|-----------------------------|-------------|---------------------|
| 23176       | 7.50R17 LRD        | XCA                 | \$6.62             | \$450.12                    | 48%         | \$234.06            |
| 73162       | 11R22.5 LRG        | XZA3                | \$25.23            | \$830.06                    | 48%         | \$431.63            |
| 47488       | 11R22.5 LRH        | XZA3                | \$29.39            | \$869.99                    | 48%         | \$452.39            |
| 73181       | 11R24.5 LRG        | XZA3                | \$29.39            | \$885.72                    | 48%         | \$460.57            |
| 73146       | 275/80R22.5 LRG    | XZA3                | \$25.23            | \$815.54                    | 48%         | \$424.08            |
| 69192       | 275/80R22.5 LRH    | XZA3                | \$34.59            | \$854.26                    | 48%         | \$444.22            |
| 73173       | 275/80R24.5 LRG    | XZA3                | \$25.23            | \$869.99                    | 48%         | \$452.39            |
| 08819       | 275/80R22.5 LRG    | XZA3 Antisplash     | \$34.59            | \$861.52                    | 48%         | \$447.99            |
| 70870       | G20 (14.00R20) LRM | XZA4                | \$35.44            | \$1,356.41                  | 48%         | \$705.33            |
| 05008       | 10R17.5 LRG        | XZA                 | \$12.29            | \$560.23                    | 48%         | \$291.32            |
| 50505       | 305/70R19.5 LRJ    | XZA                 | \$32.51            | \$840.95                    | 48%         | \$437.29            |
| 60893       | 8R19.5 LRF         | XZA                 | \$0.19             | \$516.67                    | 48%         | \$268.67            |
| 71842       | 365/70R22.5 LRL    | XZA (Highway Appli  | \$33.08            | \$1,208.79                  | 48%         | \$628.57            |
| 13346       | 285/70R19.5 (LRH)  | XZA 144M            | \$27.31            | \$718.24                    | 48%         | \$373.49            |
| 84455       | 11R22.5 LRG        | XZY3                | \$25.23            | \$827.64                    | 48%         | \$430.37            |
| 80927       | 11R22.5 LRH        | XZY3                | \$29.39            | \$865.15                    | 48%         | \$449.88            |
| 47945       | 11R24.5 LRG        | XZY3                | \$29.39            | \$883.30                    | 48%         | \$459.32            |
| 79250       | 11R24.5 LRH        | XZY3                | \$34.59            | \$912.34                    | 48%         | \$474.42            |
| 47947       | 12R22.5 LRH        | XZY3                | \$36.76            | \$987.36                    | 48%         | \$513.43            |
| 47951       | 12R24.5 LRH        | XZY3                | \$40.92            | \$999.46                    | 48%         | \$519.72            |
| 40200       | 315/80R22.5 LRL    | XZY3                | \$52.83            | \$1,126.51                  | 48%         | \$585.79            |
| 47056       | 315/80R22.5 LRL    | XZA1                | \$52.83            | \$1,126.51                  | 48%         | \$585.79            |
| 06032       | 11R22.5 LRG        | XZA-1+              | \$25.23            | \$762.30                    | 48%         | \$396.40            |
| 10274       | 11R24.5 LRG        | XZA-1+              | \$29.39            | \$821.59                    | 48%         | \$427.23            |
| 18678       | 275/80R22.5 LRG    | XZA-1+              | \$25.23            | \$755.04                    | 48%         | \$392.62            |
| 30968       | 275/80R24.5 LRG    | XZA-1+              | \$25.23            | \$805.86                    | 48%         | \$419.05            |
| 90059       | 275/70R22.5 LRJ    | XZA2 ENERGY         | \$32.51            | \$755.04                    | 48%         | \$392.62            |
| 33215       | 295/60R22.5 LRJ    | XZA2 ENERGY         | \$36.76            | \$843.37                    | 48%         | \$438.55            |
| 76807       | 295/80R22.5 LRH    | XZA2 ENERGY         | \$40.92            | \$982.52                    | 48%         | \$510.91            |
| 76184       | 315/80R22.5 LRL    | XZA2 ENERGY         | \$52.83            | \$1,126.51                  | 48%         | \$585.79            |
| 79883       | 10R22.5 LRF        | XZE                 | \$16.07            | \$684.86                    | 48%         | \$356.13            |
| 99141       | 10R22.5 LRG        | XZE                 | \$20.51            | \$726.00                    | 48%         | \$377.52            |
| 85335       | 12R22.5 LRH        | XZE                 | \$36.76            | \$999.46                    | 48%         | \$519.72            |
| 81473       | 225/70R19.5 LRF    | XZE                 | \$1.32             | \$526.35                    | 48%         | \$273.70            |
| 91043       | 225/70R19.5 LRG    | XZE                 | \$4.44             | \$544.50                    | 48%         | \$283.14            |
| 68749       | 235/80R22.5 LRG    | XZE                 | \$11.06            | \$624.36                    | 48%         | \$324.67            |
| 66338       | 245/70R19.5 LRG    | XZE                 | \$9.83             | \$526.35                    | 48%         | \$273.70            |
| 75997       | 245/70R19.5 LRH    | XZE                 | \$13.61            | \$532.40                    | 48%         | \$276.85            |
| 61737       | 255/70R22.5 LRH    | XZE                 | \$18.99            | \$726.00                    | 48%         | \$377.52            |
| 94390       | 255/80R22.5 LRG    | XZE                 | \$16.07            | \$718.74                    | 48%         | \$373.74            |
| 01637       | 275/80R22.5 LRH    | XZE                 | \$34.59            | \$780.45                    | 48%         | \$405.83            |
| 75473       | 9R22.5 LRF         | XZE                 | \$9.83             | \$543.29                    | 48%         | \$282.51            |
| 01889       | 10.00R20 LRH       | XZE 2               | \$31.00            | \$665.50                    | 48%         | \$346.06            |
| 19502       | 215/75R17.5 LRG    | XZE 2               | \$2.36             | \$470.69                    | 48%         | \$244.76            |
| 67251       | 305/75R24.5 LRJ    | XZE 2               | \$45.08            | \$1,223.31                  | 48%         | \$636.12            |
| 46194       | 265/70R19.5 LRG    | XZE 2+              | \$18.99            | \$751.41                    | 48%         | \$390.73            |
| 78395       | 275/70R22.5 LRJ    | XZE 2+              | \$32.51            | \$755.04                    | 48%         | \$392.62            |
| 68419       | 285/70R19.5 LRH    | XZE 2+              | \$27.31            | \$780.45                    | 48%         | \$405.83            |
| 81993       | 295/80R22.5 LRH    | XZE 2+              | \$40.92            | \$982.52                    | 48%         | \$510.91            |
| 78390       | 11R22.5 LRG        | XZE2                | \$25.23            | \$798.60                    | NET         | \$375.00            |

Michelin Truck Tires

| <u>MSPN</u> | <u>SIZE</u>      | <u>Tread Design</u> | <u>Current<br/>FET</u> | <u>GOV 01/11<br/>Base Price</u> | <u>Disc.</u> | <u>WV Net<br/>Price</u> |
|-------------|------------------|---------------------|------------------------|---------------------------------|--------------|-------------------------|
| 67042       | 11R22.5 LRH      | XZE2                | \$29.39                | \$830.06                        | 48%          | \$431.63                |
| 91867       | 11R24.5 LRG      | XZE2                | \$29.39                | \$861.52                        | 48%          | \$447.99                |
| 88507       | 11R24.5 LRH      | XZE2                | \$34.59                | \$886.93                        | 48%          | \$461.20                |
| 55895       | 275/80R22.5 LRG  | XZE2                | \$25.23                | \$791.34                        | 48%          | \$411.50                |
| 75519       | 275/80R24.5 LRG  | XZE2                | \$25.23                | \$845.79                        | 48%          | \$439.81                |
| 11629       | 455/55R22.5 LRM  | X One XZY3          | \$38.75                | \$1,649.23                      | 48%          | \$857.60                |
| 28513       | 455/55R22.5 LRM  | X One XZU S         | \$38.75                | \$1,649.23                      | 48%          | \$857.60                |
| 90902       | 315/80R22.5 LRL  | XZUS                | \$61.43                | \$1,179.75                      | 48%          | \$613.47                |
| 32873       | 11R22.5 LRH      | XZU3                | \$32.51                | \$907.50                        | 48%          | \$471.90                |
| 60143       | 305/75R24.5 LRJ  | XZU3                | \$45.08                | \$1,179.75                      | 48%          | \$613.47                |
| 56332       | 305/85R22.5 LRJ  | XZU3                | \$40.92                | \$1,149.50                      | 48%          | \$597.74                |
| 43714       | 12R22.5 LRJ      | XZU2                | \$40.92                | \$1,022.45                      | 48%          | \$531.67                |
| 57317       | 275/70R22.5 LRJ  | XZU2                | \$32.51                | \$774.40                        | 48%          | \$402.69                |
| 95623       | 305/70R22.5 LRL  | XZU2                | \$40.92                | \$980.10                        | 48%          | \$509.65                |
| 28798       | 295/80R22.5 LRJ  | X Coach XZ          | \$40.92                | \$982.52                        | 48%          | \$510.91                |
| 74493       | 255/70R22.5 LRH  | PILOT XD2           | \$18.99                | \$723.58                        | 48%          | \$376.26                |
| 06376       | 295/60R22.5 LRJ  | X MULTIWAY XD       | \$36.76                | \$851.15                        | 48%          | \$442.60                |
| 21881       | 445/50R22.5 LRL  | XONE XDA ENRG       | \$31.66                | \$1,727.85                      | 48%          | \$898.48                |
| 90348       | 445/50R22.5 LRL  | X One XDA           | \$31.66                | \$1,669.80                      | 48%          | \$868.30                |
| 36587       | 445/50R22.5 LRL  | XONE XDN2           | \$31.66                | \$1,687.95                      | 48%          | \$877.73                |
| 31535       | 455/55R22.5 LRL  | XONE XDN2           | \$35.44                | \$1,687.95                      | 48%          | \$877.73                |
| 89263       | 495/45R22.5 169J | XONE XDU            | \$43.94                | \$1,758.80                      | 48%          | \$914.58                |
| 73154       | 11R22.5 LRG      | XDA5                | \$25.23                | \$866.36                        | 48%          | \$450.51                |
| 73177       | 11R24.5 LRG      | XDA5                | \$29.39                | \$914.76                        | 48%          | \$475.68                |
| 03713       | 11R24.5 LRH      | XDA5                | \$34.59                | \$952.27                        | 48%          | \$495.18                |
| 76747       | 275/80R22.5 LRG  | XDA5                | \$25.23                | \$851.84                        | 48%          | \$442.96                |
| 73166       | 275/80R24.5 LRG  | XDA5                | \$25.23                | \$896.61                        | 48%          | \$466.24                |
| 96666       | 11R22.5 LRG      | XDA3 / XD2          | \$25.23                | \$824.01                        | 48%          | \$428.49                |
| 71551       | 11R24.5 LRG      | XDA3 / XD2          | \$29.39                | \$879.67                        | 48%          | \$457.43                |
| 73095       | 275/80R22.5 LRG  | XDA3 / XD2          | \$25.23                | \$808.28                        | 48%          | \$420.31                |
| 68934       | 275/80R24.5 LRG  | XDA3 / XD2          | \$25.23                | \$863.94                        | 48%          | \$449.25                |
| 42564       | 275/80R22.5 LRG  | XDA ENERGY          | \$25.23                | \$808.28                        | 48%          | \$420.31                |
| 97550       | 295/60R22.5 LRJ  | XDA2+ ENERGY        | \$36.76                | \$843.37                        | 48%          | \$438.55                |
| 72805       | 11R22.5 LRG      | XDN2                | \$25.23                | \$824.92                        | 48%          | \$428.96                |
| 64321       | 11R22.5 LRH      | XDN2                | \$29.39                | \$849.66                        | 48%          | \$441.82                |
| 51753       | 12R22.5 LRH      | XDN2                | \$36.76                | \$995.83                        | NET          | \$445.00                |
| 63465       | 275/80R22.5 LRG  | XDN2                | \$25.23                | \$809.49                        | 48%          | \$420.93                |
| 87459       | 11R24.5 LRG      | XDN2 GRIP           | \$29.39                | \$870.14                        | 48%          | \$452.47                |
| 87129       | 11R24.5 LRH      | XDN2 GRIP           | \$34.59                | \$906.80                        | 48%          | \$471.54                |
| 75684       | 275/80R24.5 LRG  | XDN2 GRIP           | \$25.23                | \$853.03                        | 48%          | \$443.57                |
| 04355       | 315/80R22.5 LRL  | XDN2 GRIP           | \$52.83                | \$1,126.51                      | 48%          | \$585.79                |
| 87357       | 10R22.5 LRG      | XDE M/S             | \$20.51                | \$667.92                        | 48%          | \$347.32                |
| 73493       | 11R22.5 LRG      | XDE M/S             | \$25.23                | \$747.78                        | 48%          | \$388.85                |
| 51273       | 11R24.5 LRG      | XDE M/S             | \$29.39                | \$786.50                        | 48%          | \$408.98                |
| 46695       | 11R24.5 LRH      | XDE M/S             | \$34.59                | \$808.28                        | 48%          | \$420.31                |
| 61426       | 275/80R22.5 LRG  | XDE M/S             | \$25.23                | \$740.52                        | 48%          | \$385.07                |
| 73927       | 11R22.5 LRH      | XDE M/S*            | \$29.39                | \$747.78                        | NET          | \$373.00                |
| 95319       | 265/70R19.5 LRG  | XDE2+               | \$18.99                | \$751.41                        | 48%          | \$390.73                |
| 36993       | 275/80R22.5 LRG  | XDE2+               | \$25.23                | \$800.11                        | 48%          | \$416.06                |
| 79456       | 285/70R19.5 LRH  | XDE2+               | \$27.31                | \$780.45                        | 48%          | \$405.83                |

Michelin Truck Tires

| <u>MSPN</u> | <u>SIZE</u>     | <u>Tread Design</u> | <u>Current<br/>FET</u> | <u>GOV 01/11<br/>Base Price</u> | <u>Disc</u> | <u>WV Net<br/>Price</u> |
|-------------|-----------------|---------------------|------------------------|---------------------------------|-------------|-------------------------|
| 37332       | 11R22.5 LRG     | XDE2+               | \$25.23                | \$815.51                        | 48%         | \$424.07                |
| 30049       | 12.00R24 LRJ    | XDL                 | \$55.47                | \$1,231.78                      | 48%         | \$640.53                |
| 53709       | 11R22.5 LRH     | XDS                 | \$29.39                | \$877.25                        | 48%         | \$456.17                |
| 43825       | 11R24.5 LRH     | XDS                 | \$34.59                | \$896.61                        | 48%         | \$466.24                |
| 62208       | 12R22.5 LRH     | XDS                 | \$36.76                | \$987.36                        | 48%         | \$513.43                |
| 91423       | 225/70R19.5 LRF | XDS2                | \$1.32                 | \$528.77                        | 48%         | \$274.96                |
| 00691       | 225/70R19.5 LRG | XDS2                | \$4.44                 | \$548.13                        | 48%         | \$285.03                |
| 05797       | 245/70R19.5 LRH | XDS2                | \$13.61                | \$554.18                        | 48%         | \$288.17                |
| 05359       | 11R22.5 LRH G   | XDS2                | \$29.59                | \$920.68                        | 48%         | \$478.75                |
| 06613       | 11R24.5 LRH     | XDS2                | \$34.59                | \$950.13                        | 48%         | \$494.07                |
| 77416       | 11R22.5 LRH     | XDY-2               | \$29.39                | \$853.05                        | 48%         | \$443.59                |
| 76789       | 11R24.5 LRH     | XDY-2               | \$34.59                | \$905.08                        | 48%         | \$470.64                |
| 97079       | 11R22.5 LRH     | XDY3                | \$29.39                | \$853.05                        | 48%         | \$443.59                |
| 47962       | 11R24.5 LRH     | XDY3                | \$34.59                | \$905.08                        | 48%         | \$470.64                |
| 47966       | 12R24.5 LRH     | XDY3                | \$40.92                | \$995.83                        | 48%         | \$517.83                |
| 40302       | 315/80R22.5 LRL | XDY3                | \$52.83                | \$1,126.51                      | 48%         | \$585.79                |
| 46268       | 11R24.5 LRH     | XDY-EX              | \$34.59                | \$905.08                        | 48%         | \$470.64                |
| 49694       | 445/50R22.5 LRL | X One XTA           | \$31.66                | \$1,430.22                      | 48%         | \$743.71                |
| 59070       | 445/50R22.5 LRL | X One XTE           | \$31.66                | \$1,476.20                      | 48%         | \$767.62                |
| 30574       | 455/55R22.5 LRL | X One XTE           | \$35.44                | \$1,476.20                      | 48%         | \$767.62                |
| 73176       | 275/80R22.5 LRG | XTA ENERGY          | \$25.23                | \$698.17                        | 48%         | \$363.05                |
| 02078       | 11R22.5 LRG     | XT-1                | \$25.23                | \$724.79                        | 48%         | \$376.89                |
| 22754       | 11R24.5 LRG     | XT-1                | \$29.39                | \$773.19                        | 48%         | \$402.06                |
| 19518       | 275/80R22.5 LRG | XT-1                | \$25.23                | \$711.48                        | 48%         | \$369.97                |
| 29684       | 275/80R24.5 LRG | XT-1                | \$25.23                | \$758.67                        | 48%         | \$394.51                |
| 78370       | 245/70R17.5 LRJ | XTA2 ENERGY         | \$23.63                | \$597.74                        | 48%         | \$310.82                |
| 83728       | 265/70R19.5 LRJ | XTA2 ENERGY         | \$23.63                | \$713.90                        | 48%         | \$371.23                |
| 69910       | 445/45R19.5 LRM | XTA2 ENERGY         | \$30.33                | \$1,239.04                      | 48%         | \$644.30                |
| 70667       | 10.00R15 LRJ    | XTA                 | \$32.51                | \$699.38                        | 48%         | \$363.68                |
| 82636       | 215/75R17.5 LRJ | XTA                 | \$12.29                | \$545.71                        | 48%         | \$283.77                |
| 21307       | 11R22.5 LRG     | XTE                 | \$25.23                | \$724.79                        | 48%         | \$376.89                |
| 07025       | 11R24.5 LRG     | XTE                 | \$29.39                | \$761.09                        | 48%         | \$395.77                |
| 17706       | 275/80R22.5 LRG | XTE                 | \$25.23                | \$711.48                        | 48%         | \$369.97                |
| 33965       | 275/80R24.5 LRG | XTE                 | \$25.23                | \$747.78                        | 48%         | \$388.85                |
| 01963       | 235/75R17.5 LRJ | XTE2                | \$23.63                | \$582.01                        | 48%         | \$302.65                |
| 37840       | 285/70R19.5 LRJ | XTE2                | \$36.76                | \$786.50                        | 48%         | \$408.98                |
| 42407       | 275/70R22.5 LRJ | XTY2                | \$32.51                | \$748.99                        | 48%         | \$389.47                |
| 34053       | 445/50R22.5 LRL | X One XRV           | \$31.66                | \$1,669.80                      | 48%         | \$868.30                |
| 58916       | 225/70R19.5 LRF | XRV                 | \$1.32                 | \$528.77                        | 48%         | \$274.96                |
| 87511       | 235/80R22.5 LRG | XRV                 | \$11.06                | \$568.70                        | 48%         | \$295.72                |
| 67140       | 245/70R19.5 LRF | XRV                 | \$5.48                 | \$522.72                        | 48%         | \$271.81                |
| 59634       | 255/80R22.5 LRG | XRV                 | \$16.07                | \$717.53                        | 48%         | \$373.12                |
| 93499       | 305/70R22.5 LRL | XRV                 | \$40.92                | \$896.61                        | 48%         | \$466.24                |
| 29163       | 12.00R24 LRH    | XZY                 | \$50.27                | \$1,049.07                      | 48%         | \$545.52                |
| 03785       | 425/65R22.5 LRL | XZU S wb            | \$37.33                | \$1,524.60                      | 48%         | \$792.79                |
| 36991       | 385/65R22.5 LRL | XFE (wb) (Steer)    | \$60.67                | \$1,125.30                      | 48%         | \$585.16                |
| 11829       | 425/65R22.5 LRL | XFE (wb) (Steer)    | \$74.66                | \$1,300.75                      | 48%         | \$676.39                |
| 10805       | 445/65R22.5 LRM | XFE (wb) (Steer)    | \$87.89                | \$1,379.40                      | 48%         | \$717.29                |
| 53254       | 425/65R22.5 LRL | XZL (wb)            | \$37.33                | \$1,419.33                      | 48%         | \$738.05                |
| 84103       | 445/65R22.5 LRL | XZL (wb)            | \$41.58                | \$1,517.34                      | 48%         | \$789.02                |

Michelin Truck Tires

| <u>MSPN</u> | <u>SIZE</u>     | <u>Tread Design</u> | <u>Current<br/>FET</u> | <u>GOV 01/11<br/>Base Price</u> | <u>Disc</u> | <u>WV Net<br/>Price</u> |
|-------------|-----------------|---------------------|------------------------|---------------------------------|-------------|-------------------------|
| 53779       | 385/65R22.5 LRJ | XZY3 (wb)           | \$27.74                | \$1,196.69                      | 48%         | \$622.28                |
| 40321       | 425/65R22.5 LRL | XZY3 (wb)           | \$37.33                | \$1,379.40                      | 48%         | \$717.29                |
| 83691       | 445/65R22.5 LRL | XZY3 (wb)           | \$43.94                | \$1,476.20                      | 48%         | \$767.62                |
| 72157       | 12.5R20 LRF     | XL                  | \$8.60                 | \$1,018.82                      | 48%         | \$529.79                |
| 04852       | 15.5/80R20 LRF  | XL                  | \$41.58                | \$2,463.56                      | 48%         | \$1,281.05              |
| 37984       | 325/85R16 LRD   | XML                 | \$7.42                 | \$1,496.77                      | 48%         | \$778.32                |
| 82224       | 11.00R16 LRE    | XZL                 | \$12.29                | \$1,201.53                      | 48%         | \$624.80                |
| 06306       | 16.00R20 LRM    | XZL                 | \$52.16                | \$3,401.31                      | 48%         | \$1,768.68              |
| 76025       | 24R21 LRH       | XZL                 | \$57.65                | \$4,951.32                      | 48%         | \$2,574.69              |
| 37727       | 395/85R20 LRG   | XZL                 | \$27.74                | \$2,557.94                      | 48%         | \$1,330.13              |
| 54331       | 395/85R20 LRJ   | XZL                 | \$41.58                | \$2,526.48                      | 48%         | \$1,313.77              |
| 62159       | 335/80R20 LRF   | XZL MPT             | \$10.25                | \$1,187.01                      | 48%         | \$617.25                |
| 97627       | 365/80R20 LRL   | XZL MPT             | \$20.46                | \$1,715.78                      | 48%         | \$892.21                |
| 94675       | 395/85R20 LRJ   | XZL+ TL             | \$41.58                | \$2,514.38                      | 48%         | \$1,307.48              |
| 23002       | 24R20.5 LRH     | XS                  | \$57.65                | \$5,269.55                      | 48%         | \$2,740.17              |

BFGoodrich Truck Tires

| <u>MSPN</u> | <u>Description</u> | <u>Tread<br/>Design</u> | <u>Current<br/>FET</u> | <u>GOV 01/11<br/>Base Price</u> | <u>Disc</u> | <u>WV Net<br/>Price</u> |
|-------------|--------------------|-------------------------|------------------------|---------------------------------|-------------|-------------------------|
| 62086       | 10R22.5 LRG        | ST230                   | \$20.51                | \$427.12                        | 40%         | \$256.27                |
| 68045       | 11R22.5 LRH        | ST230                   | \$29.39                | \$490.14                        | 40%         | \$294.08                |
| 79184       | 11R24.5 LRH        | ST230                   | \$34.59                | \$521.64                        | 40%         | \$312.99                |
| 63223       | 12R22.5 LRH        | ST230                   | \$36.76                | \$619.67                        | 40%         | \$371.80                |
| 74208       | 225/70R19.5 LRG    | ST230                   | \$4.44                 | \$338.43                        | 40%         | \$203.06                |
| 89688       | 245/70R19.5 LRG    | ST230                   | \$9.83                 | \$385.11                        | 40%         | \$231.06                |
| 95971       | 255/70R22.5 LRH    | ST230                   | \$18.99                | \$425.95                        | 40%         | \$255.57                |
| 50614       | 275/80R22.5 LRG    | ST230                   | \$25.23                | \$469.13                        | 40%         | \$281.48                |
| 71892       | 275/80R24.5 LRG    | ST230                   | \$25.23                | \$502.97                        | 40%         | \$301.78                |
| 55458       | 315/80R22.5 LRL    | ST230                   | \$52.83                | \$714.20                        | 40%         | \$428.52                |
| 40525       | 11R22.5 LRG        | ST244                   | \$25.23                | \$504.14                        | 40%         | \$302.48                |
| 92401       | 11R22.5 LRH        | ST244                   | \$29.39                | \$516.98                        | 40%         | \$310.19                |
| 51477       | 11R24.5 LRG        | ST244                   | \$29.39                | \$529.81                        | 40%         | \$317.89                |
| 58109       | 11R24.5 LRH        | ST244                   | \$34.59                | \$542.65                        | 40%         | \$325.59                |
| 61456       | 275/80R22.5 LRG    | ST244                   | \$25.23                | \$499.47                        | 40%         | \$299.68                |
| 77897       | 275/80R24.5 LRG    | ST244                   | \$25.23                | \$525.15                        | 40%         | \$315.09                |
| 64873       | 385/65R22.5 LRJ    | ST565                   | \$27.74                | \$815.73                        | 40%         | \$489.44                |
| 49039       | 425/65R22.5 LRL    | ST565                   | \$37.33                | \$902.08                        | 40%         | \$541.25                |
| 42131       | 445/65R22.5 LRL    | ST565                   | \$41.58                | \$1,002.44                      | 40%         | \$601.47                |
| 50677       | 11R22.5 LRH        | ST576                   | \$29.39                | \$513.48                        | 40%         | \$308.09                |
| 86409       | 11R24.5 LRH        | ST576                   | \$34.59                | \$540.32                        | 40%         | \$324.19                |
| 02041       | 11R22.5 LRG        | TR144                   | \$25.23                | \$436.45                        | 40%         | \$261.87                |
| 06457       | 11R24.5 LRG        | TR144                   | \$29.39                | \$464.46                        | 40%         | \$278.68                |
| 39833       | 275/80R22.5 LRG    | TR144                   | \$25.23                | \$431.79                        | 40%         | \$259.07                |
| 27373       | 275/80R24.5 LRG    | TR144                   | \$25.23                | \$460.96                        | 40%         | \$276.58                |
| 57721       | 10R22.5 LRG        | DR424                   | \$20.51                | \$421.28                        | 40%         | \$252.77                |
| 66509       | 11R22.5 LRG        | DR424                   | \$25.23                | \$480.80                        | 40%         | \$288.48                |
| 85264       | 275/80R22.5 LRG    | DR424                   | \$25.23                | \$477.30                        | 40%         | \$286.38                |
| 77081       | 11R22.5 LRG        | DR444                   | \$25.23                | \$519.31                        | 40%         | \$311.59                |
| 98035       | 11R22.5 LRH        | DR444                   | \$29.39                | \$532.15                        | 40%         | \$319.29                |
| 52321       | 11R24.5 LRG        | DR444                   | \$29.39                | \$544.98                        | 40%         | \$326.99                |
| 89861       | 11R24.5 LRH        | DR444                   | \$34.59                | \$558.99                        | 40%         | \$335.39                |
| 90375       | 275/80R22.5 LRG    | DR444                   | \$25.23                | \$513.48                        | 40%         | \$308.09                |
| 55617       | 275/80R24.5 LRG    | DR444                   | \$25.23                | \$540.32                        | 40%         | \$324.19                |
| 47237       | 11R22.5 LRH        | DR675                   | \$29.39                | \$536.82                        | 40%         | \$322.09                |
| 80401       | 11R24.5 LRH        | DR675                   | \$34.59                | \$562.49                        | 40%         | \$337.49                |

Truck Tubes & Flaps

| <u>MSPN</u>  | <u>Size</u> | <u>Code</u> | <u>GOV 01/11</u><br><u>Base Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |
|--------------|-------------|-------------|---------------------------------------|-------------|-------------------------------|
| <u>Tubes</u> |             |             |                                       |             |                               |
| 73993        | 7.50R15     | 15/16J      | \$24.44                               | 20%         | \$19.55                       |
| 73993        | 8.25R15     | 15/16J      | \$24.44                               | 20%         | \$19.55                       |
| 04560        | 10.00R15    | 15P         | \$40.73                               | 20%         | \$32.58                       |
| 17786        | 9.00R16     | 16N         | \$58.19                               | 20%         | \$46.55                       |
| 26362        | 7.50R17     | 17K         | \$23.28                               | 20%         | \$18.62                       |
| 06934        | 335/80R20   | 20P         | \$48.88                               | 20%         | \$39.10                       |
| 06934        | 275/80R20   | 20P         | \$48.88                               | 20%         | \$39.10                       |
| 39144        | 365/80R20   | 20Q         | \$51.21                               | 20%         | \$40.97                       |
| 32420        | 15.5/80R20  | 20S         | \$66.34                               | 20%         | \$53.07                       |
| 32420        | 14.00R20    | 20S         | \$66.34                               | 20%         | \$53.07                       |
| 32420        | 14.5R20     | 20S         | \$66.34                               | 20%         | \$53.07                       |
| 32420        | 395/85R20   | 20S         | \$66.34                               | 20%         | \$53.07                       |
| 32420        | 365/85R20   | 20S         | \$66.34                               | 20%         | \$53.07                       |
| 32961        | 16.00R20    | 20V         | \$102.41                              | 20%         | \$81.93                       |
| 17078        | 10.00R20    | 20N         | \$32.59                               | 20%         | \$26.07                       |
| 06934        | 11.00R20    | 20P         | \$48.88                               | 20%         | \$39.10                       |
| 39144        | 12.00R20    | 20Q         | \$51.21                               | 20%         | \$40.97                       |
| 11708        | 12.00R24    | 24Q         | \$54.70                               | 20%         | \$43.76                       |
| <u>FLAP</u>  |             |             |                                       |             |                               |
| 62152        | 15x6.00     |             | \$19.78                               | 20%         | \$15.82                       |
| 62152        | 15x6.00     |             | \$19.78                               | 20%         | \$15.82                       |
| 58753        | 15x7.50     |             | \$19.78                               | 20%         | \$15.82                       |
| 94605        | 16x6.00D    |             | \$13.97                               | 20%         | \$11.18                       |
| 45608        | 17X6.00D    |             | \$12.80                               | 20%         | \$10.24                       |
| 47501        | 20x10.00    |             | \$43.06                               | 20%         | \$34.45                       |
| 47501        | 20x10.00    |             | \$43.06                               | 20%         | \$34.45                       |
| 47501        | 20x10.00    |             | \$43.06                               | 20%         | \$34.45                       |
| 47501        | 20x10.00    |             | \$43.06                               | 20%         | \$34.45                       |
| 47501        | 20x10.00    |             | \$43.06                               | 20%         | \$34.45                       |
| 47501        | 20x10.00    |             | \$43.06                               | 20%         | \$34.45                       |
| 47501        | 20x10.00    |             | \$43.06                               | 20%         | \$34.45                       |
| 47501        | 20x10.00    |             | \$43.06                               | 20%         | \$34.45                       |
| 47501        | 20x10.00    |             | \$43.06                               | 20%         | \$34.45                       |
| 44274        | 20x7.50     |             | \$20.95                               | 20%         | \$16.76                       |
| 49781        | 20x8.50     |             | \$20.95                               | 20%         | \$16.76                       |
| 49781        | 20x8.50     |             | \$20.95                               | 20%         | \$16.76                       |
| 48842        | 24/25x8.50  |             | \$45.39                               | 20%         | \$36.31                       |



Earthmover/OTR/Industrial Tires

| <u>MSPN</u>                    | <u>SIZE</u> | <u>TRA CODE</u> | <u>ISO INDEX</u> | <u>TD 32nd</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|--------------------------------|-------------|-----------------|------------------|----------------|-----------------------------|-------------|---------------------|
| <u>XGLA2</u>                   |             |                 |                  |                |                             |             |                     |
| 15924                          | 14.00R24    | G2,L2           | ---              | 31             | \$1,370.60                  | NET         | \$839.00            |
| 45611                          | 16.00R24    | G2,L2           | ---              | 35             | \$2,596.00                  | NET         | \$1,599.00          |
| <u>X SNOWPLUS M&amp;S</u>      |             |                 |                  |                |                             |             |                     |
| 53173                          | 14.00R24    | G2              | ---              | 30             | \$2,000.90                  | NET         | \$1,299.00          |
| 99466                          | 17.5R25     | G2,L2           | ---              | 35             | \$2,618.00                  | NET         | \$1,629.00          |
| 62408                          | 20.5R25     | G2,L2           | ---              | 39             | \$3,924.80                  | NET         | \$2,429.00          |
| 74539                          | 23.5R25     | G2,L2           | ---              | 43             | \$5,324.00                  | NET         | \$3,299.00          |
| <u>X SNOWPLUS M&amp;S 170E</u> |             |                 |                  |                |                             |             |                     |
| 36887                          | 385/95R24   | E2              | 170E             | 30             | \$2,291.30                  | 35%         | \$1,489.35          |
| 05893                          | 385/95R25   | E2              | 170E             | 30             | \$2,359.50                  | 35%         | \$1,533.68          |
| <u>XTLA *</u>                  |             |                 |                  |                |                             |             |                     |
| 94687                          | 15.5R25     | G2,L2           | ---              | 33             | \$1,464.10                  | NET         | \$899.00            |
| 04118                          | 17.5R25     | G2,L2           | ---              | 35             | \$1,830.40                  | NET         | \$1,129.00          |
| 09122                          | 20.5R25     | G2,L2           | ---              | 39             | \$2,855.60                  | NET         | \$1,769.00          |
| 49977                          | 23.5R25     | G2,L2,E2        | ---              | 43             | \$4,083.20                  | NET         | \$2,499.00          |
| <u>X-CRANE AT</u>              |             |                 |                  |                |                             |             |                     |
| 93770                          | 385/95R24   | E2              | 170F             | 28             | \$2,291.30                  | NET         | \$1,449.00          |
| 22555                          | 385/95R25   | E2              | 170F             | 28             | \$2,359.50                  | NET         | \$1,499.00          |
| 39675                          | 445/95R25   | E2              | 174F             | 32             | \$4,169.00                  | 35%         | \$2,709.85          |
| <u>XGC</u>                     |             |                 |                  |                |                             |             |                     |
| 30079                          | 445/80R25   | E2              | 170E             | 35             | \$3,169.10                  | NET         | \$1,999.00          |
| 38256                          | 525/80R25   | E2              | 179E             | 39             | \$4,749.80                  | 35%         | \$3,087.37          |
| <u>XHA</u>                     |             |                 |                  |                |                             |             |                     |
| 25042                          | 15.5R25     | L3              | ---              | 33             | \$1,676.40                  | NET         | \$1,029.00          |
| 35052                          | 17.5R25     | L3              | ---              | 34             | \$2,544.30                  | NET         | \$1,569.00          |
| 31836                          | 20.5R25     | L3              | ---              | 39             |                             |             |                     |
| 30826                          | 23.5R25     | L3              | ---              | 43             |                             |             |                     |
| 14668                          | 26.5R25     | L3,E3           | ---              | 47             |                             |             |                     |
| 00910                          | 29.5R25     | L3,E3           | ---              | 50             |                             |             |                     |
| <u>XHA2</u>                    |             |                 |                  |                |                             |             |                     |
| 84298                          | 20.5R25     | L3              | ---              | 39             | \$3,856.60                  | NET         | \$2,389.00          |
| 65791                          | 23.5R25     | L3              | ---              | 43             | \$5,271.20                  | NET         | \$3,249.00          |
| 65348                          | 26.5R25     | L3              | ---              | 47             | \$7,245.70                  | NET         | \$4,499.00          |
| 82493                          | 29.5R25     | L3              | ---              | 50             | \$9,152.00                  | NET         | \$5,799.00          |
| <u>XHD1 A</u>                  |             |                 |                  |                |                             |             |                     |
| 34504                          | 14.00R25    | E4              | ---              | 48             | \$2,916.10                  | 35%         | \$1,895.47          |
| 34694                          | 16.00R25    | E4              | ---              | 54             | \$5,159.00                  | 35%         | \$3,353.35          |
| 34710                          | 18.00R25    | E4              | ---              | 59             | \$6,383.30                  | 35%         | \$4,149.15          |
| <u>XLD L3</u>                  |             |                 |                  |                |                             |             |                     |
| 86785                          | 550/65R25   | L3              | ---              | 40             | \$3,929.20                  | NET         | \$2,499.00          |
| 82704                          | 600/65R25   | L3              | ---              | 43             | \$4,408.80                  | 35%         | \$2,865.72          |
| 90278                          | 650/65R25   | L3              | ---              | 47             | \$5,314.10                  | 35%         | \$3,454.17          |
| 50629                          | 750/65R25   | L3              | ---              | 52             | \$7,423.90                  | 35%         | \$4,825.54          |
| 45325                          | 800/65R29   | L3              | ---              | 62             | \$9,496.30                  | 35%         | \$6,172.60          |
| <u>XADN</u>                    |             |                 |                  |                |                             |             |                     |
| 86650                          | 23.5R25     | E3              | 185B             | 48             | \$5,359.20                  | NET         | \$3,299.00          |
| 72625                          | 26.5R25     | E3              | 193B             | 52             | \$7,352.40                  | NET         | \$4,499.00          |
| 44038                          | 29.5R25     | E3              | 200B             | 55             | \$9,291.70                  | NET         | \$5,899.00          |
| <u>X-SUPER TERRAIN AD</u>      |             |                 |                  |                |                             |             |                     |

Earthmover/OTR/Industrial Tires

| <u>MSPN</u>       | <u>SIZE</u>   | <u>TRA CODE</u> | <u>ISO INDEX</u> | <u>TD 32nd</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|-------------------|---------------|-----------------|------------------|----------------|-----------------------------|-------------|---------------------|
| 13954             | 23.5R25       | E4              | 185B             | 66             | \$5,896.00                  | NET         | \$3,799.00          |
| 07638             | 26.5R25       | E4              | 193B             | 66             | \$8,087.20                  | NET         | \$4,999.00          |
| 09041             | 29.5R25       | E3              | 200B             | 76             | \$10,221.20                 | NET         | \$6,499.00          |
| <u>XAD65-1</u>    |               |                 |                  |                |                             |             |                     |
| 89647             | 650/65R25     | E3              | 180B             | 51             | \$5,727.70                  | 35%         | \$3,723.01          |
| 79374             | 750/65R25     | E3              | 190B             | 54             | \$7,673.60                  | 35%         | \$4,987.84          |
| 87257             | 850/65R25     | E3              | 196B             | 61             |                             |             |                     |
| 74895             | 775/65R29     | E3              | 195B             | 57             |                             |             |                     |
| 40269             | 875/65R29     | E3              | 203B             | 64             | \$10,311.40                 | 35%         | \$6,702.41          |
| <u>XTS</u>        |               |                 |                  |                |                             |             |                     |
| 46731             | 29.5R29       | E3              | ---              | 47             | \$9,060.70                  | 35%         | \$5,889.46          |
| 76725             | 33.25R29      | E3              | ---              | 55             | \$11,678.70                 | 35%         | \$7,591.16          |
| 64173             | 29.5R35       | E3              | ---              | 57             | \$10,276.20                 | 35%         | \$6,679.53          |
| 54190             | 37.25R35      | E3              | ---              | 59             | \$15,642.00                 | 35%         | \$10,167.30         |
| <u>XK A</u>       |               |                 |                  |                |                             |             |                     |
| 06809             | 12.00R24      | E3              | ---              | 26             | \$1,955.80                  | 35%         | \$1,271.27          |
| 06866             | 14.00R24      | E3              | ---              | 30             | \$2,667.50                  | 35%         | \$1,733.88          |
| 65383             | 21.00R25      | L3              | ---              | 42             | \$8,772.50                  | 35%         | \$5,702.13          |
| <u>XKD1 A</u>     |               |                 |                  |                |                             |             |                     |
| 06874             | 14.00R24      | E4              | ---              | 47             | \$3,301.10                  | 35%         | \$2,145.72          |
| 12336             | 18.00R25      | E4              | ---              | 59             | \$6,516.40                  | 35%         | \$4,235.66          |
| <u>X-HAUL</u>     |               |                 |                  |                |                             |             |                     |
| 58887             | 18.00R33      | E4              | ---              | 61             | \$7,526.20                  | 35%         | \$4,892.03          |
| 89581             | 24.00R35      | E4              | ---              | 76             | \$13,189.00                 | 35%         | \$8,572.85          |
| <u>X-HAUL S</u>   |               |                 |                  |                |                             |             |                     |
| 08931             | 21.00R33      | E4              | ---              | 66             | \$8,329.20                  | 35%         | \$5,413.98          |
| <u>XDT A4</u>     |               |                 |                  |                |                             |             |                     |
| 46374             | 18.00R33      | E4              | ---              | 67             | \$7,526.20                  | 35%         | \$4,892.03          |
| 65909             | 24.00R35      | E4              | ---              | 83             | \$13,385.90                 | 35%         | \$8,700.84          |
| <u>XDT B</u>      |               |                 |                  |                |                             |             |                     |
| 57305             | 18.00R33      | E4              | ---              | 67             | \$7,526.20                  | 35%         | \$4,892.03          |
| 88632             | 24.00R35      | E4              | ---              | 83             | \$13,385.90                 | 35%         | \$8,700.84          |
| <u>X-QUARRY S</u> |               |                 |                  |                |                             |             |                     |
| 15155             | 18.00R33      | E4              | ---              | 78             | \$7,638.40                  | 35%         | \$4,964.96          |
| 93536             | 24.00R35      | E4              | ---              | 86             | \$13,385.90                 | 35%         | \$8,700.84          |
| <u>XMS A</u>      |               |                 |                  |                |                             |             |                     |
| 41324             | 40.5/75R39    | E3              | ---              | 64             | \$21,278.40                 | NET         | \$13,699.00         |
| 94141             | 40.5/75R39 SI | E3              | ---              | 64             | TBD                         |             |                     |
| <u>XMS B</u>      |               |                 |                  |                |                             |             |                     |
| 93211             | 40.5/75R39    | E3              | ---              | 64             | \$21,278.40                 | NET         | \$13,699.00         |
| <u>XRDN A</u>     |               |                 |                  |                |                             |             |                     |
| 28662             | 35/65R33      | L3              | ---              | 48             | \$12,345.30                 | 35%         | \$8,024.45          |
| <u>XRS</u>        |               |                 |                  |                |                             |             |                     |
| 75762             | 37.25R35      | E4              | ---              | 67             | \$17,855.20                 | 35%         | \$11,605.88         |
| 45909             | 37.5R39       | E4              | ---              | 71             | \$18,786.90                 | 35%         | \$12,211.49         |
| <u>X-TRACTION</u> |               |                 |                  |                |                             |             |                     |
| 02173             | 24.00R35      | E4              | ---              | 97             | \$13,385.90                 | 35%         | \$8,700.84          |
| 17274             | 21.00R33      | E4              | ---              |                | TBD                         |             |                     |
| <u>XLD D1 A</u>   |               |                 |                  |                |                             |             |                     |

Earthmover/OTR/Industrial Tires

| <u>MSPN</u>      | <u>SIZE</u> | <u>TRA CODE</u> | <u>ISO INDEX</u> | <u>TD 32nd</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|------------------|-------------|-----------------|------------------|----------------|-----------------------------|-------------|---------------------|
| 70042            | 26.5R25     | L4              | ---              | 67             | \$8,523.90                  | 35%         | \$5,540.54          |
| 90432            | 29.5R25     | L4              | ---              | 73             | \$10,765.70                 | 35%         | \$6,997.71          |
| 33617            | 35/65R33    | L4              | ---              | 76             | \$14,022.80                 | 35%         | \$9,114.82          |
| 51948            | 45/65R45    | L4              | ---              | 95             | \$28,394.30                 | 35%         | \$18,456.30         |
| <u>XLD D2</u>    |             |                 |                  |                |                             |             |                     |
| 37608            | 17.5R25     | L5              | ---              | 79             | \$3,892.90                  | 35%         | \$2,530.39          |
| 79084            | 20.5R25     | L5              | ---              | 91             | \$5,595.70                  | 35%         | \$3,637.21          |
| 58159            | 23.5R25     | L5              | ---              | 98             | \$7,388.70                  | 35%         | \$4,802.66          |
| 33046            | 26.5R25     | L5              | ---              | 110            | \$9,803.20                  | 35%         | \$6,372.08          |
| 28230            | 29.5R25     | L5              | ---              | 118            | \$12,381.60                 | 35%         | \$8,048.04          |
| 52185            | 29.5R29     | L5              | ---              | 120            | \$13,108.70                 | 35%         | \$8,520.66          |
| 14466            | 35/65R33    | L5              | ---              | 122            |                             |             |                     |
| 29247            | 35/65R33    | L5              | ---              | 122            | \$16,751.90                 | 35%         | \$10,888.74         |
| 63953            | 45/65R39    | L5              | ---              | 145            | \$30,728.50                 | 35%         | \$19,973.53         |
| 79806            | 45/65R45    | L5              | ---              | 146            | \$34,072.50                 | 35%         | \$22,147.13         |
| <u>XSM D2+</u>   |             |                 |                  |                |                             |             |                     |
| 80803            | 12.00R24    | L5S             | ---              | 71             | \$3,309.90                  | 35%         | \$2,151.44          |
| 80802            | 14.00R24    | L5S             | ---              | 73             | \$4,958.80                  | 35%         | \$3,223.22          |
| 80809            | 17.5R25     | L5S             | ---              | 96             | \$5,371.30                  | 35%         | \$3,491.35          |
| 80804            | 18.00R25    | L5S             | ---              | 119            | \$9,527.10                  | 35%         | \$6,192.62          |
| 80807            | 26.5R25     | L5S             | ---              | 126            | \$13,527.80                 | 35%         | \$8,793.07          |
| 41000            | 35/65R33    | L5S             | ---              | 122            | \$17,336.00                 | 35%         | \$11,268.40         |
| <u>X MINE D2</u> |             |                 |                  |                |                             |             |                     |
| 23416            | 7.50R15     | L5              | ---              | 58             | \$1,048.30                  | 35%         | \$681.40            |
| 22154            | 8.25R15     | L5              | ---              | 60             | \$1,353.00                  | 35%         | \$879.45            |
| 18686            | 10.00R15    | L5              | ---              | 60             | \$1,897.50                  | 35%         | \$1,233.38          |
| 41368            | 14.5R15     | L5              | ---              | 60             | \$2,143.90                  | 35%         | \$1,393.54          |
| 85701            | 350/65R15   | L5              | ---              | 45             | \$2,018.50                  | 35%         | \$1,312.03          |
| 41318            | 400/80R15   | L5              | ---              | 42             | \$2,403.50                  | 35%         | \$1,562.28          |
| 09497            | 9.00R20     | L5              | ---              | 64             | \$1,697.30                  | 35%         | \$1,103.25          |
| 19601            | 12.00R20    | L5              | ---              | 72             | \$2,564.10                  | 35%         | \$1,666.67          |
| 64715            | 14.00R20    | L5              | ---              | 60             | \$3,087.70                  | 35%         | \$2,007.01          |
| 19455            | 12.00R24    | L5              | ---              | 72             | \$2,911.70                  | 35%         | \$1,892.61          |
| 34827            | 15.5R25     | L5              | ---              | 76             | \$3,151.50                  | 35%         | \$2,048.48          |
| 32219            | 17.5R25     | L5              | ---              | 82             | \$4,477.00                  | 35%         | \$2,910.05          |
| 00489            | 18.00R25    | L5              | ---              | 103            | \$8,266.50                  | 35%         | \$5,373.23          |
| 34173            | 20.5R25     | L5              | ---              | 93             | \$6,433.90                  | 35%         | \$4,182.04          |
| 14357            | 23.5R25     | L5              | ---              | 105            | \$8,496.40                  | 35%         | \$5,522.66          |
| 21337            | 26.5R25     | L5              | ---              | 115            | \$11,271.70                 | 35%         | \$7,326.61          |
| 33522            | 29.5R25     | L5              | ---              | 126            | \$14,239.50                 | 35%         | \$9,255.68          |
| 19132            | 35/65R33    | L5              | ---              | 122            | \$19,351.20                 | 35%         | \$12,578.28         |
| <u>XZM</u>       |             |                 |                  |                |                             |             |                     |
| 86381            | 5.00R8      | ---             | 111A5            | 30             | \$261.80                    | NET         | \$159.00            |
| 55004            | 150/75R8    | ---             | 113A5            | 20             | \$247.50                    | NET         | \$159.00            |
| 64585            | 180/70R8    | ---             | 125A5            | 24             | \$290.40                    | NET         | \$179.00            |
| 50734            | 6.00R9      | ---             | 121A5            | 31             | \$349.80                    | NET         | \$209.00            |
| 79749            | 200/75R9    | ---             | 134A5            | 28             | \$448.80                    | NET         | \$269.00            |
| 54636            | 6.50R10     | ---             | 128A5            | 34             | \$440.00                    | NET         | \$269.00            |
| 59673            | 225/75R10   | ---             | 142A5            | 30             | \$453.20                    | NET         | \$279.00            |
| 71359            | 7.00R12     | ---             | 136A5            | 35             | \$542.30                    | NET         | \$339.00            |

Earthmover/OTR/Industrial Tires

| <u>MSPN</u>         | <u>SIZE</u> | <u>TRA CODE</u> | <u>ISO INDEX</u> | <u>TD 32nd</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|---------------------|-------------|-----------------|------------------|----------------|-----------------------------|-------------|---------------------|
| 51744               | 250/75R12   | ---             | 153A5            | 35             | \$665.50                    | NET         | \$409.00            |
| 85869               | 7.00R15     | ---             | 143A5            | 37             | \$581.90                    | NET         | \$359.00            |
| 62488               | 7.50R15     | ---             | 146A5            | 38             | \$744.70                    | NET         | \$469.00            |
| 56370               | 8.25R15     | ---             | 153A5            | 42             | \$926.20                    | NET         | \$569.00            |
| 55324               | 225/75R15   | ---             | 149A5            | 34             | \$699.60                    | NET         | \$429.00            |
| 50988               | 250/70R15   | ---             | 153A5            | 35             | \$821.70                    | NET         | \$499.00            |
| 85047               | 315/70R15   | ---             | 165A5            | 44             | \$1,207.80                  | NET         | \$739.00            |
| 45525               | 355/65R15   | ---             | 175A5            | 44             |                             |             |                     |
| 81758               | 355/65R15   | ---             | 170A5            | 44             | \$1,535.60                  | NET         | \$899.00            |
| <u>XZM</u>          | (LG IND)    |                 |                  |                |                             |             |                     |
| 87259               | 9.00R20     | ---             | 160A5            | 42             | \$1,195.70                  | NET         | \$749.00            |
| 42890               | 10.00R20    | ---             | 166A5            | 44             | \$1,314.50                  | NET         | \$829.00            |
| 74767               | 11.00R20    | ---             | 169A5            | 48             | \$1,553.20                  | NET         | \$969.00            |
| 78891               | 12.00R20    | ---             | 176A5            | 50             | \$1,790.80                  | NET         | \$1,099.00          |
| 42105               | 12.00R24    | ---             | 178A5            | 50             | \$1,976.70                  | NET         | \$1,219.00          |
| 93269               | 14.00R24    | ---             | 193A5            | 80             | \$3,584.90                  | NET         | \$2,199.00          |
| 61590               | 16.00R25    | ---             | 200A5            | 90             | \$5,018.20                  | NET         | \$3,099.00          |
| <u>XZR</u>          |             |                 |                  |                |                             |             |                     |
| 68425               | 6.00R9      | ---             | 121A5            | 12             | \$268.40                    | NET         | \$169.00            |
| 62234               | 7.00R12     | ---             | 136A5            | 14             | \$415.80                    | NET         | \$259.00            |
| <u>XZM2</u>         |             |                 |                  |                |                             |             |                     |
| 09703               | 18.00R25    | ---             | 207A5            | 98             | \$7,168.70                  | NET         | \$4,439.00          |
| <u>X STACKER</u>    |             |                 |                  |                |                             |             |                     |
| 21861               | 18.00R25    | ---             | 207A5            | 113            | \$7,646.10                  | NET         | \$4,699.00          |
| <u>X-STRADDLE</u>   |             |                 |                  |                |                             |             |                     |
| 17688               | 16.00R25    | E3              | 200A5            | 62             | \$4,584.80                  | NET         | \$2,829.00          |
| 89482               | 480/95R25   | E3              | 206A5            | 63             | \$5,502.20                  | NET         | \$3,399.00          |
| <u>X TERMINAL T</u> |             |                 |                  |                |                             |             |                     |
| 33193               | 280/75R22.5 | ---             | 168 A8           | 39             | \$1,074.70                  | NET         | \$659.00            |
| 03379               | 310/80R22.5 | ---             | 175A8            | 38             | \$1,194.60                  | NET         | \$739.00            |
| <u>X LISSE</u>      |             |                 |                  |                |                             |             |                     |
| 12568               | 7.50R15     | C1              | ---              | 10             | \$486.20                    | NET         | \$299.00            |
| 06569               | 13/80R20    | C1              | ---              | 15             | \$1,229.80                  | 35%         | \$799.37            |
| <u>XMH S</u>        |             |                 |                  |                |                             |             |                     |
| 12407               | 385/95R24   | E2              | 170E             | 30             | \$2,291.30                  | 35%         | \$1,489.35          |
| 21608               | 385/95R25   | E2              | 170E             | 30             | \$2,359.50                  | 35%         | \$1,533.68          |

EARTHMOVER TUBES & FLAPS

| <u>MSPN</u>  | <u>Size</u>  | <u>Tube Code</u> | <u>Valve Reference</u> | <u>GOV 01/11 Base Price</u> | <u>Disc.</u> | <u>WV Net Price</u> |
|--------------|--------------|------------------|------------------------|-----------------------------|--------------|---------------------|
| <u>Tubes</u> |              |                  |                        |                             |              |                     |
| 17542        | 7.50R15      | 15/16 J          | 570                    | *                           |              | *                   |
| 38850        | 8.25R15      | 15 K             | 1221                   | *                           |              | *                   |
| 04560        | 10.00R15     | 15 P             | 582                    | *                           |              | *                   |
| 25980        | 9.00R20      | 20 M             | 1157                   | *                           |              | *                   |
| 17078        | 10.00R20     | 20 N             | 1158                   | *                           |              | *                   |
| 06934        | 11.00R20     | 20 P             | 1158                   | *                           |              | *                   |
| 39144        | 12.00R20     | 20 Q             | 1158                   | *                           |              | *                   |
| 11708        | 12.00R24     | 24 Q             | 582                    | *                           |              | *                   |
| 10168        | 13.00R24     | 24 TD            | 577                    | \$89.10                     | 20%          | \$71.28             |
|              | 14.00R24     |                  |                        |                             |              |                     |
|              | 14.9R24      |                  |                        |                             |              |                     |
| 49015        | 14.00R24     | 24/25 T          | 752                    | \$115.50                    | 20%          | \$92.40             |
|              | 15.00R24     |                  |                        |                             |              |                     |
|              | 13.00R25     |                  |                        |                             |              |                     |
|              | 14.00R25     |                  |                        |                             |              |                     |
| 01072        | 14.00R24     | 24/25 T AM       | 1837 (TRJ650)          | \$115.50                    | 20%          | \$92.40             |
|              | 15.00R24     |                  |                        |                             |              |                     |
|              | 14.00R25     |                  |                        |                             |              |                     |
|              | 17.5R25      |                  |                        |                             |              |                     |
| 33216        | 16.00R24     | 24/25 V AM       | 1837 (TRJ650)          | \$222.20                    | 20%          | \$177.76            |
|              | 16.00R25     |                  |                        |                             |              |                     |
|              | 20.5R25      |                  |                        |                             |              |                     |
| 11562        | 15.5R25      | 25 S AM          | 1837 (TRJ650)          | \$199.10                    | 20%          | \$159.28            |
|              | 395/80R25    |                  |                        |                             |              |                     |
| 36098        | 18.00R25     | 25 W AM          | 1837 (TRJ650)          | \$303.60                    | 20%          | \$242.88            |
|              | 23.5R25      |                  |                        |                             |              |                     |
| 09744        | 21.00R25     | 25 YB AM         | 1837 (TRJ650)          | \$386.10                    | 20%          | \$308.88            |
|              | 26.5R25      |                  |                        |                             |              |                     |
|              | 29.5R25      |                  |                        |                             |              |                     |
| 14774        | 18.00R33     | 33 VF AM         | 1837 (TRJ650)          | \$302.50                    | 20%          | \$242.00            |
| 58257        | 33.5R33      | 33/35 YE AM      | 1837 (TRJ650)          | \$526.90                    | 20%          | \$421.52            |
| 58257        | 33.25R35     | 33/35 YE AM      | 1837 (TRJ650)          | \$526.90                    | 20%          | \$421.52            |
| <u>Flaps</u> |              |                  |                        |                             |              |                     |
| 62152        | 15 x 6.00    |                  |                        | *                           |              | *                   |
| 62152        | 15 x 6.00    |                  |                        | *                           |              | *                   |
| 58753        | 15 x 7.50    |                  |                        | *                           |              | *                   |
| 44274        | 20 x 7.50    |                  |                        | *                           |              | *                   |
| 44274        | 20 x 7.50    |                  |                        | *                           |              | *                   |
| 49781        | 20 x 8.50    |                  |                        | *                           |              | *                   |
| 49781        | 20 x 8.50    |                  |                        | *                           |              | *                   |
| 48842        | 24/25 x 8.50 |                  |                        | *                           |              | *                   |
| 27344        | 13-24 DR     |                  |                        | \$39.60                     | 20%          | \$31.68             |
| 15461        | 13-24/25     |                  |                        | \$48.40                     | 20%          | \$38.72             |
| 15479        | 13-24/25 S   |                  |                        | \$39.60                     | 20%          | \$31.68             |
| 49346        | 14-24/25     |                  |                        | \$53.90                     | 20%          | \$43.12             |
| 15487        | 15-24/25     |                  |                        | \$67.10                     | 20%          | \$53.68             |
| 15495        | 16-24/25     |                  |                        | \$91.30                     | 20%          | \$73.04             |
| 15511        | 18-24/25     |                  |                        | \$123.20                    | 20%          | \$98.56             |

**EARTHMOVER TUBES & FLAPS**

| <u>MSPN</u> | <u>Size</u> | <u>Tube Code</u> | <u>Valve Reference</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|-------------|-------------|------------------|------------------------|-----------------------------|-------------|---------------------|
| 15503       | 17-24/25    |                  |                        | \$95.70                     | 20%         | \$76.56             |
| 15511       | 18-24/25    |                  |                        | \$123.20                    | 20%         | \$98.56             |
| 10364       | 19-25       |                  |                        | \$154.00                    | 20%         | \$123.20            |
| 15552       | 16-33       |                  |                        | \$104.50                    | 20%         | \$83.60             |
| 15578       | 20-33       |                  |                        | \$179.30                    | 20%         | \$143.44            |
| 15594       | 20-35       |                  |                        | \$187.00                    | 20%         | \$149.60            |

\* See Truck Price List

"O" Rings

| <u>MSPN</u>         | <u>Rim<br/>Diameter</u> | <u>O Ring Code</u>    | <u>Ref.<br/>Number</u> | <u>GOV 01/11<br/>Base Price</u> | <u>Disc</u> | <u>WV Net<br/>Price</u> |
|---------------------|-------------------------|-----------------------|------------------------|---------------------------------|-------------|-------------------------|
| <u>"O" Rings</u>    |                         |                       |                        |                                 |             |                         |
| 49411               | 20"                     | A20 Tyran - Gasket    | R 1443                 | \$6.60                          | 20%         | \$5.28                  |
| 49460               | 21"                     | OR 6-6-21             | R 1506                 | \$6.60                          | 20%         | \$5.28                  |
| 23705               | 24"                     | G25 Iceru - Bead Seal | R 1237                 | \$9.90                          | 20%         | \$7.92                  |
| 15743               | 24/25"                  | OR 2-25 Heupo         | R 1438                 | \$9.90                          | 20%         | \$7.92                  |
| 15867               | 25"                     | OR 3-25 Sulla         | R 1437                 | \$9.90                          | 20%         | \$7.92                  |
| 15875               | 29"                     | OR 3-29 Sulky         | R 1439                 | \$12.10                         | 20%         | \$9.68                  |
| 15859               | 33"                     | OR 3-33 Strix         | R 1440                 | \$18.70                         | 20%         | \$14.96                 |
| 15842               | 35"                     | OR 3-35 Stras         | R 1441                 | \$20.90                         | 20%         | \$16.72                 |
| 15727               | 39"                     | OR 3-39 Fuodi         | R 1069                 | \$23.10                         | 20%         | \$18.48                 |
| 26641               | 45"                     | OR 9-8-45"            | R 1580                 | \$24.20                         | 20%         | \$19.36                 |
| 15750               | 49"                     | OR 3-49 Heyco         | R 1442                 | \$27.50                         | 20%         | \$22.00                 |
| 15883               | 51"                     | OR 4-51               | R 1479                 | \$28.60                         | 20%         | \$22.88                 |
| 49452               | 57"                     | OR 4-57               | R 1481                 | \$33.00                         | 20%         | \$26.40                 |
| 98091               | 63"                     | OR 4-63               | R 2053                 | \$36.30                         | 20%         | \$29.04                 |
| <u>TIGER GREASE</u> |                         |                       |                        |                                 |             |                         |
| 25817               |                         | 4kg container         |                        | \$27.50                         | 20%         | \$22.00                 |

INDUSTRIAL TUBES & FLAPS

| <u>MSPN</u>  | <u>Size</u>                                       | <u>Tube Code</u> | <u>Valve Reference</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|--------------|---|------------------|------------------------|-----------------------------|-------------|---------------------|
| <u>Tubes</u> |   |                  |                        |                             |             |                     |
| 33788        | 5.00 R 8 (5.70 R8) XZM<br>150/75 R8 (16x6 R8) XZM | 8 CG             | 570                    | \$18.70                     | 20%         | \$14.96             |
| 12764        | 125/75 R8 (15x4 1/2 R8) XZM                       | 8 B              | 1003                   | \$22.00                     | 20%         | \$17.60             |
| 04944        | 180/70 R8 (18x7 R8) XZM                           | 8 D              | 570                    | \$18.70                     | 20%         | \$14.96             |
| 30370        | 6.00 R9 (6.90 R9) XZM<br>200/75 R9 (21x8 R9) XZM  | 9 F              | 570                    | \$25.30                     | 20%         | \$20.24             |
| 30672        | 6.50 R10 XZM<br>225/75 R10 (23x9 R10) XZM         | 10 F             | 1012                   | \$30.80                     | 20%         | \$24.64             |
| 13754        | 7.00 R12 XZM                                      | 12 H             | 578                    | \$39.60                     | 20%         | \$31.68             |
| 08398        | 250/75 R12 (27x10 R12) XZM                        | 12 KD            | 578                    | \$69.30                     | 20%         | \$55.44             |
| 17542        | 250/70 R15 XZM                                    | 15/16 J          | 570                    |                             |             |                     |
| 23262        | 7.00 R15 XZM<br>225/75 R15 (28x9 R15) XZM         | 15/16 F          | 570                    | \$38.50                     | 20%         | \$30.80             |
| 38850        | 8.25 R15 XZM                                      | 15 K             | 1221                   | *                           | *           | *                   |
| 73993        | 7.50 R15 XZM                                      | 15/16 J          | 1221                   | *                           | *           | *                   |
| 04560        | 315/70 R15 (300 R15) XZM                          | 15 P             | 582                    | *                           | *           | *                   |
| 25980        | 9.00 R20 XZM                                      | 20 M             | 1157                   | *                           | *           | *                   |
| 17078        | 10.00 R20 XZM                                     | 20 N             | 1158                   | *                           | *           | *                   |
| 06934        | 11.00 R20 XZM                                     | 20 P             | 1158                   | *                           | *           | *                   |
| 39144        | 12.00 R20 XZM                                     | 20 Q             | 1158                   | *                           | *           | *                   |
| 11708        | 12.00 R24 XZM                                     | 24 Q             | 582                    | *                           | *           | *                   |
| 49015        | 14.00 R24 XZM, X Straddle                         | 24/25 T          | 752                    | \$115.50                    | 20%         | \$92.40             |
| 33216        | 16.00 R25 XZM, X Straddle                         | 24/25 VAM        | 1837                   | \$222.20                    | 20%         | \$177.76            |
| 36098        | 18.00 R25 XZM                                     | 25 WAM           |                        | \$303.60                    | 20%         | \$242.88            |
| <u>Flaps</u> | <u>Flap Code</u>                                  |                  |                        | \$0.00                      |             |                     |
| 15546        | 83-8L   |                  |                        | \$8.80                      | 20%         | \$7.04              |
| 13186        | 5-8   |                  |                        | \$8.80                      | 20%         | \$7.04              |
| 15546        | 83-8L   |                  |                        | \$8.80                      | 20%         | \$7.04              |
| 13186        | 5-8   |                  |                        | \$8.80                      | 20%         | \$7.04              |
| 12226        | 110-9 LD  |                  |                        | \$11.00                     | 20%         | \$8.80              |
| 16806        | 180-9   |                  |                        | \$11.00                     | 20%         | \$8.80              |
| 35744        | 150-10 LD   |                  |                        | \$13.20                     | 20%         | \$10.56             |
| 49247        | 7-10  |                  |                        | \$13.20                     | 20%         | \$10.56             |
| 34244        | 125-12LD  |                  |                        | \$19.80                     | 20%         | \$15.84             |
| 78397        | 9-12D   |                  |                        | \$30.80                     | 20%         | \$24.64             |
| 15172        | 8-15  |                  |                        | *                           | *           | *                   |
| 62152        | 15x600  |                  |                        | *                           | *           | *                   |
| 15172        | 8-15  |                  |                        | *                           | *           | *                   |
| 62152        | 15x600  |                  |                        | *                           | *           | *                   |
| 62152        | 15x600  |                  |                        | *                           | *           | *                   |
| 15172        | 8-15  |                  |                        | *                           | *           | *                   |
| 44274        | 20 x 7.50   |                  |                        | *                           | *           | *                   |
| 49781        | 20 x 8.50   |                  |                        | *                           | *           | *                   |
| 49781        | 20 x 8.50   |                  |                        | *                           | *           | *                   |
| 48842        | 24/25 x 8.50                                      |                  |                        | *                           | *           | *                   |
| 15461        | 13-24/25  |                  |                        | \$48.40                     | 20%         | \$38.72             |
| 49346        | 14-24/25  |                  |                        | \$53.90                     | 20%         | \$43.12             |



INDUSTRIAL TUBES & FLAPS

| <u>MSPN</u> | <u>Size</u> | <u>Tube Code</u> | <u>Valve Reference</u> | <u>GOV 01/11 Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|-------------|-------------|------------------|------------------------|-----------------------------|-------------|---------------------|
| 15495       | 16-24/25    |                  |                        | \$91.30                     | 20%         | \$73.04             |

\* See Truck Price List

Tubeless Bead Seals

| <u>MSPN #</u> | <u>Tubeless Tire Size</u>              |   | <u>GOV 01/11 Base</u><br><u>Price</u> | <u>Disc</u> | <u>WV Net</u><br><u>Price</u> |
|---------------|--|---|---------------------------------------|-------------|-------------------------------|
| 84926         | 5.00R8 TL                              | 80 TL 8                                 | \$34.10                               | 20%         | \$27.28                       |
| 26718         | 150/75R8 TL                            | 110 TL 8                                | \$34.10                               | 20%         | \$27.28                       |
| 51640         | 180/70R8 TL                            | 100 TL 8                                | \$34.10                               | 20%         | \$27.28                       |
| 69795         | 6.00R9 TL                              | 100 TL 9                                | \$34.10                               | 20%         | \$27.28                       |
| 15053         | 200/75R9 TL                            | 150 TL 9                                | \$41.80                               | 20%         | \$33.44                       |
| 57588         | 6.50R10 TL                             | 125 TL 10                               | \$41.80                               | 20%         | \$33.44                       |
| 90511         | 225/75R10 TL                           | 165 TL 10                               | \$41.80                               | 20%         | \$33.44                       |
| 88386         | 7.00R12 TL                             | 125 TL 12                               | \$47.30                               | 20%         | \$37.84                       |
| 29487         | 250/75R12 TL                           | 200 TL 12                               | \$47.30                               | 20%         | \$37.84                       |
| 89690         | 7.00R15 TL                             | 140 TL 15                               | \$60.50                               | 20%         | \$48.40                       |
| 92571         | 7.00R15 TL                             | 150 TL 15 & 7.50R15 TL                  | \$60.50                               | 20%         | \$48.40                       |
| 84045         | 7.50R15 TL                             | 165 TL 15 & 8.25R15 TL                  | \$60.50                               | 20%         | \$48.40                       |
| 74870         | 8.25R15 TL                             | 175 TL 15 & 225/75R15 TL & 250/70R15 TL | \$60.50                               | 20%         | \$48.40                       |
| 90392         | 250/70R15 TL                           | 190 TL 15                               | \$60.50                               | 20%         | \$48.40                       |
| 88235         | 315/70R15 TL                           | 200 TL 15                               | \$60.50                               | 20%         | \$48.40                       |
| 80168         | 355/65R15 TL                           | 250 TL 15                               | \$60.50                               | 20%         | \$48.40                       |
| 92802         | 9.00R20 TL                             | 175 TL 20 & 10.00R20 TL                 | \$67.10                               | 20%         | \$53.68                       |
| 91073         | 9.00R20 TL                             | 190 TL 20 & 10.00R20 TL & 11.00R20 TL   | \$67.10                               | 20%         | \$53.68                       |
| 40123         | 10.00R20 TL                            | 200 TL 20 & 11.00R20 TL & 12.00R20 TL   | \$67.10                               | 20%         | \$53.68                       |
| 98723         | 11.00R20 TL                            | 215 TL 20 & 12.00R20 TL                 | \$67.10                               | 20%         | \$53.68                       |
| 45842         | small base extra short valve (1        |   | \$8.80                                | 20%         | \$7.04                        |
| 52412         | short 94 deg. valve                    |   | \$8.80                                | 20%         | \$7.04                        |
| 03129         | long 94 deg. valve                     |   | \$18.70                               | 20%         | \$14.96                       |
| 90830         | long 120 deg. valve                    |   | \$18.70                               | 20%         | \$14.96                       |
| 46701         | plug                                   |   | \$4.40                                | 20%         | \$3.52                        |
| 87557         | washer                                 |   | \$3.30                                | 20%         | \$2.64                        |
| 45666         | TBS press                              |   | \$774.40                              | 20%         | \$619.52                      |
| 36236         | Short 2102 & 2160 Valve Cores (10 pkg) |   | \$11.00                               | 20%         | \$8.80                        |

Agricultural Tires



| <u>MSPN #</u> | <u>Size</u> | <u>Tread Design</u> | <u>Load Index</u> | <u>GOV 01/11<br/>Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|---------------|-------------|---------------------|-------------------|---------------------------------|-------------|---------------------|
| 70146         | 11.2R24     | Agribib             | 114A8/111B        | \$992.00                        | 48%         | \$515.84            |
| 78449         | 12.4R24     | Agribib             | 119A8/116B        | \$1,279.00                      | 48%         | \$665.08            |
| 97644         | 13.6R24     | Agribib             | 121A8/118/B       | \$1,465.00                      | 48%         | \$761.80            |
| 75971         | 14.9R24     | Agribib             | 126A8/123B        | \$1,710.00                      | 48%         | \$889.20            |
| 97341         | 16.9R24     | Agribib             | 134A8/131B        | \$1,907.00                      | 48%         | \$991.64            |
| 50465         | 12.4R28     | Agribib             | 121A8/118B        | \$1,226.00                      | 48%         | \$637.52            |
| 87976         | 13.6R28     | Agribib             | 123A8/120B        | \$1,632.00                      | 48%         | \$848.64            |
| 47219         | 14.9R28     | Agribib             | 128A8/125B        | \$1,913.00                      | 48%         | \$994.76            |
| 86531         | 16.9R28     | Agribib             | 136A8/133B        | \$2,176.00                      | 48%         | \$1,131.52          |
| 18784         | 380/85R30   | Agribib             | 135A8/B           | \$2,188.00                      | 48%         | \$1,137.76          |
| 41545         | 16.9R30     | Agribib             | 137A8/134B        | \$2,098.00                      | 48%         | \$1,090.96          |
| 68713         | 420/90R30   | Agribib             | 147A8/B           | \$2,523.00                      | 48%         | \$1,311.96          |
| 42060         | 18.4R30     | Agribib             | 142A8/139B        | \$2,529.00                      | 48%         | \$1,315.08          |
| 73532         | 320/85R34   | Agribib             | 133A8/B           | \$2,128.00                      | 48%         | \$1,106.56          |
| 59412         | 380/85R34   | Agribib             | 137A8/B           | \$2,439.00                      | 48%         | \$1,268.28          |
| 84230         | 420/85R34   | Agribib             | 142A8/B           | \$2,756.00                      | 48%         | \$1,433.12          |
| 40989         | 18.4R34     | Agribib             | 144A8/141B        | \$2,278.00                      | 48%         | \$1,184.56          |
| 50333         | 12.4R38     | Agribib             | 125A8/122B        | \$1,554.00                      | 48%         | \$808.08            |
| 66666         | 13.6R38     | Agribib             | 128A8/125B        | \$1,799.00                      | 48%         | \$935.48            |
| 30231         | 380/80R38   | Agribib             | 142A8/B           | \$2,762.00                      | 48%         | \$1,436.24          |
| 84239         | 420/85R38   | Agribib             | 144A8/B           | \$2,589.00                      | 48%         | \$1,346.28          |
| 72676         | 18.4R38     | Agribib             | 146A8/143B        | \$2,391.00                      | 48%         | \$1,243.32          |
| 43308         | 520/85R38   | Agribib             | 155A8/B           | \$3,019.00                      | 48%         | \$1,569.88          |
| 03395         | 480/80R42   | Agribib             | 156A8/B           | \$2,882.00                      | 48%         | \$1,498.64          |
| 63687         | 520/85R42   | Agribib             | 157A8/B           | \$3,342.00                      | 48%         | \$1,737.84          |
| 58733         | 420/80R46   | Agribib             | 151A8/B           | \$3,067.00                      | 48%         | \$1,594.84          |
| 94069         | 480/80R46   | Agribib             | 158A8/B           | \$3,342.00                      | 48%         | \$1,737.84          |
| 57479         | 520/85R46   | Agribib             | 158A8/B           | \$4,310.00                      | 48%         | \$2,241.20          |
| 94576         | 480/80R50   | Agribib             | 159A8/B           | \$4,926.00                      | 48%         | \$2,561.52          |
| 50528         | 320/85R38   | Agribib Row Crop    | 143A8/B           | \$2,068.00                      | 48%         | \$1,075.36          |
| 94547         | 340/85R46   | Agribib Row Crop    | 150A8/B           | \$2,254.00                      | 48%         | \$1,172.08          |
| 38865         | 380/90R46   | Agribib Row Crop    | 157A8/B           | \$2,828.00                      | 48%         | \$1,470.56          |
| 15852         | 380/90R50   | Agribib Row Crop    | 151A8/B           | \$3,180.00                      | 48%         | \$1,653.60          |
| 95098         | 320/90R50   | Agribib Row Crop    | 150A8/B           | \$2,780.00                      | 48%         | \$1,445.60          |
| 96185         | 320/90R54   | Agribib Row Crop    | 151A8/B           | \$3,097.00                      | 48%         | \$1,610.44          |
| 46787         | 320/65R16   | XM108               | 107A8             | \$813.00                        | 48%         | \$422.76            |
| 77842         | 420/65R24   | XM108               | 126A8/B           | \$1,459.00                      | 48%         | \$758.68            |
| 78903         | 420/65R28   | XM108               | 128A8/B           | \$1,608.00                      | 48%         | \$836.16            |
| 04039         | 440/65R24   | Multibib            | 128D              | \$1,656.00                      | 48%         | \$861.12            |
| 03176         | 480/65R24   | Multibib            | 133D              | \$1,835.00                      | 48%         | \$954.20            |
| 08801         | 540/65R24   | Multibib            | 140D              | \$2,230.00                      | 48%         | \$1,159.60          |
| 96372         | 440/65R28   | Multibib            | 131D              | \$1,770.00                      | 48%         | \$920.40            |
| 14369         | 480/65R28   | Multibib            | 136D              | \$2,086.00                      | 48%         | \$1,084.72          |
| 36062         | 540/65R28   | Multibib            | 142D              | \$2,463.00                      | 48%         | \$1,280.76          |
| 28553         | 540/65R30   | Multibib            | 143D              | \$2,756.00                      | 48%         | \$1,433.12          |

Agricultural Tires



| <u>MSPN #</u> | <u>Size</u>     | <u>Tread Design</u> | <u>Load Index</u> | <u>GOV 01/11<br/>Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|---------------|-----------------|---------------------|-------------------|---------------------------------|-------------|---------------------|
| 22243         | 540/65R34       | Multibib            | 145D              | \$3,151.00                      | 48%         | \$1,638.52          |
| 16291         | 600/65R34       | Multibib            | 151D              | \$3,168.00                      | 48%         | \$1,647.36          |
| 28857         | 540/65R38       | Multibib            | 147D              | \$3,174.00                      | 48%         | \$1,650.48          |
| 29767         | 600/65R38       | Multibib            | 153D              | \$3,210.00                      | 48%         | \$1,669.20          |
| 12871         | 650/65R38       | Multibib            | 157D              | \$3,952.00                      | 48%         | \$2,055.04          |
| 38881         | 650/65R42       | Multibib            | 158D              | \$4,460.00                      | 48%         | \$2,319.20          |
| 86350         | 600/65R28       | MachXBib            | 154A8/B           | \$3,438.00                      | 48%         | \$1,787.76          |
| 46139         | 600/70R28       | MachXBib            | 157A8/B           | \$4,077.00                      | 48%         | \$2,120.04          |
| 68024         | 600/70R30       | MachXBib            | 153A8/B           | \$3,993.00                      | 48%         | \$2,076.36          |
| 73905         | 710/55R30       | MachXBib            | 153A8/B           | \$3,988.00                      | 48%         | \$2,073.76          |
| 86829         | 650/75R38       | MachXBib            | 169A8/B           | \$5,924.00                      | 48%         | \$3,080.48          |
| 89462         | 650/85R38       | MachXBib            | 173A8/B           | \$6,516.00                      | 48%         | \$3,388.32          |
| 72379         | 800/70R38       | MachXBib            | 173A8/B           | \$7,437.00                      | 48%         | \$3,867.24          |
| 71498         | 900/50R42       | MachXBib            | 168A8/B           | \$8,059.00                      | 48%         | \$4,190.68          |
| 88859         | 600/65R28 (XM28 | MachXBib            | 147A8             | \$3,414.00                      | 48%         | \$1,775.28          |
| 77317         | 650/75R32 (XM28 | MachXBib            | 159A8             | \$5,076.00                      | 48%         | \$2,639.52          |
| 80305         | 680/75R32 (XM28 | MachXBib            | 164A8             | \$5,380.00                      | 48%         | \$2,797.60          |
| 35929         | 710/70R38       | MachXBib            | 171A8/B           | \$5,386.00                      | 48%         | \$2,800.72          |
| 24383         | 620/70R42       | MachXBib            | 166A8/B           | \$4,753.00                      | 48%         | \$2,471.56          |
| 36718         | 710/70R42       | MachXBib            | 173A8/B           | \$6,265.00                      | 48%         | \$3,257.80          |
| 69879         | 620/70R46 (XM28 | MachXBib            | 162A8/B           | \$6,373.00                      | 48%         | \$3,313.96          |
| 27236         | 480/70R30       | Omnibib             | 141D              | \$3,653.00                      | 48%         | \$1,899.56          |
| 25021         | 480/70R34       | Omnibib             | 143D              | \$3,898.00                      | 48%         | \$2,026.96          |
| 31015         | 620/70R42       | Omnibib             | 160D              | \$5,357.00                      | 48%         | \$2,785.64          |
| 83399         | 1000/50R25      | MegaXBib            | 172A8             | \$9,954.00                      | 48%         | \$5,176.08          |
| 49571         | 580/70R26 (XM27 | MegaXBib            | 149A8             | \$2,947.00                      | 48%         | \$1,532.44          |
| 53054         | 620/70R26 (XM27 | MegaXBib            | 153A8/150B        | \$2,917.00                      | 48%         | \$1,516.84          |
| 89936         | 620/75R26       | MegaXBib            | 166A8/B           | \$4,418.00                      | 48%         | \$2,297.36          |
| 91020         | 750/65R26 (XM27 | MegaXBib            | 166A8/B           | \$4,938.00                      | 48%         | \$2,567.76          |
| 63928         | 620/75R30 (XM27 | MegaXBib            | 168A8/B           | \$4,382.00                      | 48%         | \$2,278.64          |
| 46686         | 650/75R32 (XM28 | MegaXBib            | 172A8/B           | \$4,591.00                      | 48%         | \$2,387.32          |
| 79035         | 800/65R32 (XM28 | MegaXBib            | 172A8/B           | \$5,255.00                      | 48%         | \$2,732.60          |
| 59226         | 900/60R32       | MegaXBib            | 176A8/B           | \$7,742.00                      | 48%         | \$4,025.84          |
| 94737         | 1050/50R32 M28  | MegaXBib            | 178A8             | \$11,652.00                     | 48%         | \$6,059.04          |
| 04644         | 1050/50R32      | MegaXBib            | 178A9             | \$11,508.00                     | 48%         | \$5,984.16          |
| 83734         | 620/75R34       | MegaXBib            | 170A8/B           | \$4,316.00                      | 48%         | \$2,244.32          |
| 99512         | 620/70R38       | MegaXBib            | 170A8/B           | \$4,723.00                      | 48%         | \$2,455.96          |
| 96393         | IF 600/70R30    | Axiobib             | 159D              | \$5,446.00                      | 48%         | \$2,831.92          |
| 96772         | IF 620/75R30    | Axiobib             | 164D              | \$6,038.00                      | 48%         | \$3,139.76          |
| 96826         | IF 650/75R30    | Axiobib             | 166D              | \$6,217.00                      | 48%         | \$3,232.84          |
| 97250         | IF 650/85R38    | Axiobib             | 179D              | \$8,585.00                      | 48%         | \$4,464.20          |
| 99013         | IF 710/85R38    | Axiobib             | 178D              | \$9,547.00                      | 48%         | \$4,964.44          |
| 99142         | IF 800/70R38    | Axiobib             | 179D              | \$9,141.00                      | 48%         | \$4,753.32          |
| 99783         | IF 710/70R42    | Axiobib             | 179D              | \$7,545.00                      | 48%         | \$3,923.40          |
| 80140         | VF480/60 R28    | Xeobib              | 134D              | \$4,011.00                      | 48%         | \$2,085.72          |

Agricultural Tires



| <u>MSPN #</u> | <u>Size</u>  | <u>Tread Design</u> | <u>Load Index</u> | <u>GOV 01/11<br/>Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|---------------|--------------|---------------------|-------------------|---------------------------------|-------------|---------------------|
| 80236         | VF520/60 R28 | Xeobib              | 138D              | \$4,585.00                      | 48%         | \$2,384.20          |
| 80297         | VF600/60 R28 | Xeobib              | 146D              | \$5,147.00                      | 48%         | \$2,676.44          |
| 03690         | VF 600/60R30 | Xeobib              | 147D              | \$5,458.00                      | 48%         | \$2,838.16          |
| 80626         | VF600/60 R38 | Xeobib              | 151D              | \$5,865.00                      | 48%         | \$3,049.80          |
| 80851         | VF650/60 R38 | Xeobib              | 155D              | \$6,702.00                      | 48%         | \$3,485.04          |
| 81759         | VF710/60 R38 | Xeobib              | 160D              | \$7,461.00                      | 48%         | \$3,879.72          |
| 94391         | VF 710/60R42 | Xeobib              | 161D              | \$7,288.00                      | 48%         | \$3,789.76          |
| 73552         | 500/60R22.5  | Cargo               | 155D              | \$2,457.00                      | 48%         | \$1,277.64          |
| 75840         | 560/60R22.5  | Cargo               | 161D              | \$2,786.00                      | 48%         | \$1,448.72          |
| 94336         | 600/50R22.5  | Cargo               | 159D              | \$3,294.00                      | 48%         | \$1,712.88          |
| 49366         | 710/45R22.5  | Cargo               | 165D              | \$3,569.00                      | 48%         | \$1,855.88          |
| 42913         | 600/55R26.5  | Cargo               | 165D              | \$3,611.00                      | 48%         | \$1,877.72          |
| 77969         | 710/50R26.5  | Cargo               | 170D              | \$4,005.00                      | 48%         | \$2,082.60          |
| 81371         | 800/45R26.5  | Cargo               | 174D              | \$4,478.00                      | 48%         | \$2,328.56          |
| 51915         | 600/60R30.5  | Cargo               | 169D              | \$3,976.00                      | 48%         | \$2,067.52          |
| 94604         | 650/65R30.5  | Cargo               | 176D              | \$5,351.00                      | 48%         | \$2,782.52          |
| 92209         | 710/50R30.5  | Cargo               | 173D              | \$6,062.00                      | 48%         | \$3,152.24          |
| 69986         | 850/50R30.5  | Cargo               | 182D              | \$7,413.00                      | 48%         | \$3,854.76          |
| 83575         | 750/60R30.5  | Cargo               | 181D              | \$6,726.00                      | 48%         | \$3,497.52          |
| 53255         | 800/45R30.5  | Cargo               | 176D              | \$5,835.00                      | 48%         | \$3,034.20          |
| 08185         | 340/65R18    | XP27                | 149A8/B           | \$1,190.00                      | 48%         | \$618.80            |
| 24406         | 230/95R32    | Kleber Narrow       | 126A8/B           | \$915.00                        | 48%         | \$475.80            |
| 26297         | 230/95R36    | Kleber Narrow       | 128A8/B           | \$1,082.00                      | 48%         | \$562.64            |
| 26914         | 270/95R36    | Kleber Narrow       | 137A8/B           | \$1,273.00                      | 48%         | \$661.96            |
| 82492         | 230/95R40    | Kleber Narrow       | 122A8/B           | \$1,130.00                      | 48%         | \$587.60            |
| 27171         | 230/95R44    | Kleber Narrow       | 132A8/B           | \$1,273.00                      | 48%         | \$661.96            |
| 22545         | 300/95R46    | Kleber Narrow       | 146A8/B           | \$1,656.00                      | 48%         | \$861.12            |
| 14236         | 230/95R48    | Kleber Narrow       | 134A8/B           | \$1,285.00                      | 48%         | \$668.20            |
| 25423         | 270/95R48    | Kleber Narrow       | 142A8/B           | \$1,632.00                      | 48%         | \$848.64            |
| 23899         | 300/95R52    | Kleber Narrow       | 149A8/B           | \$2,086.00                      | 48%         | \$1,084.72          |
| 20557         | 270/95R54    | Kleber Narrow       | 144A8/B           | \$1,973.00                      | 48%         | \$1,025.96          |
| 72087         | 260/70R16    | Kleber Orchard      | 109A8             | \$723.00                        | 48%         | \$375.96            |
| 72003         | 280/70R16    | Kleber Orchard      | 112A8             | \$747.00                        | 48%         | \$388.44            |
| 61214         | 280/70R18    | Kleber Orchard      | 114A8             | \$825.00                        | 48%         | \$429.00            |
| 87727         | 280/70R20    | Kleber Orchard      | 116A8             | \$873.00                        | 48%         | \$453.96            |
| 71422         | 300/70R20    | Kleber Orchard      | 119A8             | \$951.00                        | 48%         | \$494.52            |
| 75643         | 360/70R20    | Kleber Orchard      | 129A8             | \$1,160.00                      | 48%         | \$603.20            |
| 54160         | 380/70R24    | Kleber Orchard      | 125A8             | \$1,632.00                      | 48%         | \$848.64            |
| 91910         | 420/70R24    | Kleber Orchard      | 130A8             | \$1,823.00                      | 48%         | \$947.96            |
| 57943         | 480/70 R 24  | Kleber Orchard      | 138A8             | \$2,080.00                      | 48%         | \$1,081.60          |
| 93591         | 480/70 R 28  | Kleber Orchard      | 140A8             | \$2,290.00                      | 48%         | \$1,190.80          |
| 54027         | 480/70 R 30  | Kleber Orchard      | 141A8             | \$2,457.00                      | 48%         | \$1,277.64          |
| 19989         | 540/65R30    | Kleber Orchard      | 150D              | \$2,768.00                      | 48%         | \$1,439.36          |
| 57162         | 7.50R16      | Kleber Orchard      | 100A8             | \$496.00                        | 48%         | \$257.92            |
| 64417         | 7.50R18      | Kleber Orchard      | 102A8             | \$544.00                        | 48%         | \$282.88            |

Agricultural Tires



| <u>MSPN #</u> | <u>Size</u> | <u>Tread Design</u> | <u>Load Index</u> | <u>GOV 01/11<br/>Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|---------------|-------------|---------------------|-------------------|---------------------------------|-------------|---------------------|
| 45769         | 7.50R20     | Kleber Orchard      | 104A8             | \$562.00                        | 48%         | \$292.24            |
| 72862         | 9.5R20      | Kleber Orchard      | 108A8             | \$634.00                        | 48%         | \$329.68            |
| 47780         | 11.2R20     | Kleber Orchard      | 111A8             | \$699.00                        | 48%         | \$363.48            |
| 92412         | 14.9LR20    | Kleber Standard     | 119A8             | \$1,417.00                      | 48%         | \$736.84            |
| 56173         | 320/85R20   | Kleber Standard     | 119A8/116B        | \$945.00                        | 48%         | \$491.40            |
| 68055         | 320/85 R 24 | Kleber Standard     | 122A8             | \$1,034.00                      | 48%         | \$537.68            |
| 82676         | 340/85 R 24 | Kleber Standard     | 125A8             | \$1,196.00                      | 48%         | \$621.92            |
| 59555         | 14.9R26     | Kleber Standard     | 127A8             | \$1,746.00                      | 48%         | \$907.92            |

AG Industrial Tires



| <u>MSPN #</u> | <u>Tire Size</u> | <u>Tread Design</u> | <u>Load Index</u> | <u>GOV 01/11<br/>Base Price</u> | <u>Disc</u> | <u>WV Net Price</u> |
|---------------|------------------|---------------------|-------------------|---------------------------------|-------------|---------------------|
| 25391         | 280/80R18        | XMCL                | 132A8/B           | \$887.00                        | 48%         | \$461.24            |
| 24643         | 340/80R18        | XMCL                | 143A8/B           | \$1,013.00                      | 48%         | \$526.76            |
| 32621         | 280/80R20        | XMCL                | 133A8/B           | \$1,027.00                      | 48%         | \$534.04            |
| 03424         | 380/75R20        | XMCL                | 148A8/B           | \$1,247.00                      | 48%         | \$648.44            |
| 00733         | 340/80R20        | XMCL                | 144A8/B           | \$1,187.00                      | 48%         | \$617.24            |
| 02871         | 400/70R20        | XMCL                | 149A8/B           | \$1,527.00                      | 48%         | \$794.04            |
| 19152         | 420/75R20        | XMCL                | 154A8/B           | \$1,847.00                      | 48%         | \$960.44            |
| 34933         | 440/80R24        | XMCL                | 161A8/B           | \$1,880.00                      | 48%         | \$977.60            |
| 70333         | 460/70R24        | XMCL                | 159A8/B           | \$1,613.00                      | 48%         | \$838.76            |
| 89582         | 500/70R24        | XMCL                | 164A8/B           | \$1,820.00                      | 48%         | \$946.40            |
| 16032         | 480/80R26        | XMCL                | 160A8/B           | \$2,600.00                      | 48%         | \$1,352.00          |
| 94482         | 440/80R28        | XMCL                | 156A8/B           | \$1,807.00                      | 48%         | \$939.64            |
| 13902         | 11LR16           | XM27                | 122A8             | \$853.00                        | 48%         | \$443.56            |
| 43043         | 405/70R20        | XM47                | 136G              | \$1,593.00                      | 48%         | \$828.36            |
| 75328         | 425/75R20        | XM47                | 148G              | \$1,920.00                      | 48%         | \$998.40            |
| 45627         | 445/70R24        | XM47                | 151G              | \$2,013.00                      | 48%         | \$1,046.76          |
| 50040         | 10R16.5          | BibSteel            | 128A5             | \$580.00                        | 48%         | \$301.60            |
| 25484         | 12R16.5          | BibSteel            | 141A5             | \$800.00                        | 48%         | \$416.00            |
| 56324         | 10R16.5          | Stabil' XZSL        | 128A5             | \$580.00                        | 48%         | \$301.60            |
| 70710         | 12R16.5          | Stabil' XZSL        | 141A5             | \$800.00                        | 48%         | \$416.00            |
| 41393         | 27X8.50R15       | Stabil' XZSL        | 117A5             | \$700.00                        | 48%         | \$364.00            |
| 64875         | 425/75R20        | XZSL                | 167A2/155B        | \$2,220.00                      | 48%         | \$1,154.40          |
| 57791         | 375/75R20        | XZSL                | 155A2/143B        | \$1,513.00                      | 48%         | \$786.76            |
| 44533         | 335/80R18        | XZSL                | 151A2/139B        | \$1,227.00                      | 48%         | \$638.04            |
| 94628         | 405/70R20        | XZSL                | 155A2/143B        | \$1,613.00                      | 48%         | \$838.76            |
| 65249         | 335/80R20        | XZSL                | 153A2/141B        | \$1,287.00                      | 48%         | \$669.24            |
| 05876         | 18R19..5         | XF                  | 160A8/173A2       | \$3,487.00                      | 48%         | \$1,813.24          |
| 11331         | 18R22.5          | XF                  | 175A8/183A2       | \$3,587.00                      | 48%         | \$1,865.24          |

Agricultural Tubes

| <u>MSPN #</u> | <u>Tire Size</u>  | <u>GOV 01/11<br/>Base Price</u> | <u>Disc</u> | <u>WV Net<br/>Price</u> |
|---------------|---|---------------------------------|-------------|-------------------------|
| 85239         | Kleber tube 7.00-12 TR15  | \$36.00                         | 48%         | \$18.72                 |
| 47272         | Kleber tube 5.50+6.00-16 TR15   | \$42.00                         | 48%         | \$21.84                 |
| 06425         | Kleber tube 6.00+6.50-16 TR218A   | \$42.00                         | 48%         | \$21.84                 |
| 47170         | Kleber tube 10.00/11.00-16 + 11L16.1 TR218A   | \$89.00                         | 48%         | \$46.28                 |
| 03500         | Kleber tube 275/65+320/65-16 + 10.50-16 TR218A  | \$65.00                         | 48%         | \$33.80                 |
| 47170         | Kleber tube 11L-16.1 TR218A   | \$89.00                         | 48%         | \$46.28                 |
| 92584         | Kleber tube 7.50-18 TR218A  | \$53.00                         | 48%         | \$27.56                 |
| 20668         | Kleber tube 12.0-18 + 320+335+340/65-18 TR15  | \$77.00                         | 48%         | \$40.04                 |
| 87801         | Kleber tube 6.00-19 TR15  | \$42.00                         | 48%         | \$21.84                 |
| 62910         | Kleber tube 8.3/9.5-24 + 250/85-24 TR218A   | \$83.00                         | 48%         | \$43.16                 |
| 82631         | Kleber tube 12.4-24 + 320/70-24 + 320/85-24 TR218A  | \$95.00                         | 48%         | \$49.40                 |
| 89251         | Kleber tube 13.6-24 + 14.5LR24 + 380/70-24 + 340/85-24 TR218A                                       | \$119.00                        | 48%         | \$61.88                 |
| 96691         | Kleber tube 14.9-24 + 380/85-24 + 400/70+420/70-24 + 440/65-24 TR218A                               | \$119.00                        | 48%         | \$61.88                 |
| 44140         | Kleber tube 16.9-24 + 17.5+19.5LR24 + 420/85-24 + 440/70+460/70+480/70-24 + 480/65+540/65-24 TR218A | \$149.00                        | 48%         | \$77.48                 |
| 53712         | Kleber tube 18.4-26 + 520/70+580/70-26 TR218A   | \$178.00                        | 48%         | \$92.56                 |
| 24601         | Kleber tube 23.1-26 + 580/70+620/70-26 + 620/75-26 TR218A   | \$315.00                        | 48%         | \$163.80                |
| 82553         | Kleber tube 11.2-28 + 280/85-28 TR218A  | \$95.00                         | 48%         | \$49.40                 |
| 53377         | Kleber tube 12.4-28 + 320/85-28 + 360/70-28 TR218A  | \$113.00                        | 48%         | \$58.76                 |
| 51627         | Kleber tube 13.6-28 + 14LR28 + 340/85-28 + 380/70-28 TR218A   | \$119.00                        | 48%         | \$61.88                 |
| 60374         | Kleber tube 14.9-28 + 380/85-28 + 420/70-28 + 440/65-28 TR218A                                      | \$125.00                        | 48%         | \$65.00                 |
| 76858         | Kleber tube 16.9-28 + 420/85-28 + 480/65+540/65-28 + 480/70-28 TR218A                               | \$160.00                        | 48%         | \$83.20                 |
| 47204         | Kleber tube 14.9-30 + 420/70-30 + 380/85-30 TR218A  | \$131.00                        | 48%         | \$68.12                 |
| 58930         | Kleber tube 16.9-30 + 420/85-30 + 480/70-30 + (540/65-30) TR218A                                    | \$166.00                        | 48%         | \$86.32                 |
| 77025         | Kleber tube 18.4-30 + 460/85-30 + 520/70-30 TR218A  | \$190.00                        | 48%         | \$98.80                 |
| 09293         | Kleber tube 24.5+30.5-32 + 650/75+680/75-32 + 800/65-32 + 900/60-32 TR218A                          | \$416.00                        | 48%         | \$216.32                |
| 37243         | Kleber tube 16.9-34 + 420/85-34 + 480/70-34 + 540/65-34 TR218A                                      | \$178.00                        | 48%         | \$92.56                 |
| 71039         | Kleber tube 18.4-34 + 460/85-34 + 500/70+520/70+540/70-34 + 600/65-34 TR218A                        | \$220.00                        | 48%         | \$114.40                |
| 97428         | Kleber tube 24.5-34 + 710/75-34 TR218A  | \$475.00                        | 48%         | \$247.00                |
| 55286         | Kleber tube 11.2+12.4-36 + 270/95-36 + 320/85-36 + 11.2-38 + 270/95-38 TR218A                       | \$131.00                        | 48%         | \$68.12                 |
| 55286         | Kleber tube 11.2-38 + 270/95-38 TR218A  | \$131.00                        | 48%         | \$68.12                 |
| 98232         | Kleber tube 13.6-38 + 340/85-38 TR218A  | \$149.00                        | 48%         | \$77.48                 |
| 69853         | Kleber tube 16.9-38 + 420/85-38 + 480/70-38 TR218A  | \$184.00                        | 48%         | \$95.68                 |
| 67917         | Kleber tube 18.4-38 + 460/85-38 + 520/70-38 + 540/65-38 TR218A                                      | \$220.00                        | 48%         | \$114.40                |
| 80303         | Kleber tube 20.8-38 + 520/85-38 + 580/70-38 + 600/65+650/65-38 TR218A                               | \$279.00                        | 48%         | \$145.08                |
| 88038         | Kleber tube 650/85-38 + 710/70-38 + 650/75-38 TR218A  | \$374.00                        | 48%         | \$194.48                |
| 51463         | Kleber tube 16.9-42 + 18.4-42 TR218A  | \$220.00                        | 48%         | \$114.40                |
| 75465         | Kleber tube 20.8-42 + 620/70-42 TR218A  | \$333.00                        | 48%         | \$173.16                |
| 31525         | Kleber tube 14.9-46 + 380/90-46 + 420/80-46 + 420/85-46 TR218A                                      | \$202.00                        | 48%         | \$105.04                |
| 11549         | Kleber tube 18.4+20.8-46 + 480/80-46 + 520/85-46 TR218A   | \$297.00                        | 48%         | \$154.44                |
| 88169         | Kleber tube 12.4-52 + 300/95-52 + 11.2-54 + 270/95-54 TR218A  | \$184.00                        | 48%         | \$95.68                 |



# VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with **West Virginia Code, §5A-3-37**. (Does not apply to construction contracts). **West Virginia Code, §5A-3-37**, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

**1. Application is made for 2.5% resident vendor preference for the reason checked:**

- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
- Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
- Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or,**

**2. Application is made for 2.5% resident vendor preference for the reason checked:**

- Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

**3. Application is made for 2.5% resident vendor preference for the reason checked:**

- Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

**4. Application is made for 5% resident vendor preference for the reason checked:**

- Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or,**

**5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**

- Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or,**

**6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**

- Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

**Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.**

Bidder: KINGS TIRE SERVICE

Signed: [Signature]

Date: 2-16-11

Title: Branch Manager

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA  
Purchasing Division**PURCHASING AFFIDAVIT**

**West Virginia Code §5A-3-10a states:** No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (**West Virginia Code §61-5-3**), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

**WITNESS THE FOLLOWING SIGNATURE**Vendor's Name: Kings Tire ServiceAuthorized Signature: [Signature] Date: 2-16-11State of West VirginiaCounty of Harrison, to-wit:Taken, subscribed, and sworn to before me this 16 day of February, 2011.My Commission expires 7-4-2011, 2011.**AFFIX SEAL HERE****NOTARY PUBLIC** [Signature]